

Johnson & Johnson and Subsidiaries
Supplementary Sales Data

(Unaudited; Dollars in Millions)

	THIRD QUARTER				
	2018	2017	Total	Percent Change	
				Operations	Currency
Sales to customers by geographic area					
U.S.	\$ 10,664	10,290	3.6 %	3.6	-
Europe	4,416	4,308	2.5	5.1	(2.6)
Western Hemisphere excluding U.S.	1,550	1,569	(1.2)	11.2	(12.4)
Asia-Pacific, Africa	3,718	3,483	6.7	8.6	(1.9)
International	9,684	9,360	3.5	7.5	(4.0)
Worldwide	\$ 20,348	19,650	3.6 %	5.5	(1.9)

	NINE MONTHS				
	2018	2017	Total	Percent Change	
				Operations	Currency
	\$ 31,255	29,394	6.3 %	6.3	-
	14,023	12,398	13.1	7.1	6.0
	4,657	4,522	3.0	8.4	(5.4)
	11,252	9,941	13.2	10.8	2.4
	29,932	26,861	11.4	8.6	2.8
	\$ 61,187	56,255	8.8 %	7.5	1.3