# Second Quarter Report • June 30, 2024

### Apollo Bancorp, Inc.

Consolidated Balance Sheets (unaudited)

|   |           | June 30,    | December 31, |             |
|---|-----------|-------------|--------------|-------------|
| ASSETS  |           | 2024        |              | 2023        |
| Cash and due from banks   | \$        | 2,548,635   | \$           | 2,869,920   |
| Investment securities available for sale,                                 |           | 2,040,000   | Ψ            | 2,000,020   |
| at fair value   |           | 12,000,514  |              | 12,880,656  |
| Loans   |           | 174,366,253 |              | 171,849,322 |
| Less allowance for credit losses  |           | (1,239,100) |              | (1,235,496) |
| Net loans   | _         | 173,127,153 | _            | 170,613,826 |
| Premises and equipment, net   |           | 1,851,783   |              | 1,884,934   |
| Bank owned life insurance   |           | 5,516,177   |              | 5,524,360   |
| Accrued interest and other assets   | _         | 4,627,265   | _            | 4,483,337   |
| TOTAL ASSETS  | \$        | 199,771,527 | \$           | 198,257,033 |
| LIABILITIES   |           |             |              |             |
| Deposits  | \$        | 146,847,352 | \$           | 145,025,036 |
| Short-term borrowings   |           | 25,700,000  |              | 27,150,000  |
| Accrued interest and other liabilities                                    | _         | 3,885,910   | _            | 3,000,690   |
| TOTAL LIABILITIES   | _         | 176,433,262 | _            | 175,175,726 |
| STOCKHOLDERS' EQUITY  |           |             |              |             |
| Common stock, par value \$2; 2,000,000 authorized; 600,000 shares issued; | ) sha     | ares        |              |             |
| 519,952 and 519,952 shares outstandir                                     | ng        | 1,200,000   |              | 1,200,000   |
| Capital surplus   |           | 3,615,097   |              | 3,615,097   |
| Retained earnings   |           | 23,388,590  |              | 23,154,092  |
| Accumulated other comprehensive loss Treasury stock, at cost              |           | (1,499,042) |              | (1,521,502) |
| (80,048 and 80,048 shares)  | _         | (3,366,380) | _            | (3,366,380) |
| TOTAL STOCKHOLDERS' EQUIT   | Y _       | 23,338,265  | _            | 23,081,307  |
| TOTAL LIABILITIES   |           |             |              |             |
| AND STOCKHOLDERS' EQUITY  | <b>\$</b> | 199,771,527 | \$           | 198,257,033 |

## Apollo Bancorp, Inc.

Consolidated Statements of Income (unaudited)

| Consolidated Statements of Income (unaudited) |    |                          |    |                                      |  |
|---|----|--------------------------|----|--------------------------------------|--|
|   |    | Six Months Ended June 30 |    |                                      |  |
|   |    | 2024                     |    | 2023                                 |  |
| INTEREST AND DIVIDEND INCOME                  |    |                          |    |                                      |  |
| Interest and fees on loans                    | \$ | 4,177,735                | \$ | 3,570,790                            |  |
| Interest on deposits                          |    | 24,194                   |    | 50,478                               |  |
| Interest on investment securities             |    | 217,563                  |    | 282,622                              |  |
| Dividend income                               |    | 55,248                   |    | 13,490                               |  |
| Total interest and dividend income            |    | 4,474,740                |    | 3,917,380                            |  |
| INTEREST EXPENSE                              |    |                          |    |                                      |  |
| Deposits                                      |    | 198,016                  |    | 86,589                               |  |
| Short-term borrowings                         |    | 802,101                  |    | 228,478                              |  |
| Total interest expense                        |    | 1,000,117                |    | 315,067                              |  |
| NET INTEREST INCOME                           |    | 3,474,623                |    | 3,602,313                            |  |
| Provision for credit losses                   | _  | 6,928                    | _  | 68,255                               |  |
| NET INTEREST INCOME AFTER                     |    |                          |    |                                      |  |
| PROVISION FOR CREDIT LOSSES                   |    | 3,467,695                |    | 3,534,058                            |  |
| NONINTEREST INCOME                            |    |                          |    |                                      |  |
| Service charges on deposit accounts           |    | 443,311                  |    | 478,065                              |  |
| Fiduciary income                              |    | -                        |    | 80,974                               |  |
| Bank owned life insurance                     |    | 91,817                   |    | 75,575                               |  |
| Other   |    | 138,365                  |    | 34,337                               |  |
| Total noninterest income                      | _  | 673,493                  |    | 668,951                              |  |
| NONINTEREST EXPENSE                           |    |                          |    |                                      |  |
| Compensation and employee benefits            |    | 1,843,991                |    | 1,911,009                            |  |
| Premises and equipment                        |    | 563,868                  |    | 575,217                              |  |
| Other   |    | 793,364                  |    | 778,549                              |  |
| Total noninterest expense                     | _  | 3,201,223                |    | 3,264,775                            |  |
|   |    | -,,                      |    | -,,                                  |  |
| Income before income tax expense              |    | 939,965                  |    | 938,234                              |  |
| Income tax expense                            |    | 123,121                  |    | 134,898                              |  |
|   |    | .==,.==                  |    | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |  |
| NET INCOME                                    | \$ | 816,844                  | \$ | 803,336                              |  |
| EARNINGS PER SHARE                            | \$ | 1.57                     | \$ | 1.55                                 |  |
| DIVIDENDS PER SHARE                           | \$ | 1.12                     | \$ | 1.10                                 |  |
| AVERAGE SHARES OUTSTANDING                    |    | 519,952                  |    | 519,952                              |  |
| ACTUAL SHARES OUTSTANDING                     |    | 519,952                  |    | 519,952                              |  |
|   |    |                          |    |                                      |  |

#### Financial Highlights (unaudited)

**Balance Sheet** 

| Dalarioo Orioot                     |  | 2024        |    | 2023        |
|-------------------------------------|--|-------------|----|-------------|
| Assets                              | \$                                     | 199,771,526 | \$ | 198,257,033 |
| Loans                               |  | 174,366,253 |    | 171,849,322 |
| Deposits                            |  | 146,847,352 |    | 145,025,036 |
| Equity                              |  | 23,338,265  |    | 23,081,307  |
| Earnings<br>(Ratios are annualized) | Six Months Ended June 30,<br>2024 2023 |             |    |             |
| Net income                          | \$                                     | 816,844     | \$ | 803,336     |
| Return on average assets            |  | 0.82%       |    | 0.86%       |
| Return on average equity            |  | 7.04%       |    | 7.16%       |
|                                     |  |             |    |             |

June 30,

December 31.

#### Dear Shareholders:

Net income totaled \$450,000, or \$0.87 per share, for the quarter ended June 30, 2024 compared with \$395,000, or \$0.76 per share, reported for the second quarter of 2023. The increase in net income between periods was primarily due to a \$48,000 decrease in provision for credit losses and a \$40,000 increase in noninterest income. Net interest income decreased \$44,000 due to a \$293,000 increase in interest expense offset by a \$249,000 increase in interest income.

Balance sheet growth has slowed during 2024 due to higher interest rates and lower inventory of real estate, which results in fewer opportunities for financing. Nevertheless, the loan portfolio has grown \$2.5 million year-to-date, or 1.5%. Deposits have also grown \$1.8 million due to higher interest rates paid this year on certificate of deposit specials.

For the six-month period ended June 30, 2024, net income totaled \$817,000. Annualized return on average assets was 0.82% and return on equity was 7.04%.

A dividend of \$0.56 per share was paid July 1. Please do not hesitate to contact me if you have any questions.

Sincerely,

Nelson L. Person President & CEO