







## **20 AND 1H 2024 RESULTS**

Paolo Merli - CEO







#### **DISCLAIMER**

This document contains certain forward-looking information that is subject to a number of factors that may influence the accuracy of the statements and the projections upon which the statements are based. There can be non assurance that the projections or forecasts will ultimately prove to be accurate; accordingly, the Company makes no representation or warranty as to the accuracy of such information or the likelihood that the Company will perform as projected.

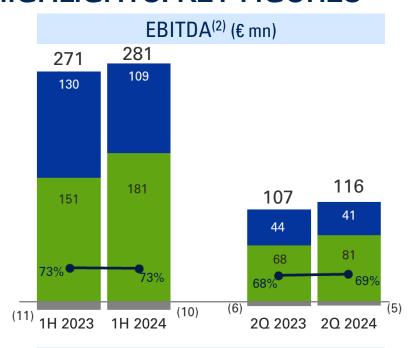


### **AGENDA**

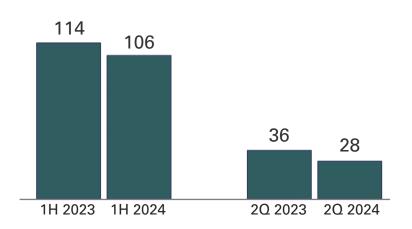
- 20 2024 Highlights
  - Key Figures
  - Recent Developments
- Results Review
  - Business Environment
  - 1H 2024 Production & EBITDA
  - Investments
- Key Financials
  - Profit & Loss
  - Cash Flow Statement
- **■** 2024 Guidance and Conclusions



#### HIGHLIGHTS: KEY FIGURES(1)

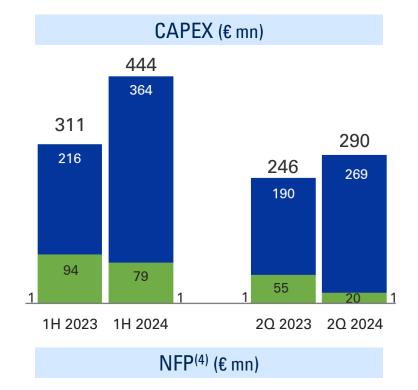


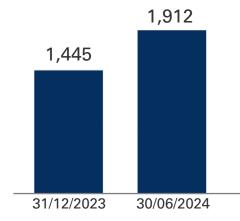
#### Net Profit<sup>(3)</sup> (€ mn)











EMARKET SDIR

<sup>(1)</sup> Adjusted figures on continuing operations (excluding CCGT for 1H 2023)

<sup>(2)</sup> It refers to figures net of clawback measures (including IFRS 16 effect)

<sup>(3)</sup> Net Profit post-Minorities, and net of clawback measures and windfall taxes

<sup>(4)</sup> It does not include IFRS 16 liability, respectively for €172mn as at 31.12.23, and €213mn as at 30.6.24

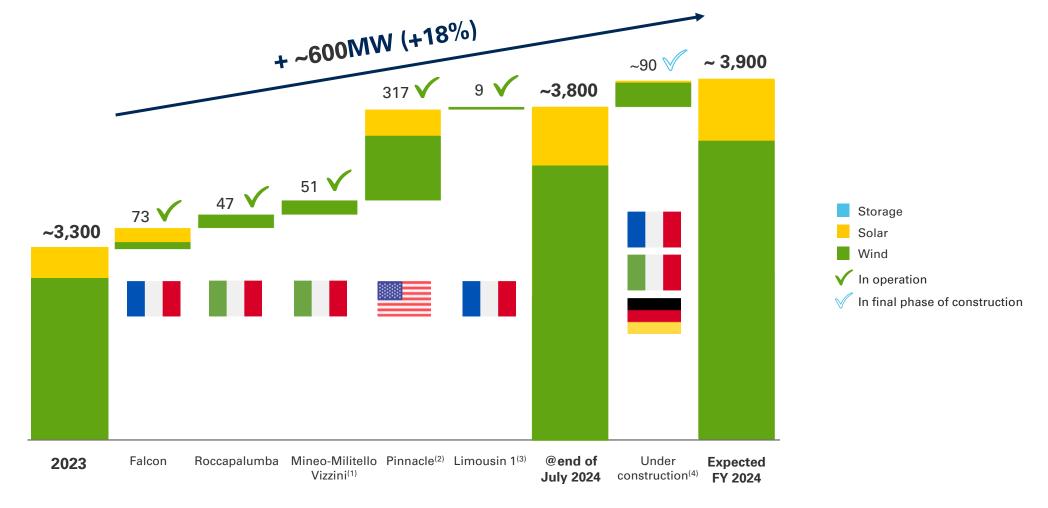


### RECENT ACHIEVEMENTS





#### **EXECUTION WELL ON TRACK**



#### A secured and international mix of organic projects and M&A

<sup>(1)</sup> Mineo-Militello-Vizzini (50.9MW on a differential basis; gross capacity post-repowering = 101MW) entered into operation on April 24, 2024 after completion of repowering activities

<sup>(2)</sup> Closing on April 24, 2024

<sup>(3)</sup> Limousin 1 (Saint Maurice La Clouère, 9MW) wind farm, entered into operation on July 24, 2024

<sup>(4)</sup> Of which, Wind: Salemi-Castelvetrano + Bourgogne 1 (Moulins du Bois) + Reinsdorf (50.4MW + 32MW + 3MW on a differential basis; gross capacity post-repowering = 76MW + 32MW + 6MW), and Solar: Siena (gross capacity post-repowering = 29MW)

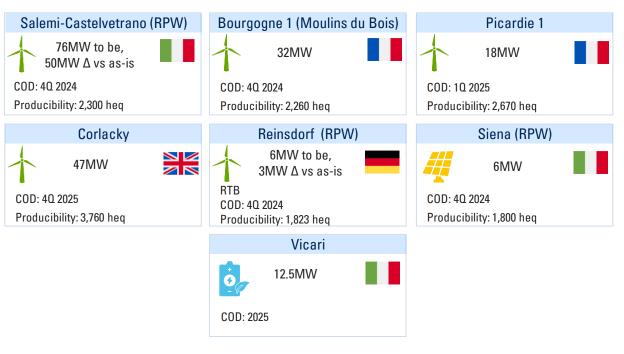


#### BUILDING UP A LARGER AND WELL DIVERSIFIED PORTFOLIO IN EUROPE









~200MW<sup>(1)</sup> currently under construction ~500MW<sup>(2)</sup> of further projects fully authorized

Adding visibility to our growth prospects in IT, FR, UK and DE. First move in Storage

 $<sup>^{(1)}</sup>$  Tot. MW under construction: on absolute terms = 198MW, on a differential basis = 169MW

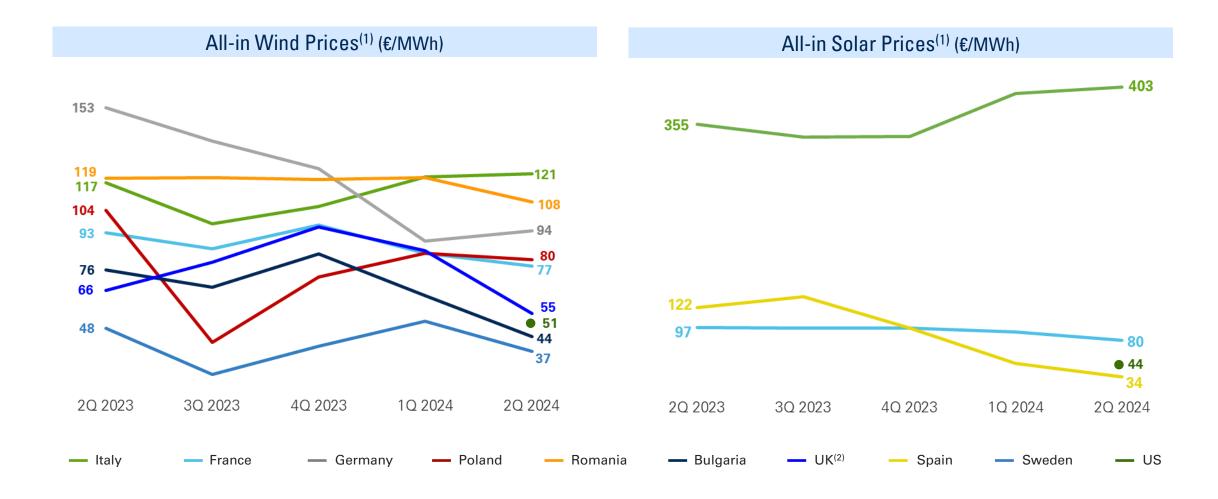


# **RESULTS REVIEW**

Michele Pedemonte - CFO



### **BUSINESS ENVIRONMENT**



<sup>(1)</sup> Prices net of clawback measures

<sup>(2)</sup> UK prices net of balancing revenues



### A SNAPSHOT OF 1H AND 2Q 2024 RESULTS: PRODUCTION

1H 2024	1H 2023	Δ	Energy Production (GWh):	20 2024	20 2023	Δ
1,517	1,349	168	Italy	641	565	77
652	650	2	France	262	254	7
315	306	9	Germany	113	103	10
372	376	(4)	East Europe	140	146	(7)
303	218	85	UK & Nordics	137	85	51
247	91	157	Spain	167	56	111
263	0	263	US	263	0	263
3,670 574 <i>355</i>	2,989	681 574 <i>355</i> 219	Total Energy Production of which, Contribution of new assets:  • Wind  • Solar	1,723 469 <i>302</i>	1,209	<b>513</b> 469 <i>302</i>





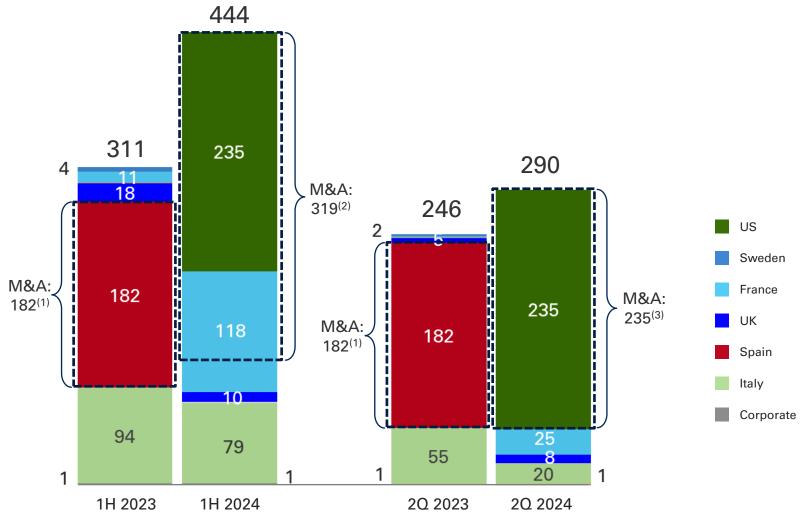
### A SNAPSHOT OF 1H AND 2Q 2024 RESULTS: EBITDA

1H 2024	1H 2023	Δ	Adjusted EBITDA (€ mn):	20 2024	20 2023	Δ
181	151	30	Italy	81	68	12
30	42	(12)	France	8	15	(7)
20	37	(17)	Germany	7	9	(2)
26	30	(4)	East Europe	8	12	(3)
16	11	5	UK & Nordics	2	4	(2)
6	10	(4)	Spain	4	5	(2)
12	0	12	US	12	0	12
(10)	(11)	0	Corporate	(5)	(6)	0
281	271	10	Total Adjusted EBITDA (1)	116	107	9
28		28	of which, Perimeter effect:	22		22
23		23	• Wind	18		18
4		4	• Solar	4		4





#### **INVESTMENTS**



<sup>(1)</sup> M&A CAPEX related to the closing in Spain of two Solar acquisitions: Garnacha (on June 23, 2023, for about €152mn), and Fregenal (on June 30, 2023 for an amount of €30mn)

<sup>(2)</sup> M&A CAPEX related to the closing of two acquisitions in France for a total of €84mn (€48mn Wind + €36mn Solar, closing on January 29, 2024) and in US (€182mn Wind + €53mn Solar, closing on April 24, 2024)

<sup>(3)</sup> M&A CAPEX related to the closing of two acquisitions in US (€182mn Wind + €53mn Solar, closing on April 24, 2024)



# **KEY FINANCIALS**



## **ADJUSTED P&L**

1H 2024	1H 2023	Euro millions	20 2024	20 2023
281	271	Adjusted EBITDA	116	107
(127)	(113)	Amortization and depreciation	(68)	(55)
154	158	Adjusted EBIT	48	52
(9)	(8)	Net financial income (expenses) (1)	(7)	(3)
144	149	Adjusted Results before taxes	41	49
(38)	(34)	Income taxes	(12)	(12)
107	115	Adjusted Results on continued operations	29	37
(1)	(1)	Minority interests	(1)	(1)
106	114	Adjusted Net Profit	28	36
0	(8)	Adjusted Results on discontinued operations (2)	0	(2)
106	107	Adjusted Results for the period	28	34
26%	23%	Tax Rate	30%	24%



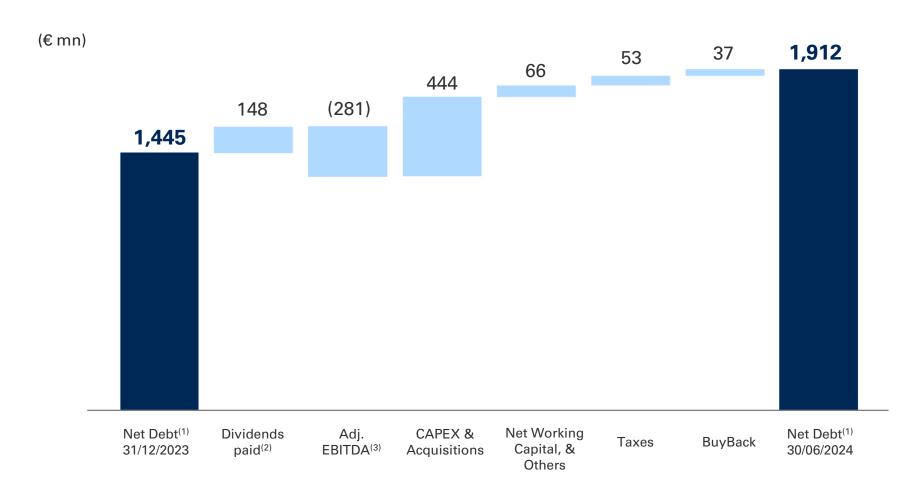


Note: figures include IFRS 16 effect

(1) Figures include the effect related to the accounting mechanisms of the Tax Equity Partner of the US portfolio
(2) 1H e 2Q 2023 figures refer to CCGT Results



### 1H 2024 CASH FLOW STATEMENT



<sup>(1)</sup> They do not include IFRS 16 liability, respectively for €172mn as at 31.12.23, and €213mn as at 30.6.24

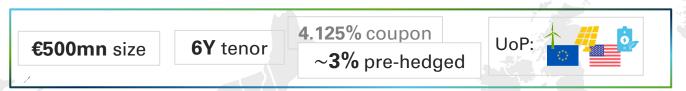
<sup>(2)</sup> They include €1.4mn of dividends to Minorities

<sup>(3)</sup> EBITDA includes IFRS 16 effect for €7.8mn



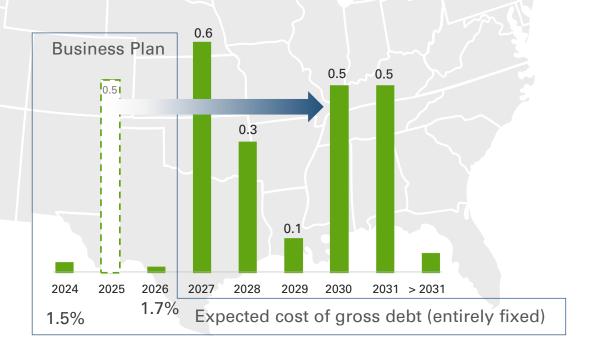
### A NEW SUCCESSFUL GREEN BOND ISSUANCE

- On June 26 ERG issued its 4<sup>th</sup> Green Bond (settled on July 3, 2024)
- Very well received by the market: demand peaking >5x
- Significant participation of international investors and national institutions



#### Ahead of its 2025 maturity, the new GB:

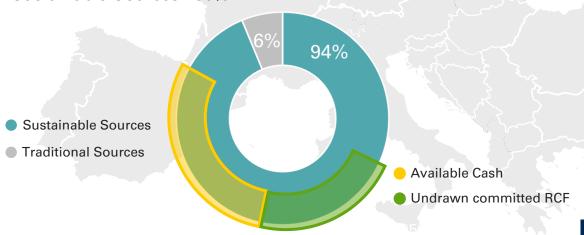
- extends debt avg. duration
- fits the new maturity schedule



#### The issuance, due to:

- ERG high credit standing and supporting demand
- pre-hedging at very competitive conditions
- secured generous remuneration on proceeds temporarily placed
- green format

is consistent with targets of competitive cost of debt and Sustainable Sources >90%



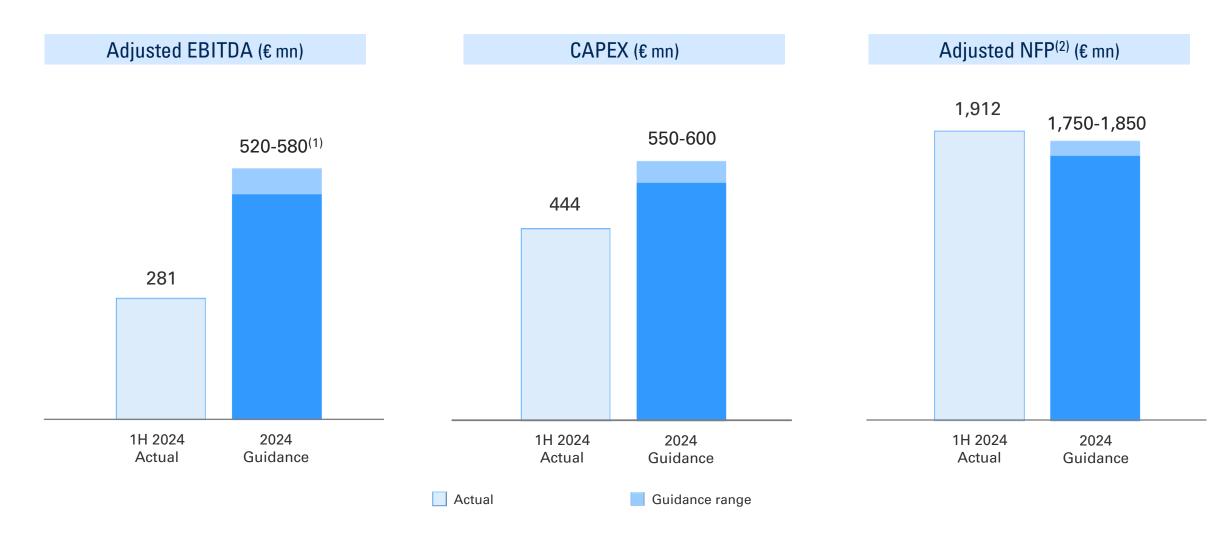


# **2024 GUIDANCE**

Paolo Merli - CEO



#### **CONFIRMING 2024 GUIDANCE**



<sup>&</sup>lt;sup>(1)</sup> EBITDA guidance net of clawbacks. It includes IFRS 16 effect for €15mn

<sup>(2)</sup> It does not include IFRS16 liability, amounting respectively to €213mn (actual 1H 2024) and ~€210mn (2024 guidance)