



2020

SECOND QUARTER

**INVESTOR
PRESENTATION**

NIV|5



DISCLAIMER

This presentation includes, and our officers and representatives may from time to time make, certain estimates and other forward-looking statements within the meaning of the safe harbor provisions of the U.S. Private Securities Litigation Reform Act of 1995, including, among others, statements with respect to the Company's (i) ability to drive organic growth, create cross-selling opportunities and synergies, improving bottom line performance, growing revenues and maintaining strong backlog, (ii) ability to pursue profitable and accretive acquisitions, (iii) strategy for acquisitions and organic growth, market position and financial results, (iv) ability to build and target higher-margin sector clients, (v) anticipated revenue growth (vi) ability to invest in human capital, implement process improvement, and ability to drive scalability; (vii) guidance relating to gross revenues by vertical, gross revenues, annual revenues, earnings per share and target EBITDA margins, (viii) ability to increase liquidity, and (ix) other statements of expectation. Words such as "expects," "anticipates," "intends," "plans," "believes," "assumes," "seeks," "estimates," "should," "expect," "strategy," "future," "will" and variations of these words and similar expressions, are intended to identify these forward-looking statements. While we believe these statements are accurate, forward-looking statements are not historical facts and are inherently uncertain. We cannot assure you that these expectations will occur and our actual results may be significantly different. These statements by the Company and its management are based only on our current beliefs, expectations and assumptions regarding the future of our business, future plans and strategies, projections, anticipated events and trends, the economy and other future conditions and are not guarantees of future performance. Because forward-looking statements relate to the future, they are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict and many of which are outside of our control, and actual results could differ materially from those presented in the forward-looking statements. Important factors that could cause actual results to differ from those in the forward-looking statements include, among others, the factors described in the "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" sections of the Company's most recent SEC filings, including the Annual Report on Form 10-K for the fiscal year ended December 28, 2019. Any forward-looking statement made by us in this presentation is based only on information currently available to us and speaks only as of the date on which it is made. The Company disclaims any obligation to update or revise any forward-looking statement, whether written or oral, that may be made from time to time, based on the occurrence of future events, the receipt of new information, or otherwise.

ABOUT

Leading Provider of
Compliance, Technology & Engineering
Consulting Solutions

- ▶ Global Headquarters in Hollywood, FL
- ▶ Broad Diversification of Clients Globally Providing Stability



ABOUT

► Global Projects

► 100 Locations Worldwide

► 4,000 Employees





INDUSTRY OUTLOOK

NIV5

MACROECONOMIC FACTORS DRIVING SUSTAINABLE GROWTH

1. Population Growth

Key NV5 geographies of Southeast and Western US

2. Utility Safety & Reliability

Mitigation of Fire Risk & Service Interruption

3. Technological Innovation

Service Delivery & Data Management in Surveying, Asset Management, Design & Commissioning















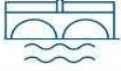

4. Energy Efficiency

Green Energy Conversion & Private Sector Investment

5. Aging Infrastructure

Transportation & Water Infrastructure Investments

ENGINEERING & CONSTRUCTION INFRASTRUCTURE CONDITION REPORT CARD

| | | | | | |
|---|-------------------------|-------------|---|-----------------------------|-------------|
|  | Aviation | D |  | Parks and Recreation | ↓ D+ |
|  | Bridges | C |  | Ports | ↑ C+ |
|  | Dams | D |  | Rail | ↑ B |
|  | Drinking Water | D |  | Roads | D |
|  | Energy | D+ |  | Schools | ↑ D+ |
|  | Hazardous Waste | ↑ D+ |  | Solid Waste | ↓ C+ |
|  | Inland Waterways | ↑ D |  | Transit | ↓ D- |
|  | Levees | ↑ D |  | Wastewater | ↑ D+ |



Source: American Society of Civil Engineers 2017 Infrastructure Report Card



**DELIVERING RESULTS
THROUGH SECTOR DIVERSIFICATION**

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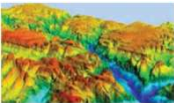

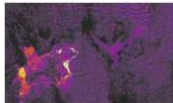



INTEGRATED DELIVERY PLATFORM

| | | | | |
|--|---|---|---|--|
| <ul style="list-style-type: none"> ▶ Six Service Verticals ▶ Organic Growth through Cross-Selling & Synergies ▶ Revenue Geographically Dispersed | INFRASTRUCTURE | Civil Engineering Construction Management Land Planning | Landscape Architecture Structures Surveying | Transportation Water Resources |
| | TESTING, INSPECTION & CONSULTING | Code Compliance Commissioning Services Geotechnical Drilling | Geotechnical Engineering Forensics Materials Testing | Mining Services Special Inspections Transactional Services |
| | UTILITY SERVICES | Commissioning Services Environmental Permitting Geospatial Services | Inspections Nuclear Services Program Management | Power Delivery Surveying |
| | BUILDINGS & PROGRAM MANAGEMENT | Buildings PM Construction Observations Inspections | MEP Planning & Design Owners Representative Pre-Construction Services | Quality Assurance Technology (Audiovisual, IT, Security) Vertical Construction |
| | ENVIRONMENTAL HEALTH SCIENCES | Archaeological Studies Cultural Resources Environmental Permitting | Environmental Risk Management Emergency Response Hydrogeology | Occupational Health and Safety Transactional Services Wetland Studies |
| | GEOSPATIAL TECHNOLOGY | Topographic Lidar Topobathymetric Lidar Nadir Imagery | Oblique Imagery Thermal Imagery Hyperspectral Imagery | Data Analytics Technology Solutions |







NV5 GEOSPATIAL

The nation's leading provider of geospatial data solutions

Full-spectrum geospatial data analytics capabilities leveraging leading-edge remote sensing technology and proprietary solutions

| Data Collection | | |
|--|--|--|
| LiDAR | Imagery | Multispectral Imagery |
|  <p>Topographic LiDAR</p> |  <p>Nadir Imagery</p> |  <p>Thermal Imagery</p> |
|  <p>Topobathymetric LiDAR</p> |  <p>Oblique Imagery</p> |  <p>Hyperspectral Imagery</p> |

Fully- Scalable, Proprietary Software & Analytic Solutions

| | | | | | |
|---|---|---|---|---|---|
| Autonomous Solutions | Subscription Software | Automated Enrichment | Proprietary Algorithms | Predictive Modeling | Cloud-Based Data Engagement |
|  |  |  |  |  |  |

QSI by the Numbers

| | | |
|--|---|---|
| \$21.6 Billion Total Addressable Market ("TAM") ¹ | 46% 2016A-2019E Adj. EBITDA CAGR | 360 Active Clients with Multi-Year Tenure |
| All 50 States + BC Geographic Breadth of Solutions Delivered | ~600 Geospatial, Data Science, & Technology Professionals | 96% Annual Reoccurring Revenue ² |

1. Source: 2018 LEK Consulting Report. Total Addressable Market for six of the geospatial use cases that are core to QSI's current business and three growth use cases in which QSI has already demonstrated its solutions.
2. Reoccurring revenue defined as the percentage of 2019 revenue from clients that have been NV5 clients for 2+ years.

GROWTH THROUGH PROCESS IMPROVEMENT & STRATEGIC INTEGRATION

1. DYNAMIC LEADERSHIP

Balanced governance focused on global company and team member growth to maximize shareholder value while minimizing risk.

2. PROCESS IMPROVEMENT

Successful integration of best-practices continue to deliver synergistic scalability across the platform.

3. ORGANIC GROWTH

Focused expansion on organic opportunities continue to deliver industry-exceeding performance.

4. ACQUIRE

Emphasis on best in class acquisitions will continue to drive a robust pipeline of strategic opportunities.

5. SYNERGY

Leveraging platform cross-selling provides an elevated level of synergy between existing and new business integrations.

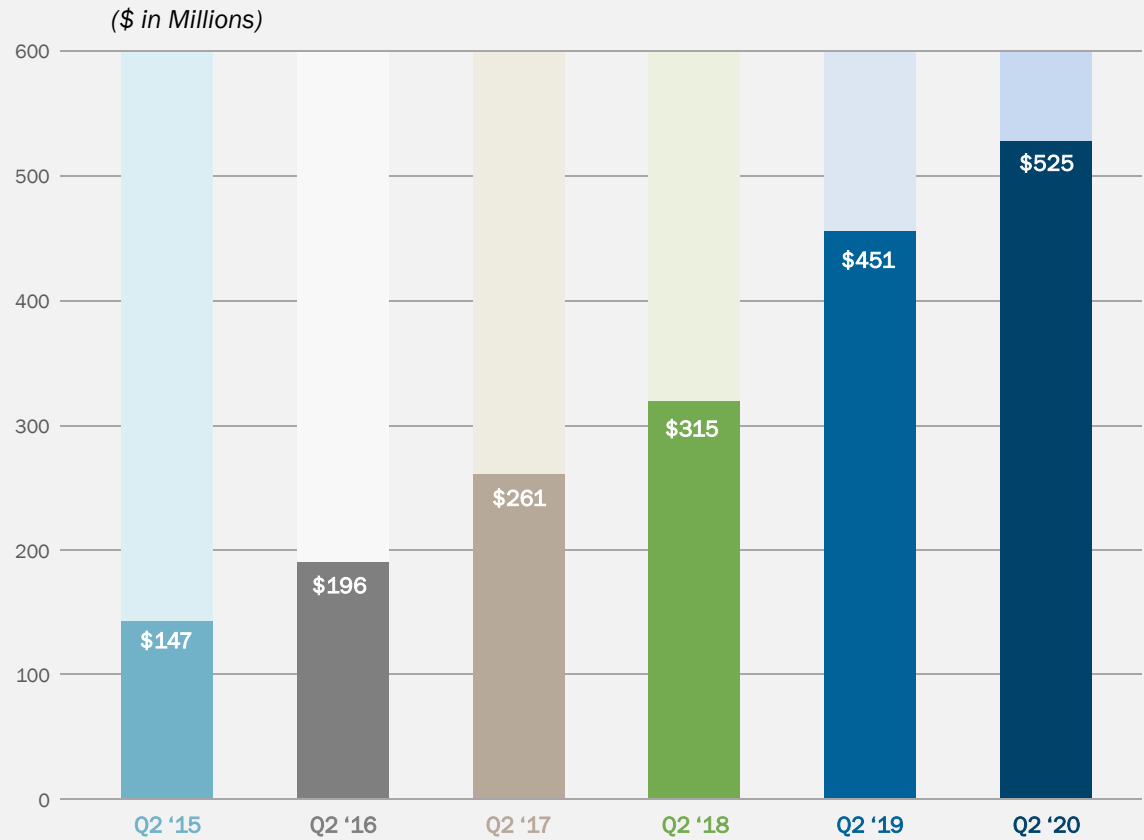
6. SCALABILITY

Use of NV5's Shared Services delivers up to a 10% savings for newly acquired companies.

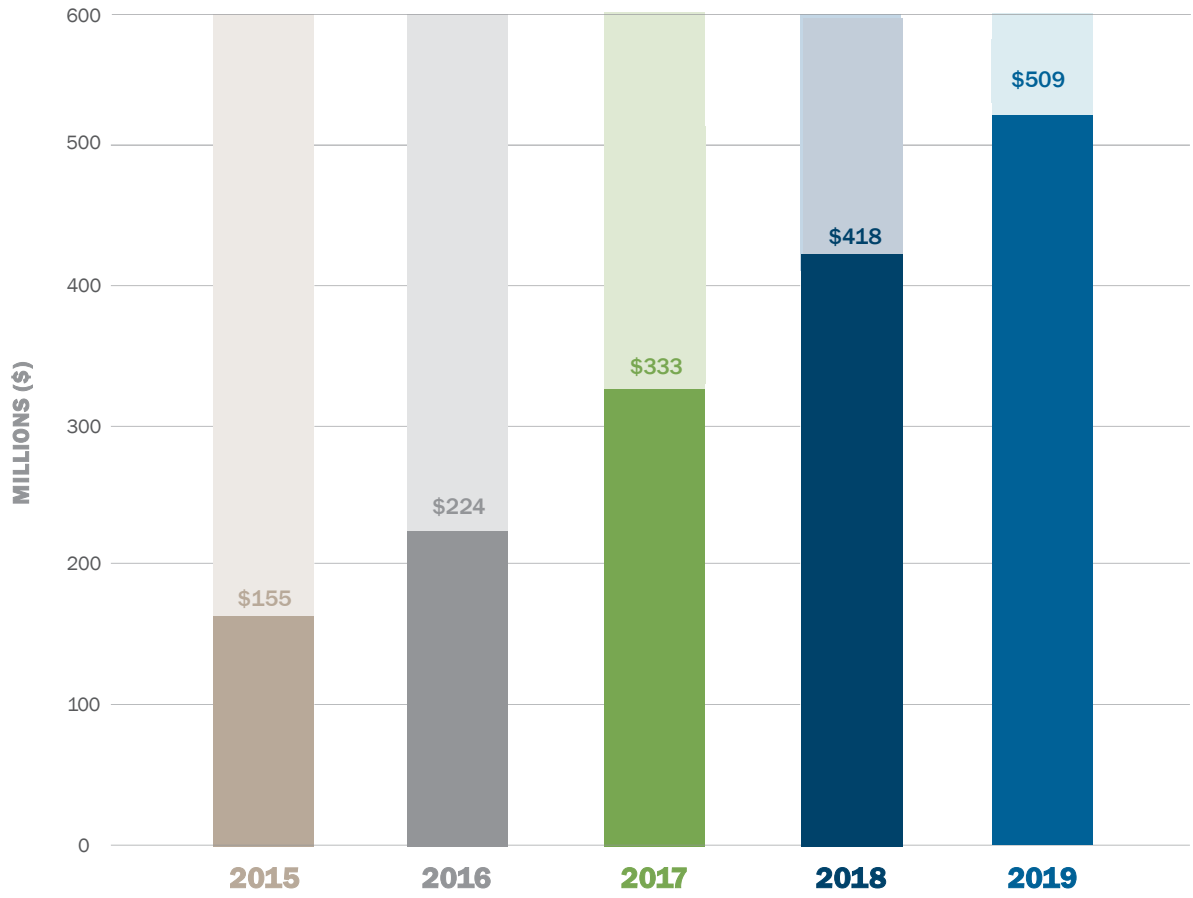
EXPANDING BACKLOG

+16%
Q2 20 vs. Q2 19

- Continued to secure key wins in Q2
- Strong pipeline
- Longer sales cycle for government and utilities contract execution
- Seasonality of federal and utility geospatial awards



REVENUE GROWTH



► **2019 GROSS REVENUES**
22% Growth YoY

COMMON STOCK PERFORMANCE

Trading Data

NVEEU @ IPO = 1 COMMON SHARE & 1 WARRANT

\$6.00

(MAR 27, 2013)

MARKET CAP @ IPO

\$25.2M

(MAR 27, 2013)

Valuation Measures (Common Stock)

NV5 COMMON

\$59.33

(May 7, 2020)

MARKET CAP

\$766.9M

(May 7, 2020)

Net Gain

\$53.33

▶ **December 20, 2018**

Received Senior Credit Facility from Bank of America for up to \$225 million

▶ **August 13, 2018**

\$100.3 million public offering accretively added ~1.3 million shares and working capital for acquisitions.

(Book-Running Manager: ROTH Capital Partners and BofA Merrill Lynch acted as joint book-running Managers)

▶ **May 18, 2016**

\$51.3 million public offering accretively added ~1.9 million shares and working capital for acquisitions.

(Book-Running Manager: ROTH Capital Partners; Co-Manager: Seaport Global Securities)

▶ **May 28, 2015**

\$32.1 million public offering accretively added ~1.6 million shares and working capital for acquisitions.

(Book-Running Manager: ROTH Capital Partners)

▶ **February 5, 2015**

Successful warrant redemption.

NV5 redeemed 99% of outstanding public warrants



NV5 INSIGHTS



NV5

WE CULTIVATE EQUITY PARTNERSHIPS

Partner

We promote NV5 share ownership deep within the organization.

Grow

We motivate acquired firms to organically grow all of our service offerings.

Engage

We stay in direct contact with key employees and offer direct access to ownership and leadership.



SUCCESSFUL COMPANIES CHOOSE NV5 FOR THEIR FUTURE



OPPORTUNITY

We are a Flat Organization
with Upward Mobility.



PARTNERS

A Firm of Inclusion: Our
Employees Succeed as Our
Firm Succeeds.

ENTREPRENEURIAL

Demonstrated Ability for
Continued Growth.



FINANCIAL SUCCESS

Proven Ability to
Achieve Well-Above
Industry Performance.



INDUSTRY OUTLOOK: DEMAND, STABILITY, CONTINUITY



DEMAND

Driven By Population Growth.



LONG-TERM INDUSTRY NEEDS

Resilient Industry.



CONTINUITY

Historic Financial Returns
Since NV5's Inception.



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THANK YOU

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