

Worthington Steel

Investor Presentation | September 2024

Safe Harbor Statement

Selected statements contained in this release constitute "forward-looking statements," as that term is used in the Private Securities Litigation Reform Act of 1995 (the "Act"). The Company wishes to take advantage of the safe harbor provisions included in the Act. Forward-looking statements reflect the Company's current expectations, estimates or projections concerning future results or events. These statements are often identified by the use of forward-looking words or phrases such as believe," "anticipate," "may," "could," "should," "would," "will," "likely," "expect," "estimate," "project," "position," "strategy," "target," "aim," "seek," "foresee" and similar words or phrases. These forward-looking words or phras

Because they are based on beliefs, estimates and assumptions, forward-looking statements are inherently subject to risks and uncertainties that could cause actual results to differ materially from those projected. Any number of factors could affect actual results, including, without limitation, those that follow: our ability to successfully realize the anticipated benefits of the Separation; the effect of conditions in national and worldwide financial markets, including inflation, increases in interest rates and economic recession, and with respect to the ability of financial institutions to provide capital; the impact of tariffs, the adoption of trade restrictions affecting the Company's products or suppliers, a United States withdrawal from or significant renegotiation of trade agreements, the occurrence of trade wars, the closing of border crossings, and other changes in trade regulations or relationships; changing oil prices and/or supply; product demand and pricing; changes in product mix, product substitution and market acceptance of the Company's products; volatility or fluctuations in the pricing, quality or availability of raw materials (particularly steel), supplies, transportation, utilities, labor and other items required by operations (especially in light of Russia's invasion of Ukraine); effects of sourcing and supply chain constraints; the outcome of adverse claims experience with respect to workers' compensation, product recalls or product liability, casualty events or other matters; effects of facility closures and the consolidation of operations; the effect of financial difficulties, consolidation and other changes within the steel, automotive, construction and other industries in which the Company participates; failure to maintain appropriate levels of inventories; financial difficulties (including bankruptcy filings) of original equipment manufacturers, end-users and customers, suppliers, joint venture partners and others with whom the Company does business; the ability to realize targeted expense reductions from headcount reductions, facility closures and other cost reduction efforts; the ability to realize cost savings and operational, sales and sourcing improvements and efficiencies, and other expected benefits from transformation initiatives, on a timely basis; the overall success of, and the ability to integrate, newly acquired businesses and joint ventures, maintain and develop their customers, and achieve synergies and other expected benefits and cost savings therefrom; capacity levels and efficiencies, within facilities, within major product markets and within the industries in which the Company participates as a whole; the effect of disruption in the business of suppliers, customers, facilities and shipping operations due to adverse weather, casualty events, equipment breakdowns, labor shortages, interruption in utility services, civil unrest, international conflicts (especially in light of Russia's invasion of Ukraine), terrorist activities or other causes; changes in customer demand, inventories, spending patterns, product choices, and supplier choices; risks associated with doing business internationally, including economic, political and social instability (especially in light of Russia's invasion of Ukraine), foreign currency exchange rate exposure and the acceptance of the Company's products in global markets; the ability to improve and maintain processes and business practices to keep pace with the economic, competitive and technological environment; the effect of inflation, interest rate increases and economic recession, as well as potential adverse impacts as a result of the Inflation Reduction Act of 2022, which may negatively impact the Company's operations and financial results; deviation of actual results from estimates and/or assumptions used by the Company in the application of its significant accounting policies; the level of imports and import prices in the Company's markets; the impact of environmental laws and regulations or the actions of the United States Environmental Protection Agency or similar regulators which increase costs or limit the Company's ability to use or sell certain products; the impact of increasing environmental, greenhouse gas emission and sustainability regulations and considerations; the impact of judicial rulings and governmental regulations, both in the United States and abroad, including those adopted by the United States Securities and Exchange Commission ("SEC") and other governmental agencies as contemplated by the Coronavirus Aid, Relief and Economic Security (CARES) Act, the Consolidated Appropriations Act, 2021, the American Rescue Plan Act of 2021, and the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010; the effect of healthcare laws in the United States and potential changes for such laws, which may increase the Company's healthcare and other costs and negatively impact the Company's operations and financial results; the effect of tax laws in the United States and potential changes for such laws, which may increase the Company's costs and negatively impact its operations and financial results; cyber security risks; the effects of privacy and information security laws and standards; and other risks described from time to time in the Company's filings with the SEC, including those described in "Part I – Item 1A. – Risk Factors" of the Company's Annual Report on Form 10-K for the fiscal year ended May 31, 2024 and its subsequent filings with the SEC.

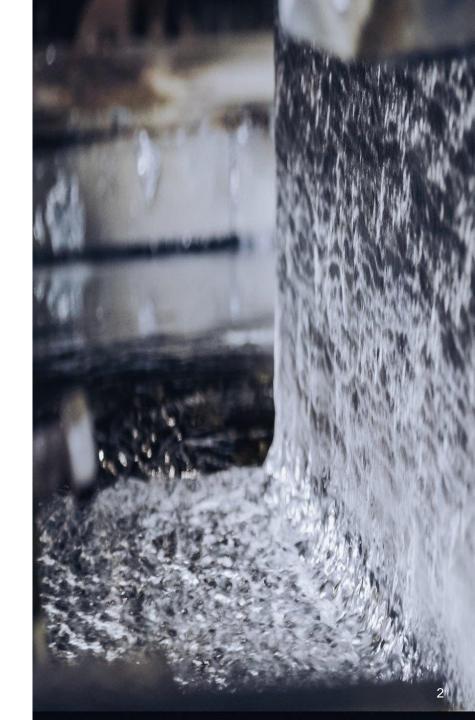
Forward-looking statements should be construed in the light of such risks. The Company notes these factors for investors as contemplated by the Act. It is impossible to predict or identify all potential risk factors. Consequently, you should not consider the foregoing list to be a complete set of all potential risks and uncertainties. Readers are cautioned not to place undue reliance on any forward-looking statements, which speak only as of the date made. The Company does not undertake, and hereby disclaims, any obligation to update any forward-looking statements, whether as a result of new information, future developments or otherwise, except as required by applicable law.



Investment Highlights

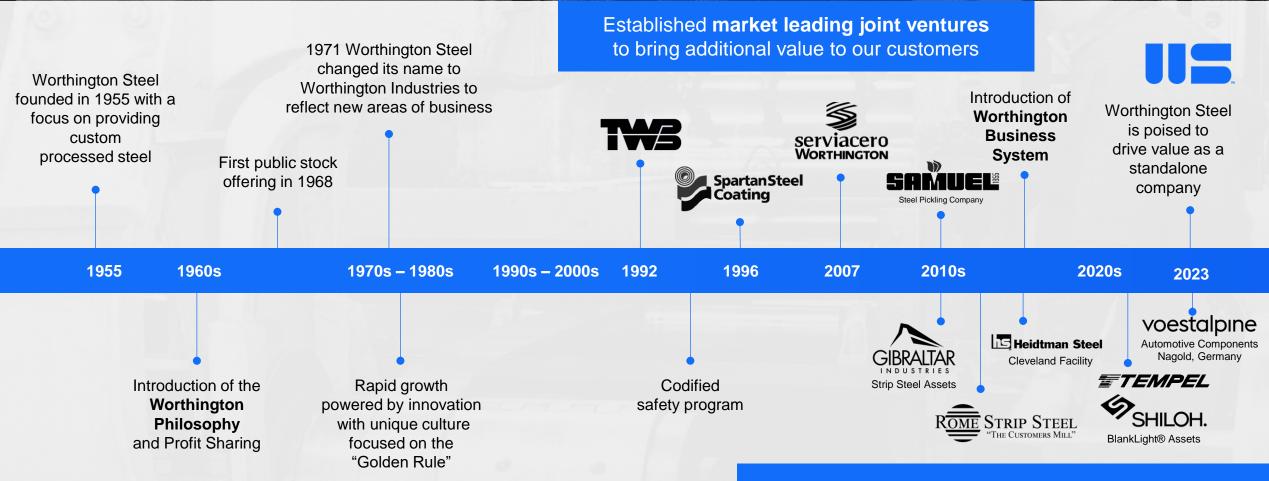
- Well-positioned to capitalize on opportunities resulting from the energy transition with our electrical steel products
- Long-standing customer relationships focused on value creation and best-in-class service delivery
- Strong balance sheet and ample liquidity to pursue attractive growth opportunities via strategic capital investments and/or value-enhancing acquisitions

Successful, experienced management team with a proven playbook and track record of delivering value





Building A Differentiated Steel Processing Company



Strategic acquisitions to expand Worthington's core competencies and enter attractive end-markets



Spin-off Unlocks Shareholder Value

1

Enhanced Agility and Sharpened Strategic Focus

- Pursue strategy and growth initiatives with a focus on our distinct business and operations
- Address unique operating needs and pursue targeted opportunities to enhance longterm growth and profitability

2

Tailored Capital Structures and Capital Allocation Strategies

- Modest leverage and ample liquidity combined with strong cash flows
- Flexibility to deploy capital toward specific growth opportunities that align with our strategy

3

Shareholder Value Creation

- Company value proposition easier for investors to understand and more appropriately compare to peer group
- Allow investors to more effectively evaluate our investment theses, performance and future growth prospects



Value-added Metals Processing Company

Net Sales by End-Market^{2,3}

1955 Founded

Columbus, OH Headquarters

32

Locations¹

~5,000

Employees¹

~\$1.8B⁴

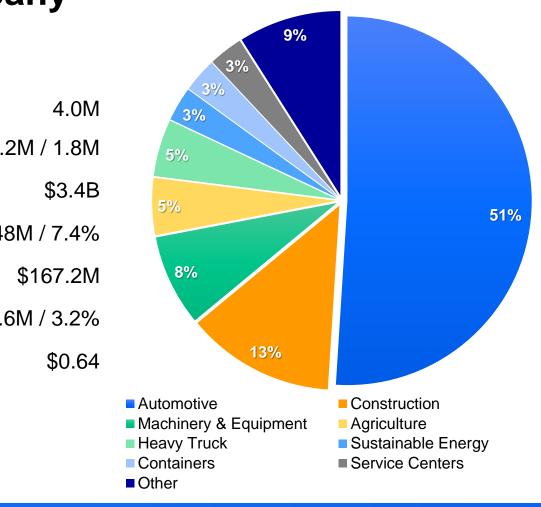
Market Capitalization

Volume Delivered (tons)	
Direct / Toll (tons)	2.
Net Sales	
Adjusted EBITDA / Margin	\$248
Free Cash Flow	

Capex / % of sales \$107.6M / 3.2%

Dividend (Annualized Rate)

TTM Financial Metrics²



OUR VISION

As a leader in the markets we serve, we boldly drive the metals industry toward a sustainable future as the most trusted, most innovative and most value-added metals processing partner in North America and beyond.



We Occupy a Unique Position in the Steel Supply Chain

WHERE WE OPERATE **Service Centers** Mills **Hot Roll Specialty Dimensional** Melt Warehouse Conversion **Processing Processing** & Distribute Hot Roll Coil (HRC) Specialty cold rolling, Slitting to Width Pickling / scale removal temper pass, annealing, Hot dip galvanizing Cutting to Length heavy gauge and configured blanking Electrical steel lamination manufacturing Tailor welded solutions

WHY WE WIN What Differentiates Worthington Steel from Competitors Across the Steel Supply Chain

- ✓ The Breadth of Value-Added Processing Capabilities
- ✓ End-to-End Supply Chain Management
- ✓ Price Risk Management Solutions



Building on Market Leadership Position

#1	#1	#1	#1	#2	#3
Independent Producer of Hot Dipped Galvanized Steel in North America	Producer of Tailor Welded Blanks in North America	Trader of Steel Futures by Volume Among North American Service Centers	Network of Independent Picklers in North America	Independent Flat Rolled Service Center in Mexico	Global Manufacturer of Electrical Steel Laminations and Cores

Blue-Chip Customer Recognition and Accolades



Supplier of the Year 2020, 2021 & 2023



2021, 2022 & 2023 Partner Level Supplier and inducted into 10-year Hall of Fame



2021 Schaeffler Supplier Excellence Award



2020 Raw Material Supplier of the Year



2022 Global Supplier Award in "Lead Electric Propulsion"



Zero PPM Award for Manufacturing Excellence 2023 Supplier of the Year 2022



Tata AutoComp Systems 2024 Supplier Award for Synergy

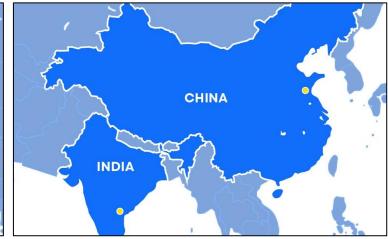


Network and Services to Deliver Added Value to Customers



- 32 Manufacturing Facilities Primarily Located in North America¹
- Key Operations Strategically Located Proximate to Suppliers and Customers
- Expertise in Optimizing SupplyChains and Minimizing Total Landed Cost
- 90% of Sales in North America;10% of Sales in Asia and Europe







Joint Ventures Expand Our Processing Capabilities and Reach

Spartan Steel Coating (52%)

- Partner: Cleveland-Cliffs
- A cold-rolled, hot-dipped coating line producing galvanized, galvannealed and aluminized products
- Single facility in Michigan
- Growth Initiative Added Type 1 aluminized capability

TWB

(55%)

- Partner: BAOSteel
- Tailor welded products for the automotive industry
- Operates 11 facilities in US, Canada, Mexico
- Growth Initiative Adding ablation equipment to pursue new market

WSCP¹ (63%)

- Partner: Samuel, Son & Co.
- Pickling and slitting for the automotive, fabrication and appliance markets
- Operates 2 pickling facilities in Ohio

Serviacero Worthington (50%)

- Partner: Serviacero
- Pickling, heavy gauge blanking, and slitting
- Operates 3 steel processing facilities in Mexico
- Growth Initiative New slitter available late 2024 to process recent program wins



450k Toll Tons



300k Direct Tons
125k Toll Tons



625k Toll Tons



450k Direct Tons
125k Toll Tons



Our Steel is Used in a Variety of End Markets and Applications

Automotive

- Traction motors for BEVs /hybrids including trucks
- Automatic transmissions for hybrids / ICE
- Frames and chassis
- Seat rails
- Body structure



Construction

- Metal buildings
- Garage doors & rail systems
- Corrugated steel pipe
- Metal framing
- Strut and conduit
- Fencing



Agriculture

- Combines
- Grain bins
- Center pivot irrigation
- Hay bailers
- Auger, chain, blades and plow components



Truck / Trailer

- Wheel rims
- Frames
- Suspensions
- Trailer components
- Drivetrain



Energy

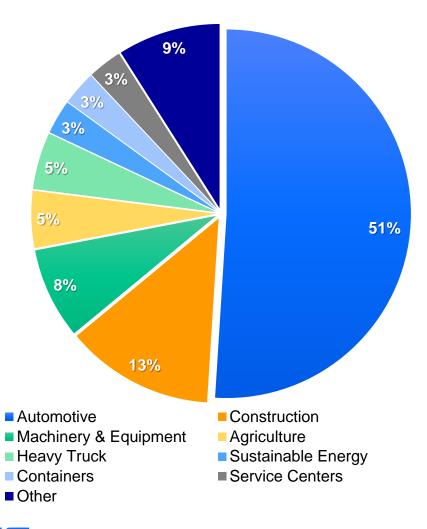
- Transformer cores for power distribution
- Racking and mounts for solar applications
- Generators, including large scale & home power generation





Critical Supplier to Blue-Chip Companies Across End Markets

Diversified Customer Base, Many With Decades-Long Relationships

























































Strategy Focused on Growth



Focused Investments in the rapidly growing electrical steel market

Strategically expanding our capacity for highly technical electrical steel products to meet demand for improved electrical infrastructure and electric vehicles (including battery electric and hybrid)



Margin-Accretive Growth using a strong commercial focus combined with disciplined strategic capex and acquisitions

Capitalizing on attractive growth opportunities

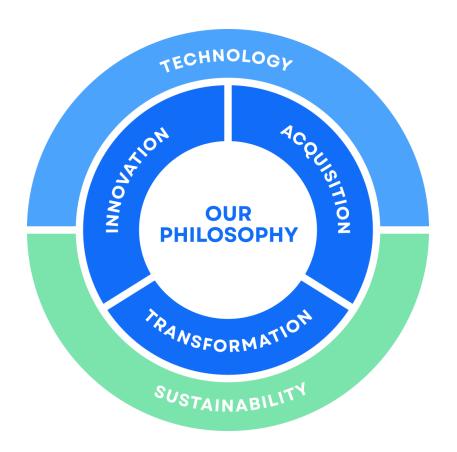


Base Business Improvements through our Transformation to improve margins, reduce working capital and add capacity

Transformation remains unique among our peer group



Worthington Business System is the Foundation for Driving Improved Profitability



Our people-first Philosophy is rooted in the Golden Rule: We treat our employees, customers, suppliers and shareholders as we would like to be treated

TRANSFORMATION

Leveraging Lean Practices and Technology

- Systematic approach to business improvement
- · Optimizing working capital
- Predictive analytics and automation enhance efficiency, reduce downtime and improve safety



INNOVATION

Tailored Customer Solutions

- Cross-functional teams
- · Sophisticated supply chain management
- · Price risk management
- · Metallurgical expertise for customized solutions



ACQUISITION

Adding Capabilities for Above-Market Growth

- **Green energy transition**: Tempel provides direct exposure to the global decarbonization movement and power grid modernization / expansion
- Automotive lightweighting: Acquisition of Shiloh BlankLight® expanded offerings for fuel-efficiency, cost reduction and part consolidation





Our Differentiated Business Model Drives Worthington Steel Forward

Beginning with Material from our Mill Partners

Worthington Steel Offers a Wide Range of Value-Added Processing Capabilities and Services Serving Customers Across
Attractive End Markets





Case Study: Using the Transformation Resulted in ~\$2.3M in Annualized Savings

GOAL: Margin Expansion Through Operational Excellence

FOCUS: Columbus Tandem Mill

OBJECTIVES

- Improve gauge-reduction performance to reduce scrap and processing time
- Leverage insights from various holistic data set and business intelligence tools to identify opportunities for improvement

APPROXIMATE ANNUAL SAVINGS ACHIEVED

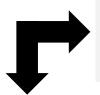
Scrap Savings from Reduced / Optimized Footage \$315k

Improved Performance and Reduced Processing Time





Case Study: Product Improvements That Meet Changing Customer Needs for Lightweighting





"Voice of Customer" Approach to New Product Development Driving Market Share Gains and Improved Customer Intimacy



Continued Enhancements to Core Offerings

Hot Stamped Door Ring

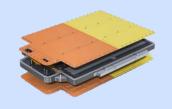


Advanced, High-strength Tailor Welded Frame Rails

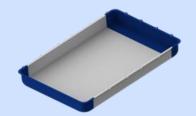


At the Forefront of EV Battery Box Design

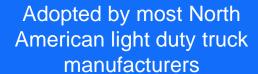
Upper / Lower Battery Covers

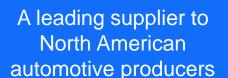


Deep Drawn Battery Tray



Capitalizes on lightweighting and part consolidation trends





Innovative product solution in development

Since 2000, we have successfully launched more than 500 lightweighting production parts



Well Positioned to Capitalize on Key End Market Trends

	Decarbonia Transpoi		Energy Transition		Infrastructure		
	Electrical Steel Laminations	Tailored Blanks	Galvanized Steel	Electrical Steel Laminations	Electrical Steel Laminations	Galvanized Steel	
Worthington Steel Product Offering			*	<u>* </u>		Ø <i>\$</i> ;5	
	EV Traction Motors	Automotive Frames	Solar Panel Racks	Transformer Cores	Transformer Cores	Drainage Culvert / Renewables	
Key Trends	Worldwide transition to electric vehicles and OEM push for lightweighting innovation supporting automotive steel demand		energy dri	to renewable ving demand products	Upgrading aging infrastructure and electrical grid in the U.S. will require a significant amount of steel		
Market Growth Drivers	>70% of passen sold globally in 203 be battery o	30 expected to	6.1% ² Projected CAGR through 2040		\$1 Trillion ³ infrastructure bill signed in 2021		



Focused Strategic Investments in Electrical Steel

Mexico: Increase Motor Lamination Capacity to Meet Growing xEV Demand

- Expanding production capacity
- Total expected capex = \$85M (~\$28M spent through 8/31/24)
 - Building expansion nearing completion
 - 3 of 5 new presses installed two more scheduled during Q2 2025
- Targeting start of production for fall 2025

Canada: Increase Transformer Core Making Capacity to Meet Demand

- Adding capacity to existing core-making operation to help customers close 2-year backlog on transformer orders
- Total expected capex = \$85M (~\$33M spent through 8/31/24)
- Awarded enough new business to fill 50% of the additional capacity
- Targeting start of production for late calendar 2025

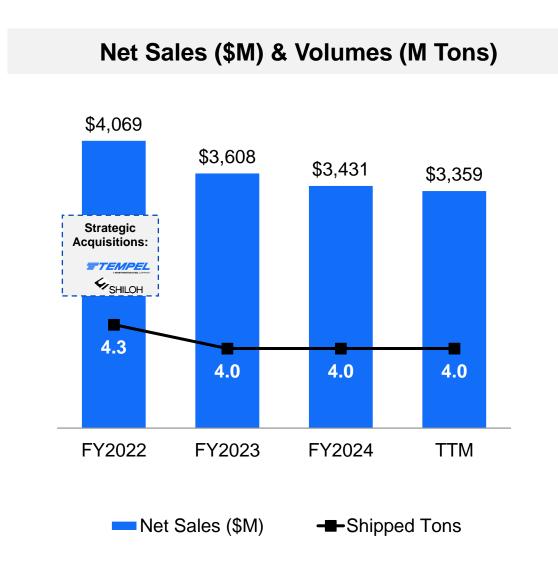


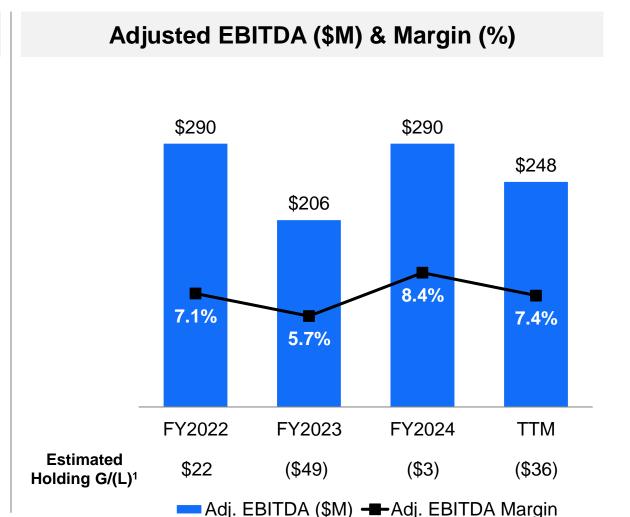


Expect Steady State EBITDA Margins to Be Accretive



Resilient Financial Performance Despite Commodity Volatility





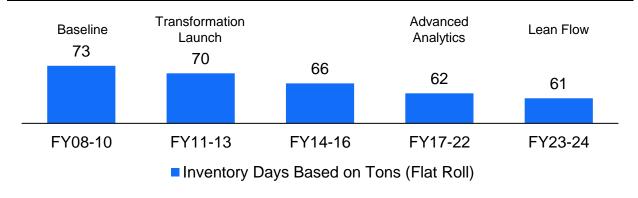


How Worthington Steel Mitigates Volatility in Steel Pricing

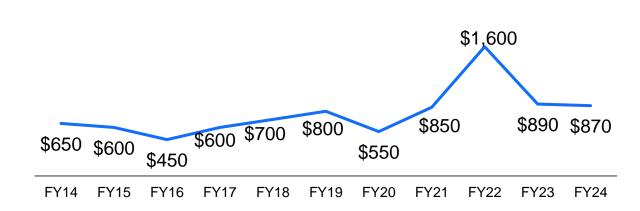
We Minimize Steel Holding Gains and Losses

- Worthington Business System to manage inventory
 - Deployed to drive inventory lower within carbon flat-rolled locations; opportunities remain
 - Inventory down 16% on a tons basis
- Use firm-priced contracts where possible to lock in margin
 - Customers choose contract mechanisms that best fit their business
- Mirror customer and supplier contract mechanisms (e.g., buy/sell on quarterly CRU)
 - ~100% of contracts are mirrored
- Utilize steel futures when fixed pricing is not offered by a mill

Worthington Business System Helps Drive Down Inventory



Historical Hot-Rolled Steel Price (\$/ton)

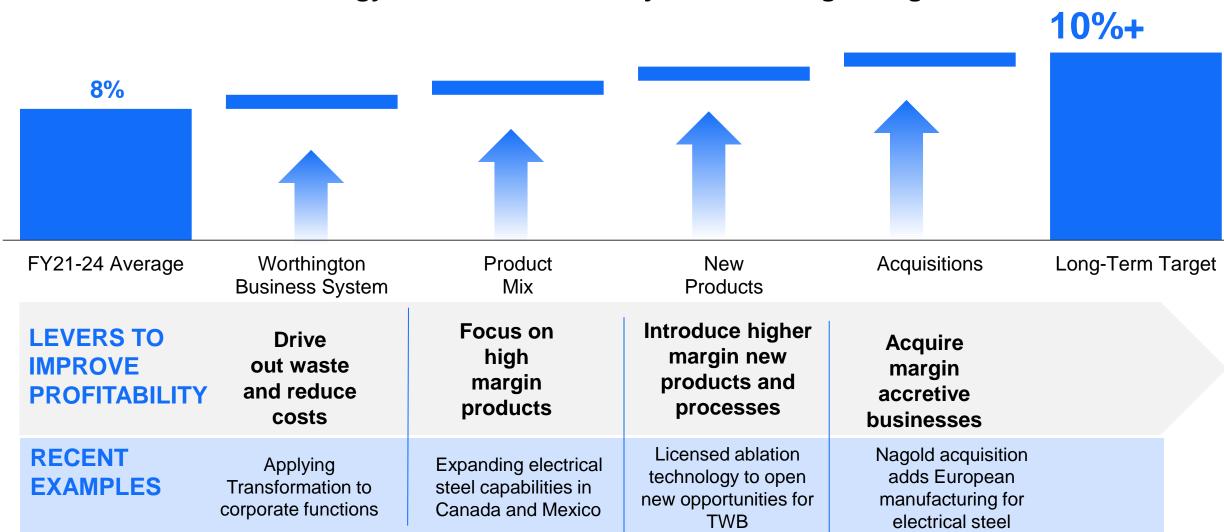




Note: Fiscal year ended May 31.

Pathway to Margin Expansion

Strategy to Achieve 10%+ Adj. EBITDA Margin Target

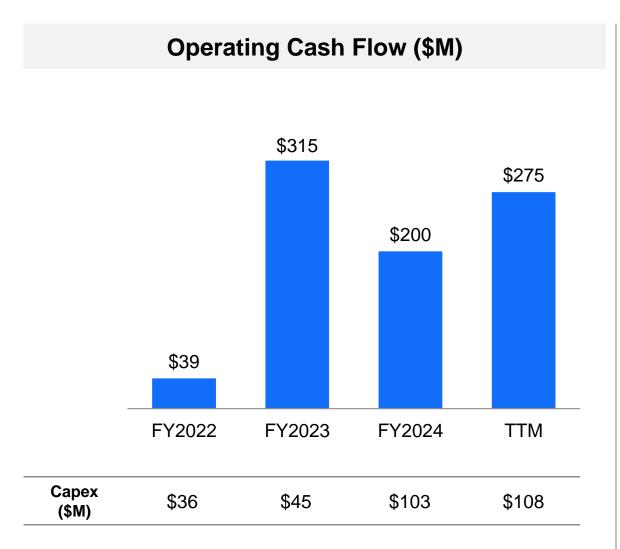


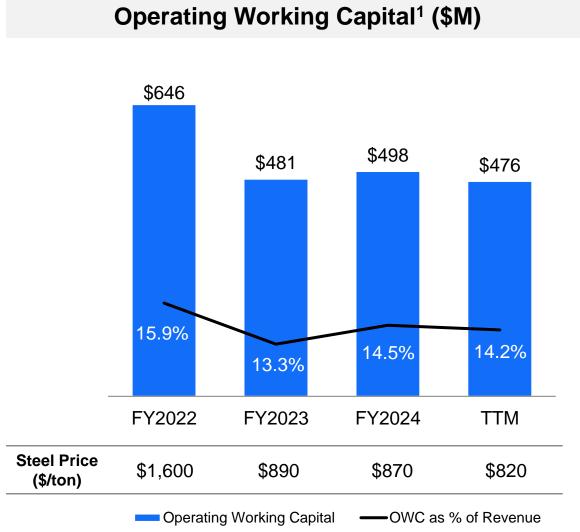


Note: Fiscal year ended May 31.

21

Strong Cash Flow Supports Growth Initiatives







Capital Investments to Strengthen and Grow Market Position

Strategic Capital Investments

Increasing Lightweighting Capabilities/Capacity

- Hot Galvanizing Line: produce Type 1 aluminized steels for the automotive industry
- Laser Welding: support lightweighting targets for new Battery EV models
- Ablation: produce Hot Formed Tailored Blanks for automotive lightweighting applications

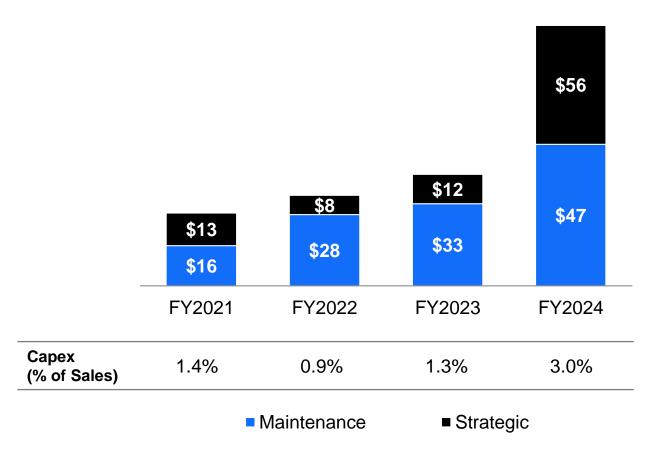
Investing in Electrical Steel Capacity/Capability

- Transformer Core Lamination Expansion: adding capacity and capability in Canada
- xEV Focus Factory: expanding electrical steel lamination offering in Mexico

Maintenance Capital

- Category includes equipment, information technology and environmental, health & safety
- Philosophy toward maintenance spending is to maintain key assets in market ready condition

Capital Expenditures (\$M)





Capital Structure Supports Growth Initiatives

- Accomplished initial goal for a strong balance sheet at Spin Date
- Expect to maintain a flexible capital structure with modest leverage and ample liquidity
- Current credit facility consists of:
 - \$550M ABL facility, maturing in 2028
- Goal is to maintain sufficient liquidity and flexibility to execute on our business strategy
 - Pursue high-return organic growth opportunities
 - Target strategic accretive acquisitions
 - Return capital to shareholders

Balance Sheet Summary (\$M)	
Total Debt	\$122
(-) Cash	\$36
Net Debt	\$86
Trailing Twelve Month Adjusted EBITDA	\$248
Trailing Twelve Month Net Leverage ¹	0.35x
Total Liquidity ²	\$464



M&A Is a Key Part of Our Strategy

Investment Criteria

- Immediately accretive to earnings per share and increases overall EBITDA margin
- Well-run, successful companies with strong management teams
- Culture aligns with Our Philosophy
- Opportunities to increase value through Transformation and synergy capture
- Strengthen our business in current markets or provide access to new, attractive and more niche markets

Select Acquisitions















Disciplined Framework Designed to Drive Shareholder Value

Organic Growth

Maintain operations in market ready condition

- Grow capacity to meet electrical steel and lightweighting demand
- Pursue high IRR capacity additions

Strategic M&A

- Target acquisition opportunities that are expected to be immediately accretive to earnings
- Leverage track record and skill set to integrate bolt-on opportunities and realize synergies

Shareholder Return

- Focus on maximizing shareholder return
- Expect to pay a modest dividend
- Long-term intention to pursue opportunistic share buybacks

...and Maintain Ample Liquidity and Financial Flexibility to Support Strategic Initiatives and Resiliency Through the Cycle



Experienced Management Team to Drive Strategy

More than 200 Combined Years of Experience Managing Through Steel Price Cycles and Shifting Macroeconomic Climates with Proven Ability to Execute M&A



GEOFF GILMORE

President & Chief

Executive Officer



JEFF KLINGLER

Executive VP &
Chief Operating Officer



TIM ADAMSVP & Chief
Financial Officer



JOE HEUER
VP & General Counsel



MELISSA DYKSTRA

VP of Corporate Communications
& Investor Relations







CLIFF LARIVEY

SVP of Commercial, Purchasing

& Price Risk Mgmt



VP of Transformation & Chief Information Officer



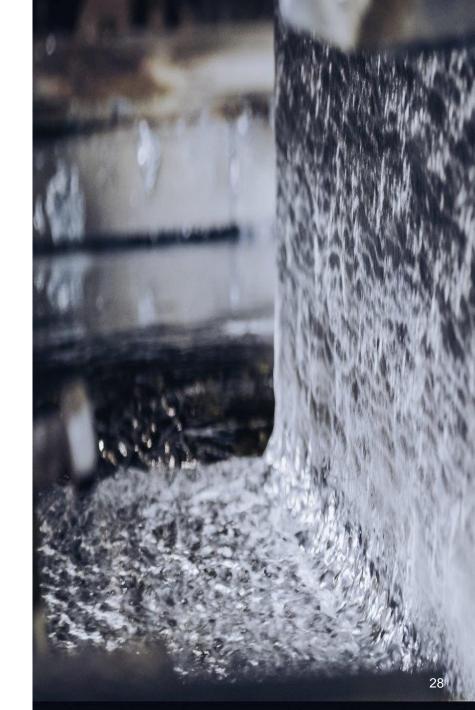
Corporate Controller



Investment Highlights

- Well-positioned to capitalize on opportunities resulting from the energy transition with our electrical steel products
- Long-standing customer relationships focused on value creation and best-in-class service delivery
- Strong balance sheet and ample liquidity to pursue attractive growth opportunities via strategic capital investments and/or value-enhancing acquisitions

Successful, experienced management team with a proven playbook and track record of delivering value





Appendix



Reconciliation of Non-GAAP Financial Measures

These materials present certain financial measures that are not calculated in accordance with U.S. generally accepted accounting principles, or GAAP. Management believes these non-GAAP measures provide useful supplemental information on the performance of the Company's ongoing operations and should not be considered as an alternative to the comparable GAAP measure. Additionally, management believes these non-GAAP measures allow for meaningful comparisons and analysis of trends in the Company's business and enable investors to evaluate operations and future prospects in the same manner as management. A reconciliation of each non-GAAP measure to its most directly comparable GAAP measure is outlined below. The following provides an explanation of each non-GAAP measure presented in these materials:

Adjusted EBITDA is defined as Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization, and consists of EBITDA (calculated by adding or subtracting, as appropriate, interest expense, income tax expense and depreciation and amortization to/from net earnings attributable to controlling interest), which is further adjusted to exclude impairment and restructuring charges (gains) as well as other items that management believes are not reflective of, and thus should not be included when evaluating the performance of its ongoing operations.

- Impairment of long-lived assets impairments are excluded because they do not occur in the ordinary
 course of the Company's ongoing business operations, are inherently unpredictable in timing and
 amount, and are non-cash, so their exclusion facilitates the comparison of historical and current financial
 results.
- Restructuring activities restructuring activities consist of items that are not part of the Company's
 ongoing operations, such as divestitures, closing or consolidating facilities, employee severance
 (including rationalizing headcount or other significant changes in personnel), and realignment of existing
 operations (including changes to management structure in response to underlying performance and/or
 changing market conditions).
- Separation costs direct and incremental costs incurred in connection with the Separation from the
 Former Parent, including audit, legal, and other fees paid to third-party advisors as well as direct and
 incremental costs associated with the separation of shared corporate functions which are not part of the
 Company's ongoing operations.
- Tax indemnification adjustments tax related indemnification adjustments reported in Miscellaneous income (expense), net and income tax expense related to an indemnification agreement with the former owners of Tempel Steel Company ("Tempel") as a result of tax rulings in one of the jurisdictions in which Tempel operates. The indemnification agreement, which was entered into with the former Tempel owners at the time the Company acquired Tempel, provides protection to the Company from rulings by tax authorities through the acquisition date.

<u>Adjusted EBITDA Margin</u> is calculated by dividing Adjusted EBITDA by net sales. <u>Free Cash Flow</u> is defined as operating cash flows less capital expenditures.

For additional information with respect to Worthington Steel, please refer to our most recent Form 10-K.

	Fiscal Year Ended May 31,			TTM August 31,			
(In millions)		2022		2023	 2024		2024
Net Sales	\$	4,069	\$	3,608	\$ 3,431	\$	3,359
Net earnings attributable to controlling interest	\$	180	\$	87	\$ 155	\$	125
Interest expense, net		3		3	6		8
Income tax expense		54		29	46		33
Depreciation and amortization		60		70	 65		64
EBITDA	\$	297	\$	189	\$ 272	\$	230
Impairment of long-lived assets (1)		2		2	1		-
Restructuring and other (income) expense, net (1)		(9)		(2)	-		-
Separation costs		-		17	20		16
Tax indemnification adjustment		-		-	(3)		2
Adjusted EBITDA	\$	290	\$	206	\$ 290	\$	248
Adjusted EBITDA margin		7.1%		5.7%	8.4%		7.4%

⁽¹⁾ Excludes the impact of the noncontrolling interests.

	TTM	TTM August		
	31	31, 2024		
Operating cash flow	\$	275		
Capital expenditures		108		
Free cash flow	\$	167		

