

NYSE: LADR

INVESTOR PRESENTATION

SEPTEMBER 2024

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This presentation contains forward-looking statements regarding possible or assumed future results of the business, financial condition, plans and objectives of Ladder Capital Corp and its subsidiaries (collectively, "Ladder Capital," "Ladder," "LADR," or the "Company"). Any statement concerning future events or expectations, express or implied, is a forward-looking statement. Words such as "may," "will," "seek," "should," "expect," "anticipate," "project," "estimate," "intend," "continue," or "believe" or the negatives thereof or other variations thereon or comparable terminology are intended to identify forward-looking statements that are subject to risk and uncertainties. Such risks and uncertainties are discussed in the Company's Annual Report on Form 10-K for the year ended December 31, 2023, and its other filings with the U.S. Securities and Exchange Commission. There can be no assurance that any expectations, express or implied, in a forward-looking statement will prove correct or that the contemplated event or result will occur as anticipated. In particular, there can be no assurance that Ladder will achieve any performance objectives set forth in this presentation. Further, any forward-looking statement speaks only as of the date on which it is made. New risks and uncertainties arise over time, and it is not possible for Ladder to predict those events or their effects on the Company. Except as required by law, Ladder is not obligated to, and does not intend to, update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

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This presentation includes certain non-GAAP financial measures. These non-GAAP financial measures should be considered only as supplemental to, and not as superior to, financial measures prepared in accordance with GAAP. Please refer to the Company's June 30, 2024 Form 10-Q filing and earnings press release, which are available on Ladder's website (www.laddercapital.com), as well as the supplemental financial tables included herein, for a reconciliation of the non-GAAP financial measures included in this presentation to the most directly comparable financial measures prepared in accordance with GAAP.

Totals may not equal the sum of components due to rounding.

LADDER CAPITAL HIGHLIGHTS

LEADING CRE CAPITAL PROVIDER

\$5.2B

\$1.5B

CRE investment assets + cash¹

Book equity value

>\$45B

Investments since inception



COMPREHENSIVE PLATFORM LED BY EXPERIENCED TEAM

Fully-aligned, internally-managed
CRE finance REIT with

significant inside ownership

 \sim \$175 $M^2/>11%$

Management & Director ownership

In-house origination, underwriting, asset management, and transaction management functions, with 59 total employees

28 years

12 years

Executive team avg. experience

Managers' avg. tenure at Ladder

DIFFERENTIATED CAPITAL STRUCTURE

53%

Unsecured corporate bonds % of total debt³

91%

Non-mark-to-market financing³

1.4x / 2.2x

Adjusted / total leverage ratio ¹

Rated **BB+ / Ba1 / BB** (Fitch / Moody's / S&P); **Positive Outlook** from Fitch & Moody's

Note: As of 06/30/2024. Dollars in millions. CRE equity asset amounts represent undepreciated asset values.

- 1. Represents unrestricted cash and cash equivalents
- 2. Based on \$12.00 LADR closing price on 09/10/2024
- 3. Pro forma for \$500M unsecured corporate bond issuance, which settled subsequent to 06/30/2024

WELL-POSITIONED GOING FORWARD

Strong Liquidity & Dividend Coverage and Attractive Valuation

>\$1.5B of total liquidity¹, including \$324M fully undrawn corporate revolver

1.4x dividend coverage from Distributable EPS (last twelve months)

Dividend covered by stable base of net interest income and real estate NOI

Stock trading at discount to \$13.71 undepreciated book value per share and 7.7% dividend yield²

Differentiated
Capital Structure
with Modest
Leverage

\$2.0B of unsecured bonds, or 53% of total debt – significantly higher than industry peers³

91% of total debt comprised of non-mark-to-market financing³

2.2x total leverage; **1.4x adjusted leverage ratio**; 0.7x adjusted leverage net of cash

Large, senior unencumbered asset pool – 82% cash, first mortgage loans and IG securities

Diversified, Granular Investments Across CRE Capital Stock \$5.2B of CRE investment assets & cash, including first mortgage loans, equity investments and securities

99% of loan portfolio comprised of **senior secured** first mortgages

Mid-market lending focus with ~\$25M-\$30M avg. loan size – enhances liquidity and mitigates risk

Granular CRE equity and **securities portfolios** – ~\$5M avg. investment size

Note: As of 06/30/2024 or the three month period ended 06/30/2024, unless noted otherwise. CRE equity asset amounts represent undepreciated asset values.

^{1.} For a description of certain financial and non-GAAP financial measures, see Selected Definitions on page 31

^{2.} Based on \$12.00 LADR closing stock price on 09/10/2024

^{3.} Pro forma for \$500M unsecured corporate bond issuance, which settled subsequent to 06/30/2024

KEY METRICS TODAY VS. ONE YEAR AGO

	ONE YEAR AGO (Q2 2023)	LATEST QUARTER (Q2 2024)	
Total investment assets + cash	\$5.7B	\$5.2B	→ smaller, leaner company
Loan portfolio	\$3.5B	\$2.5B	robust loan payoffs
Undepreciated book value per share —	\$13.72	\$13.71	→ stable book value
Total liquidity	\$1.1B	\$1.5B	→ significant and growing level of liquidity
Total leverage ratio	2.6x	2.2x	→ modest and decreasing leverage
Adjusted leverage ratio ¹	1.7x	1.4x	→ materially lower leverage than peers
% Unsecured bonds / total debt	40%	53%²	→ majority of debt unsecured
% Non-mark-to-market debt	78%	91%²	→ low and declining repo debt usage
Total unencumbered assets	\$2.9B	\$3.1B	oversized, senior unencumbered asset pool
% Unencumbered assets / total assets	52%	62%	provides financial flexibility & liquidity
Loan future funding commitments	\$272M	\$94M	modest and declining future fundings
CECL reserve	\$25M	\$54M	conservatively raised given market conditions
# of Employees	63	56	→ slightly lower headcount
Distributable ROAE (last 12 months)	~10.5%	~10.5%	consistent returns with smaller asset base
Dividend coverage ³ (last 12 months)	1.4x	1.4x	→ stable, well-covered dividend

Note: Balance sheet metrics as of guarter-end for periods referenced above

^{1.} For a description of this non-GAAP financial measure, see Selected Definitions on page 31

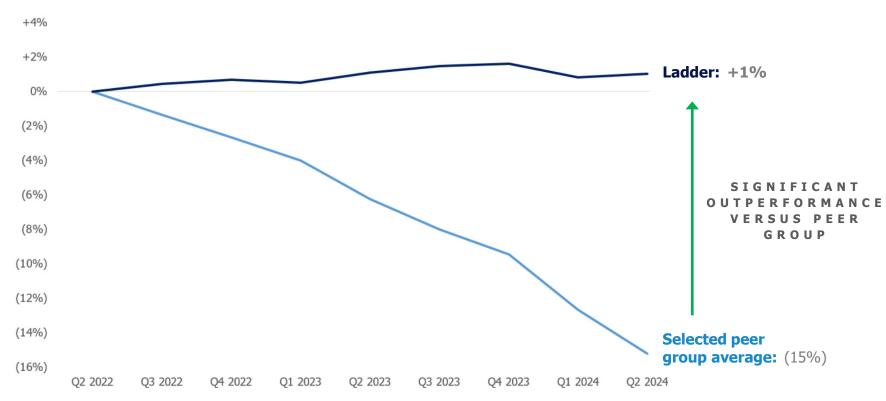
^{2.} Pro forma for \$500M unsecured corporate bond issuance, which settled subsequent to 06/30/2024

^{3.} Calculated as Distributable EPS divided by cash dividends per share

LADDER BOOK VALUE PRESERVATION

CREDIT UNDERWRITING EXPERTISE AND CONSERVATIVE INVESTMENT BASES HAVE LED TO BOOK VALUE STABILITY FOR LADDER

CUMULATIVE CHANGE IN BOOK VALUE PER SHARE SINCE Q2 2022

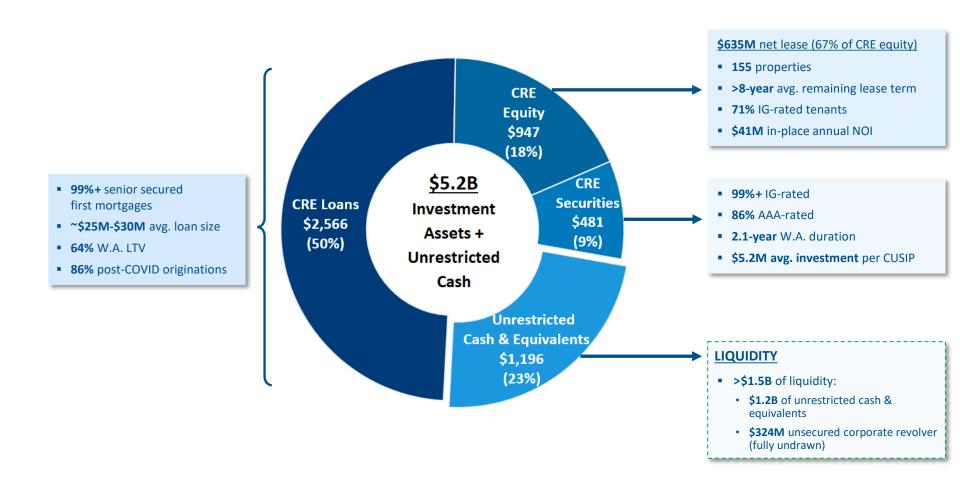


LADDER VS. TRADITIONAL EQUITY REITS

	Mortgage REITs	LC LADDER CAPITAL		Equity REITs
Management Structure	External	Internal	√	Internal
Level of Inside Ownership	Low	Significant: $\sim $175M^1 / > 11\%$	✓	Modest
Duration of Cash Flows	Short-Term Loans	Diversified Mix of Loans & Leases	✓	Long-Term Leases
NAV Upside	Very Limited	15%-20% of Portfolio Invested in Equity Assets	✓	Equity Assets with Potential Upside
Total Leverage	~3.0x - 4.0x	~2.0x − 3.0x ~1.5x − 2.5x excl. IG securities	✓	~1.5x - 2.0x
Liability Structure	Primarily Secured & Recourse Leverage	Predominantly Unsecured Bonds and Non-Recourse, Non-Mark-to-Market Debt	✓	Predominantly Unsecured Bonds
Credit Rating	Several Notches Below IG or Unrated	On path to IG BB+ Ba1 (both on Positive Outlook) Fitch Moody's	√	Primarily IG
Dividend Yield	High single-digit / low double-digit	High single-digit	✓	Low / mid single-digit

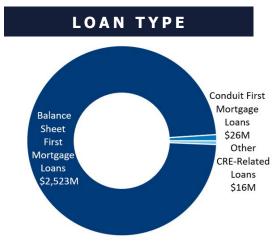
DIVERSIFIED CRE INVESTMENT STRATEGY

GRANULAR PORTFOLIO OF CRE DEBT & EQUITY INVESTMENTS WITH SIGNIFICANT LIQUIDITY ON HAND



CRE LOAN PORTFOLIO

SENIOR-SECURED, MIDDLE-MARKET LENDING FOCUS





LOAN PORTFOLIO KEY METRICS

\$2.5B LOAN PORTFOLIO

~\$25M-\$30M AVERAGE LOAN SIZE

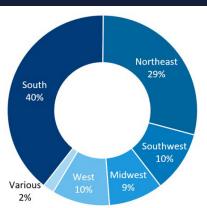
64% W.A. LTV 1

1.5-YEAR W.A. EXTENDED MATURITY

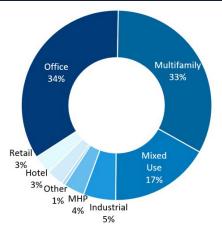
NO CONSTRUCTION LOANS

LIMITED FUTURE FUNDING COMMITMENTS (\$94M)





PROPERTY TYPE



OFFICE LOAN PORTFOLIO METRICS

17% OF TOTAL ASSETS

65% W.A. LTV 1

71% CLASS A PROPERTIES

64% ACQUISITION LOANS

CRE EQUITY PORTFOLIO

PROVIDES DURABLE, RECURRING NET RENTAL INCOME WITH POTENTIAL NAV UPSIDE

CRE EQUITY PORTFOLIO KEY METRICS

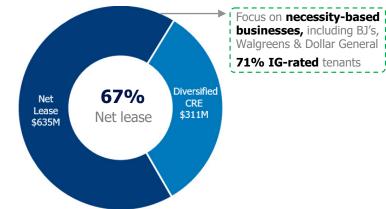
Total gross asset value	\$947M
Net equity invested	\$437M
Square feet	~5.2M
In-place annual NOI	\$57M

1	Net Lease Portfolio						
į	# of properties	155					
į	W.A. remaining lease term	>8 years					
i	% leased	100%					
ì	% IG-rated tenants	71%					

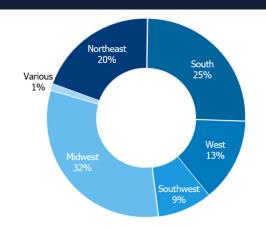
PROPERTY TYPE







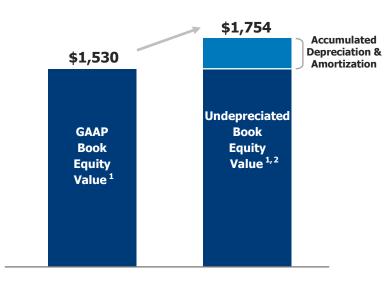
GEOGRAPHY



EMBEDDED VALUE IN CRE EQUITY

HISTORY OF REALIZED GAINS SELLING ABOVE UNDEPRECIATED CARRYING VALUE

EMBEDDED DEPRECIATION IN BOOK EQUITY VALUE



CRE EQUITY SALES (SINCE 2020)

Year 2024 YTD 2023 2022 2021	# of Property Sales 2 - 8	Total Net Sales Proceeds \$25 - \$311 \$131	Total Undepreciated Carrying Value \$23 - \$275 \$108	· ·	% Gain vs. Undepreciated Carrying Value + 10% - + 13% + 21%
Z020 Total (excl. REO assets)	18	\$89 \$555	\$77 \$482	+ \$12 + \$73	+ 16%
REO Asets (since 2020)	8	\$162	\$160	+ \$3	+ 2%

~15% W.A. GAINS ON CRE EQUITY SALES SINCE 20203

NET GAIN ON TOTAL REO ASSET SALES, VALIDATING CONSERVATIVE LENDING BASES

Note: As of 06/30/2024. Dollars in millions.

- 1. Excludes (\$1.6) million of noncontrolling interest in consolidated ventures
- 2. For a description of this non-GAAP financial measure, see Selected Definitions on page 31
- 3. Excludes sales of REO properties acquired through foreclosure

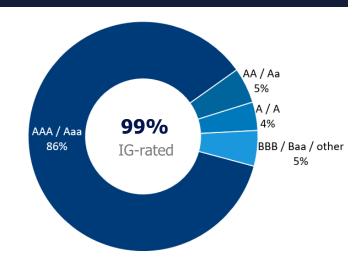
CRE SECURITIES PORTFOLIO

HIGHLY-RATED, SHORT-DURATION SECURITIES PORTFOLIO

SECURITIES PORTFOLIO KEY METRICS

Securities portfolio assets	\$481M
% IG-rated	99%
% AAA-rated or agency-backed	86%
% Unencumbered	98%
W.A. duration	2.1 Years
Avg. investment per CUSIP	\$5.2M
W.A. yield (unlevered)	6.9%

SECURITIES PORTFOLIO CREDIT RATING SUMMARY



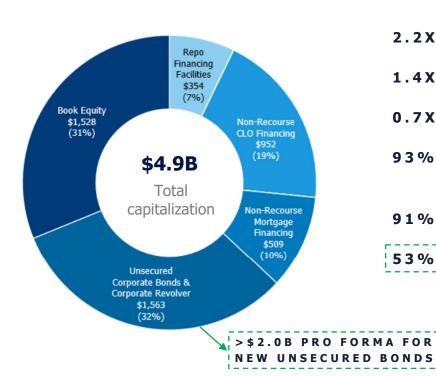
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Note: As of 06/30/2024

CONSERVATIVE CAPITAL STRUCTURE

COMMITMENT TO UNSECURED BOND MARKET AND CONTINUING ON PATH TO IG

CAPITALIZATION SUMMARY



KEY LEVERAGE & CAPITALIZATION RATIOS

- 2.2X TOTAL LEVERAGE RATIO
- 1.4X ADJUSTED LEVERAGE RATIO 1
- 0.7X NET ADJUSTED LEVERAGE RATIO 2
- 93% NON-RECOURSE, NON-MARK-TO-MARKET & UNSECURED DEBT + BOOK EQUITY 3, 4
- 91% NON-MARK-TO-MARKET DEBT / TOTAL DEBT 4

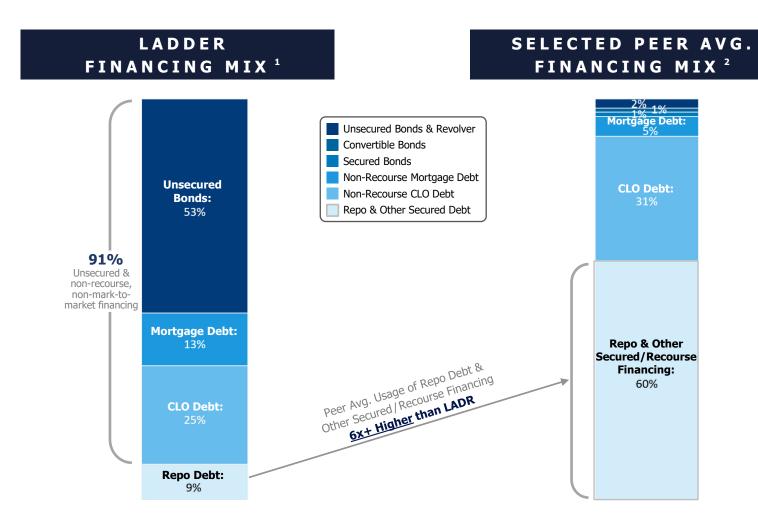
| **53%** UNSECURED DEBT / TOTAL DEBT ⁴ |

Note: As of 06/30/2024. Dollars in millions.

- 1. For a description of certain financial and non-GAAP financial measures, see Selected Definitions on page 31
- 2. Excludes total cash & cash equivalents on balance sheet of \$1,207 million
- 3. Represents percentage of total capitalization
- 4. Pro forma for \$500M unsecured corporate bond issuance, which settled subsequent to 06/30/2024

DIFFERENTIATED CAPITAL STRUCTURE

SIGNIFICANTLY HIGHER PROPORTION OF UNSECURED BONDS VS. PEERS



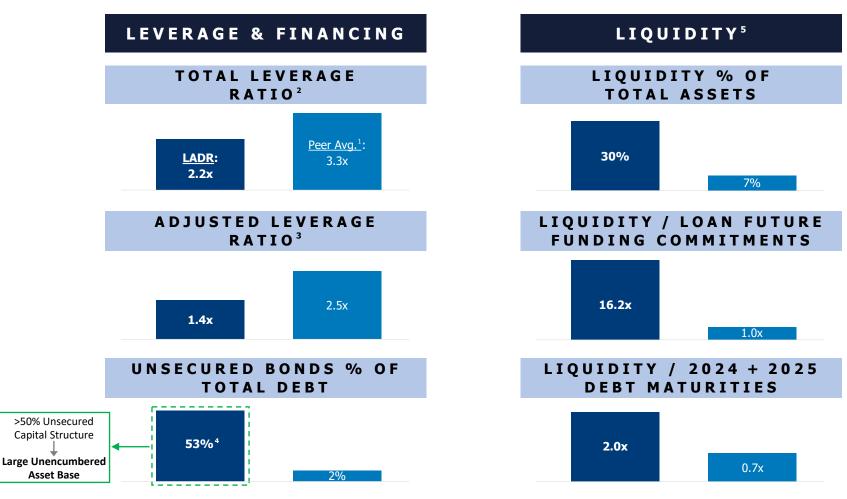
Note: All metrics as of 06/30/2024, and Ladder metrics give pro forma effect to the Transaction. Dollars in millions. Source: Company filings, press releases and presentations

^{1.} Pro forma for \$500M unsecured corporate bond issuance, which settled subsequent to 06/30/2024

^{2.} Based on average of ARI, BRSP, BXMT, CMTG, FBRT, KREF, STWD and TRTX

DIFFERENTIATED BALANCE SHEET

LOWER LEVERAGE, GREATER UNSECURED MIX, AND HIGHER LIQUIDITY VS. PEERS



Note: All metrics as of 06/30/2024 or most recent publicly available data

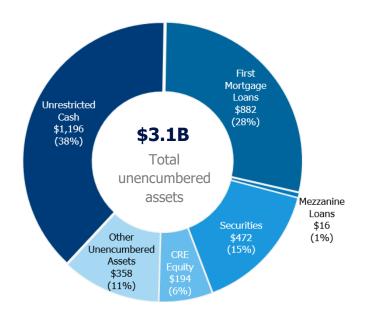
- 1. Based on average of ARI, BRSP, BXMT, CMTG, FBRT, KREF, STWD and TRTX. Source: Company filings, press releases and presentations.
- 2. Based on total debt divided by total common book equity on balance sheet
- 3. As disclosed in public company presentations and public filings
- 4. Pro forma for \$500M unsecured corporate bond issuance, which settled subsequent to 06/30/2024
- 5. Includes unrestricted cash and undrawn revolver capacity



UNENCUMBERED ASSET POOL

PREDOMINANTLY SENIOR SECURED, FINANCEABLE UNENCUMBERED ASSET BASE

UNENCUMBERED ASSET POOL COMPOSITION



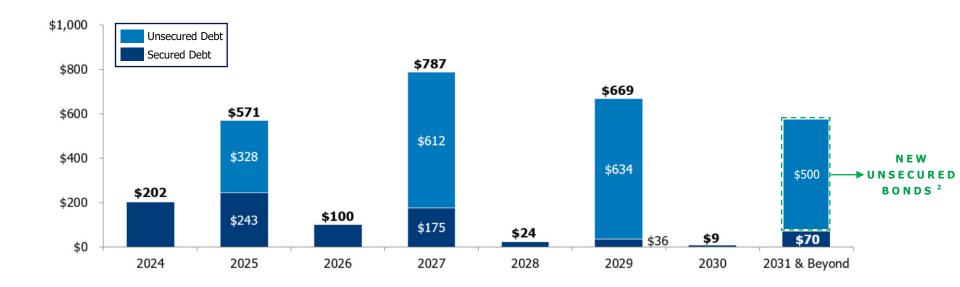
KEY UNENCUMBERED POOL HIGHLIGHTS

- 62% OF TOTAL ASSETS ARE UNENCUMBERED
- **82%** COMPRISED OF CASH, FIRST MORTGAGE LOANS AND IG SECURITIES
- 1.98X UNENCUMBERED ASSETS / UNSECURED DEBT
- >\$1.2B CUSHION VS. 1.20X COVENANT
- >98% OF TOTAL IG SECURITIES PORTFOLIO IS UNENCUMBERED

STAGGERED DEBT MATURITY PROFILE

CONTINUE TO EXTEND MATURITIES WITH NEW LONG-TERM UNSECURED BONDS

UNSECURED AND SECURED DEBT MATURITIES 1

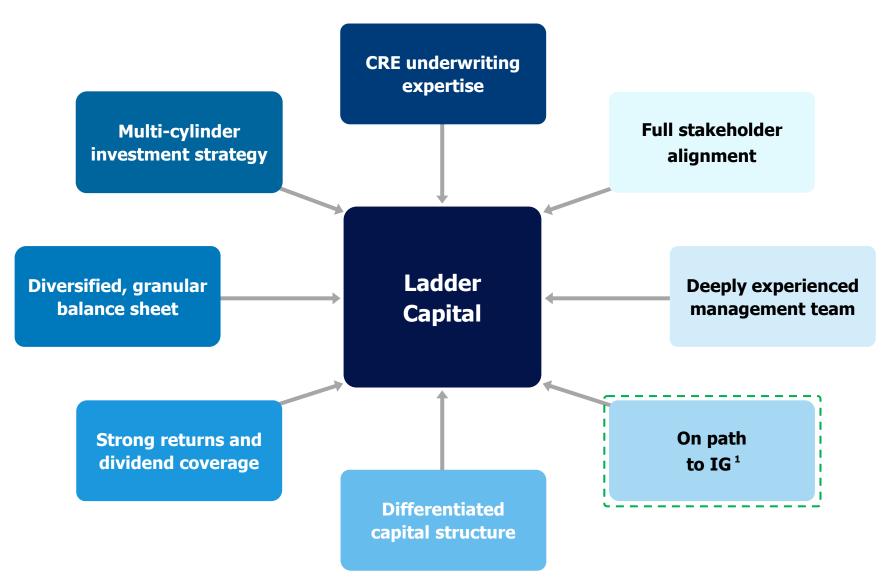


Note: As of 06/30/2024. Dollars in millions.

2. Settled subsequent to 06/30/2024

^{1.} Excludes \$952 million of matched-term CLO financing. Maturities under our committed financing facilities are based on the earlier of the fully-extended maturity date of each facility and the fully-extended maturity date of the collateral.

LADDER INVESTMENT THESIS



APPENDIX

COMPANY INFORMATION

Ladder is an internally-managed real estate investment trust (REIT) that is a leader in commercial real estate finance. Ladder originates and invests in a diverse portfolio of commercial real estate and real estate-related assets, focusing on senior secured assets. Our investment activities include: (i) our primary business of originating senior first mortgage fixed and floating rate loans collateralized by commercial real estate with flexible loan structures; (ii) owning and operating commercial real estate, including net leased commercial properties; and (iii) investing in investment grade securities secured by first mortgage loans on commercial real estate. Founded in 2008, Ladder is run by a highly experienced management team with extensive expertise in all aspects of the commercial real estate industry, including origination, credit, underwriting, structuring, capital markets and asset management.

For an overview of Ladder's Environmental, Social & Governance Strategy, please visit our website at: ir.laddercapital.com

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Moody's:

Stephen Lynch – (212) 553-9585 Corporate Rating: Ba1 / Positive outlook

Standard & Poor's:

Xintong Tian – (212) 438-8215 Corporate Rating: BB / Stable outlook

LADDER FINANCIAL SNAPSHOT

	Snapshot of	f Business Lines		Total Assets & Liabilities, Book Equity, Leve	rage and ROE
Balance Sheet Loans		Net Leased Commercial Real Estate (100% Ov	ommercial Real Estate (100% Owned) Total Assets		
Carrying Value of Assets	\$2,539	Carrying Value of Assets \$457		Cash & Cash Equivalents	\$1,196
Secured Financing on Assets 🙆	1,304	Undepreciated Book Value of Assets	635	Loans, Securities & Real Estate	3,993
Net Equity Invested (excl. Corporate Debt)	1,236	Secured Financing on Assets D	403	Accumulated Depreciation & Amortization	(228)
% First Mortgage	99%	Net Equity Invested (excl. Corporate Debt)	232	Other ⁴	87
% Other (Mezzanine/Subordinate)	1%	Total Square Feet	3,712,536	Total Assets	5,048
Weighted-Average Yield	9.5%	Weighted-Average % Leased	100%		
Origination Volume (LTM)	\$25	In-Place Annual Net Operating Income (NOI)	\$41.0	Total Liabilities	
Funding Volume (LTM)	65	Accounting method: carried at depreciate	d book value	Unsecured Corporate Bonds	\$1,563
Accounting method: carried at amort	tized cost			Unsecured Revolving Credit Facility	_
				Total Unsecured Debt	1,563
Conduit Loans		Diversified Commercial Real Estate 1,2		Secured Financing (A+B+G+D+E)	1,815
Carrying Value of Assets	\$26	Carrying Value of Assets	\$261	Total Debt	3,378
Secured Financing on Assets 🗈		Undepreciated Book Value of Assets	311	Other ⁵	142
Net Equity Invested (excl. Corporate Debt)	26	Secured Financing on Assets 🗉	106	Total Liabilities	3,520
Weighted-Average Coupon	4.6%	Net Equity Invested (excl. Corporate Debt)	205		
Origination Volume (LTM)	-	Total Square Feet	1,460,821	Book Equity Value	
Loan Sale Volume (LTM)	69	Weighted-Average Occupancy ³	66.4%	GAAP Book Equity Value (excl. NCI)	\$1,530
Accounting method: carried at lower of	cost or FMV	In-Place Annual Net Operating Income (NOI) \$16.4		Total Shares Outstanding (mm)	127.9
		Weighted-Average % Owned by Ladder	92.2%	GAAP Book Value per Share 6	\$11.97
		Accounting method: carried at depreciate	d book value	Undepreciated Book Value per Share ⁶	\$13.71
Securities					
Carrying Value of Assets	\$481			Leverage ⁶	
Secured Financing on Assets 💿	2			Adjusted Debt (for Adjusted Leverage Ratio)	\$2,426
Net Equity Invested (excl. Corporate Debt)	479			Total Adjusted Equity	1,740
% AAA-Rated or Agency-Backed	86%			Adjusted Leverage Ratio	1.4x
% Investment Grade-Rated	99%+				
Weighted-Average Yield	6.9%			Return on Average Equity ⁶	
Average CUSIP Size	\$5.2			Distributable Earnings (LTM)	\$162
Weighted-Average Duration	2.1 Years			Average Shareholders' Equity Value (LTM)	1,532
Accounting method: carried at F	MV			After-Tax Distributable ROAE (LTM)	10.4%

Note: As of 06/30/2024. Dollars in millions, except per share amounts.

- 1. All metrics shown on a consolidated basis, except weighted-average % owned by Ladder
- 2. Excludes investments in unconsolidated ventures with total book value of \$20.0 million as of 06/30/2024
- 3. Excludes hotel assets
- 4. Includes restricted cash, investments in unconsolidated ventures, accrued interest receivable, CECL allowance, derivative instruments and other assets
- 5. Includes derivative instruments, dividends payable, accrued expenses and other liabilities
- 6. For a description of these GAAP and non-GAAP financial measures, see Selected Definitions on page 31

LOAN PORTFOLIO KEY METRICS

Type of Loan	Loan Balance ¹	% of Loan Portfolio	% of Total Assets	Business Plan	Rate	W.A. Coupon	W.A. LTV
Balance Sheet First Mortgage Loans	\$2,523	98.3%	50.0%	Held for investment	Generally floating-rate	9.0%	64.4%
Conduit First Mortgage Loans	\$26	1.0%	0.5%	Held for sale	Generally fixed-rate	4.6%	59.4%
Mezzanine and Other CRE-Related Loans	\$16	0.7%	0.3%	Held for investment	Fixed or floating-rate	11.1%	74.4%
Total	\$2,566	100.0%	50.8%			8.9 % (coupon) 9.4 % (yield)	64.4%

CRE EQUITY PORTFOLIO KEY METRICS

Type of Real Estate	Undepreciated Asset Value	Asset Carrying Value (Depreciated)	% of CRE Equity Portfolio (Undepreciated)	Non-Recourse Mortgage Financing	Net Equity Invested (Undepreciated)	~Total Square Feet	In-Place Annual Net Operating Income
Net Leased Commercial Real Estate (155 properties)	\$635	\$457	67.1%	\$403	\$232	3,712,536	\$41.0
Diversified Commercial Real Estate ¹ (12 properties; 56 buildings)	\$311	\$261	32.9%	\$106	\$205	1,460,821	\$16.4
Total / W.A. (167 properties)	\$947	\$719	100.0%	\$509	\$437	5,173,357	\$57.4

NET LEASE PORTFOLIO KEY METRICS

	Bank of America Office Campus (1 Property)	Dollar General Corp (102 Properties)	Walgreens Co (21 Properties)	BJ's Wholesale Club Inc. (4 Properties)	Hy-Vee Inc. Supermarkets (6 Properties)	Additional Net Leased Properties (21 Properties)	Total Net Leased/ Weighted-Avg. (155 Properties)
Undepreciated Asset Value	\$151.1	\$130.0	\$119.0	\$73.0	\$57.0	\$105.0	\$635.1
Asset Carrying Value (Depreciated)	\$116.2	\$103.2	\$83.9	\$39.1	\$39.1	\$75.6	\$457.2
Non-Recourse Mortgage Debt Financing	\$82.6	\$87.7	\$69.0	\$55.7	\$38.4	\$69.5	\$402.9
Weighted-Average Interest Rate on Debt	5.0%	5.4%	5.6%	6.7%	4.6%	5.4%	5.4%
Net Equity Invested	\$68.5	\$42.2	\$50.0	\$17.3	\$18.6	\$35.5	\$232.1
In-Place Annual Net Operating Income (NOI)	\$8.1	\$8.9	\$7.9	\$5.9	\$3.3	\$6.8	\$41.0
Weighted-Avg. Remaining Lease Term (years)	7.2	7.8	9.2	7.3	10.3	7.5	8.0
~Total Square Feet	822,540	929,285	307,664	456,176	421,890	774,981	3,712,536
Weighted-Average % Leased	100%	100%	100%	100%	100%	100%	100%
% of Total CRE Equity Portfolio (by Undepreciated Asset Value)	16%	14%	13%	8%	6%	11%	67%
% of Net Leased CRE Portfolio (by Undepreciated Asset Value)	24%	20%	19%	11%	9%	17%	100%

INVESTMENT AND RISK MANAGEMENT PROCESS

SEPARATE DEPARTMENTS FUNCTION AS "CHECK & BALANCE" ON INTERNAL PROCESSES

ORIGINATION CREDIT / TRANSACTION INVESTMENT COMMITTEE MANAGEMENT

ASSET MANAGEMENT

COMMITTEE

13 originators ¹

Key relationships with direct borrowers & leading brokers nationwide

Compensation linked to loan performance, not volume

10 underwriters ¹

Independent from origination – leads due diligence process

Independent appraisal and third party reports

Visit every asset prior to funding

Limited outsourcing to ensure quality and accountability

Independent, highlyexperienced team of attorneys leads legal process and transaction closings

Conduct legal diligence and manage outside counsel

Oversee securitizations and asset dispositions

Comprehensive credit committee process for every investment

Management team (with significant LADR stake) approves every investment

Risk and Underwriting Committee of the Board approves investments above certain size thresholds Maintain direct dialogue with loan servicers and borrowers

Proactively manage and oversee all assets

Conduct regular formal asset and portfolio reviews

Provide comprehensive quarterly reporting

1. As of 06/30/2024

CORPORATE RESPONSIBILITY OVERVIEW

Our Principles



Nominating & Corp.

Governance Committee

oversees ESG efforts

ESG Committee of crossfunctional leaders includes Head of ESG, CCO and CFO

Dedicated CCO and CTO manage robust compliance & cybersecurity programs

Our People



40% of Executives and >20% of employees identify as female, with 50%+ of female employees at Director+ level

93% of survey respondents enthusiastic about working at Ladder¹

42% of employees with Ladder for >7 years

HQ has fitness center, collaborative spaces & allgender restrooms

Our **Communities**



Ladder employees

Charter School and God's Love We Deliver events

volunteered at DREAM

~\$25M avg. loan size fits needs of smaller enterprises and local property owners

62%² of our 59 multifamily investments are affordable for low and very low-income families³

Our Planet



Ladder estimated its Scope 1 and 2 GHG emissions

Environmental risk assessment completed for all loans and real estate investments and reviewed by specialized counsel

Responsible consumption checklist assesses energy & water upgrades on every deal

Note: Data as of 12/31/2023

^{1.} Per our February 2024 Employee Survey

^{2.} By loan count

BEST-IN-CLASS LEADERSHIP TEAM

EXECUTIVE TEAM AVERAGES 28 YEARS OF INDUSTRY EXPERIENCE
MAJORITY OF MANAGEMENT TEAM WORKED TOGETHER > 25 YEARS

DEEP BENCH OF HIGHLY-SEASONED PROFESSIONALS



Brian HarrisFounder &
Chief Executive Officer



Pamela McCormack Founder & President



Paul Miceli Chief Financial Officer



Robert Perelman Founder & Head of Asset Management



Kelly PorcellaChief Administrative Officer,
General Counsel & Head of ESG



Michael Scarola Chief Credit Officer



Craig RobertsonHead of Underwriting &
Loan Portfolio Manager



Adam Siper Head of Origination



Ed PetersonHead of CMBS Trading &
Co-Head of Securitization



David TraitelHead of Legal Structuring





years of industry experience

Mark Ableman Head of Transaction Management



Michelle WallachChief Compliance Officer &
Senior Regulatory Counsel



David Merkur Managing Director – Capital Markets



Michael Cafaro Chief Technology Officer



Anthony EspositoChief Accounting Officer

Matthew FitzGerald Treasurer



Tara TannureExecutive Director &
Controller

LADDER TEAM BIOS: EXECUTIVE TEAM

Name	Title	Industry Experience	Previous Experience / Bios
Brian Harris	Founder & Chief Executive Officer	39 years	Prior to forming Ladder in 2008, Mr. Harris served as a Senior Partner and Head of Global Commercial Real Estate at Dillon Read Capital Management, a wholly owned subsidiary of UBS, and previously as Head of Global Commercial Real Estate at UBS and a member of the Board of UBS Investment Bank, as well as Head of Commercial Mortgage Trading at Credit Suisse. Mr. Harris received a B.S. and an M.B.A. from The State University of New York at Albany.
Pamela McCormack	Founder & President	28 years	Prior to forming Ladder in 2008, Ms. McCormack served as Head of Transaction Management – Global Commercial Real Estate at UBS/Dillon Read Capital Management. Ms. McCormack received a B.A., <i>cum laude</i> , from the State University of New York at Stony Brook and a J.D. from St. John's University School of Law.
Paul Miceli	Chief Financial Officer	20 years	Prior to joining Ladder in 2019, Mr. Miceli served as a Managing Director in the accounting and finance group of Colony Capital, Inc., and previously as Deputy Chief Financial Officer of NorthStar Asset Management Group. Mr. Miceli is a Certified Public Accountant (inactive) and received a B.S. from the University of Delaware.
Robert Perelman	Founder & Head of Asset Management	36 years	Prior to forming Ladder in 2008, Mr. Perelman served as a Director and Head of Asset Management at UBS/Dillon Read Capital Management. Mr. Perelman received a B.S. from Syracuse University and a J.D. from Fordham University School of Law.
Kelly Porcella	Chief Administrative Officer, General Counsel & Head of ESG	18 years	Prior to joining Ladder in 2009, Ms. Porcella served as a member of the Global Commercial Real Estate group at UBS/Dillon Read Capital Management. Ms. Porcella received a B.S., <i>summa cum laude</i> , from The Peter J. Tobin College of Business at St. John's University and a J.D., <i>magna cum laude</i> , from St. John's University School of Law.

LADDER TEAM BIOS: MANAGERS

Name	Title	Industry Experience	Previous Experience / Bios	
Michael Scarola	Chief Credit Officer	26 years	Prior to joining Ladder in 2008, Mr. Scarola served as Co-Head of Underwriting at UBS/Dillon Read Capital Management. Mr. Scarola received a B.S. from the Leonard N. Stern School of Business at New York University.	
Craig Robertson	Head of Underwriting & Loan Portfolio Manager	17 years	Prior to joining Ladder in 2012, Mr. Robertson served as Manager and Real Estate Consultant at Deloitte Financial Advisory Services. Mr. Robertson received a B.A. from the College of Arts and Sciences at the University of Virginia.	
Adam Siper	Head of Origination	18 years	Prior to joining Ladder in 2012, Mr. Siper served as a Vice President in the Commercial Real Estate Finance Group at RBS. Mr. Siper received a B.A. from Emory University and an M.S. in Real Estate Finance and Investment from New York University.	
Ed Peterson	Head of CMBS Trading & Co-Head of Securitization	38 years	Prior to joining Ladder in 2008, Mr. Peterson served as a Managing Director and Co-Head of CMBS Capital Markets at Eurohypo, and previously as an Executive Director at UBS/Dillon Read Capital Management. Mr. Peterson received a B.S. and a Ph.D. in Computer Science from the City University of New York.	
David Traitel	Head of Legal Structuring	28 years	Prior to joining Ladder in 2010, Mr. Traitel served as a Partner at Winston & Strawn LLP. Mr. Traitel received a B.A. from the University of Michigan and a J.D. from the University of Michigan Law School.	
Mark Ableman	Head of Transaction Management	22 years	Prior to joining Ladder in 2011, Mr. Ableman served as an Associate at Cadwalader, Wickersham & Taft LLP. Mr. Ableman received a B.S. from Indiana University and a J.D. from Queen's University, Faculty of Law.	

LADDER TEAM BIOS: MANAGERS (CONT.)

Name	Title	Industry Experience	Previous Experience / Bios	
Michelle Wallach	Chief Compliance Officer & Senior Regulatory Counsel	32 years	Prior to joining Ladder in 2012, Ms. Wallach served as the Deputy Chief Compliance Officer and Director of Operational Risk Management at Reservoir Capital Group, L.L.C., and previously as an Executive Director at Morgan Stanley & Co. Incorporated. Ms. Wallach received a B.A. with Honors, <i>magna cum laude</i> , from Brown University, and a J.D. from New York University Law School.	
Michael Cafaro	Chief Technology Officer	15 years	Prior to joining Ladder, Mr. Cafaro served as Founder and Chief Customer Officer at Alphaserve Technologies. Mr. Cafaro received a B.S., cum laude, from Montclair State University and is an alumnus of Harvard Business School.	
David Merkur	Managing Director – Capital Markets	13 years	Prior to joining Ladder in 2011, Mr. Merkur served as an Associate at Tri-Artisan Capital Partners, and previously as an Investment Banking Analyst at Merrill Lynch & Co. Mr. Merkur received a B.S., <i>magna cum laude</i> , from Cornell University.	
Anthony Esposito	Chief Accounting Officer	22 years	Prior to joining Ladder in 2022, Mr. Esposito served as Senior Vice President, Corporate Controller for both iStar Inc. and Safehold Inc. Mr. Esposito is a Certified Public Accountant and received a B.S. in Accounting from the State University of New York at Albany and a M.S. in Real Estate from the Schack Institute of Real Estate at New York University.	
Matthew FitzGerald	Treasurer	11 years	Prior to joining Ladder in 2013, Mr. FitzGerald served as a co-founder and iOS developer for Emergency Networking LLC, and previously as Vice President at Bear, Stearns & Co. Inc. Mr. FitzGerald received a B.S.E. from Princeton University.	
Tara Tannure	Executive Director & Controller	11 years	Prior to joining Ladder in 2013, Ms. Tannure served as an Audit Manager at Deloitte & Touche, LLP. Ms. Tannure received a B.B.A., <i>cum laude</i> , from Siena College and is a Certified Public Accountant licensed in New York and Connecticut.	

SELECTED DEFINITIONS

Adjusted Leverage Ratio (non-GAAP)

 Total debt obligations, net of deferred financing costs, adjusted for non-recourse indebtedness related to securitizations that is consolidated on our GAAP balance sheet and liability for transfers not considered sales, divided by Total Adjusted Equity.

After-Tax Distributable Return on Average Equity (After-Tax Distributable ROAE) (non-GAAP)

- After-Tax Distributable Earnings divided by average shareholders' equity balance excluding total noncontrolling interest in consolidated ventures.

Distributable Earnings (non-GAAP)

Income before taxes adjusted for: (i) net (income) loss attributable to noncontrolling interests in consolidated ventures; (ii) our share of real estate depreciation, amortization and gain adjustments and (earnings) loss from investments in unconsolidated ventures in excess of distributions received; (iii) the impact of derivative gains and losses related to hedging fair value variability of fixed rate assets caused by interest rate fluctuations and overall portfolio market risk as of the end of the specified accounting period; (iv) economic gains or losses on loans sales, certain of which may not be recognized under GAAP accounting in consolidation for which risk has substantially transferred during the period, as well as the exclusion of the related GAAP economics in subsequent periods; (v) unrealized gains or losses related to our investments in securities recorded at fair value in current period earnings; (vi) unrealized and realized provision for loan losses and real estate impairment; (vii) non-cash stock-based compensation; and (viii) certain non-recurring transactional items.

Distributable EPS (non-GAAP)

After-Tax Distributable Earnings divided by weighted-average diluted shares outstanding.

GAAP Book Value per Share

Total shareholders' equity divided by total shares outstanding.

Loan-to-Value Ratio (LTV)

Outstanding loan balance divided by the "as-is" third-party Financial Institutions Reform, Recovery and Enforcement Act of 1989 ("FIRREA") appraised value at origination.

Pre-Tax Distributable Return on Average Equity (Pre-Tax Distributable ROAE) (non-GAAP)

- Distributable Earnings divided by average shareholders' equity balance excluding total noncontrolling interest in consolidated ventures.

Total Adjusted Equity (non-GAAP)

- Total equity adjusted for accumulated depreciation and amortization on real estate and related intangibles.

Undepreciated Book Equity and Undepreciated Book Value per Share (non-GAAP)

Total shareholders' equity, adjusted to include our share of total real estate accumulated depreciation and amortization, divided by total shares outstanding.

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