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STATE OF CALIFORNIA BUSINESS, CONSUMER SERVICES AND HOUSING AGENCY DEPARTMENT OF FINANCIAL PROTECTION AND INNOVATION

TO: Scoutpads LLC 1623 Central Avenue, Suite 18 Cheyenne, Wyoming 82001

> Sief Khafagi 11583 Flowerwood Court Moorpark, California 93021

DESIST AND REFRAIN ORDER (For violations of Sections 25210 and 25401 of the Corporations Code)

The Complainant, the Commissioner of Financial Protection and Innovation (Commissioner) of the Department of Financial Protection and Innovation (Department), is informed and believes, and based on such information and belief, finds as follows:

I. Introduction

- 1. From June 2021 through August 2023, Scoutpads LLC (Scoutpads) was a Wyoming limited liability company. Scoutpads was administratively dissolved in August 2023 by the Wyoming Secretary of State. Prior to its dissolution, Scoutpads did business in California but was not registered with the California Secretary of State.
- 2. At all relevant times, Sief Khafagi (Khafagi) was a California resident and control person of Scoutpads. Khafagi was employed as a recruiter at Facebook beginning in or around 2018 through 2021. Khafagi represented to potential investors, including other employees of Facebook, that he was doing business in California using the business name "Scoutpads."
- 3. At all relevant times, Metallic Blue Development LLC (Metallic Blue) was a California limited liability company located in Beverly Hills, California. Metallic Blue was registered with the California Secretary of State on or about January 24, 2018.
- 4. At all relevant times, Brian Dozier (Dozier) was a resident of California and a control person for Metallic Blue.

5. Neither Khafagi nor Scoutpads ever applied for or obtained a certificate from the Commissioner to act as a securities broker-dealer in California.

II. Factual Background

- 6. From approximately October 2018 through January 2022, Khafagi and Scoutpads offered and sold securities, and effected transactions in securities in the form of investment contracts, on behalf of Dozier and Metallic Blue. The investment contracts had titles such as "Investment Agreement" and "Investment Agreement Profit Sharing."
- 7. Khafagi and Dozier had an independent contractor agreement providing Khafagi substantial compensation for "network[ing] for capital funding opportunities", as well as for various technical and marketing services for businesses owned by or associated with Dozier. It was in this capacity that Khafagi and Scoutpads raised funds on behalf of Dozier and Metallic Blue.
- 8. Khafagi represented to potential investors that the purpose of the investment contracts was to raise funds for fix-and-flip residential property projects in the Los Angeles area. Investment contracts were associated with individual properties, and investment gains were purportedly tied to sale profits of each property.
- 9. Khafagi and Scoutpads offered and sold the investments to Khafagi's co-workers at Facebook on an internal company social media page as well as through various electronic means, such as emails and video calls. Khafagi was generally the sole point of contact for Facebook investors.
- 10. In solicitations with investors, Khafagi and Scoutpads failed to disclose their independent contractor relationship with Dozier and Metallic Blue.

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- 11. Instead, Khafagi and Scoutpads misleadingly marketed the investments to make investors believe that he and Scoutpads were in control of the investments and investment properties. For example:
 - a) Khafagi sent potential investors an offering brochure about a specific investment property titled "Scoutpads x Harper", which falsely stated, "We also know the property extremely well, having owned it since 2017...." The final slide says, "Interested? Join Us. Scoutpads.com". In fact, Khafagi and Scoutpads did not own the property.
 - b) Khafagi sent investors an email update about a property from his Scoutpads email address that said, "Interior work is nearing completion within the next 30-60 days or so in which we'll then get started on some landscaping, paint etc. The part where we make it look better;)" In fact, Khafagi and Scoutpads were not directing the renovations on the properties, and were instead transmitting information to investors at the direction of Dozier and Metallic Blue.
- 12. When investors directly asked Khafagi and Scoutpads about the role Metallic Blue played in the investments, Khafagi and Scoutpads misrepresented their relationship. For example, in responding to a confused investor inquiry, "Could you clarify who Metallic is? I thought your company was called Scoutpads," Khafagi falsely replied, "Metallic is one of several LLCs we have. We use different LLC's to purchase, sell, capital distributions etc. It protects both us, [and] our investors from unnecessary risk."
- 13. Khafagi made these misrepresentations and omissions to give potential investors assurance that they were investing with a trusted co-worker, rather than with a third-party real estate flipper. The fact that someone that investors knew (Khafagi) was involved was a key factor for many in deciding to invest.
- 14. Contrary to Khafagi's statements, Dozier and Metallic Blue alone controlled the investments. Khafagi's communications failed to disclose that Scoutpads was communicating with investors only on behalf of Dozier and Metallic Blue and that he was earning substantial compensation from Dozier under an independent contractor agreement.

- 15. Around June of 2021, Khafagi told investors that Scoutpads was transitioning from selling investments in individual projects to a "fund" model. Khafagi told investors that they had the option of rolling over their existing investments into the fund and began offering new investment contracts with Metallic Blue titled "Investment Commitment Agreement."
- 16. Shortly after the new fund launched—and after many investors had executed investment contracts in reliance on Khafagi's representations that he played a key role in the fix-and-flip business—Khafagi and Scoutpads began to distance themselves from Metallic Blue and Dozier. For example, a new disclaimer appeared at the end of an October 23, 2021 email update from Khafagi to investors, stating: "Scoutpads LLC shares and disperses information on behalf of its partners and clients. This message has been signed off, approved and directed by Metallic Blue Development LLC (MBD), the Operator."
- 17. On January 29, 2022, Khafagi sent investors an email invitation to a webinar presentation called "Meet MBD and Q&A! with SP" and emailed that, "Metallic Blue Development (MBD) has shared that to provide the best experience for investors, they want to move investor relations internally to improve the quality of updates, communications, and relationships with their investors. We respect and understand the decision."
- 18. On March 5, 2022, Khafagi emailed investors that Metallic Blue would officially handle "investor relations" directly without the involvement of Khafagi and Scoutpads.
- 19. Khafagi's and Scoutpads' disclosure of the fact that, contrary to earlier representations, they were not in control of the fix-and-flip business, but instead were only responsible for "investor relations"—shocked investors. Investors attempted to contact Dozier and Metallic Blue to resolve their concerns, with little success.
- 20. On November 28, 2022, Blue Orchid Concepts LLC, a business owned by Khafagi, along with a group of creditors, filed an involuntary bankruptcy petition against Metallic Blue (Case No. 2:22-bk-16483-ER). Khafagi claimed to investors that Metallic Blue owed Khafagi and Scoutpads \$3.5 million in unpaid compensation.
- 21. Contrary to Khafagi's prior representations to investors, Khafagi testified under oath in the Metallic Blue Bankruptcy proceedings that "Scoutpads was a platform to introduce folks to

real estate investments. These properties were never mine or ours. They were Metallic Blue's or under the control and direction of Metallic Blue." Khafagi further admitted that he and Scoutpads had no financial control over Metallic Blue's properties or business and that he relied on Dozier for all information relevant to the investments.

22. Since investing with Khafagi and Scoutpads, several investors lost most or all of their funds.

III.

DESIST AND REFRAIN ORDER TO SIEF KHAFAGI AND SCOUTPADS LLC

(For Violations of California Corporations Code sections 25401 and 25210)

The Commissioner is authorized to administer and enforce the provisions of the Corporate Securities Law of 1968 (Cal. Corp. Code § 25000 et seq.) and the regulations promulgated thereunder at Title 10 of the California Code of Regulations. Based on the foregoing findings, the Commissioner is of the opinion that the investment contracts described above are securities under the Corporate Securities Law of 1968 (Cal. Corp. Code § 25000 et seq.), thus subject to regulation by the Commissioner. The Commissioner is of the further opinion that Khafagi and Scoutpads LLC offered or sold these securities by means of written and oral communications that included untrue statements of material fact and omissions of material fact necessary to make the statements, in light of the circumstances under which they were made, not misleading, in violation of California Corporations Code section 25401.

Pursuant to California Corporations Code section 25532, subdivision (c), Sief Khafagi and Scoutpads LLC, and their successors and assignees are hereby ordered to desist and refrain from offering or selling any security in the State of California by means of any written or oral communication which includes an untrue statement of a material fact or omits to state a material fact necessary to make the statements, in light of the circumstances under which they were made, not misleading.

Additionally, the Commissioner is of the opinion that Khafagi and Scoutpads LLC conducted business as securities broker-dealers by engaging in the business of effecting

transactions in securities for the account of others and did induce or attempt to induce the purchase or sale of a security in California. Khafagi and Scoutpads LLC were required under Corporations Code section 25210 to obtain a certificate from the Commissioner to act as securities broker-dealers in the State of California. The Commissioner has no record of having received an application from or having granted a broker-dealer certificate to Khafagi or Scoutpads LLC.

Based on the foregoing findings, the Commissioner of Financial Protection and Innovation is of the opinion that Sief Khafagi and Scoutpads LLC effected transactions in securities and did induce or attempt to induce the purchase or sale of securities as broker-dealers in the State of California without having first applied for and secured from the Commissioner a certificate, then in effect, authorizing them to act in that capacity, in violation of section 25210 of the Corporations Code. Under section 25532 of the Corporations Code, subdivision (b), Sief Khafagi and Scoutpads LLC are hereby ordered to desist and refrain from effecting any transaction in or inducing or attempting to induce the purchase or sale of, any security in this state, unless and until they have applied for and secured from the Commissioner a certificate, then in effect, authorizing them to act in that capacity.

This Order is necessary and in the public interest for the protection of investors and is consistent with the purposes, policies, and provisions of the Corporate Securities Law of 1968.

Dated: October 17, 2024



CLOTHILDE V. HEWLETT

Commissioner of Financial Protection and Innovation

By:

MARY ANN SMITH
Deputy Commissioner
Enforcement Division

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