

August 2024

Introducing Nebius Group

The Group is to be renamed to Nebius Group N.V. subject to shareholders approval at the Annual General Meeting on August 15, 2024

Forward-looking statements

This presentation may contain forward-looking statements that involve risks and uncertainties.

All statements contained in this presentation other than statements of historical facts, including, without limitation, statements our future financial and business performance, our business and strategy and expected financial results, are forward-looking statements. The words “anticipate,” “believe,” “continue,” “estimate,” “expect,” “guide,” “intend,” “likely,” “may,” “will” and similar expressions and their negatives are intended to identify forward-looking statements.

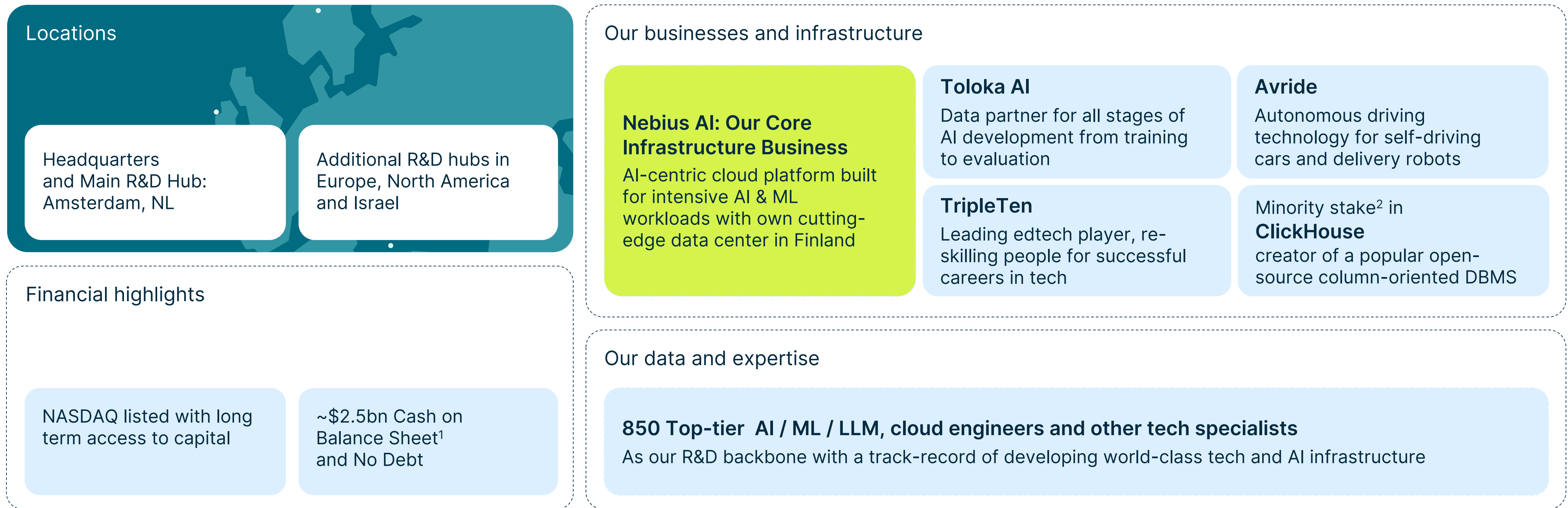
Actual results may differ materially from the results predicted or implied by such statements, and our reported results should not be considered as an indication of future performance. The potential risks and uncertainties that could cause actual results to differ from the results predicted or implied by such statements include, among others, competitive pressures, technological developments, and our need to expend capital to accommodate the growth of the business, as well as those risks and uncertainties related to our continuing businesses included under the captions “Risk Factors” and “Operating and Financial Review and Prospects” in our Annual Report on Form 20-F for the year ended December 31, 2023, filed on April 26, 2024, and “Risk Factors” in the Shareholder Circular filed as Exhibit 99.1 to our Current Report on Form 6-K dated February 8, 2024, which are available on our investor relations website at <https://nebius.group/sec-filings> and on the SEC website at <https://www.sec.gov/>.

All information in this presentation is as of August 1, 2024, and the Company undertakes no duty to update this information unless required by law.

Technology for Technologists

Building one of the largest commercially available artificial intelligence infrastructure businesses, based in Europe

Building a global AI business which integrates essential components for successful AI development: infrastructure, data, and expertise



(1) Before the return of capital to shareholders via share repurchase, withholding tax and transaction costs (2) ClickHouse was spun off the group in September 2021

5 Significant Opportunity to Build a Leading AI Infrastructure Player in Europe

The opportunity

Multi-billion dollar annual revenue potential

from pure-play on the fast-growing AI industry with access to our own AI infrastructure, the key bottleneck to the AI revolution



Funding needs

Substantial capital investments

from the balance sheet, as well as public and private equity or debt

- **Transparency and liquidity access enabled by NASDAQ listing**
- **Flexible strategic approach to future development of our business**
Potential to seek external investment or co-investment into individual businesses from strategic or financial investors where there is potential to increase shareholder value

6 A Global AI Business that Integrates Essential Components for Successful AI Development: Infrastructure, Data, and Expertise

	NEBIUS AI	 Toloka	tripleten	 AVRIDE
Overview	Our core AI infrastructure business built for intensive AI & ML workloads with own cutting-edge data center in Finland	Data partner for all stages of AI development from training to evaluation	Leading edtech player in the US and certain other markets, re-skilling people for careers in tech	Autonomous driving technology for self-driving cars and delivery robots
Addressable markets	Developers of LLM models with diversified consumption profiles End-user AI applications developers	Big tech Fortune-500 companies A-class startups	Students across the USA, Latam, and Israel B2B customers	Ride-hailing, logistics E-commerce, food & grocery delivery
Competitive edge	<ul style="list-style-type: none"> • Full control over the whole AI infrastructure value creation chain • 400+ AI/ML & cloud engineers • 20-25%¹ lower total cost of GPU ownership and operations • Long-standing collaboration with NVIDIA across hardware & cloud • Solutions tailored to meet the needs of AI developers and businesses 	<ul style="list-style-type: none"> • Unmatched quality data at scale • 5,000+ experts² onboarded to support the recent strategic pivot to GenAI segment • Fast scaling of supply & introduction of new domains and languages • 10+ years in the data labeling space and strong technological foundation • Scientific partnerships & background in LLM research 	<ul style="list-style-type: none"> • Top-rated US-based edtech based on employment rate, median salary after graduation and student feedback • 87% employment rate within six months of graduation in the US market (vs 60-82% reported by most peers) • Affordable pricing enabled by optimization of training costs • Flexible e-learning environment enables seamless launching, scaling and localization 	<ul style="list-style-type: none"> • Team's 7+ years experience developing AVs, incl. Europe's leading robotaxi • Commercial deployment, incl. in North America and EMEA • Outstanding safety record with no serious accidents per over 20 mn km driven by team-designed AVs • Track record of partnerships with leading automakers, Tier 1 OEMs, foodtech platforms

(1) Based on the internal calculation that take into account difference in PUE of Nebius data center in Finland vs publicly available market average as of 2023 and difference in electricity consumption of the Nebius in-house designed server vs. available off-the-shelf alternatives, among the key factors; (2) Cumulative amount of onboarded experts (domain experts and expert annotators from various industries) as of August 2024

Nebius Group



Arkady Volozh
CEO and Founder

Visionary founder; previously co-founded successful Tech companies including Yandex and CompTek International

C-Suite



Ophir Nave
COO

Proven leader and legal and corporate finance expert, having previously led Corporate M&A at Arnon, Tadmor-Levy



Ron Jacobs
CFO

Finance expert with hands-on experience leading M&A and transformation programs in Europe's biggest telco companies



Andrey Korolenko
Chief Product & Infrastructure Officer

20 years supervising IT infrastructure development and expertise in deploying TOP-20 most powerful supercomputers



Roman Chernin
Chief Business Officer

12 years heading the development and deployment of digital B2B and B2C services (including Search and Maps) and an experienced startup mentor



Tom Blackwell
Chief Comms. Officer

Strategic communications expert, chairman, founder and previously CEO of EM, an emerging markets focused PR/IR advisory firm

Business units

Toloka



Olga Megorskaya
CEO

10+ years of experience in AI & Data Labeling

TripleTen



Ilya Zalesky
CEO

6+ years driving edtech ventures Expertise in startup consulting and go-to-market strategies

Avride



Dmitry Polishchuk
CEO

7+ years heading self-driving tech, 13 years of experience leading mobile services

Current members



John Boynton
Chairman

Founder, investor and board member of tech ventures with 30+ years in IT and tech-related fields

Non-executive

Independent



Charles Ryan
Board Member

Founder and General Partner of an international VC firm Almaz Capital, previously CCO at Deutsche Bank and Chairman of UFG Asset Management

Non-executive

Independent



Rogier Rijnja
Board Member

Independent management consultant and entrepreneur, previously senior HR executive at various global companies

Non-executive

Independent

Nominees¹



Arkady Volozh
CEO

Visionary founder; previously co-founded successful Tech companies including Yandex and CompTek International

Executive



Ophir Nave
COO

Proven leader and legal and corporate finance expert, having previously led Corporate M&A at Arnon, Tadmor-Levy

Executive



Esther Dyson

Founder of Wellville and active investor in a variety of IT, health, logistics and space start-ups. Author of "Release 2.0: A design for living in the digital age"

Non-executive

Independent



Kira Radinsky

CEO and chairwoman of Diagnostic Robotics, previously serving on the board of directors of various companies

Non-executive

Independent



Elena Bunina
Head of Science & Education

25+ years of experience teaching data analysis & maths in leading universities. Previously, Head of Academic & Educational Services as well as HR director at Yandex N.V.

Non-Executive

(1) Subject to approval at the 15th of August AGM.

Our R&D backbone: a well-synced team with track-record of developing world-class tech and AI infrastructure

~1,300

Total headcount as of Jun-24

Top-tier IT professionals
in the most in-demand fields with

10+ years

experience in AI / ML / LLM & other fields

Efficient intra- and cross-team
collaboration enabled by

Attuned teamwork

and substantial previous
experience working together



In-demand tech professionals,
including:

- AI / ML / LLM engineers
- Data scientists & analysts
- Cloud engineers
- Security architects

Big Tech mindset

rooted in the background of tech team
members, prior experience leading tech
companies in EMEA

“Glocal” team

to execute business growth including
sales and marketing, leveraging **local**
knowledge and **global** expertise

Nebius AI: our core AI infrastructure business

An AI-centric cloud platform built for intensive AI workloads

AI-centric cloud platform building large, cost-efficient GPU clusters to service the explosive growth of the global AI industry

Infrastructure with compute, storage, managed services and tools needed for AI model development:

- Training
- Inference¹

...trusted by prominent clients, including:



Our expertise & infrastructure

~400

AI/ML & cloud engineers

Data center capacity

Energy-efficient data center in Finland & collocation data center in Paris, France³

#6 most powerful overall

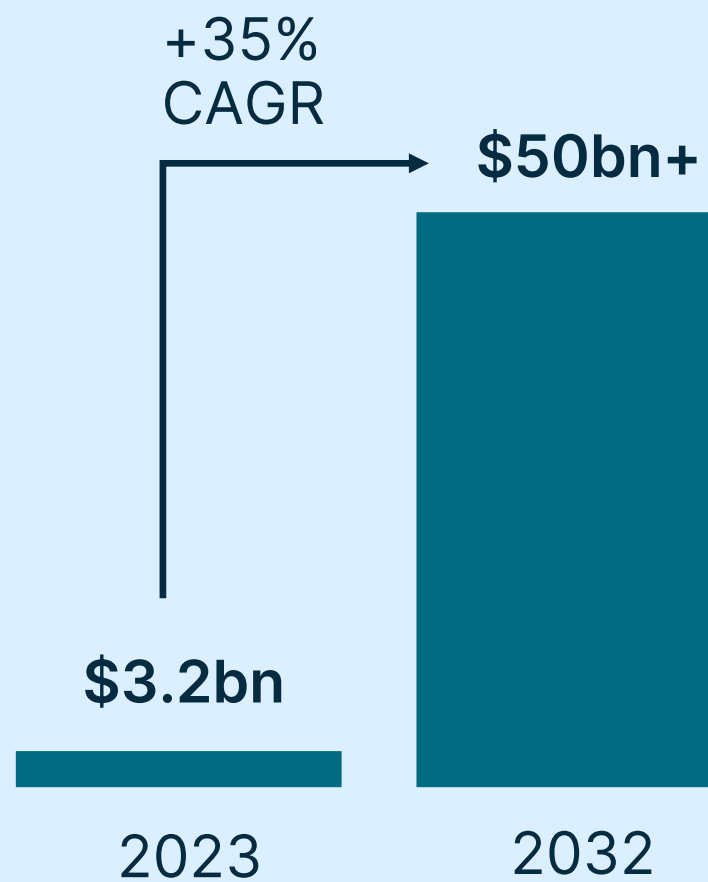
supercomputer in Europe², top 19 in the world



Long-standing collaboration across hardware and cloud as a Cloud and OEM partner in the NVIDIA Partner Network

Market opportunity

GPU-as-a-service market⁴



Public cloud service market⁵

\$675 bn

Spending on public cloud services in 2024, driven by adoption of generative AI

(1) Primary driver in the AI industry, where inferencing workloads are expected to overtake training; (2) TOP500 list, June 2024; (3) Agreement signed in July 2024, new capacity to be put into operation in November 2024; (4) Fortune Business Insights; (5) Gartner, 2023

12 Full-stack Infrastructure for AI Developers Providing Control Over the Whole Value Creation Chain

Own computing infrastructure — data center and hardware — backed by R&D team

Supercomputer

Nebius AI has engineered a top-20 most powerful and one of the most energy efficient supercomputers globally

#6

Europe's most powerful supercomputer¹ and #19 globally

In-house teams for design, production, build & ops

Server racks

In-house designed server racks tailored to cloud & LLM/ML-specific workloads

- Flexible configuration
- High level of redundancy
- High density computing

- Cost saving
- Flexibility in resource allocation
- Full control over data protection and compliance

GPUs

Tens of thousands of GPUs

planned capacity over the next 12 months



Nebius is a cloud and OEM partner in the NVIDIA Partner Network

20-25%²

lower total costs of GPU ownership and operations

Cloud platform

Fully scalable

Solutions tailored to meet the needs of AI developers and business units

Nebius offers orchestration, scaling, monitoring, evaluation and other tools

Customers can start small and scale as needed

- Simplified workflows and maximized GPU utilization
- Accelerated AI development cycles
- Tailored configurations to meet specific needs

(1) TOP500 list, June 2024; (2) Based on the internal calculation that take into account difference in PUE of Nebius data center in Finland vs publicly available market average as of 2023 and difference in electricity consumption of the Nebius in-house designed server vs. available off-the-shelf alternatives, among the key factors;

Highly resilient and energy efficient data center, ensuring higher cost efficiency and low downtime

Energy efficiency

TOP 5%

energy efficient supercomputer among 500 most powerful supercomputers¹

Heat recovery

System that uses server heat to warm local homes

Free cooling



Featuring higher operational t°, no subcooling, self-controlled humidity

Additional energy saved

Data center's operating environment does not require subcooling and allows increase of energy use



Robust information security

- Multi-layered defence system from cyber risks
- Embedded data privacy protection
- Robust physical security measures in own data center

Power usage effectiveness (PUE)²
(lower is better, ideal = 1.0)

GCP	1,10
MS Azure	1,12
Nebius	1,13
Oracle	1.15
Alibaba	1,20
IBM	1.46
AWS	N/A

Nebius will **replicate** these best practices when **expanding its computing capacity**

(1) Green500 list, June 2024; (2) Source: latest available full-year company reports as of end of July 2024. Nebius' figure represents PUE of Finnish data center under max. loads in 2020-2021; Due to corporate restructuring, the data center has not operated at full capacity since 2022, so the measurement pertains to the period before that year

Nebius AI proposition is differentiated vs. other players, allowing it to serve the broadest set of customer demands

Our customer proposition that differentiates Nebius AI...

Solutions tailored to meet the needs of AI developers and businesses

Full control over the AI infrastructure value chain

Leading team of AI / ML & cloud engineers

GPU ownership and operations cost advantage

Longstanding partnerships with NVIDIA & collaboration with leading server ODMs¹

Experienced team of cloud solution architects to onboard and support clients

Expertise in running data centers with heavy power loads in a reliable and cost-efficient way

NEBIUS AI



... allows us to compete successfully with other players in the space

GPU / Cloud providers



together.ai



Hyperscalers



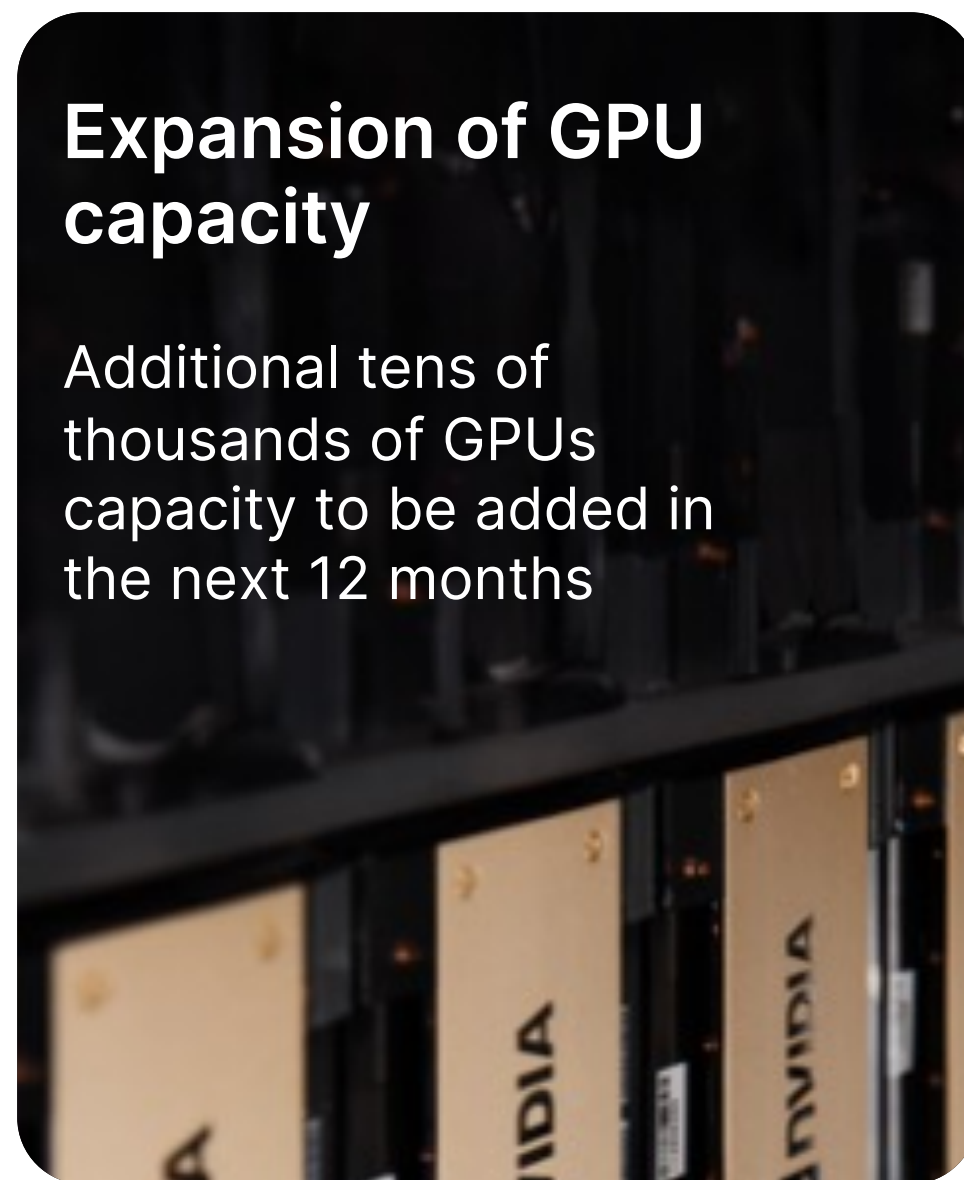
(1) Original Design Manufacturers (ODMs)

Rapidly scaling Nebius AI will position us to achieve a highly attractive financial profile

Capacity expansion requires substantial capital investments from a variety of funding sources: Nebius Group's balance sheet, public and private equity or debt

Expansion of GPU capacity

Additional tens of thousands of GPUs capacity to be added in the next 12 months



Increasing data center capacity

- Finnish DC expansion: expected to triple power capacity by H1 2026¹
- Colocation data centers: signed first agreement in July 2024 with a facility in Paris, France². More locations to be added
- Greenfield data centers

Target \$200m ARR³ n the next 6 to 9 months

In a position to cover all cash operating expenses

Increase of ARR³ by several times

(1) Finnish data center expansion Phase I commenced in Q2'24; (2) To be put into operation in November 2024; (3) Annualized revenue run-rate.

Nebius AI key competitive advantages differentiate it from other players

- 1 Sole focus on AI infrastructure**, allowing us to provide solutions precisely tailored to meet the specific needs of AI developers and businesses
- 2 Full control over the whole AI infrastructure value creation chain**, from in-house server design to proprietary cloud platform, ensuring maximum productivity and quick scaling, as well as higher cost efficiency and low downtime
- 3 ~400 AI/ML & cloud engineers** with a track record of building cloud services and infrastructure from scratch
- 4 20-25%¹ lower total cost of GPU ownership and operations** compared to an average GPU provider
- 5 Long-standing collaboration with NVIDIA** across hardware and cloud. Nebius will also be one of the first providers in Europe to bring the state-of-the-art, energy-efficient NVIDIA next generation platform to customers as soon as it is launched
- 6 Long term relations and collaboration experience with leading server ODMs** for co-designing, manufacturing and optimizing cost structure on servers
- 7 Expertise in running data centers with heavy power loads** (hundreds of megawatts) in a reliable and cost-efficient way

(1) Based on the internal calculation that take into account difference in PUE of Nebius data center in Finland vs publicly available market average as of 2023 and difference in electricity consumption of the Nebius in-house designed server vs. available off-the-shelf alternatives, among the key factors;

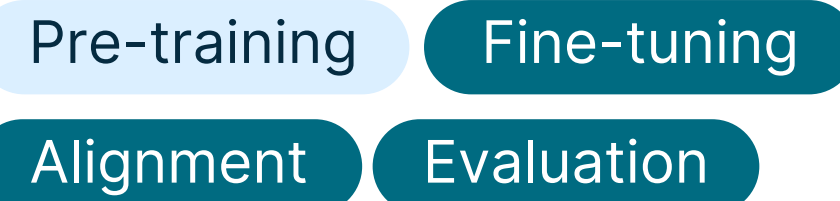
[Visit website](#)

Toloka

A data partner for all stages of AI
development from training to evaluation

Toloka AI offers data-for-generative-AI solutions by leveraging both AI-powered labeling and human expert input

Key stages of GenAI development supported, with the **focus on tasks** where large volumes of data are required weekly / monthly and the demand is expected to grow



Pivoted to a new business model in 2023, focused on providing high-quality data for GenAI, leveraging past experience in data labeling and crowdsourcing highly-skilled contributors

Highly scalable platform with significant potential for further expansion in operational capacity:

5,000+ experts¹

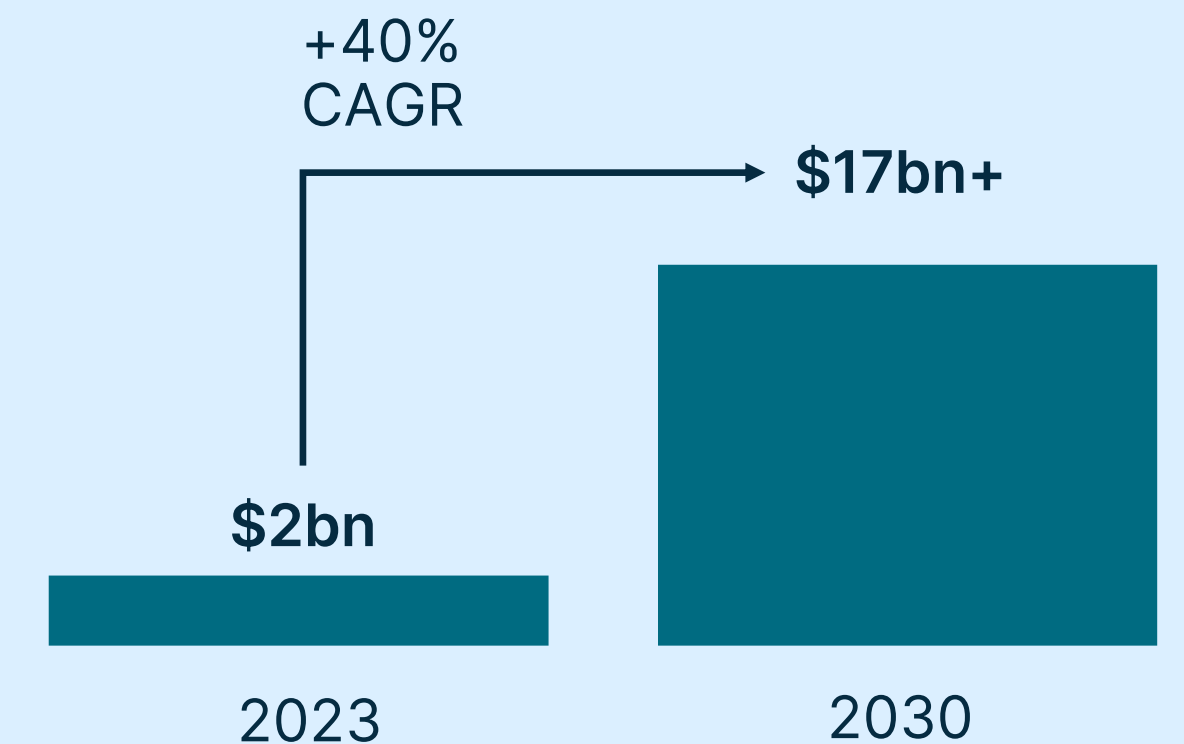
onboarded, with capacity to further add approx. 1,500 experts per month. Almost 50% of experts hold Master's degrees or above

20+ knowledge areas

60+ coding languages, and 40+ languages supported

Expert data for generative AI market size²

Growth of AI raises the demand for large volumes of accurate, diverse, legally compliant, human-annotated data providing a vast opportunity for TAM expansion



(1) Cumulative amount of onboarded experts (domain experts and expert annotators from various industries) as of August 2024; (2) Toloka's internal estimates based on our analysis on the client universe and assumptions on average spend by different categories on the back of the company's data and industry checks.

19 Toloka AI Has Both the Expertise and Technological Infrastructure to Build High Quality Human Data Operations at Scale

Deep & diversified expertise at different levels ...

Domain experts

Industry professionals within 20+ fields



AI Tutors

Experienced writers and fact checkers who craft texts



Global Crowdsourcing

Annotators for data labeling, collection, and feedback



... coupled with project decomposition into ca. 40 modular elements to ensure quality & optimized cost

Human & synthetic data

for GenAI model training and inference, both requiring large amounts of high-quality data

Evaluation models

capturing the right metrics to determine whether an LLM is accomplishing its goals

... backed by unique efficiency tools

Automated quality control & antifraud

Marketplace mechanics to find best suited experts

Expert Copilot for automating expert routines to boost time efficiency

Mindrift, a portal for cost-efficient expert onboarding



... makes Toloka one of a few companies able to generate high-quality data at scale

Scaling is backed by robust infrastructure

MS Azure as base infrastructure, with storage options in the US and EU, as well as private and on-premises data storage options

Certified to & compliant with:

ISO 27701

secure collection, handling, storage and erasure of personal identifiable information

HIPAA

protection and confidential handling of protected health information (PHI)

ISO 27001

information risk management

SOC2

(Type 1) security, availability, processing integrity, confidentiality, privacy

GDPR

privacy of users & data protection

Toloka AI is trusted by Big Tech, Fortune-500 companies, and A-class Startups

Examples



servicenow



Deep roots in the scientific community, allow Toloka to quickly acquire expertise in LLM production and associated data requirements

Gartner

Toloka AI recognized as one of key reinforcement learning from human feedback (RLFH) providers¹

Forbes



Featured as one of the key data providers for GenAI

Top conferences on AI

- NeurIPS
- ICML
- AAI

and more

Joint research with top universities in the US and Europe



and more

(1) Hype Cycle for Generative AI Report, Gartner, 2023.

 — based in



Olga Megorskaya
CEO

10+ years of experience in AI & Data Labeling. Extensive expertise managing distributed tech and non tech teams



Artem Grigorev
CTO

10+ years of experience managing software development & engineering teams in leading IT businesses



Oleg Levchuk
CPO

10+ years of experience leading product design and development of leading digital services in the CIS

Growth

Customer experience & sales

Leadership with MBA & 20+ years of experience in customer-facing roles

Compliance

Cybersecurity & data privacy

Leadership with 10 years of experience in Security & Antifraud in IT

Product

Analytics, data science, data for GenAI

Niche experts with backgrounds in computer science & product management

Business operations, finance & HR

Ex-management consultants, finance and HR leads of Big Tech with 10+ years of experience

Toloka AI key competitive advantages differentiate it from other players

Beyond traditional data labeling

- 1** Delivers **unmatched quality data at scale** to meet the growing demand for fine-tuning, alignment, and evaluation in LLM development, a market worth around \$2bn and forecasted to grow at 40%+ CAGR by 2030¹
- 2** **5k+ domain experts** working across **20+ knowledge areas** in 40+ languages. Capable of effectively growing expert supply at ~1.5k people per month
- 3** Best-in-class technology driven by **robust scientific cooperation** and R&D capabilities
- 4** **Solid client base** including big Tech, Fortune-500 companies and A-class startups backed by Tier 1 investors
- 5** Efficiency tools to ensure quality, scalability and optimized cost translating into **competitive pricing** for clients
- 6** Robust **quality controls** and **infrastructure security** meeting the most rigorous standards

(1) Toloka's internal estimates based on our analysis on the client universe and assumptions on average spend by different categories on the back of the company's data and industry checks

TripleTen

A leading edtech platform specializing in reskilling individuals for successful careers in tech

Addressing the widening skills gap created by rapid digitalization

Top-rated edtech

5 immersive B2C study tracks

- Software Engineering
- QA
- BI Analytics
- Data Science
- CyberSecurity

B2B offering

AI tech courses for beginners and professionals already working with AI

Geographical reach

US, Latin America & Israel

Focus markets where demand for skilled tech talent is high and growing

Expertise and results in STEM

6 to 10+ years of experience in edtech for Triple Ten management team

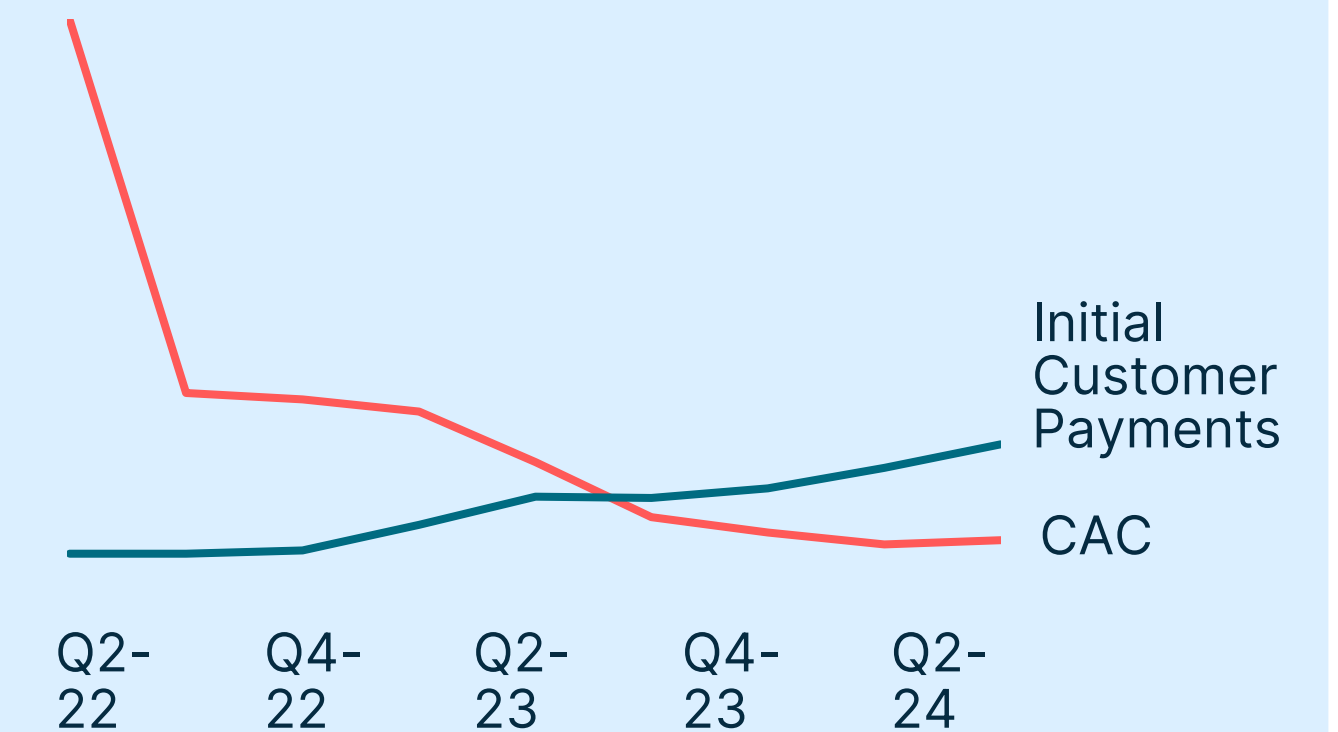
1,000+ people enrolling monthly, and the number is growing

87% employment rate within six months of graduation¹

FORTUNE
Best overall provider² of software engineering bootcamps

Efficient business model with optimized costs

CAC fully covered by initial customer payments as of Q3 2023



>\$60m bookings³ by end of 2024 driven by market recognition and 3x student enrolment in last 12 months

(1) In the US market. See 2023 Outcomes Report; (2) Fortune Magazine's ranking, 2024. (3) Total value of anticipated payments from students who have made at least one initial payment for a course

25 TripleTen Offers Affordable, High-quality, Immersive Training

Affordable offering vs peers ...

- Tuition fee cap of \$9,700 (vs. \$16k-\$21k fee / course with peers¹)
- Money back guarantee

Affordability is enabled by optimized costs of training and automation

Diversified sourcing of trainers and facilitators

Qualified English-speaking talent globally / part time educators for collaborative teaching

Automation of e-learning workflow

- AI Tutor integrated in all study tracks, facilitating learning progress for students while reducing service expenses
- Automated task dispatch based on student skill level and availability
- Built-in machine translation for code reviewers

... coupled with immersive training & expert guidance

Expert guidance and detailed code reviews from IT practitioners

Work-simulated environment featuring real projects and career services

Flexible & personalized learning paths tailored to a student's knowledge level

... combining the best of bootcamp and MOOC² formats for broader reach

1,000+

People enrol in TripleTen's programs monthly and reskill simultaneously

The bootcamp format ensures high course completion and post-graduation employment rates

MOOC-like self-paced learning enabled by coding simulators and multi-module coursework makes the program suitable for larger groups

(1) Based on latest fees (as of June 2024) published by the pool of peers including Codesmith, Fullstack Academy, HackReactor, Flatiron School, General Assembly, and others. (2) Massive Open Online Course (MOOC)

26 TripleTen is a Leading Edtech Platform in the US

Higher ● — ● — ○ Lower ● — Incomparable

	Employment rate within 6 months	Median salary after graduation	Switchup rating ¹	Course report rating ¹
tripleten	87%	\$76,600	4.88	4.88
Tech Elevator	82%	\$65,900	4.91	4.90
Codesmith	69%	\$124,900	4.92	4.89
Flatiron	68%	\$72,000	4.59	4.46
HackReactor	60%	\$79,100	4.75	4.59
Fullstack Academy	72%*	\$88,800	4.84	4.80
General Assembly	70%*	N/A	4.27	4.30

FORTUNE

Best overall provider of software engineering bootcamps

TripleTen is building an attractive offering in **LatAm** where demand for skilled IT talents is high and growing

- Deep localization to better address market needs
- Fast scaling of solutions that have already been tested
- 40+ employers among partners across the globe offering job opportunities to our graduates
- Affordability based on a cost base a key factor of differentiation

Bootcamps listed in the table are those that TripleTen regards as its peers. Source of data: latest data reported by companies, e.g. to the Council on Integrity in Results Reporting (CIRR), and available in the public domain in June 2024. For bootcamps that calculate employment rates and salary statistics separately for different campuses and / or study tracks, an overall average is taken. If the employment rate for 6 months is not reported, the one-year rate is provided instead for illustrative purposes and marked with (*); (1) SwitchUp and Course Report are major review platforms for US bootcamps. Ratings are based on aggregated student reviews.

 — based in



Ilya Zalessky
CEO

6+ years driving EdTech ventures Expertise in startup consulting and go-to-market strategies



Elena Bunina
Head of Science & Education

25+ years of experience teaching data analysis & mathematics in Europe's leading universities. Has a portfolio of over 70 scholarly publications



Elise Deitrick
CPO

10+ years of experience as educator and programmer in Tier 1 edtech startups and Universities

Regional leadership



Eugene Lebedev
USA region

8+ years running IT bootcamps



Natalia Moiola
Latin America and Brazil region

10+ years in edtech

+150 TripleTen professionals

- Specialists in education, development, product management and marketing
- Majority with 6-10+ years of experience and deep local expertise

TripleTen key competitive advantages differentiate it from other players

- 1 Recognition and customer loyalty.** Referrals from graduates contribute significantly to reducing per customer marketing spend and support expansion of B2C and B2B course offerings
- 2 Top-rated edtech in the US** by employment rate, median salary after graduation and student feedback. 87% of graduates find a job within six months of graduation, ahead of the 60-82% reported by most key peers
- 3 Affordable pricing.** Enabled by optimization of training costs through diversified sourcing of trainers, automation of e-learning workflows, and AI-enabled student support and guidance
- 4 Flexible e-learning environment** that enables seamless launching, scaling and localization of courses at minimal additional cost
- 5 c.4x growth in bookings** (total value of anticipated payments from students who have made at least one payment) and **c.3x growth in number of students** YoY in 1H 2024
- 6 Material decrease in customer acquisition costs in 2023 and 1H 2024:** with costs across all markets being fully covered by initial customer payments

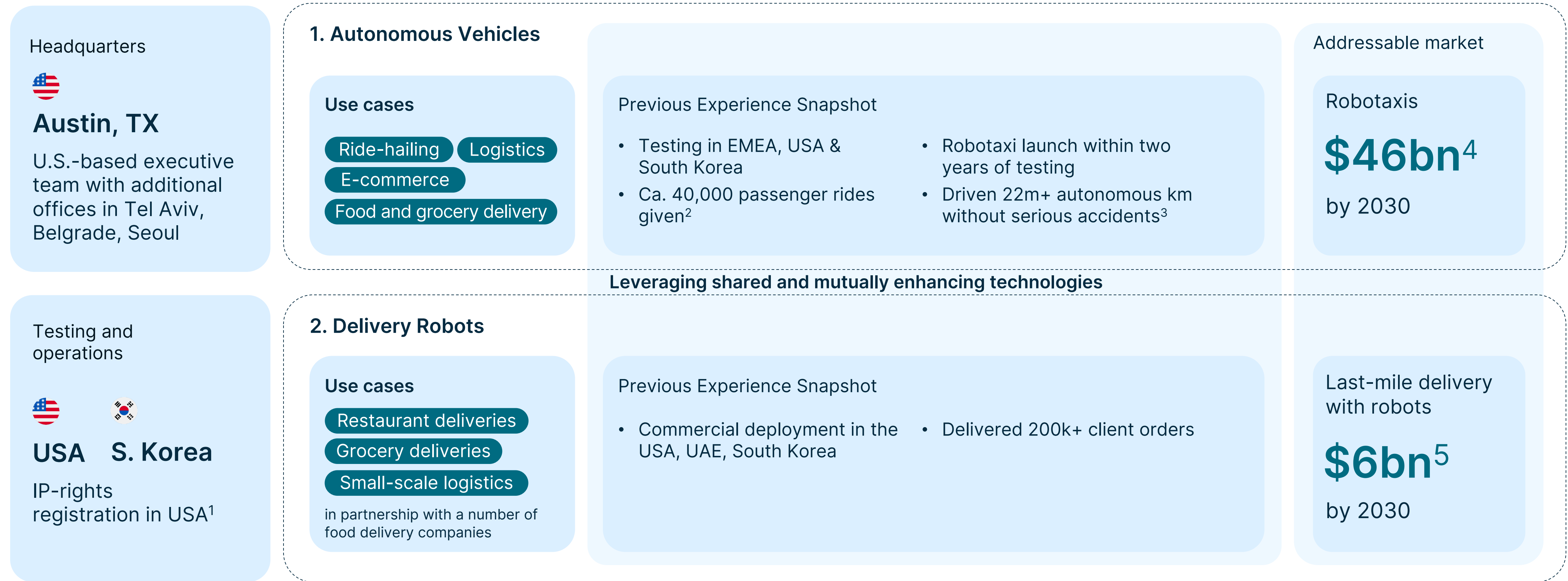
[Visit website](#)

Avride

Developer of autonomous driving technology for self-driving cars and delivery robots vehicles



Avride uniquely positioned in the industry by simultaneously developing & operating two products — autonomous cars and delivery robots



(1) Currently ongoing (2) Non-commercial rides (3) Incidents with no human injuries or significant damage to the vehicle;(4) Markets&Markets Forecast, 2023; (5) Grand View Research, 2023

Fully driveless cars designed by Avride team...

Advanced Driver-Assistance Systems (ADAS)

Adaptive Cruise Control & Lane Keep Assist constantly monitored by a human driver



Self-Driving Systems

Driver-out-of-the-loop autonomy enabled by advanced technology capable of fully replacing a human driver

Fleet by Avride team



... demonstrated rapid fleet progression from the start of development to public testing, reaching first passenger rides in under two years

Enabled by team's expertise across multiple domains, including ML, computer vision, hardware engineering, sensor technologies

Testing

Different countries

Each with unique road infrastructure and driving culture

Diverse conditions

from wide & congested to narrow & parked-up streets; in rain, snow, and heat

Zero

serious accidents¹ over 22 million kilometers driven autonomously on public roads

(1) Incidents with 0 human injuries or significant damage to the vehicle.

Suitable for complex road conditions

200,000+
orders delivered by robots designed by the team

2-3 weeks
for robo-delivery roll-out in a new location: from mapping & testing to integration into partner service¹

Commercial partners

- Negotiating with several food- & ride-tech companies to broaden commercial reach, leveraging historical partnership experience
- Aiming to scale operations within and outside the US market
- Plan to integrate 100+ additional robots into commercial delivery services by year end

Snapshot: Delivery Bot

Ready for various road conditions

Successful testing is the most diverse conditions including city streets with heavy vehicle and foot traffic to ensure safe operations

Segment	Sidewalk, Indoor
Max speed	8 kmh ²
Driving range	55 km
Max sidewalk height to climb/descend	100 mm
Wireless charging option	Yes
Battery replacement option ³	Yes

(1) Based on Avride's launch process in South Korea in Jun-23. (2) Software-enforced speed limit to ensure pedestrian safety. The bots' design allows to reach the maximum speed of 24 kmh; (3) Delivery Bots can charge wirelessly or have the battery replaced in c. 1 min. instead of being connected to the power source



Executive team based in
Austin, TX



R&D hubs in
USA and Israel

Self-driving tech engineers &
software developers on the team
200+

Experience developing
autonomous solutions
7+ years



Dmitry Polishchuk
CEO

- 7+ years heading the development of self-driving tech
- 13 years of additional experience leading mobile services, including mapping, navigation and browser



Artem Fokin
CBDO

20-year track record of business development across leading Tech companies



Anton Slesarev
CTO

15 years of experience in software development, AI, computer vision and AV engineering



Pavel Vorobyev
CPO

12 years of experience in Project and Product management roles, focusing on HW aspects and real-world testing of automated vehicles

Avride key competitive advantages differentiate it from other players

- 1 One of the most experienced teams in the autonomous vehicles industry**, standing behind the launch of Europe's first robotaxi, which has given ca. 40k passenger rides since 2018
- 2 Extensive experience of commercial deployment**, with successful projects in North America and Asia. Delivery robots developed by the team have completed over 200,000 food deliveries
- 3 Track record of partnerships with leading automakers** as well as Tier 1 OEMs and foodtech platforms
- 4 Outstanding safety record**. Safety is a core focus, and the fleet developed by the Avride team has driven over 22 million kilometers with no serious accidents recorded
- 5 Broad range of potential applications**. Avride's delivery robots have been tested in snowy, frosty and rainy weather conditions as well as on busy streets with heavy vehicle and pedestrian traffic, and are ready for complex road conditions

Annexes

Total shares issued & outstanding

As of July 15, 2024

Class A

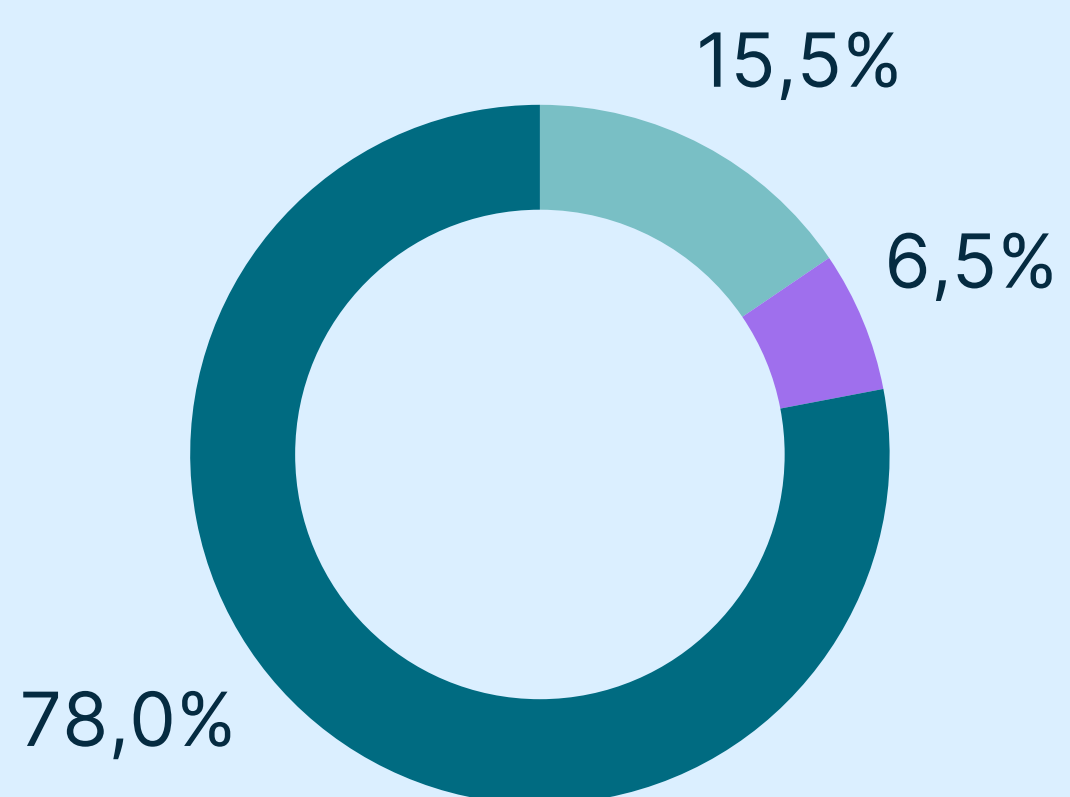
163,297,882

Class B

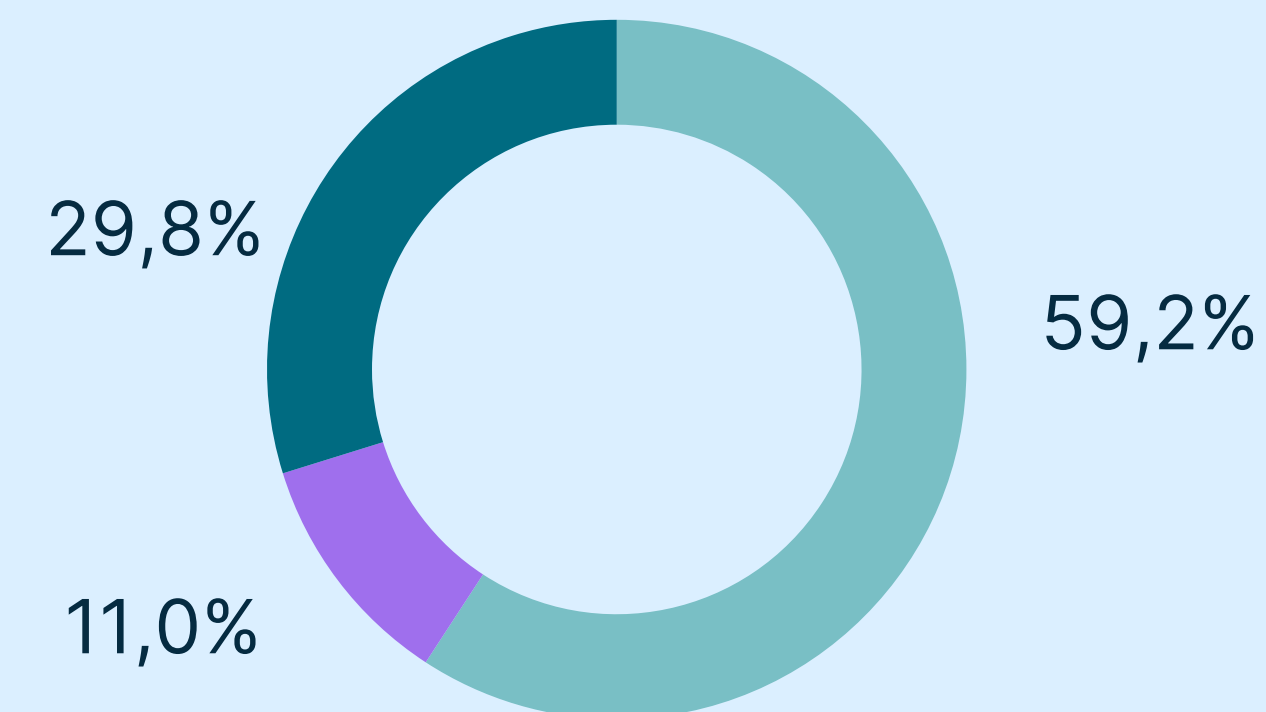
35,698,674

Excluding 163,044,388 Class A shares held in treasury pending use under our equity incentive plans and for further financing purposes

Economic ownership



Voting power



● — LASTAR Trust¹
● — Other directors, officers & employees, pre-IPO shareholders
 ● — Free float

(1) Family trust established by Mr. Volozh in December 2019.

Committed to doing business responsibly and sustainably at every stage of the journey, to becoming a leading player in AI, and to ensuring that products and solutions have a positive impact on society

Key areas of focus

Information security & offline safety

Dedicated to safeguarding both the virtual and physical realms to ensure a seamless and secure experience for users

- Continuous monitoring of system performance
- Regular updates of cybersecurity systems and procedures
- Engagement of third-party audits
- ISO 27001, ISO 27701 among security certificates possessed



Sustainable computing

Invest energy efficiency of the computing infrastructure to do more with fewer resources

PUE 1.13 under max. loads compared to world's average PUE of 1.58 in 2023¹

Employ innovative tech such as free cooling, waste heat recovery, and supercomputing

TOP 5% most efficient supercomputer among 500 most powerful supercomputers²



Social inclusion

Healthy and fair work environment for people to drive IT innovation

Highly skilled international workforce: 30+ nationalities, o/w 60% in STEM roles

Strive to shape a more diverse, dynamic, and accessible technology sector via digital solutions & edtech offering

87% TripleTen graduates' employment rate within 6 months of graduation in the US



(1) Uptime Institute Global Data Center Survey Results 2023 (2) Top 500 & Green 500 list, June 2024

Find more information on our website:
nebius.group

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