

INVESTOR PRESENTATION

August 2024





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This presentation includes certain non-GAAP financial measures, including Distributable Earnings. These non-GAAP financial measures should be considered only as supplemental to, and not as superior to, financial measures in accordance with GAAP. Please refer to the Appendix for the most recent GAAP information.



Executive Summary

- Ready Capital ("RC" or the "Company") is a non-bank lender to both investors in and owners of lower-to-middle-market (LMM) commercial real estate (CRE) properties with book value of approximately \$2.4bn
 - All-weather investment strategy as a direct lender and acquirer of loan portfolios, including distressed portfolios
 - \$10.0bn portfolio of more than 6,700 loans diversified across 50 states & Europe with 99% first lien¹
 - Operating companies supported by 567 employees across the Company's 9 offices
 - Externally managed by Waterfall Asset Management, LLC, a leading \$12.8bn² global structured products investment manager with a 19-year track record
 - Structured as a REIT for tax purposes, but with a sizable taxable REIT subsidiary ("TRS") where employees and operations sit
 - This structure provides incremental optionality around dividend policy and retention of earnings over time, providing a path to build capital base
 - We believe our embedded operating companies have franchise value in excess of GAAP book value



Business Overview



Company Overview

Multi-strategy real estate finance company that originates, acquires and services LMM investor and owner occupied commercial real estate loans

LMM Commercial Real Estate

- Acquires and originates LMM loans secured by stabilized or transitional investor properties using multiple loan origination channels; generally held-for-investment or placed into securitizations
- Products: Full project life cycle financing including Construction, Bridge, Fixed Rate/CMBS and Freddie Mac
- Earnings driver: Net interest and servicing income

81% | \$9.5bn Of total assets 70% | \$29mm Of Q2 distributable earnings¹

87%
Of loan portfolio²

91% Allocated equity

Government-Backed Small Business Lending

- Acquires, originates and services owner-occupied loans guaranteed by the SBA under its Section 7(a) loan program and government guaranteed loans focusing on the USDA
- Products: Government-backed Small Business loans and USDA loans
- Earnings driver: Net interest and servicing income and gain on sale

12% | \$1.4bn
Of total assets

24% | \$10mm Of Q2 distributable earnings¹

13%
Of loan portfolio²

6% Allocated equity



A Successful and Proven Asset Manager



19 year Investment record

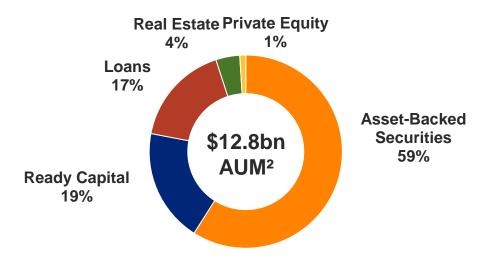
\$12.8bn²

150+
Employees

50+Investment professionals

60+ yearsLeadership team combined experience

WATERFALL ASSETS UNDER MANAGEMENT BY STRATEGY¹



WATERFALL OVERVIEW

- SEC-registered credit investment advisor founded in 2005
- Top global manager with focus on real estate loans & ABS
- Principals were early pioneers of the ABS industry
- Co-founders (Tom Capasse and Jack Ross) started Merrill Lynch ABS business in 1980s
- Ready Capital has the right of first refusal on all LMM CRE loans sourced by Waterfall³

^{1.)} Represents internal company breakdown; 2.) Includes unfunded committed capital; 3.) Waterfall has agreed in the side letter agreement that, for so long as the management agreement is in effect, neither it nor any of its affiliates will (i) sponsor or manage any additional investment vehicle where the Company does not participate as an investor whose primary investment strategy will involve LMM mortgage loans, unless Waterfall obtains the prior approval of a majority of the Company's board of directors (including a majority of its independent directors), or (ii) acquire a portfolio of assets, a majority of which (by value or UPB) are LMM mortgage loans on behalf of another investment vehicle (other than acquisitions of LMM ABS), unless the Company is first offered the investment opportunity and a majority of its board of directors (including a majority of its independent directors) decide not to acquire such assets.



Proven Acquisition and Integration Track Record

Ready Capital is an active acquiror in the multi-strategy real estate finance sector, having completed ten transactions since 2014, including four public company mergers

	Small Business Lending	ZFC TAIS FINANCIAL CORP	OWENS REALTY SOUTHLAST INC.	Might Capital Funding	Anworth Mortga	REDSTONE ge	EMOSAIC REALESTATE INVESTORS	BROADMARK REALTY CAPITA		Funding Circle US
Announcement Date	July 17, 2014	October 31, 2016	November 8, 2018	October 31, 2019	December 7, 2020	August 3, 2021	November 4, 2021	February 27, 2023	June 5, 2024	July 1, 2024
Structure	Acquisition	Reverse Merger	Merger	Acquisition	Merger	Acquisition	Merger	Merger	Acquisition	Acquisition
Industry Subsector	Small Business Lending	Residential Mortgage Banking & Investing	LMM Commercial Real Estate / Investing	Small Business Lending Technology	Residential Mortgage	Multifamily Affordable Housing	Commercial Mortgage	Commercial Mortgage	Small Business Lending / USDA	Small Business Lending
Highlights	 ✓ Provided SBA ownership license ✓ Enabled CRE-secured lending to investors and small businesses 	 ✓ Provided access to public markets ✓ Created a LMM commercial real estate-focused public specialty finance company 	✓ Accelerated growth in LMM commercial real estate ✓ Expanded capital base to over \$750mm¹	 ✓ Increased efficiency and product offerings ✓ Expanded platform to small businesses and improved lending platform efficiency 	✓ Increased scale and liquidity ✓ Enabled efficiencies to support growth into a diversified, industry-leading real estate finance company	 ✓ Increased diversification and growth ✓ Expanded capabilities and demonstrated commitment to affordable housing 	✓ Increased scale and diversification ✓ Expanded capital base to over \$1.8bn¹¹² and expanding platform into construction finance	✓ Synergistic transaction that enhances scale, liquidity, and capabilities ✓ Expanded capital base to \$2.7bn¹	✓ Established presence in USDA lending ✓ Expected to generate over \$300mm of volume annually	 ✓ Increased efficiency and funding solutions ✓ Expanded the automated and tech enabled customer experience



Market Segment Overview



Overview of Key Themes by Market Segment

LMM Commercial Real Estate

- \$5.9tn¹ total CRE market value estimate as of 3/31/2024
- Retrenchment of banks from LMM CRE market provides increased opportunity
- Competition for LMM CRE loan asset acquisitions has been limited due to the portfolio management expertise required to manage these loan assets
- Fragmented LMM CRE loan market provides attractive origination and acquisition opportunities

Government-Backed Small Business Lending

- Government-backed market with \$113bn² in outstanding SBA 7(a) balance
- Only banks and approved non-bank lenders are eligible to originate loans in the SBA 7(a) program
- Highly fragmented market with approximately 25% of banks participating and a small group of non-bank lenders³
- Only 16 non-bank lenders, including Ready Capital, are licensed under the SBA 7(a) program



Full Project Life Cycle Lender With Diverse Set of Solutions

FULL PROJECT LIFE CYCLE LMM COMMERCIAL REAL ESTATE

GOVERNMENT-BACKED SMALL BUSINESS LENDING

Product	Construction	Bridge	Fixed Rate/CMBS	Freddie Mac	Government-backed Small Business loans and USDA loans
Overview	Construction and pre- construction development loans	Short-term financing for the acquisition of investment properties	Financing for the acquisition or refinancing of stabilized commercial properties	Freddie Mac SBL program and loans for affordable housing development	Owner-occupied loans guaranteed by the Small Business Administration and the US Department of Agriculture
Maturity	1–2 years	2–4 years	5–20 years	5–20 years	10–25 years
P&L impact	Net interest margin	from retained loan portfolio sup from Agency	oplemented by gain on sale and s production	servicing income	Revenue from gain on secondary market sale, net interest income and servicing fees
TTM originations (\$mm)¹	\$0	\$355	\$5	\$954	\$805
TTM distributable earnings contribution ^{2,3}	ngs 15% 48%		7%	2%	20%

^{1.)} As of July 31, 2024; 2.) Excludes 8% distributable earnings contribution from "Other" loans and our residential mortgage business 3,) Distributable earnings is a non-GAAP measure, please refer to page 27 for a reconciliation to the nearest GAAP equivalent



Breakdown of Investment Strategy Economics

FULL PROJECT LIFE CYCLE LMM COMMERCIAL REAL ESTATE

GOVERNMENT-BACKED SMALL BUSINESS LENDING

Product	Construction	Bridge	Fixed Rate/CMBS	Freddie Mac	Government-backed Small Business loans and USDA loans
WA coupon	SOFR + 7.75%	SOFR + 4.50%	9.25%	6.50%	11.00%
Fees %	1.00%	1.00%	1.00%	(0.75%)	-
Gain on sale %	-	-	-	1.50%	10.00%
Financing type	Warehouse	Warehouse	Warehouse / securitization	Sale	Warehouse
Financing mechanism	Finance on warehouse	Finance on warehouse until securitized with CLO	Finance on warehouse until securitized with REMIC	Sell <30 days after origination; used to buy the B piece of securitization	Guaranteed piece sold shortly after origination; remaining financed until securitization
Financing cost	SOFR + 3.25%	SOFR + 2.50%	7.25%	N/A	8.00%
Max leverage	75% Loan-to-cost	80% Loan-to-cost	75% Loan-to-value	80% Loan-to-value	_1
Levered yield	22.0%	16.0%	16.0%	-	25.0%



LMM Commercial Real Estate Overview

OVERVIEW

- All weather origination platform with ability to allocate capital across 4 products
- \$18.5bn in originations since the Company's formation in 2013¹
- Current 0.4% LMM CRE loan market share with 1.5% 3-year target
- Conservative approach to credit with focus on high conviction sectors, superior markets and strong sponsors; < 5bps losses incurred on new originations since the company's start
- Supported by 109 staff, including 18 loan officers, with headquarters in New York & Texas and 4 satellite offices

ORIGINATIONS VS ACQUISITIONS

Originations:

- Originate full project life cycle LMM CRE loans
- Sourced through direct / indirect lending relationships with brokers as well as referral programs with servicers

Acquisitions:

- Acquire LMM CRE loans
- Waterfall specializes in acquiring LMM CRE loans sold by banks but also acquires loans from other sources³
- Ready Capital has the right of first refusal on the loans Waterfall sources4

HISTORICAL ORIGINATIONS AND ACQUISITIONS (\$MM)1,2 OriginationsAcquisitions \$5.180 \$660 \$5,272 \$4.520 \$1,683 \$1.373 \$639 \$1,683 \$1.160 \$639 2020 2021 2022 2023 2024 YTD

^{1.)} As of July 31, 2024; 2.) Based on fully committed amounts; 3.) Other sources of LMM CRE loans include special servicers of large balance LMM ABS and CMBS trusts, the FDIC, servicers of non-performing SBA Section 7(a) loans, Community Development Companies originating loans under the SBA 504 program, GSEs and state economic development authorities; 4.) Waterfall has agreed in the side letter agreement that, for so long as the management agreement is in effect, neither it nor any of its affiliates will (i) sponsor or manage any additional investment vehicle where the Company does not participate as an investor whose primary investment strategy will involve LMM CRE loans, unless Waterfall obtains the prior approval of a majority of the Company's board of directors (including a majority of its independent directors), or (ii) acquire a portfolio of assets, a majority of which (by 12 value or UPB) are LMM CRE loans on behalf of another investment vehicle (other than acquisitions of LMM commercial ABS), unless the Company is first offered the investment opportunity and a majority of its board of directors (including a majority of its independent directors) decide not to acquire such assets



LMM Commercial Real Estate Case Studies









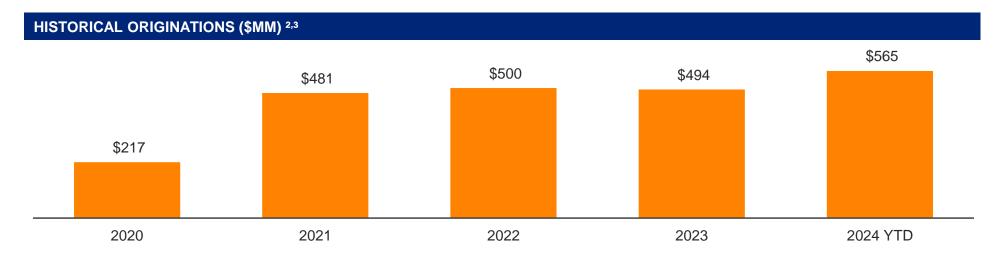
	Construction	Bridge	Non-Agency Fixed Rate	Freddie Mac SBL
Name	The Falls at Crimson Commons	657 Union Blvd	Myrtle Avenue Portfolio Refinance	The Valencia
Location	Mesa, AZ 85209	Totowa, NJ 07512	Ridgeway, NY 11385	Albuquerque, NM 87108
Loan Purpose	Construction	Acquisition & Renovation	Refinance	Refinance
Business	Multifamily	Industrial	Mixed-Use (Multifamily/Retail)	Multifamily
Key terms:				
Loan Amount	\$59,900,000	\$6,700,000	\$8,750,000	\$4,308,000
Pricing Basis	Variable	Variable	Fixed	Fixed
Rate	SOFR + 4.25%	SOFR + 4.75%	8.50%	5.76%
Fees	1.00% orig / 0.25% exit	1.00% orig / 0.50% exit	1.00% orig / 1.00% exit	1.25% Buy-Up Premium
Lien	First	First	First	First
Origination Date	April 2024	March 2024	December 2023	June 2023
Term (Months)	36 (2 x 12 mo extensions)	24 (2 x 12 mo extensions)	36 (+12 mo extension)	84
Amortization (Months)	36 Month IO / 30yr thereafter	24 Month IO / 30yr Thereafter	N/A – Interest-Only	36 Month IO / 360 Thereafter
Loan-to-Value (Stabilized)	73%	54%	59%	63%
Estimated Retained Yield / Gross Fees	16.2%	14.8%	15.0%	NAP



Small Business Lending Overview

OVERVIEW

- A leading provider of capital to small businesses through 7(a) loans and USDA loans
- #1 non-bank and #4 overall 7(a) lender¹
- 1 of 16 non-bank Small Business Administration 7(a) license holders; acquired from CIT in 2014
- 2.1% market share with 3% 3-year target
- 61.5% CAGR² for originations of small business loans since 2015
- Fully integrated with iBusiness, a technology-driven funding platform, allowing Ready Capital to leverage proprietary technology to further increase the efficiency of the existing lending platform
- Supported by 458 staff, including 42 business development officers, with headquarters in New Jersey & Florida and 5 satellite offices





Small Business Lending Case Study



Name: Widow Fletchers, LLC

Location: New Port Richey, FL

Loan Purposes: CRE Purchase, Construction, Working Capital

Business: Restaurant

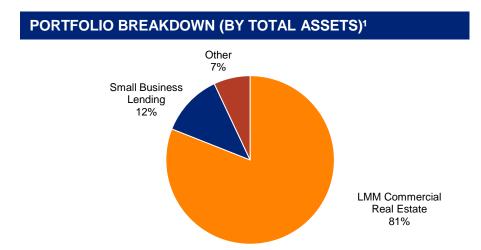
LOAN AMOUNT:	\$3,750,000
PRICING BASIS:	Variable
RATE:	11.50%
GUARANTEE:	75%
SALE PREMIUM:	11.42%
SECURITIZATION ADVANCE RATE:	71.70%
SERVICING STRIP:	1.00%
DEBT COST:	8.59%
LIEN:	1 st and 2 nd
ORIGINATION DATE:	December 2023
TERM (MONTHS):	300
AMORTIZATION (MONTHS):	300
LOAN-TO-VALUE:	45%
PERSONAL GUARANTEE:	Yes
RETAINED YIELD:	18.07%



Key Credit Highlights



Loan Portfolio Composition





PORTFOLIO KEY METRICS³ (\$ in thousands)

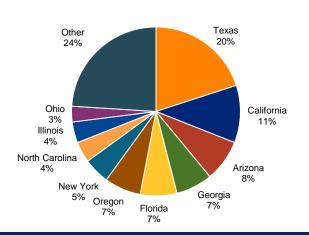
LOAN TYPE	SEGMENT	UPB	CARRYING AMOUNT	WA LTV	WA COUPON	FIXED/FLOAT	60+ DAYS PAST DUE5
Bridge	LMM CRE	\$6,356,801	\$6,203,346	70.3%	9.2%	1.4 / 98.6%	5.8%
Fixed Rate	LMM CRE	\$997,109	\$988,048	59.7%	5.0%	100.0 / 0.0%	3.3%
Construction	LMM CRE	\$1,202,062	\$1,119,875	76.8%	12.5%	51.6 / 48.4%	13.8%
SBA – 7(a)	SBL	\$1,308,300	\$1,289,584	94.6%	10.4%	0.7 / 99.3%	2.1%
Other LMM ⁴	LMM CRE	\$430,554	\$423,794	38.3%	6.7%	32.8 / 67.2%	1.3%
Total		\$10,294,826	\$10,024,647	71.8%	9.2%	18.0 / 82.0%	5.8%

^{1.)} Residential mortgage banking (classified as held for sale) is 3% of total assets and contributed \$6.8M of revenue in Q2 2024; 2.) Based on Distributable Earnings including interest income, accretion of discount, MSR creation, income from unconsolidated joint ventures, realized gains (losses) on loans held for sale, unrealized gains (losses) on loans held for sale and servicing income net of interest expense and amortization of deferred financing costs on an annualized basis; 3.) Includes loans in consolidated VIEs and loans held for sale, at fair value; 4.) Includes Freddie Mac and LMM commercial acquired loans that have nonconforming characteristics for the Fixed rate, Bridge, at Construction classifications due to loan size, rate type, collateral, or borrower criteria; 5.) Calculated based on Carrying Value 6.) RC originated construction portfolio 60+ day delinquencies of 0.0%

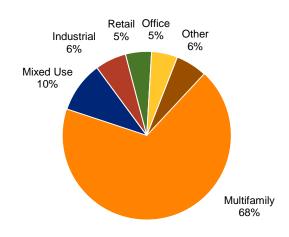


Loan Portfolio Composition (Cont'd)

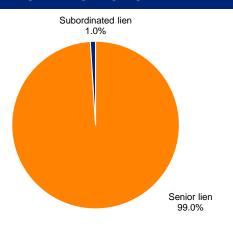
LMM CRE GEOGRAPHIC LOCATION ¹



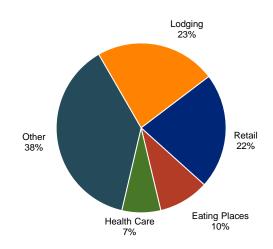
LMM CRE COLLATERAL TYPE ¹



LIEN POSITION OF TOTAL PORTOLIO 1



SMALL BUSINESS LENDING LOAN COLLATERAL TYPE 1



1.) As a percentage of UPB

LMM CRE Loan Portfolio - Migration



CONTRACTUA	AL STATUS ⁽¹⁾		
TOTAL	Q4'23	Q1'24	Q2'24
CURRENT	88.8%	87.8%	92.8%
30+ DAYS PAST DUE	1.7%	2.3%	0.9%
60+ DAYS PAST DUE	9.5%	9.9%	6.3%
RC ORIGINATED	Q4'23	Q1'24	Q2'24
CURRENT	92.1%	89.9%	94.4%
30+ DAYS PAST DUE	1.3%	2.2%	0.4%
60+ DAYS PAST DUE	6.6%	7.9%	5.2%
M&A	Q4'23	Q1'24	Q2'24
CURRENT	62.2%	72.8%	80.7%
30+ DAYS PAST DUE	4.7%	3.1%	4.3%
60+ DAYS PAST DUE	33.1%	24.1%	15.0%
ACCRUAL STA	TUS (1)		
TOTAL	Q4'23	Q1'24	Q2'24
ACCRUAL	93.5%	92.8%	94.3%
NON-ACCRUAL	6.5%	7.2%	5.7%
RC ORIGINATED	Q4'23	Q1'24	Q2'24
ACCRUAL	95.6%	94.2%	95.4%
NON-ACCRUAL	4.4%	5.8%	4.6%
M&A	Q4'23	Q1'24	Q2'24
ACCRUAL	77.0%	82.6%	86.3%
NON-ACCRUAL	23.0%	17.4%	13.7%

RISK RATING	G (1)		
TOTAL	Q4'23	Q1'24	Q2'24
1 & 2	65.6%	67.2%	69.5%
3	19.3%	22.1%	23.9%
4	11.1%	7.6%	3.5%
5	4.0%	3.1%	3.1%
RC ORIGINATED	Q4'23	Q1'24	Q2'24
1 & 2	68.5%	69.7%	71.5%
3	19.1%	20.7%	23.5%
4	10.0%	7.9%	3.1%
5	2.4%	1.7%	1.9%
M&A	Q4'23	Q1'24	Q2'24
1 & 2	42.7%	48.2%	54.4%
3	21.4%	32.4%	27.3%
4	19.5%	5.6%	6.0%
5	16.4%	13.8%	12.3%

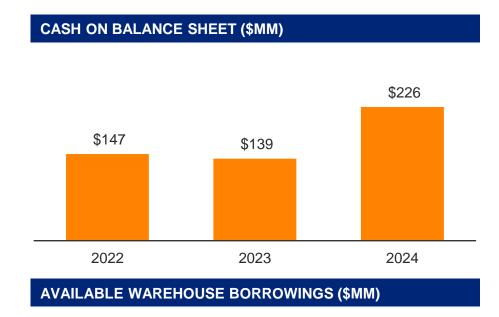
^{1.} Calculated on carrying value

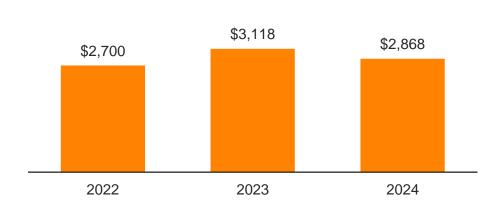


Financial Flexibility

HIGHLIGHTS

- Diversified unencumbered asset pool of \$1.3bn, including \$226mm of unrestricted cash
- 1.7x unencumbered assets to unsecured debt
- \$2.9bn in available warehouse borrowing capacity across 12 counterparties
- Full mark to market liabilities and credit mark to market liabilities represent 22% of total debt
- 90% of corporate debt maturities in 2026 or later based on carrying value

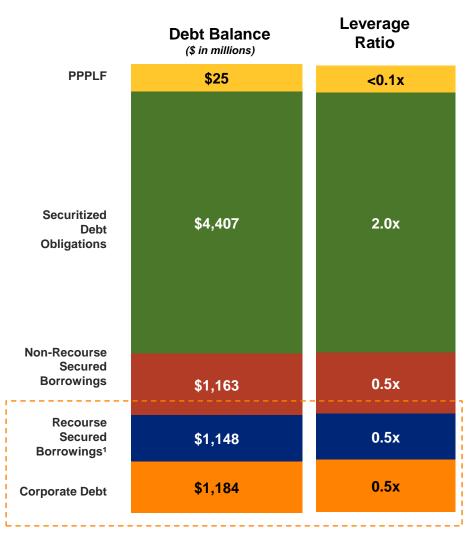






Financial Flexibility (Cont'd)

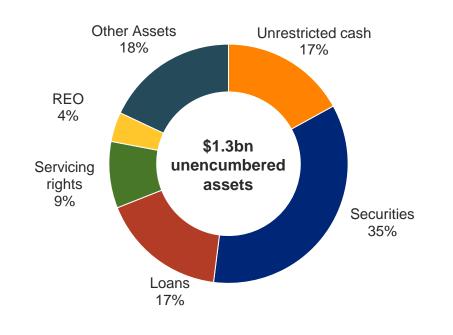
LEVERAGE PROFILE



OVERVIEW

- Total leverage of 3.5x
- Recourse leverage ratio of 1.0x
- 61% of secured borrowings subject to non-recourse or limited recourse terms

UNENCUMBERED ASSET POOL



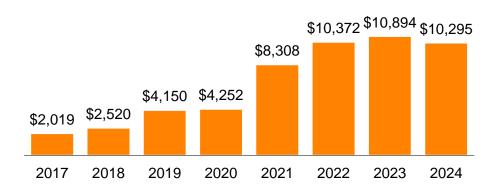
^{1.)} For certain recourse borrowings, includes only the portion of the borrowings that are recourse to the Company



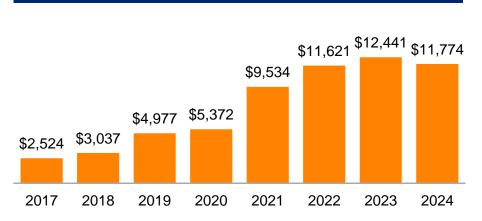
Historical Balance Sheet

- Ready Capital has grown its balance sheet substantially over its history, with its total assets grown at a 27% CAGR from 2017 to June 2024
- Total debt has largely grown in step with the size of the asset base, comprised of a well diversified mix of corporate borrowing and securitizations
- Ready Capital's equity has grown nearly 5x since 2017

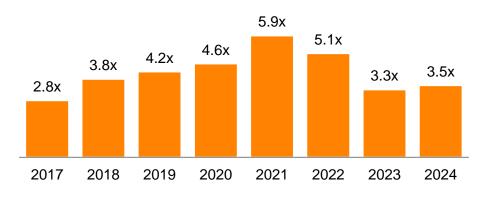




TOTAL ASSETS (\$MM)



LEVERAGE RATIO (DEBT-EQUITY)²



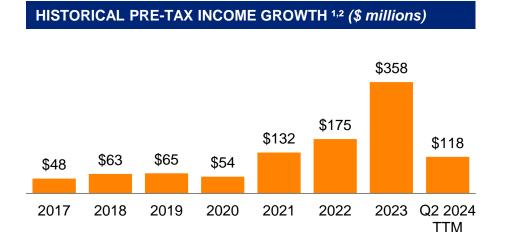
TOTAL STOCKHOLDERS' EQUITY (\$MM)2

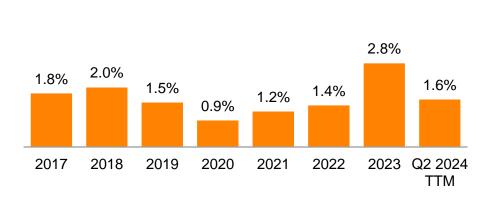




Historical Statement of Operations

- Distributable earnings have grown at a 18% CAGR between 2017 and June 2024¹
- The Company has been able to keep both its earnings to assets and return on equity stable despite challenging economic conditions

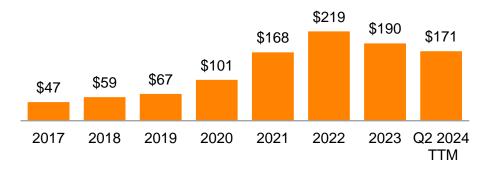


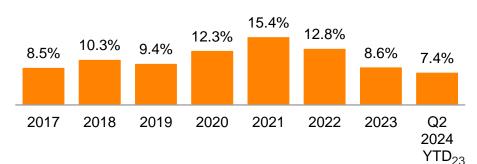


DISTRIBUTABLE EARNINGS³ (\$ millions)

DISTRIBUTABLE RETURN ON EQUITY3 (%)

NET INCOME TO ASSETS 1,2 (%)





^{1.)} Income figures exclude valuation allowance; 2.) Income metrics prior to 2021 include our residential mortgage business; 3.) Distributable earnings and distributable return on equity are non-GAAP measures



APPENDIX

Additional Financial Information



Balance Sheet by Quarter

(in thousands)	6/30/2023	9/30/2023	12/31/2023	3/31/2024	4	6/30/2024
Assets						
Cash and cash equivalents	\$ 197,651	\$ 165,731	\$ 138,532	\$ 166,004	\$	226,286
Restricted cash	29,179	31,498	30,063	24,915		29,971
Loans, net	3,567,588	4,150,251	4,020,160	3,400,481		3,444,879
Loans, held for sale	104,496	74,655	81,599	584,072		532,511
Mortgage-backed securities	33,770	33,339	27,436	29,546		30,174
Investment in unconsolidated joint ventures	122,504	136,113	133,321	132,730		134,602
Derivative instruments	7,492	7,763	2,404	15,448		14,382
Servicing rights	94,893	100,284	102,837	103,555		119,768
Real estate owned, held for sale	251,325	281,941	252,949	239,874		187,883
Other assets	218,133	246,164	300,175	315,772		379,413
Assets of consolidated VIEs	7,207,426	7,080,266	6,897,145	6,591,834		6,250,570
Assets held for sale	453,978	433,283	454,596	439,301		423,894
Total Assets	\$ 12,383,046	\$ 12,799,433	\$ 12,441,217	\$ 12,043,532	\$	11,774,333
Liabilities						
Secured borrowings	2,166,791	2,175,345	2,102,075	2,198,272		2,311,969
Securitized debt obligations of consolidated VIEs, net	5,395,361	5,264,037	5,068,453	4,769,057		4,407,241
Convertible notes, net	114,942	_	_	_		_
Senior secured notes and Corporate debt, net	1,106,909	1,108,512	1,110,035	1,111,654		1,184,311
Guaranteed loan financing	226,084	886,916	844,540	814,784		782,345
Contingent consideration	15,566	13,408	7,628	_		3,926
Derivative instruments	2,261	_	212	593		2,638
Dividends payable	26,381	64,777	54,289	53,908		53,119
Loan participations sold	54,461	57,465	62,944	73,749		89,532
Due to third parties	4,467	2,436	3,641	3,401		1,995
Accounts payable and other accrued liabilities	148,540	156,863	207,481	193,896		204,766
Liabilities held for sale	299,022	293,561	333,157	315,975		332,265
Total Liabilities	\$ 9,671,623	\$ 10,099,653	\$ 9,794,455	\$ 9,535,289	\$	9,374,107
Preferred stock Series C	8,361	8,361	8,361	8,361		8,361
Stockholders' Equity						
Preferred stock	111,378	111,378	111,378	111,378		111,378
Common stock	17	17	17	17		17
Additional paid-in capital	2,313,849	2,318,109	2,321,989	2,307,303		2,287,684
Retained earnings (deficit)	187,139	168,539	124,413	(3,546)		(92,319)
Accumulated other comprehensive loss	(9,281)	(5,928)	(17,860)	(12,335)		(13,880)
Total Ready Capital Corporation equity	2,603,102	2,592,115	2,539,937	2,402,817		2,292,880
Non-controlling interests	99,960	99,304	98,464	97,065		98,985
Total Stockholders' Equity	\$ 2,703,062	\$ 2,691,419	\$ 2,638,401	\$ 2,499,882	\$	2,391,865
Total Liabilities, Redeemable Preferred Stock, and Stockholders' Equity	\$ 12,383,046	\$ 12,799,433	\$ 12,441,217	\$ 12,043,532	\$	11,774,333
Adjusted Book Value per Share	\$ 14.52	\$ 14.42	\$ 14.10	\$ 13.44	\$	12.97



Statement of Income by Quarter

(In thousands, except share data)		Q2 2023		Q3 2023		Q4 2023		Q1 2024		Q2 2024
Interest income	\$	231,004	\$	248,711	\$	250,130	\$	232,354	\$	234,119
Interest expense		(170,221)		(189,788)		(197,591)		(183,805)		(183,167)
Net interest income before (provision for) recovery of loan losses	\$	60,783	\$	58,923	\$	52,539	\$	48,549	\$	50,952
Recovery of (provision for) loan losses		(19,427)		12,151		(6,688)		26,544		18,871
Net interest income after (provision for) recovery of loan losses	\$	41,356	\$	71,074	\$	45,851	\$	75,093	\$	69,823
Non-interest income										
Net realized gain (loss) on financial instruments and real estate owned	\$	23,878	\$	14,402	\$	15,153	\$	18,868	\$	7,250
Net unrealized gain (loss) on financial instruments		(1,411)		15,121		1,643		4,632		(1,357)
Valuation allowance, loans held for sale		_		_		_		(146,180)		(80,987)
Servicing income, net of amortization and impairment		5,039		6,867		4,613		3,758		3,271
Income (loss) on unconsolidated joint ventures		33		56		(1,650)		468		1,139
Gain (loss) on bargain purchase		229,894		(14,862)		(7,060)		_		(18,306)
Other income		18,632		19,176		47,315		15,826		6,597
Total non-interest income (expense)	\$	276,065	\$	40,760	\$	60,014	\$	(102,628)	\$	(82,393)
Non-interest expense										
Employee compensation and benefits	\$	(22,414)	\$	(19,979)	\$	(19,410)	\$	(18,414)	\$	(17,799)
Allocated employee compensation and benefits from related party		(2,500)		(3,001)		(3,010)		(2,500)		(3,000)
Professional fees		(5,533)		(7,666)		(15,997)		(7,065)		(6,033)
Management fees – related party		(5,760)		(7,229)		(7,035)		(6,648)		(6,198)
Incentive fees – related party		(71)		_		_		_		_
Loan servicing expense		(10,894)		(12,541)		(9,221)		(12,794)		(11,012)
Transaction related expenses		(13,966)		(2,329)		(576)		(650)		(1,592)
Other operating expenses		(9,557)		(12,760)		(24,806)		(30,187)		(21,802)
Total non-interest expense	\$	(70,695)	\$	(65,505)	\$	(80,055)	\$	(78,258)	\$	(67,436)
Income (loss) from continuing operations before benefit (provision) for income taxes	\$	246,726	\$	46,329	\$	25,810	\$	(105,793)	\$	(80,006)
Income tax benefit (provision)		(2,194)		(2,808)		(1,236)		30,211		48,579
Net income (loss) from continuing operations	\$	244,532	\$	43,521	\$	24,574	\$	(75,582)	\$	(31,427)
Discontinued operations										
Income (loss) from discontinued operations before benefit (provision) for income taxes	\$	11,788	\$	4,877	\$	(18,258)	\$	1,887	\$	(3,699)
Income tax benefit (provision)		(2,947)		(1,219)		4,565		(472)		925
Net income (loss) from discontinued operations	\$	8,841	\$	3,658	\$	(13,693)	\$	1,415	\$	(2,774)
Net income (loss)	\$	253,373	\$	47,179	\$	10,881	\$	(74,167)	\$	(34,201)
Less: Dividends on preferred stock		2,000		1,999		1,999		1,999		1,999
Less: Net income attributable to non-controlling interest		4,490		1,517		1,118		117		1,820
Net income (loss) attributable to Ready Capital Corporation	\$	246,883	\$	43,663	\$	7,764	\$	(76,283)	\$	(38,020)
Earnings per common share from continuing operations - basic	\$	1.80	\$	0.23	\$	0.12	\$	(0.45)	\$	(0.21)
Earnings per common share from discontinued operations - basic	\$	0.07	\$	0.02	\$	(80.0)	\$	0.01	\$	(0.02)
Earnings per common share from continuing operations - diluted	\$	1.70	\$	0.23	\$	0.12	\$	(0.45)	\$	(0.21)
Earnings per common share from discontinued operations - diluted	\$	0.06		0.02		(0.08)		0.01		(0.02)
Weighted-average shares outstanding - Basic	•	131,651,125		171,973,933	•	172,116,989	•	172,032,866	•	168,653,741
Weighted-average shares outstanding - Diluted		141,583,837		174,440,869		173,957,731		173,104,415		169,863,975
Dividends declared per share of common stock	\$	0.40	\$	0.36	\$	0.30	\$	0.30	\$	0.30
	•		•		•	2,00			•	



Distributable Earnings Reconciliation by Quarter

(In thousands, except share data)	Q2 2023	Q3 2023	Q4 2023	Q1 2024	Q2 2024
Net Income (loss)	\$ 253,373	\$ 47,179	\$ 10,881	\$ (74,167)	\$ (34,201)
Reconciling items:					
Unrealized (gain) loss on MSR - discontinued operations	\$ (8,818)	\$ (2,563)	\$ 20,715	\$ _	\$ 7,219
Unrealized (gain) loss on joint ventures	_	_	2,214	(35)	(626)
Unrealized loss on foreign exchange hedges	_	_	1,582	_	_
Increase (decrease) in CECL reserve	19,410	(12,151)	3,195	(32,181)	(24,574)
Increase in valuation allowance	_	_	_	146,180	80,987
Non-recurring REO impairment	_	_	<u> </u>	15,512	8,474
Non-cash compensation	2,062	2,275	1,360	1,877	1,891
Merger transaction costs and other non-recurring expenses	14,177	2,536	7,361	1,931	4,852
Bargain purchase (gain) loss	(229,894)	14,862	7,060	_	18,306
Realized losses on sale of investments	_	_	<u> </u>	_	22,355
Total reconciling items	\$ (203,063)	\$ 4,959	\$ 43,397	\$ 133,284	\$ 118,884
Income tax adjustments	973	26	(5,754)	(5,141)	(47,799)
Distributable earnings before realized losses	\$ 51,283	\$ 52,164	\$ 48,524	\$ 53,976	\$ 36,884
Realized losses on sale of investments, net of tax	_	_	_	_	(20,253)
Distributable earnings	\$ 51,283	\$ 52,164	\$ 48,524	\$ 53,976	\$ 16,631
Less: Distributable earnings attributable to non-controlling interests	\$ 2,035	\$ 1,566	\$ 1,358	\$ 1,108	\$ 2,206
Less: Income attributable to participating shares	373	335	207	336	302
Less: Dividends on preferred stock	2,000	1,999	1,999	1,999	1,999
Distributable earnings attributable to Common Stockholders	\$ 46,875	\$ 48,264	\$ 44,960	\$ 50,533	\$ 12,124
Distributable earnings before realized losses on investments, net					
of tax per common share - basic	\$ 0.36	\$ 0.28	\$ 0.26	\$ 0.29	\$ 0.19
Distributable earnings per common share - basic	\$ 0.36	\$ 0.28	\$ 0.26	\$ 0.29	\$ 0.07
Weighted average common shares outstanding	131,651,125	171,973,933	172,116,989	172,032,866	168,653,741

The Company believes that this non-U.S. GAAP financial information, in addition to the related U.S. GAAP measures, provides investors greater transparency into the information used by management in its financial and operational decision-making, including the determination of dividends. However, because Distributable Earnings is an incomplete measure of the Company's financial performance and involves differences from net income computed in accordance with U.S. GAAP, it should be considered along with, but not as an alternative to, the Company's net income computed in accordance with U.S. GAAP as a measure of the Company's financial performance. In addition, because not all companies use identical calculations, the Company's presentation of Distributable Earnings may not be comparable to other similarly-titled measures of other companies.

We calculate Distributable earnings as GAAP net income (loss) excluding the following:

) any unrealized gains or losses on certain MBS not retained by us as part of our loan origination businesses

ii) any realized gains or losses on sales of certain MBS

iii) any unrealized gains or losses on Residential MSRs from discontinued operations

iv) any unrealized change in current expected credit loss reserve and valuation allowances

v) any unrealized gains or losses on de-designated cash flow hedges

vi) any unrealized gains or losses on foreign exchange hedges

vii) any unrealized gains or losses on certain unconsolidated joint ventures

viii) any non-cash compensation expense related to stock-based incentive plan

ix) one-time non-recurring gains or losses, such as gains or losses on discontinued operations, bargain purchase gains, or merger related expenses

In calculating Distributable Earnings, Net Income (in accordance with U.S. GAAP) is adjusted to exclude unrealized gains and losses on MBS acquired by the Company in the secondary market but is not adjusted to exclude unrealized gains and losses on MBS retained by Ready Capital as part of its loan origination businesses, where the Company transfers originated loans into an MBS securitization and the Company retains an interest in the securitization. In calculating Distributable Earnings, the Company does not adjust Net Income (in accordance with U.S. GAAP) to take into account unrealized gains and losses on MBS retained by us as part of the loan origination businesses because the unrealized gains and losses that are generated in the loan origination and securitization process are considered to be a fundamental part of this business and an indicator of the ongoing performance and credit quality of the Company's historical loan originations. In calculating Distributable Earnings, Net Income (in accordance with U.S. GAAP) is adjusted to exclude realized gains and losses on certain MBS securities considered to be non-distributable. Certain MBS positions are considered to be non-distributable due to a variety of reasons which may include collateral type, duration, and size.

In addition, in calculating Distributable Earnings, Net Income (in accordance with U.S. GAAP) is adjusted to exclude unrealized gains or losses on residential MSRs, held at fair value from discontinued operations. In calculating Distributable Earnings, the Company does not exclude realized gains or losses on either commercial MSRs as servicing income is a fundamental part of Ready Capital's business and is an indicator of the ongoing performance.

To qualify as a REIT, the Company must distribute to its stockholders each calendar year at least 90% of its REIT taxable income (including certain items of non-cash income), determined without regard to the deduction for dividends paid and excluding net capital gain. There are certain items, including net income generated from the creation of MSRs, that are included in distributable earnings but are not included in the calculation of the current year's taxable income. These differences may result in certain items that are recognized in the current period's calculation of distributable earnings not being included in taxable income, and thus not subject to the REIT dividend distribution requirement until future years.