## Q2 2024 Earnings

July 25, 2024

## Supplemental Financial Data

The financial tables accompanying this press release include non-GAAP financial measures as defined under SEC rules, specifically Adjusted operating profit, Adjusted operating margin, Adjusted net earnings and Adjusted net earnings per diluted share, which exclude, where applicable, acquisition-related costs, acquired intangible amortization, Operational Excellence and Blueprint 2.0 implementation charges; and certain non-cash asset impairment charges. Also included in this press release are the non-GAAP financial measures of EBITDA and Adjusted EBITDA. EBITDA represents net earnings attributable to Hasbro, Inc. excluding interest expense, income tax expense, net earnings attributable to noncontrolling interests, depreciation and amortization of intangibles. Adjusted EBITDA also excludes Operational Excellence and Blueprint 2.0 implementation charges, certain non-cash asset impairment charges and the impact of stock compensation (including acquisition-related stock expense). As required by SEC rules, we have provided reconciliations on the attached schedules of these measures to the most directly comparable GAAP measure. Management believes that Adjusted net earnings, Adjusted net earnings per diluted share, Adjusted operating profit and Adjusted operating margin provide investors with an understanding of the underlying performance of our business absent unusual events. Management believes that EBITDA and Adjusted EBITDA are appropriate measures for evaluating the operating performance of our business because they reflect the resources available for strategic opportunities including, among others, to invest in the business, strengthen the balance sheet and make strategic acquisitions. These non-GAAP measures should be considered in addition to, not as a substitute for, or superior to, net earnings or other measures of financial performance prepared in accordance with GAAP as more fully discussed in our consolidated financial statements and filings with the SEC. As used herein, "GAAP" refers to accounting principles generally accepted in the United States of America.

## Safe Harbor



 might cause such a difference include, but are not limited to:

Factors that might cause such a difference include, but are not limited to:

- our ability to successfully execute on our business strategy and transformation initiatives;
- our ability to successfully compete in the play industry and further develop our digital gaming and licensing business;
- our ability to transform our business and capabilities to address the changing global consumer landscape;
- our ability to design, develop, manufacture, and ship products on a timely, cost-effective and profitable basis;
- the concentration of our customers, potentially increasing the negative impact to our business of difficulties experienced by any of our customers or changes in their purchasing or selling patterns;
- uncertain and unpredictable global and regional economic conditions impacting one or more of the markets in which we sell products, which can negatively impact our customers and consumers, result in lower employment levels, consumer disposable income, retailer inventories and spending, including lower spending on purchases of our products;
- risks related to political, economic and public health conditions or regulatory changes in the markets in which we and our customers, partners, licensees, suppliers and manufacturers operate, such as inflation, rising interest rates, tariffs, higher commodity prices, labor costs or transportation costs, or outbreaks of illness or disease, the occurrence of which could create work slowdowns, delays or shortages in production or shipment of products, increases in costs or delays in revenue;
- our dependence on third party relationships, including with third party partners, manufacturers, distributors, studios, content producers, licensors, licensees, and outsourcers, which creates reliance on others and loss of control;
- risks relating to the concentration of manufacturing for many of our products in the People's Republic of China and our ability to successfully diversify sourcing of our products to reduce reliance on sources of supply in China;
- risks associated with international operations, such as conflict in territories in which we operate, currency conversion, currency fluctuations, the imposition or threat of tariffs, quotas, shipping delays or difficulties, border adjustment taxes or other protectionist measures, and other challenges in the territories in which we operate;
- the success of our key partner brands, including the ability to secure, maintain and extend agreements with our key partners or the risk of delays, increased costs or difficulties associated with any of our or our partners' planned digital applications or media initiatives;
- risks related to our leadership changes;
- our ability to attract and retain talented and diverse employees, particularly following recent workforce reductions;
- our ability to realize the benefits of cost-savings and efficiency and/or revenue and operating profit enhancing initiatives;
- risks relating to the impairment and/or write-offs of businesses, products and content we acquire and/or produce;
- the risk that acquisitions, dispositions and other investments we complete may not provide us with the benefits we expect, or the realization of such benefits may be significantly delayed;
- our ability to protect our assets and intellectual property, including as a result of infringement, theft, misappropriation, cyber-attacks or other acts compromising the integrity of our assets or intellectual property;
- fluctuations in our business due to seasonality;
- the risk of product recalls or product liability suits and costs associated with product safety regulations;
- changes in accounting treatment, tax laws or regulations, or the interpretation and application of such laws and regulations, which may cause us to alter reserves or make other changes which significantly impact our reported financial results;
- the impact of litigation or arbitration decisions or settlement actions;
- the bankruptcy or other lack of success of one or more of our significant retailers, licensees and other partners; and
- other risks and uncertainties as may be detailed in our public announcements and U.S. Securities and Exchange Commission ("SEC") filings.
 to update them to reflect events or circumstances occurring after the date of this presentation.


## Hasbro's Transformation



## Focus on Play

Enhance Hasbro's Gaming leadership, both tabletop and digital

Double-down on fewer, bigger brands

Drive new growth through direct to consumer and licensing

Operate with Excellence

Focus on bottom line performance by prioritizing fewer, bigger brands

Deliver Operational Excellence cost savings

Targeting 20\% adjusted operating profit margin by 2027

Strengthen Balance Sheet

Invest to drive profitable growth

Return excess cash to shareholders

Deleverage balance sheet and maintain investment grade rating

## Second Quarter 2024 Highlights

Total Hasbro revenue decline of 18\%; Revenues declined 6\% absent the impact of the eOne film and television divestiture

REPORTED ADJUSTED

| Net Revenue | $\$ 995 \mathrm{M}$ | $\$ 995 \mathrm{M}$ |
| :--- | ---: | ---: |
|  | $-18 \%$ | $-18 \%$ |

Operating Profit

| \$212.1M | \$248.8M |
| ---: | ---: |
| $>+100 \%$ | $+82 \%$ |

\$138.5M
+\$374M
\$170.1M
+\$102M

Earnings Per Diluted Share
\$0.99
$\$ 1.22$

Through the second quarter operating cash improvement driven by underlying earnings growth and favorable timing
Wizards of the Coast and Digital Gaming segment grew 20\% behind growth in MAGIC: THE GATHERING and Licensed and Digital Gaming; CP decline in line with expectation

Delivered $\$ 40 \mathrm{M}$ of net cost savings across supply chain and operating expenses; both owned and retail inventory remain at healthy level

Adjusted operating profit improvement driven by favorable business mix, supply chain productivity more than offsetting inflation, and lower operating costs

EPS growth from favorable business mix and improved operations

|  |  |  |
| :--- | ---: | ---: |
| EBITDA | \$271M | \$314M |
|  | NM | $+58 \%$ |

## Six Months 2024 Highlights

Total Hasbro revenue decline of $21 \%$; Revenues declined $7 \%$ absent the impact of the eOne film and television divestiture

Wizards of the Coast and Digital Gaming segment grew 15\% behind growth in MAGIC: THE GATHERING and ongoing strength in Licensed and Digital Gaming

1H 2024 toy performance in line with expectations; Momentum building for innovation in Beyblade and Transformers entertainment in 2H 2024.

Delivered ${ }^{\sim} \$ 90 \mathrm{M}$ of net cost savings across supply chain and operating expenses; both owned and retail inventory remains at healthy level

Adjusted operating profit improvement reflects favorable business mix and cost productivity benefits from the Operational Excellence initiative

EPS growth from improved business operations, net interest expense reduction and non-recurring benefit in Q1 in stock compensation

| Net Revenue | $\mathbf{\$ 1 , 7 5 3 M}$ | $\mathbf{\$ 1 , 7 5 3 M}$ |
| :--- | ---: | ---: |
|  | $-21 \%$ | $-21 \%$ |

Operating Profit

```
\$328.3M >+100\%
\$397.4M
>+100\%
```

Net Earnings
\$196.7M
\$255.0M
+\$454M +\$186M

Earnings Per Diluted Share
\$1.41 $\$ 1.83$ EBITDA

\$429M

NM
\$486M
+64\%

## Second Quarter 2024

Highlights \& Announcements


## Hasbro, Inc. Second Quarter 2024 Performance

| Q2 2024 Reported Results <br> (\$ millions, except earnings per share) | Wizards of the Coast \& Digital Gaming | Consumer Products | Entertainment | Corporate \& Other | Hasbro |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue | \$452 | \$524 | \$19 | N/A | \$995 |
| \% vs PY | +20\% | -20\% | -90\% | N/A | -18\% |
| Operating Profit (Loss) | \$247 | (\$9) | (\$1) | (\$25) | \$212 |
| Operating Margin \% | 54.7\% | -1.8\% | -5.3\% | N/A | 21.3\% |
| Q2 2023 Operating Margin \% | 37.9\% | 1.7\% | >-100\% | N/A | -15.6\% |
| Operating Profit vs PY | +74\% | NM | >+100\% | -36\% | >+100\% |
| Hasbro Net Earnings |  |  |  |  | \$139 |
| Net Earnings vs. PY |  |  |  |  | +\$374 |
| Diluted Earnings Per Share |  |  |  |  | \$0.99 |
| \$ vs PY |  |  |  |  | +\$2.68 |

## Hasbro, Inc. Second Quarter 2024 Performance-As Adjusted

Q2 2024 Adjusted Results
(\$ millions, except earnings per shar

| Wizards of the Coast \& Digital Gaming | Consumer Products | Entertainment | Corporate \& Other | Hasbro |
| :---: | :---: | :---: | :---: | :---: |
| \$452 | \$524 | \$19 | N/A | \$995 |
| +20\% | -20\% | -90\% | N/A | -18\% |
| \$247 | (\$0) | \$18 | (\$16) | \$249 |
| 54.7\% | -0.1\% | 94.1\% | N/A | 25.0\% |
| 37.9\% | 3.4\% | -11.6\% | N/A | 11.3\% |
| +74\% | NM | >+100\% | NM | +82\% |
|  |  |  |  | \$170 |
|  |  |  |  | +\$102 |
|  |  |  |  | \$1.22 |
|  |  |  |  | +\$0.73 |

[^0]NM, or non-measurable refers to YoY changes greater than 100\%

## Hasbro, Inc. Six Months 2024 Performance

| Six Months 2024 Reported Results <br> (\$ millions, except earnings per share) | Wizards of the Coast \& Digital Gaming | Consumer Products | Entertainment | Corporate \& Other | Hasbro |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue | \$768 | \$938 | \$47 | N/A | \$1,753 |
| \% vs PY | +15\% | -20\% | -87\% | N/A | -21\% |
| Operating Profit (Loss) | \$370 | (\$56) | \$5 | \$10 | \$328 |
| Operating Margin \% | 48.1\% | -6.0\% | 10.3\% | N/A | 18.7\% |
| YTD 2023 Operating Margin \% | 32.7\% | -2.9\% | -91.3\% | N/A | -7.7\% |
| Operating Profit vs PY | +69\% | -62\% | >+100\% | >+100\% | >+100\% |
| Hasbro Net Earnings |  |  |  |  | \$197 |
| Net Earnings vs. PY |  |  |  |  | +\$454 |
| Diluted Earnings Per Share |  |  |  |  | \$1.41 |
| \$ vs PY |  |  |  |  | +\$3.26 |

## Hasbro, Inc. Six Months 2024 Performance-As Adjusted

| Q2 2024 Adjusted Results <br> (\$ millions, except earnings per share) | Wizards of the Coast \& Digital Gaming | Consumer Products | Entertainment | Corporate \& Other | Hasbro |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue | \$768 | \$938 | \$47 | N/A | \$1,753 |
| \% vs PY | +15\% | -20\% | -87\% | N/A | -21\% |
| Operating (Loss) Profit | \$370 | (\$38) | \$36 | \$30 | \$397 |
| Operating Margin \% | 48.1\% | -4.1\% | 76.7\% | N/A | 22.7\% |
| YTD 2023 Operating Margin \% | 32.7\% | -1.1\% | -6.4\% | N/A | 8.3\% |
| Operating Profit vs PY | 69\% | NM | >+100\% | N/A | >+100\% |
| Hasbro Net Earnings |  |  |  |  | \$255 |
| Net Earnings vs PY |  |  |  |  | +\$186 |
| Diluted Earnings Per Share |  |  |  |  | \$1.83 |
| \% vs PY |  |  |  |  | +\$1.34 |

## Q2 2024 Operating Margin Performance

As Reported Operating Profit Margin Drivers
(\$ millions) Amounts may not sum due to rounding

| Q2 2023 Op Profit Margin | $-\mathbf{1 5 . 6 \%}$ | $\mathbf{( \$ 1 8 9 )}$ |
| :--- | :---: | :---: |
| Volume \& Mix* | +2.6 pts | $\$ 24$ |
| Royalties | +2.7 pts | $\$ 27$ |
| COS Savings > Cost Inflation* | +2.3 pts | $\$ 23$ |
| Operating Expenses | +0.9 pts | $\$ 9$ |
| eOne Divestiture | +21.1 pts | $\$ 247$ |
| Non-Recurring Items, All Other | +7.3 pts | $\$ 72$ |
| Q2 2024 Op Profit Margin | $\mathbf{2 1 . 3 \%}$ | $\mathbf{\$ 2 1 2}$ |

Adjusted Operating Profit Margin Drivers
( $\$$ millions) Amount may not sum due to rounding

| Q2 2023 Op Profit Margin <br> (Adjusted) | $\mathbf{1 1 . 3 \%}$ | $\mathbf{\$ 1 3 7}$ |
| :--- | :--- | :--- |
| Volume \& Mix* | +3.0 pts | $\$ 24$ |
| Royalties | +2.7 pts | $\$ 27$ |
| COS Savings > Cost Inflation* | +2.3 pts | $\$ 23$ |
| Operating Expenses | +0.9 pts | $\$ 9$ |
| eOne Divestiture | +2.8 pts | $\$ 12$ |
| Non-Recurring Items, All Other | +2.1 pts | $\$ 18$ |
| Q2 2024 Op Profit Margin <br> (Adjusted) | $\mathbf{2 5 . 0 \%}$ | $\mathbf{\$ 2 4 9}$ |

## YTD Q2 2024 Operating Margin Performance

| As Reported Operating Profit Margin Drivers |  |  |
| :--- | :--- | :---: |
| (\$ millions) Amounts may not sum due to rounding |  |  |
| YTD 2023 Op Profit Margin | $\mathbf{- 7 . 7 \%}$ | $\mathbf{( \$ 1 7 1 )}$ |
| Volume \& Mix* | +1.0 pts | $\$ 12$ |
| Royalties | +1.2 pts | $\$ 20$ |
| COS Savings > Cost Inflation* | +2.9 pts | $\$ 51$ |
| Operating Expenses | +3.9 pts | $\$ 68$ |
| eOne Divestiture | +12.4 pts | $\$ 260$ |
| Non-Recurring Items, All Other | +5.0 pts | $\$ 87$ |
| YTD 2024 Op Profit Margin | $18.7 \%$ | $\$ 328$ |

Adjusted Operating Profit Margin Drivers

| Y millions) Amounts may not sum due to rounding <br> (Adjusted) | $\mathbf{8 . 3 \%}$ | $\mathbf{\$ 1 8 4}$ |
| :--- | :--- | :--- |
| Volume \& Mix* | +1.4 pts | $\$ 12$ |
| Royalties | +1.2 pts | $\$ 21$ |
| COS Savings > Cost Inflation* | +2.9 pts | $\$ 51$ |
| Operating Expenses | +3.9 pts | $\$ 68$ |
| eOne Divestiture | +2.7 pts | $\$ 25$ |
| Non-Recurring Items, All Other | +2.2 pts | $\$ 36$ |
| YTD 2024 Op Profit Margin <br> (Adjusted) | $\mathbf{2 2 . 7 \%}$ | $\mathbf{\$ 3 9 7}$ |


 for D\&D movie and for Q2 2024 environmental liability reserve, release of aged supplier credits, one-time royalty adjustment in the Entertainment segment and Q1 2024 stock compensation adjustment.

## Total Hasbro Owned Inventory Reduction



## Consumer Products Revenue Drivers



[^1] the cost of goods savings from our Operational Excellence program is greater than the cost of goods inflation. Business Exits reflects out-licensed brands, Russia and exited third-party licenses.

## Brand Portfolio Performance

Net Revenue by Brand Portfolio

| (\$ millions) | Q2 2024 | Q2 2023 | \% Change | YTD 2024 | YTD 2023 | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Franchise Brands | \$787 | \$788 | - | \$1,393 | \$1,402 | -1\% |
| Partner Brands | \$125 | \$173 | -28\% | \$212 | \$306 | -31\% |
| Portfolio Brands | \$84 | \$108 | -22\% | \$147 | \$200 | -26\% |
| Non-Hasbro Branded Film \& TV | - | \$141 | -100\% | - | \$304 | -100\% |
| Total | \$995 | \$1,210 | -18\% | \$1,753 | \$2,211 | -21\% |

## Consumer Products Op Margin Performance

|  | Q2 |  | YTD |  |
| :--- | :--- | :--- | :--- | :--- |
| 2023 Op Profit Margin (Adjusted) | $+3.4 \%$ | $\$ 22$ | $-1.1 \%$ | (\$13) |
| Volume \& Mix* | -7.1 pts | $(\$ 42)$ | -7.8 pts | $(\$ 73)$ |
| Gross Sales to Net Sales Rate | -0.7 pts | $(\$ 3)$ | -0.0 pts | $\$ 3$ |
| Royalties | +0.8 pts | $\$ 4$ | +0.3 pts | $\$ 3$ |
| COS Savings > Cost Inflation* | +2.0 pts | $\$ 11$ | +2.5 pts | $\$ 24$ |
| Operating Expenses | +1.3 pts | $\$ 7$ | +2.8 pts | $\$ 26$ |
| Non-Recurring Items, All Other | +0.2 pts | $\$ 0$ | -0.7 pts | $(\$ 7)$ |
| 2024 Op Profit Margin (Adjusted) | $-0.1 \%$ | $(\$ 0)$ | $-4.1 \%$ | (\$38) |

[^2]- Underlying business model improvements driven by improved cost structure and fewer closeouts
- Impact of volume decline driving deleverage, and strategically mixing to lower price point products
- Supply chain productivity more than offsetting the 2 points of cost inflation resulting in +4.5 points of gross margin improvement
- Operating expense reduction in support of the Operational Excellence initiative


## Wizards of the Coast \& Digital Gaming Revenue Drivers



Wizards Tabletop represents tabletop MAGIC: THE GATHERING, DUNGEONS \& DRAGONS, and other games; Digital Gaming Licenses represents our licensed digital gaming business and Digital Games represents MAG/C: THE GATHERING Arena and D\&D Beyond.

## Wizards of the Coast Op Margin Performance

|  | Q2 |  | YTD |  |
| :--- | :--- | :--- | :--- | :--- |
| 2023 Op Profit Margin (Adjusted) | $37.9 \%$ | $\$ 142$ | $32.7 \%$ | $\$ 219$ |
| Volume \& Mix* | +10.2 pts | $\$ 77$ | +8.0 pts | $\$ 97$ |
| Gross Sales to Net Sales Rate | -0.9 pts | $(\$ 6)$ | -0.9 pts | (\$10) |
| Royalties | +5.1 pts | $\$ 23$ | +2.5 pts | $\$ 19$ |
| COS Savings > Cost Inflation* | +2.7 pts | $\$ 12$ | +3.6 pts | $\$ 27$ |
| Operating Expenses | +0.2 pts | $\$ 1$ | +2.5 pts | $\$ 19$ |
| Non-Recurring Items, All Other | -0.5 pts | $(\$ 3)$ | -0.1 pts | $(\$ 1)$ |
| 2024 Op Profit Margin (Adjusted) | $54.7 \%$ | $\$ 247$ | $48.1 \%$ | $\$ 370$ |

- Growth in MAGIC and Digital Gaming driving favorable business mix and operating margin impact
- Lower royalty expense in MAGIC driven by the LOTR comp from 2023
- Supply chain productivity more than offsetting the 2 points of cost inflation
- Operating expense reduction in support of the Operational Excellence initiative


## Total Hasbro, Inc. Cash Flow and Metrics

## Operating Cash Flow


(\$millions)

## Q2 2024 Highlights

- Operating cash improvement of $\$ 246 \mathrm{M}$ year to date driven by underlying earnings growth and favorable timing
- Capital spending down slightly vs. PY and due to project timing
- Adjusted Underlying Q2 Tax Rate of 23.0\% vs. 26.3\% PY
- Lower net interest expense
- Returned \$97M cash to shareholders via dividends


## Updated 2024 Guidance

## Wizards of the Coast \& Digital Gaming

## Consumer Products



- Wizards Revenue and Operating Margin guidance raised behind strength in Monopoly Go!
- Consumer Products updated revenue range reflects encouraging demand signals and retailer support for 2 H innovation
- Adjusted EBITDA range increased behind a more positive view to full-year revenue and Wizards profitability
- Pro-forma Entertainment segment remains down \$15M and OP margin " $60 \%$

Total Hasbro, Inc Adj. EBITDA: \$975M to \$1.025B

## Operational Excellence Program

Path to \$750M of Gross Cost Savings
$\square$ Approx. Net Savings
\$750M
\$300M


- Delivered $\$ 150 \mathrm{M}$ of gross savings through first half of 2024; annual planned gross savings of $\$ 300 \mathrm{M}$
- Realized ${ }^{\sim} \$ 90 \mathrm{M}$ of net cost savings in front half driven by Supply Chain and Operational Excellence savings
- On track to deliver \$750M of gross savings by 2025
- Expect approximately ${ }^{\sim} 50 \%$ of gross savings to flow through to bottom line through 2025


## Supplemental

 Financial Information
## Gross Margin Performance

|  | Q2 |  | YTD |  |
| :--- | :--- | :--- | :--- | :---: |
| Q2 2023 Gross Margin | $59.8 \%$ | $\$ 723$ | $59.5 \%$ | $\$ 1,316$ |
| Volume \& Mix* | +4.4 pts | $\$ 15$ | +4.0 pts | $(\$ 2)$ |
| COS Savings > Cost Inflation* | +2.2 pts | $\$ 22$ | +2.8 pts | $\$ 49$ |
| eOne Divestiture | +3.3 pts | $(\$ 56)$ | +4.4 pts | $(\$ 106)$ |
| Non-Recurring Items, All Other | +5.6 pts | $\$ 45$ | +3.1 pts | $\$ 37$ |
| Q2 2024 Gross Margin | $\mathbf{7 5 . 3 \%}$ | $\$ 749$ | $73.8 \%$ | $\$ 1,294$ |

(\$ in millions)
Volume/Mix represents gross sales volume impact to operating profit and impact of mix on net sales. Royalties, COS, A\&P and Program Amortization are calculated on a volume-adjusted basis. COS Savings > Cost Inflation is defined as the cost of goods savings from our Operational Excellence program is greater than the cost of goods inflation. Non-recurring items in Q2 2023 include production asset impairment charge for D\&D movie and for Q2 2024 environmental liability reserve, release of aged supplier credits, and one-time royalty adjustment in the Entertainment segment.

- Q2 Gross Margin improvement of +15.5 pts
- Underlying Gross Margin drivers:
- Supply Chain productivity outpacing inflation
- lower closeout sales
- shift in business mix to digital
- Q2 aided by +8.5 pts. by eOne exit, lapping D\&D impairment, and non-recurring items


## Condensed Consolidated Balance Sheets

(Unaudited)
(Millions of Dollars)

|  | June 30, 2024 |  | July 2, 2023 |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and Cash Equivalents | \$ | 626.8 | \$ | 216.6 |
| Short-term Investments |  | 483.0 |  | - |
| Accounts Receivable, Net |  | 789.0 |  | 877.0 |
| Inventories |  | 357.6 |  | 731.3 |
| Prepaid Expenses and Other Current Assets |  | 418.0 |  | 684.1 |
| Total Current Assets |  | 2,674.4 |  | 2,509.0 |
| Property, Plant and Equipment, Net |  | 542.9 |  | 515.4 |
| Goodwill |  | 2,278.8 |  | 3,239.2 |
| Other Intangible Assets, Net |  | 552.8 |  | 724.8 |
| Other Assets |  | 815.2 |  | 1,621.3 |
| Total Assets | \$ | 6,864.1 | \$ | 8,609.7 |
|  |  |  |  |  |
|  |  |  |  |  |
| LIABILITIES, NONCONTROLLING INTERESTS AND SHAREHOLDERS' EQUITY |  |  |  |  |
| Short-Term Borrowings | \$ | - | \$ | 148.2 |
| Current Portion of Long-Term Debt |  | 500.0 |  | 69.4 |
| Accounts Payable |  | 297.5 |  | 363.4 |
| Accrued Liabilities |  | 1,032.6 |  | 1,369.4 |
| Total Current Liabilities |  | 1,830.1 |  | 1,950.4 |
| Long-Term Debt |  | 3,461.4 |  | 3,668.5 |
| Other Liabilities |  | 399.7 |  | 520.6 |
| Total Liabilities |  | 5,691.2 |  | 6,139.5 |
| Total Shareholders' Equity |  | 1,172.9 |  | 2,470.2 |
| Total Liabilities, Noncontrolling Interests and Shareholders' Equity | \$ | 6,864.1 | \$ | 8,609.7 |

[^3]
## Consolidated Statement of Operations

(Unaudited)

+ (Millions of Dollars and Shares Except Per Share Data)

|  | Three Months Ended |  |  |  |  |  | Six Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2024 |  |  | July 2, 2023 |  |  | June 30, 2024 |  |  | July 2, 2023 |  |  |
|  | Amount |  | \% of Net Revenues | Amount |  | \% of Net Revenues | Amount |  | \% of Net Revenues | Amount |  | $\%$ of Net Revenues |
| Net revenues | \$ | 995.3 | 100.0\% | \$ | 1,210.0 | 100.0\% | \$ | 1,752.6 | 100.0\% | \$ | 2,211.0 | 100.0 \% |
| Costs and expenses: |  |  |  |  |  |  |  |  |  |  |  |  |
| Cost of sales |  | 237.7 | 23.9 \% |  | 352.2 | 29.1 \% |  | 441.9 | 25.2 \% |  | 637.5 | 28.8 \% |
| Program production cost amortization |  | 8.5 | 0.9 \% |  | 134.4 | 11.1 \% |  | 16.6 | 0.9 \% |  | 256.9 | 11.6 \% |
| Royalties |  | 55.3 | 5.6 \% |  | 119.9 | 9.9 \% |  | 106.2 | 6.1 \% |  | 188.9 | 8.5 \% |
| Product development |  | 70.4 | 7.1\% |  | 72.4 | 6.0 \% |  | 135.9 | 7.8 \% |  | 155.7 | 7.0 \% |
| Advertising |  | 60.4 | 6.1 \% |  | 85.1 | 7.0 \% |  | 111.9 | 6.4 \% |  | 167.9 | 7.6 \% |
| Amortization of intangibles |  | 17.1 | 1.7 \% |  | 22.8 | 1.9 \% |  | 34.1 | 1.9 \% |  | 45.9 | 2.1 \% |
| Impairment of goodwill |  | - | -\% |  | 231.2 | 19.1 \% |  | - | -\% |  | 231.2 | 10.5 \% |
| Loss on disposal of business |  | 15.3 | 1.5 \% |  | - | -\% |  | 24.4 | 1.4 \% |  | - | -\% |
| Selling, distribution and administration |  | 318.5 | 32.0 \% |  | 380.6 | 31.5 \% |  | 553.3 | 31.6 \% |  | 697.7 | 31.6 \% |
| Total costs and expenses |  | 783.2 | 78.7 \% |  | 1,398.6 | 115.6 \% |  | 1,424.3 | 81.3\% |  | 2,381.7 | 107.7\% |
| Operating profit (loss) |  | 212.1 | 21.3 \% |  | (188.6) | (15.6)\% |  | 328.3 | 18.7 \% |  | (170.7) | (7.7)\% |
| Non-operating (income) expense: |  |  |  |  |  | -\% |  |  |  |  |  |  |
| Interest expense |  | 43.0 | 4.3 \% |  | 46.6 | 3.9 \% |  | 81.5 | 4.7 \% |  | 92.9 | 4.2 \% |
| Interest income |  | (13.0) | (1.3)\% |  | (5.8) | (0.5)\% |  | (21.3) | (1.2)\% |  | (11.8) | (0.5)\% |
| Other (income) expense, net |  | (0.8) | (0.1)\% |  | (1.5) | (0.1)\% |  | 4.2 | 0.2 \% |  | (2.9) | (0.1)\% |
| Total non-operating expense, net |  | 29.2 | 2.9 \% |  | 39.3 | 3.2 \% |  | 64.4 | 3.7 \% |  | 78.2 | 3.5 \% |
| Earnings (loss) before income taxes |  | 182.9 | 18.4 \% |  | (227.9) | (18.8)\% |  | 263.9 | 15.1 \% |  | (248.9) | (11.3)\% |
| Income tax expense |  | 44.4 | 4.5 \% |  | 7.0 | 0.6 \% |  | 66.3 | 3.8 \% |  | 7.7 | 0.3 \% |
| Net earnings (loss) |  | 138.5 | 13.9 \% |  | (234.9) | (19.4)\% |  | 197.6 | 11.3 \% |  | (256.6) | (11.6)\% |
| Net earnings attributable to noncontrolling interests |  | - | -\% |  | 0.1 | -\% |  | 0.9 | 0.1 \% |  | 0.5 | -\% |
| Net earnings (loss) attributable to Hasbro, Inc. | \$ | 138.5 | 13.9 \% | \$ | (235.0) | (19.4)\% | \$ | 196.7 | 11.2 \% | \$ | (257.1) | (11.6)\% |
| Net earnings (loss) per common share: |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.99 |  | s | (1.69) |  | \$ | 1.41 |  | \$ | (1.85) |  |
| Diluted | S | 0.99 |  | S | (1.69) |  | \$ | 1.41 |  | \$ | (1.85) |  |
| Cash Dividends Declared | \$ | - |  | \$ | 0.70 |  | \$ | 0.70 |  | \$ | 1.40 |  |
| Weighted Average Number of Shares |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic |  | 139.5 |  |  | 138.8 |  |  | 139.2 |  |  | 138.7 |  |
| Diluted |  | 140.0 |  |  | 138.8 |  |  | 139.6 |  |  | 138.7 |  |

## Condensed Consolidated Statement of Cash Flows

(Unaudited)
(Millions of Dollars)

|  | Six months ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2024 |  | July 2, 2023 |  |
| Cash Flows from Operating Activities: |  |  |  |  |
| Net Earnings (Loss) | \$ | 197.6 | \$ | (256.6) |
| Loss on Disposal of Business |  | 24.4 |  | - |
| Impairment of Goodwill and Intangible Assets |  | - |  | 231.2 |
| Other Non-Cash Adjustments |  | 133.9 |  | 432.1 |
| Changes in Operating Assets and Liabilities |  | 9.2 |  | (287.5) |
| Net Cash Provided by Operating Activities |  | 365.1 |  | 119.2 |
|  |  |  |  |  |
| Cash Flows from Investing Activities: |  |  |  |  |
| Additions to Property, Plant and Equipment |  | (97.7) |  | (112.1) |
| Purchase of investments |  | (480.1) |  | - |
| Other |  | 2.4 |  | (3.7) |
| Net Cash Utilized by Investing Activities |  | (575.4) |  | (115.8) |
|  |  |  |  |  |
| Cash Flows from Financing Activities: |  |  |  |  |
| Proceeds from Long-Term Debt |  | 500.0 |  | 1.6 |
| Repayments of Long-Term Debt |  | - |  | (90.7) |
| Net Repayments of Short-Term Borrowings |  | - |  | 6.6 |
| Dividends Paid |  | (194.6) |  | (193.8) |
| Payments Related to Tax Withholding for Share-Based Compensation |  | (11.9) |  | (14.5) |
| Stock-Based Compensation Transactions |  | 4.0 |  | - |
| Payments of Financing Costs |  | (6.7) |  | - |
| Other |  | (2.3) |  | (5.4) |
| Net Cash Provided (Utilized) by Financing Activities |  | 288.5 |  | (296.2) |
| Effect of Exchange Rate Changes on Cash |  | 3.2 |  | (3.7) |
| Net Increase (Decrease) in Cash and Cash Equivalents |  | 81.4 |  | (296.5) |
| Cash and Cash Equivalents at Beginning of Year |  | 545.4 |  | 513.1 |
| Cash and Cash Equivalents at End of Period | \$ | 626.8 | \$ | 216.6 |

## Hasbro Q2 Share in Focus Categories

| Focus Category | Focus Categories - Q2 2024 |  | Hasbro Position |
| :---: | :---: | :---: | :---: |
|  | Hasbro Share Change | Hasbro Share |  |
| Action Figures \& Accessories | $\nabla-3.5$ pts | 23.6\% | 1 |
| Arts \& Crafts | + +1.2 pts | 19.1\% | 1 |
| Games excl. STCG* | $\nabla-1.2$ pts | 17.1\% | 1 |
| Preschool Toys | - -1.2 pts | 5.0\% | 6 |
| Blasters/Shooters \& Accessories | - -8.7 pts | 39.6\% | 1 |

Action Figures \& Accessories
Lapping Q2 2023 entertainment calendar

Arts \& Crafts
Second quarter growth in PLAY-DOH POS

## Games*

Other HASBRO GAMING POS up for the quarter; Comping MONOPOLY Prizm in Q2 2023

Preschool Toys
PEPPA PIG and BABY ALIVE POS growth in Q2
*Category does not reflect majority of MAGIC: THE GATHERING or DUNGEONS \& DRAGONS

## Hasbro YTD Share in Focus Categories

| Focus Category | Focus Categories - YTD 2024 |  | Hasbro Position |
| :---: | :---: | :---: | :---: |
|  | Hasbro Share Change | Hasbro Share |  |
| Action Figures \& Accessories | $\nabla-2.9$ pts | 22.9\% | 1 |
| Arts \& Crafts | + +1.5 pts | 19.6\% | 1 |
| Games excl. STCG* | - +0.3 pts | 18.0\% | 1 |
| Preschool Toys | $\nabla-1.3$ pts | 4.9\% | 6 |
| Blasters/Shooters \& Accessories | V -5.3 pts | 43.6\% | 1 |

## Action Figures \& Accessories

Lapping Q2 2023 entertainment in TRANSFORMERS and Marvel

Arts \& Crafts
PLAY-DOH POS growth year to date

## Games*

HASBRO GAMING POS up year to date

Preschool Toys
PEPPA PIG POS growth in the period
*Category does not reflect majority of MAGIC: THE
GATHERING or DUNGEONS \& DRAGONS

## Key Cash Flow and Balance Sheet Data

| \$ Millions, unaudited | YTD 2024 | YTD 2023 | NOTES |
| :---: | :---: | :---: | :---: |
| Cash \& Short-Term Investments | \$1,110 | \$217 | \$500M proceeds from recent bond deal; will use to repay November 2024 maturity |
| Current and Long-Term Debt | \$3,961 | \$3,738 | \$500M to be repaid in November 2024 with proceeds from recent bond issuance |
| Depreciation | \$50 | \$55 | FY 2024 depreciation target in line with FY 2023 |
| Amortization of Intangibles | \$34 | \$46 | Decline a result of the eOne film and television divestiture and the full amortization of other acquired IP |
| Program Spend, net | \$13 | \$252 | eOne Film and TV business sold in December 2023 |
| Capital Expenditures | \$98 | \$112 | Capital spending down slightly vs. PY and due to project timing |
| Dividends Paid | \$195 | \$194 | \$0.70 per share quarterly dividend paid in Q2 2024; Next dividend payable September 4, 2024 |
| Operating Cash Flow | \$365 | \$119 | Improved operating results and benefits from working capital |
| Accounts Receivable | \$789 | \$877 | 10\% YOY decrease; DSO 72 days, up 6 days |
| Inventory | \$358 | \$731 | 51\% YOY decrease driven by 55\% decline in Consumer Products |

## FY 2023 Entertainment Segment Financials

|  | Divested Film \& TV Assets | Hasbro Entertainment (Remain Co) | Total Entertainment Segment |
| :---: | :---: | :---: | :---: |
| Revenue | \$573M | \$86M | \$659M |
| \% vs. LY | -30\% | -34\% | -31\% |
| Operating Profit (Loss) | (\$836M) | (\$1,075M) | (\$1,912M) |
| Adjusted Operating Profit (Loss) | (\$40M) | (\$6M) | (\$46M) |
| \% of Revenue | -7\% | -7\% | -7\% |

## Segment Results-As Reported and As Adjusted-Q2 2024 <br> (Unaudited)

(Millions of Dollars)

| Operating Results | Three Months Ended June 30, 2024 |  |  |  |  |  | Three Months Ended July 2, 2023 |  |  |  |  |  | \% <br> Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As Reported |  | Non-GAAP Adjustments |  | Adjusted |  | As Reported |  | Non-GAAP Adjustments |  | Adjusted |  |  |
| Total Company Results |  |  |  |  |  |  |  |  |  |  |  |  |  |
| External Net Revenues | \$ | 995.3 | \$ | - | \$ | 995.3 | \$ | 1,210.0 | \$ | - | \$ | 1,210.0 | -18\% |
| Operating Profit (Loss) |  | 212.1 |  | 36.7 |  | 248.8 |  | (188.6) |  | 325.4 |  | 136.8 | 82\% |
| Operating Margin |  | 21.3\% |  | 3.7\% |  | 25.0\% |  | -15.6\% |  | 26.9\% |  | 11.3\% |  |
| Segment Results |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer Products: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| External Net Revenues | \$ | 524.5 | \$ | - | \$ | 524.5 | \$ | 655.2 | \$ | - | \$ | 655.2 | -20\% |
| Operating Profit (Loss) |  | (9.3) |  | 9.0 |  | (0.3) |  | 11.4 |  | 10.8 |  | 22.2 | >-100\% |
| Operating Margin |  | -1.8\% |  | 1.7\% |  | -0.1\% |  | 1.7\% |  | 1.6\% |  | 3.4\% |  |
| Wizards of the Coast and Digital Gaming: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| External Net Revenues | \$ | 452.0 | \$ | - | \$ | 452.0 | \$ | 375.6 | \$ | - | \$ | 375.6 | 20\% |
| Operating Profit |  | 247.1 |  | - |  | 247.1 |  | 142.3 |  | - |  | 142.3 | 74\% |
| Operating Margin |  | 54.7\% |  | - |  | 54.7\% |  | 37.9\% |  | - |  | 37.9\% |  |
| Entertainment: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| External Net Revenues | \$ | 18.8 | \$ | - | \$ | 18.8 | \$ | 179.2 | \$ | - | \$ | 179.2 | -90\% |
| Operating Profit (Loss) |  | (1.0) |  | 18.7 |  | 17.7 |  | (324.2) |  | 303.4 |  | (20.8) | >100\% |
| Operating Margin |  | -5.3\% |  | 99.5\% |  | 94.1\% |  | >-100\% |  | >100\% |  | -11.6\% |  |
| Corporate and Other: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating Profit (Loss) <br> Amounts within this section may not sum due to rounding | \$ | (24.7) | \$ | 9.0 | \$ | (15.7) | \$ | (18.1) | \$ | 11.2 | \$ | (6.9) | >-100\% |

## Segment Results-As Reported and As Adjusted-Q2 2024 Continued (UNAUDITED) (MILLIONS OF DOLLARS)

| Net Revenues by Brand Portfolio | Three Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2024 |  | July 2, 2023 |  | \% Change |
| Franchise Brands ${ }^{(1)}$ | \$ | 786.6 | \$ | 788.4 | 0\% |
| Partner Brands |  | 124.6 |  | 172.9 | -28\% |
| Portfolio Brands ${ }^{(2)}$ |  | 84.1 |  | 107.9 | -22\% |
| Non-Hasbro Branded Film \& TV ${ }^{(2)}$ |  | - |  | 140.8 | -100\% |
| Total | \$ | 995.3 | \$ | 1,210.0 |  |

${ }^{(1)}$ Franchise Brands include: DUNGEONS \& DRAGONS, Hasbro Gaming, MAGIC: THE GATHERING, NERF, PEPPA PIG, PLAY-DOH and TRANSFORMERS
${ }^{(2)}$ Effective in the first quarter of 2024, the Company moved the remaining Non-Hasbro Branded Film \& TV brands into Portfolio Brands to align with the Company's Brand Strategy. For comparability net revenues for the three months ended June 30,2024 , has been restated to reflect the movement, resulting in a change of $\$ 0.8$.

|  | Three Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2024 |  | July 2, 2023 |  | \% Change |
| MAGIC: THE GATHERING | \$ | 336.0 | \$ | 311.0 | 8\% |
| Hasbro Total Gaming ${ }^{(1)}$ |  | 548.4 |  | 491.2 | 12\% |


|  | Three Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Geographic Region | June 30, 2024 |  | July 2, 2023 |  | \% Change |
| North America | \$ | 306.1 | \$ | 382.0 | -20\% |
| Europe |  | 92.0 |  | 131.9 | -30\% |
| Asia Pacific |  | 62.6 |  | 66.4 | -6\% |
| Latin America |  | 63.8 |  | 74.9 | -15\% |
| Net revenues | \$ | 524.5 | \$ | 655.2 |  |


|  | Three Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Wizards of the Coast and Digital Gaming Net Revenues by Category | June 30, 2024 |  | July 2, 2023 |  | \% Change |
| Tabletop Gaming | \$ | 307.6 | \$ | 298.5 | 3\% |
| Digital and Licensed Gaming |  | 144.4 |  | 77.1 | 87\% |
| Net revenues | \$ | 452.0 | \$ | 375.6 |  |


|  | Three Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Entertainment Segment Net Revenues by Category | June 30, 2024 |  | July 2, 2023 |  | \% Change |
| Film and TV | \$ | 1.8 | \$ | 153.3 | -99\% |
| Family Brands |  | 17.0 |  | 25.9 | -34\% |
| Net revenues | \$ | 18.8 | \$ | 179.2 |  |

## Segment Results-As Reported and As Adjusted-YTD 2024

| Operating Results ${ }^{(1)}$ | Six Months Ended June 30, 2024 |  |  |  |  |  | Six Months Ended July 2, 2023 |  |  |  |  | $\begin{gathered} \text { \% } \\ \text { Change } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As Reported |  | Non-GAAP Adjustments |  | Adjusted |  | As Reported |  | Non-GAAP Adjustments |  | Adjusted |  |
| Total Company Results |  |  |  |  |  |  |  |  |  |  |  |  |
| External Net Revenues | \$ | 1,752.6 | \$ | - |  | 1,752.6 | \$ | 2,211.0 | \$ | - | \$2,211.0 | -21\% |
| Operating Profit (Loss) |  | 328.3 |  | 69.1 |  | 397.4 |  | (170.7) |  | 354.7 | 184.0 | >100\% |
| Operating Margin |  | 18.7\% |  | 3.9 \% |  | 22.7 \% |  | -7.7\% |  | 16.0 \% | 8.3 \% |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Segment Results |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer Products: |  |  |  |  |  |  |  |  |  |  |  |  |
| External Net Revenues | \$ | 937.5 | \$ | - |  | 937.5 | \$ | 1,175.6 | \$ | - | \$1,175.6 | -20\% |
| Operating Profit (Loss) |  | (56.2) |  | 18.1 |  | (38.1) |  | (34.6) |  | 21.4 | (13.2) | >-100\% |
| Operating Margin |  | -6.0\% |  | 1.9 \% |  | -4.1\% |  | -2.9\% |  | 1.8 \% | -1.1 \% |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Wizards of the Coast and Diqital Gaminq: |  |  |  |  |  |  |  |  |  |  |  |  |
| External Net Revenues | \$ | 768.3 | \$ | - |  | 768.3 | \$ | 670.8 | \$ | - | \$ 670.8 | 15\% |
| Operating Profit |  | 369.9 |  | - |  | 369.9 |  | 219.1 |  | - | 219.1 | 69\% |
| Operating Margin |  | 48.1\% |  | - |  | 48.1 \% |  | 32.7\% |  | - | 32.7 \% |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Entertainment: |  |  |  |  |  |  |  |  |  |  |  |  |
| External Net Revenues | \$ | 46.8 | \$ | - |  | 46.8 | \$ | 364.6 | \$ | - | \$ 364.6 | -87\% |
| Operating Profit (Loss) |  | 4.8 |  | 31.1 |  | 35.9 |  | (332.9) |  | 309.6 | (23.3) | >100\% |
| Operating Margin |  | 10.3\% |  | 66.5 \% |  | 76.7 \% |  | -91.3\% |  | 84.9 \% | -6.4\% |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate and Other: |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating Profit (Loss) | \$ | 9.8 | \$ | 19.9 |  | 29.7 | \$ | (22.3) | \$ | 23.7 | \$ 1.4 | >100\% |

## Segment Results-As Reported and As Adjusted-YTD 2024

|  | Six Months Ended |  |  |  | Consumer Products Segment Net Revenues by Major Geographic Region | Six Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Revenues by Brand Portfolio | June 30, 2024 | July 2, 2023 |  | \% Change |  | June 30, 2024 |  | July 2, 2023 |  | \% Change |
| Franchise Brands (1) | 1,393.1 | \$ | 1,401.8 | -1\% | North America | \$ | 545.2 | \$ | 661.1 | -18\% |
| Partner Brands | 212.3 |  | 305.6 | -31\% | Europe |  | 179.5 |  | 263.5 | -32\% |
| Portfolio Brands ${ }^{(2)}$ | 147.2 |  | 200.0 | -26\% | Asia Pacific |  | 111.4 |  | 129.7 | -14\% |
| Non-Hasbro Branded Film \& TV ${ }^{(2)}$ | - - |  | 303.6 | -100\% | Latin America |  | 101.4 |  | 121.3 | -16\% |
| Total | \$ 1,752.6 | \$ | 2,211.0 |  | Net revenues | \$ | 937.5 | \$ | 1,175.6 |  |
| ${ }^{(1)}$ Franchise Brands include: DUNGEONS \& DRAGONS, Hasbro Gaming, MAGIC: THE GATHERING, NERF, PEPPA PIG, PLAY-DOH and TRANSFORMERS. |  |  |  |  |  |  |  |  |  |  |
| ${ }^{(2)}$ Effective in the first quarter of 2024, the Company moved the remaining Non-Hasbro Branded Film \& TV brands into Portfolio Brands to align with the Company's Brand Strategy. For comparability net revenues for the six months ended June 30, 2024, has been restated to reflect the movement, resulting in a change of $\$ 0.9$. |  |  |  |  | Wizards of the Coast and Digital Gaming Net Revenues by Category | June 30, 2024 |  | July 2, 2023 |  | \% Change |
|  |  |  |  |  | Tabletop Gaming | \$ | 535.8 | \$ | 516.4 | 4\% |
|  |  |  |  |  | Digital and Licensed Gaming |  | 232.5 |  | 154.4 | 51\% |
|  |  |  |  |  | Net revenues | \$ | 768.3 | \$ | 670.8 |  |


|  | Six Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2024 |  | July 2, 2023 |  | \% Change |
| MAGIC: THE GATHERING | \$ | 573.9 | \$ | 540.1 | 6\% |
| Hasbro Total Gaming ${ }^{(1)}$ |  | 956.4 |  | 877.7 | 9\% |


| Entertainment Segment Net Revenues by Category | June 30, 2024 |  | July 2, 2023 |  | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Film and TV | \$ | 1.8 | \$ | 321.7 | -99\% |
| Family Brands |  | 45.0 |  | 42.9 | 5\% |
| Net revenues | \$ | 46.8 | \$ | 364.6 |  |

## Reconciliation of Non-GAAP Financial Measures

(UNAUDITED) (MILLIONS OF DOLLARS)

| Reconciliation of EBITDA and Adjusted EBITDA ${ }^{(1)}$ | June 30, 2024 |  | July 2,$2023$ |  | June 30, 2024 |  | July 2,$2023$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Earnings (Loss) Attributable to Hasbro, Inc. | \$ | 138.5 | \$ | (235.0) | \$ | 196.7 | \$ | (257.1) |
| Interest expense |  | 43.0 |  | 46.6 |  | 81.5 |  | 92.9 |
| Income tax expense |  | 44.4 |  | 7.0 |  | 66.3 |  | 7.7 |
| Net earnings attributable to noncontrolling interests |  | - |  | 0.1 |  | 0.9 |  | 0.5 |
| Depreciation expense |  | 28.4 |  | 30.6 |  | 49.6 |  | 54.6 |
| Amortization of intangibles |  | 17.1 |  | 22.8 |  | 34.1 |  | 45.9 |
| Ebitda | \$ | 271.4 | \$ | (127.9) | \$ | 429.1 | \$ | (55.5) |
| Stock compensation |  | 17.8 |  | 19.2 |  | 12.8 |  | 34.9 |
| Operational Excellence charges |  | 9.0 |  | 10.4 |  | 19.9 |  | 21.0 |
| Blueprint 2.0 implementation charges |  | 15.3 |  | 0.7 |  | 24.4 |  | 0.7 |
| Impairment of goodwill and intangible assets |  | - |  | 296.2 |  | - |  | 296.2 |
| Adjusted EBITDA | \$ | 313.5 | \$ | 198.6 | \$ | 486.2 | \$ | 297.3 |

## Reconciliation of Non-GAAP Financial Measures

| Reconciliation of Adjusted Operating Profit ${ }^{(1)}$ | Three Months Ended |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2024 |  | July 2, 2023 |  | June 30, 2024 |  | $\begin{aligned} & \text { July 2, } \\ & 2023 \end{aligned}$ |  |
| Operating Profit (Loss) | \$ | 212.1 | \$ | (188.6) | \$ | 328.3 | \$ | (170.7) |
| Consumer Products |  | (9.3) |  | 11.4 |  | (56.2) |  | (34.6) |
| Wizards of the Coast and Digital Gaming |  | 247.1 |  | 142.3 |  | 369.9 |  | 219.1 |
| Entertainment |  | (1.0) |  | (324.2) |  | 4.8 |  | (332.9) |
| Corporate and Other |  | (24.7) |  | (18.1) |  | 9.8 |  | (22.3) |
|  |  |  |  |  |  |  |  |  |
| Non-GAAP Adjustments | \$ | 36.7 | \$ | 325.4 | \$ | 69.1 | \$ | 354.7 |
| Consumer Products |  | 9.0 |  | 10.8 |  | 18.1 |  | 21.4 |
| Entertainment Segment Results-As Reported a... |  | 18.7 |  | 303.4 |  | 31.1 |  | 309.6 |
| Corporate and Other |  | 9.0 |  | 11.2 |  | 19.9 |  | 23.7 |
|  |  |  |  |  |  |  |  |  |
| Adjusted Operating Profit | \$ | 248.8 | \$ | 136.8 | \$ | 397.4 | \$ | 184.0 |
| Consumer Products |  | (0.3) |  | 22.2 |  | (38.1) |  | (13.2) |
| Wizards of the Coast and Digital Gaming |  | 247.1 |  | 142.3 |  | 369.9 |  | 219.1 |
| Entertainment |  | 17.7 |  | (20.8) |  | 35.9 |  | (23.3) |
| Corporate and Other |  | (15.7) |  | (6.9) |  | 29.7 |  | 1.4 |
|  |  |  |  |  |  |  |  |  |
| Non-GAAP Adjustments include the following: |  |  |  |  |  |  |  |  |
| Acquisition-related costs ${ }^{(2)}$ | \$ | - | \$ | - | \$ | - | \$ | 1.9 |
| Acquired intangible amortization ${ }^{(3)}$ |  | 12.4 |  | 18.1 |  | 24.8 |  | 34.9 |
| Operational Excellence charges ${ }^{(4)}$ |  |  |  |  |  |  |  |  |
| Transformation office and consultant fees ${ }^{(\mathrm{s})}$ |  | 7.3 |  | 10.4 |  | 12.5 |  | 21.0 |
| Severance and other employee charges ${ }^{(b)}$ |  | 1.7 |  | - |  | 7.4 |  | - |
| Blueprint 2.0 implementation charges ${ }^{(5)}$ |  |  |  |  |  |  |  |  |
| Loss on disposal of business ${ }^{\text {(a) }}$ |  | 15.3 |  | - |  | 24.4 |  | - |
| eOne TV and Film business sale process charges ${ }^{(b)}$ |  | - |  | 0.7 |  | - |  | 0.7 |
| Impairment of goodwill and intangible assets ${ }^{(8)}$ |  | - |  | 296.2 |  | - |  | 296.2 |
| Total | \$ | 36.7 | \$ | 325.4 | \$ | 69.1 | \$ | 354.7 |

[^4]
## Reconciliation of Non-GAAP Financial Measures

${ }^{(2)}$ In association with the Company's acquisition of eOne, the Company incurred stock compensation expenses of $\$ 1.9$ (\$1.7 after-tax) in the six months ended July 2, 2023. The expense is included within Selling, Distribution and Administration.
${ }^{(3)}$ Represents intangible amortization costs related to the intangible assets acquired in the eOne acquisition. The Company has allocated certain of these intangible amortization costs between the Consumer Products and Entertainment segments, to match the revenue generated from such intangible assets. While amortization of acquired intangibles is being excluded from the related GAAP financial measure, the revenue of the acquired company is reflected within the Company's operating results to which these assets contribute
${ }^{(4)}$ These costs relate to the comprehensive review of the Company's operations and development of a transformation plan to support the organization in identifying, realizing and capturing savings to create efficiencies and improve business processes and operations. These charges consist of
(a) Program related consultant and transformation office fees of $\$ 7.3$ ( $\$ 5.6$ after tax) and $\$ 12.5$ ( $\$ 9.6$ after tax) for the three and six months ended June 30, 2024, respectively, and $\$ 10.4$ ( $\$ 8.0$ after-tax) and $\$ 21.0$ ( $\$ 16.1$ after tax) for the three and six months ended July 2, 2023, respectively, are included within Selling, Distribution and Administration within the Corporate and Other segment.
(b) Severance and other employee charges of \$1.7 (\$1.3 after-tax) and \$7.4 (\$5.7 after-tax) for the three and six months ended June 30, 2024, associated with cost-savings initiatives across the Company.
${ }^{(5)}$ The Company announced the results of its strategic review, Blueprint 2.0, a consumer-centric approach focusing on fewer, bigger brands, expanded licensing, branded entertainment, and high-margin growth in games, digital and direct. As the Company implements the new strategy, charges recognized consist of:
(a) Loss on disposal of a business of $\$ 15.3$ ( $\$ 15.3$ after-tax) and $\$ 24.4$ ( $\$ 24.4$ after-tax) for the three and six months ended June 30, 2024 related to the sale of the eOne Film and TV business not directly supporting the Company's Entertainment Strategy within the Entertainment segment, which was executed on December 27, 2023. The year to date charge is included within Loss on Disposal of Business.
${ }^{(b)}$ eOne TV and Film business sale process charges of $\$ 0.7$ ( $\$ 0.5$ after-tax) for the three and six months ended July 2, 2023, as a result of the sale process for the part of its eOne TV and film business not directly supporting the Company's Branded Entertainment Strategy.
${ }^{(8)}$ Non-cash Goodwill and Asset impairment charges of $\$ 296.2$ (\$279.9 after tax) for the three and six months ended July 2, 2023 incurred within the Entertainment segment, of which $\$ 231.2$ related to the goodwill impairment of Film \& TV due to the expected economic impact of industry factors and $\$ 65.0$ related to an impairment of the Company's definite-lived intangible, eOne Trademark, which is included in Selling, Distribution and Administration.

## Reconciliation of Non-GAAP Financial Measures

Reconciliation of Net Earnings and Earnings per Share ${ }^{(1)}$

|  | Three Months Ended |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2024 |  | Diluted Per Share Amount |  | July 2, 2023 |  | Diluted Per Share Amount |  |
| Net Earnings (Loss) Attributable to Hasbro | \$ | 138.5 | \$ | 0.99 | \$ | (235.0) | \$ | (1.69) |
| Acquisition and Related Costs |  | - |  | - |  | - |  | - |
| Acquired Intangible Amortization |  | 9.3 |  | 0.07 |  | 14.3 |  | 0.10 |
| Operational Excellence |  | 7.0 |  | 0.05 |  | 8.0 |  | 0.06 |
| Brand Blueprint implementation charges |  | 15.3 |  | 0.11 |  | 0.5 |  | - |
| Impairment of Goodwill and Intangible Assets |  |  |  | - |  | 279.9 |  | 2.01 |
| Net Earnings Attributable to Hasbro as Adjusted | \$ | 170.1 | \$ | 1.22 | \$ | 67.7 | \$ | 0.49 |


|  | Six Months Ended |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2024 |  | Diluted Per Share Amount |  | July 2, 2023 |  | Diluted Per Share Amount |  |
| Net Earnings (Loss) Attributable to Hasbro | \$ | 196.7 | \$ | 1.41 | \$ | (257.1) | \$ | (1.85) |
| Acquisition and Related Costs |  | - |  | - |  | 1.7 |  | 0.01 |
| Acquired Intangible Amortization |  | 18.6 |  | 0.13 |  | 27.6 |  | 0.20 |
| Operational Excellence |  | 15.3 |  | 0.11 |  | 16.1 |  | 0.12 |
| Brand Blueprint implementation charges |  | 24.4 |  | 0.18 |  | 0.5 |  | - |
| Impairment of Goodwill and Intangible Assets |  | - |  | - |  | 279.9 |  | 2.02 |
| Net Earnings Attributable to Hasbro as Adjusted | \$ | 255.0 | \$ | 1.83 | \$ | 68.7 | \$ | 0.49 |

[^5]
[^0]:    As adjusted figures are non-GAAP financial measures. A reconciliation of non-GAAP financial measures can be found on slides 32-39

[^1]:    

[^2]:    Volume/Mix represents gross sales volume impact to operating profit and impact of mix on net sales. Royalties, COS, A\&P and Program Amortization are calculated on a volume-adjusted basis. COS Savings > Cost Inflation is defined as the cost of goods savings from our Operational Excellence program is greater than the cost of goods inflation. Non-recurring items in Q2 2023 include production asset impairment charge for D\&D movie and for Q2 2024 environmental liability reserve, release of aged supplier credits, and one-time royalty adjustment in the Entertainment segment.

[^3]:    Amounts may not sum due to rounding

[^4]:    Amounts may not sum due to rounding

[^5]:    ${ }^{[1]}$ Amounts may not sum due to rounding

