

SINGLE PAYMENT - DEFERRED PRESENTMENT (PAYDAY)

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		<u>New l</u>	<u>Loans</u>	Average Fees & Original Terms		Loans Originated & Refinanced During Quarter		Location Data	
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 ¹	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo ²	*	*	*	*	*	*	*	*	*
Austin-Round Rock-San Marcos	1,111	\$124,979	\$479	\$30.92	21	46.53%	2.05	72	13
Beaumont-Port Arthur	641	\$51,395	\$408	\$31.40	32	37.50%	1.54	31	9
Brownsville-Harlingen	367	\$33,926	\$386	\$35.89	30	38.16%	1.55	33	6
College Station-Bryan ²	*	*	*	*	*	*	*	*	*
Corpus Christi ²	*	*	*	*	*	*	*	*	*
Dallas-Plano-Irving (Metropolitan Division)	21,267	\$8,540,082	\$618	\$23.82	18	17.31%	1.88	240	36
El Paso	329	\$65,803	\$366	\$38.20	36	19.40%	1.00	62	13
Fort Worth-Arlington (Metropolitan Division)	1,608	\$174,820	\$411	\$27.58	20	37.07%	2.14	151	21
Houston-Sugar Land-Baytown	4,912	\$650,149	\$436	\$20.93	19	40.28%	1.55	344	56
Killeen-Temple-Fort Hood	978	\$74,204	\$371	\$29.42	21	54.49%	1.73	25	6
Laredo	451	\$68,219	\$416	\$46.04	35	25.38%	1.48	20	6
Lubbock ²	*	*	*	*	*	*	*	*	*
McAllen-Edinburg-Mission	1,002	\$97,551	\$471	\$30.75	26	37.50%	1.68	63	15
San Antonio-New Braunfels	750	\$88,366	\$417	\$31.31	26	35.71%	1.46	129	20
Waco ²	*	*	*	*	*	*	*	*	*
Remainder of State (Outside Reported MSA)	16,750	\$1,421,594	\$398	\$30.24	23	46.52%	2.00	378	117
Out-of-State	36,016	\$9,464,045	\$496	\$27.02	16	34.71%	1.77	52	7
To	tals 86.645	20,925,068						1.699	337

¹Does not include additional cash advanced on refinances.

²Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



INSTALLMENT PAYMENT - DEFERRED PRESENTMENT (PAYDAY)

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		New Loans Average Fees & Original Terms Loans Originated & Refinanced During Quarte		Refinanced During Quarter	<u>Locatio</u>	n Data			
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 ¹	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo ²	*	*	*	*	*	*	*	*	*
Austin-Round Rock-San Marcos	5,763	\$3,320,613	\$869	\$80.60	86	18.58%	1.96	72	22
Beaumont-Port Arthur	1,352	\$502,410	\$709	\$122.10	169	9.12%	1.21	31	12
Brownsville-Harlingen	1,469	\$463,875	\$639	\$134.37	166	9.98%	1.23	33	7
College Station-Bryan ²	*	*	*	*	*	*	*	*	*
Corpus Christi ²	*	*	*	*	*	*	*	*	*
Dallas-Plano-Irving (Metropolitan Division)	50,535	\$33,762,321	\$921	\$64.57	70	19.00%	2.27	240	59
El Paso	2,843	\$1,081,361	\$762	\$119.56	170	6.89%	1.10	62	12
Fort Worth-Arlington (Metropolitan Division)	10,461	\$5,593,697	\$636	\$192.79	145	4.52%	1.94	151	32
Houston-Sugar Land-Baytown	61,273	\$29,694,925	\$750	\$168.85	128	17.82%	2.14	344	82
Killeen-Temple-Fort Hood	1,472	\$651,145	\$814	\$85.57	105	21.15%	1.89	25	7
Laredo	1,126	\$403,777	\$713	\$149.06	167	12.93%	1.30	20	6
Lubbock	2,268	\$1,039,166	\$858	\$27.70	54	33.90%	2.20	21	6
McAllen-Edinburg-Mission	4,847	\$2,218,218	\$846	\$55.55	78	26.90%	2.16	63	19
San Antonio-New Braunfels	11,121	\$5,320,016	\$775	\$90.96	102	19.86%	1.89	129	37
Waco	1,142	\$480,035	\$653	\$104.19	125	9.48%	1.98	18	6
Remainder of State (Outside Reported MSA)	29,579	\$12,404,906	\$747	\$69.31	87	20.67%	1.98	378	155
Out-of-State	247,656	\$118,555,885	\$584	\$112.59	128	4.56%	1.54	52	34
1	otals 434,693	216,078,477						1,699	504

¹Does not include additional cash advanced on refinances.

²Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



SINGLE PAYMENT - AUTO TITLE

		<u>New I</u>	<u>-oans</u>	Average Fees &	Original Terms	ms Loans Originated & Refinanced During Quarter		Location Data	
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 ¹	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo ²	*	*	*	*	*	*	*	*	*
Austin-Round Rock-San Marcos	10,416	\$2,612,884	\$1,630	\$17.33	30	32.65%	1.46	72	23
Beaumont-Port Arthur	2,239	\$611,571	\$1,181	\$16.84	30	28.35%	1.55	31	11
Brownsville-Harlingen	2,578	\$569,832	\$1,200	\$16.95	30	26.70%	1.39	33	14
College Station-Bryan ²	*	*	*	*	*	*	*	*	*
Corpus Christi	2,126	\$473,833	\$1,055	\$16.61	30	19.29%	1.43	38	9
Dallas-Plano-Irving (Metropolitan Division)	39,940	\$12,105,162	\$1,701	\$17.40	30	34.18%	1.55	240	93
El Paso	5,596	\$1,480,591	\$1,372	\$16.25	30	27.40%	2.09	62	17
Fort Worth-Arlington (Metropolitan Division)	14,011	\$4,299,405	\$1,415	\$16.64	30	28.37%	1.49	151	54
Houston-Sugar Land-Baytown	46,463	\$14,487,779	\$1,504	\$16.43	30	27.81%	1.53	344	139
Killeen-Temple-Fort Hood	1,498	\$406,122	\$1,466	\$17.42	30	29.85%	1.40	25	11
Laredo	3,304	\$711,744	\$1,260	\$17.31	30	31.42%	1.47	20	10
Lubbock	2,474	\$493,336	\$1,015	\$16.89	30	26.25%	1.55	21	6
McAllen-Edinburg-Mission	5,638	\$1,463,584	\$1,387	\$16.88	30	27.16%	1.45	63	26
San Antonio-New Braunfels	12,730	\$3,420,262	\$1,365	\$16.12	30	21.38%	1.49	129	28
Waco	1,890	\$452,246	\$1,067	\$16.74	30	18.88%	1.51	18	7
Remainder of State (Outside Reported MSA)	22,021	\$5,885,777	\$1,334	\$18.68	30	32.58%	1.50	378	144
Out-of-State ²	*	*	*	*	*	*	*	*	*
Tota	als 174,429	49,789,755		•				1.699	599

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		New L	<u>.oans</u>	Average Fees &	Original Terms	Loans Originated & F	Refinanced During Quarter	<u>Locatio</u>	n Data
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 ¹	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo ²	*	*	*	*	*	*	*	*	*
Austin-Round Rock-San Marcos	835	\$648,555	\$2,065	\$118.02	152	14.67%	1.36	72	20
Beaumont-Port Arthur	1,475	\$675,195	\$1,398	\$120.05	163	19.91%	1.42	31	14
Brownsville-Harlingen	909	\$633,777	\$1,412	\$101.90	167	3.79%	1.38	33	8
College Station-Bryan ²	*	*	*	*	*	*	*	*	*
Corpus Christi	617	\$432,904	\$1,503	\$110.05	155	5.24%	1.64	38	7
Dallas-Plano-Irving (Metropolitan Division)	4,941	\$3,305,395	\$1,584	\$104.93	147	12.06%	1.35	240	69
El Paso	1,355	\$1,143,687	\$1,495	\$104.65	153	3.45%	1.48	62	15
Fort Worth-Arlington (Metropolitan Division)	4,555	\$3,809,272	\$1,731	\$107.49	153	7.97%	1.27	151	45
Houston-Sugar Land-Baytown	10,190	\$8,586,221	\$1,712	\$111.00	153	7.78%	1.37	344	113
Killeen-Temple-Fort Hood	599	\$432,764	\$1,396	\$114.84	148	10.88%	1.13	25	10
Laredo	613	\$313,420	\$1,425	\$79.11	173	6.31%	1.08	20	6
Lubbock	652	\$393,638	\$1,343	\$126.47	148	16.41%	1.29	21	7
McAllen-Edinburg-Mission	2,662	\$2,099,068	\$1,762	\$97.11	166	7.30%	1.15	63	24
San Antonio-New Braunfels	2,653	\$2,493,486	\$1,631	\$98.33	149	4.00%	1.26	129	44
Waco	436	\$297,006	\$1,264	\$92.12	147	4.76%	1.82	18	7
Remainder of State (Outside Reported MSA)	8,552	\$5,058,036	\$1,415	\$107.80	145	14.94%	1.41	378	129
Out-of-State ²	*	*	*	*	*	*	*	*	*
Т	otals 41,941	31,413,816	-			·		1,699	524

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REPOSSESSION FIGURES FOR TITLE LENDERS¹

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MSA Materialitan Statistical Area	Total Repossessions During Quarter	Total No. Active Accounts During Quarter	Repossession Rate per 100 Active Accounts			
Metropolitan Statistical Area	All Title Loans Item #8	Item #2 + Item #10E				
Amarillo	99	1,149	8.62%			
Austin-Round Rock-San Marcos	464	8,490	5.47%			
Beaumont-Port Arthur	222	4,822	4.60%			
Brownsville-Harlingen	165	3,630	4.55%			
College Station-Bryan	14	747	1.87%			
Corpus Christi	158	2,793	5.66%			
Dallas-Plano-Irving (Metropolitan Division)	2,141	34,859	6.14%			
El Paso	297	7,342	4.05%			
Fort Worth-Arlington (Metropolitan Division)	1,179	17,961	6.56%			
Houston-Sugar Land-Baytown	2,879	50,917	5.65%			
Killeen-Temple-Fort Hood	111	2,042	5.44%			
Laredo	155	3,094	5.01%			
Lubbock	156	2,840	5.49%			
McAllen-Edinburg-Mission	321	9,539	3.37%			
San Antonio-New Braunfels	939	15,021	6.25%			
Waco	124	2,012	6.16%			
Remainder of State (Outside Reported MSA)	1,411	32,718	4.31%			
Out-of-State	31	1,024	3.03%			
Totals	10,866	201,000	5.41%			

¹Includes both single payment and installment title loans.



METROPOLITAN STATISTICAL AREA COMPILATION

Dallas - Fort Worth - Arlington, TX		MSA
Collin County	Ellis County	
Dallas County	Hunt County	
Delta County	Kaufman County	
Denton County	Rockwall County	
Johnson County	Tarrant County	
Parker County	Wise County	
Houston - Sugar Land - Baytown, TX		MSA
Austin County	Harris County	
Brazoria County	Liberty County	
Chambers County	Montgomery County	
Fort Bend County	San Jacinto County	
Galveston County	Waller County	
Amarillo, TX		MSA
Armstrong County	Potter County	
Carson County	Randall County	
Austin - Round Rock - San Marcos, TX		MSA
Bastrop County	Travis County	
Caldwell County	Williamson County	
Hays County		
Beaumont - Port Arthur, TX		MSA
Hardin County	Orange County	
Jefferson County		
Brownsville - Harlingen, TX		MSA
Cameron County		
College Station - Bryan, TX		MSA
Brazos County	Robertson County	
Burleson County		
Corpus Christi, TX		MSA
Aransas County	San Patricio County	
Nueces County		
El Paso, TX		MSA
El Paso County		



Killeen - Temple - Fort Hood, TX		MSA
Bell County	Lampasas County	
Coryell County		
Laredo, TX		MSA
Webb County		
Lubbock, TX		MSA
Crosby County	Lubbock County	
McAllen - Edinburg - Mission, TX		MSA
Hidalgo County		
San Antonio - New Braunfels, TX		MSA
Atascosa County	Guadalupe County	
Bandera County	Kendall County	
Bexar County	Medina County	
Comal County	Wilson County	
Waco, TX		MSA

McLennan County