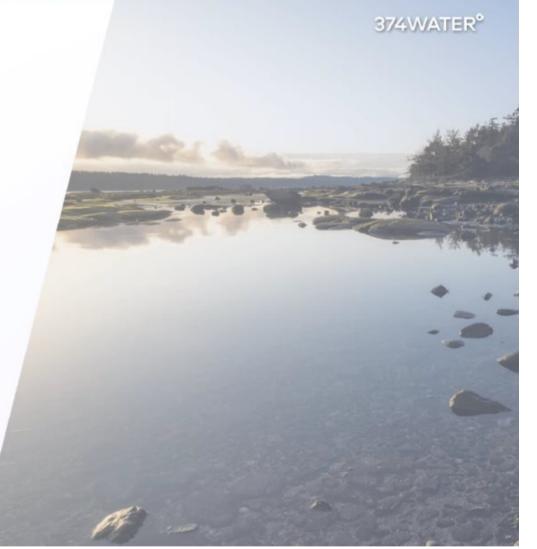


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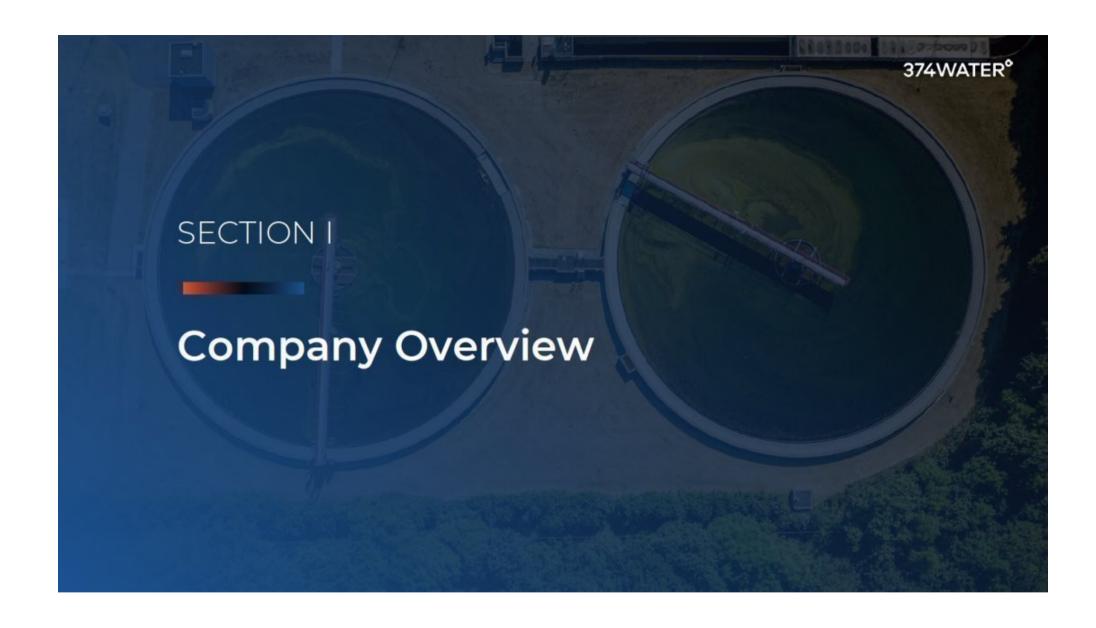
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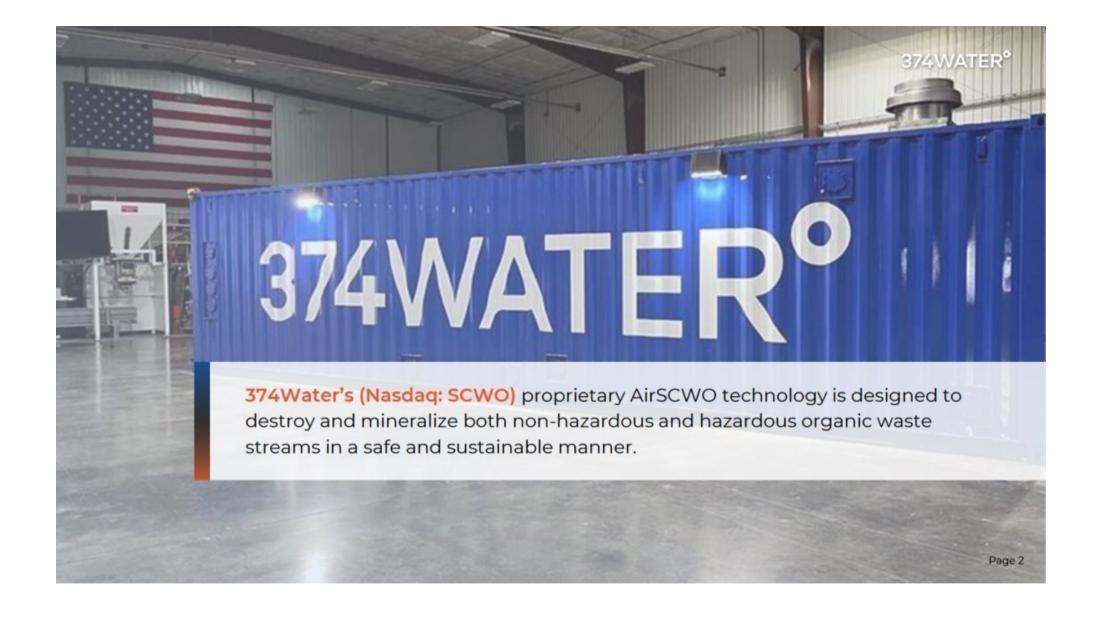


### 374WATER°

### Forward Looking Statement

This presentation and various remarks we make during this presentation contain "forward-looking statements" of 374Water Inc. ("374Water." "the Company." "we." "our" or "us"), which include information relating to future events, future financial performance, strategies, expectations, competitive environment and regulation, including statements relating to the design, development and commercialization goals of the Company's AirSCWO technology, projected timing for demonstration of the Company's various AirSCWO Systems, the assessment of the Company's market opportunities, the Company's planned focus areas, our assessment of the regulatory landscape and its impact on demand for the Company's products, our plans and anticipated timing for the relocation of some of our manufacturing facilities, expansion of our R&D&E facility and its anticipated benefits, and the anticipated benefits of our Lab expansion. Words such as "may," "should," "could," "would," "predict," "potential," "continue," "expect," "anticipate," "future," "intend," "plan," "believe," "estimate," and similar expressions, as well as statements in future tense, identify forward-looking statements. Forward-looking statements should not be read as a guarantee of future performance or results and may not be accurate indications of when such performance or results will actually be achieved. Forward-looking statements are based on information we have when those statements are made or our management's good faith belief as of that time with respect to future events and are subject to risks and uncertainties that could cause actual performance or results to differ materially from those expressed in or suggested by the forward-looking statements. Important factors that could cause such differences include, but are not limited to: inadequate capital: inadequate or an inability to raise sufficient capital to execute our business plan; our ability to comply with current good manufacturing practices; loss or retirement of key executives; our plans to make significant additional outlays of working capital before we expect to generate significant revenues and the uncertainty regarding when we will begin to generate significant revenues, if we are able to do so; adverse economic conditions and/or intense competition; loss of a key customer or supplier; entry of new competitors; adverse federal, state and local government regulation; technological obsolescence of our manufacturing process and equipment; technical problems with our research and products; risks of mergers and acquisitions including the time and cost of implementing transactions and the potential failure to achieve expected gains, revenue growth or expense savings; price increases for supplies and components; and the inability to carry out our business plans. The forward-looking statements contained in this presentation are expressly qualified in their entirety by this cautionary statement. We do not undertake any obligation to publicly update any forward-looking statement to reflect events or circumstances after the date on which any such statement is made or to reflect the occurrence of unanticipated events. There may be other factors that may cause our actual results to differ materially from the forward-looking statements, including factors discussed in our most recent Annual Report on Form 10-K, our Quarterly Reports on Form 10-O and our Current Reports on Form 8-K. Please refer to the SEC's website at www.sec.gov where you can review those documents. No assurance can be given that any goal or plan set forth in any forward-looking statement can or will be achieved, and readers are cautioned not to place undue reliance on such statements which speak only as of the date they are made. We do not undertake any obligation to update or release any revisions to any forward-looking statement or to report any events or circumstances after the date of this information statement or to reflect the occurrence of unanticipated events, except as required by law. This presentation does not constitute an offer to sell or the solicitation of an offer to buy any of our securities. Any public offering of securities will only be made pursuant to a registration statement (including a base prospectus) and prospectus filed with the SEC and available on its website free of charge. Before you invest, you should read the base prospectus in the registration statement, the related prospectus supplement and the documents incorporated by reference in each item of them for more complete information about the Company and any potential offering.





### 374Water's AirSCWO System seeks to solve the World's Toughest Organic Waste Issues

374Water's proprietary AirSCWO System is designed to destroy nonhazardous and hazardous organic wastes and in the process produce safe dischargeable water streams, safe mineral effluent, safe vent gas, and recoverable heat energy.

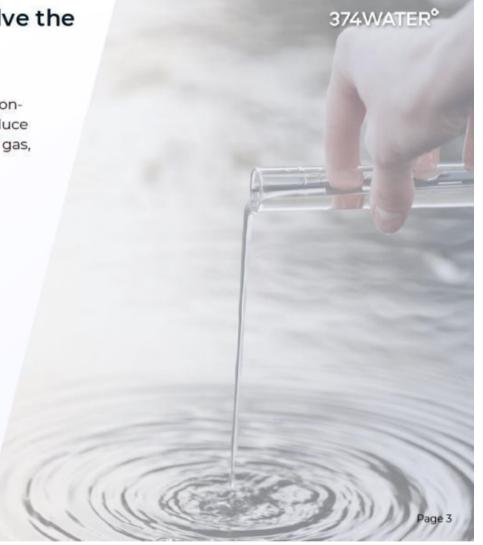
### TRADITIONAL WASTE STREAMS

- Biosolids
- Landfill Leachates
- Oily Sludges
- Military non-haz and haz wastes
- Any organic industrial waste stream

### EMERGING CONTAMINANTS <sup>1</sup>

- PFAS "Forever Chemicals"
   Concentrates
- Pesticides
- Pharmaceuticals
- Microplastics

<sup>1</sup> EPA & CERCLA driving stricter regulations due to their widespread detection and harmful physiological effects.



### **History of 374Water**

### 374WATER°

### 2011-2018

Initial funding from Bill & Melinda Gates Foundation to begin developing our technology

Gen 1 commercial-scale technology developed at Duke

374Water formed, Duke technology spinout

### 2021

Merrell Bros becomes development and manufacturing partner

374 Water goes public through merger with PowerVerde Inc

### 2022

Company listed on Nasdaq (Ticker: SCWO)

Agreement to sell first commercial AirSCWO unit to OC Sanitation District

### 2023

Company joins Russell 3000®

FY23 NDAA SCWO guidance

Selected for tests with Army, Navy, Air Force and OSD/DIU

Selected for onsite demonstration at Orlando, FL and St. Cloud, MN

### 2024

Chris Gannon appointed CEO

Leadership team expansion planned

Planned AirSCWO System deployment for municipal and federal government demonstrations

Structured technology development process implemented to accelerate AirSCWO commercialization timeline

Engineering, field, and manufacturing teams to be expanded

R&D&E, Manufacturing, and Lab facilities to be expanded

Partnerships with national entrenched non-haz and haz TSDF waste disposal facilities to be negotiated

Development begins for Modular AirSCWO Systems across markets

SCWO identified as an emerging technology in EPA's 2024 Interim PFAS Destruction Guidance

Industrial market segment planned expansion

















































### 374WATER°

### AirSCWO Systems

374Water is developing AirSCWO Systems to meet the various destruction capacity needs of the Municipal, Federal, and Industrial markets. The Company is currently focused on developing and eventually commercializing our Small and Medium Capacity Systems.

### SMALL SYSTEM



### Capacity

 0.25 to 0.5 MGD WW facility 1 metric ton/day @2.7 MJ/kg

### **Highly Mobile**

- Rapid deployment
- Fully staffed
- Cost effective

### Markets Served

- Federal and Municipal - site clean up
- Industrial emergency services

### **Timeline**

Targeted 2H2024 into 2025

### **MEDIUM SYSTEM**



### Capacity

0.5 to 1.5 MGD WW facility
 6 metric ton/day @2.7 MJ/kg

### Mobile

- Decentralized system for onsite service
- On-site destruction services

### Markets Served

- Federal concentrate destruction
- Industrial and Municipal small wastewater plants and most potable water treatment

### **Timeline**

 Current development focus, demonstrations targeted 2H2024 into 2025

### LARGE SYSTEM



### Capacity

4 to 6 MGD WW facility
 30 metric ton/day @2.7 MJ/kg

### Semi-Permanent

- Regional destruction services
- Service TSDF and landfills

### Markets Served

- Industrial serves majority of industries
- Municipal serves majority of wastewater facilities

### **Timeline**

2025 development

### X-LARGE SYSTEM



### Capacity

20 to 40 MGD WW facility
 100 metric ton/day @2.7 MJ/kg

### Building/Infrastructure

- Permanent installation at large or regional facilities
- Centralized operations allow for economies of scale

### Markets Served

- Large-scale Industrial food and bev. chemical manufacturing
- Large-scale Municipal

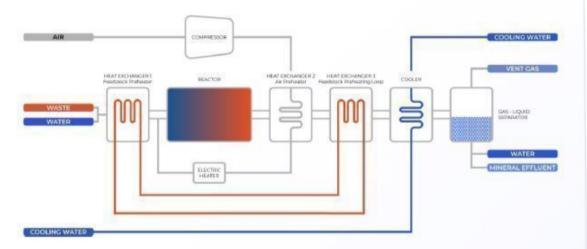
### Timeline

 Bespoke, to be developed based on customer orders

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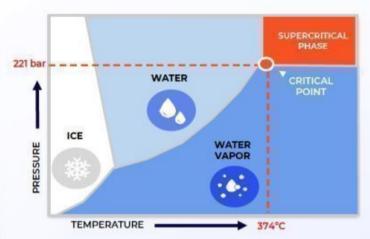
What Is AirSCWO? 374WATER°

### AirSCWO Process Flow Diagram



**AirSCWO** harnesses the power of SCWO to destroy organic waste streams resulting in clean mineral water, effluent and recoverable heat energy. AirSCWO eliminates recalcitrant wastes like PFAS in the SCWO process without creating waste byproducts.

### Supercritical Water Oxidation (SCWO)



Supercritical Water Oxidation (SCWO) is a physical-thermal process powered by air and water above its critical point (374°C and 221 bar) that yields a highly effective oxidation reaction that eliminates organic compounds.

### **Global Market Opportunity**

### 374WATER°

The Municipal, Federal, and Industrial markets seek alternatives to existing waste treatment technologies which are considered inadequate as they primarily transform, transport, or condense waste streams instead of destroying them. These include: Combustion/Incineration, Digestion (Anaerobic and Aerobic), Biosolid Land Application, Landfill, Deep Well Injection, and Storage (deferred liability).

Recent regulatory requirements (e.g. drinking water and CERCLA) are focused on eliminating existing and emerging contaminants. These changes are expected to further fuel demand for waste destruction technologies.

374Water's proprietary AirSCWO waste destruction technology addresses both traditional waste streams and emerging contaminants across all three major waste verticals with an overall global market of \$250BN.



### MUNICIPAL

- Biosolids
- Landfill Leachates
- PFAS in US Drinking Water
- Firefighting Foam (AFFF)



### FEDERAL & PRIME CONTRACTOR

- PFAS Concentrates "Forever Chemicals" (AFFF, GAC, IX, FF)
- Mfg & Disposal (Ammo, Chem, Demilitary, Narco, Bio, Medical)
- Biosolids
- POL (Petroleum, Oil, Lubricants)
- Special Projects (Radiological Organics, Special Ops, etc.)



### INDUSTRIAL &

- Oil & Gas
- Chemical/Petro/Pesticides
- Pharmaceutical
- Automotive & Aerospace
- Electronics & Semiconductors
- Pulp & Paper
- Healthcare & Medical
- Food & Beverage

### **Select Contracted Projects**

374Water has multiple contracts in place for equipment sales, demonstrations, and testing.

### **FEDERAL GOVERNMENT & PRIME CONTRACTORS**























### MUNICIPAL









### INDUSTRIAL / CORPORATE







### Customer Contracts to Showcase Technology Flexibility



- Orange county Sanitation District (CA) and City of Orlando (FL) for biosolids
- Army, Navy, Air Force & Defense Innovation unit for PFAS concentrates
- Landfill leachate with national landfill companies representing 600+ sites



### Expand Technical Application of AIRSCWO

- Modularize AirSCWO system to be easily configured for various applications and waste streams
- Execute commercial tests for pipeline customers and demonstrate effectiveness of AirSCWO for all applicable organic wastes



### Secure Strategic Permitted Disposal Facility Partners

 Secure strategic partnerships with national network of permitted facilities (TSDFs) to offer destruction as service to government and industrial customers creating recurring revenues



### Expand Engineering & Manufacturing Capabilities

- Accelerate technology innovation
- Transition to dedicated manufacturing and testing facility
- Expand internal design and engineering team
- Expand field service engineering team

### Investment Thesis | Solution for an Unaddressed Emerging Market

374WATER°

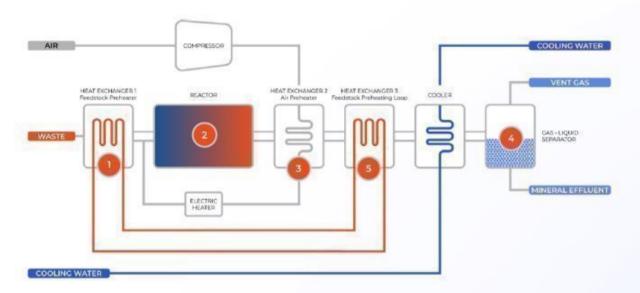


Large and Growing Market Opportunity to leverage cleantech destruction technologies to augment or replace antiquated and less effective, conventional solutions.



### What Is AirSCWO?

### 374Water's Continuous AirSCWO Process Flow Diagram



Supercritical Water Oxidation (SCWO) is a physical-thermal process powered by air and water above its critical point (374°C and 221 bar) that yields a highly effective oxidation reaction that eliminates organic compounds.

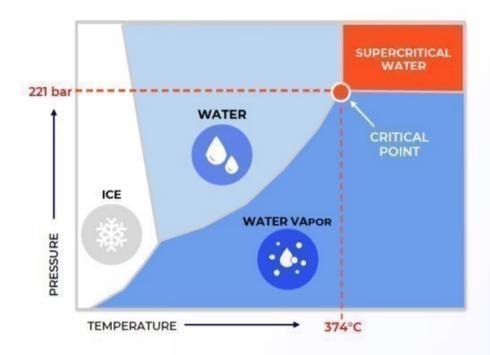
AirSCWO is designed to harness the power of SCWO to eliminate/destroy the organic waste resulting in clean mineral water, effluent and heat, while eliminating recalcitrant wastes like PFAS in the process without creating waste byproducts.

### 374WATER°

- Liquid wastes and compressed ambient air heated towards 374°C
- 2. Waste oxidizes in reactor at P>221 bar and T > 374°C
- Gasses, liquids, and solids (minerals) are separated by changing pressure and temperature
- 4. The energy within the vent gasses (CO2, and N2) is recovered to optimize energy consumption.
- 5. Heat is recycled to the front of the process, enabling economic operation amidst large quantities of heat and pressure

### Why Supercritical Water?

### 374WATER°



### LIQUID WATER

- Most gases (e.g., O<sub>2</sub>) have a low solubility
- Inorganic salts readily dissolve & dissociate
- (Most) Organic compounds (i.e. has C) do not dissolve

### SUPERCRITICAL WATER

- Transports like gas, dissolves like liquid
- Gases (e.g., O<sub>2</sub>) are highly soluble
- Inorganic salts precipitate
- Organic compounds (i.e. has C) readily dissolve & dissociate

Source: Public Domain, enviro.wiki (log scale)

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### Materials Destroyed by AirSCWO

374Water's continuous flow AirSCWO System has successfully destroyed a wide range of organic wastes reaching non detect or below EPA required levels. These organic wastes include:





### 374Water addresses both traditional waste streams and emerging contaminants across all three major waste verticals with an overall global market of \$250BN<sup>1</sup>

- The Municipal, Federal, and Industrial markets are seeking alternatives to existing waste treatment technologies, which are
  considered inadequate as they primarily transform or condense waste streams instead of destroying them.
- Existing waste management solutions and their drawbacks include:
  - Combustion/Incineration: Partial destruction of waste stream, air pollution issues with PFAS and other contaminants emitted into environment.
  - Digestion (Anaerobic and Aerobic): Partial destruction of waste stream, air pollution issues.
  - Biosolid land application: Becoming less viable due to state and federal regulations and PFAS contamination concerns. Composting also not ideal because of PFAS contamination, method poses environmental and health risks when used in agriculture.
  - Landfill: Storage technique, capacity and willingness to accept waste limited. Environmental contamination risk
  - Deep well injection: Storage technique, no waste destruction, EPA evaluating viability of continued injection.
  - Storage (deferred liability): Storage of AFFF, munition and radioactive wastes increases cost, no waste destruction.
     Deferred liability growing each year.
- The failure to fully eliminate/destroy waste poses significant environmental and health risks, as harmful contaminants continue to persist and accumulate, jeopardizing ecosystems and public health.
- 374Water's commercial-scale AirSCWO system is a leading emerging technology for organic waste destruction.

**Global** water and wastewater treatment market was valued at \$302BN U.S. dollars in 2022. The market is projected to reach a value of approximately **\$540BN** by 2030.

- U.S. water and wastewater treatment market is expected to grow from \$113BN in 2023 to \$179BN by 2030.
- The AWWA estimates that \$3.8BN per year will be needed to meet new PFAS standards in U.S. drinking water. Additionally, the US EPA estimates annual cost for wastewater sludge treatment, using prevailing technology, cost up to \$10.3BN.
- Landfill leachate annual market for destruction is upwards of \$1.2BN per year









Spent Ion Exchange Resin



Spent Granular Activated Carbon



Landfill Leachate

Federal Opportunity 374WATER°

**US Government** spends over \$15BN on waste management annually.

- DoD, PFAS Concentrates "Forever Chemicals" are a \$250BN cleanup opportunity according to industry experts. One base, Pease AFB (NH), out of 715 sites identified has been appropriated \$400M for cleanup. Incineration banned for DoD and Deep Well banned in first Army contract
- DoD Non-PFAS opportunities include Manufacturing & Disposal (Ammunition, Chemical, Chemical Demilitarization, Narcotics, BioDefense, Medical), POL (Petroleum, Oil, Lubricants), Special Projects (Special Operations, etc), Biosolids
- DoE has an \$8BN waste budget driven by radioactive waste streams, and is evaluating its ~50 sites for PFAS remediation
- DoT and FAA eliminating fire fighting infrastructure at ~150 US airports.
- 374Water has successfully advocated with US Members of Congress and relevant Congressional committees to have:
  - U.S. government agencies use SCWO technology
  - Explicit language in the National Defense Authorization Act directing the DoD to test SCWO
  - These actions have led to multiple partnerships and direct engagement with EPA and other regulatory agencies, and DoD / DoE officials.



Global industrial waste management market is estimated at \$1.0TN per year, while the U.S. industrial waste management market is estimated at \$80BN per year.

- Techniques such as filtration and adsorption remove PFAS from media but require further disposal or treatment; Supercritical Water Oxidation completely destroys PFAS, eliminating contamination risks.
- Numerous lawsuits nationwide hold companies accountable for PFAS contamination, leading to risk of significant financial penalties. Compliance with stringent regulations and cleanup efforts are likely to measure in the hundreds of billions.



### The Regulatory Environment is Poised to Accelerate Demand

### 374WATER°

### US LEADING ADVANCED NATIONS

### EU POTENTIAL LEAPFROG

Stringent Federal Regulations on PFAS in Drinking Water

The Biden administration has set the first national limits on PFAS in US drinking water, requiring utilities to reduce levels to the lowest detectable limits. This is expected to affect thousands of water systems nationwide and

\$10BN in federal funds are available to water utilities from the Bipartisan Infrastructure Law and compliance is expected to cost about \$1.5BN annually upon implementation.

prevent nearly 10,000 deaths

annually.

Financial and Legal Implications – Industry is Preparing

Manufacturers like 3M, DuPont, Chemours, BASF, Solvay, etc. have already lost tens of billions of dollars in lawsuits. Akin to 3M's \$800m East Metro settlement, funds will be partially used for remediation.

National engineering and environmental consultants have all established PFAS practices (Jacobs, AECOM, etc) as well as national law firms (Kirkland & Ellis, Arnold & Porter, etc). CERCLA (Superfund)
Designation & New
Manufacturer
Requirements

The April 2024 designation of PFOA and PFOS as hazardous substances under the Superfund law allows EPA to focus enforcement on parties who significantly contributed to the release of PFAS into the environment, which is expected to lead to significant financial liabilities.

Starting in November 2024, the EPA will require one-time retroactive reporting on PFAS for products sold in the USA from 2011-2022. State-Level Regulatory Initiatives

States like Maine, Minnesota, Michigan, California, and Washington introduced PFAS regulations, including reporting requirements, bans on PFAS in certain products, cleanup directives, and AFFF take-back and replacement programs adding layers of regulation and compliance for manufacturers and utilities.

State regulators are lobbying Congress for significant federal funding to address PFAS. Potential Full Ban, Water Quality Regulations, & Sector Specific

Restrictions

The EU and in particular

Germany, Norway, Sweden, and the Netherlands are considering a full ban of all versions of PFAS.

The European Commission has revised the Wastewater Treatment Directive to enhance the removal of PFAS from urban wastewater. The directive applies "polluter pays" principle.

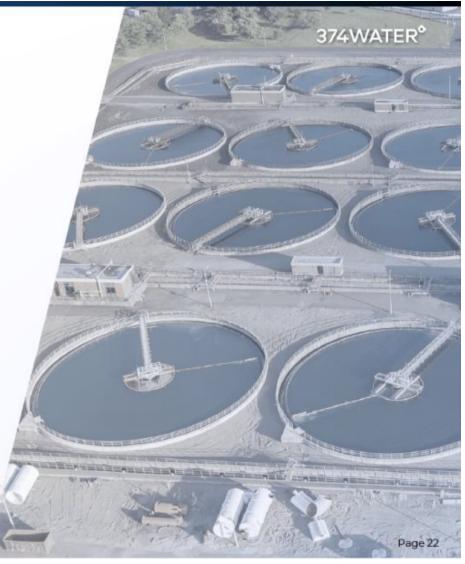
Packaging Waste Regulation includes a ban on PFAS in all food contact packaging.



### Go-To-Market Strategy

374Water has a flexible go-to-market strategy to generate demand across our three major verticals

- 374Water segments the Municipal, Federal, and Industrial market verticals and corresponding waste streams into:
  - Waste Type: Sludges, Concentration Medias, and Aqueous/Solvents
  - Waste Quantity: small, medium, large, and extra large
- 374Water is actively engaged with with key market constituents across segments to generate interest in our AirSCWO technology:
  - Direct engagement market segment campaigns
  - Lab-based treatability studies show system effectively destroying various waste streams
  - Commercial-scale demonstrations
  - Industry conferences and trade group participation
  - Government affairs engagement established relationships across Federal agencies and with Members of Congress
  - Active negotiations with major municipal, federal, industrial customers and TSDF organizations
- 374Water offers customers diverse AirSCWO procurement options, including: Capital Sale, Equipment Lease, Service Agreement, Demonstrations, and Lab Destruction Studies



### 374Water has a Robust Pipeline of Opportunities:

### 374WATER°

### Nearly \$1.6BN and growing



- Biosolids
- Landfill Leachates
- PFAS in US Drinking Water
- Firefighting Foam (AFFF)





### FEDERAL & PRIME CONTRACTOR

- PFAS Concentrates "Forever Chemicals" (AFFF, GAC, IX, FF)
- Mfg & Disposal (Ammo, Chemical, Chemical Demilitarization, Narcotics, BioDefense, Medical)
- Biosolids
- POL (Petroleum, Oil, Lubricants)
- Special Projects (Radiological Organics, Special Ops, etc.)

Federal & Prime Contractor Pipeline \$900M



### **INDUSTRIAL & CORPORATE**

- Oil & Gas
- Chemical/ Petrochemical/ Pesticides
- Pharmaceutical
- Automotive & Aerospace
- Electronics & Semiconductors
- Pulp & Paper
- Healthcare & Medical
- Food & Beverage

Industrial & Corporate Pipeline \$200M

<sup>1</sup> Includes backlog for Orange County Sanitation District and City of Orlando contracts

### Joint Ventures / Partnerships

374Water is actively pursuing Joint Ventures / Partnerships with established waste management companies. We are furthest along in our discussions with potential partners in the TSDF space.

### **TSDF Potential Partnerships**

- Our strategy is to create a network of Treatment, Storage, and Disposal Facility (TSDF) partnerships in relevant geographies in the U.S. and Internationally.
- We are actively engaged in partnership negotiations with entities in the TSDF space, that hold relevant / necessary federal and state nonhazardous and hazardous waste permits.
- We plan to locate AirSCWO systems at TSDF facilities to:
  - Accept waste streams for AirSCWO to destroy
  - Perform PFAS (e.g. AFFF, GAC, IX, FF, etc.) and other industrial waste stream destruction demonstrations/testing
  - Develop Destruction-as-a-Service business
  - Secure joint, long-term recurring revenue opportunities with TSDFs for government and industrial waste destruction
  - Develop bespoke AirSCWO systems for large TSDF partners to meet their specific waste destruction needs



### **Select Contracted Projects**

374Water has multiple contracts in place for equipment sales, demonstrations, and testing.

### FEDERAL GOVERNMENT & PRIME CONTRACTORS























### MUNICIPAL







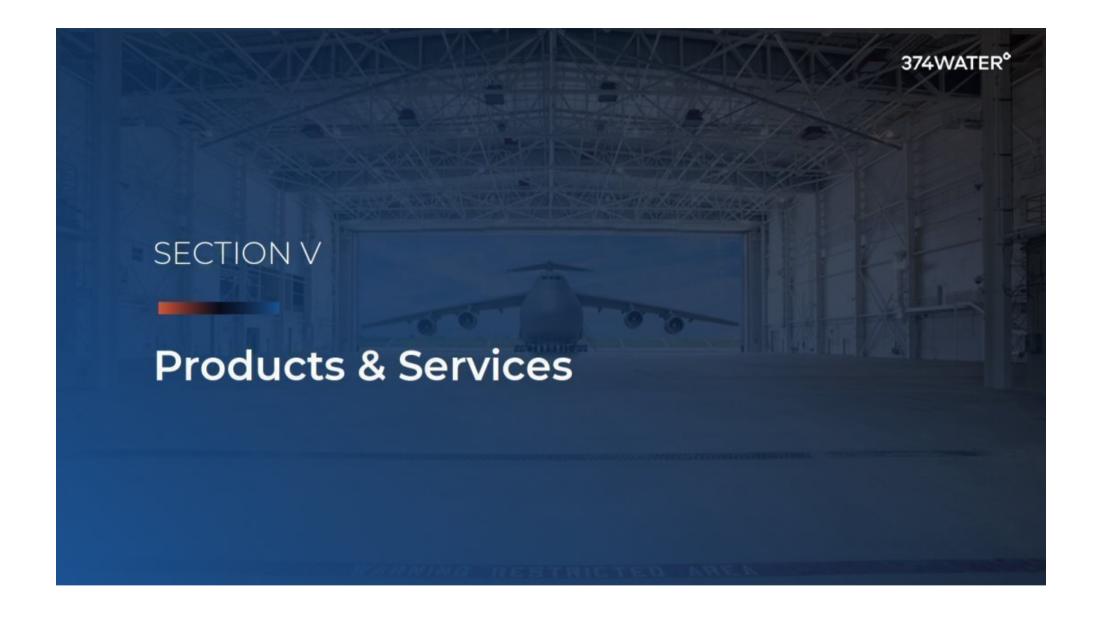


INDUSTRIAL / CORPORATE









### 374WATER°

### AirSCWO Systems

374Water is developing AirSCWO Systems to meet the various destruction capacity needs of the Municipal, Federal, and Industrial markets. The Company is currently focused on developing and eventually commercializing our Small and Medium Capacity Systems.

## SMALL SYSTEM | SMALL SYSTEM | 374WATER' | 274WATER' |

### Fully staffed Cost effective Markets Served Federal and Municipal - site clean up Industrial - emergency services

### Timeline Targeted 2H2024 into 2025

# Capacity Output Outp

## Federal - concentrate destruction Industrial and Municipal - small wastewater plants and most potable water treatment Timeline Current development focus, demonstrations targeted 2H2024 into 2025



### Regional destruction services Service TSDF and landfills

### Markets Served Industrial - serves majority of industries

 Municipal - serves majority of wastewater facilities

### Timeline 2025 development



### Capacity 20 to 40 MGD WW facility 100 metric ton/day @2.7 MJ/kg

### Building/Infrastructure Permanent installation at large or regional facilities

 Centralized operations allow for economies of scale

### Markets Served

- Large-scale Industrial food and bev, chemical manufacturing
- Large-scale Municipal

### Timeline

 Bespoke, to be developed based on customer orders

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### 374WATER°

### AirSCWO System Modules

374Water's AirSCWO System consists of pre-treatment, reactor, feed pump and post treatment modules which can be configured based on customer waste stream and waste destruction goals.



### **Engineering Services**

374Water provides engineering services to integrate our AirSCWO system into existing waste treatment and processing systems.

- System Design and Optimization
- Process Development (developing the flow of waste treatment scheme)
- System Commissioning
- Maintenance and Support (remote monitoring or support after commissioning) (annual, or schedules maintenances for a fee)
- Custom Engineering Solutions (hyper specialized solutions for novel markets/wastes)
- Training

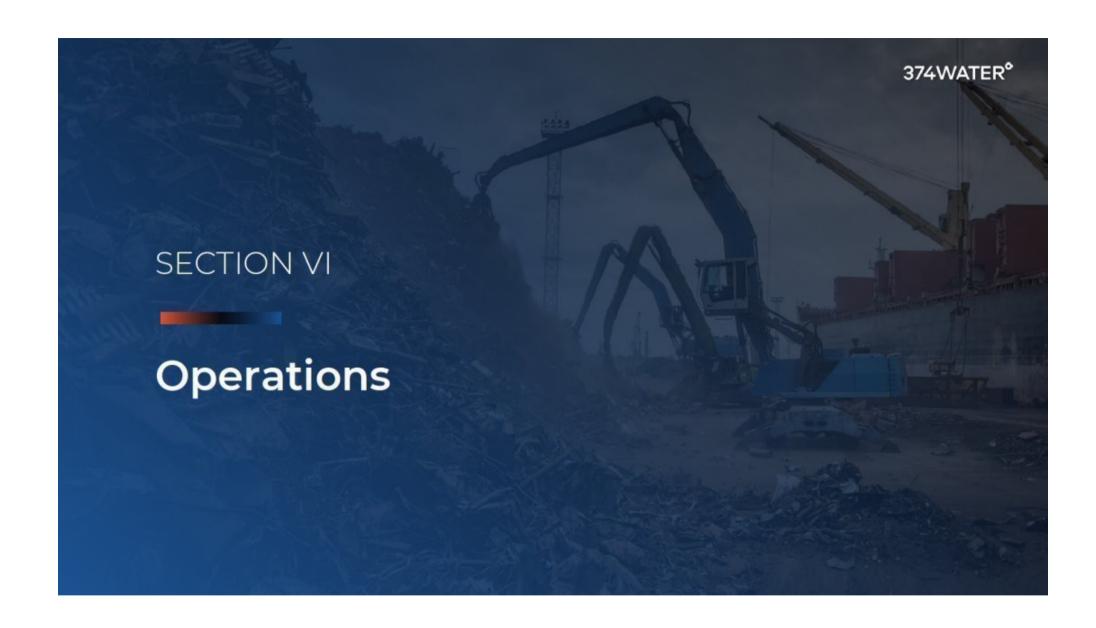


### **Laboratory & Testing Services**

374Water provides extensive Laboratory & Testing Services to our Municipal, Federal & Prime Contractor, and Industrial & Corporate partners.

- Rapid prototyping and thorough feedstock preparation to bolster full-scale efforts
- Continuous optimization of bench-scale systems for improved performance and customized reactor setups for unique waste challenges
- Partnered with analytical laboratories such as Pace, Eurofins, Enthalpy, SGS, and others





### **374Water Operations**

### **Manufacturing Operations:**

374Water is transitioning to a larger, dedicated manufacturing facility to insource the majority of its assembly and light manufacturing activities, as well as increase production velocity and flexibility.

### Interim Manufacturing Operations – Orlando FL area

- o Relocated from 4,000 sq. ft. manufacrturing space at Merrell Brothers Kokomo, IN HQ
- New 7,500 sq. ft. manufacturing space allows us to expand capacity and fully insource critical manufacturing operations
- o The interim facility will serve as a short-term, stopgap measure while the company identifies its longer-term home

### New Manufacturing Operations

- We are actively evaluating manufacturing facilities with 20,000 sq. ft. of space for our permanent home
- We believe this facility will enable us to further insource assembly and manufacturing operations including weld/fab, machining, electrical panel assembly, system assembly, and commissioning

### Supplier Partnerships

• We continue to build long term supplier partnerships all over the world to be able to field the best value for our customers with the most reliable, robust systems possible.

### 374Water Operations (continued)

### Research, Development and Engineering (R&D&E) Operations:

R&D&E will transition into a new, expanded facility co-located with manufacturing to accelerate the speed of product innovation, build broader testing and development capabilities, and expand our team of engineers.

- Create a 10,000 square foot product development center of excellence
- Complete testing/development capabilities for our pre-treatment, AirSCWO reactor, and post-treatment modules
- Modularize and customize technology for specific waste streams
- Secure necessary permits to enable on-site destruction of non-hazardous waste streams

### **Laboratory & Testing Operations:**

374Water is doubling its Laboratory and Testing Operations to expand our in-house capabilities to meet rapid turnaround and customer demand

- Planning immediate growth with second AirSCWO system to flexibly handle scale-up and treatability studies
- Future laboratory expansion will include advanced testing capabilities including:
  - Liquid chromatography-mass spectrometry
  - Total dissolved solids/total suspended solids
  - Thermogravimetric analysis
  - Differential scanning calorimetry
  - Microscopy
- New laboratory facility secured, targeted move in September 2024



### **AirSCWO Value Proposition**

	VALUE LEVERS		AirSCWO	LANDFILL	COMPOST	DIGESTION	COMBUSTION
REVENUE GROWTH	MINERAL OUTPUTS	Phosphorus Recovery	High	N/A	Medium	N/A	N/A
COST REDUCTION	TREATMENT	Cost of treatment	Medium	Low	Medium	Medium	Medium
	TRANSPORT	Cost of disposal	Low	High	High	Medium	High*
RISK MITIGATION	RESILIENCE	Handle changes on the fly	High	High	Medium	Low	Low
	REGULATORY	Future proof compliance	High	Low	Low	Medium	Low
	LICENSE TO OPERATE	Performance Tracking	High	Low	Low	Medium	Medium
ESG IMPACT	PFAS ELIMINATION	99.9% PFAS removed	High	Low	Low	Low	Medium
	WATER IMPACT	Recover Water	High	Low	Low	Low	Low
	GHG EMISSIONS	Non-biogenic CO <sub>2</sub>	Low	High	Medium	Medium	Medium

<sup>\*</sup> Pyrolysis and gasification produce char, which requires further management

### **Direct and Indirect Competition**

COMPANY/TECHNOLOGY	PROS	CONS	
REVIVE / GENERAL ATOMICS (SCWO)	Optimized for treating liquid waste, leading to high efficiency in organic compound destruction	Limited capacity. Reduced applicability, restricting its use. Utilizes peroxide or pure oxygen, which can be costly and pose fire risk.	
ACLARITY / AXINE / AECOM / Ovivo (Electrochemical Oxidation)	Effective for liquid wastes Can break down various organic compounds Potential for on-site treatment	High energy consumption Incomplete destruction of short-chain PFAS	
AQUAGGA (Hydrothermal Alkaline Treatment -HALT)	Effective for small volumes of liquid waste Can handle high salt concentrations Potential for high destruction efficiencies	Not yet commercialized High operational costs	
Deep Well Injection	Low operational cost Long-term storage solution Suitable for large volumes of liquid waste	Potential risks of PFAS leaching Long-term environmental liability Regulatory challenges	
Landfill	Very low initial cost Simple and widely used Suitable for large volumes of mixed waste	No actual treatment of PFAS Long-term environmental and health risks Potential groundwater contamination	
Incineration	Established technology Handles both liquid and solid wastes High- temperature destruction of contaminants	Incomplete data on PFAS emissions High energy consumption Air pollution control required	



### **Our Leadership Team**



### Chris Gannon President and CEO

Chris brings more than 25 years of experience within publicly traded and private equity backed companies. Previous roles include CEO at Energy Recovery and National Fire and Safety, Lead Operations Advisor to the City of Detroit, and PE Operating Partner, among other senior roles. Mr. Gannon holds an MBA from University of Chicago Booth School of Business and a Bachelors of Engineering from University of Michigan.



### Brad Meyers Chief Operations Officer

Brad brings more than 25 years of experience in recycling and manufacturing. Previous roles include General Manager for Omni Recycling. Chief Operations Officer for RMD Americas USA, President and COO of New Rubber Technologies, Director of Engineering Services at NRTC Automation. Prior Roles also include Vice President and co-founder of NRTC Automation. He attended LIU majoring in Computer Science.



### Deborah Cooper Chief Administrative Officer

Debbie brings more than 25 years of experience. Previous roles include Chief People Officer at National Fire and Safety and Chief Human Resources Officer & Integration Leader at Oswald Companies and Unison Risk Advisors. She has also held senior operations roles across companies. Ms. Cooper holds an MBA from University of Miami Herbert Business School and a BA in Political Science and History from University of Michigan.



### Adrienne Anderson Chief Financial Officer

Adrienne brings more than 20 years of audit and financial experience. Previously she was Financial Reporting and Technical Accounting Expert at a firm she founded, Anderson Accounting and Consulting focusing on public companies with SEC reporting requirements. She is also Audit Committee Chair for SharpLink Gaming. Ms. Anderson is a CPA and holds a Bachelors of Accounting from Eastern Illinois University.



### Peter Mandel General Counsel

Pete brings more than 15 years of experience. Previous roles include General Counsel at HALO Precision Diagnostics and Head of Corporate Legal at Olema Oncology. Prior to these in-house roles, Mr. Mandel held positions at Latham & Watkins LLP and Cooley LLP. Mr.Mandel holds a JD from Stanford Law School and a BA with honors from the University of California, Berkeley.



### Sunny Viswanathan Head of Municipal & Industrial

Sunny brings more than 25 years of experience. Previous roles include National Sales Manager at Veolia and various Product Management and Engineering roles at SUEZ. Mr.Viswanathan holds a Master of Science in Environmental Engineering from Syracuse University and a Bachelor of Engineering from University of Mysore.



### Howard Teicher Head of Government

Howard brings more than 30 years of experience. Previous roles include Principal at TCR, VP of Artificial Intelligence Public Policy at Quantiply Corporation, VP of Federal at Radware Inc and multiple roles at Expand Networks Inc. Mr. Teicher holds a MA in International Affairs from The Johns Hopkins University and a BA in Political Science and Economics from Boston University.



### Steve McKnight Head of Corporate Development

Steve brings more than 15 years experience in the VC and climate ecosystems. He has operated, advised, and invested in hard tech businesses in water, waste, food, ag, and materials. He is an Advisor to Farm to Fork, a member of Nexus Global, and previously worked for Jade Capital a China focused alternatives firm. Mr. McKnight holds a BA in Political Science from Colgate University.



### Rene Estes

Ms. Estes serves as Chairperson of the Board for 374Water. For more than 15 years, Ms. Estes has partnered with investors, entrepreneurs, financiers, developers, and operators to achieve economic success for ventures in multiple industries and, at times, extreme market conditions. Since September 2016, Ms. Estes has served as the Finance Manager of 10 Branch Management LLC, a private entity which governs the Jay and Renee Haladay Family Office.



### Marc Deshusses

Co-founder of 374Water and inventor of the AirSCWO system. He served as the Chief Technology Officer of 374Water from inception in July 2018 until 2022. Currently, professor of civil and environmental engineering at Duke University. Previously, he was a professor of chemical and environmental engineering and department chair at the University of California Riverside. He is a world-renowned researcher in biofiltration, odor, and novel waste-to-energy technologies



### Richard Davis

Mr. Davis was the CEO of PowerVerde from 2011 – 2021, when the company merged with 374Water in 2021. Previously, he was managing director of corporate finance at Martine-Ayme securities, and held senior roles with RBC Sain Rauscher, William R. Hough and Company, and First Equity. He brings over 30 years of experience in working with clean tech companies, finance, and investment banking, along with deep relationships in the investment community.



### Terry Merrell

Mr. Merrell is a co-founder of Merrell Bros, Inc., Kokomo, Indiana, currently as the Co-chief Executive Officer since inception in 1982. He also is the founder of Cross America, Inc. which is a non-profit organization where he has served as President since 2018. He has developed several technologies related to the biosolids management and disposal industry and currently has a patent pending status on some of these technologies



### BJ Penn

Mr. Penn has served as the CEO of Genesis IV, an executive consulting firm and Penn Construction Group since 2013. Mr. Penn served as Acting Secretary of the US Navy (Installations and Environment). After beginning his career as a Naval Aviator, he left the Navy In 1995 and joined Loral Corporation and then Lockheed Martin. Mr. Penn returned to the US Navy in 2001 as Director of Industrial Base Assessment. Mr. Penn serves on the Secretary of Defense Policy Board, as Trustee Emeritus at The George Washington University.



### James Vanderhider

Mr. Vanderhider has served as President of Aspen View GP, LLC since 2018. Previously, Mr. Vanderhider served as a Principal, EVP, and CFO of EnerVest, Ltd. He was responsible for building EnerVest's PE business and for oversight of institutional investments where he led initiatives for raising over \$8 billion of PE and over \$12 billion of total institutional capital



### Chris Gannon

Chris brings more than 25 years of experience within publicly traded and private equity backed companies. Previous roles include CEO at Energy Recovery and National Fire and Safety, Lead Operations Advisor to the City of Detroit, and PE Operating Partner, among other senior roles. Mr. Gannon holds an MBA from University of Chicago Booth School of Business and a Bachelors of Engineering from University of Michigan.

