

Johnson & Johnson and Subsidiaries
Supplementary Sales Data

(Unaudited; Dollars in Millions)

SECOND QUARTER

Percent Change

	2013	2012	Total	Operations	Currency
--	------	------	-------	------------	----------

Sales to customers by segment of business

Consumer

U.S.	\$ 1,326	1,313	1.0 %	1.0	-
International	2,332	2,306	1.1	2.0	(0.9)
	3,658	3,619	1.1	1.7	(0.6)

Pharmaceutical

U.S.	3,377	3,094	9.1	9.1	-
International	3,648	3,197	14.1	16.5	(2.4)
	7,025	6,291	11.7	12.9	(1.2)

Med Devices & Diagnostics

U.S.	3,243	2,953	9.8	9.8	-
International	3,951	3,612	9.4	13.7	(4.3)
	7,194	6,565	9.6	12.0	(2.4)

U.S.	7,946	7,360	8.0	8.0	-
International	9,931	9,115	9.0	11.8	(2.8)
Worldwide	\$ 17,877	16,475	8.5 %	10.0	(1.5)

SIX MONTHS

Percent Change

	2013	2012	Total	Operations	Currency
--	------	------	-------	------------	----------

	\$ 2,674	2,629	1.7 %	1.7	-
	4,659	4,585	1.6	2.9	(1.3)
	7,333	7,214	1.6	2.4	(0.8)

	6,848	6,120	11.9	11.9	-
	6,945	6,304	10.2	12.4	(2.2)
	13,793	12,424	11.0	12.1	(1.1)

	6,449	5,830	10.6	10.6	-
	7,807	7,146	9.2	12.9	(3.7)
	14,256	12,976	9.9	12.0	(2.1)

	15,971	14,579	9.5	9.5	-
	19,411	18,035	7.6	10.2	(2.6)
	\$ 35,382	32,614	8.5 %	9.9	(1.4)

Johnson & Johnson and Subsidiaries**Supplementary Sales Data**

(Unaudited; Dollars in Millions)

	SECOND QUARTER				
	2013	2012	Total	Percent Change	
Operations				Currency	
Sales to customers by geographic area					
U.S.	\$ 7,946	7,360	8.0 %	8.0	-
Europe	4,672	4,165	12.2	11.4	0.8
Western Hemisphere excluding U.S.	1,905	1,728	10.2	14.0	(3.8)
Asia-Pacific, Africa	3,354	3,222	4.1	11.0	(6.9)
International	9,931	9,115	9.0	11.8	(2.8)
Worldwide	\$ 17,877	\$ 16,475	8.5 %	10.0	(1.5)

SIX MONTHS

	SIX MONTHS				
	2013	2012	Total	Percent Change	
Operations				Currency	
U.S.	\$ 15,971	14,579	9.5 %	9.5	-
Europe	9,153	8,359	9.5	8.8	0.7
Western Hemisphere excluding U.S.	3,688	3,442	7.1	11.5	(4.4)
Asia-Pacific, Africa	6,570	6,234	5.4	11.4	(6.0)
International	19,411	18,035	7.6	10.2	(2.6)
Worldwide	\$ 35,382	\$ 32,614	8.5 %	9.9	(1.4)