



INVESTOR PRESENTATION

SEPTEMBER 4, 2024



FORWARD-LOOKING STATEMENTS



This presentation contains forward looking statements within the meaning of The Private Securities Litigation Reform Act of 1995 and other federal securities laws. In some cases, you can identify forward looking statements by terms such as “may,” “will,” “should,” “expect,” “plan,” “aim,” “anticipate,” “strategy,” “objective,” “designed,” “suggest,” “currently,” “could,” “intend,” “target,” “project,” “contemplate,” “believe,” “estimate,” “predict,” “potential” or “continue” or the negative of these terms or other similar expressions. Each of these forward-looking statements involves risks and uncertainties. Actual results may differ materially from those, express or implied, in these forward-looking statements. Factors that may cause differences between current expectations and actual results include, but are not limited to, the following:

- The rate and degree of market acceptance of Phexxi® (lactic acid, citric acid and potassium bitartrate) vaginal gel and SOLOSEC® (secnidazole) 2 g oral granules
- Evofem’s ability to successfully commercialize its products in the United States and to enter into successful partnerships to commercialize its products outside of the United States
- Evofem’s estimates regarding expenses, revenues, financial performance and capital requirements, including the length of time its capital resources will sustain its operations, and its ability to raise additional capital to fund its operations when/if needed
- Evofem’s ability to continue as a going concern
- Evofem’s ability to comply with the provisions and requirements of its debt arrangements and to pay amounts owed pursuant to its debt arrangements
- Evofem’s ability to retain members of its management and other key personnel and to expand its organization to accommodate potential growth
- Evofem’s ability to maintain and protect its intellectual property position and its ability to obtain additional patent protection for its product for current and investigational indications
- The potential for changes to current regulatory mandates requiring payers to cover FDA-approved or -cleared contraceptives without cost sharing
- Evofem’s ability to obtain or maintain third-party payer coverage and adequate reimbursement, and its reliance on the willingness of patients to pay out-of-pocket for its products absent full or partial third-party payer reimbursement
- Evofem’s reliance on third-party providers and licensors, such as third-party manufacturers
- The presence or absence of any adverse events or side effects relating to the use of its products, and,
- Any other risk factors detailed in Evofem’s filings from time to time with the U.S. Securities and Exchange Commission including, without limitation, the 10-K for the year ended December 31, 2023, filed with the SEC on March 27, 2024, 10-Q for the quarter ended June 30, 2024, filed on August 15, 2024, and any subsequent filings.

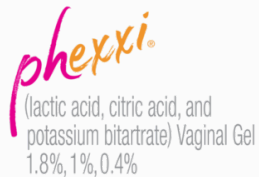
The forward looking statements in this presentation represent Evofem’s views only as of the date of this presentation, September 4, 2024, and Evofem expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in Evofem’s expectations with regard thereto or any change in events, conditions or circumstances on which any such statements are based for any reason, except as required by law, even as new information becomes available or other events occur in the future. All forward-looking statements in this presentation are qualified in their entirety by this cautionary statement.

This presentation discusses estimates and other statistical data made by independent parties and by Evofem relating to market size and growth and other data about its industry. This data involves a number of assumptions and limitations, and you are cautioned not to give undue weight to such estimates.

EVOFEM: WOMEN'S SEXUAL AND REPRODUCTIVE HEALTH INNOVATION



- U.S. biopharma company commercializing innovative products to address unmet needs in women's sexual and reproductive health



- Hormone-free, on-demand prescription contraceptive vaginal gel
- \$18.2M net sales in 2023



- FDA-approved single-dose antimicrobial agent
- Complete course of therapy for two common sexual health infections
- U.S. re-launch planned for 2H of 2024, leveraging commercial infrastructure and strong physician relationships

- Successfully executing three-pronged strategy
 1. Increase revenues from differentiated women's health products in U.S.
 2. Expand commercial offering with additional synergistic products
 3. Partner or license products for global markets to maximize revenue

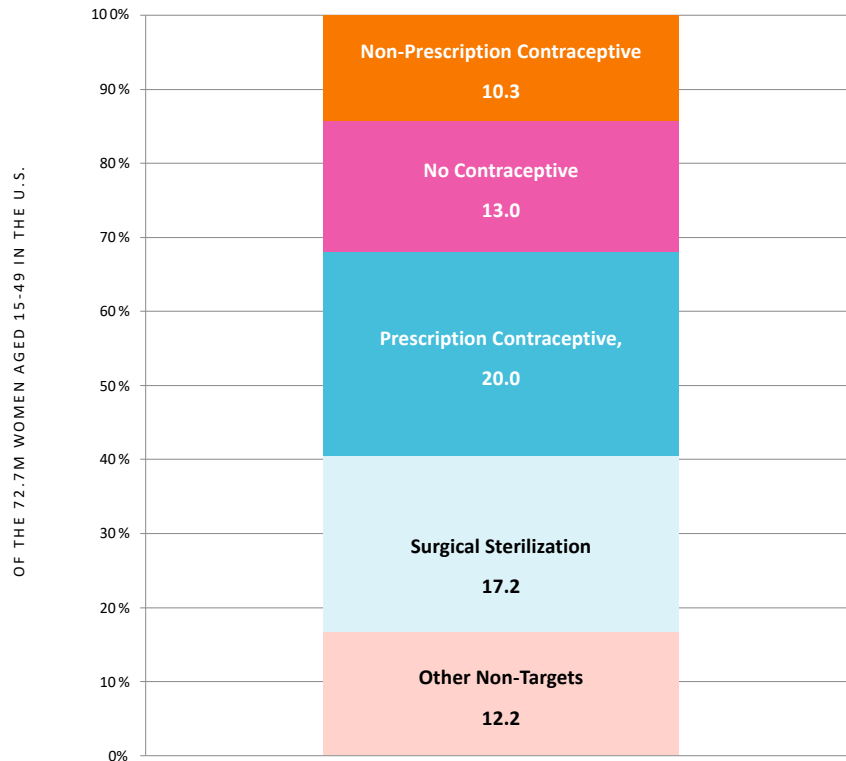


43.3M POTENTIAL PHEXXI USERS IN THE U.S.¹



(lactic acid, citric acid, and potassium bitartrate) Vaginal Gel
1.8%, 1%, 0.4%

U.S. MARKET BY CONTRACEPTIVE METHOD¹
(MILLIONS)



10.3M women use non-prescription contraceptives

Non-Rx methods: barrier methods; withdrawal; periodic abstinence; tracking; other

13.0M women use no contraceptive at all

20.0M women use prescription contraceptives

Rx hormonal oral contraceptives, rings, patches, shots and IUDs/copper IUD

* Study predates commercial availability of Phexxi

\$8.3B
Contraceptive Market
(U.S. 2022)²



1. Daniels-K-and-Abma-J.-Current-Contraceptive-Status-Among-Women-Aged-15-49_NCHS-Data-Brief-Number-388-October-2020.pdf (evofem.com)

2. Grandview Research. U.S. Contraceptive Market Size, Share & Trends Analysis Report By Product (Pills, Intrauterine Devices (IUD), Condoms, Vaginal Ring, Subdermal Implants, Injectable), And Segment Forecasts, 2022 – 2030.

EVOFEM IS LEADING THE REVOLUTION

Innovative women's reproductive and sexual health solutions



THE FIRST AND ONLY ON-DEMAND, NON-HORMONAL PRESCRIPTION CONTRACEPTIVE VAGINAL GEL

- Vaginal pH Modulator
- Hormone-free
- FDA-approved for prevention of pregnancy
- Woman-controlled
- Used only when you need it
- Box of 12 Phexxi applicators

phexxi®

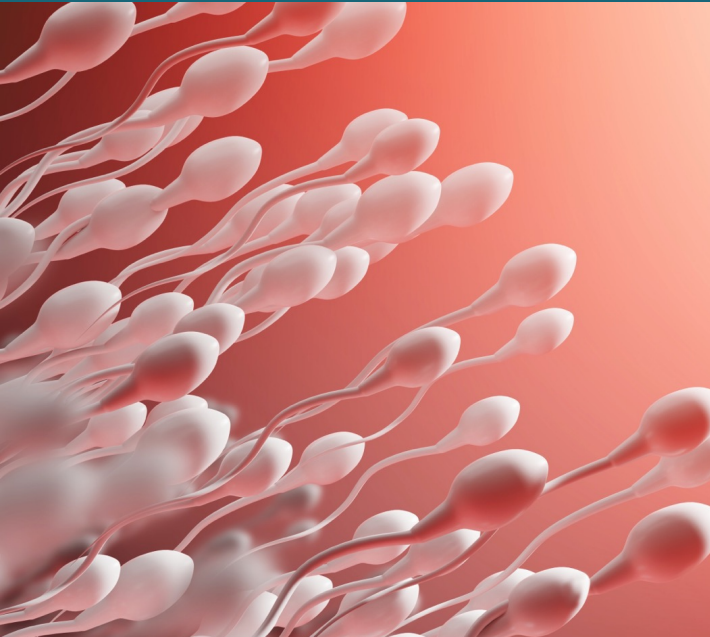


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MOA - PHEXXI IS A pH MODULATOR



Optimal vaginal pH levels can range from 3.5 – 4.5



When semen (pH 7.1-8) enters the vagina, it raises the environmental pH level

Allows sperm to be mobile and swim up the reproductive canal

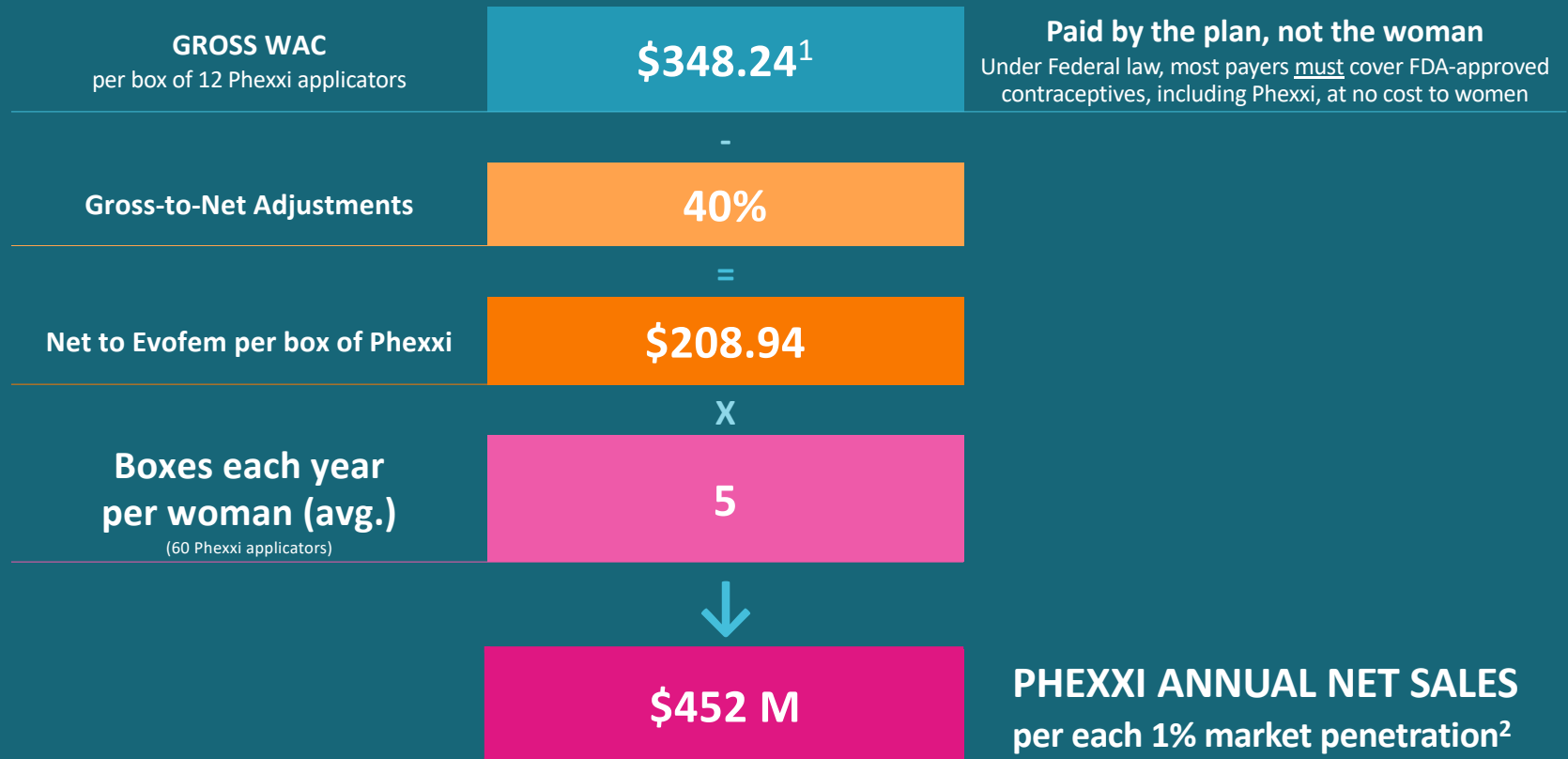
Phexxi keeps vaginal pH in the optimal range

Among subjects who used Phexxi in the registrational clinical trials, only 1.6% discontinued due to an adverse reaction.

This is lower than published rates of hormonal methods, which range from 9.6% to 20.1% discontinuation due to adverse reactions



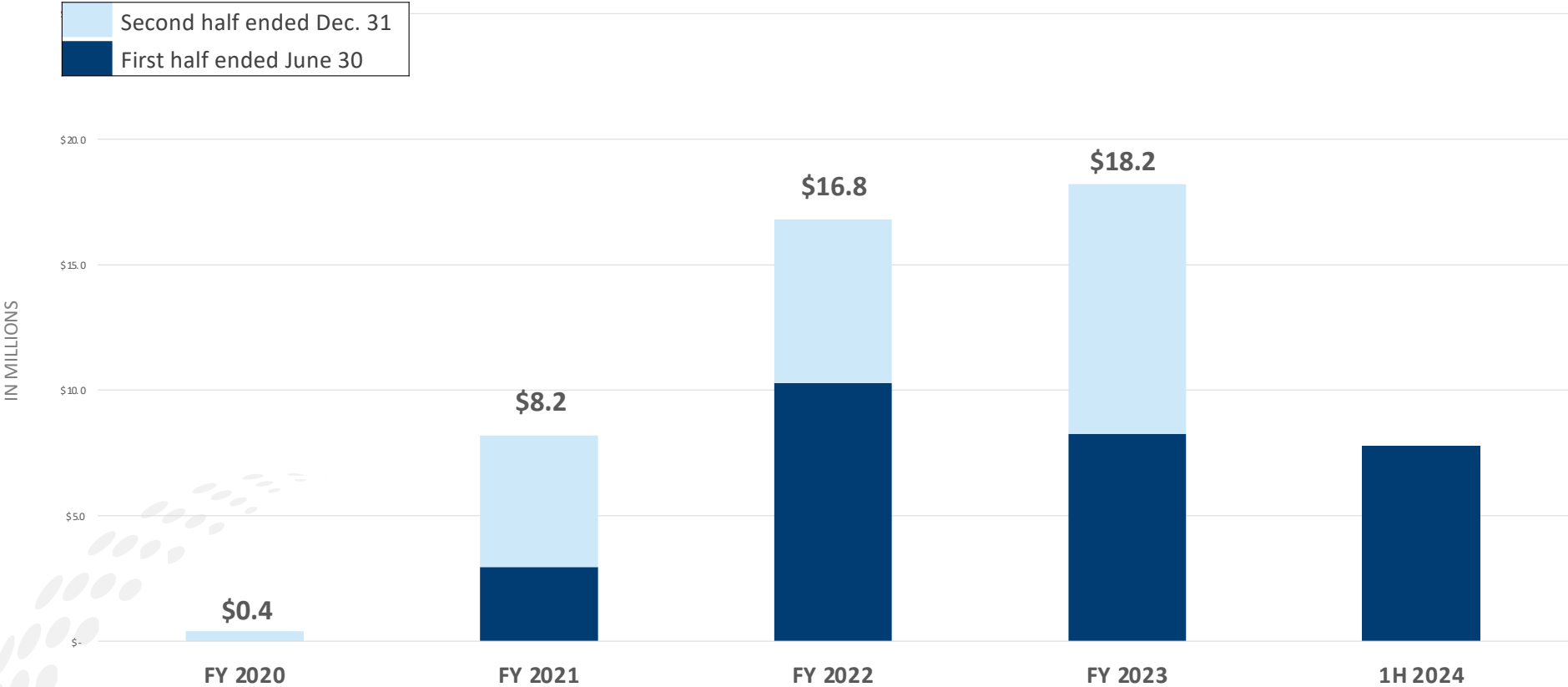
EVERY 1% MARKET SHARE OF THE 43.3M WOMEN IN OUR ADDRESSABLE MARKET REPRESENTS SIGNIFICANT NET PRODUCT SALES



1. Effective January 1, 2024. WAC: Wholesale Acquisition Cost.

2. Annual net sales calculation: Net \$ to EVFM per box * boxes/year/women * 433,000 women (1% of 43.3M women in Phexxi addressable market)

DELIVERING NET PRODUCT SALES GROWTH



Launched Phexxi
Sept. 2020

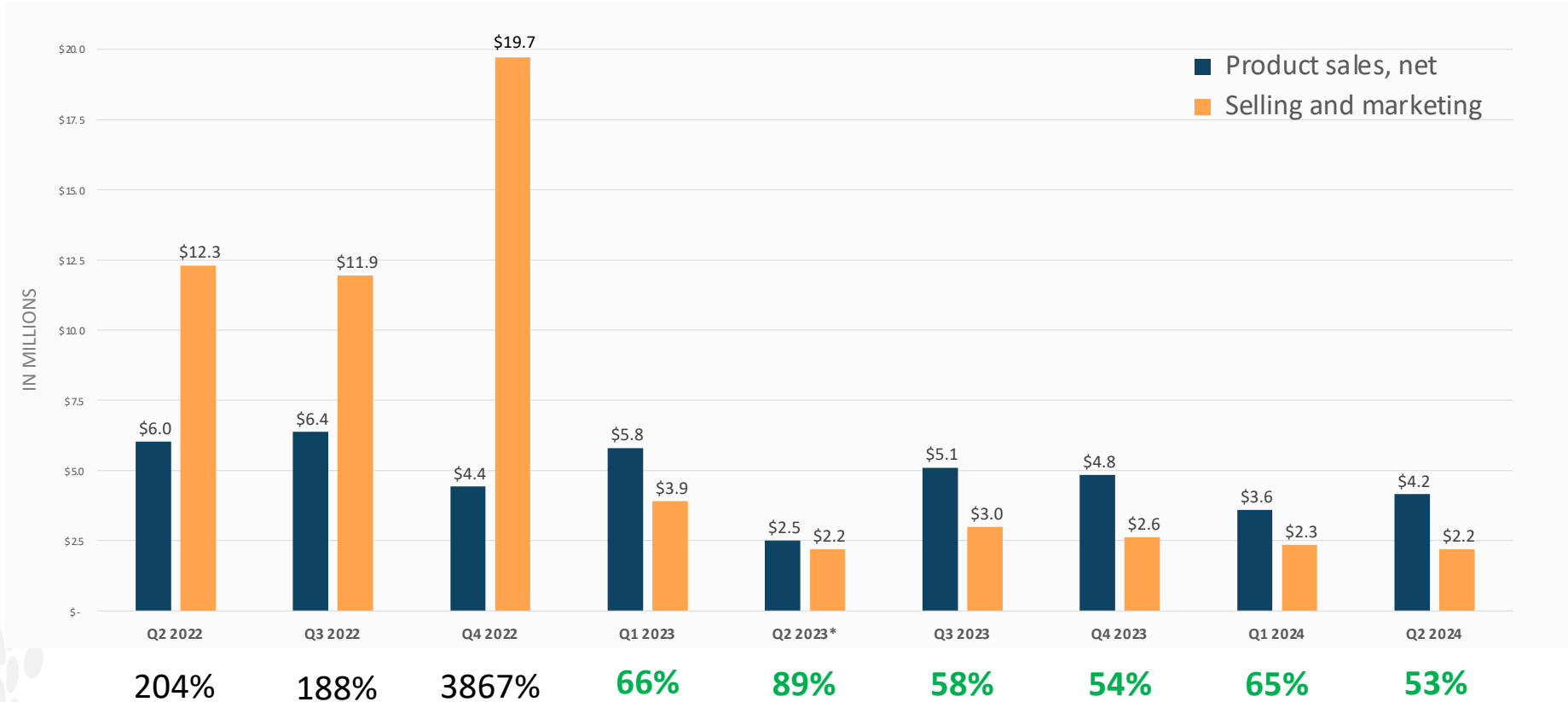
Re-launching SOLOSEC
Sept. 2024

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NET SALES CONSISTENTLY SURPASS SALES & MARKETING COST



Quarterly selling and marketing expense as a percent of net product sales



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ACTIVATING SELECT PATIENT TYPES TO USE PHEXXI



- Targeting women who are aligned with the current Phexxi user profiles
- Capitalizing on where Phexxi is already performing

PHEXXI PATIENT AGE

- The majority of Phexxi patients are within the 25-39 age range¹
- Average age of Phexxi user is 33 years old

**NOT USING A PRESCRIPTION
CONTRACEPTIVE**

**LIVING WITH
DEPRESSION AND ANXIETY**

POSTPARTUM MOTHER

STRUGGLES WITH HER WEIGHT

**IN NEED OF NON-SYSTEMIC
CONTRACEPTION**

CANCER SURVIVOR

WANTS NON-HORMONAL

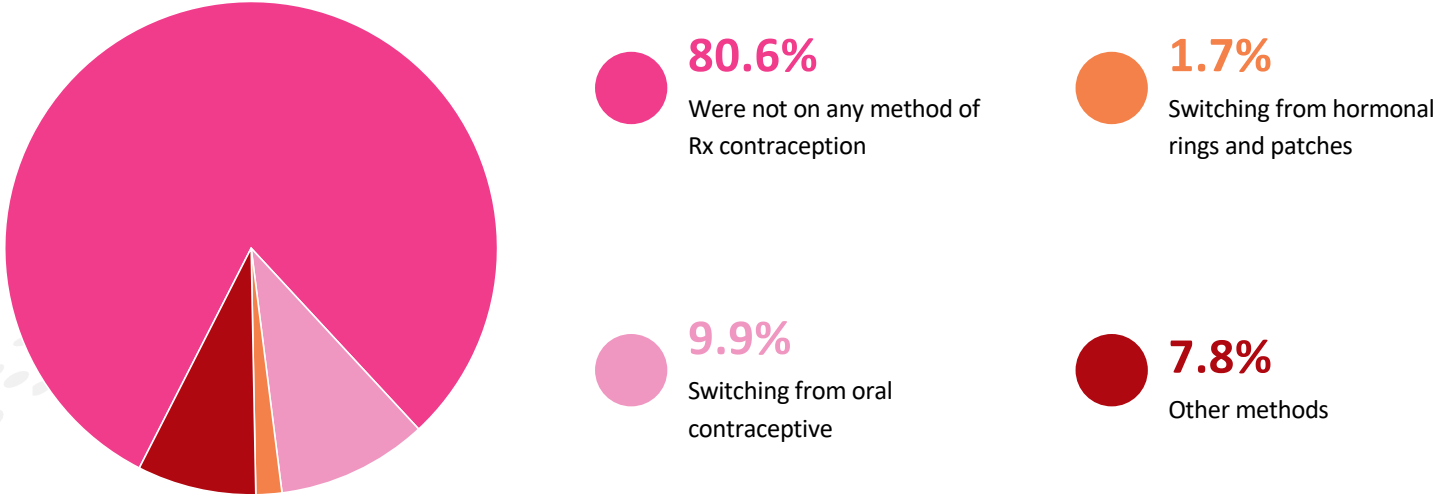
1. IQVIA Phexxi claims data, July 2022

ACTIVATING PHEXXI UTILIZATION WITH SELECT PATIENT TYPES



phexxi[®]
(lactic acid, citric acid, and potassium bitartrate) Vaginal Gel
1.8%, 1%, 0.4%

Prior Contraception Among Women Switching to Phexxi¹



WE ARE SUCCESSFULLY REACHING OUR TARGET PATIENT TYPES

1. IQVIA Phexxi claims data, July 2022

CREATING THE VAGINAL PH MODULATOR CATEGORY



Changing the contraceptive counseling conversation to make it personal

HORMONE FREE

BIRTH CONTROL IS PERSONAL. WHICH METHOD* MEETS YOUR NEEDS?

daily use

semi-permanent or permanent option

INDICATION
Phexxi® (lactic acid, citric acid, and potassium bitartrate) is an on-demand method of birth control used to prevent pregnancy. Phexxi is not effective when used after sex.

IMPORTANT SAFETY INFORMATION
Rare cases (0.36%) of bladder and kidney infection have been reported. If you have a history of urinary tract problems that keep coming back, you should not use Phexxi.

Please see additional Important Safety Information on back and accompanying Full Product Information for Phexxi.

HORMONE FREE

Used in the moment

VAGINAL pH MODULATOR

- A vaginal gel that keeps the vagina in the normal acidic range (3.5 - 4.5), which lowers sperm mobility and the chance of sperm reaching the egg.
- Inserted into the vagina immediately before (or up to 1 hour before) each act of vaginal sex.

FERTILITY TRACKING

- The tracking of a woman's menstrual cycle and/or other fertility signs such as temperature and vaginal discharge.
- Vaginal sex is avoided on days that are likely to be most fertile.

Semi-permanent or permanent

COPPER IUD

- A device placed in the uterus by a healthcare professional.
- Approved for up to 10 years of use.

TUBAL LIGATION (getting "tubes tied")

- Sterilization surgery that is usually permanent.
- For women who are sure they don't want a future pregnancy.

BIRTH CONTROL IS PERSONAL.

WHICH METHOD* MEETS YOUR NEEDS?

Use this chart to help determine which methods might be right for you. Talk to your doctor about what you want in your birth control.

CONTAINS HORMONES

Routine use and/or care

ORAL CONTRACEPTION (the "Pill")

- A pill containing hormones that prevent pregnancy.
- Taken every day at the same time.

RING

- A flexible ring that contains hormones and is inserted into the vagina by the woman.
- Insert for 3 weeks; remove for 1 week.

HORMONAL IUD

- A device placed in the uterus by a healthcare professional.
- Approved for up to 3 to 7 years of use.

INDICATION
Phexxi® (lactic acid, citric acid, and potassium bitartrate) is an on-demand method of birth control used to prevent pregnancy. Phexxi is not effective when used after sex.

IMPORTANT SAFETY INFORMATION
Rare cases (0.36%) of bladder and kidney infection have been reported. If you have a history of urinary tract problems that keep coming back, you should not use Phexxi.

Please see additional Important Safety Information on back and accompanying Full Product Information for Phexxi.

IMPORTANT SAFETY INFORMATION
Phexxi does not protect against any sexually transmitted infections, including HIV. Avoid using Phexxi with a vaginal ring. Avoid Phexxi if you or your sexual partner is allergic to lactic acid, citric acid, potassium bitartrate, or any of the ingredients in Phexxi. Stop using Phexxi if you develop an allergic reaction.

For more information about Phexxi, talk to your healthcare provider and see full Product Information. Please report side effects by contacting Evofem Biosciences® toll-free at 1-833-EVMBIO or contact FDA at 1-800-FDA-1088 or www.fda.gov/medwatch.

Phexxi is a registered trademark of Evofem Biosciences, Inc. Trademark, registered or otherwise, are the property of their respective owners. © 2022 Evofem Biosciences, Inc. - EVFM-US-001985 - June 2022 - Produced in USA.

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THE GLP-1 OPPORTUNITY



GLP-1s include Ozempic, Wegovy, Mounjaro, and Zepbound

GLP-1s may make oral birth control pills less effective at certain points in dosing schedule

Mounjaro and Zepbound clearly instruct HCPs to “advise females using oral contraceptives to switch to a non-oral contraceptive method or add a barrier method of contraception for 4 weeks after initiation and for 4 weeks after each dose escalation.”¹

GLP-1 package inserts warn of potential risks to the fetus from exposure to these drugs during pregnancy²

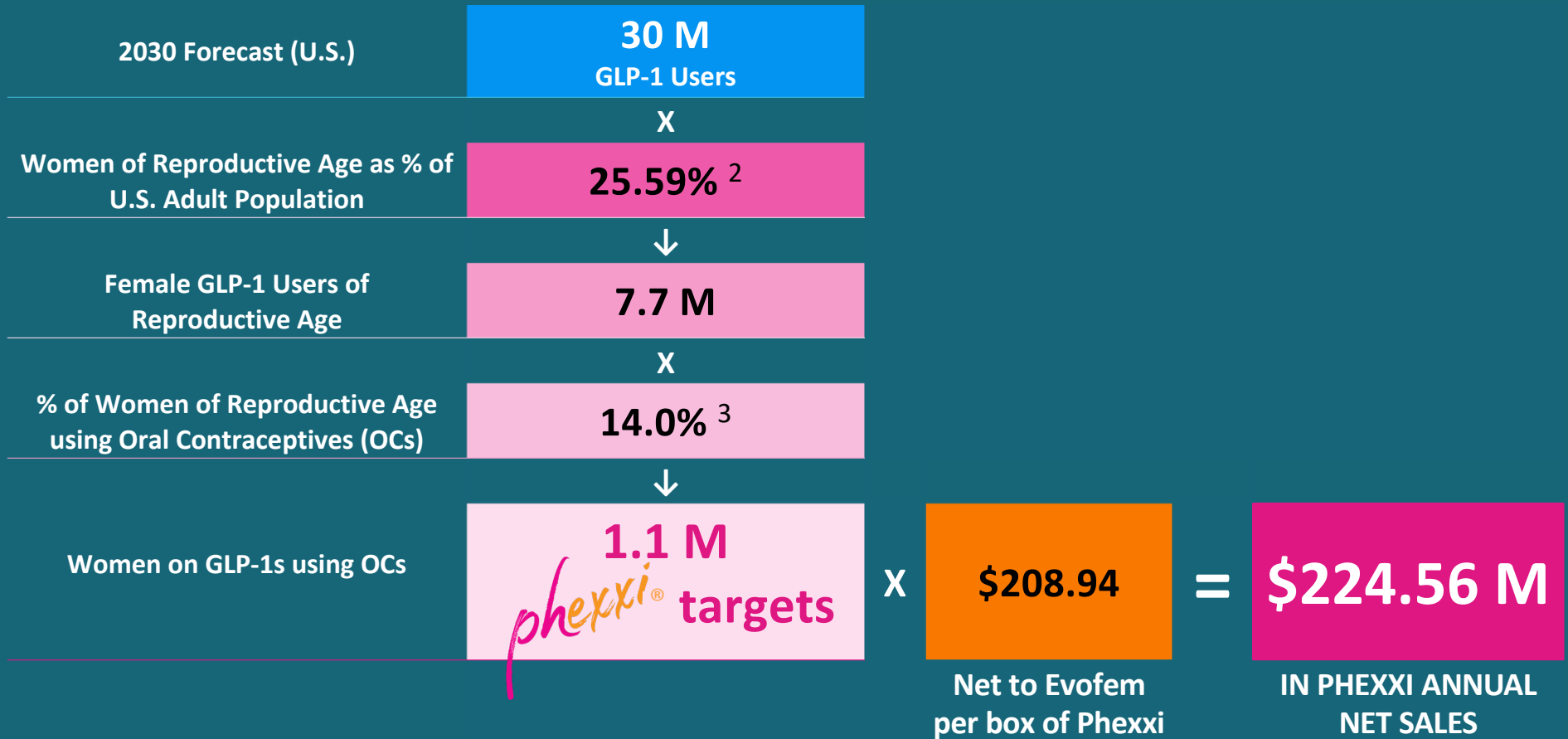
JP Morgan analysts forecast that by 2030 in the U.S. alone¹

- 15 million obese patients will be on GLP-1s
- Around 9% of the population - 30 million people in the U.S. – may be on GLP-1s¹

Critical need for a non-systemic, non-hormonal method, like Phexxi

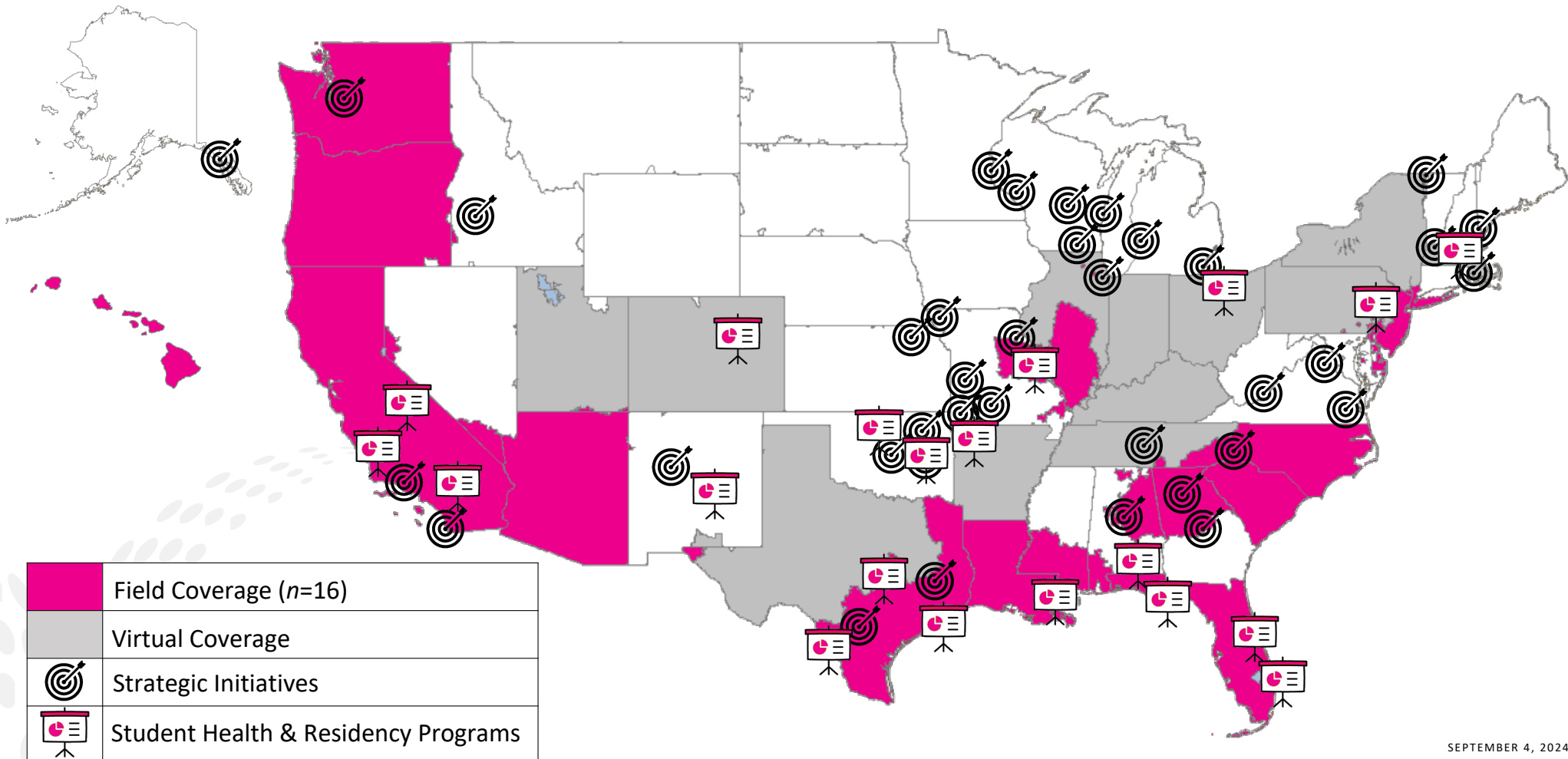
1. Zepbound Prescribing Information. <https://uspl.lilly.com/zepbound/zepbound.html#pi>
2. Based on Section 8.1, Use in Specific Populations: PREGNANCY in the PI for semaglutide and tirzepatide products
3. Schott C. *The increase in appetite for obesity drugs*. JP Morgan, November 29, 2023. <https://www.jpmorgan.com/insights/global-research/current-events/obesity-drugs>

GLP-1 U.S. OPPORTUNITY: \$224.56 MILLION TAM



1. Schott C. *The increase in appetite for obesity drugs*. JP Morgan, November 29, 2023. <https://www.jpmorgan.com/insights/global-research/current-events/obesity-drugs>
 2. Calculated based on 2022 population data from March of Dimes PeriStats <https://www.marchofdimes.org/peristats/data?top=14&lev=1&stop=129®=99&obj=9&slev=1>
 3. Daniels-K-and-Abma-J.-*Current Contraceptive Status Among Women Aged 15-49*_NCHS-Data-Brief-Number-388-October-2020.pdf (evofem.com)

PHEXXI SALES COVERAGE



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INCREASING PHEXXI ACCESS



- More than 82% of Phexxi claims are now being approved¹
- YTD 2023 Evofem has gained Phexxi coverage for more than 21.3M new lives¹
- We have 73% coverage within our Commercial and Medicaid books of business¹
 - 19.2M lives covered at no out-of-pocket cost¹
- Co-pay card utilization has decreased 24% since Jan. 1, 2023, while claims have remained stable

Improvements in
Phexxi coverage

Lower out-of-pocket
costs to patients

Fewer Phexxi users
need to use co-pay card

FIVE ORANGE BOOK LISTED PATENTS PROTECT PHEXXI INTO AT LEAST 2033



U.S. INTELLECTUAL PROPERTY

PATENT N ^o .	PATENT COVERAGE DETAILS	DURATION (EXPECTED INTO, AT LEAST)
11,992,472	Composition of matter patent covering composition and methods for contraception with a composition that encompasses Phexxi	March 2033
11,439,610	Composition of matter patent covering compositions containing L-Lactic Acid, including the Phexxi formulation	March 2033
11,337,989	Method of use patent covering contraception using the L-Lactic Acid Phexxi formulation	March 2033
10,568,855	Method of use patent covering contraception using the L-Lactic Acid Phexxi formulation	March 2033
6,706,276	Composition of matter patent covering Phexxi	March 2025

SYNERGISTIC WOMEN'S HEALTH ACQUISITION



- Acquired in July 2024 from Lupin Limited
- Synergistic women's health product
 - Aligns with mission and women's health call point
 - Both SOLOSEC and Phexxi address the vaginal biome
- Leverages sales force
 - Detailing by our sales team will lift both products by connecting the dots with HCPs
- \$20M annual net sales run rate pre-Covid from BV indication only¹
- Once rebuilt, expected to deliver a *minimum* of \$15M net sales to Evofem's bottom line annually from U.S. alone
- Additional revenue potential in ex-U.S. markets (untapped partnering/licensing opportunity)

1. SOLOSEC was not FDA approved for the treatment of trichomoniasis until July 2021

SOLOSEC® (SECNIDAZOLE) 2G ORAL GRANULES



A novel, differentiated drug to treat two common women's health infections

- “One-and-done” oral, single dose treatment
- FDA-approved for two sexual health indications
- Solid monthly TRx growth pre-Covid; not consistently promoted since
- Good payer coverage, room to improve
- Strong IP in U.S. and key OUS markets
 - Nine *Orange Book*-listed patents protect SOLOSEC in U.S. through Sept. 2035
- Designated a Qualified Infectious Disease Product by FDA

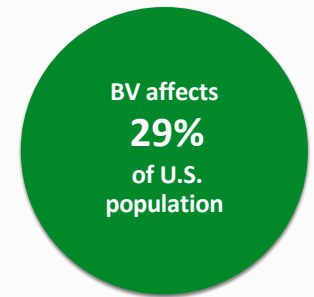
SOLOSEC: TWO FDA-APPROVED INDICATIONS



I. BACTERIAL VAGINOSIS (BV) IN FEMALES 12 AND OLDER



- Affects ~21 million women in the U.S.
- Most common vaginal condition in women ages 15-44
- Results from an overgrowth of bacteria, which upsets the balance of the natural vaginal microbiome and can lead to symptoms of odor and discharge
- Raises pH of the vagina, making it a more friendly environment for trichomoniasis and other STIs¹
 - ~20% of BV patients also have trichomoniasis



SOLOSEC provides a complete course of treatment with one oral dose

1. Sobel JD, Subramanian C, Foxman B, Fairfax M, Gygax S. Mixed Vaginitis—More than Coinfection and with Therapeutic Implications. *Curr Infect Dis Rep* 2013;15:104-108.

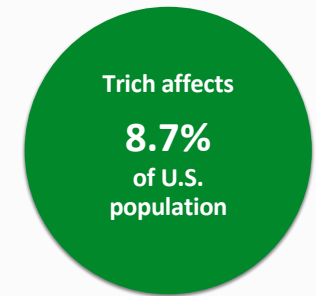
SOLOSEC: TWO FDA-APPROVED INDICATIONS



II. TRICHOMONIASIS IN PEOPLE 12 AND OLDER



- The most common non-viral STI in the world¹
 - Caused by a parasite called *Trichomonas vaginalis*
- ~5.4 million infections (U.S., 2018) - 2.1 million women + 3.3 million men
- Sexual partners must also be treated to prevent reinfection
- Approximately 70% of women with trichomoniasis are also infected with the bacteria that cause BV²



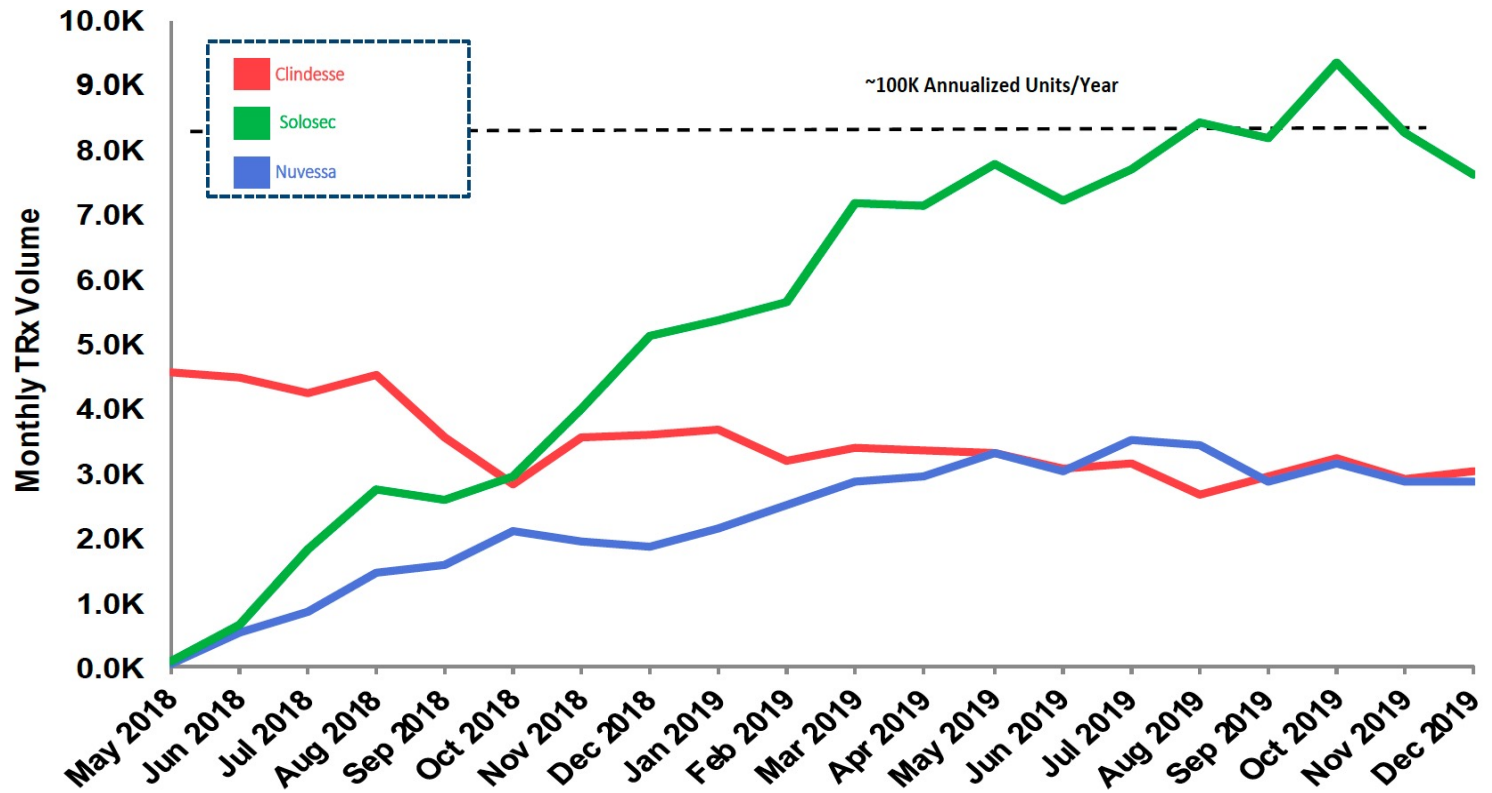
SOLOSEC provides a complete course of treatment with one oral dose

1. Workowski KA, Bachmann LH, Chan PA, et al. CDC Sexually Transmitted Diseases Treatment Guidelines, 2021. MMWR Recomm Rep 2021;70(RR-04):1-192.
2. Brotman RM. Vaginal microbiome and sexually transmitted infection

SOLOSEC DEMONSTRATED SOLID GROWTH UNTIL COVID-19 OUTBREAK



\$20M ANNUALIZED RUN RATE FOR TREATMENT OF BV ALONE¹



1. SOLOSEC was not FDA approved for the treatment of trichomoniasis until July 2021

WHY EVOFEM? WHY NOW?



**Tenacious, Experienced Team
Commercializing Innovative
Rx Women's Health Products**

phexxi
(lactic acid, citric acid, and
potassium bitartrate) Vaginal Gel
1.8%, 1%, 0.4%

CONTRACEPTION

Hormone-free, woman-controlled;
used only when needed

solosec
secnidazole
2g Oral Granules

BV & TRICHOMONIASIS

Oral, single dose treatment



Attractive Target Markets

A small percentage of contraceptive market
share yields large revenue

Robust birth control industry tailwinds

Re-launching differentiated, commercially
attractive drug for two common sexual health
infections in fall 2024

SEPTEMBER 4, 2024



THANK YOU

