

Johnson & Johnson and Subsidiaries
Condensed Consolidated Statement of Earnings

(Unaudited; in Millions Except Per Share Figures)

FIRST QUARTER

	2021		2020		Percent Increase (Decrease)
	Amount	Percent to Sales	Amount	Percent to Sales	
Sales to customers	\$ 22,321	100.0	\$ 20,691	100.0	7.9
Cost of products sold	7,063	31.7	7,062	34.1	0.0
Gross Profit	15,258	68.3	13,629	65.9	12.0
Selling, marketing and administrative expenses	5,432	24.3	5,203	25.1	4.4
Research and development expense	3,178	14.2	2,580	12.5	23.2
Interest (income) expense, net	48	0.2	(42)	(0.2)	
Other (income) expense, net	(882)	(3.9)	(679)	(3.3)	
Restructuring	53	0.2	58	0.3	
Earnings before provision for taxes on income	7,429	33.3	6,509	31.5	14.1
Provision for taxes on income	1,232	5.5	713	3.5	72.8
Net earnings	6,197	27.8	5,796	28.0	6.9
Net earnings per share (Diluted)	\$ 2.32		\$ 2.17		6.9
Average shares outstanding (Diluted)	2,672.7		2,671.0		
Effective tax rate	16.6 %		11.0 %		
Adjusted earnings before provision for taxes and net earnings (1)					
Earnings before provision for taxes on income	\$ 8,291	37.1	\$ 7,244	35.0	14.5
Net earnings	\$ 6,924	31.0	\$ 6,154	29.7	12.5
Net earnings per share (Diluted)	\$ 2.59		\$ 2.30		12.6
Effective tax rate	16.5 %		15.0 %		

⁽¹⁾ See Reconciliation of Non-GAAP Financial Measures.