



October 2024

# Sensing Reimagined™

OTCQB: **ALMU**

Investor Presentation

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# At a Glance



Aeluma develops high performance semiconductors that scale for consumer markets.



**Headquarters: Santa Barbara, California**



**Team: 15**

<b>OTCQB</b>	
<b>ALMU</b>	
Share Price <sup>1</sup>	\$3.58
Market Cap. <sup>1</sup>	\$43.69M
Shares Outstanding <sup>1</sup>	12.18M
<sup>1</sup> At June 30, 2024	

**\$1.5B SAM in 2030**  
InGaAs sensors

**Broad Applicability**

**26+**

**ISO 9001:2015**

**SAM growing from \$240M in 2025**

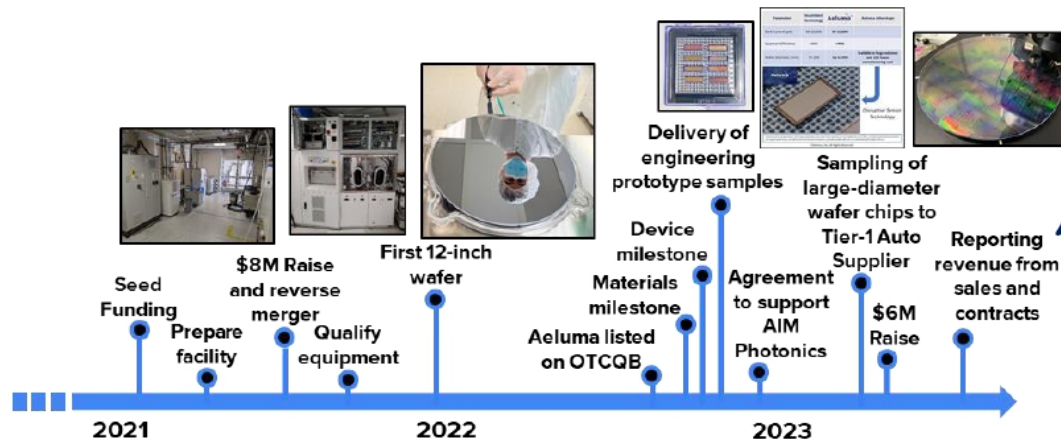
**Expanding marketing in** Mobile, AI, Quantum Computing, AR/VR, Communication, Biomedical, 5G/6G

**Issued and pending patents**

**Quality Management System Certification**

# Timeline and Milestones

Aeluma Reporting Revenue from Multiple Customers



## Revenue Reported

Achieving revenue after ~2 years from our initial private placement financing

- Aeluma began to recognize revenue from its products in fourth fiscal quarter ended June 30, 2023 (see 10-K filed on September 25, 2023) and has reported revenue every quarter since
- Revenue generated primarily from small-volume orders and development contracts

**Aeluma has met or beat all of its milestones**

# Fiscal Q4 2024

## Financial Highlights



### Revenue

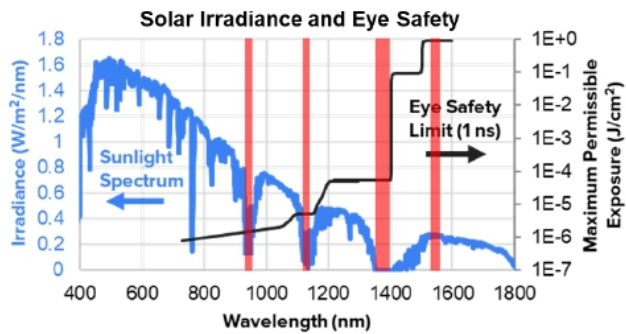
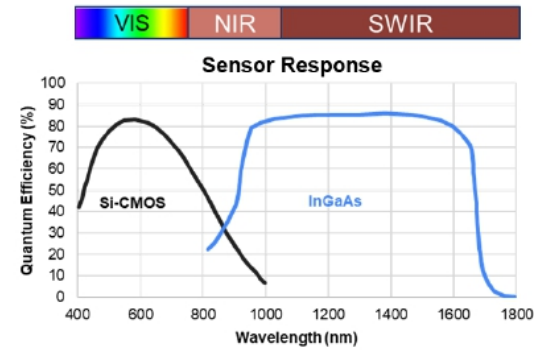


# Why Aeluma and Why Now?

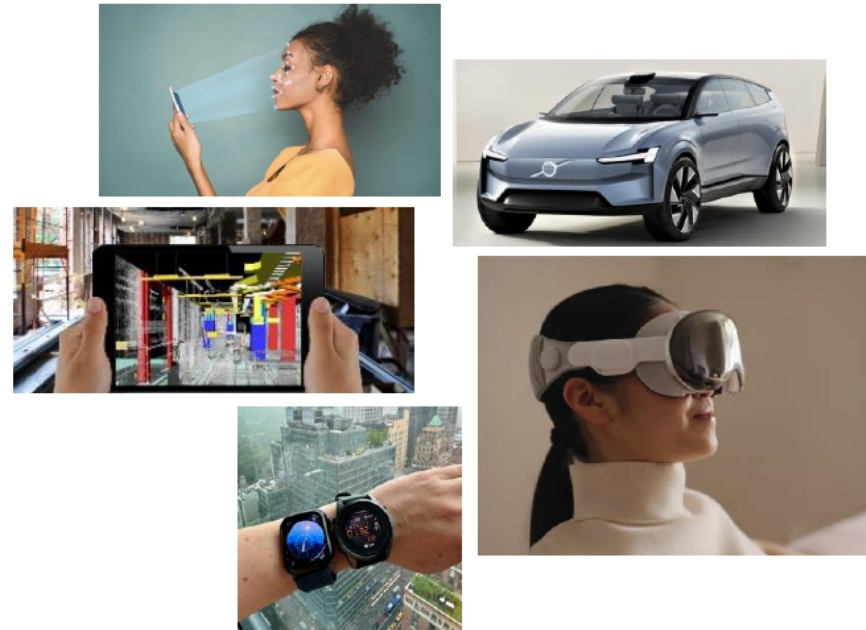
Shortwave Infrared (SWIR) Sensors Needed for Consumer Markets



What is SWIR?



SWIR sensors needed for eye safety and other benefits



**Radical approach** required to scale and reduce cost

# Technology Portfolio

- Detector Arrays
- Large-area Detectors
- Quantum Dot Lasers
- Heterogeneous Templates

**Aeluma™**  
High Performance Semiconductors that Scale

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### Shortwave Infrared Detector Arrays

**Custom Detector Arrays**

Examples shown are 256 X 128 arrays

**Custom Array Specifications**

Specification	Min.	Typ.	Max.	Unit
Pixel Pitch	5	12	-	µm
Rows	1	-	-	-
Columns	1	-	-	-
Peak Sensitivity Wavelength	0.95	-	1.55	µm
Detector Type	PHE (PFI) / SPAD			
Configuration	Common Anode + Common Cathode			

**Performance, Formats and Features**

- Low dark current photodetector array manufactured with large-diameter substrate platform
- Pixel and array size customizable
- Typical array sizes: 128 X 22, 256 X 128, 640 X 512
- Reliability performance exceeds generic Teledyne IR-400 optoelectronics standard
- Delivered as TOA chips or with BOCs
- FPA assembly available
- Small test arrays (ex. 8 X 8) available for eval./qual.

**Focal Plane Array Assembly**

### Large Area InGaAs Detectors

**High sensitivity, low dark current and high speed detectors for SWIR and XSWIR**

- Typical Photoconductive Diameter (Pc D) 2.25 to 5.0mm
- Typical Operating Wavelength (λ) 0.9µm to 1.55µm
- Detector (Pc D) 200µm or 500µm
- Format: Bare die or assembled in TO package

**Performance Specifications for λ = 1.064µm, D = 1.0mm InGaAs PIN**

Parameter	Symbol	Condition	Min.	Typ.	Max.	Unit
Spectral Response Range	λ <sub>r</sub>		0.95	1.064	1.5	µm
Peak Sensitivity Wavelength	λ <sub>p</sub>		-	1.064	-	µm
Quantum Efficiency	η <sub>e</sub>	A = 10	58	65	69	%
Responsivity	R	A = 10	0.92	0.84	0.77	A/W
Dark Current	I <sub>d</sub>	V = 0V	-	0.2	-	nA
Terminal Capacitance	C <sub>t</sub>	V = 0V f = 1MHz	-	135	-	pF

**Bare Die** **TO Package**

### Heterogeneous Integration Platform

Aeluma's proprietary heterogeneous integration platform integrates high-performance compound semiconductors (ex. GaAs, InP, GaSb) on large-diameter substrates including up to 12-inch Silicon.

This technology has the potential to scale, reduce cost, and increase yield, all of which are critical for emerging and mass-market applications.

**Summary of Offerings**

**High Quality Templates**

High-quality GaAs, InP, and GaSb templates grown on up to 12-inch Silicon substrates for scaling high-performance technologies to larger wafer sizes.

**Large-Scale Detectors for Wafer-Scale Integration**

Manufacturing detectors on the same substrate size as read-out IC enables wafer-scale integration to improve performance, increase functionality, and reduce cost.

**Monolithic Integration by Selective Growth**

Selective growth enables CMOS process integration and may be applied to Silicon Photonics, SiP electronics integrated with Silicon CMOS. Integration of InGaAs detectors with CMOS read-out ICs, and more.

**Lasers for Silicon Photonics**

Integrators of quantum dot lasers and other group III-V active devices in Silicon Photonics.

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# Aiming to Service a Broad Market

High Performance Semiconductors That Scale



## Mobile and AR/VR



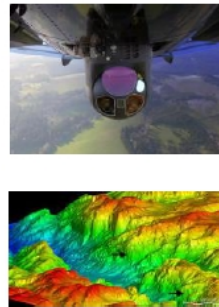
- Mobile phone, tablet
- Face ID
- LiDAR scanner
- Proximity sensors
- AR/VR glasses

## Communications, Quantum and AI



- Data centers and AI
- Telecommunications
- Quantum computing
- 5G/6G wireless

## Defense & Aerospace



- Imaging and LiDAR
- Security
- Autonomous systems
- Atmospheric sensing
- Topography

## Automotive LiDAR



- Consumer vehicles
- Robotaxis
- Trucking

## Industrial and Logistics



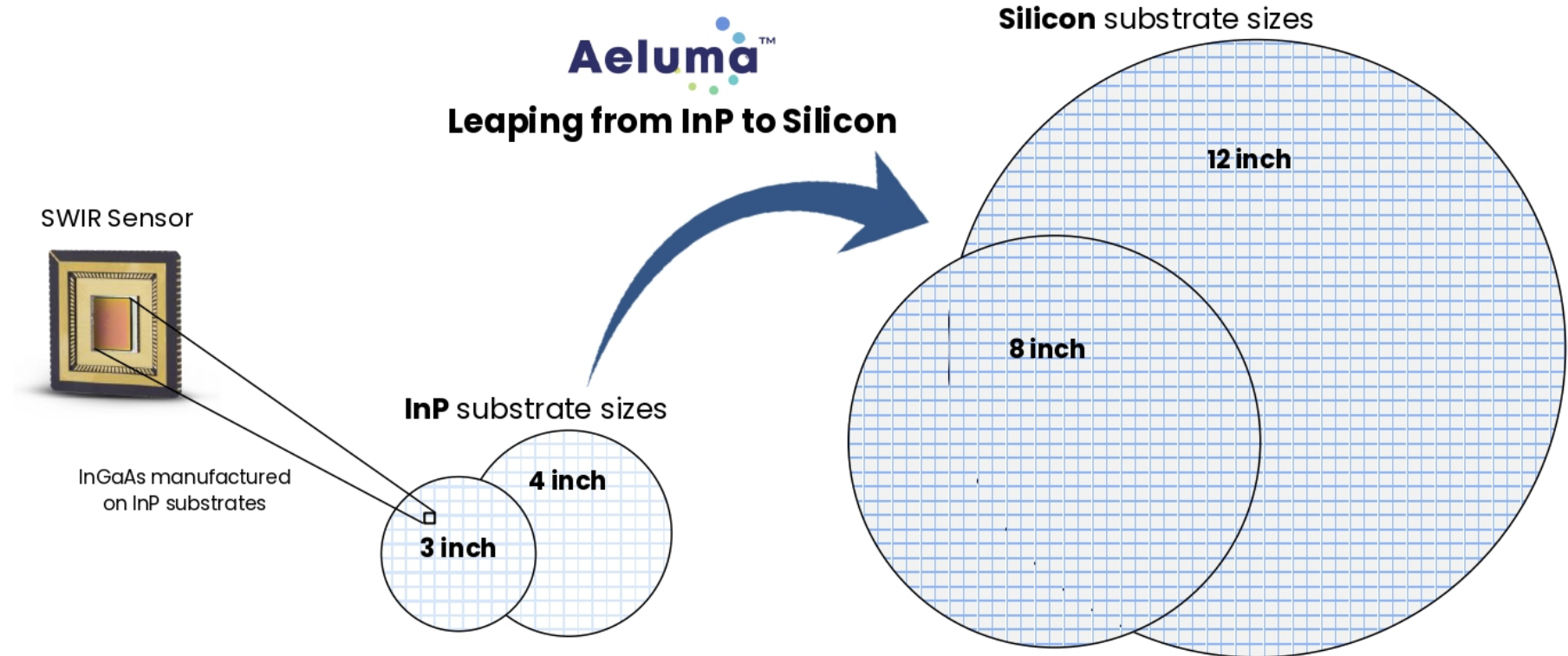
- Robotics
- Delivery robots
- Factory automation
- Logistics
- Security

**Aeluma positioned as a technology provider to service broad range of market verticals**



# The Aeluma Approach to Semiconductor Manufacturing

High Performance Technology with Large-Diameter Substrate Manufacturing

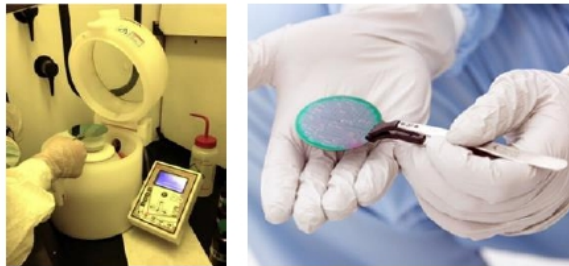


# Aeluma's Technology Breakthrough

Scalable, Cost-Effective Manufacturing Enabled by Cutting-Edge Intellectual Property



Conventional manufacturing of InGaAs semiconductor devices



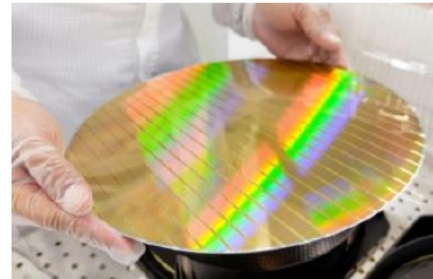
Non-scalable, manual and low throughput

Moving from 3-inch to 12-inch wafers



**16X wafer area**

## Aeluma high performance InGaAs with Silicon manufacturing



- ✓ Highly automated and ability to produce many devices per wafer
- ✓ Monolithic CMOS process integration
- ✓ Wafer-scale integration and packaging
- ✓ 10X lower manufacturing cost for mass market applications

# Manufacturing for a Mass Market

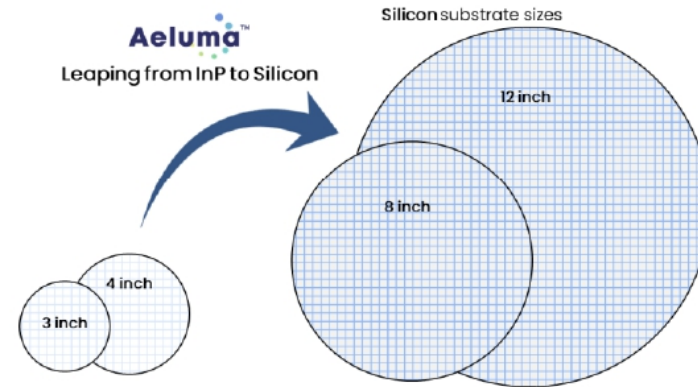


## Aeluma's Large-Diameter Manufacturing Economies of Scale

### Cars will have Radar, LiDAR, and Camera sensors



- **Market: 113 million automotive vehicles in 2024<sup>1</sup>**
- **Each vehicle may have 1-5 LiDAR sensors**
- **Note: Some LiDARs require more than 1 FPA**



### Example case: Manufacturing 20,000,000 sensor chips for LiDAR

Number of wafers required

3-inch: 425,532 wafers

4-inch: 212,768 wafers

3-inch: 47 chips per wafer

4-inch: 94 chips per wafer

Number of wafers required

8-inch: 42,824 wafers

12-inch: 17,700 wafers

8-inch: 467 chips per wafer

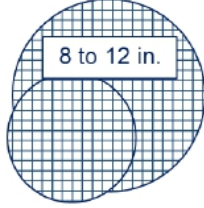

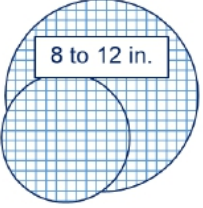
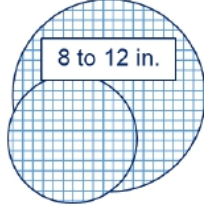
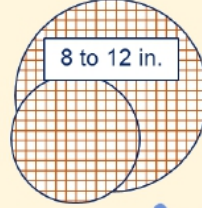








12-inch: 1,130 chips per wafer

**Aeluma's manufacturing approach can enable the scaling and cost reduction required for mass market applications.**

# Aeluma Outperforms the Competition



## Technology Comparison

	Incumbent technologies		Technologies for scaling and cost reduction		
Technology:	Si SPAD	InGaAs-on-InP	Ge-on-Si	CQD	InGaAs-on-Si
Substrate size:	 8 to 12 in.	 2 to 4 in.	 8 to 12 in.	 8 to 12 in.	 8 to 12 in.
Suppliers:	 		 	 	
Eye Safe:	No	Yes	Somewhat	Somewhat	Yes
Performance:	Good	Best	Fair	Fair	Best
Multiplication (APD, SPAD):	Yes	Yes	Possible	No	Yes
Wafer-scale integration:	Yes	No	Yes	Yes	Yes
Status:	Mature Scalable	Mature Not Scalable	Maturing Scalable	Maturing Scalable	<b>Maturing Scalable</b>

**Aeluma's is the only known technology that combines proven, high-performance InGaAs with scalable, cost-effective Silicon manufacturing, thereby overcoming the cost-performance tradeoff.**

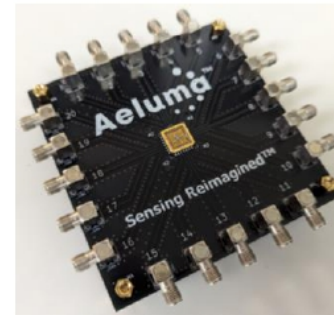
# Custom Detector Arrays

## SWIR Detector Arrays for Active and Passive Imaging

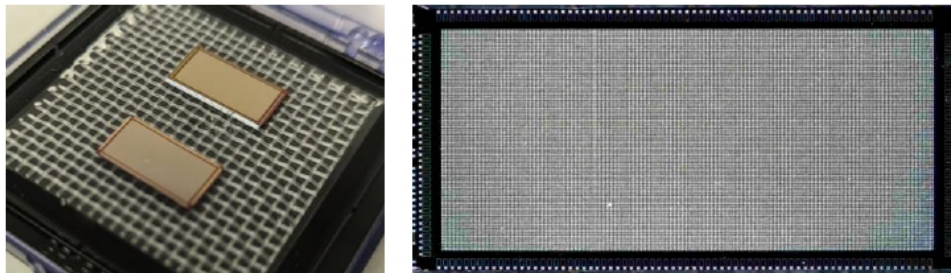
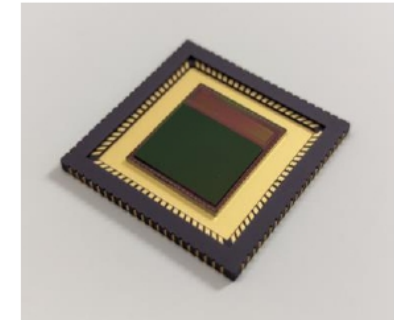


- Low dark current photodetector arrays manufactured with large-diameter substrate platform
- Pixel and array size customizable
- Typical array sizes: 128 X 32, 256 X 128, 640 X 512
- Delivered as PDA chips or with ROICs
- FPA assembly available
- Small test arrays (ex. 8 X 8) available for evaluation/qualification

**Evaluation Board**



**Focal Plane Array Assembly**



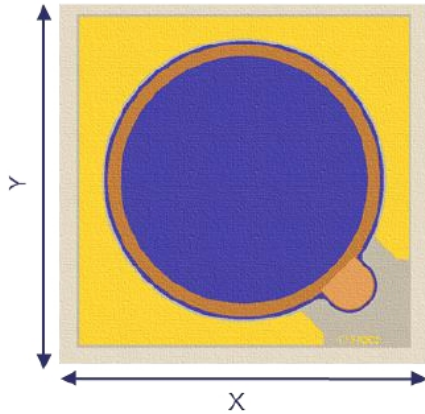
**Examples shown are 256 X 128 arrays**

Applicable markets include: automotive, mobile, AR/VR, defense & aerospace, industrial and logistics, and security

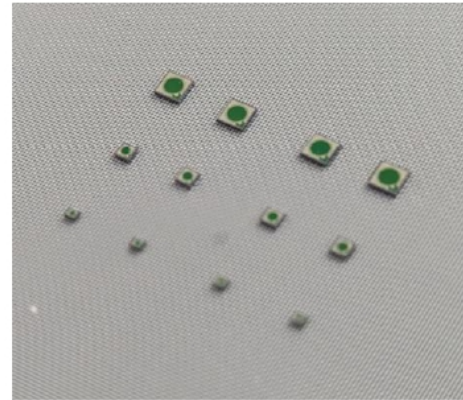
# Large-Area Detectors

High sensitivity and low dark current and high speed detectors for SWIR and XSWIR

- Typical Photosensitive Diameter (D): 0.25 to 5.0mm
- Typical Operating Wavelength ( $\lambda$ ): 0.95 to 1.55 $\mu\text{m}$
- Device: PIN, APD or SPAD
- Format: Bare die or mounted in TO package



**Bare Die**



**TO Package**



Applicable markets include: automotive, mobile, AR/VR, defense & aerospace, industrial and logistics, gas sensing, instrumentation, and security



# Opportunities for Growth

# Mobile and Consumer Markets

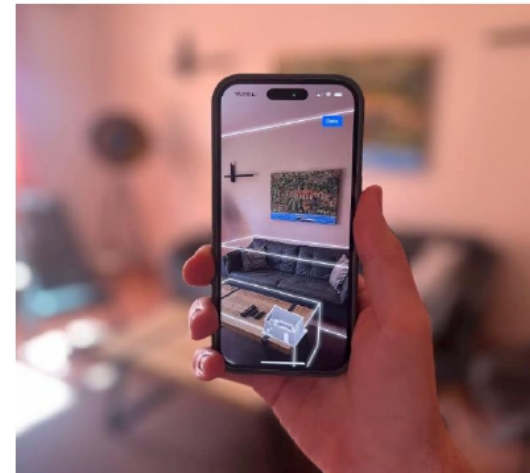
Representing ~\$296B in Semiconductor Revenue in 2023\*



**Facial ID**



**LiDAR Scanner**



**Proximity Sensor**





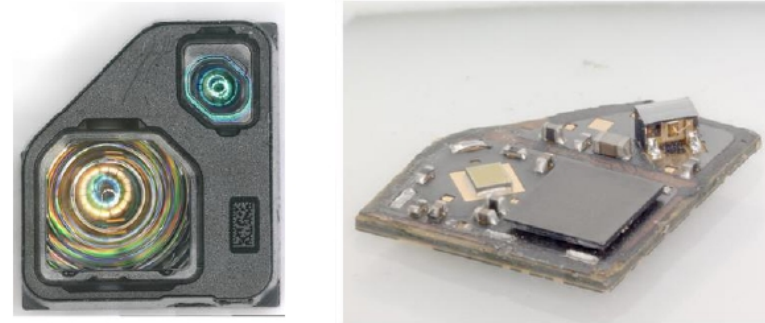
# Proximity Sensors in Mobile Devices with Displays

Under the Screen Sensors

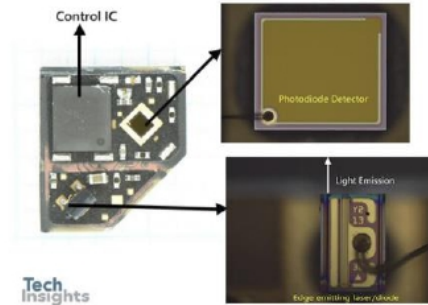
Behind the screen sensors minimize cutout but may distort screen



Under Display Proximity Sensor in iPhone 14 Pro:  
*Enabled by SWIR Laser/Detector Pair*



<https://www.yolegroup.com/product/report/iphone-14-pro-under-display-proximity-sensor/>

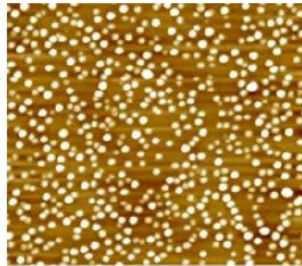


# Quantum Dot Lasers

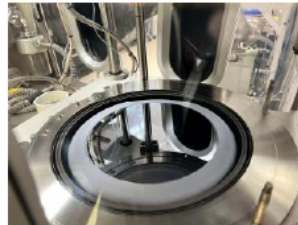
Heterogeneous Integration by Selective Growth



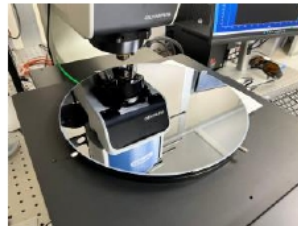
Quantum Dot Lasers



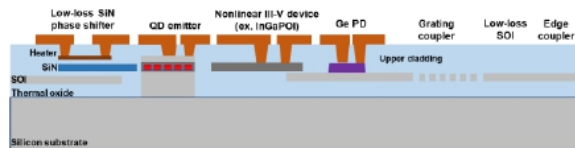
12-inch Wafer in Growth Chamber



12-inch Wafer Under Test

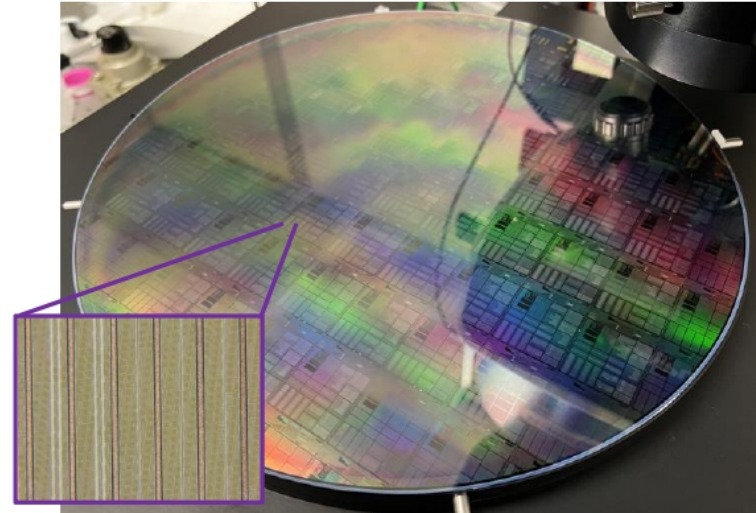


Lasers for Silicon Photonics



Integration of quantum dot lasers and other group III-V active devices in Silicon Photonics

12-inch Silicon Photonics Wafer with Aeluma Materials



[Aeluma, Inc. Enters into Agreement with RFSUNY to Support AIM Photonics](#)

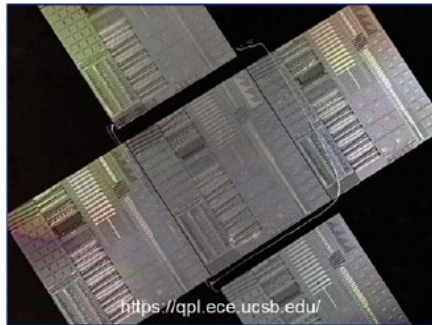
Applicable markets include: AI, high-performance computing, automotive, mobile, AR/VR, defense & aerospace, quantum computing, and communication

# Quantum Computing with Photonics

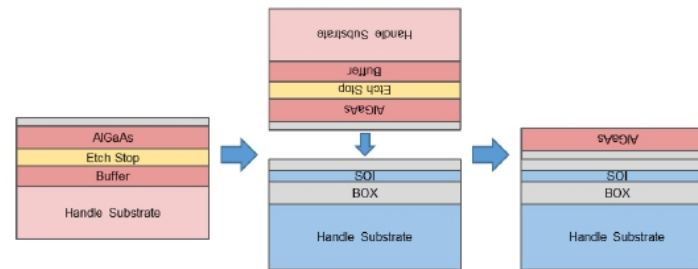
Entangled Photonic Pair Generation Enabled Heterogeneous Integration



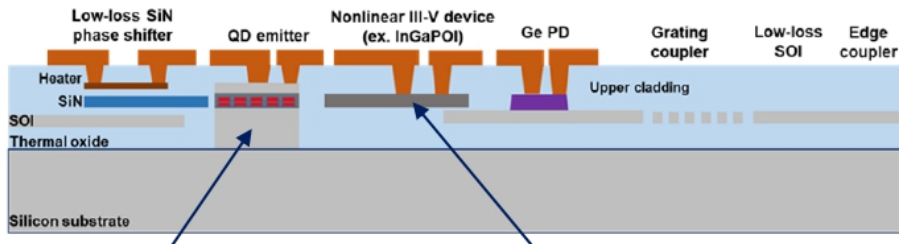
Quantum Photonic Circuits



Adding III-V layer to SOI Silicon Photonics Platform



Nonlinear III-V devices in 300mm SOI Silicon Photonics



Integrated gain with selective growth of InAs quantum dots

Integrated source with nonlinear InGaP or AlGaAs

Demonstration on 100mm substrated using Aeluma's 300mm growth capability



AlGaAs-on-Insulator following hybrid wafer bonding and substrate removal

# CHIPS Act Microelectronics Commons



Aeluma Hub Leader USC Named Recipient of CHIPS Act Program Award

RELEASE  
IMMEDIATE RELEASE

## Deputy Secretary of Defense Kathleen Hicks Announces \$238M CHIPS and Science Act Award

Sept. 20, 2023 | f t r

Deputy Secretary of Defense Kathleen Hicks announced the award today of \$238 million in "Creating Helpful Incentives to Produce Semiconductors (CHIPS) and Science Act" funding for the establishment of eight Microelectronics Commons (Commons) regional innovation hubs.

This is the largest award to date under President Biden's CHIPS and Science Act.

"The Microelectronics Commons is focused on bridging and accelerating the lab-to-fab transition, that infamous valley of death between R&D and production," said Deputy Secretary Hicks. "President Biden's CHIPS Act will supercharge America's ability to prototype, manufacture, and produce microelectronics scale. CHIPS and Science made clear to America – and the world – that the U.S. government is committed to ensuring that our industrial and scientific powerhouses can deliver what we need to secure our future in this era of strategic competition."

Source: <https://www.defense.gov>

- Deputy Secretary of Defense announced \$238 million in CHIPS funding for the establishment of Microelectronics Commons regional hubs
- According to the announcement, only 8 of 83 submitted proposals were selected for a funding award
- Aeluma hub leader University of Southern California led winning proposal
- Aeluma proud to have contributed to winning proposal and participating as affiliate member of the hub

# Future Advanced-Node Semiconductors

Heterogeneous Integration of III-V Materials on Silicon CMOS



## Aeluma Wins \$11.717 Million DARPA Contract for Nano-Scale Semiconductors

SEPTEMBER 18, 2024 4:01PM EDT

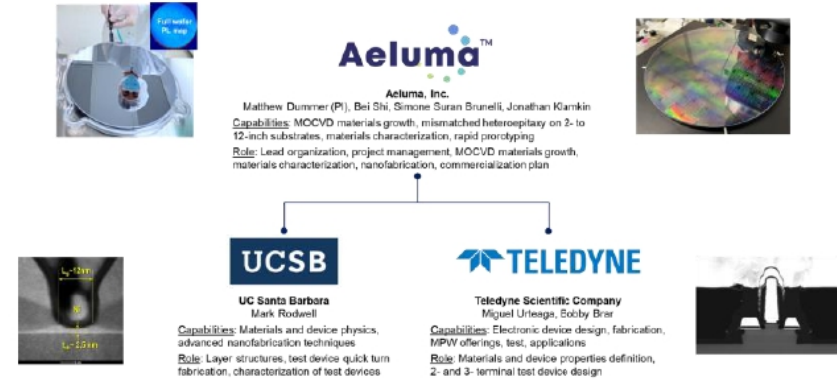
[Download as PDF](#)

*Award to Develop Heterogeneous Integration Technology Compatible with Leading Edge and Future Advanced-Node Semiconductors*

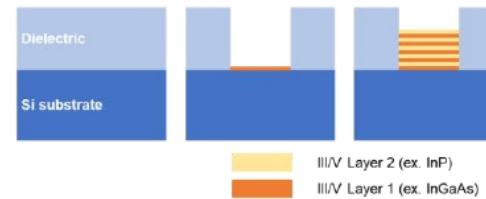
*Technology Applications Include AI, Mobile Devices and 5G/6G*

*Aeluma Partnering with Teledyne Scientific Company and University of California Santa Barbara*

GOLETA, CA / ACCESSWIRE / September 18, 2024 / Aeluma, Inc. (OTCQB:ALMU), a semiconductor company specializing in high performance, scalable technologies for mobile, automotive, AI, defense & aerospace, communication and quantum computing, announced today that it has been awarded funding from the Defense Advanced Research Projects Agency (DARPA) to develop heterogeneous integration technology compatible with leading edge and future advanced-node semiconductors with potential applications in AI, mobile devices and 5G/6G wireless communication.

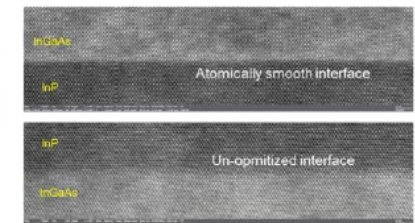


### NEOFILMS Selective Area Heteroepitaxy Concept



SAH provides aspect ratio trapping and thermal stress relief while enabling CMOS process integration.

### Atomic Layer Epitaxy for Composition Sharpness



MOCVD-enabled ALE allows for atomic-level control of film thickness and interface sharpness.



# The Path to Commercialization

# Aeluma's Headquarters

Ideal Location for Development and Commercialization

- Located in Goleta, California High-Tech Corridor
- 9,000 sq. ft. space with cleanroom facility
- ISO 9001:2015 Certified



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# Aeluma's Cost-Effective Scalable Manufacturing



12-inch Wafer Capability and Strong Intellectual Property

- Commercial 12-inch state-of-the-art deposition tool
- Set up for cassette loading production
- Support equipment for wafer clean and processing
- Extensive patent protection and trade secrets
- **Large-volume foundry partners for scaling**





# Leadership Team

Vision, Entrepreneurship and Expertise



## Senior Management



**Jonathan Klamkin, PhD**  
 Founder, CEO &  
 Director



**Matthew Dummer**  
 Director of Technology



## Board Members



**Steven DenBaars, PhD**  
 Advisor, Seed Investor &  
 Director



**John Paglia, PhD**  
 Director



**Craig Ensley**  
 Director



## Investors/Advisors

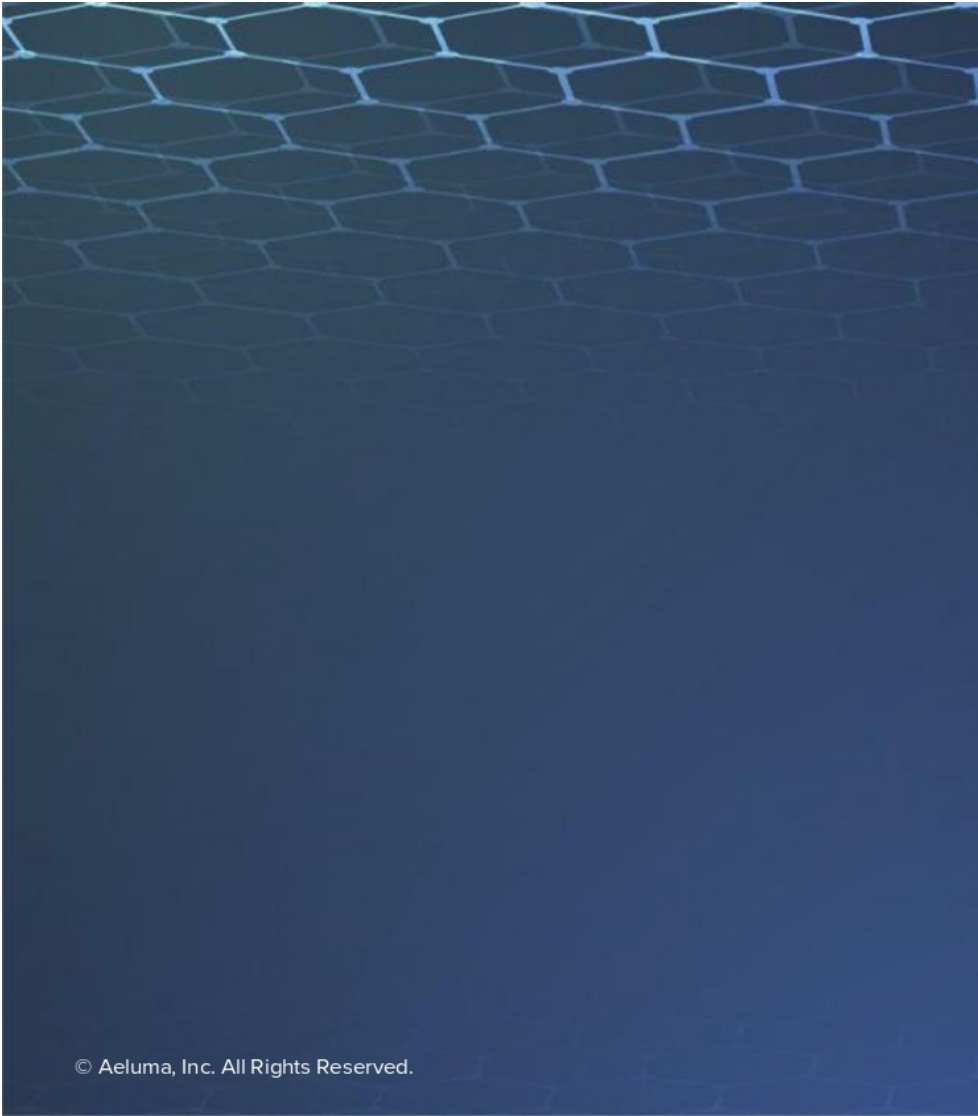


**Shuji Nakamura, PhD**  
 Seed Investor



**Richard Ogawa, JD**  
 Advisor & Seed Investor





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