



sadot
SADOT GROUP INC

FUELING GROWTH AND INNOVATION
IN AGRI-COMMODITIES

November 2024

NASDAQ: SDOT



FORWARD LOOKING STATEMENTS

This presentation includes "forward-looking statements." To the extent that the information presented in this presentation discusses financial projections, information, or expectations about our business plans, results of operations, products or markets, or otherwise makes statements about future events, such statements are forward-looking. Such forward-looking statements can be identified by the use of words such as "should," "may," "intends," "anticipates," "believes," "estimates," "projects," "forecasts," "expects," "plans," "pro-forma," "goals," "proposes," and words of similar import. Although we believe that the expectations reflected in these forward-looking statements are based on reasonable assumptions, there are a number of risks and uncertainties that could cause actual results to differ materially from such forward-looking statements. You are urged to carefully review and consider any cautionary statements and other disclosures, including the statements made under the heading "Risk Factors" and elsewhere in the Company's annual report on Form 10-K for its fiscal year ended December 31, 2023, and any subsequent filings with the U.S. Securities and Exchange Commission. Forward-looking statements contained in this presentation speak only as of the date of this presentation or as otherwise indicated and Sadot Group Inc. does not undertake any duty to update any forward-looking statements except as may be required by law.

Legal Disclaimer: Preliminary Unaudited Financials Statement

The preliminary, unaudited financial results included in this presentation are based on information available as of September 30, 2024, management's initial review of operations and financial results as of such date. They remain subject to change based on the completion of the Company's customary quarterly financial closing and review procedures and are forward-looking statements. The Company assumes no obligation to update these statements, except as may be required by law. The actual results may be materially different and are affected by the risk factors and uncertainties identified in this presentation and in the Company's annual and quarterly filings with the Securities and Exchange Commission. Further, the Company's independent auditor has not reviewed or performed any procedures on the preliminary, unaudited financial results

INVESTMENT HIGHLIGHTS



- Rapidly growing US\$1.9 trillion global Agri commodity marketplace.
- Refocus of business on commodity trading and farming and divestment of the restaurant unit.
- Assembled a distinguished team of industry experts with extensive trading experience, a robust network of strategic contacts, and deep market knowledge, honed through senior roles at globally recognized competitors.
- Clear growth strategy of diversifying revenue sources with the goal of improving gross margins through establishing and/or acquiring operations in our supply chain vertical.
- Current \$21.8 market cap represents a Price /Earnings Ratio of 2X ⁽¹⁾, as opposed to sector median of 10.6X⁽²⁾

(1) Earnings based on YE 2023 results presented on a Pro Forma basis of the Agri-business only.

(2) Data related to the sector median provided by S&P Global Market Intelligence



THE SADOT STORY

In November 2022, the Company underwent a strategic pivot in its operations and business, from a U.S.-centric restaurant brand operator and franchisor, to a participant in the global agri-commodity supply-chain.

MISSION

Sadot Group seeks to build a global, sustainable agri-commodity supply chain enterprise.

Our mission is to ensure the delivery of essential food & feed to communities around the world by engaging with farmers, traders, logistics providers and industrial ingredients processors.



CAPITAL MARKETS SUMMARY

NASDAQ: SDOT

Share Price ¹	\$3.79
Market Cap ¹	\$21.8M
TTM Revenue ²	\$655.9M
Shares Outstanding ¹	5.74M
Float	3.19M
Warrants	~1.6M (none in the money)
Options	~81.2K (none in the money)
Fiscal Year	December 31
Sector	Consumer Defensive
Industry	Farm Products
Headquarters	Burleson, TX (DFW Metro)

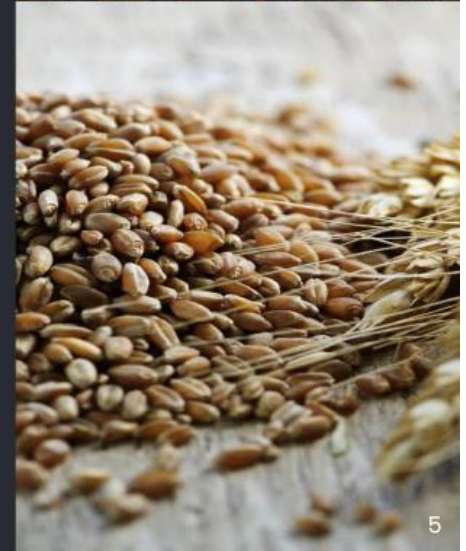
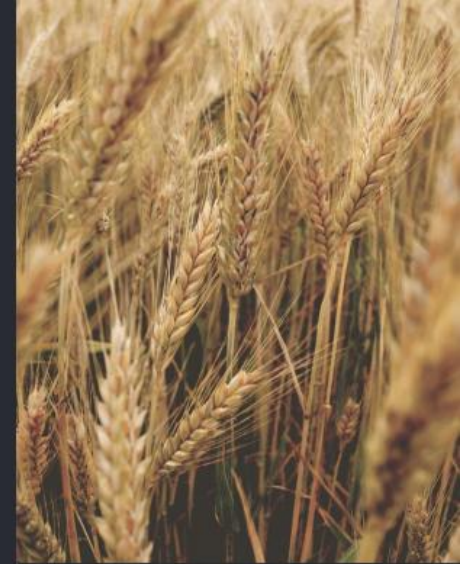
1. As of November 12, 2024
2. As of September 30, 2024

SELL-SIDE ANALYST COVERAGE

Alliance Global Partners

Zack's Small Cap*

* Paid Research



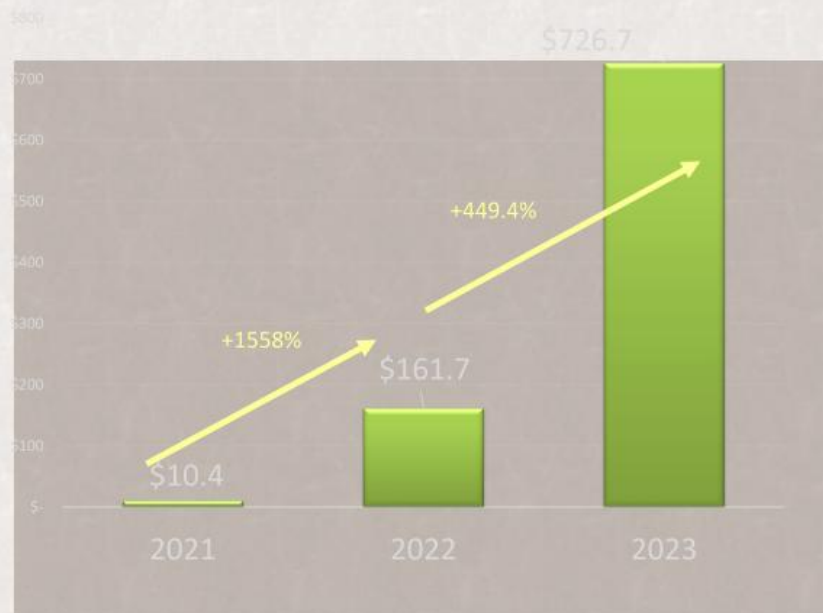
HOW WE'VE DONE SO FAR

COMPANY-WIDE SELECT FINANCIALS

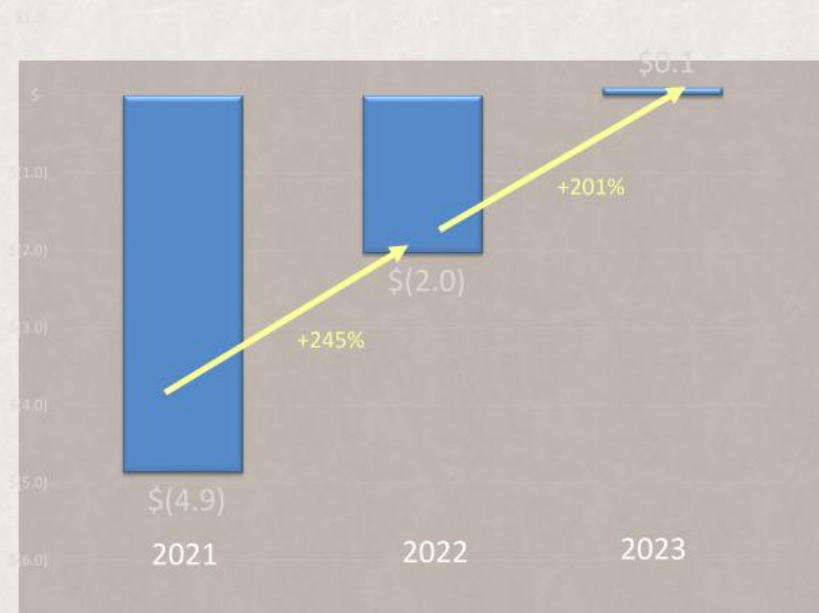
Fiscal Years 2021-2023

Includes Origination & Trading Operations, Farm Operations, And Food Services

REVENUE
(Unaudited, \$ in Millions)



ADJUSTED EBITDA
(Unaudited, \$ in Millions)



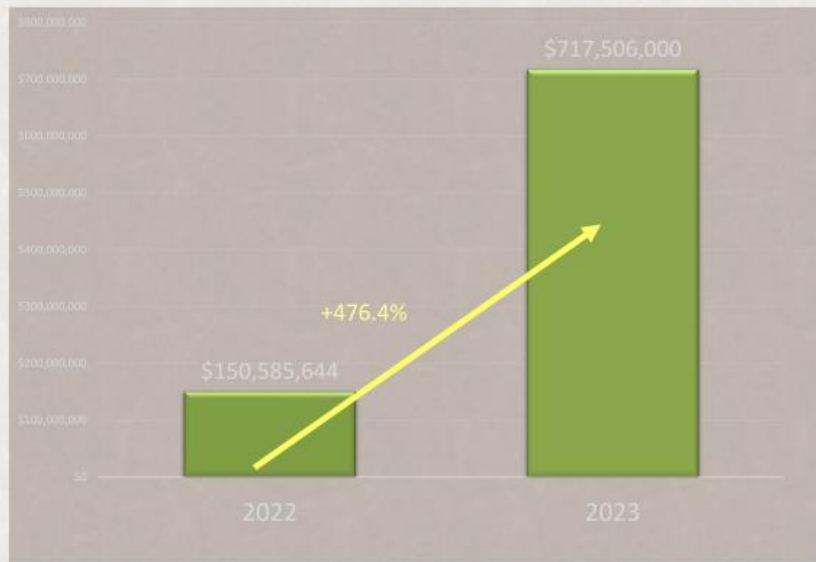
Figures include losses generated from Food Service (restaurants) which are in the process of divesting.

HOW WE'VE DONE SO FAR

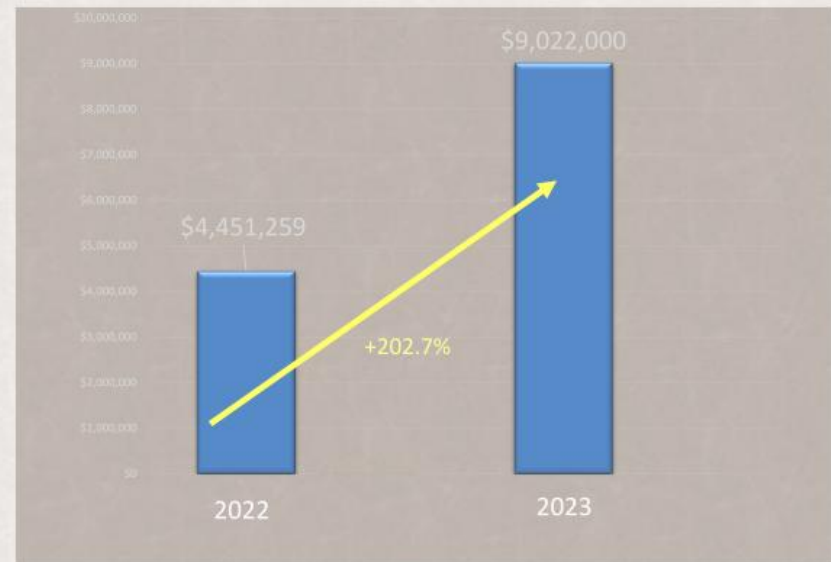
SADOT LLC FINANCIALS

Fiscal Years 2022-2023 (Sadot LLC initiated Q4 2022)
Includes Origination & Trading Operations, and Farm Operations

REVENUE



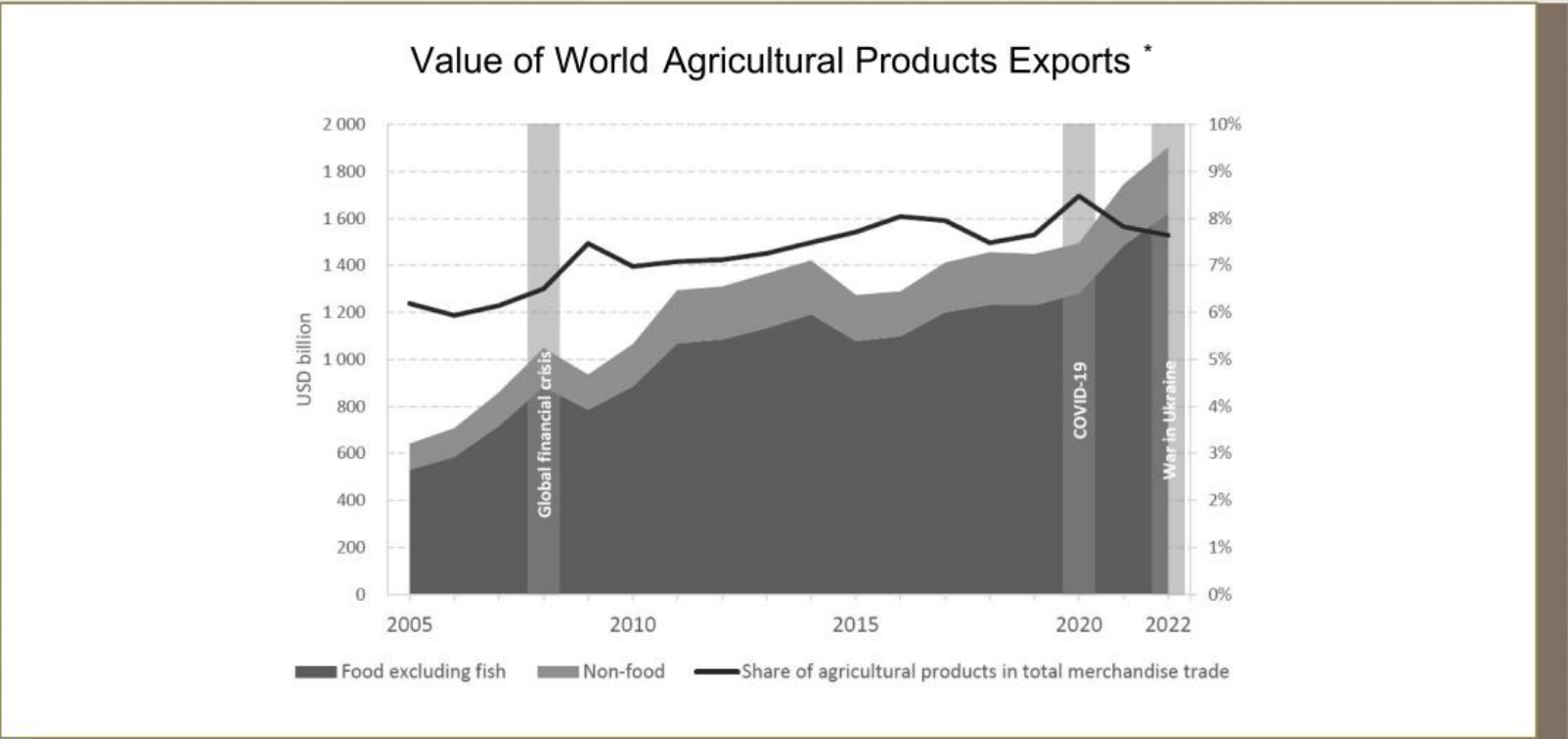
NET INCOME



Includes losses generated from Food Service (restaurants) which are in the process of divesting.

SIGNIFICANT GLOBAL OPPORTUNITY

US\$1.9 Trillion*: Monetary value of global agricultural exports in 2022



* Trade of agricultural commodities 2005–2022, Food & Agriculture Organization of the United Nations

GROWING GLOBAL MARKET

THE CASE FOR AGRI-COMMODITIES

The demand for food and feed is projected to grow significantly through the end of the century.

This demand will place stress on the global food supply chain.

Sadot Group sees significant growth potential in providing sustainable solutions to address the world's food security issues.



POPULATION GROWTH

Feeding the world's ever-growing population is a significant challenge. The United Nations projects that global population will grow from today's 8.1 billion to 9.7 billion by 2050, with growth concentrated in developing countries.



GROWING DEMAND FOR ANIMAL FEED

The growing middle-class populations in developing countries within Africa and Asia result in more calorie per capita consumption in general and specifically a growth in demand for animal proteins. Both of these factors increase the demand for agri-commodities as feed for animals.



DIMINISHING AGRICULTURE LAND

Urban expansion, global warming, and corrupted farmland contribute to a steady decrease in fertile agricultural land needed to grow grains and legumes (pulses) that are the building blocks of nutrition.



ARID GEOGRAPHIES

A growing part of the world's population are in areas that have highly limited agricultural potential and require systems in place to provide a steady in-flow of food products.

EXPANDING GLOBAL REACH

Adding trading teams and farm operations to capitalize on the growing global opportunity.



CORPORATE OVERVIEW

Sadot Group Inc. is an emerging global agri-commodities supply chain organization with origination & trading operations located worldwide.

FARM OPERATIONS

- Building out operations to provide leverage to trading operations.

ORIGINATION & TRADING OPERATIONS

- Sourcing, buying and selling a wide variety of Agri-commodities worldwide.

LEGACY FOOD SERVICE OPERATIONS – TO BE DIVESTED

- Actively engaged in the review of potential sales opportunities for Pokémoto and Muscle Maker Grill. The Company announced the sale of Superfit Foods on August 1, 2024.

ORIGINATION & TRADING PROCESS

Sadot originates and executes global food supply chain transactions from sourcing to delivery, taking advantage of arbitrages between currencies, origins and products.



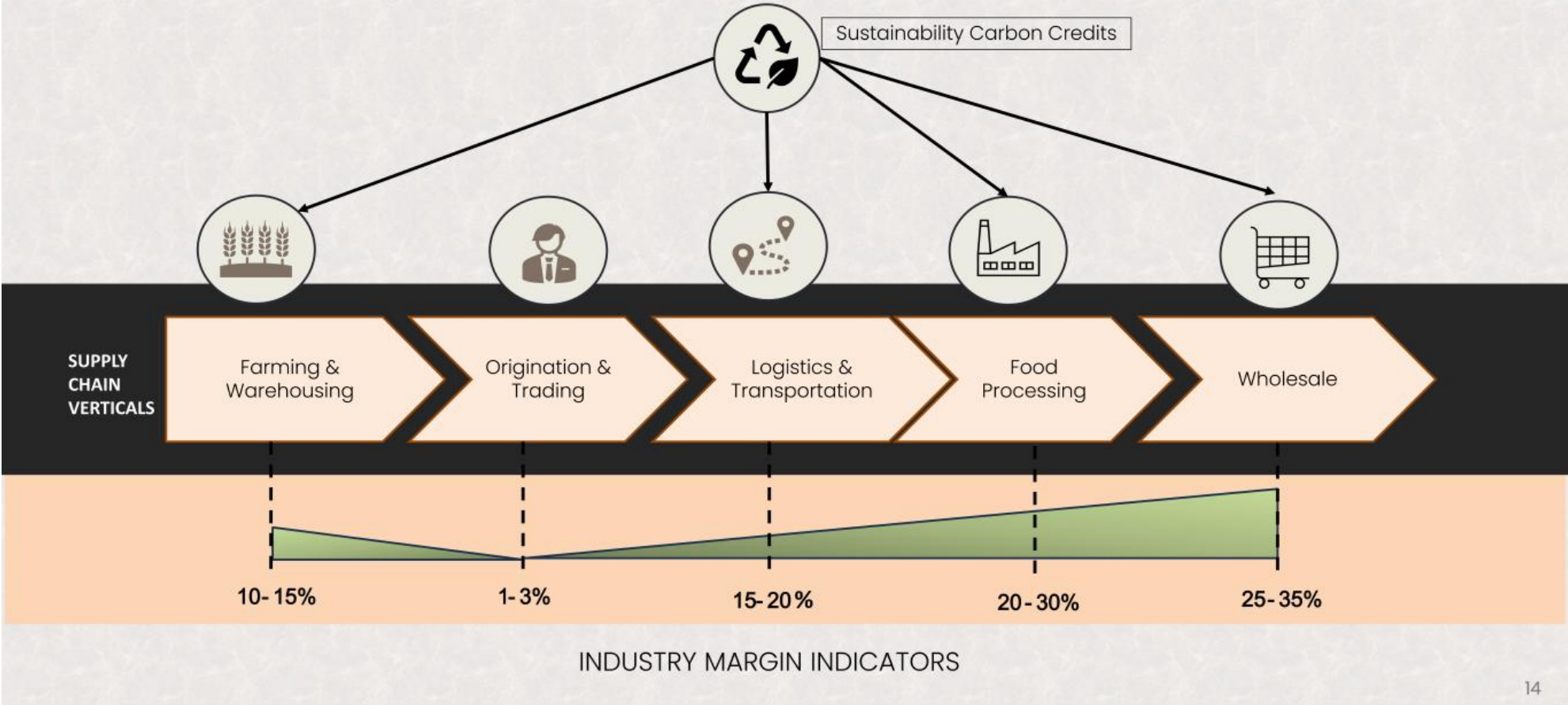
ORIGINATION & TRADING BUSINESS MODEL

Customer Purchase Request:	10K MT of soybeans @ \$600/MT	\$6,000,000
Upfront Equity Payment	10%	\$600,000
Sadot Sources the Supply & Negotiates with Supplier:	\$575/MT	\$5,750,000
Broker Fees:	\$3/MT	\$30,000
Logistics, financial & Insurance Costs:	Approx. 1.5% of cost	\$100,000
Gross Profit Upon Doc Delivery:	\$25/MT	\$120,000
Equity ROI		20%
Average Trade Cycle	Depends on POL & POD	30 - 45 days

The above is a sample transaction and is not representative of all transactions engaged in by the Company. All figures are estimated and may vary considerably in every transaction and there is no way to guarantee that the Company will be profitable on transactions or in general.

GROWTH STRATEGY

Increase diversification and revenue by expanding the following:



Q3 2024 PERFORMANCE

For Quarter ending September 30, 2024

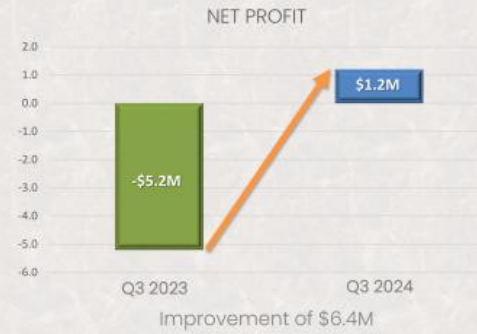
Origination & Trading Operations, Farm Operations,
& Food Services



• Source: Press Releases – “Sadot Group, Inc. Reports Third Quarter 2024 Results”
November 12, 2024

Q3 2024 YEAR OVER YEAR COMPARISONS

\$US Millions – amounts attributable to Sadot Group Inc.



YTD 2024 PERFORMANCE

For Quarter ending September 30, 2024

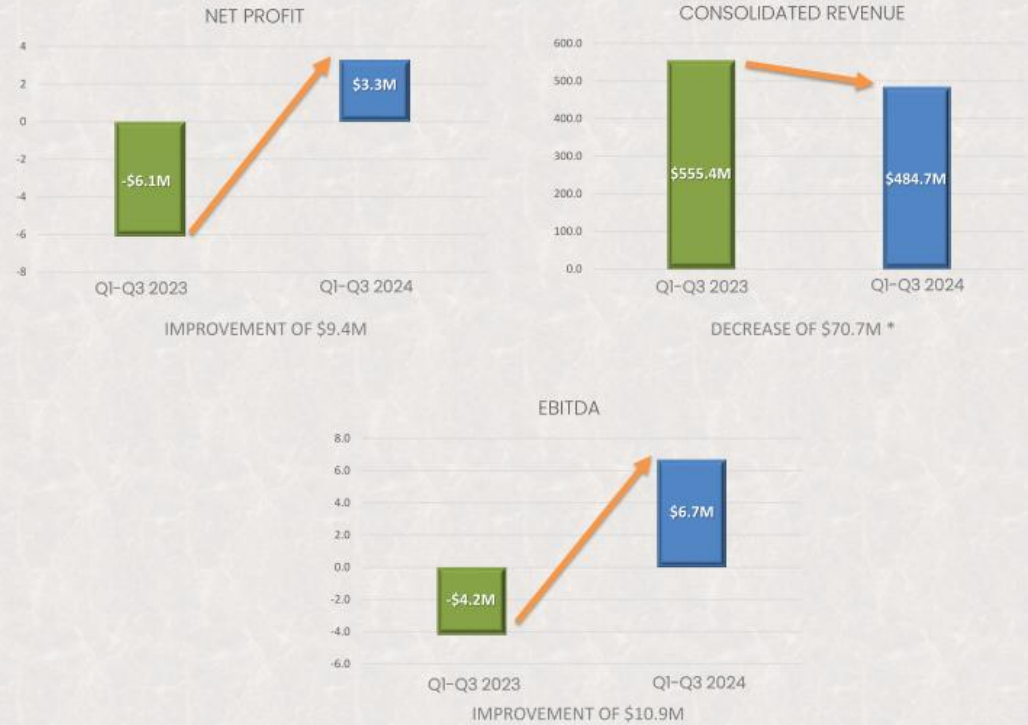
Origination & Trading Operations, Farm Operations, & Food Services



• Source: Press Releases – “Sadot Group, Inc. Reports Third Quarter 2024 Results” November 12, 2024

YTD 2024 YEAR OVER YEAR COMPARISONS Q 1-Q3

\$US Millions – amounts attributable to Sadot Group Inc.



* Revenues in Q1 and Q2 2024 were impacted by China's decision to pause grain imports.

EXECUTIVE TEAM



Mike Roper
Chief Executive Officer
Sadot Group Inc.

Joining the Company in 2018, Mike has led the organization through significant change, including the 2020 IPO and the 2022 strategic pivot to global agri-commodities. With almost five years of public company experience, Mike has proven to be an effective leader of change management. Prior to joining Sadot Group, Mike served as CEO of Taco Bueno Restaurants LLC from 2015 to 2017, and COO & CDO from 2013 to 2015. Mike led the successful sale of the privately-held chain to TPG Growth. Previously, Mike served as COO & EVP of Quiznos Subs from 2009 to 2012. He had been a franchisee for 9 years prior to joining the parent company.



Benjamin Petel
Chief of Operations of Sadot LLC
Board Director & Secretary of Sadot Group Inc.

Benjamin has served as Managing Member Representative of Sadot LLC since 2022. From 2019 through 2022, he was engaged as a Business Development Specialist and consultant to various agriculture and food companies, covering corporate finance and M&A, commercial development and operational control.



Jennifer Black, CPA
Chief Financial Officer
Sadot Group Inc.

Jennifer joined the Company in 2022 as CFO bringing significant experience in public company management. Prior to joining the Company, she served as CFO for two oilfield service companies, Eagle Pressure Control LLC and Talon Pressure Control (2018 to 2021). She previously served as Controller for AG Resource Management (2015-2018), an agricultural lending company. From 2013 to 2015 she was Controller of Basic Energy Services. Earlier roles include VP of SEC reporting with OMNI American Bank.



Kevin Mohan
Chief Investment Officer, Chairman of the Board
Sadot Group Inc.

Kevin has served as a Director and Executive Chairman since 2018. Concurrently, he has served as the Company's Chief Investment Officer. Prior to joining the Company, he served as Vice President of Capital Markets for American Restaurant Holdings Inc.

PEER ANALYSIS TRADING OPERATIONS

COMPARABLE COMPANY ANALYSIS

(figures in millions, except per share data)

Company	Ticker	Market Cap	Revenue		EBITDA		Net Income		Price/Sales		Price/Earnings	
			CY 2023	CY 2024E	CY 2023	CY 2024E	CY 2023	CY 2024E	CY 2023	CY 2024E	CY 2023	CY 2024E
Archer-Daniels-Midland Company	ADM	\$29,860	\$93,935	\$87,698	\$4,987	\$4,962	\$3,466	\$2,638	0.3 x	0.3 x	8.6 x	11.3x
Bunge Global SA	BG	\$14,216	\$59,540	\$54,262	\$3,723	\$2,532	\$2,337	\$1,354	0.2 x	0.3 x	6.1 x	10.5x
The Andersons, Inc.	ANDE	\$1,695	\$14,750	\$11,513	\$378	\$325	\$133	\$107	0.1 x	0.1 x	12.8 x	15.9x
Olam Group Limited	SGX:VC2	\$4,399	\$48,391	NA	\$1,929	NA	\$351	NA	0.1 x	-	12.5 x	-
Mean		\$12,543							0.2 x	0.2 x	10.0 x	12.6 x
Median		\$9,308							0.2 x	0.3 x	10.6 x	11.3 x
Sadot Group Inc. (1)	SDOT	\$19	\$717	\$632	\$12	NA	\$9	NA	0.0261	NA	2.1 x	NA

(1) Sadot Group Sales and Net Income figures as presented herein do not include the restaurant business which is in the process of being sold.

STRATEGY MOVING FORWARD

Over the coming year, Sadot plans to continue enhancing its diversification strategy by acquiring additional capabilities in the global Agri-commodity field.

- The Group expects to continue managing markets volatility by diversifying its operations into the supply chain verticals.
- The Group seeks to expand its farming operations into new geographies and agricultural products.
- The Group is constantly engaged in business development, exploring new potential synergies and acquisitions in the industry.
- Sadot continues to execute its strategy of scaling up its global origination and trading operations across the world.
- The Group has initiated its involvement with Carbon Credits and is reviewing strategic options for these businesses to unlock and realize value for shareholders.

INVESTMENT HIGHLIGHTS



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As published in the Company's recent 10Q and 8K filings:

Over the past 9 months, the Company has been successfully executing its strategy to transition all of its previously company-owned and operated locations into a 100% franchise model.

Current Status:

- In August 2024 Sadot announced the sale of Superfit Foods Meal Prep Company.
- Now a 100% franchise business with its two remaining concepts.
- This transition has allowed the company to reduce its overhead expenses while positioning the concepts for future potential divestiture.
- Currently reviewing offers received from interested parties for the acquisition of both brands.

DIVESTING RESTAURANT PORTFOLIO



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