



Skyline Bankshares, Inc.

Holding Company for



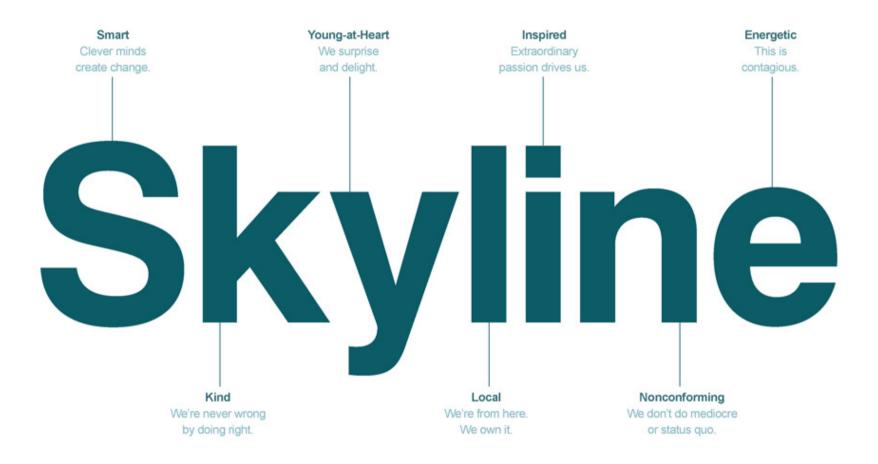
Forward Looking Statement Disclaimer



This presentation contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Act of 1934 as amended. These include statements as to expectations regarding future financial performance and any other statements regarding future results or expectations. We intend such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 and are including this statement for purposes of these safe harbor provisions. Forward-looking statements, which are based on certain assumptions and describe future plans, strategies, and expectations of the Company, are generally identified by the use of words such as "believe," "expect," "intend." "anticipate," "estimate," or "project" or similar expressions. Our ability to predict results, or the actual effect of future plans or strategies, is inherently uncertain. Factors which could have a material adverse effect on the operations and future prospects of the Company and its subsidiaries include, but are not limited to; changes in interest rates, general economic and financial market conditions; the effect of changes in banking, tax and other laws and regulations and interpretations or guidance thereunder; monetary and fiscal policies of the U.S. government, including policies of the U.S. Treasury and the Federal Reserve; the quality and composition of the loan and securities portfolios; demand for loan products; deposit flows; competition; demand for financial services in the company's market area; the implementation of new technologies; the ability to develop and maintain secure and reliable electronic systems; accounting principles, policies, and guidelines; disruptions to customer and employee relationships and business operations caused by the acquisition of Johnson County Bank; the ability to implement integration plans associated with such acquisition, which integration may be more difficult, time-consuming or costly than expected; the ability to achieve the cost savings and synergies contemplated by such acquisition within the expected timeframe, or at all; and other factors identified in Item 1A, "Risk Factors," in our Annual Report on 10-K for the year ended December 31, 2023 and Quarterly Report on Form 10-Q for the most recently ended fiscal quarter. These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements. We undertake no obligation to update or clarify these forward-looking statements, whether as a result of new information, future events or otherwise.

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Our Values



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Highlights and History

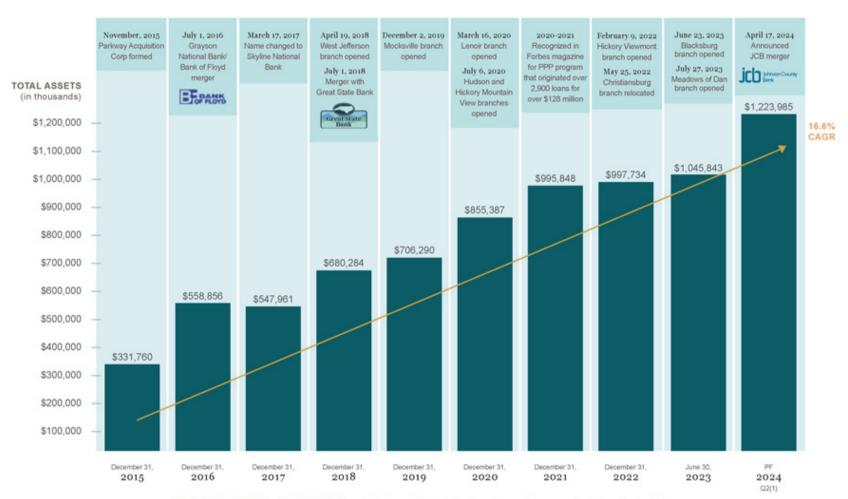


History:

The Bank of Nationa	916 1955 al charter Bank becomes		2016 Strategic	2017 Combined	2018 Acquisition	2024 Pending
for business name cl Grayso	ted and The Grayson hanges to National Bank on County hal Bank	Acquisition Corp. formed	merger with The Bank of Floyd	rebranded as Skyline National Bank	of Great State Bank in Wilkesboro, NC	acquisition of Johnson County Bank in Mountain City, TN

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Demonstrated History of Successful Expansion



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(1) Total assets illustrated pro forma for pending merger with Johnson County Bank.

Source: S&P Capital IQ Pro

Investment Rationale

UNRECOGNIZED VALUE – discount to peer institutions

IMPROVED SCALE AND GEOGRAPHY

- 2016 MOE Roanoke and New River Valleys
- 2018 Acquisition Increased NC presence
- 2024 Pending Acquisition Establishes TN presence

ORGANIC GROWTH OPPORTUNITIES in existing and contiguous markets

GROWTH POTENTIAL for "True" community bank:

- Large banks exiting markets (Wells Fargo, Bank of America, Truist)
- Consolidation of local community banks into larger regional banks (Surrey Bank, First Community, American National, Atlantic Union, Aquesta, Union, and FNB of PA)

STRONG FINANCIAL PERFORMANCE

SOUND ASSET QUALITY - diverse loan portfolio

LOW-COST CORE DEPOSIT BASE - strong NIM

CURRENT SHARES OUTSTANDING: 5.629,204 at 6/30/2024

SHARE REPURCHASE PROGRAM

 Over 12% outstanding shares (708,971) repurchased over the past five years

CURRENT PRICE: \$11.40 (as of 8/14/2024)

TBV: \$14.30 (as of 6/30/2024)

PRICE/TBV: 79.7%

SHAREHOLDER BASE:

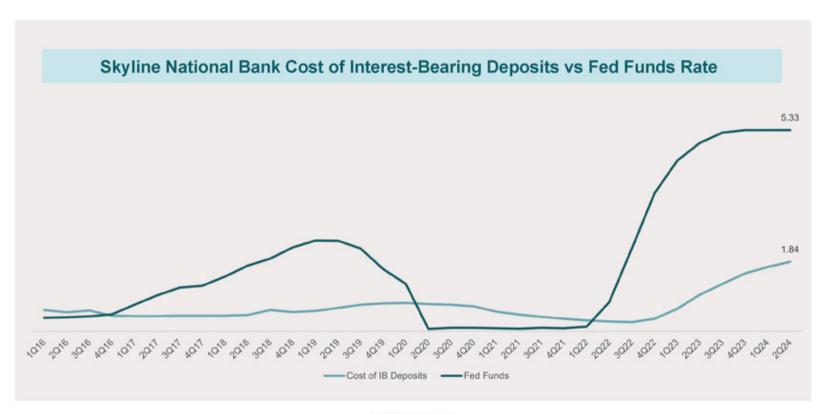
- @1,293 registered holders
- Largely retail
- · 2 of top 5 shareholders are represented on the board

PROVEN MANAGEMENT TEAM:

- · Depth with built-in succession
- M&A experience 2 deals in recent years, 1 recently announced with closing expected in H2, '24

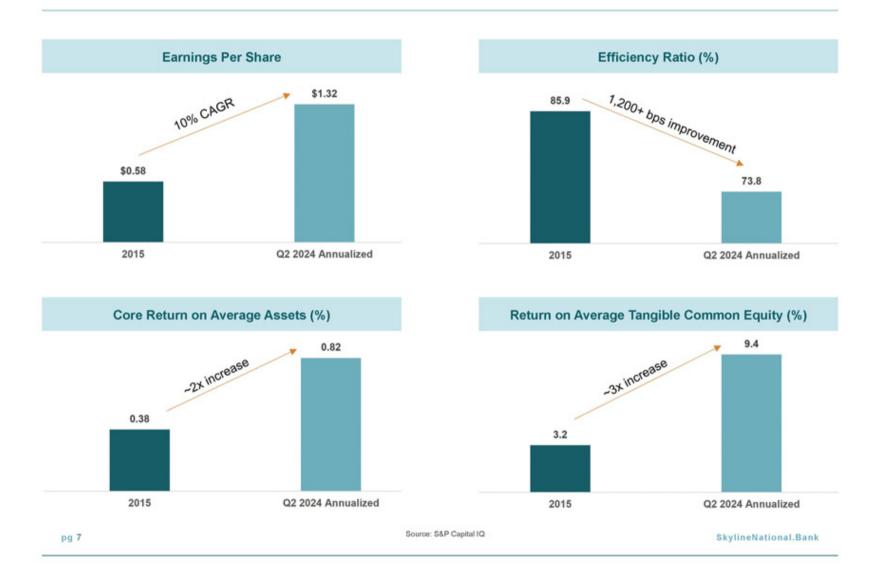
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Resilient, Low-Cost Funding Base



Source: S&P Capital IQ

Strong and Improving Financial Performance



Dominant Deposit Market Share in Core Markets

	Market	Branches in	Deposits in	Deposit	% of
County	Rank	Market	Market (\$M)	Market Share	Franchise
Floyd	1	2	\$158	54.1%	17.5%
Grayson	1	5	153	78.4%	17.0%
Carroll	2	2	131	33.5%	14.5%
Wilkes	6	1	73	8.5%	8.1%
Galax (City)	4	1	57	13.5%	6.3%
Yadkin	6	1	50	10.1%	5.6%
Alleghany	4	1	47	18.4%	5.2%
Wythe	9	1	35	4.4%	3.9%
Roanoke	9	1	30	1.3%	3.3%
Caldwell	6	2	28	2.9%	3.1%
Davie	5	1	28	4.8%	3.1%
Montgomery	10	2	27	0.9%	3.0%
Ashe	5	1	23	3.6%	2.6%
Watauga	12	1	19	1.2%	2.1%
Roanoke (City)	8	1	17	0.4%	1.9%
Catawba	10	2	15	0.4%	1.7%
Pulaski	7	1	12	2.3%	1.3%
Patrick (1)	5	1	O (1)	0.0%	0.0%
Total / Wtd. Avg.	4	27	\$904	31.4%	100.0%

#1 rank in counties representing ~35% of total deposits

Top 2 rank in counties representing ~50% of total deposits

> 50% market share in top 2 deposit markets (Floyd and Grayson counties)

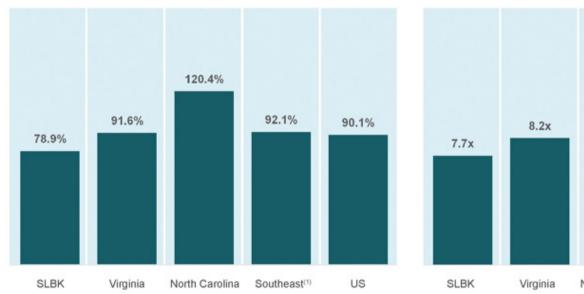
Source: S&P Capital IQ; FDIC Summary of Deposits Survey for June 30, 2023

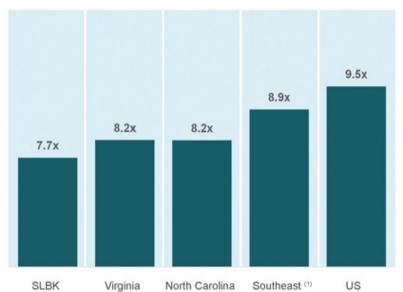
⁽¹⁾ Patrick county branch opened in August 2023, after the FDIC's June 2023 Summary of Deposits Survey Deposits in this branch totaled \$17 million at August 9, 2024

Investment Rationale

MEDIAN PRICE/TBV

MEDIAN PRICE/LTM EARNINGS





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(1) Southeast defined as AL, AR, FL, GA, MS, NC, SC, TN, VA, WV

Note: Financial data as of or for the period ended June 30, 2024; includes banks with total assets between \$500M and \$1.5B; analysis excludes merger targets; market data as of August 19, 2024

Source: S&P Capital IQ Pro

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Selected Public Peer Group

CRITERIA
HEADQUARTERS: Virginia & North Carolina
TOTAL ASSETS: \$500M - \$1.5B

HIGHLIGHTS

LTM ROAA: (0.41%) - 1.53% LTM ROAE: (5.9%) - 19.6%

Ban	k Overv	riew				Fin	ancial	and Pe	rfoman	ce Fig	ures					Tradin	g Data	1			
Company Name	State	Ticker	HQ City	# of Branches	Total Assets (SMM)	NPAs / Assets (%)	TCE Ratio (%)	ROAA (%)	ROAE (%)	NIM (%)	Effincy Ratio (%)	8/19/2024 Price (\$)	High (\$)	Low (\$)	Market Cap. (\$MM)	ADV (Shares)	LTM EPS (x)	2025E EPS (x)	TBV (%)	Mkt Cap / Assets (%)	Div Yield (%)
1 Bank of Botelourt	VA	BORT	Buchanan	13	794,283	0.05	9.02	1.01	10.7	3.31	64	31.12	31.78	28.35	60.9	859	8.2		85.0	7.7	2.57
2 Bank of the James Fini Grp Inc	VA	BOTJ	Lynchburg	21	978,011	0.08	5.43	0.88	15.3	3.12	76	13.22	15.75	9.49	60.1	6,329	7.1		114.1	6.1	3.03
3 Benchmark Bankshares Inc.	VA	EMBN	Kenbridge	18	1, 178, 488	0.11	8.49	1.25	14.7	4.22	69	20.35	24.00	19.25	90.7	860	6.5		91.2	7.7	4.14
4 Ottzens Bancorp of Virginia	VA	CZBT	Blackstone	13	556,522	0.13	11.08	1.46	14.4	3.78	53	26.55	31.38	24.75	56.1	300	6.8		91.1	10.1	4.07
5 F & M Bank Corp.	VA	FMBM	Timberville	16	1,309,645	0.58	6.02	0.44	7.6	2.67	73	22.49	22.75	15.00	79.2	3,000	13.8		99.1	6.0	4.64
6 First National Corp.	VA	FXNC	Strasburg	22	1,457,528	0.59	8.03	0.57	6.9	3.34	71	16.90	21.75	14.50	106.1	4,341	13.4	7.7	90.9	7.3	3.56
7 FreedomFinI Holdings Inc.	VA	FDVA	Fairfax	6	1,096,108	1.06	7.24	0.23	3.3	2.55	81	10.00	11.27	9.66	723	1,742	28.6		91.6	6.6	NA
8 KS Bancorp Inc.	NC	KSBI	Smithfield	12	668,804	0.12	6.51	0.95	15.0	3.38	65	53.00	55.00	45.00	58.7	36	9.8		134.9	8.8	1.96
9 Lumbee Guaranty Bank	NC	LUMB	Pembroke	16	517,208	0.15	8.27	1.07	13.4	2.88	72	12.50	14.00	8.81	41.7	348	7.4		94.5	8.1	2.56
10 New Peoples Bankshares Inc	VA	NWPP	Honaker	19	854,670	0.65	7.75	0.84	11.1	3.51	72	2.68	2.95	2.25	63.4	728	8.9		95.8	7.4	2.61
11 Oak Ridge Financial Services	NC	BKOR	Oak Ridge	5	631,611	0.08	9.43	0.95	10.3	3.82	68	18.15	20.00	14.06	50.1	1,668	8.5		84.2	7.9	2.64
12 Oak View Bankshares	VA	OAKV	Warrenton	4	629,912	0.00	5.63	0.89	16.5	294	59	13.00	16.00	8.25	38.4	615	7.2		108.1	6.1	1.60
13 Old Point Financial Corp.	VA	OPOF	Hampton	15	1,423,354	0.11	7.61	0.49	6.8	3.48	77	18.18	20.26	13.49	92.3	8,295	13.0		85.3	6.5	3.07
14 PB Financial Corporation	NC	PBNC	Rocky Mount	11	1,261,078	0.05	8.69	1.53	13.9	3.57	46	41.00	43.50	36.50	120.1	609	7.8		111.2	9.5	5.27
15 Pinnacle Bankshares Corp.	VA	PPBN	Altavista	18	998,247	0.13	7.14	0.93	13.9	3.56	72	29.49	31.72	18.25	65.3	517	6.9		91.7	6.5	3.39
16 Triad Bus. Bank	NC	TBBC	Greensboro	3	521,421	0.00	8.33	(0.41)	(5.9)	211	114	5.01	7.40	4.90	40.0	591	NM		92.1	7.7	NA.
17 Uwharrie Capital Corp	NC	UWHR	Albemarle	10	1,123,260	0.15	3.69	0.84	19.6	3.32	71	7.85	8.25	6.74	55.0	201	6.7		133.8	4.9	NA
18 Village Bank & Tr Fini Corp.	VA	VBFC	Midlothian	9	747,726	0.05	9.38	0.35	3.8	3.69	74	47.78	48.95	36.08	71.4	532	27.8		101.8	9.6	1.51
Skyline Bankshares	VA	SLBK	Floyd	28(1)	1,223,985(1)	0.15	7.59	0.78	10.1	3.68	74	11.28	12.25	9.66	79.4	2,582	7.7		78.9	5.2	4.08
Selected Peer Group Median					916,341	0.11	7.89	0.88	122	3.36	71						8.2	7.7	93.3	7.5	3.03
Selected Peer Group Mean					930,438	0.23	7.65	0.79	10.6	3.29	71						11.1	7.7	99.8	7.5	3.11

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(1) Illustrated pro forma for pending acquisition of Johnson County Bank; number of branches excludes two LPOs

Note 1: Financial data as of or for the most recent period ended; bank level data used where consolidated data unavailable; market data as of August 19, 2024

Note 2: Analysis excludes merger targets, as well as The Bank of Southside Virginia (BSSC) due to ADTV being 0

Source: S&P Capital IQ Pro

Markets Served



Current Markets

Roanoke / Blacksburg / NRV

- · Healthcare Carillion Clinic, Lewis Gale Hospitals
- · Education Virginia Tech, Radford University, Roanoke College
- . Industry Ballast Point, Northfolk Southern, Volvo, PepsiCo

Boone / Wilkes / Yadkin / Ashe

- · Healthcare Appalachian Regional Healthcare System
- · Education Appalachian State University
- · Industry Tyson, Lowes, GE Aviation, Unifi, Lydall

Independence / Floyd

- #1 Deposit share in home counties
- · Largely a small business and retail market
- · Provide a rural, low-cost deposit base

Hickory

- · Healthcare Catawba Valley Healthcare / Frye Regional
- · Education Lenoir Rhyne University
- · Industry Apple & Google data centers, MDI, CommScope



Future Market Potential

Statesville/Mooresville (LPO - Mooresville 2/2023)

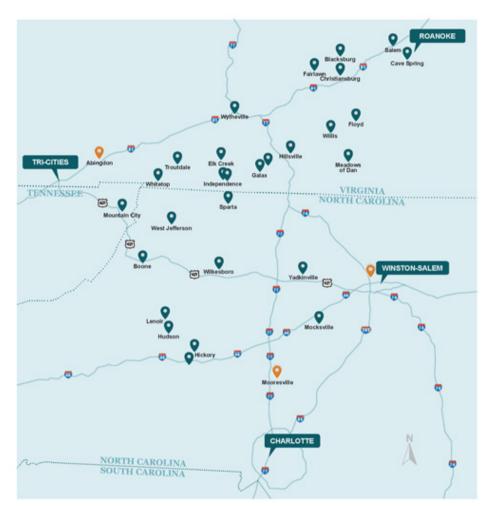
- · Healthcare Davis Regional / Lake Norman Regional
- . Education Davidson College, UNC Charlotte
- . Industry Lowe's Companies, Inc., NGK Ceramics, Kewaunee Scientific Corporation

Winston-Salem

- . Healthcare Novant Health / Atrium Health Wake Forest Baptist
- . Education Wake Forest University, Winston Salem State, Salem College
- · Industry Lowe's Foods, Hanesbrands Inc., Reynolds American

Abingdon/Bristol (LPO - Abingdon 8/2023)

- · Healthcare Bristol Regional Medical Center, Johnston Memorial Hospital
- Education King College, Virginia Highlands, ETSU
- . Industry K-VA-T (Food City), Eastman Chemical Company, Amazon Distribution Center



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Johnson County Bank: Skyline's Entrance Into the Tennessee Market

Commentary

Acquisition Details

- On April 17, 2024, Skyline announced that it had entered into a definitive agreement to acquire Johnson County Bank ("JCB") in a \$25.0M all-cash transaction
- With its third acquisition, Skyline will advance its current footprint into an attractive eastern Tennessee market
- Expands on Skyline's current lending and deposit relationships in Boone and West Jefferson, NC and creates an access point for new relationships in Bristol, TN / VA
- The transaction is expected to be immediately accretive to Skyline's estimated earnings, resulting in attractive pro forma profitability metrics when compared to its peers

Details On JCB

- Johnson County Bank is a \$160M asset bank founded in 1975 and headquartered in Mountain City, TN
- Johnson County Bank operates one branch and is one of only three banks in Mountain City, TN
- JCB had a 6.49% yield on loans as of June 30, 2024
- 95% of loans will reprice within the next 5 years
- Additionally, JCB had a 1.37% cost of total deposits MRQ
- 25% of the portfolio was Non-Interest Bearing
- 37% was Interest-DDA, Money Market, and Savings

Historical Financials

(\$000s) Balance Sheet Total Assets Gross Loans Loan Growth (%)	147,857 69,848 5.2 121,787	148,665 81,527 16.7	151,889 83,369	154,230 86,322	159,557
Gross Loans	69,848 5.2	81,527	83,369		159,557
	5.2			86 322	
Loan Growth (%)		16.7		00,522	90,495
	121,787		2.3	14.2	19.3
Total Deposits		125,893	119,785	122,122	126,800
Accumulated Oth Comp Inc	39	(4,200)	(3,850)	(4,209)	(3,937)
Loans / Deposits (%)	57	65	70	71	71
Cash & Securities / Assets (%)	49	41	41	40	38
Capital Position					
Tang. Common Equity	22,237	18,955	20,097	20,093	20,697
TCE Ratio (%)	15.0	12.8	13.2	13.0	13.0
Bank Leverage Ratio (%)	14.4	15.6	15.8	15.8	15.7
Profitability					
Net Income	2,325	1,238	1,082	356	331
ROAA (%)	1.59	0.83	0.72	0.92	0.84
ROATCE (%)	10.6	6.3	5.6	7.1	6.5
Non-int. Inc. / Avg. Assets (%)	1.76	0.40	0.41	0.40	0.37
Non-int. Exp. / Avg. Assets (%)	2.85	2.48	2.68	2.38	2.78
Efficiency Ratio (%)	61	68	73	66	71
Asset Quality and LLR					
NPAs / Assets (%)	0.82	0.78	0.74	0.73	0.76
LLR / Gross Loans (%)	1.00	1.01	1.01	0.97	0.92
NCOs / Avg. Loans (%)	(0.01)		0.01	0.01	0.01
Yields & Costs					
Net Interest Margin (%)	2.98	3.24	3.25	3.15	3.51
Yield on Loans (%)	5.35	5.08	5.42	5.85	6.49
Cost of Total Deposits (%)	0.31	0.28	1.02	1.30	1.37

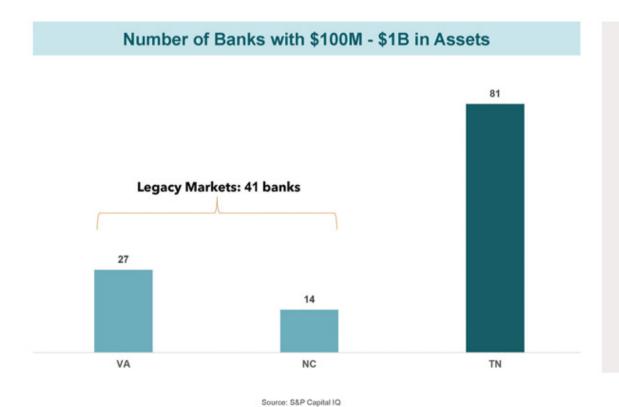
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Note: Financial data as of or for the quarter ended June 30, 2024

Source: S&P Capital IQ Pro

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New Markets are Target Rich



- Tennessee has nearly 2x the number of banks between \$100M and \$1B in assets as Virginia and North Carolina combined
- We actively call on potential bank targets and merger partners in both our legacy and new markets
- We believe that our strong acquisition track record has positioned us as a merger partner of choice in these markets
- We will continue to be disciplined in our M&A approach, favoring acquisitions of banks with compatible cultures and on appropriate terms

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Skyline National Bank

ALWAYS OUR BEST

Condensed Balance Sheets

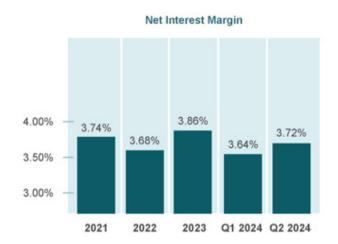
- Investment securities at 6/30/2024
 - > No HTM securities
 - > Modified duration 5.9
 - > @ \$54.5 million with average maturity of 3.5 years
- · Core loan growth:
 - > 7.99% for year ended 6/30/2024
- Loan-to-deposit ratio of 87% (as of 6/30/2024)
- High percentage of noninterestbearing deposits 31% (as of 6/30/2024)
- Uninsured deposits ratio of 30% as of 6/30/2024
 - > 30% as of 2/28/2023
- · No brokered deposits
- · Off-balance sheet liquidity
 - > Unsecured FF lines of \$73 million
 - > FHLB credit availability of \$237.4 million

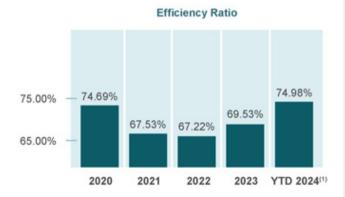
(in thousands, except per share data)		June 30, 2024		March 31, 2024	Dec	cember 3 2023	1,	June 30 2023
Assets								
Cash and Cash Equivalents	\$	30,456	\$	21,732	\$	22,093	\$	21,196
Investment Securities		124,066		125,977	1	30,727		130,887
Loans, net		826,744		819,919	8	310,965		772,514
Core Deposit Intangible		758		837		917		1,076
Goodwill		3,257		3,257		3,257		3,257
Other Assets		79,147		78,358		77,884		78,221
Total Assets	\$ 1	,064,428	\$ 1	,050,080	\$ 1,0	145,843	\$ 1	,007,151
Liabilities								
Deposits	\$	948,107	\$	930,441	\$ 9	28,742	\$	903,438
Borrowings		25,000		30,000		27,500		20,304
Other Liabilities		6,812		6,764		6,719		6,245
Total Liabilities		979,919		967,205	8	62,961		929,987
Stockholder's Equity		84,509		82,875		82,882		77,164
Total Liabilities and Equity	\$ 1	,064,428	\$ 1	,050,080	\$ 1,0)45,843	\$ 1	,007,151
Book Value Per Common Share	\$	15.01	\$	14.72	\$	14.84	\$	13.81
Tangible Book Value Per Common Share	\$	14.30	\$	14.00	\$	14.09	\$	13.03
Loan-to-Deposit Ratio(%)		87.20		88.12		87.32		85.51



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Condensed Income Statements





	Three Mo	nths Ended	Six Mont	hs Ended		
	June 30,	June 30,	June 30,	June 30		
(in thousands, except per share data)	2024	2023	2024	2023		
Interest Income	\$12,400	\$ 10,593	\$ 24,386	\$ 20,661		
Interest Expense	3,297	1,703	6,416	2,766		
Provision for Loan Losses	71	(195)	164	(301)		
Noninterest Income	1,670	1,730	3,369	3,294		
Noninterest Expense	8,382	7,397	16,358	14,732		
Net Income Before Taxes	2,320	3,418	4,817	6,758		
Income Taxes	506	665	952	1,277		
Net Income	\$ 1,814	\$ 2,753	\$ 3,865	\$ 5,481		
Earnings Per Share	\$ 0.33	\$ 0.49	\$ 0.70	\$ 0.98		
Dividend Payout Ratio (%)	n/a	n/a	32.86	21.53		
Profitability Ratios (%) - As Reported						
Net Interest Margin (%)	3.72	3.82	3.68	3.86		
ROAA (%)	0.69	1.10	0.74	1.10		
ROATE (%)	8.81	14.35	9.38	14.57		
Efficency Ratio (%)(1)	74.49	69.65	74.98	69.53		

(1) excludes merger-related costs of \$357 thousand

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Loan Portfolio

Data as of June 30, 2024

Diverse portfolio - by loan type, industry, and geography

84% adjustable/variable - 16% fixed

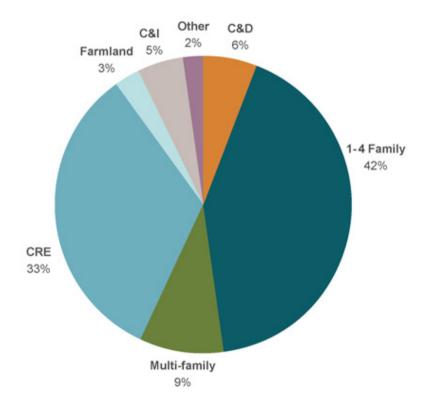
Weighted average yield of 5.66%

Granular small business and retail portfolio:

- Average balance 1-4 family RE is \$73,196
- Average balance CRE loans is \$366,439
- · Locally focused lenders
- Participations limited by policy (approximately 2% of total portfolio)
- Multi-family includes student housing at Virginia Tech,
 Radford University, and Appalachian State University

Commercial Real Estate (33% of portfolio):

• 48% of CRE portfolio is Owner Occupied



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Commercial Real Estate

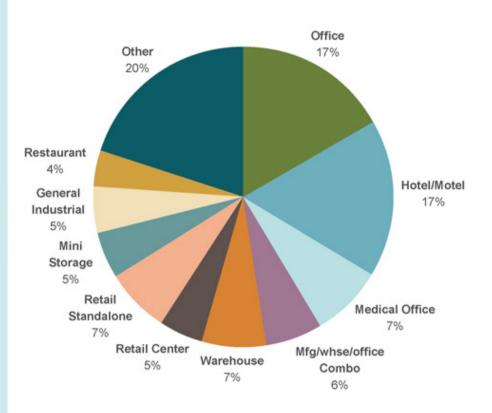
Data as of June 30, 2024

Office includes, but not limited to:

- · Professional Services
- · Personal Services
- · Offices of Real Estate Agents and Brokers
- · Property Managers
- · Insurance Agencies
- Investment Services and Portfolio Management
- · Child Care Services
- · Motor Vehicle Dealers and Parts

Other includes, but not limited to:

- Church
- · Convenience Store
- · Mobile Home Park
- · Assisted Living
- · Car Wash
- · Recreational
- · Industrial
- · Undeveloped Land



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Deposit Portfolio

Data as of June 30, 2024

Geographic diversity - Individual market pricing potential

Cost of funds Q2: 137 bps

Core deposits to total deposits: 90%

Core deposits to total assets: 81%

(FDIC peer group average 73%)

Noninterest-bearing deposits: 31%

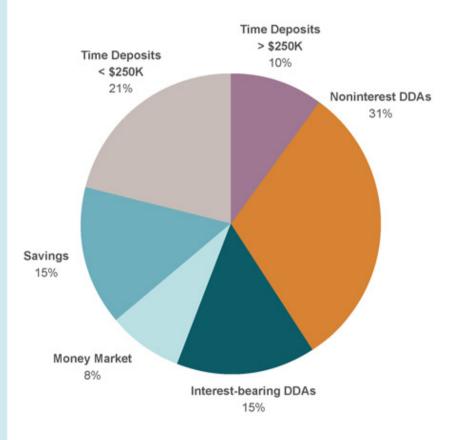
Average annual net DDA growth in excess of 2,300

accounts over the past 30 months

No brokered deposits or internet-based funding

Top 20 deposit relationships

- \$85.7 million at 6/30/24
- \$68.6 million at 2/28/23 (prior to SVB failure)



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Skyline Family – Overview

Culture

· "Always our Best"

Corporate Governance

- · 14 Directors with annual terms
- · Independent Chair & Vice-Chair
- 7 Committees

Management Team

- Market knowledge
- · Complimentary skills in core functions
- · Depth with built-in succession
- M&A experience 2 deals closed successfully

Investing in the future

- Nine graduates from the Virginia Bankers School of Bank Management (two top bankers in their class and one tied for second place in their class) with three currently enrolled
- Four graduates from the Graduate School of Banking at Louisiana State University
- One graduate from the Graduate School of Banking at University of Wisconsin
- Eight participants in our summer intern program are now full-time employees
- Since inception, our employee-funded "Kindness Fund" has put over \$120,000 back in the hands of co-workers facing hardships



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Skyline Family – Leadership

NAME	POSITION	EDUCATION	AGE	EXPERIENCE
Thomas Jackson	Chairman of the Board	Hampden Sydney College,College of William and Mary, J.D.	66	22
David McNeill	Vice-Chairman of the Board	University of North Carolina - Chapel Hill	60	11
Blake Edwards	Chief Executive Officer	Radford University	59	33
Lori Vaught	Chief Financial Officer	Radford University	51	29
Beth Worrell	Chief Risk Officer	Emory and Henry College	50	28
Rodney Halsey	Chief Operations Officer	Appalachian State University	55	32
Jonathan Kruckow	VA State President	Virginia Tech	40	18
Milo Cockerham	Chief Retail Banking Officer	Emory and Henry College	37	15
Ron Pearson	NC State President	Appalachian State University, Wake Forest University	74	52

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Moving Forward



Quality



Growth

- Organic
- · LPOs
- · Branch expansion
- Small bank acquisition

Performance

Always Our Best

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Thank you for the opportunity to share the Skyline story. We are happy to answer any questions you might have.

BLAKE EDWARDS

President and CEO

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Holding Company for





Skyline National Bank

ALWAYS OUR BEST

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