## PRESS RELEASE

## Avidbank Holdings, Inc. Announces Net Income for the Second Quarter of 2024

SAN JOSE, CA (Accesswire) - 07/22/24- Avidbank Holdings, Inc. (OTC Pink: AVBH) announced net income for the second quarter of 2024 of $\$ 3.5$ million, or $\$ 0.46$ per diluted share, compared to $\$ 5.2$ million, or $\$ 0.69$ per diluted share, for the first quarter of 2024 and $\$ 4.7$ million, or $\$ 0.63$ per diluted share, for the second quarter of 2023.

## Second Quarter 2024 Highlights

- Book value per share was $\$ 21.77$, an increase of $\$ 0.36$, or $2 \%$, from March 31,2024 , and an increase of $\$ 2.22$, or 11\%, from June 30, 2024.
- Loans increased $\$ 23.6$ million, or $5 \%$ annualized, from March 31, 2024, and $\$ 66.0$ million, or 4\%, from December 31, 2023.
- Average deposits increased $\$ 32.5$ million, or $8 \%$ annualized, from the first quarter of 2024 , and $\$ 128.3$ million, or $8 \%$, from the second quarter of 2023.
- Period end deposits (excluding brokered deposits) ${ }^{(1)}$ increased $\$ 39.6$ million, or $10 \%$ annualized, from March 31, 2024, and $\$ 99.7$ million, or 6\%, from December 31, 2023.
- The efficiency ratio improved to $59.92 \%$ from $61.62 \%$ in the first quarter of 2024.
- Annualized net charge-offs to average loans totaled $0.0 \%$ for the second quarter and first quarter of 2024. Nonperforming assets to total assets was $0.16 \%$ as of June 30, 2024, compared to 0.06\% as of March 31, 2024.
- Net income totaled $\$ 3.5$ million, a decrease of $\$ 1.8$ million from the first quarter of 2024 , and a decrease of $\$ 1.3$ million from the second quarter of 2023. A $\$ 3.0$ million increase in the provision for credit losses was a primary contributor to the decrease.
"We continue to make solid progress on our overall goal for this year of strengthening our balance sheet. This included another quarter of the growth in core deposits outpacing our growth in loans. Total deposits, excluding brokered, increased approximately $\$ 40$ million while loans grew approximately $\$ 24$ million in the second quarter. Net income in the second quarter was negatively impacted by a $\$ 2.4$ million specific reserve on a nonperforming venture-backed loan. Pre-tax, preprovision income ${ }^{(1)}$ in the second quarter was $\$ 7.9$ million, compared to $\$ 7.8$ million in the first quarter. Overall credit quality remains solid with criticized and classified loans representing $2.0 \%$ of total loans," said Mark Mordell, Chairman and Chief Executive Officer.
"Our new clients as well as existing clients continue to move deposits from noninterest bearing accounts to interest earning accounts. This shift was elevated in the second quarter, which negatively impacted our net interest margin," added Mr. Mordell.


## Income Statement

Taxable equivalent net interest income ${ }^{(1)}$ totaled $\$ 18.5$ million for the second quarter of 2024 , a decrease of $\$ 360,000$, or $2 \%$, from the first quarter of 2024 , and an increase of $\$ 857,000$, or $5 \%$, from the second quarter of 2023. The taxable equivalent net interest margin was $3.39 \%$ in the second quarter of 2024 , a decrease of 15 basis points compared to the first quarter of 2024, and a decrease of 3 basis points compared to the second quarter of 2023. The decrease in taxable equivalent net interest income and net interest margin compared to the prior quarter was primarily driven by a decrease in noninterest bearing deposits and an overall increase in the cost of deposits and borrowings. The increase in borrowing costs included the renewal of $\$ 244.0$ million in borrowings from the Bank Term Funding Program during the first quarter of 2024.

The yield on loans in the second quarter of 2024 was $7.37 \%$, an increase of 9 basis points from the first quarter of 2024 and an increase of 63 basis points from the second quarter of 2023. The overall increase in loan yields compared to prior periods was primarily due to higher rates on new loans.
(1) A Non-GAAP performance measure. We provide detailed reconciliations in the "Non-GAAP Performance and Financial Measures Reconciliation" table.

Holdings, Inc.

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The cost of deposits in the second quarter of 2024 was $3.09 \%$, an increase of 28 basis points from the first quarter of 2024 and an increase of 112 basis points from the second quarter of 2023. The cost of interest-bearing deposits in the second quarter of 2024 was $4.11 \%$ compared to $3.90 \%$ in the first quarter of 2024 and $3.18 \%$ in the second quarter of 2023.

The provision for credit losses was $\$ 3.0$ million in the second quarter of 2024 , compared to $\$ 319,000$ in the first quarter of 2024 and $\$ 1.5$ million in the second quarter of 2023. The provision increased in the current quarter primarily due to the addition of a $\$ 2.3$ million nonaccrual loan. The provision for credit losses in the second quarter of 2024 included a $\$ 3.1$ million provision for credit losses on loans offset by a $\$(70,000)$ provision for unfunded commitments.

Noninterest income was $\$ 1.1$ million in the second quarter of 2024 compared to $\$ 1.3$ million in the first quarter of 2024 and $\$ 902,000$ in the second quarter of 2023.

Noninterest expense totaled $\$ 11.8$ million for the second quarter of 2024 , a decrease of $\$ 669,000$ compared to the first quarter of 2024 primarily due to a lower incentive accrual and seasonally higher FICA taxes in the previous quarter. There were 144 full-time equivalent employees on June 30, 2024, compared to 141 on March 31, 2024.

## Balance Sheet

Total assets were $\$ 2.29$ billion as of June 30, 2024, compared to $\$ 2.26$ billion as of March 31, 2024, and $\$ 2.21$ billion at June 30, 2023. Cash and cash equivalents were $\$ 111.7$ million on June 30, 2024, compared to $\$ 90.2$ million on March 31, 2024, and $\$ 104.2$ million on June 30, 2023.

Period end loans on June 30, 2024, totaled $\$ 1.81$ billion, an increase of $\$ 23.6$ million, or $5 \%$ annualized, from March 31, 2024, and an increase of $\$ 156.3$ million, or $9 \%$, from June 30, 2023. The growth in loans during the second quarter of 2024 included an increase of $\$ 38.5$ million in commercial loans, partially offset by decrease of $\$ 16.6$ million in construction loans. Quarterly average loans for the second quarter of 2024 increased $\$ 56.7$ million, or $3 \%$, from the first quarter of 2024 and $\$ 224.1$ million, or $14 \%$, from the second quarter of 2023.

The allowance for credit losses on loans was $\$ 22.4$ million on June 30, 2024, representing an increase of $\$ 3.1$ million from March 31, 2024. The allowance for credit losses on loans to total loans was $1.24 \%$ on June 30, 2024, compared to $1.08 \%$ on March 31, 2024. Nonperforming loans to total loans was $0.20 \%$ on June 30, 2024, compared to $0.08 \%$ on March 31, 2024. The increase was due to the addition of one nonperforming venture-backed loan totaling $\$ 2.3$ million.

Investment securities were $\$ 308.7$ million as of June 30, 2024, compared to $\$ 314.8$ million on March 31, 2024, and $\$ 371.8$ million at June 30, 2023.

Period end deposits were $\$ 1.74$ billion on June 30 , 2024, a decrease of $\$ 19.4$ million, or $1 \%$, from March 31 , 2024. The change in deposits during the second quarter of 2024 included a $\$ 76.1$ million and $\$ 43.1$ million increase in interest-bearing checking and time deposits, respectively, offset by a $\$ 72.1$ million decrease in non-interest bearing and a $\$ 58.9$ million decrease in brokered deposits. Quarterly average deposits for the second quarter of 2024 were $\$ 1.76$ billion, an increase of $\$ 32.5$ million from the first quarter of 2024 , and an increase of $\$ 128.3$ million from the second quarter of 2023.

Short-term borrowings on June 30, 2024, totaled $\$ 330.0$ million, an increase of $\$ 40.0$ million, or $14 \%$, compared to March 31, 2024. The short-term borrowings on June 30, 2024 included $\$ 244.0$ million in borrowings from the Bank Term Funding Program (BTFP).

Book value per share was $\$ 21.77$ on June 30, 2024, an increase of $\$ 0.36$ compared to $\$ 21.41$ on March 31, 2024. Total shareholders' equity was $\$ 171.4$ million on June 30 , 2024, an increase of $\$ 4.4$ million compared to March 31,2024 . This included an increase in retained earnings of $\$ 3.5$ million.

## About Avidbank

Avidbank Holdings, Inc. (OTC Pink: AVBH), headquartered in San Jose, California, offers innovative financial solutions and services. We specialize in commercial \& industrial lending, venture lending, structured finance, asset-based lending, sponsor finance, fund finance, and real estate construction and commercial real estate lending. Avidbank provides a different approach to banking. We do what we say.

Holdings, Inc.

## Avidbank Holdings, Inc. Second Quarter 2024 Financial Results Press Release

## Non-GAAP Financial Measures

This news release contains certain non-GAAP (Generally Accepted Accounting Principles) financial measures in addition to results presented in accordance with GAAP. Management has presented these non-GAAP financial measures in this earnings release because it believes that they provide useful and comparative information to assess trends in the Company's current quarter and year-to-date results and facilitate comparison of our performance with the performance of our peers. Where applicable, the Company has also presented comparable earnings information using GAAP financial measures. These non-GAAP measures have inherent limitations, are not required to be uniformly applied and are not audited. They should not be considered in isolation or as a substitute for operating results determined in accordance with GAAP. These non-GAAP measures may not be comparable to similarly titled measures reported by other companies.

## Forward-Looking Statements

This news release contains statements that are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements can be identified by the fact that they do not relate strictly to historical or current facts, and generally include the words "believes," "plans," "intends," "expects," "opportunity," "anticipates," "targeted," "continue," "remain," "will," "should," "may," or words of similar meaning. While we believe that our forward-looking statements and the assumptions underlying them are reasonably based, such statements and assumptions, are, by their nature subject to risks and uncertainties, and thus could later prove to be inaccurate or incorrect. Accordingly, actual results could materially differ from forward-looking statements for a variety of reasons, including, but not limited to local, regional, national and international economic conditions and events and the impact they may have on us and our customers, and in particular in our market areas; ability to attract deposits and other sources of liquidity; oversupply of property inventory and deterioration in values of California real estate, both residential and commercial; a prolonged slowdown or decline in construction activity; changes in the financial performance and/or condition of our borrowers; changes in the level of nonperforming assets and charge-offs; the cost or effect of acquisitions we may make; the effect of changes in laws and regulations (including laws, regulations and judicial decisions concerning financial reform, capital requirements, taxes, banking, securities, employment, executive compensation, insurance, and information security) with which we and our subsidiaries must comply; changes in estimates of future reserve requirements and minimum capital requirements based upon the periodic review thereof under relevant regulatory and accounting requirements; ability to adequately underwrite for our asset based and corporate finance lending business lines; our ability to raise capital; inflation, interest rate, securities market and monetary fluctuations; cyber-security threats including loss of system functionality or theft or loss of data; political instability; acts of war or terrorism, or natural disasters, such as earthquakes, or the effects of a pandemic; destabilization in international economies resulting from the European sovereign debt crisis; the timely development and acceptance of new banking products and services and perceived overall value of these products and services by users; changes in consumer spending, borrowing and savings habits; technological changes; the ability to increase market share, retain customers and control expenses; ability to retain and attract key management and personnel; changes in the competitive environment among financial and bank holding companies and other financial service providers; continued volatility in the credit and equity markets and its effect on the general economy; the effect of changes in accounting policies and practices, as may be adopted by the regulatory agencies, as well as the Public Company Accounting Oversight Board, the Financial Accounting Standards Board and other accounting standard setters; changes in our organization, management, compensation and benefit plans, and our ability to retain or expand our management team; the costs and effects of legal and regulatory developments including the resolution of legal proceedings or regulatory or other governmental inquiries and the results of regulatory examinations or reviews; our success at managing the risks involved in the foregoing items. We do not undertake, and specifically disclaim any obligation to update any forward-looking statements to reflect occurrences or unanticipated events or circumstances after the date of such statements except as required by law.

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Holdings, Inc.

AVIDBANK HOLDINGS, INC.

## Selected Financial Data (Unaudited)

(in thousands, except share and per share amounts)

|  |  |  |  |  |  |  |  |  |  |  |  | or the six | hs | ended |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2024 |  |  |  | 2023 |  |  |  |  |  | June 30, |  |  |  |
|  | Second Quarter |  | First Quarter |  | Fourth Quarter |  | Third Quarter |  | Second Quarter |  | 2024 |  | 2023 |  |
| INCOME HIGHLIGHTS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | \$ | 3,466 | \$ | 5,246 | \$ | 303 | \$ | 5,408 | \$ | 4,726 | \$ | 8,712 |  | 11,090 |
| Loss on sale of securities, net of tax |  | - |  | - |  | 3,888 |  | - |  | - |  | - |  | 595 |
| Severance, net of income tax |  | - |  | - |  | 233 |  | - |  | - |  | - |  | - |
| BOLI surrender tax expense |  | - |  | - |  | 478 |  | - |  | - |  | - |  | - |
| Adjusted net income ${ }^{(1)}$ | \$ | 3,466 | \$ | 5,246 | \$ | 4,902 | \$ | 5,408 | \$ | 4,726 | \$ | 8,712 |  | \$ 11,685 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| PER SHARE DATA |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic earnings per share | \$ | 0.47 | \$ | 0.71 | \$ | 0.04 | \$ | 0.74 | \$ | 0.65 | \$ | 1.18 |  | \$ 1.52 |
| Diluted earnings per share |  | 0.46 |  | 0.69 |  | 0.04 |  | 0.72 |  | 0.63 |  | 1.15 |  | 1.49 |
| Diluted earnings per share - adjusted ${ }^{(1)}$ |  | 0.46 |  | 0.69 |  | 0.65 |  | 0.72 |  | 0.63 |  | 1.15 |  | 1.57 |
| Book value per share |  | 21.77 |  | 21.41 |  | 21.27 |  | 18.83 |  | 19.55 |  | 21.77 |  | 19.55 |
| PERFORMANCE MEASURES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on average assets |  | 0.62\% |  | 0.95\% |  | 0.05\% |  | 0.99\% |  | 0.87\% |  | 0.78\% |  | 1.03\% |
| Return on average assets - adjusted ${ }^{(1)}$ |  | 0.62\% |  | 0.95\% |  | 0.89\% |  | 0.99\% |  | 0.87\% |  | 0.78\% |  | 1.09\% |
| Return on average equity |  | 8.35\% |  | 12.64\% |  | 0.81\% |  | 14.01\% |  | 12.32\% |  | 10.50\% |  | 14.99\% |
| Taxable equivalent net interest margin |  | 3.39\% |  | 3.54\% |  | 3.49\% |  | 3.36\% |  | 3.42\% |  | 3.46\% |  | 3.68\% |
| Efficiency ratio |  | 59.92\% |  | 61.62\% |  | 83.68\% |  | 58.75\% |  | 56.05\% |  | 60.78\% |  | 55.62\% |
| Average loans to average deposits |  | 03.19\% |  | 101.85\% |  | 99.41\% |  | 97.49\% |  | 97.57\% |  | 102.53\% |  | 93.00\% |
| CAPITAL |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tier 1 leverage ratio |  | 9.64\% |  | 9.88\% |  | 9.77\% |  | 9.84\% |  | 9.55\% |  | 9.64\% |  | 9.55\% |
| Common equity tier 1 capital ratio |  | 10.08\% |  | 10.03\% |  | 9.88\% |  | 9.95\% |  | 9.88\% |  | 10.08\% |  | 9.88\% |
| Tier 1 risk-based capital ratio |  | 10.08\% |  | 10.03\% |  | 9.88\% |  | 9.95\% |  | 9.88\% |  | 10.08\% |  | 9.88\% |
| Total risk-based capital ratio |  | 12.17\% |  | 12.01\% |  | 11.86\% |  | 11.89\% |  | 11.87\% |  | 12.17\% |  | 11.87\% |
| Tangible common equity ratio |  | 7.50\% |  | 7.40\% |  | 7.41\% |  | 6.61\% |  | 6.83\% |  | 7.50\% |  | 6.83\% |
| SHARES OUTSTANDING |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Number of common shares outstanding |  | 876,082 |  | ,803,900 |  | 770,439 |  | 731,404 |  | 712,278 |  | ,876,082 |  | 7,712,278 |
| Average common shares outstanding - basic |  | 426,949 |  | ,386,639 |  | 344,693 |  | 327,197 |  | 321,246 |  | ,406,794 |  | 7,310,188 |
| Average common shares outstanding - diluted |  | 578,613 |  | ,551,406 |  | 543,616 |  | 511,373 |  | 457,906 |  | ,565,065 |  | 7,454,643 |
| ASSET QUALITY |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Allowance for credit losses to total loans |  | 1.36\% |  | 1.21\% |  | 1.22\% |  | 1.19\% |  | 1.20\% |  | 1.36\% |  | 1.20\% |
| Nonperforming assets to total assets |  | 0.16\% |  | 0.06\% |  | 0.06\% |  | 0.70\% |  | 0.70\% |  | 0.16\% |  | 0.70\% |
| Nonperforming loans to total loans |  | 0.20\% |  | 0.08\% |  | 0.08\% |  | 0.08\% |  | 0.94\% |  | 0.20\% |  | 0.94\% |
| Net charge-offs to average loans ${ }^{(2)}$ |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.03\% |  | 0.00\% |  | 0.01\% |
| AVERAGE BALANCES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans, net of deferred loan fees | \$ 1 | 813,422 |  | ,756,770 |  | 698,690 |  | 640,080 | \$ 1, | 589,372 |  | ,785,096 |  | 1,572,384 |
| Investment securities |  | 307,294 |  | 319,440 |  | 337,808 |  | 365,244 |  | 382,860 |  | 313,367 |  | 413,197 |
| Total assets |  | 265,583 |  | ,222,778 |  | 191,198 |  | 168,443 |  | 171,559 |  | ,244,180 |  | 2,168,020 |
| Deposits |  | 757,320 |  | ,724,845 |  | 708,789 |  | 682,329 |  | 628,975 |  | ,741,082 |  | 1,690,792 |
| Shareholders' equity |  | 166,874 |  | 166,907 |  | 148,723 |  | 153,099 |  | 153,877 |  | 166,890 |  | 149,166 |

(1) A Non-GAAP performance measure. We provide detailed reconciliations in the "Non-GAAP Performance and Financial Measures Reconciliation" table.
(2) Annualized

## AVIDBANK HOLDINGS, INC.

## Consolidated Balance Sheets (Unaudited)

(in thousands)

## Assets

Cash and due from banks
Due from Federal Reserve Bank
and interest-bearing deposits in banks
Total cash and cash equivalents
Investment securities - available for sale
Total investment securities
Loans, net of deferred loan fees
Allowance for credit losses on loans
Loans, net of allowance for credit losses on loans

| Bank owned life insurance | 12,490 |
| :--- | ---: |
| Premises and equipment, net | 2,810 |
| Other real estate owned | - |
| Accrued interest receivable and other assets | 67,139 |
| Total assets |  |

## Liabilities and Shareholders' Equity

Deposits:

| Non-interest-bearing demand | \$ | 405,644 | \$ | 477,728 | \$ | 472,517 | \$ | 490,289 | \$ | 593,246 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest-bearing checking |  | 840,839 |  | 764,766 |  | 740,902 |  | 784,757 |  | 717,116 |
| Money market and savings |  | 312,162 |  | 319,692 |  | 298,117 |  | 322,983 |  | 316,991 |
| Time |  | 99,239 |  | 56,140 |  | 46,676 |  | 30,880 |  | 46,794 |
| Brokered |  | 80,608 |  | 139,532 |  | 96,117 |  | 79,291 |  | 74,566 |
| Total deposits |  | 1,738,492 |  | 1,757,858 |  | 1,654,329 |  | 1,708,200 |  | 1,748,713 |
| Subordinated debt, net |  | 21,957 |  | 21,931 |  | 21,906 |  | 21,881 |  | 21,855 |
| Short-term borrowings |  | 330,000 |  | 290,000 |  | 360,000 |  | 300,000 |  | 264,000 |
| Accrued interest payable and other liabilities |  | 25,123 |  | 19,638 |  | 29,289 |  | 26,250 |  | 22,432 |
| Total liabilities |  | 2,115,572 |  | 2,089,427 |  | 2,065,524 |  | 2,056,331 |  | 2,057,000 |
| Shareholders' Equity |  |  |  |  |  |  |  |  |  |  |
| Common stock |  | 105,487 |  | 104,771 |  | 104,499 |  | 104,018 |  | 103,420 |
| Retained earnings |  | 118,400 |  | 114,934 |  | 109,688 |  | 109,386 |  | 103,979 |
| Accumulated other comprehensive (loss) |  | $(52,438)$ |  | $(52,621)$ |  | $(48,875)$ |  | $(67,835)$ |  | $(56,594)$ |
| Total shareholders' equity |  | 171,449 |  | 167,084 |  | 165,312 |  | 145,569 |  | 150,805 |
| Total liabilities and shareholders' equity | \$ | 2,287,021 | \$ | 2,256,511 | \$ | 2,230,836 | \$ | 2,201,900 | \$ | 2,207,805 |

AVIDBANK HOLDINGS, INC.

## Consolidated Statements of Income (Unaudited)

(in thousands, except share and per share amounts)

|  | Three months ended |  |  |  |  |  |  |  |  |  | For the six months ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { ne } 30, \\ & 024 \end{aligned}$ | $\begin{gathered} \text { March 31, } \\ 2024 \end{gathered}$ |  | $\begin{gathered} \text { Dec. 31, } \\ 2023 \end{gathered}$ |  | Sept. 30, 2023 |  | June 30, <br> 2023 |  | 2024 |  | 2023 |  |
| Interest and fees on loans | \$ | 33,255 | \$ | 31,828 | \$ | 31,078 | \$ | 29,125 | \$ | 26,713 | \$ | 65,083 | \$ | 52,290 |
| Interest on investment securities |  | 1,801 |  | 1,824 |  | 1,979 |  | 2,009 |  | 2,058 |  | 3,624 |  | 4,670 |
| Federal Home Loan Bank dividends ${ }^{(1)}$ |  | 193 |  | 190 |  | 172 |  | 171 |  | 185 |  | 384 |  | 348 |
| Other interest income |  | 951 |  | 819 |  | 654 |  | 662 |  | 1,196 |  | 1,770 |  | 1,824 |
| Total interest income |  | 36,200 |  | 34,661 |  | 33,883 |  | 31,967 |  | 30,152 |  | 70,861 |  | 59,132 |
| Deposit interest expense |  | 13,494 |  | 12,034 |  | 11,692 |  | 10,704 |  | 7,989 |  | 25,528 |  | 14,019 |
| Interest on short-term borrowings |  | 3,880 |  | 3,442 |  | 3,467 |  | 3,480 |  | 4,189 |  | 7,322 |  | 6,862 |
| Interest on long-term debt |  | 300 |  | 300 |  | 300 |  | 300 |  | 300 |  | 601 |  | 600 |
| Total interest expense |  | 17,674 |  | 15,776 |  | 15,459 |  | 14,484 |  | 12,478 |  | 33,451 |  | 21,481 |
| Net interest income |  | 18,526 |  | 18,885 |  | 18,424 |  | 17,483 |  | 17,674 |  | 37,410 |  | 37,651 |
| Provision for credit losses |  | 2,998 |  | 319 |  | 1,266 |  | 120 |  | 1,471 |  | 3,317 |  | 1,656 |
| Net interest income after provision for credit losses |  | 15,528 |  | 18,566 |  | 17,158 |  | 17,363 |  | 16,203 |  | 34,093 |  | 35,995 |
| Service charges and bank fees |  | 658 |  | 618 |  | 613 |  | 560 |  | 545 |  | 1,275 |  | 1,036 |
| Foreign exchange income |  | 208 |  | 251 |  | 210 |  | 53 |  | 66 |  | 460 |  | 149 |
| Income from bank owned life insurance |  | 137 |  | 187 |  | 201 |  | 238 |  | 230 |  | 324 |  | 455 |
| Gain/(loss) on sale of securities |  | - |  | - |  | $(5,399)$ |  | - |  | - |  | - |  | (815) |
| Warrant and success fee income |  | - |  | - |  | 15 |  | 8 |  | - |  | - |  | - |
| Other investment income |  | 59 |  | 155 |  | (116) |  | 142 |  | 37 |  | 214 |  | 30 |
| Loss on sale of ORE |  | - |  | - |  | (165) |  | - |  | - |  | - |  | - |
| Other income |  | 36 |  | 72 |  | 19 |  | 62 |  | 24 |  | 108 |  | 51 |
| Total noninterest income |  | 1,098 |  | 1,283 |  | $(4,622)$ |  | 1,063 |  | 902 |  | 2,381 |  | 906 |
| Salaries and benefit expenses |  | 7,980 |  | 8,794 |  | 8,137 |  | 7,460 |  | 7,021 |  | 16,774 |  | 14,975 |
| Occupancy and equipment expenses |  | 1,039 |  | 1,028 |  | 986 |  | 1,002 |  | 1,005 |  | 2,067 |  | 1,965 |
| Data processing |  | 597 |  | 564 |  | 499 |  | 538 |  | 477 |  | 1,161 |  | 1,004 |
| Regulatory assessments |  | 568 |  | 446 |  | 403 |  | 478 |  | 555 |  | 1,014 |  | 781 |
| Legal and professional fees |  | 541 |  | 611 |  | 531 |  | 483 |  | 394 |  | 1,152 |  | 825 |
| Other operating expenses |  | 1,033 |  | 984 |  | 994 |  | 935 |  | 960 |  | 2,016 |  | 1,894 |
| Total noninterest expense |  | 11,758 |  | 12,427 |  | 11,550 |  | 10,896 |  | 10,412 |  | 24,184 |  | 21,444 |
| Income before income taxes |  | 4,868 |  | 7,422 |  | 986 |  | 7,530 |  | 6,693 |  | 12,290 |  | 15,457 |
| Provision for income taxes |  | 1,402 |  | 2,176 |  | 683 |  | 2,122 |  | 1,967 |  | 3,578 |  | 4,367 |
| Net income | \$ | 3,466 | \$ | 5,246 | \$ | 303 | \$ | 5,408 | \$ | 4,726 | \$ | 8,712 | \$ | 11,090 |
| Basic earnings per common share | \$ | 0.47 | \$ | 0.71 | \$ | 0.04 | \$ | 0.74 | \$ | 0.65 | \$ | 1.18 | \$ | 1.52 |
| Diluted earnings per common share |  | 0.46 |  | 0.69 |  | 0.04 |  | 0.72 |  | 0.63 |  | 1.15 |  | 1.49 |
| Weighted average shares - basic |  | 426,949 |  | 386,639 |  | 7,344,693 |  | 327,197 |  | 321,246 |  | 406,794 |  | 310,188 |
| Weighted average shares - diluted |  | 578,613 |  | 551,406 |  | 7,543,616 |  | 11,373 |  | 757,906 |  | 565,065 |  | 454,643 |

AVIDBANK HOLDINGS, INC.
Average Balance Sheets and Net Interest Margin Analysis (Unaudited)
(dollars in thousands; taxable equivalent)

|  | Three months ended |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2024 |  |  |  | March 31, 2024 |  |  |  |  |
|  | Average Balance | Interest <br> Income/ <br> Expense |  | Yields or Rates | Average Balance |  | Interest <br> Income/ <br> Expense |  | Yields or Rates |
| Assets |  |  |  |  |  |  |  |  |  |
| Interest earning assets: |  |  |  |  |  |  |  |  |  |
| Loans (1) | \$ 1,814,803 | \$ | 33,255 | 7.37\% | \$ | 1,758,201 | \$ | 31,828 | 7.28\% |
| Fed funds sold/interest bearing deposits | 70,491 |  | 951 | 5.43\% |  | 59,391 |  | 819 | 5.46\% |
| Investment securities |  |  |  |  |  |  |  |  |  |
| Taxable investment securities | 305,492 |  | 1,778 | 2.34\% |  | 317,572 |  | 1,802 | 2.28\% |
| Non-taxable investment securities (2) | 1,802 |  | 28 | 6.25\% |  | 1,868 |  | 28 | 5.93\% |
| Total investment securities | 307,294 |  | 1,806 | 2.36\% |  | 319,440 |  | 1,830 | 2.30\% |
| FHLB stock (3) | 8,409 |  | 193 | 9.23\% |  | 8,409 |  | 190 | 9.11\% |
| Total interest-earning assets | 2,200,997 |  | 36,205 | 6.62\% |  | 2,145,441 |  | 34,667 | 6.50\% |
| Noninterest-earning assets: |  |  |  |  |  |  |  |  |  |
| Cash and due from banks | 12,188 |  |  |  |  | 13,038 |  |  |  |
| All other assets (4) | 52,398 |  |  |  |  | 64,299 |  |  |  |
| Total assets | \$ 2,265,583 |  |  |  | \$ | 2,222,778 |  |  |  |

Liabilities and Shareholders' Equity
Interest-bearing liabilities:
$\quad$ Deposits
$\quad$ Demand
Money market and savings

| Noninterest-bearing liabilities: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Demand deposits | 436,498 |  |  | 483,100 |  |  |  |  |
| Accrued expenses and other liabilities | 24,225 |  |  | 27,043 |  |  |  |  |
| Shareholders' equity | 166,874 |  |  | 166,907 |  |  |  |  |
| Total liabilities and |  |  |  |  |  |  |  |  |
| Net interest spread |  |  |  | 2.28\% |  |  |  | 2.40\% |
| Net interest income and margin (5) |  | \$ | 18,531 | 3.39\% |  | \$ | 18,891 | 3.54\% |
| Non-taxable equivalent net interest margin |  |  |  | 3.39\% |  |  |  | 3.54\% |
| Cost of deposits | \$ 1,757,320 | \$ | 13,494 | 3.09\% | \$ 1,724,845 | \$ | 12,034 | 2.81\% |

(1) Nonperforming loans are included in average loan balances. No adjustment has been made for these loans in the calculation of yields. Interest income on loans includes net amortization of deferred loan fees / (costs) of $\$ 409$ thousand and $\$ 455$ thousand, respectively.
(2) Interest income on tax-exempt securities has been increased to reflect comparable interest on taxable securities. The rate used was $21 \%$, reflecting the statutory federal income tax rate.
(3) Federal Home Loan Bank dividends have been reclassified from total noninterest income to total interest income for all periods presented.
(4) Average allowance for credit losses on loans of $\$ 19.8$ million and $\$ 19.1$ million, respectively, is included as a contra asset.
(5) Net interest margin is net interest income divided by total interest-earning assets.

AVIDBANK HOLDINGS, INC.
Average Balance Sheets and Net Interest Margin Analysis (Unaudited)
(dollars in thousands; taxable equivalent)

|  | Three months ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2024 |  |  | June 30, 2023 |  |  |
|  | Average Balance | Interest <br> Income/ <br> Expense | Yields or Rates | Average Balance | Interest <br> Income/ <br> Expense | Yields or Rates |
| Assets |  |  |  |  |  |  |
| Interest earning assets: |  |  |  |  |  |  |
| Loans (1) | \$1,814,803 | \$33,255 | 7.37\% | \$1,590,758 | \$26,713 | 6.74\% |
| Fed funds sold/interest bearing deposits | 70,491 | 951 | 5.43\% | 93,001 | 1,196 | 5.09\% |
| Investment securities |  |  |  |  |  |  |
| Taxable investment securities | 305,492 | 1,778 | 2.34\% | 382,860 | 2,058 | 2.16\% |
| Non-taxable investment securities (2) | 1,802 | 28 | 6.25\% | - | - | 0.00\% |
| Total investment securities | 307,294 | 1,806 | 2.36\% | 382,860 | 2,058 | 2.16\% |
| FHLB stock (3) | 8,409 | 193 | 9.23\% | 8,361 | 185 | 8.87\% |
| Total interest-earning assets | 2,200,997 | 36,205 | 6.62\% | 2,074,980 | 30,152 | 5.83\% |
| Noninterest-earning assets: |  |  |  |  |  |  |
| Cash and due from banks | 12,188 |  |  | 23,515 |  |  |
| All other assets (4) | 52,398 |  |  | 73,064 |  |  |
| Total assets | \$2,265,583 |  |  | \$2,171,559 |  |  |

## Liabilities and Shareholders' Equity

| Interest-bearing liabilities: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Deposits |  |  |  |  |  |  |
| Demand | \$783,048 | \$8,031 | 4.12\% | \$25,854 | \$60 | 0.93\% |
| Money market and savings | 304,392 | 2,598 | 3.43\% | 849,549 | 6,699 | 3.16\% |
| Time | 97,430 | 1,035 | 4.27\% | 48,650 | 198 | 1.63\% |
| Brokered | 135,952 | 1,830 | 5.41\% | 83,319 | 1,032 | 4.97\% |
| Total interest-bearing deposits | 1,320,822 | 13,494 | 4.11\% | 1,007,372 | 7,989 | 3.18\% |
| Short-term borrowings | 295,220 | 3,880 | 5.29\% | 343,341 | 4,189 | 4.89\% |
| Subordinated debt | 21,944 | 300 | 5.50\% | 21,842 | 300 | 5.51\% |
| Total interest-bearing liabilities | 1,637,986 | 17,674 | 4.34\% | 1,372,555 | 12,478 | 3.65\% |


| g liabilities: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Demand deposits | 436,498 |  |  | 621,603 |  |  |
| Accrued expenses and other liabilities | 24,225 |  |  | 23,524 |  |  |
| Shareholders' equity | 166,874 |  |  | 153,877 |  |  |
| Total liabilities and shareholders' equity | \$2,265,583 |  |  | \$2,171,559 |  |  |
| Net interest spread |  |  | 2.28\% |  |  | 2.18\% |
| Net interest income and margin (5) |  | \$18,531 | 3.39\% |  | \$17,674 | 3.42\% |
| Non-taxable equivalent net interest margin |  |  | 3.39\% |  |  | 3.42\% |
| Cost of deposits | \$1,757,320 | \$13,494 | 3.09\% | \$1,628,975 | \$7,989 | 1.97\% |

(1) Nonperforming loans are included in average loan balances. No adjustment has been made for these loans in the calculation of yields. Interest income on loans includes net amortization of deferred loan fees / (costs) of \$409 thousand and \$347 thousand, respectively.
(2) Interest income on tax-exempt securities has been increased to reflect comparable interest on taxable securities. The rate used was $21 \%$, reflecting the statutory federal income tax rate.
(3) Federal Home Loan Bank dividends have been reclassified from total noninterest income to total interest income for all periods presented.
(4) Average allowance for credit losses on loans of $\$ 19.8$ million and $\$ 16.8$ million, respectively, is included as a contra asset.
(5) Net interest margin is net interest income divided by total interest-earning assets.

AVIDBANK HOLDINGS, INC.
Average Balance Sheets and Net Interest Margin Analysis (Unaudited)
(dollars in thousands; taxable equivalent)


Liabilities and Shareholders' Equity
Interest-bearing liabilities:

| Deposits |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Demand | \$ | 764,981 | \$ | 15,470 | 4.07\% | \$ | 27,966 | \$ | 116 | 0.84\% |
| Money market and savings |  | 303,992 |  | 4,868 | 3.22\% |  | 884,228 |  | 12,292 | 2.80\% |
| Time |  | 77,107 |  | 1,590 | 4.15\% |  | 57,193 |  | 421 | 1.48\% |
| Brokered |  | 135,203 |  | 3,600 | 5.35\% |  | 48,442 |  | 1,190 | 4.95\% |
| Total interest-bearing deposits |  | 1,281,283 |  | 25,528 | 4.01\% |  | 1,017,829 |  | 14,019 | 2.78\% |
| Short-term borrowings |  | 288,643 |  | 7,322 | 5.10\% |  | 281,787 |  | 6,862 | 4.91\% |
| Subordinated debt |  | 21,931 |  | 601 | 5.51\% |  | 21,829 |  | 600 | 5.54\% |
| Total interest-bearing liabilities |  | 1,591,857 |  | 33,451 | 4.23\% |  | 1,321,445 |  | 21,481 | 3.28\% |

Noninterest-bearing liabilities:

| Demand deposits | 459,799 |  |  |  | 672,963 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accrued expenses and other liabilities | 25,634 |  |  |  | 24,446 |  |  |  |
| Shareholders' equity | 166,890 |  |  |  | 149,166 |  |  |  |
| Total liabilities and shareholders' equity | \$ 2,244,180 |  |  |  | \$ 2,168,020 |  |  |  |
| Net interest spread |  |  |  | 2.33\% |  |  |  | 2.49\% |
| Net interest income and margin (5) |  | \$ | 37,422 | 3.46\% |  | \$ | 37,721 | 3.68\% |
| Non-taxable equivalent net interest margin |  |  |  | 3.46\% |  |  |  | 3.67\% |
| Cost of deposits | \$ 1,741,082 | \$ | 25,528 | 2.95\% | \$ 1,690,792 | \$ | 14,019 | 1.67\% |

[^0]AVIDBANK HOLDINGS, INC.
Loans and Credit Data (Unaudited)
(dollars in thousands)

|  |  | $\begin{aligned} & \text { une 30, } \\ & 2024 \end{aligned}$ |  | arch 31, <br> 2024 |  | $\begin{aligned} & \text { ec. 31, } \\ & 2023 \end{aligned}$ |  | $\begin{aligned} & \text { ept. 30, } \\ & 2023 \end{aligned}$ |  | $\begin{aligned} & \text { une 30, } \\ & 2023 \end{aligned}$ |  | urrent Quarter <br> hange |  | Year over Year Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial loans |  | 821,623 |  | 783,171 |  | 758,552 |  | 731,206 |  | 716,355 | \$ | 38,452 |  | \$ 105,268 |
| Commercial real estate |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Multi-family |  | 198,366 |  | 198,017 |  | 194,981 |  | 184,147 |  | 193,014 |  | 349 |  | 5,352 |
| Owner Occupied |  | 136,357 |  | 137,426 |  | 139,059 |  | 135,950 |  | 132,078 |  | $(1,069)$ |  | 4,279 |
| Non-Owner Occupied |  | 390,461 |  | 388,141 |  | 393,809 |  | 386,629 |  | 376,467 |  | 2,320 |  | 13,994 |
| Construction and land |  | 242,966 |  | 259,562 |  | 237,124 |  | 214,474 |  | 215,865 |  | $(16,596)$ |  | 27,101 |
| Residential |  | 15,717 |  | 16,187 |  | 16,816 |  | 17,311 |  | 16,220 |  | (470) |  | (503) |
| Total real estate loans |  | 983,867 |  | 999,333 |  | 981,789 |  | 938,511 |  | 933,644 |  | $(15,466)$ |  | 50,223 |
| Other loans |  | 1,117 |  | 520 |  | 306 |  | 197 |  | 266 |  | 597 |  | 851 |
| Total loans |  | 806,607 |  | 783,024 | \$1,7 | 740,647 |  | 669,914 |  | 650,265 | \$ | 23,583 |  | \$ 156,342 |
| Allowance for Credit Losses on Loans |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance, beginning of quarter | \$ | 19,342 | \$ | 19,131 | \$ | 17,800 | \$ | 17,636 | \$ | 16,389 |  |  |  |  |
| Provision for credit losses on loans |  | 3,068 |  | 211 |  | 1,331 |  | 164 |  | 1,347 |  |  |  |  |
| Charge-offs |  | - |  | - |  | - |  | - |  | (100) |  |  |  |  |
| Recoveries |  | - |  | - |  | - |  | - |  | - |  |  |  |  |
| Balance, end of quarter |  | 22,410 | \$ | 19,342 | \$ | 19,131 | \$ | 17,800 | \$ | 17,636 |  |  |  |  |
| Allowance for Credit Losses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| on Unfunded Commitments |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance, beginning of quarter Provision for unfunded commitments |  | $\begin{array}{r} 2,168 \\ (70) \\ \hline \end{array}$ | \$ | $\begin{array}{r} 2,060 \\ 108 \end{array}$ | \$ | $\begin{array}{r} 2,125 \\ (65) \end{array}$ | \$ | $2,169$ (44) | \$ | $\begin{array}{r} 2,045 \\ 124 \end{array}$ |  |  |  |  |
| Balance, end of quarter | \$ | 2,098 | \$ | 2,168 | \$ | 2,060 | \$ | 2,125 | \$ | 2,169 |  |  |  |  |
| Total allowance for credit losses - |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| loans and unfunded commitments | \$ | 24,508 | \$ | 21,510 | \$ | 21,191 | \$ | 19,925 | \$ | 19,805 |  |  |  |  |
| Provision for credit losses under CECL |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Provision for credit losses on loans | \$ | 3,068 | \$ | 211 | \$ | 1,331 | \$ | 164 | \$ | 1,347 |  |  |  |  |
| Provision for unfunded commitments |  | (70) |  | 108 |  | (65) |  | (44) |  | 124 |  |  |  |  |
| Total provision for credit losses | \$ | 2,998 | \$ | 319 | \$ | 1,266 | \$ | 120 | \$ | 1,471 |  |  |  |  |
| Nonperforming Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans accounted for on a non-accrual basis | \$ | 3,686 | \$ | 1,370 | \$ | 1,378 | \$ | 1,385 | \$ | 15,485 |  |  |  |  |
| Loans past due 90 days or more and still accruing |  | - |  | - |  | - |  | - |  | - |  |  |  |  |
| Nonperforming loans |  | 3,686 |  | 1,370 |  | 1,378 |  | 1,385 |  | 15,485 |  |  |  |  |
| Other real estate owned |  | - |  | - |  | - |  | 14,095 |  | - |  |  |  |  |
| Nonperforming assets | \$ | 3,686 | \$ | 1,370 | \$ | 1,378 | \$ | 15,480 | \$ | 15,485 |  |  |  |  |
| Nonperforming Loans by Type: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial |  | 3,686 | \$ | 1,370 | \$ | 1,378 | \$ | 1,385 | \$ | 1,390 |  |  |  |  |
| Construction and land |  | - |  | - |  | - |  | - |  | 14,095 |  |  |  |  |
| Total Nonperforming loans | \$ | 3,686 | \$ | 1,370 | \$ | 1,378 | \$ | 1,385 | \$ | 15,485 |  |  |  |  |
| Asset Quality Ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Allowance for credit losses on loans to total loans |  | 1.24\% |  | 1.08\% |  | 1.10\% |  | 1.07\% |  | 1.07\% |  |  |  |  |
| Allowance for credit losses to total loans |  | 1.36\% |  | 1.21\% |  | 1.22\% |  | 1.19\% |  | 1.20\% |  |  |  |  |
| Allowance for credit losses on loans |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| to nonperforming loans |  | 607.98\% |  | 11.82\% |  | 88.32\% |  | 285.20\% |  | 113.89\% |  |  |  |  |
| Nonperforming assets to total assets |  | 0.16\% |  | 0.06\% |  | 0.06\% |  | 0.70\% |  | 0.70\% |  |  |  |  |
| Nonperforming loans to total loans |  | 0.20\% |  | 0.08\% |  | 0.08\% |  | 0.08\% |  | 0.94\% |  |  |  |  |
| Net quarterly charge-offs to average loans ${ }^{(1)}$ |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.03\% |  |  |  |  |
| Criticized and classified loans to total loans |  | 2.00\% |  | 1.78\% |  | 1.72\% |  | 1.70\% |  | 1.83\% |  |  |  |  |

[^1]
## Avidbank Holdings, Inc. Second Quarter 2024 Financial Results Press Release

## AVIDBANK HOLDINGS, INC.

Deposits (Unaudited)
(dollars in thousands)

| Period End Deposits | June 30, 2024 |  | $\begin{gathered} \text { March 31, } \\ 2024 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Dec. 31, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \text { Sept. 30, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2023 \end{gathered}$ |  |  |  | Year over Year Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-interest-bearing demand | \$ | 405,644 | \$ | 477,728 | \$ | 472,517 | \$ | 490,289 | \$ | 593,246 | \$ | $(72,084)$ | \$ | $(187,602)$ |
| Interest-bearing checking |  | 840,839 |  | 764,766 |  | 740,902 |  | 784,757 |  | 717,116 |  | 76,073 |  | 123,723 |
| Money market and savings |  | 312,162 |  | 319,692 |  | 298,117 |  | 322,983 |  | 316,991 |  | $(7,530)$ |  | $(4,829)$ |
| Time |  | 99,239 |  | 56,140 |  | 46,676 |  | 30,880 |  | 46,794 |  | 43,099 |  | 52,445 |
| Brokered |  | 80,608 |  | 139,532 |  | 96,117 |  | 79,291 |  | 74,566 |  | $(58,924)$ |  | 6,042 |
| Total deposits |  | 1,738,492 |  | 1,757,858 |  | ,654,329 |  | ,708,200 |  | ,748,713 | \$ | $(19,366)$ |  | $(10,221)$ |

Average Deposits
Non-interest-bearing demand
Interest-bearing checking
Money market and savings
Time
Brokered
Total deposits

| \$ 436,498 | \$ 483,100 | \$ 487,301 | \$ 520,573 | \$ 621,603 | \$ | $(46,602)$ | \$ | $(185,105)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 783,048 | 746,916 | 766,856 | 748,016 | 486,367 |  | 36,132 |  | 296,681 |
| 304,392 | 303,593 | 305,240 | 296,865 | 389,036 |  | 799 |  | $(84,644)$ |
| 97,430 | 56,783 | 29,787 | 41,455 | 48,650 |  | 40,647 |  | 48,780 |
| 135,952 | 134,453 | 119,605 | 75,420 | 83,319 |  | 1,499 |  | 52,633 |
| \$1,757,320 | \$1,724,845 | \$1,708,789 | \$1,682,329 | \$1,628,975 | \$ | 32,475 | \$ | 128,345 |

AVIDBANK HOLDINGS, INC.
Non-GAAP performance and Financial Measures Reconciliation (Unaudited)
(in thousands, except share and per share amounts)

| Non-GAAP adjusted net income reconciliation | 2024 |  |  |  | 2023 |  |  |  |  |  | For the six months ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Second Quarter |  | First Quarter |  | Fourth Quarter |  | Third Quarter |  | Second <br> Quarter |  | June 30, |  |  |  |
|  |  |  |  | 2024 |  |  |  | 2023 |  |  |
| Net income-GAAP | \$ | 3,466 |  |  | \$ | 5,246 |  |  | \$ | 303 | \$ | 5,408 | \$ | 4,726 | \$ | 8,712 | \$ | 11,090 |
| Loss on sale of securities, net of income tax |  | - |  | - |  | 3,888 |  | - |  | - |  | - |  | 595 |
| Severance, net of income tax |  | - |  | - |  | 233 |  | - |  | - |  | - |  | - |
| BOLI surrender tax expense |  | - |  | - |  | 478 |  | - |  | - |  | - |  | - |
| Adjusted net income (non-GAAP) | \$ | 3,466 | \$ | 5,246 | \$ | 4,902 | \$ | 5,408 | \$ | 4,726 | \$ | 8,712 | \$ | 11,685 |
| Non-GAAP adjusted net income reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income - GAAP | \$ | 3,466 | \$ | 5,246 | \$ | 303 | \$ | 5,408 | \$ | 4,726 | \$ | 8,712 | \$ | 11,090 |
| Loss on sale of securities |  | - |  | - |  | 5,399 |  | - |  | - |  | - |  | 815 |
| Tax impact of loss on sale of securities |  | - |  | - |  | $(1,511)$ |  | - |  | - |  | - |  | (220) |
| Severance |  | - |  | - |  | 324 |  | - |  | - |  | - |  | - |
| Tax impact of severance |  | - |  | - |  | (91) |  | - |  | - |  | - |  | - |
| BOLI surrender tax expense |  | - |  | - |  | 478 |  | - |  | - |  | - |  | - |
| Adjusted net income (non-GAAP) | \$ | 3,466 | \$ | 5,246 | \$ | 4,902 | \$ | 5,408 | \$ | 4,726 | \$ | 8,712 | \$ | 11,685 |
| Non-GAAP adjusted diluted earnings per share reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Diluted earnings per share - GAAP | \$ | 0.46 | \$ | 0.69 | \$ | 0.04 | \$ | 0.72 | \$ | 0.63 | \$ | 1.15 | \$ | 1.49 |
| Loss on sale of securities, net of income tax |  | - |  | - |  | 0.52 |  | - |  | - |  | - |  | 0.08 |
| Severance, net of income tax |  | - |  | - |  | 0.03 |  | - |  | - |  | - |  | - |
| BOLI surrender tax expense |  | - |  | - |  | 0.06 |  | - |  | - |  | - |  | - |
| Diluted earnings per share - adjusted (non-GAAP) | \$ | 0.46 | \$ | 0.69 | \$ | 0.65 | \$ | 0.72 | \$ | 0.63 | \$ | 1.15 | \$ | 1.57 |
| Non-GAAP adjusted return on average assets reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income - GAAP | \$ | 3,466 | \$ | 5,246 | \$ | 303 | \$ | 5,408 | \$ | 4,726 | \$ | 8,712 | \$ | 11,090 |
| Average total assets |  | 265,583 |  | 22,778 |  | 191,198 |  | 68,443 |  | 71,559 |  | 244,180 |  | 171,559 |
| Return on average assets - GAAP |  | 0.62\% |  | 0.95\% |  | 0.05\% |  | 0.99\% |  | 0.87\% |  | 0.78\% |  | 1.03\% |
| Adjusted net income (non-GAAP) | \$ | 3,466 | \$ | 5,246 | \$ | 4,902 | \$ | 5,408 | \$ | 4,726 | \$ | 8,712 | S | 11,685 |
| Average total assets |  | 265,583 |  | 22,778 |  | 191,198 |  | 68,443 |  | 71,559 |  | 244,180 |  | 171,559 |
| Return on average assets - adjusted (non-GAAP) |  | 0.62\% |  | 0.95\% |  | 0.89\% |  | 0.99\% |  | 0.87\% |  | 0.78\% |  | 1.09\% |
| Non-GAAP taxable equivalent net |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| interest income reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income - GAAP | \$ | 18,526 | \$ | 18,885 | \$ | 18,424 | \$ | 17,483 | \$ | 17,674 | \$ | 37,410 | \$ | 37,651 |
| Taxable equivalent adjustment |  | 5 |  | 6 |  | 2 |  | - |  | - |  | 12 |  | 70 |
| Net interest income - taxable equivalent (non-GAAP) | \$ | 18,531 |  | 18,891 | \$ | 18,426 | \$ | 17,483 | \$ | 17,674 | \$ | 37,422 | \$ | 37,721 |
| Non-GAAP taxable equivalent net |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| interest margin reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest margin - GAAP |  | 3.39\% |  | 3.54\% |  | 3.49\% |  | 3.36\% |  | 3.42\% |  | 3.46\% |  | 3.67\% |
| Impact of taxable equivalent adjustment |  | - |  | - |  | - |  | - |  | - |  | - |  | 0.01 |
| Net interest margin - taxable equivalent (non-GAAP) |  | 3.39\% |  | 3.54\% |  | 3.49\% |  | 3.36\% |  | 3.42\% |  | 3.46\% |  | 3.68\% |
| Non-GAAP total deposits, excluding brokered deposits |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total period end deposits - GAAP |  | 738,492 |  | 757,858 |  | 654,329 |  | 708,200 |  | ,748,713 |  | 738,492 |  | 748,713 |
| Brokered deposits |  | 80,608 |  | 39,532 |  | 96,117 |  | 79,291 |  | 74,566 |  | 80,608 |  | 74,566 |
| Total deposits, excluding brokered (non-GAAP) |  | 657,884 | \$1,6 | 18,326 |  | 558,212 |  | 28,909 |  | 674,147 |  | 657,884 |  | 674,147 |
| Non-GAAP pre-tax, pre-provision net income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income - GAAP | \$ | 3,466 | \$ | 5,246 | \$ | 303 | \$ | 5,408 | \$ | 4,726 | \$ | 8,712 | \$ | 11,090 |
| Provision for credit losses |  | 2,998 |  | 319 |  | 1,266 |  | 120 |  | 1,471 |  | 3,317 |  | 1,656 |
| Provision for income taxes |  | 1,402 |  | 2,176 |  | 683 |  | 2,122 |  | 1,967 |  | 3,578 |  | 4,367 |
| Non-GAAP pre-tax, pre-provision net income | \$ | 7,866 | \$ | 7,741 | \$ | 2,252 | \$ | 7,650 | \$ | 8,164 | \$ | 15,607 | \$ | 17,113 |


[^0]:    (1) Nonperforming loans are included in average loan balances. No adjustment has been made for these loans in the calculation of yields. Interest income on loans includes amortization of deferred loan fees / (costs) of $\$ 864$ thousand and $\$ 877$ thousand, respectively.
    (2) Interest income on tax-exempt securities has been increased to reflect comparable interest on taxable securities. The rate used was $21 \%$, reflecting the statutory federal income tax rate
    (3) Federal Home Loan Bank dividends have been reclassified from total noninterest income to total interest income for all periods presented.
    (4) Average allowance for loan losses of $\$ 19.5$ million and $\$ 16.5$ million, respectively, is included as a contra asset.
    (5) Tax equivalent net interest income divided by total interest-earning assets.

[^1]:    (1) Annualized

