# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

				FORM 10-Q			
<b>☑ QUARTERLY REPORT</b>	PURSUA	NT TO SECTION 13 OF	R 15(d) Ol	F THE SECURITIES EXC	HANGE ACT	OF 1934	
For the quarterly period ended	d October	2, 2021					
☐ TRANSITION REPORT			R 15(d) OI	OR F THE SECURITIES EXCE	HANGE ACT	OF 1934	
For the transition period from		to					
			Commissio	on File Number 001-35849			
		(Exact n		75 Global, Inc. gistrant as specified in its ch	narter)		
	Delaw	vare				45-3458017	
(State or other jurisdi	iction of ir	ncorporation or organization	on)		(I.R.S	S. Employer Identification No.)	
200 South Park		Suite					
Hollywood, (Address o		Flor executive offices)	ida			33021 (Zip Code)	
				(954) 495-2112 hone number, including area	·		
Title of	f each clas		Ü	Frading Symbol(s)		e of each exchange on which registe	ered
Common Stoc				NVEE	1,0011	The NASDAQ Stock Market	
Indicate by check mark whether preceding 12 months (or for such days. Yes ⊠ No □	the registi h shorter p	rant: (1) has filed all repor period that the registrant w	ts required as require	d to be filed by Section 13 or d to file such reports), and (2)	15(d) of the So) has been sub	ecurities Exchange Act of 1934 dur ject to such filing requirements for	ring the the past 90
						nitted pursuant to Rule 405 of Regumit such files). Yes $\boxtimes$ No $\square$	ılation S-T (§
						naller reporting company, or an emouth company" in Rule 12b-2 of the	
Large accelerated filer		Accelerated Filer	$\boxtimes$	Non-accelerated filer		Smaller reporting company	
Emerging growth company							
If an emerging growth company financial accounting standards p					d transition per	riod for complying with any new or	revised
Indicate by check mark whether	the registr	rant is a shell company (as	defined in	n Rule 12b-2 of the Exchange	e Act). Yes	□ No ⊠	
As of November 5, 2021, there v	were 15,40	01,051 shares outstanding	of the regi	istrant's common stock, \$0.01	l par value.		

# NV5 GLOBAL, INC. INDEX

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# PART I – FINANCIAL INFORMATION

#### ITEM 1. FINANCIAL STATEMENTS.

## NV5 Global, Inc. and Subsidiaries CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(in thousands, except share data)

	Oc	tober 2, 2021	January 2, 2021		
Assets					
Current assets:					
Cash and cash equivalents	\$	121,397	\$	64,909	
Billed receivables, net		129,781		142,705	
Unbilled receivables, net		86,399		74,458	
Prepaid expenses and other current assets		10,529		6,804	
Total current assets		348,106		288,876	
Property and equipment, net		29,323		27,011	
Right-of-use lease assets, net		44,866		43,607	
Intangible assets, net		168,497		174,931	
Goodwill		366,200		343,796	
Other assets		3,892		2,954	
Total assets	\$	960,884	\$	881,175	
Liabilities and Stockholders' Equity					
Current liabilities:					
Accounts payable	\$	42,272	\$	39,989	
Accrued liabilities		55,251		45,325	
Billings in excess of costs and estimated earnings on uncompleted contracts		16,730		24,962	
Client deposits		620		380	
Current portion of contingent consideration		3,406		1,334	
Current portion of notes payable and other obligations		17,526		24,196	
Total current liabilities		135,805		136,186	
Contingent consideration, less current portion		1,531		1,066	
Other long-term liabilities		40,410		38,737	
Notes payable and other obligations, less current portion		149,862		283,326	
Deferred income tax liabilities, net		29,154		27,791	
Total liabilities		356,762		487,106	
Commitments and contingencies					
Stockholders' equity:					
Preferred stock, \$0.01 par value; 5,000,000 shares authorized, no shares issued and outstanding					
Common stock, \$0.01 par value; 45,000,000 shares authorized, 15,401,051 and 13,270,131 shares issued and		_			
outstanding as of October 2, 2021 and January 2, 2021, respectively		154		133	
Additional paid-in capital		446,612		268,271	
Retained earnings		157,356		125,665	
Total stockholders' equity		604,122		394,069	
Total liabilities and stockholders' equity	\$	960,884	\$	881,175	

# NV5 Global, Inc. and Subsidiaries CONSOLIDATED STATEMENTS OF NET INCOME AND COMPREHENSIVE INCOME (UNAUDITED)

(in thousands, except share data)

	,	· · · · · · · · · · · · · · · · · · ·								
		Three Months Ended				Nine Mon	ths	hs Ended		
	Oc	ctober 2, 2021		October 3, 2020		October 2, 2021		October 3, 2020		
Gross revenues	\$	185,553	\$	169,949	\$	518,151	\$	498,118		
Direct costs:										
Salaries and wages		45,145		46,815		131,630		136,929		
Sub-consultant services		35,779		26,003		89,003		78,673		
Other direct costs		12,802		10,370		35,714		27,771		
Total direct costs		93,726	_	83,188		256,347		243,373		
Gross profit		91,827		86,761		261,804		254,745		
Operating expenses:										
Salaries and wages, payroll taxes and benefits		44,597		43,750		131,761		133,456		
General and administrative		12,978		13,216		37,891		38,196		
Facilities and facilities related		5,194		5,370		15,330		16,125		
Depreciation and amortization		10,108		10,187		29,764		32,387		
Total operating expenses		72,877		72,523	_	214,746		220,164		
Income from operations		18,950	_	14,238	_	47,058	_	34,581		
Interest expense		(1,475)		(3,731)		(5,362)		(11,921)		
Income before income tax expense		17,475		10,507		41,696		22,660		
Income tax expense		(4,902)		(2,753)		(10,005)		(6,215)		
Net income and comprehensive income	\$	12,573	\$	7,754	\$	31,691	\$	16,445		
Earnings per share:										
Basic	\$	0.86	\$	0.62	\$	2.27	\$	1.33		
Diluted	\$	0.83	\$	0.61	\$	2.19	\$	1.30		
Weighted average common shares outstanding:										
Basic		14,593,623		12,434,600		13,963,372		12,328,448		
Diluted		15,069,660		12,749,917		14,486,683		12,650,107		

# NV5 Global, Inc. and Subsidiaries CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (UNAUDITED) (in thousands, except share data)

# **Three Months Ended**

	Common Stock			Additional Paid-In			Retained	_
	Shares		Amount		Capital		Earnings	Total
Balance, June 27, 2020	13,033,842	\$	130	\$	258,902	\$	113,338	\$ 372,370
Stock-based compensation	_		_		4,020		_	4,020
Restricted stock issuance, net	201,406		2		(2)		_	_
Stock issuance for acquisitions	9,465		_		421		_	421
Net income	_		_		_		7,754	7,754
Balance, October 3, 2020	13,244,713	\$	132	\$	263,341	\$	121,092	\$ 384,565
Balance, July 3, 2021	15,365,382	\$	154	\$	441,049	\$	144,783	\$ 585,986
Stock-based compensation	_		_		4,297		_	4,297
Restricted stock issuance, net	20,551		_		_		_	_
Stock issuance for acquisitions	15,118		_		1,266		_	1,266
Net income			_				12,573	12,573
Balance, October 2, 2021	15,401,051	\$	154	\$	446,612	\$	157,356	\$ 604,122

# NV5 Global, Inc. and Subsidiaries CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (UNAUDITED) (in thousands, except share data)

# **Nine Months Ended**

	Common Stock			Additional Paid-In			Retained		
	Shares		Amount		Capital		Earnings		Total
Balance, December 28, 2019	12,852,357	\$	129	\$	251,187	\$	104,647	\$	355,963
Stock-based compensation	_		_		10,900		_		10,900
Restricted stock issuance, net	365,241		3		(3)		_		_
Stock issuance for acquisitions	21,871		_		979		_		979
Payment of contingent consideration with common stock	5,244		_		278		_		278
Net income	_				_		16,445		16,445
Balance, October 3, 2020	13,244,713	\$	132	\$	263,341	\$	121,092	\$	384,565
						_		_	,
Balance, January 2, 2021	13,270,131	\$	133	\$	268,271	\$	125,665	\$	394,069
Stock-based compensation	_		_		12,087		_		12,087
Restricted stock issuance, net	223,607		2		(2)		_		_
Purchases of common stock tendered by employees to satisfy the required withholding taxes related to stock-based compensation	(580)		_		(52)		_		(52)
Stock issuance for acquisitions	50,855		_		4,326		_		4,326
Proceeds from secondary offering, net of costs	1,854,838		19		161,773		_		161,792
Payment of contingent consideration with common stock	2,200		_		209		_		209
Net income	_		_		_		31,691		31,691
Balance, October 2, 2021	15,401,051	\$	154	\$	446,612	\$	157,356	\$	604,122

# NV5 Global, Inc. and Subsidiaries CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) (in thousands)

Cash flows from operating activities:         October 2, 2021         October 3, 2020           Net income         \$ 31,691         \$ 16,445           Adjustments to reconcile net income to net cash provided by operating activities:         33,997         34,680           Non-cash case expenses         7,941         6,731           Non-cash case expenses         1,077         3,127           Stock-based compensation         12,087         10,900           Change in fair value of contingent consideration         (6,75)         -6           Gain on disposals of property and equipment         (1,059)         3349           Deferred income taxes         (1,059)         3349           Changes in operating assets and liabilities, net of impact of acquisitions:         10         690           Unbilled receivables         16,728         8,089           Unbilled receivables         16,728         8,089           Unbilled receivables         1,4169         2,780           Accounts payable         1,450         2,780           Accounts payable         1,366         2,780           Accounts payable         1,366         2,780           Accounts payable         1,365         2,780           Billings in excess of costs and estimated earnings on uncompleted contracts </th
Net income         \$ 31,691 \$ 16,445           Adjustments to reconcile net income to net cash provided by operating activities:         33,397         34,680           Depreciation and amortization         33,397         34,680           Non-cash lease expense         7,941         6,731           Provision for doubtful accounts         1,077         3,127           Stock-based compensation         (67)         —           Gain on disposals of property and equipment         (1,059)         (394)           Deferred income taxes         (4,318)         (5,905)           Amortization of debt issuance costs         1,024         669           Changes in operating assets and liabilities, net of impact of acquisitions:         8,089           Unbilled receivables         16,728         8,089           Unbilled receivables         16,728         8,089           Unbilled receivables         16,728         8,089           Unbilled receivables         1,924         6,750           Prepaid expenses and other assets         4,160         2,171           Accrued liabilities         3,22         4           Billings in excess of costs and estimated earnings on uncompleted contracts         8,23         5,706           Deposits         218         16,33
Adjustments to reconcile net income to net cash provided by operating activities:   Depreciation and amortization   33,397   34,680   7,941   6,731   7,941   6,731   7,941   6,731   7,941
Depreciation and amortization         33,397         34,680           Non-cash lease expense         7,941         6,731           Provision for doubtiful accounts         1,077         3,127           Stock-based compensation         12,087         10,900           Change in fair value of contingent consideration         (67)         —           Gain on disposals of property and equipment         (1,059)         (394)           Deferred income taxes         (4,318)         (5,905)           Amortization of debt issuance costs         1,024         669           Changes in operating assets and liabilities, net of impact of acquisitions:         8,089           Unbilled receivables         16,728         8,089           Unbilled receivables         (10,024)         (7,505)           Prepaid expenses and other assets         (4,160)         2,171           Accounts payable         1,366         (2,780)           Accrued liabilities         403         322           Billings in excess of costs and estimated earnings on uncompleted contracts         (8,233)         5,706           Deposits         218         163           Net eash provided by operating activities         (23,569)         (882)           Proceeds from sale of assets         843         <
Non-cash lease expense         7,941         6,731           Provision for doubtful accounts         1,077         3,127           Stock-based compensation         12,087         10,900           Change in fair value of contingent consideration         (67)         —           Gain on disposals of property and equipment         (1,059)         (394)           Deferred income taxes         (4,318)         (5,905)           Amortization of debt issuance costs         1,024         669           Changes in operating assets and liabilities, net of impact of acquisitions:         16,728         8,089           Unbilled receivables         16,728         8,089           Unbilled receivables         (4,160)         2,171           Accounts payable         (4,160)         2,171           Accounts payable         1,366         (2,780)           Accrued liabilities         403         322           Billings in excess of costs and estimated earnings on uncompleted contracts         (8,233)         5,706           Deposits         218         163           Net cash provided by operating activities         218         163           Cash flows from investing activities         (23,569)         (882)           Proceeds from sale of assets         843
Provision for doubtful accounts         1,077         3,127           Stock-based compensation         12,087         10,900           Change in fair value of contingent consideration         (67)         —           Gain on disposals of property and equipment         (1,059)         (394)           Deferred income taxes         (4,318)         (5,905)           Amortization of debt issuance costs         1,024         669           Changes in operating assets and liabilities, net of impact of acquisitions:         8,089           Unbilled receivables         16,728         8,089           Unbilled receivables         (10,024)         (7,505)           Prepaid expenses and other assets         (4,160)         2,171           Accounts payable         1,366         (2,780)           Accounts payable         4,364         (2,780)           Accured liabilities         403         3.22           Billings in excess of costs and estimated earnings on uncompleted contracts         (8,233)         5,706           Deposits         218         163           Net cash provided by operating activities         218         163           Net ash flows from investing activities         (23,569)         (882)           Proceeds from sale of assets         843         <
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Change in fair value of contingent consideration         (67)         —           Gain on disposals of property and equipment         (1,059)         (394)           Deferred income taxes         (4,318)         (5,905)           Amortization of debt issuance costs         1,024         669           Changes in operating assets and liabilities, net of impact of acquisitions:         8,089           Unbilled receivables         16,728         8,089           Unbilled receivables         (10,024)         (7,505)           Prepaid expenses and other assets         (4,160)         2,171           Accordust payable         1,366         (2,780)           Accrued liabilities         403         322           Billings in excess of costs and estimated earnings on uncompleted contracts         (8,233)         5,706           Deposits         218         163           Net cash provided by operating activities         78,071         72,419           Cash flows from investing activities:           Cash paid for acquisitions (net of cash received from acquisitions)         (23,569)         (882)           Proceeds from sale of assets         843         1,053           Purchase of property and equipment         (6,714)         (8,342)           Net cash lows from financing activitie
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Prepaid expenses and other assets       (4,160)       2,171         Accounts payable       1,366       (2,780)         Accrued liabilities       403       322         Billings in excess of costs and estimated earnings on uncompleted contracts       (8,233)       5,706         Deposits       218       163         Net cash provided by operating activities       78,071       72,419         Cash flows from investing activities:       (23,569)       (882)         Proceeds from sale of assets       843       1,053         Purchase of property and equipment       (6,714)       (8,342)         Net cash used in investing activities       (29,440)       (8,171)
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Accrued liabilities 403 322 Billings in excess of costs and estimated earnings on uncompleted contracts (8,233) 5,706 Deposits 218 163 Net cash provided by operating activities 78,071 72,419  Cash flows from investing activities:  Cash paid for acquisitions (net of cash received from acquisitions) (23,569) (882) Proceeds from sale of assets 843 1,053 Purchase of property and equipment (6,714) (8,342) Net cash used in investing activities (29,440) (8,171)  Cash flows from financing activities:
Billings in excess of costs and estimated earnings on uncompleted contracts  Deposits  Net cash provided by operating activities  Cash flows from investing activities:  Cash paid for acquisitions (net of cash received from acquisitions)  Proceeds from sale of assets  Purchase of property and equipment  Net cash used in investing activities  (23,569)  (882)  Respectively:  (6,714)  (8,342)  Net cash used in investing activities  (29,440)  (8,171)
Deposits218163Net cash provided by operating activities78,07172,419Cash flows from investing activities:Cash paid for acquisitions (net of cash received from acquisitions)(23,569)(882)Proceeds from sale of assets8431,053Purchase of property and equipment(6,714)(8,342)Net cash used in investing activities(29,440)(8,171)Cash flows from financing activities:
Net cash provided by operating activities78,07172,419Cash flows from investing activities:842Cash paid for acquisitions (net of cash received from acquisitions)(23,569)(882)Proceeds from sale of assets8431,053Purchase of property and equipment(6,714)(8,342)Net cash used in investing activities(29,440)(8,171)Cash flows from financing activities:
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Proceeds from sale of assets  Purchase of property and equipment  Net cash used in investing activities  Cash flows from financing activities:  843  1,053  (8,342)  (8,342)  (8,171)
Purchase of property and equipment (8,342)  Net cash used in investing activities (29,440)  Cash flows from financing activities:
Net cash used in investing activities (29,440) (8,171)  Cash flows from financing activities:
Cash flows from financing activities:
D 1 0 0 1 0 1 F 11
Borrowings from Senior Credit Facility 138,750 —
Proceeds from common stock offering 172,500 —
Payments on notes payable (7,299) (9,941)
Payments of contingent consideration (663) (913)
Payments of borrowings from Senior Credit Facility (283,832) (20,750)
Payments of common stock offering costs (10,657) —
Purchases of common stock tendered by employees to satisfy the required withholding taxes related to stock- based compensation (52) —
Payments of debt issuance costs (890) (447)
Net cash provided by (used in) financing activities 7,857 (32,051)
Net increase in cash and cash equivalents 56,488 32,197
Cash and cash equivalents – beginning of period 64,909 31,825
Cash and cash equivalents – end of period \$\frac{121,397}{\\$}\$\$ \$\frac{64,022}{\}\$

# NV5 Global, Inc. and Subsidiaries CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) (in thousands)

	Nine Months Ended				
	October 2, 2021			October 3, 2020	
Non-cash investing and financing activities:					
Contingent consideration (earn-out)	\$	3,476	\$	255	
Notes payable and other obligations issued for acquisitions	\$	11,544	\$	500	
Stock issuance for acquisitions	\$	4,326	\$	979	
Accrued common stock offering costs	\$	51	\$	_	
Finance leases	\$	269	\$	475	
Payment of contingent consideration with common stock	\$	209	\$	278	

(in thousands, except share data)

#### Note 1 - Organization and Nature of Business Operations

#### Rusiness

NV5 Global, Inc. and its subsidiaries (collectively, the "Company," or "NV5 Global") is a provider of professional and technical engineering and consulting solutions to public and private sector clients in the infrastructure, utility services, construction, real estate, and environmental markets, operating nationwide and abroad. The Company's clients include the U.S. federal, state and local governments, and the private sector. NV5 Global provides a wide range of services, including, but not limited to:

Utility serwices MEP & tetnology engineering

LNG services Commissioning
Engineering Program management

Civil program management

Environmental health & safety

Surveying

Real estate transaction services

Testing, inspection & consulting (TIC)

Energy efficiency services

Code compliance consulting

Forensic engineering

3D geospatial data modeling
Environmental & natural resources

Litigation support Robotic survey solutions

Ecologica studies Geospatia data applications & software

#### Fiscal Year

The Company operates on a "52/53 week" fiscal year ending on the Saturday closest to the calendar quarter end, and fiscal 2021 contains 52 weeks compared to fiscal 2020, which contained 53 weeks. As a result, the third quarter of fiscal 2021 ended October 2, 2021 included 13 weeks compared to the third quarter of fiscal 2020 ended October 3, 2020, which included 14 weeks.

#### Impact of COVID-19 on Our Business

The COVID-19 pandemic has significantly impacted global stock markets and economies. The Company is closely monitoring the impact of the outbreak of COVID-19 on all aspects of its business, including how it will impact the Company's customers and employees. Some of the Company's services were affected, primarily its Geospatial segment, real estate transactional services and hospitality-related services. In particular, due to COVID-19 restrictions, some of the Company's casino and hotel projects have been delayed. As U.S. and international economies begin to reopen and with a vaccine underway, real estate transactional services have recovered, however the Company is unable to predict the ultimate impact that it may have on its business, future results of operations, financial position, or cash flows. The extent to which the Company's operations may be impacted by the COVID-19 pandemic will depend largely on future developments, which are highly uncertain and cannot be accurately predicted, including new information which may emerge concerning the severity of the outbreak and actions by government authorities to contain the outbreak or treat its impact. The Company intends to continue to monitor the impact of COVID-19 pandemic on its business closely.

# Note 2 - Summary of Significant Accounting Policies

#### Basis of Presentation and Principles of Consolidation

The consolidated financial statements of the Company are presented in U.S. dollars in conformity with accounting principles generally accepted in the United States ("U.S. GAAP") and have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (the "SEC") for reporting of interim financial information. Pursuant to such rules and

(in thousands, except share data)

regulations, certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. GAAP have been condensed or omitted. The consolidated financial statements include the accounts of the Company and its subsidiaries. All intercompany transactions and balances have been eliminated in consolidation.

In the opinion of management, the accompanying unaudited interim consolidated financial statements of the Company contain all adjustments necessary to present fairly the financial position and results of operations of the Company as of the dates and for the periods presented. Accordingly, these statements should be read in conjunction with the consolidated financial statements and notes contained in the Company's Annual Report on Form 10-K for the year ended January 2, 2021 (the "2020 Form 10-K"). The results of operations and cash flows for the interim periods presented are not necessarily indicative of the results to be expected for any future interim period or for the full 2021 fiscal year.

#### Performance Obligations

To determine the proper revenue recognition method, the Company evaluates whether two or more contracts should be combined and accounted for as one single contract and whether the combined or single contract should be accounted for as more than one performance obligation. The majority of the Company's contracts have a single performance obligation as the promise to transfer the individual goods or services that is not separately identifiable from other promises in the contracts and therefore, is not distinct.

The Company's performance obligations are satisfied as work progresses or at a point in time. Revenue on the Company's cost-reimbursable contracts is recognized over time using direct costs incurred or direct costs incurred to date as compared to the estimated total direct costs for performance obligations because it depicts the transfer of control to the customer. Contract costs include labor, sub-consultant services, and other direct costs.

Gross revenue from services transferred to customers at a point in time is recognized when the customer obtains control of the asset, which is generally upon delivery and acceptance by the customer of the reports and/or analysis performed.

As of October 2, 2021, the Company had \$740,043 of remaining performance obligations, of which \$613,813 is expected to be recognized over the next 12 months and the majority of the balance over the next 24 months. Contracts for which work authorizations have been received are included in performance obligations. Most of the Company's government contracts are multi-year contracts for which funding is appropriated on an annual basis, therefore performance obligations include only those amounts that have been funded and authorized and does not reflect the full amounts the Company may receive over the term of such contracts. In the case of non-government contracts and project awards, performance obligations include future revenue at contract or customary rates, excluding contract renewals or extensions that are at the discretion of the client. For contracts with a not-to-exceed maximum amount, the Company includes revenue from such contracts in performance obligations to the extent of the remaining estimated amount.

#### Contract Balances

The timing of revenue recognition, billings and cash collections results in billed receivables, unbilled receivables (contract assets), and billings in excess of costs and estimated earnings on uncompleted contracts (contract liabilities) on the Consolidated Balance Sheet. The liability "Billings in excess of costs and estimated earnings on uncompleted contracts" represents billings in excess of revenues recognized on these contracts as of the reporting date. This liability is generally classified as current. Revenue recognized that was included in the contract liability balance at the beginning of the fiscal year was \$524 and \$23,882 for the three and nine months ended October 2, 2021.

#### Goodwill and Intangible Assets

Goodwill is the excess of consideration paid for an acquired entity over the amounts assigned to assets acquired, including other identifiable intangible assets and liabilities assumed in a business combination. To determine the amount of goodwill resulting from a business combination, the Company performs an assessment to determine the acquired company's tangible and identifiable intangible assets and liabilities.

Goodwill is required to be evaluated for impairment on an annual basis or whenever events or changes in circumstances indicate the asset may be impaired. An entity has the option to first assess qualitative factors to determine whether the existence of events or circumstances leads to a determination that it is more likely than not that the fair value of a reporting unit is less than its

(in thousands, except share data)

carrying amount. These qualitative factors include: macroeconomic and industry conditions, cost factors, overall financial performance and other relevant entity-specific events. If the entity determines that this threshold is met, then the Company may apply a one-step quantitative test and record the amount of goodwill impairment as the excess of a reporting unit's carrying amount over its fair value, not to exceed the total amount of goodwill allocated to the reporting unit. The Company determines fair value through multiple valuation techniques, and weights the results accordingly. NV5 Global is required to make certain subjective and complex judgments in assessing whether an event of impairment of goodwill has occurred, including assumptions and estimates used to determine the fair value of its reporting units. The Company has elected to perform its annual goodwill impairment review as of August 1 of each year. The Company conducts its annual impairment tests on the goodwill using the quantitative method of evaluating goodwill.

As of August 1, 2021, the Company conducted its annual impairment tests using the quantitative method of evaluating goodwill. Based on the quantitative analyses the Company determined the fair value of each of the reporting units exceeded its carrying value. Therefore, the goodwill was not impaired and the Company did not recognize an impairment charge relating to goodwill as of August 1, 2021. Furthermore, there were no indicators, events or changes in circumstances that would indicate goodwill was impaired during the period from August 2, 2021 through October 2, 2021.

Identifiable intangible assets primarily include customer backlog, customer relationships, trade names, non-compete agreements, and developed technology. Amortizable intangible assets are amortized on a straight-line basis over their estimated useful lives and reviewed for impairment whenever events or changes in circumstances indicate that the assets may be impaired. If an indicator of impairment exists, the Company compares the estimated future cash flows of the asset, on an undiscounted basis, to the carrying value of the asset. If the undiscounted cash flows exceed the carrying value, no impairment is indicated. If the undiscounted cash flows do not exceed the carrying value, with fair value typically based on a discounted cash flow model. There were no indicators, events or changes in circumstances that would indicate intangible assets were impaired during the nine months ended October 2, 2021.

See Note 8, Goodwill and Intangible Assets, for further information on goodwill and identified intangibles.

There have been no material changes in the Company's significant accounting policies described in the audited financial statements included in the Company's Annual Report on Form 10-K for the year ended January 2, 2021.

#### Note 3 – Recent Accounting Pronouncements

In March 2020, the FASB issued ASU No. 2020-04, *Reference Rate Reform (Topic 848)* ("ASU 2020-04"). This ASU provides optional expedients and exceptions to the current guidance on contracts, hedging relationships, and other transactions affected by reference rate reform if certain criteria are met. The amendments in this update apply only to contracts and hedging relationships that reference the London Interbank Offered Rate ("LIBOR") or another reference rate expected to be discontinued due to reference rate reform. The guidance was effective upon issuance and generally can be applied to applicable contract modifications through December 31, 2022. The Company applied this guidance to its Second A&R Credit Agreement and there was no impact to its financial statements as a result.

# Note 4 - Earnings per Share

Basic earnings per share is calculated by dividing net income by the weighted average number of common shares outstanding during the period, excluding unvested restricted shares. Diluted earnings per share reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of common stock that then shared in the earnings of the Company. The effect of potentially dilutive securities is not considered during periods of loss or if the effect is anti-dilutive.

The weighted average number of shares outstanding in calculating basic earnings per share for the nine months ended October 2, 2021 and October 3, 2020 exclude 767,622 and 806,457 non-vested restricted shares, respectively. During the three and nine months ended October 2, 2021, there were 11,081 and 6,612 weighted average securities which are not included in the calculation of diluted weighted average shares outstanding because their impact is anti-dilutive or their performance conditions have not been met. During the three and nine months ended October 3, 2020, there were 32,859 and 72,634 weighted average securities which are not included in the calculation of diluted weighted average shares outstanding because their impact is anti-dilutive.

(in thousands, except share data)

The following table represents a reconciliation of the net income and weighted average shares outstanding for the calculation of basic and diluted earnings per share:

	Three Me	onths Ended	Nine Mor	ths Ended		
	October 2, 2021	October 3, 2020	October 2, 2021	October 3, 2020		
Numerator:						
Net income – basic and diluted	\$ 12,573	\$ 7,754	\$ 31,691	\$ 16,445		
Denominator:						
Basic weighted average shares outstanding	14,593,623	12,434,600	13,963,372	12,328,448		
Effect of dilutive non-vested restricted shares and units	451,892	269,713	497,287	267,130		
Effect of issuable shares related to acquisitions	24,145	45,604	26,024	54,529		
Diluted weighted average shares outstanding	15,069,660	12,749,917	14,486,683	12,650,107		

#### **Secondary Offering**

On March 10, 2021, the Company priced an underwritten public offering of 1,612,903 shares of its common stock (the "Firm Shares") at a price of \$93.00 per share. The shares were sold pursuant to an effective registration statement on Form S-3 (Registration No. 333-237167). In addition, the Company also granted the underwriters a 30-day option to purchase 241,935 additional shares (the "Option Shares") of its common stock at the public offering price. On March 15, 2021, the Company closed on the Firm Shares, for which it received net proceeds of approximately \$140,642 after deducting the underwriting discount and estimated offering expenses payable by the Company. On April 13, 2021, the underwriters exercised the Option Shares and the Company received net proceeds of \$21,150 after deducting the underwriting discount and estimated offering expenses payable by the Company.

#### Note 5 - Business Acquisitions

#### 2021 Acquisitions

The Company has completed five acquisitions during 2021 which are not material individually or in the aggregate. The aggregate purchase price of all five acquisitions is \$43,777, including \$24,476 of cash, \$10,680 of promissory notes, \$5,145 of the Company's common stock, and potential earn-outs of up to \$23,900 payable in cash and stock, which was recorded at an estimated fair value of \$3,476. An option-based model was used to determine the fair value of the earn-outs, which is a generally accepted valuation technique that embodies all significant assumption types. In order to determine the fair values of tangible and intangible assets acquired and liabilities assumed, the Company engaged an independent third-party valuation specialist to assist in the determination of fair values. The final determination of the fair value of assets and liabilities will be completed within the one-year measurement period as required by ASC 805. The 2021 acquisitions will necessitate the use of this measurement period to adequately analyze and assess the factors used in establishing the asset and liability fair values as of the acquisition date, including intangible assets, accounts receivable, and certain fixed assets.

#### 2020 Acquisitions

The Company completed one acquisition during 2020 which was not material. The aggregate purchase price was \$1,949, including \$882 of cash, \$500 in a promissory note, \$312 of the Company's common stock, and \$255 in additional contingent payments. In order to determine the fair values of tangible and intangible assets acquired and liabilities assumed the Company performed a fair value assessment.

(in thousands, except share data)

The following table summarizes the fair values of the assets acquired and liabilities assumed as of the acquisition date for the acquisitions closed during the nine months ended October 2, 2021 and the fiscal year ended January 2, 2021:

	Nine M	onths Ended	Fiscal	Year Ended	
	Octol	per 2, 2021	Janu	January 2, 2021	
Cash	\$	907	\$	_	
Billed and unbilled receivables, net		6,799		1,439	
Right-of-use assets		2,633		_	
Property and equipment		3,534		28	
Prepaid expenses		497		33	
Other assets		5		28	
Intangible assets:					
Customer relationships		12,921		237	
Trade name		823		30	
Customer backlog		1,903		56	
Non-compete		2,926		5	
Total Assets	\$	32,948	\$	1,856	
Liabilities		(5,888)		(345)	
Deferred tax liabilities		(5,601)		(86)	
Net assets acquired	\$	21,459	\$	1,425	
Consideration paid (Cash, Notes and/or stock)	\$	40,301	\$	1,694	
Contingent earn-out liability (Cash and stock)		3,476		255	
Total Consideration	\$	43,777	\$	1,949	
Excess consideration over the amounts assigned to the net assets acquired (Goodwill)	\$	22,318	\$	524	

Goodwill was recorded based on the amount by which the purchase price exceeded the fair value of the net assets acquired and the amount is attributable to the reputation of the business acquired, the workforce in place and the synergies to be achieved from these acquisitions. See Note 8, *Goodwill and Intangible Assets*, for further information on fair value adjustments to goodwill and identified intangibles.

The consolidated financial statements of the Company include the results of operations from any business acquired from their respective dates of acquisition. The following table presents the results of operations of businesses acquired from their respective dates of acquisition for the three and nine months ended October 2, 2021.

	Three M	Ionths Ended	Nine Months En	
	Octo	ber 2, 2021	October 2, 202	
Gross revenues	\$	9,026	\$	
Income before income taxes	\$	871	\$	

(in thousands, except share data)

The following table presents the unaudited, pro forma consolidated results of operations (in thousands, except per share amounts) for the three and nine months ended October 2, 2021 and October 3, 2020 as if the acquisitions had occurred at the beginning of fiscal year 2020. The pro forma information provided below is compiled from the pre-acquisition financial information and includes pro forma adjustments for amortization expense, adjustments to certain expenses, and the income tax impact of these adjustments. The pro forma results are not necessarily indicative of (i) the results of operations that would have occurred had the operations of these acquisitions actually been acquired at the beginning of fiscal year 2020 or (ii) future results of operations:

	 Three Months Ended				Nine Mor	nths Ended		
	October 2, 2021		October 3, 2020		October 2, 2021		October 3, 2020	
Gross revenues	\$ 186,166	\$	177,689	\$	527,824	\$	520,412	
Net income	\$ 12,696	\$	7,955	\$	32,059	\$	16,869	
Basic earnings per share	\$ 0.87	\$	0.64	\$	2.30	\$	1.36	
Diluted earnings per share	\$ 0.84	\$	0.62	\$	2.21	\$	1.33	

#### Note 6 - Billed and Unbilled Receivables

Billed and Unbilled Receivables consists of the following:

	October 2, 2021	January 2, 2021
Billed receivables	\$ 135,590	\$ 149,233
Less: allowance for doubtful accounts	(5,809)	(6,528)
Billed receivables, net	\$ 129,781	\$ 142,705
Unbilled receivables	\$ 88,685	\$ 76,609
Less: allowance for doubtful accounts	(2,286)	(2,151)
Unbilled receivables, net	\$ 86,399	\$ 74,458

## Note 7 - Property and Equipment, net

Property and equipment, net, consists of the following:

	October 2, 2021	<b>January 2, 2021</b>
Office furniture and equipment	\$ 3,933	\$ 3,782
Computer equipment	17,357	15,597
Survey and field equipment	31,237	22,866
Leasehold improvements	6,354	6,322
Total	58,881	48,567
Less: accumulated depreciation	(29,558)	(21,556)
Property and equipment, net	\$ 29,323	\$ 27,011

Depreciation expense was \$2,974 and \$8,413 for the three and nine months ended October 2, 2021, respectively, of which \$1,353 and \$3,633 was included in other direct costs for the three and nine months ended October 2, 2021. Depreciation expense was \$2,786 and \$8,212 for the three and nine months ended October 3, 2020, respectively, of which \$1,215 and \$3,394 was included in other direct costs for the three and nine months ended October 3, 2020, respectively.

(in thousands, except share data)

#### Note 8 - Goodwill and Intangible Assets

Goodwill

The changes in the carrying value by reportable segment for the nine months ended October 2, 2021 were as follows:

	Nine Months Ended														
	Ja	nuary 2, 2021		2021 Acquisitions		Adjustments	October 2, 2021								
INF	\$	87,333	\$	3,392	\$	_	\$	90,725							
BTS		78,848		8,341		86		87,275							
GEO	<u> </u>	177,615		10,585		<u> </u>		188,200							
Total	\$	343,796	\$	22,318	\$	86	\$	366,200							

During the nine months ended October 2, 2021, the Company recorded goodwill related to acquisitions of \$22,318 and a purchase price allocation adjustment of \$86 that increased goodwill for the acquisition related to fiscal 2020.

Intangible Assets

Intangible assets, net, as of October 2, 2021 and January 2, 2021 consist of the following:

		(	October 2, 2021			<b>January 2, 2021</b>									
	Gross Carrying Amount				Net Amount	Gross Carrying Amount			Accumulated Amortization		Net Amount				
Finite-lived intangible assets:	_		_		_		_		_						
Customer relationships(1)	\$ 195,969	\$	(60,241)	\$	135,728	\$	183,048	\$	(46,506)	\$	136,542				
Trade name <sup>(2)</sup>	15,340		(14,168)		1,172		14,517		(12,099)		2,418				
Customer backlog <sup>(3)</sup>	27,014		(23,795)		3,219		25,111		(19,709)		5,402				
Non-compete <sup>(4)</sup>	12,299		(8,476)		3,823		9,373		(6,909)		2,464				
Developed technology <sup>(5)</sup>	32,944		(8,389)		24,555		32,944		(4,839)		28,105				
Total finite-lived intangible assets	\$ 283,566	\$	(115,069)	\$	168,497	\$	264,993	\$	(90,062)	\$	174,931				

<sup>(1)</sup> Amortized on a straight-line basis over estimated lives (5 to 12 years)

Amortization expense was \$8,487 and \$24,984 during the three and nine months ended October 2, 2021, respectively, and \$8,615 and \$26,468 during the three and nine months ended October 3, 2020, respectively.

<sup>(2)</sup> Amortized on a straight-line basis over their estimated lives (1 to 3 years)

<sup>(3)</sup> Amortized on a straight-line basis over their estimated lives (1 to 5 years)

<sup>(4)</sup> Amortized on a straight-line basis over their contractual lives (2 to 5 years)

<sup>(5)</sup> Amortized on a straight-line basis over their estimated lives (5 to 7 years)

(in thousands, except share data)

#### Note 9 - Accrued Liabilities

Accrued liabilities consist of the following:

	Oct	ober 2, 2021	<b>January 2, 2021</b>
Current portion of lease liability	\$	12,981	\$ 13,161
Accrued vacation		14,012	11,998
Payroll and related taxes		16,954	10,744
Benefits		4,716	4,764
Accrued operating expenses		4,425	2,792
Professional liability reserve		1,063	949
Accrued interest expense		688	506
Income tax payable and other liabilities		412	411
Total	\$	55,251	\$ 45,325

#### Note 10 - Notes Payable and Other Obligations

Notes payable and other obligations consists of the following:

	0	January 2, 2021	
Senior credit facility	\$	138,750	\$ 283,832
Uncollateralized promissory notes		27,732	23,175
Finance leases		2,432	2,994
Other obligations		1,971	1,151
Debt issuance costs, net of amortization		(3,497)	(3,630)
Total notes payable and other obligations		167,388	307,522
Current portion of notes payable and other obligations		17,526	24,196
Notes payable and other obligations, less current portion	\$	149,862	\$ 283,326

As of October 2, 2021 and January 2, 2021, the carrying amount of debt obligations approximates their fair values based on Level 2 inputs as the terms are comparable to terms currently offered by local lending institutions for arrangements with similar terms to industry peers with comparable credit characteristics.

Future contractual maturities of long-term debt as of October 2, 2021 are as follows:

Fiscal year	Amount
Remainder of 2021	\$ 9,025
2022	12,466
2023	6,081
2024	3,196
2025	710
2026 and thereafter	139,407
Total	\$ 170,885

#### Senior Credit Facility

On August 13, 2021 (the "Closing Date"), the Company amended and restated its Credit Agreement (The "Second A&R Credit Agreement"), originally dated December 7, 2016 and as amended to the Closing Date, with Bank of America, N.A. ("Bank of America"), as administrative agent, swingline lender and letter of credit issuer, the other lenders party thereto, and certain of

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the Company's subsidiaries as guarantors. Pursuant to the Second A&R Credit Agreement, the previously drawn term commitments of \$150,000 and revolving commitments totaling \$215,000 in the aggregate were converted into revolving commitments totaling \$400,000 in the aggregate. These revolving commitments are available through August 13, 2026 (the "Maturity Date") and an aggregate amount of approximately \$138,750 was drawn under the Second A&R Credit Amendment on the Closing Date to repay previously existing borrowings under the term and revolving facilities prior to such amendment and restatement. The Second A&R Credit Agreement also includes an accordion feature permitting the Company to request an increase in the revolving facility under the Second A&R Credit Agreement by an additional amount of up to \$200,000 in the aggregate.

Borrowings under the Second A&R Credit Agreement bear interest at variable rates which are, at the Company's option, tied to a Eurocurrency rate equal to LIBOR (London Interbank Offered Rate) plus an applicable margin or a base rate denominated in U.S. dollars. Interest rates remain subject to change based on the Company's consolidated leverage ratio. As of October 2, 2021 the Company's interest rate was 1.1%.

The Second A&R Credit Agreement contains financial covenants that require NV5 Global to maintain a consolidated net leverage ratio (the ratio of the Company's pro forma consolidated net funded indebtedness to the Company's pro forma consolidated EBITDA for the most recently completed measurement period) of no greater than 4.00 to 1.00.

These financial covenants also require the Company to maintain a consolidated fixed charge coverage ratio of no less than 1.10 to 1.00 as of the end of any measurement period. As of October 2, 2021, the Company was in compliance with the financial covenants.

The Second A&R Credit Agreement contains covenants that may have the effect of limiting the Company's ability to, among other things, merge with or acquire other entities, enter into a transaction resulting in a Change in Control, create certain new liens, incur certain additional indebtedness, engage in certain transactions with affiliates, or engage in new lines of business or sell a substantial part of their assets. The Second A&R Credit Agreement also contains customary events of default, including (but not limited to) a default in the payment of principal or, following an applicable grace period, interest, breaches of the Company's covenants or warranties under the Second A&R Credit Agreement, payment default or acceleration of certain indebtedness, certain events of bankruptcy, insolvency or liquidation, certain judgments or uninsured losses, changes in control and certain liabilities related to ERISA based plans.

The Second A&R Credit Agreement limits the payment of cash dividends (together with certain other payments that would constitute a "Restricted Payment" within the meaning of the Second A&R Credit Agreement and generally including dividends, stock repurchases and certain other payments in respect to warrants, options, and other rights to acquire equity securities), unless the Consolidated Leverage Ratio would be less than 3.25 to 1.00 and available liquidity (defined as unrestricted, domestically held cash plus revolver availability) would be at least \$30,000, in each case after giving effect to such payment.

Total debt issuance costs incurred and capitalized in connection with the issuance of the Second A&R Credit Agreement were \$3,617. Total amortization of debt issuance costs was \$571 and \$1,024 during the three and nine months ended October 2, 2021, respectively, and \$227 and \$669 during the three and nine months ended October 3, 2020, respectively.

Other Obligations

The Company has aggregate obligations related to acquisitions of \$29,703 and \$24,326 as of October 2, 2021 and January 2, 2021, respectively.

(in thousands, except share data)

#### Note 11 - Contingent Consideration

The following table summarizes the changes in the carrying value of estimated contingent consideration:

	October 2, 2021		January 2, 2021
Contingent consideration, beginning of the year	\$ 2,40	0 \$	4,002
Additions for acquisitions	3,47	6	255
Reduction of liability for payments made	(87	2)	(1,857)
Increase of liability related to re-measurement of fair value	(6	7)	<del>-</del>
Total contingent consideration, end of the period	4,93	7	2,400
Current portion of contingent consideration	3,40	16	1,334
Contingent consideration, less current portion	\$ 1,53	1 \$	1,066

#### Note 12 - Commitments and Contingencies

Litigation, Claims and Assessments

The Company is subject to certain claims and lawsuits typically filed against the engineering, consulting and construction profession, alleging primarily professional errors or omissions. The Company carries professional liability insurance, subject to certain deductibles and policy limits, against such claims. However, in some actions, parties are seeking damages that exceed our insurance coverage or for which we are not insured. While management does not believe that the resolution of these claims will have a material adverse effect, individually or in aggregate, on its financial position, results of operations or cash flows, management acknowledges the uncertainty surrounding the ultimate resolution of these matters.

#### Note 13 - Stock-Based Compensation

In October 2011, our stockholders approved the 2011 Equity Incentive Plan, which was subsequently amended and restated in March 2013 (as amended, the "2011 Equity Plan"). The 2011 Equity Plan provides directors, executive officers, and other employees of the Company with additional incentives by allowing them to acquire ownership interest in the business and, as a result, encouraging them to contribute to the Company's success. We may provide these incentives through the grant of stock options, stock appreciation rights, restricted stock, restricted stock units, performance shares and units, and other cash-based or stock-based awards. As of October 2, 2021, 641,307 shares of common stock are authorized and reserved for issuance under the 2011 Equity Plan. This reserve automatically increases on each January 1 from 2014 through 2023, by an amount equal to the smaller of (i) 3.5% of the number of shares issued and outstanding on the immediately preceding December 31, or (ii) an amount determined by our Board of Directors. The restricted shares of common stock granted generally provide for service-based vesting after two to four years following the grant date.

The following summarizes the activity of restricted stock awards during the nine months ended October 2, 2021:

	Number of Unvested Restricted Shares of Common Stock and Restricted Stock Units	Weighted Average Grant Date Fair Value
January 2, 2021	770,183	\$ 57.20
Granted	262,509	\$ 91.31
Vested	(220,588)	\$ 65.16
Forfeited	(33,902)	\$ 58.25
October 2, 2021	778,202	\$ 66.33

Stock-based compensation expense relating to restricted stock awards during the three and nine months ended October 2, 2021 was \$4,297 and \$12,087, respectively, and \$4,020 and \$10,900 during the three and nine months ended October 3, 2020, respectively. Approximately \$32,395 of deferred compensation, which is expected to be recognized over the remaining weighted

(in thousands, except share data)

average vesting period of 1.8 years, is unrecognized at October 2, 2021. The total fair value of restricted shares vested during the nine months ended October 2, 2021 and October 3, 2020 was \$20,376 and \$8,837, respectively.

#### Note 14 - Income Taxes

As of October 2, 2021 and January 2, 2021, the Company had net deferred income tax liabilities of \$29,154 and \$27,791, respectively. Deferred income tax liabilities primarily relate to intangible assets and accounting basis adjustments where we have a future obligation for tax purposes.

The Company's effective income tax rate was 28.1% and 24.0% during the three and nine months ended October 2, 2021, respectively, and 26.2% and 27.4% during the three and nine months ended October 3, 2020, respectively. The difference between the effective income tax rate and the combined statutory federal and state income tax rate in 2021 was primarily due to the recognition of tax expense resulting from the reduction of federal tax credits recorded in the third quarter and the recognition of excess tax benefits from stock-based payments in the second quarter. The difference between the effective income tax rate and the combined statutory federal and state income tax rate in 2020 was primarily due to the recognition of tax expense from stock-based payments in the second quarter.

The Company evaluates tax positions for recognition using a more-likely-than-not recognition threshold, and those tax positions eligible for recognition are measured as the largest amount of tax benefit that is greater than 50% likely of being realized upon the effective settlement with a taxing authority that has full knowledge of all relevant information. The California Franchise Tax Board ("CFTB") challenged research and development tax credits generated for the years 2012 to 2014. Fiscal years 2012 through 2020 are considered open tax years in the State of California and 2018 through 2020 in the U.S. federal jurisdiction and other state and foreign jurisdictions. It is not expected that there will be a significant change in the unrecognized tax benefits within the next 12 months.

#### Note 15 - Reportable Segments

The Company reports segment information in accordance with ASC Topic No. 280 "Segment Reporting" ("Topic No. 280"). The Company's Chief Executive Officer, who is the chief operating decision maker ("CODM"), organized the Company into three operating and reportable segments: Infrastructure ("INF"), which includes the Company's engineering, civil program management, utility services, and construction quality assurance, testing and inspection practices; Building, Technology & Sciences ("BTS"), which includes the Company's environmental, buildings and program management, and MEP & technology practices; and Geospatial Solutions ("GEO"), which includes the Company's geospatial solution practices. The prior period results of the Company's INF and GEO reportable segments were adjusted to include the results of Skyscene, LLC ("Skyscene") in the Company's GEO reportable segment. The adjustment to the INF and GEO segments was not material to prior period segment financial results.

(in thousands, except share data)

The Company evaluates the performance of these reportable segments based on their respective operating income before the effect of amortization expense related to acquisitions and other unallocated corporate expenses. The following tables set forth summarized financial information concerning our reportable segments:

		Three Mo	nths End	ed	Nine Months Ended							
	Octo	ber 2, 2021	Oc	tober 3, 2020	Oc	tober 2, 2021		October 3, 2020				
Gross revenues												
INF	\$	99,365	\$	94,693	\$	284,653	\$	265,515				
BTS		51,381		39,861		133,804		119,610				
GEO		34,807		35,395		99,694		112,993				
Total gross revenues	\$	185,553	\$	169,949	\$	518,151	\$	498,118				
Segment income before taxes												
INF	\$	17,628	\$	19,482	\$	53,589	\$	48,078				
BTS		10,299		5,944		24,065		16,772				
GEO		9,476		7,998		23,502		22,297				
Total Segment income before taxes		37,403		33,424		101,156		87,147				
Corporate <sup>(1)</sup>		(19,928)		(22,917)		(59,460)		(64,487)				
Total income before taxes	\$	17,475	\$	10,507	\$	41,696	\$	22,660				

<sup>(1)</sup> Includes amortization of intangibles of \$8,487 and \$24,984 for the three and nine months ended October 2, 2021, respectively, and \$8,615 and \$26,468 for the three and nine months ended October 3, 2020, respectively.

Upon adoption of Topic 606, the Company disaggregates its gross revenues from contracts with customers by geographic location, customer-type and contract-type for each of our reportable segments. Disaggregated revenues include the elimination of inter-segment revenues which has been allocated to each segment. The Company believes this best depicts how the nature, amount, timing and uncertainty of its revenues and cash flows are affected by economic factors. Gross revenue, classified by the major geographic areas in which the Company's customers were located, were as follows:

	 Th	ree	Months Enc	led	October 2, 2	021		Nine Months Ended October 2, 2021								
	INF		BTS		GEO		Total		INF		BTS		GEO		Total	
United States	\$ 99,365	\$	45,797	\$	33,862	\$	179,024	\$	284,653	\$	120,813	\$	97,726	\$	503,192	
Foreign	_		5,584		945		6,529		_		12,991		1,968		14,959	
Total gross revenues	\$ 99,365	\$	51,381	\$	34,807	\$	185,553	\$	284,653	\$	133,804	\$	99,694	\$	518,151	

	Three Months Ended October 3, 2020								Nine Months Ended October 3, 2020								
		INF		BTS		GEO		Total	INF		BTS		GEO		Total		
United States	\$	94,693	\$	37,278	\$	35,104	\$	167,075	\$ 265,515	\$	112,460	\$	112,067	\$	490,042		
Foreign		_		2,583		291		2,874	_		7,150		926		8,076		
Total gross revenues	\$	94,693	\$	39,861	\$	35,395	\$	169,949	\$ 265,515	\$	119,610	\$	112,993	\$	498,118		

(in thousands, except share data)

Gross revenue by customer were as follows:

		Three Months Ended October 2, 2021								Nine Months Ended October 2, 2021									
	<u></u>	INF		BTS		GEO		Total		INF		BTS		GEO		Total			
Public and quasi-public sector	\$	77,635	\$	16,065	\$	21,940	\$	115,640	\$	223,096	\$	52,950	\$	64,760	\$	340,806			
Private sector		21,730		35,316		12,867		69,913		61,557		80,854		34,934		177,345			
Total gross revenues	\$	99,365	\$	51,381	\$	34,807	\$	185,553	\$	284,653	\$	133,804	\$	99,694	\$	518,151			

		Three Months Ended October 3, 2020								Nine Months Ended October 3, 2020									
	<u>-</u>	INF		BTS		GEO		Total		INF		BTS		GEO		Total			
Public and quasi-public sector	\$	72,772	\$	17,522	\$	25,377	\$	115,671	\$	204,863	\$	53,011	\$	79,431	\$	337,305			
Private sector		21,921		22,339		10,018		54,278		60,652		66,599		33,562		160,813			
Total gross revenues	\$	94,693	\$	39,861	\$	35,395	\$	169,949	\$	265,515	\$	119,610	\$	112,993	\$	498,118			

Gross revenues by contract type were as follows:

	 Three Months Ended October 2, 2021								Nine Months Ended October 2, 2021										
	 INF		BTS		GEO		Total		INF		BTS		GEO		Total				
Cost-reimbursable contracts	\$ 95,154	\$	35,873	\$	34,787	\$	165,814	\$	271,935	\$	96,035	\$	99,497	\$	467,467				
Fixed-unit price contracts	4,211		15,508		20		19,739		12,718		37,769		197		50,684				
Total gross revenues	\$ 99,365	\$	51,381	\$	34,807	\$	185,553	\$	284,653	\$	133,804	\$	99,694	\$	518,151				

	Three Months Ended October 3, 2020								Nine Months Ended October 3, 2020									
	 INF		BTS		GEO		Total		INF		BTS		GEO		Total			
Cost-reimbursable contracts	\$ 92,054	\$	32,402	\$	35,333	\$	159,789	\$	253,717	\$	96,776	\$	112,771	\$	463,264			
Fixed-unit price contracts	2,639		7,459		62		10,160		11,798		22,834		222		34,854			
Total gross revenues	\$ 94,693	\$	39,861	\$	35,395	\$	169,949	\$	265,515	\$	119,610	\$	112,993	\$	498,118			

#### Note 16 – Leases

The Company primarily leases property under operating leases and has six equipment operating leases for aircrafts used by the operations of QSI. The Company's property operating leases consist of various office facilities. The Company uses a portfolio approach to account for such leases due to the similarities in characteristics and apply an incremental borrowing rate based on estimates of rates the Company would pay for senior collateralized loans over a similar term. The Company's office leases with an initial term of 12 months or less are not recorded on the balance sheet. The Company accounts for lease components (e.g. fixed payments including rent, real estate taxes and common area maintenance costs) as a single lease component. Some of the Company's leases include one or more options to renew the lease term at its sole discretion; however, these are not included in the calculation of its lease liability or ROU lease asset because they are not reasonably certain of exercise.

The Company also leases vehicles through a fleet leasing program. The payments for the vehicles are based on the terms selected. The Company has determined that it is reasonably certain that the leased vehicles will be held beyond the period in which the entire capitalized value of the vehicle has been paid to the lessor. As such, the capitalized value is the delivered price of the vehicle. The Company's vehicle leases are classified as financing leases.

(in thousands, except share data)

Supplemental balance sheet information related to the Company's operating and finance leases is as follows:

Leases	Classification	Oc	tober 2, 2021	Jai	January 2, 2021	
Assets						
Operating lease assets	Right-of-use lease asset, net (1)	\$	44,866	\$	43,607	
Finance lease assets	Property and equipment, net (1)		2,413		2,946	
Total leased assets		\$	47,279	\$	46,553	
Liabilities						
Current						
Operating	Accrued liabilities	\$	(12,981)	\$	(13,161)	
Finance	Current portion of notes payable and other obligations		(1,302)		(1,321)	
Noncurrent						
Operating	Other long-term liabilities		(33,710)		(32,290)	
Finance	Notes payable and other obligations, less current portion		(1,130)		(1,673)	
Total lease liabilities		\$	(49,123)	\$	(48,445)	

<sup>(1)</sup> At October 2, 2021, operating right of-use lease assets and finance lease assets are recorded net of accumulated amortization of \$27,014 and \$3,326, respectively. At January 2, 2021, operating right-of-use lease assets and finance lease assets are recorded net of accumulated amortization of \$19,096 and \$2,499, respectively.

Supplemental balance sheet information related to the Company's operating and finance leases is as follows:

Weighted - Average Remaining Lease Term (Years)	October 2, 2021	<b>January 2, 2021</b>
Operating leases	4.6	4.9
Finance leases	1.8	2.1
Weighted - Average Discount Rate		
Operating leases	4%	4%
Finance leases	7%	7%

Supplemental cash flow information related to the Company's operating and finance lease liabilities is as follows:

	Three Mo	nths	Ended	Nine Months Ended						
	October 2, 2021	October 3, 2020			October 2, 2021		October 3, 2020			
Operating cash flows from operating leases	\$ 3,467	\$	3,467	\$	10,514	\$	10,406			
Financing cash flows from finance leases	\$ 327	\$	266	\$	921	\$	801			
Right-of-use assets obtained in exchange for lease obligations:										
Operating leases	\$ 4,398	\$	4,267	\$	6,780	\$	12,252			

(in thousands, except share data)

The following tables summarize the components of lease cost recognized in the consolidated statements of net income and comprehensive income:

		Three	Months Ended	Nine Months Ended
Lease Cost	Classification	Oct	tober 2, 2021	October 2, 2021
Operating lease cost	Facilities and facilities related	\$	3,872	\$ 11,525
Variable operating lease cost	Facilities and facilities related		510	1,441
Finance lease cost				
Amortization of financing lease assets	Depreciation and amortization		339	931
Interest on lease liabilities	Interest expense		39	117
Total lease cost		\$	4,760	\$ 14,014

		Three Months Ended	Nine Months Ended
Lease Cost	Classification	October 3, 2020	October 3, 2020
Operating lease cost	Facilities and facilities related	\$ 3,805	\$ 11,247
Variable operating lease cost	Facilities and facilities related	705	2,411
Finance lease cost			
Amortization of financing lease assets	Depreciation and amortization	261	770
Interest on lease liabilities	Interest expense	29	90
Total lease cost		\$ 4,800	\$ 14,518

As of October 2, 2021, maturities of the Company's lease liabilities under its long-term operating leases and finance leases for the next five fiscal years and thereafter are as follows:

Fiscal Year	(	Operating Leases	Finance Leases		
Remainder of 2021	\$	3,870	\$	477	
2022		13,784		1,131	
2023		11,308		715	
2024		8,595		295	
2025		6,212		80	
Thereafter		7,287		19	
Total lease payments		51,056		2,717	
Less: Interest		(4,365)		(285)	
Present value of lease liabilities	\$	46,691	\$	2,432	

#### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

The following discussion and analysis of the financial condition and results of operations of NV5 Global, Inc. and its subsidiaries (collectively, the "Company," "we," "our," "us," or "NV5 Global") should be read in conjunction with the financial statements included elsewhere in this Quarterly Report and the audited financial statements for the year ended January 2, 2021, included in our Annual Report on Form 10-K. This Quarterly Report contains, in addition to unaudited historical information, forward-looking statements, which involve risk and uncertainties. The words "believe," "expect," "estimate," "may," "will," "could," "plan," or "continue," and similar expressions are intended to identify forward-looking statements. Our actual results could differ materially from the results those anticipated in such forward-looking statements. Factors that could cause or contribute to such differences in results and outcomes include, those discussed under the headings "Risk Factors" in our Annual Report on Form 10-K for he year ended January 2, 2021 and this Quarterly Report on Form 10-Q, if any. Readers are urged not to place undue reliance on these forward-looking statements, which speak only as of the date of this Quarterly Report on Form 10-Q. We undertake no obligation to (and we expressly disclaim any obligation to) revise or update any forward-looking statement, whether as a result of new information, subsequent events, or otherwise (except as may be required by law), in order to reflect any event or circumstance which may arise after the date of this Quarterly Report on Form 10-Q. Amounts presented are in thousands, except per share data.

#### Overview

We are a provider of professional and technical engineering and consulting solutions to public and private sector clients. We focus on the infrastructure, utility services, construction, real estate, and environmental markets. We primarily focus on the following business service verticals: testing, inspection & consulting, infrastructure support services, utility services, buildings & program management, environmental health sciences, and geospatial technology services. Our primary clients include U.S. federal, state, municipal, and local government agencies, and military and defense clients. We also serve quasi-public and private sector clients from the education, healthcare, utility services, and public utilities, including schools, universities, hospitals, health care providers, insurance providers, large utility service providers, and large to small utility service producers.

#### Fiscal Year

We operate on a "52/53 week" fiscal year ending on the Saturday closest to the calendar quarter end, and fiscal 2021 contains 52 weeks compared to fiscal 2020, which contained 53 weeks. As a result, the third quarter of fiscal 2021 ended October 2, 2021 included 13 weeks compared to the third quarter of fiscal 2020 ended October 3, 2020, which included 14 weeks.

#### Recent Acquisitions

We have completed five acquisitions during 2021 which are not material individually or in the aggregate. The aggregate purchase price of all five acquisitions is \$43,777, including \$24,476 of cash, \$10,680 of promissory notes, \$5,145 of our common stock, and potential earn-outs of up to \$23,900 payable in cash and stock, which was recorded at an estimated fair value of \$3,476. An option-based model was used to determine the fair value of the earn-outs, which is a generally accepted valuation technique that embodies all significant assumption types. In order to determine the fair values of tangible and intangible assets acquired and liabilities assumed, we an independent third-party valuation specialist to assist in the determination of fair values. The final determination of the fair value of assets and liabilities will be completed within the one-year measurement period as required by ASC 805. The 2021 acquisitions will necessitate the use of this measurement period to adequately analyze and assess the factors used in establishing the asset and liability fair values as of the acquisition date, including intangible assets, accounts receivable, and certain fixed assets.

## Secondary Offering

On March 10, 2021, we priced an underwritten public offering of 1,612,903 shares of our common stock (the "Firm Shares") at a price of \$93.00 per share. The shares were sold pursuant to an effective registration statement on Form S-3 (Registration No. 333-237167). In addition, we also granted the underwriters a 30-day option to purchase 241,935 additional shares (the "Option Shares") of our common stock at the public offering price. On March 15, 2021, we closed on the Firm Shares, for which we received net proceeds of approximately \$140,642 after deducting the underwriting discount and estimated offering expenses payable by us. On April 13, 2021, the underwriters exercised the Option Shares and we received net proceeds of \$21,150 after deducting the underwriting discount and estimated offering expenses payable by us.

#### Segments

Our operations are organized into three operating and reportable segments:

- Infrastructure ("INF") includes our engineering, civil program management, utility services, and construction quality assurance, testing and inspection practices;
- Building, Technology & Sciences ("BTS") includes our environmental health sciences, buildings and program management, and MEP & technology practices; and
- Geospatial Solutions ("GEO") includes our geospatial solution practices.

The prior period results of our INF and GEO reportable segments were adjusted to include the results of Skyscene in our GEO reportable segment. The adjustment to the INF and GEO segments was not material to prior period segment financial results. For additional information regarding our reportable segments, see Note 15, *Reportable Segments*, of the Notes to Consolidated Financial Statements included elsewhere herein.

#### Impact of COVID-19 on Our Business

The COVID-19 pandemic has significantly impacted global stock markets and economies. We are closely monitoring the impact of the outbreak of COVID-19 on all aspects of our business, including how it will impact our customers and employees. Some of our services have been affected, primarily our Geospatial segment, real estate transactional services and hospitality-related services. In particular, due to COVID-19 restrictions, some of our casino and hotel projects have been delayed. As U.S. and international economies begin to reopen and with a vaccine underway, our real estate transactional services have recovered, however we are unable to predict the ultimate impact that it may have on our business, future results of operations, financial position, or cash flows. The extent to which our operations may be impacted by the COVID-19 pandemic will depend largely on future developments, which are highly uncertain and cannot be accurately predicted, including new information which may emerge concerning the severity of the outbreak and actions by government authorities to contain the outbreak or treat its impact. We intend to continue to monitor the impact of COVID-19 pandemic on our business closely.

#### **Critical Accounting Policies and Estimates**

For a discussion of our critical accounting estimates, see Management's Discussion and Analysis of Financial Condition and Results of Operations that is included in the 2020 Form 10-K.

#### **Results of Operations**

#### Consolidated Results of Operations

The following table represents our condensed results of operations for the periods indicated (dollars in thousands):

		Three Mo	nths	Ended	Nine Months Ended						
	Oct	ober 2, 2021		October 3, 2020		October 2, 2021		October 3, 2020			
Gross revenues	\$	185,553	\$	169,949	\$	518,151	\$	498,118			
Direct costs		93,726		83,188		256,347		243,373			
Gross profit		91,827		86,761		261,804		254,745			
Operating expenses		72,877		72,523		214,746		220,164			
Income from operations		18,950		14,238		47,058		34,581			
Interest expense		(1,475)		(3,731)		(5,362)		(11,921)			
Income tax expense		(4,902)		(2,753)		(10,005)		(6,215)			
Net income	\$	12,573	\$	7,754	\$	31,691	\$	16,445			

#### Three Months Ended October 2, 2021 Compared to the Three Months Ended October 3, 2020.

#### Gross Revenues

Our consolidated gross revenues increased by \$15,604, or 9.2%, for the three months ended October 2, 2021 compared to the three months ended October 3, 2020. The increase in gross revenues was primarily due to incremental revenues of \$9,004 from acquisitions completed since the third quarter of 2020 and increases in real estate transactional services of \$7,806 and power delivery and utility services of \$4,242. These increases were partially offset by decreases in our geospatial solution services of \$1,435 and infrastructure of \$1,713. We believe the decreases were primarily a result of contract delays in our geospatial services and the third quarter of 2021 having one less week compared to the third quarter of 2020.

#### Gross Profit

As a percentage of gross revenues, our gross profit margin was 49.5% and 51.1% for the three months ended October 2, 2021 and October 3, 2020, respectively. The decrease in gross profit margin was primarily due to a change in the mix of work performed, as power delivery and utility services and real estate transactional services tend to be lower margin than geospatial services. As a percentage of gross revenues, other direct costs and sub-consultant services increased 0.8% and 4.0%, respectively. These increases were partially offset by decreases in direct salaries and wages as a percentage of gross revenues of 3.2%.

#### Operating expenses

Our operating expenses increased \$354, or 0.5%, for the three months ended October 2, 2021 compared to the three months ended October 3, 2020. Expenses overall remained at similar levels to prior year as we benefited from scale.

#### Interest Expense

Our interest expense decreased \$2,256 for the three months ended October 2, 2021 compared to the three months ended October 3, 2020. The decrease in interest expense primarily resulted from the pay down of our Senior Credit Facility indebtedness and a lower interest rate.

#### Income taxes

Our effective income tax rate was 28.1% and 26.2% for the three months ended October 2, 2021 and October 3, 2020, respectively. The increase in the effective tax rate was primarily the result of additional tax expense resulting from the reduction of federal tax credits of \$452 during the three months ended October 2, 2021.

#### Net income

Our net income increased \$4,819, or 62.1%, for three months ended October 2, 2021 compared to three months ended October 3, 2020. The increase was primarily a result of an increase in gross profit of \$5,066 and a decrease in interest expense of \$2,256, partially offset by a higher effective income tax rate.

## Nine Months Ended October 2, 2021 Compared to the Nine Months Ended October 3, 2020.

#### Gross Revenues

Our consolidated gross revenues increased by \$20,033, or 4.0%, for the nine months ended October 2, 2021 compared to the nine months ended October 3, 2020. The increase in gross revenues was primarily due to increases in our power delivery and utility services of \$23,322, incremental revenue of \$20,133 from acquisitions completed since the beginning of fiscal 2020, and increases in real estate transactional services of \$13,747. These increases were partially offset by decreases in our geospatial solution services of \$17,711, infrastructure of \$6,661, energy and technology services of \$3,870, and hospitality-related services of \$2,694. We believe the decreases were primarily a result of COVID-19 and contract delays in our geospatial services.

#### Gross Profit

As a percentage of gross revenues, our gross profit margin was 50.5% and 51.1% for the nine months ended October 2, 2021 and October 3, 2020, respectively. The decrease in gross profit margin was primarily due to a change in the mix of work performed, as power delivery and utility services and real estate transactional services tend to be lower margin than geospatial services. As a percentage of gross revenues, other direct costs and sub-consultant services increased 1.3% and 1.4%, respectively. These increases were partially offset by decreases in direct salaries and wages as a percentage of gross revenues of 2.1%.

#### Operating expenses

Our operating expenses decreased \$5,418, or 2.5%, for the nine months ended October 2, 2021 compared to the nine months ended October 3, 2020. The decrease in operating expenses primarily resulted from reduced labor costs of \$1,695 and decreased intangible asset amortization expense of \$1,484. The decrease in labor costs was primarily driven by a decrease in employees as compared to the prior year period, primarily driven by the COVID-19 pandemic.

#### Interest Expense

Our interest expense decreased \$6,559 for the nine months ended October 2, 2021 compared to the nine months ended October 3, 2020. The decrease in interest expense primarily resulted from the pay down of our Senior Credit Facility indebtedness and a lower interest rate.

#### Income taxes

Our effective income tax rate was 24.0% and 27.4% for the nine months ended October 2, 2021 and October 3, 2020, respectively. The decrease in the effective rate was primarily the result of increased excess tax benefits from stock-based payments of \$1,440, partially offset by tax expense resulting from the reduction of federal tax credits of \$452 during the nine months ended October 2, 2021. The increase in excess tax benefits from stock-based payments resulted from the increase in our stock price.

#### Net income

Our net income increased \$15,246, or 92.7%, for nine months ended October 2, 2021 compared to nine months ended October 3, 2020. The increase was primarily a result of an increase in gross profit of \$7,059 and a decrease in interest expense of \$6,559.

#### Segment Results of Operations

The following tables set forth summarized financial information concerning our reportable segments (dollars in thousands):

		Three Mo	nths	Ended	Nine Months Ended					
	Octo	ber 2, 2021		October 3, 2020		October 2, 2021		October 3, 2020		
Gross revenues										
INF	\$	99,365	\$	94,693	\$	284,653	\$	265,515		
BTS		51,381		39,861		133,804		119,610		
GEO		34,807		35,395		99,694		112,993		
Total gross revenues	\$	185,553	\$	169,949	\$	518,151	\$	498,118		
Segment income before taxes										
INF	\$	17,628	\$	19,482	\$	53,589	\$	48,078		
BTS	\$	10,299	\$	5,944	\$	24,065	\$	16,772		
GEO	\$	9,476	\$	7,998	\$	23,502	\$	22,297		

For additional information regarding our reportable segments, see Note 15, *Reportable Segments*, of the notes to the unaudited consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q.

#### Three Months Ended October 2, 2021 Compared to Three Months Ended October 3, 2020

#### INF Segment

Our gross revenues from INF increased \$4,672, or 4.9%, during the three months ended October 2, 2021 compared to the three months ended October 3, 2020. The increase in gross revenues is due to increases in our power delivery and utility services of \$4,242.

Segment Income before Taxes from INF decreased \$1,854, or 9.5%, during the three months ended October 2, 2021 compared to the three months ended October 3, 2020. The decrease was primarily due to decreased gross margins as a result of a change in the mix of work performed.

#### BTS Segment

Our gross revenues from BTS increased \$11,520, or 28.9%, during the three months ended October 2, 2021 compared to the three months ended October 3, 2020. The increase in gross revenues was due to increases in our real estate transactional services of \$7,806 and incremental revenues of \$6,413 from acquisitions completed since the third quarter of 2020.

Segment Income before Taxes from BTS increased \$4,355, or 73.3% during the three months ended October 2, 2021 compared to the three months ended October 3, 2020. The increase was primarily due to increased gross revenues.

#### **GEO Segment**

Our gross revenues from GEO decreased \$588, or 1.7%, during the three months ended October 2, 2021 compared to the three months ended October 3, 2020. The decrease was primarily a result of contract delays associated with the COVID-19 pandemic.

Segment Income before Taxes from GEO increased \$1,478, or 18.5%, during the three months ended October 2, 2021 compared to the three months ended October 3, 2020. The increase was primarily due to increased gross margins and decreased operating expenses. The decrease in operating expenses was primarily due to reduced labor costs driven by a decrease in employees as compared to the prior year period, primarily driven by the COVID-19 pandemic.

#### Nine Months Ended October 2, 2021 Compared to Nine Months Ended October 3, 2020

#### INF Segment

Our gross revenues from INF increased \$19,138, or 7.2%, during the nine months ended October 2, 2021 compared to the nine months ended October 3, 2020. The increase in gross revenues is due to increases in our power delivery and utility services of \$23,322 and incremental gross revenues of \$4,231 from acquisitions completed since the beginning of fiscal 2020. These increases were partially offset by decreases in gross revenues from infrastructure of \$6,661.

Segment Income before Taxes from INF increased \$5,511, or 11.5%, during the nine months ended October 2, 2021 compared to the nine months ended October 3, 2020. The increase was primarily due to increased gross revenues.

#### BTS Segment

Our gross revenues from BTS increased \$14,194, or 11.9%, during the nine months ended October 2, 2021 compared to the nine months ended October 3, 2020. The increase in gross revenues was due to increases in our real estate transactional services of \$13,747 and incremental gross revenues of \$11,267 from acquisitions completed since the beginning of fiscal 2020. These increases were partially offset by decreases in our energy and technology services of \$3,870 and hospitality-related services of \$2,694.

Segment Income before Taxes from BTS increased \$7,293, or 43.5% during the nine months ended October 2, 2021 compared to the nine months ended October 3, 2020. The increase was primarily due to increased gross revenues.

#### **GEO Segment**

Our gross revenues from GEO decreased \$13,299, or 11.8%, during the nine months ended October 2, 2021 compared to the nine months ended October 3, 2020. The decreases were primarily a result of contract delays associated with the COVID-19 pandemic and weather delays during the first quarter of 2021.

Segment Income before Taxes from GEO increased \$1,205, or 5.4%, during the nine months ended October 2, 2021 compared to the nine months ended October 3, 2020. The increase was primarily due to increased gross margins and decreased operating expenses. The decrease in operating expenses was primarily due to reduced labor costs driven by a decrease in employees as compared to the prior year period, primarily driven by the COVID-19 pandemic.

#### Liquidity and Capital Resources

Our principal sources of liquidity are our cash and cash equivalents balances, cash flows from operations, borrowing capacity under our Senior Credit Facility, and access to financial markets. Our principal uses of cash are operating expenses, working capital requirements, capital expenditures, repayment of debt, and acquisition expenditures. We believe our sources of liquidity, including cash flows from operations, existing cash and cash equivalents and borrowing capacity under our Senior Credit Facility will be sufficient to meet our projected cash requirements for at least the next twelve months. We will monitor our capital requirements thereafter to ensure our needs are in line with available capital resources.

Operating activities

Net cash provided by operating activities was \$78,071 for the nine months ended October 2, 2021, compared to \$72,419 during the nine months ended October 3, 2020. The increase was a result of the growth in our net income primarily driven by higher gross revenues and reduction of costs and changes in our working capital. The changes in our working capital that contributed to increased cash flows were primarily a result of decreased billed receivables of \$8,639 driven by increased collections. These increases in cash flows from working capital were partially offset by decreases in advanced billings of \$13,939 related to the timing of liquefied natural gas project billing cycles, and an increase of \$6,331 in prepaid expenses and other assets primarily as a result of increased prepaid income taxes of \$2,646 and increased other receivables of \$1,307.

Investing activities

During the nine months ended October 2, 2021 and October 3, 2020, net cash used in investing activities totaled \$29,440 and \$8,171, respectively. The increase in cash used in investing activities was primarily a result of increased acquisition activity of \$22,687, partially offset by decreases in property and equipment purchases of \$1,628.

Financing activities

Net cash flows provided by financing activities totaled \$7,857 during the nine months ended October 2, 2021 compared to net cash flows used in financing activities of \$32,051 during the nine months ended October 3, 2020. During the nine months ended October 2, 2021 the previously drawn term commitments of \$150,000 and revolving commitments totaling \$215,000 were converted into revolving commitments totaling \$400,000 in the aggregate. An aggregate amount of \$138,750 was drawn under the revolving commitment and we used the proceeds along with the \$172,500 we received from our common stock public offering to make principal payments on our Senior Credit Facility of \$283,832. We also made common stock public offering cost payments of \$10,657 during the nine months ended October 2, 2021.

#### **Financing**

Senior Credit Facility

On August 13, 2021 (the "Closing Date"), we amended and restated our Credit Agreement (the "Second A&R Credit Agreement"), originally dated December 7, 2016 and as amended to the Closing Date, with Bank of America, N.A. ("Bank of America"), as administrative agent, swingline lender and letter of credit issuer, the other lenders party thereto, and certain of our subsidiaries as guarantors. Pursuant to the Second A&R Credit Agreement, the previously drawn term commitments of \$150,000 and revolving commitments totaling \$215,000 in the aggregate were converted into revolving commitments totaling \$400,000 in the aggregate. These revolving commitments are available through August 13, 2026 (the "Maturity Date") and an aggregate amount of approximately \$138,750 was drawn under the Second A&R Credit Amendment on the Closing Date to repay previously existing borrowings under the term and revolving facilities prior to such amendment and restatement. The Second A&R Credit Agreement also includes an accordion feature permitting us to request an increase in the revolving facility under the Second A&R Credit Agreement by an additional amount of up to \$200,000 in the aggregate.

Borrowings under the Second A&R Credit Agreement bear interest at variable rates which are, at our option, tied to a Eurocurrency rate equal to LIBOR (London Interbank Offered Rate) plus an applicable margin or a base rate denominated in U.S. dollars. Interest rates remain subject to change based on our consolidated leverage ratio. As of October 2, 2021 our interest rate was 1.1%.

The Second A&R Credit Agreement contains financial covenants that requires us to maintain a consolidated net leverage ratio (the ratio of our pro forma consolidated net funded indebtedness to our pro forma consolidated EBITDA for the most recently completed measurement period) of no greater than 4.00 to 1.00.

These financial covenants also require us to maintain a consolidated fixed charge coverage ratio of no less than 1.10 to 1.00 as of the end of any measurement period. As of October 2, 2021, we were in compliance with the financial covenants.

The Amended A&R Credit Agreement contains covenants that may have the effect of limiting our ability to, among other things, merge with or acquire other entities, enter into a transaction resulting in a Change in Control, create certain new liens, incur certain additional indebtedness, engage in certain transactions with affiliates, or engage in new lines of business or sell a substantial part of their assets. The Amended A&R Credit Agreement also contains customary events of default, including (but not limited to) a default in the payment of principal or, following an applicable grace period, interest, breaches of our covenants or warranties under the Amended A&R Credit Agreement, payment default or acceleration of certain indebtedness, certain events of bankruptcy, insolvency or liquidation, certain judgments or uninsured losses, changes in control and certain liabilities related to ERISA based plans.

The Amended A&R Credit Agreement limits the payment of cash dividends (together with certain other payments that would constitute a "Restricted Payment" within the meaning of the Amended A&R Credit Agreement and generally including dividends, stock repurchases and certain other payments in respect to warrants, options, and other rights to acquire equity securities), unless the Consolidated Leverage Ratio would be less than 3.25 to 1.00 and available liquidity (defined as unrestricted, domestically held cash plus revolver availability) would be at least \$30,000, in each case after giving effect to such payment.

Total debt issuance costs incurred and capitalized in connection with the issuance of the Amended A&R Credit Agreement were \$3,617. Total amortization of debt issuance costs was \$571 and \$1,024 during the three and nine months ended October 2, 2021, respectively, and \$227 and \$669 during the three and nine months ended October 3, 2020, respectively.

#### Other Obligations

We have aggregate obligations related to acquisitions of \$8,598, \$11,453, \$5,440, \$2,932, \$640, and \$640 due in the remainder of fiscal 2021, 2022, 2023, 2024, 2025, and 2026, respectively.

#### **Recently Issued Accounting Pronouncements**

For information on recently issued accounting pronouncements, see Note 2, Summary of Significant Accounting Policies, of the notes to the unaudited consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q.

#### **Cautionary Statement about Forward-Looking Statements**

Our disclosure and analysis in this Quarterly Report on Form 10-Q, contain "forward-looking" statements within the meaning of Section 27A of the Securities Act Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), and the Private Securities Litigation Reform Act of 1995. From time to time, we also provide forward-looking statements in other materials we release to the public, as well as oral forward-looking statements. Forward-looking statements include, statements regarding our "expectations," "hopes," "beliefs," "intentions," or "strategies" regarding the future. In addition, any statements that refer to projections, forecasts, or other characterizations of future events or circumstances, including any underlying assumptions, are forward-looking statements. We have tried, wherever possible, to identify such statements by using words such as "anticipate," "believe," "expect," "intend," "estimate," "project," "may," "might," "should," "would," "will," "likely," "will likely result," "continue," "could," "future," "plan," "possible," "potential," "target," "forecast," "goal," "observe," "seek," "strategy" and other words and terms of similar meaning, but the absence of these words does not mean that a statement is not forward looking. The forward-looking statements in this Quarterly Report on Form 10-Q reflect the Company's current views with respect to future events and financial performance.

Forward-looking statements are not historical factors and should not be read as a guarantee or assurance of future performance or results, and will not necessarily be accurate indications of the times at, or by, or if such performance or results will be achieved. Forward-looking statements are based on information available at the time those statements are made or management's good faith beliefs, expectations and assumptions as of that time with respect to future events. Because forward-looking statements relate to the future, they are subject to risks and uncertainties that could cause actual performance or results to differ materially from those expressed in or suggested by the forward-looking statements. Important factors that could cause such differences include:

- our ability to retain the continued service of our key professionals and to identify, hire and retain additional qualified professionals;
- changes in demand from the local and state government and private clients that we serve;

- general economic conditions, nationally and globally, and their effect on the demand and market for our services;
- the U.S. government and other governmental and quasi-governmental budgetary and funding approval process;
- the ongoing effects of the global COVID-19 pandemic;
- · our ability to successfully execute our mergers and acquisitions strategy, including the integration of new companies into our business;
- the possibility that our contracts may be terminated by our clients;
- our ability to win new contracts and renew existing contracts;
- · competitive pressures and trends in our industry and our ability to successfully compete with our competitors;
- our dependence on a limited number of clients;
- our ability to complete projects timely, in accordance with our customers' expectations, or profitability;
- our ability to successfully manage our growth strategy;
- our ability to raise capital in the future;
- the credit and collection risks associated with our clients;
- our ability to comply with procurement laws and regulations;
- · changes in laws, regulations, or policies;
- the enactment of legislation that could limit the ability of local, state and federal agencies to contract for our privatized services;
- our ability to complete our backlog of uncompleted projects as currently projected;
- the risk of employee misconduct or our failure to comply with laws and regulations;
- our ability to control, and operational issues pertaining to, business activities that we conduct with business partners and other third parties;
- our need to comply with a number of restrictive covenants and similar provisions in our senior credit facility that generally limit our ability to (among other things) incur additional indebtedness, create liens, make acquisitions, pay dividends and undergo certain changes in control, which could affect our ability to finance future operations, acquisitions or capital needs;
- · significant influence by our principal stockholder and the existence of certain anti-takeover measures in our governing documents; and
- other factors identified throughout this Quarterly Report on Form 10-Q, including those discussed under the headings "Risk Factors," "Management's Discussion and Analysis of Financial Condition and Results of Operations," and "Business."

The forward-looking statements contained in this report are based on our current expectations and beliefs concerning future developments and their potential effects on us. There can be no assurance that future developments affecting us will be those that we have anticipated. These forward-looking statements involve a number of risks, uncertainties, or assumptions, many of which are beyond our control, which may cause actual results or performance to be materially different from those expressed or implied by these forward-looking statements. These risks and uncertainties include, those factors described in Item 1A. *Risk Factors* in our Annual Report on Form 10-K for the year ended January 2, 2021. We undertake no obligation to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise, except as may be required under applicable securities laws. You are advised, however, to consult any further disclosures we make on related subjects in our Form 10-Q, 8-K and 10-K reports filed with the SEC. Our Annual Report on Form 10-K filing for the fiscal year ended January 2, 2021 listed various important factors that could cause actual results to differ materially from expected and historic results. We note these factors for investors as permitted by the Private Securities Litigation Reform Act of 1995, as amended. Readers can

find them in "Item 1A. Risk Factors" of that filing and under the same heading of this filing. You may obtain a copy of our Annual Report on Form 10-K through our website, <a href="www.nv5.com">www.nv5.com</a>. Information contained on our website is not incorporated into this report. In addition to visiting our website, you may read and copy any document we file with the SEC at <a href="www.sec.gov">www.sec.gov</a>.

#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

We are exposed to certain market risks from transactions that are entered into during the normal course of business. We have not entered into derivative financial instruments for trading purposes. We have no significant market risk exposure to interest rate changes related to the promissory notes related to acquisitions since these contain fixed interest rates. Our only debt subject to interest rate risk is the Senior Credit Facility which rates are variable, at our option, tied to a Eurocurrency rate equal to LIBOR (London Interbank Offered Rate) plus an applicable rate or a base rate denominated in U.S. dollars. Interest rates are subject to change based on our Consolidated Senior Leverage Ratio (as defined in the Credit Agreement). As of October 2, 2021, there was \$138,750 outstanding on the Senior Credit Facility. A one percentage point change in the assumed interest rate of the Senior Credit Facility would change our annual interest expense by approximately \$1,388 annually.

#### ITEM 4. CONTROLS AND PROCEDURES.

#### **Disclosure Controls and Procedures**

As of the end of the period covered by this Quarterly Report on Form 10-Q, the Company carried out an evaluation, under the supervision and with the participation of its management, including the Company's Chief Executive Officer and its Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures (as such term is defined in rules 13a-15(e) and 15d-15(e) under the Exchange Act). Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that, as of the end of the period covered by this Quarterly Report on Form 10-Q, the Company's disclosure controls and procedures were effective to provide reasonable assurance that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is (i) recorded, processed, summarized and reported within the time periods specified by the Securities and Exchange Commission's rules and forms, and (ii) accumulated and communicated to the Company's management, including the Chief Executive Officer and Chief Financial Officer, in a manner that allows timely decisions regarding required disclosure.

### **Changes in Internal Control Over Financial Reporting**

There were no changes to the Company's internal control over financial reporting as defined in Exchange Act Rules 13a-15(e) and 15d-15(e) that occurred during the quarter ended October 2, 2021 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting. As a result of the COVID-19 pandemic, in March 2020 certain employees of the Company began working remotely. As a result of these changes to the working environment, the Company has not identified any material changes in the Company's internal control over financial reporting. The Company is continually monitoring and assessing the COVID-19 situation to determine any potential impacts on the design and operating effectiveness of our internal controls over financial reporting.

#### PART II - OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS.

From time to time, we are subject to various legal proceedings that arise in the normal course of our business activities. As of the date of this Quarterly Report on Form 10-Q, we are not a party to any litigation the outcome of which, if determined adversely to us, would individually or in the aggregate be reasonably expected to have a material adverse effect on our results of operations or financial position.

#### ITEM 1A. RISK FACTORS.

There have been no material changes to any of the principal risks that we believe are material to our business, results of operations and financial condition, from the risk factors previously disclosed in our Annual Report on Form 10-K for the year ended January 2, 2021.

#### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.

#### **Recent Sales of Unregistered Securities**

During the three months ended October 2, 2021, we issued the following securities that were not registered under the Securities Act:

In July 2021, we issued 7,847 shares of our common stock as partial consideration in an acquisition and in September 2021, we issued 6,723 shares of our common stock as partial consideration of another acquisition. These shares were issued in reliance upon Section 4(a)(2) of the Securities Act as a transaction by an issuer not involving a public offering.

In August 2021, we issued 548 shares of our common stock as partial consideration of another acquisition. These shares were issued in reliance upon Section 4(a) (2) of the Securities Act as a transaction by an issuer not involving a public offering.

#### **Issuer Purchase of Equity Securities**

None.

#### ITEM 3. DEFAULTS UPON SENIOR SECURITIES.

None.

#### ITEM 4. MINE SAFETY DISCLOSURES.

Not applicable.

#### ITEM 5. OTHER INFORMATION.

None.

# ITEM 6. EXHIBITS.

<u>Number</u>	<u>Description</u>
<u>31.1*</u>	Certification of Chief Executive Officer pursuant to Rule 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as adopted pursuant to § 302 of the Sarbanes-Oxley Act of 2002
<u>31.2*</u>	Certification of Chief Financial Officer pursuant to Rule 13a-14(a) or 15d-14(a) under the Securities Exchange Act of 1934, as adopted pursuant to § 302 of the Sarbanes-Oxley Act of 2002
32.1**	Certifications of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document

<sup>\*</sup> Filed herewith.

<sup>\*\*</sup> Furnished herewith. This certification is being furnished solely to accompany this report pursuant to 18 U.S.C. Section 1350, and is not being filed for purposes of Section 18 of the Exchange Act of 1934, as amended, and is not to be incorporated by reference into any filings of the Company, whether made before or after the date hereof, regardless of any general incorporation language in such filing.

# **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: November 10, 2021

# NV5 GLOBAL, INC.

/s/ Edward Codispoti

Edward Codispoti Chief Financial Officer (Principal Financial and Accounting Officer)

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#### **CERTIFICATION**

#### I, Dickerson Wright, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q for the period ended October 2, 2021 of NV5 Global, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 10, 2021

/s/ Dickerson Wright

Dickerson Wright Chairman & Chief Executive Officer, (Principal Executive Officer)

#### CERTIFICATION

#### I, Edward Codispoti, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q for the period ended October 2, 2021 of NV5 Global, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 10, 2021

/s/ Edward Codispoti

Edward Codispoti Chief Financial Officer (Principal Financial Officer)

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of NV5 Global, Inc. (the "Company") on Form 10-Q for the quarter ended October 2, 2021, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), Dickerson Wright, Chief Executive Officer of the Company, and Edward Codispoti, Chief Financial Officer of the Company, each certify, to the best of his knowledge, pursuant to Rule 13a-14(b) or 15d-14(b) of the Securities Exchange Act of 1934, as amended, and 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 10, 2021

/s/ Dickerson Wright

Dickerson Wright

Chairman & Chief Executive Officer

Date: November 10, 2021

/s/ Edward Codispoti

Edward Codispoti Chief Financial Officer

This certification accompanies this Quarterly Report on Form 10-Q pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not, except to the extent required by such Act, be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Such certification will not be deemed to be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, except to the extent the Company specifically incorporates it by reference.

A signed original of this written statement required by Rule 13a-14(b) or 15d-14(b) of the Exchange Act and Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.