

EMBRAER INVESTOR RELATIONS



OUR TEAM

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EMBRAER AT-A-GLANCE

>

- World Leading Manufacturer of jets up to 150-seats
- 1,820+ Executive Jets
 delivered in more than 70 countries
- → 170+ Airlines Customers in more than 90 countries
- → 60+ Armed Forces as clients in Defense & Security
- → 19,000+ Employees across the globe
- Ratings



FitchRatings
BB+
Positive outlook

Moody's

Source: Company | Note: (1) 2Q24 LTM – does not include BU Others; (2) 2Q24

Embraer's Business Segments









RIGHT TO WIN – HARVEST SEASON

Financial turnaround completed & enterprise efficiency



Modern and competitive portfolio of products

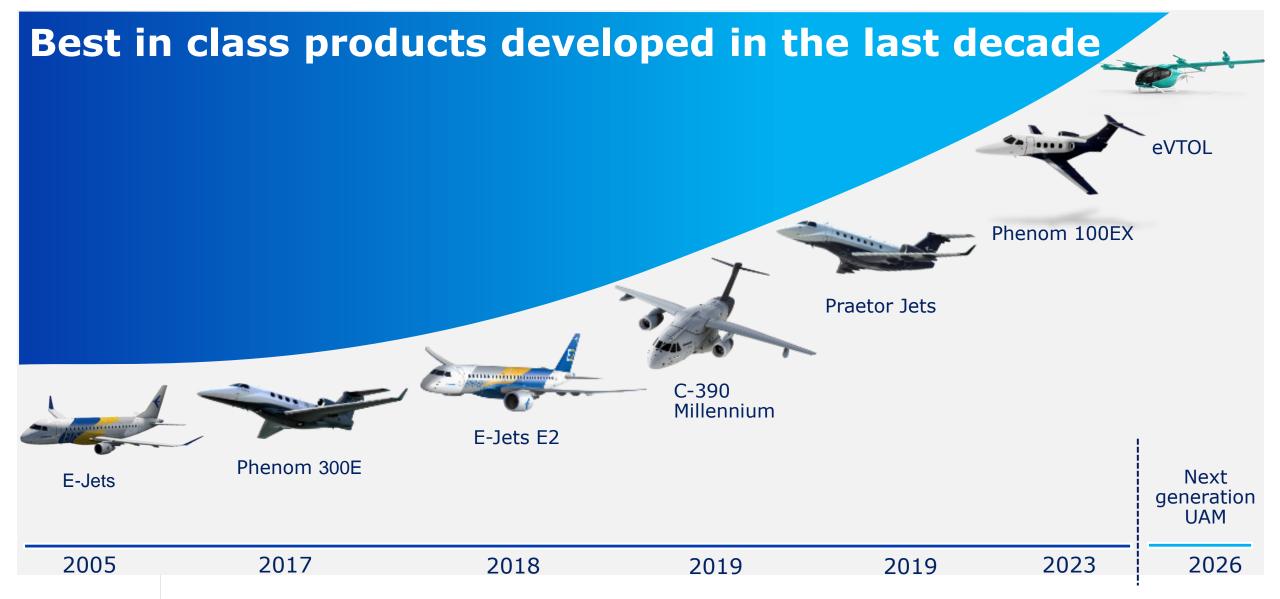


Revenue and profitability growth



WORLD-CLASS ENGINEERING





MANAGEMENT BY VALUE STREAMS



IPANEMA



45%
REDUCTION IN LEAD TIME

Baseline: 2021

PRAETOR



33%
REDUCTION IN
LEAD TIME

Baseline: 2019

PHENOM



30%
REDUCTION IN LEAD TIME

Baseline: 2020

E1

~30%
REDUCTION IN
LEAD TIME

Baseline: 2020



F2

~10%
REDUCTION IN LEAD TIME

Baseline: 2020

^{*} The gains indicated are based on the evolution in 2023 compared to the baseline of each program.

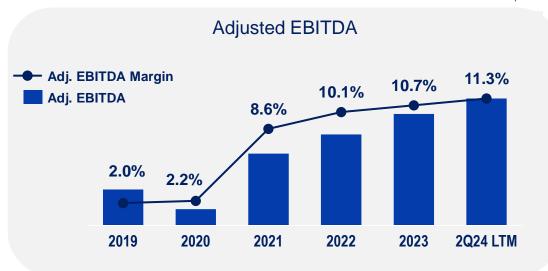
^{**} The C-390 and Super Tucano had no AFA in 2023. Therefore, it was not possible to measure evolution but the scenario for 2024 is already quite different.

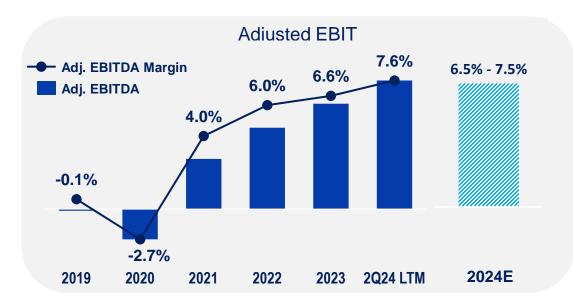
TURNAROUND COMPLETED

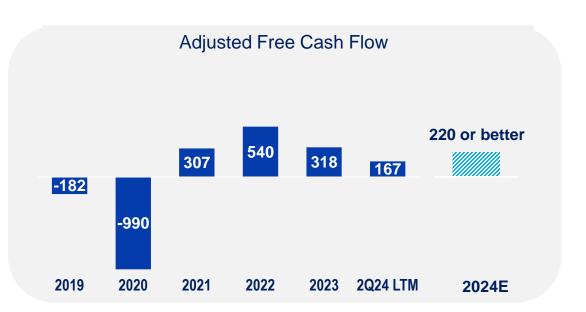


US\$m









Note: Revenue, adjusted EBIT, adjusted EBITDA and FCF do not consider EVE

RETURN ON INVESTED CAPITAL

>

ROIC above WACC supported by improved operational and financial metrics





DELEVERAGING LIQUIDITY US\$ million Strong liquidity and long-term maturities -152 -1.9x 3.9x 2.3x 2.0x 1.4x 3.486 2,607 640 570 459 363 1,459 **MATURITIES** 1,307 **US\$** million 2021 2022 2023 2Q24 2Q23 2Q24 2,506 Adj. Ebitda LTM Gross Debt w/o Eve Net Debt w/o Eve Net debt ex Eve / adj Ebitda LTM 1,000 RCF¹ **Z206 Z** EVE² 942 817 711 1,300 Cash 937 786 705 55 36 11-6-

2028

2029

>2030

Eve Loan Maturities³

2027

2024

2025

2026

ESG COMMITMENTS – PROGRESS IN 2023

>

Environmental

Product Use (Scope 3)

- Net-zero Aviation by 2050:
 - "Energia" aircraft concepts focused on hybrid electric and hydrogen electric
 - Praetor 600 and Phenom 300E 100% SAF flight tests
 - United Airlines Ventures Sustainable Fund Partnership to support SAF start-ups

Operations (Scope 1+2)

- Carbon neutrality by 2040:
 - → 100% of electricity from renewable sources in Brazil and Portugal (starting in 2024)
 - Initial evaluation for biomethane use in industrial operations

Social

- > +50% of diverse hires in all entry level programs (target 50% by 2025)
- → 14% of women in senior leadership positions (target 20% by 2025)
- → 1,480 students qualified on "Social Tech" Program. 4th edition will start on September dedicated to 165 senior professionals
- ➤ 26% of women participation in Engineering Specialization Program (target 25% by 2025)

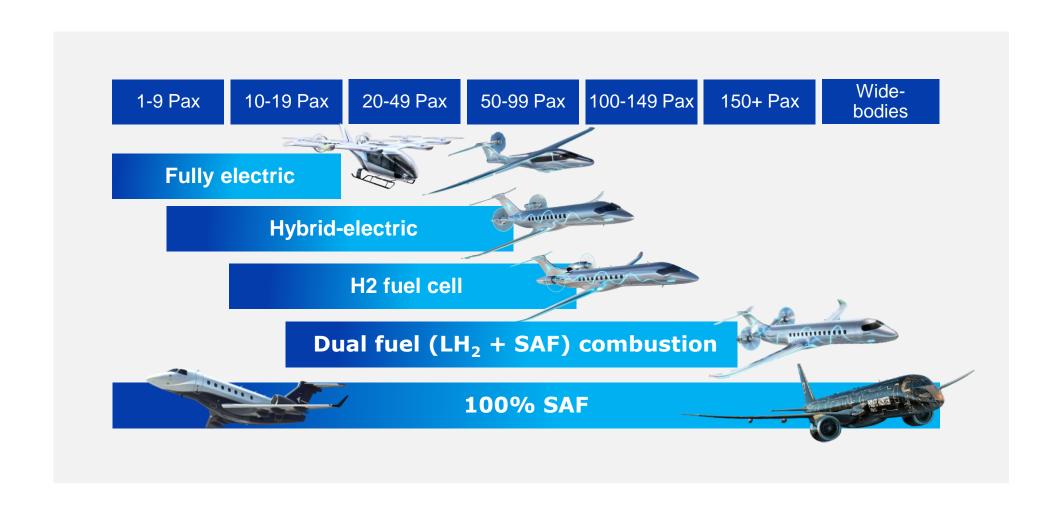
Governance

Maintain the highest international standards of governance

SUSTAINABILITY – TECHNOLOGY APPLICABILITY

>

The mission defines the architecture





EXECUTIVE AVIATION | PRODUCT PORTFOLIO







Praetor 500

Midsize
7 to 9 passengers
Range 6,186 km / 3,340 nm

Super midsize 8 to 12 passengers Range 7,441 km / 4,018 nm



Phenom 300E

Light
Up to 11 passengers
Range 3,722 km / 2,010 nm

1,820+Jets delivered

Jets delivere

70+
Countries

us\$4,6bn

Backlog

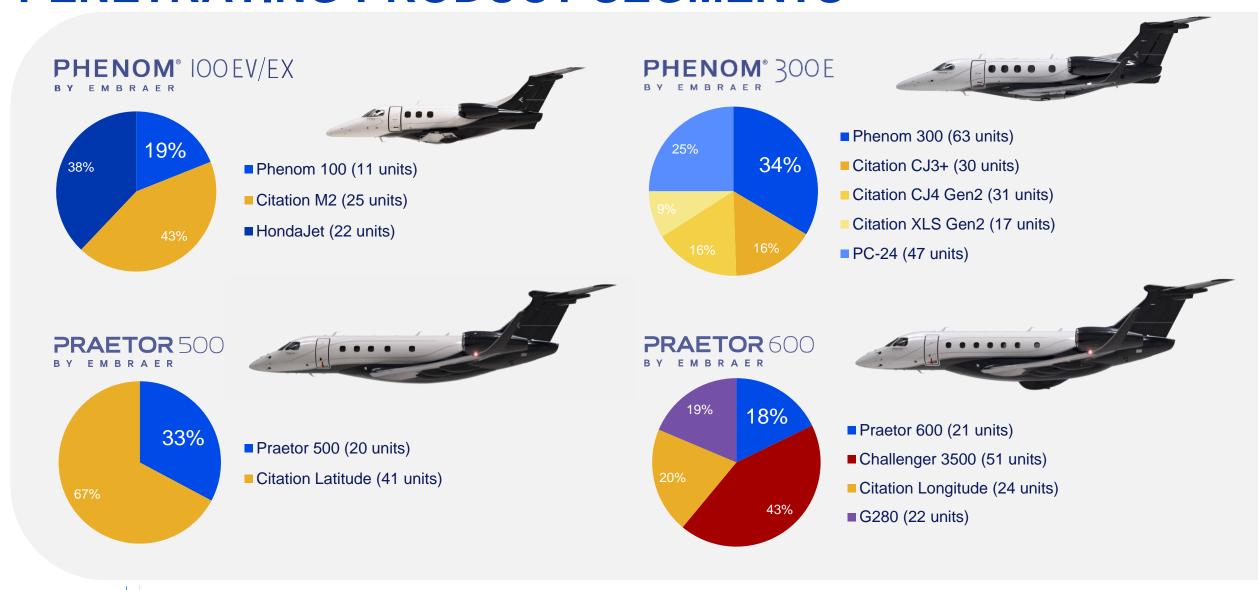
Phenom 100EX

Entry
Up to 8 passengers
Range 2,182 km / 1,178 nm



PENETRATING PRODUCT SEGMENTS





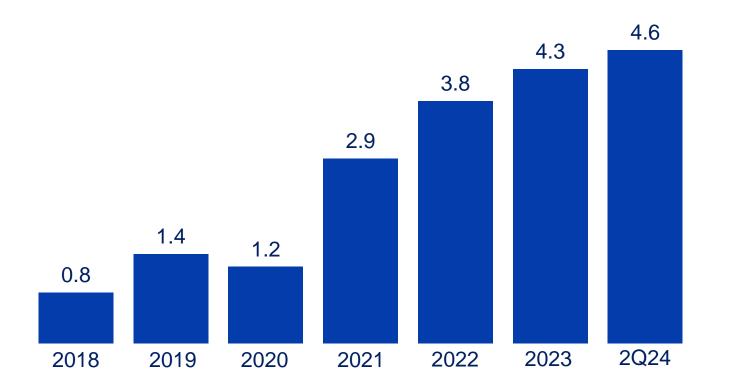


STRONG CUSTOMER BACKLOG

Executive Aviation Order Backlog (US\$bn)

Embraer Executive Aviation selling new delivery slots into end of 2026 and beginning of 2027

320+ aircraft



Customer demand is strong for Embraer aircraft (sustaining greater than 1.5x book-to-bill in 1H while increasing deliveries)

Best-selling products, combined with sustained global demand and ageing fleet are driving new sales for Embraer

Seizing market momentum,
NetJets continues to firm orders
out of a total of 250

This level of backlog is a source of strength for the company and provides steady, reliable cash flow for years ahead



Source: Company

EXECUTIVE BACKLOG

>

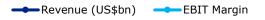
Backlog and Deliveries

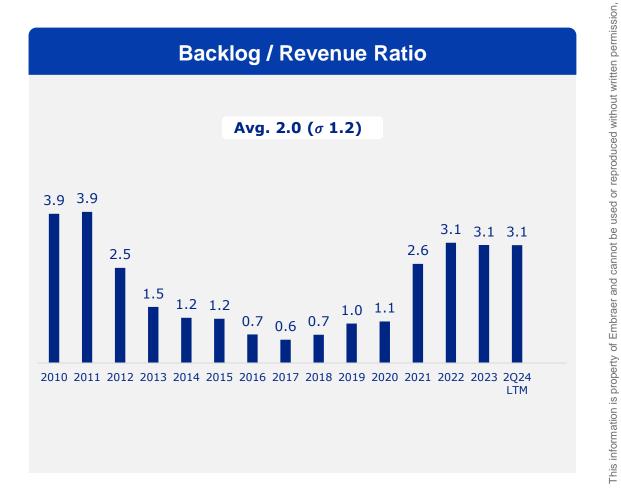


Revenue and EBIT Margin



2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2Q24 LTM







C-390 MILLENNIUM | UNBEATABLE COMBINATION

~80% Fleet availability

12,000 **+**Flight hours

Medical **Humanitarian Aerial Aerial Special Aerial** Search & Air-to-air resupply operations firefighting refueling assault evacuation aid rescue

Brazil1

Aircraft 1st delivered in 2019

6 Aircraft in operation

\$\mathcal{A}\mathcal{L}\mathcal{B}\mathcal{B}\mathcal{L}\mathcal{B}\mathcal{L}\mathcal{B}\mathcal

Portugal¹

Aircraft

BAE SYSTEMS

1st delivery in 2024

NATO configuration

Hungary 1

Aircraft

Contract signed **NATO** configuration

The Netherlands Austria

> Contract signed

Czech Republic



Aircraft selected NATO configuration Republic of Korea¹



Contract signed

Strategic worldwide partnerships



1st delivered in 2023

NATO configuration

Aircraft in operation







C-390 MILLENNIUM



←EMBRAER

C-390

Payload: 26,000kg (57,320 lb) Max, cruise speed: 470 kts



LOCKHEED MARTIN

C-130J

Payload: 20,000kg (44,000 lb) Max, cruise speed: 355 kts

C-390 Advantages highlighted by our customers:

- Higher availability, less maintenance
- Higher productivity per aircraft
- Versatility: Fit for several distinctive missions
- Suitable to be used for strategic movements

















Source: Company, Jane's, Cirium Fleets Analyzer Note: Countries excluded: USA, Russia, China, Ukraine, Japan, North

MARKET OVERVIEW









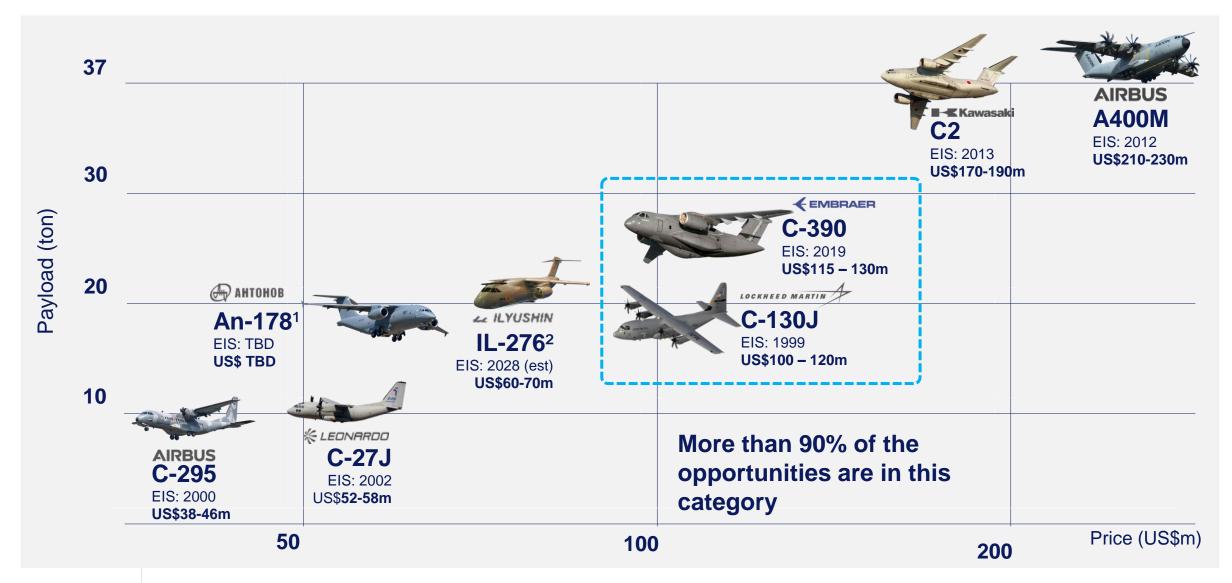
Addressable market:

Approx. 490 aircraft 20 years

Horizon:

C-390 MILLENNIUM | COMPETITION OVERVIEW





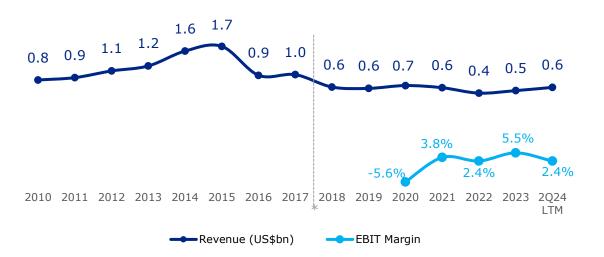
DEFENSE & SECURITY BACKLOG

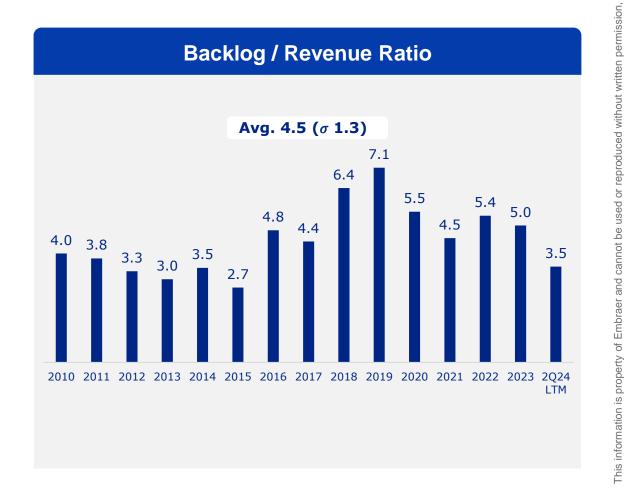


Backlog¹ and Deliveries²



Revenue and EBIT Margin³

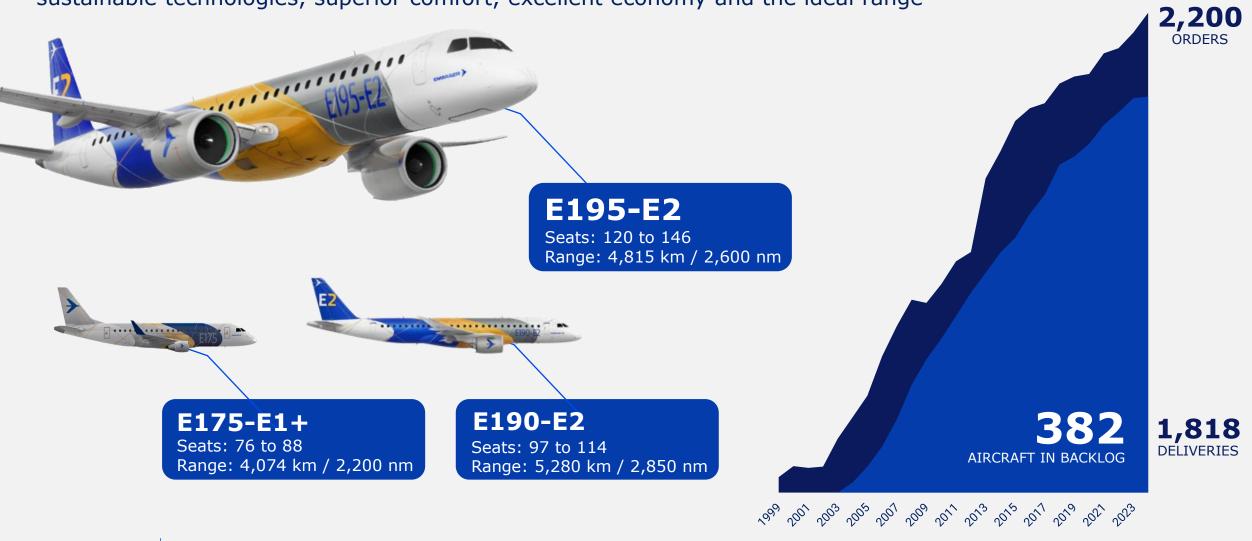






E-JETS FAMILY: A GLOBAL MARKET SUCCESS

The E2s are the most efficient in the world in the single-aisle segment, shaping the market with their sustainable technologies, superior comfort, excellent economy and the ideal range





Source: Company

E2 NUMBERS & FACTS





Wideroe Air Astana Azul KAZAKHSTAN **5x** E190-E2

SWITZERLAND 51x E195-E2 8x E190-E2 4x E195-E2

KIRIBATI **16x** E195-E2 **1x** E190-E2

NIGERIA

NETHERLANDS CANADA **13x** E195-E2 **25x** E195-E2

Porter

TUI fly Placar BELGIUM

Jordanian **50x** E195-E2 **3x** E195-E2 **1x** E190-E2 **JORDAN**

4x E190-E2 4x E195-E2

Scoot SINGAPORE 9x E190-E2

Air OMAN 12x E195-E2

MALAYSIA

LUXEMBOURG POLAND **10x** E195-E2 **4x** E195-E2 **3x** E195-E2

MEXICO 10x E190-E2 10x E195-E2



CHINA **10x** E195-E2



IRELAND **45**x E195-E2 5x E190-E2





UNITED STATES 22x E195-E2 **13x** E190-E2



UNITED STATES 23x E195-E2 2x E190-E2











18 operators



123 delivered aircraft



326 firm orders



Note: Q2 2024

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E2 IS THE PREFERRED CHOICE TO COMPLEMENT NB

Selected to complement both Airbus and Boeing larger NB



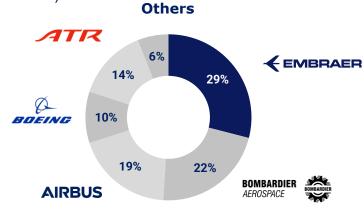
Accelerate Connectivity Opportunity

MARKET SHARE & PRODUCT POSITIONING



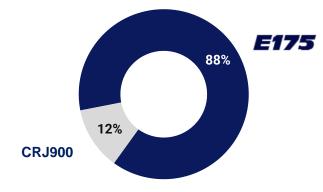
Up To 150-seat Global Market Share

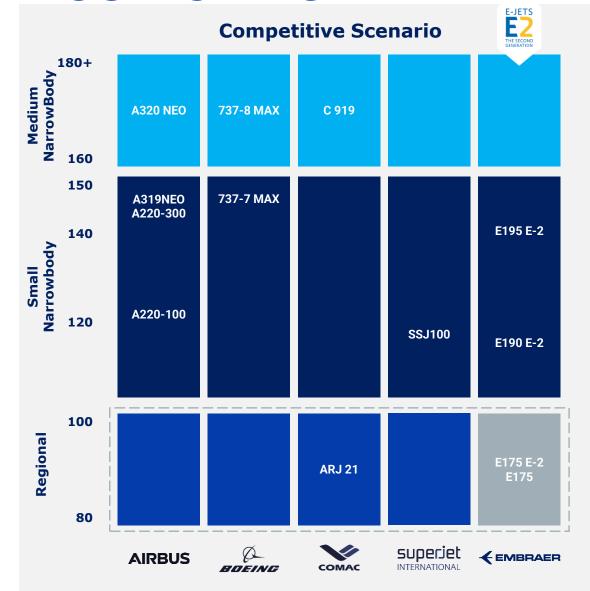
(Deliveries since 2004)



North America 70-90-seat Jets Market Share¹

(Orders since 2013)







SMALL NARROWBODY GAINING TRACTION

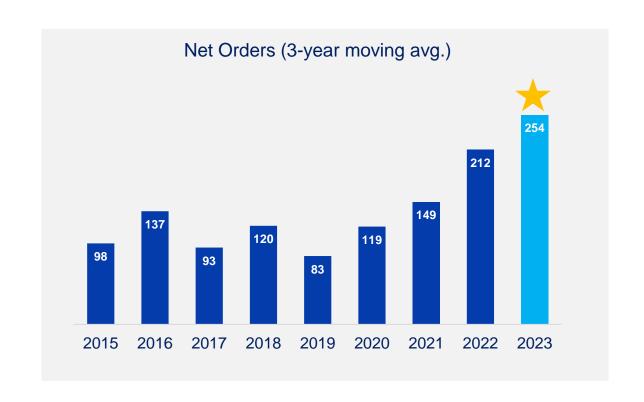


MAIN MARKET DRIVERS

E1 reaching retirement age (550+ units)

Sustainability driving more efficient fleet

Demand growth in secondary markets and thinner routes





THE E2 IS THE SOLUTION FOR THE US MARKET



E2 value proposition for different business models

Mainline

- Focusing capacity on larger NBs
- Losing connectivity and dropping cities off the map
- Threatened by more competition and higher costs

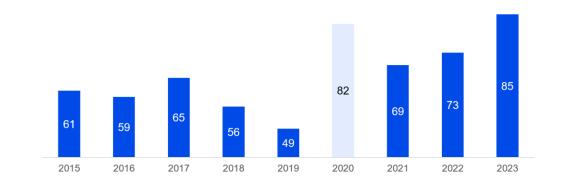
United Next Fleet Plan 50 60 70 80 90 100 110 120 130 140 150 160 170 180 190 200 CURRENT ERJ E175 737-700/A319 757-300 213 SEATS FUTURE E175 E190-E2 E195-E2 MAX 7 MAX 8 MAX 10 100 SEATS 122 SEATS 138 SEATS 166 SEATS 192 SEATS

E-Jets E2 family is the perfect complement between the E175 and Max 8

Low Cost Carriers

- Growing pocket of opportunities in thinner markets
- Lack an adequate aircraft to explore it
- E2 economics ideal for secondary cities expansion

Number of Cities w/o Service or Served Less than Daily



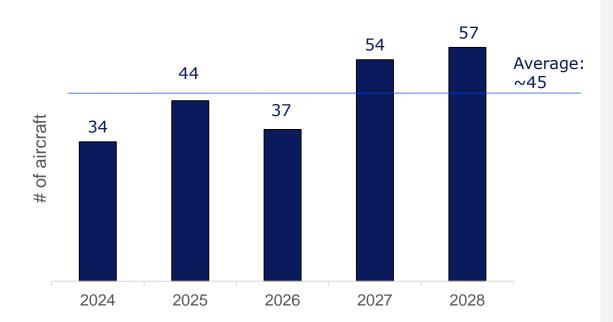


REPLACEMENT OPPORTUNITIES AHEAD FOR E1



Regional Aircraft Replacement Calendar (E175)

70-76 seats regional aircraft reaching 20 years old | US market | per year



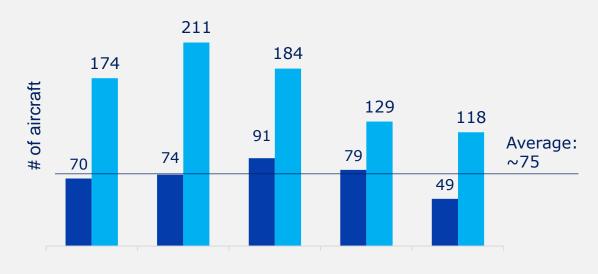
Low competition environment in the next decade

Demand addressable in any scope scenario by either E175 or E175-E2

First Gen, E-Jets Replacement Calendar (E190/E195)

E190 & E195 15 years old | A319 & 737-700 20 years old | Global | per year





E1 replacement opportunities getting traction this decade – E2 as the most suitable option

Additional 737-700 and A319 replacement opportunities also addressable



Source: Cirium; Embraer Analysis

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C. 650 SMALL NBS WILL BE >20 YEARS OLD BY 2027

Of which ~500 are direct replacement opportunities

Top 10 2023 North America Narrow Body Fleet <150 Seats

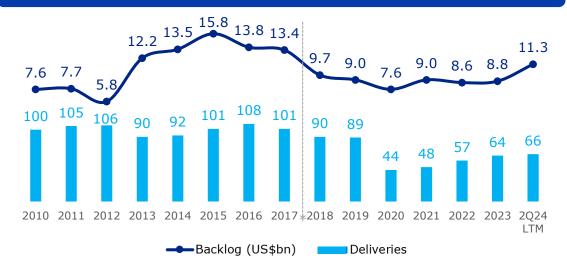




COMMERCIAL BACKLOG

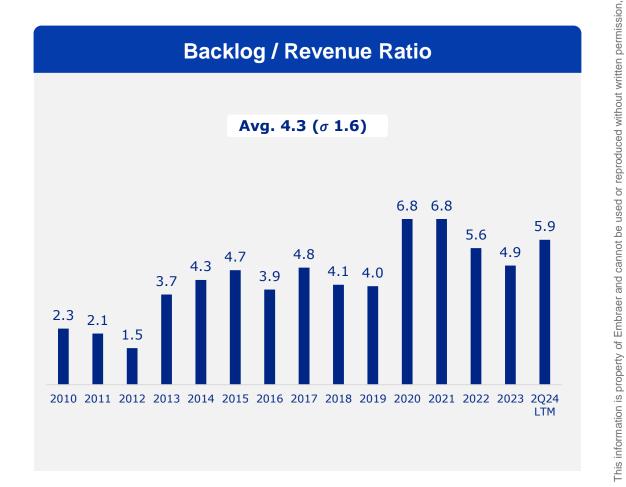
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Backlog and Deliveries



Revenue and EBIT Margin







High tech. Very human.



SERVICES & SUPPORT AT A Flance





SISFRON

Frontier's

Protection

Brazilian **Army Project**

27% Brazil's



OGMA

60+ Customers

30+ Countries



200+ Customers 2,580+ In Service **75** Countries

Commercial Aviation



Executive Jets

1,050+ Customers 1,750+ In Service **70** Countries



Defense & Security

50+ Customers 475+ In Service **30** Countries



Sensors & Radar

4 Customers 100+ In Service 2 Countries



Frigates

1 Customer 4 Under development



Agricultural

800+ Customers 1200+ In Service 3 Countries







More than **4,000** people serving **5,700+** products from **2,000+** customers in **100+** countries.

2300+

Embraer

employees

1700+

OGMA

employees

11 Owned MROs **80+**

Authorized Service Center

210+

Field Support Representatives

₩07

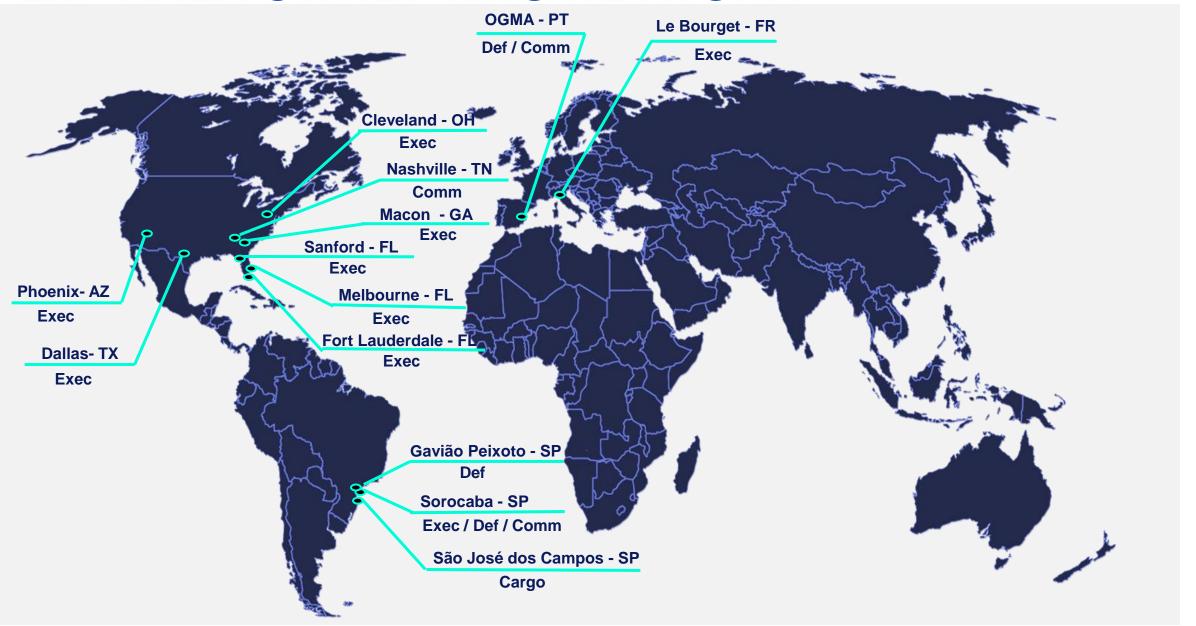
Warehouses



Flight Simulators

EMBRAER OWNED MRO NETWORK





SERVICES & SUPPORT Business Growth

PW GTF 1100/1900

OGMA'S

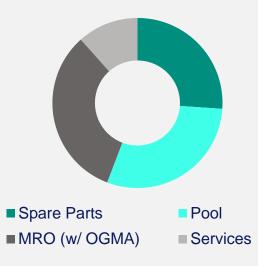
- First E-Jets E2 full flight simulator in Singapore
- E-Freighter completed its 1st flight
- 100+ aircraft added to the *Pool program*
- Backlog with profitable mix (c. +10% 2018-1Q24 CAGR)
- Multi-OEM capabilities at OGMA (€13bn 30-year GTF engine contract)

Backlog S&S / 3 BUs¹



~17%

Revenue Breakdown

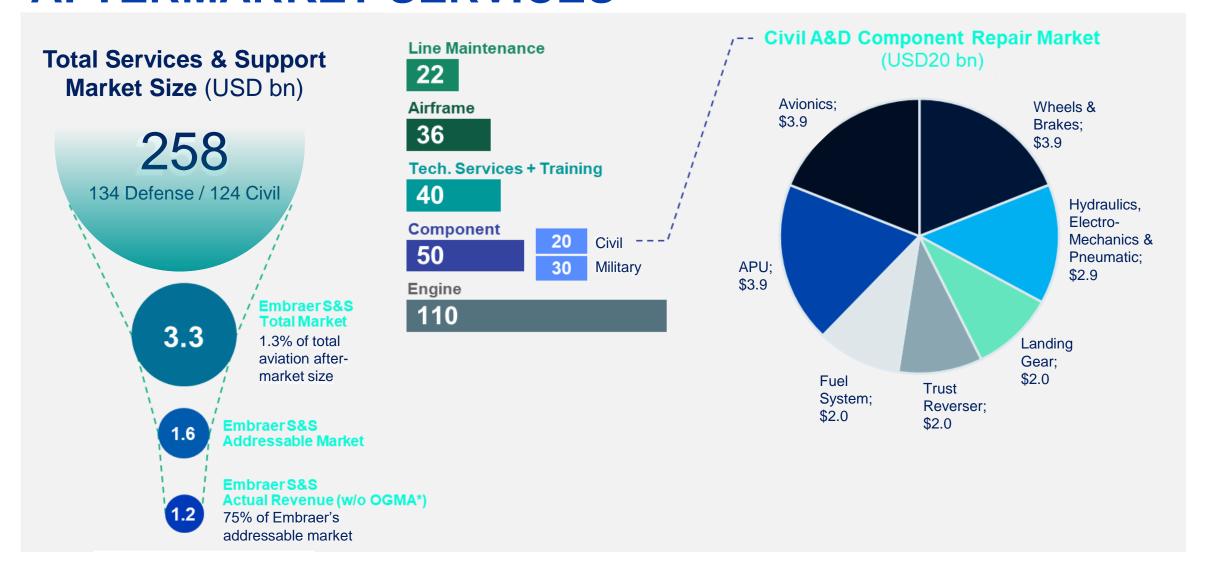


Note: (1) Commercial, Executive and Defense & Security



2023 AEROSPACE & DEFENSE AFTERMARKET SERVICES

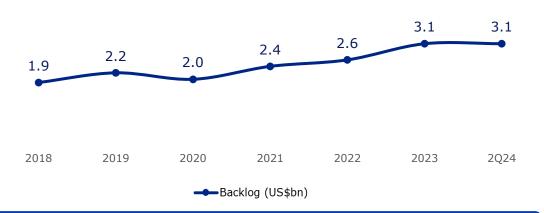




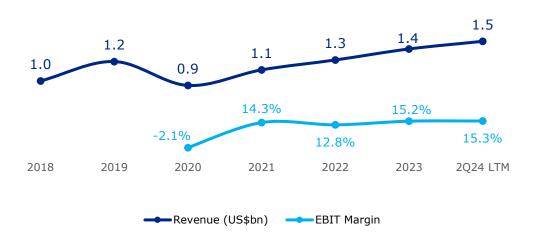
SERVICES & SUPPORT BACKLOG

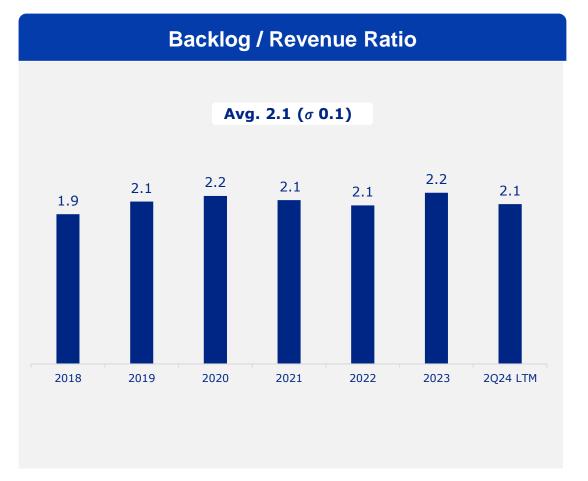


Backlog¹



Revenue and EBIT Margins







APPENDIX

HISTORICAL FINANCIAL INFORMATION



INCOME STATMENT

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(In millions of U.S. dollars, except weighted shares and earnings per share) CONSOLIDATED STATEMENTS OF INCOME 2020 2021 2022 2023 **2Q24 LTM** 5.269 REVENUE 3.771 4.197 4.540 5.650 Cost of sales and services (3.538)(3.628)(4,669)(3.294)(4.359)478 912 981 **GROSS PROFIT** 660 910 OPERATING INCOME (EXPENSE) (201)Administrative (143)(153)(185)(205)Selling (194)(226)(274)(315)(317)Expected credit losses over financial assets and contract assets 13 10 (62)(17)(6)Research (30)(43)(110)(90)(62)Other operating income (expense), net (375)(50)(445)15 (6)Equity in income (losses) of associates 10 OPERATING PROFIT BEFORE FINANCIAL INCOME 201 315 417 (323)(1111)Financial income (expense), net (233)(199)(124)(193)(40)Foreign exchange gain (loss), net (79)26 28 (8)PROFIT BEFORE TAX ON INCOME (635)27 (206)121 369 29 Income tax (expense) income (93)(71)44 NET INCOME (728)(44)(204)164 398

CASH FLOW

CONSOLIDATED STATEMENTS OF CASH FLOWS	2020	2021	2022	2023	2Q24 LTM
OPERATING ACTIVITIES					
Net income	(728)	(44)	(204)	164	398
Items not affecting cash and cash equivalents					
Depreciation and amortization expenses	292	209	210	242	243
EVEX Transaction	-	-	239	-	-
Accrued interest	25	20	201	190	192
Other	254	(117)	(54)	(125)	(40)
Changes in assets					
Financial investments	(513)	(42)	181	23	287
Inventories	(35)	474	(294)	(287)	(403)
Other assets	(37)	(129)	(9)	(94)	(328)
Changes in Liabilities	, ,	, ,	, ,	, ,	, ,
Trade accounts payable	(314)	5	258	50	252
Contract Liabilities	(135)	217	451	577	423
Taxes and payroll charges payable	(38)	2	39	99	54
Income tax and social contribution paid	-	-	(50)	(121)	(102)
Interest paid	-	-	(184)	(173)	(176)
Other liabilities	(61)	(80)	(34)	72	(11)
NET CASH GENERATED BY (USED IN) OPERATING ACTIVITIES	(1,290)	515	751	617	790
INVESTING ACTIVITIES					
Net acquisition to pp&e	(92)	(98)	(131)	(219)	(243)
Additions to intangible assets	(121)	(167)	(120)	(192)	(249)
Others	108	133	141	(36)	(74)
NET CASH GENERATED BY (USED IN) INVESTING ACTIVITIES	(105)	(132)	(110)	(448)	(566)
,	(111)	(**)	(***)	()))	()
FINANCING ACTIVITIES					
Net Proceeds from borrowing	1,017	(418)	(816)	(331)	(829)
Receipt in the offering of shares of subsidiary	-	-	207	-	-
Dividends and interest on own capital	-	-	-	(13)	(13)
Others	(9)	(13)	(60)	(4)	(5)
NET CASH GENERATED BY (USED IN) FINANCING ACTIVITIES	1,009	(431)	(669)	(349)	(848)
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	2,308	1,883	1,839	1,816	1,350
Effects of exchange rate changes on cash and cash equivalents	(38)	2	4	(10)	(10)
Increase (decrease) in cash and cash equivalents	(387)	(47)	(27)	(179)	(624)
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	1,883	1,839	1,816	1,626	717

BALANCE SHEET

(In millions of U.S. dollars)

TAL ASSETS	10,325	10,341	9,698	10,729	10,876
	4,244	4,412	4,330	4,496	5,051
Right of use assets	62	56	60	67	92
Intangible assets	1,972	2,098	2,231	2,284	2,432
Goodwill					-
Property, plant and equipment	1,944	1,913	1,653	1,680	1,852
Investments	9	6	9	14	48
Other assets	77	119	165	156	163
Deferred income tax and social contribution	160	100	23	50	13
Guarantee deposits	1	42	-	-	-
Collateralized accounts receivable	12	8	-	-	-
Customer and commercial financing	7	23	15	68	3
Derivative financial instruments	0	0	3	2	
Trade accounts receivable	-	-	1	3	
Contract assets	-	-	2	3	
Financial investments	-	47	170	170	29
N-CURRENT					
	6,081	5,929	5,368	6,233	5,82
Other assets	219	190	209	232	23
Income tax and Social Contribution	95	135	102	169	22
Inventories	3,129	2,315	2,393	2,889	3,24
Collateralized accounts receivable	4	4	-	-	
Contract assets	403	631	620	584	62
Customer and commercial financing	1	7	6	10	1
Derivative financial instruments	1	4	3	15	5
Trade accounts receivable	231	199	240	209	22
Financial investments	126	1,093	754	768	49
Cash and cash equivalents	1.873	1.351	1.041	1.357	72
RRENT					
3E 13	2420	ZQZI	LOLLE	ZQZU	2.9(
SETS	2Q20	2Q21	2Q22*	2Q23	2Q2

(In millions of U.S. dollars)

(In millions of U.S. dollars)					
LIABILITIES & SHAREHOLDERS' EQUITY	2Q20	2Q21	2Q22*	2Q23	2Q24
CURRENT					
Trade accounts payable	787	515	727	820	1,041
Trade accounts payable - Supplier finance	-	2	12	30	48
Loans and financing	471	809	70	855	127
Lease liabilities	10	11	11	12	16
Contract Liabilities	1,085	992	1,318	1,658	1,922
Derivative financial instruments	11	2	61	99	55
Taxes and payroll charges payable	81	44	37	34	34
Income tax and social contribution	102	74	80	142	194
Provision	97	114	112	100	90
Others	294	294	261	355	352
	2,938	2,856	2,691	4,105	3,878
NON-CURRENT					
Loans and financing	3,328	3,523	3,093	2,631	2,533
Lease liabilities	53	48	53	62	82
Contract Liabilities	239	268	479	519	679
Derivative financial instruments	13	5	29	58	20
Taxes and payroll charges payable	11	12	12	22	15
Deferred income tax and social contribution	509	445	335	330	276
Provision	108	112	133	167	168
Others	147	186	82	79	111
	4,407	4,599	4,215	3,867	3,884
SHAREHOLDERS' EQUITY					
Capital	1,552	1,552	1,552	1,552	1,552
Treasury shares	(26)	(28)	(28)	(28)	(28)
Revenue reserves	2,111	1,344	1,301	1,116	1,280
Share-based remuneration	37	37	39	42	48
Retained earnings (losses)	(608)	(131)	(178)	(90)	128
Cumulative translation adjustments	(185)	-	-	-	-
Other comprehensive income			(215)	(159)	(208)
Results from transactions with non controlling shareholder		-	61	78	92
	2,882	2,774	2,532	2,511	2,863
Noncontrolling interest	99	112	261	246	251
	2,980	2,886	2,793	2,757	3,114
TOTAL LIABILITIES AND SHAREHOLDRS' EQUITY	10,325	10,341	9,698	10,729	10,876

^{*}Restated - EVE Transaction



>

COMPANY INFORMATION



EMBRAER'S HISTORY



60's



Embraer is Founded Production of

Bandeirante

70's



Development of EMB 312 Tucano Start of Exports

80's



Great Technological Leap

1994



Privatization
ERJ Family
Launch

1999



E-Jet Family

2000



Beginning of Executive Aviation



2009

KC-390 MILLENNIUM

2013



E-Jet E2 Family

2017



Services & Support Unit Creation

2018



Praetors'
Launch

2018



Beginning of the eVTOL Project



2021

ESG Targets



2021

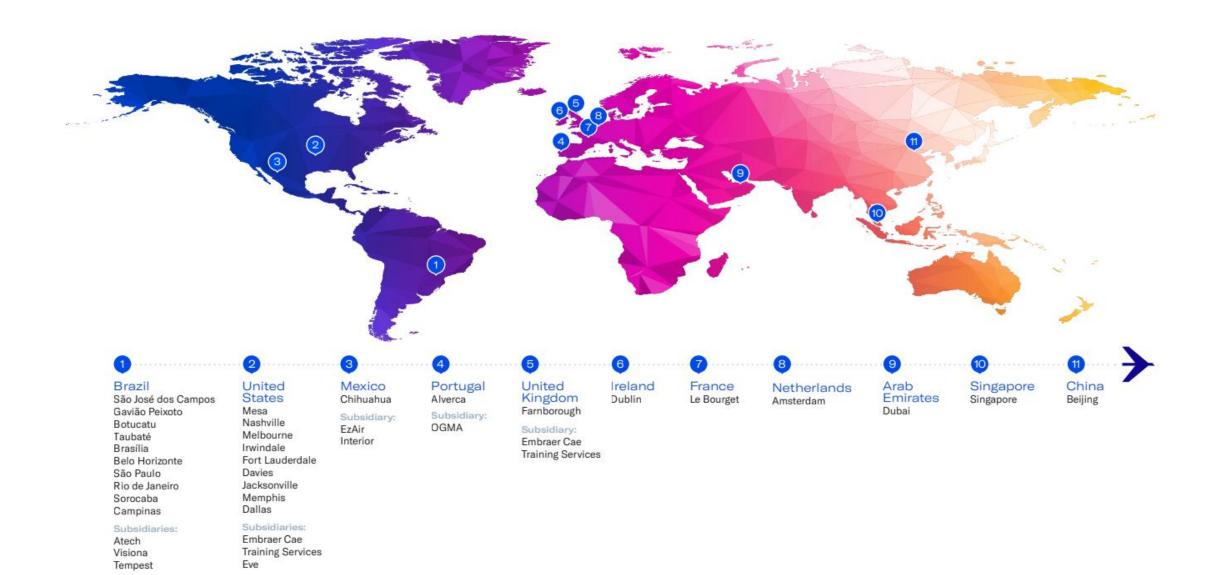
Energia Family





EVE'S IPO

WHERE WE ARE





ONE SITE, A WORLD OF CAPABILITIES

Over 105 years of experience and located in a strategic location in Alverca – 15 km North of Lisbon, Portugal – OGMA has a diversified maintenance and production plant focused on 3 Business Units: Aviation MRO, Engine MRO and Aerostructures:



ECTS - EMBRAER-CAE TRAINING SERVICES FOR PHENOM 100/300 & E-JETS E2

50+

National aviation authorities' certifications

1,500+

Pilots trained every year

27,000

Hours of simulator training per year

9

Simulators in 5 different locations (Dallas, Las Vegas, São Paulo, Burgess Hill,

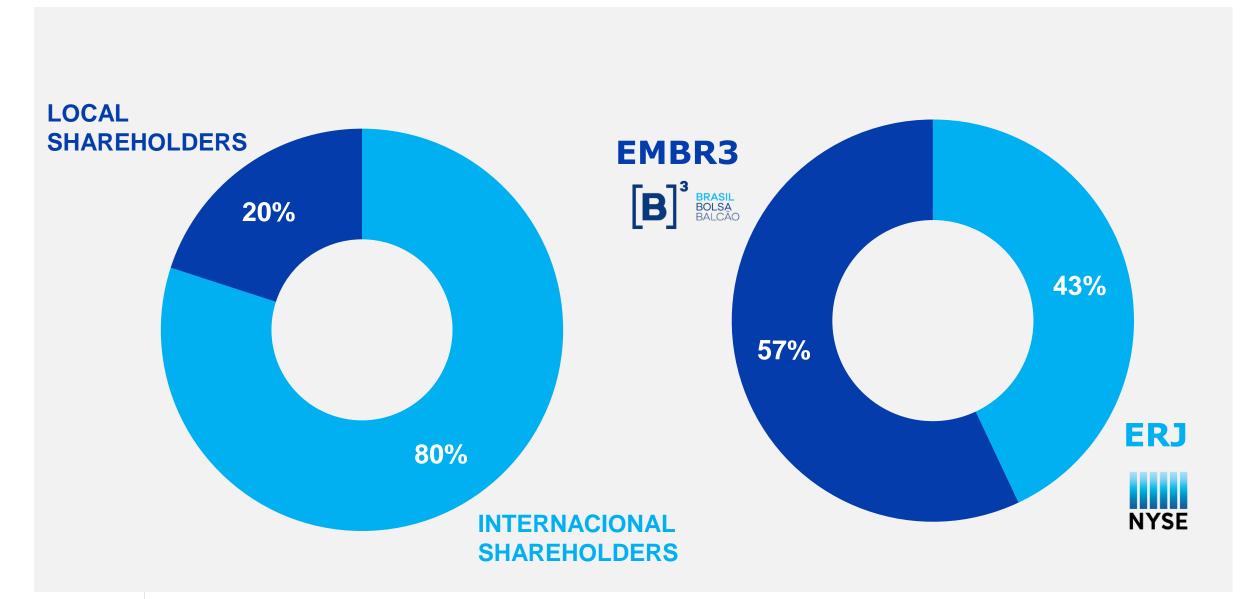
and Singapore)

Embraer-CAE Training Services

4

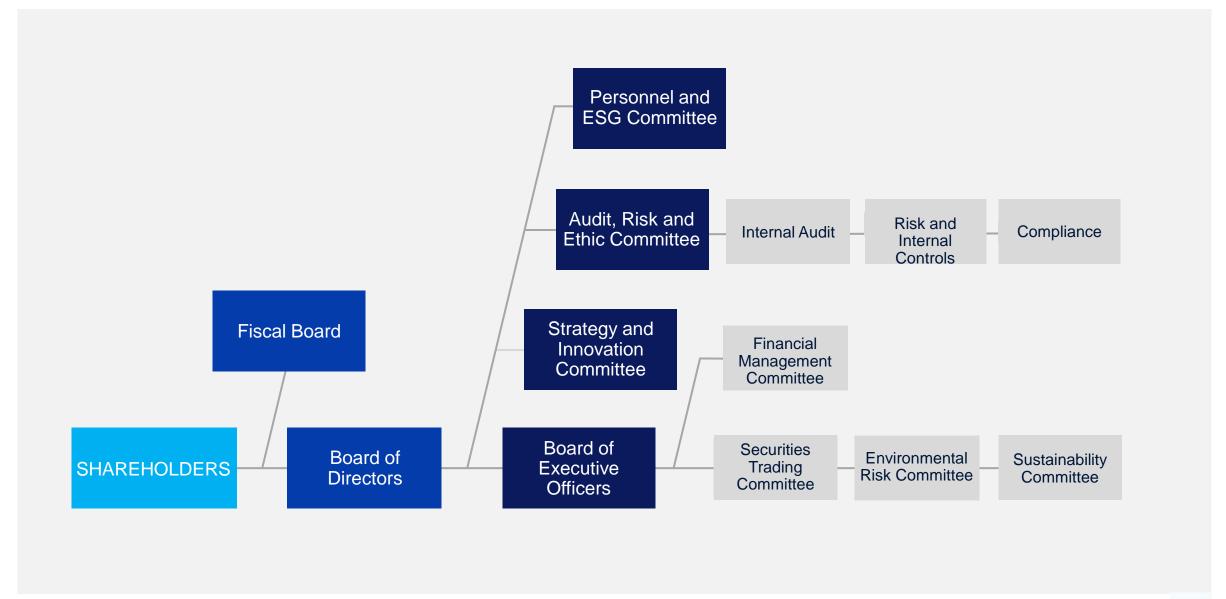






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CORPORATE GOVERNANCE STRUCTURE





EMBRAER HIGH SCHOOL



THANK YOU!

DISCLAIMER

This presentation includes forward-looking statements or statements about events or circumstances which have not occurred, We have based these forward-looking statements largely on our current expectations and projections about future events and financial trends affecting our business and our future financial performance, These forward-looking statements are subject to risks, uncertainties and assumptions, including, among other things: general economic, political and business conditions, both in Brazil and in our market, The words "believes," "may," "will," "estimates," "continues," "anticipates," "intends," "expects" and similar words are intended to identify forward-looking statements, We undertake no obligations to update publicly or revise any forward-looking statements because of new information, future events or other factors, In light of these risks and uncertainties, the forward-looking events and circumstances discussed in this presentation might not occur, Our actual results could differ substantially from those anticipated in our forward-looking statements,