



Investor Presentation



NASDAQ: OCX

oncoyte.com

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MISSION

**Democratize access to novel
molecular diagnostic testing to
improve patient outcomes**

Experienced leadership

Pioneering Molecular Diagnostics & Disruptive Growth



Josh Riggs

President & Chief Executive Officer



**Ekkehard Schütz, MD,
PHD, FADLM**

Chief Science Officer



**Yuh-Min (Johnson)
Chiang, PHD**

Chief Technology Officer



Andrea James

Chief Financial Officer



Innovative science **meets** simple business model

Oncocyte Investment Summary

- **Disruptive approach** to molecular diagnostic testing: Empower local labs with kits, versus central lab model
- **Proven credibility** in first strategic market: Kidney transplant
- Go-to-market **strategic partner** and equity investment **secured**
- **Science-driven** team, experienced in molecular diagnostics and rapid **growth**
- **Full R&D pipeline** to fuel growth and portfolio expansion over the next decade
- **IP portfolio** attractive to partners and enables value protection

Why invest in molecular diagnostics?

High value creation

Empowers doctors to reduce uncertainty to **make better decisions** to save lives. Enables researchers to measure biomarkers to **inspire innovation**.

High value capture

Intellectual property protects our market position, commands high reimbursement rates, and therefore, can lead to **potential high margins and profitability**. Capital-light business model enjoys potential software-like gross margins.

High-quality recurring revenue

Once a standard of care is proven or adopted, customer **life-time value** often exceeds 30 years.

Why kitted products?

Disruptive & superior business model

Empower our customers (the labs) to capture value. **Counter-positioned** to the central lab model, which is ripe for disruption with high cash burn.

Compelling flywheel

Our decentralized approach puts testing in the hands of researchers to enable more studies. Innovation drives more testing, which drives more innovation, which drives more testing. Highly scalable.

Social good

Democratizes access to testing to foster scientific innovation and treatment, and ultimately, reduces the cost of care while **improving outcomes**.

Innovation flywheel



**Every clinical indication is
a recurring revenue
opportunity**



Oncocyte's first strategic market
Organ Transplant

oncocyte.com

Transplant testing matters

Kidney transplant patients face a 1 in 5 chance that their body will reject the donor kidney.



Oncocyte's test finds *early* evidence of organ damage in the blood.

oncocyte.com Source on "1 in 5 chance:" Specifically, Antibody-mediated rejection (AMR) is a leading cause of kidney allograft failure. Up to 20.2% of kidney transplant patients will develop AMR within 10 years of transplant and up to 70% of those patients will progress to graft failure. Reference: Mujtahedi, S.S., Yigitbilek, F., Ozdogan, E. et al. Antibody-Mediated Rejection: the Role of Plasma Cells and Memory B Cells. *Curr Transpl Rep* 8, 272–280 (2021). <https://doi.org/10.1007/s40472-021-00342-1>

Source on "Oncocyte's test finds early evidence of organ damage in the blood." Reference: <https://investors.oncocyte.com/news-releases/2023/09-18-2023>

US transplant market

Ripe for disruption

In the U.S., donor-derived cell free DNA (dd-cfDNA) testing is delivered in **restrictive central lab service model**. Two companies command ~90% market share¹.

Highly concentrated

About 250 kidney transplant centers nationwide. Fewer than 100 generate ~80% of transplant volume²

Established science

More than **90% of U.S. transplant surgeons** order dd-cfDNA tests. Physicians send more than 200,000 tests per year¹ to two California labs **because they do not have a way to run tests in house**

1. Internal estimate based on publicly available data

2. UNOS data; As of 2021, <https://unos.org/about/national-organ-transplant-system/>

Global transplant underserved

**Market wants
affordable, easy-
to-use, rapid
testing**

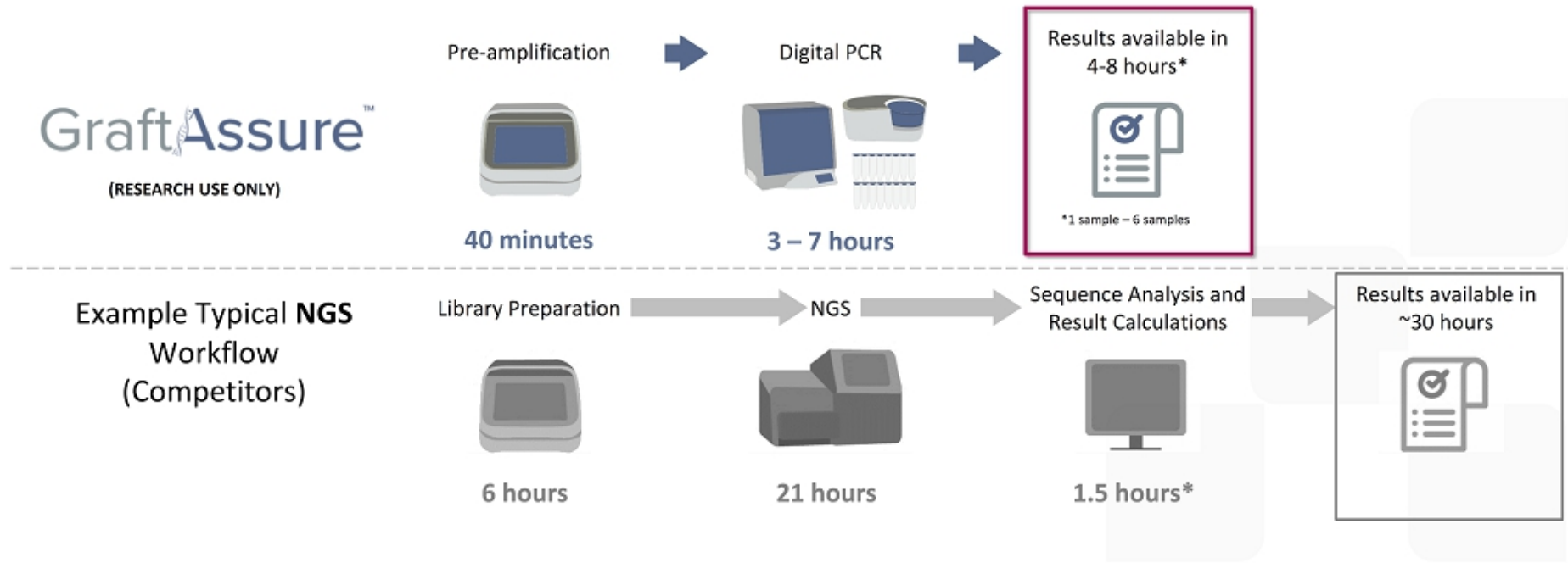
- Central lab model is difficult to implement outside the US, leaving **significant unmet demand**
- More than **\$1 billion** global transplant testing opportunity*
- Global transplants **growing** ~9% per year
- **Concentrated customer base** with fewer than 1,000 labs

Oncocyte's product appeal

Transplant centers
want a test that is

- ✓ easy to use and
- ✓ returns a same day answer that is
- ✓ clinically actionable and
- ✓ cost effective

PCR workflow: Easy, fast, actionable, affordable



Oncocyte's proven credibility in transplant . . .

- ✓ Transplant Product Design, 2012
- ✓ Initial Peer-Reviewed Publication, 2013¹
- ✓ Definitive Clinical Publication, 2019²
- ✓ US Patent Issued, 2021³
- ✓ US LDT Validation, 2022

CMS – Center for Medicaid Services
LDT – Lab Developed Test
RUO – Research Use Only
FDA – US Food and Drug Administration
IVD – In Vitro Diagnostic

✓ Medicare (CMS) Reimbursement, 2023

major milestone

1. Beck et al. ddPCR for Tx Injury, Clinical Chemistry 59:12 1732–1741 (2013)
2. Oellerich et al. Kidney Validation Cohort 2019 AJT
3. U.S. Patent No. 11,155,872

➡ LDT and RUO Launched 2024

☐ FDA IVD Clearance For Clinical Use Targeted Late 2025

Transplant credibility, continued . . .

New England Journal of Medicine study

- Favorable Oncocyte VitaGraft kidney study results **published in NEJM**, May 30, 2024
- Data show potential to monitor for therapeutic efficacy and recurrence
- **Potential** repeat testing opportunities with **claims expansion**



The NEW ENGLAND JOURNAL of MEDICINE

ORIGINAL ARTICLE

A Randomized Phase 2 Trial of Felzartamab in Antibody-Mediated Rejection

K.A. Mayer, E. Schrezenmeier, M. Diebold, P.F. Halloran, M. Schatzl, S. Schranz, S. Haindl, S. Kasbohm, A. Kainz, F. Eskandary, K. Doberer, U.D. Patel, J.S. Dudani, H. Regele, N. Kozakowski, J. Kläger, R. Boxhammer, K. Amann, E. Puchhammer-Stöckl, H. Vietzen, J. Beck, E. Schütz, A. Akifova, C. Firbas, H.N. Gilbert, B. Osmanodja, F. Halleck, B. Jilma, K. Budde, and G.A. Böhmig

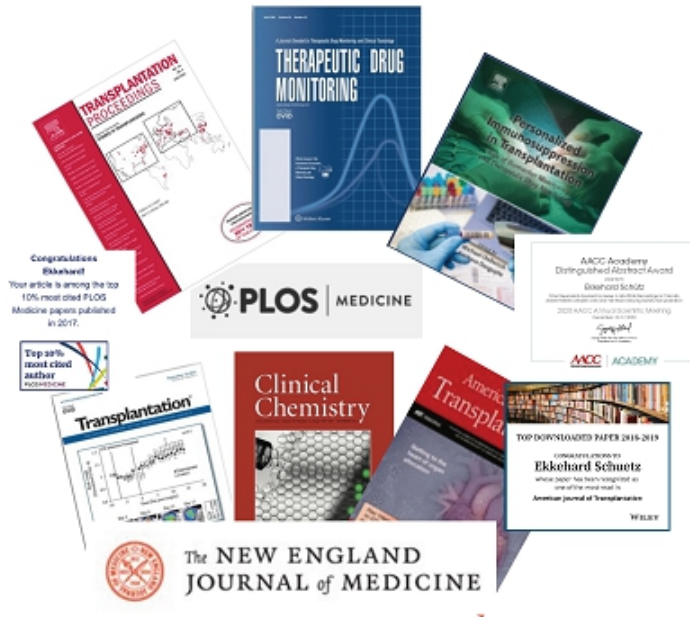
ABSTRACT

BACKGROUND
Antibody-mediated rejection is a leading cause of kidney-transplant failure. The targeting of CD38 to inhibit graft injury caused by alloantibodies and natural killer (NK) cells may be a therapeutic option.

METHODS
In this phase 2, double-blind, randomized, placebo-controlled trial, we assigned patients with antibody-mediated rejection that had occurred at least 180 days after transplantation to receive nine infusions of the CD38 monoclonal antibody felzartamab (at a dose of 16 mg per kilogram of body weight) or placebo for 6 months, followed by a 6-month observation period. The primary outcome was the safety and side-effect profile of felzartamab. Key secondary outcomes were renal-biopsy results at 24 and 52 weeks, donor-specific antibody levels, peripheral NK-cell counts, and donor-derived cell-free DNA levels.

RESULTS
A total of 22 patients underwent randomization (11 to receive felzartamab and 11 to receive placebo). The median time from transplantation until trial inclusion was 9 years. Mild or moderate infusion reactions occurred in 8 patients in the felzartamab group. Serious adverse events occurred in 1 patient in the felzartamab group and in 4 patients in the placebo group; graft loss occurred in 1 patient in the placebo

Transplant: Leading the science



Our centralized assay, VitaGraft, has been validated in clinical studies with an aggregate of ~800 patients and >3,000 samples.

215 Liver Recipients

PLoS Med (2017)¹, Liver Transpl (2022)²

631 Kidney Recipients

Am J Transplant (2019)³, Clin Chem (2020)⁴,
Transplant Direct (2021)⁵, Kidney International Reports (2023)⁶, J Clin Med (2023),⁷ New England Journal of Medicine (2024)⁸

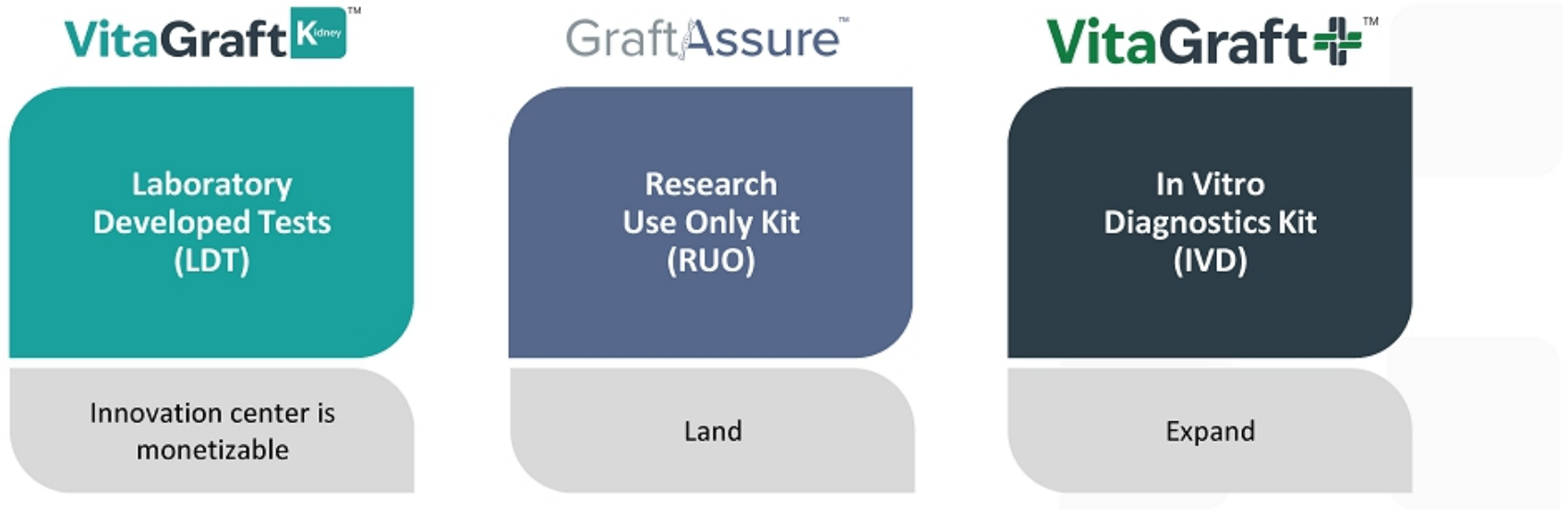
87 Heart Recipients

Transplantation (2022)⁹

1. Schild F, Fischer A, Beck J, et al. (2017) Graft-derived cell-free DNA, a noninvasive early rejection and graft damage marker in liver transplantation: A prospective, observational, multicenter cohort study. *PLoS Med* 14(4):e1002286. 2. Baumann AK, Beck J, Kirchner T, et al. (2022) Elevated fractional donor-derived cell-free DNA during subclinical graft injury after liver transplantation. *Liver Transpl* 28(12):1911. 3. Oellerich M, Shipkova M, Asendorf T, et al. (2019) Absolute quantification of donor-derived cell-free DNA as a marker of rejection and graft injury in kidney transplantation: Results from a prospective observational study. *Am J Transplant* 19(11):3087. 4. Schutz E, Asendorf T, Beck J, et al. (2020) Time-dependent apparent increase in dd-cfDNA percentage in clinically stable patients between one and five years following kidney transplantation. *Clin Chem* 66(10):1290. 5. Osmanodja B, Akifova A, Budde K, et al. (2023). Absolute or Relative Quantification of Donor-derived Cell-free DNA in Kidney Transplant Recipients: Case Series. *Transplant Direct* 7(11):e778. 6. Akifova A, Budde K, Choi M, et al. (2023). Donor-Derived Cell-Free DNA in Biopsy-Proven Antibody-Mediated Rejection Versus Recurrent IgA Nephropathy After Kidney Transplantation. *Kidney International Reports* doi:10.1016/j.ekir.2023.07.011. 7. Osmanodja B, Akifova A, Oellerich M, et al. (2023) et al (2023) J Clin Med Donor-Derived Cell-Free DNA for Kidney Allograft Surveillance after Conversion to Belatacept: Prospective Pilot Study. *J Clin Med* doi:10.3390/jcm12062437. 8. Mayer KA, Schrezenmeier E, Diebold M, et al. (2024) NEJM DD: 10.1056/NEJMea2400763. 9. Knüttgen F, Beck J, Dittich M et al. (2022). Graft-derived Cell-free DNA as a Noninvasive Biomarker of Cardiac Allograft Rejection: A Cohort Study on Clinical Validity and Confounding Factors. *Transplantation* 106(3):615-622.

Transplant, continued . . .

One IP drives land & expand strategy



Transplant commercialization strategy (1 – 3 years)

Where
Tomorrow
LIVES

		Proof points	Targeted initial revenue
Innovation center	Perform testing at our clinical lab.	Medicare reimbursement achieved August 2023	Actively pursuing a partner
Land	Transplant centers and major research universities adopt research-only product	US funnel of confirmed interest represents 25% of transplant volumes ¹ . As of September, we have signed several leading transplant centers, including a top-five transplant center in the U.S. and another top-five center in Germany.	2025
Expand	Achieve FDA clearance for the tests to make clinical decisions. Favorable to margins and testing volumes.	FDA review of clinical validation plan expected complete by December 2024. Final data submission mid-2025. FDA decision targeted late 2025.	2026
Expand II	EU approval for clinical use	Pursuing dual-pathway regulatory submission.	Late 2026
Expand III	Claims expansion. Clinical application use cases expand, such as from “for cause” to “monitoring”	NEJM article published May 2024 Phase II clinical trial began June 2024 with European pharma co. Case series study published August 2024	Ongoing TAM expansion

1. Based on management's estimates

oncocyte.com

Transplant total addressable market

Annual recurring revenue potential

VitaGraft[™]K_{idney}

Laboratory
Developed Tests
(LDT)

US market supports
\$500 million annual revenue, which is
currently generated by competitors¹

GraftAssure[™]

Research Use
Only Kit (RUO)

VitaGraft[™]+

In Vitro
Diagnostics Kit
(IVD)

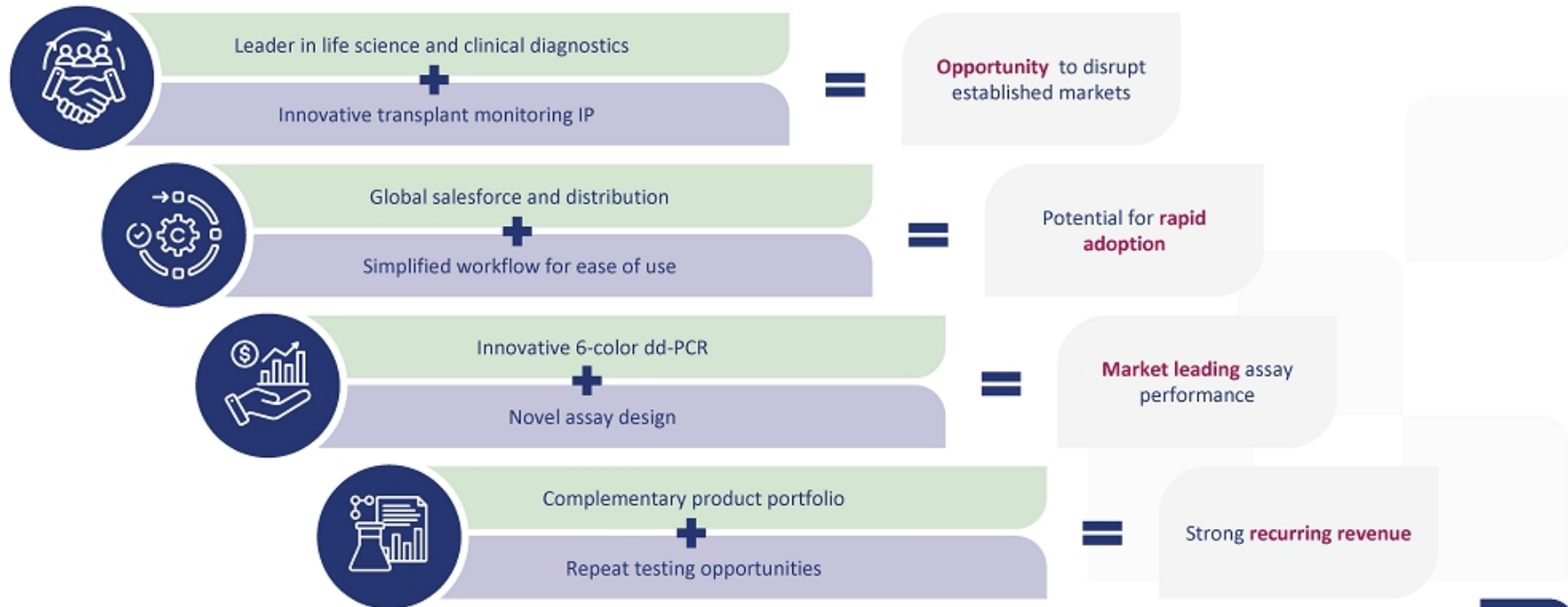
Main long-term focus

\$1 billion global TAM today¹
Can expand to approximately \$2 billion with claims expansion¹

Transplant: Key go-to-market strategic partner signed Q2 2024

Where
Tomorrow
LIVES

ONCOCYTE™ / **BIO-RAD** Partnership



ONCOCYTE™ / Partnership

- BioRad (NYSE: BIO) became second largest shareholder April 2024 with **upfront equity investment**
- Commercial mutual exclusivity in dd-cfDNA monitoring
- Coordinated **rapid development** of IVD platform
- At FDA clearance, **option for** Bio-Rad to acquire commercial rights with **additional investment**

Bio-Rad to help commercialize GraftAssure

- Co-marketing in US and Germany, Oncocyte to act as commercial lead
- Bio-Rad exclusive commercial and distribution rights in rest of world

What comes after transplant?

Full R&D pipeline, to fuel a decade of growth

VitaGraft ™
VitaGraft ™
VitaGraft ™
GraftAssure™

Transplant

DETERMA ™
DETERMA ™
OncoTIME™

Oncology



Oncocyte's second strategic market

Oncology

oncocyte.com

Oncology Pipeline

DETERMA IO™

\$2 billion estimated TAM (US only)

2.6 million estimated annual global testing opportunities

Sources: Haslam, et al. <https://www.ncbi.nlm.nih.gov/pmc/articles/PMC7063495/> Study estimates 43.6% of all cancer cases are eligible for immunotherapy. American Cancer Society estimates 2.0 million new cancer cases in United States in 2024 (<https://acsjournals.onlinelibrary.wiley.com/doi/10.3322/caac.21820>). (2.0 million x 43.6% = 872,000 US testing opportunities annually.) Management estimates global addressable market to be 3x US market. (872,000 testing opportunities x 3 = 2.6 million global opportunities).

US TAM based on US testing opportunities of 872,000/year and estimated reimbursement ASP of \$2,400/test. $872k * \$2,400 = \2 billion

Oncology Pipeline

Tumor Immune Micro-Environment

DETERMA IO™

Will patient benefit from immuno-therapy?

OncoTIME™

What is immune status at tumor site?

(RESEARCH USE ONLY)

- ✓ Published/Presented data: ~1,400 patients across 6 tumor types
- ✓ Medicare (CMS) coverage submission in Q4 2022
- ✓ Ongoing 800+ patient NIH funded study
- ✓ Favorable study in Clinical Cancer Research, September 2024

Oncology Pipeline

DETERMA ™

\$4 billion estimated TAM (US Market)

7.8 million estimated annual global testing opportunities

Haslam, et al. <https://www.ncbi.nlm.nih.gov/pmc/articles/PMC7063495/> Study estimates 43.6% of all cancer cases are eligible for immunotherapy and CNI ID therapy monitoring. American Cancer Society estimates 2.0 million new cancer cases in United States in 2024 (<https://ascjournals.onlinelibrary.wiley.com/doi/10.3327/caac.21820>). Assumes 3 CNI monitoring tests per patient. (2.0 million x 43.6% x 3 = 2.6 million US testing opportunities annually.) Management estimates global addressable market to be 3x US Market. (2.6 million x 3 = 7.8 million global testing opportunities.)

US TAM based on 2.6 million testing opportunities/year) and estimated reimbursement ASP of \$1,600-\$1,900/test. (2.6 million x \$1,600 = ~\$4 billion)

Oncology Pipeline

Copy Number Instability (CNI)

DETERMA CNI™

Is the cancer therapeutic drug working?

MolDX: Minimal Residual Disease Testing for Cancer, Local Coverage Determination:
<https://www.cms.gov/medicare-coverage-database/view/lcd.aspx?lcdId=38779&ver=4>

US Patents: US10047397; US10214775; US9909186; US10378064; US10378064;

EU Patents: EP2576837; EP2558854; EP2768985; EP2931922; EP3201361

oncocyte.com

- ✓ Published data: 1,300+ samples across 9 tumor types
- ✓ CMS submission expected Q4 2024
- ✓ Patents issued in US and EU
- ✓ Pre-existing Medicare coverage (established LCD) for Therapy Efficacy

IP attractive to industry partners

Multiple strategic partnership opportunities

IP Category	Products	Product Partner	Service Lab Partner
Organ Transplant	   	✓ Bio-Rad signed Q2 2024	Actively pursuing
Oncology Therapy Selection	 	Actively pursuing	
Oncology Therapy Monitoring			

Oncocyte Investment Summary Recap

- ✔ **Disruptive approach** to molecular diagnostic testing
 - Empower local labs with kits
 - Better business model
 - Proven, more affordable, faster tests
- ✔ **Proven credibility** in first strategic market: Kidney transplant
 - U.S. Medicare (CMS) reimbursement for VitaGraft Kidney received 8/25/23
 - New England Journal of Medicine (NEJM) study published May 2024
- ✔ **Go-to-market strategic partner** and equity investment **secured**
 - Industry leader Bio-Rad Laboratories, Inc. (NYSE:BIO) signed and invested in Q2 2024
 - Opportunities for future milestone-based investments
- ✔ **Science-driven** team, experienced in molecular diagnostics and rapid **growth**
- ✔ **Full R&D pipeline** to fuel growth and portfolio expansion over the next decade
- ✔ **IP portfolio** protects market position and is attractive to potential partners



 **ONCOCYTE™**

Thank You



 **ONCOCYTE™**



Appendix

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Molecular – relating to or consisting of molecules, which are groups of atoms bonded together, representing the smallest fundamental unit of a chemical compound that can take part in a chemical reaction

Molecular biology – the branch of biology that studies the molecular basis of biological activity

DNA – a molecule that stores the genetic information of living beings, and the substance on which molecular biology focuses its research.

Molecular diagnostic testing combines laboratory testing with the precision of molecular biology and has revolutionized the way clinical and public health laboratories investigate the human, viral, and microbial genomes, their genes, and the products they encode.

Molecular diagnostic tests are increasingly being used, and have supplanted numerous conventional tests, in many areas of laboratory medicine including oncology, infectious diseases, clinical chemistry, and clinical genetics.

Advancements in molecular diagnostic testing will continue to improve the accuracy and speed by which we can detect microbial pathogens or analyze a patient's genes, and is becoming an essential aspect of patient-tailored interventions and therapeutics.

-- U.S. Department of Health and Human Services

Molecular diagnostics 101

 **ONCOCYTE™**
Where Tomorrow LIVES

Transplant: US research market share potential

GraftAssure™

(RESEARCH USE ONLY)

~800,000

estimated testing
opportunities US
market

~2 million

estimated testing
opportunities
rest-of-world



By providing a cost-efficient test for dd-cf DNA, we enable researchers to explore new indications



Strong international demand for access to technology that has largely been trapped in central lab model

* [Home - GODT \(transplant-observatory.org\)](http://Home - GODT (transplant-observatory.org))

* [Clinical Rationale for a Routine Testing Schedule Using Donor-Derived Cell-Free DNA After Kidney Transplantation - PMC \(nih.gov\)](http://Clinical Rationale for a Routine Testing Schedule Using Donor-Derived Cell-Free DNA After Kidney Transplantation - PMC (nih.gov))

Transplant: US clinical market share potential

VitaGraft[™]K_{idney} + **VitaGraft[™]**

~\$500 million

US revenue currently generated by competitors

VitaGraft Kidney LDT

US Reimbursement –
\$2,222 first contact**, **\$1,030** repeat



Mature clinical market, with strong reimbursement



Growing demand for decentralized testing at local lab



Single-site de novo pathway to establish predicate device at FDA

* Management estimate based on public disclosures from competitors. Calculation includes competitor tests for heart, lung, and other organs in addition to kidney

** <https://app.dexcodes.com/>



For-cause testing example

Without better testing, most high-risk patients require invasive biopsy



Elevated
Kidney Function
Tests



Biopsy

Potential Problems with Biopsy

- Expensive compared to blood test
- Increases risk of complications including hospitalization
- Invasive procedure

VitaGraft[™]K_{idney}

For cause testing example

But with VitaGraft, many biopsies are unnecessary



Up to 86%

(lower CI: 59%)

of biopsies in patients with elevated Creatinine may possibly be avoided by using VitaGraft¹

1. Oellerich M, Shipkova M, Asendorf T, et al. (2019) Absolute quantification of donor-derived cell-free DNA as a marker of rejection and graft injury in kidney transplantation: Results from a prospective observational study. Am J Transplant 19(11):3087.

Q2 2024 GAAP P&L

\$'s in thousands

Results demonstrate prudent capital management and financial discipline ahead of revenue ramp.

oncocyte.com

ONCOCYTE CORPORATION
UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(In thousands, except per share data)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2024	2023	2024	2023
Net revenue	\$ 104	\$ 463	\$ 280	\$ 760
Cost of revenues	32	169	141	434
Cost of revenues – amortization of acquired intangibles	22	22	44	44
Gross profit	50	272	95	282
Operating expenses:				
Research and development	2,453	2,435	4,765	4,562
Sales and marketing	853	805	1,699	1,500
General and administrative	2,407	3,531	5,080	6,943
Change in fair value of contingent consideration	(1,031)	1,795	2,281	(16,512)
Impairment loss	-	-	-	4,950
Impairment loss on held for sale assets	-	-	169	1,283
Total operating expenses	4,682	8,566	13,994	2,726
Loss from operations	(4,632)	(8,294)	(13,899)	(2,444)
Other (expenses) income:				
Interest expense	(8)	(14)	(23)	(25)
Unrealized (loss) gain on marketable equity securities	-	(24)	-	97
Other income (expenses), net	110	(1)	263	(2)
Total other income (expenses)	102	(39)	240	70
Loss from continuing operations	(4,530)	(8,333)	(13,659)	(2,374)
Loss from discontinued operations (Note 11)	-	-	-	(2,926)
Net loss	\$ (4,530)	\$ (8,333)	\$ (13,659)	\$ (5,300)



Condensed Consolidated Balance Sheets

\$'s in thousands

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ONCOCYTE CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands, except per share data)

	June 30, 2024 <small>(Unaudited)</small>	December 31, 2023
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	\$ 9,256	\$ 9,432
Accounts receivable, net of allowance for credit losses of \$1 and \$5, respectively	85	484
Prepaid expenses and other current assets	595	643
Assets held for sale	32	139
Total current assets	9,968	10,698
NONCURRENT ASSETS		
Right-of-use and financing lease assets, net	2,591	1,637
Machinery and equipment, net, and construction in progress	3,347	3,799
Intangible assets, net	56,551	56,595
Restricted cash	1,700	1,700
Other noncurrent assets	563	463
TOTAL ASSETS	\$ 74,720	\$ 74,892
LIABILITIES AND SHAREHOLDERS' EQUITY		
CURRENT LIABILITIES		
Accounts payable	\$ 1,051	\$ 953
Accrued compensation	1,309	1,649
Accrued royalties	1,116	1,116
Accrued expenses and other current liabilities	379	452
Accrued severance from acquisition	2,314	2,314
Right-of-use and financing lease liabilities, current	1,029	665
Current liabilities of discontinued operations (Note 11)	-	45
Total current liabilities	7,198	7,194
NONCURRENT LIABILITIES		
Right-of-use and financing lease liabilities, noncurrent	2,638	2,204
Contingent consideration liabilities	42,181	39,900
TOTAL LIABILITIES	52,017	49,298
Commitments and contingencies (Note 6)		
Series A Redeemable Convertible Preferred Stock, no par value; stated value \$1,000 per share; 5 shares issued and outstanding at December 31, 2023; aggregate liquidation preference of \$5,296 as of December 31, 2023		
	-	5,126
SHAREHOLDERS' EQUITY		
Preferred stock, no par value, 5,000 shares authorized; no shares issued and outstanding	-	-
Common stock, no par value, 230,000 shares authorized; 13,368 and 8,261 shares issued and outstanding at June 30, 2024 and December 31, 2023, respectively	326,201	310,295
Accumulated other comprehensive income	37	49
Accumulated deficit	(303,535)	(289,876)
Total shareholders' equity	22,703	20,468
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 74,720	\$ 74,892

Where
Tomorrow
LIVES