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#### 賢能集團有限公司\*

(Incorporated in the Republic of Singapore with limited liability)

(Hong Kong Stock Code: 1730)

(Singapore Stock Code: 410)

#### OVERSEAS REGULATORY ANNOUNCEMENT

This overseas regulatory announcement is made by LHN Limited (the "Company") pursuant to Rule 13.10B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, which requires a listed issuer to announce any information released to any other stock exchange on which its securities are listed at the same time as the information is released to that other exchange.

Please refer to the following pages of the document which has been published by the Company on the website of the Singapore Exchange Securities Trading Limited on 3 September 2024. In case of any inconsistency between the English version and the Chinese version, the English version shall prevail.

By Order of the Board

LHN Limited

Lim Lung Tieng

Executive Chairman and Group Managing Director

Singapore, 3 September 2024

As at the date of this announcement, the board of directors of the Company comprises Mr. Lim Lung Tieng and Ms. Lim Bee Choo as executive directors; and Ms. Ch'ng Li-Ling, Mr. Yong Chee Hiong and Mr. Chan Ka Leung Gary as independent non-executive directors.

\* For identification purpose only



**LHN Group 3QFY2024 Business Updates** 

SEP 2024



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This presentation should be read in conjunction with the announcement of LHN Limited (the "Company") dated 13 May 2024 for the unaudited results for the six months ended 31 March 2024.

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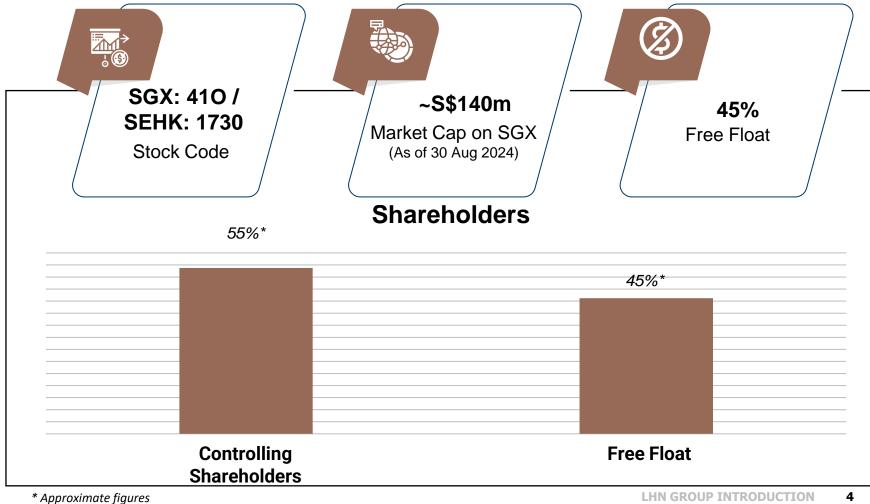
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- <sup>1</sup> Corporate Overview
- <sup>2</sup> 3QFY2024 Business Update
- <sup>3</sup> FY2024 Business Outlook

# **Corporate Overview**



Real estate management services company providing integrated real estate management services across Asia.



#### **OUR BUSINESSES**



#### SPACE OPTIMISATION



PROPERTY DEVELOPMENT

What We Do

Redesign unused, old and under-utilised spaces to maximise their leasable area and create productive environments for our space users.

Engage in property development activities such as the acquisition, development and/or sale of various types of properties and property investment activities.

**COMMERCIAL SPACE** 

GREENHUB

55 TUAS PROJECT - FOOD FACTORY

INDUSTRIAL SPACE

work+store

**RESIDENTIAL SPACE** 



**Where We Operate** 











#### **OUR BUSINESSES**





What We Do

Provide a full spectrum of integrated facilities management services and car park management services to our clients.

Provide efficient and innovative renewable energy and expertise for our clients.

CLEANING & RELATED SERVICES

CAR PARK
MANAGEMENT





RENEWABLE ENERGY (SOLAR PANELS, EV CHARGING STATIONS, ELECTRICITY RETAILING)



Where We Operate









**3QFY2024 Business Updates** 



# MAINTAINING ROBUST MOMENTUM IN OUR CORE **BUSINESS SEGMENTS**

**AS AT 30 JUNE 2024** 

#### **Overall Occupancy Rates**

Industrial, Commercial and Coliwoo Co-living Properties



**Coliwoo Business** 

Secured

keys



**SECURED IN 3QFY2024** 

#### **Facilities Management Business**

Secured

new FM contracts



#### **Car Park Management**

Managing **94 car parks** with

over **25,000** 

lots in Singapore



Managing **3 car parks** with

lots in Hong Kong

#### **Energy**

Operating



**EV** charger points

under the Group and its joint venture.

#### **Energy**

Secured **2** solar energy contracts with a combined capacity of



approx.

## **SPACE OPTIMISATION**

**17** Owned Properties

Joint Venture Properties

25 Master Leased Properties



- Manage a diversified portfolio of commercial spaces consisting of offices, serviced offices, sports & recreation centres, lifestyle hubs and food & beverages establishments.
- 6 properties in Singapore.
- 1 property in Indonesia.
- Over 330,000 sqft of space managed.



2 offices worldwide.

- Manage B1 and B2 business spaces, including self storage spaces, supporting companies engaging in light to medium industrial and e-commerce activities.
- **15** properties in Singapore.
- Over 2,000,000 sqft of space managed.

#### work+store

 7 Self Storage facilities in Singapore with over 1,600 storage units.

- Manage 1 Foreign Domestic Workers' Dormitory at Keramat Road (Singapore).
- Manage and operate over 2,700 keys in co-living, hostels, hotels, serviced residences under Coliwoo and 85 SOHO brands.

# coliwoo

24 locations in Singapore.



 4 locations in Myanmar, Cambodia and China.

# coliwoo

# 24 Locations Islandwide in Singapore



1QFY2025)





75 Beach Rd.



450 & 452 Serangoon Rd.



99 Rangoon Rd.



2 Mount Elizabeth



298 River Valley Rd.







1A Lutheran Rd.

141 Middle Rd.

(Upcoming, estimated

3QFY2025)







**Lavender Collection** 



115 Geylang Rd.







31 Boon Lay Dr.

268 River Valley Rd.



**60 Boundary Close** 



100 Ulu Pandan



260 Upper Bukit Timah Rd. (Upcoming, estimated 3QFY2025)



**404 Pasir Panjang** 



10 Raeburn Park



1557 Keppel Rd.



150 Cantonment Rd.



288 River Valley Rd. (Upcoming, estimated 4QFY2024)



#### PROPERTY PERFORMANCE

#### **NUMBER OF KEYS BY PROJECTS**

	Co-Living - Singapore Projects		85 SOHO - Overseas Projects		
Period	Master Lease	Owned/ Joint Venture	Master Lease	Owned/ Joint Venture	Total
As of Mar'24	1,789	362	275	108	2,534
As of Jun'24	1,851	550	275	108	2,784

#### **Our Growth Strategies:**

- Target to add at least 800 keys every year for 3 years.
- Exploring capital recycling and move towards asset-light (AUM) model.







#### **RECENTLY LAUNCHED PROJECT**

## **268 RIVER VALLEY**

Renovate, manage and operate the property under our Coliwoo co-living brand.

#### **Objectives:**

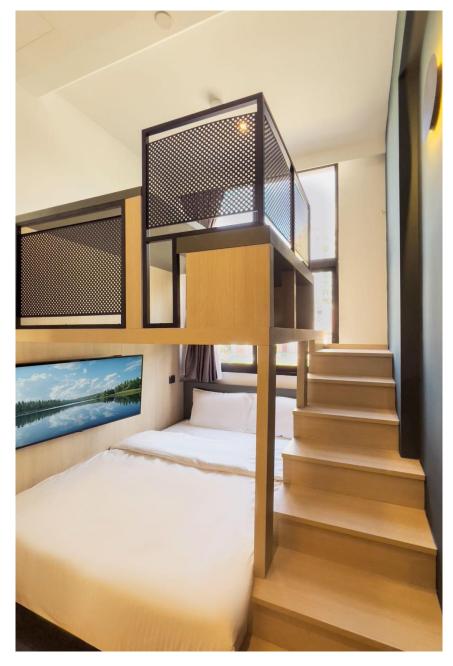
- Extend space optimisation and property management services to landlords.
- Expand Coliwoo's footprint.
- Align with the Company's asset-light strategy.

No. of Keys: 30

**Commercial Area:** approx. 1,000 sqft

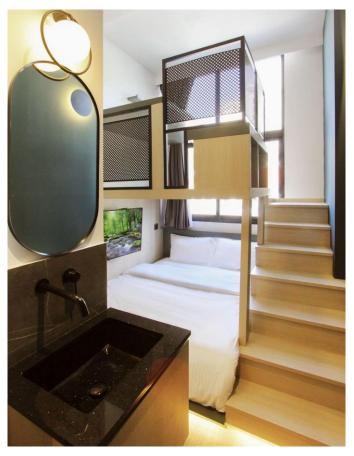
**In Operation:** 4QFY2024













## **NEW PROJECTS**

**288 RIVER VALLEY** 

**No. of Keys:** Estimated 39

**Commercial Area:** approx. 2,500 sqft

**Expected Operational Date:**4QFY2024



48 & 50 ARAB STREET

**No. of Keys:** Estimated 26

**Commercial Area:** approx. 1,345.5 sqft

**Expected Operational Date:**1QFY2025



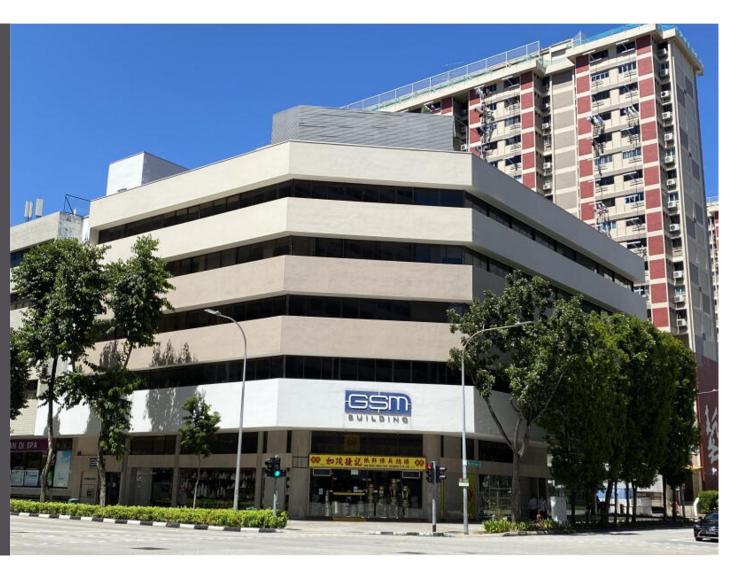
## **NEW PROJECTS**

#### **GSM BUILDING**

**No. of Keys:** Estimated 188

**Commercial Area:** approx. 12,000 sqft

**Expected Operational Date:**3QFY2025



#### **PROPERTY DEVELOPMENT**

# **Food Processing Industrial Development**

#### **55 Tuas South Avenue 1**

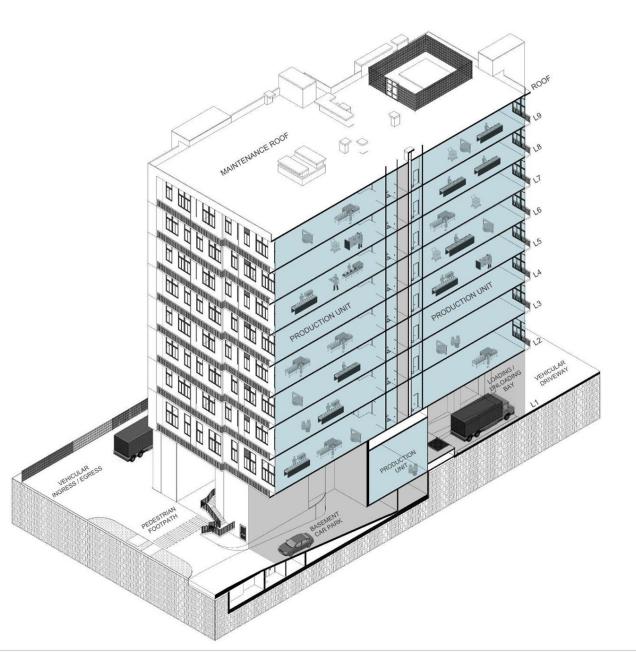
- Saleable area of 112,000 sqft.
- In the midst of obtaining Temporary
   Occupation Permit and expected to be
   ready for sale in September 2024.



# PROPERTY DEVELOPMENT Food Processing Industrial Development

#### **55 Tuas South Avenue 1**

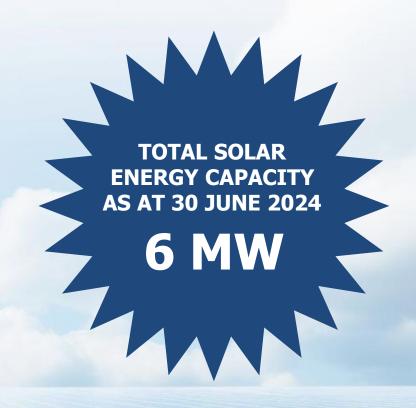
- Estimated number of units: 49
- **Estimated unit sizes:** over 2,000 sqft.
- High ceilings:
   5-6 metres
   A ground floor height of 10.5 metres.
- Strategic location:
   Excellent connectivity and proximity to the Tuas 2nd Link and the future Tuas Mega Port.



#### **ENERGY BUSINESS**

# **Continued Expansion** after 30 June 2024

- Successfully secured a new contract to install and operate EV charging points.
- Successfully secured three solar energy contracts with a combined capacity of approximately 0.8 MW.



#### **CAPITAL RECYCLING INITIATIVES**



Purchased Wilmer Place, located at 50 Armenian Street, for S\$26.5 million, with LHN's 50% share of the outlay being S\$13.25 million.



A joint venture company in which the Group holds a 40% shareholding interest sold its car park at Bukit Timah Shopping Centre, located at 170 Upper Bukit Timah Road, for S\$22 million.

Q&A





E: enquiry@lhngroup.com.sg Ihngroup.com

# THANK YOU

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