

NextTrip

Solutions for Tomorrow's Travellers

NASDAQ: NTRP



NEXTTRIP BRINGS THE WORLD AT YOUR FINGERTIPS

with innovative technology and interactive media solutions that deliver an immersive experience for every traveler.

Our vision

is to drive the evolution of the travel industry by merging advanced digital solutions with personalized travel services.

Our core

technology focuses on untapped and underserved sectors of the travel industry, capturing new markets.

Our future

growth is accelerated by interactive technology, immersive media and unparalleled expertise.

NEXTTRIP AT A GLANCE



6 Million Customers

in foundational traveler database



3 Million+ Products

in Air, Accommodation & Tours



2,100+ Destinations

in 200+ countries worldwide



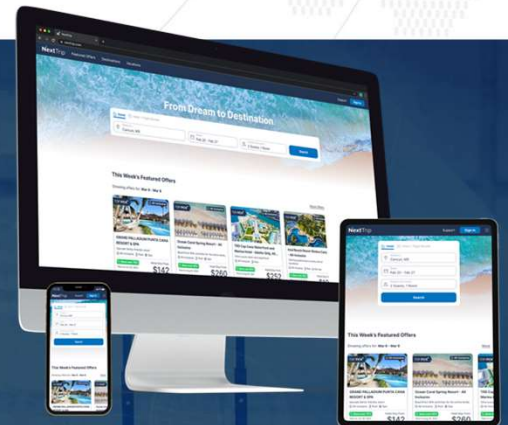
\$400 Million+

In Booking Platform revenue annually (prior to pandemic)

- **Curated Breadth of Product**
Opportunity for cross-sell and lifetime customers
- **Proprietary, Scalable Technology**
Proven platform with opportunities to increase conversions and revenue per transaction
- **Innovative & Intuitive Booking Platform**
Allows for new revenue opportunities across non-traditional spaces
- **Proven Management Team, Seed Investors & Board**
Deep industry expertise and more than \$15M direct capital investment
- **Traveler Database**
6 Million customer list from previous operator (expected 2024 reactivation by NextTrip)
- **Concierge Service**
Drives higher revenue and repeat business, supported by best-in-class AI
- **Financial Performance**
Driven by scalable cost structure and repeat processes to enable revenue acceleration
- **Integrated Content Ecosystem**
Engages consumers across the entire journey expected to drive recurring revenue

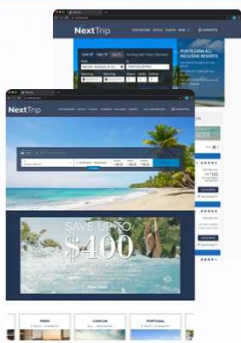
FULLY INTEGRATED TRAVEL BOOKING PLATFORM

- NextTrip has acquired the assets of **Bookit.com**, a fully integrated booking engine and platform with more than \$40 million invested.
- This foundational technology powers consumer direct, travel agent, groups, alternative lodging and business travel.
- The platform is embeddable and accessible across all devices, allowing people to save their progress and inspiration on the move.



INNOVATIVE TRAVEL TECHNOLOGY FOR LICENSING

Platform provides opportunity for product expansion and revenue from licensing



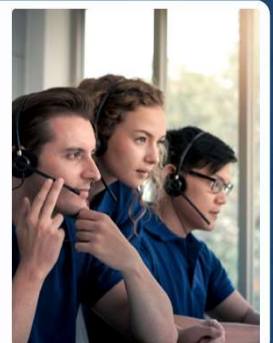
LARGE FOUNDATIONAL TRAVEL DATABASE

An integrated ecosystem of closed-loop offers, personalized content and expert service



Dedicated Concierge Team

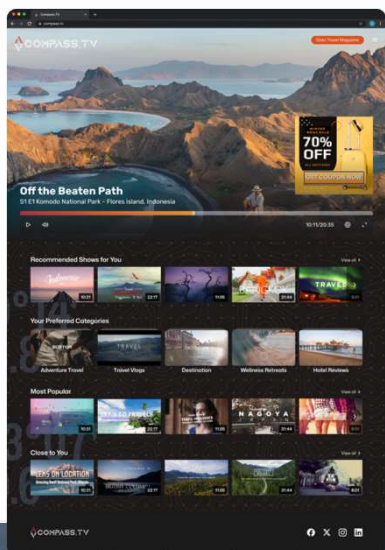
Focused on building lifetime customers through personalized planning end-to-end traveler assistance



ADVANCING TRAVEL: FORWARD R&D AT NEXTTRIP

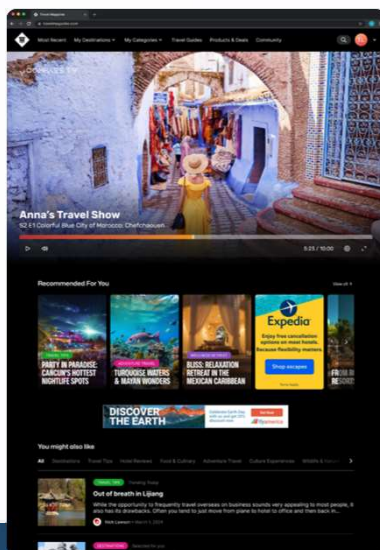


Your 24/7 AI-Personalized Travel Channel Content-to-commerce video. Turn inspiration into action.



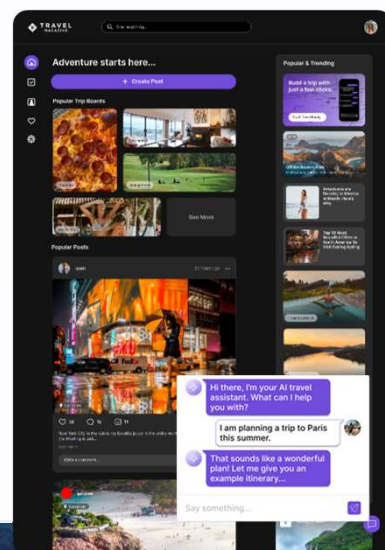
A Travel-Focused Social Media Platform

A showcase for user-generated content from the community.



The AI-Powered NextTrip Travel Assistant

Personalized suggestions for your very own bucket list.



INVESTOR SNAPSHOT

NASDAQ: NTRP

Outside Legal Counsel: Procopio

Independent Auditor: Haynie & Company

Transfer Agent: Issuer Direct

Fiscal Year End: February 28

¹ SOURCE: Sigma Definitive Schedule 14A Proxy Statement, filed December 1, 2023, in the section entitled "Summary of Lake Street's Financial Analysis."

² SOURCE: Sigma Definitive Schedule 14A Proxy Statement, filed December 1, 2023, in the September 30, 2023 Pro Forma Financials.

* Assumes 250,000 Preferred shares issued (see Jan 30, 2024 8k filing) are converted into common shares now that Authorized Share Capital increase has been approved.

** Assumes all business milestones with NextTrip Founding Investors share earnouts (see next slide) are achieved and Contingent Shares issued to NextTrip Founding Investors

Shares Outstanding	
Current Outstanding Shares*:	1,409,110
NextTrip Founding Shareholders (earnout)**	5,843,993
Total** (with full earnout):	7,253,103

Options/Warrants	
Options	85,7990
Warrants (exercisable \$3.02 to \$350)	486,861

Balance Sheet ²	
Total Assets	\$ 10,047,000
Total Liabilities	\$ 4,689,000
Total Stockholder Equity	\$ 5,358,000

Enterprise Valuation ¹	
Terminal Revenue Multiple	\$87.0M - \$178.0M
Terminal EBITDA Multiple	\$143.0M - \$264.0M

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Investor Relations

Chris Tyson

Executive Vice President

MZ Group - MZ North America

949-491-8235

NTRP@mzgroup.us