



**INVESTOR PRESENTATION** 

Q2 2024

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#### INTRODUCTORY NOTES

# InvenTrust Properties

#### FORWARD-LOOKING STATEMENTS DISCLAIMER

Forward-Looking Statements in this presentation, which are not historical facts, are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements, including statements about the Company's 2024 guidance or any updates to such guidance, our continued growth in Same Property NOI, the Company's flexible balance sheet, future capital allocation decisions and asset acquisitions, or regarding management's intentions, beliefs, expectations, representations, plans or predictions of the future, are typically identified by words such as "may," "could," "expect," "intend," "plan," "seek," "anticipate," "believe," "estimate," "predict," "potential," "continue," "likely," "will," "would," "outlook," "guidance," and variations of these terms and similar expressions, or the negative of these terms or similar expressions. Such forward-looking statements are necessarily based upon estimates and assumptions that, while considered reasonable by the Company and its management, are inherently uncertain.

The following factors, among others, could cause actual results, financial position and timing of certain events to differ materially from those described in the forward-looking statements: interest rate movements; local, regional, national and global economic performance; the impact of inflation on the Company and on its tenants; competitive factors; the impact of e-commerce on the retail industry; future retailer store closings; retailer consolidation; retailers reducing store size; retailer bankruptcies; government policy changes; and any material market changes and trends that could affect the Company's business strategy. For further discussion of factors that could materially affect the outcome of management's forward-looking statements and IVT's future results and financial condition, see the Risk Factors included in the Company's most recent Annual Report on Form 10-K, as updated by any subsequent Quarterly Report on Form 10-Q, in each case as filed with the SEC. InvenTrust intends that such forwardlooking statements be subject to the safe harbors created by Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, except as may be required by applicable law.

IVT cautions you not to place undue reliance on any forward-looking statements, which are made as of the date of this supplemental. IVT undertakes no obligation to update publicly any of these forward-looking statements to reflect actual results, new information or future events, changes in assumptions or changes in other factors affecting forward-looking statements, except to the extent required by applicable laws. If IVT updates one or more forward-looking statements, no inference should be drawn that IVT will make additional updates with respect to those or other forward-looking statements.

#### **TRADEMARKS**

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**OVERVIEW** 

# **COMPANY OVERVIEW**



#### **Portfolio Statistics**

64

95%

87%

74

10.5M

164K

Retail Properties Sun Belt<sup>1</sup> (Peer Average = 50%)<sup>3</sup> Grocery Anchored<sup>1,2</sup> (Peer Average = 86%)<sup>3</sup> Avg. TAP Score (Peer Average = 68)<sup>3</sup>

Total GLA

Ava. Center Size

# 2024 Guidance **Long-Term Targets** \$1.69 - \$1.73 2024 Core FFO 5.0x - 6.0xPer Diluted Share Growth of 2.4% to 4.8% EBITDA 2024 SPNOI 25% - 35% 3.5% - 4.5% WHÔLE FOODS MARKET. Northcross Commons | MSA: Charlotte

# A SIMPLE AND FOCUSED INVESTMENT OPPORTUNITY



#### Sun Belt Markets with Strong, Persistent Migration

- · Sector-leading Sun Belt concentration
- Attractive demographic trends jobs, population, education and household income
- · Long-term Sun Belt growth set to substantially outpace the national average

#### **Corporate Sustainability** And Governance

- GRESB participant since 2013
- · Annual ESG report with five-year environmental reduction targets
- · Conducted first ESG materiality assessment
- · Shareholder friendly governance structure
- · Destaggered Board and opted out of MUTA

# $\mu$

#### **Retail Sector Tailwinds**

- · Minimal new supply dynamics well below historical averages expected to continue
- Suburbanization and work from home trends
- Tenant watch list is limited
- Necessity-based, value-oriented tenants and quickservice restaurants continue to open locations

#### High-Performing, Grocery-**Anchored Portfolio**

- 87% of NOI derived from centers with a grocery presence
- · Long-term stable NOI growth
- · Essential retail tenants drive recurring foot traffic
- · Cycle-tested portfolio, providing durable cash flow

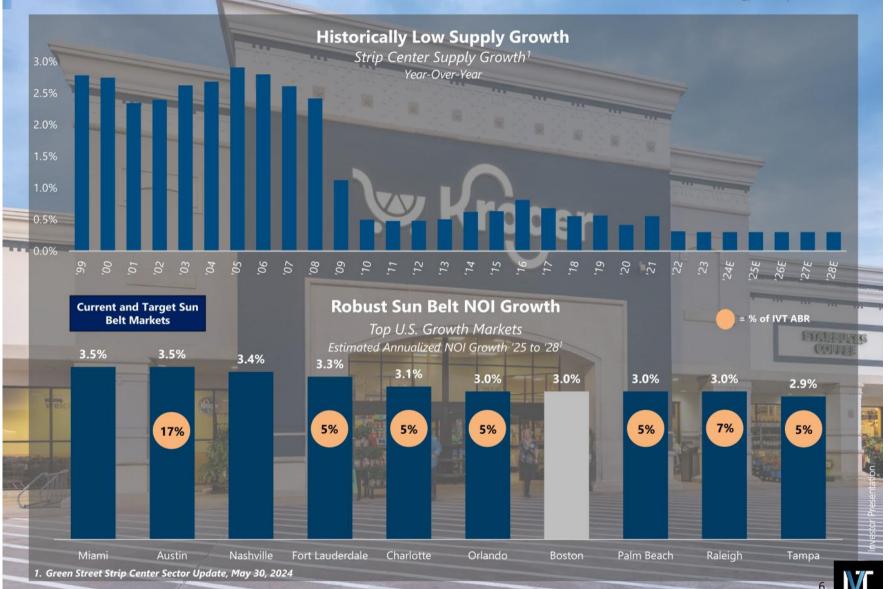
#### **Strong Balance Sheet with Investment Capacity**

- · Investment-grade balance sheet with ample liquidity
- · Fitch rating BBB- / Stable outlook
- Conservative leverage enables self-funded growth strategy
- · Limited and manageable debt maturities through '25
- · Disciplined capital allocation approach



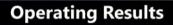
# STRONG FUNDAMENTALS AND SECTOR TAILWINDS





# 2024 SECOND QUARTER HIGHLIGHTS





2.6%

\$19.71

92%

SPNOI Growth

ABR Per SF1

Retention Rate

96.4%

99.1%

91.7%

Leased Occupancy Anchor Tenant Leased Occupancy

Small Shop Leased Occupancy

10.3%

Leasing Spreads – New and Renewals

- 1. Total Portfolio ABR per SF as of June 30, 2024, including ground rent and excluding specialty leases. Excluding ground rent, ABR per SF is \$21.15 as of June 30, 2024
  Trailing 12-month Net Debt-to-Adjusted EBITDA as of June 30, 2024
  Net debt to real estate assets, excluding property accumulated depreciation

**Financial Performance** 

\$0.43

5.2x

28.5%

Core FFO Per Diluted Share

Net Debt-To-Adjusted EBITDA<sup>2</sup>

\$384M

Total Liquidity

\$0.91

2024 Annualized Dividend Rate



Paraiso Parc | MSA: Miami



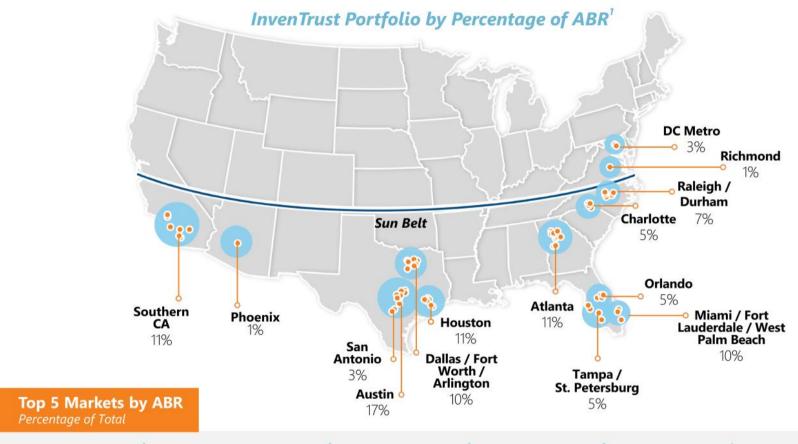


**PORTFOLIO** 

## SUN BELT FOCUSED



# Clustered portfolio brings operational efficiencies and detailed market knowledge



Austin 17% | Southern CA 11% | Houston 11% | Atlanta 11% | Miami<sup>2</sup> 10% | Top 5 60%

<sup>1.</sup> YTD ABR of properties owned as of June 30, 2024

Includes Fort Lauderdale and West Palm Beach MSA

# HIGH QUALITY ASSETS



# Established centers with necessity-based tenants drive performance in all economic conditions









Neighborhood Center	Community Center	Power Center w/ Grocer	Power Center w/out Grocer
Trade Area 1-3 mi.	Trade Area 3-5 mi.	Trade Area 5-10 mi.	Trade Area 5-10 mi.
• 39 properties	• 13 properties	• 8 properties	• 4 properties
• 3.9M GLA	• 3.0M GLA	• 2.2M GLA	• 1.4M GLA
• 40% of NOI	• 30% of NOI	• 18% of NOI	• 12% of NOI
• \$20.68 ABR <sup>1</sup>	• \$20.04 ABR <sup>1</sup>	• \$17.55 ABR <sup>1</sup>	• \$19.38 ABR¹

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<sup>1.</sup> Includes ground rent and excludes specialty leases

## ESSENTIAL RETAIL DOMINATES MERCHANDISE MIX



# Recession resistant tenants with limited exposure to distressed tenants

TOP	15 TENANTS			
#	A DESCRIPTION OF THE PROPERTY	Credit Rating (S&P)	# of Leases	% of ABR
1	Kroger	BBB	15 <sup>1</sup>	5.0
2	Publix.	N/A	15 <sup>2</sup>	3.6
3	TIX THE THE COMPANIES, INC.	Α	14	2.5
4	<b>Albertson</b>	S BB+	6	2.3
5	H-E-B	N/A	5 <sup>3</sup>	2.2
6	WHÔLE FOODS MARKET	AA	5	1.4
7	PETSMART	B+	7	1.3
8	BEST BUY	BBB+	4	1.2
9	Michaels	B-	7	1.1
10	ULTA	N/A	8	1.0
11	DICK'S	BBB	3	1.0
12	SPROUTS' FARMERS MARKET	N/A	3	0.9
13	TRADER JOE	'S N/A	4	0.9
14	COSTCO	A+	2	0.9
15	five BEL°W	N/A	9	0.9
Top 1	15 Total		107	26.2%

#### Recently Executed Leases









-SMALL SHOP-













\*Grocer







Note: as of June 30, 2024

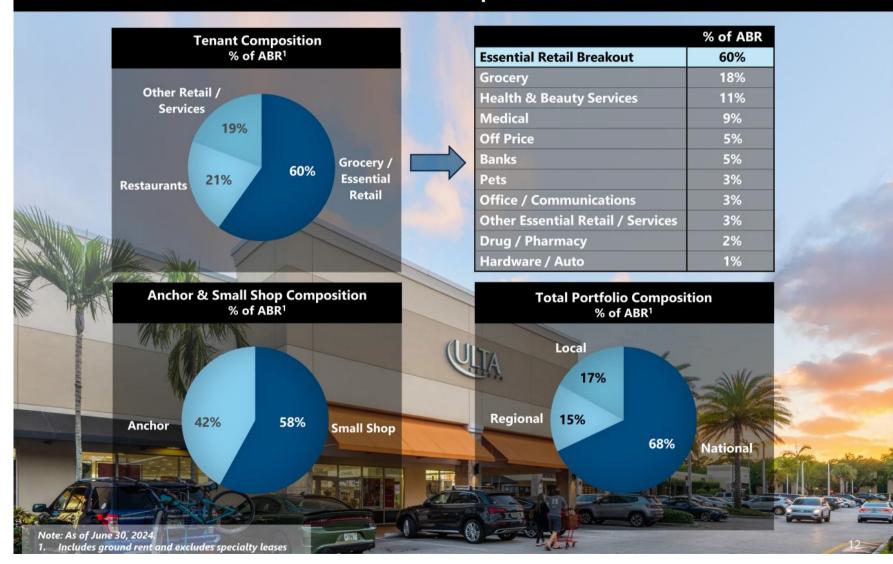
1. Includes one fuel pad

2. Includes three Publix Liquor locations

3. Includes one staff office

#### TENANT COMPOSITION

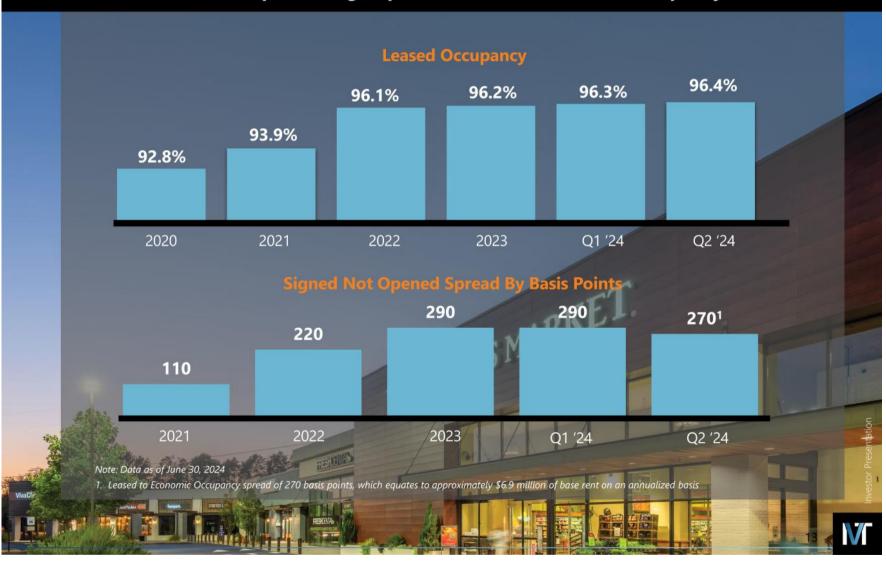
# Diverse and balanced tenant mix provides durable cash flows



# STRONG LEASING ACTIVITY CONTINUES



# Portfolio is experiencing unprecedented demand and occupancy levels



# GROWING ASSET BASE THROUGH ACQUISITIONS



# Acquiring necessity-based retail assets in the Sun Belt







MAGUIRE GROVES	MOORES MILL	THE PLANT
MSA: Orlando, FL	MSA: Atlanta, GA	MSA: Phoenix, AZ (New Market)
Acquired Q2 2024	Acquired Q2 2024	Acquired Q1 2024
Year Built - 2007	Year Built - 2017	Year Built - 2016
• ABR PSF - \$29.71	• ABR PSF - \$24.64	• ABR PSF - \$28.81
Adjacent to Publix anchored center	Publix anchored	Sprouts anchored
owned by IVT	100% leased occupancy	100% leased occupancy
100% leased occupancy	• 3-mile Avg. HHI - \$182,000	• 3-mile Avg. HHI - \$171,500
• 3-mile Avg. HHI - \$156,800	• 3-mile Population – 67,800	3-mile Population – 84,800
• 3-mile Population – 52,100		14_

# DISCIPLINED REDEVELOPMENT PROGRAM



# Enhancing the consumer experience by revitalizing properties



PAVILION at LaQUINTA – La Quinta, CA					
Status:	Completed				
Completion Date:	Q2 2024				
Project Description:	Redevelopment of a freestanding building				



Status:	Completed				
Completion Date:	Q2 2024				
Project Description:	Redevelopment of a former bank building for a freestanding building with a drive-through				



Status:	Completed				
Completion Date:	Q2 2024				
Project Description:	Anchor space repositioning including re-merchandising of the shopping center				



SAINDIFLAINS	CLIVINE - Atlanta, GA
Status:	Active
Est. Completion Date:	2025
Project Description:	Redevelopment and expansion to accommodate a 10,000 sq. ft. tenant and additional small shop space

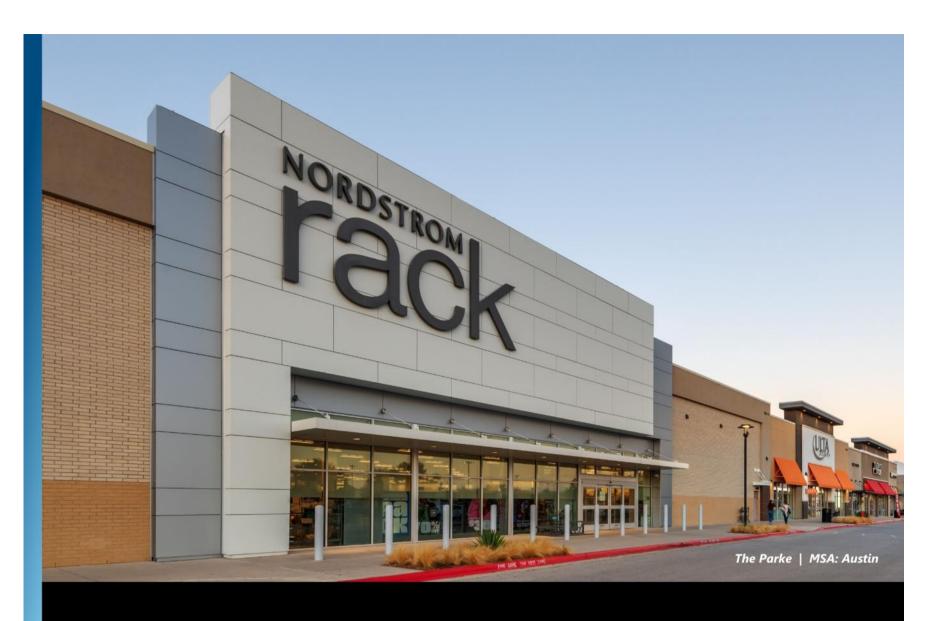


SARASOTA PAVILION - Tampa, FL					
Status:	Active				
Est. Completion Date:	2025				
Project Description:	Redevelopment and remerchandising of former anchor space to two anchor spaces, plus additional small shop space				



PRE-DEVELOPMENT (15 Projects)						
Status:	Pre-Development					
Est. Completion Date:	2025+					
Project Description:	Outparcel/pad redevelopments, common area enhancements, anchor space and small shop repositioning					

Note: Projects are in various stages of planning and may or may not commence due to a number of factors. The Company's estimated timing of completion may be impacted by factors outside of management's control, including global supply constraints or government restrictions



**BALANCE SHEET AND 2024 OUTLOOK** 

# **INVESTMENT-GRADE BALANCE SHEET<sup>1</sup>**

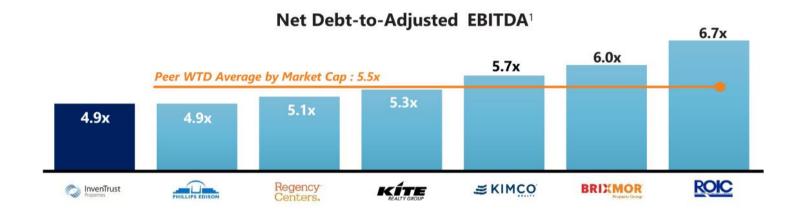




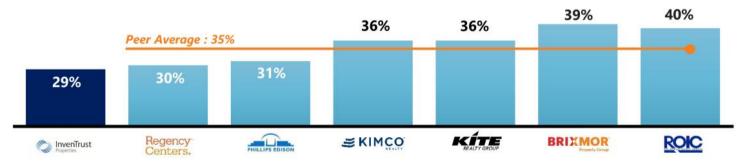
# **CONSERVATIVE BALANCE SHEET**



# InvenTrust maintains a low leverage business model



#### Net Leverage Ratio (Net Debt + Preferred As % of Gross Assets) 1

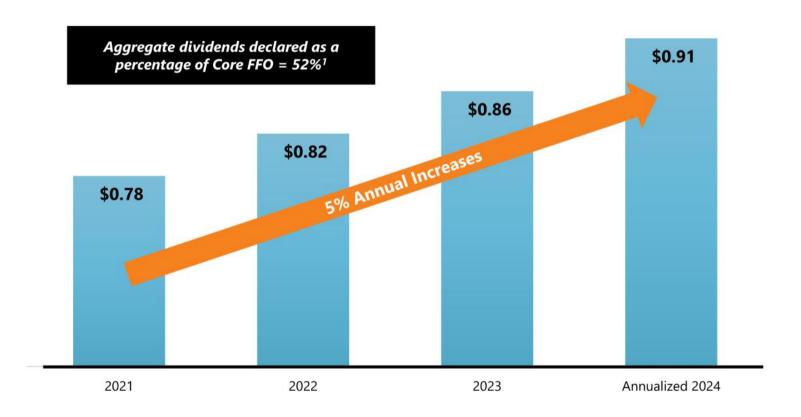


# SUSTAINABLE DIVIDEND GROWTH



# Steady dividend increases with additional capacity to grow in the future

#### **Historical and Projected Dividend Payments**



# NVENTRUST DELIVERS CASH FLOW GROWTH





Net Income Per Diluted Share

INITIAL **UPDATED** 

\$0.04 to \$0.10 \$0.08 to \$0.12

Core FFO Per Diluted Share

INITIAL

**UPDATED** 

\$1.66 to \$1.70 \$1.69 to \$1.73

Nareit FFO Per Diluted Share

INITIAL

**UPDATED** 

\$1.69 to \$1.75 \$1.73 to \$1.77

SPNOI Growth

INITIAL

**UPDATED** 

2.25% to 3.25% 3.5% to 4.5%



# LONG-TERM GROWTH PROFILE



# Stable and durable components of annual cash flow growth





EMBEDDED RENT ESCALATIONS



POSITIVE LEASING SPREADS FOR NEW AND RENEWALS



INCREMENTAL OCCUPANCY INCREASES



REDEVELOPMENT



**ACQUISITIONS** 



**ENVIRONMENTAL, SOCIAL, AND GOVERNANCE** 

#### **ESG OVERVIEW**



# InvenTrust is committed to the principles of ESG to create long-term shareholder value

#### **ENVIRONMENTAL**

- 100% of properties have energy management systems installed
- 100% of landlord-controlled common area parking lot lighting upgraded to LEDs
- 24% of properties have electric vehicle charging stations
- InvenTrust was named a Green Lease Leader, Gold Level Recognition, in 2024

#### SOCIAL

- InvenTrust named a "Top Workplace in Chicago" by The Chicago Tribune in 2023
- 100% of employees participated in a charitable volunteer events and/or fundraiser in 2023
- InvenTrust invests in its employees through tuition reimbursement, continuing education and training, superior benefits, and work-life balance initiatives

#### **GOVERNANCE**

- InvenTrust places a strong emphasis on its governance policies and practices including a robust internal control environment, compensation, and shareholder rights
- InvenTrust maintains a diverse Board of Directors with a broad array of insights and experiences
- Proactive investor engagement program led by Investor Relations team and the Corporate Secretary's office















2023 ESG Report

# **ESG GOALS AND PROGRESS**





InvenTrust set measurable goals to own and manage environmentally-friendly shopping centers; create innovative and inclusive work and community environments; and execute processes, reporting, and training to conduct business in a manner that upholds high standards of ethics and integrity. Below are the company's five-year goals and their status as of InvenTrust's latest ESG report.







On Track Achieved Increasing Focus

	FIVE YEAR GOALS (2022 - 2026)	2023 PROGRESS	2023 STATUS
	100% of InvenTrust properties have energy management systems installed	100%	
	100% of landlord-controlled common area lighting (1) upgraded to energy-efficient light-emitting diodes ("LEDs")	100%	0
	100% of InvenTrust properties have water efficient landscaping systems installed	82%	9
	100% of InvenTrust properties assessed for climate risks	100%	
nvironmental	25% reduction in like-for-like landlord-controlled common area Scope 2 greenhouse gas emissions (2021 baseline year)	37%	(2)
TIVII OTIITICITQI	25% reduction in like-for-like landlord-controlled common area electricity usage (2021 baseline year)	36%	0
	5% reduction in like-for-like landlord-controlled common area water usage (2021 baseline year)	27%	0
	20% of landlord-controlled waste diverted from landfills	31%	0
	50% of properties have electric vehicle ("EV") charging stations installed @	24%	0
	Maintain an average overall tenant satisfaction index score of 80 based on 100% coverage of tenant satisfaction surveys annually 100% of employees complete annual training on ESG development	83% 100%	<b>S</b>
	100% of employees complete annual anti-harassment training	100%	0
Social	100% annual employee participation in charitable volunteer events and/or fundraisers	100%	0
	80% or greater annual employee satisfaction rate	87%	0
	100% of employees complete annual Diversity, Equity & Inclusion ("DEI") training	100%	0
	Participate annually in the GRESB Real Estate Assessment	100%	
	Participate annually in the GRESD Real Estate Assessment		
	100% of employees complete annual Code of Business Conduct and Ethics training	100%	
Governance		100% 100%	<b>⊘</b>

- 1. Common area lighting defined as parking lot lighting only, excludes properties recently acquired
- 2. As of December 31, 2023. Electric Vehicle ("EV") charging stalls and stations may be on lease or shadow
- 3. Includes racial and gender diversity.



#### STRONG AND EXPERIENCED BOARD OF DIRECTORS



InvenTrust's Board of Directors (the "Board") oversees the business and affairs of the Company, including its long-term health, overall success, and financial strength. While the full Board is actively involved in that work, including the oversight of risk management of the Company, the Board leverages the expertise of its members through maintaining three standing subcommittees. The Committees of the Board are the Audit Committee, Compensation Committee and Nominating & Corporate Governance Committee.

**Board Experience** 

**Current or Former C-Suite** 

Investment or Financial

Independent

Average Age



#### Julian E. Whitehurst Chairperson since 2023 Director since 2016 Compensation - M

- Former CEO and President of National Retail Properties, Inc.
- Previously served as COO of National Retail Properties, Inc. from 2004 to 2017
- Practiced business and real estate law for 20 years at Lowndes, Drosdick, Doster, Kantor & Reed



#### Paula J. Saban Director since 2004 Compensation – M

Compensation – M Nominating & Corporate Governance - M

- Previously served as the Chairperson of the Board from 2017 until November 2023.
- Former Senior Vice President and Private Client Manager at Bank of America
- · Over 25 years of financial services and banking experience



#### Thomas F. Glavin Director since 2007

Audit - M, FE; Nominating & Corporate Governance - M

- · Owner of Thomas F. Glavin & Associates, Inc., a certified public accounting firm
- Former partner at Gateway Homes, senior manager at Touche Ross & Co., and internal auditor at Vavrus & Associates



#### Scott A. Nelson Director since 2016

Nominating & Corporate
Governance - C

- Principal & Founder of SAN Prop Advisors, a real estate advisory firm
- Former Senior Vice President at Target Corp., Oversees various real estate groups
- Former Director of Real Estate at Mervyn's



#### Michael A. Stein Director since 2016

Audit – M; FE Compensation - M

- Former Senior Vice President and CFO of ICOS Corp., a bio tech company acquired by Eli Lilly
- Former EVP & CFO of Nordstrom, Inc. as well as EVP and CFO of Marriott International, Inc., and former Partner at Arthur Andersen LLP



#### Stuart Aitken Director since 2017

Director since 2017 Compensation - C

- Chief Merchant and Marketing Officer at The Kroger Co.
- Former Group Vice President of The Kroger Co. & CEO of 84.51° (data analytics firm)
- Former CEO of dunnhumbyUSA and EVP & CMO of Michael's Stores



# Amanda Black Director since 2018 Audit - C, FE

- Former Chief Investment Officer and Managing Director of JLP Asset Mgmt.
- Former Senior Vice President & Portfolio Manager at Ascent Investment Advisors
- Over 20 years of experience in real estate investment



## Daniel J. (DJ) Busch

President, CEO & Director since 2021

- Currently serving as President and CEO of InvenTrust Properties Corp.
- Previously served as EVP, CFO, and Treasurer since 2019
- Former Managing Director, Retail at Green Street Advisors



Smita Shah Director since 2022

Audit – M Nominating & Corporate Governance - M

- Founder and CEO of SPAAN Tech, Inc.
- Commissioner for the White House Advisory Commission on Asian Americans, Native Hawaiians, and Pacific Islanders







# **APPENDIX**

# Investor Presentation

# NON-GAAP MEASURES AND DEFINITION OF TERMS



#### Adjusted EBITDA

The Company's non-GAAP measure of Adjusted EBITDA excludes gains (or losses) resulting from debt extinguishments, straight-line rent adjustments, amortization of above and below market leases and lease inducements, and other unique revenue and expense items which some may consider not pertinent to measuring a particular company's ongoing operating performance. Adjustments for the Company's unconsolidated joint venture are calculated to reflect its proportionate share of the joint venture's Adjusted EBITDA on the same basis.

#### Nareit Funds From Operations (Nareit FFO) and Core FFO

The Company's non-GAAP measure of Nareit Funds from Operations ("Nareit FFO"), based on the National Association of Real Estate Investment Trusts ("Nareit") definition, is net income (or loss) in accordance with GAAP, excluding gains (or losses) resulting from dispositions of properties, plus depreciation and amortization and impairment charges on depreciable real property. Adjustments for the Company's unconsolidated joint venture are calculated to reflect the Company's proportionate share of the joint venture's Nareit FFO on the same basis. Core Funds From Operations ("Core FFO") is an additional supplemental non-GAAP financial measure of the Company's operating performance. In particular, Core FFO provides an additional measure to compare the operating performance of different REITs without having to account for certain remaining amortization assumptions within Nareit FFO and other unique revenue and expense items which some may consider not pertinent to measuring a particular company's on-going operating performance.

#### Net Debt-to-Adjusted EBITDA

Net Debt-to-Adjusted EBITDA is Net Debt divided by trailing twelve month Adjusted EBITDA.

#### **Non-GAAP Financial Measures**

In addition to GAAP measures, this presentation contains and refers to certain non-GAAP measures. Management does not consider the Company's non-GAAP measures included in the Glossary of Terms to be alternatives to measures required in accordance with GAAP. Certain non-GAAP measures should not be viewed as an alternative measure of IVT's financial performance as they may not reflect the operations of the entire portfolio, and they may not reflect the impact of general and administrative expenses, depreciation and amortization, interest expense, other income (expense), or the level of capital expenditures and leasing costs necessary to maintain the operating performance of IVT's properties that could materially impact IVT's results from operations. Additionally, certain non-GAAP measures should not be considered as an indication of IVT's liquidity, nor as an indication of funds available to cover IVT's cash needs, including IVT's ability to fund distributions, and may not be a useful measure of the impact of long-term operating performance on value if management does not continue to operate the business in the manner currently contemplated. Accordingly, non-GAAP measures should be reviewed in connection with other GAAP measurements, and should not be viewed as more prominent measures of performance than net income (loss) or cash flows from operations prepared in accordance with GAAP. Other REITs may use different methodologies for calculating similar non-GAAP measures, and accordingly, IVT's non-GAAP measures may not be comparable to other REITs.

#### Same Property NOI or SPNOI

Information provided on a same property basis includes the results of properties that were owned and operated for the entirety of both periods presented. NOI excludes general and administrative expenses, depreciation and amortization, other income and expense, net, gains (losses) from sales of properties, gains (losses) on extinguishment of debt, interest expense, net, equity in earnings (losses) from unconsolidated entities, lease termination income and expense, and GAAP Rent Adjustments.

# **RECONCILIATION OF NON-GAAP MEASURES**



#### Same Property NOI

Note: in thousands.

	Three Months Ended June 30				Six Months Ended June 30			
		2024		2023		2024		2023
Income			8				Sat-	
Minimum base rent	\$	42,021	\$	41,294	\$	77,244	\$	75,824
Real estate tax recoveries		8,185		7,873		15,206		15,453
Common area maintenance, insurance, and other recoveries		7,820		7,461		14,377		13,478
Ground rent income		4,716		4,742		7,752		7,836
Short-term and other lease income		706		636		1,927		1,902
(Provision for) reversal of uncollectible billed rent and recoveries, net		(285)		(192)		(3)		142
Other property income		354		423		595		667
Total income		63,517		62,237		117,098		115,302
Operating Expenses								
Property operating		9,810		9,684		17,867		18,167
Real estate taxes		8,935		8,917		16,623		17,198
Total operating expenses	A.	18,745		18,601	377.	34,490		35,365
Same Property NOI	\$	44,772	\$	43,636	\$	82,608	\$	79,937

# RECONCILIATION OF NET (LOSS) INCOME TO SAME PROPERTY NOI



#### Same Property NOI

Note: in thousands.

	TI	Three Months Ended June 30			Six Months Ended June 30			
	100 miles	2023		2024		2023		
Net income	\$	1,498	\$	2,068	\$	4,398	\$	3,201
Adjustments to reconcile to non-GAAP metrics:								
Other income and expense, net		(455)		(644)		(1,313)		(1,091)
Equity in (earnings) losses of unconsolidated entities		-		(149)				514
Interest expense, net		9,640		9,377		19,274		18,886
Gain on sale of investment properties		-		(984)		_		(984)
Depreciation and amortization		28,790		28,263		56,958		55,021
General and administrative		8,661		8,048		16,635		15,779
Other fee income				_		-		(80)
Adjustments to NOI (a)		(2,387)		(2,035)		(4,430)		(4,594)
NOI	2	45,747		43,944		91,522		86,652
NOI from other investment properties (b)		(975)		(308)		(8,914)		(6,715)
Same Property NOI	\$	44,772	\$	43,636	\$	82,608	\$	79,937

<sup>(</sup>a) Adjustments to NOI include lease termination income and expense and GAAP Rent Adjustments.

<sup>(</sup>b) The NOI of Maguire Groves is reflected as a component of NOI from other investment properties.

# Properties Properties

## **RECONCILIATION OF NON-GAAP MEASURES**

#### Nareit FFO & Core FFO

Note: in thousands.

The following table presents a reconciliation of Net Income to Nareit FFO and Core FFO Applicable to Common Shares and Dilutive Securities, and provides additional information related to its operations:

	Т	Three Months Ended June 30			Six Months Ended June 30			
		2024		2023		2024		2023
Net income	\$	1,498	\$	2,068	\$	4,398	\$	3,201
Depreciation and amortization related to investment properties		28,570		28,077		56,516		54,620
Gain on sale of investment properties		-		(984)				(984)
Unconsolidated joint venture adjustments (a)		_		<del>-</del>		-		342
Nareit FFO Applicable to Common Shares and Dilutive Securities		30,068		29,161		60,914		57,179
Amortization of market lease intangibles and inducements, net		(657)		(572)		(1,233)		(2,088)
Straight-line rent adjustments, net		(981)		(853)		(1,887)		(1,762)
Amortization of debt discounts and financing costs		600		1,265		1,175		2,119
Depreciation and amortization of corporate assets		220		186		442		401
Non-operating income and expense, net (b)		(116)		(129)		(296)		736
Unconsolidated joint venture adjustments (c)		_	( <u>)</u>	(6)				(162)
Core FFO Applicable to Common Shares and Dilutive Securities	\$	29,134	\$	29,052	\$	59,115	\$	56,423

<sup>(</sup>a) Reflects the Company's share of adjustments for IAGM's Nareit FFO on the same basis as InvenTrust.

<sup>(</sup>b) Reflects items which are not pertinent to measuring on-going operating performance, such as miscellaneous and settlement income, and basis difference recognition arising from acquiring the four remaining properties of IAGM in 2023.

<sup>(</sup>c) Reflects the Company's share of adjustments for IAGM's Core FFO on the same basis as InvenTrust.

<sup>(</sup>d) For purposes of calculating non-GAAP per share metrics, the same denominator is used as that which would be used in calculating diluted earnings per share in accordance with GAAP.

## **RECONCILIATION OF NON-GAAP MEASURES**



#### EBITDA & Adjusted EBITDA

Note: in thousands.

The following table presents a reconciliation of Net Income to EBITDA and Adjusted EBITDA, and provides additional information related to its operations:

	Three Mont			Ended June 30		Six Months En		nded June 30	
		2024	v.	2023		2024	72=	2023	
Net income	\$	1,498	\$	2,068	\$	4,398	\$	3,201	
Interest expense, net		9,640		9,377		19,274		18,886	
Income tax expense		132		134		265		260	
Depreciation and amortization		28,790		28,263		56,958		55,021	
Unconsolidated joint venture adjustments (a)		_		<del>-</del>		e <del></del>		423	
EBITDA		40,060		39,842		80,895		77,791	
Gain on sale of investment properties		_		(984)		112		(984)	
Amortization of market-lease intangibles and inducements, net		(657)		(572)		(1,233)		(2,088)	
Straight-line rent adjustments, net		(981)		(853)		(1,887)		(1,762)	
Non-operating income and expense, net (b)		(116)		(129)		(296)		736	
Unconsolidated joint venture adjustments (c)		_		(6)		100 miles		(178)	
Adjusted EBITDA	\$	38,306	\$	37,298	\$	77,479	\$	73,515	

<sup>(</sup>a) Reflects the Company's share of adjustments for IAGM's EBITDA on the same basis as InvenTrust.

<sup>(</sup>b) Reflects items which are not pertinent to measuring on-going operating performance, such as miscellaneous and settlement income, and basis difference recognition arising from acquiring the four remaining properties of IAGM in 2023.

<sup>(</sup>c) Reflects the Company's share of adjustments for IAGM's Adjusted EBITDA on the same basis as InvenTrust.

# RECONCILIATION OF FINANCIAL LEVERAGE RATIOS



#### Net Debt-to-Adjusted EBITDA

Note: in thousands.

The following table presents the calculation of net debt and Net Debt-to-Adjusted EBITDA:

	As	of June 30	As of December 31	
	-	2024		2023
Net Debt:				
Outstanding Debt, net	\$	812,217	\$	814,568
Less: Cash and cash equivalents		(34,070)		(96,385)
Net Debt	\$	778,147	\$	718,183
Net Debt-to-Adjusted EBITDA (trailing 12 months):				
Net Debt	\$	778,147	\$	718,183
Adjusted EBITDA (trailing 12 months)	20	150,423		146,459
Net Debt-to-Adjusted EBITDA	·	5.2x		4.9x

# Investor Presentation

# **RECONCILIATION OF 2024 GUIDANCE RANGE**



#### Estimated net income per share to estimated Nareit FFO and Core FFO per diluted

#### **UPDATED GUIDANCE**

The following table provides a reconciliation of the range of the Company's 2024 estimated net income per diluted share to estimated Nareit FFO and Core FFO per diluted share:

(Unaudited)	Lo	Low End		High End	
Net income per diluted share	\$	0.08	\$	0.12	
Depreciation and amortization related to investment properties		1.65		1.65	
Nareit FFO per diluted share	<u> </u>	1.73		1.77	
Amortization of market-lease intangibles and inducements, net		(0.04)		(0.04)	
Straight-line rent adjustments, net		(0.04)		(0.04)	
Amortization of debt discounts and financing costs		0.04		0.04	
Core FFO per diluted share	\$	1.69	\$	1.73	

#### **INITIAL GUIDANCE**

The following table provides a reconciliation of the range of the Company's 2024 estimated net income per diluted share to estimated NAREIT FFO and Core FFO per diluted share:

(Unaudited)	Lo	Low End		High End	
Net income per diluted share	\$	0.04	\$	0.10	
Depreciation and amortization related to investment properties		1.65		1.65	
NAREIT FFO per diluted share	-	1.69		1.75	
Amortization of market-lease intangibles and inducements, net		(0.02)		(0.03)	
Straight-line rent adjustments, net		(0.04)		(0.05)	
Amortization of debt discounts and financing costs		0.03		0.03	
Core FFO per diluted share	\$	1.66	\$	1.70	

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Investor Presentation



Quarterly Earnings Materials



2023 ESG Repor

