## Supplemental Consolidated Schedules

Second Quarter 2024

## us bancorp

QUARTERLY CONSOLIDATED STATEMENT OF INCOME

| (Dollars and Shares in Millions, Except Per Share Data) (Unaudited) | $\begin{array}{r} \text { June } 30, \\ 2024 \\ \hline \end{array}$ | $\begin{array}{r} \text { March 31, } \\ 2024 \end{array}$ | $\begin{array}{r} \text { December } 31, \\ 2023 \end{array}$ | September 30, 2023 | $\begin{array}{r} \text { June } 30, \\ 2023 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Interest Income |  |  |  |  |  |
| Loans | \$5,761 | \$5,712 | \$5,742 | \$5,700 | \$5,605 |
| Loans held for sale | 41 | 37 | 36 | 42 | 38 |
| Investment securities | 1,294 | 1,175 | 1,182 | 1,152 | 1,077 |
| Other interest income | 889 | 840 | 803 | 860 | 806 |
| Total interest income | 7,985 | 7,764 | 7,763 | 7,754 | 7,526 |
| Interest Expense |  |  |  |  |  |
| Deposits | 3,028 | 2,884 | 2,751 | 2,580 | 1,939 |
| Short-term borrowings | 296 | 270 | 332 | 450 | 740 |
| Long-term debt | 638 | 625 | 569 | 488 | 432 |
| Total interest expense | 3,962 | 3,779 | 3,652 | 3,518 | 3,111 |
| Net interest income | 4,023 | 3,985 | 4,111 | 4,236 | 4,415 |
| Provision for credit losses | 568 | 553 | 512 | 515 | 821 |
| Net interest income after provision for credit losses | 3,455 | 3,432 | 3,599 | 3,721 | 3,594 |
| Noninterest Income |  |  |  |  |  |
| Card revenue | 428 | 392 | 436 | 412 | 422 |
| Corporate payment products revenue | 195 | 184 | 182 | 198 | 190 |
| Merchant processing services | 454 | 401 | 409 | 427 | 436 |
| Trust and investment management fees | 649 | 641 | 621 | 627 | 621 |
| Service charges | 322 | 315 | 324 | 334 | 324 |
| Commercial products revenue | 374 | 388 | 326 | 354 | 358 |
| Mortgage banking revenue | 190 | 166 | 137 | 144 | 131 |
| Investment products fees | 82 | 77 | 73 | 70 | 68 |
| Securities gains (losses), net | (36) | 2 | (116) | - | 3 |
| Other | 157 | 134 | 228 | 198 | 173 |
| Total noninterest income | 2,815 | 2,700 | 2,620 | 2,764 | 2,726 |
| Noninterest Expense |  |  |  |  |  |
| Compensation and employee benefits | 2,619 | 2,691 | 2,509 | 2,615 | 2,646 |
| Net occupancy and equipment | 316 | 296 | 316 | 313 | 316 |
| Professional services | 116 | 110 | 158 | 127 | 141 |
| Marketing and business development | 158 | 136 | 306 | 176 | 122 |
| Technology and communications | 509 | 507 | 513 | 511 | 522 |
| Other intangibles | 142 | 146 | 156 | 161 | 159 |
| Merger and integration charges | - | 155 | 171 | 284 | 310 |
| Other | 354 | 418 | 1,090 | 343 | 353 |
| Total noninterest expense | 4,214 | 4,459 | 5,219 | 4,530 | 4,569 |
| Income before income taxes | 2,056 | 1,673 | 1,000 | 1,955 | 1,751 |
| Applicable income taxes | 445 | 347 | 139 | 431 | 382 |
| Net income | 1,611 | 1,326 | 861 | 1,524 | 1,369 |
| Net (income) loss attributable to noncontrolling interests | (8) | (7) | (14) | (1) | (8) |
| Net income attributable to U.S. Bancorp | \$1,603 | \$1,319 | \$847 | \$1,523 | \$1,361 |
| Net income applicable to U.S. Bancorp common shareholders | \$1,518 | \$1,209 | \$766 | \$1,412 | \$1,281 |
| Earnings per common share | \$. 97 | \$.78 | \$. 49 | \$. 91 | \$. 84 |
| Diluted earnings per common share | \$. 97 | \$.78 | \$. 49 | \$. 91 | \$. 84 |
| Dividends declared per common share | \$. 49 | \$. 49 | \$. 49 | \$. 48 | \$. 48 |
| Average common shares outstanding | 1,560 | 1,559 | 1,557 | 1,548 | 1,533 |
| Average diluted common shares outstanding | 1,561 | 1,559 | 1,558 | 1,549 | 1,533 |
| Financial Ratios (\%) |  |  |  |  |  |
| Net interest margin (taxable-equivalent basis) | 2.67 | 2.70 | 2.78 | 2.81 | 2.90 |
| Return on average assets | . 97 | . 81 | . 52 | . 91 | . 81 |
| Return on average common equity | 12.4 | 10.0 | 6.4 | 11.9 | 10.9 |
| Efficiency ratio | 61.0 | 66.4 | 75.9 | 64.4 | 63.7 |

## usbancorp

CONSOLIDATED ENDING BALANCE SHEET

| (Dollars in Millions) | June 30, 2024 | March 31, 2024 | December 31, 2023 | September 30, 2023 | June 30, 2023 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets | (Unaudited) | (Unaudited) |  | (Unaudited) | (Unaudited) |
| Cash and due from banks | \$65,832 | \$76,985 | \$61,192 | \$64,354 | \$70,642 |
| Investment securities |  |  |  |  |  |
| Held-to-maturity | 81,486 | 82,948 | 84,045 | 85,342 | 86,938 |
| Available-for-sale | 79,799 | 72,426 | 69,706 | 67,207 | 69,221 |
| Loans held for sale | 2,582 | 2,080 | 2,201 | 2,336 | 2,361 |
| Loans |  |  |  |  |  |
| Commercial | 135,248 | 134,726 | 131,881 | 133,319 | 136,775 |
| Commercial real estate | 51,887 | 52,677 | 53,455 | 54,131 | 54,357 |
| Residential mortgages | 117,147 | 116,079 | 115,530 | 115,055 | 114,449 |
| Credit card | 28,715 | 27,844 | 28,560 | 27,080 | 26,626 |
| Other retail | 43,136 | 43,262 | 44,409 | 45,649 | 47,221 |
| Total loans | 376,133 | 374,588 | 373,835 | 375,234 | 379,428 |
| Less allowance for loan losses | $(7,549)$ | $(7,514)$ | $(7,379)$ | $(7,218)$ | $(7,164)$ |
| Net loans | 368,584 | 367,074 | 366,456 | 368,016 | 372,264 |
| Premises and equipment | 3,570 | 3,537 | 3,623 | 3,616 | 3,695 |
| Goodwill | 12,476 | 12,479 | 12,489 | 12,472 | 12,486 |
| Other intangible assets | 5,757 | 6,031 | 6,084 | 6,435 | 6,634 |
| Other assets | 59,972 | 60,046 | 57,695 | 58,261 | 56,584 |
| Total assets | \$680,058 | \$683,606 | \$663,491 | \$668,039 | \$680,825 |

## Liabilities and Shareholders' Equity

| Deposits |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Noninterest-bearing | \$86,756 | \$91,220 | \$89,989 | \$98,006 | \$104,996 |
| Interest-bearing | 437,029 | 436,843 | 422,323 | 420,352 | 416,604 |
| Total deposits | 523,785 | 528,063 | 512,312 | 518,358 | 521,600 |
| Short-term borrowings | 16,557 | 17,102 | 15,279 | 21,900 | 32,334 |
| Long-term debt | 52,720 | 52,693 | 51,480 | 43,074 | 45,283 |
| Other liabilities | 30,111 | 29,715 | 28,649 | 31,129 | 28,124 |
| Total liabilities | 623,173 | 627,573 | 607,720 | 614,461 | 627,341 |
| Shareholders' equity |  |  |  |  |  |
| Preferred stock | 6,808 | 6,808 | 6,808 | 6,808 | 6,808 |
| Common stock | 21 | 21 | 21 | 21 | 21 |
| Capital surplus | 8,688 | 8,642 | 8,673 | 8,684 | 8,742 |
| Retained earnings | 75,231 | 74,473 | 74,026 | 74,023 | 73,355 |
| Less treasury stock | $(24,020)$ | $(24,023)$ | $(24,126)$ | $(24,168)$ | $(25,189)$ |
| Accumulated other comprehensive income (loss) | $(10,308)$ | $(10,353)$ | $(10,096)$ | $(12,255)$ | $(10,718)$ |
| Total U.S. Bancorp shareholders' equity | 56,420 | 55,568 | 55,306 | 53,113 | 53,019 |
| Noncontrolling interests | 465 | 465 | 465 | 465 | 465 |
| Total equity | 56,885 | 56,033 | 55,771 | 53,578 | 53,484 |
| Total liabilities and equity | \$680,058 | \$683,606 | \$663,491 | \$668,039 | \$680,825 |

## us bancorp

CONSOLIDATED QUARTERLY AVERAGE BALANCE SHEET

| (Dollars in Millions, Unaudited) | June 30, 2024 | March 31, 2024 | $\begin{array}{r} \text { December 31, } \\ 2023 \end{array}$ | September 30, 2023 | June 30, 2023 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |
| Investment securities | \$167,020 | \$161,236 | \$161,885 | \$163,236 | \$159,824 |
| Loans held for sale | 2,382 | 2,002 | 2,154 | 2,661 | 2,569 |
| Loans |  |  |  |  |  |
| Commercial |  |  |  |  |  |
| Commercial | 130,162 | 126,602 | 126,884 | 130,415 | 133,697 |
| Lease financing | 4,177 | 4,165 | 4,212 | 4,305 | 4,388 |
| Total commercial | 134,339 | 130,767 | 131,096 | 134,720 | 138,085 |
| Commercial real estate |  |  |  |  |  |
| Commercial mortgages | 40,871 | 41,545 | 42,089 | 42,665 | 43,214 |
| Construction and development | 11,418 | 11,492 | 11,736 | 11,588 | 11,720 |
| Total commercial real estate | 52,289 | 53,037 | 53,825 | 54,253 | 54,934 |
| Residential mortgages | 116,478 | 115,639 | 115,196 | 114,627 | 117,606 |
| Credit card | 28,349 | 27,942 | 27,753 | 26,883 | 26,046 |
| Other retail |  |  |  |  |  |
| Retail leasing | 4,185 | 4,082 | 4,167 | 4,436 | 4,829 |
| Home equity and second mortgages | 13,053 | 12,983 | 12,977 | 12,809 | 12,753 |
| Other | 25,992 | 26,620 | 27,842 | 29,149 | 34,564 |
| Total other retail | 43,230 | 43,685 | 44,986 | 46,394 | 52,146 |
| Total loans | 374,685 | 371,070 | 372,856 | 376,877 | 388,817 |
| Interest-bearing deposits with banks | 53,056 | 50,903 | 47,532 | 53,100 | 51,972 |
| Other earning assets | 11,749 | 10,924 | 9,817 | 9,371 | 10,657 |
| Total earning assets | 608,892 | 596,135 | 594,244 | 605,245 | 613,839 |
| Allowance for loan losses | $(7,550)$ | $(7,438)$ | $(7,270)$ | $(7,266)$ | $(7,068)$ |
| Unrealized gain (loss) on investment securities | $(7,464)$ | $(7,121)$ | $(8,806)$ | $(8,241)$ | $(7,356)$ |
| Other assets | 71,626 | 72,333 | 73,280 | 74,261 | 73,597 |
| Total assets | \$665,504 | \$653,909 | \$651,448 | \$663,999 | \$673,012 |
| Liabilities and Shareholders' Equity |  |  |  |  |  |
| Noninterest-bearing deposits | \$83,418 | \$84,787 | \$90,590 | \$97,524 | \$113,758 |
| Interest-bearing deposits |  |  |  |  |  |
| Interest checking | 125,709 | 125,011 | 127,445 | 132,560 | 127,994 |
| Money market savings | 208,386 | 196,502 | 187,322 | 177,340 | 152,893 |
| Savings accounts | 38,855 | 41,645 | 44,728 | 50,138 | 58,993 |
| Time deposits | 57,541 | 55,116 | 52,697 | 54,729 | 43,627 |
| Total interest-bearing deposits | 430,491 | 418,274 | 412,192 | 414,767 | 383,507 |
| Short-term borrowings | 17,098 | 16,364 | 18,645 | 27,550 | 54,172 |
| Long-term debt | 52,875 | 52,713 | 48,863 | 43,826 | 42,771 |
| Total interest-bearing liabilities | 500,464 | 487,351 | 479,700 | 486,143 | 480,450 |
| Other liabilities | 25,130 | 25,640 | 26,379 | 26,049 | 24,517 |
| Shareholders' equity |  |  |  |  |  |
| Preferred equity | 6,808 | 6,808 | 6,808 | 6,808 | 6,808 |
| Common equity | 49,221 | 48,859 | 47,506 | 47,009 | 47,014 |
| Total U.S. Bancorp shareholders' equity | 56,029 | 55,667 | 54,314 | 53,817 | 53,822 |
| Noncontrolling interests | 463 | 464 | 465 | 466 | 465 |
| Total equity | 56,492 | 56,131 | 54,779 | 54,283 | 54,287 |
| Total liabilities and equity | \$665,504 | \$653,909 | \$651,448 | \$663,999 | \$673,012 |

## us bancorp

CONSOLIDATED DAILY AVERAGE BALANCE SHEET AND RELATED YIELDS AND RATES (a)

|  |  | For the | ee Mo | Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 024 |  |  | 2023 |  |  |
| (Dollars in Millions) (Unaudited) | Average Balances | Interest | Yields and Rates | Average Balances | Interest | Yields and Rates | \% Change <br> Average Balances |
| Assets |  |  |  |  |  |  |  |
| Investment securities | \$167,020 | \$1,314 | 3.15\% | \$159,824 | \$1,098 | 2.75\% | 4.5 \% |
| Loans held for sale | 2,382 | 41 | 6.98 | 2,569 | 38 | 5.90 | (7.3) |
| Loans (b) |  |  |  |  |  |  |  |
| Commercial | 134,339 | 2,209 | 6.61 | 138,085 | 2,201 | 6.39 | (2.7) |
| Commercial real estate | 52,289 | 847 | 6.51 | 54,934 | 847 | 6.18 | (4.8) |
| Residential mortgages | 116,478 | 1,141 | 3.92 | 117,606 | 1,087 | 3.70 | (1.0) |
| Credit card | 28,349 | 925 | 13.13 | 26,046 | 822 | 12.67 | 8.8 |
| Other retail | 43,230 | 650 | 6.05 | 52,146 | 663 | 5.10 | (17.1) |
| Total loans | 374,685 | 5,772 | 6.19 | 388,817 | 5,620 | 5.79 | (3.6) |
| Interest-bearing deposits with banks | 53,056 | 736 | 5.58 | 51,972 | 674 | 5.20 | 2.1 |
| Other earning assets | 11,749 | 152 | 5.22 | 10,657 | 132 | 4.99 | 10.2 |
| Total earning assets | 608,892 | 8,015 | 5.29 | 613,839 | 7,562 | 4.94 | (.8) |
| Allowance for loan losses | $(7,550)$ |  |  | $(7,068)$ |  |  | (6.8) |
| Unrealized gain (loss) on investment securities | $(7,464)$ |  |  | $(7,356)$ |  |  | (1.5) |
| Other assets | 71,626 |  |  | 73,597 |  |  | (2.7) |
| Total assets | \$665,504 |  |  | \$673,012 |  |  | (1.1) |
| Liabilities and Shareholders' Equity |  |  |  |  |  |  |  |
| Noninterest-bearing deposits | \$83,418 |  |  | \$113,758 |  |  | (26.7)\% |
| Interest-bearing deposits |  |  |  |  |  |  |  |
| Interest checking | 125,709 | 386 | 1.23 | 127,994 | 312 | . 98 | (1.8) |
| Money market savings | 208,386 | 1,993 | 3.85 | 152,893 | 1,224 | 3.21 | 36.3 |
| Savings accounts | 38,855 | 26 | . 27 | 58,993 | 23 | . 16 | (34.1) |
| Time deposits | 57,541 | 623 | 4.35 | 43,627 | 380 | 3.49 | 31.9 |
| Total interest-bearing deposits | 430,491 | 3,028 | 2.83 | 383,507 | 1,939 | 2.03 | 12.3 |
| Short-term borrowings | 17,098 | 297 | 6.98 | 54,172 | 742 | 5.49 | (68.4) |
| Long-term debt | 52,875 | 638 | 4.85 | 42,771 | 432 | 4.05 | 23.6 |
| Total interest-bearing liabilities | 500,464 | 3,963 | 3.18 | 480,450 | 3,113 | 2.60 | 4.2 |
| Other liabilities | 25,130 |  |  | 24,517 |  |  | 2.5 |
| Shareholders' equity |  |  |  |  |  |  |  |
| Preferred equity | 6,808 |  |  | 6,808 |  |  | - |
| Common equity | 49,221 |  |  | 47,014 |  |  | 4.7 |
| Total U.S. Bancorp shareholders' equity | 56,029 |  |  | 53,822 |  |  | 4.1 |
| Noncontrolling interests | 463 |  |  | 465 |  |  | (.4) |
| Total equity | 56,492 |  |  | 54,287 |  |  | 4.1 |
| Total liabilities and equity | \$665,504 |  |  | \$673,012 |  |  | (1.1) |
| Net interest income |  | \$4,052 |  |  | \$4,449 |  |  |
| Gross interest margin |  |  | 2.11\% |  |  | 2.34\% |  |
| Gross interest margin without taxable-equivalent increments |  |  | 2.09 |  |  | 2.32 |  |
| Percent of Earning Assets |  |  |  |  |  |  |  |
| Interest income |  |  | 5.29\% |  |  | 4.94\% |  |
| Interest expense |  |  | 2.62 |  |  | 2.04 |  |
| Net interest margin |  |  | 2.67\% |  |  | 2.90\% |  |
| Net interest margin without taxable-equivalent increments |  |  | 2.65\% |  |  | 2.88\% |  |

[^0](b) Interest income and rates on loans include loan fees. Nonaccrual loans are included in average loan balances.

## us bancorp

CONSOLIDATED DAILY AVERAGE BALANCE SHEET AND RELATED YIELDS AND RATES (a)

|  |  |  | the Three | E |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 30, 2024 |  |  | 31, 202 |  |  |
| (Dollars in Millions) (Unaudited) | Average Balances | Interest | Yields and Rates | Average Balances | Interest | Yields and Rates | \% Change Average Balances |
| Assets |  |  |  |  |  |  |  |
| Investment securities | \$167,020 | \$1,314 | 3.15\% | \$161,236 | \$1,194 | 2.96\% | 3.6 \% |
| Loans held for sale | 2,382 | 41 | 6.98 | 2,002 | 37 | 7.32 | 19.0 |
| Loans (b) |  |  |  |  |  |  |  |
| Commercial | 134,339 | 2,209 | 6.61 | 130,767 | 2,180 | 6.70 | 2.7 |
| Commercial real estate | 52,289 | 847 | 6.51 | 53,037 | 854 | 6.48 | (1.4) |
| Residential mortgages | 116,478 | 1,141 | 3.92 | 115,639 | 1,107 | 3.83 | . 7 |
| Credit card | 28,349 | 925 | 13.13 | 27,942 | 940 | 13.53 | 1.5 |
| Other retail | 43,230 | 650 | 6.05 | 43,685 | 642 | 5.91 | (1.0) |
| Total loans | 374,685 | 5,772 | 6.19 | 371,070 | 5,723 | 6.20 | 1.0 |
| Interest-bearing deposits with banks | 53,056 | 736 | 5.58 | 50,903 | 704 | 5.56 | 4.2 |
| Other earning assets | 11,749 | 152 | 5.22 | 10,924 | 137 | 5.05 | 7.6 |
| Total earning assets | 608,892 | 8,015 | 5.29 | 596,135 | 7,795 | 5.25 | 2.1 |
| Allowance for loan losses | $(7,550)$ |  |  | $(7,438)$ |  |  | (1.5) |
| Unrealized gain (loss) on investment securities | $(7,464)$ |  |  | $(7,121)$ |  |  | (4.8) |
| Other assets | 71,626 |  |  | 72,333 |  |  | (1.0) |
| Total assets | \$665,504 |  |  | \$653,909 |  |  | 1.8 |
| Liabilities and Shareholders' Equity |  |  |  |  |  |  |  |
| Noninterest-bearing deposits | \$83,418 |  |  | \$84,787 |  |  | (1.6)\% |
| Interest-bearing deposits |  |  |  |  |  |  |  |
| Interest checking | 125,709 | 386 | 1.23 | 125,011 | 362 | 1.17 | . 6 |
| Money market savings | 208,386 | 1,993 | 3.85 | 196,502 | 1,914 | 3.92 | 6.0 |
| Savings accounts | 38,855 | 26 | . 27 | 41,645 | 26 | . 25 | (6.7) |
| Time deposits | 57,541 | 623 | 4.35 | 55,116 | 582 | 4.25 | 4.4 |
| Total interest-bearing deposits | 430,491 | 3,028 | 2.83 | 418,274 | 2,884 | 2.77 | 2.9 |
| Short-term borrowings | 17,098 | 297 | 6.98 | 16,364 | 271 | 6.66 | 4.5 |
| Long-term debt | 52,875 | 638 | 4.85 | 52,713 | 625 | 4.76 | . 3 |
| Total interest-bearing liabilities | 500,464 | 3,963 | 3.18 | 487,351 | 3,780 | 3.12 | 2.7 |
| Other liabilities | 25,130 |  |  | 25,640 |  |  | (2.0) |
| Shareholders' equity |  |  |  |  |  |  |  |
| Preferred equity | 6,808 |  |  | 6,808 |  |  | - |
| Common equity | 49,221 |  |  | 48,859 |  |  | . 7 |
| Total U.S. Bancorp shareholders' equity | 56,029 |  |  | 55,667 |  |  | . 7 |
| Noncontrolling interests | 463 |  |  | 464 |  |  | (.2) |
| Total equity | 56,492 |  |  | 56,131 |  |  | . 6 |
| Total liabilities and equity | \$665,504 |  |  | \$653,909 |  |  | 1.8 |
| Net interest income |  | \$4,052 |  |  | \$4,015 |  |  |
| Gross interest margin |  |  | 2.11\% |  |  | 2.13\% |  |
| Gross interest margin without taxable-equivalent increments |  |  | 2.09 |  |  | 2.11 |  |
| Percent of Earning Assets |  |  |  |  |  |  |  |
| Interest income |  |  | 5.29\% |  |  | 5.25\% |  |
| Interest expense |  |  | 2.62 |  |  | 2.55 |  |
| Net interest margin |  |  | 2.67\% |  |  | 2.70\% |  |
| Net interest margin without taxable-equivalent increments |  |  | 2.65\% |  |  | 2.68\% |  |

[^1](b) Interest income and rates on loans include loan fees. Nonaccrual loans are included in average loan balances.

## us bancorp

CONSOLIDATED DAILY AVERAGE BALANCE SHEET AND RELATED YIELDS AND RATES (a)

|  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2024 |  |  | 2023 |  |  |
| (Dollars in Millions) (Unaudited) | Average Balances | Interest | Yields and Rates | Average Balances | Interest | Yields and Rates | \% Change Average Balances |
| Assets |  |  |  |  |  |  |  |
| Investment securities | \$164,128 | \$2,508 | 3.06\% | \$162,957 | \$2,192 | 2.69\% | . 7 \% |
| Loans held for sale | 2,192 | 78 | 7.14 | 2,516 | 69 | 5.51 | (12.9) |
| Loans (b) |  |  |  |  |  |  |  |
| Commercial | 132,553 | 4,389 | 6.66 | 136,891 | 4,198 | 6.18 | (3.2) |
| Commercial real estate | 52,663 | 1,701 | 6.49 | 55,263 | 1,650 | 6.02 | (4.7) |
| Residential mortgages | 116,059 | 2,248 | 3.88 | 116,950 | 2,137 | 3.66 | (.8) |
| Credit card | 28,145 | 1,865 | 13.32 | 25,809 | 1,622 | 12.68 | 9.1 |
| Other retail | 43,458 | 1,292 | 5.98 | 52,876 | 1,305 | 4.98 | (17.8) |
| Total loans | 372,878 | 11,495 | 6.19 | 387,789 | 10,912 | 5.67 | (3.8) |
| Interest-bearing deposits with banks | 51,979 | 1,440 | 5.57 | 47,662 | 1,162 | 4.91 | 9.1 |
| Other earning assets | 11,336 | 289 | 5.14 | 9,820 | 226 | 4.64 | 15.4 |
| Total earning assets | 602,513 | 15,810 | 5.27 | 610,744 | 14,561 | 4.80 | (1.3) |
| Allowance for loan losses | $(7,493)$ |  |  | $(7,006)$ |  |  | (7.0) |
| Unrealized gain (loss) on investment securities | $(7,293)$ |  |  | $(7,437)$ |  |  | 1.9 |
| Other assets | 71,980 |  |  | 72,950 |  |  | (1.3) |
| Total assets | \$659,707 |  |  | \$669,251 |  |  | (1.4) |
| Liabilities and Shareholders' Equity |  |  |  |  |  |  |  |
| Noninterest-bearing deposits | \$84,102 |  |  | \$121,705 |  |  | (30.9)\% |
| Interest-bearing deposits |  |  |  |  |  |  |  |
| Interest checking | 125,360 | 748 | 1.20 | 128,668 | 595 | . 93 | (2.6) |
| Money market savings | 202,444 | 3,907 | 3.38 | 149,948 | 2,203 | 2.96 | 35.0 |
| Savings accounts | 40,250 | 52 | . 26 | 63,883 | 36 | . 11 | (37.0) |
| Time deposits | 56,329 | 1,205 | 4.30 | 39,554 | 610 | 3.11 | 42.4 |
| Total interest-bearing deposits | 424,383 | 5,912 | 2.80 | 382,053 | 3,444 | 1.82 | 11.1 |
| Short-term borrowings | 16,731 | 568 | 6.82 | 45,369 | 1,192 | 5.30 | (63.1) |
| Long-term debt | 52,794 | 1,263 | 4.81 | 41,902 | 808 | 3.88 | 26.0 |
| Total interest-bearing liabilities | 493,908 | 7,743 | 3.15 | 469,324 | 5,444 | 2.34 | 5.2 |
| Other liabilities | 25,385 |  |  | 24,509 |  |  | 3.6 |
| Shareholders' equity |  |  |  |  |  |  |  |
| Preferred equity | 6,808 |  |  | 6,808 |  |  | - |
| Common equity | 49,041 |  |  | 46,440 |  |  | 5.6 |
| Total U.S. Bancorp shareholders' equity | 55,849 |  |  | 53,248 |  |  | 4.9 |
| Noncontrolling interests | 463 |  |  | 465 |  |  | (.4) |
| Total equity | 56,312 |  |  | 53,713 |  |  | 4.8 |
| Total liabilities and equity | \$659,707 |  |  | \$669,251 |  |  | (1.4) |
| Net interest income |  | \$8,067 |  |  | \$9,117 |  |  |
| Gross interest margin |  |  | 2.12\% |  |  | 2.46\% |  |
| Gross interest margin without taxable-equivalent increments |  |  | 2.10 |  |  | 2.44 |  |
| Percent of Earning Assets |  |  |  |  |  |  |  |
| Interest income |  |  | 5.27\% |  |  | 4.80\% |  |
| Interest expense |  |  | 2.59 |  |  | 1.80 |  |
| Net interest margin |  |  | 2.68\% |  |  | 3.00\% |  |
| Net interest margin without taxable-equivalent increments |  |  | 2.66\% |  |  | 2.98\% |  |

(a) Interest and rates are presented on a fully taxable-equivalent basis based on a federal income tax rate of 21 percent.
(b) Interest income and rates on loans include loan fees. Nonaccrual loans are included in average loan balances.

| LOAN PORTFOLIO |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in Millions) (Unaudited) | June 30, 2024 |  | March 31, 2024 |  | December 31, 2023 |  | September 30, 2023 |  | June 30, 2023 |  |
|  | Amount | Percent of Total | Amount | Percent of Total | Amount | Percent of Total | Amount | Percent of Total | Amount | Percent of Total |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial | \$131,043 | 34.9 | \$130,530 | 34.8 | \$127,676 | 34.2 | \$129,040 | 34.4 | \$132,374 | 34.9 |
| Lease financing | 4,205 | 1.1 | 4,196 | 1.2 | 4,205 | 1.1 | 4,279 | 1.1 | 4,401 | 1.2 |
| Total commercial | 135,248 | 36.0 | 134,726 | 36.0 | 131,881 | 35.3 | 133,319 | 35.5 | 136,775 | 36.1 |
| Commercial real estate |  |  |  |  |  |  |  |  |  |  |
| Commercial mortgages | 40,844 | 10.9 | 41,157 | 11.0 | 41,934 | 11.2 | 42,473 | 11.3 | 42,775 | 11.3 |
| Construction and development | 11,043 | 2.9 | 11,520 | 3.1 | 11,521 | 3.1 | 11,658 | 3.1 | 11,582 | 3.0 |
| Total commercial real estate | 51,887 | 13.8 | 52,677 | 14.1 | 53,455 | 14.3 | 54,131 | 14.4 | 54,357 | 14.3 |
| Residential mortgages |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 110,680 | 29.4 | 109,396 | 29.2 | 108,605 | 29.0 | 107,875 | 28.8 | 107,017 | 28.2 |
| Home equity loans, first liens | 6,467 | 1.7 | 6,683 | 1.8 | 6,925 | 1.9 | 7,180 | 1.9 | 7,432 | 2.0 |
| Total residential mortgages | 117,147 | 31.1 | 116,079 | 31.0 | 115,530 | 30.9 | 115,055 | 30.7 | 114,449 | 30.2 |
| Credit card | 28,715 | 7.6 | 27,844 | 7.4 | 28,560 | 7.6 | 27,080 | 7.2 | 26,626 | 7.0 |
| Other retail |  |  |  |  |  |  |  |  |  |  |
| Retail leasing | 4,178 | 1.1 | 4,137 | 1.1 | 4,135 | 1.1 | 4,271 | 1.2 | 4,637 | 1.2 |
| Home equity and second mortgages | 13,180 | 3.5 | 12,932 | 3.5 | 13,056 | 3.5 | 12,879 | 3.4 | 12,799 | 3.4 |
| Revolving credit | 3,597 | 1.0 | 3,473 | . 9 | 3,668 | 1.0 | 3,766 | 1.0 | 3,797 | 1.0 |
| Installment | 14,169 | 3.8 | 13,921 | 3.7 | 13,889 | 3.7 | 14,145 | 3.8 | 14,452 | 3.8 |
| Automobile | 8,012 | 2.1 | 8,799 | 2.3 | 9,661 | 2.6 | 10,588 | 2.8 | 11,536 | 3.0 |
| Total other retail | 43,136 | 11.5 | 43,262 | 11.5 | 44,409 | 11.9 | 45,649 | 12.2 | 47,221 | 12.4 |
| Total loans | \$376,133 | 100.0 | \$374,588 | 100.0 | \$373,835 | 100.0 | \$375,234 | 100.0 | \$379,428 | 100.0 |

# Supplemental Business Line Schedules 

## Second Quarter 2024

WEALTH, CORPORATE, COMMERCIAL AND INSTITUTIONAL BANKING

CONSUMER AND BUSINESS BANKING

PAYMENT SERVICES
TREASURY AND CORPORATE SUPPORT

WEALTH, CORPORATE, COMMERCIAL AND INSTITUTIONAL BANKING
Preliminary data

| (Dollars in Millions) (Unaudited) | Three Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \hline \text { June } 30, \\ 2024 \end{array}$ | $\begin{array}{r} \hline \text { March 31, } \\ 70 \geqslant 4 \end{array}$ | $\begin{array}{r} \hline \text { December 31, } \\ 2023 \end{array}$ | September 30, 2023 | $\begin{array}{r} \hline \text { June } 30, \\ 2023 \end{array}$ |
| INCOME STATEMENT |  |  |  |  |  |
| Net Interest Income (taxable-equivalent basis) | \$1,906 | \$1,904 | \$1,971 | \$2,021 | \$1,894 |
| Noninterest Income |  |  |  |  |  |
| Card revenue | - | - | - | - | - |
| Corporate payment products revenue | - | - | - | - | - |
| Merchant processing services | - | - | - | - | - |
| Trust and investment management fees | 648 | 640 | 620 | 627 | 621 |
| Service charges | 147 | 135 | 128 | 129 | 135 |
| Commercial products revenue | 200 | 208 | 149 | 150 | 198 |
| Mortgage banking revenue | - | - | - | - | - |
| Investment products fees | 82 | 77 | 73 | 70 | 68 |
| Securities gains (losses), net | - | - | - | - | - |
| Other | 54 | 53 | 51 | 54 | 49 |
| Total noninterest income | 1,131 | 1,113 | 1,021 | 1,030 | 1,071 |
| Total net revenue | 3,037 | 3,017 | 2,992 | 3,051 | 2,965 |
| Noninterest Expense |  |  |  |  |  |
| Compensation and employee benefits | 565 | 566 | 534 | 543 | 543 |
| Net occupancy and equipment | 39 | 39 | 37 | 37 | 38 |
| Other intangibles | 52 | 52 | 55 | 57 | 57 |
| Net shared services | 532 | 514 | 517 | 501 | 563 |
| Other | 186 | 201 | 225 | 183 | 179 |
| Total noninterest expense | 1,374 | 1,372 | 1,368 | 1,321 | 1,380 |
| Income before provision and income taxes | 1,663 | 1,645 | 1,624 | 1,730 | 1,585 |
| Provision for Credit Losses | 100 | 141 | 69 | 136 | 162 |
| Income before income taxes | 1,563 | 1,504 | 1,555 | 1,594 | 1,423 |
| Income taxes and taxable-equivalent adjustment | 391 | 376 | 389 | 399 | 356 |
| Net income | 1,172 | 1,128 | 1,166 | 1,195 | 1,067 |
| Net (income) loss attributable to noncontrolling interests | - | - | - | - | - |
| Net income attributable to U.S. Bancorp | \$1,172 | \$1,128 | \$1,166 | \$1,195 | \$1,067 |
| FINANCIAL RATIOS |  |  |  |  |  |
| Return on average assets | 2.32 \% | 2.28 \% | 2.31 \% | 2.33 \% | 2.09 \% |
| Net interest margin (taxable-equivalent basis) | 4.18 | 4.26 | 4.37 | 4.40 | 4.10 |
| Efficiency ratio | 45.2 | 45.5 | 45.7 | 43.3 | 46.5 |

WEALTH, CORPORATE, COMMERCIAL AND INSTITUTIONAL BANKING
Preliminary data

| (Dollars in Millions) (Unaudited) | ded |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2024 | $\begin{array}{r} \hline \text { March 31, } \\ 2024 \end{array}$ | December 31, 2023 | September 30, 2023 | $\begin{array}{r} \hline \text { June 30, } \\ 2023 \end{array}$ |
| AVERAGE BALANCE SHEET |  |  |  |  |  |
| Loans |  |  |  |  |  |
| Commercial | \$115,649 | \$112,959 | \$113,301 | \$117,195 | \$120,880 |
| Commercial real estate | 37,472 | 38,004 | 38,357 | 38,477 | 38,518 |
| Residential mortgages | 15,134 | 14,703 | 14,571 | 14,274 | 13,620 |
| Credit card | - | - | - | - | - |
| Other retail | 5,440 | 5,402 | 5,610 | 5,698 | 5,731 |
| Total loans | 173,695 | 171,068 | 171,839 | 175,644 | 178,749 |
| Other Earning Assets | 9,590 | 8,738 | 7,287 | 6,458 | 6,671 |
| Total earning assets | 183,285 | 179,806 | 179,126 | 182,102 | 185,420 |
| Non-earning Assets |  |  |  |  |  |
| Goodwill | 4,824 | 4,825 | 4,825 | 4,638 | 4,651 |
| Other intangible assets | 1,007 | 1,059 | 1,112 | 921 | 962 |
| Other non-earning assets | 14,085 | 13,502 | 15,371 | 16,193 | 14,136 |
| Total non-earning assets | 19,916 | 19,386 | 21,308 | 21,752 | 19,749 |
| Total assets | 203,201 | 199,192 | 200,434 | 203,854 | 205,169 |
| Deposits |  |  |  |  |  |
| Noninterest-bearing deposits | 57,299 | 58,580 | 62,213 | 66,144 | 73,512 |
| Interest checking | 51,938 | 50,783 | 51,214 | 52,891 | 50,709 |
| Savings products | 152,244 | 145,106 | 142,979 | 143,393 | 131,208 |
| Time deposits | 12,111 | 11,952 | 12,041 | 13,437 | 13,416 |
| Total deposits | 273,592 | 266,421 | 268,447 | 275,865 | 268,845 |
| Other Interest-bearing Liabilities | 15,761 | 15,159 | 13,837 | 12,842 | 13,353 |
| Other Noninterest-bearing Liabilities | 10,748 | 10,060 | 11,969 | 12,877 | 11,794 |
| Total liabilities | 300,101 | 291,640 | 294,253 | 301,584 | 293,992 |
| Total U.S. Bancorp Shareholders' Equity | 21,481 | 21,757 | 22,707 | 22,837 | 22,359 |
| Noncontrolling Interests | - | - | - | - | - |
| Total Equity | 21,481 | 21,757 | 22,707 | 22,837 | 22,359 |
| NET INTEREST SPREADS (\%) |  |  |  |  |  |
| Total earning assets | 1.16 | 1.16 | 1.17 | 1.16 | 1.19 |
| Total assets | . 57 | . 60 | . 57 | . 60 | . 72 |
| Total deposits | 3.01 | 3.06 | 3.11 | 3.08 | 3.17 |
| Total liabilities | 3.00 | 3.05 | 3.10 | 3.06 | 3.12 |
| CREDIT QUALITY |  |  |  |  |  |
| Net Charge-offs |  |  |  |  |  |
| Commercial | \$72 | \$51 | \$28 | \$42 | \$35 |
| Commercial real estate | 35 | 13 | 71 | 49 | 12 |
| Residential mortgages | - | - | - | - | - |
| Credit card | - | - | - | - | - |
| Other retail | - | 1 | - | 1 | - |
| Total net charge-offs | \$107 | \$65 | \$99 | \$92 | \$47 |
| Net Charge-off Ratios |  |  |  |  |  |
| Commercial | . 25 \% | . 18 \% | . 10 \% | . 14 \% | . 12 \% |
| Commercial real estate | . 38 | . 14 | . 73 | . 51 | . 12 |
| Residential mortgages | - | - | - | - | - |
| Credit card | - | - | - | - | - |
| Other retail | - | . 07 | - | . 07 | - |
| Total net charge-offs | 25 \% | 15 \% | 23 \% | . 21 \% | . 11 \% |
|  | June 30, 2024 | March 31, 2024 | December 31, 2023 | September 30, 2023 | June 30, 2023 |
| Nonperforming Assets |  |  |  |  |  |
| Nonperforming loans | \$1,353 | \$1,292 | \$937 | \$830 | \$604 |
| Other nonperforming assets | 1 | 1 | 1 | 1 | - |
| Total nonperforming assets | \$1,354 | \$1,293 | \$938 | \$831 | \$604 |

WEALTH, CORPORATE, COMMERCIAL AND INSTITUTIONAL BANKING
Preliminary data

| (Dollars in Millions) <br> (Unaudited) | ee Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \hline \text { June } 30, \\ 2024 \end{array}$ | $\begin{array}{r} \hline \text { March 31, } 2024 \\ \hline \end{array}$ | December 31, 2023 | September 30, 2023 | $\begin{array}{r} \hline \text { June 30, } \\ 2023 \end{array}$ |
| OTHER INFORMATION |  |  |  |  |  |
| Average Loan Balances |  |  |  |  |  |
| Commercial real estate division | \$45,003 | \$45,695 | \$46,344 | \$46,622 | \$46,840 |
| Global markets \& specialized finance | 14,203 | 14,088 | 14,585 | 14,997 | 15,316 |
| Middle market | 29,250 | 28,693 | 28,712 | 29,592 | 30,616 |
| Wealth management | 27,661 | 27,240 | 27,404 | 27,143 | 26,910 |
| Corporate banking and other | 57,578 | 55,352 | 54,794 | 57,290 | 59,067 |
| Total | \$173,695 | \$171,068 | \$171,839 | \$175,644 | \$178,749 |
| Average Deposit Balances |  |  |  |  |  |
| Commercial real estate division | \$14,950 | \$15,240 | \$16,336 | \$16,544 | \$16,476 |
| Global markets \& specialized finance | 72,081 | 65,192 | 63,439 | 64,406 | 61,528 |
| Middle market | 40,700 | 39,974 | 39,921 | 40,139 | 41,043 |
| Wealth management | 42,240 | 41,806 | 41,302 | 40,112 | 39,769 |
| Corporate banking and other | 103,621 | 104,209 | 107,449 | 114,664 | 110,029 |
| Total | \$273,592 | \$266,421 | \$268,447 | \$275,865 | \$268,845 |

## Noninterest Income

Trust and investment management fees
Wealth management
U.S. Bancorp Asset Management

| $\$ 166$ | $\$ 165$ | $\$ 158$ | $\$ 157$ | $\$ 161$ |
| ---: | ---: | ---: | ---: | ---: |
| 60 | 61 | 57 | 59 | 59 |
| 265 | 262 | 258 | 259 | 251 |
| 147 | 142 | 138 | 141 | 142 |
| 10 | 10 | 9 | 11 | 8 |
| 238 | 242 | 188 | 191 | 216 |
| 147 | 135 | 128 | 129 | 135 |
| 98 | 96 | 85 | 83 | 99 |
| $\$ 1,131$ | $\$ 1,113$ | $\$ 1,021$ | $\$ 1,030$ | $\$ 1,071$ |

Assets Under Management by Category *

Equity
Fixed income
Money market
Other
Total

| $\$ 73,940$ | $\$ 70,924$ | $\$ 66,344$ | $\$ 67,371$ | $\$ 63,958$ |
| ---: | ---: | ---: | ---: | ---: |
| 217,792 | 212,045 | 200,607 | 201,045 | 204,257 |
| 154,977 | 155,774 | 154,250 | 148,593 | 140,366 |
| 33,622 | 33,421 | 33,134 | 31,212 | 30,674 |
| $\$ 480,331$ | $\$ 472,164$ | $\$ 454,335$ | $\$ 448,221$ | $\$ 439,255$ |

[^2]|  | Three Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in Millions) <br> (Unaudited) | $\begin{array}{r} \hline \text { June 30, } \\ 2024 \\ \hline \end{array}$ | $\begin{array}{r} \hline \text { March 31, } \\ 2024 \\ \hline \end{array}$ | $\begin{array}{r} \hline \text { December 31, } \\ 2023 \\ \hline \end{array}$ | $\begin{array}{r} \hline \text { September 30, } \\ 2023 \\ \hline \end{array}$ | $\begin{array}{r} \hline \text { June 30, } \\ 2023 \\ \hline \end{array}$ |
| INCOME STATEMENT |  |  |  |  |  |
| Net Interest Income (taxable-equivalent basis) | \$1,922 | \$1,879 | \$1,960 | \$2,049 | \$2,295 |
| Noninterest Income |  |  |  |  |  |
| Card revenue | 3 | 3 | 3 | 4 | 2 |
| Corporate payment products revenue | - | - | - | - | - |
| Merchant processing services | - | - | - | - | - |
| Trust and investment management fees | 1 | 1 | 1 | - | - |
| Service charges | 173 | 178 | 194 | 203 | 187 |
| Commercial products revenue | 6 | 6 | 5 | 5 | 7 |
| Mortgage banking revenue | 160 | 166 | 137 | 144 | 161 |
| Investment products fees | - | - | - | - | - |
| Securities gains (losses), net | - | - | - | - | - |
| Other | 70 | 69 | 70 | 78 | 74 |
| Total noninterest income | 413 | 423 | 410 | 434 | 431 |
| Total net revenue | 2,335 | 2,302 | 2,370 | 2,483 | 2,726 |
| Noninterest Expense |  |  |  |  |  |
| Compensation and employee benefits | 554 | 560 | 553 | 577 | 589 |
| Net occupancy and equipment | 154 | 147 | 153 | 153 | 154 |
| Other intangibles | 67 | 67 | 72 | 75 | 74 |
| Net shared services | 681 | 676 | 712 | 688 | 774 |
| Other | 166 | 152 | 181 | 178 | 173 |
| Total noninterest expense | 1,622 | 1,602 | 1,671 | 1,671 | 1,764 |
| Income before provision and income taxes | 713 | 700 | 699 | 812 | 962 |
| Provision for Credit Losses | 30 | 54 | 48 | 7 | 16 |
| Income before income taxes | 683 | 646 | 651 | 805 | 946 |
| Income taxes and taxable-equivalent adjustment | 171 | 162 | 163 | 201 | 237 |
| Net income | 512 | 484 | 488 | 604 | 709 |
| Net (income) loss attributable to noncontrolling interests | - | - | - | - | - |
| Net income attributable to U.S. Bancorp | \$512 | \$484 | \$488 | \$604 | \$709 |
| FINANCIAL RATIOS |  |  |  |  |  |
| Return on average assets | 1.22 \% | 1.15 \% | 1.13 \% | 1.37 \% | 1.54 \% |
| Net interest margin (taxable-equivalent basis) | 4.92 | 4.82 | 4.92 | 5.08 | 5.43 |
| Efficiency ratio | 69.5 | 69.6 | 70.5 | 67.3 | 64.7 |


|  | Three Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in Millions) (Unaudited) | $\begin{array}{r} \hline \text { June 30, } \\ 2024 \end{array}$ | $\begin{array}{r} \hline \text { March 31, } \\ 2024 \end{array}$ | $\begin{array}{r} \hline \text { December 31, } \\ 2023 \end{array}$ | September 30, 2023 | $\begin{array}{r} \hline \text { June 30, } \\ 2023 \end{array}$ |
| AVERAGE BALANCE SHEET |  |  |  |  |  |
| Loans |  |  |  |  |  |
| Commercial | \$4,149 | \$3,912 | \$3,872 | \$4,131 | \$4,226 |
| Commercial real estate | 11,912 | 12,054 | 12,324 | 12,577 | 12,859 |
| Residential mortgages | 101,213 | 100,801 | 100,485 | 100,208 | 103,835 |
| Credit card | - | - | - | - | - |
| Other retail | 37,583 | 38,065 | 39,148 | 40,387 | 46,082 |
| Total loans | 154,857 | 154,832 | 155,829 | 157,303 | 167,002 |
| Other Earning Assets | 2,278 | 1,879 | 2,170 | 2,688 | 2,512 |
| Total earning assets | 157,135 | 156,711 | 157,999 | 159,991 | 169,514 |
| Non-earning Assets |  |  |  |  |  |
| Goodwill | 4,326 | 4,326 | 4,327 | 4,515 | 4,530 |
| Other intangible assets | 4,734 | 4,696 | 4,926 | 5,154 | 5,393 |
| Other non-earning assets | 2,439 | 3,340 | 4,483 | 5,071 | 5,367 |
| Total non-earning assets | 11,499 | 12,362 | 13,736 | 14,740 | 15,290 |
| Total assets | 168,634 | 169,073 | 171,735 | 174,731 | 184,804 |
| Deposits |  |  |  |  |  |
| Noninterest-bearing deposits | 20,900 | 21,375 | 23,341 | 25,488 | 34,120 |
| Interest checking | 72,353 | 73,021 | 74,903 | 78,340 | 75,467 |
| Savings products | 92,792 | 90,842 | 87,776 | 82,805 | 79,498 |
| Time deposits | 37,822 | 35,435 | 33,763 | 31,946 | 25,274 |
| Total deposits | 223,867 | 220,673 | 219,783 | 218,579 | 214,359 |
| Other Interest-bearing Liabilities | 965 | 1,118 | 1,231 | 1,238 | 1,229 |
| Other Noninterest-bearing Liabilities | 2,143 | 2,117 | 2,288 | 2,420 | 2,630 |
| Total liabilities | 226,975 | 223,908 | 223,302 | 222,237 | 218,218 |
| Total U.S. Bancorp Shareholders' Equity | 14,553 | 14,844 | 15,365 | 15,760 | 16,386 |
| Noncontrolling Interests | - | - | - | - | - |
| Total Equity | 14,553 | 14,844 | 15,365 | 15,760 | 16,386 |
| NET INTEREST SPREADS (\%) |  |  |  |  |  |
| Total earning assets | 1.34 | 1.33 | 1.33 | 1.32 | 1.33 |
| Total assets | 1.00 | . 96 | . 92 | . 90 | . 94 |
| Total deposits | 4.76 | 4.77 | 4.91 | 5.09 | 5.21 |
| Total liabilities | 4.72 | 4.73 | 4.87 | 5.03 | 5.15 |
| CREDIT QUALITY |  |  |  |  |  |
| Net Charge-offs |  |  |  |  |  |
| Commercial | \$15 | \$14 | \$13 | \$17 | \$9 |
| Commercial real estate | 1 | 1 | - | (1) | - |
| Residential mortgages | (4) | - | (1) | (3) | (3) |
| Credit card | - | - | - | - | - |
| Other retail | 47 | 53 | 52 | 44 | 27 |
| Total net charge-offs | \$59 | \$68 | \$64 | \$57 | \$33 |
| Net Charge-off Ratios |  |  |  |  |  |
| Commercial | 1.45 \% | 1.44 \% | 1.33 \% | 1.63 \% | . 85 \% |
| Commercial real estate | . 03 | . 03 | - | (.03) | - |
| Residential mortgages | (.02) | - | - | (.01) | (.01) |
| Credit card | - | - | - | - | - |
| Other retail | . 50 | . 56 | . 53 | . 43 | . 24 |
| Total net charge-offs | . 15 \% | . 18 \% | 16 \% | 14 \% | . 08 \% |
|  | June 30, 2024 | March 31, 2024 | December 31, 2023 | September 30, 2023 | June 30, 2023 |
| Nonperforming Assets |  |  |  |  |  |
| Nonperforming loans | \$393 | \$380 | \$387 | \$363 | \$392 |
| Other nonperforming assets | 23 | 25 | 26 | 26 | 25 |
| Total nonperforming assets | \$416 | \$405 | \$413 | \$389 | \$417 |

CONSUMER AND BUSINESS BANKING
Preliminary data

|  | Three Months Ended |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| (Dollars in Millions) | June 30, | March 31, | December 31, | September 30, | June 30, |
| (Unaudited) | 2024 | 2024 | 2023 | 2023 | 2023 |

## OTHER INFORMATION

## Other Retail Loan Information

## Average Balances

Retail leasing
Home equity and second mortgages Other

## Total other retail

Home equity first lien*
Home equity loans
Home equity lines
Total home equity

| $\$ 4,185$ | $\$ 4,082$ | $\$ 4,167$ | $\$ 4,436$ | $\$ 4,829$ |
| ---: | ---: | ---: | ---: | ---: |
| 10,549 | 10,471 | 10,421 | 10,238 | 10,107 |
| 22,849 | 23,512 | 24,560 | 25,713 | 31,146 |
| $\$ 37,583$ | $\$ 38,065$ | $\$ 39,148$ | $\$ 40,387$ | $\$ 46,082$ |
|  |  |  |  |  |
| $\$ 5,894$ | $\$ 6,107$ | $\$ 6,332$ | $\$ 6,573$ | $\$ 6,822$ |
| 2,025 | 1,913 | 1,812 | 1,665 | 1,503 |
| 8,524 | 8,558 | 8,609 | 8,573 | 8,604 |
| $\$ 16,443$ | $\$ 16,578$ | $\$ 16,753$ | $\$ 16,811$ | $\$ 16,929$ |

Net Charge-off Ratios (\%)
Retail leasing

| .29 | .49 | .19 | .18 | .08 |
| ---: | ---: | ---: | ---: | ---: |
| $(.04)$ | - | $(.04)$ | .08 | $(.04)$ |
| .79 | .82 | .82 | .62 | .35 |
| .50 | .56 | .53 | .43 | .24 |
|  |  |  |  |  |
| $\$ 1,929$ | $\$ 1,569$ | $\$ 1,072$ | $\$ 1,090$ | $\$ 1,588$ |
| 1,754 | 1,382 | 1,336 | 1,575 | 1,570 |
| 522 | 375 | 256 | 308 | 250 |
| $\$ 4,205$ | $\$ 3,326$ | $\$ 2,664$ | $\$ 2,973$ | $\$ 3,408$ |

## Branch and ATM Data

\# of branches 2,207
\# of U.S. Bank ATMs
4,534
$4,522 \quad 4,52$

* Home equity first lien balances are reported within residential mortgages as required by regulatory accounting principles.

CONSUMER AND BUSINESS BANKING

| (Dollars in Millions) (Unaudited) | $\begin{array}{r} \hline \text { June } 30, \\ 2024 \end{array}$ | $\begin{array}{r} \hline \text { March 31, } \\ 2024 \end{array}$ | $\begin{array}{r} \hline \text { December 31, } \\ 2023 \\ \hline \end{array}$ | $\begin{array}{r} \hline \text { September 30, } \\ 2023 \\ \hline \end{array}$ | $\begin{array}{r} \hline \text { June } 30, \\ 2023 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage Banking Division Data |  |  |  |  |  |
| Mortgage banking revenue |  |  |  |  |  |
| Origination and sales (a) | \$80 | \$69 | \$46 | \$70 | \$81 |
| Loan servicing | 176 | 180 | 180 | 176 | 187 |
| Mortgage servicing rights fair value changes |  |  |  |  |  |
| net of economic hedges (b) | (6) | (2) | 4 | (3) | (1) |
| Other changes in mortgage servicing rights fair value (c) | (90) | (81) | (93) | (99) | (106) |
| Total mortgage banking revenue | \$160 | \$166 | \$137 | \$144 | \$161 |
| Mortgage production volume | \$9,449 | \$7,129 | \$7,405 | \$9,493 | \$11,560 |
| Mortgage application volume | \$14,415 | \$12,531 | \$9,535 | \$12,947 | \$15,841 |
| Mortgages serviced for others (d)(e) | \$225,780 | \$232,907 | \$233,382 | \$232,263 | \$251,572 |

A summary of the Company's mortgage servicing rights and related characteristics by portfolio as of June 30, 2024, was as follows:

| (Dollars in Millions) | HFA (f) | Government | Conventional (g) | Total |
| :--- | :---: | :---: | :---: | :---: |
| Servicing portfolio (h) | $\$ 50,185$ | $\$ 25,762$ | $\$ 137,716$ | $\$ 213,663$ |
| Fair value | $\$ 824$ | $\$ 522$ | $\$ 1,980$ | $\$ 3,326$ |
| Value (bps) (i) | 164 | 203 | 144 | 156 |
| Weighted-average servicing fees (bps) | 36 | 45 | 25 | 30 |
| Multiple (value/servicing fees) | 4.60 | 4.55 | 5.66 | 5.16 |
| Weighted-average note rate | $4.74 \%$ | $4.31 \%$ | $3.73 \%$ | $4.04 \%$ |
| Weighted-average age (in years) | 4.4 | 5.8 | 4.8 | 4.8 |
| Weighted-average expected prepayment (constant prepayment rate) | $10.1 \%$ | $10.6 \%$ | $8.3 \%$ | $9.0 \%$ |
| Weighted-average expected life (in years) | 7.3 | 6.7 | 7.2 | 7.2 |
| Weighted-average option adjusted spread (j) | $5.5 \%$ | $5.9 \%$ | $4.6 \%$ | $5.0 \%$ |

[^3]PAYMENT SERVICES
Preliminary data
Three Months Ended

| (Dollars in Millions) <br> (Unaudited) | June 30, | March 31, | December 31, | September 30, | June 30, |
| :--- | ---: | ---: | ---: | ---: | ---: |
| INCOME STATEMENT | 2024 | 2024 | 2023 | 2023 | 2023 |
| N |  |  |  |  |  |

Net Interest Income (taxable-equivalent basis)
Noninterest Income
Card revenue
Corporate payment products revenue
Merchant processing services
Trust and investment management fees
Service charges
Commercial products revenue
Mortgage banking revenue
Investment products fees
Securities gains (losses), net
Other
Total noninterest income Total net revenue

## Noninterest Expense

Compensation and employee benefits
Net occupancy and equipment
Other intangibles
Net shared services
Other
Total noninterest expense
Income before provision and income taxes

## Provision for Credit Losses

Income before income taxes
Income taxes and taxable-equivalent adjustment
Net income
Net (income) loss attributable to noncontrolling interests Net income attributable to U.S. Bancorp

FINANCIAL RATIOS
Return on average assets
Net interest margin (taxable-equivalent basis)
Efficiency ratio

| $2.59 \%$ | $2.09 \%$ |
| :--- | :--- |
| 6.61 | 7.07 |
| 55.6 | 59.4 |

$1.50 \%$
6.70
59.5

| $2.14 \%$ | $2.85 \%$ |
| :--- | :--- |
| 6.75 | 6.58 |
| 57.6 | 56.2 |

PAYMENT SERVICES
Preliminary data
Three Months Ended

| (Dollars in Millions) (Unaudited) | June 30, <br> 2024 | March 31, 2024 | December 31, 2023 | September 30, 2023 | June 30, 2023 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| AVERAGE BALANCE SHEET |  |  |  |  |  |
| Loans |  |  |  |  |  |
| Commercial | \$12,334 | \$11,705 | \$12,121 | \$11,899 | \$11,691 |
| Commercial real estate | - | - | - | - | - |
| Residential mortgages | - | - | - | - | - |
| Credit card | 28,349 | 27,942 | 27,753 | 26,883 | 26,046 |
| Other retail | 149 | 156 | 165 | 172 | 176 |
| Total loans | 40,832 | 39,803 | 40,039 | 38,954 | 37,913 |
| Other Earning Assets | 115 | 153 | 10 | 5 | 74 |
| Total earning assets | 40,947 | 39,956 | 40,049 | 38,959 | 37,987 |
| Non-earning Assets |  |  |  |  |  |
| Goodwill | 3,327 | 3,331 | 3,326 | 3,333 | 3,331 |
| Other intangible assets | 281 | 300 | 319 | 340 | 359 |
| Other non-earning assets | 1,544 | 3,229 | 1,679 | 2,142 | 2,449 |
| Total non-earning assets | 5,152 | 6,860 | 5,324 | 5,815 | 6,139 |
| Total assets | 46,099 | 46,816 | 45,373 | 44,774 | 44,126 |
| Deposits |  |  |  |  |  |
| Noninterest-bearing deposits | 2,706 | 2,791 | 2,772 | 2,796 | 3,179 |
| Interest checking | - | - | - | - | - |
| Savings products | 96 | 96 | 98 | 100 | 103 |
| Time deposits | 1 | 1 | 1 | 1 | 1 |
| Total deposits | 2,803 | 2,888 | 2,871 | 2,897 | 3,283 |
| Other Interest-bearing Liabilities | 342 | 304 | 253 | 308 | 457 |
| Other Noninterest-bearing Liabilities | 4,712 | 6,275 | 4,674 | 4,973 | 5,300 |
| Total liabilities | 7,857 | 9,467 | 7,798 | 8,178 | 9,040 |
| Total U.S. Bancorp Shareholders' Equity | 9,941 | 9,965 | 9,695 | 9,442 | 9,127 |
| Noncontrolling Interests | - | - | - | - | - |
| Total Equity | 9,941 | 9,965 | 9,695 | 9,442 | 9,127 |
| NET INTEREST SPREADS (\%) |  |  |  |  |  |
| Total earning assets | 6.00 | 6.46 | 6.11 | 6.16 | 5.97 |
| Total assets | 4.75 | 4.73 | 4.80 | 4.72 | 4.49 |
| Total deposits | 6.03 | 5.99 | 5.94 | 5.89 | 5.74 |
| Total liabilities | 5.17 | 5.31 | 5.39 | 5.29 | 4.84 |
| CREDIT QUALITY |  |  |  |  |  |
| Net Charge-offs |  |  |  |  |  |
| Commercial | \$57 | \$51 | \$44 | \$37 | \$35 |
| Commercial real estate | - | - | - | - | - |
| Residential mortgages | - | - | - | - | - |
| Credit card | 315 | 296 | 255 | 220 | 199 |
| Other retail | 1 | 1 | 1 | 1 | 1 |
| Total net charge-offs | \$373 | \$348 | \$300 | \$258 | \$235 |
| Net Charge-off Ratios |  |  |  |  |  |
| Commercial | 1.86 \% | 1.75 \% | 1.44 \% | 1.23 \% | 1.20 \% |
| Commercial real estate | - | - | - | - | - |
| Residential mortgages | - | - | - | - | - |
| Credit card | 4.47 | 4.26 | 3.65 | 3.25 | 3.06 |
| Other retail | 2.70 | 2.58 | 2.40 | 2.31 | 2.28 |
| Total net charge-offs | 3.67 \% | 3.52 \% | 2.97 \% | 2.63 \% | 2.49 \% |
|  | $\begin{array}{r} \text { June } 30, \\ 2024 \end{array}$ | March 31, 2024 | December 31, 2023 | September 30, 2023 | June 30, 2023 |
| Nonperforming Assets |  |  |  |  |  |
| Nonperforming loans | \$- | \$- | \$- | \$- | \$- |
| Other nonperforming assets | - | - | - | - | - |
| Total nonperforming assets | \$- | \$- | \$- | \$- | \$- |

PAYMENT SERVICES
Preliminary data

| (Dollars in Millions) (Unaudited) | Three Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2024 | March 31, 2024 | $\begin{array}{r} \hline \text { December 31, } \\ 2023 \end{array}$ | September 30, 2023 | June 30, 2023 |
| OTHER INFORMATION |  |  |  |  |  |
| Total Noninterest Income |  |  |  |  |  |
| Retail payment solutions | \$442 | \$390 | \$436 | \$410 | \$422 |
| Corporate payment systems | 198 | 187 | 184 | 201 | 192 |
| Global merchant acquiring | 454 | 402 | 409 | 428 | 436 |
| Total | \$1,094 | \$979 | \$1,029 | \$1,039 | \$1,050 |
| Payment Volumes |  |  |  |  |  |
| Retail payment solutions (Issuing) |  |  |  |  |  |
| Credit card | \$36,504 | \$33,683 | \$35,604 | \$34,526 | \$34,924 |
| Debit and prepaid card | 26,766 | 25,262 | 26,169 | 25,795 | 26,119 |
| Total retail payment solutions | \$63,270 | \$58,945 | \$61,773 | \$60,321 | \$61,043 |
| Corporate payment systems (issuing) | \$22,391 | \$21,477 | \$21,012 | \$22,925 | \$22,126 |
| Merchant volume (acquiring) | \$147,809 | \$137,552 | \$135,727 | \$144,558 | \$145,376 |
| \# of merchant transactions | 2,136,671,083 | 1,930,302,342 | 2,002,532,119 | 2,094,366,023 | 2,040,006,881 |

TREASURY AND CORPORATE SUPPORT
Preliminary data

| (Dollars in Millions) (Unaudited) | $\begin{array}{r} \hline \text { June } 30, \\ 2024 \end{array}$ | $\begin{array}{r} \hline \text { March 31, } \\ 2024 \end{array}$ | $\begin{array}{r} \hline \text { December 31, } \\ 2023 \end{array}$ | September 30, 2023 | $\begin{array}{r} \hline \text { June } 30, \\ 2023 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| INCOME STATEMENT |  |  |  |  |  |
| Net Interest Income (taxable-equivalent basis) | (\$449) | (\$470) | (\$465) | (\$465) | (\$363) |
| Noninterest Income |  |  |  |  |  |
| Card revenue | - | - | - | - | - |
| Corporate payment products revenue | - | - | - | - | - |
| Merchant processing services | - | - | - | - | - |
| Trust and investment management fees | - | - | - | - | - |
| Service charges | 2 | 2 | 2 | 2 | 2 |
| Commercial products revenue | 168 | 174 | 172 | 199 | 153 |
| Mortgage banking revenue | 30 | - | - | - | (30) |
| Investment products fees | - | - | - | - | - |
| Securities gains (losses), net | (36) | 2 | (116) | - | 3 |
| Other | 13 | 7 | 102 | 60 | 46 |
| Total noninterest income | 177 | 185 | 160 | 261 | 174 |
| Total net revenue | (272) | (285) | (305) | (204) | (189) |
| Noninterest Expense |  |  |  |  |  |
| Compensation and employee benefits | 1,274 | 1,337 | 1,204 | 1,277 | 1,296 |
| Net occupancy and equipment | 114 | 101 | 117 | 114 | 115 |
| Other intangibles | - | - | - | - | - |
| Net shared services | $(1,724)$ | $(1,698)$ | $(1,743)$ | $(1,686)$ | $(1,825)$ |
| Other | 571 | 747 | 1,587 | 852 | 898 |
| Total noninterest expense | 235 | 487 | 1,165 | 557 | 484 |
| Income (loss) before provision and income taxes | (507) | (772) | $(1,470)$ | (761) | (673) |
| Provision for Credit Losses | 50 | (1) | (66) | (27) | 329 |
| Income (loss) before income taxes | (557) | (771) | $(1,404)$ | (734) | $(1,002)$ |
| Income taxes and taxable-equivalent adjustment | (187) | (242) | (439) | (218) | (282) |
| Net income (loss) | (370) | (529) | (965) | (516) | (720) |
| Net (income) loss attributable to noncontrolling interests | (8) | (7) | (14) | (1) | (8) |
| Net income (loss) attributable to U.S. Bancorp | (\$378) | (\$536) | (\$979) | (\$517) | (\$728) |

FINANCIAL RATIOS (\%)
Return on average assets
Net interest margin (taxable-equivalent basis)
Efficiency ratio

| nm | nm |
| :--- | :--- |
| nm | nm |


| nm | nm |
| :--- | :--- |
| nm | nm |
| nm | nm |

nm
$\mathrm{nm} \quad \mathrm{nm}$
nm
nm
nm

TREASURY AND CORPORATE SUPPORT
Preliminary data

| (Dollars in Millions) (Unaudited) | Three Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2024 | $\begin{array}{r} \hline \text { March 31, } \\ 2024 \end{array}$ | December 31, 2023 | September 30, 2023 | $\begin{array}{r} \hline \text { June } 30, \\ 2023 \end{array}$ |
| AVERAGE BALANCE SHEET |  |  |  |  |  |
| Loans |  |  |  |  |  |
| Commercial | \$2,207 | \$2,191 | \$1,802 | \$1,495 | \$1,288 |
| Commercial real estate | 2,905 | 2,979 | 3,144 | 3,199 | 3,557 |
| Residential mortgages | 131 | 135 | 140 | 145 | 151 |
| Credit card | - | - | - | - | - |
| Other retail | 58 | 62 | 63 | 137 | 157 |
| Total loans | 5,301 | 5,367 | 5,149 | 4,976 | 5,153 |
| Other Earning Assets | 222,224 | 214,295 | 211,921 | 219,217 | 215,765 |
| Total earning assets | 227,525 | 219,662 | 217,070 | 224,193 | 220,918 |
| Non-earning Assets |  |  |  |  |  |
| Goodwill | - | - | - | - | - |
| Other intangible assets | 9 | 10 | 10 | 10 | 10 |
| Other non-earning assets | 20,036 | 19,156 | 16,826 | 16,437 | 17,985 |
| Total non-earning assets | 20,045 | 19,166 | 16,836 | 16,447 | 17,995 |
| Total assets | 247,570 | 238,828 | 233,906 | 240,640 | 238,913 |
| Deposits |  |  |  |  |  |
| Noninterest-bearing deposits | 2,513 | 2,041 | 2,264 | 3,096 | 2,947 |
| Interest checking | 1,418 | 1,207 | 1,328 | 1,329 | 1,818 |
| Savings products | 2,109 | 2,103 | 1,197 | 1,180 | 1,077 |
| Time deposits | 7,607 | 7,728 | 6,892 | 9,345 | 4,936 |
| Total deposits | 13,647 | 13,079 | 11,681 | 14,950 | 10,778 |
| Other Interest-bearing Liabilities | 52,905 | 52,496 | 52,187 | 56,988 | 81,904 |
| Other Noninterest-bearing Liabilities | 7,527 | 7,188 | 7,448 | 5,779 | 4,793 |
| Total liabilities | 74,079 | 72,763 | 71,316 | 77,717 | 97,475 |
| Total U.S. Bancorp Shareholders' Equity | 10,054 | 9,101 | 6,547 | 5,778 | 5,950 |
| Noncontrolling Interests | 463 | 464 | 465 | 466 | 465 |
| Total Equity | 10,517 | 9,565 | 7,012 | 6,244 | 6,415 |
| NET INTEREST SPREADS (\%) |  |  |  |  |  |
| Total earning assets | nm | nm | nm | nm | nm |
| Total assets | nm | nm | nm | nm | nm |
| Total deposits | nm | nm | nm | nm | nm |
| Total liabilities | nm | nm | nm | nm | nm |
| CREDIT QUALITY |  |  |  |  |  |
| Net Charge-offs |  |  |  |  |  |
| Commercial | (\$1) | \$- | \$- | (\$4) | \$11 |
| Commercial real estate | - | 7 | - | 1 | 14 |
| Residential mortgages | - | - | - | - | 117 |
| Credit card | - | - | - | - | - |
| Other retail | - | - | - | 16 | 192 |
| Total net charge-offs | (\$1) | \$7 | \$- | \$13 | \$334 |
| Net Charge-off Ratios (\%) |  |  |  |  |  |
| Commercial | nm | nm | nm | nm | nm |
| Commercial real estate | nm | nm | nm | nm | nm |
| Residential mortgages | nm | nm | nm | nm | nm |
| Credit card | nm | nm | nm | nm | nm |
| Other retail | nm | nm | nm | nm | nm |
| Total net charge-offs | nm | nm | nm | nm | nm |
|  | June 30, 2024 | March 31, 2024 | December 31, 2023 | September 30, 2023 | June 30, 2023 |
| Nonperforming Assets |  |  |  |  |  |
| Nonperforming loans | \$64 | \$69 | \$125 | \$74 | \$45 |
| Other nonperforming assets | 18 | 19 | 18 | 16 | 19 |
| Total nonperforming assets | \$82 | \$88 | \$143 | \$90 | \$64 |


[^0]:    (a) Interest and rates are presented on a fully taxable-equivalent basis based on a federal income tax rate of 21 percent.

[^1]:    (a) Interest and rates are presented on a fully taxable-equivalent basis based on a federal income tax rate of 21 percent.

[^2]:    * Amounts reported reflect end of month balances reported on a one month lag.

[^3]:    (a) Origination and sales revenue recorded based on estimated number of applications that will close.
    (b) Represents the net impact of changes in the fair value of mortgage servicing rights related to assumption changes and the derivatives used to economically hedge the mortgage servicing rights fair value changes.
    (c) Primarily the change in MSR value from passage of time and cash flows realized (decay), but also includes the impact of changes to expected cash flows not associated with changes in market interest rates, such as the impact of delinquencies.
    (d) Amounts reported reflect end of period balances.
    (e) Includes subserviced mortgages with no corresponding mortgage servicing rights asset.
    (f) Represents Housing Finance Agency division.
    (g) Represents loans primarily sold to government-sponsored enterprises.
    (h) Represents principal balance of mortgages having corresponding mortgage servicing rights asset.
    (i) Calculated as fair value divided by the servicing portfolio.
    (j) Option adjusted spread is the incremental spread added to the risk-free rate to reflect optionality and other risk inherent in the mortgage servicing rights asset

