





Earnings Release Supplemental Information May 1, 2024







◀ knowles

Safe Harbor

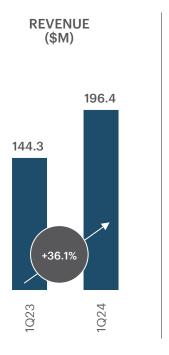
Forward Looking Statements

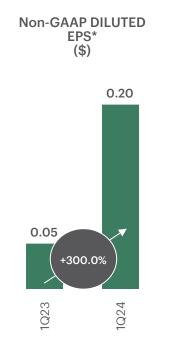
This presentation contains forward-looking statements within the meaning of the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995, such as statements about our future plans, objectives, expectations, financial performance, and continued business operations. The words "believe," "expect," "anticipate," "project," "estimate," "budget," "continue," "could," "intend," "may," "plan," "potential," "predict," "seek," "should," "will," "would," "objective," "path," "forecast," "goal," "guidance," "outlook," "effort," "target," and similar expressions, among others, generally identify forwardlooking statements, which speak only as of the date the statements were made. The statements in this presentation are based on currently available information and the current expectations, forecasts, and assumptions of Knowles' management concerning risks and uncertainties that could cause actual outcomes or results to differ materially from those outcomes or results that are projected, anticipated, or implied in these statements. Other risks and uncertainties include, but are not limited to: incurrence of additional impairment charges and a significant charge to earnings due to future events or factors, such as the outcome of our strategic alternatives review of the Consumer MEMS Microphones segment (which could result in either a sale or a restructuring of our Consumer MEMS Microphones segment), or changes to the underlying assumptions used to calculate fair value; a significant reduction in MEMS microphone sales due to any weakening demand, loss of market share, or other factors adversely affecting our levels and the timing of our sale of the MEMS microphones; our ongoing ability to execute our strategy to diversify our end markets and customers; our ability to stem or overcome price erosion in our segments: difficulties or delays in and/or the Company's inability to realize expected synergies from its acquisitions: fluctuations in our stock's market price; fluctuations in operating results and cash flows; our ability to prevent or identify quality issues in our products or to promptly remedy any such issues that are identified; the timing of OEM product launches; risks associated with increasing our inventories in advance of anticipated orders by customers; global economic instability, including due to inflation, rising interest rates, negative impacts caused by pandemics and public health crises, or the impacts of geopolitical uncertainties: the impact of changes to laws and regulations that affect the Company's ability to offer products or services to customers in different regions; our ability to achieve reductions in our operating expenses; the ability to qualify our products and facilities with customers; our ability to obtain, enforce, defend or monetize our intellectual property rights; disruption caused by a cybersecurity incident, including a cyber attack, cyber breach, theft, or other unauthorized access; increases in the costs of critical raw materials and components; availability of raw materials and components; managing new product ramps and introductions for our customers; our dependence on a limited number of large customers; our ability to maintain and expand our existing relationships with leading OEMs in order to maintain and increase our revenue; increasing competition and new entrants in the market for our products; our ability to develop new or enhanced products or technologies in a timely manner that achieve market acceptance; our reliance on third parties to manufacture, assemble, and test our products and sub-components; escalating international trade tensions, new or increased tariffs and trade wars among countries; financial risks, including risks relating to currency fluctuations, credit risks and fluctuations in the market value of the Company; a sustained decline in our stock price and market capitalization may result in the impairment of certain intancible or long-lived assets; market risk associated with fluctuations in commodity prices, particularly for various precious metals used in our manufacturing operation. changes in tax laws, changes in tax rates and exposure to additional tax liabilities; and other risks, relevant factors, and uncertainties identified in our Annual Report on Form 10-K for the fiscal year ended December 31, 2023, subsequent Reports on Forms 10-Q and 8-K and our other filings we make with the U.S. Securities and Exchange Commission. These forward-looking statements speak only as of the date of this presentation, and Knowles disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

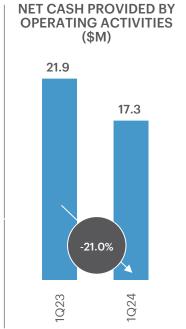
Non-GAAP Disclaimer

The financial results disclosed in this presentation include certain measures calculated and presented in accordance with GAAP. In addition to the GAAP results included in this presentation, Knowles has presented supplemental, non-GAAP gross profit, adjusted earnings before interest and income taxes, adjusted earnings before interest, taxes, depreciation, and amortization; adjusted earnings before interest, taxes, depreciation, and amortization margin; non-GAAP gross profit margin, non-GAAP diluted earnings per share, non-GAAP operating expense; free cash flow; and free cash flow margin to facilitate evaluation of Knowles' operating performance. These non-GAAP financial measures exclude certain amounts that are included in the most directly comparable GAAP measure. In addition, these non-GAAP financial measures used by other companies. Knowles uses non-GAAP measures as supplements to its GAAP results of operations in evaluating certain aspects of its business, and its executive management team focuses on non-GAAP items as key measures of Knowles' performance for business planning purposes. These measures assist Knowles in comparing its performance between various reporting periods on a consistent basis, as these measures remove from operating results the impact of items that, in Knowles' opinion, do not reflect its core operating performance. Knowles believes that its presentation of these non-GAAP financial measures is useful because it provides investors and securities analysts with the same information that Knowles uses internally for purposes of assessing its core operating performance. For a reconciliation of these non-GAAP financial measures to the most directly comparable GAAP financial measures, see the reconciliation tables in the Appendix.

Solid Q1 performance, above expectations





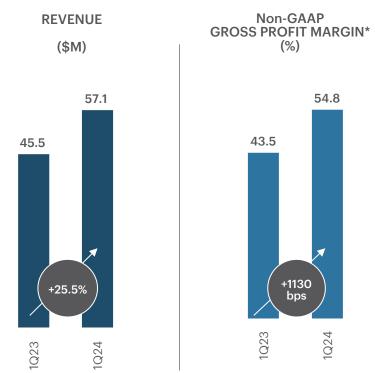




- Strong start to 2024 as we continue transformation to focus on high growth end markets.
- Revenue was up year-over-year driven by double digit growth in all three segments.
- Non-GAAP Diluted EPS increased from Q1 2023 as shipment volumes were significantly higher driving increased gross profit.
- Net Cash from operating activities down year-over-year due to higher payments of other accrued expenses in the first quarter of 2024.



MedTech & Specialty Audio

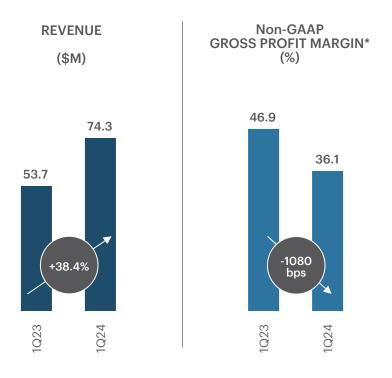


Revenue is up versus the year ago period on increased demand in the hearing health market as customer inventories have returned to normal levels.

Non-GAAP Gross Profit
 Margin increased year-over year driven by improved
 factory performance and
 favorable product mix.



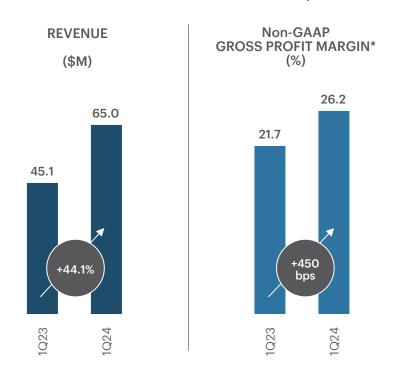
Precision Devices



- Revenue up year-over-year driven by the acquisition of Cornell partially offset by lower shipments into the distribution and industrial end markets.
- Non-GAAP Gross Profit
 Margin down due to lower
 factory capacity utilization
 and product mix from the
 Cornell acquisition.



Consumer MEMS Microphones



- Revenue increased yearover-year due to increased consumer demand and share gain in mobile, ear and compute markets.
- Non-GAAP Gross Profit
 Margin increased year-over year based on improved
 factory capacity utilization
 partially offset by lower
 pricing.



Q2 2024 Guidance

	GAAP	ADJUSTMENTS	NON-GAAP
Revenue	\$199 to \$209 million	_	\$199 to \$209 million
Diluted earnings per share	\$0.08 to \$0.12	\$0.14	\$0.22 to \$0.26
Net cash provided by operating activities	\$20 to \$30 million	_	\$20 to \$30 million

Q2 2024 GAAP results are expected to include approximately \$0.06 per share in stock-based compensation, \$0.05 per share in amortization of intangibles, and \$0.03 per share in integration and production transfer costs related to the acquisition of Cornell Dubilier that are excluded from non-GAAP results.





Appendix

Reconciliation of GAAP Financial Measures to Non-GAAP Financial Measures

	Quarter Ended March 31,									
(in millions, except per share amounts)		2024		2023						
Revenues	\$	196.4	\$	144.3						
Gross profit	\$	69.9	\$	53.8						
Gross profit margin		35.6 %		37.3 %						
Stock-based compensation expense		0.5		0.5						
Restructuring charges		1.0		0.1						
Production transfer costs (1)		0.8		_						
Acquisition-related costs (2)		1.4		_						
Other (3)		1.1		_						
Non-GAAP gross profit	\$	74.7	\$	54.4						
Non-GAAP gross profit margin		38.0 %		37.7 %						
Operating expenses	\$	65.6	\$	54.8						
Stock-based compensation expense		(6.2)		(7.3)						
Intangibles amortization expense		(5.9)		(2.9)						
Restructuring charges		(1.5)		(1.0)						
Acquisition-related costs (2)		(2.8)		_						
Other (3)		(0.1)		0.4						
Non-GAAP operating expenses	\$	49.1	\$	44.0						
Non-GAAP operating expenses margin		25.0 %		30.5 %						
Net earnings (loss)	\$	2.5	\$	(5.2)						
Interest expense, net		4.4		0.8						
Provision for income taxes		3.2		1.1						
Earnings (loss) before interest and income taxes		10.1		(3.3)						
Earnings (loss) before interest and income taxes margin		5.1 %		(2.3)%						
Stock-based compensation expense		6.7		7.8						
Intangibles amortization expense		5.9		2.9						
Restructuring charges		2.5		1.1						
Production transfer costs (1)		0.8		_						
Acquisition-related costs (2)		4.2		_						
Gain on sale of asset, net ⁽⁴⁾		(5.4)		_						
Other (3)		0.9		(0.4)						
Adjusted earnings before interest and income taxes	\$	25.7	\$	8.1						
Adjusted earnings before interest and income taxes margin		13.1 %		5.6 %						



Notes:

- Production transfer costs represent duplicate costs incurred to migrate manufacturing to facilities primarily within the United States. These amounts are included in the corresponding Gross profit and Earnings (loss) before interest and income taxes for each period presented.
- These expenses are related to the acquisition of Cornell Dubilier by the Precision Devices segment. These expenses include ongoing costs to facilitate integration, the amortization of fair value adjustments to inventory, and costs incurred by the Company to carry out this transaction.
- Other expenses include non-recurring professional service fees related to the execution of various reorganization projects, foreign currency exchange rate impacts on restructuring balances, and the ongoing net lease cost (income) related to facilities not used in operations.
- (4) This gain is related to the sale of intellectual property used in the Intelligent Audio product line, which is included within the Consumer MEMS Microphones segment.

Reconciliation of GAAP Financial Measures to Non-GAAP Financial Measures



	 Quarter End	ed Ma	rch 31,
(in millions, except per share amounts)	2024		2023
Net earnings (loss)	\$ 2.5	\$	(5.2)
Interest expense, net	4.4		0.8
Provision for income taxes	3.2		1.1
Earnings (loss) before interest and income taxes	\$ 10.1	\$	(3.3)
Non-GAAP reconciling adjustments (5)	15.6		11.4
Depreciation expense	8.1		9.2
Adjusted earnings before interest, income taxes, depreciation, and amortization ("EBITDA")	\$ 33.8	\$	17.3
Adjusted EBITDA margin	17.2 %		12.0 %
Net earnings (loss)	\$ 2.5	\$	(5.2)
Non-GAAP reconciling adjustments (5)	15.6		11.4
Income tax effects of non-GAAP reconciling adjustments (6)	(0.5)		1.1
Non-GAAP net earnings	\$ 18.6	\$	5.1
Diluted earnings (loss) per share	\$ 0.03	\$	(0.06)
Earnings per share non-GAAP reconciling adjustment	0.17		0.11
Non-GAAP diluted earnings per share	\$ 0.20	\$	0.05
Diluted average shares outstanding	90.5		91.4
Non-GAAP adjustment ⁽⁷⁾	2.2		3.3
Non-GAAP diluted average shares outstanding (7)	92.7		94.7

Notes:

- (5) The non-GAAP reconciling adjustments are those adjustments made to reconcile Earnings (loss) before interest and income taxes to Adjusted earnings before interest and income taxes.
- (6) Income tax effects of non-GAAP reconciling adjustments are calculated using the applicable tax rates in the jurisdictions of the underlying adjustments.
- (7) The number of shares used in the diluted per share calculations on a non-GAAP basis excludes the impact of stock-based compensation expense expected to be incurred in future periods and not yet recognized in the financial statements, which would otherwise be assumed to be used to repurchase shares under the GAAP treasury stock method.

Historical Segment Data

4.7%

14.8 \$

21.2%

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(2.6)

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15.6%

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16.9 \$

22.7%

\$ 24.9 \$

Non-GAAP research and development expenses margin

Selling and administrative expenses

Acquisition-related costs

Other

Other

Operating expenses

Operating expenses margin

Restructuring charges

Acquisition-related costs

Non-GAAP operating expenses

Non-GAAP operating expenses margin

Selling and administrative expenses margin

Intangibles amortization expense

Stock-based compensation expense

Non-GAAP selling and administrative expenses

Stock-based compensation expense

Intangibles amortization expense

Non-GAAP selling and administrative expenses margin

Thistorical Segment	. D	ala																					4	(≰ kn	O	wle	S	
				Pr	recisio	on Devices		_	$\overline{}$			MedTe	ech &	& Specialty A	udic	,		$\overline{}$	Consumer MEMS Microphones									
	_				Quarte	er Ended							Qua	arter Ended	ded								Qι	uarter Ended				
(in millions)		larch 31, 2024		ember 31, 2023		ember 30, 2023	ne 30, 2023		arch 31, 2023	March 31, 2024	De	ecember 31, 2023	Se	eptember 30, 2023		ine 30, 2023		arch 31, 2023		arch 31, 2024		cember 31, 2023	S	September 30, 2023		ne 30, 2023		rch 31, 023
Revenues	\$	74.3	\$	69.7	\$	50.2	\$ 47.8	\$	53.7	\$ 57.1	\$	67.4	\$	56.5	\$	60.6	\$	45.5	\$	65.0	\$	78.1	\$	68.4	\$	64.6	\$ 4	45.1
Gross profit	\$	22.9	\$	22.5	\$	20.0	\$ 18.6	\$	25.1	\$ 31.2	\$	36.4	\$	30.9	\$	32.3	\$	19.7	\$	16.9	\$	19.9	\$	27.2	\$	23.3	\$	9.6
Gross profit margin		30.8%	,	32.3%	,	39.8%	38.9%		46.7%	54.6 %	%	54.0 %	6	54.7%	,	53.3%	į	43.3%		26.0 %	%	25.5 %	%	39.8%		36.1%		21.3%
Stock-based compensation expense		0.2		0.1		0.1	0.4		0.1	0.1		0.1		0.1		0.1		0.1		0.1		0.1		0.2		0.1		0.1
Restructuring charges		1.0		0.9		0.2	_		_	_		_		_		_		_		_		(0.7)		(0.1)		(1.7)		0.1
Production transfer costs		0.8		0.4		_	- /		- /	_		_		-		-		-		-/		-		_		_		_
Acquisition-related costs		1.4		0.8		_	_		_	_		_		_		_		_		_		_		_		_		_
Other		0.5		_		_			/			_		_		-				_		_		_		_		_
Non-GAAP gross profit	\$	26.8	\$	24.7	\$	20.3	\$ 19.0	\$	25.2	\$ 31.3	\$	36.5	\$	31.0	\$	32.4	\$	19.8	\$	17.0	\$	19.3	\$	27.3	\$	21.7	\$	9.8
Non-GAAP gross profit margin		36.1%		35.4%		40.4%	39.7%		46.9%	54.8 %	6	54.2 %	ó	54.9%		53.5%		43.5%		26.2 %	6	24.7 %	%	39.9%		33.6%		21.7%
Research and development expenses	\$	4.7	\$	4.0	\$	3.1	\$ 3.3	\$	3.4	\$ 4.7	\$	4.3	\$	4.8	\$	4.7	\$	4.4	\$	11.2	\$	10.6	\$	11.7	\$	11.7	\$	12.1
Research and development expenses margin		6.3%	,	5.7%	,	6.2%	6.9%		6.3%	8.2 %	%	6.4 %	6	8.5%	,	7.8%	į	9.7%		17.2 %	%	13.6 %	%	17.1%		18.1%	1	26.8%
Stock-based compensation expense		(0.1)		(0.1)		(0.2)	(0.1)		(0.2)	(0.4)		(0.3)		(0.3)		(0.3)		(0.4)		(1.0)		(0.9)		(0.6)		(1.4)		(1.1)
Intangibles amortization expense		(0.6)		(0.6)		(0.1)	(0.1)		(0.1)	_		_		_		_		_		(1.5)		(1.5)		(1.5)		(1.5)		(1.5)
Acquisition-related costs		(0.3)		_		- /	- /		- /	-/		_		-		-		-		_		_		_		_		_
Other		_		_		_	_		_	_		_		_		_		_		_		(0.1)		(0.1)		(0.1)		_
Non-GAAP research and development expenses	\$	3.7	\$	3.3	\$	2.8	\$ 3.1	\$	3.1	\$ 4.3	\$	4.0	\$	4.5	\$	4.4	\$	4.0	\$	8.7	\$	8.1	\$	9.5	\$	8.7	\$	9.5

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Historical Segment Data



				:	D					MedTech & Specialty Audio									Consumer MEMS Microphones											
	L				on Devices										udi	10			Consumer MEMS Microphones Ouarter Ended											
					ter Ended				1.04		Quarter Ended										quarter Ended September 30. June 30.			0. March 31.						
(in millions)	March 3 2024	і, ре	cember 31, 2023	-	temper 30, 2023		ne 30, 2023		rch 31, 2023	March 31, 2024		ember 31, 2023	Sep	tember 30, 2023		ne 30, 2023		ch 31, 023		arch 31, 2024		ember 31, 2023	Sep	tember 30, 2023		ie 30, 023		ren 31, 023		
Revenues	\$ 74.3	\$	69.7	\$					53.7	\$ 57.1	\$	67.4	Ś	56.5	\$	60.6		45.5		65.0	\$	78.1	\$					45.1		
ROTORIAGS	Ψ 74.0	, ψ	00.7	Ψ.	00.2	Ψ.	47.0	Ψ.	00.7	Ψ 07.1	Ψ.	07.4	Ψ	00.0	۳	00.0	Ψ.	10.0	Ψ.	00.0	Ÿ	70.1	Ÿ	00.4	Ψ.	04.0	Ψ	40.1		
Operating (loss) earnings	\$ (2.0) \$	3.4	\$	6.2	\$	4.9	\$	10.8	\$ 22.7	\$	28.0	\$	22.2	\$	23.6	\$	11.4	\$	(0.1)	\$	4.4	\$	11.1	\$	6.3	\$	(8.2)		
Other expense, net	0.	ı	_		0.1		0.1		0.1	_		_		_		_		_		_		_		_		_		_		
Gain on sale of asset, net		-	_		_		_		_			_		_		_		_		(5.4)		_		-		_		_		
(Loss) earnings before interest and income taxes	\$ (2.	l) \$	3.4	\$	6.1	\$	4.8	\$	10.7	\$ 22.7	\$	28.0	\$	22.2	\$	23.6	\$	11.4	\$	5.3	\$	4.4	\$	11.1	\$	6.3	\$	(8.2)		
(Loss) earnings before interest and income taxes margin	-2.8	3%	4.9%		12.2%		10.0%		19.9%	39.8 %	Ś	41.5 %		39.3%		38.9%		25.1%		8.2 9	6	5.6 %	6	16.2 %		9.8 %		-18.2%		
Stock-based compensation expense	0.	l	0.7		0.8		1.1		0.9	1.0		0.9		0.9		0.8		0.9		1.6		1.4		1.2		1.9		1.7		
Intangibles amortization expense	4.4	ļ.	3.2		1.5		1.4		1.4	_		_		_		_		-		1.5		1.5		1.5		1.5		1.5		
Restructuring charges	2.5	i	1.2		1.3		_		_	_		_		_		_		_		_		(0.7)		(0.1)		(1.1)		0.8		
Production transfer costs	0.8	3	0.4		_		_		_	_		_		_		_		_		_		_		_		_		_		
Acquisition-related costs	3.6	ò	1.6		_		_		_	_		_		_		_		_		_		_		_		_		_		
Gain on sale of asset, net	-	-	-		-		_		_	-		_		-		_		_		(5.4)		_		-		-		_		
Other	0.0	;	_		_		_					_		_		_		_		_		_		(0.6)		(0.2)		(0.4)		
Adjusted earnings (loss) before interest and income taxes	\$ 9.8	\$	10.5	\$	9.7	\$	7.3	\$	13.0	\$ 23.7	\$	28.9	\$	23.1	\$	24.4	\$	12.3	\$	3.0	\$	6.6	\$	13.1	\$	8.4	\$	(4.6)		
Adjusted earnings (loss) before interest and income taxes margin	13.2	2%	15.1%		19.3%		15.3%		24.2%	41.5 %	Ś	42.9 %		40.9%		40.3%		27.0%		4.6 %	%	8.5 %	6	19.2 %		13.0 %		-10.2%		
Operating (loss) earnings	\$ (2.0) \$	3.4	s	6.2	\$	4.9	s	10.8	\$ 22.7	s	28.0	Ś	22.2	Ś	23.6	Ś	11.4	Ś	(0.1)	s	4.4	s	11.1	s	6.3	Ś	(8.2)		
Other expense, net	0.		_	Ť	0.1	_	0.1		0.1	4	Ť		_		Ť		Ť	_	_	_	Ť	_	Ť	_	Ť	_	•	(0.2)		
Gain on sale of asset, net	_		_		_		_		_	_		_		_		_		_		(5.4)		_		_		_				
(Loss) earnings before interest and income taxes	\$ (2.) \$	3.4	\$	6.1	\$	4.8	\$	10.7	\$ 22.7	\$	28.0	\$	22.2	\$	23.6	\$	11.4	\$	5.3	\$	4.4	\$	11.1	\$	6.3	\$	(8.2)		
Non-GAAP reconciling adjustments	11.9		7.1	-	3.6	т.	2.5	-	2.3	1.0	-	0.9	-	0.9	-	0.8	-	0.9	-	(2.3)	-	2.2	-	2.0	Τ.	2.1	т	3.6		
Depreciation expense	2.		2.5		1.9		2.0		1.9	2.0		2.0		2.0		2.1		2.1		2.9		3.0		3.1		3.6		4.6		
Adjusted earnings before interest, income taxes, depreciation, and amortization ("EBITDA")	\$ 12.5		-	\$	11.6	\$	9.3	\$	14.9	\$ 25.7	\$	30.9	\$	25.1	\$	26.5	\$	14.4	\$	5.9	\$	9.6	\$	16.2	\$		\$	_		
Adjusted EBITDA margin	16.8	3%	18.7%		23.1%		19.5%		27.7%	45.0 %	Ś	45.8 %		44.4%		43.7%		31.6%		9.1 9	%	12.3 %	6	23.7 %		18.6 %		0.0%		

Reconciliation of Segment EBIT to Consolidated Net Earnings



	Quarter Ended												
	M	arch 31,	Dec	ember 31,	Se	ptember 30,		June 30,		March 31,			
(in millions)		2024		2023		2023		2023	2023				
Earnings (loss) before interest and income taxes													
Precision Devices	\$	(2.1)	\$	3.4	\$	6.1	\$	4.8	\$	10.7			
MedTech & Specialty Audio		22.7		28.0		22.2		23.6		11.4			
Consumer MEMS Microphones		5.3		4.4		11.1		6.3		(8.2)			
Total segments		25.9		35.8		39.4		34.7		13.9			
Corporate expense / other		15.8		22.4		17.3		16.5		17.2			
Interest expense, net		4.4		3.2		0.6		0.8		0.8			
Earnings (loss) before income taxes		5.7		10.2		21.5		17.4		(4.1)			
Provision for (benefit from) income taxes		3.2		(37.2)		4.9		3.8		1.1			
Net earnings (loss)	\$	2.5	\$	47.4	\$	16.6	\$	13.6	\$	(5.2)			



(in millions)	March	31, 2024
Current maturities of long-term debt	\$	48.0
Long-term debt		245.2
Total debt		293.2
Less: Cash and cash equivalents		(122.1)
Net debt	\$	171.1





Thank you

