Johnson \& Johnson and Subsidiaries
Supplementary Sales Data

| (Unaudited; Dollars in Millions) | FIRST QUARTER |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Percent Change |  |  |  |  |  |
|  |  | 2019 | 2018 | Total | ions | Currency |
| Sales to customers by segment of business |  |  |  |  |  |  |
| Consumer |  |  |  |  |  |  |
| U.S. | \$ | 1,438 | 1,436 | 0.2 \% | 0.2 | - |
| International |  | 1,880 | 1,962 | (4.2) | 3.7 | (7.9) |
|  |  | 3,318 | 3,398 | (2.4) | 2.2 | (4.6) |
| Pharmaceutical |  |  |  |  |  |  |
| U.S. |  | 5,582 | 5,354 | 4.3 | 4.3 | - |
| International |  | 4,662 | 4,490 | 3.9 | 12.2 | (8.3) |
|  |  | 10,244 | 9,844 | 4.1 | 7.9 | (3.8) |
| Medical Devices |  |  |  |  |  |  |
| U.S. |  | 3,109 | 3,161 | (1.6) | (1.6) | - |
| International |  | 3,350 | 3,606 | (7.1) | (0.3) | (6.8) |
|  |  | 6,459 | 6,767 | (4.6) | (1.0) | (3.6) |
| U.S. |  | 10,129 | 9,951 | 1.8 | 1.8 | - |
| International |  | 9,892 | 10,058 | (1.7) | 6.0 | (7.7) |
| Worldwide | \$ | 20,021 | 20,009 | 0.1 \% | 3.9 | (3.8) |

Note: Percentages have been calculated using actual, non-rounded figures and, therefore, may not recalculate precisely.

## Supplementary Sales Data

| (Unaudited; Dollars in Millions) | FIRST QUARTER |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Percent Change |  |  |
|  | 2019 | 2018 | Total | Operations | Currency |
| Sales to customers by geographic area |  |  |  |  |  |
| U.S. | \$ 10,129 | 9,951 | 1.8 \% | 1.8 | - |
| Europe | 4,609 | 4,797 | (3.9) | 4.5 | (8.4) |
| Western Hemisphere excluding U.S. | 1,503 | 1,567 | (4.1) | 8.7 | (12.8) |
| Asia-Pacific, Africa | 3,780 | 3,694 | 2.3 | 6.9 | (4.6) |
| International | 9,892 | 10,058 | (1.7) | 6.0 | (7.7) |
| Worldwide | \$ 20,021 | 20,009 | 0.1 \% | 3.9 | (3.8) |

Note: Percentages have been calculated using actual, non-rounded figures and, therefore, may not recalculate precisely.

