# Capital Bancorp, Inc. Announces Broad Based Growth and Expanding Margin Leading to a $\mathbf{2 5 \%}$ Net Income Increase from the Prior Quarter 

July 22, 2024 at 4:03 PM EDT

## Second Quarter 2024 Results

- Net Income of $\$ 8.2$ million, or $\$ 0.59$ per share
- Net Income, as adjusted to exclude the impact of merger-related expenses (non-GAAP) ${ }^{(1)}$, of $\$ 8.3$ million, or $\$ 0.59$ per share
- Net Interest Income increased \$2.1 million, or 5.9\%, from 1Q 2024
- Net Interest Margin ("NIM") increased to 6.46\% as compared to 6.24\% (1Q 2024)
- Core NIM, as adjusted to exclude the impact of credit card loans (non-GAAP) ${ }^{(1)}$ increased to $4.00 \%$ as compared to $3.85 \%$ (1Q 2024)
- Loan Growth of $\$ 57.1$ million, or $11.7 \%$ annualized for 2Q 2024
- Deposit Growth of $\$ 94.7$ million, or $19.0 \%$ annualized for 2Q 2024; Noninterest bearing deposits increased $\$ 18.8$ million, or 11.3\% annualized from 1Q 2024
- Cash dividend of $\$ 0.10$ per share declared, or $25 \%$ higher than the prior quarter

ROCKVILLE, Md., July 22, 2024 (GLOBE NEWSWIRE) -- Capital Bancorp, Inc. (the "Company") (NASDAQ: CBNK), the holding company for Capital Bank, N.A. (the "Bank"), today reported net income of $\$ 8.2$ million, or $\$ 0.59$ per diluted share, for the second quarter 2024, compared to net income of $\$ 6.6$ million, or $\$ 0.47$ per diluted share, for the first quarter 2024 , and $\$ 7.3$ million, or $\$ 0.52$ per diluted share, for the second quarter 2023 . Net income, as adjusted to exclude the impact of merger-related expenses (non-GAAP) ${ }^{(1)}$, was $\$ 8.3$ million, or $\$ 0.59$ per diluted share, for the second quarter 2024, compared to $\$ 7.1$ million, or $\$ 0.51$ per diluted share, for the first quarter 2024.

The Company also declared a cash dividend on its common stock of $\$ 0.10$ per share. The dividend is payable on August 21 , 2024 to shareholders of record on August 5, 2024. The dividend declared of $\$ 0.10$ is $\$ 0.02$, or $25.0 \%$ higher than the prior quarter dividend reflecting the strength of earnings and capital position. The Company has increased its dividend each year since it first started paying dividends in 2021.
"All of our businesses continued to make progress in the second quarter with sustained loan and deposit growth, increased credit card accounts and revenue growth, mortgage banking income growth, and continued credit stability," said Ed Barry, Chief Executive Officer of the Company and the Bank. "These positive trends drove stable deposit costs, record net interest income, and increased net interest margin. We were also pleased to receive approval for our pending acquisition of Integrated Financial Holdings, Inc. from the Federal Reserve and we continue to work towards obtaining all approvals and closing requirements. IFHI's expertise in niche C\&I lending will further diversify our lending and fee generating capabilities while enhancing shareholder value."
"The Board is very pleased with the second quarter results and, in particular, with the improvement in our NIM and the growth of our loan and deposit balances. If the economy cooperates, we anticipate these improvements will result in continued steady growth in our EPS and TBV," said Steven J Schwartz, Chairman of the Company. "We reaffirm our steadfast commitment to smartly grow enterprise value of the Company, while continually expanding and improving the services and products we offer to our customers."
(1) Reconciliations of the non-U.S. generally accepted accounting principles ("GAAP") measures are set forth in the Appendix at the end of this press release.

## Pending Acquisition of Integrated Financial Holdings, Inc.

Regarding the previously announced pending merger with Integrated Financial Holdings, Inc. ("IFHI"), the Company incurred pre-tax merger-related expenses of $\$ 0.1$ million for the second quarter 2024 compared to $\$ 0.7$ million for the first quarter 2024 , consistent with modeled expectations.

On July 9, 2024, the Company received regulatory approval from the Federal Reserve Bank of Richmond, acting on delegated authority from the Board of Governors of the Federal Reserve System, for the proposed merger of IFHI with and into the Company. Completion of the merger remains subject to the approval of the Office of the Comptroller of the Currency, the approval of the Company's and IFHI's shareholders and the satisfaction of customary closing conditions. The special meeting of the Company will be held on August 15, 2024 at 3:00 p.m., Eastern Time.

The following table provides a reconciliation of the Company's net income under GAAP to non-GAAP results excluding merger-related expenses.

| (in thousands except per share data) | Income Before Income Taxes |  | Income Tax Expense |  | Net Income |  | Diluted Earnings per Share |  | Income Before Income Taxes |  | Income Tax Expense |  | Net Income |  | Diluted Earnings per Share |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| GAAP Earnings | \$ | 10,933 | \$ | 2,728 | \$ | 8,205 | \$ | 0.59 | \$ | 8,624 | \$ | 2,062 | \$ | 6,562 | \$ | 0.47 |
| Add: MergerRelated Expenses |  | 83 |  | 21 |  | 62 |  |  |  | 712 |  | 174 |  | 538 |  |  |
| Non-GAAP Earnings | \$ | 11,016 | \$ | 2,749 | \$ | 8,267 | \$ | 0.59 | \$ | 9,336 | \$ | 2,236 | \$ | 7,100 | \$ | 0.51 |


| (in thousands except per share data) | Six Months Ended June 30, 2024 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Income Before Income Taxes |  | Income Tax Expense |  | Net Income |  | Diluted Earnings per Share |  |
| GAAP Earnings | \$ | 19,557 | \$ | 4,790 | \$ | 14,767 | \$ | 1.06 |
| Add: Merger-Related Expenses |  | 795 |  | 195 |  | 600 |  |  |
| Non-GAAP Earnings | \$ | 20,352 | \$ | 4,985 | \$ | 15,367 | \$ | 1.10 |

Note: The tax benefit associated with merger-related expenses has been adjusted to reflect the estimated nondeductible portion of the expenses.

## Second Quarter 2024 Highlights

## Capital Bancorp, Inc.

Earnings Summary - Net income of $\$ 8.2$ million, or $\$ 0.59$ per diluted share, increased $\$ 1.6$ million compared to $\$ 6.6$ million, or $\$ 0.47$ per diluted share, for the first quarter 2024. Net income, as adjusted to exclude the impact of merger-related expenses (non-GAAP) ${ }^{(1)}$, was $\$ 8.3$ million, or $\$ 0.59$ per diluted share, for the second quarter 2024 compared to $\$ 7.1$ million, or $\$ 0.51$ per diluted share, for the first quarter 2024.

- Net interest income of $\$ 37.1$ million increased $\$ 2.1$ million compared to $\$ 35.0$ million for the first quarter 2024. Interest income of $\$ 50.6$ million increased $\$ 2.2$ million compared to $\$ 48.4$ million for the first quarter 2024, primarily due to interest income from $\$ 65.3$ million in average portfolio loan growth. Interest expense of $\$ 13.6$ million increased $\$ 0.2$ million compared to $\$ 13.4$ million for the first quarter 2024 as interest expense from time deposits increased $\$ 0.3$ million as growth in average balances increased $\$ 15.9$ million.
- The provision for credit losses was $\$ 3.4$ million, an increase of $\$ 0.7$ million from the first quarter 2024 primarily driven by unsecured credit card loan growth in the quarter. Net charge-offs totaled $\$ 1.9$ million in the second quarter including $\$ 1.5$ million from credit card related loans and $\$ 0.4$ million from residential loans. Net charge-offs totaled $\$ 2.0$ million in the first quarter 2024 including $\$ 1.7$ million from credit card related loans and $\$ 0.3$ million from commercial loans. At June 30, 2024, the allowance for credit losses to total loans ratio was $1.53 \%$.
- Noninterest income of $\$ 6.9$ million increased $\$ 0.9$ million compared to $\$ 6.0$ million for the first quarter 2024. Mortgage banking revenue increased $\$ 0.5$ million primarily due to increased mortgage loans sold while credit card fees increased $\$ 0.4$ million primarily related to interchange income.
- Noninterest expense of $\$ 29.5$ million remained stable as compared to $\$ 29.5$ million for the first quarter 2024. Within this category, variances included the following:
- Salaries and employee benefits of $\$ 13.3$ million increased $\$ 0.4$ million due to an increase in base salaries expense of $\$ 0.2$ million, incentive based compensation expense of $\$ 0.1$ million and a decrease in deferred salary expense (an increase in expense) of $\$ 0.1$ million as we continue to invest in talent.
- Occupancy and equipment expense of $\$ 1.9$ million increased $\$ 0.3$ million related to software licensing expense to support business growth.
- Merger-related expenses totaled $\$ 0.1$ million in the second quarter 2024 as compared to $\$ 0.7$ million in the first quarter 2024, consistent with modeled expectations. Primarily all merger-related expenses have been related to professional fees including legal fees, third party consulting fees and other outside service provider expenses.
- Income tax expense of $\$ 2.7$ million, or $25.0 \%$ of pre-tax income for the second quarter 2024, increased $\$ 0.7$ million from $\$ 2.1$ million, or $23.9 \%$ of pre-tax income for the first quarter 2024, reflective of an increase in the weighted average state income tax rate.

Performance and Efficiency Ratios - Annualized return on average assets ("ROAA") and annualized return on average equity ("ROAE") were $1.40 \%$ and $12.53 \%$, respectively, for the three months ended June 30, 2024, compared to $1.15 \%$ and $10.19 \%$, respectively, for the three months ended

## March 31, 2024

- Annualized ROAA and annualized ROAE, as adjusted to exclude the impact of merger-related expenses (non-GAAP)(1), were $1.41 \%$ and $12.62 \%$, respectively, for the three months ended June 30,2024 , compared to $1.24 \%$ and $11.03 \%$, respectively, for the three months ended March 31, 2024.
- The efficiency ratio was $67.11 \%$ for the three months ended June 30,2024 , compared to $71.95 \%$ for the three months ended March 31, 2024. The efficiency ratio, as adjusted to exclude the impact of merger-related expenses (non-GAAP) ${ }^{(1)}$, was $66.92 \%$ for the three months ended June 30, 2024 compared to $70.22 \%$ for the three months ended March 31, 2024.

Balance Sheet - Total assets of $\$ 2.4$ billion at June 30, 2024 increased $\$ 114.3$ million, or 4.9\%, from March 31, 2024.

- Cash and cash equivalents of $\$ 136.5$ million at June 30, 2024 increased $\$ 51.3$ million from March 31, 2024, as total deposits increased $\$ 94.7$ million, and Federal Home Loan Bank advances increased $\$ 10.0$ million, partially offset by an increase in total portfolio loans of $\$ 57.1$ million.
- Total portfolio loans of $\$ 2.0$ billion at June 30, 2024 increased $\$ 57.1$ million, or $2.9 \%$ growth from March 31, 2024. Total average loans increased $\$ 65.3$ million quarter over quarter.
- Total deposits of $\$ 2.1$ billion at June 30, 2024 increased $\$ 94.7$ million, or $4.7 \%$ growth, from March 31, 2024, while total average deposits increased $\$ 53.2$ million quarter over quarter. The increase in deposits, when comparing June 30, 2024 to March 31, 2024, includes $\$ 18.8$ million of noninterest-bearing deposits primarily related to growth in title company deposit balances. Average portfolio loans-to-deposit ratio of $99.10 \%$ for the three months ended June 30, 2024 increased from $98.46 \%$ for the three months ended March 31, 2024.
- The investment securities portfolio continues to be classified as available for sale and had a fair market value of $\$ 207.9$ million, or $8.5 \%$ of total assets, at June 30, 2024 up from $\$ 202.3$ million at March 31, 2024. The amortized cost of the investment securities portfolio was $\$ 227.1$ million, with an effective duration of 2.92 years. U.S. Treasury securities represented $64.3 \%$ of the overall investment portfolio at June 30, 2024. The accumulated other comprehensive loss on the investment securities portfolio decreased $\$ 0.5$ million during the quarter to $\$ 13.1$ million as of June 30 , 2024, which represents $4.9 \%$ of total stockholders' equity. The Company does not have a held to maturity investment securities portfolio.

Net Interest Margin - Net interest margin increased to $6.46 \%$ for the three months ended June 30, 2024, compared to $6.24 \%$ for the three months ended March 31, 2024. Core Net Interest Margin, as adjusted to exclude the impact of credit card loans (non-GAAP) ${ }^{(1)}$ increased to $4.00 \%$ and included 4 basis points from interest income recognized from nonaccrual loans as compared to $3.85 \%$ for the three months ended March 31, 2024.

- The average yield on interest earning assets of $8.82 \%$ increased 19 basis points compared to the first quarter 2024. The yield on portfolio loans, as adjusted to exclude the impact of credit card loans (non-GAAP) ${ }^{(1)}$, of $7.04 \%$ for the second quarter 2024, increased 8 basis points primarily from portfolio turnover. New portfolio loans (excluding credit card loans) originated in the second quarter 2024 totaled $\$ 112.3$ million with a weighted average yield of $8.25 \%$ as compared to $\$ 122.7$ million with a weighted average yield of $8.24 \%$ in the first quarter 2024.
- The average rate on total deposits of $2.64 \%$ for the second quarter 2024 decreased 3 basis points from the first quarter 2024, primarily driven by title company balance growth in low and no interest bearing deposits.

Deposits - Total deposits at June 30, 2024 increased by $\$ 94.7$ million, or $4.7 \%$ unannualized growth, compared to March 31, 2024, primarily driven by growth in low interest-bearing demand and noninterest-bearing deposits from title companies of $\$ 86.4$ million.

- Noninterest-bearing deposits of $\$ 684.6$ million increased $\$ 18.8$ million, or $2.8 \%$, compared to March 31, 2024. Interestbearing deposits of $\$ 1.4$ billion increased $\$ 76.0$ million, or $5.7 \%$, compared to March 31, 2024 including an increase in interest-bearing demand accounts of $\$ 72.1$ million. Brokered time deposits totaled $\$ 155.1$ million at June 30, 2024, a decrease of $\$ 5.5$ million from March 31, 2024.

Cost of Interest-Bearing Liabilities - Growth in interest-bearing demand accounts resulted in the average cost of interest-bearing liabilities decreasing to $3.86 \%$ for the quarter ended June 30, 2024, compared to $3.90 \%$ for the first quarter 2024.

- Average interest-bearing demand accounts of $\$ 216.2$ million increased $\$ 33.0$ million, or $18.0 \%$, compared to March 31 , 2024.
- Average time deposits of $\$ 465.8$ million increased $\$ 15.9$ million, or $3.5 \%$, compared to March $31,2024$.
- Average noninterest-bearing deposits of $\$ 653.0$ million increased $\$ 15.9$ million, or $2.5 \%$, compared to March 31 , 2024, and represented 32.5\% of total average deposits at June 30, 2024.

Capital Positions - As of June 30, 2024, the Company reported a robust common equity tier 1 capital ratio of $15.08 \%$, compared to $14.92 \%$ at March

31, 2024. At June 30, 2024, the Company maintains regulatory capital ratios that exceed all capital adequacy requirements.
Credit Metrics and Asset Quality - The allowance for credit losses to total loans ratio was $1.53 \%$ at June 30, 2024 as compared to an allowance for credit losses to total loans ratio of $1.49 \%$ at March 31, 2024. Nonperforming assets decreased 4 basis points to $0.58 \%$ of total assets at June 30 , 2024 compared to $0.62 \%$ at March 31, 2024 as a result of a decrease in nonaccrual loans at June 30, 2024 to $\$ 14.1$ million compared to $\$ 14.4$ million at March 31, 2024. At June 30, 2024 special mention loans totaled $\$ 23.3$ million, or $1.2 \%$ of total portfolio loans, as compared to $\$ 27.5$ million, or $1.4 \%$ of total portfolio loans, at March 31, 2024. At June 30, 2024, substandard loans totaled $\$ 22.1$ million, or $1.2 \%$ of total portfolio loans, as compared to $\$ 14.1$ million, or .7\% of total portfolio loans, at March 31, 2024.

Consistent Tangible Book Value Growth - Tangible book value per common share ${ }^{(1)}$ grew $3.1 \%$ to $\$ 19.26$ at June 30, 2024 when compared to March 31, 2024. The Company did not have goodwill or other intangible assets during any of the periods presented and therefore, tangible book value per share ${ }^{(1)}$ is equal to book value per share.

Liquidity - Total sources of available borrowings at June 30, 2024 totaled $\$ 764.2$ million, including available collateralized lines of credit of $\$ 570.2$ million, unsecured lines of credit with other banks of $\$ 76.0$ million and unpledged investment securities available as collateral for potential additional borrowings of $\$ 118.0$ million.

## Commercial Bank

Continued Portfolio Loan Growth - Portfolio loans, excluding credit cards, increased by $\$ 47.4$ million, to $\$ 1.9$ billion, gross, at June 30 , 2024 compared to March 31, 2024. The increase in portfolio loans, as disclosed in the Composition of Loans table within the Historical Financial Highlights includes residential real estate loans of $\$ 24.2$ million, lender finance loans of $\$ 19.8$ million and commercial real estate loans of $\$ 8.4$ million, partially offset by a decrease in business equity lines of credit of $\$ 11.8$ million. Lender finance loans are loans to companies used to purchase finance receivables or to extend financing to the underlying obligors and are secured primarily by the finance receivables held by our borrowers.

Net Interest Income - Interest income of $\$ 33.9$ million increased $\$ 1.4$ million compared to $\$ 32.5$ million for the first quarter 2024 , driven by loan growth and higher loan yields. Interest expense of $\$ 13.3$ million increased $\$ 0.2$ million, driven by an increase in average balances in the second quarter 2024.

Credit Metrics - Nonperforming assets decreased 4 basis points to $0.58 \%$ of total assets at June 30, 2024 compared to $0.62 \%$ at March 31 , 2024 as a result of a decrease in nonaccrual loans at June 30, 2024 to $\$ 14.1$ million compared to $\$ 14.4$ million at March 31, 2024.

The following tables present non-owner-occupied and owner-occupied commercial real estate loans and multi-family loans and the weighted average loan-to-value ("LTV").

## Non-owner-occupied commercial real estate loans, including multi-family



## Owner-occupied commercial real estate loans

| (in thousands) | As of June 30, 2024 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | $\begin{gathered} \text { Average Loan } \\ \text { Size } \\ \hline \end{gathered}$ |  | Weighted Average LTV( ${ }^{(1)}$ | \% of OwnerOccupied Commercial Real Estate Loans | \% of Total Portfolio Loans, Gross |
| Loan type: |  |  |  |  |  |  |  |
| Industrial | \$ | 78,596 | \$ | 1,191 | 53.3\% | 24.6\% | 3.9\% |
| Office |  | 42,876 |  | 621 | 57.1\% | 13.4\% | 2.1\% |
| Retail |  | 40,596 |  | 766 | 59.1\% | 12.7\% | 2.0\% |
| Mixed use |  | 17,657 |  | 929 | 65.6\% | 5.5\% | 0.9\% |


| Other ${ }^{(2)}$ |  | 139,644 |  | 2,971 | 61.2\% | 43.8\% | 6.9\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total owner-occupied commercial real estate loans | \$ | 319,369 | \$ | 1,257 | 58.7\% | 100.0\% | 15.7\% |
| Total portfolio loans, gross | \$ | ,028,367 |  |  |  |  |  |

(1) The weighted average LTV of the loan categories previously mentioned are calculated by reference to the most recent appraisal of the property securing each loan.
(2) Other owner-occupied commercial real estate loans include special purpose loans of $\$ 58.3$ million, skilled nursing loans of $\$ 53.8$ million, and other loans of $\$ 27.5$ million.

Classified and Criticized Loans - At June 30, 2024, special mention loans totaled $\$ 23.3$ million, or $1.2 \%$ of total portfolio loans, as compared to $\$ 27.5$ million, or $1.4 \%$ of total portfolio loans, at March 31, 2024. At June 30, 2024, substandard loans totaled $\$ 22.1$ million, or $1.2 \%$ of total portfolio loans, as compared to $\$ 14.1$ million, or $0.7 \%$ of total portfolio loans, at March 31, 2024.

## OpenSky ${ }^{\text {TM }}$

Revenues - Total revenue of $\$ 20.2$ million increased $\$ 1.3$ million from the first quarter 2024. Interest income of $\$ 15.8$ million increased $\$ 0.9$ million from the first quarter 2024. Average OpenSky ${ }^{\top}$ Ioan balances, net of reserves and deferred fees of $\$ 111.3$ million for the second quarter 2024, increased $\$ 0.8$ million, or $0.7 \%$, compared to $\$ 110.5$ million for the first quarter 2024. Noninterest income of $\$ 4.4$ million increased $\$ 0.5$ million from the first quarter 2024 primarily related to interchange income.

Noninterest Expense - Total noninterest expense of $\$ 13.8$ million increased $\$ 0.2$ million from the first quarter 2024 primarily related to data processing expense.

Loan and Deposit Balances - OpenSky ${ }^{\text {TM }}$ loan balances, net of reserves, of $\$ 122.2$ million at June 30, 2024 increased by $\$ 10.3$ million, or $9.2 \%$, compared to $\$ 111.9$ million at March 31, 2024. Corresponding deposit balances of $\$ 173.5$ million at June 30, 2024 increased $\$ 1.7$ million, or $1.0 \%$, compared to $\$ 171.8$ million at March 31, 2024. Gross unsecured loan balances of $\$ 33.6$ million at June 30, 2024 increased $\$ 5.1$ million, or $17.7 \%$, compared to $\$ 28.5$ million at March 31, 2024. During the second quarter 2024, the number of OpenSky ${ }^{\text {TM }}$ credit card accounts increased by 10,784 to 537,734 from March 31, 2024.

OpenSky ${ }^{\text {TM }}$ Credit - Card delinquencies remained stable in the second quarter 2024 when compared to the first quarter 2024. The provision for credit losses increased $\$ 0.7$ million compared to the first quarter 2024 as card balances, net of reserves, increased $\$ 10.3$ million during the second quarter 2024 as compared to a decrease of $\$ 11.4$ million during the first quarter 2024.

COMPARATIVE FINANCIAL HIGHLIGHTS - Unaudited

| (in thousands except per share data) | Quarter Ended |  |  |  |  |  | 2Q24 vs 1Q24 |  |  | 2Q24 vs 2Q23 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2024 |  | March 31, 2024 |  | June 30, 2023 |  | \$ Change |  | \% Change | \$ Change |  | \% Change |
| Earnings Summary |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest income | \$ | 50,615 | \$ | 48,369 | \$ | 45,080 | \$ | 2,246 | 4.6\% | \$ | 5,535 | 12.3\% |
| Interest expense |  | 13,558 |  | 13,361 |  | 9,740 |  | 197 | 1.5\% |  | 3,818 | 39.2\% |
| Net interest income |  | 37,057 |  | 35,008 |  | 35,340 |  | 2,049 | 5.9\% |  | 1,717 | 4.9\% |
| Provision for credit losses |  | 3,417 |  | 2,727 |  | 2,862 |  | 690 | 25.3\% |  | 555 | 19.4\% |
| Provision for credit losses on unfunded commitments |  | 104 |  | 142 |  | - |  | (38) | (26.8)\% |  | 104 | -\% |
| Noninterest income |  | 6,890 |  | 5,972 |  | 6,687 |  | 918 | 15.4\% |  | 203 | 3.0\% |
| Noninterest expense |  | 29,493 |  | 29,487 |  | 29,592 |  | 6 | -\% |  | (99) | (0.3)\% |
| Income before income taxes |  | 10,933 |  | 8,624 |  | 9,573 |  | 2,309 | 26.8\% |  | 1,360 | 14.2\% |
| Income tax expense |  | 2,728 |  | 2,062 |  | 2,255 |  | 666 | 32.3\% |  | 473 | 21.0\% |
| Net income | \$ | 8,205 | \$ | 6,562 | \$ | 7,318 | \$ | 1,643 | 25.0\% | \$ | 887 | 12.1\% |
| Pre-tax pre-provision net revenue ("PPNR") (1) | \$ | 14,454 | \$ | 11,493 | \$ | 12,435 | \$ | 2,961 | 25.8\% | \$ | 2,019 | 16.2\% |
| PPNR, as adjusted ${ }^{(1)}$ | \$ | 14,537 | \$ | 12,205 | \$ | 12,435 | \$ | 2,332 | 19.1\% | \$ | 2,102 | 16.9\% |
| Common Share Data |  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings per share - Basic |  | 0.59 | \$ | 0.47 | \$ | 0.52 | \$ | 0.12 | 25.5\% | \$ | 0.07 | 13.5\% |
| Earnings per share - |  |  |  |  |  |  |  |  |  |  |  |  |
| Diluted | \$ | 0.59 | \$ | 0.47 | \$ | 0.52 | \$ | 0.12 | 25.5\% | \$ | 0.07 | 13.5\% |
| Earnings per share - |  |  |  |  |  |  |  |  |  |  |  |  |
| Diluted, as adjusted ${ }^{(1)}$ | \$ | 0.59 | \$ | 0.51 | \$ | 0.52 | \$ | 0.08 | 15.7\% | \$ | 0.07 | 13.5\% |
| Weighted average common shares - Basic |  | 13,895 |  | 13,919 |  | 14,025 |  |  |  |  |  |  |

Weighted average
$\begin{array}{llll}\text { common shares }- \text { Diluted } & 13,895 & 13,919 & 14,059\end{array}$

## Return Ratios

Return on average assets
(annualized) as adjusted

| (annualized) $^{(1)}$ | $1.41 \%$ | $1.24 \%$ | $1.34 \%$ |
| :--- | :---: | :---: | :---: |
| Return on average equity <br> (annualized) | $12.53 \%$ | $10.19 \%$ | $12.30 \%$ |
| Return on average equity, <br> as adjusted <br> (annualized) $^{(1)}$ | $12.62 \%$ | $11.03 \%$ | $12.30 \%$ |

(1) Refer to Appendix for reconciliation of non-GAAP measures.

COMPARATIVE FINANCIAL HIGHLIGHTS - Unaudited (Continued)

(1) Refer to Appendix for reconciliation of non-GAAP measures.

COMPARATIVE FINANCIAL HIGHLIGHTS - Unaudited (Continued)


| Investment securities available for sale |  | 207,917 |  | 208,464 | (0.3)\% |  | 202,254 |  | 208,329 |  | 206,055 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage loans held for sale |  | 19,219 |  | 10,146 | 89.4\% |  | 10,303 |  | 7,481 |  | 4,843 |
| Portfolio loans receivable (2) |  | 2,021,588 |  | 1,838,131 | 10.0\% |  | 1,964,525 |  | 1,903,288 |  | 1,862,679 |
| Allowance for credit losses |  | 30,832 |  | 27,495 | 12.1\% |  | 29,350 |  | 28,610 |  | 28,279 |
| Deposits |  | 2,100,428 |  | 1,934,361 | 8.6\% |  | 2,005,695 |  | 1,895,996 |  | 1,967,988 |
| FHLB borrowings |  | 32,000 |  | 22,000 | 45.5\% |  | 22,000 |  | 22,000 |  | 22,000 |
| Other borrowed funds |  | 12,062 |  | 12,062 | -\% |  | 12,062 |  | 27,062 |  | 12,062 |
| Total stockholders' equity |  | 267,854 |  | 237,435 | 12.8\% |  | 259,465 |  | 254,860 |  | 242,878 |
| Tangible common equity (1) |  | 267,854 |  | 237,435 | 12.8\% |  | 259,465 |  | 254,860 |  | 242,878 |
| Common shares outstanding |  | 13,910 |  | 13,981 | (0.5)\% |  | 13,890 |  | 13,923 |  | 13,893 |
| Book value per share | \$ | 19.26 | \$ | 16.98 | 13.4\% | \$ | 18.68 | \$ | 18.31 | \$ | 17.48 |
| Tangible book value per share ${ }^{(1)}$ | \$ | 19.26 | \$ | 16.98 | 13.4\% | \$ | 18.68 | \$ | 18.31 | \$ | 17.48 |
| Dividends per share | \$ | 0.08 | \$ | 0.06 | 33.3\% | \$ | 0.08 | \$ | 0.08 | \$ | 0.08 |

${ }^{(1)}$ Refer to Appendix for reconciliation of non-GAAP measures.
${ }^{(2)}$ Loans are reflected net of deferred fees and costs.

## Operating Results - Comparison of Three Months Ended June 30, 2024 and 2023

For the three months ended June 30, 2024, net interest income of $\$ 37.1$ million increased $\$ 1.7$ million from $\$ 35.3$ million in the same period in 2023. The net interest margin decreased 17 basis points to $6.46 \%$ for the three months ended June 30, 2024 from the same period in 2023 as the increase in cost of deposits, including money market accounts and time deposits, outpaced the increase in portfolio loan yields, including credit card loans. Net interest margin, excluding credit card loans ${ }^{(1)}$, decreased to $4.00 \%$ for the three months ended June 30, 2024, compared to $4.06 \%$ for the same period in 2023.

For the three months ended June 30, 2024, average interest earning assets increased $\$ 170.1$ million, or $8.0 \%$, to $\$ 2.3$ billion as compared to the same period in 2023, and the average yield on interest earning assets increased 36 basis points. Compared to the same period in the prior year, average interest-bearing liabilities increased $\$ 164.4$ million, or $13.2 \%$, and the average cost of interest-bearing liabilities increased to $3.86 \%$, a 73 basis point increase from 3.13\%.

For the three months ended June 30, 2024, the provision for credit losses was $\$ 3.4$ million, an increase of $\$ 0.6$ million from the same period in 2023, primarily driven by unsecured credit card loan growth. Net charge-offs for the three months ended June 30, 2024 were $\$ 1.9$ million, or $0.39 \%$ on an annualized basis of average portfolio loans, compared to $\$ 1.6$ million, or $0.35 \%$ on an annualized basis of average loans for the same period in 2023. Of the $\$ 1.9$ million in net charge-offs during the second quarter 2024, $\$ 0.9$ million related to secured and partially secured cards in the credit card portfolio and $\$ 0.6$ million related to unsecured cards. Of the $\$ 1.6$ million in net charge-offs during the second quarter 2023, $\$ 1.5$ million related to secured and partially secured cards in the credit card portfolio and $\$ 0.1$ million related to unsecured cards.

For the three months ended June 30, 2024, noninterest income of $\$ 6.9$ million increased $\$ 0.2$ million, or $3.0 \%$, from the same period in 2023. Mortgage banking revenue of $\$ 2.0$ million increased $\$ 0.7$ million due to an increase in salable originations. Credit card fees of $\$ 4.3$ million decreased $\$ 0.4$ million primarily related to lower interchange and other fee income.

Credit card loan balances, net of reserves, decreased by $\$ 0.7$ million to $\$ 122.2$ million as of June 30 , 2024, from $\$ 122.9$ million at June 30, 2023. The related deposit account balances decreased $7.0 \%$ to $\$ 173.5$ million at June 30,2024 when compared to $\$ 186.6$ million at June 30, 2023, reflective of the reduction in the number of open secured card customer accounts year over year.

The efficiency ratio for the three months ended June 30, 2024 was $67.11 \%$ compared to $70.41 \%$ for the three months ended June 30, 2023.
For the three months ended June 30, 2024, noninterest expense of $\$ 29.5$ million decreased $\$ 0.1$ million, or $0.3 \%$, from $\$ 29.6$ million for the same period in 2023. The change includes decreases in professional fees of $\$ 0.8$ million, advertising expense of $\$ 0.6$ million, operational losses of $\$ 0.4$ million and loan processing expense of $\$ 0.2$ million. Offsetting increases include salaries and employee benefits expense of $\$ 1.1$ million, occupancy and equipment expense of $\$ 0.3$ million, data processing expense of $\$ 0.2$ million, other operating expense of $\$ 0.2$ million and merger-related expenses of $\$ 0.1$ million.

## Operating Results - Comparison of Six Months Ended June 30, 2024 and 2023

For the six months ended June 30, 2024, net interest income of $\$ 72.1$ million increased $\$ 2.2$ million from the same period in 2023, primarily due to increased average balances of $\$ 182.2$ million in portfolio loans combined with an 11 basis point increase in the yield on portfolio loans, offset by increases in the cost of funding. The net interest margin decreased 29 basis points to $6.35 \%$ for the six months ended June 30, 2024 from the same period in 2023. Net interest margin, excluding credit card loans ${ }^{(1)}$, was $3.93 \%$ for the six months ended June 30,2024 , compared to $3.94 \%$ for the same period in 2023.

For the six months ended June 30, 2024, average interest earning assets increased $\$ 160.3$ million, or $7.6 \%$, to $\$ 2.3$ billion as compared to the same period in 2023, and the average yield on interest earning assets increased 31 basis points. Compared to the same period in the prior year, average interest-bearing liabilities increased $\$ 154.2$ million, or $12.4 \%$, while the average cost of interest-bearing liabilities increased 85 basis points to $3.88 \%$ from 3.03\%.

For the six months ended June 30, 2024, the provision for credit losses was $\$ 6.1$ million, an increase of $\$ 1.6$ million from the prior year, attributable primarily to portfolio loan growth and specific reserves of $\$ 1.1$ million for collateral dependent loans at June 30, 2024 as compared to $\$ 0.3$ million at June 30, 2024. Net charge-offs for the six months ended June 30, 2024 were $\$ 3.9$ million, or $0.40 \%$ annualized of average portfolio loans, compared to $\$ 4.2$ million, or $0.48 \%$ annualized of average portfolio loans, for the same period in 2023. The $\$ 3.9$ million in net charge-offs during the six months ended June 30, 2024 was comprised primarily of credit card portfolio net charge-offs, with $\$ 2.1$ million related to secured and partially secured cards while $\$ 1.1$ million was related to unsecured cards.

For the six months ended June 30, 2024, noninterest income of $\$ 12.9$ million increased $\$ 0.2$ million, or $1.2 \%$, from the same period in 2023. Mortgage banking revenue of $\$ 3.4$ million increased $\$ 1.0$ million due to an increase in home loan sales while credit card fees of $\$ 8.2$ million declined $\$ 0.7$ million as the number of open customer accounts declined to 537,734 at June 30,2024 from 540,058 year over year, which resulted in lower interchange and other fee income recognized compared to the prior year.

The efficiency ratio for the six months ended June 30, 2024 was $69.45 \%$ compared to $67.62 \%$ for the six months ended June 30, 2023.
For the six months ended June 30, 2024, noninterest expense of $\$ 59.0$ million increased $\$ 3.2$ million, or $5.7 \%$, from the same period in 2023. The change includes increases in salaries and employee benefits of $\$ 1.5$ million, or $6.0 \%$, advertising expense of $\$ 0.9$ million, merger-related expenses of $\$ 0.8$ million, occupancy and equipment expense of $\$ 0.7$ million and other operating expenses of $\$ 0.7$ million partially offset by a decrease in professional fees of $\$ 1.3$ million.

## Financial Condition

Total assets at June 30, 2024 were $\$ 2.4$ billion, an increase of $\$ 114.3$ million, or $4.9 \%$, from the balance at March 31, 2024 and an increase of $\$ 210.7$ million, or 9.5\%, from the balance at June 30, 2023.

Net portfolio loans, which exclude mortgage loans held for sale, totaled $\$ 2.0$ billion at June 30, 2024, an increase of $\$ 57.1$ million, up 2.9\% or $11.6 \%$ annualized, compared to March 31, 2024, and an increase of $\$ 183.5$ million, or $10.0 \%$, compared to $\$ 1.8$ billion at June 30, 2023.

The Company recorded a provision for credit losses of $\$ 6.1$ million during the six months ended June 30, 2024, which increased the allowance for credit losses to $\$ 30.8$ million, or $1.53 \%$ of total loans at June 30 , 2024, representing an increase of $\$ 1.5$ million over the balance at March 31, 2024.

Nonperforming assets, which were comprised solely of nonperforming loans as of June 30 , 2024, were $\$ 14.1$ million, or $0.58 \%$ of total assets, down from $\$ 14.4$ million, or $0.62 \%$ of total assets at March 31, 2024, and down from $\$ 15.7$ million, or $0.71 \%$ of total assets at June $30,2023$.

Deposits were $\$ 2.1$ billion at June 30, 2024, an increase of $\$ 94.7$ million, or $4.7 \%$, from the balance at March 31, 2024 and an increase of $\$ 166.1$ million, or $8.6 \%$, from the balance at June 30, 2023. Average deposits of $\$ 2.0$ billion for the three months ended June 30, 2024 increased $\$ 53.2$ million, or $2.7 \%$, as compared to the three months ended March 31, 2024.

Rising interest rates have resulted in some customers moving balances from noninterest-bearing deposit accounts to interest-bearing deposit accounts. As a result of the migration, average noninterest-bearing deposit balances decreased $\$ 23.3$ million to $\$ 653.0$ million as of June 30, 2024, as compared to June 30, 2023.

Noninterest-bearing deposits represented $32.6 \%$ of total deposits at June 30, 2024 compared to $35.8 \%$ at June 30, 2023. Uninsured deposits were approximately $\$ 923.7$ million as of June 30 , 2024, representing $44.0 \%$ of the Company's deposit portfolio, compared to $\$ 855.7$ million, or $42.7 \%$, at March 31, 2024, and $\$ 860.4$ million, or $44.5 \%$, at June 30, 2023.

Stockholders' equity increased to $\$ 267.9$ million as of June 30, 2024, compared to $\$ 259.5$ million at March 31, 2024 and $\$ 237.4$ million at June 30, 2023. As of June 30, 2024, the Bank's capital ratios continued to exceed the regulatory requirements for a "well-capitalized" institution.

## Consolidated Statements of Income (Unaudited)

| (in thousands) | Three Months Ended |  |  |  |  |  |  |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30,$2024$ |  | $\begin{gathered} \hline \text { March 31, } \\ 2024 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2023 \\ \hline \end{gathered}$ |  | September 30,2023 |  | June 30, 2023 |  | June 30,$2024$ |  | June 30, 2023 |  |
| Interest income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans, including fees | \$ | 48,275 | \$ | 45,991 | \$ | 45,109 | \$ | 45,385 | \$ | 42,991 | \$ | 94,266 | \$ | 84,266 |
| Investment securities available for sale |  | 1,308 |  | 1,251 |  | 1,083 |  | 1,089 |  | 1,266 |  | 2,559 |  | 2,643 |
| Federal funds sold and other |  | 1,032 |  | 1,127 |  | 777 |  | 1,267 |  | 823 |  | 2,159 |  | 1,587 |
| Total interest income |  | 50,615 |  | 48,369 |  | 46,969 |  | 47,741 |  | 45,080 |  | 98,984 |  | 88,496 |
| Interest expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 13,050 |  | 12,833 |  | 11,759 |  | 10,703 |  | 9,409 |  | 25,883 |  | 17,163 |
| Borrowed funds |  | 508 |  | 528 |  | 321 |  | 228 |  | 331 |  | 1,036 |  | 1,506 |
| Total interest expense |  | 13,558 |  | 13,361 |  | 12,080 |  | 10,931 |  | 9,740 |  | 26,919 |  | 18,669 |
| Net interest income |  | 37,057 |  | 35,008 |  | 34,889 |  | 36,810 |  | 35,340 |  | 72,065 |  | 69,827 |


| Provision for credit losses |  | 3,417 |  | 2,727 |  | 2,808 |  | 2,280 |  | 2,862 |  | 6,144 |  | 4,522 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for (release of) credit losses on unfunded commitments |  | 104 |  | 142 |  | (106) |  | 24 |  | - |  | 246 |  | (19) |
| Net interest income after provision for credit losses |  | 33,536 |  | 32,139 |  | 32,187 |  | 34,506 |  | 32,478 |  | 65,675 |  | 65,324 |
| Noninterest income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Service charges on deposits |  | 200 |  | 207 |  | 240 |  | 250 |  | 245 |  | 407 |  | 474 |
| Credit card fees |  | 4,330 |  | 3,881 |  | 3,970 |  | 4,387 |  | 4,706 |  | 8,211 |  | 8,916 |
| Mortgage banking revenue |  | 1,990 |  | 1,453 |  | 1,166 |  | 1,243 |  | 1,332 |  | 3,443 |  | 2,487 |
| Other income |  | 370 |  | 431 |  | 560 |  | 446 |  | 404 |  | 801 |  | 836 |
| Total noninterest income |  | 6,890 |  | 5,972 |  | 5,936 |  | 6,326 |  | 6,687 |  | 12,862 |  | 12,713 |
| Noninterest expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Salaries and employee benefits |  | 13,272 |  | 12,907 |  | 11,638 |  | 12,419 |  | 12,143 |  | 26,179 |  | 24,697 |
| Occupancy and equipment |  | 1,864 |  | 1,613 |  | 1,573 |  | 1,351 |  | 1,536 |  | 3,477 |  | 2,749 |
| Professional fees |  | 1,769 |  | 1,947 |  | 1,930 |  | 2,358 |  | 2,608 |  | 3,716 |  | 4,982 |
| Data processing |  | 6,788 |  | 6,761 |  | 6,128 |  | 6,469 |  | 6,559 |  | 13,549 |  | 13,089 |
| Advertising |  | 2,072 |  | 2,032 |  | 1,433 |  | 1,565 |  | 2,646 |  | 4,104 |  | 3,163 |
| Loan processing |  | 476 |  | 371 |  | 198 |  | 426 |  | 660 |  | 847 |  | 1,009 |
| Foreclosed real estate expenses, net |  | - |  | 1 |  | - |  | 1 |  | - |  | 1 |  | 6 |
| Merger-related expenses |  | 83 |  | 712 |  | - |  | - |  | - |  | 795 |  | - |
| Operational losses |  | 782 |  | 931 |  | 1,490 |  | 953 |  | 1,206 |  | 1,713 |  | 2,170 |
| Other operating |  | 2,387 |  | 2,212 |  | 2,517 |  | 2,504 |  | 2,234 |  | 4,599 |  | 3,949 |
| Total noninterest expenses |  | 29,493 |  | 29,487 |  | 26,907 |  | 28,046 |  | 29,592 |  | 58,980 |  | 55,814 |
| Income before income taxes |  | 10,933 |  | 8,624 |  | 11,216 |  | 12,786 |  | 9,573 |  | 19,557 |  | 22,223 |
| Income tax expense |  | 2,728 |  | 2,062 |  | 2,186 |  | 2,998 |  | 2,255 |  | 4,790 |  | 5,170 |
| Net income | \$ | 8,205 | \$ | 6,562 | \$ | 9,030 | \$ | 9,788 | \$ | 7,318 | \$ | 14,767 | \$ | 17,053 |

## Consolidated Balance Sheets

(in thousands except share data)
Assets
Cash and due from banks
Interest-bearing deposits at other financial
institutions
Federal funds sold
$\quad$ Total cash and cash equivalents
Investment securities available for sale
Restricted investments
Loans held for sale
Portfolio loans receivable, net of deferred fees
and costs
Less allowance for credit losses
$\quad$ Total portfolio loans held for investment,
$\quad$ net
Premises and equipment, net
Accrued interest receivable


| Deferred tax asset |  | 12,150 |  | 12,311 |  | 12,252 |  | 13,644 |  | 13,616 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bank owned life insurance |  | 38,414 |  | 38,062 |  | 37,711 |  | 37,315 |  | 37,041 |
| Accounts receivable |  | 1,336 |  | 11,637 |  | 1,055 |  | 696 |  | 450 |
| Other assets |  | 9,637 |  | 8,093 |  | 9,790 |  | 8,511 |  | 8,723 |
| Total assets | \$ | 2,438,583 | \$ | 2,324,238 | \$ | 2,226,176 | \$ | 2,272,484 | \$ | 2,227,866 |

## Liabilities

Deposits
Noninterest-bearing
Interest-bearing
Total deposits
Federal Home Loan Bank advances
Other borrowed funds
Accrued interest payable
Other liabilities
Total liabilities


## Stockholders' equity



The following tables show the average outstanding balance of each principal category of our assets, liabilities and stockholders' equity, together with the average yields on our assets and the average costs of our liabilities for the periods indicated. Such yields and costs are calculated by dividing the annualized income or expense by the average daily balances of the corresponding assets or liabilities for the same period.

| Three Months Ended June 30, 2024 |  |  | Three Months Ended March 31, 2024 |  |  | Three Months Ended June 30, 2023 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average Outstanding Balance | Interest Income/ Expense | Average Yield/ <br> Rate ${ }^{(1)}$ | Average Outstanding Balance | Interest Income/ Expense | Average Yield/ Rate ${ }^{(1)}$ | Average Outstanding Balance | Interest Income/ Expense | Average Yield/ Rate ${ }^{(1)}$ |

## Assets

Interest earning assets:


## Liabilities and

## Stockholders' Equity

Interest-bearing liabilities:

| Interest-bearing demand accounts | 216,247 | 148 | 0.28 | \$ | 183,217 | 110 | 0.24 | \$ | 207,264 | 67 | 0.13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings | 4,409 | 1 | 0.09 |  | 4,841 | 1 | 0.08 |  | 5,822 | 2 | 0.14 |
| Money market accounts | 671,240 | 7,032 | 4.21 |  | 682,414 | 7,136 | 4.21 |  | 625,515 | 5,411 | 3.47 |
| Time deposits | 465,822 | 5,869 | 5.07 |  | 449,963 | 5,586 | 4.99 |  | 366,421 | 3,929 | 4.30 |
| Borrowed funds | 54,863 | 508 | 3.72 |  | 58,963 | 528 | 3.60 |  | 43,183 | 331 | 3.07 |
| Total interest-bearing liabilities | 1,412,581 | 13,558 | 3.86 |  | 1,379,398 | 13,361 | 3.90 |  | 1,248,205 | 9,740 | 3.13 |


| Noninterest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Noninterest-bearing liabilities |  | 24,844 |  |  | 23,820 |  |  |  | 21,104 |  |  |
| Noninterest-bearing deposits |  | 653,018 |  |  | 637,124 |  |  |  | 676,358 |  |  |
| Stockholders' equity |  | 263,425 |  |  | 258,892 |  |  |  | 238,684 |  |  |
| Total liabilities and stockholders' equity |  | 2,353,868 |  |  | $\underline{\text { \$ 2,299,234 }}$ |  |  |  | \$ 2,184,351 |  |  |
| Net interest spread |  |  |  | 4.96\% |  |  |  | 4.73\% |  |  | 5.33\% |
| Net interest income |  | \$ | 37,057 |  |  | \$ | 35,008 |  |  | \$ 35,340 |  |
| Net interest margin ${ }^{(4)}$ |  |  |  | 6.46\% |  |  |  | 6.24\% |  |  | 6.63\% |

[^0]|  | Six Months Ended June 30, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2024 |  |  |  |  | 2023 |  |  |  |  |
|  | Average Outstanding Balance |  | Interest <br> Income/ <br> Expense |  | Average Yield/ Rate ${ }^{(1)}$ | Average Outstanding Balance |  | Interest <br> Income/ <br> Expense |  | Average Yield/ Rate ${ }^{(1)}$ |
|  |  |  |  |  | (in thous |  |  |  |  |  |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Interest earning assets: |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits | \$ | 80,800 | \$ | 1,986 | 4.94\% | \$ | 64,494 | \$ | 1,348 | 4.21\% |
| Federal funds sold |  | 56 |  | 2 | 7.18 |  | 1,845 |  | 38 | 4.15 |
| Investment securities available for sale |  | 228,602 |  | 2,559 | 2.25 |  | 264,817 |  | 2,643 | 2.01 |
| Restricted investments |  | 5,018 |  | 171 | 6.85 |  | 5,757 |  | 201 | 7.04 |
| Loans held for sale |  | 6,390 |  | 215 | 6.77 |  | 5,878 |  | 188 | 6.45 |
| Portfolio loans receivable ${ }^{(2)(3)}$ |  | 1,960,001 |  | 94,051 | 9.65 |  | 1,777,762 |  | 84,078 | 9.54 |
| Total interest earning assets |  | 2,280,867 |  | 98,984 | 8.73 |  | 2,120,553 |  | 88,496 | 8.42 |
| Noninterest earning assets |  | 45,684 |  |  |  |  | 43,858 |  |  |  |
| Total assets |  | 2,326,551 |  |  |  | \$ | 2,164,411 |  |  |  |

Liabilities and Stockholders' Equity
Interest-bearing liabilities:

| Interest-bearing demand accounts | \$ | 199,732 | 258 | 0.26 | \$ | 196,782 | 137 | 0.14 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings |  | 4,625 | 2 | 0.09 |  | 6,160 | 3 | 0.10 |
| Money market accounts |  | 676,827 | 14,168 | 4.21 |  | 615,247 | 9,998 | 3.28 |
| Time deposits |  | 457,892 | 11,455 | 5.03 |  | 343,065 | 7,025 | 4.13 |
| Borrowed funds |  | 56,913 | 1,036 | 3.66 |  | 80,573 | 1,506 | 3.77 |
| Total interest-bearing liabilities |  | 1,395,989 | 26,919 | 3.88 |  | 1,241,827 | 18,669 | 3.03 |
| Noninterest-bearing liabilities: |  |  |  |  |  |  |  |  |
| Noninterest-bearing liabilities |  | 24,332 |  |  |  | 21,726 |  |  |
| Noninterest-bearing deposits |  | 645,071 |  |  |  | 665,253 |  |  |
| Stockholders' equity |  | 261,159 |  |  |  | 235,605 |  |  |
| Total liabilities and stockholders' equity | \$ | 2,326,551 |  |  | \$ | 2,164,411 |  |  |

Net interest spread
Net interest income
Net interest margin ${ }^{(4)}$

${ }^{(1)}$ Annualized.
(2) Includes nonaccrual loans.
${ }^{(3)}$ For the six months ended June 30, 2024 and 2023, collectively, portfolio loans yield excluding credit card loans was $7.00 \%$ and $6.48 \%$, respectively.
(4) For the six months ended June 30, 2024 and 2023, collectively, credit card loans accounted for 242 and 270 basis points of the reported net interest margin, respectively.

The Company's reportable segments represent business units with discrete financial information whose results are regularly reviewed by management. The four segments include Commercial Banking, Capital Bank Home Loans (the Company's mortgage loan division), OpenSky ${ }^{\text {TM }}$ (the Company's credit card division) and the Corporate Office.

Effective January 1, 2024, the Company allocated certain expenses previously recorded directly to the Commercial Bank segment to the other segments. These expenses are for shared services also consumed by OpenSky ${ }^{\text {TM }}$, CBHL, and Corporate. The Company performs an allocation process based on several metrics the Company believes more accurately ascribe shared service overhead to each segment. The Company believes this reflects the cost of support for each segment that should be considered in assessing segment performance. Historical information has been recast to reflect financial information consistently with the 2024 presentation.

The following schedule presents financial information for the periods indicated. Total assets are presented as of June 30, 2024, March 31, 2024, and June 30, 2023.

## Segments

For the three months ended June 30, 2024

| (in thousands) | Commercial Bank |  | CBHL |  | OpenSky ${ }^{\text {TM }}$ |  | Corporate ${ }^{(2)}$ |  | Eliminations |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income | \$ | 33,935 | \$ | 132 | \$ | 15,785 | \$ | 824 | \$ | (61) | \$ | 50,615 |
| Interest expense |  | 13,312 |  | 83 |  | - |  | 224 |  | (61) |  | 13,558 |
| Net interest income |  | 20,623 |  | 49 |  | 15,785 |  | 600 |  | - |  | 37,057 |
| Provision for credit losses |  | 1,118 |  | - |  | 2,299 |  | - |  | - |  | 3,417 |
| Provision for credit losses on unfunded commitments |  | 104 |  | - |  | - |  | - |  | - |  | 104 |
| Net interest income after provision |  | 19,401 |  | 49 |  | 13,486 |  | 600 |  | - |  | 33,536 |
| Noninterest income |  | 677 |  | 1,845 |  | 4,368 |  | - |  | - |  | 6,890 |
| Noninterest expense ${ }^{(1)}$ |  | 12,209 |  | 2,500 |  | 13,775 |  | 1,009 |  | - |  | 29,493 |
| Net income (loss) before taxes | \$ | 7,869 | \$ | (606) | \$ | 4,079 | \$ | (409) | \$ | - | \$ | 10,933 |
| Total assets | \$ | 2,254,198 | \$ | 19,622 | \$ | 115,593 | \$ | 288,872 | \$ | $(239,702)$ | \$ | 438,583 |

For the three months ended March 31, 2024

| (in thousands) | Commercial Bank |  | CBHL |  | OpenSky ${ }^{\text {tm }}$ |  | Corporate ${ }^{(2)}$ |  | Eliminations |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income | \$ | 32,529 | \$ | 83 | \$ | 14,921 | \$ | 899 | \$ | (63) | \$ | 48,369 |
| Interest expense |  | 13,154 |  | 41 |  | - |  | 229 |  | (63) |  | 13,361 |
| Net interest income |  | 19,375 |  | 42 |  | 14,921 |  | 670 |  | - |  | 35,008 |
| Provision for credit losses |  | 1,109 |  | - |  | 1,559 |  | 59 |  | - |  | 2,727 |
| Provision for credit losses on unfunded commitments |  | 142 |  | - |  | - |  | - |  | - |  | 142 |
| Net interest income after provision |  | 18,124 |  | 42 |  | 13,362 |  | 611 |  | - |  | 32,139 |
| Noninterest income |  | 704 |  | 1,352 |  | 3,915 |  | 1 |  | - |  | 5,972 |
| Noninterest expense ${ }^{(1)}$ |  | 12,259 |  | 2,105 |  | 13,599 |  | 1,524 |  | - |  | 29,487 |
| Net income (loss) before taxes | \$ | 6,569 | \$ | (711) | \$ | 3,678 | \$ | (912) | \$ | - | \$ | 8,624 |
| Total assets | \$ | 2,160,051 | \$ | 10,785 | \$ | 105,318 | \$ | 281,766 | \$ | $(233,682)$ | \$ | 2,324,238 |

For the three months ended June 30, 2023

| (in thousands) | Commercial Bank |  | CBHL |  | OpenSky ${ }^{\text {TM }}$ |  | Corporate ${ }^{(2)}$ |  | Eliminations |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income | \$ | 28,742 | \$ | 111 | \$ | 15,168 | \$ | 1,134 | \$ | (75) | \$ | 45,080 |
| Interest expense |  | 9,537 |  | 42 |  | - |  | 236 |  | (75) |  | 9,740 |
| Net interest income |  | 19,205 |  | 69 |  | 15,168 |  | 898 |  | - |  | 35,340 |
| Provision for credit losses |  | 735 |  | - |  | 2,127 |  | - |  | - |  | 2,862 |
| Net interest income after provision |  | 18,470 |  | 69 |  | 13,041 |  | 898 |  | - |  | 32,478 |
| Noninterest income |  | 810 |  | 1,161 |  | 4,714 |  | 2 |  | - |  | 6,687 |
| Noninterest expense ${ }^{(1)}$ |  | 11,675 |  | 2,322 |  | 15,118 |  | 477 |  | - |  | 29,592 |
| Net income (loss) before taxes | \$ | 7,605 | \$ | $(1,092)$ | \$ | 2,637 | \$ | 423 | \$ | - | \$ | 9,573 |
| Total assets | \$ | 2,047,400 | \$ | 10,605 | \$ | 116,123 | \$ | 260,309 | \$ | $(206,571)$ | \$ | 2,227,866 |

${ }^{(1)}$ Noninterest expense includes $\$ 6.3$ million, $\$ 6.1$ million, and $\$ 5.9$ million in data processing expense in OpenSky's ${ }^{\mathrm{TM}}$ segment for the three months ended June 30, 2024, March 31, 2024, and June 30, 2023, respectively.
(2) The Corporate segment invests idle cash in revenue-producing assets including interest-bearing cash accounts, loan participations and other appropriate investments for the Company.

## Segments

For the six months ended June 30, 2024

| (in thousands) | $\begin{gathered} \text { Commercial } \\ \text { Bank } \\ \hline \end{gathered}$ |  | CBHL |  | OpenSky ${ }^{\text {TM }}$ |  | Corporate ${ }^{(2)}$ |  | Eliminations |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income | \$ | 66,464 | \$ | 215 | \$ | 30,706 | \$ | 1,723 | \$ | (124) | \$ | 98,984 |
| Interest expense |  | 26,466 |  | 124 |  | - |  | 453 |  | (124) |  | 26,919 |
| Net interest income |  | 39,998 |  | 91 |  | 30,706 |  | 1,270 |  | - |  | 72,065 |
| Provision for credit losses |  | 2,227 |  | - |  | 3,858 |  | 59 |  | - |  | 6,144 |
| Provision for credit losses on unfunded commitments |  | 246 |  | - |  | - |  | - |  | - |  | 246 |
| Net interest income after provision |  | 37,525 |  | 91 |  | 26,848 |  | 1,211 |  | - |  | 65,675 |
| Noninterest income |  | 1,381 |  | 3,197 |  | 8,283 |  | 1 |  | - |  | 12,862 |
| Noninterest expense ${ }^{(1)}$ |  | 24,468 |  | 4,605 |  | 27,374 |  | 2,533 |  | - |  | 58,980 |
| Net income (loss) before taxes | \$ | 14,438 | \$ | $(1,317)$ | \$ | 7,757 | \$ | $(1,321)$ | \$ | - | \$ | 19,557 |
| Total assets | \$ | 2,254,198 | \$ | 19,622 | \$ | 115,593 | \$ | 288,872 | \$ | $(239,702)$ | \$ | 2,438,583 |

For the six months ended June 30, 2023

| (in thousands) | $\begin{gathered} \text { Commercial } \\ \text { Bank } \\ \hline \end{gathered}$ |  | CBHL |  | OpenSky ${ }^{\text {TM }}$ |  | Corporate ${ }^{(2)}$ |  | Eliminations |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income | \$ | 55,042 | \$ | 188 | \$ | 31,298 | \$ | 2,112 | \$ | (144) | \$ | 88,496 |
| Interest expense |  | 18,276 |  | 72 |  | - |  | 465 |  | (144) |  | 18,669 |
| Net interest income |  | 36,766 |  | 116 |  | 31,298 |  | 1,647 |  | - |  | 69,827 |
| Provision for credit losses |  | 574 |  | - |  | 3,948 |  | - |  | - |  | 4,522 |
| Release of credit losses on unfunded commitments |  | (19) |  | - |  | - |  | - |  | - |  | (19) |
| Net interest income after provision |  | 36,211 |  | 116 |  | 27,350 |  | 1,647 |  | - |  | 65,324 |
| Noninterest income |  | 1,299 |  | 2,488 |  | 8,924 |  | 2 |  | - |  | 12,713 |
| Noninterest expense ${ }^{(1)}$ |  | 23,443 |  | 4,658 |  | 26,856 |  | 857 |  | - |  | 55,814 |
| Net income (loss) before taxes | \$ | 14,067 | \$ | $(2,054)$ | \$ | 9,418 | \$ | 792 | \$ | - | \$ | 22,223 |
| Total assets | \$ | 047,400 | \$ | 10,605 | \$ | 116,123 | \$ | 260,309 | \$ | 6,571) | \$ | 227,866 |

${ }^{(1)}$ Noninterest expense includes $\$ 12.5$ million and $\$ 11.9$ million in data processing expense in OpenSky's ${ }^{\text {™ }}$ segment for the six months ended June 30, 2024 and 2023, respectively.
(2) The Corporate segment invests idle cash in revenue-producing assets including interest-bearing cash accounts, loan participations and other appropriate investments for the Company.

HISTORICAL FINANCIAL HIGHLIGHTS - Unaudited

| (in thousands except per share data) | Quarter Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2024 |  | $\begin{gathered} \hline \text { March 31, } \\ 2024 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2023 \end{gathered}$ |  | June 30, 2023 |  |
| Earnings: |  |  |  |  |  |  |  |  |  |  |
| Net income | \$ | 8,205 | \$ | 6,562 | \$ | 9,030 | \$ | 9,788 | \$ | 7,318 |
| Earnings per common share, diluted |  | 0.59 |  | 0.47 |  | 0.65 |  | 0.70 |  | 0.52 |
| Net interest margin |  | 6.46\% |  | 6.24\% |  | 6.40\% |  | 6.71\% |  | 6.63\% |
| Net interest margin, excluding credit card loans ${ }^{(1)}$ |  | 4.00\% |  | 3.85\% |  | 3.92\% |  | 4.05\% |  | 4.06\% |
| Return on average assets ${ }^{(2)}$ |  | 1.40\% |  | 1.15\% |  | 1.63\% |  | 1.75\% |  | 1.34\% |
| Return on average equity ${ }^{(2)}$ |  | 12.53\% |  | 10.19\% |  | 14.44\% |  | 16.00\% |  | 12.30\% |
| Efficiency ratio |  | 67.11\% |  | 71.95\% |  | 65.91\% |  | 65.02\% |  | 70.41\% |
| Balance Sheet: |  |  |  |  |  |  |  |  |  |  |
| Total portfolio loans receivable, net deferred fees | \$ | 2,021,588 | \$ | 1,964,525 | \$ | 1,902,643 | \$ | 1,861,929 | \$ | 1,837,041 |
| Total deposits |  | 2,100,428 |  | 2,005,695 |  | 1,895,996 |  | 1,967,988 |  | 1,934,361 |
| Total assets |  | 2,438,583 |  | 2,324,238 |  | 2,226,176 |  | 2,272,484 |  | 2,227,866 |
| Total stockholders' equity |  | 267,854 |  | 259,465 |  | 254,860 |  | 242,878 |  | 237,435 |


| Total average portfolio loans receivable, net deferred fees | 1,992,630 | 1,927,372 | 1,863,298 | 1,847,772 | 1,802,608 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total average deposits | 2,010,736 | 1,957,559 | 1,885,092 | 1,918,467 | 1,881,380 |
| Portfolio loans-to-deposit ratio (period-end balances) | 96.25\% | 97.95\% | 100.35\% | 94.61\% | 94.97\% |
| Portfolio loans-to-deposit ratio (average balances) | 99.10\% | 98.46\% | 98.84\% | 96.32\% | 95.81\% |
| Asset Quality Ratios: |  |  |  |  |  |
| Nonperforming assets to total assets | 0.58\% | 0.62\% | 0.72\% | 0.67\% | 0.71\% |
| Nonperforming loans to total loans | 0.70\% | 0.73\% | 0.84\% | 0.82\% | 0.85\% |
| Net charge-offs to average portfolio loans (2) | 0.39\% | 0.41\% | 0.53\% | 0.38\% | 0.35\% |
| Allowance for credit losses to total loans | 1.53\% | 1.49\% | 1.50\% | 1.52\% | 1.50\% |
| Allowance for credit losses to non-performing loans | 219.40\% | 204.37\% | 178.34\% | 185.61\% | 175.03\% |
| Bank Capital Ratios: |  |  |  |  |  |
| Total risk based capital ratio | 14.51\% | 14.36\% | 14.81\% | 14.51\% | 14.08\% |
| Tier 1 risk based capital ratio | 13.25\% | 13.10\% | 13.56\% | 13.25\% | 12.82\% |
| Leverage ratio | 10.36\% | 10.29\% | 10.51\% | 10.04\% | 9.77\% |
| Common equity Tier 1 capital ratio | 13.25\% | 13.10\% | 13.56\% | 13.25\% | 12.82\% |
| Tangible common equity | 9.53\% | 9.66\% | 9.91\% | 9.08\% | 8.93\% |
| Holding Company Capital Ratios: |  |  |  |  |  |
| Total risk based capital ratio | 16.98\% | 16.83\% | 17.38\% | 17.11\% | 16.81\% |
| Tier 1 risk based capital ratio | 15.19\% | 15.03\% | 15.55\% | 15.27\% | 14.96\% |
| Leverage ratio | 11.93\% | 11.87\% | 12.14\% | 11.62\% | 11.50\% |
| Common equity Tier 1 capital ratio | 15.08\% | 14.92\% | 15.43\% | 15.27\% | 14.96\% |
| Tangible common equity | 10.98\% | 11.16\% | 11.45\% | 10.69\% | 10.66\% |

${ }^{(1)}$ Refer to Appendix for reconciliation of non-GAAP measures.
${ }^{(2)}$ Annualized.

| (in thousands except per share data) | Quarter Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2024 |  | $\begin{gathered} \text { March 31, } \\ 2024 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2023 \\ \hline \end{gathered}$ |  | June 30, 2023 |  |
| Composition of Loans: |  |  |  |  |  |  |  |  |  |  |
| Commercial real estate, non owneroccupied | \$ | 397,080 | \$ | 377,224 | \$ | 351,116 | \$ | 350,637 | \$ | 348,892 |
| Commercial real estate, owner-occupied |  | 319,370 |  | 330,840 |  | 307,911 |  | 305,802 |  | 311,972 |
| Residential real estate |  | 601,312 |  | 577,112 |  | 573,104 |  | 558,147 |  | 555,133 |
| Construction real estate |  | 294,489 |  | 290,016 |  | 290,108 |  | 280,905 |  | 258,400 |
| Commercial and industrial |  | 255,686 |  | 254,577 |  | 239,208 |  | 237,549 |  | 234,714 |
| Lender finance |  | 33,294 |  | 13,484 |  | 11,085 |  | - |  | - |
| Business equity lines of credit |  | 2,989 |  | 14,768 |  | 14,117 |  | 14,155 |  | 13,277 |
| Credit card, net of reserve ${ }^{(3)}$ |  | 122,217 |  | 111,898 |  | 123,331 |  | 122,533 |  | 122,925 |
| Other consumer loans |  | 1,930 |  | 738 |  | 950 |  | 948 |  | 1,187 |
| Portfolio loans receivable | \$ | 2,028,367 | \$ | 1,970,657 | \$ | 1,910,930 | \$ | 1,870,676 | \$ | 1,846,500 |
| Deferred origination fees, net |  | $(6,779)$ |  | $(6,132)$ |  | $(7,642)$ |  | $(7,997)$ |  | $(8,369)$ |
| Portfolio loans receivable, net | \$ | 2,021,588 | \$ | 1,964,525 | \$ | 1,903,288 | \$ | 1,862,679 | \$ | 1,838,131 |
| Composition of Deposits: |  |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing | \$ | 684,574 | \$ | 665,812 | \$ | 617,373 | \$ | 680,803 | \$ | 693,129 |
| Interest-bearing demand |  | 266,070 |  | 193,963 |  | 199,308 |  | 229,035 |  | 243,095 |
| Savings |  | 4,270 |  | 4,525 |  | 5,211 |  | 5,686 |  | 5,816 |
| Money markets |  | 672,455 |  | 678,435 |  | 663,129 |  | 668,774 |  | 631,148 |
| Brokered time deposits |  | 155,148 |  | 160,641 |  | 142,356 |  | 128,665 |  | 128,665 |
| Other time deposits |  | 317,911 |  | 302,319 |  | 268,619 |  | 255,025 |  | 232,508 |
| Total deposits | \$ | 2,100,428 | \$ | 2,005,695 | \$ | 1,895,996 | \$ | 1,967,988 | \$ | 1,934,361 |

Capital Bank Home Loan Metrics:

| Origination of loans held for sale | \$ | 82,363 | \$ | 52,080 | \$ | 45,152 | \$ | 50,023 | \$ | 61,480 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage loans sold |  | 66,417 |  | 40,377 |  | 34,140 |  | 39,364 |  | 49,231 |
| Gain on sale of loans |  | 1,732 |  | 1,238 |  | 1,015 |  | 1,011 |  | 1,262 |
| Purchase volume as a \% of originations |  | 96.48\% |  | 97.83\% |  | 89.99\% |  | 92.29\% |  | 93.12\% |
| Gain on sale as a \% of loans sold ${ }^{(4)}$ |  | 2.61\% |  | 3.07\% |  | 2.97\% |  | 2.57\% |  | 2.56\% |
| Mortgage commissions | \$ | 582 | \$ | 490 | \$ | 465 | \$ | 528 | \$ | 621 |
| OpenSky ${ }^{\text {TM }}$ Portfolio Metrics: |  |  |  |  |  |  |  |  |  |  |
| Open customer accounts |  | 537,734 |  | 526,950 |  | 525,314 |  | 529,205 |  | 540,058 |
| Secured credit card loans, gross | \$ | 90,961 | \$ | 85,663 | \$ | 95,300 | \$ | 98,138 | \$ | 100,218 |
| Unsecured credit card loans, gross |  | 33,560 |  | 28,508 |  | 30,817 |  | 27,430 |  | 25,254 |
| Noninterest secured credit card deposits |  | 173,499 |  | 171,771 |  | 173,857 |  | 181,185 |  | 186,566 |

${ }^{(3)}$ Credit card loans are presented net of reserve for interest and fees.
${ }^{(4)}$ Gain on sale percentage is calculated as gain on sale of loans divided by mortgage loans sold.

## Appendix

## Reconciliation of Non-GAAP Measures

The Company has presented the following non-GAAP (U.S. Generally Accepted Accounting Principles) financial measures because it believes that these measures provide useful and comparative information to assess trends in the Company's results of operations and financial condition. Presentation of these non-GAAP financial measures is consistent with how the Company evaluates its performance internally and these non-GAAP financial measures are frequently used by securities analysts, investors and other interested parties in the evaluation of companies in the Company's industry. Investors should recognize that the Company's presentation of these non-GAAP financial measures might not be comparable to similarlytitled measures of other companies. These non-GAAP financial measures should not be considered a substitute for GAAP basis measures and the Company strongly encourages a review of its condensed consolidated financial statements in their entirety.

| Earnings Metrics, as Adjusted <br> (in thousands except per share data) | Quarter Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2024 |  | March 31, 2024 |  | $\begin{gathered} \text { December 31, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { September 30, } \\ 2023 \\ \hline \end{gathered}$ |  | June 30, 2023 |  |
| Net Income | \$ | 8,205 | \$ | 6,562 | \$ | 9,030 | \$ | 9,788 | \$ | 7,318 |
| Add: Merger-Related Expenses, net of tax |  | 62 |  | 538 |  | - |  | - |  | - |
| Net Income, as Adjusted | \$ | 8,267 | \$ | 7,100 | \$ | 9,030 | \$ | 9,788 | \$ | 7,318 |
| Weighted Average Common Shares - |  |  |  |  |  |  |  |  |  |  |
| Diluted |  | 13,895 |  | 13,919 |  | 13,989 |  | 14,024 |  | 14,059 |
| Earnings per Share - Diluted | \$ | 0.59 | \$ | 0.47 | \$ | 0.65 | \$ | 0.70 | \$ | 0.52 |
| Earnings per Share - Diluted, as Adjusted | \$ | 0.59 | \$ | 0.51 | \$ | 0.65 | \$ | 0.70 | \$ | 0.52 |
| Average Assets | \$ | 2,353,868 | \$ | 2,299,234 | \$ | 2,202,479 | \$ | 2,221,117 | \$ | 2,184,351 |
| Return on Average Assets ${ }^{(1)}$ |  | 1.40\% |  | 1.15\% |  | 1.63\% |  | 1.75\% |  | 1.34\% |
| Return on Average Assets, as |  |  |  |  |  |  |  |  |  |  |
| Adjusted ${ }^{(1)}$ |  | 1.41\% |  | 1.24\% |  | 1.63\% |  | 1.75\% |  | 1.34\% |
| Average Equity | \$ | 263,425 | \$ | 258,892 | \$ | 248,035 | \$ | 242,671 | \$ | 238,684 |
| Return on Average Equity ${ }^{(1)}$ |  | 12.53\% |  | 10.19\% |  | 14.44\% |  | 16.00\% |  | 12.30\% |
| Return on Average Equity, as Adjusted ${ }^{(1)}$ |  | 12.62\% |  | 11.03\% |  | 14.44\% |  | 16.00\% |  | 12.30\% |
| Net Interest Income | \$ | 37,057 | \$ | 35,008 | \$ | 34,889 | \$ | 36,810 | \$ | 35,340 |
| Noninterest Income |  | 6,890 |  | 5,972 |  | 5,936 |  | 6,326 |  | 6,687 |
| Total Revenue | \$ | 43,947 | \$ | 40,980 | \$ | 40,825 | \$ | 43,136 | \$ | 42,027 |
| Noninterest Expense | \$ | 29,493 | \$ | 29,487 | \$ | 26,907 | \$ | 28,046 | \$ | 29,592 |
| Efficiency Ratio ${ }^{(2)}$ |  | 67.11\% |  | 71.95\% |  | 65.91\% |  | 65.02\% |  | 70.41\% |
| Noninterest Expense | \$ | 29,493 | \$ | 29,487 | \$ | 26,907 | \$ | 28,046 | \$ | 29,592 |
| Less: Merger-Related Expenses |  | 83 |  | 712 |  | - |  | - |  | - |
| Noninterest Expense, as Adjusted | \$ | 29,410 | \$ | 28,775 | \$ | 26,907 | \$ | 28,046 | \$ | 29,592 |
| Efficiency Ratio, as Adjusted ${ }^{(2)}$ |  | 66.92\% |  | 70.22\% |  | 65.91\% |  | 65.02\% |  | 70.41\% |

(1) Annualized.
(2) The efficiency ratio is calculated by dividing noninterest expense by total revenue (net interest income plus noninterest income).

Earnings Metrics, as Adjusted
(in thousands except per share data)

Net Income
Add: Merger-Related Expenses, Net of Tax
Net Income, as Adjusted

## Weighted average common shares - Diluted

Earnings per share - Diluted
Earnings per share - Diluted, as Adjusted

## Average Assets

Return on Average Assets ${ }^{(1)}$
Return on Average Assets, as Adjusted ${ }^{(1)}$

## Average Equity

Return on Average Equity ${ }^{(1)}$
Return on Average Equity, as Adjusted ${ }^{(1)}$

Net Interest Income
Noninterest Income
Total Revenue
Noninterest Expense
Efficiency Ratio ${ }^{(2)}$

## Noninterest Expense

Less: Merger-Related Expenses
Noninterest Expense, as Adjusted
Efficiency Ratio, as Adjusted ${ }^{(2)}$

Six Months Ended

| June 30, 2024 |  | June 30, 2023 |  |
| :---: | :---: | :---: | :---: |
| \$ | 14,767 | \$ | 17,053 |
|  | 600 |  | - |
| \$ | 15,367 | \$ | 17,053 |
|  | 13,907 |  | 14,210 |
| \$ | 1.06 | \$ | 1.20 |
| \$ | 1.10 | \$ | 1.20 |
| \$ | 2,326,551 | \$ | 2,164,411 |
|  | 1.28\% |  | 1.59\% |
|  | 1.33\% |  | 1.59\% |
| \$ | 261,159 | \$ | 235,605 |
|  | 11.37\% |  | 14.60\% |
|  | 11.83\% |  | 14.60\% |
| \$ | 72,065 | \$ | 69,827 |
|  | 12,862 |  | 12,713 |
| \$ | 84,927 | \$ | 82,540 |
| \$ | 58,980 | \$ | 55,814 |
|  | 69.45\% |  | 67.62\% |
| \$ | 58,980 | \$ | 55,814 |
|  | 795 |  | - |
| \$ | 58,185 | \$ | 55,814 |
|  | 68.51\% |  | 67.62\% |

(1) Annualized.
(2) The efficiency ratio is calculated by dividing noninterest expense by total revenue (net interest income plus noninterest income).

| Net Interest Margin, as Adjusted(in thousands) | Quarter Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2024 |  | March 31, 2024 |  | $\begin{gathered} \text { December 31, } \\ 2023 \\ \hline \end{gathered}$ |  | September 30, 2023 |  | June 30, 2023 |  |
| Net Interest Income | \$ | 37,057 | \$ | 35,008 | \$ | 34,889 | \$ | 36,810 | \$ | 35,340 |
| Less: Credit Card Loan Income |  | 15,205 |  | 14,457 |  | 14,677 |  | 15,792 |  | 14,818 |
| Net Interest Income, as Adjusted | \$ | 21,852 | \$ | 20,551 | \$ | 20,212 | \$ | 21,018 | \$ | 20,522 |
| Average Interest Earning Assets |  | 2,307,070 |  | 2,254,663 |  | 2,162,459 |  | 2,176,477 |  | 2,136,936 |
| Less: Average Credit Card Loans |  | 111,288 |  | 110,483 |  | 114,551 |  | 116,814 |  | 110,574 |
| Total Average Interest Earning Assets, as Adjusted | \$ | 2,195,782 | \$ | 2,144,180 | \$ | 2,047,908 | \$ | 2,059,663 | \$ | 2,026,362 |
| Net Interest Margin, as Adjusted |  | 4.00\% |  | 3.85\% |  | 3.92\% |  | 4.05\% |  | 4.06\% |

## Net Interest Margin, as Adjusted

(in thousands)

## Net Interest Income

Less: Credit Card Loan Income
Net Interest Income, as Adjusted
Average Interest Earning Assets Less: Average Credit Card Loans
Total Average Interest Earning Assets, as Adjusted

| Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: |
| June 30, 2024 |  | June 30, 2023 |  |
| \$ | 72,065 | \$ | 69,827 |
|  | 29,662 |  | 30,627 |
| \$ | 42,403 | \$ | 39,200 |
|  | 2,280,867 |  | 2,120,553 |
|  | 110,885 |  | 113,197 |
| \$ | 2,169,982 | \$ | 2,007,356 |

Portfolio Loans Receivable Yield, as

| Adjusted <br> (in thousands) | Quarter Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2024 |  | March 31, 2024 |  | $\begin{gathered} \text { December 31, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { September 30, } \\ 2023 \\ \hline \end{gathered}$ |  | June 30, 2023 |  |
| Portfolio Loans Receivable Interest Income | \$ | 48,143 | \$ | 45,908 | \$ | 45,026 | \$ | 45,274 | \$ | 42,879 |
| Less: Credit Card Loan Income |  | 15,205 |  | 14,457 |  | 14,677 |  | 15,792 |  | 14,818 |
| Portfolio Loans Receivable Interest Income, as Adjusted | \$ | 32,938 | \$ | 31,451 | \$ | 30,349 | \$ | 29,482 | \$ | 28,061 |
| Average Portfolio Loans Receivable |  | 1,992,630 |  | 1,927,372 |  | 1,863,298 |  | 1,847,772 |  | 1,802,608 |
| Less: Average Credit Card Loans |  | 111,288 |  | 110,483 |  | 114,551 |  | 116,814 |  | 110,574 |
| Total Average Portfolio Loans Receivable, as Adjusted | \$ | 1,881,342 | \$ | 1,816,889 | \$ | 1,748,747 | \$ | 1,730,958 | \$ | 1,692,034 |
| Portfolio Loans Receivable Yield, as Adjusted |  | 7.04\% |  | 6.96\% |  | 6.89\% |  | 6.76\% |  | 6.65\% |

## Portfolio Loans Receivable Yield, as Adjusted

(in thousands)

Portfolio Loans Receivable Interest Income
Less: Credit Card Loan Income
Portfolio Loans Receivable Interest Income, as Adjusted
Average Portfolio Loans Receivable
Less: Average Credit Card Loans
Total Average Portfolio Loans Receivable, as Adjusted
Portfolio Loans Receivable Yield, as Adjusted

| Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: |
| June 30, 2024 |  | June 30, 2023 |  |
| \$ | 94,051 | \$ | 84,078 |
|  | 29,662 |  | 30,627 |
| \$ | 64,389 | \$ | 53,451 |
|  | 1,960,001 |  | 1,777,762 |
|  | 110,885 |  | 113,197 |
| \$ | 1,849,116 | \$ | 1,664,565 |
|  | 7.00\% |  | $6.48 \%$ |

Pre-tax, Pre-Provision Net Revenue

| ("PPNR") <br> (in thousands) | Quarter Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2024 |  | March 31, 2024 |  | $\begin{gathered} \text { December 31, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 30, } \\ 2023 \end{gathered}$ |  | June 30, 2023 |  |
| Net Income | \$ | 8,205 | \$ | 6,562 | \$ | 9,030 | \$ | 9,788 | \$ | 7,318 |
| Add: Income Tax Expense |  | 2,728 |  | 2,062 |  | 2,186 |  | 2,998 |  | 2,255 |
| Add: Provision for Credit Losses |  | 3,417 |  | 2,727 |  | 2,808 |  | 2,280 |  | 2,862 |
| Add: Provision for (Release of) Credit Losses on Unfunded Commitments |  | 104 |  | 142 |  | (106) |  | 24 |  | - |
| Pre-tax, Pre-Provision Net Revenue ("PPNR") | \$ | 14,454 | \$ | 11,493 | \$ | 13,918 | \$ | 15,090 | \$ | 12,435 |

Pre-tax, Pre-Provision Net Revenue ("PPNR")
(in thousands)

## Net Income

Add: Income Tax Expense
Add: Provision for Credit Losses
Add: Provision for (Release of) Credit Losses on Unfunded Commitments Pre-tax, Pre-Provision Net Revenue ("PPNR")

| Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: |
| June 30, 2024 |  | June 30, 2023 |  |
| \$ | 14,767 | \$ | 17,053 |
|  | 4,790 |  | 5,170 |
|  | 6,144 |  | 4,522 |
|  | 246 |  | (19) |
| \$ | 25,947 | \$ | 26,726 |


| PPNR, as Adjusted(in thousands) | Quarter Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2024 |  | March 31, 2024 |  | $\begin{gathered} \hline \text { December 31, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { September 30, } \\ 2023 \\ \hline \end{gathered}$ |  | June 30, 2023 |  |
| Net Income | \$ | 8,205 | \$ | 6,562 | \$ | 9,030 | \$ | 9,788 | \$ | 7,318 |
| Add: Income Tax Expense |  | 2,728 |  | 2,062 |  | 2,186 |  | 2,998 |  | 2,255 |
| Add: Provision for Credit Losses |  | 3,417 |  | 2,727 |  | 2,808 |  | 2,280 |  | 2,862 |
| Add: Provision for (Release of) Credit Losses on Unfunded Commitments |  | 104 |  | 142 |  | (106) |  | 24 |  | - |
| Add: Merger-Related Expenses |  | 83 |  | 712 |  | - |  | - |  | - |
| PPNR, as Adjusted | \$ | 14,537 | \$ | 12,205 | \$ | 13,918 | \$ | 15,090 | \$ | 12,435 |

## PPNR, as Adjusted

(in thousands)

Net Income
Add: Income Tax Expense
Add: Provision for Credit Losses
Add: Provision for (Release of) Credit Losses on Unfunded Commitments
Add: Merger-Related Expenses
PPNR, as Adjusted

| Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: |
| June 30, 2024 |  | June 30, 2023 |  |
| \$ | 14,767 | \$ | 17,053 |
|  | 4,790 |  | 5,170 |
|  | 6,144 |  | 4,522 |
|  | 246 |  | (19) |
|  | 795 |  | - |
| \$ | 26,742 | \$ | 26,726 |

Allowance for Credit Losses to Total
Portfolio Loans
(in thousands)

Allowance for Credit Losses
Total Portfolio Loans
Allowance for Credit Losses to Total Portfolio Loans

| Quarter Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June 30, 2024 |  | March 31, 2024 |  | $\begin{gathered} \hline \text { December 31, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2023 \\ \hline \end{gathered}$ |  | June 30, 2023 |  |
| \$ | 30,832 | \$ | 29,350 | \$ | 28,610 | \$ | 28,279 | \$ | 27,495 |
|  | 2,021,588 |  | 1,964,525 |  | 1,903,288 |  | 1,862,679 |  | 1,838,131 |
|  | 1.53\% |  | 1.49\% |  | 1.50\% |  | 1.52\% |  | 1.50\% |

Nonperforming Assets to Total Assets

| (in thousands) | June 30, 2024 |  | March 31, 2024 |  | $\begin{gathered} \text { December 31, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2023 \\ \hline \end{gathered}$ |  | June 30, 2023 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Nonperforming Assets | \$ | 14,053 | \$ | 14,361 | \$ | 16,042 | \$ | 15,236 | \$ | 15,709 |
| Total Assets |  | 2,438,583 |  | 2,324,238 |  | 2,226,176 |  | 2,272,484 |  | 2,227,866 |
| Nonperforming Assets to Total Assets |  | 0.58\% |  | 0.62\% |  | 0.72\% |  | 0.67\% |  | 0.71\% |

## Nonperforming Loans to Total Portfolio

(in thousands)
Total Nonperforming Loans
Total Portfolio Loans
Nonperforming Loans to Total Portfolio Loans


| (in thousands) | June 30, 2024 |  | March 31, 2024 |  | $\begin{gathered} \text { December 31, } \\ 2023 \\ \hline \end{gathered}$ |  | September 30,2023 |  | June 30, 2023 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Net Charge-Offs | \$ | 1,935 | \$ | 1,987 | \$ | 2,477 | \$ | 1,780 | \$ | 1,583 |
| Total Average Portfolio Loans |  | 1,992,630 |  | 1,927,372 |  | 1,863,298 |  | 1,847,772 |  | 1,802,608 |
| Net Charge-Offs to Average Portfolio Loans, Annualized |  | 0.39\% |  | 0.41\% |  | 0.53\% |  | 0.38\% |  | 0.35\% |

## Net Charge-offs to Average Portfolio Loans

(in thousands)
Total Net Charge-Offs
Total Average Portfolio Loans
Net Charge-Offs to Average Portfolio Loans

|  | June 30, 2024 | June 30, 2023 |  |
| :---: | :---: | :---: | :---: |
| \$ | 3,922 | \$ | 4,216 |
|  | 1,960,001 |  | 1,777,762 |
|  | 0.40\% |  | 0.48\% |


| Tangible Book Value per Share <br> (in thousands, except per share amounts) | Quarter Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2024 |  | March 31, 2024 |  | $\begin{gathered} \hline \text { December 31, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2023 \end{gathered}$ |  | June 30, 2023 |  |
| Total Stockholders' Equity | \$ | 267,854 | \$ | 259,465 | \$ | 254,860 | \$ | 242,878 | \$ | 237,435 |
| Less: Preferred Equity |  | - |  | - |  | - |  | - |  | - |
| Less: Intangible Assets |  | - |  | - |  | - |  | - |  | - |
| Tangible Common Equity | \$ | 267,854 | \$ | 259,465 | \$ | 254,860 | \$ | 242,878 | \$ | 237,435 |
| Period End Shares Outstanding |  | 13,910,467 |  | 13,889,563 |  | 13,922,532 |  | 13,893,083 |  | 13,981,414 |
| Tangible Book Value per Share | \$ | 19.26 | \$ | 18.68 | \$ | 18.31 | \$ | 17.48 | \$ | 16.98 |

## ABOUT CAPITAL BANCORP, INC.

Capital Bancorp, Inc., Rockville, Maryland is a registered bank holding company incorporated under the laws of Maryland. Capital Bancorp has been providing financial services since 1999 and now operates bank branches in four locations in the greater Washington, D.C. and Baltimore, Maryland markets. Capital Bancorp had assets of approximately $\$ 2.4$ billion at June 30, 2024 and its common stock is traded in the NASDAQ Global Market under the symbol "CBNK." More information can be found at the Company's website www.CapitalBankMD.com under its investor relations page.

## FORWARD-LOOKING STATEMENTS

This earnings release contains forward-looking statements. These forward-looking statements reflect our current views with respect to, among other things, future events and our financial performance. Any statements about our management's expectations, beliefs, plans, predictions, forecasts, objectives, assumptions or future events or performance are not historical facts and may be forward-looking. These statements are often, but not always, made through the use of words or phrases such as "anticipate," "believes," "can," "could," "may," "predicts," "potential," "should," "will," "estimate," "plans," "projects," "continuing," "ongoing," "expects," "optimistic," "intends" and similar words or phrases. Any or all of the forward-looking statements in this earnings release may turn out to be inaccurate. The inclusion of forward-looking information in this earnings release should not be regarded as a representation by us or any other person that the future plans, estimates or expectations contemplated by us will be achieved. We have based these forward-looking statements largely on our current expectations and projections about future events and financial trends that we believe may affect our financial condition, results of operations, business strategy and financial needs. Our actual results could differ materially from those anticipated in such forward-looking statements. Accordingly, we caution you that any such forward-looking statements are not a guarantee of future performance and that actual results may prove to be materially different from the results expressed or implied by the forward-looking statements due to a number of factors. For details on some of the factors that could affect these expectations, see risk factors and other cautionary language included in the Company's Annual Report on Form 10-K and other periodic and current reports filed with the Securities and Exchange Commission.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: changes in general economic, political, or industry conditions; geopolitical concerns, including the ongoing wars in Ukraine and in the Middle East; uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Board of Governors of the Federal Reserve System; inflation/deflation, interest rate, market, and monetary fluctuations; volatility and disruptions in global capital and credit markets; competitive pressures on product pricing and services; success, impact, and timing of our business strategies, including market acceptance of any new products or services; the impact of changes in financial services policies, laws, and regulations, including those concerning taxes, banking, securities, and insurance, and the application thereof by regulatory bodies; cybersecurity threats and the cost of defending against them, including the costs of compliance with potential legislation to combat cybersecurity at a state, national, or global level; climate change, including any enhanced regulatory, compliance, credit and reputational risks and costs; the ability to complete, or any delays in completing, the pending merger between the Company and IFHI; any failure to realize the anticipated benefits of the pending merger transaction when expected or at all; certain restrictions during the pendency of the transaction that may impact the Company's ability to pursue certain business opportunities or strategic transactions; the possibility that the pending merger transaction may be more expensive to complete than anticipated, including as a result of conditions imposed by regulators, unexpected conditions, factors or events, diversion of management's attention from ongoing business operations and opportunities; and other factors that may affect our future results.

These forward-looking statements are made as of the date of this communication, and the Company does not intend, and assumes no obligation, to update any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events or circumstances, except as required by law.

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Capital Bancorp, Inc.


[^0]:    ${ }^{(1)}$ Annualized.
    ${ }^{(2)}$ Includes nonaccrual loans.
    ${ }^{(3)}$ For the three months ended June 30, 2024, March 31, 2024, and June 30, 2023, collectively, portfolio loans yield excluding credit card loans was $7.04 \%, 6.96 \%$ and $6.65 \%$, respectively.
    ${ }^{(4)}$ For the three months ended June 30, 2024, March 31, 2024, and June 30, 2023, collectively, credit card loans accounted for 246, 239 and 257 basis points of the reported net interest margin, respectively.

