

2024
Annual
Meeting of
Shareholders



#### Disclaimer

We make forward-looking statements in this message that are based on our management's beliefs, assumptions, expectations and estimates, and on information currently available to our management.

Forward-looking statements include all statements that are not historical facts, and they involve risks and uncertainties. You should not put undue reliance on any forward-looking statements, and no forward-looking statements can be guaranteed.

You should understand that many important factors could cause our results to differ materially from those expressed in forward-looking statements.





## **Business Agenda**

- 1. Election of Directors
- Ratification of Independent Public Accountants for the Company
- 3. Any other business that may become before the meeting

### **Voting Matters**

#### **Election of Eight (8) Directors**

- > Tommie G. Cummings
- > Christopher B. Harmon
- >> Robert L. Henderson
- >> Robert R. Jolly, Jr.
- > Thomas H. McGough
- > David G. Moss, Jr.
- > Andrew J. Ratliff
- J. Stephen Smith

# Ratification of Independent Accountants

The appointment of Saltmarsh, Cleaveland & Grund as independent public accountants, serving as the external auditors.

### **Shares Outstanding & Quorum**

- >> The Record Date was APRIL 1, 2024.
- >> There were 2,897,865 shares of common stock outstanding on the Record Date.
- >> There were 1,829,876 shares counted as being represented in person or by proxy or 63.15% voted.
- >> Because a *majority* of shares are represented a QUORUM is present.

## Voting

- > Polls are open for voting on items of business.
- > Our proxy holders today are Howard Lamar Myers, Jr. and J. David Dresher.
- >> If you have not sent in your proxy and would like to vote, please indicate so now.
- > The <u>preliminary</u> results of the shares voted will be announced at the end of this meeting.
- > The final total of shares voted will be reflected in the official record of the meeting.

## Stock Ownership - Top 20

Number of Shares		Name
1.	221,454	J Stephen Smith
2.	182,916	Wirt Adams Yerger III Trust/Yerger Properties LLC
3.	172,468	Edward A Canady & Companies
4.	109,704	The Banc Funds Company
5.	73,936	Reba D Miller & H Lawayne Allred
6.	65,708	Bruce A Thiel & Suzanne Thiel
7.	50,000	J T Stephens
8.	50,000	Jennifer Heath Giannini
9.	50,000	Steven W Heath
10.	48,899	David Grady Moss Jr

# Stock Ownership - Top 20

Number of Shares		Name	
11.	43,821	Christopher B Harmon	
12.	40,500	Robert L Henderson	
13.	40,050	Richard P Heartsill	
14.	40,000	Jay A Odom Family Trust	
15.	37,666	Andrew J Ratliff & Deborah A Ratliff	
16.	36,578	John P White	
17.	34,000	Bob Smith & Martha Smith	
18.	32,348	Billy Fletcher	
19.	32,084	SouthPoint Bank 401K Employee Stockownership Plan	
20.	31,219	Diamond Partners, LTD.	

## Shareholders/Employees

>> 400 Approximate Shareholders

- **≫153 Total Employees** 
  - **≫120 Bank Employees**
  - **≫33 Home Mortgage Lending** Employees

## **Branch Locations**

Name	Deposits as of 4/30/24
Grandview	\$757,348,880
Cullman	\$268,495,965
Trussville	\$81,416,551
Liberty Park	\$63,980,937
Gardendale	\$61,190,276
Arab	\$54,904,125
Hanceville	\$43,728,756
Cullman - Hwy 157	\$39,757,736
Fairview	\$27,310,056
Wilsonville	\$22,914,077
Homewood	\$15,006,137

#### **Homewood Office**



Opened 4/2/24

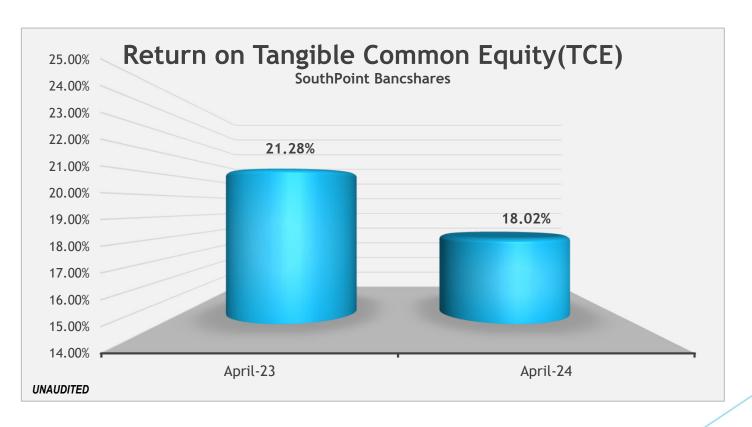
1720 28<sup>th</sup> Avenue South

**Stone Building Company** 

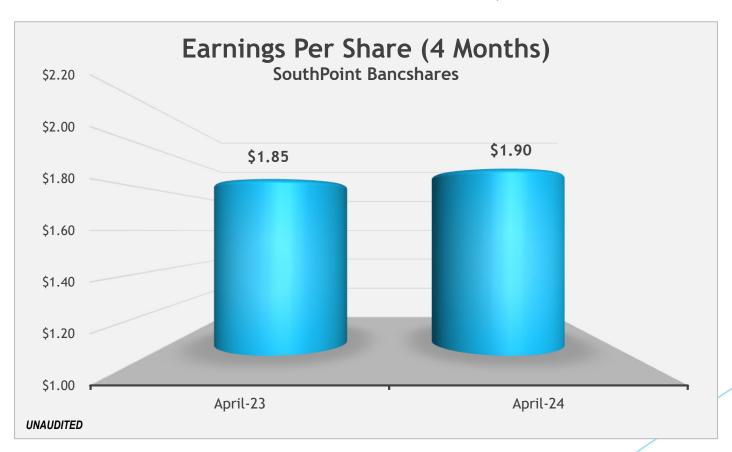
**Barrett Architecture** 

**Interior Elements** 

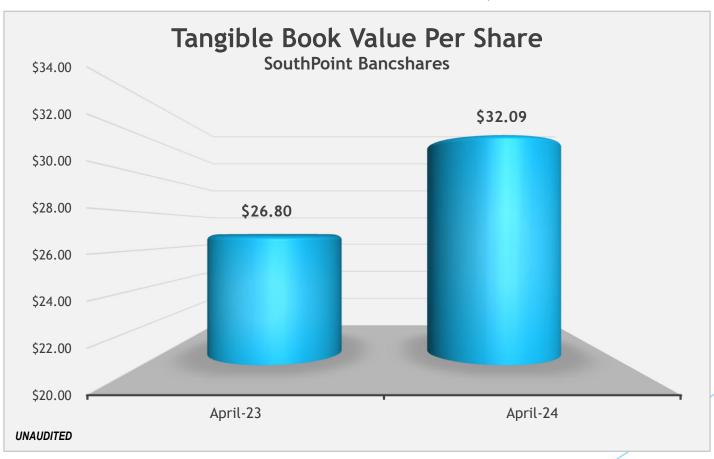
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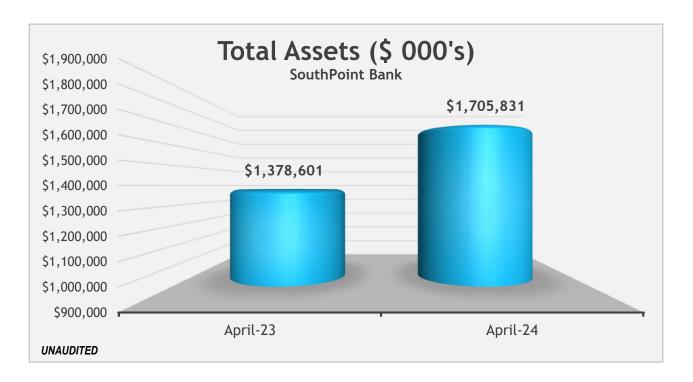


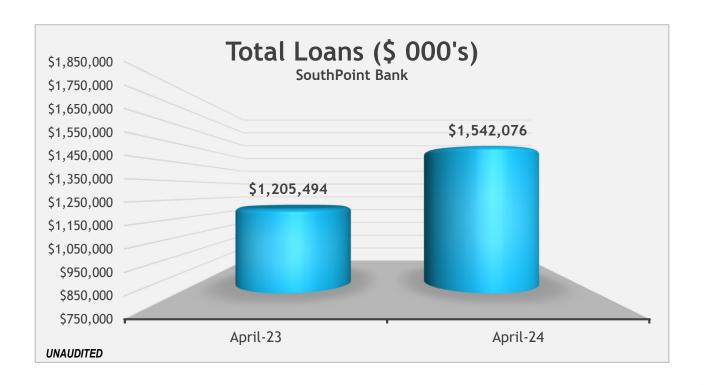
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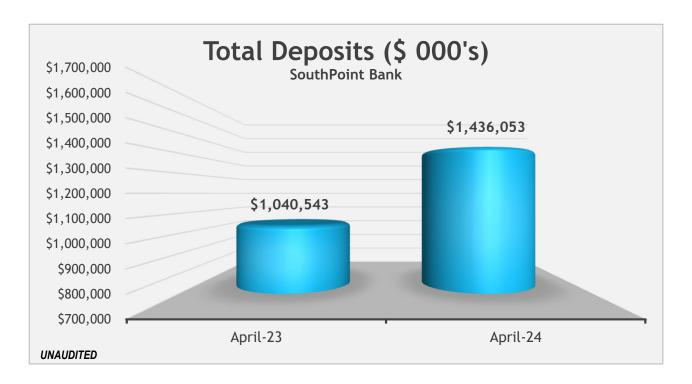


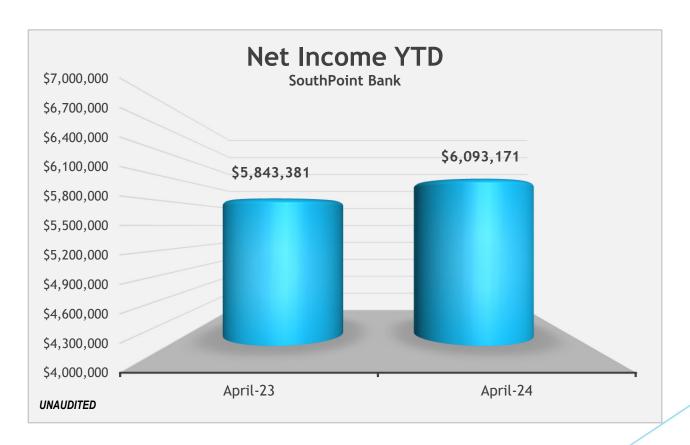
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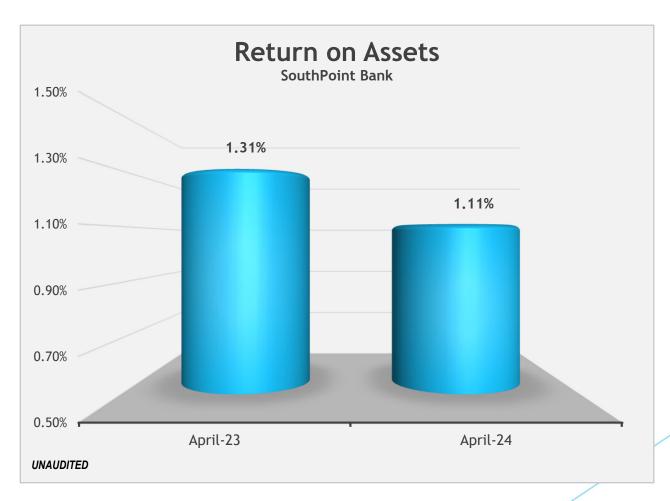


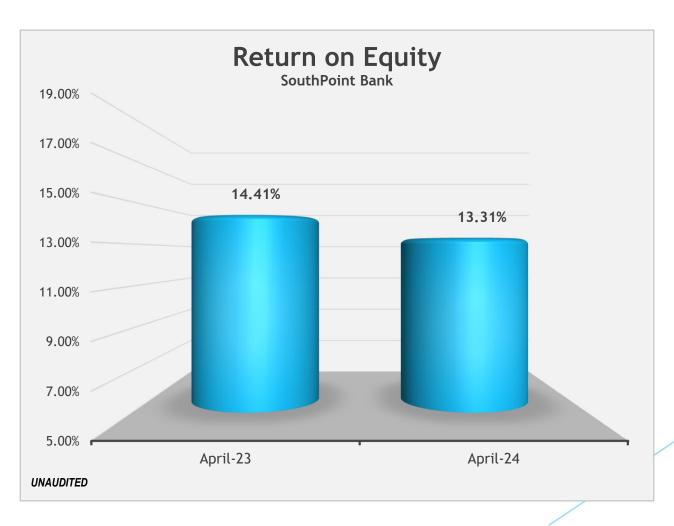


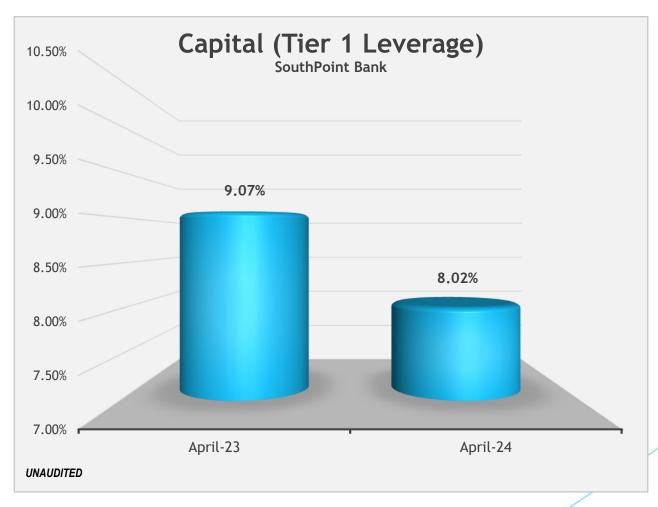


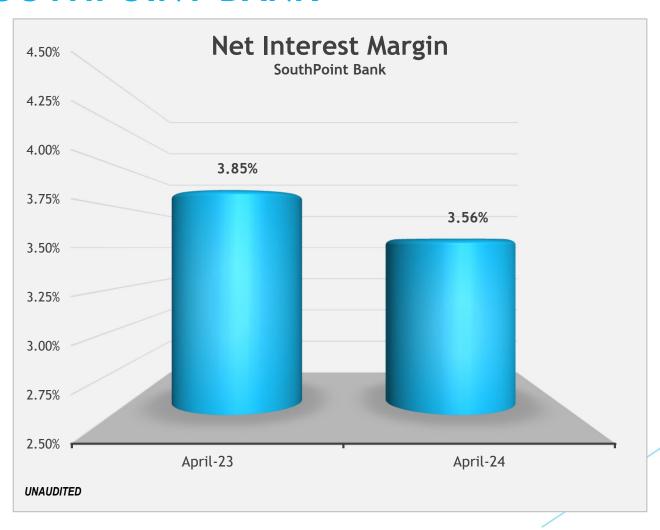


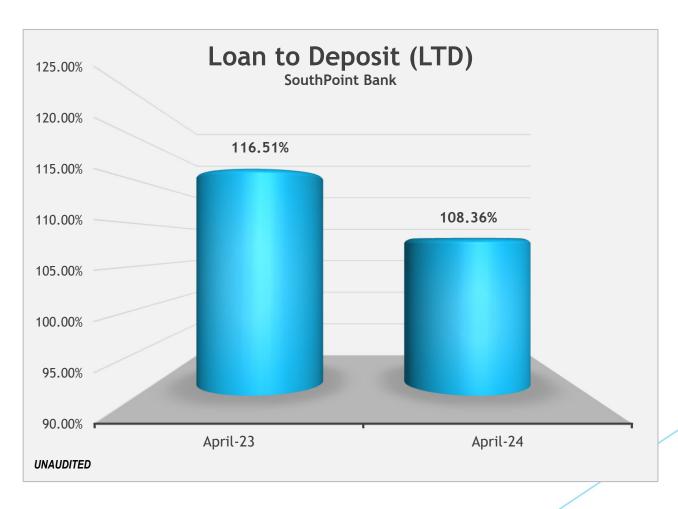


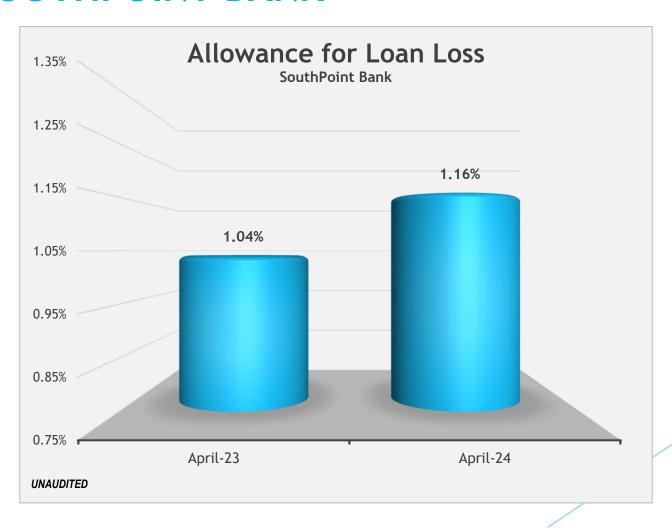


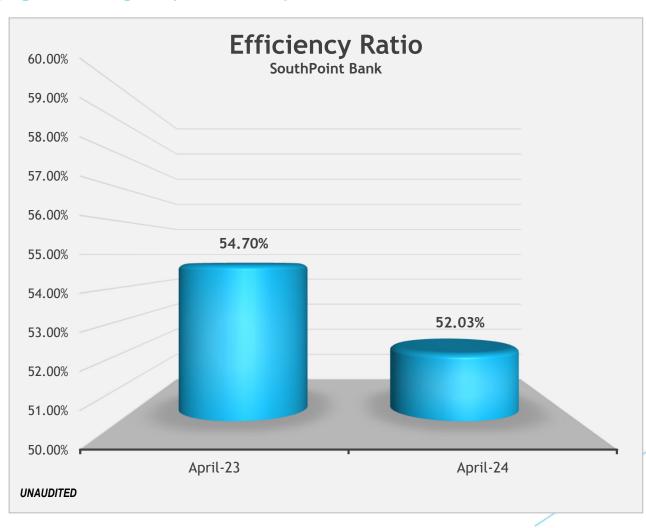




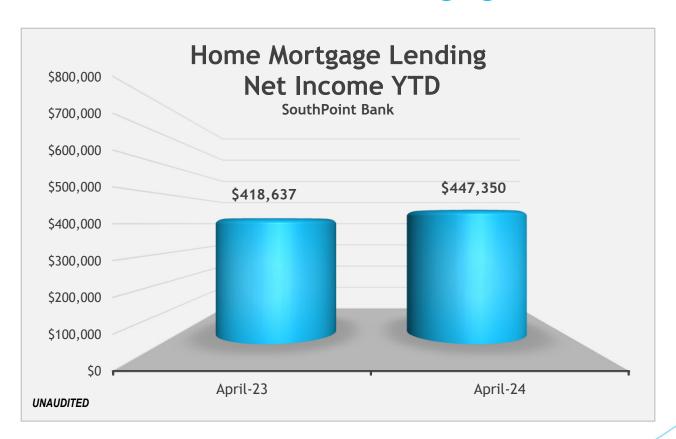








## **SOUTHPOINT BANK - Mortgage Division**



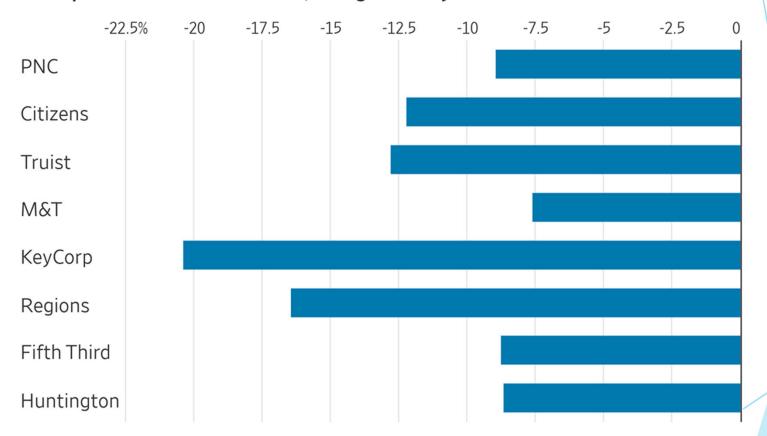
# **Home Mortgage Lending Offices**

Closed as of 4/30/24	Closed Loans	
\$33,300,446	95	
\$6,485,476	27	
\$6,196,088	32	
\$1,485,968	8	
\$21,645	1	
0	0	
\$47,489,623	163	
	\$33,300,446 \$6,485,476 \$6,196,088 \$1,485,968 \$21,645 0	

# **Deposit/Loan Information**

Category	Amount	Number of Accounts
Total Deposits	\$1,436,053,496	20,590
Total Loans	\$1,542,076,514	3,800
Total Households		10,886

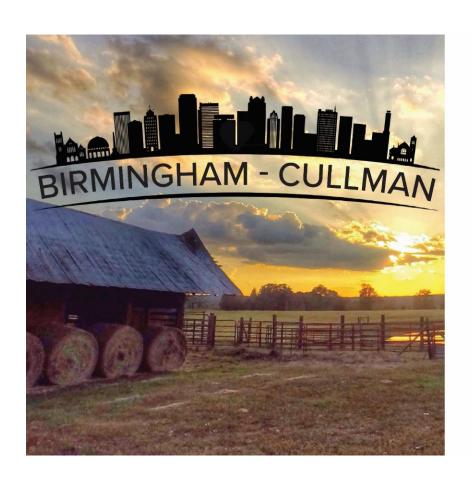
#### First-quarter net interest income, change from a year earlier



Source: The companies

### **Future Challenges**

- Deposit growth
- > Merged bank efficiency improvements
- > Potential recession effect on loan portfolio quality
- Branch efficiency improvements
- Government interference with profitability and its effect on the community bank business model
- Increase Cost of Funds on Net Interest Margin
- > Competition from similar business models which are non-taxed organizational structure (Credit Unions)
- Cost of increasing the amount of Fraud committed by criminals on our customers



**Questions** 





#### PRELIMINARY VOTING RESULTS

- >> The total percentage of outstanding shares voted is 63.15%.
- >> Therefore, all eight (8) directors have been elected to serve on the Bank's board, effective today through the 2025 Annual Meeting of Shareholders.
- >> For the ratification of the independent public accountants, serving as the external auditors of the Holding Company, the number of affirmative votes received was 98.25%.
- >> Therefore, the appointment of Saltmarsh, Cleaveland & Gund, P.A. has been ratified.