

Q1 2024

Investor Presentation

As of March 31, 2024 | Reported on May 2, 2024

Safe Harbor Statements

Certain statements contained in this presentation are "forward-looking statements" about future events and expectations. Forward-looking statements are based on our beliefs, assumptions and expectations of industry trends, our future financial and operating performance and our growth plans, taking into account the information currently available to us. These statements are not statements of historical fact. Words such as, "anticipates," "believes," "continues," "estimates," "expects," "goal," "objectives," "intends," "may," "opportunity," "plans," "potential," "near-term," "long-term," "projections," "assumptions," "projects," "guidance," "forecasts," "outlook," "target," "trends," "should," "could," "would," "will," and similar expressions are intended to identify such forward-looking statements. Specific forward looking statements made in this presentation include, among others our mission to improve quality of life through routine and affordable chiropractic care; our upside for future growth; our substantial opportunity for market share growth; our growing market opportunity; our franchising strategy; our implementation of new marketing programs and other strategic goals; and 2024 guidance for system-wide sales, system-wide comp sales for all clinics open 13 months or more, and new franchised clinic openings excluding the impact of franchised clinics; our belief that people will continue to seek more noninvasive, holistic ways to manage their pain and that we'll be there to treat them; our leading chiropractic care franchise concept. Forward-looking statements involve risks and uncertainties that may cause our actual results to differ materially from the expectations of future results we express or imply in any forward-looking statements, and you should not place undue reliance on such statements. Factors that could contribute to these differences include, but are not limited to, our inability to identify and recruit enough qualified chiropractors and other personnel to staff our clinics, due in part to the nationwide labor shortage and an increase in operating expenses due to measures we may need to take to address such shortage; inflation, and the current war in Ukraine, which has increased our costs and which could otherwise negatively impact our business; the potential for disruption to our operations and the unpredictable impact on our business of outbreaks of contagious diseases; our failure to profitably operate company-owned or managed clinics; short-selling strategies and negative opinions posted on the internet, which could drive down the market price of our common stock and result in class action lawsuits; our failure to remediate future material weaknesses in our internal control over financial reporting, which could negatively impact our ability to accurately report our financial results, prevent fraud, or maintain investor confidence; and other factors described in our filings with the SEC, including in the section entitled "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2023 filed with the SEC on March 8, 2024 and subsequently-filed current and quarterly reports. We qualify any forward-looking statements entirely by these cautionary factors. We assume no obligation to update or revise any forward-looking statements for any reason or to update the reasons actual results could differ materially from those anticipated in these forward-looking statements, even if new information becomes available in the future. Comparisons of results for current and any prior periods are not intended to express any future trends or indications of future performance, unless expressed as such, and should only be viewed as historical data.

Business Structure

The Joint Corp. is a franchisor of clinics and an operator of clinics in certain states. In Arkansas, California, Colorado, District of Columbia, Florida, Illinois, Kansas, Kentucky, Maryland, Michigan, Minnesota, New Jersey, New York, North Carolina, Oregon, Pennsylvania, Rhode Island, South Dakota, Tennessee, Washington, West Virginia and Wyoming. The Joint Corp. and its franchisees provide management services to affiliated professional chiropractic practices.



A man in a light blue shirt and dark pants is helping a young child wearing a green helmet ride a yellow and blue bicycle. They are in a field of tall, golden grass at sunset, with hills in the background. The man is leaning over the child, holding the handlebars. The child is looking down at the pedals. The scene is warm and golden from the low sun.

Our mission is to **improve**
quality of life through **routine**
and **affordable** chiropractic care.

Leading Chiropractic Care Franchise Concept

Large & Growing Market

\$20.5B on chiropractic
\$8.5B out-of-pocket
annual spend
in US¹

Attractive Asset-light Model

86% franchised clinics
and implementing
refranchising
strategy

Recurring Revenue Model

85% of 2023
system-wide gross
sales from monthly
memberships

Premier Nationwide Brand

41 state presence,
successful marketing
coops, and largest
digital footprint

Category Leader & Creator

954 clinics at 3/31/24,
revolutionizing
access to chiropractic
care since 2010



¹ IBISWorld 2023 Chiropractors in the US Study, November 2023



OUR MODEL



Quality, convenient, affordable chiropractic care in a retail setting



OUR STAFF



Serving patients seeking pain relief and ongoing health and wellness



OUR CLINICS



Proven membership-based, walk-in, no-insurance model in an open bay setting

Strong Operational KPIs

13.6M

adjustments
in 2023

Up from 12.2M in 2022

1.7M

unique patients
treated in 2023

Up from 1.6M in 2022

932K

new patients
in 2023

Compared to 845K in 2022

36%

of new patients were new to
chiropractic in 2023 ¹

~336K patients in 2023
had never been to a
chiropractor before

85%

system-wide gross sales
from monthly
memberships in 2023

Compared to 84% in 2022



¹ New patient survey completed early 2024.

Upside for Future Growth

\$20.5B growing chiropractic market ¹



50%

of Americans don't
know what the word
"chiropractic" means

Gallup-Palmer College of
Chiropractic Report 2017

30%

understand chiropractic
but are scared

Nucleus Marketing Lab 2018

16%

saw a chiropractor
in the last 12 months

Gallup-Palmer College of
Chiropractic Report 2018

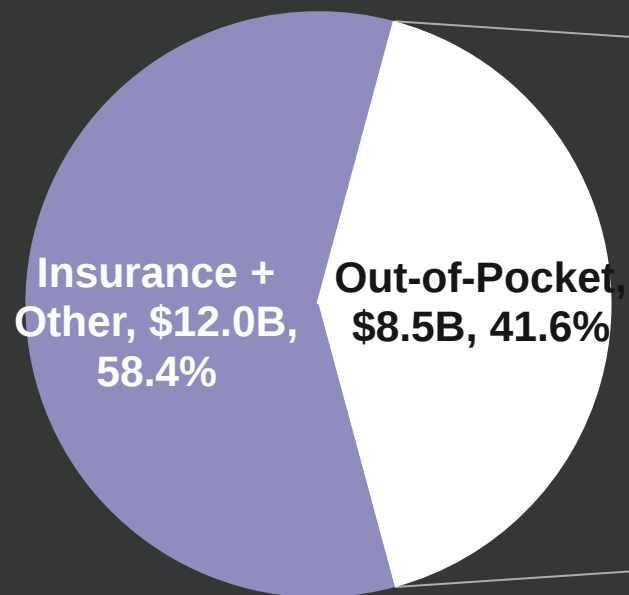


¹ IBIS US Industry Report, Chiropractors in the US, November 2023

Substantial Opportunity for Market Share Growth: The Joint has ~6% of the Out-of-Pocket Share

Annual Spending on Chiropractic Care ¹
\$20.5B

Annual Out-of-Pocket Spending ¹
\$8.5B

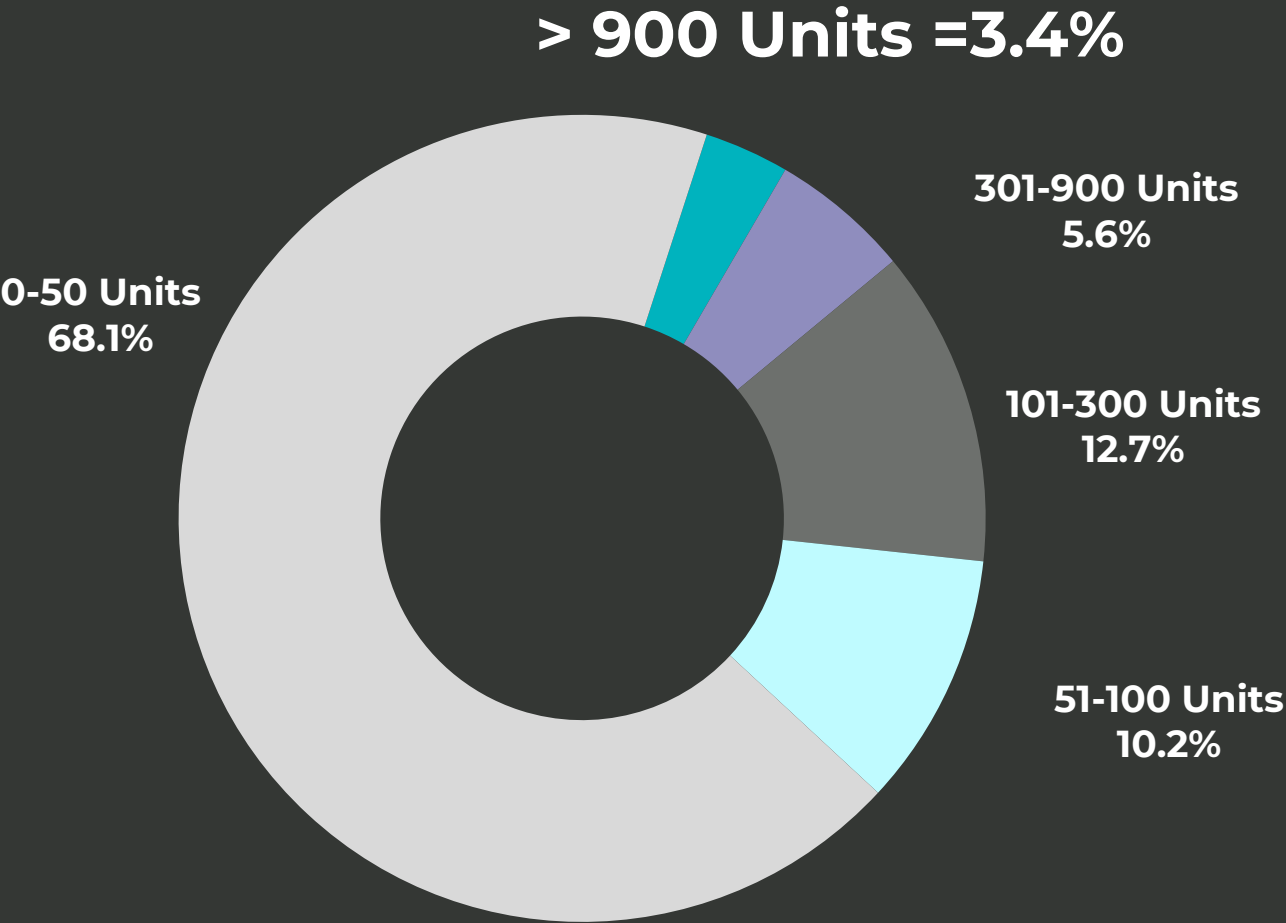


The Joint, \$488M, ~6%

Independent & Chain,
\$8.1B, 94%

Only 3.4% of Franchise Concepts Have 900+ Units

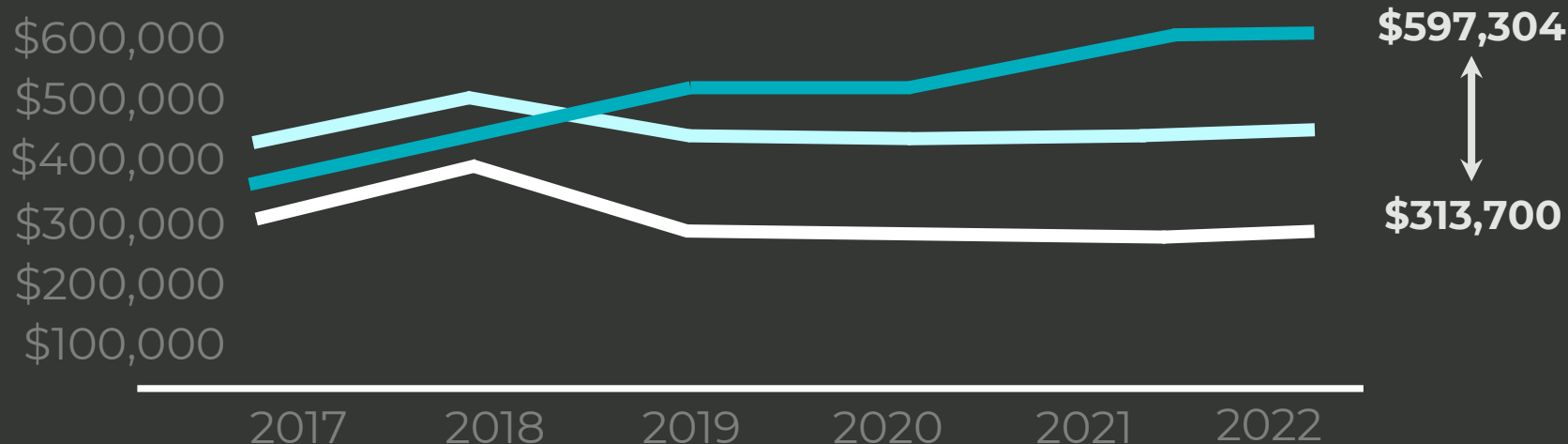
Percentage of Franchise Brands by # of Units



JYNT Sales ~2.3X Independent Collections per Clinic

Independent Solo Practitioners vs The Joint

-  The Joint
-  Billings
-  Collections



*2022 Chiropractic Economics Compensation Survey

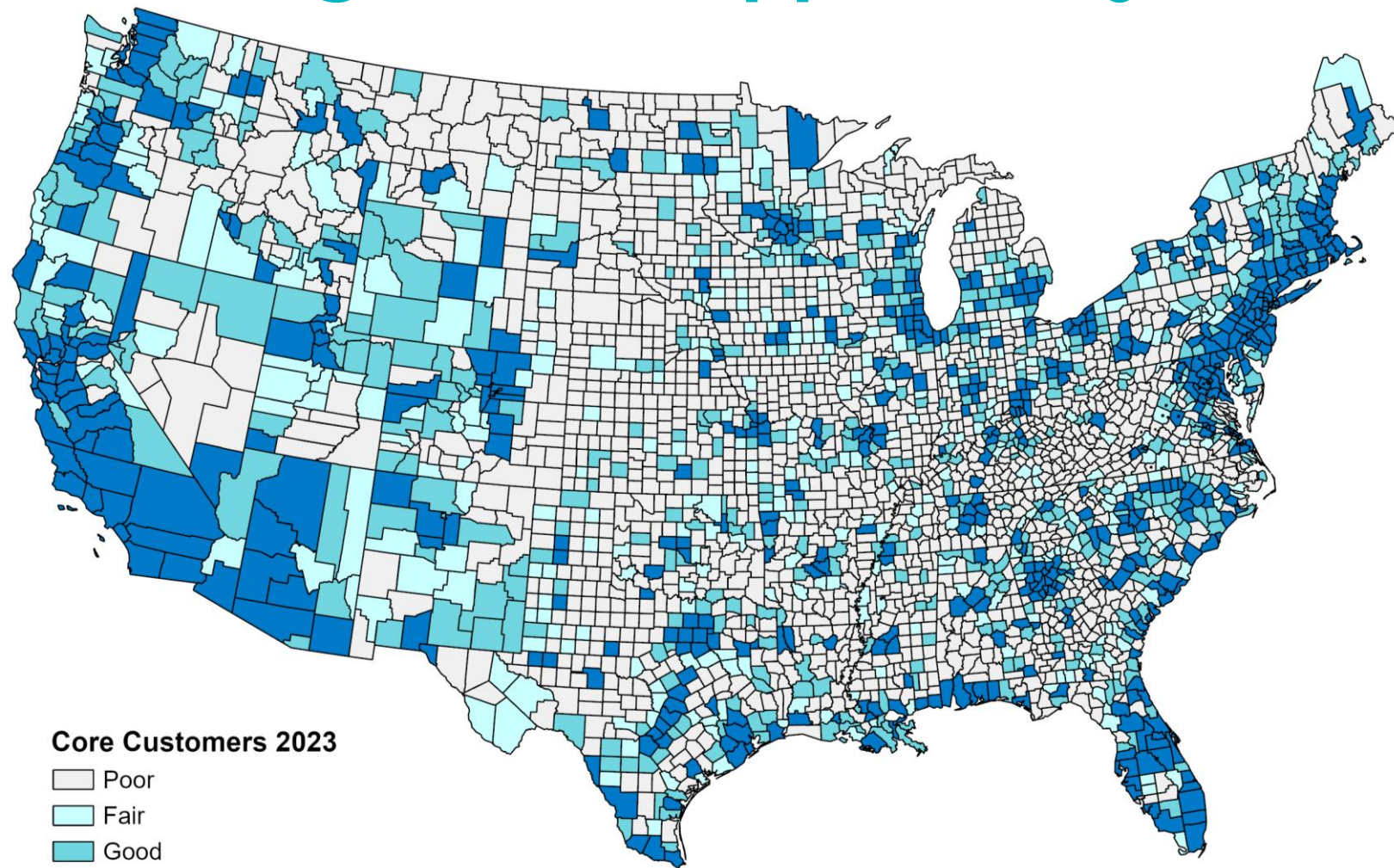
Top Franchise Recognition.. Several Years Running

#1 Chiropractic
Services Category

61 for Veterans and
#83 of the Top 500



Growing Market Opportunity



Core Customers 2023

- Poor
- Fair
- Good
- Best



Source: The Joint Corp and ESRI

Mid-term Market ~1950 Potential Clinics

The Joint Patient Base

With usable addresses

- All 50 States, DC and Puerto Rico
- All Canadian Provinces and Territories
- 74 Countries on 6 Continents

Similar Points of Distribution

- Analyze demographics and psychographics
- Model attributes
- Roll across country

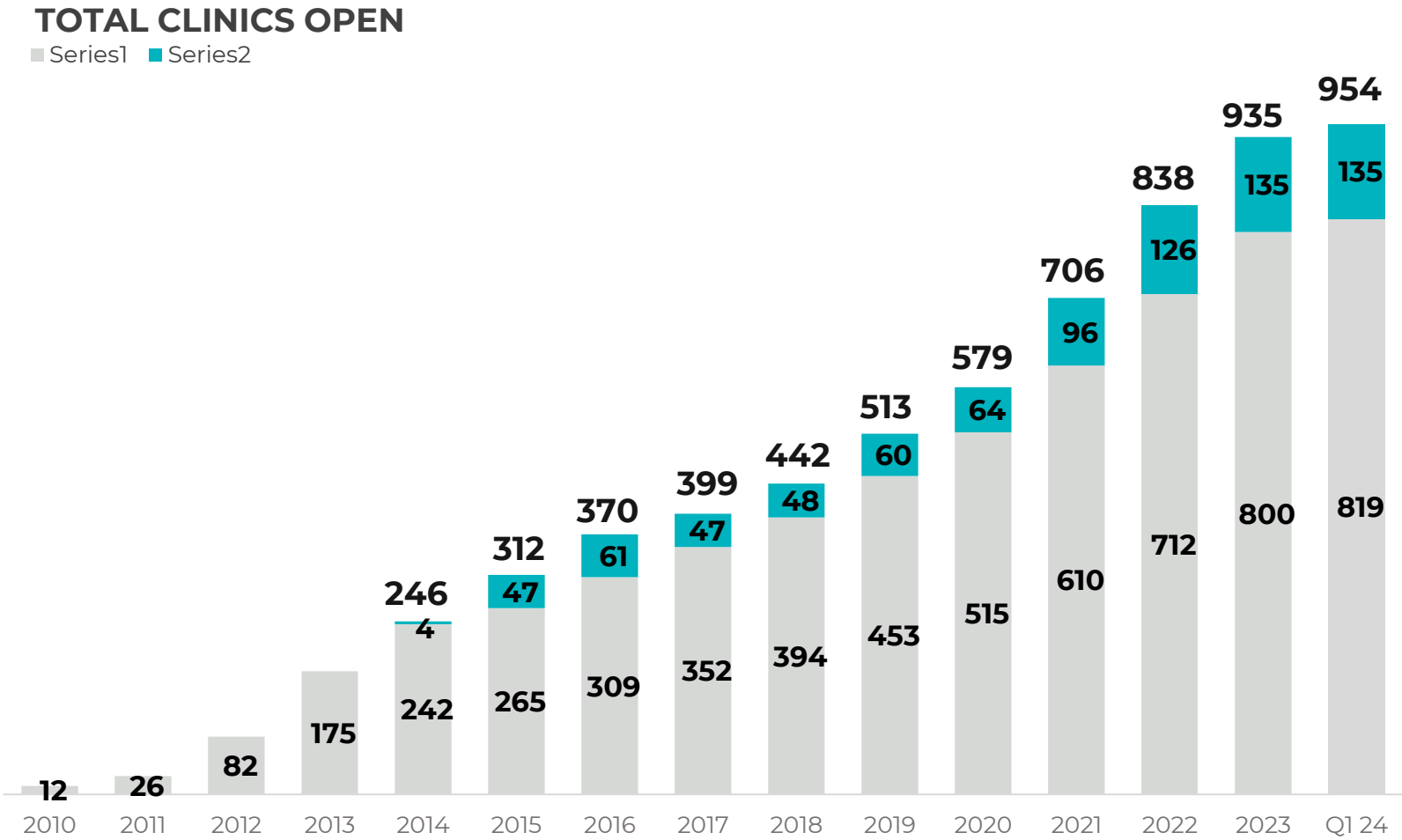
The Joint: First Mover Advantage

Companies	Clinics at 3/31/24	Clinics at 12/31/17	Change in Clinics	States	Franchise	Owned/ Managed	Insurance	Private Pay
The Joint Corp.	955	399	556	40	✓	✓		✓
Airrosti	148	177	(29)	4		✓	✓	✓
HealthSource Chiropractic	133	295	(162)	32	✓		✓	
100% Chiropractic	128	*	0	22	✓		✓	✓
ChiroOne	101	41	60	7		✓	✓	
AlignLife Chiropractic	33	23	10	13	✓	✓	✓	✓
Chiropractic Company	21	*	0	1		✓	✓	✓
Aligned Modern Health	18	*	0	1		✓	✓	✓
NuSpine	34	3	31	10	✓			✓
Chiropractic Partners	10	*	0	1		✓	✓	✓
20 Dollar Chiropractic	9	*	0	1	✓			✓
Curis Functional Health (Formerly The BackSpace)	55	*	0	11		✓	✓	✓
Chiro Now!	10	*	0	1	✓	✓		✓
ChiroWay	13	8	5	3	✓			✓
Express Chiropractic	6	0	6	1	✓			✓
SnapCrack Chiropractic	9	*	0	1	✓			✓
Independent Offices	38,129	38,801	-672	50				

	Q1 24	Q1 23
Franchise Licenses Sold	15	17
Franchised Clinics Opened	23	29
Franchised Clinics Closed	4	1
Corporate Clinics Opened	0	4
Clinics in Development	163	217



23 Franchised Clinics Opened in Q1 2024



954

Locations

819

Franchised
Clinics

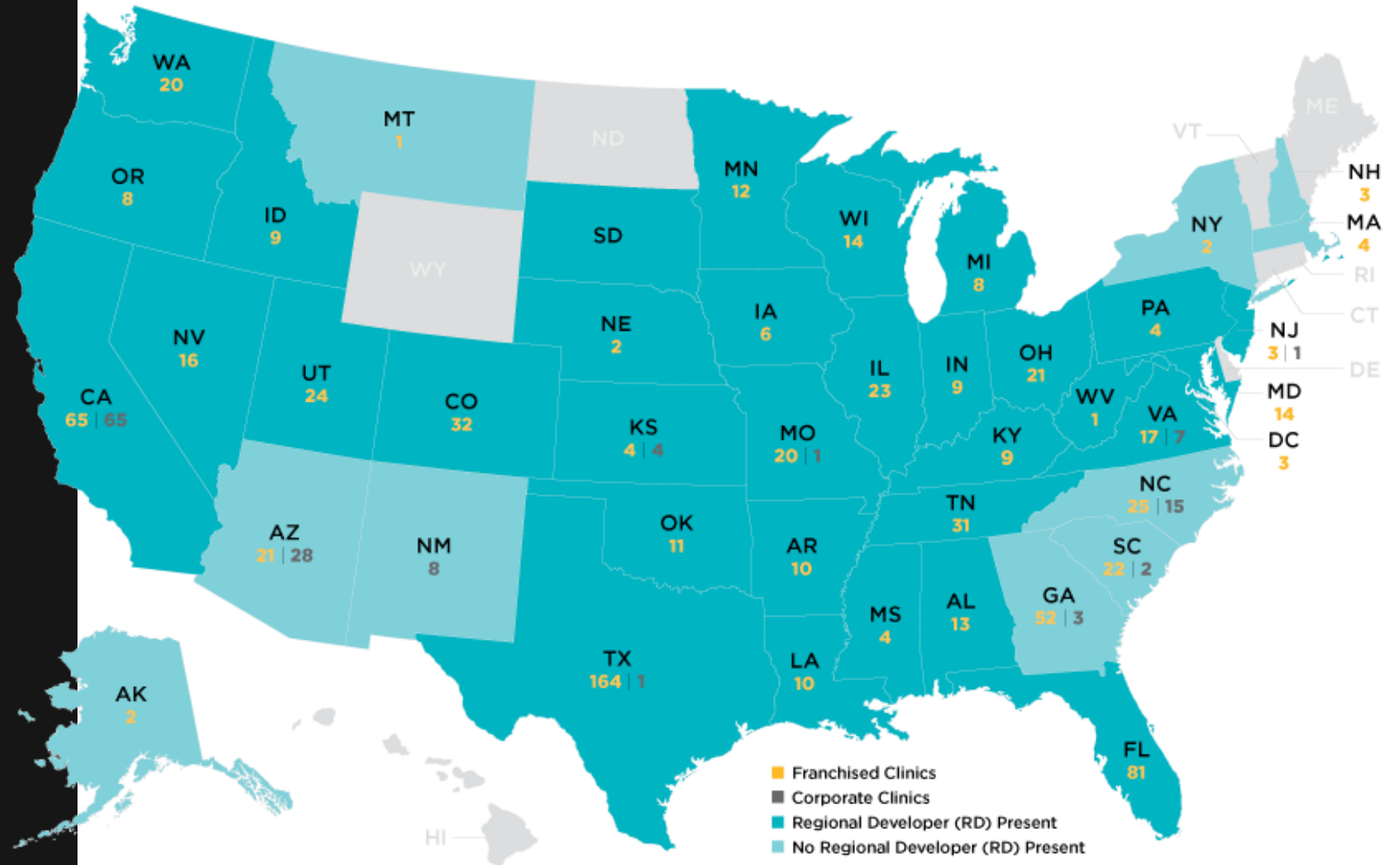
135

Corporate
Clinics

As of 3/31/2024



Growing National Footprint



Refranchising Strategy

Vast majority of corporate clinics:

- Quality assets of value
- Methodical clustering

Vetting potential franchisees:

- Engaged Capstone Partners
- Negotiating potential block transactions

Value maximization:

- Generates capital
- Increases franchise revenue
- Reduces corporate costs



Q1 2024 Franchise License Sales Tripled Sequentially



¹ Of the 1,263 franchise licenses sold as of Mar. 31, 2024, 163 are in active development, 819 are currently operating and the balance represents terminated/closed licenses.

- ~\$250k - \$275k initial build-out

- **Chart includes:**

- 2% of gross sales for the National Marketing Fund
- Local marketing expenses, wages, rent and G&A expenses

- **Chart excludes:**

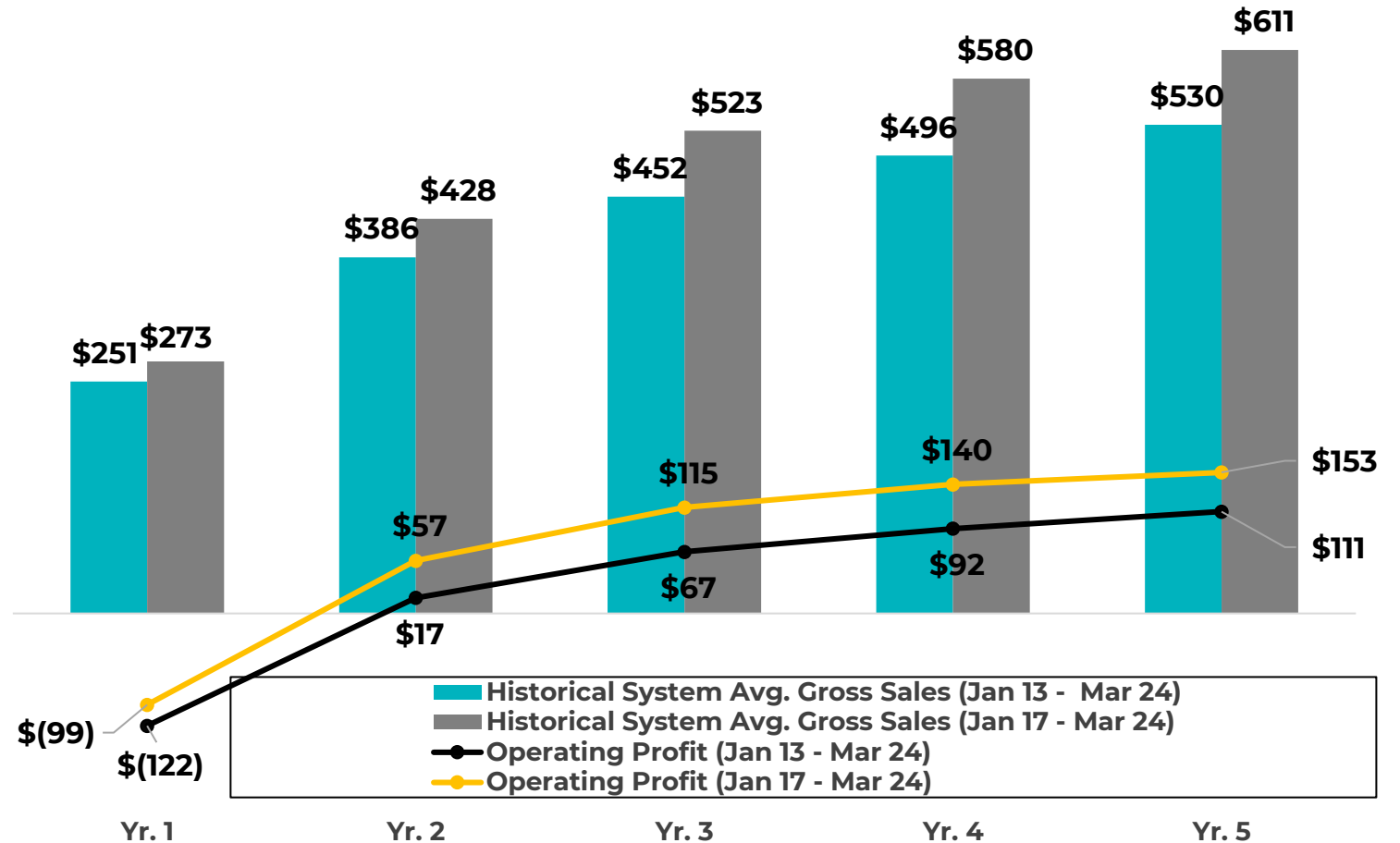
- \$599 per month tech fee
- 7% royalty on gross sales
- \$39.9K per license, prior to year 1 sales

- **Assumes breakeven monthly gross sales¹ of \$30k - \$38k**

Continued Strong Clinic Economics

System-wide Sales & Potential 4-Wall Clinic Contribution¹

(5 yr. avg., \$ in 000s)



¹ Breakeven varies on a clinic-by-clinic basis based on actual gross sales and operating expenses. This represents operating income excluding income taxes and depreciation..

Overcoming Consumer Uncertainty

9%

Increase in
system-wide sales ¹
Q1 2024 over Q1 2023

3%

Increase in
system-wide comp sales ²
for all clinics >13 months
in operation
Q1 2024 over Q1 2023

(3)%

Decrease in
system-wide comp sales ²
for all clinics >48 months
in operation
Q1 2024 over Q1 2023



¹System-wide sales include revenues at all clinics, whether operated or managed by the company or by franchisees. While franchised sales are not recorded as revenues by the company, management believes the information is important in understanding the company's financial performance, because these revenues are the basis on which the company calculates and records royalty fees and are indicative of the financial health of the franchisee base. | ² System-wide comp sales include only the sales from clinics that have been open at least 13 or 48 full months and exclude any clinics that have permanently closed.

Reiterating 2024 Guidance

\$ in M	2023 Actual	2024 Low Guidance	2024 High Guidance
System-wide sales ¹	\$488.0	\$530	\$545
System-wide comp sales for all clinics open 13 months or more ²	4%	Mid-single digits	
New franchised clinic openings excluding the impact of refranchised clinics	104	60	75



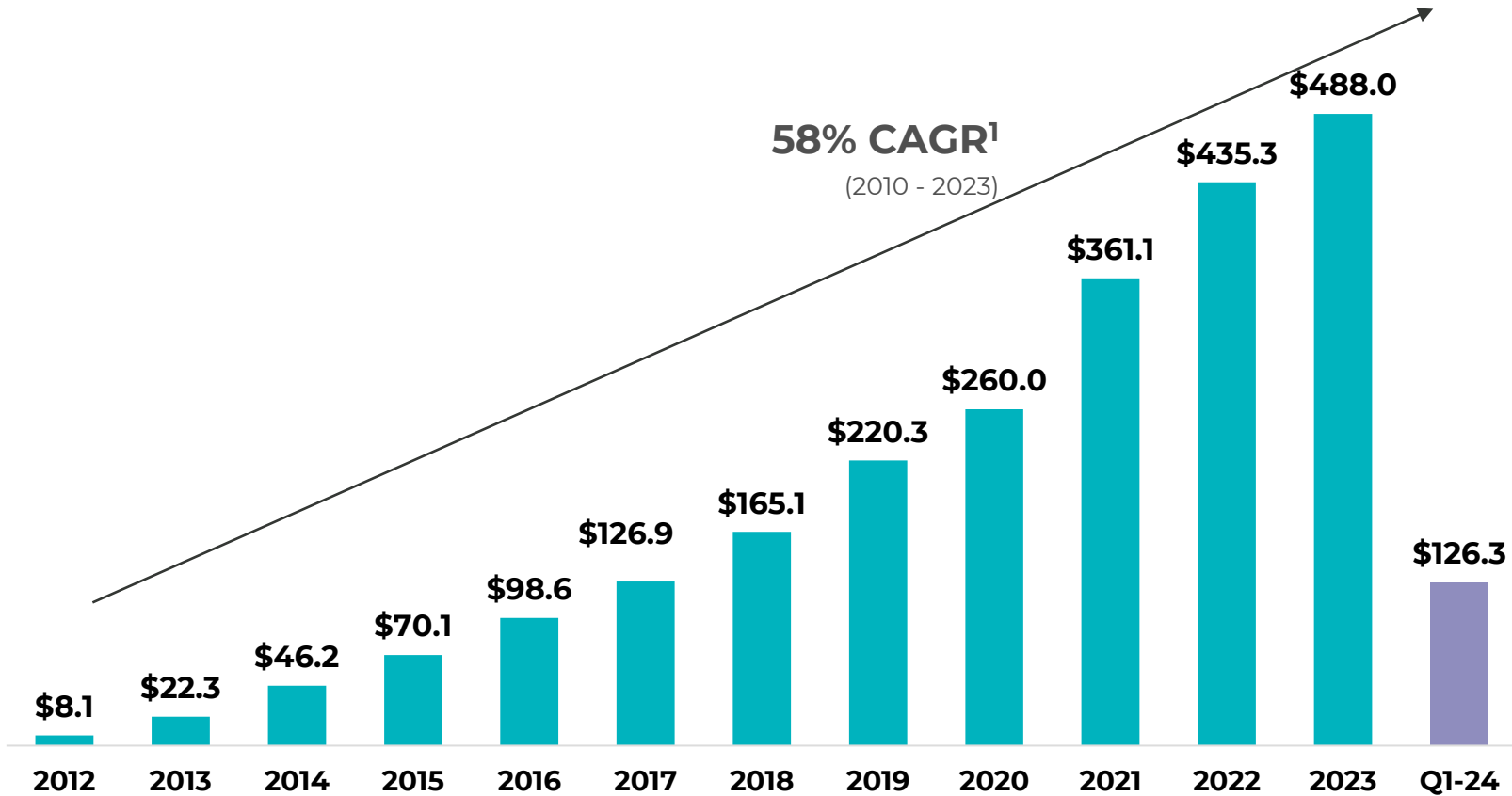
¹ System-wide sales include revenues at all clinics, whether operated or managed by the company or by franchisees. While franchised sales are not recorded as revenues by the company, management believes the information is important in understanding the company's financial performance, because these revenues are the basis on which the company calculates and records royalty fees and are indicative of the financial health of the franchisee base. | ² System-wide comp sales include only the sales from clinics that have been open at least 13 or 48 full months and exclude any clinics that have permanently closed..

Leading Market Growth

The Joint Corp. 13-yr. CAGR 58% ¹ vs. Industry 5-yr. CAGR 5.1% ²

System-wide Sales

(\$ in M)



¹ For the period ended Dec. 31, 2023

² March 2023 Kentley Insights Chiropractic Care Market Research Report

People will
continue to seek
more noninvasive,
holistic ways to
manage their pain.

**We'll be there to
treat them.**



Appendix

Q1 2024 Financial Results as of Mar. 31, 2024

\$ in M ¹	Q1 2024	Q1 2023	Differences	
Revenue	\$29.7	\$28.3	\$1.4	5%
• Corporate clinics	17.5	17.1	0.4	2%
• Franchise fees	12.2	11.2	1.0	9%
Cost of revenue	2.7	2.5	0.2	10%
Sales and marketing	3.9	4.2	(0.2)	(7)%
Depreciation and amortization	1.4	2.2	(0.8)	(37)%
G&A	20.3	20.0	0.3	2%
Loss on disposition or impairment ²	0.3	0.1	0.2	NA
Operating income / (loss)	1.1	(0.7)	1.8	NA
Other income ³	0.0	3.8	(3.8)	NA
Net income	0.9	2.3	(1.4)	(59)%
Adjusted EBITDA ⁴	3.5	2.0	1.5	72%



¹ Due to rounding, numbers may not add up precisely to the totals.

² Loss on disposition or impairment, including those corporate clinics that were announced to be held for sale.

³ Net income included the receipt of the employee retention credits of \$3.9 million in Q1 2023.

⁴ Reconciliation of Adjusted EBITDA to GAAP earnings is included in the Appendix.

Board of Directors



Matthew E. Rubel	Ronald V. DaVella, CPA	Suzanne M. Decker	Jeff Gramm	Peter D. Holt	Abe Hong	Glenn J. Krevlin
<i>Lead Director, 2017</i>	<i>Director, 2014</i>	<i>Director, 2017</i>	<i>Director, 2024</i>	<i>Director, 2016</i>	<i>Director, 2018</i>	<i>Director, 2019</i>
- Executive Chair KidKraft, Inc. - Chair, Holley Inc. & Mid Ocean Ptrs. PE Consumer Group - Former Dir.: Hudson's Bay Co., HSNi & Treehouse Foods - Former Mgmt: Roark Capital, TPG Capital, TPG Growth, Varsity Brands, Collective Brands, Cole Haan, J Crew, Popular Club Plan and more - Pres. Appointee, House Advisory Council on Trade Policy Negotiation	- Financial Advisor: Industrial Succession Holding, Universal Health and Multiomics - Vice Chair of the Strategic Advisory Board of Aura Ventures - Dir. Universal Health Group, and Delta Dental of Arizona - Former: Deloitte & Touche Mobile Holdings Properties Alkaline Water Co. NanoFlex Power Corp. Amazing Lash Studio CFO & franchisee	- Exe. Project Sponsor and former Chief HR Officer, Aspen Dental Mgmt - HR & Talent Acquisition Advisor, Bond Veterinary - Former Dir.: Refresh Mental Health Davis Vision Companies	- PM Bandera Partners - Former Dir.: - Tandy Leather Factory - Rubicon Technology - Innovative Food Holdings - Ambassadors Group - Morgan's Foods - Peerless Systems	- Pres. & CEO, The Joint Corp. - Former Mgmt.: - Tasti D-Lite - Great Hills Partners - Mail Boxes, Etc. (now The UPS Store) - Director Intl. Franchise Assn. (IFA) - Chair, International Affairs Network (IAN)	- EVP & CTO, Learning Care Group - Former Mgmt.: - Discount Tire Company - Red Rock Resorts - Starbucks Corp. - Technologist	- Founder, Managing Partner, & PM Glenhill Capital Advisors - Dir. Ember Technologies & Design within Reach - Former Mgmt. or Dir. - Centric Brands - Restoration Hardware - Cumberland Associates - The Goldman Sachs Group
BS, Ohio University MBA, University of Miami	BS, Queens College MBA, Pace University	BS, Russell Sage College	BA, University of Chicago MBA, Columbia Business	BA, Univ. of Washington MA, University of London	BE, U.S. Military Academy at West Point	BA, Wesleyan University MBA, New York University



Executive Team

						
Peter D. Holt	Jake Singleton	Lori Abou Habib	Charles Nelles	Jorge Armenteros	Eric Simon	Dr. Steve Knauf
President & CEO	CFO	CMO	CTO	SVP, Operations	VP, Franchise Sales	VP of Chiropractic & Compliance
• Tasti D-Lite • Planet Smoothie • Mail Boxes Etc. • The UPS Store • I Can't Believe It's Yogurt	• EY • American Institute of CPAs	• SONIC® America's Drive-In®, part of the Inspire Brands • CKE Restaurants, Inc. • Eateries, Inc.	• American Express Global Business Travel • Western Union • The Children's Hospital of Denver • PacifiCare Health Systems	• Togo's • Dunkin' Donuts • Baskin Robbins • Pollo Campero	• Aamco • Mail Boxes Etc. • UPS Store • Extreme Pita	• Arizona Board of Chiropractic Examiners • Northwestern Health Sciences University • International Chiropractors Assn. • American Chiropractic Assn. • Health Care Compliance Assn.
MA, Univ. of London BA, Univ. of Washington	MA, Univ. of Arizona BS, Univ. of Arizona	MBA, Webster International Univ. BA, Univ. of Central Oklahoma	BA, Univ. of Phoenix, Certified PMP		BA, Univ. of Rhode Island	DC, Northwestern Health Sciences Univ. BS, Northwestern Health Sciences Univ.

Revolutionizing Access to Chiropractic Care

Features	Industry Problems	The Joint's Solutions
Affordability (per appointment)	\$64 Average ¹	\$36 Average
Convenient Locations	Medical Centers / Offices	Retail Locations
Multiple Locations	Limited Locations	954 Clinics
Walk-in / No Appointment	Appointments Required	No Appointments
Insurance / Caps / Co-pays	Yes	Private Pay
Inviting, Consumer-centric Design	Clinical	Approachable, Consumer Friendly
Service Hours	Limited / Inconsistent	Open 6-7 Days + Nights & Weekends ²
Average Patient Visits per Clinic	155 per week ¹	305 per week ³



¹ Chiropractic Economics, 2022 | ² Hours vary by clinic | ³ Number includes multiple visits per patient

Implementing New Marketing Programs

Annual Patient Survey

- **64% Net Promotor Score**
- **92% rank The Joint experience the same or higher than prior**

Focused on Driving Awareness

- **Social media influencers, national and regional**
- **Stronger local store marketing tools**

Testing Digital Initiatives

- **Initial booking visit**

Chari Hawkins



Background: Track and Field Athlete based in California. She is a two-time olympian which is a great tie in as the Paris Olympics is approaching.

IG Following: 789K

Engagement Rate: 3.82%

Strategic Goals

- Reach 1M+ and drive engagement in the social space
- Build credibility through brand association with national athletes
- Showcase the role of chiropractic care in athlete routines and performance
- Drive brand consideration through compelling in-clinic and lifestyle content with a prominent figure

Patient Demographics

	The Joint
Median Age	37.6 Years
Generation Mix	
Gen Z	19%
Millennial	45%
Gen X	25%
Baby Boomer	11%
Gender	
Female	49%



¹ Patients who visited The Joint Chiropractic in 2022.

Transformative Opportunity for Chiropractors

	Industry	The Joint
Annual Salary	Median \$75,380 ¹	Starting \$85,000 ²
Accessibility	• Appointments required • Medical centers & offices • Traditional office hours	• No appointments • Clustered, high-visibility retail locations • Open evenings + weekends³
Practice & Insurance	• Challenges of managing a business without support • Difficulty attracting new patients • Insurance hassles • Slow payment cycle	• Proprietary CRM and POS software • Ongoing training and coaching • Ability to perfect technique • Less administration • Higher patient focus • Better cash flow

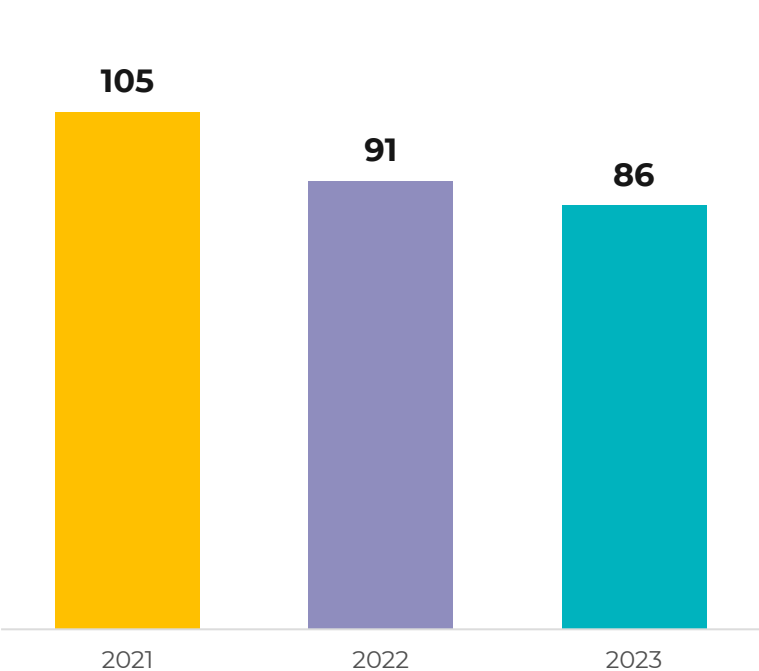


¹ Bureau of Labor Statistics, U.S. Department of Labor, 2021
² Based on Joint Corp. company-owned or managed actual salaries | ³ Hours vary by clinic

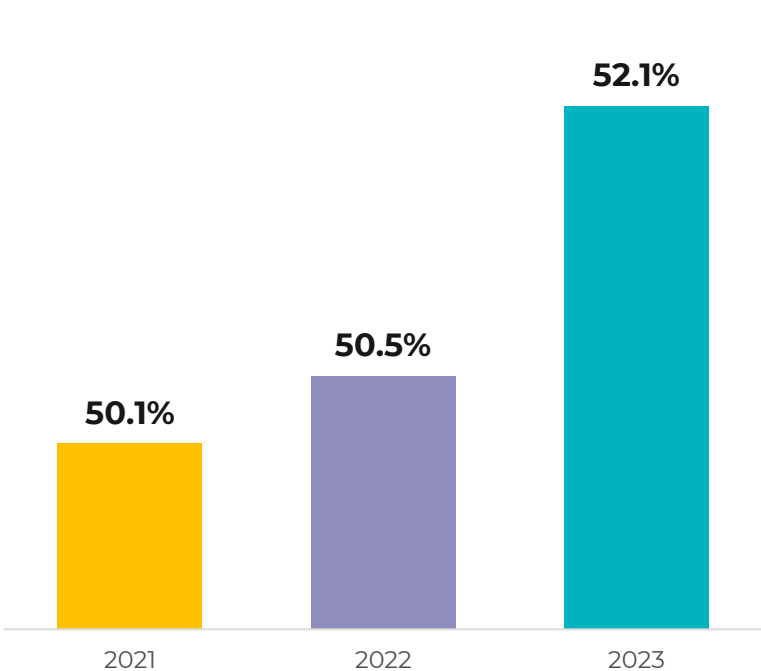
Key Performance Indicators

200 bpt.s increase in Conversion and 100 bpt.s improvement in Attrition

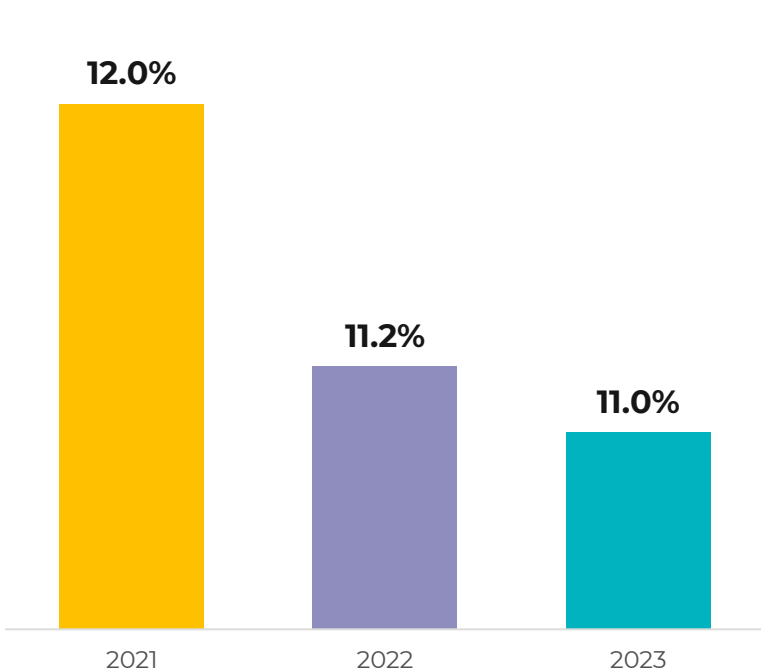
New Patients
Avg. per Clinic



Total Conversion
Avg. per Clinic



Attrition
Avg. per Clinic



Performance Metrics and Non-GAAP Measures

This presentation includes commonly discussed performance metrics. System-wide sales include sales at all clinics, whether operated by the company or by franchisees. While franchised sales are not recorded as revenues by the company, management believes the information is important in understanding the company's financial performance, because these sales are the basis on which the company calculates and records royalty fees and are indicative of the financial health of the franchisee base. Comp sales include the sales from both company-owned or managed clinics and franchised clinics that in each case have been open at least 13 full months and exclude any clinics that have closed.

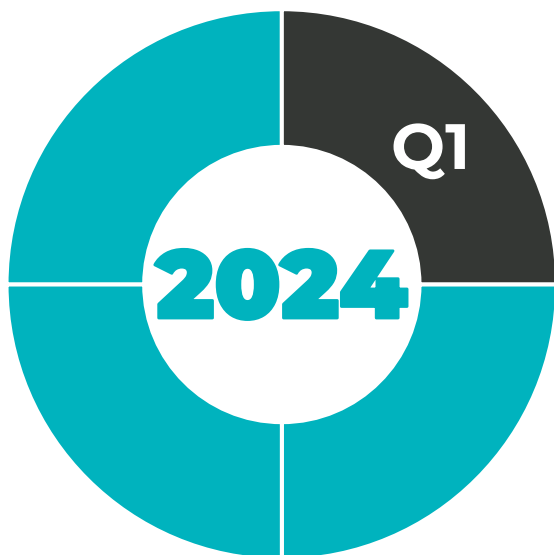
This presentation includes non-GAAP financial measures. EBITDA and Adjusted EBITDA are presented because they are important measures used by management to assess financial performance, as management believes they provide a more transparent view of the Company's underlying operating performance and operating trends than GAAP measures alone. Reconciliations of net loss to EBITDA and Adjusted EBITDA are presented where applicable. The Company defines EBITDA as net income/(loss) before net interest, tax expense, depreciation, and amortization expenses. The company defines Adjusted EBITDA as EBITDA before acquisition-related expenses (which includes contract termination costs associated with reacquired regional developer rights), net (gain)/loss on disposition or impairment, stock-based compensation expenses, costs related to restatement filings, restructuring costs and other income related to employee retention credits.

EBITDA and Adjusted EBITDA do not represent and should not be considered alternatives to net income or cash flows from operations, as determined by accounting principles generally accepted in the United States, or GAAP. While EBITDA and Adjusted EBITDA are frequently used as measures of financial performance and the ability to meet debt service requirements, they are not necessarily comparable to other similarly titled captions of other companies due to potential inconsistencies in the methods of calculation. EBITDA and Adjusted EBITDA should be reviewed in conjunction with the Company's financial statements filed with the SEC.

Information reconciling forward-looking Adjusted EBITDA to net income/(loss) is unavailable to the company without unreasonable effort. The company is not able to provide a quantitative reconciliation of adjusted EBITDA to net income/(loss) because certain items required for such reconciliation are uncertain, outside of the company's control, and/or cannot be reasonably predicted, including but not limited to [the provision for (benefit from) income taxes. Preparation of such reconciliation would require a forward-looking statement of income and statement of cash flows prepared in accordance with GAAP, and such forward-looking financial statements are unavailable to the company without unreasonable effort.

Q1 2024 Segment Results as of Mar. 31, 2024

\$ in 000s



Total Revenues	
Total Operating Costs	
Operating Income (Loss)	
Other Income Expense, net	
Income (Loss) Before Income Tax Expense	
Total Income Taxes	
Net Income (Loss)	
Net Interest Expense	
Income Taxes	
Total Depreciation and Amortization Expense	
EBITDA	
Stock Based Compensation Exp	
Loss on Disposition/Impairment	
Acquisition Expenses	
Restatement Costs	
Restructuring Costs	
Other Expense, net	
Adjusted EBITDA	

Corporate Clinics	Franchise Operations	Unallocated Corporate	The Joint Consolidated
\$ 17,538	\$ 12,185	\$ -	\$ 29,722
(16,051)	(6,847)	(5,735)	(28,632)
1,487	5,338	(5,735)	1,090
(1)	-	36	36
1,486	5,338	(5,698)	1,126
-	-	179	179
1,486	5,338	(5,877)	947
1	-	(36)	(36)
-	-	179	179
1,104	219	80	1,404
2,591	5,557	(5,654)	2,494
-	-	493	493
362	-	0	362
-	-	-	-
-	-	-	-
103	28	26	157
-	-	-	-
\$ 3,056	\$ 5,585	\$ (5,134)	\$ 3,507

GAAP – Non-GAAP Reconciliation

\$ in 000s

	Quarter Ending 03/31/2022	Quarter Ending 06/30/2022	Quarter Ending 09/30/2022	Quarter Ending 12/31/2022		Quarter Ending 03/31/2023	Quarter Ending 6/30/2023	Quarter Ending 9/30/2023	Quarter Ending 12/31/2023		Quarter Ending 3/31/2024
	Q1-22	Q2-22	Q3-22	Q4-22	FY22	Q1-23	Q2-23	Q3-23	Q4-23	FY23	Q1-24
Total Revenue	22,237	24,887	26,450	27,678	101,252	28,301	29,307	29,474	30,614	117,696	29,722
Total Cost of Revenue	2,111	2,257	2,337	2,466	9,171	2,475	2,596	2,604	2,872	10,547	2,716
Gross Profit	\$ 20,126	\$ 22,630	\$ 24,113	\$ 25,212	\$ 92,081	\$ 25,826	\$ 26,712	\$ 26,870	\$ 27,742	\$ 107,150	\$ 27,006
Sales & Marketing	3,287	3,840	3,539	3,296	13,963	4,160	4,708	4,301	3,373	16,542	3,886
Depreciation/Amortization Expense	1,337	1,462	1,780	2,068	6,647	2,215	2,329	2,349	1,689	8,582	1,404
Other Operating Expenses	15,540	18,659	18,061	18,383	70,644	20,104	20,049	21,118	22,828	84,099	20,626
Total Other Income (Expense)	(16)	(19)	(25)	(72)	(133)	3,821	(107)	(6)	3	3,712	36
Total Income Taxes	(59)	(478)	(24)	629	68	842	(161)	(188)	10,898	11,391	179
Net Income (Loss)	\$ 4	\$ (872)	\$ 731	\$ 763	\$ 627	\$ 2,326	\$ (320)	\$ (716)	\$ (11,042)	\$ (9,752)	\$ 947
Net Interest Expense	16	19	25	72	133	50	15	6	(3)	67	(36)
Income Taxes	(59)	(478)	(24)	629	68	842	(161)	(188)	10,898	11,391	179
Depreciation and Amortization Expense	1,337	1,462	1,780	2,068	6,647	2,215	2,329	2,349	1,689	8,582	1,404
EBITDA	\$ 1,298	\$ 131	\$ 2,512	\$ 3,533	\$ 7,475	\$ 5,433	\$ 1,863	\$ 1,451	\$ 1,541	\$ 10,288	\$ 2,494
Stock Based Compensation	324	340	306	304	1,274	266	417	526	528	1,738	493
Loss on Disposition/Impairment	7	89	264	50	410	65	144	905	1,518	2,633	362
Acquisition Expenses	155	2,074	47	81	2,356	142	716	15	-	873	-
Restatement Costs	-	-	-	-	-	-	-	-	380	380	-
Restructuring Costs	-	-	-	-	-	-	-	-	73	73	157
Other (Income)/Expense, net	-	-	-	-	-	(3,871)	92	-	-	(3,779)	-
Adjusted EBITDA	\$ 1,783	\$ 2,635	\$ 3,129	\$ 3,968	\$ 11,515	\$ 2,035	\$ 3,232	\$ 2,897	\$ 4,041	\$ 12,206	\$ 3,507

Due to rounding, numbers may not add up precisely to the totals.

Contact Information



Peter D. Holt, President & CEO
peter.holt@thejoint.com

The Joint Corp. | 16767 N. Perimeter Dr., Suite 110, Scottsdale, AZ 85260 | (480) 245-5960



Jake Singleton, CFO
jake.singleton@thejoint.com

The Joint Corp. | 16767 N. Perimeter Dr., Suite 110, Scottsdale, AZ 85260 | (480) 245-5960



Kirsten Chapman, LHA Investor Relations
thejoint@lhai.com

LHA Investor Relations | 50 California Street, Suite 1500 | San Francisco, CA 94111 | (415) 433-3777



[@thejointchiro](https://www.facebook.com/thejointchiro)



[@thejointchiro](https://twitter.com/thejointchiro)



[@thejointcorp](https://www.youtube.com/thejointcorp)

