

Third Quarter Earnings Call

November 7, 2024

MDU
LISTED
NYSE

Legal Disclaimer

Forward-Looking Statements

The information in this presentation highlights the key growth strategies, projections and certain assumptions for the company and its subsidiaries and other matters for each of the company's businesses. Many of these highlighted statements and other statements not historical in nature are "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934. Although the company believes that its expectations are based on reasonable assumptions, there is no assurance the company's projections, including estimates for growth, shareholder value creation, capital expenditures and financial guidance will be achieved. Please refer to assumptions contained in this news release, as well as the various risks listed in Part I, Item 1A - Risk Factors in the company's most recent Form 10-K and subsequent filings with the U.S. Securities and Exchange Commission.

Changes in such assumptions and factors could cause actual future results to differ materially from growth and financial guidance. All forward-looking statements in this presentation are expressly qualified by such cautionary statements and by reference to the underlying assumptions. Undue reliance should not be placed on forward-looking statements, which speak only as of the date they are made. Except as required by law, the company does not undertake to update forward-looking statements, whether as a result of new information, future events or otherwise.

Non-GAAP Financial Measures

This presentation includes non-GAAP financial information, which should be considered supplemental to, not a substitute for, the comparable financial measures calculated in accordance with GAAP. Please see the company's most recent earnings release for disclosure and applicable reconciliations of the non-GAAP financial measures discussed in this presentation.

Company Information

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Segment Outlook

Compelling Investment Opportunity



- Pure-play regulated energy delivery business
- Focusing on our “CORE”
- Extensive operational diversification
- Supportive regulatory environment
- Experienced management team with proven track record
- 6-8% long-term EPS growth rate
- 60-70% annual dividend payout ratio target



Focusing on our “CORE”

MDU Resources is now a pure-play regulated entity focused on its original “CORE” energy delivery business

C

Customers &
Communities

O

Operational
Excellence

R

Returns
Focused

E

Employee
Driven

Long history of providing regulated energy delivery service

2023 marked 75th year of
continuous NYSE listing

2024 marks 100th year
for the company

Pure-play business provides:

Heightened strategic focus to pursue strategies specific to
the regulated energy business model

Optimized capital structure and distinct financial policy
tailored to business profile

Electric & Natural Gas Outlook

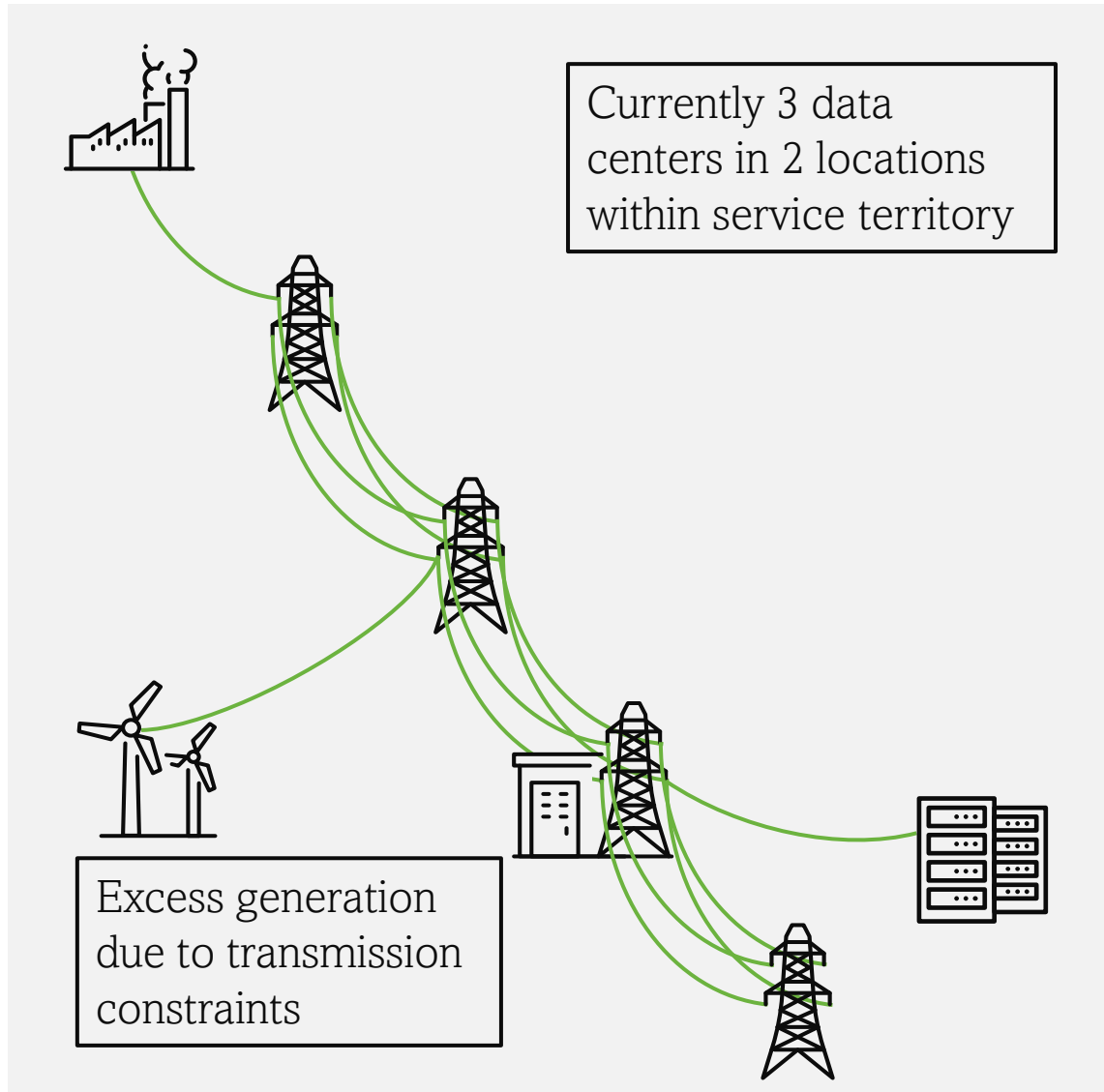
- Safely meet customer demand by upgrading and expanding infrastructure and facilities
- Customer base expected to continue growing by **1-2% annually**
- Focused on timely regulatory recovery
- Construction of the company's new Heskett IV, 88-MW simple-cycle combustion turbine is complete and in service as of July 8, 2024
- 580 MW of data center load under signed electric service agreements



Regulatory Update

Business	State	Filing Date	Annual Revenue Increase (%)	Annual Revenue Increase (in millions)	Status
Filed cases with requested rates					
Natural Gas Distribution	Washington	March 29, 2024	11.6% 2.8%	\$43.8M \$11.7M	Pending Effective March 1, 2025 Effective March 1, 2026
Natural Gas Distribution	North Dakota	Nov. 1, 2023	7.5%	\$11.6M	Pending Interim rates (6.5%/\$10.1M) effective Jan. 1, 2024
Natural Gas Distribution	Montana	July 15, 2024	11.1%	\$9.4M	Pending Interim rates (10.2%/\$8.0M) denied, filed a motion for reconsideration Oct. 25, 2024.
Natural Gas Distribution	Wyoming	Oct. 31, 2024	14.0%	\$2.6M	Pending
Settled cases with implemented rates					
Electric Utility	South Dakota	Aug. 15, 2023	8.6%	\$1.4M	Approved Aug. 13, 2024 Final rates effective Sept. 1, 2024
Natural Gas Distribution	South Dakota	Aug. 15, 2023	8.1%	\$5.4M	Approved Aug. 13, 2024 Final rates effective Sept. 1, 2024
Targeted rate cases in the next 12 months					
Natural Gas Distribution	Oregon Minnesota Idaho				
Electric Utility	Wyoming				

Approach on Data Centers



- Minimal capital investment
- ROE accretive
- Beneficial to all parties
 - Data center purchasing energy from MISO
 - Reduces transmission charge to existing customers
 - Allows previously stranded power to reach market
- 580 MW of data center load under signed electric service agreements
 - 180 MW currently online
 - 400 MW phased in over 3 years

Pipeline Outlook

- Will continue to benefit from **expansion projects** placed in service in late 2023 and throughout 2024
 - Line Section 28 expansion project was placed in service on July 1, 2024, and serves a natural gas-fired power plant. The project added **137 million cubic feet** of natural gas transportation capacity per day
 - Construction of the Wahpeton Expansion Project in eastern North Dakota is nearing completion and is expected to be in service in 4th quarter 2024. This project will add approximately **20 million cubic feet** of natural gas transportation capacity per day
- Purchased a 28-mile natural gas pipeline lateral that extends the company's pipeline system to a natural gas processing plant in the Bakken on November 1, 2024
- Current transportation capacity of over **2.8 billion cubic feet** of natural gas per day



Increased and Narrowed 2024 Guidance



Regulated Energy Delivery

Previous

Earnings guidance in the range of \$170 million to \$180 million



New

Earnings guidance in the range of \$180 million to \$185 million

Guidance as of November 7, 2024



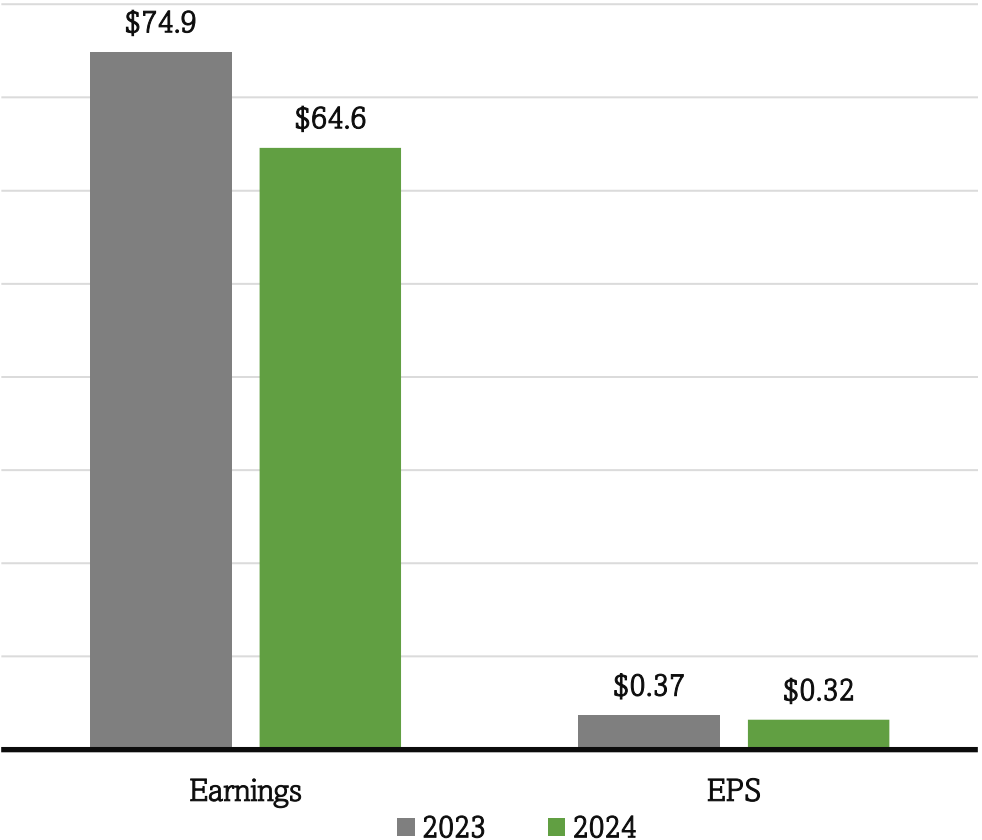
Financial Results

MDU Resources Group, Inc

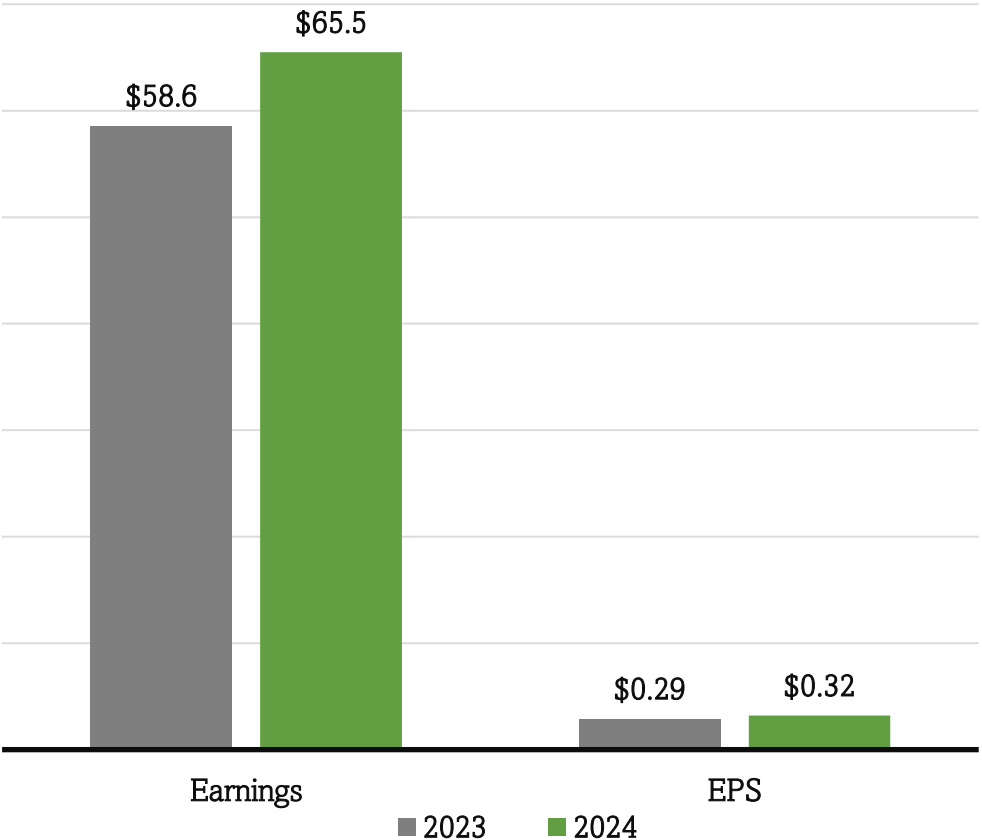
Third Quarter Earnings

Earnings in millions

GAAP Net Income



Adjusted income from continuing operations^{1,2}



1 Adjusted to exclude costs associated with MDU Resources' strategic initiatives.

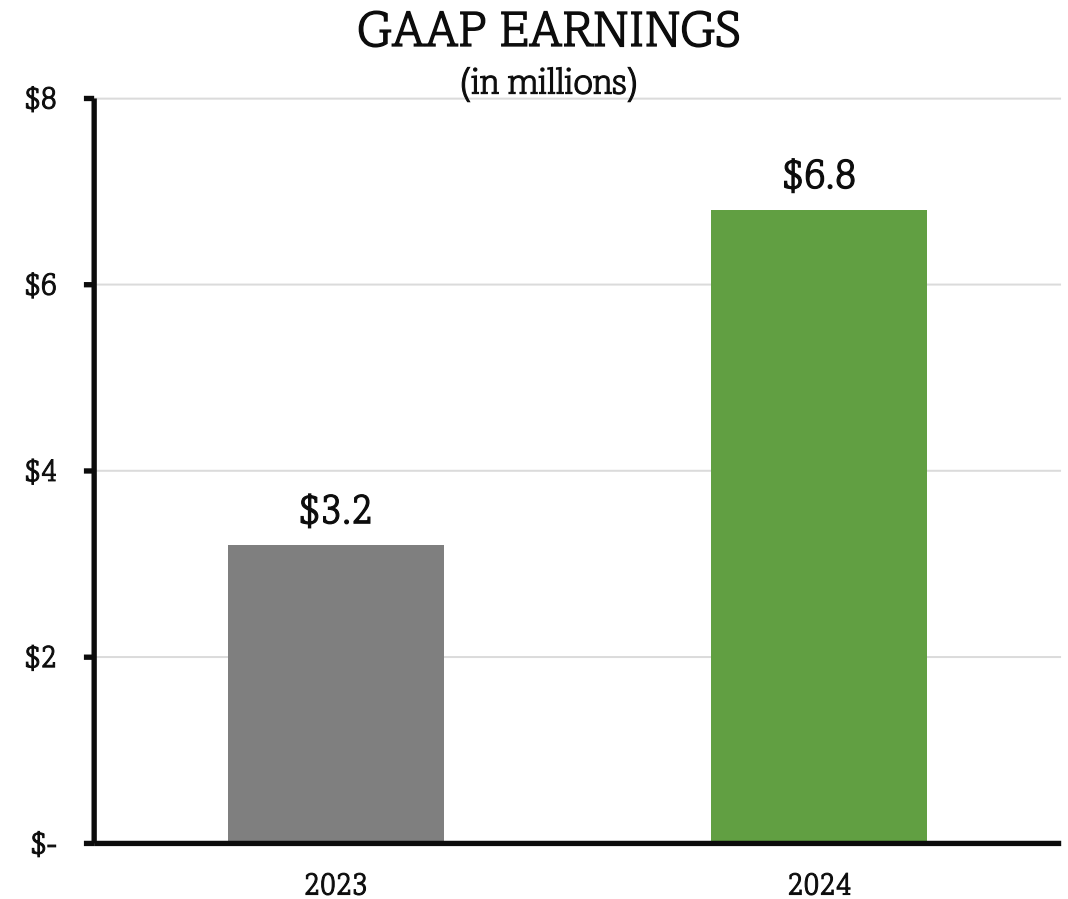
2 Adjusted income from continuing operations and adjusted earnings per share from continuing operations are non-GAAP financial measures. Additional explanation is provided in the "Non-GAAP Financial Measures" section of this presentation.

Electric & Natural Gas Utility

Third Quarter Earnings



- Earnings of \$6.8 million
 - Electric earnings increased due to rate relief and higher volumes from warmer weather
 - Natural gas distribution earnings increased due to rate relief and higher investment returns on nonqualified benefit plans, largely offset by the absence of short-term debt interest recovery in Idaho

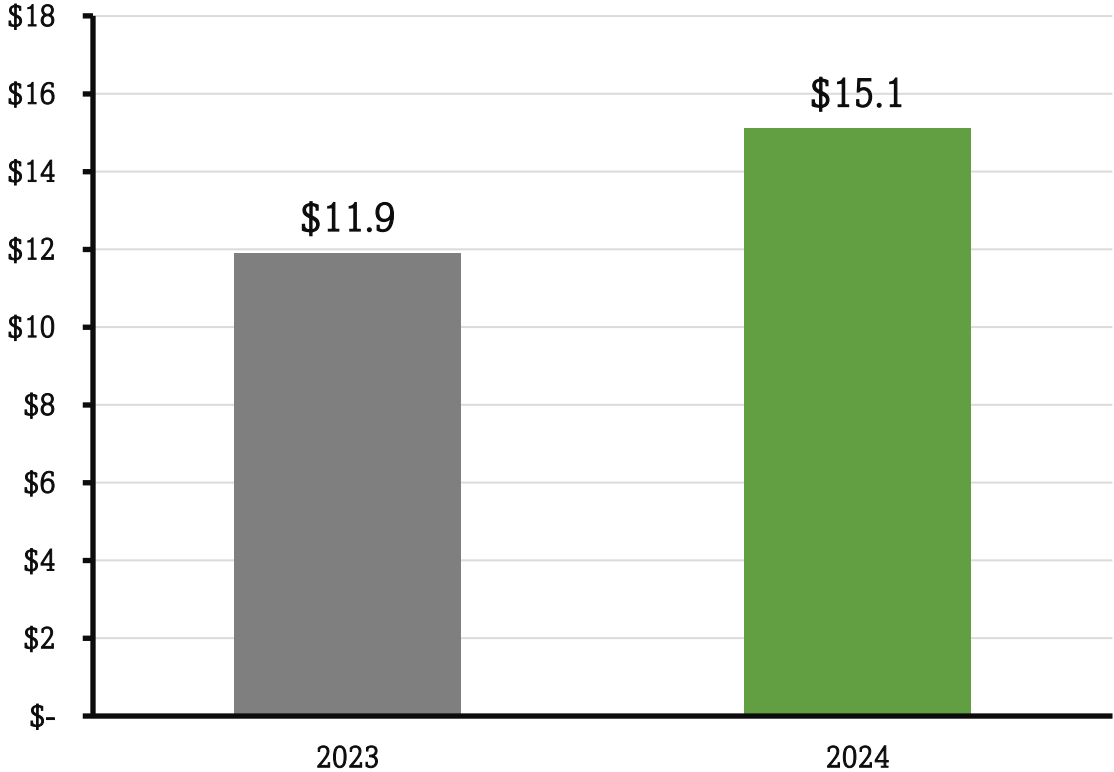


Pipeline

Third Quarter Earnings

- Record third quarter earnings of \$15.1 million
 - Record third quarter transportation volumes largely from organic growth projects placed in service in late 2023 and throughout 2024
 - Strong demand for natural gas storage services
 - Higher revenue from new transportation and storage service rates that were effective Aug. 1, 2023

GAAP EARNINGS
(in millions)





Questions