# To Our Shareholders

We are pleased to release unaudited financial results for the six-month period ending June 30, 2024. Highlights include:

- Total assets increased \$187.8 million, or 13.2%, to \$1.6 billion, compared to \$1.4 billion a year ago.
- Total deposits increased \$178.6 million year over year, or 16.4%, as Kish continued to attract new client relationships.
- Net loans grew by \$202.9 million, or 18.3%, year over year to \$1.319 billion.
- Net interest income, before provision, increased \$2.0 million, or 9.1%, compared to the same period in 2023.
- Noninterest income increased \$287 thousand, or 5.5%, compared to the year ago period.
- Continued strong Return on Equity of 10.68% and Return on Assets of 0.79%.

#### **BALANCE SHEET**

The Corporation's total assets ended the quarter at \$1.6 billion, an increase of \$187.8 million, or 13.2%, compared to total assets of \$1.4 billion as of June 30, 2023. Total loans outstanding grew year over year by \$203.8 million, or 18.3%, to \$1.3 billion, highlighting strong, broad-based loan demand from across our markets as well as increases in the multifamily loan portfolio. Investment securities decreased to \$183.6 million, a decrease of \$9.8 million from the same period in 2023. Total deposits grew by \$178.6 million year over year to \$1.3 billion, an increase of 16.4% from \$1.1 billion a year ago. The opening of Kish's first Altoona branch in July 2023 contributed to an acceleration in retail and commercial deposit expansion during its first year of operation.

## **NET INCOME**

Net income for the six months ended June 30, 2024, was \$6.2 million, a decrease of \$297 thousand, or 4.5%, compared to \$6.5 million for the same period in 2023. The decrease is almost entirely attributable to an increased contribution to the allowance for loan losses of \$495 thousand compared to the prior year. This increase was due to adjustments dictated by our CECL accounting model based on the expansion in our commercial loan portfolio, and not due to any deterioration in loan quality, which remains at extraordinarily strong levels.

Net interest income before the provision for credit losses increased \$2.0 million, or 9.1% year over year, indicating a strong and well-balanced net interest margin. The relative stability in the net interest margin is an affirmation of our effective balance sheet management strategies that include timely capital expansion to support sustained growth in earning assets.

Noninterest income for the six-month period increased by 5.5% compared to the same period in 2023, which is attributable in part to strong results from Kish's Wealth Management division of \$1.6 million—a 25.9% (or \$319 thousand) increase over the first six months of 2023—as well as an improvement in the value of the equity portfolio of \$145 thousand. These gains were offset to some extent by lower interest rate swap fees, which are understandably impacted by the current high level of market interest rates. Gains on the sale of residential mortgage loans also continue to be depressed by higher mortgage interest rates.

Noninterest expense increased \$2.1 million, or 10.9%, to \$21.0 million in the first six months of 2024, compared to \$18.9 million in the same period in 2023. The increase in operating expenses reflects our strategic investment in technology enhancements and the training and education of our employees; all crucial fundamentals in supporting rapidly expanding customer relationships. Team additions, partially driven by our expansion into Blair County, remain the primary driver of higher salary expense, although inflationary pressures also added to the increase in compensation expense. Also notable was the increase in FDIC premiums associated with the rapid growth in insured deposits. All other expense categories were well-controlled when compared to the prior year.

#### **DIVIDEND**

On July 1, the Board of Directors declared a quarterly dividend in the amount of \$0.37 per share, payable July 31, 2024, to shareholders of record as of July 15, 2024, which was unchanged from the prior quarter.

We will take this moment to remind existing shareholders of the opportunity to utilize the Company's Dividend Reinvestment Plan if they have interest in adding to their investment in Kish Bancorp, Inc. KISB is also listed on the OTCQX exchange and trades with regular frequency through retail brokerage accounts.

On behalf of our entire team, we thank you for your ongoing support as a shareholder in Kish Bancorp.

Sincerely,

William F. Hayes

Executive Chairman

### **CONSOLIDATED BALANCE SHEET**

(Unaudited; in thousands)

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	Jui	ne 30, 2024	June 30, 2023
ASSETS			
Cash and due from banks	\$	10,894	\$ 12,874
Interest-bearing deposits with			
other institutions		4,390	11,071
Cash and cash equivalents		15,284	23,945
Certificates of deposit in other			
financial institutions		245	245
Investment securities available			
for sale		170,363	179,919
Equity securities		2,395	2,506
Investment securities held to			
maturity		10,889	11,007
Loans held for sale		2,066	1,625
Loans		1,319,175	1,115,335
Less allowance for credit losses		8,086	7,157
Net Loans		1,311,089	1,108,178
Duamia a and a suin mant		27107	27.022
Premises and equipment Goodwill		27,103 3,561	27,022 3,561
Regulatory stock		7,034	9,368
Bank-owned life insurance		24,661	23,965
Accrued interest and other assets		37,161	32,719
TOTAL ASSETS	\$	1,611,851	
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LIABILITIES			
Noninterest-bearing deposits	\$	181,883	
Interest-bearing deposits		1,088,087	920,520
Total Deposits		1,269,970	1,091,377
Short-term borrowings		168,000	169,400
Other borrowings		35,812	48,127
Accrued interest and other			
liabilities		39,096	36,485
TOTAL LIABILITIES	_	1,512,878	1,345,389
STOCKHOLDERS' EQUITY			
Common stock, \$0.50 par value;			
8,000,000 shares authorized,		1 [11	1 7 40
3,022,127 and 2,697,000 issued		1,511	1,349
Additional paid-in capital		14,101	3,856
Retained earnings		100,941	91,941
Accumulated other comprehensive income		(14,071)	(15,094)
Treasury stock, at cost (60,137		(, 0)	(.5,55 1)
and 56,210 shares)		(3,509)	(3,381)
TOTAL STOCKHOLDERS' EQUITY		98,973	78,671
TOTAL LIABILITIES AND			
STOCKHOLDERS' EQUITY	\$	1,611,851	\$ 1,424,060
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## CONSOLIDATED STATEMENT OF INCOME

**NET INCOME** 

(Unaudited; in thousands)	INLINI OI	INCOME			
(Offidualted, III thousands)	Six Months Ended				
		June 30, 2023			
INTEREST AND DIVIDEND INCOME	30110 30, 2024	<u>Julie 30, 2023</u>			
Interest and fees on loans:					
Taxable	\$ 40,095	\$ 29,926			
Exempt from federal income tax	519	389			
Investment securities:	2.504	2 577			
Taxable  Exempt from federal income tax	2,504 112	2,573 105			
Interest-bearing deposits with	112				
other institutions	169	235			
Other dividend income	474	502			
TOTAL INTEREST AND DIVIDEND INCOME	43,873	33,730			
INTEREST EXPENSE					
Deposits	15,699	8,387			
Short-term borrowings	4,442	3,101			
Other borrowings	250	722			
TOTAL INTEREST EXPENSE	20,391	12,210			
NET INTEREST INCOME	23,482	21,520			
Provision for credit losses	580	85			
NET INTEREST INCOME AFTER					
PROVISION FOR CREDIT LOSSES	22,902	21,435			
NONINTEREST INCOME					
Service fees on deposit accounts	1,203	1,159			
Equity securities (losses) gains, ne		(351)			
Gain on sale of loans, net Earnings on Bank-owned life	182	164			
insurance	355	313			
Insurance commissions	1,609	1,611			
Travel agency commissions	79	113			
Wealth management	1,552	1,233			
Benefits consulting	324	319			
Other	426	676			
TOTAL NONINTEREST INCOME	5,524	5,237			
NONINTEREST EXPENSE					
Salaries and employee benefits	12,593	11,289			
Occupancy and equipment	2,032	1,884			
Data processing	2,294	1,949			
Professional fees	357	356			
Advertising	231	305			
Federal deposit insurance	633	403			
Other	2,825	2,724			
TOTAL NONINTEREST EXPENSE	20,965	18,910			
INCOME BEFORE INCOME TAXES	7,461	7,762			
Income taxes	1,231	1,235			

6.230 \$

6,527

## SELECTED FINANCIAL HIGHLIGHTS

(Unaudited; in thousands, except for per share data)

	Six Months Ended				
Jı	ıne 30, 2024	Jı	une 30, 2023		
\$	6,230	\$	6,527		
\$	1,611,851	\$	1,424,060		
\$	1,319,175	\$	1,115,335		
\$	1,269,970	\$	1,091,377		
	0.79%		0.95%		
	10.68%		13.38%		
\$	2.12	\$	2.47		
\$	0.74	\$	0.70		
	\$ \$ \$ \$	\$ 6,230 \$ 1,611,851 \$ 1,319,175 \$ 1,269,970 0.79% 10.68% \$ 2.12	June 30, 2024 \$ 6,230 \$ \$ 1,611,851 \$ \$ 1,319,175 \$ \$ 1,269,970 \$ 0.79% 10.68% \$ 2.12 \$		

# MARKET MAKERS

## JANNEY MONTGOMERY SCOTT, LLC

Contact: Eugene Bodo 215-665-6566 1717 Market Street Philadelphia, PA 19103

## RAYMOND JAMES AND ASSOCIATES, INC.

Contact: Anthony Lanfranca 312-655-2961 222 South Riverside Plaza. 7th Floor Chicago, IL 60606

Kish Bancorp, Inc. stock is traded on the OTCQX market under the stock ticker symbol: KISB. For more information, please visit ir.kishbancorp.com or otcmarkets.com/stock/KISB.



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