

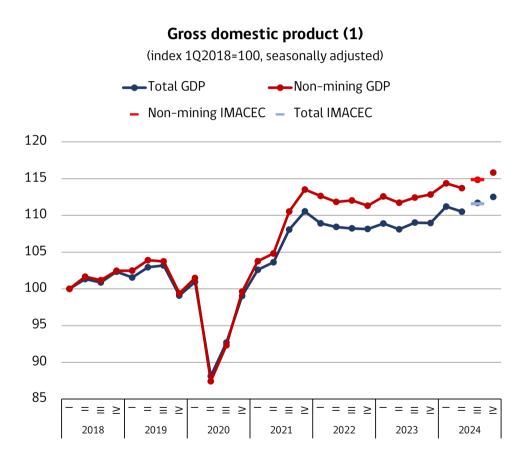
Chile's Economic Outlook: Challenges and Opportunities

World Bank Group/International Monetary Fund
Annual Meetings
October 2024

Macro in the shorter run

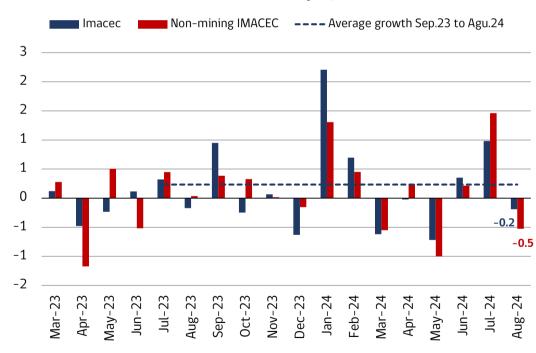
Statement 2023	Reasons for skepticism at the time
By the second half of the year, activity levels will exceed those of a year ago, with a growth close to zero for the year as a whole. GDP growth of 2.5% in 2024	Economic activity had declined in 2023Q2, most local analyst projected a contraction in 2023 and growth around 1.5% in 2024
After reaching nearly -10% of GDP the CA will approach -3% of GDP by end-2023	Domestic savings were still depressed because of pension fund withdrawals
Job creation would begin again	Unemployment rate had grown for more than a year since late 2022 due to COVID-19 crisis
Inflation will fall to around 4% by the end of 2023	The market expected inflation to end 2023 between 4.5-5.0% due to the impossibility of reducing the overheating triggered by a procyclical fiscal policy and pension fund withdrawals from end-2021
The execution of fiscal policy in 2023 and the forthcoming 2024 Budget will be fully compliant with the trajectory set in May 2022,keeping debt/GDP well below the 45% ceiling	Progress in Budget execution revealed a large deficit, with lithium earnings and income tax collection well below 2022 levels. The forthcoming constitutional referendum would generate political pressures to spend
Public investment will reach 4.1% of GDP, driven by investment in housing and resources derived from the mining royalty	As of September 2023, 51.5% of the investment budget was executed
Economic uncertainty would decline further since the Constitutional process would be resolved, one way or another by the end of the year	There was no guarantee that the appetite to replace the Constitution would end with the rejection of a second proposal. Besides, other sources of uncertainty remained

The first quarter was broadly favorable in terms of growth, with a moderate correction in the second quarter. The available figures for July and August indicate that the economy is well positioned to grow 2.6% this year



Monthly index of economic activity and non-mining activity growth

(% var. m/m, seasonally adjusted)



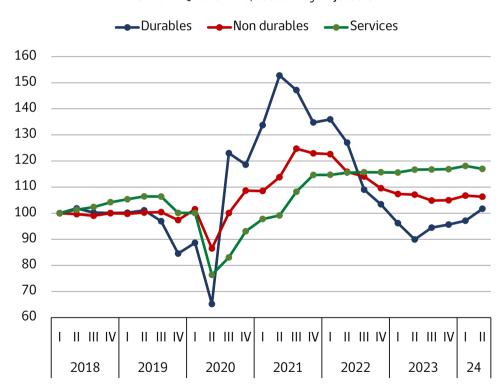
 $\textbf{Note} \hspace{-0.05cm} :$ (1) The total and non-mining GDP projections are from the PFR 3Q24.

Source: Central Bank of Chile and Ministry of Finance.

On the expenditure side, the necessary adjustment in private consumption was observed, while investment registered a decline, particularly in machinery and equipment, resulting in a 1.1% contraction in gross fixed capital formation for the year overall

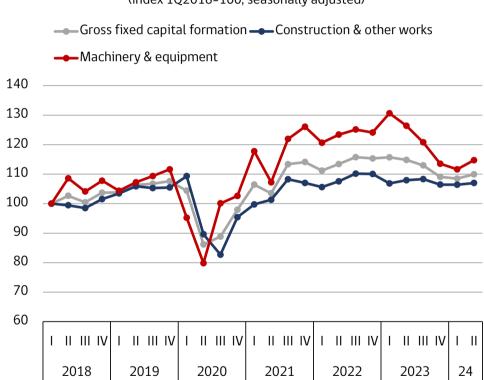
Components of Private Consumption

(index 1Q2018=100, seasonally adjusted)



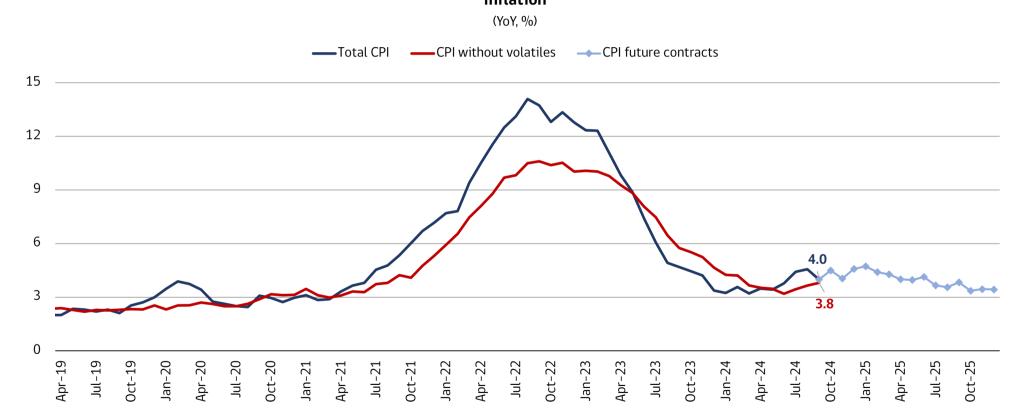
Gross fixed capital formation components

(index 1Q2018=100, seasonally adjusted)



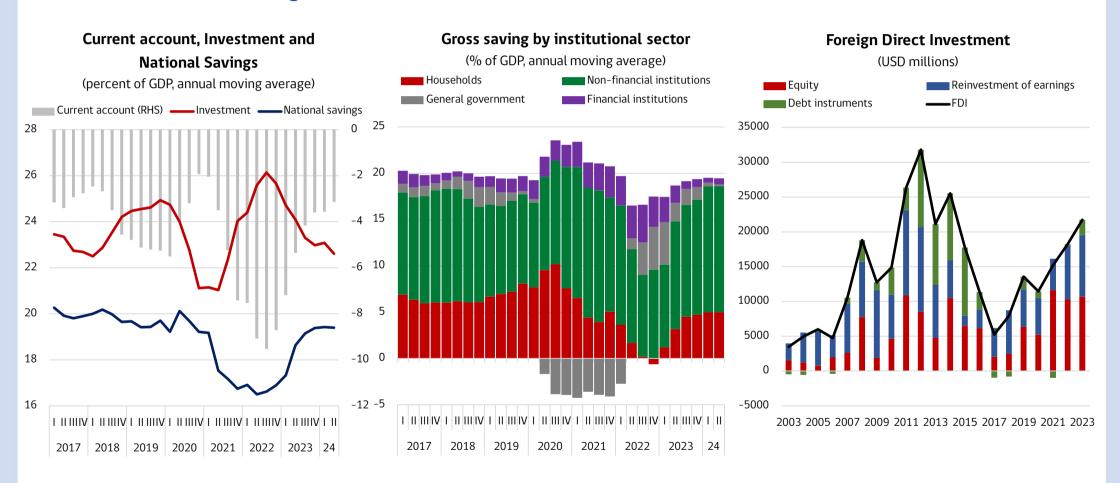
Source: Central Bank of Chile.

Monetary and fiscal policies have contributed to stabilizing the economy. This is evident in the rapid decline of total and core inflation from the highs of 2022. However, inflation saw a temporary rise due to increased electricity prices, which are expected to decrease by mid-2025, allowing inflation to return to its target in the first half of 2026



Note: The annual variation of CPI for 2024 is constructed from the 2023 reference series and spliced for 2022 with effective monthly variations (2018 Index). **Source:** National Statistics Institute, Bloomberg and Central Bank of Chile.

National savings are returning to 2017-2019 levels, led by all sectors, while foreign investment peaked up to its highest level in almost a decade last year, current account deficit close to historical average



Source: Central Bank of Chile.

Growth forecast in 2025 will be possible for several reasons, including

➤ The positive impact on private consumption due to the expansion of total payroll



Continued dynamism in exports, driven by Chile's greater price competitiveness



➤ The increase in copper prices, a crucial factor given Chile's reliance on copper exports



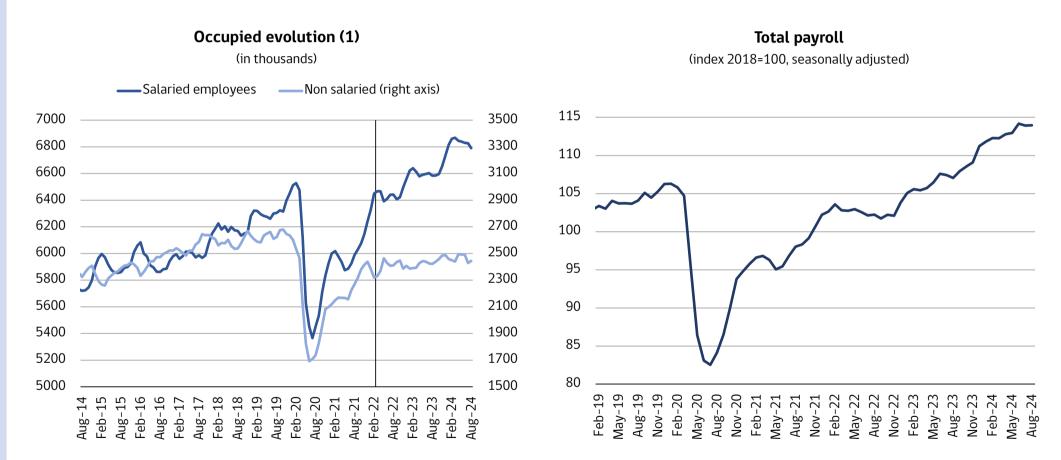
Better investment prospects anticipated in the second half of the year



Expected easing of financial conditions, influenced by changes in monetary policy both in Chile and globally

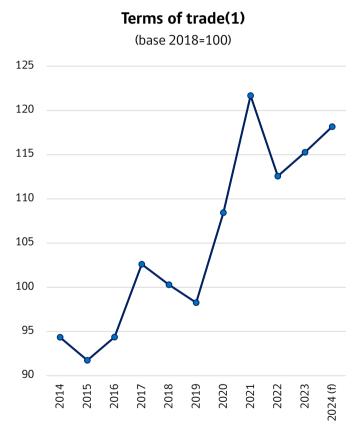


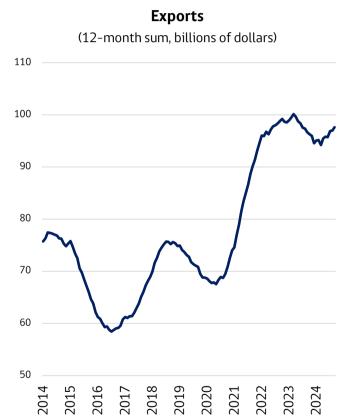
Salaried employment surpassed pre-pandemic levels and returned to historical occupation rates; gaps remain only for self-employed workers. Job creation and growth in earnings combine to a dynamic wage bill and support consumption



Note: (1) Non-salaried: Employers, Self-employed workers, Unpaid family members, Domestic service personnel. **Source:** National Statistics Institute, Central Bank of Chile, and Ministry of Finance.

Foreign trade is adding dynamism to the Chilean economy despite global tensions. Trade agreement negotiations continue to progress, contributing to the diversification of trade





Recent trade agreements

Comprehensive and Progressive
Agreement for Trans-Pacific
Partnership (CTPP)

EU Trade Agreement Modernization

EFTA Modernization Agreement (Switzerland, Norway, Iceland, Liechtenstein)

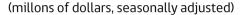
Digital Economy Partnership Agreement (New Zealand and Singapore))

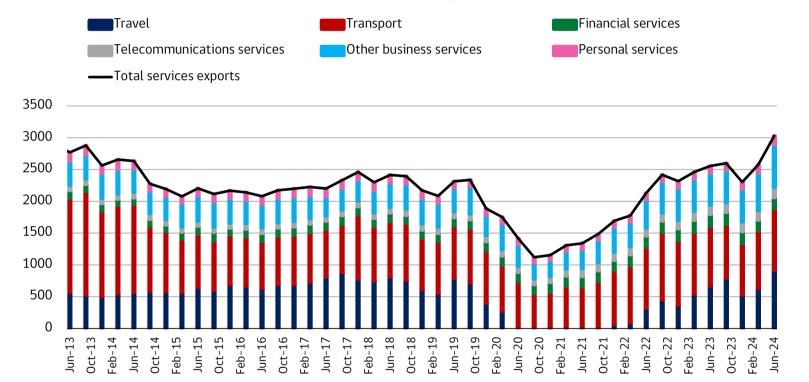
In progress: India, United Arab Emirates

Note: (1) f: forecast are from the PFR 3Q24. **Source:** Central Bank of Chile and Ministry of Finance.

Service exports began to recover in 2022, and by the second quarter of 2024, significant growth is observed in most sectors, especially in Travel and Other Business Services

Services Exports



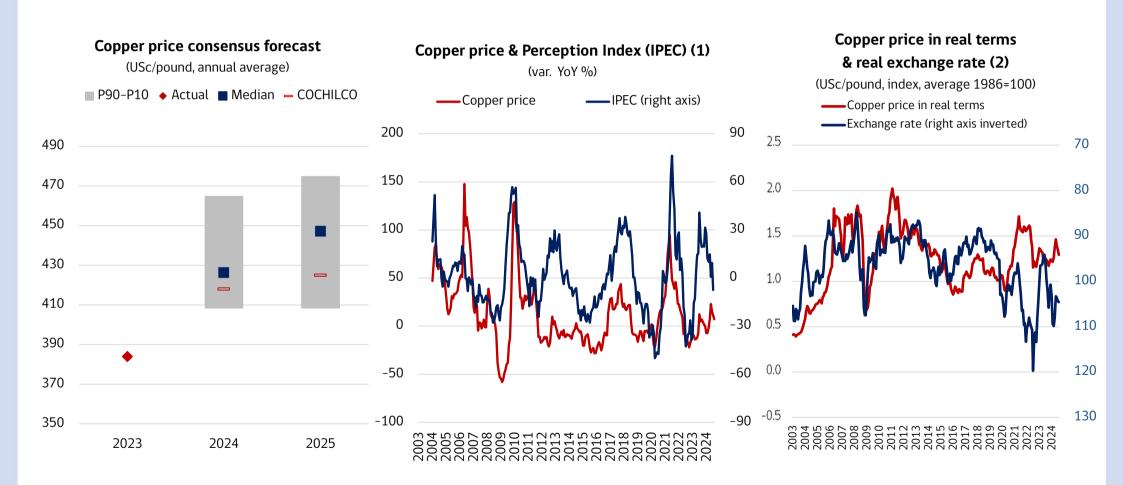




Service exports grew by 23.3% yearover-year in real terms in the second quarter of 2024

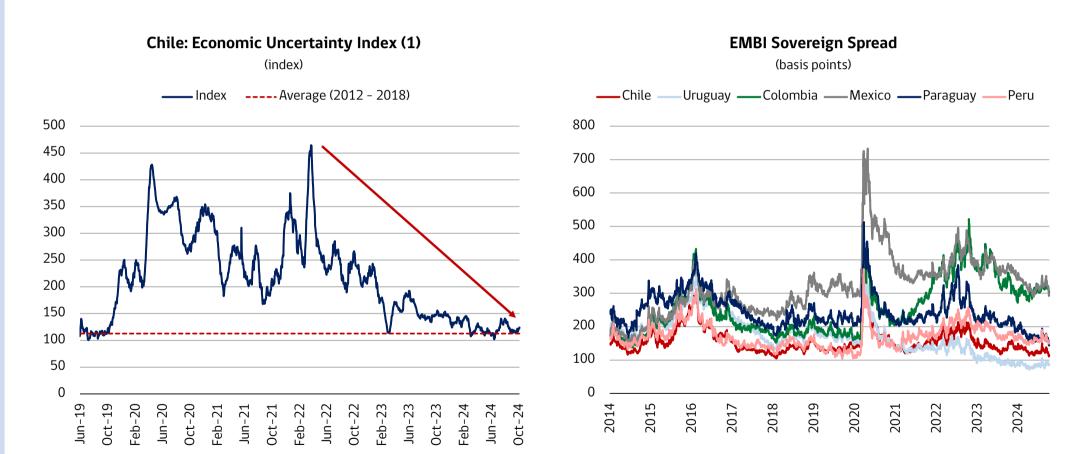
Note: Seasonally adjusted components with ARIMA X-13. Total corresponds to the sum of the components. **Source:** Central Bank of Chile.

Markets anticipate strong copper prices in the next few years. This will support the performance of the local economy and the exchange rate



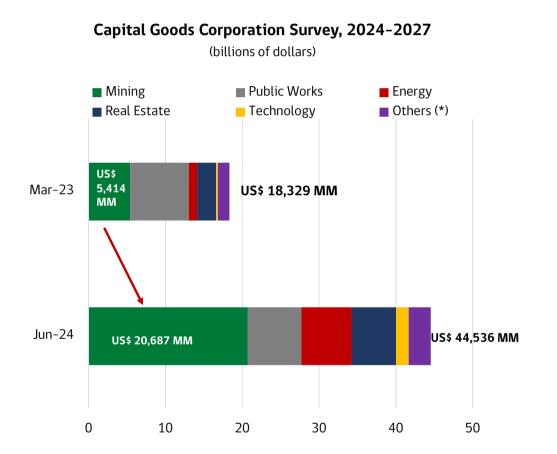
Note: (1) For IPEC, the total economic perception Index is used. (2) Copper price in real terms was deflated using the United States CPI.. **Source:** Goldman Sachs, Larrain Vial, Central Bank of Chile, Chilean Copper Corporation (COCHILCO), Consensus Forecast and Ministry of Finance.

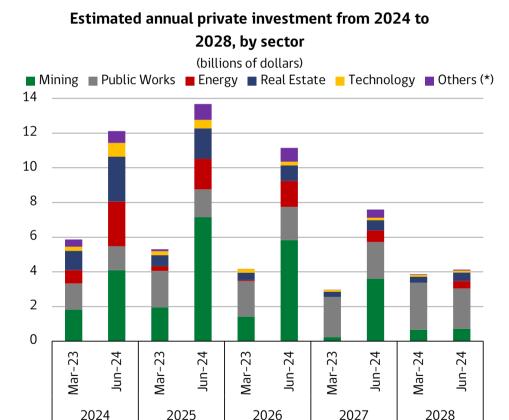
Following economic stabilization and the conclusion of the constitutional process, economic uncertainty has returned to pre-social unrest levels



Note: (1) Index based on Becerra and Sagner (2020). **Source:** Central Bank of Chile and Bloomberg.

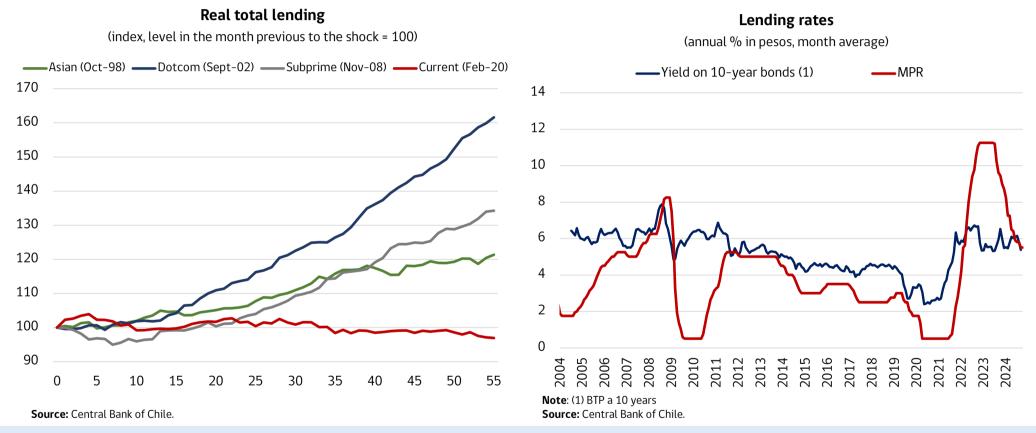
Investment is key to sustained growth in the future. Private investment plans for 2024-2027 grew by nearly US\$25 billion since last year, with a significant rise anticipated for 2025





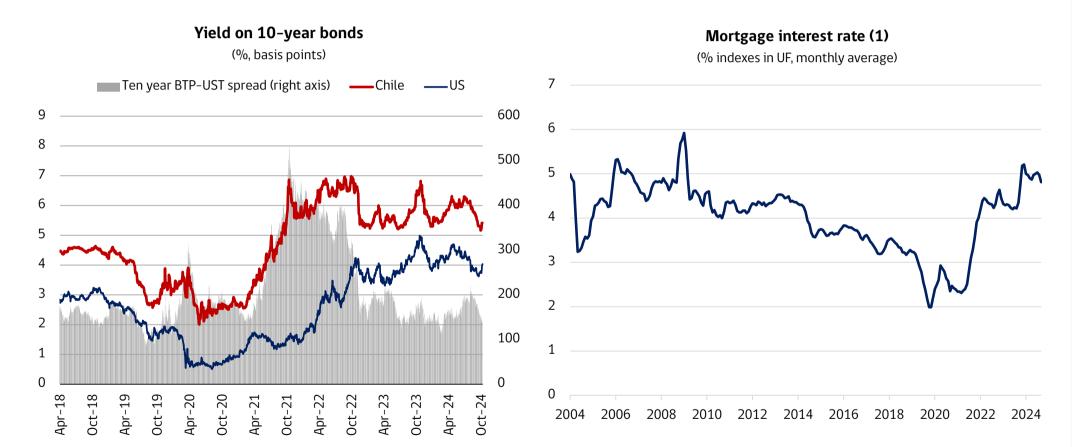
Note: (*) Forestry, industrial and port sectors. **Source:** Capital Goods Corporation survey.

Due to adjustment needs both in Chile and globally, the local economy has had to operate under extraordinarily restrictive financial conditions, which have particularly impacted domestic demand and investment



The last 4 years have been the longest period of stagnation in the stock of real total lending since the 1980s

Local long-term rates have followed the dynamics of their international peers, remaining at high levels in historical perspective. Coupled with real estate market developments this is holding back recovery in the construction sector



Note: (1) UF (Unidad de Fomento) corresponds to an inflation index-linked unit of account.

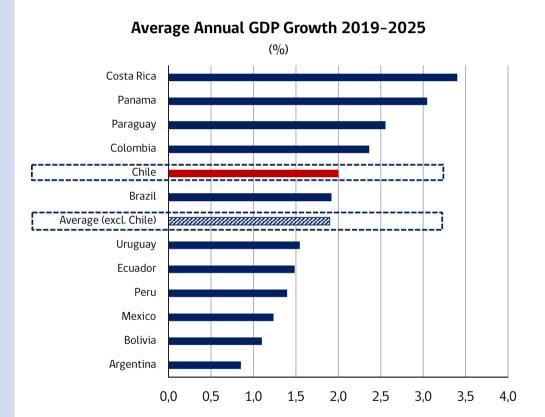
Source: Central Bank of Chile, Bloomberg and Ministry of Finance.

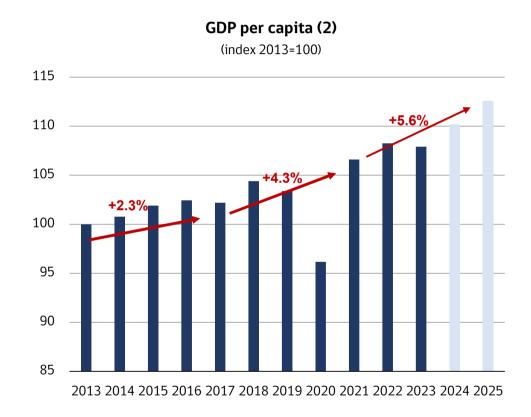
This outlook will be accompanied by a robust performance of the export sector and the expansion of investment

	2024 forecast	2025 forecast
GDP	2.6	2.7
(YoY percent var.)	2.0	2.7
Mining GDP	6.0	3.5
Non mining GDP	2.2	2.5
Domestic demand (YoY percent var.)	1.5	3.4
Gross fixed capital formation	0.0	5.9
Total consumption	2.0	3.1
Exports of Goods and Services	5.9	4.1
(YoY percent var.)		
Imports of Goods and Services (YoY percent var.)	2.1	6.5
Current account (% of GDP)	-2.5	-2.3
CPI (YoY var., % average)	3.9	4.2
Exchange rate (\$/USD, average, nominal value)	928	887

Source: Public Finance Report 3Q 2024.

If these projections materialize, Chile's average annual growth from before the pandemic until now would exceed the Latin American average for the same period. Additionally, per capita income growth for 2022-2025 is expected to surpass that of the previous two four-year periods

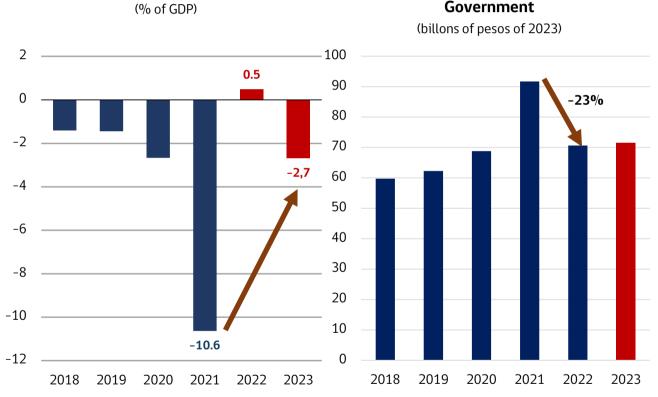




Nota: (1) For Chile, the 2024 estimate from the 3Q24 Public Finance Report (PFR). (2) GDP at volume, using previous year's prices, based on CELADE's mid-year population estimates and projections for 2024. The average growth for the first period considers the variation from 2017 relative to 2013, for the second period from 2021 relative to 2017, and for the third period from 2025 relative to 2021. Fuente: World Economic Outlook, International Monetary Fund, CELADE - Population Division of ECLAC. 2024 Review and United Nations, Department of Economic and Social Affairs, Population Division (2024). World Population Prospects 2024, Online Edition and Ministry of Finance.

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The unprecedented fiscal adjustment of nearly 10% of GDP in 2022 was largely achieved with discipline and rigor in spending management. In 2023 there was an execution of 100.0% of the budgeted expenditure, an effective deficit of 2.4% of GDP and a structural balance of -2.7% of GDP



Cyclicallly-adjusted balance

Real expenditure of the Central Government

Main fiscal variables at the end of 2023

2023	Initial projection (PFR 3Q22)	Updated projection (PFR 3Q23)	End of 2023
Structural Revenue (YoY % var.)	-8.0	-9.3	-11.4
Efective Balance (% of GDP)	-2.7	-2.3	-2.4
Structural Balance (% of GDP)	-2.6 ⁽¹⁾	-2.6	-2.7
Gross Debt (% of GDP)	38.7	38.2	39.4

100% execution of public budget expenditure

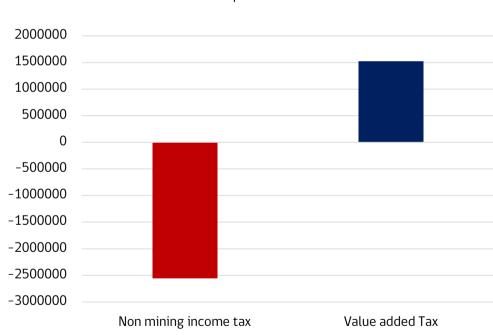
Note: (1) Corresponds to the Target Projection contained in the 1Q22 PFR that supported the Fiscal Policy Decree of June 2022, which established the trajectory of the Structural Balance goals for 2023–2026. **Source:** Budget Office.

In 2024, the result of the Income Operation was significantly lower than budgeted, and the price of lithium experienced further declines. These effects have been partially offset by a more dynamic VAT collection, although it has not been sufficient, forcing significant adjustments in expenditures



Difference between current projection of net tax revenues for the year 2024 versus budgeted

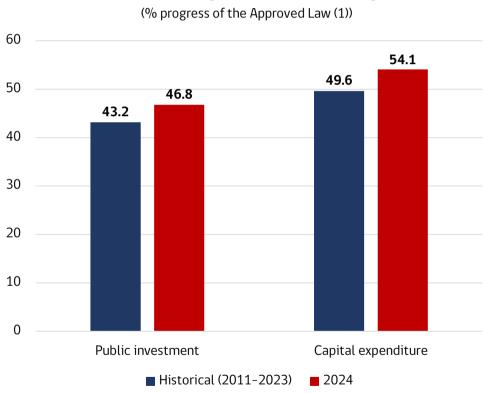
(millions pesos of 2024)



Source: Central Bank of Chile, Ministry of Finance.

These adjustments have sought to preserve public investment, with capital expenditure during the first 8 months showing a much stronger performance than in previous years, executing 54.1% of the budgeted amount, compared to previous figures of around 49.6% by the same date





To date, public investment has increased

25.9%

YoY

To date, capital expenditure has increased

15.7%

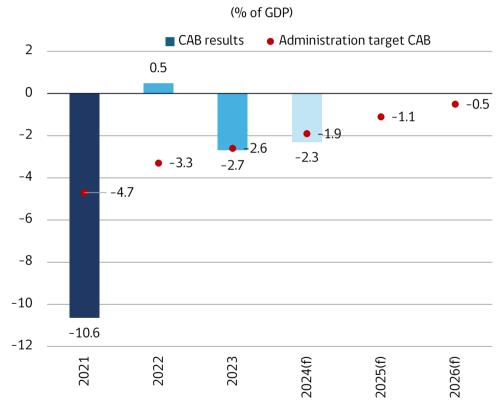
YoY

Note (1) For the years 2021 and 2022, the Approved Law + FET is considered. **Source** Budget Office.

The 2025 Budget Bill will fully meet the fiscal policy targets, reducing the effective and cyclically adjusted deficits to 1.0% of GDP and 1.1% of GDP, respectively

2025	PFR 3Q24
Overall balance (% of GDP)	-1.0
Structural balance (% of GDP)	-1.1
Expenditures (compared to 2024 Budgets Law) (% annual real var.)	2.7
Expenditures (compared to executed expenditure in 2024) (% annual real var.)	3,8

Cyclically adjusted balance 2021-2026



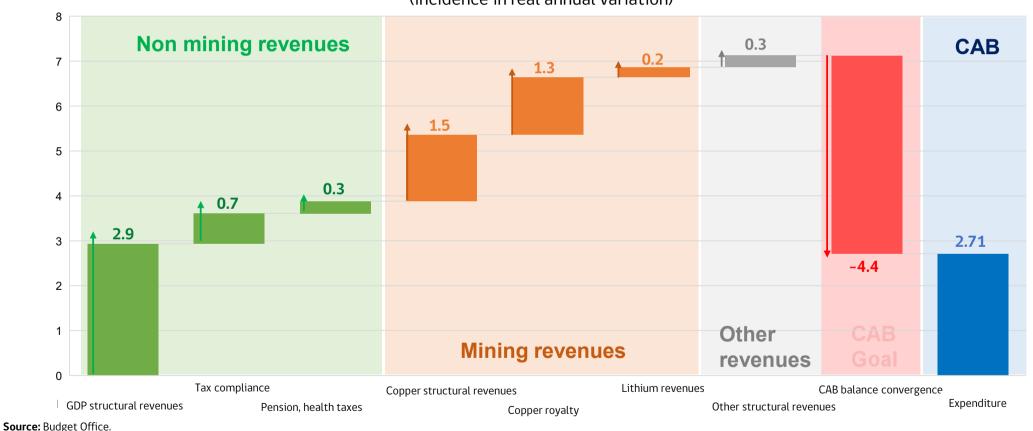
Note: *2024 corresponds to CAB estimate of the PFR 3Q24. Current year. **Source:** Budget Office.

Source: Budget Office.

The increase in spending over trend non-mining GDP growth is mainly due to higher copper revenues from mining royalties and higher long-term prices, as well as the recent approval of tax compliance

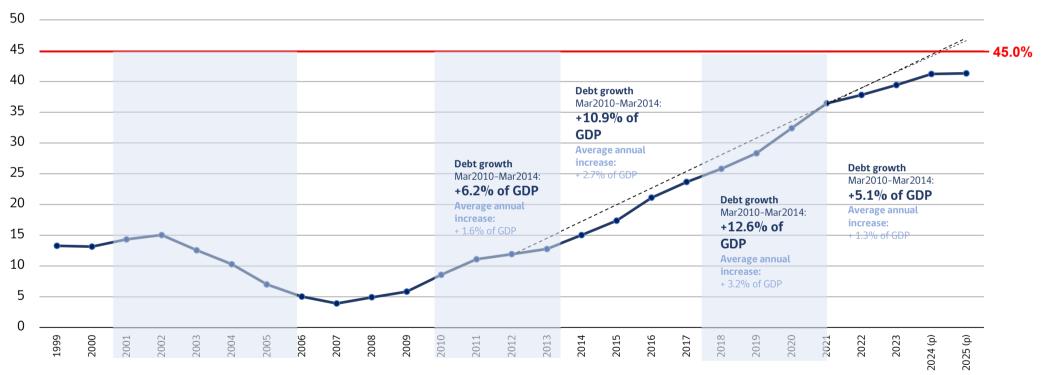
2025 Expenditure: Result of the application of the CAB balance methodology

(incidence in real annual variation)



Evolution of Gross Debt

(% of GDP, December 31st of each year)



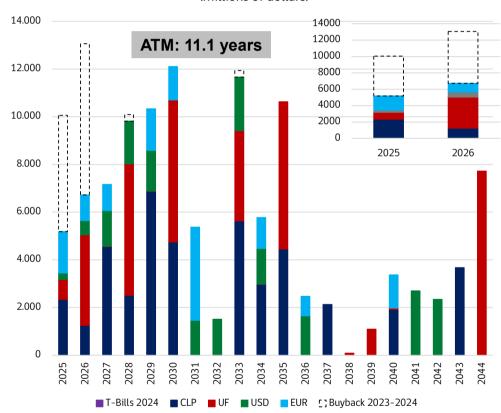
Note: (1) (p): projection. **Source:** Budget Office.

The government has successfully implemented a buyback operation, significantly reducing debt maturities in the coming years

- The Debt Office has implemented a buyback and exchange plan during the last quarter of 2023 and throughout 2024, aimed at reducing bond maturities in the coming years.
- Bondholders with upcoming maturities are offered the option to exchange these bonds for cash or for other bonds with maturities in later years.
- As of the end of September 2024, a total of US\$4.9 billion and US\$6.3 billion worth of bonds maturing in 2025 and 2026, respectively, had been repurchased.
- Maturities for 2025 now total approximately US\$4.9 billion, significantly reducing financing needs for the upcoming year.

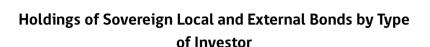
Maturity Profile of Republic of Chile's Sovereign Bonds



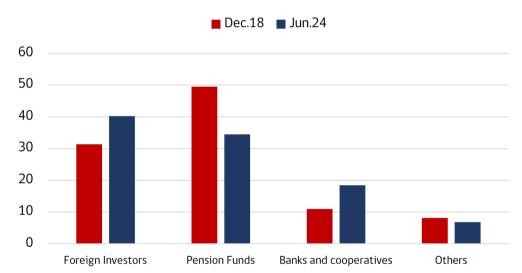


Source: Ministry of Finance.

Benefits of the Chilean Debt Management strategy: larger and more diversified investor base, benchmark points in all currencies and greenium



(%)



Holdings of Non-Residents in Local Bonds by currency (CLP/UF) and Chile's participation in the GBI-EM Index (1)

(%)



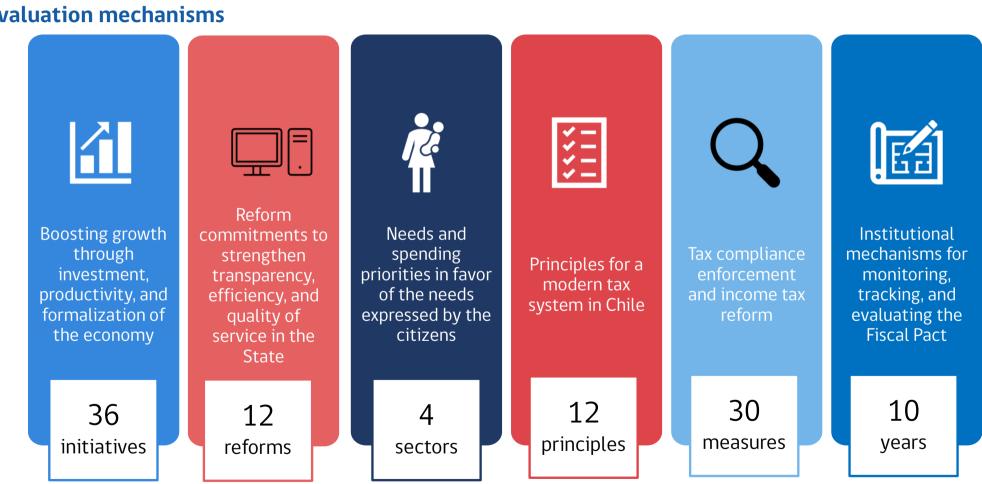
- The government's financing strategy has included the participation of foreigners through Book-Building issuances, with very active involvement in the transactions.
- Their allocations in the most recent transactions have averaged 40%.
- In October 2023, for the first time, a bond was issued in UF under this modality, allowing foreigners to enter this curve.

Note: (1) UF (Unidad de Fomento) corresponds to an inflation index-linked unit of account. **Source:** Ministry of Finance.

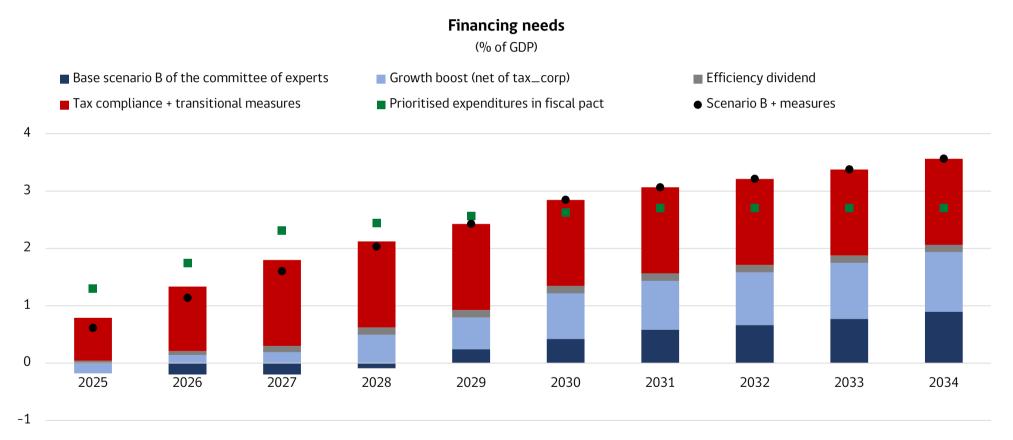
Statement 2023	Actual performance
Statement 2023	Actual performance
 By the second half of 2023, activity levels will exceed those of a year ago, with a growth close to zero for the year as a whole GDP growth of 2.5% in 2024 	 In the second half of 2023, economic activity was 0.5% higher than 12 months ago Over the year, the economy grew by 0.2% The current Ministry of Finance projection is a growth of 2.6% in 2024
Ţ,	TI
After reaching nearly -10% of GDP the CA will approach -3% of GDP by end-2023	The current account had a deficit of 3.6% of GDP in 2023
Job creation would begin again	Job creation registers an accumulated annual growth of 230 thousand jobs by August 2024
Inflation will fall to around 4% by the end of 2023	Inflation reached 3.4% in December 2023
The execution of fiscal policy in 2023 and the forthcoming 2024 Budget will be fully compliant with the trajectory set in May 2022, keeping debt/GDP well below the 45% ceiling	 These goals were fully met in 2023, with 100.0% of the budgeted expenditure being executed According to the Budget Office forecast, public debt at the end of 2024 will be 41.2% of GDP
Public investment will reach 4.1% of GDP, driven by investment in housing and resources derived from the mining royalty	Capital expenditure in the first 8 months of the year has performed much better than in previous years, with 54.1% of the budget being spent (49.6% at the same date in previous years)
Economic uncertainty would decline further since the Constitutional process would be resolved, one way or another by the end of the year	Economic uncertainty returned to its historical levels during the second quarter of 2024. However, since mid-2023, financial conditions have been determined mainly by external factors, being more affected by the Federal Reserve's monetary policy expectations



Opportunities and Challenges: An agenda to promote sustainable and inclusive growth in the future The final document of the Fiscal Pact contains 36 initiatives to boost growth, 12 proposals for State reforms, spending priorities in 4 areas (pensions, health, care and public safety), 12 principles for a modern tax system, 30 proposals to reduce tax compliance gaps and a series of monitoring and evaluation mechanisms

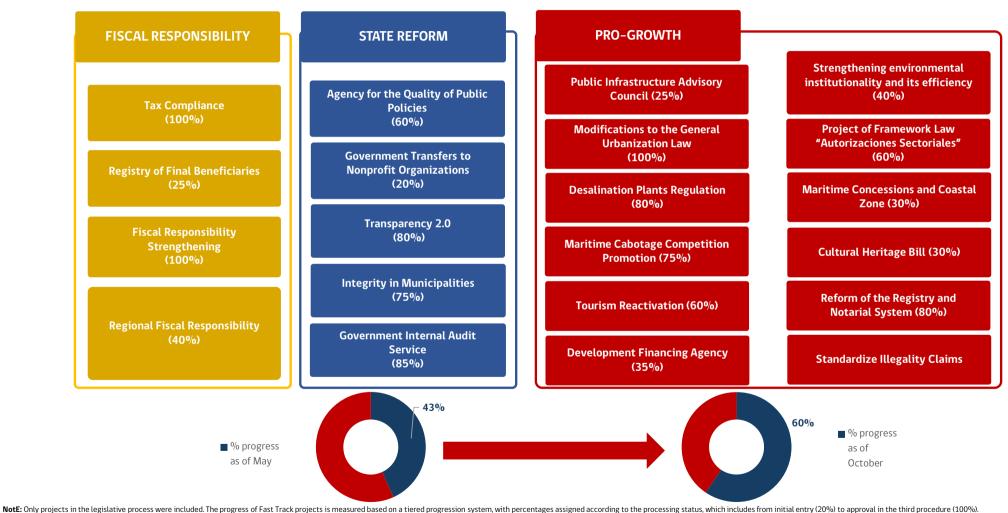


The combined effect of the pro-growth and state reform initiatives would allow the financing gap of the four spending measures to be reduced in 0.3% of GDP, The combined effect of the pro-growth and state reform initiatives

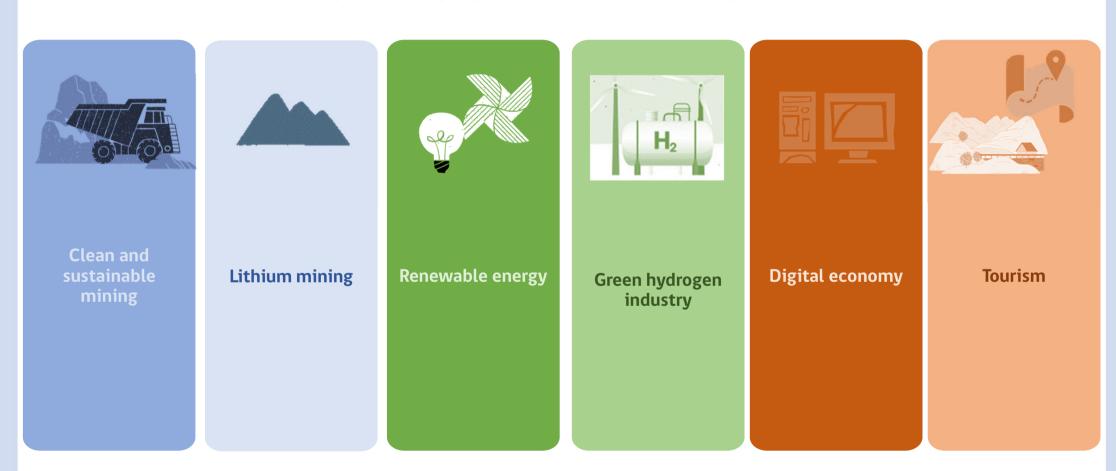


Note: The GDP of Scenario B of the Committee of Experts is considered. **Source:** Ministry of Finance.

Under the Fiscal Pact, a work agenda was drawn up that is currently in full implementation. In legislative matters, 21 bills were identified, which were subsequently subject to an agreement with both tables of the National Congress to proceed with faster processing

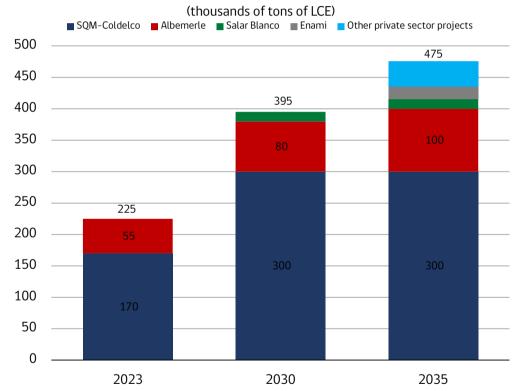


Likewise, along with the legislative agenda, progress has been made through administrative and regulatory channels on an agenda to strengthen the productive base, with specific goals in six key sectors with existing or emerging comparative advantages



Regarding lithium, significant progress has been made in implementing the strategy announced in April 2023, including the Codelco-SQM agreement, the projects led by Codelco and Enami outside the Salar de Atacama, and the initiation of the process to assign Special Lithium Operation Contracts (CEOL) to private operators in six salt systems in the coming months

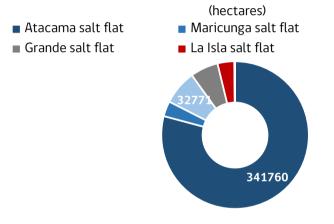
Conservative projection of lithium production by 2035



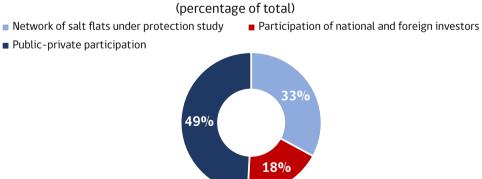
Public-private partnership salt flats

Pedernales salt flat

Los infieles salt flat

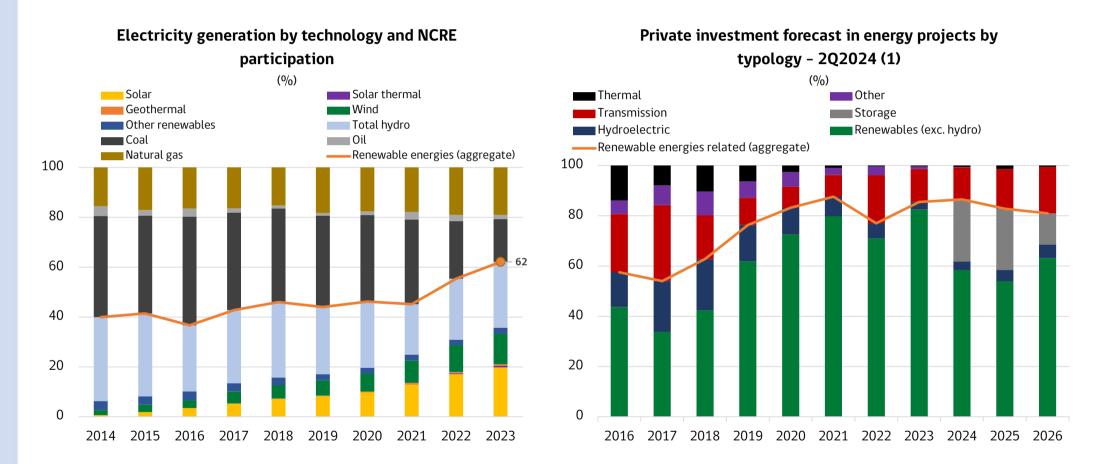


Territorial distribution of saline systems



Source: Mining Ministry.

Renewable energy already accounts for more than 60% of the electricity generation matrix, and projects under development will raise this proportion to 85% by 2030



Note: (1) Figures for year 2024–2026 are based on the 2Q2024 Capital Goods Corporation survey, and figures for previous years are based on the fourth quarter survey of each year. **Source:** Capital Goods Corporation survey and Generadoras Chile.

The generation of renewable energy, for its part, constitutes the basis for the production of Green Hydrogen, which already has more than 70 projects under study in Chile. Of these, the registry of the Capital Goods Corporation has recently incorporated two new projects

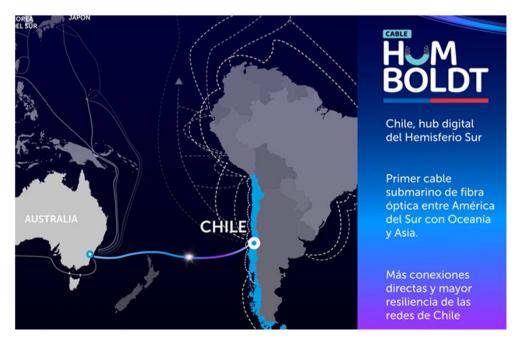


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In the digital economy, 28 data center projects have been identified, in addition to the 22 that are already in operation. Together with the submarine cable that will connect Asia-Pacific through Chile, it will allow the country to consolidate itself as a provider of digital services for the Americas

Data Centers National Plan

There are **22 operative** data centers in Chile and **28 new** arrivals are expected at a national level



SANTIAGO

1st

Optical fiber connectivity

The density and quality of fiber are the main drivers for locating a data center.

Market opportunities

2nd
In Latin America

Well-established markets with access to key cloud services.

CHILE 3rd

Upload and download speed

Chile ranks third globally for its highspeed internet access.

Source: Ministry of Science, Technology, Knowledge and Innovation, Cushman & Wakefield (2023), Data Center Market Comparison, Colliers (2023), www.speedtest.net/global-index.

In Tourism, the flow of foreign visitors increased by 55% YoY in the winter months, which will increase with the approval of the measures to stimulate foreign tourism contained in the legislative agenda of the Fiscal Pact

1

Increase in public resources for international tourism promotion

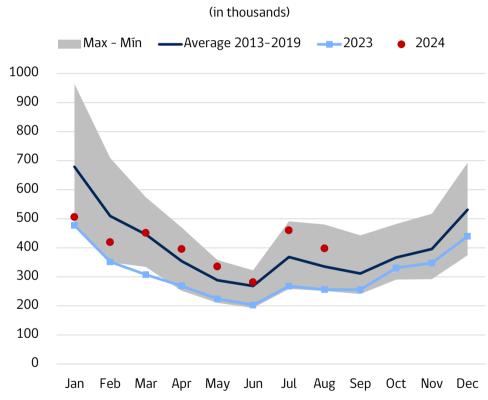
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VAT refund to foreign tourists for purchasing personal property in national territory

(3)

VAT refund for foreign companies that carry out audiovisual projects in the national territory

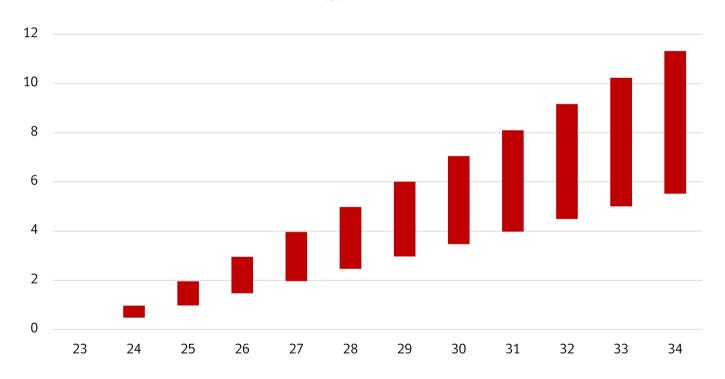
Arrivals of foreigners to the country



Source: Undersecretary of Tourism.

The government's decision to move decisively forward with the Fiscal Pact agenda translates into a public policy response to boost growth, competitiveness, and the formalization of the economy. This will raise the potential future growth by a margin of half a point to a full point per year, increasing the creation of formal jobs





- Reduction of the corporate income tax rate
- Increase in female labor participation
- One-third reduction in the timeframes for granting investment permits
- Development of lithium and copper
- Green hydrogen industry and its derivatives
- Digital economy and tourism

Progress is being made toward increasing growth potential in a more sustainable and inclusive manner

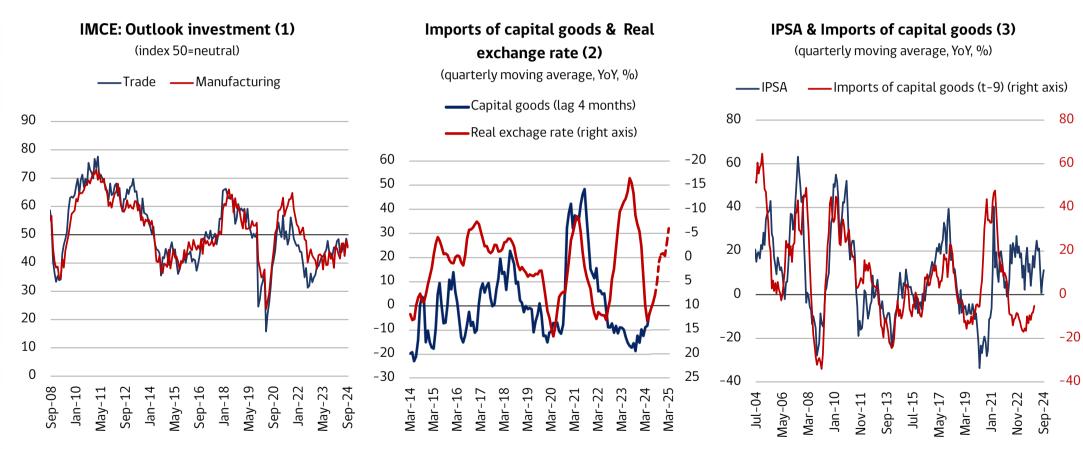
Note: Calculated based on the estimates from the Marfan Committee along with the impact of closing the female labor participation gap, growth in the digital economy, and further development of lithium and copper. **Source:** Commission of Experts on Fiscal Space and Trend Growth: "Fiscal space that can generate economic growth in the 2024–2034 period, considering measures to stimulate investment, productivity, and productive diversification." Available at: biblio.hacienda.cl/pacto-fiscal, Ministry of Finance.



Ministerio de Hacienda

Gobierno de Chile

Business investment expectations remain somewhat below neutral levels. However, the appreciation of the exchange rate and the improvement in the stock market would suggest an increase in the tradable component of investment



Note: (1) IMCE: Monthly Business Confidence Index. (2) Real exchange rate from September 2024 to March 2025 is a forecast of the Ministry of Finance. (3) Imports of capital goods exclude other transport vehicles. **Source** Central Bank of Chile, Icare and Ministry of Finance.

The Government has developed an agenda to mitigate the impact of financial market constraints on the most lagging and vulnerable sectors and to increase competition in the provision of financial services



Open Finance System



Financial Innovation Law (Fintec)



Resilience of the financial system and its infrastructure



Expansion and strengthening of State Guarantee programs

Programa de Garantías (FOGAPE Chile Support,

Apoyo a la Vivienda FOGAES Construction y
FOGAES Housing Support)



Prevention of overindebtedness (minimum credit card payment, FOGAES for individuals, debt awareness platform)



Review of the Fraud Law

The Government has developed an agenda to mitigate the impact of financial market constraints on the most lagging and vulnerable sectors and to increase competition in the provision of financial services

Consumer protection and financial inclusion

- ☐ "Conoce tu Deuda" ("Know Your Debt") platform.
- □ Consolidated Debt Registry.
- ☐ **State guarantees** to support SMEs and lagging sector:
- FOGAPE Chile Support (2023)
- FOGAES Construction (2023)
- FOGAPE Housing Support (2023)
- Construction Support Guarantee Program (2024)
- Housing Support Guarantee Program (2024)

Financial system regulations to enhance resilience

- **□** Basel III Implementation Progress:
- Capital Conservation Buffer: Full 2.5% level to be reached.
- Capital Structure Adjustment: Replacement of Tier
 with Additional Tier 1 to reach 1.5%.
- Systemically Important Banks: Additional charge to reach 75% of the total.
- Capital Discount: Increase to 65%.
- Pillar 2 Requirements: 25% constituted by June 30, 2023.
- ☐ Law No. 21,641 on financial resilience
- FMC Supervision: Expanded to include savings and credit cooperatives.
- Liquidity Access: Enhanced tools for cooperatives to access Central Bank liquidity.
- Chilean Peso: Efforts towards internationalization.
- Regulatory Changes: Focus on developing the RFPO market

Reforms to increase competition and strengthen the financial system

- ☐ Fintech Law
- Open Finance
- □ Structural Strengthening

Proposals:

- Risk-based supervision for insurance companies
- Bank Resolution & Deposit Insurance: A preliminary bill is being drafted in coordination with the Ministry of Finance, Financial Market Commission, and Central Bank of Chile.

Pension Reform Project Protocol (January 2025)

Prevent poverty risk in old age, ensure income during retirement, reward consistent contributions, and mitigate unmanageable risks.

Priority issues to be addressed

- Increasing pension savings (Contribution, informality, active life)
- Clearly define the parameters of the PGU; objective and clear
- Increasing competition and profitability (Industrial market organization)
- Raising the return on funds (Management)
- Increasing current and future pensions (sustainable Social Security)
- Closing gender gaps in pensions (permanent mechanism)
- Recognizing the value of employee and employer contributions
- Strengthening of pension institutions