# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10-O

	FORM 10-Q	. 20549		
(Mark One)	101111110 Q			
☑ QUARTERLY REPORT PURSUANT TO SECTION 13	OR 15(d) OF THE SECURIT the quarterly period ended Sep OR		ACT OF 1934	
☐ TRANSITION REPORT PURSUANT TO SECTION 13 For	3 OR 15(d) OF THE SECURI's the transition period from Commission File Number	to	EACT OF 1934	
€ K	imball <sup>®</sup> El	ectro	nics	
	BALL ELECTRO	*	2.	
Indiana (State or other juris incorporation or or 1205 Kimball Bouleyard	sdiction of ganization)	_	5-2047713  eyer Identification No.)  47546	
(Address of principal ex		(	Zip Code)	
	(812) 634-4000			
Regi	strant's telephone number, inc	luding area code		
8-	Not Applicable			
Former name, form	ner address and former fiscal y	ear, if changed sind	ce last report	
Saguritia	s registered nursuant to Sect	ion 12(b) of the A	at.	
Title of each Class	s registered pursuant to Sect <u>Trading Symbol</u>		ct. <u>exchange on which registered</u>	
Common Stock, no par value	KE		sdaq Stock Market LLC	
Indicate by check mark whether the registrant (1) has filed the preceding 12 months (or for such shorter period that the the past 90 days.  Yes ⊠ No □	all reports required to be filed e registrant was required to file	by Section 13 or 1 e such reports), and	5(d) of the Securities Exchange (2) has been subject to such fil	Act of 1934 during requirements
Indicate by check mark whether the registrant has submitte Regulation S-T (Section 232.405 of this chapter) during the files). Yes $\boxtimes$ No $\square$	d electronically every Interact e preceding 12 months (or for	ive Data File requi such shorter period	red to be submitted pursuant to I that the registrant was required	Rule 405 of I to submit such
Indicate by check mark whether the registrant is a large accemerging growth company. See the definitions of "large accin Rule 12b-2 of the Exchange Act.	celerated filer, an accelerated f ceelerated filer," "accelerated f	iler, a non-accelera iler," "smaller repo	ted filer, a smaller reporting cor orting company," and "emerging	npany, or an g growth compan
$\varepsilon$	Accelerated filer Smaller reporting company		Emerging growth company	
If an emerging growth company, indicate by check mark if revised financial accounting standards provided pursuant to			transition period for complying	with any new or
Indicate by check mark whether the registrant is a shell cor	npany (as defined in Rule 12b	-2 of the Exchange	Act).	

The number of shares outstanding of the Registrant's common stock as of October 24, 2024 was 24,680,651 shares.

Yes □ No 🗵

# KIMBALL ELECTRONICS, INC. $\label{eq:form 10-Q} FORM~10-Q$

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# PART I. FINANCIAL INFORMATION

# **Item 1. Financial Statements**

# KIMBALL ELECTRONICS, INC.

# CONDENSED CONSOLIDATED BALANCE SHEETS

(Amounts in Thousands, Except for Share Data)

		(Unaudited)		I 20
	September 30, 2024			June 30, 2024
ASSETS				
Current Assets:				
Cash and cash equivalents	\$	76,564	\$	77,965
Receivables, net of allowances of \$332 and \$1,002, respectively		264,036		282,336
Contract assets		74,326		76,320
Inventories		335,272		338,116
Prepaid expenses and other current assets		32,496		44,682
Assets held for sale		_		27,587
Total current assets		782,694		847,006
Property and Equipment, net of accumulated depreciation of \$318,609 and \$309,499, respectively		275,674		269,659
Goodwill		6,191		6,191
Other Intangible Assets, net of accumulated amortization of \$27,604 and \$27,300, respectively		2,880		2,994
Other Assets, net		81,617		82,069
Total Assets	\$	1,149,056	\$	1,207,919
LIABILITIES AND SHARE OWNERS' EQUITY				
Current Liabilities:				
Current portion of borrowings under credit facilities	\$	45,915	S	59,837
Accounts payable	Ψ	216,704	Ψ	213,551
Advances from customers		35,616		30,151
Accrued expenses		45,492		63,189
Liabilities held for sale		_		8,594
Total current liabilities		343,727	_	375,322
Other Liabilities:		0.0,727		0,0,022
Long-term debt under credit facilities, less current portion		200,000		235,000
Long-term income taxes payable				3,255
Other long-term liabilities		57,571		53,881
Total other liabilities		257,571		292,136
Share Owners' Equity:		207,071		2,72,120
Preferred stock-no par value				
Shares authorized: 15,000,000 Shares issued: None		_		
Common stock-no par value				
Shares authorized: 150,000,000 Shares issued: 29,430,000				
Shares outstanding: 24,679,000 and 24,733,000, respectively		_		_
Additional paid-in capital		319,175		319,463
Retained earnings		319,718		316,564
Accumulated other comprehensive loss		(11,769)		(17,807)
Treasury stock, at cost:				
Shares: 4,751,000 and 4,697,000, respectively		(79,366)		(77,759)
Total Share Owners' Equity		547,758		540,461
Total Liabilities and Share Owners' Equity	\$	1,149,056	\$	1,207,919

# KIMBALL ELECTRONICS, INC. CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(Amounts in Thousands, Except for Per Share Data)

**Three Months Ended** September 30 2024 2023 (Unaudited) Net Sales 374,256 438,081 402,539 Cost of Sales 350,656 Gross Profit 23,600 35,542 Selling and Administrative Expenses 13,427 16,052 Restructuring Expense 2,322 Gain on Disposal (1,264)Operating Income 9,115 19,490 Other Income (Expense): Interest income 222 299 Interest expense (4,792)(5,447)Non-operating income (expense), net (1,661)(1,131)Other income (expense), net (6,231)(6,279)Income Before Taxes on Income 2,884 13,211 Provision (Benefit) for Income Taxes (270)2,457 3,154 10,754 Net Income Earnings Per Share of Common Stock: \$ 0.13 \$ 0.43 Basic Diluted \$ 0.12 \$ 0.43 Average Number of Shares Outstanding: 24,979 Basic 25,041

See Notes to Condensed Consolidated Financial Statements.

Diluted

25,235

25,238

# KIMBALL ELECTRONICS, INC. CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (Amounts in Thousands)

	Three Months Ended September 30, 2024					Three Months Ended September 30, 2023					
(Unaudited)		Pre-tax		Tax	Ne	et of Tax	Pre-tax		Tax	N	et of Tax
Net income				,	\$	3,154				\$	10,754
Other comprehensive income (loss):											
Foreign currency translation adjustments	\$	6,951	\$	_	\$	6,951	\$ (4,230)	\$	_	\$	(4,230)
Postemployment actuarial change		106		(35)		71	29		(7)		22
Derivative gain (loss)		(1,747)		445		(1,302)	(387)		78		(309)
Reclassification to (earnings) loss:											
Derivatives		384		(106)		278	(2,867)		654		(2,213)
Amortization of actuarial change		53		(13)		40	(6)		1		(5)
Other comprehensive income (loss)	\$	5,747	\$	291	\$	6,038	\$ (7,461)	\$	726	\$	(6,735)
Total comprehensive income					\$	9,192				\$	4,019

# KIMBALL ELECTRONICS, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Amounts in Thousands)

		Three Mo Septer				
(Unaudited)		2024		2023		
Cash Flows From Operating Activities:						
Net income	\$	3,154	\$	10,754		
Adjustments to reconcile net income to net cash provided by operating activities:						
Depreciation and amortization		9,195		9,017		
Gain on sales of assets		(126)		(10)		
Deferred income taxes		3,146		694		
Gain on disposal		(1,264)		_		
Stock-based compensation		2,072		1,693		
Other, net		646		315		
Change in operating assets and liabilities:						
Receivables		20,091		45,253		
Contract assets		1,994		(8,877)		
Inventories		5,110		(34,023)		
Prepaid expenses and other assets		13,013		589		
Accounts payable		2,300		(11,564)		
Advances from customers		8,685		7,574		
Accrued expenses and taxes payable		(22,542)		(8,614)		
Net cash provided by operating activities		45,474		12,801		
Cash Flows From Investing Activities:						
Capital expenditures		(13,357)		(11,191)		
Proceeds from sales of assets		225		53		
Purchases of capitalized software		(165)		(148)		
Net proceeds from disposal		18,507		(1.0)		
Other, net		16		(16)		
Net cash provided by (used for) investing activities		5,226		(11,302)		
Cash Flows From Financing Activities:		3,220		(11,302)		
Payments on credit facilities		(50,000)		<u></u>		
Net change in revolving credit facilities		900		15,350		
Repurchases of common stock		(2,917)		15,550		
Payments related to tax withholding for stock-based compensation		(937)		(1,365)		
•		` /	_	13,985		
Net cash (used for) provided by financing activities		(52,954) 1,830				
Effect of Exchange Rate Change on Cash and Cash Equivalents			_	(549)		
Net (Decrease) Increase in Cash, Cash Equivalents, and Restricted Cash		(424)		14,935		
Cash, Cash Equivalents, and Restricted Cash at Beginning of Period (1)		78,779	Φ.	43,864		
Cash, Cash Equivalents, and Restricted Cash at End of Period (1)	\$	78,355	\$	58,799		
Supplemental Disclosure of Cash Flow Information						
Cash paid during the period for:						
Income taxes	\$	5,269	\$	4,913		
Interest expense	\$	7,179	\$	3,378		
Non-cash investing activity:						
Unpaid purchases of property and equipment at the end of the period  (1) The following table reconciles cash and cash equivalents in the balance sheets to cash, cash equivalents, and restricted cash per the statements of cash flows. The restricted cash included in Prepaid expenses and other current assets on the balance sheet represents funds held by the Company for a foreign subsidiary's employee savings plan.	\$	855	\$	2,393		
(Unaudited)	Se	eptember 30, 2024		June 30, 2024		
Cash and Cash Equivalents	\$	76,564	\$	77,965		
Restricted Cash included in Prepaid expenses and other current assets	\$	1,791	\$	814		
	\$	78,355	\$	78,779		
Total Cash, Cash Equivalents, and Restricted Cash at end of period	φ	10,333	Φ	10,119		

# KIMBALL ELECTRONICS, INC. CONDENSED CONSOLIDATED STATEMENTS OF SHARE OWNERS' EQUITY (Amounts in Thousands, Except for Share Data)

Three Months Ended

	Retai	ned Earnings		ccumulated Other nprehensive Income (Loss)	Tre	asury Stock		otal Share ners' Equity
\$ 319,463	\$	316,564	\$	(17,807)	\$	(77,759)	\$	540,461
		3,154						3,154
				6,038				6,038
1,958								1,958
(2,246)						1,285		(961)
						(2,892)		(2,892)
\$ 319,175	\$	319,718	\$	(11,769)	\$	(79,366)	\$	547,758
	1,958 (2,246)	Capital   Retain	Capital   Retained Earnings   \$ 319,463   \$ 316,564   3,154	Capital   Retained Earnings	Capital         Retained Earnings         (Loss)           \$ 319,463         \$ 316,564         \$ (17,807)           3,154         6,038           1,958         (2,246)	Capital         Retained Earnings         (Loss)         Tree           \$ 319,463         \$ 316,564         \$ (17,807)         \$           3,154         6,038         6,038         6,038           1,958         (2,246)         6,038 <td>Capital         Retained Earnings         (Loss)         Treasury Stock           \$ 319,463         \$ 316,564         \$ (17,807)         \$ (77,759)           3,154         6,038           1,958         1,285           (2,246)         1,285           (2,892)         1,285</td> <td>Capital         Retained Earnings         (Loss)         Treasury Stock         Own           \$ 319,463         \$ 316,564         \$ (17,807)         \$ (77,759)         \$           3,154         6,038         \$ (17,807)</td>	Capital         Retained Earnings         (Loss)         Treasury Stock           \$ 319,463         \$ 316,564         \$ (17,807)         \$ (77,759)           3,154         6,038           1,958         1,285           (2,246)         1,285           (2,892)         1,285	Capital         Retained Earnings         (Loss)         Treasury Stock         Own           \$ 319,463         \$ 316,564         \$ (17,807)         \$ (77,759)         \$           3,154         6,038         \$ (17,807)

Amounts at June 30, 2023	\$ 315,482	\$ 296,053	\$ (11,046)	\$ (76,495)	\$ 523,994
Net income		10,754			10,754
Other comprehensive income (loss)			(6,735)		(6,735)
Compensation expense related to stock compensation plans	1,613				1,613
Performance and restricted share issuance (107,000 shares and 14,000 shares, respectively)	(2,840)			1,476	(1,364)
Amounts at September 30, 2023	\$ 314,255	\$ 306,807	\$ (17,781)	\$ (75,019)	\$ 528,262

# KIMBALL ELECTRONICS, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

# Note 1. Business Description and Summary of Significant Accounting Policies

# **Business Description:**

Kimball Electronics, Inc. (also referred to herein as "Kimball Electronics," the "Company," "we," "us," or "our") is a global, multifaceted manufacturing solutions provider. We provide electronics manufacturing services ("EMS"), including engineering and supply chain support, to customers in the automotive, medical, and industrial end markets. We deliver a package of value that begins with our core competency of producing durable electronics, and we further offer contract manufacturing services for non-electronic components, medical disposables, and precision molded plastics. Our design and manufacturing expertise coupled with robust processes and procedures help us ensure that we deliver the highest levels of quality, reliability, and service throughout the entire life cycle of our customers' products. We deliver award-winning service across our highly integrated global footprint, which is enabled by our largely common operating system, procedures, and standardization. We are well recognized by customers and industry trade publications for our excellent quality, reliability, and innovative service.

# Basis of Presentation:

The Condensed Consolidated Financial Statements presented herein reflect the consolidated financial position as of September 30, 2024 and June 30, 2024, results of operations for the three months ended September 30, 2024 and 2023, cash flows for the three months ended September 30, 2024 and 2023, and share owners' equity for the three months ended September 30, 2024 and 2023. The financial data presented herein is unaudited and should be read in conjunction with the annual Consolidated Financial Statements as of and for the year ended June 30, 2024 and related notes thereto included in our Annual Report on Form 10-K. As such, certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP") have been condensed or omitted, although we believe that the disclosures are adequate to make the information presented not misleading. Intercompany transactions and balances have been eliminated. Management believes the financial statements include all adjustments (consisting only of normal recurring adjustments) considered necessary to present fairly the financial statements for the interim periods. The results of operations for the interim periods shown in this report are not necessarily indicative of results for any future interim period or for the entire fiscal year.

## Revenue Recognition:

We recognize revenue in accordance with the standard issued by the Financial Accounting Standards Board ("FASB"), Revenue from Contracts with Customers and all the related amendments. Our revenue from contracts with customers is generated primarily from manufacturing services provided for the production of electronic assemblies, components, medical devices, medical disposables, precision molded plastics, and automation, test, and inspection equipment built to customer's specifications. Our customer agreements are generally not for a definitive term but continue for the relevant product's life cycle. Typically, our customer agreements do not commit the customer to purchase our services until a purchase order is provided, which is generally short term in nature. Customer purchase orders primarily have a single performance obligation. Generally, the prices stated in the customer purchase orders are agreed upon prices for the manufactured product and do not vary over the term of the order, and therefore, the majority of our contracts do not contain variable consideration. In limited circumstances, we may enter into a contract which contains minimum quantity thresholds to cover our capital costs, and we may offer our customer a rebate for specific volume thresholds or other incentives; in these cases, the rebates or incentives are accounted for as variable consideration.

The majority of our revenue is recognized over time as manufacturing services are performed as we manufacture a product to customer specifications with no alternative use and we have an enforceable right to payment for performance completed to date. The remaining revenue for manufacturing services is recognized when the customer obtains control of the product, typically either upon shipment or delivery of the product dependent on the terms of the contract, and the customer is able to direct the use of and obtain substantially all of the remaining benefits from the asset. We generally recognize revenue over time using costs based input methods, in which judgment is required to evaluate assumptions including anticipated margins to estimate the corresponding amount of revenue to recognize. Costs used as a basis for estimating anticipated margins include material, direct and indirect labor, and appropriate applied overheads. Anticipated margins are determined based on historical or quoted customer pricing. Costs based input methods are considered a faithful depiction of our efforts and progress toward satisfying our performance obligations for manufacturing services and for which we believe we are entitled to payment for performance completed to date. The cumulative effect of revisions to estimates related to net contract revenues or costs are recorded in the period in which the revisions to estimates are identified and the amounts can be reasonably estimated.

We have elected to account for shipping and handling activities related to contracts with customers as costs to fulfill our promise to transfer the associated services and products. Accordingly, we record customer payments of shipping and handling costs as a component of net sales and classify such costs as a component of cost of sales. We recognize sales net of applicable sales or value add taxes. Based on estimated product returns and price concessions, a reserve for returns and allowances is recorded at the time revenue is recognized, resulting in a reduction of net revenue.

Direct incremental costs to obtain and fulfill a contract are capitalized as a contract asset only if they are material, expected to be recovered, and are not accounted for in accordance with other guidance. Incidental items that are immaterial in the context of the contract are recognized as expense in the period incurred.

## Trade Accounts Receivable:

The Company's trade accounts receivable are recorded per the terms of the agreement or sale, and accrued interest is recognized when earned. Our policy for estimating the allowance for credit losses on trade accounts receivable includes analysis of such items as aging, credit worthiness, payment history, and historical bad debt experience. Management uses these specific analyses in conjunction with an evaluation of the general economic and market conditions to estimate expected credit losses. Management believes that historical loss information generally provides a basis for its assessment of expected credit losses. Trade accounts receivable are written off after exhaustive collection efforts occur and the receivable is deemed uncollectible. Adjustments to the allowance for credit losses are recorded in Selling and Administrative Expenses on our Condensed Consolidated Statements of Income.

In the ordinary course of business, customers periodically negotiate extended payment terms on trade accounts receivable. Customary terms require payment within 30 to 45 days, with any terms beyond 45 days being considered extended payment terms. We participate in our customers' supply chain financing arrangements for certain of our accounts receivables in order to extend terms for the customer without negatively impacting our cash flow. These arrangements in all cases do not contain recourse provisions which would obligate us in the event of our customers' failure to pay. Receivables are considered sold when they are transferred beyond the reach of Kimball Electronics and its creditors, the purchaser has the right to pledge or exchange the receivables, and we have surrendered control over the transferred receivables. In the three months ended September 30, 2024 and 2023, we sold, without recourse, \$87.3 million and \$103.0 million of accounts receivable, respectively. For the three months ended September 30, 2024 and 2023, factoring fees were \$0.5 million and \$0.9 million. Factoring fees are recorded in Non-operating income (expense), net on our Condensed Consolidated Statements of Income for the three months ended September 30, 2024. Prior to fiscal year 2025, factoring fees were recorded in Selling and Administrative Expenses.

During the three months ended December 31, 2023, changes to the expected timing of payments from and risk of default for a customer resulted in the recording of an allowance for credit losses of \$2.0 million in Selling and Administrative Expenses on our Condensed Consolidated Statements of Income. Although the customer is not in bankruptcy and we will continue to pursue full recovery, an allowance was deemed necessary in consideration of the expected timing of payments and risk of default. The amount expected to be collected after twelve months is included in Other Assets, net on the Condensed Consolidated Balance Sheet. At September 30, 2024, the noncurrent receivable associated with this customer in Other Assets, net totaled \$2.7 million, which is net of the \$2.0 million allowance for expected credit losses. The current portion of receivables from this customer is \$2.2 million at September 30, 2024.

# Non-operating Income (Expense), net:

Non-operating income (expense), net includes the impact of such items as foreign currency rate movements and related derivative gain or loss, fair value adjustments on supplemental employee retirement plan ("SERP") investments, government subsidies, factoring fees, bank charges, and other miscellaneous non-operating income and expense items that are not directly related to operations. Prior to fiscal year 2025, factoring fees were recorded in Selling and Administrative Expenses on our Condensed Consolidated Statements of Income. The gain (loss) on SERP investments is offset by a change in the SERP liability that is recognized in Selling and Administrative Expenses.

Components of Non-operating income (expense), net:

	Three Months Ended September 30							
(Amounts in Thousands)		2024		2023				
Foreign currency/derivative gain (loss)	\$	(1,034)	\$	(674)				
Gain (loss) on SERP investments		345		(177)				
Factoring fees		(537)		_				
Credit facilities and bank fees		(263)		(201)				
Other		(172)		(79)				
Non-operating income (expense), net	\$	(1,661)	\$	(1,131)				

## Income Taxes:

In determining the quarterly provision for income taxes, we use an estimated annual effective tax rate which is based on expected annual income, statutory tax rates, and available tax planning opportunities in the various jurisdictions in which we operate. Unusual or infrequently occurring items are separately recognized in the quarter in which they occur.

Deferred income tax assets and liabilities, recorded in Other Assets, net and Other long-term liabilities, respectively, in the Condensed Consolidated Balance Sheets, are recognized for the estimated future tax consequences attributable to temporary differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. These assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which the temporary differences are expected to reverse. We evaluate the recoverability of deferred tax assets each quarter by assessing the likelihood of future taxable income and available tax planning strategies that could be implemented to realize our deferred tax assets. If recovery is not likely, we provide a valuation allowance based on our best estimate of future taxable income in the various taxing jurisdictions and the amount of deferred taxes ultimately realizable. Future events could change management's assessment.

We operate within multiple taxing jurisdictions and are subject to tax audits in these jurisdictions. These audits can involve complex uncertain tax positions, which may require an extended period of time to resolve. A tax benefit from an uncertain tax position may be recognized only if it is more likely than not that the tax position will be sustained on examination by taxing authorities, based on the technical merits of the position. We maintain a liability for uncertain income tax and other tax positions, including accrued interest and penalties on those positions. As tax positions are effectively settled, the tax liability is adjusted accordingly. We recognize interest and penalties related to unrecognized tax benefits in Provision for Income Taxes on the Condensed Consolidated Statements of Income.

The U.S. Tax Cuts and Jobs Act ("Tax Reform") was enacted into law on December 22, 2017, making broad and complex changes to the U.S. tax code, for which complete guidance may have not yet been issued. Tax Reform, in addition to other changes, required a one-time transition tax on certain unremitted earnings of foreign subsidiaries that is payable over an eight-year period. As of September 30, 2024 and June 30, 2024, the remaining provision recorded for the one-time deemed repatriation tax was \$3.3 million and \$5.9 million, respectively, payable through fiscal year 2026. As of September 30, 2024, the remaining deemed repatriation tax is short term and is recorded in Accrued expenses on the Condensed Consolidated Balance Sheets.

# New Accounting Standards:

# Not Yet Adopted:

In November 2023, the Financial Accounting Standards Board ("FASB") issued guidance on Improvements to Reportable Segment Disclosures, requiring additional, more detailed information about a reportable segment. The guidance is effective for fiscal years beginning after December 15, 2023 and for interim periods beginning after December 15, 2024. Early adoption is permitted. We are currently evaluating the impact of the adoption of this guidance on our consolidated financial statements.

In December 2023, the FASB issued guidance on Improvements to Income Tax Disclosures, intended to enhance the transparency and decision usefulness of income tax disclosures. The guidance is effective for fiscal years beginning after December 15, 2024. Early adoption is permitted. We are currently evaluating the impact of the adoption of this guidance on our consolidated financial statements.

## Note 2. Revenue from Contracts with Customers

Our revenue from contracts with customers is generated primarily from manufacturing services provided for the production of electronic assemblies, electronic and non-electronic components, medical devices, medical disposables, and precision molded plastics in automotive, medical, and industrial applications, to the specifications and designs of our customers.

The following table disaggregates our revenue by end market vertical for the three months ended September 30, 2024 and 2023.

	 Three Months En September 30	
(Amounts in Millions)	 2024	2023
Vertical Markets:	 	
Automotive	\$ 188.4 \$	212.5
Medical	89.8	102.4
Industrial	96.1	123.2
Total net sales	\$ 374.3 \$	438.1

For both the three months ended September 30, 2024 and 2023, approximately 97% of our net sales were recognized over time as manufacturing services were performed under a customer contract on a product with no alternative use and we have an enforceable right to payment for performance completed to date. The remaining sales revenues were recognized at a point in time when the customer obtained control of the products.

The timing differences of revenue recognition, billings to our customers, and cash collections from our customers result in billed accounts receivable and unbilled accounts receivable. Contract assets on the Condensed Consolidated Balance Sheets relate to unbilled accounts receivable and occur when revenue is recognized over time as manufacturing services are provided and the billing to the customer has not yet occurred as of the balance sheet date, which are generally transferred to receivables in the next fiscal quarter due to the short-term nature of the manufacturing cycle. Contract assets were \$74.3 million and \$76.3 million as of September 30, 2024 and June 30, 2024, respectively.

The Company may receive payments from customers in advance of the satisfaction of performance obligations primarily for material price variances, inventory purchases, tooling, or other miscellaneous services or costs. These payments are recognized as contract liabilities until the performance obligations are completed and are included in Advances from customers, if inventory related, and Accrued expenses, if not inventory related, on the Condensed Consolidated Balance Sheets, which amounted to \$42.3 million and \$43.1 million as of September 30, 2024 and June 30, 2024, respectively. Our performance obligations are short term in nature and therefore our contract liabilities are all expected to be settled within twelve months. We also have deposits associated with inventory purchases classified as long term. See Note 5 - Inventories of Notes to Condensed Consolidated Financial Statements for further discussion.

# Note 3. Sale of GES

Following approval by our Board of Directors, on July 31, 2024, we entered into a definitive agreement and closed on the sale of 100% of the equity interests in GES to Averna Test Systems, Inc., resulting in cash proceeds after costs to sell of \$18.5 million, which is subject to additional purchase price adjustments. The pre-tax gain recognized on the sale in the first quarter of fiscal year 2025 was \$1.3 million. In fiscal year 2024, following the Company's decision to divest of GES, we classified the disposal group as held for sale and recognized \$22.9 million in pre-tax impairment charges.

The following table summarizes net sales and income (loss) before taxes on income for the disposal group:

	Three Mo Septer	
(Amounts in Thousands)	2024	2023
Net Sales	\$ 2,075	\$ 10,285
Income (Loss) Before Taxes on Income (1)	\$ 985	\$ (595)

(1) Includes gain on sale of \$1.3 million for the three months ended September 30, 2024. Each period also includes allocated corporate overhead expenses.

# Note 4. Restructuring and Subsequent Event

In the three months ended September 30, 2024, we continued our restructuring efforts to align our cost structure with reduced end market demand levels, including resizing our workforce and taking specific cost actions, and recorded restructuring expense of \$2.3 million which were primarily employee-related costs. The cumulative amount incurred since inception of these efforts beginning in fiscal year 2024 through September 30, 2024 was \$4.7 million. We expect to continue executing these previously announced restructuring efforts over the remainder of the fiscal year and estimate between \$2.0 million and \$3.0 million of additional pre-tax restructuring charges.

In addition, on November 4, 2024, the Company announced that its Board of Directors has approved a plan to cease operations at our Tampa facility, expected to be completed by the end of the fiscal year. The decision was another important step towards sharpening our strategic focus, while leveraging our global footprint and streamlining the operating structure. We expect to incur approximately \$8.0 million to \$11.0 million in total exit costs, including most significantly \$6.0 million to \$7.0 million in employee termination benefits and \$2.0 million to \$3.0 million in logistical costs to transfer and validate programs at our other facilities. We expect these costs to be predominantly cash expenditures, and a majority are anticipated to be incurred over the remainder of fiscal year 2025. As the commitment to this disposal plan occurred subsequent to September 30, 2024, no charges have been incurred or recorded in the quarter.

## Note 5. Inventories

Inventories were valued using the lower of first-in, first-out ("FIFO") cost and net realizable value. Inventory components were as follows:

(Amounts in Thousands)	Septen	nber 30, 2024	 June 30, 2024
Finished products	\$	192	\$ 141
Work-in-process		_	_
Raw materials		335,080	337,975
Total inventory	\$	335,272	\$ 338,116

Additionally, as of September 30 and June 30, 2024, we have raw materials inventory totaling \$43.1 million and \$42.8 million, respectively, classified as long-term included in Other Assets, net in our Condensed Consolidated Balance Sheets. This inventory is associated with a customer who is remediating a recall and we do not expect the inventory to be consumed within the next twelve months. As of September 30 and June 30, 2024, we have received deposits totaling \$42.0 million and \$38.7 million, respectively, from this customer related to this inventory, which is included in Other long-term liabilities in our Condensed Consolidated Balance Sheets.

# Note 6. Accumulated Other Comprehensive Income (Loss)

During the three months ended September 30, 2024 and 2023, the changes in the balances of each component of Accumulated Other Comprehensive Income (Loss), net of tax, were as follows:

# **Accumulated Other Comprehensive Income (Loss)**

F	Foreign Currency Translation Adjustments		Derivative Gain (Loss)		Benefits	A	accumulated Other Comprehensive Income (Loss)
\$	(14,260)	\$	(2,395)	\$	(1,152)	\$	(17,807)
	6,951		(1,302)		71		5,720
			278		40		318
	6,951		(1,024)		111		6,038
\$	(7,309)	\$	(3,419)	\$	(1,041)	\$	(11,769)
\$	(11,832)	\$	1,368	\$	(582)	\$	(11,046)
	(4,230)		(309)		22		(4,517)
	<u> </u>		(2,213)		(5)		(2,218)
	(4,230)		(2,522)		17		(6,735)
\$	(16,062)	\$	(1,154)	\$	(565)	\$	(17,781)
	\$	**Majustments**  \$ (14,260) 6,951 6,951  \$ (7,309)  \$ (11,832) (4,230) (4,230)	**Translation Adjustments**  \$ (14,260) \$ 6,951	Translation Adjustments         Derivative Gain (Loss)           \$ (14,260)         \$ (2,395)           6,951         (1,302)           —         278           6,951         (1,024)           \$ (7,309)         \$ (3,419)           \$ (11,832)         \$ 1,368           (4,230)         (309)           —         (2,213)           (4,230)         (2,522)	Foreign Currency Translation Adjustments         Derivative Gain (Loss)         Matrix           \$ (14,260)         \$ (2,395)         \$ (2,395)         \$ (1,302)           —         278         — (1,024)         — (1,024)         — (2,0213)         — (2,213)         — (2,212)         — (2,2522)         — (2,522)         — (2,522)         — (2,5213)         — (2,522)         — (2,523)         — (2,523)         — (2,523)         — (2,523)         — (2,523)         — (2,523)         — (2,523)         — (2,523)         — (2,523)         — (2,523)         — (2,523)         — (2,523)         — (2,523)         — (2,523)<	Translation Adjustments         Derivative Gain (Loss)         Net Actuarial Gain (Loss)           \$ (14,260)         \$ (2,395)         \$ (1,152)           6,951         (1,302)         71           —         278         40           6,951         (1,024)         111           \$ (7,309)         \$ (3,419)         \$ (1,041)           \$ (11,832)         \$ 1,368         \$ (582)           (4,230)         (309)         22           —         (2,213)         (5)           (4,230)         (2,522)         17	Foreign Currency Translation Adjustments         Derivative Gain (Loss)         Benefits Net Actuarial Gain (Loss)         Adjustments           \$ (14,260)         \$ (2,395)         \$ (1,152)

The following reclassifications were made from Accumulated Other Comprehensive Income (Loss) to the Condensed Consolidated Statements of Income:

Reclassifications from Accumulated Other Comprehensive Income (Loss)	Three Months Ended September 30				Affected Line Item in the Condensed
(Amounts in Thousands)		2024 2023		2023	Consolidated Statements of Income
Derivative gain (loss) (1)	\$	(384)	\$	2,867	Cost of Sales
		106		(654)	Benefit (Provision) for Income Taxes
	\$	(278)	\$	2,213	Net of Tax
Postemployment Benefits:					
Amortization of actuarial gain (2)		(53)		6	Non-operating income (expense), net
		13		(1)	Benefit (Provision) for Income Taxes
	\$	(40)	\$	5	Net of Tax
Total reclassifications for the period	\$	(318)	\$	2,218	Net of Tax

Amounts in parentheses indicate reductions to income.

- (1) See Note 10 Derivative Instruments of Notes to Condensed Consolidated Financial Statements for further information on derivative instruments.
- (2) See Note 11 Employee Benefit Plans of Notes to Condensed Consolidated Financial Statements for further information on postemployment benefit plans.

# Note 7. Commitments and Contingent Liabilities

The Company typically provides only assurance-type warranties for a limited time period, which cover workmanship and assures the product complies with specifications provided by or agreed upon with the customer. We maintain a provision for limited warranty repair or replacement of products manufactured and sold, which has been established in specific manufacturing contract agreements. We estimate product warranty liability at the time of sale based on historical repair or replacement cost trends in conjunction with the length of the warranty offered. Management refines the warranty liability regularly based on changes in historical cost trends and in certain cases where specific warranty issues become known. This product warranty liability and expense were immaterial during the three months ended September 30, 2024 and 2023.

# **Note 8. Credit Facilities**

Credit facilities consisted of the following:

		Available ing Capacity at	Borrowings Outstanding at			Borrowings Outstanding at
(Amounts in Millions, in U.S Dollar Equivalents)	Septer	mber 30, 2024	Septer	nber 30, 2024		June 30, 2024
Primary credit facility (1)	\$	63.1	\$	236.5	\$	285.5
Secondary credit facility (2)		100.0		_		_
Thailand overdraft credit facility (3)		10.1		_		_
China revolving credit facility (3)		7.1		_		_
Netherlands revolving credit facility (3)		0.9		9.4		9.3
Poland revolving credit facility (3)		5.6		_		_
Total credit facilities	\$	186.8	\$	245.9	\$	294.8
Less: current portion			\$	(45.9)	\$	(59.8)
Long-term debt under credit facilities, less current portion (4)			\$	200.0	\$	235.0

(1) The Company maintains a U.S. primary credit facility (the "primary credit facility") among the Company, the lenders party thereto, and JPMorgan Chase Bank, N. A., as Administrative Agent, and Bank of America, N.A., as Documentation Agent, scheduled to mature May 4, 2027. The primary credit facility provides for \$300 million in borrowings, with an option to increase the amount available for borrowing to \$450 million upon request, subject to the consent of each lender participating in such increase. This facility is maintained for working capital and general corporate purposes of the Company. A commitment fee is payable on the unused portion of the credit facility at a rate that ranges from 10.0 to 25.0 basis points per annum as determined by the Company's ratio of consolidated total indebtedness to adjusted consolidated EBITDA, as defined in the primary credit facility. Types of borrowings available on the primary credit facility include revolving loans, multi-currency term loans, and swingline loans.

The interest rate on borrowings is dependent on the type and currencies of borrowings and will be one of the following options:

- any Term Benchmark borrowing denominated in U.S. Dollars will utilize the Secured Overnight Financing Rate ("SOFR"), which is a rate per annum equal to the secured overnight financing rate for such business day published by the SOFR Administrator, the Federal Reserve Bank of New York, on the immediately succeeding business day, plus the Revolving Commitment Term Benchmark spread which can range from 100.0 to 175.0 basis points based on the Company's ratio of consolidated total indebtedness to adjusted consolidated EBITDA;
- any Term Benchmark borrowing denominated in Euros will utilize the Euro Interbank Offered Rate ("EURIBOR") in effect two target days prior to the advance (adjusted upwards to reflect bank reserve costs) for such interest period as defined in the agreement, plus the Revolving Commitment Term Benchmark spread which can range from 100.0 to 175.0 basis points based on the Company's ratio of consolidated total indebtedness to adjusted consolidated EBITDA; or
- the Alternate Base Rate ("ABR"), which is defined as the highest of the fluctuating rate per annum equal to the higher of:
  - a. Prime Rate in the U.S. last quoted by the Wall Street Journal, and if this is ceased to be quoted, the highest bank prime loan rate or similar loan rate quoted by the Federal Reserve Board;
  - b. 1/2 of 1% per annum above the Federal Funds Effective Rate (as defined under the primary credit facility); or
  - c. 1% per annum above the Adjusted SOFR Rate (as defined under the primary credit facility);

plus the Revolving Commitment ABR spread which can range from 0.0 to 75.0 basis points based on the Company's ratio of consolidated total indebtedness to adjusted consolidated EBITDA.

The Company's financial covenants under the primary credit facility require:

• a ratio of consolidated total indebtedness minus unencumbered U.S. cash on hand in the United States in excess of \$15 million to adjusted consolidated EBITDA, determined as of the end of each of its fiscal quarters for the then most recently ended four fiscal quarters, to not be greater than 3.0 to 1.0, provided, however, that for each fiscal quarter end during the four quarter period following a material permitted acquisition, as defined in the Credit Agreement, the Company will not permit this financial covenant to be greater than 3.5 to 1.0 for each such fiscal quarter end, and,

• an interest coverage ratio, defined as that ratio of consolidated EBITDA for such period to cash interest expense for such period, for any period of four consecutive fiscal quarters, to not be less than 3.5 to 1.0.

The Company had \$0.4 million in letters of credit contingently committed against the primary credit facility at both September 30, 2024 and June 30, 2024.

(2) The Company amended its 364-day multi-currency revolving credit facility agreement on January 5, 2024 (the "secondary credit facility"), which allows for borrowings up to \$100.0 million, among the Company, as borrower, certain subsidiaries of the Company as guarantors, the lenders party thereto, JPMorgan Chase Bank, N.A., as Administrative Agent and Bank of America, N.A., as Documentation Agent. The secondary credit facility has a maturity date of January 3, 2025. The proceeds of the loans are to be used for working capital and general corporate purposes of the Company. A commitment fee on the unused portion of principal amount of this secondary credit facility is payable at 30.0 basis points per annum.

The interest rate on borrowings is dependent on the type of borrowings and will be one of the following options:

- any Term Benchmark borrowing denominated in U.S. Dollars will utilize the Secured Overnight Financing Rate ("SOFR"), which is a rate per
  annum equal to the secured overnight financing rate for such business day published by the SOFR Administrator, the Federal Reserve Bank of
  New York, on the immediately succeeding business day, plus a Revolving Commitment Term Benchmark spread of 175.0 basis points;
- any Term Benchmark borrowing denominated in Euros will utilize the Euro Interbank Offered Rate ("EURIBOR") in effect two target days prior
  to the advance (adjusted upwards to reflect bank reserve costs) for such interest period as defined in the agreement, plus a Revolving
  Commitment Term Benchmark spread of 175.0 basis points; or
- the Alternate Base Rate ("ABR"), which is defined as the highest of the fluctuating rate per annum equal to the higher of:
  - a. Prime Rate in the U.S. last quoted by the Wall Street Journal, and if this is ceased to be quoted, the highest bank prime loan rate or similar loan rate quoted by the Federal Reserve Board;
  - b. 1/2 of 1% per annum above the Federal Funds Effective Rate (as defined under the primary credit facility); or
  - c. 1% per annum above the Adjusted SOFR Rate (as defined under the primary credit facility);

plus a Revolving Commitment ABR spread of 75.0 basis points.

The Company's financial covenants under this secondary credit facility are the same as the financial covenants for its primary credit facility.

- (3) The Company also maintains foreign credit facilities for working capital and general corporate purposes at specific foreign locations rather than utilizing funding from intercompany sources. These foreign credit facilities can be canceled at any time by either the bank or us and generally include renewal clauses. Interest on borrowing under these facilities is charged at a rate as defined under the respective foreign credit facility. As a result of the GES divestiture that occurred on July 31, 2024, the Company no longer has the Vietnam credit facility, which allowed for borrowings up to \$5.0 million.
- (4) The amount of long-term debt under credit facilities, less current maturities, reflects the borrowings on the primary credit facility that the Company intends, and has the ability, to refinance for a period longer than twelve months. The primary credit facility matures on May 4, 2027.

The weighted-average interest rate on borrowings outstanding under the credit facilities at both September 30, 2024 and June 30, 2024 were 6.8%.

# Note 9. Fair Value

The Company categorizes assets and liabilities measured at fair value into three levels based upon the assumptions (inputs) used to price the assets or liabilities. Level 1 provides the most reliable measure of fair value, whereas level 3 generally requires significant management judgment. The three levels are defined as follows:

- Level 1: Unadjusted quoted prices in active markets for identical assets and liabilities.
- Level 2: Observable inputs other than those included in level 1. For example, quoted prices for similar assets or liabilities in active markets or quoted prices for identical assets or liabilities in inactive markets.
- · Level 3: Unobservable inputs reflecting management's own assumptions about the inputs used in pricing the asset or liability.

There were no changes in the inputs or valuation techniques used to measure fair values during the three months ended September 30, 2024. For more information on inputs and fair valuation techniques used, refer to our Annual Report on Form 10-K for the year ended June 30, 2024.

# Recurring Fair Value Measurements:

As of September 30, 2024 and June 30, 2024, the fair values of financial assets and liabilities that are measured at fair value on a recurring basis using the market approach are categorized as follows:

September 30, 2024

		sep	tember 50, 2024	
(Amounts in Thousands)	 Level 1		Level 2	Total
Assets	 			
Cash equivalents	\$ 17,431	\$	_	\$ 17,431
Derivatives: foreign exchange contracts	\$ _	\$	916	\$ 916
Trading securities: mutual funds held in nonqualified SERP	 5,780			5,780
Total assets at fair value	\$ 23,211	\$	916	\$ 24,127
Liabilities				
Derivatives: foreign exchange contracts	\$ 	\$	4,313	\$ 4,313
Total liabilities at fair value	\$ 	\$	4,313	\$ 4,313
			June 30, 2024	
(Amounts in Thousands)	 Level 1		Level 2	Total
Assets				
Derivatives: foreign exchange contracts	\$ _	\$	1,420	\$ 1,420
Trading securities: mutual funds held in nonqualified SERP	5,445			5,445
Total assets at fair value	\$ 5,445	\$	1,420	\$ 6,865
Liabilities				
Derivatives: foreign exchange contracts	\$ _	\$	2,485	\$ 2,485
Total liabilities at fair value	\$ 	\$	2,485	\$ 2,485

We had no level 3 assets or liabilities at September 30, 2024 and June 30, 2024, or any activity in Level 3 assets or liabilities during the three months ended September 30, 2024.

The nonqualified supplemental employee retirement plan ("SERP") assets consist primarily of equity funds, balanced funds, bond funds, and a money market fund. The SERP investment assets are offset by a SERP liability which represents the Company's obligation to distribute SERP funds to participants. See <a href="Note">Note</a> 11 - Employee Benefit Plans of Notes to Condensed Consolidated Financial Statements for further information regarding the SERP.

# Financial Instruments Not Carried At Fair Value:

Financial instruments that are not reflected in the Condensed Consolidated Balance Sheets at fair value that have carrying amounts which approximate fair value include notes receivable and borrowings under credit facilities. There were no changes to the inputs and valuation techniques used to assess the fair value of these financial instruments during the three months ended September 30, 2024. For more information on inputs and fair valuation techniques used, refer to our Annual Report on Form 10-K for the year ended June 30, 2024.

The carrying values of our cash deposit accounts, trade accounts receivable, and trade accounts payable approximate fair value due to the relatively short maturity and immaterial non-performance risk.

# **Note 10. Derivative Instruments**

# Foreign Exchange Contracts:

We operate internationally and are therefore exposed to foreign currency exchange rate fluctuations in the normal course of business. Our primary means of managing this exposure is to utilize natural hedges, such as aligning currencies used in the supply chain with the sale currency. To the extent natural hedging techniques do not fully offset currency risk, we use derivative instruments with the objective of reducing the residual exposure to certain foreign currency rate movements. Factors considered in the decision to hedge an underlying market exposure include the materiality of the risk, the volatility of the market, the duration of the hedge, the degree to which the underlying exposure is committed to, and the availability, effectiveness, and cost of derivative instruments. Derivative instruments are only utilized for risk management purposes and are not used for speculative or trading purposes.

We use forward contracts designated as cash flow hedges to protect against foreign currency exchange rate risks inherent in forecasted transactions denominated in a foreign currency. Non-designated foreign exchange contracts are also used to hedge against foreign currency exchange rate risks related to intercompany balances and other balance sheet positions denominated in currencies other than the functional currencies. As of September 30, 2024, we had outstanding foreign exchange contracts to hedge currencies against the U.S. dollar in the aggregate notional amount of \$27.1 million and to hedge currencies against the Euro in the aggregate notional amount of 56.4 million Euro. The notional amounts are indicators of the volume of derivative activities but may not be indicators of the potential gain or loss on the derivatives.

In limited cases due to unexpected changes in forecasted transactions, cash flow hedges may cease to meet the criteria to be designated as cash flow hedges. Depending on the type of exposure hedged, we may either purchase a derivative contract in the opposite position of the undesignated hedge or may retain the hedge until it matures if the hedge continues to provide an adequate offset in earnings against the currency revaluation impact of foreign currency denominated liabilities.

The fair value of outstanding derivative instruments is recognized on the Condensed Consolidated Balance Sheets as a derivative asset or liability and presented with Prepaid expenses and other current assets and Accrued expenses, respectively. When derivatives are settled with the counterparty, the derivative asset or liability is relieved and cash flow is impacted for the net settlement. For derivative instruments that meet the criteria of hedging instruments under FASB guidance, the gain or loss on the derivative instrument is initially recorded net of related tax effect in Accumulated Other Comprehensive Income (Loss), a component of Share Owners' Equity, and is subsequently reclassified into earnings in the period or periods during which the hedged transaction is recognized in earnings. The gain or loss associated with derivative instruments that are not designated as hedging instruments or that cease to meet the criteria for hedging under FASB guidance is reported immediately in Non-operating income (expense), net on the Condensed Consolidated Statements of Income.

Based on fair values as of September 30, 2024, we estimate that approximately \$2.9 million of pre-tax derivative loss deferred in Accumulated Other Comprehensive Loss will be reclassified into earnings, along with the earnings effects of related forecasted transactions, within the next 12 months. Gains on foreign exchange contracts are generally offset by losses in operating income in the income statement when the underlying hedged transaction is recognized in earnings. Because gains or losses on foreign exchange contracts fluctuate partially based on currency spot rates, the future effect on earnings of the cash flow hedges alone is not determinable, but in conjunction with the underlying hedged transactions, the result is expected to be a decline in currency risk. The maximum length of time we had hedged our exposure to the variability in future cash flows was 12 months as of both September 30, 2024 and June 30, 2024.

See Note 9 - Fair Value of Notes to Condensed Consolidated Financial Statements for further information regarding the fair value of derivative assets and liabilities and Note 6 - Accumulated Other Comprehensive Income (Loss) of Notes to Condensed Consolidated Financial Statements for the changes in deferred derivative gains and losses.

Information on the location and amounts of derivative fair values in the Condensed Consolidated Balance Sheets and derivative gains and losses in the Condensed Consolidated Statements of Income are presented below.

# Fair Value of Derivative Instruments on the Condensed Consolidated Balance Sheets

	As	set Derivat	ives			Liability Derivatives				
		Fair Value As of						Fair Value	e As of	
(Amounts in Thousands)	<b>Balance Sheet Location</b>	Sep	tember 30, 2024		June 30, 2024	Balance Sheet Location	Sept	ember 30, 2024	J	une 30, 2024
Derivatives Designated as Hedg	ging Instruments:									
Foreign exchange contracts	Prepaid expenses and other current assets	\$	916	\$	966	Accrued expenses	\$	3,621	\$	2,330
Derivatives Not Designated as l	Hedging Instruments:									
Foreign exchange contracts	Prepaid expenses and other current assets		_		454	Accrued expenses		692		155
Total derivatives		\$	916	\$	1,420		\$	4,313	\$	2,485

Three Months Ended

# The Effect of Derivative Instruments on Other Comprehensive Income (Loss)

		THICC MICH	ting L	nucu
	September 30			0
(Amounts in Thousands)	2024 2023		2023	
Amount of Pre-Tax Gain or (Loss) Recognized in Other Comprehensive Income (Loss) (OCI) on Derivatives:				
Foreign exchange contracts	\$	(1,747)	\$	(387)

## The Effect of Derivative Instruments on Condensed Consolidated Statements of Income

(Amounts in Thousands)	Three Months Ended September 30					
<b>Derivatives in Cash Flow Hedging Relationships</b>	Location of Gain or (Loss)	2024			2023	
Amount of Pre-Tax Gain or (Loss) Reclassified from Acc	umulated OCI into Income:					
Foreign exchange contracts	Cost of Sales	\$	(384)	\$	2,867	
Derivatives Not Designated as Hedging Instruments  Amount of Pre-Tax Gain or (Loss) Recognized in Income	on Derivatives:					
Foreign exchange contracts	Non-operating income (expense)	\$	(1,545)	\$	142	

## Note 11. Employee Benefit Plans

# Defined Contribution Retirement Plan:

The Company maintains a trusteed defined contribution retirement plan which is in effect for substantially all domestic employees meeting the eligibility requirements. The Company matches 50% of eligible employee contributions up to 6%. The Company also provides a discretionary contribution determined annually by the Talent, Culture, and Compensation Committee of the Company's Board of Directors. Total expense related to employer contributions to the domestic retirement plans was \$0.4 million and \$1.6 million for the three months ended September 30, 2024 and September 30, 2023, respectively.

The Company also maintains a supplemental employee retirement plan ("SERP") for executives and other key employees which enables them to defer cash compensation on a pre-tax basis and restore amounts that would otherwise be payable under our tax-qualified retirement plans if the IRS did not have limits on includable compensation and maximum benefits. The SERP is structured as a rabbi trust, and therefore, assets in the SERP portfolio are subject to creditor claims in the event of bankruptcy. We recognize SERP investment assets on the balance sheet at current fair value. A SERP liability of the same amount is recorded on the balance sheet representing an obligation to distribute SERP funds to participants. As of September 30, 2024, both total investments and obligations under SERP were \$5.8 million, of which \$2.1 million were short term and \$3.7 million were long term. As of June 30, 2024, both total investments and obligations under SERP were \$5.4 million, of which \$2.0 million were short term and \$3.4 million were long term. The SERP investment assets are classified as trading, and accordingly, realized and unrealized gains and losses are recognized in the Other Income (Expense) category on our Condensed Consolidated Statements of Income. Adjustments made to revalue the SERP liability are also recognized in income as selling and administrative expenses and offset valuation adjustments on SERP investment assets. The change in net unrealized holding gains for the three months ended September 30, 2024 and 2023 was approximately \$0.3 million and \$(0.2) million, respectively.

# Defined Benefit Postemployment Plan:

The Company established and maintains severance plans for all domestic employees and other postemployment plans for certain foreign subsidiaries. There are no statutory requirements for us to contribute to the plans, nor do employees contribute to the plans. The plans hold no assets. Benefits are paid using available cash on hand when eligible employees meet plan qualifications for payment. As of September 30, 2024, total obligations under these plans were \$7.4 million of which \$6.6 million were long term and \$0.8 million were short term. As of June 30, 2024, total obligations under these plans were \$7.0 million of which \$6.2 million were long term and \$0.8 million were short term. Net periodic benefit costs were not material for the three months ended September 30, 2024 and 2023.

# **Note 12. Stock Compensation Plans**

A stock compensation plan was created and adopted by the Company's Board of Directors (the "Board") on September 20, 2023 and approved by our Share Owners at our 2023 Annual Meeting on November 17, 2023. The 2023 Plan allows for the issuance of up to 2.0 million shares and replaced our former 2014 plan. The shares under the 2023 Plan may be granted in the form of incentive stock options, non-qualified stock options, stock appreciation rights, restricted awards, performance share awards, cash awards, and other equity awards. The Plan is a ten-year plan that terminates automatically on November 17, 2033. No award shall be granted pursuant to the Plan after such date, but awards theretofore granted may extend beyond that date.

On October 20, 2016, the Board approved a nonqualified deferred stock compensation plan, the Kimball Electronics, Inc. Non-Employee Directors Stock Compensation Deferral Plan (the "Deferral Plan"), which allows Non-Employee Directors to elect to defer all, or a portion of, their retainer fees in stock until retirement or termination from the Board or death. The Deferral Plan allows for issuance of up to 1.0 million shares of the Company's common stock. For more information on the 2023 Plan and the Deferral Plan, refer to our Annual Report on Form 10-K for the year ended June 30, 2024.

During the first three months of fiscal year 2025, the following stock compensation was granted under the 2023 Plan and the Deferral Plan.

Stock Compensation Granted	Quarter Granted	Shares/Units	Value (2)
Long-Term Performance Shares (1)	1st Quarter	23,460	\$18.49
Restricted Shares (3)	1st Quarter	152,917	\$18.49

- (1) Long-term performance share awards for the leadership team members (consisting of our CEO and his direct reports) are expected to be granted in the second quarter of fiscal year 2025 upon approval of performance metrics by the Talent, Culture, and Compensation Committee of the Board ("Committee"). The Committee granted long-term performance share awards to key employees not on our leadership team during the quarter. These awards granted in fiscal year 2025 will cliff vest at the third anniversary of the award date in fiscal year 2028.
  - For these key employee awards, a number of shares will be issued to each participant based upon a combination of the Company's profitability based on its operating income over the performance period as defined in the Company's operating business plans for the applicable fiscal years and the Company's growth based on a comparison of its three-year compounded annual growth rate ("CAGR") with the Electronics Manufacturing Services Industry's three-year CAGR. The number of shares issued could be zero if minimum thresholds are not met up to a maximum of 125% if results on both measures exceed targets under the formula.
- (2) The grant date fair value is the weighted average stock price based on the dates of the grants.
- (3) Restricted shares were granted to leadership team members and other key employees. These restricted shares were approved by the Talent, Culture, and Compensation Committee of the Board. The contractual life of the restricted shares is three years, with one-third of the interest in the restricted shares vested after year one of the grant, another one-third after year two of the grant, and the final one-third after year three of the grant. Restricted shares are expensed over the contractual vesting period as earned. If the employment of a holder of restricted shares terminates before the RSU has vested for any reason other than death, retirement, or disability, the restricted shares not yet vested will be forfeited.

# Note 13. Goodwill and Other Intangible Assets

A summary of goodwill is as follows, amounts as of June 30, 2024 exclude the amounts that were classified as held for sale and later divested on July 31, 2024:

# (Amounts in Thousands)

Balance as of June 30, 2024	
Goodwill	\$ 19,017
Accumulated impairment	 (12,826)
Goodwill, net	\$ 6,191
Balance as of September 30, 2024	
Goodwill	19,017
Accumulated impairment	 (12,826)
Goodwill, net	\$ 6,191

Other Intangible Assets includes capitalized software. The estimated useful life of internal-use software ranges from 3 years to 10 years. For the three months ended September 30, 2024 and 2023, amortization expense of other intangible assets was \$0.3 million and \$0.9 million, respectively. The three months ended September 30, 2023 included the amortization on customer relationships, technology, and trade name intangible assets associated with GES. See Note 3 - Sale of GES of Notes to Condensed Consolidated Financial Statements for additional information. We have no intangible assets with indefinite useful lives, which are not subject to amortization.

# Note 14. Share Owners' Equity

The Company has a Board-authorized stock repurchase plan (the "Repurchase Plan") allowing the repurchase of up to \$100 million of our common stock. Purchases may be made under various programs, including in open-market transactions, block transactions on or off an exchange, or in privately negotiated transactions, all in accordance with applicable securities laws and regulations. The Repurchase Plan has no expiration date but may be suspended or discontinued at any time.

During the three months ended September 30, 2024, the Company repurchased \$2.9 million shares of common stock under the Repurchase Plan at an average price of \$18.01 per share. During the three months ended September 30, 2023, the Company had no repurchases under the Repurchase Plan. Since the inception of the Repurchase Plan, the Company has repurchased \$94.7 million of common stock at an average cost of \$15.49 per share.

# **Note 15. Earnings Per Share**

Basic and diluted earnings per share were calculated as follows under the two-class method:

	Three Months Ended September 30						
(Amounts in thousands, except per share data)		2024		2023			
Basic and Diluted Earnings Per Share:							
Net Income	\$	3,154	\$	10,754			
Less: Net Income allocated to participating securities		3		16			
Net Income allocated to common Share Owners	\$	3,151	\$	10,738			
Basic weighted average common shares outstanding		24,979		25,041			
Dilutive effect of average outstanding stock compensation awards		256		197			
Dilutive weighted average shares outstanding		25,235		25,238			
Earnings Per Share of Common Stock:							
Basic	\$	0.13	\$	0.43			
Diluted	\$	0.12	\$	0.43			

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

# Forward-Looking Statements

Certain statements contained within this document are considered forward-looking under the Private Securities Litigation Reform Act of 1995. The statements may be identified by the use of words such as "believes," "anticipates," "expects," "intends," "projects," "estimates," "forecasts," "likely," "future," "may," "should," "would," "could," "will," "can," "potentially," and similar expressions. These forward-looking statements are subject to risks and uncertainties including, but not limited to, global economic conditions, geopolitical environment and conflicts such as the war in Ukraine, global health emergencies, availability or cost of raw materials and components, foreign exchange fluctuations, and our ability to convert new business opportunities into customers and revenue. Additional cautionary statements regarding other risk factors that could have an effect on the future performance of Kimball Electronics are contained in our Annual Report on Form 10-K for the year ended June 30, 2024.

## **Business Overview**

We are a global, multifaceted manufacturing solutions provider. We provide electronics manufacturing services ("EMS"), including engineering and supply chain support, to customers in the automotive, medical, and industrial end markets. Our core competency is producing durable electronics, and we further offer contract manufacturing services for non-electronic components, medical disposables, drug delivery solutions, and precision molded plastics. Our manufacturing services, including engineering and supply chain support, utilize common production and support capabilities globally. We are well recognized by our customers and the industry for our excellent quality, reliability, and innovative service. CIRCUITS ASSEMBLY, a leading brand and technical publication for electronics manufacturers worldwide, has previously recognized us four times for achieving the Highest Overall Customer Rating in their Service Excellence Awards, and most recently, we received Highest Overall Customer Ratings in four of their seven categories in 2023.

The contract manufacturing services industry is very competitive. As a mid-sized player, we can expect to be challenged by the agility and flexibility of the smaller, regional players, and we can expect to be challenged by the scale and price competitiveness of the larger, global players. We enjoy a unique market position between these extremes which allows us to compete with the larger scale players for high-volume projects, but also maintain our competitive position in the generally lower volume durable electronics market space. We expect to continue to effectively operate in this market space; however, one significant challenge will be maintaining our profit margins while we continue our revenue growth. Pricing is competitive in the market as production efficiencies and material pricing advantages for most projects drive costs and prices down over the life of the projects. This characteristic of the contract electronics marketplace is expected to continue.

The Worldwide Manufacturing Services Market - 2024 Edition, a comprehensive study on the worldwide EMS market published by New Venture Research ("NVR"), provided worldwide forecast trends through 2028. NVR projects the worldwide assembly market for electronics products to grow at a compound annual growth rate ("CAGR") of 4.6% over the next five years, with the EMS industry projected to grow at a CAGR of 4.6%.

We continue to monitor the current economic and industry conditions for uncertainties that may pose a threat to our future growth or cause disruption in business strategy, execution, and timing in the markets in which we compete.

The EMS industry is experiencing the impacts of softening demand from global macroeconomic headwinds, especially in the current fiscal year. The financial impact on our future results cannot be reasonably estimated but could be material. Such headwinds include pressure from elevated levels of inflation, higher interest rates, and geopolitical uncertainty.

Net sales in the first quarter of the current fiscal year decreased 15% compared to the prior fiscal year first quarter, with decreases in each of our end market verticals. The decrease in sales to customers in the automotive and medical markets were largely driven by decreased demand. The decrease in sales to customers in the industrial market were related to the sale of GES and continued softness specific to smart metering and climate control production. We expect consolidated net sales to continue to lag when compared to fiscal year 2024 with the continued softness in demand and the loss of a major automotive program (impacts beginning in the third quarter) by our customer that was unrelated to any issues with our workmanship, quality, or ability to produce the product, in addition to the expected consolidated net sales decrease from the divestiture of our GES business.

We have a strong focus on cost control balanced with managing the future growth prospects of our business. We expect to make investments that will strengthen or add new capabilities to our package of value as a multifaceted manufacturing solutions company, including through our recently completed capacity expansions. Managing working capital in conjunction with fluctuating demand levels is likewise key. In addition, a long-standing component of our profit-sharing incentive bonus plan is its link to our financial performance, which results in varying amounts of compensation expense as profits change.

To support our renewed strategic focus, we completed the divestiture of our GES business on July 31, 2024 and undertook restructuring efforts beginning in fiscal year 2024 to align our cost structure with reduced end-market demand levels. In addition, on November 4, 2024, the Company announced that its Board of Directors has approved a plan to cease operations at our Tampa facility, expected to be completed by the end of the fiscal year. The decision was another important step towards sharpening our strategic focus, while leveraging our global footprint and streamlining the operating structure. Production activities on existing customer programs will be transferred out of Tampa, with the majority of the work going to our plants in North America, primarily our newly expanded facility in Mexico and Jasper.

We continue to maintain a strong balance sheet, which included a current ratio of 2.3, a debt-to-equity ratio of 0.4, and Share Owners' equity of \$548 million at September 30, 2024. Recently, we have invested to support our expansions and growth in Mexico, Thailand, and Poland. Refer to the Future Liquidity section of Liquidity and Capital Resources below for further discussion of our liquidity.

The continuing success of our business is dependent upon our ability to replace expiring customers/programs with new customers/programs. We monitor our success in this area by tracking the number of customers and the percentage of our net sales generated from them by years of service as depicted in the table below. While variation in the size of program awards makes it difficult to directly correlate this data to our sales trends, we believe it does provide useful information regarding our customer loyalty and new business growth.

Three Months Ended

	September 30					
<b>Customer Service Years</b>	2024	2023				
More than 10 Years						
% of Net Sales	78 %	74 %				
# of Customers	36	33				
5 to 10 Years						
% of Net Sales	15 %	20 %				
# of Customers	12	20				
Less than 5 Years						
% of Net Sales	7 %	6 %				
# of Customers	12	11				
Total						
% of Net Sales	100 %	100 %				
# of Customers	60	64				

A detailed discussion of risk factors and uncertainties that could have an effect on our performance are located within the "Risk Factors" section of our Annual Report on Form 10-K for the year ended June 30, 2024.

# Results of Operations

# At or for the Three Months Ended September 30

(Amounts in Millions, Except for Per Share Data)	2024	as a % of Net Sales	2023	as a % of Net Sales	% Change
Net Sales	\$ 374.3		\$ 438.1		(15)%
Gross Profit	\$ 23.6	6.3 %	\$ 35.5	8.1 %	(34)%
Selling and Administrative Expenses	13.5	3.6 %	16.0	3.7 %	(16)%
Restructuring Expense	2.3	0.6 %	_	<u> </u>	%
Gain on Disposal	 (1.3)	(0.3)%		<u> </u>	<u> </u>
Operating Income	 9.1	2.4 %	19.5	4.4 %	(53)%
Other Income (Expense)	(6.2)		(6.2)		
Provision (Benefit) for Income Taxes	(0.3)		2.5		(111)%
Net Income	\$ 3.2		\$ 10.8		(71)%
Diluted Earnings per Share	\$ 0.12		\$ 0.43	-	(72)%
Open Orders	\$ 594		\$ 907		(35)%

#### **Net Sales by Vertical Market Three Months Ended** September 30 (Amounts in Millions) 2024 2023 % Change 188.4 \$ 212.5 (11)%Automotive Medical (12)% 89.8 102.4 Industrial 123.2 (22)%96.1 Total Net Sales 374.3 438.1 (15)%

First quarter fiscal year 2025 consolidated net sales decreased 15% compared to the first quarter of fiscal year 2024. The impact from foreign currency fluctuations on net sales was less than 1% in the current quarter compared to the first quarter of fiscal year 2024. By end market vertical, our market verticals fluctuated as follows:

- Sales to customers in the automotive market decreased 11% during the first quarter of fiscal year 2025 compared to the first quarter of fiscal year 2024. The decrease in the first quarter is due to customer demand reductions, particularly in North America and Europe.
- Sales to customers in the medical market declined in the first quarter of fiscal year 2025 compared to the first quarter of fiscal year 2024. The decrease is primarily due to customer demand reductions.
- Sales to customers in the industrial market decreased 22% during the first quarter of fiscal year 2025, when compared to the first quarter of fiscal year 2024. Approximately half of the decline is related to the sale of GES and the remainder is due to continued softness in industrial specific to smart metering and climate control production.

Sales to Nexteer Automotive, ZF, and HL Mando accounted for the following portions of our net sales:

		Three Months Ended September 30		
	2024	2023		
Nexteer Automotive	18%	16%		
ZF	13%	14%		
HL Mando	*	10%		

<sup>\*</sup> amount is less than 10% of total

Gross profit as a percent of net sales in the first quarter of fiscal year 2025 declined when compared to the first quarter of fiscal year 2024 as we experienced lost absorption on lower revenue.

Selling and administrative expenses decreased both as a percent of net sales and in absolute dollars in the first quarter of fiscal year 2025 when compared to the first quarter of fiscal year 2024, driven by cost reduction efforts, decreased profit-sharing bonus expense, and the classification of factoring fees.

In the three months ended September 30, 2024, we recorded pre-tax restructuring expense of \$2.3 million for employee-related costs as we undertook restructuring efforts to align our cost structure with reduced end market demand levels.

We completed the divestiture of GES on July 31, 2024 and recorded a gain on disposal of \$1.3 million during the first quarter of fiscal year 2025. See Note 3 - Sale of GES of Notes to Condensed Consolidated Financial Statements for more information.

Other Income (Expense) consisted of the following:

	Three Months Ended September 30				
(Amounts in Thousands)	2024		2023		
Interest income	\$	222	\$	299	
Interest expense		(4,792)		(5,447)	
Foreign currency/derivative gain (loss)		(1,034)		(674)	
Gain (loss) on SERP investments		345		(177)	
Factoring fees		(537)		_	
Credit facilities fees and bank charges		(263)		(201)	
Other		(172)		(79)	
Other income (expense), net	\$	(6,231)	\$	(6,279)	

Interest expense has decreased in the three months ended September 30, 2024 compared to the three months ended September 30, 2023 due to lower interest rates and lower borrowings on credit facilities. Foreign currency/derivative gains (losses) result from net foreign currency exchange rate movements during the periods. The revaluation to fair value of the SERP investments recorded in Other Income (Expense) is offset by the revaluation of the SERP liability recorded in Selling and Administrative Expenses, and thus there is no effect on net income. Prior to fiscal year 2025, factoring fees were recorded in Selling and Administrative Expenses on our Condensed Consolidated Statements of Income.

Our provision (benefit) for income taxes for the three months ended September 30, 2024 and September 30, 2023 was \$(0.3) million, or (9.4)% of income before taxes on income, and \$2.5 million, or 18.6% of income before taxes on income, respectively. The tax benefit in the three months ended September 30, 2024 was the result of an interest recovery on a prior period tax audit.

Open orders were down 35% as of September 30, 2024 compared to September 30, 2023. The decrease in open orders from September 30, 2023 is primarily driven by reduced orders due to cancellation of a major automotive program, other automotive customer demand reductions, and medical customer demand reductions. Open orders at a point in time may not be indicative of future sales trends due to the contract nature of our business. Our open orders depend on the lead times from our customers, which have reduced since September 30, 2023 when parts were more constrained, which also contributed to the decline in open orders.

# **Liquidity and Capital Resources**

Working capital at September 30, 2024 was \$439.0 million compared to working capital of \$471.7 million at June 30, 2024. The current ratio was 2.3 at both September 30, 2024 and June 30, 2024. The debt-to-equity ratio was 0.4 at September 30, 2024 and 0.5 at June 30, 2024. Our short-term liquidity available, represented as cash and cash equivalents plus the unused amount of our credit facilities, some of which are uncommitted, totaled \$263.4 million at September 30, 2024 and \$220.1 million at June 30, 2024.

Cash Conversion Days ("CCD") are calculated as the sum of Days Sales Outstanding ("DSO") plus Contract Asset Days ("CAD") plus Production Days Supply on Hand ("PDSOH") less Accounts Payable Days ("APD") and less Advances from Customers Days ("ACD"). CCD, or a similar metric, is used in our industry and by our management to measure the efficiency of managing working capital. The following table summarizes our CCD for the quarterly periods indicated.

		Three Months Ended				
	<b>September 30, 2024</b>	June 30, 2024	<b>September 30, 2023</b>			
Days Sales Outstanding	66	58	58			
Contract Asset Days	18	16	17			
Production Days Supply on Hand	100	93	108			
Accounts Payable Days	56	50	71			
Advances from Customers Days	20	17	9			
Cash Conversion Days	108	100	103			

We define Days Sales Outstanding as the average of monthly trade accounts and notes receivable divided by an average day's net sales, Contract Asset Days as the average monthly contract assets divided by an average day's net sales, Production Days Supply on Hand as the average of monthly gross inventory divided by an average day's cost of sales, Accounts Payable Days as the average of monthly accounts payable divided by an average day's cost of sales, and Advances from Customers Days as the average of monthly customer deposits divided by an average day's cost of sales. Over the past several quarters, we have supported our customers through strategic inventory builds to mitigate parts shortages, which adversely impacted our PDSOH and CCD metrics. We have experienced customers push out deliveries and sales declines, which have negatively impacted our cash conversion days and working capital. We expect our CCD metrics to improve as we align our working capital with the lower sales levels.

# Cash Flows

The following table reflects the major categories of cash flows for the first three months of fiscal years 2025 and 2024.

	Three Months Ended September 30				
(Amounts in Millions)	2024		2023		
Net cash provided by operating activities	\$	45.5	\$	12.8	
Net cash provided by (used for) investing activities	\$	5.2	\$	(11.3)	
Net cash (used for) provided by financing activities	\$	(53.0)	\$	14.0	

# Cash Flows from Operating Activities

Net cash provided by operating activities for the first three months of fiscal year 2025 was driven by net income adjusted for non-cash items and changes in operating assets and liabilities. Net cash provided by operating activities for the first three months of the prior year was driven by net income adjusted for non-cash items, partially offset by changes in operating assets and liabilities.

Net income adjusted for non-cash items provided cash of \$16.8 million in the first three months of fiscal year 2025, while changes in operating assets and liabilities provided \$28.7 million of cash in the first three months of fiscal year 2025, largely due to a decrease of accounts receivable, which provided cash of \$20.1 million primarily resulting from decreased sales volumes compared to the three months ended June 30, 2024, and an increase in advances from customers, which provided cash of \$8.7 million. Partially offsetting cash provided by accounts receivable and advances from customers was a decrease in accrued expenses and taxes payable, which used cash of \$22.5 million primarily driven by timing of profit-sharing incentive bonus and income tax payments.

The cash used of \$9.7 million from changes in operating assets and liabilities in the first three months of fiscal year 2024 was largely due to an increase in inventory, which used cash of \$34.0 million, driven by investment to support our newly expanded facilities, a decrease in accounts payable, which used cash of \$11.6 million, and an increase in contract assets, which used cash of \$8.9 million. Partially offsetting cash used by inventory, accounts payable, and contract assets was a decrease in accounts receivable, which provided cash of \$45.3 million primarily resulting from decreased sales volumes compared to the three months ended June 30, 2023.

# Cash Flows from Investing Activities

Net cash provided by investing activities of \$5.2 million in the first three months of fiscal year 2025 was largely due to the \$18.5 million of proceeds from the sale of GES, partially offset by capital investments of \$13.5 million primarily to support new business awards and replacement of older machinery and equipment. See Note 3 - Sale of GES of Notes to Consolidated Financial Statements for more information on the divestiture of GES.

Net cash used for investing activities in the first three months of fiscal year 2024 included \$11.3 million cash used for capital investments. The capital investments were primarily to support new business awards, facility expansions, and replacement of older machinery and equipment.

# Cash Flows from Financing Activities

For the first three months of fiscal year 2025, net cash used for financing activities of \$53.0 million resulted largely from net payments on our credit facilities of \$49.1 million. For the first three months of fiscal year 2024, net cash provided by financing activities of \$14.0 million resulted largely from net borrowings on our credit facilities of \$15.4 million primarily for working capital purposes and capital expenditures.

## Credit Facilities

The Company maintains a U.S. primary credit facility (the "primary credit facility") scheduled to mature May 4, 2027. The primary credit facility provides for \$300 million in borrowings, with an option to increase the amount available for borrowing to \$450 million at the Company's request, subject to the consent of each lender participating in such increase. The Company also maintains a 364-day multi-currency revolving credit facility (the "secondary credit facility"), which allows for borrowings up to \$100 million and has a maturity date of January 3, 2025. The proceeds of the loans on the primary credit facility and the secondary credit facility are to be used for working capital and general corporate purposes of the Company. We were in compliance with the financial covenants of the primary and secondary credit facilities during the period ended September 30, 2024.

We also maintain foreign credit facilities for working capital and general corporate purposes at specific foreign locations rather than utilizing funding from intercompany sources. These foreign credit facilities can be canceled at any time by either the bank or us and generally include renewal clauses. As of September 30, 2024, we maintained foreign credit facilities at our Thailand operation, our China operation, our Netherlands subsidiary, and our Poland operation.

See Note 8 - Credit Facilities of Notes to Consolidated Financial Statements for more information on our credit facilities, including the terms of the credit facilities such as interest, commitment fees, and debt covenants.

# Factoring Arrangements

We participate in our customers' supply chain financing arrangements in order to extend terms for the customer without negatively impacting our cash flow. These arrangements in all cases do not contain recourse provisions which would obligate us in the event of our customers' failure to pay. Receivables are considered sold when they are transferred beyond the reach of Kimball Electronics and its creditors, the purchaser has the right to pledge or exchange the receivables, and we have surrendered control over the transferred receivables. In the three months ended September 30, 2024 and 2023, we sold, without recourse, \$87.3 million and \$103.0 million of accounts receivable, respectively. See <a href="Note1">Note1</a> - Business Description and Summary of Significant Accounting Policies of Notes to Condensed Consolidated Financial Statements for more information regarding the factoring arrangements.

# Future Liquidity

We believe our principal sources of liquidity from available funds on hand, cash generated from operations, and the availability of borrowing under our credit facilities, will be sufficient to meet our working capital and other operating needs for at least the next 12 months. The unused borrowings in USD equivalent under all of our credit facilities totaled \$186.8 million at September 30, 2024, including the \$100 million secondary credit facility. Our secondary credit facility matures on January 3, 2025. Additionally, accounts receivable factoring arrangements could provide flexible access to cash as needed. While our primary credit facility includes a covenant that limits the amount of sold receivables outstanding at any time, currently and historically, we have been considerably below this limit.

We expect to continue to prudently invest in capital expenditures, including for capacity expansions and potential acquisitions, that would help us continue our growth as a multifaceted manufacturing solutions company. At September 30, 2024, our capital expenditure commitments were approximately \$13 million, consisting primarily of capital related to new program wins. We anticipate our available liquidity will be sufficient to fund these capital expenditures.

We expect to continue our restructuring efforts, including the closure of our Tampa facility. We expect these restructuring efforts to be predominantly cash expenditures to be incurred over approximately the next 12 months and estimate between \$10.0 million and \$14.0 million of pre-tax restructuring charges, including \$8.0 million to \$11.0 million for Tampa exit costs. Once Tampa's operations have ceased, we expect to sell the building and land, with the proceeds from the sale anticipated to exceed the exit costs.

We have purchase obligations that arise in the normal course of business for items such as raw materials, services, and software acquisitions/license commitments. In certain instances, such as when lead times dictate, we enter into contractual agreements for material in excess of the levels required to fulfill customer orders. In turn, material authorization agreements with customers cover a portion of the exposure for material that we must purchase prior to having a firm order.

At September 30, 2024, our foreign operations held cash totaling \$75.7 million. Most of our accumulated unremitted foreign earnings have been invested in active non-U.S. business operations, and it is not anticipated such earnings will be remitted to the United States. The Company continually evaluates its global cash needs. If such funds were repatriated or we determined that all or a portion of such foreign earnings are no longer permanently reinvested, we may be subject to applicable non-U.S. income and withholding taxes. Determination of the amount of any potential future unrecognized deferred tax liability on such unremitted earnings is not practicable and is recorded in the period when any foreign earnings are determined to be no longer permanently reinvested.

The Company's Repurchase Plan allows the repurchase of up to \$100 million of our common stock. Purchases may be made under various programs, including in open-market transactions, block transactions on or off an exchange, or in privately negotiated transactions, all in accordance with applicable securities laws and regulations. The Repurchase Plan has no expiration date but may be suspended or discontinued at any time. The extent to which the Company repurchases its shares, and the timing of such repurchases, will depend upon a variety of factors, including market conditions, regulatory requirements, and other corporate considerations, as determined by the Company's management team. The Company expects to finance the purchases with existing liquidity. The Company has repurchased \$94.7 million of common stock under the Repurchase Plan through September 30, 2024.

Our ability to generate cash from operations to meet our liquidity obligations could be adversely affected in the future by factors such as general economic and market conditions, lack of availability of raw material components in the supply chain, a decline in demand for our services, loss of key contract customers, unsuccessful integration of acquisitions and new operations, global health emergencies, and the related uncertainties around the financial impact, and other unforeseen circumstances. In particular, should demand for our customers' products and, in turn, our services decrease significantly over the next 12 months, the available cash provided by operations could be adversely impacted. Additional cautionary statements regarding our risk factors are contained in our Annual Report on Form 10-K for the year ended June 30, 2024.

# Fair Value

During the first quarter of fiscal year 2025, no level 1 or level 2 financial instruments were affected by a lack of market liquidity. For level 1 financial assets, readily available market pricing was used to value the financial instruments. Our foreign currency derivative assets and liabilities, which were classified as level 2, were independently valued using observable market inputs such as forward interest rate yield curves, current spot rates, and time value calculations. To verify the reasonableness of the independently determined fair values, these derivative fair values were compared to fair values calculated by the counterparty banks. Our own credit risk and counterparty credit risk had an immaterial impact on the valuation of the foreign currency derivatives. See <a href="Note 9 - Fair Value">Note 9 - Fair Value</a> of Notes to Condensed Consolidated Financial Statements for additional information.

# **Off-Balance Sheet Arrangements**

As of September 30, 2024, we do not have any material off-balance sheet arrangements.

# **Critical Accounting Policies**

Kimball Electronics' Condensed Consolidated Financial Statements have been prepared in accordance with accounting principles generally accepted in the United States of America. These principles require the use of estimates and assumptions that affect amounts reported and disclosed in the Condensed Consolidated Financial Statements and related notes. Actual results could differ from these estimates and assumptions. Management uses its best judgment in the assumptions used to value these estimates, which are based on current facts and circumstances, prior experience, and other assumptions that are believed to be reasonable.

There have been no material changes to our critical accounting policies since our Annual Report on Form 10-K for the year ended June 30, 2024. For further information regarding our critical accounting policies, refer to "Note 1 - Business Description and Summary of Significant Accounting Policies" of Notes to Consolidated Financial Statements and "Critical Accounting Policies" in the section entitled "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Annual Report on Form 10-K for the year ended June 30, 2024.

# **New Accounting Standards**

See Note 1 - Business Description and Summary of Significant Accounting Policies of Notes to Condensed Consolidated Financial Statements for information regarding New Accounting Standards.

# Item 3. Quantitative and Qualitative Disclosures About Market Risk

There were no material changes in our exposure to market risks for changes in foreign currency exchange rates and interest rates as compared to the fiscal year ended June 30, 2024.

Comprehensive disclosures of quantitative and qualitative market risk can be found in our Annual Report on Form 10-K for the year ended June 30, 2024.

# **Item 4. Controls and Procedures**

(a) Evaluation of disclosure controls and procedures.

Kimball Electronics maintains controls and procedures designed to ensure that information required to be disclosed in the reports that the Company files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized, and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission and that such information is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. Based upon their evaluation of those controls and procedures performed, the Chief Executive Officer and Chief Financial Officer of the Company concluded that the disclosure controls and procedures were effective as of September 30, 2024.

(b) Changes in internal control over financial reporting.

There have been no changes in our internal control over financial reporting that occurred during the quarter ended September 30, 2024 that have materially affected, or that are reasonably likely to materially affect, our internal control over financial reporting.

# PART II. OTHER INFORMATION

# Item 1. Legal Proceedings

We and our subsidiaries are not parties to any pending legal proceedings, other than ordinary routine litigation incidental to the business. The outcome of current routine pending litigation and claims, individually and in the aggregate, is not expected to have a material adverse impact on our business or financial condition.

## Item 1A. Risk Factors

We are subject to various risks and uncertainties in the course of our business. A comprehensive disclosure of risk factors related to Kimball Electronics can be found in our Annual Report on Form 10-K for the year ended June 30, 2024.

# Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

On October 21, 2015, our Board approved an 18-month stock repurchase plan (the "Repurchase Plan"), authorizing the repurchase of up to \$20 million worth of our common stock. Then, separately on each of September 29, 2016, August 23, 2017, November 8, 2018, and November 10, 2020, the Board extended and increased the Repurchase Plan to allow the repurchase of up to an additional \$20 million worth of common stock with no expiration date, which brought the total authorized stock repurchases under the Repurchase Plan to \$100 million.

During the three months ended September 30, 2024, the Company repurchased \$2.9 million of common stock under the Repurchase Plan. The following table contains information about our purchases of equity securities during the three months ended September 30, 2024.

Period	Total Number of Shares Purchased	f A	Average Price Paid per Share <sup>(1)</sup>	Total Number of Shares Purchased as Part of Publicly Announced Plan		num Dollar Value of Shares ay Yet Be Purchased Under the Plan <sup>(1)</sup>
July 1, 2024 - July 31, 2024	_	\$	_	_	\$	8,169,923
August 1, 2024 - August 31, 2024	14,062	\$	18.57	14,062	\$	7,908,831
September 1, 2024 - September 30, 2024	145,616	\$	17.96	145,616	\$	5,294,125
Total	159,678	\$	18.01	159,678	_	

(1) Excludes 1% U.S. excise tax on share repurchases which is recognized as part of the cost basis of the shares acquired in the Consolidated Statements of Share Owners' Equity.

# Item 5. Other Information

During the three months ended September 30, 2024, no officers or directors adopted or terminated any contract, instruction or written plan for the purchase or sale of the Company's securities that was intended to satisfy the affirmative defense conditions of Rule 10b5-1(c) or any "non-Rule 10b5-1 trading arrangement."

**Item 6. Exhibits**Exhibits (numbered in accordance with Item 601 of Regulation S-K)

		Incorporated by Reference			
Exhibit No.	Description	Form	Period Ending Exhibit	Filing Date	
3.1	Amended and Restated Articles of Incorporation of the Company	8-K	3.1	2/18/2021	
3.2	Amended and Restated By-Laws of the Company	8-K	3.2	9/23/2024	
31.1	Certification filed by Chief Executive Officer pursuant to Rule 13a- 14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes- Oxley Act of 2002	Filed Herewith			
31.2	Certification filed by Chief Financial Officer pursuant to Rule 13a- 14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes- Oxley Act of 2002	Filed Herewith			
32.1 <sup>(a)</sup>	Certification furnished by the Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002	Furnished Herewith			
32.2 <sup>(a)</sup>	Certification furnished by the Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes- Oxley Act of 2002	Furnished Herewith			
101.INS	Inline XBRL Instance Document - The instance document does not appear in the Interactive Data File because its Inline XBRL tags are embedded within the Inline XBRL document	Filed Herewith			
101.SCH	Inline XBRL Taxonomy Extension Schema Document	Filed Herewith			
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document	Filed Herewith			
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase Document	Filed Herewith			
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document	Filed Herewith			
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase Document	Filed Herewith			
104	Cover Page Interactive Data File (formatted in Inline XBRL and contained in Exhibit 101)	Filed Herewith			

<sup>(</sup>a) In accordance with Item 601(b)(32)(ii) of Regulation S-K, the certifications furnished in Exhibit 32.1 and 32.2 will not be deemed "filed" for purposes of Section 18 of the Exchange Act. Such certifications will not be deemed to be incorporated by reference into any filing under the Securities Act or the Exchange Act, except to the extent that the registrant specifically incorporates it by reference.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# KIMBALL ELECTRONICS, INC.

By: /s/ RICHARD D. PHILLIPS

Richard D. Phillips Chief Executive Officer November 6, 2024

By: /s/ JANA T. CROOM

Jana T. Croom Chief Financial Officer November 6, 2024

# Exhibit 31.1

# CERTIFICATION PURSUANT TO RULE 13a-14(a)/15d-14(a), AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

# I, Richard D. Phillips, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Kimball Electronics, Inc.;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 6, 2024

/s/ RICHARD D. PHILLIPS

RICHARD D. PHILLIPS Chief Executive Officer and Director

# CERTIFICATION PURSUANT TO RULE 13a-14(a)/15d-14(a), AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

# I, Jana T. Croom, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Kimball Electronics, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Chief Financial Officer

Date: November 6, 2024

/s/ JANA T. CROOM

JANA T. CROOM

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Kimball Electronics, Inc. (the "Company") on Form 10-Q for the period ended September 30, 2024 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Richard D. Phillips, Chief Executive Officer and Director of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 6, 2024

/s/ RICHARD D. PHILLIPS

RICHARD D. PHILLIPS Chief Executive Officer and Director

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Kimball Electronics, Inc. (the "Company") on Form 10-Q for the period ended September 30, 2024 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Jana T. Croom, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 6, 2024

/s/ JANA T. CROOM

JANA T. CROOM Chief Financial Officer