

Johnson & Johnson and Subsidiaries
Supplementary Sales Data

(Unaudited; Dollars in Millions)

	SECOND QUARTER				
	2019	2018	Total	Percent Change	
				Operations	Currency
Sales to customers by segment of business					
Consumer					
U.S.	\$ 1,537	1,476	4.1 %	4.1	-
International	2,007	2,028	(1.0)	4.9	(5.9)
	3,544	3,504	1.2	4.6	(3.4)
Pharmaceutical					
U.S.	5,783	5,899	(2.0)	(2.0)	-
International	4,746	4,455	6.5	12.9	(6.4)
	10,529	10,354	1.7	4.4	(2.7)
Medical Devices					
U.S.	3,083	3,265	(5.6)	(5.6)	-
International	3,406	3,707	(8.1)	(2.9)	(5.2)
	6,489	6,972	(6.9)	(4.1)	(2.8)
U.S.	10,403	10,640	(2.2)	(2.2)	-
International	10,159	10,190	(0.3)	5.5	(5.8)
Worldwide	\$ 20,562	20,830	(1.3) %	1.6	(2.9)

	SIX MONTHS				
	2019	2018	Total	Percent Change	
				Operations	Currency
	\$ 2,975	2,912	2.2 %	2.2	-
	3,887	3,990	(2.6)	4.3	(6.9)
	6,862	6,902	(0.6)	3.4	(4.0)
	11,365	11,253	1.0	1.0	-
	9,408	8,945	5.2	12.5	(7.3)
	20,773	20,198	2.8	6.1	(3.3)
	6,192	6,426	(3.6)	(3.6)	-
	6,756	7,313	(7.6)	(1.6)	(6.0)
	12,948	13,739	(5.7)	(2.6)	(3.1)
	20,532	20,591	(0.3)	(0.3)	-
	20,051	20,248	(1.0)	5.8	(6.8)
	\$ 40,583	40,839	(0.6) %	2.7	(3.3)

Note: Percentages have been calculated using actual, non-rounded figures and, therefore, may not recalculate precisely.

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	SECOND QUARTER				
	2019	2018	Total	Percent Change	
				Operations	Currency
Sales to customers by geographic area					
U.S.	\$ 10,403	10,640	(2.2) %	(2.2)	-
Europe	4,733	4,810	(1.6)	4.7	(6.3)
Western Hemisphere excluding U.S.	1,455	1,540	(5.5)	4.2	(9.7)
Asia-Pacific, Africa	3,971	3,840	3.4	7.2	(3.8)
International	10,159	10,190	(0.3)	5.5	(5.8)
Worldwide	\$ 20,562	20,830	(1.3) %	1.6	(2.9)

	SIX MONTHS				
	2019	2018	Total	Percent Change	
				Operations	Currency
U.S.	\$ 20,532	20,591	(0.3) %	(0.3)	-
Europe	9,342	9,607	(2.8)	4.6	(7.4)
Western Hemisphere excluding U.S.	2,958	3,107	(4.8)	6.5	(11.3)
Asia-Pacific, Africa	7,751	7,534	2.9	7.0	(4.1)
International	20,051	20,248	(1.0)	5.8	(6.8)
Worldwide	\$ 40,583	40,839	(0.6) %	2.7	(3.3)

Note: Percentages have been calculated using actual, non-rounded figures and, therefore, may not recalculate precisely.