Second Quarter 2024 Earnings Supplement

Claros Mortgage Trust, Inc. (CMTG)

August 5, 2024









The properties above are not representative of all transactions. The information provided herein is as of June 30, 2024 unless otherwise not

Second Quarter 2024 Highlights



\$6.8 billion
Loan Portfolio 3

\$2.2 billion

Equity Book Value

\$191 million

Total Liquidity 1

2.4x
Net Debt / Equity
Ratio 5

9.0% Weighted Average All-In Yield²

98% Floating Rate Loans ³

98% Senior Loans 3,14

69.3% Weighted Average Portfolio Adjusted LTV ⁴



Second Quarter 2024 Highlights (cont'd)

Financial

- GAAP net loss of \$11.6 million, or \$0.09 per share; distributable earnings of \$28.9 million, or \$0.20 per share; and distributable earnings prior to realized losses of \$30.4 million, or \$0.21 per share 6
- Book value per share of \$15.27; general CECL reserve per share of \$0.95
- REO investments contributed \$0.02 per share to distributable earnings for the quarter, compared to a distributable loss of \$0.03 per share for Q1 2024
- The Company declared a dividend of \$0.10 per share of common stock with respect to the third quarter of 2024. The dividend is payable on October 15, 2024 to stockholders of record as of the close of business on September 30, 2024.

Loan Portfolio 3,7

- \$6.8 billion loan portfolio of which 98% are floating-rate and 98% are senior loans
- During the quarter:
 - Sold one loan previously classified as held-for-sale at March 31, 2024
 - Received \$41 million in loan repayments
 - Funded \$143 million on existing loan commitments
- Loans with a risk rating of 4 or higher increased to 35% of the loan portfolio as of June 30, 2024, compared to 29% at March 31, 2024 3
 - No additional 5 rated loans from March 31, 2024
- CECL reserve stands at 3.1% of UPB at June 30, 2024, comprised of (i) specific reserves of 23.1% on 5 rated loans and (ii) general reserve of 2.1% (3.3% on 4 rated loans and 1.5% on remaining loans)
- Subsequent to quarter-end, received full payoffs of three loans with aggregated UPB of \$243.7 million:
 - \$22.5 million loan secured by a build-to-rent property located in Georgia (risk rated 3)
 - \$98.7 million loan secured by an industrial property located in Nevada (risk rated 3)
 - \$122.5 million loan secured by an office building located in New York (risk rated 4, was satisfied by partial cash payment and a discounted loan secured by a retail and entertainment property located in New Jersey and equity interests in two additional properties)

Liquidity and Capitalization

- At June 30, 2024:
 - Total liquidity of \$191 million consisting of \$148 million of cash, and \$43 million of approved and undrawn credit capacity ¹
 - Unencumbered loan assets totaled \$490 million (94% senior loans); unencumbered REO with a carrying value of \$146 million
- Warehouse financing capacity totaled \$5.2 billion across five counterparties; \$3.6 billion outstanding at June 30, 2024
- Net debt / equity ratio of 2.4x and total leverage ratio of 2.8x as of June 30, 2024, unchanged from March 31, 2024 ^{5,8}

See Endnotes in the Appendix.



Loan Portfolio Overview



a. At June 30, 2024, mixed-use comprises of 4% office, 2% retail, 2% multifamily, 1% hospitality, and immaterial amounts of for sale condo.

Mixed-use allocations are based upon allocable square footage except where another method is deemed more appropriate under the applicable facts and circumstances.

Excludes loans held-for-sale.



Loan Portfolio Overview (cont'd)

\$ amounts in million	าร				Region Exp	osure by Carryi	ng Value and as	a % of Total Car	rying Value	
Collateral Type	Number of Loans	Carrying Value ³	% of Total Carrying Value	West	Northeast	Southeast	Mid Atlantic	Southwest	Midwest	Other
Multifamily	21	\$2,721	40%	\$1,269 / 19%	\$390 / 6%	-	\$266 / 4%	\$513 / 8%	\$284 / 4%	-
Hospitality	8	\$1,233	18%	\$614 / 9%	\$335 / 5%	\$285 / 4%	-	-	-	-
Office	9	\$975	14%	\$257 / 4%	\$273 / 4%	\$233 / 3%	-	\$88 / 1%	\$125 / 2%	-
Mixed-use ^a	5	\$605	9%	-	\$195 / 3%	\$103 / 2%	\$307 / 4%	-	-	-
Land	6	\$519	8%	-	\$368 / 5%	\$30 / 0%	\$120 / 2%	-	-	-
For Sale Condo	2	\$215	3%	\$209 / 3%	\$6 / 0%	-	-	-	-	-
Other ^b	11	\$567	8%	\$98 / 1%	\$197 / 3%	\$112 / 2%	\$83 / 1%	-	\$74 / 1%	\$2 / 0%
Total	62	\$6,835	100%	\$2,446 / 36%	\$1,764 / 26%	\$764 / 11%	\$777 / 11%	\$601 / 9%	\$483 / 7%	\$2 / 0%

Totals may not foot due to rounding.

a. At June 30, 2024, mixed-use comprises of 4% office, 2% retail, 2% multifamily, 1% hospitality, and immaterial amounts of for sale condo.

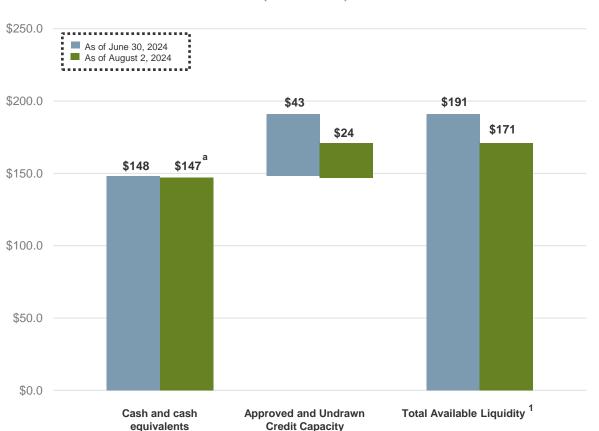
Mixed-use allocations are based upon allocable square footage except where another method is deemed more appropriate under the applicable facts and circumstances.

b. Includes four loans secured by a portfolio of build-to-rent homes, representing \$134 million in loan commitments and \$113 million in unpaid principal balance.



Liquidity Overview & Unfunded Commitments





Unfunded Commitments and Source of Funds b (\$ in millions)



a. Reflects payment of dividend of \$36 million which was paid on July 15, 2024.

b. As of June 30, 2024, we had unfunded commitments of \$749 million and \$443 million of in-place or expected financing, excluding \$43 million of approved and undrawn credit capacity, resulting in net unfunded commitments of \$306 million, with \$96 million to be funded over FY24.

c. Not expected to fund is comprised of unfunded commitments relating to loans on non-accrual status, loans in maturity default, loans risk rated 5 and/or delinquent loans.



Financial Overview

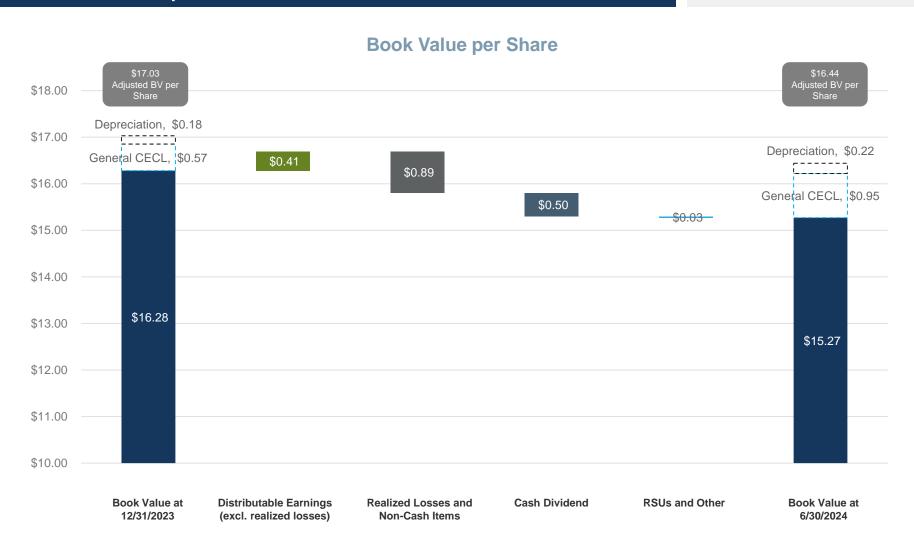
- GAAP net loss of \$11.6 million, or \$0.09 per share; distributable earnings of \$28.9 million, or \$0.20 per share; and distributable earnings prior to realized losses of \$30.4 million, or \$0.21 per share ⁶
- Paid a cash dividend of \$0.25 per share for the second quarter of 2024

Key Financial Metrics	2Q-2024	1Q-2024	YTD 2024
GAAP Net Loss (\$MM)	\$(11.6)	\$(52.8)	\$(64.3)
Per Share	\$(0.09)	\$(0.39)	\$(0.48)
Distributable Earnings (Loss) (\$MM) ⁶	\$28.9	\$(16.8)	\$12.2
Per Share	\$0.20	\$(0.12)	\$0.08
Distributable Earnings prior to realized losses (\$MM) ⁶	\$30.4	\$27.7	\$58.1
Per Share	\$0.21	\$0.20	\$0.41
Dividends (\$MM)	\$35.5	\$35.6	\$71.2
Per Share	\$0.25	\$0.25	\$0.50
Book Value (\$MM)	\$2,171.4	\$2,215.9	
Per Share	\$15.27	\$15.55	
Adjusted Book Value per Share ^a	\$16.44	\$16.47	
Net Debt / Equity Ratio ⁵	2.4x	2.4x	
Total Leverage Ratio 8	2.8x	2.8x	

a. See page 7 for book value bridge.



Book Value per Share Roll-Forward





Real Estate Owned

Hospitality Portfolio

- In Q1 2021, we acquired legal title to a portfolio of seven limited service hotels located in New York, NY
- Underlying asset performance continues to be strong, exceeding pre-COVID levels

Acquisition Date	February 2021
Location	New York, NY
Keys	1,087
Gross Cost	\$419 million
Net Cost ¹	\$391 million
Debt Outstanding	\$280 million
Net Equity ²	\$139 million



Mixed-Use

- In Q2 2023, we acquired legal title to a mixed-use property located in New York, NY
- The mixed-use property contains office, retail and signage components

Acquisition Date	June 2023
Location	New York, NY
NSF	142K (Office) + 33K (Retail)
Gross Cost	\$149 million
Net Cost ¹	\$146 million
Debt Outstanding	-
Net Equity ²	\$149 million



Image not representative of all hotels in portfolio.

^{1.} Net of accumulated depreciation and amortization.

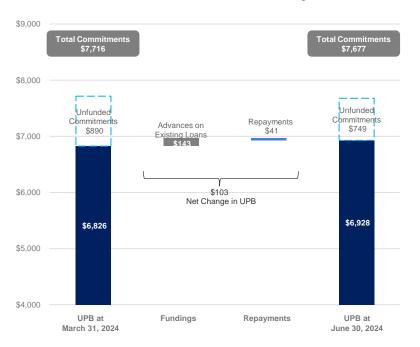
^{2.} Excludes impact accumulated depreciation and amortization.



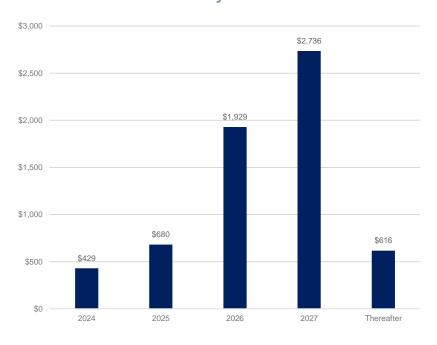
Loan Portfolio Activity and Loan Maturity

- During the quarter, funded \$143 million on existing loan commitments and received \$41 million in loan repayments; net increase in unpaid principal balance of \$103 million
- Average loan commitment of ~\$120 million
- 83% of loans with maturities 2026 or later ^{11,a}

Q2 2024 – Loan Activity



Loan Maturity Schedule 11,a



Totals may not foot due to rounding

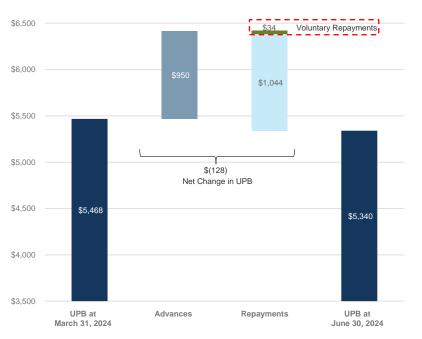
a. Excludes \$538 million of loans in maturity default as of June 30, 2024. For 2026 and 2028, amounts include \$30 million and \$38.4 million, respectively, of unpaid principal balance for loans whose fully extended maturities were extended subsequent to June 30, 2024.



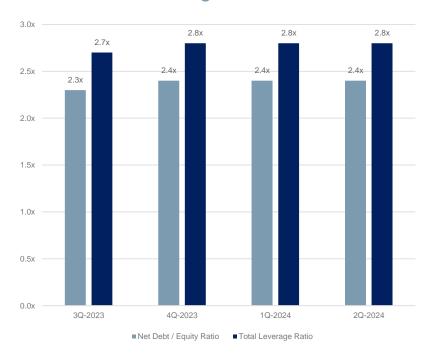
Financing Activity and Leverage

- During the second quarter, we significantly expanded and restructured our relationship with our largest financing counterparty, resulting in a realignment of certain of our assets to this facility
- Stable leverage levels; leverage ratios have remained unchanged since Q4 2023
- Including \$34 million in Q2 2024, we have made \$473 million in voluntary delevering payments since Q1 2023

Q2 2024 – Financing Activity



Leverage Ratios ^{5,8}



Totals may not foot due to rounding



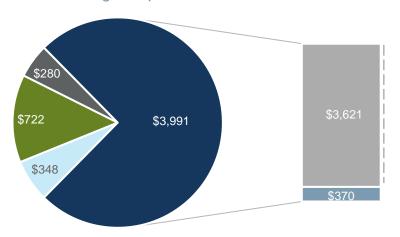
Financing Mix

- Total financing capacity of \$7.1 billion decreased from \$7.2 billion at March 31, 2024; undrawn capacity of \$1.7 billion unchanged from March 31, 2024 12
- Weighted average spread of 3.01% at June 30, 2024, decreased from 3.03% at March 31, 2024

Summary of Outstanding Financing

Mark-to-Market

Financing Composition and Mark-to-Market %



- Warehouse Facilities
- Term Participation Facility
- Asset Specific Financing
 Secured Term Loan
- Debt Related to REO

Financing Balances and weighted average spreads

\$ amounts in millions	Capacity	UPB at June 30, 2024	Weighted Average Spread ¹³
Repurchase agreements and term participation facility	\$5,626	\$3,991	2.69%
Asset Specific Financing	\$460	\$348	3.67%
Secured Term Loan	\$722	\$722	4.50%
Debt Related to REO	\$280	\$280	2.90%
Total as of 2Q-2024	\$7,088	\$5,340	3.01%

At June 30, 2024, of \$3.6 billion UPB under repurchase agreements, \$2.4 billion relates to facilities with credit and limited capital markets mark-to-market provisions and \$1.2 billion relates to facilities with credit only mark-to-market provisions

Appendix









The properties above are not representative of all transactions.



CMTG Portfolio	Summary by Սոր	paid Principa	l Balance as	of June 30, 202	24 (\$ amounts i	n millions)			
Investment	Carrying Value ³ ^U	Inpaid Principal Balance	Loan Commitment ¹⁰	Origination Date	Property Type	Location	Loan Type	Construction	Risk Rating
Investment 1	400.9	402.2	405.0	Dec-21	Multifamily	CA	Senior	N	4
Investment 2	389.8	390.0	390.0	Nov-19	Multifamily	NY	Senior	N	3
Investment 3	256.3	255.0	255.0	Jul-18	Hospitality	NY	Senior	N	3
Investment 4	225.3	225.0	225.0	Jul-21	Hospitality	GA	Senior	N	3
Investment 5	220.7	221.4	227.0	Jun-22	Hospitality	CA	Senior	N	3
Investment 6	213.2	213.8	235.0	Aug-22	Hospitality	CA	Senior	N	3
Investment 7	208.9	208.9	247.3	Oct-19	For Sale Condo	CA	Senior	N	4
Investment 8	187.8	187.9	193.1	Oct-19	Mixed-Use	DC	Senior	N	3
Investment 9	186.4	186.4	319.9	Sep-19	Office	GA	Senior	N	4
Investment 10	183.2	183.0	183.0	Sep-18	Land	NY	Senior	N	3
Investment 11	169.7	170.2	193.4	Apr-22	Multifamily	MI	Senior	N	3
Investment 12	169.7	170.0	170.0	Jan-22	Multifamily	СО	Senior	N	3
Investment 13	154.4	155.0	160.0	Sep-22	Multifamily	AZ	Senior	N	3
Investment 14	120.1	152.2	152.2	Jan-18	Land	VA	Senior	N	5
Investment 15	150.0	150.0	150.0	Feb-19	Office	СТ	Senior	N	4
Investment 16	136.3	136.5	136.5	Dec-21	Multifamily	PA	Senior	N	3
Investment 17	135.8	136.4	151.7	Apr-22	Multifamily	TX	Senior	N	4
Investment 18	129.8	130.0	130.0	Dec-21	Multifamily	VA	Senior	N	3
Investment 19	124.8	125.0	125.0	Dec-21	Office	IL	Subordinate	N	3
Investment 20	122.8	123.3	127.3	Jun-22	Multifamily	TX	Senior	N	3



CMTG Portfolio	Summary by Un	paid Principa	l Balance as	of June 30, 202	24 (\$ amounts i	in millions)			
Investment	Carrying Value ³	Jnpaid Principal Balance	Loan Commitment ¹⁰	Origination Date	Property Type	Location	Loan Type	Construction	Risk Rating
Investment 21	122.5	122.5	122.5	Sep-19	Office	NY	Senior	N	4
Investment 22	119.0	120.7	173.6	May-22	Mixed-Use	VA	Senior	Υ	3
Investment 23	119.8	119.8	122.1	Apr-19	Mixed-Use	NY	Senior	N	3
Investment 24	118.7	119.1	122.0	Mar-22	Multifamily	TX	Senior	N	4
Investment 25	115.1	115.0	115.0	Aug-22	Multifamily	СО	Senior	N	3
Investment 26	112.3	113.9	176.3	Sep-22	Multifamily	UT	Senior	Υ	3
Investment 27	113.8	113.5	113.5	Jul-21	Multifamily	IL	Senior	N	3
Investment 28	91.3	112.4	124.8	Feb-20	Office	CA	Senior	N	5
Investment 29	107.1	107.5	148.3	Mar-21	Other	MA	Senior	N	3
Investment 30	102.9	103.0	103.0	Dec-21	Mixed-Use	TN	Senior	N	3
Investment 31	101.1	101.1	101.1	Mar-23	Hospitality	CA	Senior	N	3
Investment 32	97.9	98.7	106.5	Oct-22	Other	NV	Senior	Υ	3
Investment 33	97.8	98.2	100.0	Aug-21	Office	CA	Senior	N	4
Investment 34	96.1	96.5	100.8	Jan-22	Multifamily	NV	Senior	N	4
Investment 35	90.1	90.8	140.0	Nov-22	Other	MA	Senior	Υ	3
Investment 36	87.8	87.8	87.8	Mar-20	Office	TX	Senior	N	4
Investment 37	88.2	87.7	87.7	Dec-18	Land	NY	Senior	N	4
Investment 38	83.5	84.4	130.5	Jan-22	Other	PA	Senior	N	3
Investment 39	78.6	78.6	78.6	Jul-18	Hospitality	CA	Senior	N	4
Investment 40 a	78.5	78.5	115.3	Aug-22	Hospitality	NY	Senior	Y	4



CMTG Portfolio	Summary by Սոր	oaid Principa	l Balance as	of June 30, 202	24 (\$ amounts i	n millions)			
Investment	Carrying Value ³ ^U	npaid Principal Balance	Loan Commitment ¹⁰	Origination Date	Property Type	Location	Loan Type	Construction	Risk Rating
Investment 41	75.4	75.5	76.0	Jul-22	Multifamily	UT	Senior	N	3
Investment 42	75.5	75.5	75.5	Apr-19	Mixed-Use	NY	Senior	N	3
Investment 43	74.2	74.3	79.6	Jun-21	Other	MI	Senior	N	3
Investment 44	71.8	72.0	83.9	Dec-21	Multifamily	TX	Senior	N	4
Investment 45	46.7	71.5	84.8	Aug-21	Office	GA	Senior	N	5
Investment 46	67.6	68.2	90.0	Feb-22	Office	WA	Senior	N	3
Investment 47	67.0	67.0	67.0	Jul-19	Land	NY	Senior	N	4
Investment 48	59.6	59.8	73.7	Jan-22	Hospitality	TN	Senior	N	3
Investment 49	59.7	59.8	60.3	Nov-21	Multifamily	NV	Senior	N	3
Investment 50	50.0	50.2	53.3	Mar-22	Multifamily	AZ	Senior	N	4
Investment 51	43.8	44.1	54.0	Feb-22	Other	GA	Senior	Υ	3
Investment 52	39.1	39.3	44.8	Feb-22	Multifamily	TX	Senior	N	4
Investment 53	35.2	36.3	112.1	Dec-22	Multifamily	WA	Senior	Υ	3
Investment 54	30.4	30.2	30.2	Jul-21	Land	FL	Subordinate	N	3
Investment 55	29.9	30.0	30.0	Apr-19	Land	MA	Senior	N	3
Investment 56	26.3	26.6	32.1	Feb-22	Other	FL	Senior	Υ	3
Investment 57	24.8	24.9	28.5	Feb-22	Multifamily	TX	Senior	N	4
Investment 58	22.5	22.6	23.4	Apr-22	Other	GA	Senior	Υ	3
Investment 59	19.7	19.9	24.2	Apr-22	Other	GA	Senior	Υ	3
Investment 60	5.9	5.7	5.7	Aug-19	For Sale Condo	NY	Senior	N	3



CMTG Portfolio Summary by Unpaid Principal Balance as of June 30, 2024 (\$ amounts in millions)									
Investment	Carrying Value ³	Unpaid Principal Balance	Loan Commitment ¹⁰	Origination Date	Property Type	Location	Loan Type	Construction	Risk Rating
Investment 61	1.9	1.9	1.9	Jul-19	Other	Other	Senior	N	5
Investment 62	0.0	0.9	0.9	Aug-18	Other	NY	Subordinate	N	5
Total / Wtd. Average 9	\$6,835.0	\$6,928.3	\$7,677.3					12%	
Investment in unconsolidated joint venture ^a	\$42.4								
Real Estate Owned – Hospitality, net	391.1								
Real Estate Owned – Mixed-Use, net ^b	145.5								
Portfolio Total	\$7,414.0								

Comprised of loans backed by the same property.

b. Total carrying value includes acquired lease intangibles, net of accumulated depreciation and amortization.

Consolidated Balance Sheets

June 30, 2024 and March 31, 2024



(\$ amounts in thousands)	June	e 30, 2024	Marc	ch 31, 2024
Assets				
Cash and cash equivalents	\$	148,212	\$	232,514
Restricted cash		21,185		19,256
Loans receivable held-for-investment		6,913,273		6,806,606
Less: current expected credit loss reserve		(203,756)		(171,335)
Loans receivable held-for-investment, net		6,709,517		6,635,271
Loans receivable held-for-sale		-		172,177
Equity method investment		42,397		42,439
Real estate owned, net		518,719		521,025
Other assets		144,547		133,135
Total assets	\$	7,584,577	\$	7,755,817
Liabilities and Equity				
Repurchase agreements	\$	3,620,694	\$	3,601,284
Term participation facility		370,193		497,225
Loan participations sold, net		100,759		100,633
Notes payable, net		244,018		262,164
Secured term loan, net		711,177		711,876
Debt related to real estate owned, net		278,600		277,550
Other liabilities		43,182		44,370
Dividends payable		35,541		35,622
Management fee payable – affiliate		9,011		9,210
Total liabilities	\$	5,413,175	\$	5,539,934
Equity				
Common stock		1,390		1,387
Additional paid-in capital		2,732,228		2,729,617
Accumulated deficit		(562,216)		(515,121)
Total equity		2,171,402		2,215,883
Total liabilities and equity	\$	7,584,577	\$	7,755,817

Source: CMTG financials.

Consolidated Statements of Operations For the Three Months Ended June 30, 2024 and March 31, 2024



(\$ amounts in thousands, except share and per share data)	Months Ended le 30, 2024	Three Months Ended March 31, 2024	
Revenue			
Interest and related income	\$ 155,131	\$	160,845
Less: interest and related expense	 113,225		115,931
Net interest income	41,906		44,914
Revenue from real estate owned	 22,581		13,911
Total net revenue	 64,487		58,825
Expenses			
Management fees – affiliate	9,011		9,210
General and administrative expenses	4,845		3,877
Stock-based compensation expense	3,999		4,353
Real estate owned:			
Operating expenses	13,859		12,880
Interest expense	6,869		6,329
Depreciation and amortization	 2,623		2,599
Total expenses	41,206		39,248
Proceeds from interest rate cap	228		865
Unrealized loss on interest rate cap	(94)		(998)
Loss from equity method investment	(42)		(35)
Loss on extinguishment of debt	(999)		(2,244)
Provision for current expected credit loss reserve	 (33,928)		(69,960)
Net loss	\$ (11,554)	\$	(52,795)
Net loss per share of common stock			
Basic and diluted	\$ (0.09)	\$	(0.39)
Weighted-average shares of common stock outstanding			
Basic and diluted	 139,078,117		138,791,113

Source: CMTG financials.

Reconciliation of GAAP Net Income (Loss) to Distributable Earnings (Loss)



Distributable Earnings (Loss) Reconciliation	Q2 2024	Q1 2024	Total 2024 b	Q4 2023	Q3 2023	Q2 2023	Q1 2023	Total 2023 b
Net income (loss) attributable to common stock:	(\$11,554)	(\$52,795)	(\$64,349)	\$34,043	(\$68,947)	\$4,253	\$36,678	\$6,027
Adjustments:								
Non-cash stock-based compensation expense	3,999	4,353	8,352	4,469	4,369	4,395	3,366	16,599
Provision for (reversal of) current expected credit loss reserve	33,928	69,960	103,888	5,247	110,198	41,476	(3,239)	153,682
Depreciation and amortization expense	2,623	2,599	5,222	2,579	2,558	2,092	2,058	9,287
Amortization of above and below market lease values, net	354	354	708	354	354	-	-	708
Unrealized loss on interest rate cap	94	998	1,092	1,835	1,659	259	1,404	5,157
Loss on extinguishment of debt	999	2,244	3,243	-	-	-	-	-
Gain on extinguishment of debt	-	-	-	-	-	(2,217)	-	(2,217)
Gain on sale of loan	-	-	-	-	(575)	-	-	(575)
Gain on foreclosure of real estate owned ^a		-	_	(4,162)	-	-	-	(4,162)
Distributable Earnings prior to realized gains and losses	\$30,443	\$27,713	\$58,156	\$44,365	\$49,616	\$50,258	\$40,267	\$184,506
Gain on sale of loan	-	-	-	-	575	-	-	575
Loss on extinguishment of debt	(999)	(2,244)	(3,243)	-	-	-	-	-
Gain on extinguishment of debt	-	-	-	-	-	2,217	-	2,217
Principal charge-offs	(561)	(42,266)	(42,827)	(7,468)	(72,957)	(66,935)	-	(147,361)
Distributable Earnings (Loss)	\$28,883	(\$16,797)	\$12,086	\$36,897	(\$22,766)	(\$14,460)	\$40,267	\$39,937
Weighted average diluted shares - Distributable Earnings (Loss)	142,276,031	141,403,825	141,839,928	141,321,572	141,469,161	141,648,701	140,568,979	141,254,760
Diluted Distributable Earnings per share prior to realized gains and losses	\$0.21	\$0.20	\$0.41	\$0.31	\$0.35	\$0.35	\$0.29	\$1.31
Diluted Distributable Earnings (Loss) per share	\$0.20	(\$0.12)	\$0.08	\$0.26	(\$0.16)	(\$0.10)	\$0.29	\$0.28

Refer to page 21 for definition of Distributable Earnings

a. Represents an adjustment to previously recognized gain on foreclosure of real estate owned in 2021

b. Totals may not foot or cross-foot due to rounding

Adjusted Book Value per share, Net Debt-to-Equity and Total Leverage Calculations



Book Value per share Reconciliation		Q2 2024	Q1 2024	Q4 2023	Q3 2023	Q2 2023	Q1 2023
(\$ in 000's except for per share data)							
Equity	_\$	2,171,402 \$	2,215,883 \$	2,299,900 \$	2,296,669 \$	2,400,426 \$	2,444,154
Number of shares of common stock outstanding and RSUs		142,164,611	142,486,624	141,313,339	141,321,693	141,687,697	141,632,654
Book Value per share ^a	\$	15.27 \$	15.55 \$	16.28 \$	16.25 \$	16.94 \$	17.26
Add back: accumulated depreciation on real estate owned and accumulated amortization of related lease intangibles		0.22	0.20	0.18	0.16	0.14	0.12
Add back: general CECL reserve		0.22	0.20	0.16	0.18	0.14	0.12
S .							
Adjusted Book Value per share	<u>\$</u>	16.44 \$	16.47 \$	17.03 \$	17.00 \$	17.64 \$	<u>17.96</u>
Net Debt-to-Equity and Total Leverage Reconciliation		Q2 2024	Q1 2024	Q4 2023	Q3 2023	Q2 2023	Q1 2023
Asset-specific debt	\$	4,614,264 \$	4,738,856 \$	4,964,874 \$	4,935,633 \$	5,162,229 \$	5,182,328
Secured term loan, net		711,177	711,876	712,576	713,276	713,975	736,190
Total debt		5,325,441	5,450,732	5,677,450	5,648,909	5,876,204	5,918,518
Less: cash and cash equivalents		(148,212)	(232,514)	(187,301)	(307,367)	(253,055)	(426,503)
Net Debt	\$	5,177,229 \$	5,218,218 \$	5,490,149 \$	5,341,542 \$	5,623,149 \$	5,492,015
Total Equity	\$	2,171,402 \$	2,215,883 \$	2,229,900 \$	2,296,669 \$	2,400,426 \$	2,444,154
Net Debt-to-Equity Ratio		2.4x	2.4x	2.4x	2.3x	2.3x	2.2x
Non-consolidated senior loans		887,300	887,300	887,300	887,300	916,616	915,623
Total Leverage	\$	6,064,529 \$	6,105,518 \$	6,377,449 \$	6,228,842 \$	6,539,765 \$	6,407,638
Total Leverage Ratio		2.8x	2.8x	2.8x	2.7x	2.7x	2.6x

a. Calculated as (i) total equity divided by (ii) number of shares of common stock outstanding and RSUs at period end.



Important Notices

The information herein generally speaks as of the date hereof or such earlier date referred to on specific pages herein. In furnishing this document, Claros Mortgage Trust, Inc. and its consolidated subsidiaries (the "Company" or "CMTG") do not undertake to update the information herein. No legal commitment or obligation shall arise by the provision of this presentation. All financial information is provided for general reference purposes only and is superseded by, and is qualified in its entirety by reference to, CMTG's financial statements.

No Offer or Solicitation

This document does not constitute (i) an offer to sell or a solicitation of an offer to purchase any securities in CMTG, (ii) a means by which any other investment may be offered or sold or (iii) advice or an expression of our view as to whether an investment in CMTG is suitable for any person.

Portfolio Metrics; Basis of Accounting

The performance information set forth in this document has generally been prepared on the basis of generally accepted accounting principles in the United States (U.S. GAAP). The basis on which CMTG's operating metrics are presented in this document may vary from other reports or documents that CMTG prepares from time to time for internal or external use.

Net Debt / Equity Ratio, Total Leverage Ratio, and Distributable Earnings (Loss)

Net Debt / Equity Ratio, Total Leverage Ratio, and Distributable Earnings (Loss) are non-GAAP measures used to evaluate the Company's performance excluding the effects of certain transactions, non-cash items and GAAP adjustments, as determined by our Manager. Net Debt / Equity Ratio is a non-GAAP measure, which the Company defines as the ratio of asset-specific debt and Secured Term Loan, plus non-consolidated senior interests held by third parties, less cash and cash equivalents, to total equity. Distributable Earnings (Loss) is a non-GAAP measure, which the Company defines as net income (loss) in accordance with GAAP, explaining (i) non-cash stock-based compensation expense, (ii) real estate owned depreciation and amortization, (iii) any unrealized gains or losses from mark-to-market valuation changes (other than permanent impairments) that are included in net income (loss) for the applicable period, (iv) one-time events pursuant to changes in GAAP and (v) certain non-cash items, which in the judgment of our Manager, should not be included in Distributable Earnings (Loss). Furthermore, the Company presents Distributable Earnings prior to realized gains and losses, which includes principal charge-offs, as the Company believes this more easily allows our Board, Manager, and investors to compare our operating performance to our peers, to assess our ability to declare and pay dividends, and to determine our compliance with certain financial covenants. Pursuant to the Management Agreement, we use Core Earnings, which is substantially the same as Distributable Earnings (Loss) excluding incentive fees, to determine the incentive fees we pay our Manager.

The Company believes that Net Debt / Equity Ratio and Total Leverage Ratio provide meaningful information to consider in addition to the Company's total liabilities and balance sheets. Net Debt / Equity Ratio and Total Leverage Ratio are used to evaluate the Company's financial leverage. The Company believes that Distributable Earnings (Loss) and Distributable Earnings prior to realized gains and losses provide meaningful information to consider in addition to our net income (loss) and cash flows from operating activities in accordance with GAAP. Distributable Earnings (Loss) and Distributable Earnings prior to realized gains and losses do not represent net income (loss) or cash flows from operating activities in accordance with GAAP and should not be considered as an alternative to GAAP net income (loss), an indication of our cash flows from operating activities, a measure of our liquidity or an indication of funds available for our cash needs. In addition, the Company's methodology for calculating these non-GAAP measures may differ from the methodologies employed by other companies to calculate the same or similar supplemental performance measures and, accordingly, the Company's reported Distributable Earnings (Loss) and Distributable Earnings prior to realized gains and losses reported by other companies.

In order to maintain the Company's status as a REIT, the Company is required to distribute at least 90% of its REIT taxable income, determined without regard to the deduction for dividends paid and excluding net capital gain, as dividends. Distributable Earnings (Loss), Distributable Earnings prior to realized gains and losses, and other similar measures, have historically been a useful indicator over time of a mortgage REIT's ability to cover its dividends, and to mortgage REITs themselves in determining the amount of any dividends to declare. Distributable Earnings (Loss) and Distributable Earnings prior to realized gains and losses are key factors, among others, considered by the Board in determining the dividend each quarter and as such the Company believes Distributable Earnings (Loss) and Distributable Earnings prior to realized gains and losses are also useful to investors.

While Distributable Earnings (Loss) excludes the impact of our provision for or reversal of current expected credit loss reserve, principal charge-offs are recognized through Distributable Earnings (Loss) when deemed non-recoverable. Non-recoverableity is determined (i) upon the resolution of a loan (i.e., when the loan is repaid, fully or partially, or when the Company acquires title in the case of foreclosure, deed-in-lieu of foreclosure, or assignment-in-lieu of foreclosure, or (ii) with respect to any amount due under any loan, when such amount is determined to be uncollectible.

Determinations of Loan-to-Value / Loan-to-Cost

Adjusted LTV represents "loan-to-value" or "loan-to-cost" upon origination and updated only in connection with a partial loan paydown and/or release of collateral, material changes to expected project costs, the receipt of a new appraisal (typically in connection with financing or refinancing activity) or a change in our loan commitment. LTV determined upon origination is calculated as our total loan commitment upon origination, as if fully funded, plus any financings that are pari passu with or senior to our loan, divided by our estimate of either (1) the value of the underlying real estate, determined in accordance with our underwriting process (typically consistent with, if not less than, the value set forth in a third-party appraisal) or (2) the borrower's projected, fully funded cost basis in the asset, in each case as we deem appropriate for the relevant loan and other loans with similar characteristics. Adjusted LTV, origination LTV, underwritten values, and/or project costs should not be assumed to reflect our judgment of current market values or project costs, which may have changed materially since the date of the most recent determination of LTV and/or origination. Weighted average adjusted LTV is based on loan commitment, including non-consolidated senior interests and pari passu interests, and includes risk rated 5 loans. Loans with specific CECL reserves are reflected as 100% LTV.



Important Notices (cont'd)

Forward-Looking Statements

This document and oral statements made in connection therewith contain forward-looking statements within the meaning of U.S. federal securities laws. Forward-looking statements express CMTG's views regarding future plans and expectations. They include statements that include words such as "may," "could," "would," "should," "expect," "anticipate," "plan," "estimate," "target," "project," "plan," "intend" and similar words or expressions. Forward-looking statements in this presentation include, but are not limited to, statements regarding future operations, business strategy, cash flows, income, costs, expenses, liabilities and profits of CMTG. These statements are based on numerous assumptions and are subject to risks, uncertainties or change in circumstances that are difficult to predict or quantify. Actual future results may vary materially from those expressed or implied in these forward-looking statements, and CMTG's business, financial condition and results of operations could be materially and adversely affected by numerous factors, including such known and unknown risks and uncertainties. As a result, forward-looking statements should be understood to be only predictions and statements of our current beliefs, and are not guarantees of performance. Statements regarding the following subjects, among others, may be forward-looking:

- our business and investment strategy;
- changes in interest rates and their impact on our borrowers and on the availability and cost of our financing;
- our projected operating results;
- defaults by borrowers in paying debt service on outstanding loans;
- the timing of cash flows, if any, from our investments;
- the state of the U.S. and global economy generally or in specific geographic regions;
- reduced demand for office, multifamily or retail space, including as a result of the increase in remote and/or hybrid work trends which allow work from remote locations other than the employer's office premises;
- · governmental actions and initiatives and changes to government policies;
- the amount of commercial mortgage loans requiring refinancing:
- · our ability to obtain and maintain financing arrangements on attractive terms, or at all;
- · our ability to maintain compliance with covenants under our financing arrangements;
- current and prospective financing costs and advance rates for our target assets;
- our expected leverage:
- general volatility of the capital markets and the markets in which we may invest and our borrowers operate in:
- the impact of a protracted decline in the liquidity of capital markets on our business;
- the state of the regional, national, and global banking systems:
- the uncertainty surrounding the strength of the national and global economies:
- the return on or impact of current and future investments, including our loan portfolio and real estate owned investments:
- allocation of investment opportunities to us by our Manager and our Sponsor;
- changes in the market value of our investments:
- effects of hedging instruments on our target assets:
- rates of default, decreased recovery rates, and/or increased loss severity rates on our target assets and related impairment charges, including as it relates to our real estate owned investments;
- the degree to which our hedging strategies may or may not protect us from interest rate volatility;
- changes in governmental regulations, tax law and rates, and similar matters (including interpretation thereof);
- our ability to maintain our qualification as a real estate investment trust; our ability to maintain our exclusion from registration under the Investment Company Act of 1940;
- availability and attractiveness of investment opportunities we are able to originate in our target assets;
- the ability of our Manager to locate suitable investments for us, monitor, service and administer our investments and execute our investment strategy;
- availability of qualified personnel from our Sponsor and its affiliates, including our Manager;
- estimates relating to our ability to pay dividends to our stockholders in the future:
- our understanding of our competition;
- impact of increased competition on projected returns:
- geopolitical or economic conditions or uncertainty, which may include military conflicts and activities (including the military conflicts between Russia and Ukraine, Israel and Hamas, and elsewhere throughout the Middle East and North Africa more broadly), tensions involving Russia. China, and Iran, political instability, social unrest, civil disturbances, terrorism, natural disasters and pandemics; and
- market trends in our industry, interest rates, real estate values, the debt markets generally, the CRE debt market or the general economy.

The forward-looking statements are based on beliefs, assumptions, and expectations about future performance, taking into account all information currently available. You should not place undue reliance on these forward-looking statements. These beliefs, assumptions, and expectations can change as a result of many possible events or factors, not all of which are known. If a change occurs, CMTG's business, financial condition, liquidity, and results of operations may vary materially from those expressed in any forward-looking statements. Any forward-looking statement speaks only as of the date on which it is made. New risks and uncertainties arise over time, and it is not possible to predict those events or how they may affect CMTG. Except as required by law, CMTG is not obligated to, and does not intend to, update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.



Endnotes

- 1. Total Liquidity includes cash and approved and undrawn credit capacity based on existing collateral.
- 2. All-in yield represents the weighted average annualized yield to initial maturity of each loan held-for-investment, inclusive of coupon and contractual fees, based on the applicable floating benchmark rate/floors (if applicable), in place as of June 30, 2024. For loans placed on non-accrual, the annualized yield to initial maturity used in calculating the weighted average annualized yield to initial maturity is 0%.
- 3. Based on carrying value net of specific CECL reserves; excludes loans held-for-sale if applicable.
- 4. See Important Notices beginning on page 21 for additional information on this metric.
- 5. Net Debt / Equity Ratio is calculated as the ratio of asset-specific debt and Secured Term Loan, less cash and cash equivalents, to total equity. For further information, please refer to Item 7 (MD&A) of our 10-Ks and Item 2 (MD&A) of our 10-Qs.
- 6. Refer to page 19 for a reconciliation of net income (loss) to distributable earnings (loss) and distributable earnings prior to realized gains and losses.
- 7. Excludes our real estate owned (REO) investments, unless otherwise noted.
- 8. Total Leverage Ratio is calculated as the ratio of asset-specific debt and Secured Term Loan, plus non-consolidated senior interests held by third parties, less cash and cash equivalents, to total equity. For further information, please refer to Item 7 (MD&A) of our 10-Ks and Item 2 (MD&A) of our 10-Qs.
- Based on total loan commitments.
- 10. Loan commitment represents principal outstanding plus remaining unfunded loan commitments.
- 11. Fully extended maturity assumes all extension options are exercised by the borrower upon satisfaction of the applicable conditions.
- Subject to approval of financing counterparty as well as pledging of additional unencumbered assets.
- Weighted average spreads exclude SOFR floors.
- 14. Senior loans include senior mortgages and similar credit quality loans, including related contiguous subordinate loans (if any), and pari passu participations in senior mortgage loans.