2Q 2024 RESULTS

July 25, 2024

AGENDA

- QUARTERLY RESULTS
- OPERATING SEGMENT PERFORMANCE
- OUTLOOK
- ADVANCING OUR PROVEN PLAYBOOK
- DELIVERING ON OUR LONG-TERM GROWTH LEVERS

2Q 2024 Performance Overview

Delivered 3rd Consecutive Quarter of YoY Volume Growth

- Net sales of $10.9B, down 4% YoY and up 1% QoQ
- Volume up 1% YoY and QoQ; ex-H&E, volume up 4% YoY and 2% QoQ
- Operating EBITDA was $1.5B, down $33MM YoY and up $107MM QoQ

Maintaining Operational and Financial Discipline

- Cash flow from continuing operations of $832MM; resulting in an 85% cash flow conversion on a TTM basis
- Total CapEx was $723MM, resulting in free cash flow of $109MM

Advancing Our Long-Term Ambition and Growth Strategy

- Issued Dow's 2023 INtersections Progress Report, marking our 20th year of sustainability and 6th year of voluntary ID&E reporting
- Construction on schedule at Ft. Saskatchewan Path2Zero project

$10.9B
NET SALES

$819MM
OPERATING EBIT

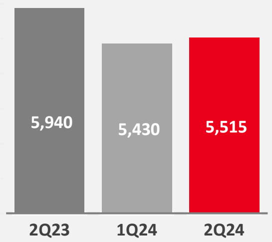
$832MM
OPERATING CASH FLOW

$691MM
RETURNED TO SHAREHOLDERS

2Q 2024 Operating Segment Performance

Packaging & Specialty Plastics

REVENUE ($MM)



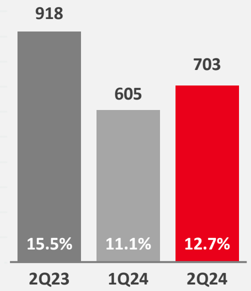
Y-o-Y

Sales ↓ 7%
Price ↓ 4%
Volume ↓ 3%

Q-o-Q

Sales ↑ 2%
Price ↑ 1%
Volume ↑ 1%

OP. EBIT ($MM) & OP. EBIT MARGIN %



Y-o-Y

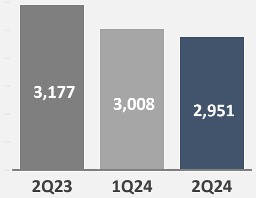
Op. EBIT ↓ $215MM
Margins ↓ 280 bps
Lower integrated margins, higher planned maintenance, and lower non-recurring licensing sales

Q-o-Q

Op. EBIT ↑ $98MM
Margins ↑ 160 bps
Improvement primarily driven by higher integrated margins

Ind. Intermediates & Infrastructure

REVENUE ($MM)



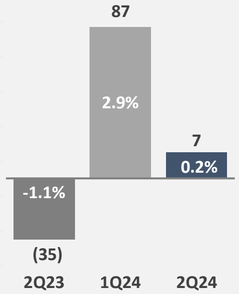
Y-o-Y

Sales ↓ 7%
Price ↓ 7%
Volume ↑ 1%

Q-o-Q

Sales ↓ 2%
Price Flat
Volume ↓ 1%

OP. EBIT ($MM) & OP. EBIT MARGIN %



Y-o-Y

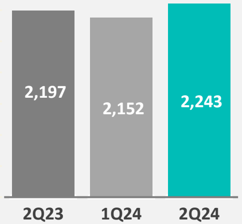
Op. EBIT ↑ $42MM
Margins ↑ 130 bps
Improved equity earnings partly offset by lower integrated margins

Q-o-Q

Op. EBIT ↓ $80MM
Margins ↓ 270 bps
Higher planned maintenance activity and equity losses, and lower volumes

Perf. Materials & Coatings

REVENUE ($MM)



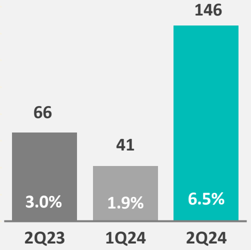
Y-o-Y

Sales ↑ 2%
Price ↓ 4%
Volume ↑ 7%

Q-o-Q

Sales ↑ 4%
Price ↑ 1%
Volume ↑ 4%

OP. EBIT ($MM) & OP. EBIT MARGIN %



Y-o-Y

Op. EBIT ↑ $80MM
Margins ↑ 350 bps
Improved earnings driven by broad-based business and geographic volume growth

Q-o-Q

Op. EBIT ↑ $105MM
Margins ↑ 460 bps
Volume gains in both businesses and lower planned maintenance activity

SUPPLY / DEMAND DYNAMICS REMAIN LARGELY UNCHANGED

Market Vertical (% of Revenue[1])	NAA	LAA	EMEAI	China	Rest of World	Select Macroeconomic Indicators by Market Vertical
Packaging ~30%						+ NAA industry domestic demand for PE growing by 4% YTD through June; exports are robust and represent >45% of industry production YTD (ACC) + Eurozone Manufacturing PMI remains in contractionary territory since July 2022 – Asia imports/exports impacted by port congestion and rising transportation costs
Infrastructure[2] ~40%						+ U.S. existing home sales in June are 5.4% below PY levels (SAAR of ~3.9MM) and building permits are down 1% YTD through June, compared to last year – Eurozone Construction PMI of 41.8 reflects construction activity remains soft – China new home prices continue to decline, falling 4.5% YoY in June
Consumer ~20%						+ U.S. retail sales up 2.3% YTD through June; yet furniture and home furnishing store sales remain low + China retail sales grew 2% YoY in June; marked first MoM deceleration since July 2023 – Eurozone Consumer Confidence grew 1.0 MoM in July but remains negative at 13.0
Mobility ~10%				⇩	⇩	+ U.S. auto sales down 4.9% YoY in June after increasing 2.1% YoY in May + China auto OEM production down 2.1% YoY in June + EU new car registrations grew 4.3% YoY in June, after being down 3% in May

Source: Based on internal and third-party markers

Strong Moderate/Mixed Weak ⇧ ⇩ Changes vs. Prior Update

1. Average 2021 – 2023 % of Total Dow Revenue excluding Corporate and Hydrocarbons & Energy
2. Includes housing and residential construction trends

3Q 2024 Modeling Guidance

Further Improvement With Largely Unchanged Market Conditions

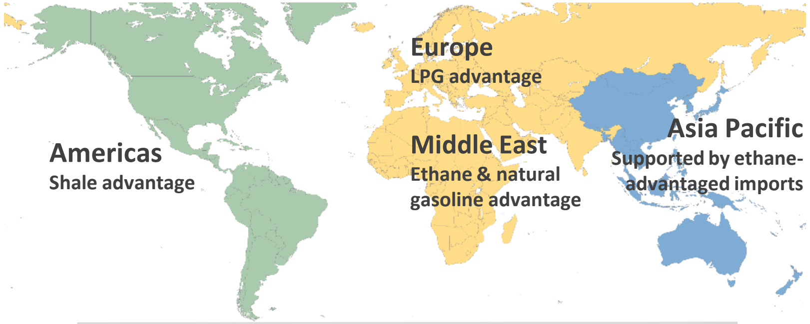
Net Sales	~$11.1B
Quarterly Operational Tax Rate	~22 – 26%
Net Income Attrib. to Non-Controlling Int.	~$25MM

Depreciation & Amortization	~$700MM
Net Interest Expense (Net of Int. Income)	~$150MM
Average Share Count	~705MM

	Top-Line Ranges (3Q24 vs. 2Q24)		***Base Case Op. EBITDA Drivers (3Q24 vs. 2Q24)***
	Sales % Δ QoQ		
	Low	**High**	
Packaging & Specialty Plastics	*+0%*	*+2%*	▪ Domestic and export demand for PE in NAA expected to remain robust, EMEAI demand seasonally lower ▪ Completion of Sabine cracker turnaround in 2Q offset by planned maintenance activity at St Charles cracker in 3Q
Industrial Intermediates & Infrastructure	*+1%*	*+3%*	▪ Mixed market outlook: energy and pharma remains resilient, consumer durables still at trough levels ▪ Successful start up and ramping of Glycol-2 facility at Louisiana Operations (~$75MM tailwind) ▪ Higher planned maintenance activity in the USGC (~$25MM headwind)
Performance Materials & Coatings	*-2%*	*+0%*	▪ Continued growth in downstream silicone applications, offset by lower siloxanes prices ▪ Lower seasonal demand in building & construction end-markets (~$50MM headwind) ▪ Lower planned maintenance activity (~$25MM tailwind)
Corporate	*Sales of ~$100MM*		▪ Op. EBIT of $(65)MM and Op. EBITDA of $(60)MM

A Proven Playbook Across the Cycle

Asset Footprint Delivers Industry Leading Value



% of Dow Global Production Capacity

Current

Cost Advantaged Americas **~65%** | EMEAI **~30%** | APAC **~5%**

By 2030

Cost Advantaged Americas *Path2Zero and Growth Investments* **~70%** | EMEAI **<30%** | APAC **<5%**

Robust Financial Flexibility Enables Value Growth

Continued Focus on Cash Generation and Cost Discipline:

- Industry leading cash flow conversion, ~500 bps advantaged versus peer average[1] across the cycle
- Efficient cost-to-serve operating model, SG&A and R&D as % of sales ~700 bps advantaged versus peer average in 2023

Solid Financial Position:

- Ample liquidity (~$13B) to navigate the cycle
- No substantive debt maturities until 2027
- Reduced cash commitments by ~$1B[2]
- Ongoing pension de-risking efforts requiring minimal, if any, cash outlay

Additional Financial Flexibility:

- Near-Term unique-to-Dow cash levers of >$1.5B
- >$1.5B in Path2Zero Cash and Tax Incentives[3]

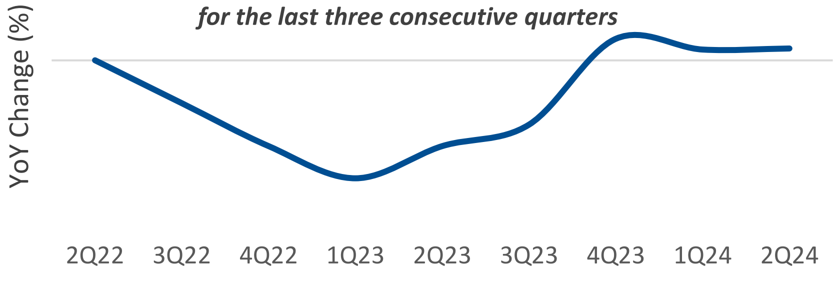
Designed to Capitalize on Demand Recovery with Advantaged Cost Positions and Leading Feedstock Flexibility

1. 2019 – 2023 Average
2. Versus 2019
3. 2024 – 2030 Period

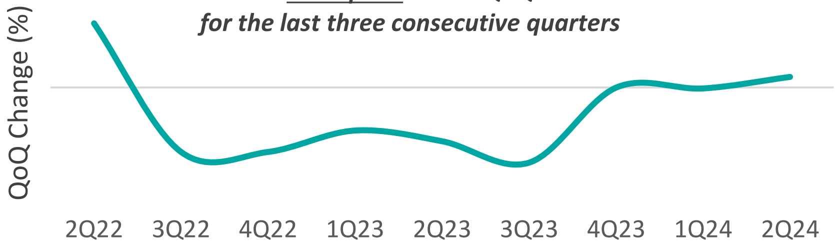
MACRO RECOVERY PROVIDES SIGNIFICANT EARNINGS UPSIDE

Positive Top-Line Momentum

***Sales volume** improved YoY*
for the last three consecutive quarters



***Sales price** stable QoQ*
for the last three consecutive quarters



Recovery to Mid-Cycle Outlook[1]

Packaging & Specialty Plastics – ~$2.0B/yr of Mid-Cycle Upside

- New PE capacity in NA has been fully absorbed by growing domestic and export demand
- Industry rationalization of cost-disadvantaged assets occurring globally; no new C2 capacity in cost-advantaged Americas until ~2026-27

Ind. Intermediates & Infrastructure – >$0.5B/yr of Mid-Cycle Upside

- Extensive destocking throughout 2023 has led to lean inventory across consumer durables and construction value chains
- Majority of Dow's USGC capacity aligned to higher-value purified EO derivatives; no significant purified EO capacity additions are expected
- Safe and successful start-up in June of the Glycol-2 unit in Plaquemine

Performance Materials & Coatings – ~$0.5B/yr of Mid-Cycle Upside

- Global siloxane capacity additions slowing, driven by prolonged negative cash margin for non-integrated players in China
- Architectural coatings volumes in North America forecasted to return to pre-pandemic levels by ~2025, driven by improving existing home sales

Sources: ACC, SAGSI, ACA, and Dow internal analysis

Dow is Positioned To Capture >$3B in EBITDA Upside in the Recovery to Mid-Cycle Earnings

1. Mid-cycle EBITDA based on 2Q24 TTM Op. EBITDA vs. 2021 – 2023 average

Delivering on Our Long-Term Earnings Growth Levers

Fort Saskatchewan PATH2ZERO

Near-Term Growth Investments
Pipeline of organic, high-value growth projects

Growth Investments in 2024:

- ✓ Producing higher-value elastomers and ethylene copolymers in Tarragona
- ✓ Expanded PG capacity in Thailand by 80KTA for food, personal care and pharma applications
- Continued downstream silicones growth in liquid silicone rubber and adhesives
- In flight through mid-decade, including:
  - Enhancing feedstock flexibility and PE/functional polymers incremental growth
  - Additional alkoxylates capacity

~$2B of EBITDA by mid-decade
Achieved ~$0.8B/yr between 2021-2023

Fort Saskatchewan Path2Zero
World's First Cracker and Derivatives Complex with Net Zero Emissions

Recent and Upcoming Key Milestones:

- ✓ All long lead time equipment has been secured
- ✓ Majority of ethane supply secured from diversified sources with long-term agreements
- ✓ Construction activity continued in 2Q24:
  - Site development, fire and cooling lines, and fiber optic installation progressing well and safely
  - Piling program started in Apr'24 – well underway to support cracker foundations schedule
  - Major foundations construction to begin in 3Q24 to support cracker furnaces

~$1B of EBITDA by 2030

Transform the Waste
Commercialize 3MM mta of circular and renewable solutions

Partnerships & Targeted Investments YTD:

- ✓ Partnered with **SCG Chemicals** to transform 200KTA of plastic waste in Asia Pacific by 2030
- ✓ Announced supply agreement with **Freepoint Eco-Systems** for 65KTA of circular pyrolysis oil beginning in ~2026
- ✓ Signed agreement to acquire **Circulus**, a U.S.-based PE recycler, with a capacity of 50KTA
- Expect to commercialize circular products using offtake from both the **Valoregen and Mura** recycling facilities in the 2H24

>$0.5B of EBITDA by ~2030

On Track to Deliver >$3B/yr of Earnings Growth at Mid-Cycle Levels by 2030

Dow: A Compelling Investment Opportunity

Supply/Demand Dynamics Remain Largely Unchanged

- Global industrial growth remains largely unchanged, hampered by weaker building & construction and durable goods end-markets
- Regional demand remains resilient in the U.S.; China is experiencing a slow recovery with ongoing softness in Europe

A Proven Playbook Across the Cycle

- Capturing high-value demand and optimizing margins through our industry-leading feedstock flexibility and operational agility
- Investing counter-cyclically, supported by our strong financial flexibility, to enable higher shareholder returns

Macro Recovery Provides Significant Earnings Upside

- Experiencing positive top-line signals over the last 3 quarters
- Uniquely positioned to capture significant upside from the return to mid-cycle earnings levels

Delivering on Our Long-Term Growth Levers

- Progressing on our strategic early cycle growth investments in high-value products and attractive end markets
- Advancing our Decarbonize & Grow and Transform the Waste strategies to deliver >$3B of underlying EBITDA growth

Dow®

Seek Together™

Principal Joint Venture Detail

Dow's Proportional Share of Principal JV Financial Results	2Q 2024			1Q 2024			2Q 2023		
$ millions (unaudited)	Sadara	Kuwait JVs	Thai JVs	Sadara	Kuwait JVs	Thai JVs	Sadara	Kuwait JVs	Thai JVs
EBITDA	$18	$153	$2	$47	$142	$25	$8	$94	$22
EBIT	$(54)	$111	$(2)	$(29)	$99	$21	$(80)	$52	$16
Net Income *Equity Earnings to Dow*	**$(92)**	**$88**	**$(8)**	**$(70)**	**$79**	**$16**	**$(125)**	**$30**	**$13**
EBITDA in Excess of Eq. Earnings	$110	$65	$10	$117	$63	$9	$133	$64	$9
Net Debt	$4,320	$1,535	$287	$4,239	$1,669	$283	$4,133	$1,710	$309

Drivers of Changes in Equity Earnings

- **Sadara:** **YoY** improved supply availability due to cracker turnaround in 2Q23; **QoQ** lower volumes and integrated margins
- **Kuwait JVs:** **YoY** improved MEG margins; **QoQ** higher volumes in Polyethylene and MEG
- **Thai JVs:** lower integrated margins due to competitive pricing pressures

FY 2024 Modeling Considerations [Better / Worse since last update]

Operating EBIT Drivers vs. FY23	
Equity Earnings	Up ~$75-125MM YoY
Pension and Defined Contribution Impact	~FLAT YoY
Corporate	Op. EBIT of ~$(250)MM and Op. EBITDA of ~$(225)MM
Turnaround Expenses	Up ~$200MM YoY

Year-Over-Year Market Drivers	
Potential Upside	Higher oil price and oil-gas spreads, softer landing for US economy, stable energy markets in Europe, easing inflation
What We are Watching	Geopolitical dynamics, hurricane season in the USGC, PMI levels, consumer confidence, impact from changes in interest rates on building & construction demand

Other Income Statement Considerations	
Net Interest Expense	~$550MM
D&A	~$2.9B
Net Income Attrib. to Non-Controlling Int.	~$100MM (reduction to reported Net Income)
Year-End Avg. Share Count	~705MM
Op. Tax Rate	22% – 26%

Cash Flow Considerations in 2024	
Dividends from Equity Companies	~$250MM
Pension contributions	~$150MM (~Flat YoY)
CapEx	~$3B
Restructuring and Implementation costs	~$400MM cash outflow

APPENDIX

OPERATING EARNINGS PER SHARE (EPS) RECONCILIATION

Significant Items Impacting Results for the Three Months Ended Jun 30, 2024			
In millions, except per share amounts (Unaudited)	*Pretax* [1]	*Net Income* [2]	*EPS* [3]
Reported results	$ 608	$ 439	$ 0.62
Less: Significant items			
Restructuring, implementation and efficiency costs, and asset related charges - net	(56)	(43)	(0.06)
Total significant items	$ (56)	$ (43)	$ (0.06)
Operating results (non-GAAP)	$ 664	$ 482	$ 0.68

Significant Items Impacting Results for the Three Months Ended Jun 30, 2023			
In millions, except per share amounts (Unaudited)	*Pretax* [1]	*Net Income* [2]	*EPS* [3]
Reported results	$ 711	$ 485	$ 0.68
Less: Significant items			
Restructuring, implementation and efficiency costs, and asset related charges - net	(55)	(42)	(0.06)
Indemnification and other transaction related costs	(13)	(10)	(0.01)
Total significant items	$ (68)	$ (52)	$ (0.07)
Operating results (non-GAAP)	$ 779	$ 537	$ 0.75

1. "Income before income taxes."

2. "Net income available for Dow Inc. common stockholders." The income tax effect on significant items was calculated based upon the enacted tax laws and statutory income tax rates applicable in the tax jurisdiction(s) of the underlying non-GAAP adjustment.

3. "Earnings per common share - diluted," which includes the impact of participating securities in accordance with the two-class method.

OPERATING EPS RECONCILIATION (CONTINUED)

Significant Items Impacting Results for the Six Months Ended Jun 30, 2024			
In millions, except per share amounts (Unaudited)	*Pretax* [1]	*Net Income* [2]	*EPS* [3]
Reported results	$ 1,057	$ 955	$ 1.35
Less: Significant items			
Restructuring, implementation and efficiency costs, and asset related charges - net	(147)	(115)	(0.16)
Income tax related items	-	194	0.27
Total significant items	$ (147)	$ 79	$ 0.11
Operating results (non-GAAP)	$ 1,204	$ 876	$ 1.24

Significant Items Impacting Results for the Six Months Ended Jun 30, 2023			
In millions, except per share amounts (Unaudited)	*Pretax* [1]	*Net Income* [2]	*EPS* [3]
Reported results	$ 591	$ 392	$ 0.54
Less: Significant items			
Restructuring, implementation and efficiency costs, and asset related charges - net	(606)	(478)	(0.67)
Litigation related charges, awards and adjustments	(177)	(138)	(0.19)
Indemnification and other transaction related costs	(4)	(1)	-
Income tax related items	-	57	0.08
Total significant items	$ (787)	$ (560)	$ (0.78)
Operating results (non-GAAP)	$ 1,378	$ 952	$ 1.32

1. "Income before income taxes."

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3. "Earnings per common share - diluted," which includes the impact of participating securities in accordance with the two-class method.

OPERATING EPS RECONCILIATION (CONTINUED)

Significant Items Impacting Results for the Three Months Ended Mar 31, 2024			
In millions, except per share amounts (Unaudited)	*Pretax* [1]	*Net Income* [2]	*EPS* [3]
Reported results	$ 449	$ 516	$ 0.73
Less: Significant items			
Restructuring, implementation and efficiency costs, and asset related charges - net	(91)	(72)	(0.10)
Income tax related items	-	194	0.27
Total significant items	$ (91)	$ 122	$ 0.17
Operating results (non-GAAP)	$ 540	$ 394	$ 0.56

1. "Income before income taxes."

2. "Net income available for Dow Inc. common stockholders." The income tax effect on significant items was calculated based upon the enacted tax laws and statutory income tax rates applicable in the tax jurisdiction(s) of the underlying non-GAAP adjustment.

3. "Earnings per common share - diluted," which includes the impact of participating securities in accordance with the two-class method.

Reconciliation of Net Income (Loss) to Operating EBIT & Operating EBITDA

Reconciliation of "Net income (loss)" to "Operating EBIT" and "Operating EBITDA"	*Three Months Ended*					*Six Months Ended*	
In millions (Unaudited)	*Jun 30, 2023*	*Sep 30, 2023*	*Dec 31, 2023*	*Mar 31, 2024*	*Jun 30, 2024*	*Jun 30, 2023*	*Jun 30, 2024*
Net income (loss)	$ 501	$ 327	$ (95)	$ 538	$ 458	$ 428	$ 996
+ Provision (credit) for income taxes	210	90	(257)	(89)	150	163	61
Income (loss) before income taxes	$ 711	$ 417	$ (352)	$ 449	$ 608	$ 591	$ 1,057
- Interest income	66	44	43	65	42	142	107
+ Interest expense and amortization of debt discount	172	192	197	199	197	357	396
- Significant items	(68)	(61)	(757)	(91)	(56)	(787)	(147)
Operating EBIT [1]	$ 885	$ 626	$ 559	$ 674	$ 819	$ 1,593	$ 1,493
+ Depreciation and amortization	649	657	657	720	682	1,297	1,402
Operating EBITDA [2]	$ 1,534	$ 1,283	$ 1,216	$ 1,394	$ 1,501	$ 2,890	$ 2,895
Operating EBITDA - trailing twelve months ("TTM") basis	$ 6,008	$ 5,428	$ 5,389	$ 5,427	$ 5,394		

1. Operating EBIT is defined as earnings (i.e., "Income (loss) before income taxes") before interest, excluding the impact of significant items.

2. Operating EBITDA is defined as earnings (i.e., "Income (loss) before income taxes") before interest, depreciation and amortization, excluding the impact of significant items.

SEGMENT INFORMATION

Net Sales by Segment	Three Months Ended			Six Months Ended	
In millions (Unaudited)	Jun 30, 2023	Mar 31, 2024	Jun 30, 2024	Jun 30, 2023	Jun 30, 2024
Packaging & Specialty Plastics	$ 5,940	$ 5,430	$ 5,515	$ 12,054	$ 10,945
Industrial Intermediates & Infrastructure	3,177	3,008	2,951	6,555	5,959
Performance Materials & Coatings	2,197	2,152	2,243	4,473	4,395
Corporate	106	175	206	189	381
Total	$ 11,420	$ 10,765	$ 10,915	$ 23,271	$ 21,680

Operating EBIT by Segment	Three Months Ended			Six Months Ended	
In millions (Unaudited)	Jun 30, 2023	Mar 31, 2024	Jun 30, 2024	Jun 30, 2023	Jun 30, 2024
Packaging & Specialty Plastics	$ 918	$ 605	$ 703	$ 1,560	$ 1,308
Industrial Intermediates & Infrastructure	(35)	87	7	88	94
Performance Materials & Coatings	66	41	146	101	187
Corporate	(64)	(59)	(37)	(156)	(96)
Total	$ 885	$ 674	$ 819	$ 1,593	$ 1,493

Equity in Earnings (Losses) of Nonconsolidated Affiliates by Segment	Three Months Ended			Six Months Ended	
In millions (Unaudited)	Jun 30, 2023	Mar 31, 2024	Jun 30, 2024	Jun 30, 2023	Jun 30, 2024
Packaging & Specialty Plastics	$ 19	$ 25	$ 55	$ 40	$ 80
Industrial Intermediates & Infrastructure	(83)	(15)	(31)	(156)	(46)
Performance Materials & Coatings	6	6	2	9	8
Corporate	1	1	-	2	1
Total	$ (57)	$ 17	$ 26	$ (105)	$ 43

SEGMENT INFORMATION (CONTINUED)

Adjusted Operating EBIT by Segment	*Three Months Ended*			*Six Months Ended*	
In millions (Unaudited)	*Jun 30, 2023*	*Mar 31, 2024*	*Jun 30, 2024*	*Jun 30, 2023*	*Jun 30, 2024*
Packaging & Specialty Plastics	$ 899	$ 580	$ 648	$ 1,520	$ 1,228
Industrial Intermediates & Infrastructure	48	102	38	244	140
Performance Materials & Coatings	60	35	144	92	179
Corporate	(65)	(60)	(37)	(158)	(97)
Total	$ 942	$ 657	$ 793	$ 1,698	$ 1,450

Operating EBIT Margin by Segment	*Three Months Ended*			*Six Months Ended*	
In millions (Unaudited)	*Jun 30, 2023*	*Mar 31, 2024*	*Jun 30, 2024*	*Jun 30, 2023*	*Jun 30, 2024*
Packaging & Specialty Plastics	15.5 %	11.1 %	12.7 %	12.9 %	12.0 %
Industrial Intermediates & Infrastructure	(1.1)%	2.9 %	0.2 %	1.3 %	1.6 %
Performance Materials & Coatings	3.0 %	1.9 %	6.5 %	2.3 %	4.3 %
Total	7.7 %	6.3 %	7.5 %	6.8 %	6.9 %

Adjusted Operating EBIT Margin by Segment	*Three Months Ended*			*Six Months Ended*	
In millions (Unaudited)	*Jun 30, 2023*	*Mar 31, 2024*	*Jun 30, 2024*	*Jun 30, 2023*	*Jun 30, 2024*
Packaging & Specialty Plastics	15.1 %	10.7 %	11.7 %	12.6 %	11.2 %
Industrial Intermediates & Infrastructure	1.5 %	3.4 %	1.3 %	3.7 %	2.3 %
Performance Materials & Coatings	2.7 %	1.6 %	6.4 %	2.1 %	4.1 %
Total	8.2 %	6.1 %	7.3 %	7.3 %	6.7 %

Cash Conversion and Free Cash Flow Reconciliation

Reconciliation of Cash Flow Conversion	*Three Months Ended*				
In millions (Unaudited)	*Jun 30, 2023*	*Sep 30, 2023*	*Dec 31, 2023*	*Mar 31, 2024*	*Jun 30, 2024*
Cash provided by operating activities - continuing operations (GAAP)	$ 1,347	$ 1,658	$ 1,628	$ 460	$ 832
Net income (loss) (GAAP)	$ 501	$ 327	$ (95)	$ 538	$ 458
Cash flow from operations to net income (GAAP) [1]	268.9 %	507.0 %	N/A	85.5 %	181.7 %
Cash flow from operations to net income - trailing twelve months basis (GAAP)	321.3 %	400.4 %	782.4 %	400.7 %	372.8 %
Operating EBITDA (non-GAAP)	$ 1,534	$ 1,283	$ 1,216	$ 1,394	$ 1,501
Cash Flow Conversion (non-GAAP) [2]	87.8 %	129.2 %	133.9 %	33.0 %	55.4 %
Cash Flow Conversion - trailing twelve months basis (non-GAAP)	98.1 %	103.4 %	95.8 %	93.8 %	84.9 %

1. Cash flow from operations to net income is not applicable for the fourth quarter of 2023 due to a net loss for the period.

2. Cash Flow Conversion is defined as "Cash provided by operating activities - continuing operations" divided by Operating EBITDA.

Reconciliation of Free Cash Flow	*Three Months Ended*					*Six Months Ended*	
In millions (Unaudited)	*Jun 30, 2023*	*Sep 30, 2023*	*Dec 31, 2023*	*Mar 31, 2024*	*Jun 30, 2024*	*Jun 30, 2023*	*Jun 30, 2024*
Cash provided by operating activities - continuing operations (GAAP)	$ 1,347	$ 1,658	$ 1,628	$ 460	$ 832	$ 1,878	$ 1,292
Capital expenditures	(561)	(597)	(758)	(714)	(723)	(1,001)	(1,437)
Free Cash Flow (non-GAAP) [1]	$ 786	$ 1,061	$ 870	$ (254)	$ 109	$ 877	$ (145)
Free Cash Flow - trailing twelve months ("TTM") basis (non-GAAP)	$ 3,844	$ 3,417	$ 2,808	$ 2,463	$ 1,786		
End of period market capitalization [2]	$ 37,446	$ 36,164	$ 38,514	$ 40,737	$ 37,184		
Free Cash Flow Yield - TTM basis (non-GAAP) [3]	10.3%	9.4%	7.3%	6.0%	4.8%		

1. Free Cash Flow is defined as "Cash provided by operating activities - continuing operations", less capital expenditures. Under this definition, Free Cash Flow represents the cash generated by the Company from operations after investing in its asset base. Free Cash Flow, combined with cash balances and other sources of liquidity, represent the cash available to fund obligations and provide returns to shareholders. Free Cash Flow is an integral financial measure used in the Company's financial planning process.

2. Calculated as the period-end share price of Dow Inc. times the period-end shares outstanding of Dow Inc.

3. Free Cash Flow Yield is defined as Free Cash Flow divided by market capitalization.

RECONCILIATION OF OPERATING RETURN ON CAPITAL (ROC)

Reconciliation of Operating Return on Capital (ROC)	*Three Months Ended*	
In millions (Unaudited)	*Jun 30, 2023*	*Jun 30, 2024*
Net income available for Dow Inc. common stockholders (GAAP)	$ 485	$ 439
- Significant items, after tax	(52)	(43)
Operating Net Income Available for Dow Inc. Common Stockholders (non-GAAP)	$ 537	$ 482
Net income attributable to noncontrolling interests	$ 16	$ 19
Gross interest expense	189	233
Imputed interest expense - operating leases	15	17
Tax on gross interest expense	(54)	(58)
Operating Net Operating Profit After Tax (non-GAAP)	$ 703	$ 693
Operating Net Operating Profit After Tax - trailing twelve months ("TTM") basis (non-GAAP)	$ 2,788	$ 2,327
Average Total Capital (non-GAAP)	$ 36,079	$ 36,306
Operating Return on Capital - TTM basis (non-GAAP) [1]	7.7 %	6.4 %

1. Operating ROC is defined as net operating profit after tax (excluding significant items) divided by total average capital, also referred to as ROIC. Operating ROC measures how effectively a company has utilized the money invested in its operations.

RECONCILIATION OF NET DEBT

Reconciliation of Net Debt In millions (Unaudited)	Dec 31, 2023	Jun 30, 2024
Notes payable	$ 62	$ 114
Long-term debt due within one year	117	238
Long-term debt	14,907	16,016
Gross debt (GAAP)	$ 15,086	$ 16,368
- Cash and cash equivalents	2,987	3,341
- Marketable securities	1,300	570
Net Debt (non-GAAP)	$ 10,799	$ 12,457
+ Noncontrolling interest	$ 501	$ 482
+ Dow Inc. stockholders' equity	18,607	18,318
Net Capital (non-GAAP) [1]	$ 29,907	$ 31,257
Net Debt to Capital Ratio (non-GAAP) [2]	36.1%	39.9%

1. Net capital is defined as "Net Debt" plus "noncontrolling interest" plus "Dow Inc. stockholders equity."

2. Net Debt to Capital Ratio is defined as Net Debt divided by Net Capital.

GENERAL COMMENTS

General Comments
Unless otherwise specified, all financial measures in this presentation, where applicable, exclude significant items.

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SAFE HARBOR

Cautionary Statement about Forward-Looking Statements

Certain statements in this presentation are “forward-looking statements” within the meaning of the federal securities laws, including Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such statements often address expected future business and financial performance, financial condition, and other matters, and often contain words or phrases such as “anticipate,” “believe,” “estimate,” “expect,” “intend,” “may,” “opportunity,” “outlook,” “plan,” “project,” “seek,” “should,” “strategy,” “target,” “will,” “will be,” “will continue,” “will likely result,” “would” and similar expressions, and variations or negatives of these words or phrases.

Forward-looking statements are based on current assumptions and expectations of future events that are subject to risks, uncertainties and other factors that are beyond Dow’s control, which may cause actual results to differ materially from those projected, anticipated or implied in the forward-looking statements and speak only as of the date the statements were made. These factors include, but are not limited to: sales of Dow’s products; Dow’s expenses, future revenues and profitability; any global and regional economic impacts of a pandemic or other public health-related risks and events on Dow’s business; any sanctions, export restrictions, supply chain disruptions or increased economic uncertainty related to the ongoing conflicts between Russia and Ukraine and in the Middle East; capital requirements and need for and availability of financing; unexpected barriers in the development of technology, including with respect to Dow's contemplated capital and operating projects; Dow's ability to realize its commitment to carbon neutrality on the contemplated timeframe, including the completion and success of its integrated ethylene cracker and derivatives facility in Alberta, Canada; size of the markets for Dow’s products and services and ability to compete in such markets; failure to develop and market new products and optimally manage product life cycles; the rate and degree of market acceptance of Dow’s products; significant litigation and environmental matters and related contingencies and unexpected expenses; the success of competing technologies that are or may become available; the ability to protect Dow’s intellectual property in the United States and abroad; developments related to contemplated restructuring activities and proposed divestitures or acquisitions such as workforce reduction, manufacturing facility and/or asset closure and related exit and disposal activities, and the benefits and costs associated with each of the foregoing; fluctuations in energy and raw material prices; management of process safety and product stewardship; changes in relationships with Dow’s significant customers and suppliers; changes in public sentiment and political leadership; increased concerns about plastics in the environment and lack of a circular economy for plastics at scale; changes in consumer preferences and demand; changes in laws and regulations, political conditions or industry development; global economic and capital markets conditions, such as inflation, market uncertainty, interest and currency exchange rates, and equity and commodity prices; business or supply disruptions; security threats, such as acts of sabotage, terrorism or war, including the ongoing conflicts between Russia and Ukraine and in the Middle East; weather events and natural disasters; disruptions in Dow’s information technology networks and systems, including the impact of cyberattacks; and risks related to Dow’s separation from DowDuPont Inc. such as Dow’s obligation to indemnify DuPont de Nemours, Inc. and/or Corteva, Inc. for certain liabilities.

Where, in any forward-looking statement, an expectation or belief as to future results or events is expressed, such expectation or belief is based on the current plans and expectations of management and expressed in good faith and believed to have a reasonable basis, but there can be no assurance that the expectation or belief will result or be achieved or accomplished. A detailed discussion of principal risks and uncertainties which may cause actual results and events to differ materially from such forward-looking statements is included in the section titled “Risk Factors” contained in the Company’s Annual Report on Form 10-K for the year ended December 31, 2023, and the Company's subsequent Quarterly Reports on Form 10-Q. These are not the only risks and uncertainties that Dow faces. There may be other risks and uncertainties that Dow is unable to identify at this time or that Dow does not currently expect to have a material impact on its business. If any of those risks or uncertainties develops into an actual event, it could have a material adverse effect on Dow’s business. Dow Inc. and The Dow Chemical Company and its consolidated subsidiaries assume no obligation to update or revise publicly any forward-looking statements whether because of new information, future events, or otherwise, except as required by securities and other applicable laws.

Non-GAAP Financial Measures & Definitions

Non-GAAP Financial Measures

This presentation includes information that does not conform to GAAP and are considered non-GAAP measures. Management uses these measures internally for planning, forecasting and evaluating the performance of the Company's segments, including allocating resources. Dow's management believes that these non-GAAP measures best reflect the ongoing performance of the Company during the periods presented and provide more relevant and meaningful information to investors as they provide insight with respect to ongoing operating results of the Company and a more useful comparison of year-over-year results. These non-GAAP measures supplement the Company's GAAP disclosures and should not be viewed as alternatives to GAAP measures of performance. Furthermore, such non-GAAP measures may not be consistent with similar measures provided or used by other companies. Dow does not provide forward-looking GAAP financial measures or a reconciliation of forward-looking non-GAAP financial measures to the most comparable GAAP financial measures on a forward-looking basis because the Company is unable to predict with reasonable certainty the ultimate outcome of pending litigation, unusual gains and losses, foreign currency exchange gains or losses and potential future asset impairments, as well as discrete taxable events, without unreasonable effort. These items are uncertain, depend on various factors, and could have a material impact on GAAP results for the guidance period. See investors.dow.com for a reconciliation of the most directly comparable GAAP financial measures.

Definitions

Operating EBIT is defined as earnings (i.e. “Income (loss) before income taxes”) before interest, excluding the impact of significant items.
Operating EBITDA is defined as earnings (i.e. “Income (loss) before income taxes”) before interest, depreciation and amortization, excluding the impact of significant items.
Operating EBIT Margin is defined as Operating EBIT as a percentage of net sales.
Operating EBITDA Margin is defined as Operating EBITDA as a percentage of net sales.
Adjusted Operating EBIT is defined as Operating EBIT less equity earnings (losses).
Adjusted Operating EBIT Margin is defined as Operating EBIT less equity earnings (losses), divided by net sales.
Adjusted Operating EBITDA is defined as Operating EBITDA less equity earnings (losses).
Adjusted Operating EBITDA Margin is defined as Adjusted Operating EBITDA divided by net sales., excluding certain transactions with nonconsolidated affiliates.
Operating Earnings Per Share is defined as "Earnings (loss) per common share - diluted“, excluding the after-tax impact of significant items.
Operational Tax Rate is defined as the effective tax rate (i.e., GAAP “Provision (credit) for income taxes” divided by “Income (loss) before income taxes”), excluding the impact of significant items.
Free Cash Flow is defined as "Cash flows from operating activities - continuing operations," less capital expenditures. Under this definition, Free Cash Flow represents the cash generated by Dow from operations after investing in its asset base. Free Cash Flow, combined with cash balances and other sources of liquidity, represent the cash available to fund obligations and provide returns to shareholders. Free Cash Flow is an integral financial measure used in Dow's financial planning process.
Free Cash Flow Yield is defined as Free Cash Flow divided by market capitalization.
Shareholder Remuneration is defined as dividends paid to stockholders plus purchases of treasury stock.
Shareholder Yield is defined as Shareholder Remuneration divided by market capitalization.
Cash Flow Conversion is defined as “Cash provided by (used for) operating activities – continuing operations” divided by Operating EBITDA. Management believes Cash Flow Conversion is an important financial metric as it helps the Company determine how efficiently it is converting its earnings to cash flow.
Free Cash Conversion at an operating segment level is defined as Adjusted Operating EBITDA less capital expenditures divided by Adjusted Operating EBITDA.
Operating Net Income is defined as net income (loss), excluding the after-tax impact of significant items.
Operating Return on Capital (ROC) is defined as net operating profit after tax, excluding the impact of significant items, divided by total average capital, also referred to as ROIC. Net operating profit after tax (excluding significant items) is a net income measure the Company uses in presentations to investors that excludes net income attributable to noncontrolling interests, and interest expense, exclusive of the significant items.
Net Debt is defined as “Notes payable” plus “Long-term debt due within one year” plus “Long-term debt” less “Cash and cash equivalents” and “Marketable securities.”
Kuwait Joint Ventures (JVs) refers to EQUATE Petrochemical Company K.S.C.C., The Kuwait Olefins Company K.S.C.C., and The Kuwait Styrene Company K.S.C.C.
Thai Joint Ventures (JVs) refers to Map Ta Phut Olefins Company Limited and The SCGC-Dow Group (Siam Polyethylene Company Limited, Siam Polystyrene Company Limited, Siam Styrene Monomer Co., Ltd., Siam Synthetic Latex Company Limited).