

Q4 FY24 Performance

Strong new bookings with broad-based revenue uptick across all geographic markets, industry groups and services



Total Revenues

\$16.4B

Increase of 5% in local currency and 3% in USD

Geographic Markets** (Revenues and Growth in Local Currency)

↑ 6%

\$8.0B
North America

↑ 2%

\$5.6B
EMEA

↑ 9%

\$2.8B
Growth Markets

Industry Groups (Revenues and Growth in Local Currency)

Communications, Media & Technology

↑ 5%
\$2.8B

Financial Services

↓ 2%
\$2.9B

Health & Public Service

↑ 11%
\$3.6B

Products

↑ 6%
\$4.9B

Resources

↑ 3%
\$2.2B

EPS (Adjusted)

\$2.79

↑ 3% increase*

*After adjusting Q4 FY24 GAAP EPS of \$2.66 and Q4 FY23 GAAP EPS of \$2.15 to exclude business optimization costs of \$0.13 per share and \$0.56 per share, respectively. On a GAAP basis Q4 FY24 EPS increased 24%.

Operating Margin (Adjusted)

15.0%

↑ 10 bps increase*

*After adjusting Q4 FY24 GAAP operating margin of 14.3% and Q4 FY23 GAAP operating margin of 12.0% to exclude business optimization costs of 70 bps and 290 bps, respectively. On a GAAP basis, Q4 FY24 operating margin increased 230 bps.

Returning Cash to Shareholders

Free Cash Flow

\$3.2B

Share Repurchases

\$628M

Quarterly cash dividend declared in September 2024

\$1.48
Per Share

Dividends Paid

\$808M

Increase of \$0.19 per share or 15% over the quarterly dividend rate in fiscal year 2024

Services

Revenue Growth in Local Currency

Strategy & Consulting

mid single-digit growth

Technology

mid single-digit growth

Operations

low single-digit growth

Highlights of Strategic Priorities

Revenue Growth in Local Currency (Includes overlap)

Cloud

high single-digit growth

Song

high single-digit growth

Industry X

double-digit growth

Security

very strong double-digit growth

New Bookings

\$20.1B

Book-to-bill 1.2

24% increase in local currency
21% increase in USD

To learn more about how we create value please visit the Accenture 360° Value Reporting Experience ([accenture.com/us-en/about/company/integrated-reporting](https://www.accenture.com/us-en/about/company/integrated-reporting)).

**In fiscal 2024, our Middle East and Africa market units moved from Growth Markets to Europe, which became our EMEA market. In the first quarter of fiscal 2025, our Latin America market unit will move from Growth Markets to North America to become our Americas market, and Growth Markets will become our Asia Pacific market.

Accenture discloses information about its Services and Strategic Priorities to provide additional insights into the company's business. Revenues for Services and Strategic Priorities are approximate and may be modified to reflect periodic changes in definitions. Judgment is required to allocate revenues for client arrangements with multiple offerings into individual Services. Revenues for Strategic Priorities overlap so revenues for the same client arrangement may be included in multiple Strategic Priorities. For full financial data, non-GAAP financial disclosure and cautionary language regarding forward-looking statements, please refer to Accenture's fiscal year 2024 fourth quarter news release on September 26, 2024, which accompanies this presentation and is available at investor.accenture.com.

Full-Year FY24 Performance

Record new bookings, earnings growth above revenue and significant cash return to shareholders



Total Revenues

\$64.9B

Increase of 2% in local currency and 1% in USD

Geographic Markets** (Revenues and Growth in Local Currency)

↑ 2%

\$30.7B
North America

→ 0%

\$22.8B
EMEA

↑ 7%

\$11.3B
Growth Markets

Industry Groups (Revenues and Growth in Local Currency)

Communications, Media & Technology

↓ 4%
\$10.8B

Financial Services

↓ 3%
\$11.6B

Health & Public Service

↑ 10%
\$13.8B

Products

↑ 2%
\$19.6B

Resources

↑ 4%
\$9.1B

EPS (Adjusted)

\$11.95

↑ 2% increase*

*After adjusting full-year FY24 GAAP EPS of \$11.44 to exclude business optimization costs of \$0.51 per share and full-year FY23 GAAP EPS of \$10.77 to exclude business optimization costs of \$1.28 per share and an investment gain of \$0.38 per share. On a GAAP basis, full-year FY24 EPS increased 6%.

Operating Margin (Adjusted)

15.5%

↑ 10 bps increase*

*After adjusting full-year FY24 GAAP operating margin of 14.8% and full-year FY23 GAAP operating margin of 13.7% to exclude business optimization costs of 70 bps and 170 bps, respectively. On a GAAP basis full-year FY24 operating margin increased 110 bps.

Returning Cash To Shareholders

Free Cash Flow

\$8.6B

Free cash flow to net income ratio of 1.2

Share Repurchases

\$4.5B

Total Cash Returned

\$7.8B

Cash Dividends Paid

\$3.2B

\$5.16 per share, a 15% increase over prior-year dividends paid

Services

Approximate FY24 Revenues

	Revenues (\$ USD)	% of Revenues	Est'd % Growth In Local Currency
Strategy & Consulting	\$14B	21%	flat
Technology	\$42B	65%	3%
Operations	\$9B	14%	flat
Total	\$65B	100%	2%

Highlights of Strategic Priorities

Approximate FY24 Revenues (Includes overlap)

	Revenues (\$ USD)	Est'd % Growth in Local Currency		Revenues (\$ USD)	Est'd % Growth in Local Currency
Cloud	\$34B	9%	Song	\$19B	7%
Industry X	\$8B	11%	Security	\$9B	23%

New Bookings

\$81.2B

Book-to-bill 1.3

14% increase in local currency
13% increase in USD

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