

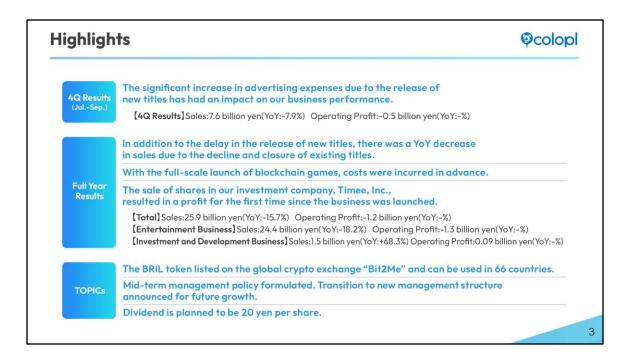
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This is Miyamoto, President and CEO.

Thank you very much for joining us today at the briefing on the full year and fourth quarter for the fiscal year ended September 30, 2024.



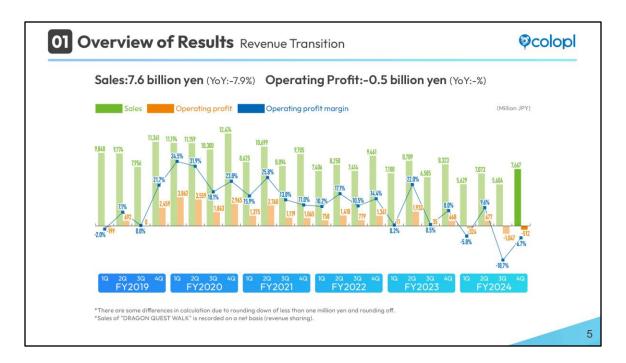
Today, I would like to explain the following items.



These are the highlights of the current fiscal year. I would like to explain step by step.

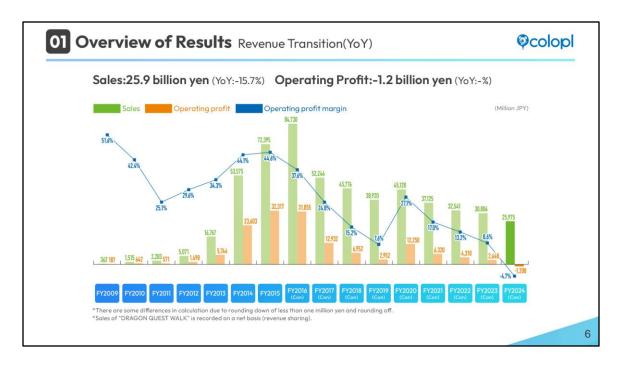


First, I would like to explain the Overview of Results.



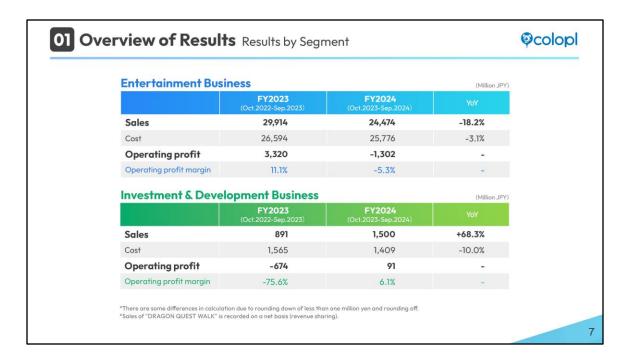
This is the quarterly revenue transition.

Consolidated sales for the fourth quarter were 7.6 billion yen and operating profit was -0.5 billion yen.



This is the revenue transition for the full year.

Consolidated sales were 25.9 billion yen and consolidated operating profit was -1.2 billion yen.



This is the results by segment.

In the Entertainment Business, sales were 24.4 billion yen and operating profit was -1.3 billion yen.

Sales decreased compared to the previous year due to the delayed release of new titles, as well as the decline in sales of existing titles and the impact of closures.

Operating income decreased due to the costs incurred in the full-scale launch of the blockchain game business.

In the Investment and Development Business,

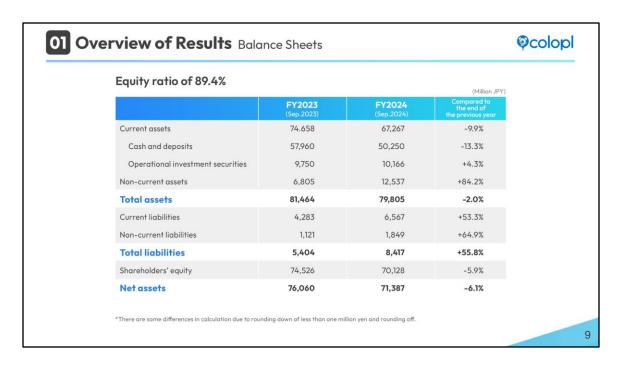
sales were 1.5 billion yen and operating profit was 0.9 billion yen.

Due to an increase in investment returns of our investee, Timee, Inc., sales and profits increased compared to the previous year.

Ordinary profit:-0.9 billion yen (YoY:-%) Net profit:-1.8 billion yen (YoY:-%) (Million JPY)			
	FY2023 (Oct.2022-Sep.2023)	<b>FY2024</b> (Oct.2023-Sep.2024)	YoY
Sales	30,806	25,975	-15.7%
Cost	28,157	27,183	-3.5%
Operating profit	2,648	-1,208	-
Operating profit margin	8.6%	-4.7%	-
Non-operating income	926	720	-22.2%
Non-operating expenses	508	460	-9.4%
Ordinary profit	3,066	-947	-
Extraordinary income	-	-	-
Extraordinary losses	-	276	-
Profit before income taxes	3,066	-1,224	-
Total income taxes	1,320	642	-51.3%
Net profit	1,746	-1,866	-
Net profit margin	5.7%	-7.2%	-

The full year profit and loss statement including ordinary profit and net profit looks like this.

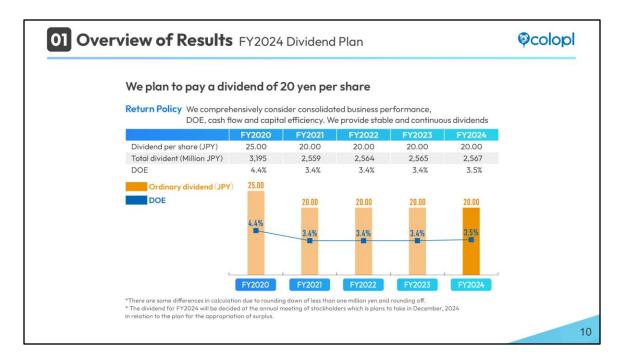
Ordinary profit was -0.9 billion yen due to the recording of interest on deposits and gains on sale of securities, and net profit was -1.8 billion yen.



This is the consolidated balance sheet.

The equity ratio is 89.4%, and we continue to maintain a solid financial base.

Cash and deposits decreased due to the acquisition of shares for future growth, but Non-current assets increased.



This is the about shareholder returns.

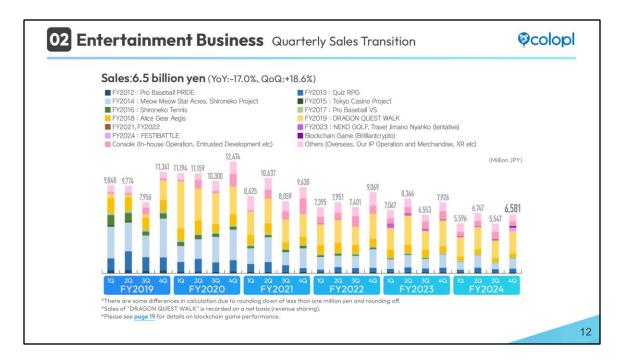
First, our policy is to comprehensively consider consolidated business performance, DOE, cash flow and capital efficiency. We provide stable and continuous dividends.

Based on this policy, we plan to pay a dividend of 20 yen per share, the same amount as the previous year.

That is all for the explanation of the Overview of Results.



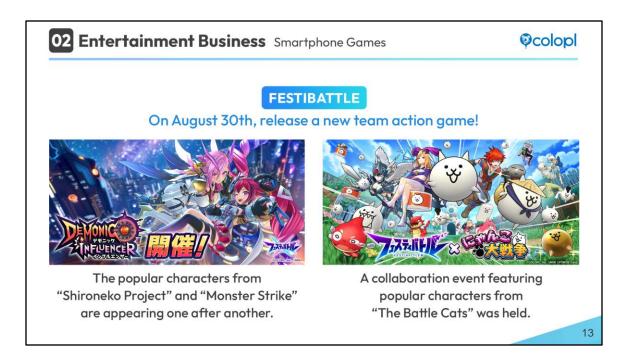
Next, I would like to explain the Entertainment Business.



This is the quarterly sales transition in the entertainment business. Sales for the fourth quarter were 6.5 billion yen.

Compared to the same quarter of the previous year, despite the impact of declining sales and closures of existing titles, compared to the previous quarter, the 10th anniversary of "Shironeko Project" and the 5th anniversary of "DRAGON QUEST WALK" contributed.

The main topics of the Entertainment Business will be discussed in turn next.



First, I will explain about "FESTIBATTLE".

"FESTIBATTLE" is a team action game featuring characters from games such as "Shironeko Project" and "Monster Strike".

With distribution and viewing functions built into the game, even those who are not good at competing can experience battles together.

In September, we held the first collaboration event with the game "The Battle Cats" for this title.

We will continue to focus on the future management of games that a game where there is always a place for everyone to enjoy.





## Shironeko Project

Celebrating the 10th anniversary, commemorative events were held both in face-to-face and online



The largest-scale face-to-face event in this title was held at Tokyo Big Sight.



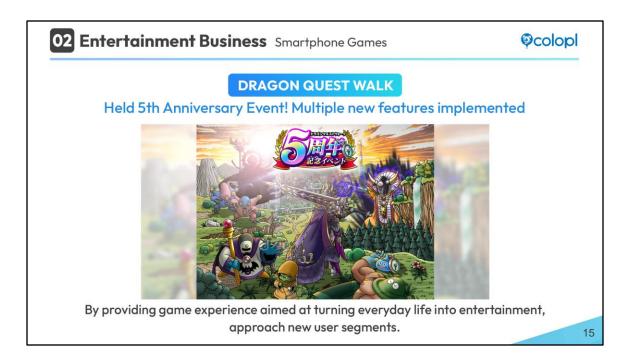
The main story of a new worldview has begun.

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Next, I would like to explain "ShironekoProject". "Shironeko Project" celebrated its 10th anniversary in July, and commemorative events were held both in face-to-face and online.

The largest-scale face-to-face event in this title was a great success, with many users coming from all over the country to attend. In addition, we launched the main story, which is presented in a new worldview, and also held several events and campaigns.

We will use this 10th anniversary as a new starting point, and while continuing to focus on communication with our users, we will aim for the long-term operation of our titles.

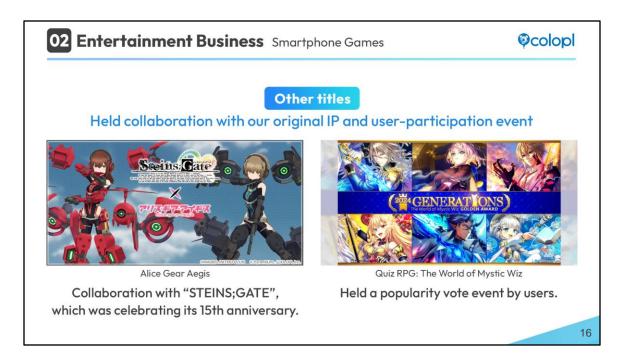


"DRAGON QUEST WALK" celebrated its 5th anniversary in September, and held an anniversary event.

In addition, a new feature has been added that allows you to record your sleeping hours, so you can now progress through your adventure not only during the day, but also during the night when you sleep.

We have also added a new casual game feature in October.

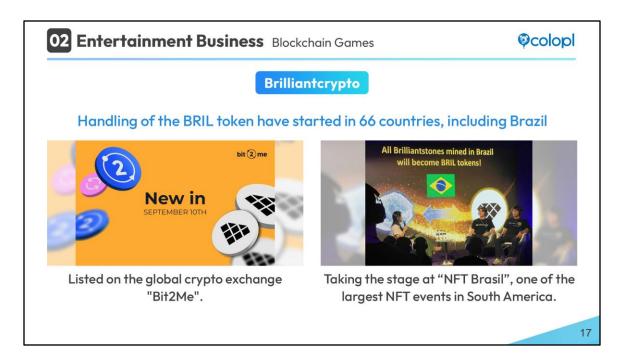
By providing game experience aimed at turning everyday life into entertainment, we will continue to approach new user segments that we have not been able to reach before.



In other titles, we held collaboration with our original IP and userparticipation event.

In "Alice Gear Aegis", we held collaboration with "STEINS; GATE" for its 15th anniversary, and in "Quiz RPG: The World of Mystic Wiz", we held the popular user-participation event "GOLDEN AWARD".

During the event period, we collaborated with the amusement facility "TAITO STATION", and many users visited the store.

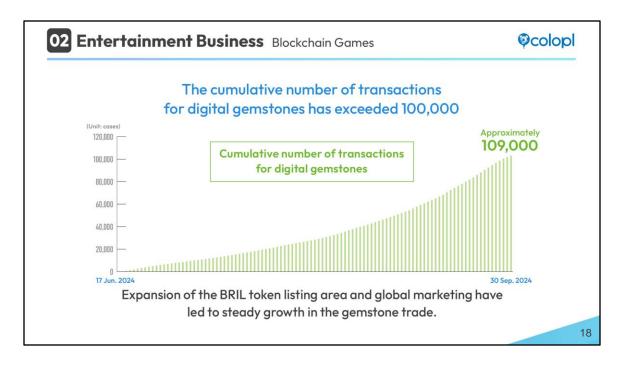


Next, I will explain about the Blockchain Game "Brilliantcrypto."

The BRIL token, a cryptocurrency of "Brilliantcrypto" was listed on the global crypto exchange "Bit2Me" on September 10th, and it is now being handled in 66 countries around the world, including Brazil.

In addition, in the Brazilian region, local legal research has been completed, and it is now possible to directly acquire BRIL tokens in the game, just like in Japan.

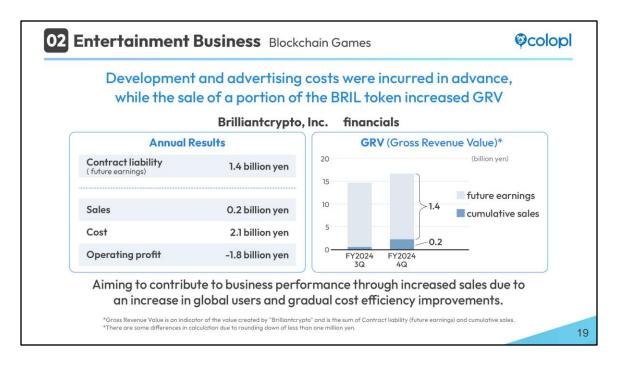
In line with this timing, we took the stage at "NFT Brasil", one of the largest NFT events in South America, and promoted the expansion of our network in the region.



Next, I would like to explain the status of digital gemstone transactions of "Brilliantcrypto".

The cumulative number of transactions on digital gemstones as of the end of September exceeded 100,000.

The number of transactions has exceeded 150,000, and the pace of transactions has been steady since the game was released.



I will explain the results of Blockchain Games.

The chart on the left shows the annual results.

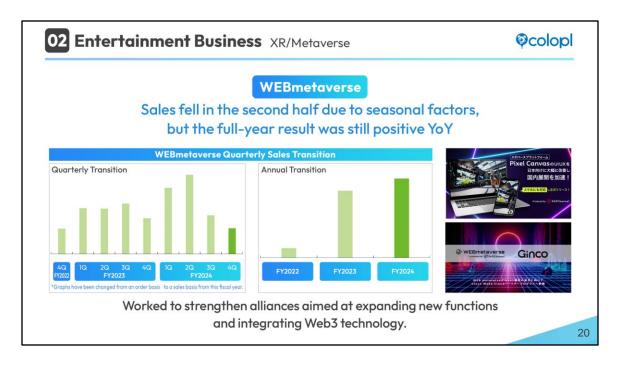
Sales are from the third quarter of this fiscal year, when the game was released.

Cost are actual results from the beginning of the fiscal year, with development and advertising costs were incurred in advance.

On the other hand, the sale of a portion of the BRIL token have increased the GRV, an indicator of the value created, as shown in the figure on the right.

From now on, we will aim to contribute to business performance by increasing sales through increased sales due to an increase in global users and gradual cost efficiency improvements.

This is all for the Blockchain Game.



The last topic in the Entertainment Business is the "XR/Metaverse" that we are working on through our group company 360Channel, Inc.

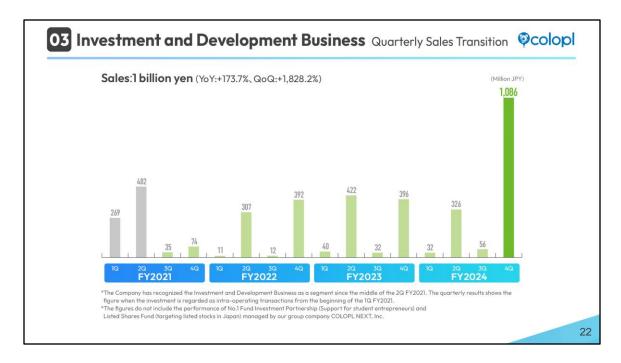
As shown in the chart on the left, sales of WEBmetaverse fell in the second half due to seasonal factors, but the full-year result was still positive YoY.

In the fourth quarter, we worked to strengthen alliances aimed at expanding new functions and integrating Web3 technology.

This is all for the Entertainment Business.



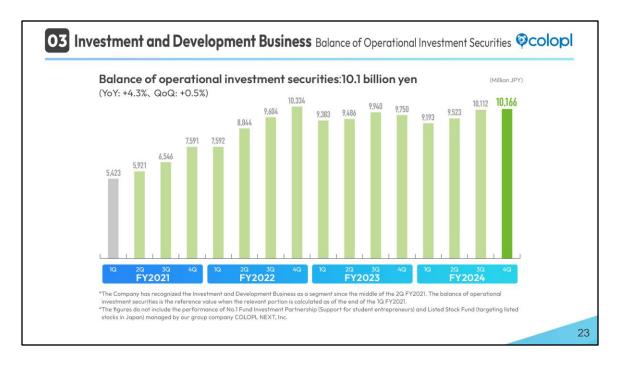
Next, I would like to explain the Investment and Development Business.



This is the quarterly sales transition in the Investment and Development Business.

Sales for the fourth quarter totaled 0.1 billion yen.

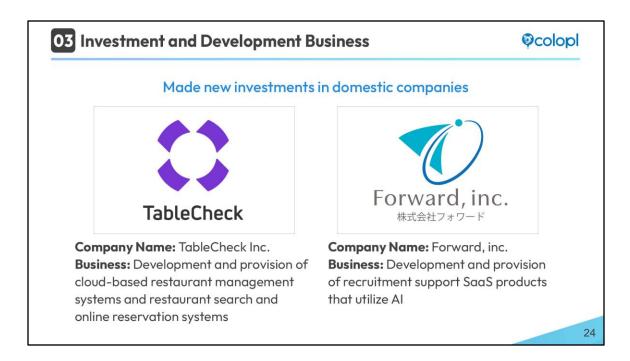
Sales increased due to an increase in investment returns of our investee, Timee, Inc. compared to the same quarter of the previous year.



Next is the balance of operational investment securities.

The balance of operational investment securities at the end of the fourth quarter was 10.1 billion yen.

Despite an increase in the market value of investments and new investments, the total remained flat compared to the end of the previous quarter due to the impact of foreign exchange and impairment losses.



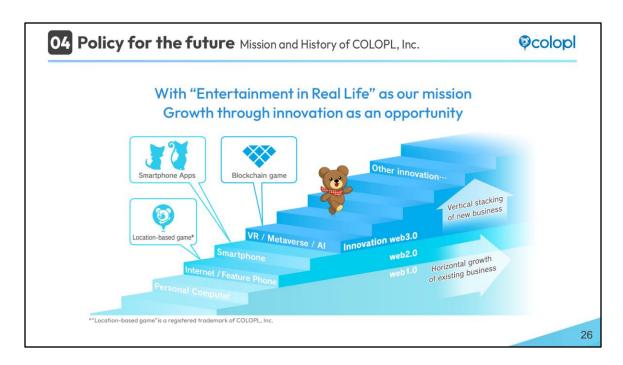
I would like to explain a topic of the Investment and Development Business.

In the fourth quarter, we made investments in TableCheck Inc. and Forward, inc. to expand our portfolio.

This is all for the Investment and Development Business.

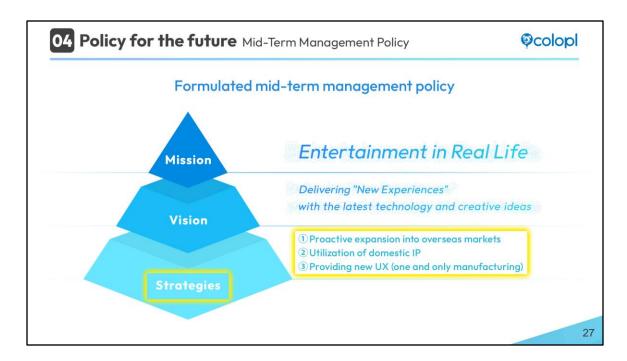


Next, I would like to explain the policy for the future.



The Group's mission is "Entertainment in Real Life," and our vision is to delivering "New Experiences" with the latest technology and creative ideas.

We have achieved growth by creating content that is "The First", including location-based game, taking advantage of opportunities for social innovation.

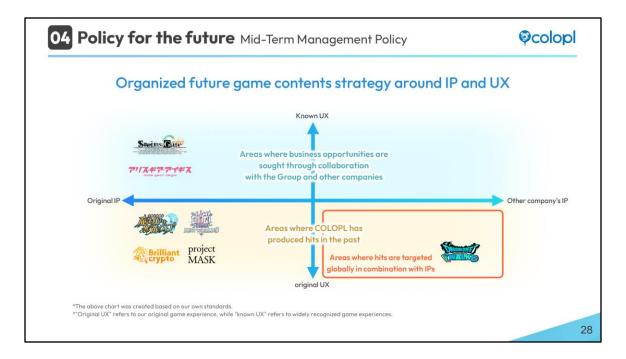


In order to further pursue our mission and vision, we have formulated mid-term management policy.

As you can see in the diagram, we are pursuing the following three strategies:

- Proactive expansion into overseas markets
- Utilization of domestic IP
- Providing new UX (one and only manufacturing)

By implementing each strategy, we hope to create games that become global hits and increase our presence in the mobile game market.



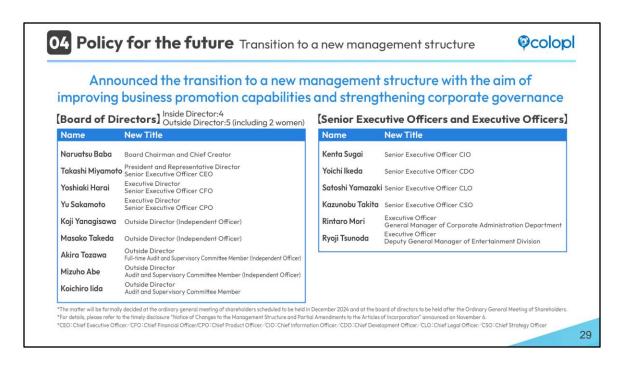
This is a chart that organizes future game contents strategy around IP and UX.

Of the four quadrants with IP on the horizontal axis and UX on the vertical axis, the upper quadrant of Known UX is considered to be a red ocean, and when working in this area, we look for opportunities through collaboration with the Group and other companies.

The area of Original UX at the bottom is the area where COLOPL has produced hits in the past.

COLOPL possesses a number of technologies that can be used overseas, including location information and blockchain, and we can give shape to Original UX.

For this reason, we will be concentrating our development resources mainly in the lower right-hand area.

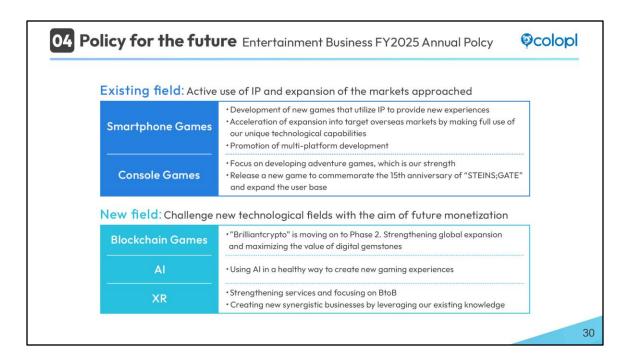


In order to implement the above mid-term management policy with a sense of urgency, we have announced today that we will be transitioning to a new management structure.

By introducing a new senior executive officer system and appointing CxOs, we will clarify executive responsibilities according to each person's specialty.

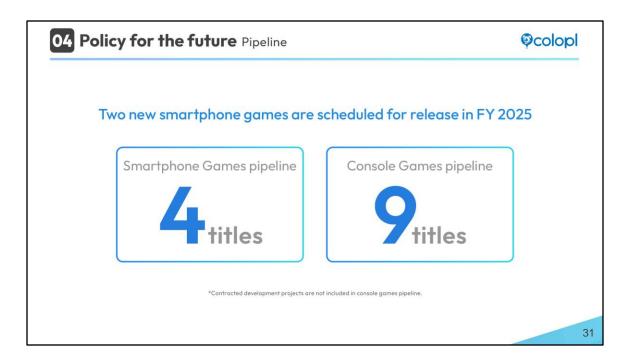
In addition, we will improve the effectiveness of the supervisory function by increasing the ratio of outside directors and female directors on the Board of Directors and replacing outside directors who have served for a long period of time.

With this new structure, we aim to improve the business promotion capabilities of the entire the Group and strengthen the corporate governance that forms the foundation for this.



The annual policy for the Entertainment Business in FY2025, based on the mid-term management policy, are as shown.

In existing field, we will "Active use of IP and expansion of the markets approached," and in new field, we will "Challenge new technological fields with the aim of future monetization."



The pipeline for each games is as shown.

There are 4 smartphone games and 9 console games.

We plan to release another game in addition to the smartphone game "project Mask" that we have been telling you about so far, during FY 2025.



I would like to explain about a new smartphone game that is currently under development.

The new game being developed by legendary creator Kazuma Kaneko is progressing smoothly, and we are working hard to release it.



Next, I would like to explain about the console game "STEINS; GATE".

"STEINS; GATE" celebrated its 15th anniversary in October, and held a commemorative live event.

The event attracted attention even before it was held, with advance tickets selling out on the day, and it was a great success on the day too.

We also announced information about the new game "STEINS; GATE RE: BOOT" that is currently under development.

The graphics have been completely redesigned, and some new elements have been added to the story.

We will focus on development with the aim of cultivating a new user base, with a release date of 2025.



In the console game, we are also releasing adventure games that use popular IP sequentially.

We will continue to focus on developing new titles that utilize not only original IP, but also other companies' IP.

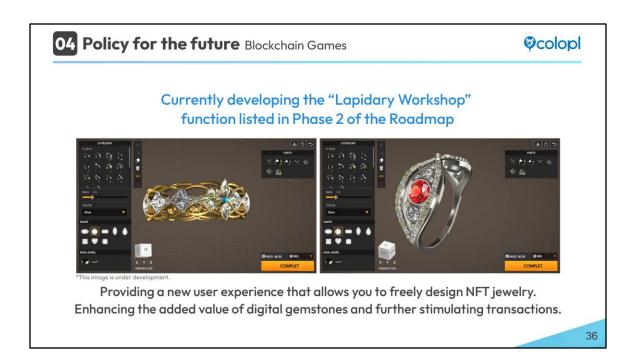


Next, I would like to explain about the Blockchain Game "Brilliantcrypto."

Distribution on the Epic Games Store began in October.

The Epic Games Store is a major platform with over 270 million PC users.

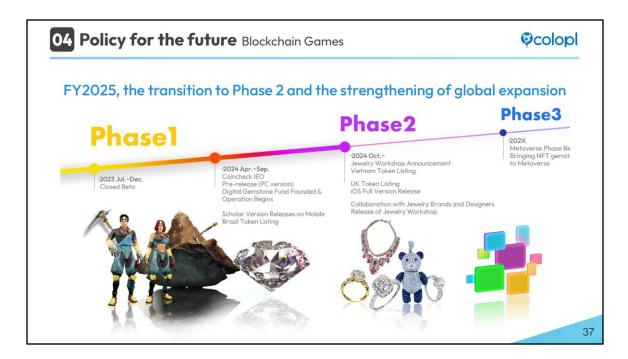
With the start of this distribution, we aim to further expand our global user base.



In addition, we announced the development of the "Lapidary Workshop" function listed in Phase 2 of the Roadmap.

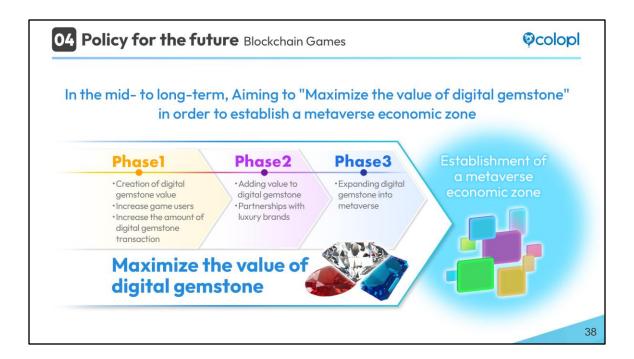
This is a new feature that allows you to design digital gemstone mined in the game as you like and generate original NFT jewelry.

By adding more value to digital gemstone, we aim to further revitalize digital gemstones trade.



The roadmap for the future of "Brilliantcrypto" is as shown.

In FY 2025, we plan to move on to Phase 2 and strengthen our global expansion.



This is the mid-to long-term policy of "Brilliantcrypto."

We will continue to promote the various initiatives we have discussed so far, with the aim of "Establishment of a metaverse economic zone" in the future.







Strengthening services and focusing on BtoB.

Creating new synergistic businesses by leveraging our existing knowledge.

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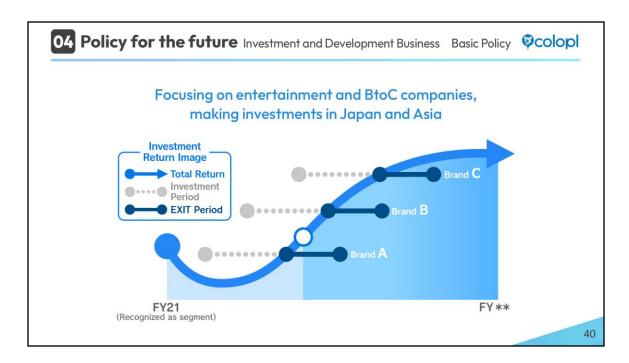
Next, here is the policy for XR in FY 2025.

We will continue to focus on strengthening our services and focusing on BtoB.

We will also leverage the technological capabilities and knowledge we have cultivated to date to create new businesses with synergy.

We aim to provide new solutions to the world through the provision of the latest, high-quality XR services.

This concludes our policy for the Entertainment Business.



Lastly, I will explain the policy of the Investment and Development Business.

With a basic policy of "Focusing on entertainment and BtoC companies, making investments in Japan and Asia", we aim to contribute to the performance of the entire group through concentrated investment in areas and regions where we have expertise.

In FY 2025, we will continue to expand our investment portfolio while monitoring market trends, with this basic policy.



That concludes our explanation of the financial results for the full year and fourth quarter for the fiscal year ended September 30, 2024.

Thank you very much for your attention.