

Johnson & Johnson and Subsidiaries
Supplementary Sales Data

(Unaudited; Dollars in Millions)

	THIRD QUARTER					NINE MONTHS					
			Total	Percent Change				Total	Percent Change		
	2020	2019		Operations	Currency	2020	2019		Operations	Currency	
Sales to customers by segment of business											
Consumer Health											
U.S.	\$ 1,556	1,394	11.6	%	11.6	-	\$ 4,853	4,369	11.1	%	
International	1,958	2,075	(5.6)		(2.7)	(2.9)	5,582	5,962	(6.4)	(2.2)	(4.2)
	3,514	3,469	1.3		3.0	(1.7)	10,435	10,331	1.0	3.4	(2.4)
Pharmaceutical											
U.S.	6,438	6,340	1.5		1.5	-	18,619	17,705	5.2	5.2	-
International	4,980	4,537	9.7		8.8	0.9	14,685	13,945	5.3	7.4	(2.1)
	11,418	10,877	5.0		4.6	0.4	33,304	31,650	5.2	6.1	(0.9)
Medical Devices											
U.S.	3,092	3,057	1.2		1.2	-	7,852	9,249	(15.1)	(15.1)	-
International	3,058	3,326	(8.1)		(8.5)	0.4	8,518	10,082	(15.5)	(14.1)	(1.4)
	6,150	6,383	(3.6)		(3.9)	0.3	16,370	19,331	(15.3)	(14.6)	(0.7)
U.S.	11,086	10,791	2.7		2.7	-	31,324	31,323	0.0	0.0	-
International	9,996	9,938	0.6		0.6	0.0	28,785	29,989	(4.0)	(1.7)	(2.3)
Worldwide	\$ 21,082	20,729	1.7		1.7	0.0	\$ 60,109	61,312	(2.0)	(0.8)	(1.2)

Note: Percentages have been calculated using actual, non-rounded figures and, therefore, may not recalculate precisely.

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	THIRD QUARTER					NINE MONTHS					
			Total	Percent Change		Currency			Total	Percent Change	
	2020	2019		Operations	Currency		2020	2019		Operations	Currency
Sales to customers by geographic area											
U.S.	\$ 11,086	10,791	2.7 %	2.7	-		\$ 31,324	31,323	0.0 %	0.0	-
Europe	4,819	4,461	8.0	4.6	3.4		13,709	13,803	(0.7)	0.1	(0.8)
Western Hemisphere excluding U.S.	1,296	1,488	(12.9)	(1.2)	(11.7)		3,931	4,446	(11.6)	(0.4)	(11.2)
Asia-Pacific, Africa	3,881	3,989	(2.7)	(3.2)	0.5		11,145	11,740	(5.1)	(4.3)	(0.8)
International	9,996	9,938	0.6	0.6	0.0		28,785	29,989	(4.0)	(1.7)	(2.3)
Worldwide	\$ 21,082	20,729	1.7 %	1.7	0.0		\$ 60,109	61,312	(2.0) %	(0.8)	(1.2)

Note: Percentages have been calculated using actual, non-rounded figures and, therefore, may not recalculate precisely.