

Aspen Group Reports Positive Cash from Operations Fiscal Year-to-Date

Q2 Fiscal 2025 Highlights

- Reports revenue of \$11.5 Million
- Gross margin increased to 71% from 63%
- Net loss of \$(4.2) million reflects \$(4.9) million one-time non-cash lease related impairment charges for right-of-use assets and tenant leasehold improvements
- Adjusted EBITDA improved by 42% year-over-year due to continued cost controls

PHOENIX, Dec. 16, 2024 (GLOBE NEWSWIRE) -- Aspen Group, Inc. (OTC Markets: ASPU) ("AGI" or the "Company"), an education technology holding company, today announced financial results for its second quarter fiscal year 2025 ended October 31, 2024.

Second Quarter Fiscal Year 2025 Summary Results

	Three Months Ended October 31,					Six Months Ended October 31,			
\$ in millions, except per share data		2024		2023		2024		2023	
Revenue	\$	11.5	\$	13.8	\$	22.8	\$	28.5	
Gross Profit ¹	\$	8.1	\$	8.7	\$	15.6	\$	18.5	
Gross Margin (%) ¹		71%		63%		69%		65%	
Operating Income (Loss)	\$	(4.8)	\$	(0.5)	\$	(5.5)	\$	(0.2)	
Net Income (Loss) Available to Common Stockholders ²	\$	(4.2)	\$	(1.6)	\$	(4.4)	\$	(2.3)	
Earnings (Loss) per Share Available to Common Stockholders	\$	(0.16)	\$	(0.06)	\$	(0.17)	\$	(0.09)	
EBITDA ³	\$	(3.0)	\$	0.4	\$	(1.9)	\$	1.8	
Adjusted EBITDA ³	\$	1.5	\$	1.1	\$	2.0	\$	3.0	

¹ GAAP gross profit calculation includes marketing and promotional costs, instructional costs and services, and amortization expense of \$0.5 million and \$0.5 million, and \$0.9 million and \$1.0 million for the three and six months ended October 31, 2024 and 2023, respectively.

² Net income (loss) in fiscal Q2 2025 and year-to-date fiscal 2025 includes a noncash impairment charge of \$(4.9) million. Additionally, fiscal Q2 2025 and year-to-date fiscal 2025 contain a non-cash gain of \$1.1 million and \$1.9 million, respectively, related to the change in the fair value of put warrant liability. See further explanation on page 2.

³ Non-GAAP financial measures. See reconciliations of GAAP to non-GAAP financial measures under "Non-GAAP–Financial Measures" starting on page 5.

"We made significant strides toward stabilizing our revenue in the second quarter of fiscal 2025 while achieving positive cash flow through disciplined cost management," said Michael

Mathews, Chairman and CEO of AGI. "Despite maintaining a disciplined marketing spend, we achieved notable improvements in our financial performance, particularly gross margin. Our gross margin expanded primarily due to the lower instructional costs from completing the AU Pre-licensure BSN program teach-out and increased efficiencies in USU's instructional operations. Additionally, restructuring efforts reduced general and administrative expenses by 14% year-over-year. While our net loss was impacted by a one-time, noncash leasehold impairment charge, the lower instructional costs and expense reduction initiatives in the second quarter collectively drove a 42% year-over-year improvement in Adjusted EBITDA for the quarter and delivered modest year-to-date positive cash from operations."

Mr. Mathews concluded, "As of the filing of our quarterly report for the first quarter fiscal year 2025 with OTC Market, AGI is now fully compliant with the QB listing requirements. We have recently begun the process to resume trading on the OTCQB."

Fiscal Q2 2025 Financial and Operational Results (compared to Fiscal Q2 2024)

Revenue decreased by 17% to \$11.5 million compared to \$13.8 million. The following table presents the Company's revenue, both per-subsidiary and total:

		Thr	ee Months End	ed October 31	,	
	2024		\$ Change	% Change		2023
\$	4,773,693	\$	(2,519,431)	(35)%	\$	7,293,124
	6,686,086		150,363	2%		6,535,723
\$	11,459,779	\$	(2,369,068)	(17)%	\$	13,828,847
		_				

Aspen University's ("AU") revenue decline of \$2.5 million, or 35%, reflects the completion of the teach-out of the pre-licensure program and lower post-licensure enrollments in prior quarters as a result of the decrease in marketing spend initiated in late Fiscal Q1 2023. The active student body at AU decreased by 33% year-over-year to 3,827 at October 31, 2024 from 5,679 at October 31, 2023.

United States University ("USU") revenue was up 2% compared to the prior period. MSN-FNP program enrollments decreased in the quarter due to lower marketing spend initiated in late Fiscal Q1 2023. Lower enrollments were offset by higher revenue per student driven by more students entering their second year of the MSN-FNP program, which includes clinical rotations, and by tuition increases. The active student body at USU decreased by 6% to 2,560 at October 31, 2024 from 2,733 at October 31, 2023.

GAAP gross profit decreased 7% to \$8.1 million compared to \$8.7 million primarily due to the overall student body decrease of 24%. Gross margin was 71% compared to 63%. AU's gross margin was 67% versus 61%, and USU's gross margin was 74% versus 67%. The increase in gross margin is the result of lower instructional costs from completing the AU Pre-licensure BSN program teach-out, increased efficiencies in USU's instructional operations and lower marketing spend.

AU instructional costs and services represented 26% of AU revenue, and USU instructional costs and services represented 23% of USU revenue. AU marketing and promotional costs represented 1% of AU revenue, and USU marketing and promotional costs represented 1% of USU revenue.

In Fiscal Q2 2025 and year-to-date Fiscal 2025, our bottom line was materially impacted by a \$4.9 million non-cash right-of-use assets and tenant leasehold improvements impairment charge. The charge is the result of the fact that AU is no longer able to utilize space for BSN Pre-licensure operations due to the completion of the teach-out. The charge represents the entirety of the remaining impairment exposure due to the teach-out. The impact of the charge to our operating expenses, net loss and EBITDA is presented in the following table:

	Thre	Three Months Ended October 31,					Six Months Ended October 31,					
		.	%				.	%				
	2024	\$ Change	Change		2023	2024	\$ Change	Change		2023		
Impairments of right-of-use assets and tenant												
leasehold improvements	\$4,937,154	\$4,937,154	NM	\$	_	\$4,937,154	\$4,937,154	NM	\$	—		

NM – Not meaningful

The following tables present the Company's net income (loss), both per subsidiary and total:

	Three Months Ended October 31, 2024									
	Consolidated			I Corporate	AU		USU			
Net income (loss) available to common stockholders	\$	(4,153,422)	\$	(935,442)	\$	(5,350,264)	\$	2,132,284		
Net loss per share available to common stockholders	\$	(0.16)								

	Three Months Ended October 31, 2023									
	Consolidated			GI Corporate	AU			USU		
Net income (loss) available to common stockholders	\$	(1,611,813)	\$	(3,807,821)	\$	581,707	\$	1,614,301		
Net loss per share available to common stockholders	\$	(0.06)								

The following tables present the Company's Non-GAAP Financial Measures, both per subsidiary and total. See reconciliations of GAAP to non-GAAP financial measures under "Non-GAAP–Financial Measures" starting on page 5.

	Thre	Three Months Ended October 31, 2024								
		AGI								
	Consolidated	Corporate	AU	USU						
EBITDA	\$(2,962,755)	\$(496,585)	\$(4,747,931)	\$2,281,761						
EBITDA Margin	(26)%	NM	(99)%	34%						
Adjusted EBITDA	\$1,549,020	\$(1,478,554)	\$515,798	\$2,511,776						
Adjusted EBITDA Margin	14%	NM	11%	38%						

	Thre	e Months Ende	d October 31, 2	2023			
		AGI					
	Consolidated	Corporate	AU	USU			
EBITDA	\$419,073	\$(2,680,982)	\$1,339,102	\$1,760,953			
EBITDA Margin	3%	NM	18%	27%			
Adjusted EBITDA	\$1,087,205	\$(2,487,843)	\$1,585,674	\$1,989,374			
Adjusted EBITDA Margin	8%	NM	22%	30%			

Adjusted EBITDA improved by \$0.5 million due to the reduction in instructional costs and services related to the teach-out of the pre-licensure program, increased instructional

efficiencies at USU and a decrease in general and administrative costs attributed to our restructurings.

Operating Metrics

New Student Enrollments

Total enrollments for AGI decreased 30% from Fiscal Q2 2024 but increased 15% sequentially, despite the reduction in internet advertising spend across all programs to maintenance levels. The sequential increase in enrollments reflected an unusually strong month of August as prospective students enrolled prior to an annual tuition increase which took effect in September 2024.

New student enrollments at AU decreased 37% year-over-year and at USU decreased 19% year-over-year. The new student enrollment decrease year-over-year was primarily impacted by our reduction in marketing spend. We anticipate the resumption of marketing spend in late Fiscal 2025 at a level necessary to provide enrollments needed to grow the student body and allow for the generation of positive operating cash flow.

New student enrollments for the past five quarters are shown below:

	Q2'24	Q3'24	Q4'24	Q1'25	Q2'25
Aspen University	808	473	427	413	508
USU	548	325	370	410	442
Total	1,356	798	797	823	950

Total Active Student Body

AGI's active degree-seeking student body, including AU and USU, declined 24% year-overyear to 6,387 at October 31, 2024 from 8,412 at October 31, 2023. AU's total active student body decreased by 33% year-over-year to 3,827 at October 31, 2024 from 5,679 at October 31, 2023. On a year-over-year basis, USU's total active student body decreased by 6% to 2,560 at October 31, 2024 from 2,733 at October 31, 2023.

Total active student body for the past five quarters is shown below:

	Q2'24	Q3'24	Q4'24	Q1'25	Q2'25
Aspen University	5,679	5,146	4,559	4,145	3,827
USU	2,733	2,503	2,489	2,477	2,560
Total	8,412	7,649	7,048	6,622	6,387

Nursing Students

Nursing student body for the past five quarters is shown below

	Q2'24	Q3'24	Q4'24	Q1'25	Q2'25
Aspen University	4,470	4,032	3,526	3,198	2,948
USU	2,432	2,270	2,262	2,254	2,300
Total	6,902	6,302	5,788	5,452	5,248

Liquidity

The Fiscal Q2 2025 ending unrestricted cash balance was \$0.8 million. The following three factors will help us continue to stabilize operating cash flow in the second half of Fiscal 2025. First, effective August 16, 2024, AU transitioned from the Heightened Cash Monitoring 2 (HCM2) to the Heightened Cash Monitoring 1 (HCM1) method of receiving student financial aid payments from the U.S Department of Education. This transition allows AU to disburse student financial aid using institutional funds and immediately draw down reimbursement by submitting disbursement records, eliminating payment delays and resulting in more consistent unrestricted cash balances. Second, we renegotiated the 15% Senior Secured Debentures in November 2024, reducing ongoing principal payments and changing the timing of principal payments from monthly to quarterly. Finally, the Company initiated a fourth restructuring late in the fourth quarter of calendar 2024, projected to reduce annual operating expenses by over \$1.5 million.

Cost reductions associated with the four restructuring plans and other corporate cost reductions were implemented to ensure that the company will have sufficient cash to meet its working capital needs for the next 12 months.

Non-GAAP – Financial Measures

This press release includes both financial measures in accordance with Generally Accepted Accounting Principles, or GAAP, as well as non-GAAP financial measures. Generally, a non-GAAP financial measure is a numerical measure of a company's performance, financial position or cash flows that either excludes or includes amounts that are not normally included or excluded in the most directly comparable measure calculated and presented in accordance with GAAP. Non-GAAP financial measures should be viewed as supplemental to, and should not be considered as alternatives to net income (loss), operating income (loss), and cash flow from operating activities, liquidity or any other financial measures. They may not be indicative of the historical operating results of AGI nor are they intended to be predictive of potential future results. Investors should not consider non-GAAP financial measures in isolation or as substitutes for performance measures calculated in accordance with GAAP.

Our management uses and relies on EBITDA, Adjusted EBITDA and Adjusted EBITDA Margin, which are non-GAAP financial measures. We believe that management, analysts, and shareholders benefit from referring to the following non-GAAP financial measures to evaluate and assess our core operating results from period-to-period after removing the impact of items that affect comparability. Our management recognizes that the non-GAAP financial measures have inherent limitations because of the excluded items described below.

We have included a reconciliation of our non-GAAP financial measures to the most comparable financial measures calculated in accordance with GAAP. We believe that providing the non-GAAP financial measures, together with the reconciliation to GAAP, helps investors make comparisons between AGI and other companies. In making any comparisons to other companies, investors need to be aware that companies use different non-GAAP measures to evaluate their financial performance. Investors should pay close attention to the specific definition being used and to the reconciliation between such measure and the corresponding GAAP measure provided by each.

AGI defines Adjusted EBITDA as EBITDA excluding: (1) bad debt expense; (2) stock-based

compensation; (3) severance; (4) impairments of right-of-use assets and tenant leasehold improvements and (5) non-recurring (income) charges. The following table presents a reconciliation of net income (loss) to EBITDA and Adjusted EBITDA and of net income (loss) margin to the Adjusted EBITDA margin:

	Three Months Ended October 31,							
	 2024		2023					
Net loss	\$ (4,146,365)	\$	(1,611,813)					
Interest expense, net	342,490		1,040,720					
Taxes	46,225		40,076					
Depreciation and amortization	794,895		950,090					
EBITDA	 (2,962,755)	_	419,073					
Bad debt expense	450,000		450,000					
Stock-based compensation	98,245		218,132					
Severance	35,522		—					
Impairments of right-of-use assets and tenant leasehold improvements	4,937,154		—					
Non-recurring income - Other	(1,009,146)		—					
Adjusted EBITDA	\$ 1,549,020	\$	1,087,205					
Net income / loss Margin	(36)%		(12)%					
Adjusted EBITDA Margin	14 %		8%					

The following tables present a reconciliation of Net income (loss) to EBITDA and Adjusted EBITDA and of Net income (loss) margin to the Adjusted EBITDA margin by business unit:

		Tł	ree	Months Ende	d Oc	tober 31, 2024	1	
	С	onsolidated	AGI Corporate		AU			USU
Net income (loss)	\$	(4,146,365)	\$	(928,386)	\$	(5,350,264)	\$	2,132,285
Interest expense, net		342,490		342,490		_		_
Taxes		46,225		15,479		25,900		4,846
Depreciation and amortization		794,895		73,832		576,433		144,630
EBITDA		(2,962,755)		(496,585)		(4,747,931)		2,281,761
Bad debt expense		450,000		_		225,000		225,000
Stock-based compensation		98,245		94,819		1,954		1,472
Severance		35,522		8,357		23,622		3,543
Impairments of right-of-use assets and tenant leasehold improvements		4,937,154		—		4,937,154		_
Non-recurring (income) charges - Other		(1,009,146)		(1,085,145)		75,999		_
Adjusted EBITDA	\$	1,549,020	\$	(1,478,554)	\$	515,798	\$	2,511,776
Net income (loss) Margin		(36)%		NM		(112)%		32%
Adjusted EBITDA Margin		14%		NM		11%		38%

NM – Not meaningful

	Three Months Ended October 31, 2023					
	С	onsolidated	Α	GI Corporate	AU	USU
Net income (loss)	\$	(1,611,813)	\$	(3,807,821)	\$ 581,707	\$ 1,614,301
Interest expense, net		1,040,720		1,040,720	_	_
Taxes		40,076		7,997	18,601	13,478
Depreciation and amortization		950,090		78,122	738,794	133,174
EBITDA		419,073		(2,680,982)	 1,339,102	1,760,953
Bad debt expense		450,000		_	225,000	225,000
Stock-based compensation		218,132		193,139	21,572	3,421
Adjusted EBITDA	\$	1,087,205	\$	(2,487,843)	\$ 1,585,674	\$ 1,989,374
Net income (loss) Margin		(12)%		NM	8%	25%
Adjusted EBITDA Margin		8%		NM	22%	30%

Forward-Looking Statements

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 including the impact of our operating and debt restructurings, results of our resumption of marketing spend, and our liquidity. The words "believe," "may," "estimate," "continue," "anticipate," "intend," "should," "plan," "could," "target," "potential," "is likely," "will," "expect" and similar expressions, as they relate to us, are intended to identify forward-looking statements. We have based these forward-looking statements largely on our current expectations and projections about future events and financial trends that we believe may affect our financial condition, results of operations, business strategy and financial needs. The results anticipated by any or all of these forwardlooking statements might not occur. Important factors, uncertainties and risks that may cause actual results to differ materially from these forward-looking statements include, without limitation, the impact from our fourth restructuring plan, the effectiveness of our future marketing, our ability to sublease our remaining leases other than our executive offices and necessary space used by AU and USU, the continued high demand for nurses for our new programs and in general, student attrition, national and local economic factors including the labor market shortages, and competition from other online universities including the competitive impact from the trend of major non-profit universities using online education. . We undertake no obligation to publicly update or revise any forward-looking statements, whether as the result of new information, future events or otherwise.

About Aspen Group, Inc.

Aspen Group, Inc. is an education technology holding company that leverages its infrastructure and expertise to allow its two universities, Aspen University and United States University, to deliver on the vision of making college affordable again.

Investor Relations Contact

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GAAP Financial Statements

ASPEN GROUP, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

	October 31 2024	April 30, 2024
	(Unaudited)
Assets		
Current assets:		
Cash and cash equivalents	\$ 827,7	, , , ,
Restricted cash	338,0	, ,
Accounts receivable, net of allowance of \$5,436,207 and \$4,560,378, respectively	18,463,0	99 19,686,527
Prepaid expenses	674,0	31 502,751
Other current assets	986,3	57 1,785,621
Total current assets	21,289,3	19 24,594,326
Property and equipment:		
Computer equipment and hardware	888,5	6 886,152
Furniture and fixtures	1,974,2	71 1,974,271
Leasehold improvements	4,594,2	6,553,314
Instructional equipment	529,2	529,299
Software	9,347,6	51 8,784,996
	17,334,0	18,728,032
Less: accumulated depreciation and amortization	(10,348,9	36) (9,542,520)
Total property and equipment, net	6,985,0	40 9,185,512
Goodwill	5,011,4	5,011,432
Intangible assets, net	7,900,0	7,900,000
Courseware and accreditation, net	333,1	20 363,975
Long-term contractual accounts receivable	18,619,2	17,533,030
Operating lease right-of-use assets, net	5,512,5	53 10,639,838
Deposits and other assets	693,1	93 718,888
Total assets	\$ 66,343,8	59 \$ 75,947,001

ASPEN GROUP, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (CONTINUED)

		October 31, 2024 (Unaudited)		April 30, 2024	
Liabilities and Stockholders' Equity	, , , , , , , , , , , , , , , , , , ,	,			
Liabilities:					
Current liabilities:					
Accounts payable	\$	1,238,506	\$	2,311,360	
Accrued expenses		3,311,273		2,880,478	
Advances on tuition		2,166,683		2,030,501	
Deferred tuition		3,780,213		4,881,546	
Due to students		2,293,614		2,558,492	
Current portion of long-term debt		2,000,000		2,284,264	
Operating lease obligations, current portion		2,498,289		2,608,534	
Other current liabilities		511,449		86,495	
Total current liabilities		17,800,027		19,641,670	
Long-term debt, net		6,184,328		6,776,506	
Operating lease obligations, less current portion		13,760,114		14,999,687	
Put warrants liabilities		58,461		1,964,593	
Other long-term liabilities		287,930		287,930	
Total liabilities		38,090,860		43,670,386	
Commitments and contingencies					
Stockholders' equity:					
Preferred stock, \$0.001 par value; 1,000,000 shares authorized,					
10,000 issued and 10,000 outstanding at October 31, 2024 and April 30, 2024		10		10	
Common stock, \$0.001 par value; 85,000 shares authorized,					
26,959,681 issued and 26,959,681 outstanding at October 31, 2024					
25,701,603 issued and 25,701,603 outstanding at April 30, 2024		26,960		25,702	
Additional paid-in capital	1	22,170,403		121,921,048	
Accumulated deficit	((93,944,374)		(89,670,145)	
Total stockholders' equity		28,252,999		32,276,615	
Total liabilities and stockholders' equity	\$	66,343,859	\$	75,947,001	

ASPEN GROUP, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

Revenue \$ 11,459,779 \$ 13,828,847 \$ 22,788,616 \$ 28,468 Operating expenses: Cost of revenue (exclusive of depreciation and amortization shown separately below) General and administrative Impairments of right-of-use assets and tenant leasehold improvements 2,885,895 4,584,193 6,233,120 8,977 Bad debt expense Depreciation and amortization 7,237,555 8,371,546 -4,937,154 - 4,937,154 Bad debt expense Depreciation and amortization 794,895 950,090 1,614,899 1,913 Total operating expenses 16,305,499 14,355,829 28,250,062 28,632 Operating loss (4,845,720) (526,982) (5,461,446) (164 Other income (expense): Interest expense (342,490) (1,040,720) (689,660) (1,977 Change in fair value of put warrant liability 1,085,145 - 1,906,132 14,352 Other income (expense), net 745,580 (1,044,755) 1,233,234 (1,962 Loss before income taxes (4,100,140) (1,571,737) (4,228,212) (2,2127 Income tax expense 46,225 40,076 46,017		Three Months Ended October 31, Six Months Ended			ed October 31,		
Revenue \$ 11,459,779 \$ 13,828,447 \$ 22,788,616 \$ 28,468 Operating expenses: Cost of revenue (exclusive of depreciation and amortization shown separately below) General and administrative 2,885,895 4,584,193 6,233,120 8,977 General and administrative Impairments of right-of-use assets and tenant leasehold improvements 4,937,154 — 4,937,154 14,564,889 16,842 Depreciation and amortization 794,895 950,090 1,614,899 1,913 Total operating expenses 16,305,499 14,355,829 28,250,062 28,632 Operating loss (4,845,720) (526,982) (5,461,446) (164 Other income (expense): Interest expense (342,490) (1,040,720) (689,660) (1,977 Other income (expense), net 2,925 (4,035) 16,762 14 Total other income (expense), net 745,580 (1,044,755) 1,233,234 (1,962 Loss before income taxes (4,100,140) (1,571,737) (4,228,212) (2,2127 Income tax expense 46,225 40,076 46,017 124 Net lo		2024	2023 2024		2023 2024 2023		2023
Operating expenses: Cost of revenue (exclusive of depreciation and amortization shown separately below) 2,885,895 4,584,193 6,233,120 8,977 General and administrative Impairments of right-of-use assets and tenant leasehold improvements 7,237,555 8,371,546 14,564,889 16,842 Impairments of right-of-use assets and tenant leasehold improvements 4,937,154 — 4,937,154 Bad debt expense 450,000 450,000 900,000 900 Depreciation and amortization 794,895 950,090 1,614,899 1,913 Total operating expenses 16,305,499 14,355,829 28,250,062 28,632 Operating loss (4,845,720) (526,982) (5,461,446) (164 Other income (expense): Interest expense (342,490) (1,040,720) (689,660) (1,977 Interest expense (342,490) (1,040,720) (689,660) (1,977 Other income (expense): Interest expense (342,490) (1,040,725) 1,233,234 (1,962) Loss before income taxes (4,100,140) (1,571,737) (4,228,212) (2,127 Income tax expense 46,225 40,		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)		
Cost of revenue (exclusive of depreciation and amortization shown separately below) 2,885,895 4,584,193 6,233,120 8,977 General and administrative 7,237,555 8,371,546 14,564,889 16,842 Impairments of right-of-use assets and tenant leasehold improvements 4,937,154 — 4,937,154 Bad debt expense 450,000 450,000 900,000 900 Depreciation and amortization 794,895 950,090 1,614,899 1,913 Total operating expenses 16,305,499 14,355,829 28,250,062 28,632 Operating loss (4,845,720) (526,982) (5,461,446) (164 Other income (expense): 1 1,085,145 — 1,906,132 Interest expense (342,490) (1,040,720) (689,660) (1,977 Change in fair value of put warrant liability 2,825 (4,035) 16,762 14 Total other income (expense), net 2,925 (4,035) 16,762 14 Loss before income taxes (4,100,140) (1,571,737) (4,228,212) (2,2127 Income tax expense 46,225 40,076 46,017 <t< td=""><td>Revenue</td><td>\$ 11,459,779</td><td>\$ 13,828,847</td><td>\$ 22,788,616</td><td>\$ 28,468,719</td></t<>	Revenue	\$ 11,459,779	\$ 13,828,847	\$ 22,788,616	\$ 28,468,719		
shown separately below) 2,885,895 4,584,193 6,233,120 8,977 General and administrative 7,237,555 8,371,546 14,564,889 16,842 Impairments of right-of-use assets and tenant leasehold 7,237,555 8,371,546 14,564,889 16,842 Bad debt expense 4,937,154 — 4,937,154 — 4,937,154 Bad debt expense 450,000 450,000 900,000 900 Depreciation and amortization 794,895 950,090 1,614,899 1,913 Total operating expenses 16,305,499 14,355,829 28,250,062 28,632 Operating loss (4,845,720) (526,962) (5,461,446) (164 Other income (expense): 1,085,145 — 1,906,132 1,906,132 Other income (expense), net 2,925 (4,035) 16,762 14 Total other income (expense), net 745,580 (1,044,755) 1,233,234 (1,962 Loss before income taxes (4,100,140) (1,571,737) (4,228,212) (2,251 Income tax expense 46,225 40,076 46,017 124	Operating expenses:						
General and administrative 7,237,555 8,371,546 14,564,889 16,842 Impairments of right-of-use assets and tenant leasehold 4,937,154 — 4,937,154 Bad debt expense 450,000 450,000 900,000 900 Depreciation and amortization 74,895 950,090 1,614,899 1,913 Total operating expenses 16,305,499 14,355,829 28,250,062 28,632 Operating loss (4,845,720) (526,982) (5,461,446) (164 Other income (expense): Interest expense (342,490) (1,040,720) (689,660) (1,977 Interest expense (342,490) (1,040,720) (689,660) (1,977 Other income (expense): Interest expense (342,490) (1,040,720) (689,660) (1,977 Interest expense (4,224,900) (1,040,725) 1,233,234 (1,962 14 Total other income (expense), net 745,580 (1,044,755) 1,233,234 (1,962 Loss before income taxes (4,100,140) (1,571,737) (4,228,212) (2,127 Income tax expense 46,225 40,076	Cost of revenue (exclusive of depreciation and amortization						
Impairments of right-of-use assets and tenant leasehold improvements 4,937,154 — 4,937,154 Bad debt expense 450,000 450,000 900,000 900 Depreciation and amortization 794,895 950,090 1,614,899 1,913 Total operating expenses 16,305,499 14,355,829 28,250,062 28,632 Operating loss (4,845,720) (526,982) (5,461,446) (164 Other income (expense): Interest expense (342,490) (1,040,720) (689,660) (1,977 Change in fair value of put warrant liability 1,085,145 — 1,906,132 14 Other income (expense), net 2,925 (4,035) 16,762 14 Total other income (expense), net 745,580 (1,044,755) 1,233,234 (1,962 Loss before income taxes (4,100,140) (1,571,737) (4,228,212) (2,127 Income tax expense 46,225 40,076 46,017 124 Net loss (4,146,365) (1,611,813) (4,274,229) (2,251 Dividends attributable to preferred stock (7,057) — (148,209) (1,611,81	shown separately below)	2,885,895	4,584,193	6,233,120	8,977,048		
improvements 4,937,154 4,937,154 Bad debt expense 450,000 450,000 900,000 900 Depreciation and amortization 794,895 950,090 1,614,899 1,913 Total operating expenses 16,305,499 14,355,829 28,250,062 28,632 Operating loss (4,845,720) (526,982) (5,461,446) (164 Other income (expense):	General and administrative	7,237,555	8,371,546	14,564,889	16,842,424		
4,93,154 - $4,93,154$ - $4,93,154$ Bad debt expense $450,000$ $450,000$ $900,000$ 900 Depreciation and amortization $794,895$ $950,090$ $1,614,899$ $1,913$ Total operating expenses $16,305,499$ $14,355,829$ $28,250,062$ $28,632$ Operating loss $(4,845,720)$ $(526,982)$ $(5,461,446)$ (164) Other income (expense): interest expense $(342,490)$ $(1,040,720)$ $(689,660)$ $(1,977)$ Change in fair value of put warrant liability $1,085,145$ - $1,906,132$ $(1,040,720)$ $(689,660)$ $(1,977)$ Other income (expense), net $2,925$ $(4,035)$ $16,762$ 14 Total other income (expense), net $745,580$ $(1,044,755)$ $1,233,234$ $(1,962)$ Loss before income taxes $(4,100,140)$ $(1,571,737)$ $(4,228,212)$ $(2,251)$ Income tax expense $46,225$ $40,076$ $46,017$ 124 Net loss $(4,163,65)$ $(1,611,813)$ $(4,422,438)$ $(2,251)$ Dividends attributa	Impairments of right-of-use assets and tenant leasehold						
Bad debt expense 450,000 450,000 900,000 900 Depreciation and amortization 794,895 950,090 1,614,899 1,913 Total operating expenses 16,305,499 14,355,829 28,250,062 28,632 Operating loss (4,845,720) (526,982) (5,461,446) (164 Other income (expense): Interest expense (342,490) (1,040,720) (689,660) (1,977) Change in fair value of put warrant liability 1,085,145 - 1,906,132 14 Other income (expense), net 2,925 (4,035) 16,762 14 Total other income (expense), net 745,580 (1,044,755) 1,233,234 (1,962 Loss before income taxes (4,100,140) (1,571,737) (4,228,212) (2,127 Income tax expense 46,225 40,076 46,017 124 Net loss (4,146,365) (1,611,813) (4,274,229) (2,251 Dividends attributable to preferred stock (7,057) - (148,209) (1,228,212) (2,251	improvements	4.937.154	_	4,937,154	_		
Depreciation and amortization $794,895$ $950,090$ $1,614,899$ $1,913$ Total operating expenses $16,305,499$ $14,355,829$ $28,250,062$ $28,632$ Operating loss $(4,845,720)$ $(526,982)$ $(5,461,446)$ (164) Other income (expense): Interest expense $(342,490)$ $(1,040,720)$ $(689,660)$ $(1,977)$ Other income (expense), intimication of the income (expense), net $1,085,145$ $ 1,906,132$ $1,062$ Total other income (expense), net $2,925$ $(4,035)$ $16,762$ 14 Total other income (expense), net $745,580$ $(1,044,755)$ $1,233,234$ $(1,962)$ Loss before income taxes $(4,100,140)$ $(1,571,737)$ $(4,228,212)$ $(2,127)$ Income tax expense $46,225$ $40,076$ $46,017$ 124 Net loss $(4,146,365)$ $(1,611,813)$ $(4,274,229)$ $(2,251)$ Dividends attributable to preferred stock $(7,057)$ $ (148,209)$ $(1,422,438)$ § $(2,251)$ Net loss available to common stockholders $\frac{1}{2}$ $(4,153,422)$ § $(1,611,813)$ § $(4,422,438)$ § $(2,251)$	Bad debt expense		450.000		900,000		
Total operating expenses $16,305,499$ $14,355,829$ $28,250,062$ $28,632$ Operating loss $(4,845,720)$ $(526,982)$ $(5,461,446)$ (164) Other income (expense): Interest expense $(342,490)$ $(1,040,720)$ $(689,660)$ $(1,977)$ Change in fair value of put warrant liability Other income (expense), net $1,085,145$ $ 1,906,132$ Total other income (expense), net $2,925$ $(4,035)$ $16,762$ 14 Total other income (expense), net $745,580$ $(1,044,755)$ $1,233,234$ $(1,962)$ Loss before income taxes $(4,100,140)$ $(1,571,737)$ $(4,228,212)$ $(2,127)$ Income tax expense $46,225$ $40,076$ $46,017$ 124 Net loss $(1,611,813)$ $(4,274,229)$ $(2,251)$ Dividends attributable to preferred stock $(7,057)$ $ (148,209)$ Net loss available to common stockholders $\frac{$(4,153,422)}{$(1,611,813)}$ $\frac{$(1,611,813)}{$(4,422,438)}$ $\frac{$(2,251)}{$(2,251)}$					1,913,302		
Other income (expense): Interest expense $(342,490)$ $(1,040,720)$ $(689,660)$ $(1,977)$ Change in fair value of put warrant liability $1,085,145$ - $1,906,132$ Other income (expense), net $2,925$ $(4,035)$ $16,762$ 14 Total other income (expense), net $745,580$ $(1,044,755)$ $1,233,234$ $(1,962)$ Loss before income taxes $(4,100,140)$ $(1,571,737)$ $(4,228,212)$ $(2,127)$ Income tax expense $46,225$ $40,076$ $46,017$ 124 Net loss $(4,146,365)$ $(1,611,813)$ $(4,274,229)$ $(2,251)$ Dividends attributable to preferred stock $(7,057)$ - $(148,209)$ Net loss available to common stockholders $\frac{$(4,153,422)}{$(4,153,422)}$ $$(1,611,813)$ $$(4,422,438)$ $$(2,251)$				· · · · · · · · · · · · · · · · · · ·	28,632,774		
Other income (expense): Interest expense $(342,490)$ $(1,040,720)$ $(689,660)$ $(1,977)$ Change in fair value of put warrant liability $1,085,145$ - $1,906,132$ Other income (expense), net $2,925$ $(4,035)$ $16,762$ 14 Total other income (expense), net $745,580$ $(1,044,755)$ $1,233,234$ $(1,962)$ Loss before income taxes $(4,100,140)$ $(1,571,737)$ $(4,228,212)$ $(2,127)$ Income tax expense $46,225$ $40,076$ $46,017$ 124 Net loss $(4,146,365)$ $(1,611,813)$ $(4,274,229)$ $(2,251)$ Dividends attributable to preferred stock $(7,057)$ - $(148,209)$ Net loss available to common stockholders $\frac{$(4,153,422)}{$(4,153,422)}$ $$(1,611,813)$ $$(4,422,438)$ $$(2,251)$							
Interest expense Change in fair value of put warrant liability Other income (expense), net $(342,490)$ $1,085,145$ $(1,040,720)$ $2,925$ $(689,660)$ $1,906,132$ $(1,977)$ $2,925$ Total other income (expense), net $2,925$ $745,580$ $(4,035)$ $1,044,755$ $16,762$ $1,233,234$ 14 Loss before income taxes $(4,100,140)$ $(1,571,737)$ $(1,571,737)$ $(4,228,212)$ $(2,127)$ Income tax expense $46,225$ $40,076$ $46,017$ $46,017$ 124 Net loss $(4,146,365)$ $(1,611,813)$ $(4,274,229)$ $(2,251)$ $(2,251)$ Dividends attributable to preferred stock $(7,057)$ $-$ $(148,209)$ $(1,611,813)$ $$ (4,422,438)$ $$ (2,251)$ Net loss available to common stockholders $$ (4,153,422)$ $$ (1,611,813)$ $$ (4,422,438)$ $$ (2,251)$	Operating loss	(4,845,720)	(526,982)	(5,461,446)	(164,055)		
Change in fair value of put warrant liability Other income (expense), net 1,085,145 - 1,906,132 Total other income (expense), net $2,925$ $(4,035)$ $16,762$ 14 Loss before income taxes $(1,044,755)$ $1,233,234$ $(1,962)$ Loss before income taxes $(4,100,140)$ $(1,571,737)$ $(4,228,212)$ $(2,127)$ Income tax expense $46,225$ $40,076$ $46,017$ 124 Net loss $(4,146,365)$ $(1,611,813)$ $(4,274,229)$ $(2,251)$ Dividends attributable to preferred stock $(7,057)$ — $(148,209)$ Net loss available to common stockholders $\frac{$(4,153,422)}{$(1,611,813)}$ $$(4,422,438)$ $$(2,251)$	Other income (expense):						
Other income (expense), net $2,925$ $(4,035)$ $16,762$ 14 Total other income (expense), net $745,580$ $(1,044,755)$ $1,233,234$ $(1,962)$ Loss before income taxes $(4,100,140)$ $(1,571,737)$ $(4,228,212)$ $(2,127)$ Income tax expense $46,225$ $40,076$ $46,017$ 124 Net loss $(4,146,365)$ $(1,611,813)$ $(4,274,229)$ $(2,251)$ Dividends attributable to preferred stock $(7,057)$ — $(148,209)$ Net loss available to common stockholders $\$$ $(4,153,422)$ $\$$ $(1,611,813)$ $\$$	Interest expense	(342,490)	(1,040,720)	(689,660)	(1,977,201)		
Total other income (expense), net $745,580$ $(1,044,755)$ $1,233,234$ $(1,962)$ Loss before income taxes $(4,100,140)$ $(1,571,737)$ $(4,228,212)$ $(2,127)$ Income tax expense $46,225$ $40,076$ $46,017$ 124 Net loss $(4,146,365)$ $(1,611,813)$ $(4,274,229)$ $(2,251)$ Dividends attributable to preferred stock $(7,057)$ $ (148,209)$ Net loss available to common stockholders $\$$ $(4,153,422)$ $\$$ $(1,611,813)$ $\$$	Change in fair value of put warrant liability	1,085,145	_	1,906,132	_		
Loss before income taxes $(4,100,140)$ $(1,571,737)$ $(4,228,212)$ $(2,127)$ Income tax expense $46,225$ $40,076$ $46,017$ 124 Net loss $(4,146,365)$ $(1,611,813)$ $(4,274,229)$ $(2,251)$ Dividends attributable to preferred stock $(7,057)$ — $(148,209)$ Net loss available to common stockholders $\$$ $(4,153,422)$ $\$$ $(1,611,813)$ $\$$ $(2,251)$	Other income (expense), net	2,925	(4,035)	16,762	14,252		
Income tax expense $46,225$ $40,076$ $46,017$ 124 Net loss $(4,146,365)$ $(1,611,813)$ $(4,274,229)$ $(2,251)$ Dividends attributable to preferred stock $(7,057)$ — $(148,209)$ Net loss available to common stockholders $\$$ $(4,153,422)$ $\$$ $(1,611,813)$ $\$$ $(2,251)$	Total other income (expense), net	745,580	(1,044,755)	1,233,234	(1,962,949)		
Net loss (4,146,365) (1,611,813) (4,274,229) (2,251 Dividends attributable to preferred stock (7,057) — (148,209) Net loss available to common stockholders \$ (4,153,422) \$ (1,611,813) \$ (2,251)	Loss before income taxes	(4,100,140)	(1,571,737)	(4,228,212)	(2,127,004)		
Dividends attributable to preferred stock (7,057) — (148,209) Net loss available to common stockholders \$ (4,153,422) \$ (1,611,813) \$ (4,422,438) \$ (2,251)	Income tax expense	46,225	40,076	46,017	124,247		
Net loss available to common stockholders \$ (4,153,422) \$ (1,611,813) \$ (4,422,438) \$ (2,251)	Net loss	(4,146,365)	(1,611,813)	(4,274,229)	(2,251,251)		
	Dividends attributable to preferred stock	(7,057)		(148,209)			
Net loss per share - basic and diluted available to common stockholders (0.16) (0.06) (0.06) (0.17)	Net loss available to common stockholders	\$ (4,153,422)	\$ (1,611,813)	\$ (4,422,438)	\$ (2,251,251)		
	Net loss per share - basic and diluted available to common stockholders	\$ (0.16)	\$ (0.06)	\$ (0.17)	\$ (0.09)		
Weighted average number of common stock outstanding - basic and diluted26,692,45725,548,04626,308,76625,557		26,692,457	25,548,046	26,308,766	25,557,646		

ASPEN GROUP, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

	Six Months I	Ended October 31,
	2024	2023
	(Unaudited)	(Unaudited)
Cash flows from operating activities:		
Net loss	\$ (4,274,22	9) \$ (2,251,251)
Adjustments to reconcile net loss to net cash provided by (used in) operating activities:		
Bad debt expense	900,00	0 900,000
Depreciation and amortization	1,614,89	9 1,913,302
Stock-based compensation	190,83	6 305,581
Change in fair value of put warrant liability	(1,906,13	2) —
Amortization of warrant-based cost	7,00	0 14,000
Amortization of debt issuance costs	-	- 156,020
Amortization of debt discounts	-	- 193,020
Non-cash lease benefit	107,69	6 (399,201)
Impairments of right-of-use assets and tenant leasehold improvements	4,937,15	4 —
Changes in operating assets and liabilities:		
Accounts receivable	(762,74	4) (5,763,185)
Prepaid expenses	(171,33	0) (19,140)
Other current assets	799,26	4 (1,852,817)
Deposits and other assets	25,69	5 (384,030)
Accounts payable	(1,072,85	4) 665,283
Accrued expenses	430,79	5 565,915
Due to students	(264,87	8) (89,095)
Advances on tuition and deferred tuition	(965,15	1) 1,272,532
Other current liabilities	424,95	4 578,940
Net cash provided by (used in) operating activities	20,97	5 (4,194,126)
Cash flows from investing activities:		
Purchases of courseware and accreditation	(33,11	0) (120,863)
Purchases of property and equipment		, , ,
	(565,06	8) (558,565)
Net cash used in investing activities	(598,17	8) (679,428)
Cash flows from financing activities:		
Repayment of portion of 15% Senior Secured Debentures	(721,06	6) (100,000)
Proceeds from 15% Senior Secured Debentures, net of original issuance discount and fees	-	- 10,451,080
Repayment of 2018 Credit Facility	-	- (5,000,000)
Payments of debt issuance costs	(155,37	6) (195,661)
Net cash (used in) provided by financing activities	(876,44	2) 5,155,419

ASPEN GROUP, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (CONTINUED) (Unaudited)

	Six Months Ended				
		2024		2023	
	(Unaudited)		(Unaudited)		
Net (decrease) increase in cash, cash equivalents and restricted cash	\$	(1,453,645)	\$	281,865	
Cash, cash equivalents and restricted cash at beginning of period		2,619,427		5,724,467	
Cash, cash equivalents and restricted cash at end of period	\$	1,165,782	\$	6,006,332	
Supplemental disclosure of cash flow information:					
Cash paid for interest	\$	689,660	\$	1,639,701	
Cash paid for income taxes	\$	46,017	\$	24,525	
Supplemental disclosure of non-cash investing and financing activities:					
Accrued dividends	\$	148,209	\$		
Relative fair value of warrants issued as part of the 15% Senior Secured Debentures	\$		_	154,000	

The following table provides a reconciliation of cash and cash equivalents and restricted cash reported within the accompanying consolidated balance sheet to the total amounts shown in the accompanying unaudited consolidated statements of cash flows:

		Octob	oer 3	1,	
		2024	2023		
	()	(Unaudited)		(Unaudited)	
Cash and cash equivalents	\$	827,780	\$	1,906,332	
Restricted cash		338,002		4,100,000	
Total cash, cash equivalents and restricted cash	\$	1,165,782	\$	6,006,332	



Source: Aspen Group Inc.