

F&G Annuities & Life, Inc. ("F&G" or "the Company") (NYSE: FG) Financial Supplement December 31, 2023 (Year Ended December 31)

The financial statements and financial exhibits included herein are unaudited. These financial statements and exhibits should be read in conjunction with the Company's periodic reports on Form 10-K, Form 10-Q and Form 8-K as applicable.

We adopted Accounting Standards Update ("ASU") 2018-12, Financial Services-Insurance (Topic 944), Targeted Improvements to the Accounting for Long-Duration Contracts ("ASU 2018-12") using the full retrospective transition method effective January 1, 2023, with a transition date of January 1, 2021. The 2022 financial information contained herein has been adjusted for our full retrospective adoption of this update.

All dollar amounts are presented in millions except for per share amounts.

#### **Non-GAAP Financial Measures**

Generally Accepted Accounting Principles ("GAAP") is the term used to refer to the standard framework of guidelines for financial accounting. GAAP includes the standards, conventions, and rules accountants follow in recording and summarizing transactions and in the preparation of financial statements. In addition to reporting financial results in accordance with GAAP, this document includes non-GAAP financial measures, which the Company believes are useful to help investors better understand its financial performance, competitive position and prospects for the future. Management believes these non-GAAP financial measures may be useful in certain instances to provide additional meaningful comparisons between current results and results in prior operating periods. Our non-GAAP measures may not be comparable to similarly titled measures of other organizations because other organizations may not calculate such non-GAAP measures in the same manner as we do. The presentation of this financial information is not intended to be considered in isolation of or as a substitute for, or superior to, the financial information prepared and presented in accordance with GAAP. By disclosing these non-GAAP financial measures, the Company believes it offers investors a greater understanding of, and an enhanced level of transparency into, the means by which the Company's management operates the Company. Any non-GAAP measures should be considered in context with the GAAP financial presentation and should not be considered in isolation or as a substitute for GAAP net earnings, net earnings attributable to common shareholders, or any other measures derived in accordance with GAAP as measures of operating performance or liquidity. Reconciliations of these non-GAAP financial measures to the most directly comparable GAAP measures are provided within.

		Page
<u>A.</u>	Financial Highlights	
	Financial Highlights	<u>3</u>
	Consolidated Statements of Operations (GAAP)	<u>4</u>
	Reconciliation from Net Earnings (Loss) to Adjusted Net Earnings (Loss)	<u>5</u>
	Adjusted Net Earnings (Loss) Statement	<u>6</u>
	Adjusted Net Earnings (Loss) - Significant Income and Expense Items	<u>7</u>
	Adjusted Return on Assets	<u>8</u>
	Assets Under Management Rollforward and Average Assets Under Management	<u>9</u>
	Interest and Investment Income and Yield	<u>9</u>
	Consolidated Balance Sheets (GAAP)	<u>10</u>
	<u>Capitalization</u> .	<u>11</u>
	Return on Equity	11
		<del></del>
B.	Investment Summary	
	Summary of Invested Assets by Asset Class	12
	Credit Quality of Fixed Maturity Securities, Asset-Backed Securities and CLO Securities	13
C.	Product Summary	
	GAAP Net Reserve Summary	<u>14</u>
	Annuity Account Balance Rollforward	<u> 14</u>
	Annuity Liability Characteristics	<u>15</u>
	Top 5 Reinsurers	1 <u>5</u>
	<u></u>	10
D.	Additional Information	
<u>~.</u>	Ratings Overview	16
	Shareholder Information	17
	Non-GAAP Financial Measures Definitions	18

# **Financial Highlights**

		Three months ended           December 31, 2023         September 30, June 30, March 31, 2023         December 31, 2023         December 31, 2022											ended	
	Dec	cember 31, 2023	Sept	ember 30, 2023		June 30, 2023	N	March 31, 2023	De	cember 31, 2022	Dec	cember 31, 2023	Dec	ember 31, 2022
SELECTED CONSOLIDATED STATEMENT OF OPERATIONS DATA														
Net earnings (loss)	\$	(299)	\$	306	\$	130	\$	(195)	\$	(176)	\$	(58)	\$	635
Net earnings (loss) per diluted share		(2.41)		2.45		1.04		(1.56)		(1.41)		(0.47)		5.52
Weighted-average diluted shares outstanding (in millions)		124		125		125		125		125		124		115
NON-GAAP AND SELECTED METRICS (a)														
Adjusted net earnings (loss)	\$	75	\$	120	\$	79	\$	61	\$	130	\$	335	\$	353
Adjusted net earnings (loss) per diluted share		0.60		0.96		0.63		0.49		1.04		2.68		3.07
Adjusted weighted-average diluted shares outstanding (in millions)		125		125		125		125		125		125		115
Adjusted return on assets		0.72%		0.76%		0.62%		0.55%		0.88%		0.72%		0.88%
Adjusted return on average equity, excluding AOCI		6.5%		7.4%		5.0%		6.6%		7.2%		6.5%		7.2%
SELECTED CONSOLIDATED BALANCE SHEET DATA														
Total assets		70,202		63,623		62,587		59,414		54,628		70,202		54,628
Total liabilities		67,099		61,251		60,069		56,929		52,223		67,099		52,223
Total equity		3,103		2,372		2,518		2,485		2,405		3,103		2,405
Total equity, excluding AOCI		5,093		5,412		5,128		5,033		5,223		5,093		5,223
NON-GAAP AND SELECTED METRICS (a)														
Book value per share		24.63		18.98		19.98		19.72		19.09		24.63		19.09
Book value per share, excluding AOCI		40.42		43.30		40.70		39.94		41.45		40.42		41.45
Common shares outstanding (in millions)		126		125		126		126		126		126		126
Assets under management ("AUM")		49,453		47,437		46,260		45,422		43,568		49,453		43,568
Average assets under management ("AAUM") YTD		46,265		45,541		44,948		44,393		40,069		46,265		40,069
AUM before flow reinsurance		56,278		52,910		51,203		49,278		46,432		56,278		46,432
SALES (a)														
Fixed indexed annuities ("FIA")	\$	1,142	\$	1,122	\$	1,224	\$	1,211	\$	1,365	\$	4,699	\$	4,550
Fixed rate annuities ("MYGA")		1,753		736		1,064		1,513		1,076		5,066		3,744
Total annuity		2,895		1,858		2,288		2,724		2,441		9,765		8,294
Indexed universal life ("IUL")		39		38		42		37		35		156		127
Funding agreements ("FABN/FHLB")		385		415		200		256		_		1,256		1,443
Pension risk transfer ("PRT")		764		470		478		264		243		1,976		1,390
Gross sales		4,083		2,781		3,008		3,281		2,719		13,153		11,254
Sales attributable to flow reinsurance to third parties		(1,534)		(513)		(796)		(1,072)		(808)		(3,915)		(2,248)
Net sales	\$	2,549	\$	2,268	\$	2,212	\$	2,209	\$	1,911	\$	9,238	\$	9,006

<sup>(</sup>a) Refer to "Non-GAAP Financial Measures Definitions"

F&G Annuities & Life, Inc. <u>Financial Supplement - December 31, 2023</u> (All periods are unaudited)

# **Consolidated Statements of Operations (GAAP)**

				Th	iree r	months end	led			Year	ended	l
	December 2023		Septembe 2023	r 30,		une 30, 2023		ch 31, 023	December 31, 2022	December 31, 2023	De	cember 31, 2022
Revenues:												
Life insurance premiums and other fees	\$	890	\$	582	\$	576	\$	365	\$ 335	\$ 2,413	\$	1,704
Interest and investment income		589		578		525		519	439	2,211		1,655
Recognized gains and (losses), net		133		(309)		67		(15)	(147)	(124)		(1,010)
Total revenues		1,612		851		1,168		869	627	4,500		2,349
Benefits and expenses:												
Benefits and other changes in policy reserves		1,632		292		817		812	730	3,553		1,126
Market risk benefit (gains) losses		115		(49)		(30)		59	5	95		(182)
Depreciation and amortization		110		108		104		90	86	412		324
Personnel costs		65		58		56		53	47	232		157
Other operating expenses		39		38		33		36	25	146		102
Interest expense		26		24		25		22	6	97		29
Total benefits and expenses		1,987	•	471		1,005		1,072	899	4,535		1,556
Earnings (loss) before income taxes		(375)		380		163		(203)	(272)	(35)		793
Income tax expense (benefit)		,		74		33		. /		23		
/	•	(76)	•				•	(8)	(96)		•	635
Net earnings (loss)	3	(299)	\$	306	\$	130	2	(195)	\$ (176)	\$ (58)	<u> </u>	033
Net earnings (loss) per common share:												
Basic	\$	(2.41)	\$	2.47	\$	1.04	\$	(1.56)	\$ (1.41)	\$ (0.47)	\$	5.52
Diluted	\$	(2.41)	\$	2.45	\$	1.04	\$	(1.56)	\$ (1.41)	\$ (0.47)	\$	5.52
Weighted average common shares used in computing net earnings (loss) per common share:												
Basic		124		124		125		125	125	124		115
Diluted		124		125		125		125	125	124		115

# Reconciliation from Net Earnings (Loss) to Adjusted Net Earnings (Loss) (a) (b)

				Thi	ree mont	ths ende	ed		Year	ended
	Dec	ember 31, 2023	Sej	ptember 30, 2023	June 202		March 31, 2023	December 31, 2022	December 31, 2023	December 31, 2022
Net earnings (loss)	\$	(299)	\$	306	\$	130	\$ (195)	\$ (176)	\$ (58)	\$ 635
Non-GAAP adjustments (a):										
Recognized (gains) and losses, net										
Net realized and unrealized (gains) losses on fixed maturity available-for-sale securities, equity securities and other invested assets		9		14		27	48	110	98	446
Change in allowance for expected credit losses		15		5		20	8	11	48	24
Change in fair value of reinsurance related embedded derivatives		162		(36)		(17)	19	5	128	(352)
Change in fair value of other derivatives and embedded derivatives		(72)		13			(1)	10	(60)	(1)
Recognized (gains) losses, net		114		(4)		30	74	136	214	117
Market related liability adjustments		353		(237)		(102)	244	217	258	(534)
Purchase price amortization		6		5		6	5	5	22	21
Transaction costs and other non-recurring items		_		1		_	2	2	3	10
Income taxes on non-GAAP adjustments		(99)		49		15	(69)	(54)	(104)	104
Adjusted net earnings (loss) (a) (b)	\$	75	\$	120	\$	79	\$ 61	\$ 130	\$ 335	\$ 353

<sup>(</sup>a) Refer to "Non-GAAP Financial Measures Definitions."

<sup>(</sup>b) Refer to Adjusted Net Earnings (Loss) - Significant Income and Expense Items on page 7.

#### Adjusted Net Earnings (Loss) Statement (a) (b)

		Th		Year	ended		
	mber 31, 2023	nber 30, 023	ne 30, 2023	March 31, 2023	December 31, 2022	December 31, 2023	December 31, 2022
Revenues:							
Life insurance premiums and other fees	\$ 890	\$ 582	\$ 576	\$ 365	\$ 335	\$ 2,413	\$ 1,704
Interest and investment income (c)	580	576	521	520	439	2,197	1,655
Recognized gains and losses, net (d)	 						
Total revenues	1,470	1,158	1,097	885	774	4,610	3,359
Benefits and expenses:	 						
Benefits and other changes in policy reserves (e)	1,085	759	768	545	510	3,157	2,340
Market risk benefit (gains) losses (f)	42	32	24	23	20	121	17
Depreciation and amortization (g)	118	103	99	85	81	405	317
Personnel costs	62	58	51	53	47	224	157
Other operating expenses (h)	39	37	33	35	22	144	92
Interest expense	 26	24	25	22	6	97	29
Total benefits and expenses	1,372	1,013	1,000	763	686	4,148	2,952
Pre-tax earnings	98	145	97	122	88	462	407
Income tax expense (benefit)	 23	25	18	61	(42)	127	54
Adjusted net earnings (loss) (a) (b)	\$ 75	\$ 120	\$ 79	\$ 61	\$ 130	\$ 335	\$ 353
Adjusted net earnings (loss) per diluted share:	\$ 0.60	\$ 0.96	\$ 0.63	\$ 0.49	\$ 1.04	\$ 2.68	\$ 3.07
Adjusted weighted average diluted shares outstanding (in millions) (a)	125	125	125	125	125	125	115

<sup>(</sup>a) Refer to "Non-GAAP Financial Measures Definitions."

<sup>(</sup>b) Refer to Adjusted Net Earnings (Loss) - Significant Income and Expense Items on page 7.

<sup>(</sup>c) Refer to Interest and Investment Income and Yield on page 9.

<sup>(</sup>d) Recognized gains and losses (net) have been adjusted to remove the effect of recognized (gains) losses including changes in allowance for expected credit losses and OTTI; changes in fair values of indexed product related derivatives and embedded derivatives, net of hedging costs; and the changes in fair value of the reinsurance related embedded derivative and other derivatives, including interest rate swaps and forwards.

<sup>(</sup>e) Benefits and other changes in policy reserves has been adjusted to remove the effects of the changes in fair values of indexed product embedded derivatives, changes in allowance for expected credit losses on reinsurance recoverables, the fair value impacts of assumed reinsurance and changes in the deferral/amortization of initial liability losses on PRT.

<sup>(</sup>f) Market risk benefit (gains) losses has been adjusted to remove the changes in the fair value of market risk benefits by deferring current period fair value changes and amortizing the amount deferred over the life of the market risk benefit.

<sup>(</sup>g) Depreciation and amortization has been adjusted to remove the impact of purchase price amortization.

<sup>(</sup>h) Other operating expenses have been adjusted to remove the effects of transaction costs.

# Adjusted Net Earnings (Loss) - Significant Income and Expense Items (a)

Each reporting period, we identify significant income and expense items that help explain the trends in our adjusted net earnings, as we believe these items provide further clarity to the financial performance of the business. Those significant income and expense items are reported after taxes (\$ and shares in table in millions).	Significant Income and Expense Items (Reflected in Adjusted Net Earnings)	Alternatives Long-term Expected Return of 10% (Not Reflected in Adjusted Net Earnings)	Weighted Average Diluted Shares Outstanding
Three months ended			
December 31, 2023			
Adjusted net earnings of \$75 million for the three months ended December 31, 2023 included \$110 million of investment income from alternative investments, partially offset by \$10 million of one-time fixed asset impairment charge and \$9 million actuarial industry assumption updates. Alternative investments investment income based on management's long-term expected return of approximately 10% was \$147 million.	\$91	\$147	125
September 30, 2023			
Adjusted net earnings of \$120 million for the three months ended September 30, 2023 included \$114 million of investment income from alternative investments. Alternative investments investment income based on management's long-term expected return of approximately 10% was \$142 million.	\$114	\$142	125
June 30, 2023			
Adjusted net earnings of \$79 million for the three months ended June 30, 2023 included \$82 million of investment income from alternative investments and \$5 million of bond prepay income. Alternative investments investment income based on management's long-term expected return of approximately 10% was \$137 million.	\$87	\$137	125
March 31, 2023			
Adjusted net earnings of \$61 million for the three months ended March 31, 2023 included \$99 million of investment income from alternative investments, offset by \$37 million tax valuation allowance. Alternative investments investment income based on management's long-term expected return of approximately 10% was \$132 million.		\$132	125
December 31, 2022			
Adjusted net earnings of \$130 million for the three months ended December 31, 2022 included \$41 million of investment income from alternative investments and \$58 million one-time tax benefit from carryback of capital losses. Alternative investments investment income based on management's long-term expected return of approximately 10% was \$113 million.	\$99	\$113	125
Year ended			
December 31, 2023			
Adjusted net earnings of \$335 million for the year ended December 31, 2023 included \$405 million of investment income from alternative investments and \$5 million of bond prepay income, partially offset by \$37 million tax valuation allowance, \$10 million of one-time fixed asset impairment charge and \$9 million actuarial industry assumption updates. Alternative investments investment income based on management's long-term expected return of approximately 10% was \$558 million.	\$354	\$558	125
December 31, 2022			
Adjusted net earnings of \$353 million for the year ended December 31, 2022 included \$202 million of investment income from alternative investments, \$66 million gain from actuarial assumption updates, \$20 million net, tax benefits and \$13 million net, CLO redemption gains and other income and expense items. Alternative investments investment income based on management's long-term expected return of approximately 10% was \$419 million.	\$301	\$419	115

<sup>(</sup>a) Refer to Reconciliation from Net Earnings (Loss) to Adjusted Net Earnings (Loss) on page 5 and Adjusted Net Earnings (Loss) Statement on page 6.

## **Adjusted Return on Assets**

			TI	nree	e months end	led					Year e	ended	
	December 31, 2023	Se	eptember 30, 2023		June 30, 2023		March 31, 2023	D	ecember 31, 2022	Dec	cember 31, 2023	Dec	ember 31, 2022
Interest and investment income	\$ 580	\$	576	\$	521	\$	520	\$	439	\$	2,197	\$	1,655
Cost of funds	(363	)	(319)		(316)		(297)		(273)		(1,295)		(948)
Product margin	217		257		205		223		166		902		707
Expenses (operating, interest & taxes)	(142	)	(137)		(126)		(162)		(36)		(567)		(354)
Adjusted net earnings (loss) (a)	\$ 75	\$	120	\$	79	\$	61	\$	130	\$	335	\$	353

			An	nual	ized year to	date				Y	ear e	nded
	Dec	cember 31, 2023	September 30, 2023		June 30, 2023		arch 31, 2023	De	cember 31, 2022	December 3 2023	81,	December 31, 2022
Portfolio earned yield (b) (c)		4.75 %	4.73 %	5	4.63 %		4.69 %		4.13 %	4.75	5 %	4.13 %
Cost of funds (b)		(2.80)%	(2.73)%	, D	(2.73)%		(2.68)%		(2.37)%	(2.80	))%	(2.37)%
Product margin (b)		1.95 %	2.00 %	, )	1.90 %		2.01 %		1.76 %	1.93	5 %	1.76 %
Expenses (operating, interest & taxes) (b)		(1.23)%	(1.24)%	, D	(1.28)%		(1.46)%		(0.88)%	(1.23	3)%	(0.88)%
Adjusted return on assets (a) (b)		0.72 %	0.76 %	ò	0.62 %		0.55 %		0.88 %	0.72	2 %	0.88 %
AAUM YTD (a)	\$	46,265	\$ 45,541	\$	44,948	\$	44,393	\$	40,069	\$ 46,265	5	\$ 40,069

<sup>(</sup>a) Refer to "Non-GAAP Financial Measures Definitions"

<sup>(</sup>b) Calculated by dividing applicable annualized year-to-date amount by year-to-date AAUM.

<sup>(</sup>c) Yield on AAUM reflects significant income and expense items, such as alternative investment mark-to-market, gains on CLO redemptions and bond prepay income. See page 7 for further discussion of these items.

### Assets Under Management Rollforward and Average Assets Under Management

				Th	ree	months end	led					Year	ended	
	De	cember 31, 2023	Sep	otember 30, 2023		June 30, 2023	ľ	March 31, 2023	De	cember 31, 2022	Dec	cember 31, 2023	Dec	cember 31, 2022
AUM at beginning of period (a)	\$	47,437	\$	46,260	\$	45,422	\$	43,568	\$	41,988	\$	43,568	\$	36,494
Net new business asset flows		3,181		1,707		1,925		2,387		1,868		9,200		8,539
Net flow reinsurance to third parties		(1,352)		(530)		(1,087)		(992)		(835)		(3,961)		(2,012)
Debt issuance (repayment) proceeds, net		187		_		_		459		547		646		547
AUM at end of period (a)	\$	49,453	\$	47,437	\$	46,260	\$	45,422	\$	43,568	\$	49,453	\$	43,568
AAUM YTD (a)	\$	46,265	\$	45,541	\$	44,948	\$	44,393	\$	40,069	\$	46,265	\$	40,069
AUM before flow reinsurance (a)	\$	56,278	\$	52,910	\$	51,203	\$	49,278	\$	46,432	\$	56,278	\$	46,432

### **Interest and Investment Income and Yield**

			Th		Year	r ended							
	De	cember 31, 2023	Sej	otember 30, 2023	June 30, 2023	]	March 31, 2023	De	cember 31, 2022	De	cember 31, 2023	De	ecember 31, 2022
Interest and investment income (b)	\$	580	\$	576	\$ 521	\$	519	\$	439	\$	2,196	\$	1,655
AAUM QTD (a)		48,367		46,758	45,622		44,393		42,605		46,265		40,069
Yield on AAUM (a)		4.80 %		4.93 %	4.57 %		4.68 %		4.12 %		4.75 %		4.13 %
Less: Alternative investment income (c)		124		129	89		110		45		452		229
Less: Variable investment income (d)					6						6		30
Fixed income and other net investment income (b)(e)	\$	456	\$	447	\$ 426	\$	409	\$	394	\$	1,738	\$	1,396
AAUM QTD, excluding alternative investments		40,973		39,651	38,844		37,810		36,055		39,302		34,460
Yield on AAUM, excluding alternative investments and variable investment income		4.45 %		4.51 %	4.39 %		4.33 %		4.37 %		4.42 %		4.05 %

<sup>(</sup>a) Refer to" Non-GAAP Financial Measures Definitions".

<sup>(</sup>b) Reflects interest and investment income on an adjusted net earnings basis.

<sup>(</sup>c) Comprised of alternative investment income, which includes mark-to-market movement that is reflected in adjusted net earnings, from limited partnerships and limited liability corporations classified as investments in unconsolidated affiliates and non-direct lending and direct lending securitizations classified as fixed maturity securities.

<sup>(</sup>d) Includes significant, non-recurring interest and investment income items, which could include call and tender income, commercial loan obligation redemption gains and other miscellaneous investment income.

<sup>(</sup>e) Includes interest and investment income from fixed maturity securities (excluding certain asset backed securities considered alternative investments), mortgage loans, equity securities, short-term investments, and long-term investments.

# **Consolidated Balance Sheets (GAAP)**

Assets:	Dec	ember 31, 2023	September 30, 2023	J	une 30, 2023	March 31, 2023	December 31, 2022
Investments:							
Fixed maturity securities available for sale, at fair value, (amortized cost of \$43,601), net of allowance for credit losses of \$35 at December 31, 2023	\$	40,419	\$ 36,871	\$	36,182	\$ 34,197	\$ 31,218
Preferred securities, at fair value		469	605		647	691	722
Equity securities, at fair value		137	116		109	106	101
Derivative investments		797	420		648	432	244
Mortgage loans, net of allowance for credit losses of \$66 at December 31, 2023		5,336	5,174		5,076	4,984	4,554
Investments in unconsolidated affiliates (certain investments at fair value of \$285 at December 31, 2023)		3,071	2,920		2,803	2,669	2,455
Other long-term investments		608	594		566	565	537
Short-term investments		1,452	168		347	776	1,556
Total investments	\$	52,289	\$ 46,868	\$	46,378	\$ 44,420	\$ 41,387
Cash and cash equivalents		1,563	1,742		1,688	1,584	960
Reinsurance recoverable, net of allowance for credit losses of \$21 at December 31, 2023		8,960	7,462		7,076	6,361	5,417
Goodwill		1,749	1,749		1,749	1,749	1,749
Prepaid expenses and other assets		931	1,076		1,168	948	941
Other intangible assets, net		4,207	4,005		3,851	3,677	3,429
Market risk benefits asset		88	118		118	106	117
Income taxes receivable		27	27		13	25	28
Deferred tax asset, net		388	576		546	544	600
Total assets	\$	70,202	\$ 63,623	\$	62,587	\$ 59,414	\$ 54,628
Liabilities and Equity:							·
Contractholder funds	\$	48,798	\$ 46,011	\$	45,070	\$ 43,379	\$ 40,843
Future policy benefits		7,050	5,823		5,715	5,371	5,021
Market risk benefits liability		403	278		313	324	282
Accounts payable and accrued liabilities		2,011	1,452		1,719	1,453	1,260
Notes payable		1,754	1,569		1,571	1,572	1,114
Funds withheld for reinsurance liabilities		7,083	6,118		5,681	4,830	3,703
Total liabilities	\$	67,099	\$ 61,251	\$	60,069	\$ 56,929	\$ 52,223
Equity:							
F&G common stock \$0.001 par value; authorized 500,000,000 shares as of December 31, 2023; outstanding and issued shares of 126,332,142 and 127,234,902 as of December 31, 2023, respectively		_	_		_	_	_
Additional paid-in-capital		3,185	3,178		3,173	3,167	3,162
Retained earnings		1,926	2,252		1,971	1,866	2,061
Accumulated other comprehensive (loss) income		(1,990)	(3,040)	)	(2,610)	(2,548)	(2,818)
Treasury stock, at cost (902,760 shares as of December 31, 2023)		(18)	(18)	)	(16)		
Total equity	\$	3,103	\$ 2,372	\$	2,518	\$ 2,485	\$ 2,405
Total liabilities and equity	\$	70,202	\$ 63,623	\$	62,587	\$ 59,414	\$ 54,628

# **Capitalization**

	Three months ended  December 31 Sentember 30 June 30 March 31 D									
	De	cember 31, 2023	Sep	tember 30, 2023		June 30, 2023	I	March 31, 2023	De	cember 31, 2022
Notes payable	\$	1,754	\$	1,569	\$	1,571	\$	1,572	\$	1,114
Net issuance costs (premium)		6		(4)		(6)		(7)		(14)
Notes payable (aggregate principal amount) (A)		1,760		1,565		1,565		1,565		1,100
Total equity		3,103		2,372		2,518		2,485		2,405
Total Capitalization	\$	4,863	\$	3,937	\$	4,083	\$	4,050	\$	3,505
Less: AOCI		(1,990)		(3,040)		(2,610)		(2,548)		(2,818)
Total Capitalization excluding AOCI (B)	\$	6,853	\$	6,977	\$	6,693	\$	6,598	\$	6,323
Debt-to-Capital Ratio (A/B)		25.7 %		22.4 %		23.4 %		23.7 %		17.4 %
Reconciliation of Total Equity to Total Equity excluding AOCI:										
Total Equity	\$	3,103	\$	2,372	\$	2,518	\$	2,485	\$	2,405
Less: AOCI		(1,990)		(3,040)		(2,610)		(2,548)		(2,818)
Total Equity excluding AOCI	\$	5,093	\$	5,412	\$	5,128	\$	5,033	\$	5,223

# **Return on Equity**

	Twelve months ended					
	December 31, 2023		September 30, 2023	June 30, 2023	March 31, 2023	December 31, 2022
Net earnings (loss) - rolling four quarters (C)	\$	(58)	\$ 65	\$ (54)	\$ 201	\$ 635
Adjusted net earnings (loss) - rolling four quarters (D)		335	390	258	334	353
Average equity - 5 point average (E)		2,577	2,435	2,579	2,830	3,340
Less: Average AOCI - 5 point average		(2,601)	(2,808)	(2,628)	(2,240)	(1,564)
Average equity excluding AOCI - 5 point average (F)		5,178	5,243	5,207	5,070	4,904
Return on average equity (C/E)		(2.3)%	2.7 %	(2.1)%	7.1 %	19.0 %
Adjusted return on average equity, excluding AOCI (D/F)		6.5 %	7.4 %	5.0 %	6.6 %	7.2 %

## **Summary of Invested Assets by Asset Class**

	December 31, 2023					December 31, 2022				
	A	mortized Cost	Fair V	alue	Percent	An	nortized Cost	Fair	·Value	Percent
Fixed maturity securities, available for sale:										
United States Government full faith and credit	\$	258	\$	261	1 %	\$	34	\$	32	— %
United States Government sponsored entities		34		31	— %		46		42	— %
United States municipalities, states and territories		1,776		1,567	3 %		1,695		1,410	3 %
Foreign Governments		263		226	— %		185		148	— %
Corporate securities:										
Finance, insurance and real estate		7,526		6,895	13 %		5,969		5,085	12 %
Manufacturing, construction and mining		1,077		947	2 %		896		737	2 %
Utilities, energy and related sectors		2,825		2,374	5 %		2,915		2,275	6 %
Wholesale/retail trade		2,799		2,433	5 %		2,535		2,008	5 %
Services, media and other		4,553		3,930	8 %		3,564		2,794	7 %
Hybrid securities		668		618	1 %		781		705	2 %
Non-agency residential mortgage-backed securities		2,467		2,393	5 %		1,585		1,479	4 %
Commercial mortgage-backed securities		4,732		4,410	9 %		3,309		3,036	7 %
Asset-backed securities		9,273		8,929	17 %		7,749		7,245	18 %
Collateral loan obligations ("CLO")		5,350		5,405	10 %		4,460		4,222	10 %
Total fixed maturity securities, available for sale	\$	43,601	\$	40,419	79 %	\$	35,723	\$	31,218	76 %
Equity securities		682		606	1 %		992		823	2 %
Limited partnerships:										
Private equity		1,277		1,277	2 %		1,129		1,129	3 %
Real assets		465		463	1 %		436		431	1 %
Credit		1,039		1,039	2 %		867		867	2 %
Limited partnerships		2,781		2,779	5 %		2,432		2,427	6 %
Commercial mortgage loans		2,538		2,253	4 %		2,406		2,083	5 %
Residential mortgage loans		2,798		2,545	5 %		2,148		1,892	5 %
Other (primarily derivatives and company owned life insurance)		1,621		1,697	3 %		1,137		809	2 %
Short term investments		1,452		1,452	3 %		1,556		1,556	4 %
Total investments (a)	\$	55,473	\$	51,751	100 %	\$	46,394	\$	40,808	100 %

<sup>(</sup>a) Asset duration of 5.2 years and 4.9 years vs. liability duration of 4.7 years and 5.1 years for the years ending December 31, 2023 and December 31, 2022, respectively.

## **Credit Quality of Fixed Maturity Securities**

		December	er 31, 2023		
NRSRO Rating	NAIC Designation	Fair Value	Percent		
AAA/AA/A	1	\$ 26,170	65 %		
BBB	2	12,302	30 %		
BB	3	1,554	4 %		
В	4	215	1 %		
CCC	5	72	— %		
CC and lower	6	106	— %		
Total		\$ 40,419	100 %		

# **Credit Quality of Asset-Backed Securities**

		December	31, 2023
NRSRO Rating	NAIC Designation	Fair Value	Percent
AAA/AA/A	1	\$ 7,023	79 %
BBB	2	1,375	15 %
BB	3	418	5 %
В	4	59	1 %
CCC	5	8	— %
CC and lower	6	46	— %
Total		\$ 8,929	100 %

# **Credit Quality of CLO Securities**

		December	er 31, 2023
NRSRO Rating	NAIC Designation	Fair Value	Percent
AAA/AA/A	1	\$ 3,288	61 %
BBB	2	1,582	29 %
BB	3	480	9 %
В	4	17	— %
CCC	5	_	— %
CC and lower	6	38	1 %
Total		\$ 5,405	100 %

## **GAAP Net Reserve Summary**

	Three months ended							Year ended				
	Dec	ember 31, 2023	Sep	otember 30, 2023		June 30, 2023	March 31, 2023	De	ecember 31, 2022	December 31, 2023	De	cember 31, 2022
Fixed indexed annuities	\$	27,792	\$	26,642	\$	26,501	\$ 25,749	\$	24,688	\$ 27,792	\$	24,688
Fixed rate annuities		5,924		6,028		6,053	5,955		5,637	5,924		5,637
Single premium immediate annuity and other		1,699		1,598		1,694	1,768		1,711	1,699		1,711
Indexed universal and other life		2,521		2,253		2,139	2,027		1,926	2,521		1,926
Funding agreements		5,152		4,969		4,756	4,751		4,595	5,152		4,595
Pension risk transfer		4,203		3,160		2,879	2,463		2,172	4,203		2,172
Total product reserves	\$	47,291	\$	44,650	\$	44,022	\$ 42,713	\$	40,729	\$ 47,291	\$	40,729

# **Annuity Account Balance Rollforward (a)**

		Three months ended						Year ended					
	De	ecember 31, 2023	Se	eptember 30, 2023		June 30, 2023	March 31, 2023	D	ecember 31, 2022	Dec	ember 31, 2023	Dec	ember 31, 2022
Annuity balances at beginning of period:	\$	32,541	\$	32,003	\$	31,312	\$ 30,403	\$	29,514	\$	30,403	\$	26,673
Net deposits		1,393		1,353		1,499	1,638		1,661		5,883		6,005
Surrenders, withdrawals, deaths, etc.													
Fixed index annuities		(769)		(639)		(606)	(501)		(528)		(2,515)		(1,830)
Fixed rate annuities		(334)		(289)		(274)	(271)		(278)		(1,168)		(711)
Total surrenders, withdrawals, deaths, etc.		(1,103)		(928)		(880)	(772)		(806)		(3,683)		(2,541)
Net flows		290		425		619	866		855		2,200		3,464
Premium and interest bonuses		24		20		22	21		23		87		85
Fixed interest credited and index credits		163		136		96	64		57		459		348
Guaranteed product rider fees		(51)		(43)		(46)	(42)		(46)		(182)		(167)
Account balance at end of period	\$	32,967	\$	32,541	\$	32,003	\$ 31,312	\$	30,403	\$	32,967	\$	30,403

<sup>(</sup>a) The rollforward reflects the vested account balance of our fixed index annuities and fixed rate annuities, net of reinsurance.

## **Annuity Liability Characteristics**

	Fixed Annuities Account Value	Fixed Index Annuities Account Value
Surrender Charge Percentages:	Decemb	per 31, 2023
No surrender charge	\$ 330	\$ 2,259
0.0% < 2.0%	11	417
2.0% < 4.0%	52	1,149
4.0% < 6.0%	985	2,949
6.0% < 8.0%	1,406	4,695
8.0% < 10.0%	3,019	9,697
10.0% or greater		5,998
	\$ 5,803	\$ 27,164
		,

	nuities unt Value	Annuities Account Value	
Credited Rate (Including Bonus Interest) vs. Ultimate Minimum Guaranteed Rate Differential:	 Decemb	er 31, 2023	
No differential	\$ 455	\$ 1,279	
0.0% - 1.0%	419	1,020	
1.0% - 2.0%	1,346	281	
2.0% - 3.0%	1,614	317	
3.0% - 4.0%	894	509	
4.0% - 5.0%	924	27	
5.0% - 6.0%	151	_	
Allocated to index strategies	 	23,731	
	\$ 5,803	\$ 27,164	

# **Top 5 Reinsurers**

	<u>-</u>	December 31, 2023						
	_	Financial Strength Rating						
Parent Company/Principal Reinsurers	Reinsurance Recoverable (a)	AM Best	S&P	Fitch	Moody's			
Aspida Life Re Ltd	\$ 6,128	A-	_	_	_			
Wilton Re	1,092	A+	_	A	_			
Somerset Reinsurance Ltd	716	A-	BBB+	_	_			
Everlake	509	A+	_	_	_			
Canada Life Reinsurance Co.	84	A+	_	_	_			

<sup>(</sup>a) Reinsurance recoverables do not include unearned ceded premiums that would be recovered in the event of early termination of certain traditional life policies.

Fixed

Fixed Index

# **Ratings Overview**

	A.M. Best	S&P	Fitch	Moody's
Holding Company & Security Ratings				
F&G Annuities & Life, Inc.				
Issuer Credit / Default Rating	Not Rated	BBB-	BBB	Ba1
Outlook		Stable	Stable	Stable
Senior Unsecured Notes	Not Rated	BBB-	BBB-	Not Rated
CF Bermuda Holdings Limited				
Issuer Credit / Default Rating	Not Rated	BBB-	BBB	Baa3
Outlook		Stable	Stable	Stable
Fidelity & Guaranty Life Holdings, Inc.				
Issuer Credit / Default Rating	BBB	BBB-	BBB	Not Rated
Outlook	Stable	Stable	Stable	
Senior Unsecured Notes (2025 maturity) (a)	BBB	BBB	BBB	Baa2
Outlook	Stable			Stable
Operating Subsidiary Ratings				
Fidelity & Guaranty Life Insurance Company				
Financial Strength Rating	A	A-	A-	A3
Outlook	Stable	Stable	Stable	Stable
Fidelity & Guaranty Life Insurance Company of New York				
Financial Strength Rating	A	A-	A-	Not Rated
Outlook	Stable	Stable	Stable	
F&G Life Re Ltd				
Financial Strength Rating	Not Rated	A-	A-	A3
Outlook		Stable	Stable	Stable
F&G Cayman Re Ltd				
Financial Strength Rating	Not Rated	Not Rated	A-	Not Rated
Outlook			Stable	

<sup>(</sup>a) Explicitly guaranteed by parent Fidelity National Financial, Inc. upon acquisition of F&G on June 1, 2020

### Shareholder Information NYSE: FG

Common Stock Information	 High	Low	Close
2023			
First Quarter	\$ 24.41	\$ 15.56	\$ 18.12
Second Quarter	24.78	14.93	24.78
Third Quarter	30.76	23.06	28.06
Fourth Quarter	48.14	26.12	46.00

History of Quarterly Cash Dividend to Common Shareholders	<b>Ex-Dividend Date</b>	Record Date	Payable Date	Amount per Share
2023				
First Quarter	1/13/2023	1/17/2023	1/31/2023	\$ 0.20
Second Quarter	6/15/2023	6/16/2023	6/30/2023	\$ 0.20
Third Quarter	9/14/2023	9/15/2023	9/29/2023	\$ 0.20
Fourth Quarter	12/14/2023	12/15/2023	12/29/2023	\$ 0.21
2024				
First Quarter	3/14/2024	3/15/2024	3/29/2024	\$ 0.21

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#### **Non-GAAP Financial Measures Definitions**

The following represents the definitions of non-GAAP measures used by F&G:

#### Adjusted Net Earnings

Adjusted net earnings is a non-GAAP economic measure we use to evaluate financial performance each period. Adjusted net earnings is calculated by adjusting net earnings (loss) to eliminate:

- (i) Recognized (gains) and losses, net: the impact of net investment gains/losses, including changes in allowance for expected credit losses and other than temporary impairment ("OTTI") losses, recognized in operations; and the effects of changes in fair value of the reinsurance related embedded derivative and other derivatives, including interest rate swaps and forwards;
- (ii) Market related liability adjustments: the impacts related to changes in the fair value, including both realized and unrealized gains and losses, of index product related derivatives and embedded derivatives, net of hedging cost; the impact of initial pension risk transfer deferred profit liability losses, including amortization from previously deferred pension risk transfer deferred profit liability losses; and the changes in the fair value of market risk benefits by deferring current period changes and amortizing that amount over the life of the market risk benefit;
- (iii) Purchase price amortization: the impacts related to the amortization of certain intangibles (internally developed software, trademarks and value of distribution asset recognized as a result of acquisition activities);
- (iv) Transaction costs: the impacts related to acquisition, integration and merger related items;
- (v) Other "non-recurring," "infrequent" or "unusual items": Management excludes certain items determined to be "non-recurring," "infrequent" or "unusual" from adjusted net earnings when incurred if it is determined these expenses are not a reflection of the core business and when the nature of the item is such that it is not reasonably likely to recur within two years and/or there was not a similar item in the preceding two years; and
- (vi) Income taxes: the income tax impact related to the above-mentioned adjustments is measured using an effective tax rate, as appropriate by tax jurisdiction.

While these adjustments are an integral part of the overall performance of F&G, market conditions and/or the non-operating nature of these items can overshadow the underlying performance of the core business. Accordingly, management considers this to be a useful measure internally and to investors and analysts in analyzing the trends of our operations. Adjusted net earnings should not be used as a substitute for net earnings (loss). However, we believe the adjustments made to net earnings (loss) in order to derive adjusted net earnings provide an understanding of our overall results of operations.

## Adjusted Weighted Average Diluted Shares Outstanding

Adjusted weighted average diluted shares outstanding is the same as weighted average diluted shares outstanding except for periods in which there is a net earnings loss on a GAAP basis but adjusted net earnings using the non-GAAP measure to include additional dilutive shares that would be dilutive to adjusted net earnings.

Management considers this non-GAAP financial measure to be useful internally and for investors and analysts to assess the level of return driven by the Company that is available to common shareholders.

#### Adjusted Net Earnings per Diluted Share

Adjusted net earnings per diluted share is calculated as adjusted net earnings divided by the adjusted weighted-average diluted shares outstanding.

Management considers this non-GAAP financial measure to be useful internally and for investors and analysts to assess the level of return driven by the Company that is available to common shareholders.

#### Adjusted Return on Assets

Adjusted return on assets is calculated by dividing year-to-date annualized adjusted net earnings by year-to-date AAUM. Return on assets is comprised of net investment income, less cost of funds, and less expenses (including operating expenses, interest expense and income taxes) consistent with our adjusted net earnings definition and related adjustments. Cost of funds includes liability costs related to cost of crediting as well as other liability costs. Management considers this non-GAAP financial measure to be useful internally and to investors and analysts when assessing financial performance and profitability earned on AAUM.

#### **Non-GAAP Financial Measures Definitions (continued)**

#### Adjusted Return on Average Equity excluding AOCI

Adjusted return on average equity is calculated by dividing the rolling four quarters adjusted net earnings (loss), by total average equity excluding AOCI. Average equity excluding AOCI for the twelve month rolling period is the average of 5 points throughout the period. Since AOCI fluctuates from quarter to quarter due to unrealized changes in the fair value of available for sale investments, changes in instrument-specific credit risk for market risk benefits and discount rate assumption changes for the future policy benefits, management considers this non-GAAP financial measure to be a useful internally and for investors and analysts to assess the level return driven by the Company's adjusted earnings (loss).

#### Assets Under Management (AUM)

AUM is comprised of the following components and is reported net of reinsurance qualifying for risk transfer in accordance with GAAP:

- (i) total invested assets at amortized cost, excluding investments in unconsolidated affiliates and derivatives;
- (ii) investments in unconsolidated affiliates at carrying value;
- (iii) related party loans and investments;
- (iv) accrued investment income;
- (v) the net payable/receivable for the purchase/sale of investments; and
- (vi) cash and cash equivalents excluding derivative collateral at the end of the period.

Management considers this non-GAAP financial measure to be useful internally and to investors and analysts when assessing the size of our investment portfolio that is retained.

#### AUM before Flow Reinsurance

AUM before Flow Reinsurance is comprised of components consistent with AUM, but also includes flow reinsured assets.

Management considers this non-GAAP financial measure to be useful internally and to investors and analysts when assessing the size of our investment portfolio including reinsured assets.

# Average Assets Under Management (AAUM) (Quarterly and YTD)

AAUM is calculated as AUM at the beginning of the period and the end of each month in the period, divided by the total number of months in the period plus one.

Management considers this non-GAAP financial measure to be useful internally and to investors and analysts when assessing the rate of return on retained assets.

# Book Value per Share excluding AOCI

Book value per share excluding AOCI is calculated as total equity (or total equity excluding AOCI) divided by the total number of shares of common stock outstanding. Management considers this to be a useful measure internally and for investors and analysts to assess the capital position of the Company.

# Return on Average Equity excluding AOCI

Return on average equity excluding AOCI is calculated by dividing the rolling four quarters net earnings (loss), by total average equity excluding AOCI. Average equity excluding AOCI for the twelve month rolling period is the average of 5 points throughout the period. Since AOCI fluctuates from quarter to quarter due to unrealized changes in the fair value of available for sale investments, changes in instrument-specific credit risk for market risk benefits and discount rate assumption changes for the future policy benefits, management considers this non-GAAP financial measure to be useful internally and for investors and analysts to assess the level of return driven by the Company that is available to common shareholders.

#### **Non-GAAP Financial Measures Definitions (continued)**

#### Sales

Annuity, IUL, funding agreement and non-life contingent PRT sales are not derived from any specific GAAP income statement accounts or line items and should not be viewed as a substitute for any financial measure determined in accordance with GAAP. Sales from these products are recorded as deposit liabilities (i.e., contractholder funds) within the Company's consolidated financial statements in accordance with GAAP. Life contingent PRT sales are recorded as premiums in revenues within the consolidated financial statements. Management believes that presentation of sales, as measured for management purposes, enhances the understanding of our business and helps depict longer term trends that may not be apparent in the results of operations due to the timing of sales and revenue recognition.

#### Total Capitalization excluding AOCI

Total capitalization excluding AOCI is based on total equity and the total aggregate principal amount of debt and total equity excluding the effect of AOCI. Since AOCI fluctuates from quarter to quarter due to unrealized changes in the fair value of available for sale investments, changes in instrument-specific credit risk for market risk benefits and discount rate assumption changes for the future policy benefits, management considers this non-GAAP financial measure to provide useful supplemental information internally and to investors and analysts to help assess the capital position of the Company.

### Debt-to-Capital Ratio

Debt-to-capital ratio is computed by dividing total aggregate principal amount of debt by total capitalization (total debt plus total equity excluding AOCI). Management considers this non-GAAP financial measure to be useful internally and to investors and analysts when assessing its capital position.

#### Total Equity excluding AOCI

Total equity excluding AOCI is based on total equity excluding the effect of AOCI. Since AOCI fluctuates from quarter to quarter due to unrealized changes in the fair value of available for sale investments, changes in instrument-specific credit risk for market risk benefits and discount rate assumption changes for the future policy benefits, management considers this non-GAAP financial measure to provide useful supplemental information internally and to investors and analysts assessing the level of earned equity on total equity.

#### Yield on AAUM

Yield on AAUM is calculated by dividing annualized net investment income on an adjusted net earnings basis by AAUM. Management considers this non-GAAP financial measure to be useful internally and to investors and analysts when assessing the level of return earned on AAUM.