

Ecobank Group reports unaudited 1H'22 profit before tax increase of 24% to \$261m. Net revenues up 10% to \$910m Record ROTE of 19.5% TBVPS of 5.09 US cents and Diluted EPS of 0.53 US cents.

Our results for the first six months of 2022 reflect not only the benefits of the firm's diversification but also our resilience and capabilities to continue serving our clients and customers in a challenging environment and still generate adequate returns responsibly for our shareholders. As a result, we delivered a return on tangible equity of 19.5%, a record, and increased earnings per share for shareholders by 24% year-on-year. In addition, profit before tax increased by 24% to \$261 million and by 53% if you adjust the increase for the significant depreciation of some of our critical African currencies to the US dollar, says **Ade Ayeyemi, CEO, Ecobank Group**.

Ayeyemi continued: "We performed well because of our investments, including in technology, and Ecobankers' continued dedication to meet customers' financial needs, despite a challenging operating environment of high inflation, weakening African currencies, worsening government fiscal balances and lowering economic growth. In our Consumer Banking business, pre-tax profits increased 43% on higher deposit margins, loans, and debit card spending. In Corporate and Investment Banking, profits rose 33%, as we gained share in the letters of credit market, payment volumes increased by 43% on Omniplus, and FX volumes grew by 25% as client activity rebounded from the pandemic. In addition, an increase in SME activity and growth in the payment business lifted profits in Commercial Banking by 15%."

"Our investments in technology and digital capabilities have contributed to a reduction in our cost-to-serve. Along with revenue growth, the outcome is our record cost-to-income ratio of 56%. In addition, we increased impairment charges to reflect heightened credit risks. More importantly, we have proactively built central impairment reserves of \$206 million, which we can deploy in a stressed credit environment. At the same time, our balance sheet remains liquid and adequately capitalised, providing us the capacity to serve our customers better."

"Our service to our customers and communities, anchored on our vision to advance Africa's economic development and financial integration, is widely recognised. Recently, Euromoney adjudged Ecobank for 2022 – Africa's Best Bank, Africa's Best Digital Bank and Africa's Best Bank for SMEs. These accolades are a testament to our passion for serving clients and customers and our continued investments in technology, processes, and people. I am extremely proud of my colleague Ecobankers and thank them for their diligence. As always, we are passionately working towards realising our vision and remaining the bank that Africa and friends of Africa trust." Ayeyemi concluded.

Income Statement (\$M)	1H'22	1H'21
Net revenue (operating income)	910	825
Pre-provision, pre-tax operating profit	401	340
Profit before tax	261	210
Profit available to ETI shareholders	130	106
Diluted EPS (\$ cents)	0.53	0.43
Balance Sheet (\$M)	1H'22	1H'21
Gross loans and advances to customers (EOP)	10,053	9,454
Deposits from customers (EOP)	19,745	19,143
Cost of funds	2.3%	2.1%
Non-performing loans (NPL) ratio	6.2%	7.4%
NPL coverage ratio	113.5%	86.7%
Tangible book value per share (\$ cents)	5.09	5.22
Basel II/III Total CAR ¹	14.8%	12.3%
Profitability Metrics	1H'22	1H'21
Return on average total assets (ROA) ²	1.4%	1.2%
Return on tangible shareholders' equity (ROTE) ³	19.5%	16.1%
Net interest margin (NIM)	5.1%	5.0%
Cost-to-income ratio (CIR)	56.0%	58.7%
Cost-of-risk (CoR)	1.81%	1.80%

(1) Basel II/III Total CAR of 14.8% is an estimate as of 31 March 2022

(2) ROA (annualised) is calculated as the Group's profit after tax divided by average end-of-period total assets

(3) ROTE is profit available (attributable) to ETI shareholders divided by the average end-of-period tangible shareholders' equity

(4) Revenues for the regions excludes consolidation adjustments so will not add up to reported total

(5) YoY % change in revenues are in constant currency

REGIONS	Revenue ⁴	% YoY ⁵	ROE	CIR
UEMOA	282	16%	24.7%	50.7%
NIGERIA	118	14%	4.7%	81.1%
AWA	268	17%	28.3%	45.0%
CESA	281	38%	23.8%	47.7%

- Record ROTE of 19.5%, well above cost-of-equity.
- Net revenue up 10% or 23% at constant currency to \$910m, demonstrating growing success in our revenue expansion goals under our 'Execution Momentum' strategy. Revenues benefited from our diversification, NIM expansion, FICC, and higher payment volumes.
- PBT of \$261m, up 24% or 53% at constant currency, driven by operating leverage of 5%, reflecting revenue growth of 10% and expense growth of 5%
- Profit available to ETI shareholders of \$130m, up 23% and diluted EPS of 0.53 US cents, up 24%.
- Payments business grew 23% or \$22m to \$119m (13% of Group revenues), driven by our merchant acquiring, cards businesses and wholesale payments.
- Record cost-to-income ratio of 56.0% benefited from higher revenues and stringent cost containment measures in an inflationary environment.
- Customer deposits (EOP) increased by 3% or 16% at constant currency to \$19.7bn.
- Gross customer loans (EOP) increased by 6% or 18% at constant currency to \$10.1 billion. Commercial Bank loan growth was offset by lower CIB and Consumer bank loans.
- NPL ratio improved to 6.2% compared to 7.4% a year ago and proactively improved the NPL coverage ratio to 113.5%. In addition, our allowance for impairment charges includes a central macro-overlay buffer of \$206m for any future downside risks.
- Tangible book value per share (TBVPS) of 5.09 US cents was flat on last year primarily reflecting the negative impact of currency translation reserves.
- Continue to see strong client adoption of our digital platforms (Omni-plus, Omni Lite, Xpress Points) across our businesses. As a result, the value of digital transactions increased by \$10.5bn to \$39.1bn year-on-year.

TOTAL VOLUME OF TRANSACTIONS - DIGITAL CHANNELS

TOTAL VALUE OF TRANSACTIONS ON OUR DIGITAL CHANNELS (in millions of US dollars)	30 Jun 2022	30 Jun 2021	YoY %
Omni Plus	24,967	17,582	42%
OmniLite	2,572	2,071	24%
Ecobank Mobile App & USSD	2,733	2,614	5%
Ecobank Online	1,053	866	22%
Xpress Points (Agency Network)	2,446	1,286	90%
Indirect Channels	5,302	4,173	27%
	39,073	28,592	37%

SUMMARY FINANCIAL REVIEW OF THE ECOBANK GROUP

Selected Income Statement Highlights

Six months ended (in millions of US dollars except per share data)	30 Jun 2022	30 Jun 2021	YoY %	CCy ¹ %
Net interest income	493	455	8%	21%
Non-interest revenue	417	370	13%	26%
Operating income (net revenue)	910	825	10%	23%
Operating expenses	(509)	(484)	5%	15%
Pre-provision, pre-tax operating profit	401	340	18%	36%
Gross impairment charges on loans	(137)	(142)	(4)%	4%
Less loan recoveries and impairment charge releases	45	55	(18)%	(12)%
Net impairment charges on loans	(92)	(87)	6%	14%
Impairment charges on other assets	(24)	(21)	13%	15%
Impairment charges on financial assets	(115)	(107)	7%	14%
Net monetary loss arising from hyperinflationary economies	(24)	(23)	4%	4%
Share of post-tax results of associates	-	0.04	-	-
Profit before tax	261	210	24%	53%
Profit after tax from continuing operations	185	152	22%	-
Profit after tax from discontinued operations	-	2	n.m	-
Profit for the period	185	154	20%	44%
Profit available to ETI shareholders	130	106	23%	-
Per Share Data (US cents)				
Basic EPS	0.53	0.43	24%	
Diluted EPS	0.53	0.43	24%	

Note: Selected income statement lines only and totals may not sum up.

(1) Constant currency = year-on-year percentage change on a constant currency basis

n.m. = not meaningful

Period ended 30 June 2022 vs. Period ended 30 June 2021

Profit before tax (PBT) was \$261 million, increasing by 24% or \$51 million from the prior-year period. If adjusted for the impact of foreign currency translation (or at constant currency), PBT increased by 53%, driven by positive operating leverage. In addition, PBT increased in each of our business lines with Corporate and Investment Banking (CIB), Consumer Banking (CSB) and Commercial Banking (CMB), growing their PBTs by 33%, 43%, and 15%, respectively, in the first half of 2022.

Net revenue (operating income) was \$910 million, increasing by 10% or 23% at constant currency. The increase in revenue was primarily driven by a 13% growth in non-interest revenue and an 8% growth in net interest income. In addition, each of our businesses grew revenues, with CIB up 17%, CSB up 11%, and CMB up 10%, reflecting growing success in our revenue expansion goals stated in our 'Execution Momentum' strategy. Overall, revenues benefited from rising interest rates, higher spreads on buying and selling currencies for clients, increased card spending, and cash management-related fees.

Net interest income (NII) was \$493 million, increasing by 8%, or 21% at constant currency. NII benefited from higher interest rates as several Central Banks increased their benchmark interest rates to curb inflationary pressures. As a result, net interest spread, the difference between the average rates we charge on our interest-earning assets and the average rates we pay on our interest-bearing liabilities, increased by 12 basis points. As a result, the net interest margin (NIM) expanded by seven basis points to 5.1%.

Non-interest revenue (NIR) was \$417 million, increasing by 13%, or 26% at constant currency, reflecting strong client and customer activity. Net fees and commission income of \$231 million rose 12%, driven by significantly higher spending on cards, cash management fees, and credit-related fees. Net trading income of \$164 million increased by 24%, driven by solid client activity in the trading of currencies, partially offset by lower fixed-income trading income. As a result, the NIR ratio, which measures the share of NIR of total net revenue, improved to 45.8% versus 44.8% in the prior year.

Operating expenses were \$509 million, increasing by 5% or 15% at constant currency. Employee-related expenditures increased by 5% to \$222 million and other operating expenses rose 5% to \$237 million, predominantly driven by higher inflation. Revenue expansion and stringent cost containment measures improved the cost-to-income ratio to a record 56.0% compared to 58.7% a year-ago. Also, the cost-to-assets ratio, which measures costs to average assets, was 3.7%, flat on the previous year.

Impairment charges on loans (provision for credit losses), net of loan recoveries and impairment releases was \$92 million compared with \$87 million a year ago. Gross impairment charges were \$137 million, down 4% from a year ago, primarily reflecting the decrease in non-performing loans. Recovered loans and impairment charge releases were \$45 million compared to \$55 million in the prior period. In addition, we built our central macro-overlay provision reserves further by \$42 million in the first half of the year to \$206 million as a buffer against tightening market conditions. As a result, the cost-of-risk for the period was 1.81% compared with 1.80% a year ago.

Taxation - Income taxes were \$76 million compared with \$58 million in the prior-year period. The effective income tax rate (ETR) was 29.0% versus 27.4% in the prior-year period, primarily driven by higher profits in different tax jurisdictions.

BALANCE SHEET SUMMARY

Selected Balance Sheet Information

As at: (in millions of US dollars, except per share amounts)	30 Jun 2022	31 Dec 2021	30 Jun 2021	YoY %	Ccy* %
Gross loans and advances to customers (EOP)	10,053	10,228	9,454	6%	18%
Less allowance for impairments (expected credit losses)	703	652	603	17%	-
Net loans and advances to customers (EOP)	9,350	9,576	8,850	6%	17%
Net loans and advances to customers (Average)	9,277	9,060	8,892	4%	-
Deposits from customers (EOP)	19,745	19,713	19,143	3%	16%
Deposits from customers (Average)	19,502	18,953	18,218	7%	-
Total assets	27,093	27,562	26,839	1%	14%
Equity attributable to owners of ETI	1,358	1,532	1,424	(5)%	-
Total equity to all owners	1,954	2,164	1,956	(0)%	22%
Loan-to-deposit ratio	50.9%	51.9%	49.4%	3%	-
Tier 1 capital adequacy ratio	10.7%	10.7%	9.8%	-	-
Total capital adequacy ratio (CAR) ¹	14.8%	14.8%	14.7%	-	-
Risk-weighted assets (RWA) ²	15,045	15,273	15,052	-	-
End-of-period ordinary shares outstanding (millions of shares)	24,730	24,730	24,730	-	-
# of ordinary shares to be issued if convertible bond converts	6,667	6,667	6,667	-	-
Per Share Data (in US Cents)					
Book value per ordinary share, BVPS ³	5.49	6.20	5.76	(5)%	-
Tangible book value per ordinary share, TBVPS ⁴	5.09	5.70	5.22	(2)%	-
Share price (EOP)	2.55	2.10	1.22	110%	-

(1) Basel II/III Tier 1 and Total CAR ratios of 10.7% and 14.8% for 30 June 2022 are estimates for the period 31 March 2022. 30 June estimates are not yet ready. It is reported semi-annually to the regulator, the Central Bank of West African States (BCEAO). CAR for 31 December is submitted 30 April and for 30 June submission is 31 October. CAR ratios are based on transitional adjusted capital; The Group extended its transitional schedule for the recognition of IFRS 9 Day 1 impairments in regulatory capital from three years to five years, the latter being the widely adopted ECB/PRA schedule

(2) RWAs for 30 June 2022 is for 31 March 2022. RWAs estimate for 30 June are not yet ready.

(3) ETI shareholders' equity divided by end-of-period ordinary shares outstanding

(4) Tangible ETI shareholders' equity divided by end-of-period ordinary shares outstanding. Tangible ETI shareholders' equity is ETI shareholders' equity less goodwill and intangible assets

EOP = End-of-period

*Ccy = year-on-year percentage change on a constant currency

Average deposits and loans is on a quarterly basis

NA = not applicable

Gross loans and advances to customers (EOP) were \$10.1 billion as of 30 June 2022, down 2% year-to-date (YTD) but increased by 6% on a year-on-year (YoY) basis. End-of-period net loans (gross loans less accumulated credit impairment charges) fell by 2% YTD but were higher by 6% on a YoY basis. At constant currency, net loans grew by 17% YoY. The loan increase was mostly within our CMB business, especially in our SME line of business and trade loans within CIB, which grew by 17% to \$2.2 billion, driven by commodities finance.

Deposits from customers (EOP) were \$19.7 billion as of 30 June 2022, flat YTD but increased 3% or 16% at constant currency, YoY. Deposit growth at constant currency was primarily driven by robust client activity within cash management and payments primarily within CIB and CMB. Current and savings account (CASA) deposits constituted 82% of total customer deposits.

The Group's estimated Tier 1 CAR and Total CAR were 10.7% and 14.8% as of 31 March 2022, compared with 10.7% and 14.8% as of 31 December 2021.

Equity available (attributable) to ETI shareholders was \$1.36 billion as of 30 June 2022, down 11% or \$175 million YTD, driven mainly by profit attributable to shareholders (\$130 million), offset by mark-to-market losses (\$51 million), FX translation reserves (\$213 million) and dividends related to 2021 (\$40 million).

Asset Quality			
For the period ended (in millions of US dollars)	30 Jun 2022	30 Jun 2021	
Gross impairment charges on loans and advances	(137)	(142)	
Less: recoveries and impairment charge releases	45	55	
Net impairment charges on loans and advances	(92)	(87)	
Impairment charges on other assets	(24)	(21)	
Impairment charges on financial assets	(115)	(107)	
Cost-of-risk⁽¹⁾	1.81%	1.80%	

As at: (in millions of US dollars except ratios)	30 Jun 2022	31 Dec 2021	30 Jun 2021
Gross loans and advances to customers	10,053	10,228	9,454
Of which Stage 1	8,321	8,547	7,614
Of which Stage 2	1,113	1,043	1,144
Of which Stage 3 (non-performing loans)	619	639	696
Less allowance for impairments (accumulated expected credit losses)	703	652	603
Of which Stage 1: 12-month ECL ⁽²⁾	85	80	92
Of which Stage 2: Life-time ECL	135	143	117
Of which Stage 3: Life-time ECL	482	429	395
Net loans and advances to customers	9,350	9,576	8,850
Non-performing loans (Impaired loans)	619	639	696
NPL ratio	6.2%	6.2%	7.4%
NPL coverage ratio	113.5%	102.1%	86.7%
Stage 3 coverage ratio	77.9%	67.1%	56.7%

(1) Cost-of-risk is computed on an annualised basis
(2) Expected Credit Losses
Note: totals may not add up due to rounding.

Non-performing loans (impaired loans or stage 3 loans) were \$619 million as of 30 June 2022, compared with \$639 million as of 31 December 2021 and \$696 million as of 30 June 2021. The decrease in NPLs YTD was primarily driven by the positive impact of loan recoveries and collections, write-offs, and upgrades into stage 2 loans, partially offset by new stage 3 loan formation. As a result, the NPL ratio for the period was 6.2%, unchanged from 31 December 2021. However, it has improved significantly compared to the 7.4% in the first half of 2021.

REGIONAL PERFORMANCE

We categorise the Group's pan-African operations into four geographical regions. These reportable regions are Francophone West Africa (UEMOA), Nigeria, Anglophone West Africa (AWA), and Central, Eastern and Southern Africa (CESA). Accordingly, the financial results of the constituent affiliates of Ecobank Development Corporation (EDC), the Group's Investment Banking (IB) and Securities, Wealth, and Asset Management (SWAM) businesses across our geographic footprint are reported within their country of domicile and therefore in the applicable regions of UEMOA, Nigeria, AWA, and CESA. In addition, the Group categorises its Paris banking subsidiary and representative offices in Beijing, London, and Dubai as International.

Comparisons noted in the commentary below are calculated for the period ended 30 June 2022 versus the period ended 30 June 2021, unless otherwise specified.

Ecobank Geographical Regions Summary financials for the six months to 30 June 2022 (in thousands of US Dollars)	UEMOA	NIGERIA ⁽¹⁾	AWA	CESA	INTER- NATIONAL	ETI & Others ⁽²⁾	Ecobank Group
Income statement highlights							
Net interest income	167,677	68,894	172,394	137,901	5,495	(59,343)	493,018
Non-interest revenue	113,983	49,496	96,005	143,355	15,751	(1,818)	416,772
Operating income (net revenue)	281,660	118,390	268,399	281,256	21,246	(61,161)	909,790
Total operating expenses	142,742	96,056	120,710	134,054	13,444	2,189	509,195
Pre-tax pre-provision operating profit	138,918	22,334	147,689	147,202	7,802	(63,350)	400,595
Impairment charges on financial assets	15,686	4,477	17,407	15,886	(1,035)	62,742	115,163
Operating profit after impairment losses	123,232	17,857	130,282	131,316	8,837	(126,092)	285,432
Net monetary loss arising from hyperinflationary economies	-	-	-	(24,123)	-	-	(24,123)
Profit before tax	123,232	17,857	130,282	107,193	8,837	(126,092)	261,309
Profit after tax	106,016	16,794	89,056	78,989	6,988	(112,424)	185,419
Balance sheet highlights							
Total Assets	9,167,003	6,411,961	4,895,855	6,466,527	1,181,655	(1,030,084)	27,092,917
 Gross loans and advances to customers	3,570,985	2,753,429	1,447,942	1,621,972	658,661	-	10,052,989
Of which stage 1	3,307,864	1,612,190	1,362,530	1,393,898	644,439	-	8,320,921
Of which stage 2	171,492	713,290	49,994	168,682	9,455	-	1,112,913
Of which stage 3 (NPLs)	91,629	427,949	35,418	59,392	4,767	-	619,155
Less: accumulated impairments	(98,459)	(235,966)	(68,990)	(86,213)	(7,346)	(206,065)	(703,039)
Of which stage 1	(26,485)	(10,851)	(24,852)	(20,834)	(2,438)	-	(85,460)
Of which stage 2	(31,150)	(73,196)	(11,744)	(19,090)	(141)	-	(135,321)
Of which stage 3 (NPLs)	(40,824)	(151,919)	(32,394)	(46,289)	(4,767)	(206,065)	(482,258)
Net loans and advances to customers	3,472,526	2,517,463	1,378,952	1,535,759	651,315	(206,065)	9,349,950
Non-performing loans	91,629	427,949	35,418	59,392	4,767	-	619,155
Deposits from customers	6,874,798	4,066,244	3,682,873	4,947,181	174,232	-	19,745,328
Total equity	819,819	720,965	608,299	638,615	110,765	(944,378)	1,954,085
Ratios							
ROE ⁽³⁾	24.7%	4.7%	28.3%	23.8%	12.1%	-	19.5%
ROA	2.2%	0.5%	3.7%	2.4%	1.2%	-	1.4%
Cost-to-income	50.7%	81.1%	45.0%	47.7%	63.3%	-	56.0%
Loan-to-deposit ratio	51.9%	67.7%	39.3%	32.8%	378.0%	-	50.9%
NPL Ratio	2.6%	15.5%	2.4%	3.7%	0.7%	-	6.2%
NPL Coverage	107.5%	55.1%	194.8%	145.2%	154.1%	-	113.5%

1. Included in the Nigeria region are the results of the Resolution Vehicle

2. ETI and Others comprise the financial results of ETI (parent company), eProcess (the Group's shared services technology company), EBISA (Paris subsidiary), other ETI-affiliates and structured entities, and the net impact of eliminations from the Group's accounting consolidation.

3. ROE for the Regions are computed using profit after tax divided by the average end-of-period (EOP) total equity. However, the ROE for the Group, is computed using profit available to ETI divided by average EOP shareholders' equity.

Francophone West Africa (UEMOA)					
	30 Jun	30 Jun			
Period ended (in millions of US dollars)	2022	2021	YoY %	*Ccy %	
Net interest income	168	164	2%	12%	
Non-interest revenue	114	103	11%	22%	
Net revenue	282	267	6%	16%	
Operating expenses	(143)	(147)	(3)%	7%	
Pre-provision, pre-tax operating profit	139	120	16%	28%	
Gross impairment charges on loans	(43)	(55)	(22)%	(14)%	
Less loan recoveries and impairment releases	28	22	24%	36%	
Net impairment charges on loans	(16)	(33)	(53)%	(47)%	
Impairment charges on other assets	0	0	n.m.	n.m.	
Impairment charges on financial assets	(16)	(33)	(53)%	(48)%	
Profit before tax	123	87	42%	57%	
	30 Jun	31 Dec	30 Jun		
As at: (in millions of US dollars)	2022	2021	2021	YoY %	Ccy %
Loans & advances to customers (gross)	3,571	3,837	3,563	0%	16%
Of which Stage 1	3,308	3,555	3,195	4%	18%
Of which Stage 2	171	174	226	(24)%	(13)%
Of which Stage 3 (non-performing loans)	92	108	143	(36)%	(10)%
Less allowance for impairments (Expected Credit Loss)	(98)	(102)	(125)	(21)%	14%
Of which Stage 1: 12-month ECL ⁽¹⁾	(26)	(27)	(25)	5%	20%
Of which Stage 2: Life-time ECL	(31)	(33)	(19)	68%	92%
Of which Stage 3: Life-time ECL	(41)	(42)	(81)	(50)%	(15)%
Loans & advances to customers (net)	3,473	3,735	3,438	1%	16%
Total assets	9,167	10,072	9,670	(5)%	8%
Deposits from customers	6,875	6,977	7,135	(4)%	10%
Total equity	820	894	791	4%	19%
Cost-to-income ratio	50.7%	54.2%	55.1%		
ROE	24.7%	20.3%	20.5%		
Loan-to-deposit ratio	51.9%	55.0%	49.9%		
NPL ratio	2.6%	2.8%	4.0%		
NPL coverage ratio	107.5%	93.8%	87.7%		
Stage 3 coverage ratio	44.6%	38.6%	57.0%		

Note: Selected income statement line items only and thus may not sum up

* Ccy = year-on-year percentage change on a constant currency

(1) ECL = Expected Credit Loss

Francophone West Africa (UEMOA)

UEMOA delivered a profit before tax of \$123 million for the first half of 2022, increasing by 42% from the prior-year period. Results were adversely impacted by the depreciation of the CFA franc against the US dollar by 8.3%. However, excluding the impact of currency translation effects, PBT increased by 57%, benefiting from higher revenues and lower impairment charges. As a result, annualised ROE improved to 24.7% versus 20.5% in the prior year.

Net revenue of \$282 million increased by 6% or 16% at constant currency. Net interest income increased by 12% at constant currency, driven by modest margin expansion following the Central Bank rate hikes. Non-interest revenue increased 22% at constant currency, driven primarily by cash management, card, and credit-related fees and commissions, thanks to significantly higher client activity.

Operating expenses of \$143 million decreased by 3% but increased by 7% at constant currency, mainly driven by the overall increase in prices of goods and services. However, the cost-to-income ratio improved to 50.7% on higher revenues compared to 55.1% in the prior year.

Net impairment charges on loans were \$16 million compared with \$33 million in the prior year. The current period's lower impairment charges reflected an increase in loan recoveries and the release of previous impairment charges partly driven by a decrease in NPLs.

NIGERIA					
	30 Jun	30 Jun			
Period ended (in millions of US dollars)	2022	2021	YoY %	*Ccy %	
Net interest income	69	46	50%	54%	
Non-interest revenue	49	61	(19)%	(17)%	
Net revenue	118	107	11%	14%	
Operating expenses	(96)	(87)	10%	13%	
Pre-provision, pre-tax operating profit	22	20	14%	17%	
Gross impairment charges on loans	(10)	(12)	(13)%	(11)%	
Less loan recoveries and impairment releases	6	5	10%	11%	
Net impairment charges on loans	(4)	(7)	(32)%	(29)%	
Impairment charges on other assets	-	(3)	n.m	n.m	
Impairment charges on financial assets	(4)	(9)	(52)%	(50)%	
Profit before tax	18	10	74%	78%	
	30 Jun	31 Dec	30 Jun		
As at: (in millions of US dollars)	2022	2021	2021	YoY %	*Ccy %
Loans & advances to customers (gross)	2,753	2,625	2,526	9%	12%
Of which Stage 1	1,612	1,567	1,445	12%	14%
Of which Stage 2	713	631	652	9%	12%
Of which Stage 3 (non-performing loans)	428	427	428	(0)%	2%
Less: allowance for impairments (Expected Credit Loss)	(236)	(230)	(229)	3%	6%
Of which Stage 1: 12-month ECL ⁽¹⁾	(11)	(11)	(9)	28%	31%
Of which Stage 2: Life-time ECL	(73)	(75)	(70)	4%	7%
Of which Stage 3: Life-time ECL	(152)	(144)	(151)	1%	4%
Loans & advances to customers (net)	2,517	2,395	2,296	10%	12%
Total assets	6,412	5,985	5,829	10%	13%
Deposits from customers	4,066	3,951	3,742	9%	11%
Total equity	721	703	676	7%	8%
Cost-to-income ratio	81.1%	81.2%	81.8%		
ROE	4.7%	7.2%	2.5%		
Loan-to-deposit ratio	67.7%	66.4%	67.5%		
NPL ratio	15.5%	16.3%	17.0%		
NPL coverage ratio	55.1%	53.9%	53.5%		
Stage 3 coverage ratio	35.5%	33.8%	35.1%		

Note: Selected income statement line items only and thus may not sum up

* Ccy = year-on-year percentage change on a constant currency

(1) ECL = Expected Credit Loss

n.m. = not meaningful

Nigeria

Nigeria delivered a profit before tax of \$18 million for the first half of 2022, increasing by 74%. Excluding the net impact of currency translation effects, PBT increased by 78%. As a result, annualised ROE for the period was 4.7%.

Net revenue of \$118 million increased 11% or 14% at constant currency. Net interest income increased by 54% at constant currency to \$69 million, benefiting from NIM expansion, improved pricing of earning assets, and a modest increase in the loan portfolio, partially offset by an increase in funding costs, partly due to protracted excess CRR debits from the CBN. Non-interest revenue, on the other hand, fell 17% at constant currency as systemic FX illiquidity and higher rates negatively impacted our trade business—additionally, the net impact on non-interest revenue of CBN's directive on fees on electronic banking operations.

Operating expenses of \$96 million increased by 10% or by 13% at constant currency, primarily driven by inflationary pressures, higher energy costs (for example, diesel costs rose 400% in the period), and statutory charges, such as AMCON charges and deposit insurance costs. The cost-to-income ratio was flat at 81.1%.

Net impairment charges on loans were \$4 million compared to \$7 million in the prior-year period, mainly due to lower gross impairment charges in the current period.

Anglophone West Africa (AWA)					
	30 Jun	30 Jun			
Period ended (in millions of US dollars)	2022	2021	YoY %	*Ccy %	
Net interest income	172	167	3%	16%	
Non-interest revenue	96	81	18%	19%	
Net revenue	268	248	8%	17%	
Operating expenses	(121)	(105)	15%	26%	
Pre-provision, pre-tax operating profit	148	143	3%	10%	
Gross impairment charges on loans	(21)	(30)	(29)%	(19)%	
Less loan recoveries and impairment releases	4	8	(48)%	(40)%	
Net impairment charges on loans	(17)	(22)	(22)%	(11)%	
Impairment charges on other assets	(0.3)	(0.1)	n.m	n.m	
Impairment charges on financial assets	(17)	(22)	(21)%	(10)%	
Profit before tax	130	121	8%	14%	
	30 Jun	31 Dec	30 Jun	YoY %	*Ccy %
As at: (in millions of US dollars)	2022	2021	2021		
Loans & advances to customers (gross)	1,448	1,399	1,136	27%	46%
Of which Stage 1	1,363	1,306	1,048	30%	49%
Of which Stage 2	50	50	48	4%	23%
Of which Stage 3 (non-performing loans)	35	44	40	(12)%	2%
Less allowance for impairments (Expected Credit Loss)	(69)	(70)	(51)	36%	59%
Of which Stage 1: 12-month ECL ⁽¹⁾	(25)	(17)	(18)	38%	66%
Of which Stage 2: Life-time ECL	(12)	(12)	(8)	46%	69%
Of which Stage 3: Life-time ECL	(32)	(40)	(25)	31%	52%
Loans & advances to customers (net)	1,379	1,330	1,085	27%	46%
Total assets	4,896	4,813	4,493	9%	22%
Deposits from customers	3,683	3,504	3,325	11%	24%
Total equity	608	649	625	(3)%	13%
Cost-to-income ratio	45.0%	46.4%	42.3%		
ROE	28.3%	25.8%	27.0%		
Loan-to-deposit ratio	39.3%	39.9%	34.2%		
NPL ratio	2.4%	3.1%	3.5%		
NPL coverage ratio	194.8%	159.3%	126.1%		
Stage 3 coverage ratio	91.5%	92.6%	61.6%		

Note: Selected income statement line items only and thus may not sum up

* Ccy = year-on-year percentage change on a constant currency

(1) ECL = Expected Credit Loss

n.m. = not meaningful

Anglophone West Africa (AWA)

AWA delivered a profit before tax of \$130 million for the first six months of 2022, increasing by 8% or \$9 million. Results were adversely impacted by the YTD depreciation of the Ghana cedi versus the US dollar by approximately 17%. Excluding the adverse impact of the currency translation, PBT increased by 17%. Annualised ROE for the period was 28.3%.

Net revenue was \$268 million, increasing by 8% or 17% at constant currency. Net interest income increased by 16% at constant currency to \$172 million, driven by volume growth and a modest increase in NIMs from a higher rate environment. Non-interest revenue was \$96 million, up 19% at constant currency, due to significantly higher card spend, deposit balances and cash management.

Operating expenses were \$121 million, increasing by 15% or 26% at constant currency. The increase in expenses was broad-based, across staff-related costs and inflation-driven discretionary expenditure. As a result, the cost-to-income ratio deteriorated marginally to 45.0% compared to 42.3% in the prior year.

Net impairment charges on loans were \$17 million compared with \$22 million in the prior-year period. The higher impairment charges in the period reflected a decrease in loan recoveries compared to the prior-year period.

Central, Eastern and Southern Africa (CESA)					
	30 Jun	30 Jun			
Period ended (in millions of US dollars)	2022	2021	YoY %	*Ccy %	
Net interest income	138	127	8%	21%	
Non-interest revenue	143	107	34%	59%	
Net revenue	281	234	20%	38%	
Operating expenses	(134)	(123)	9%	19%	
Pre-provision, pre-tax operating profit	147	111	33%	61%	
Gross impairment charges on loans	(21)	(27)	(21)%	(17)%	
Less loan recoveries and impairment releases	8	20	(62)%	(59)%	
Net impairment charges on loans	(14)	(7)	94%	96%	
Impairment charges on other assets	(2)	(2)	(2)%	6%	
Impairment charges on financial assets	(16)	(9)	69%	74%	
Net monetary loss arising from hyperinflationary economy	(24)	(23)	4%	-	
Profit before tax	107	78	37%	81%	
	30 Jun	31 Dec	30 Jun		
As at: (in millions of US dollars)	2022	2021	2021	YoY %	*Ccy %
Loans & advances to customers (gross)	1,622	1,751	1,649	(2)%	8%
Of which Stage 1	1,394	1,519	1,411	(1)%	14%
Of which Stage 2	169	176	159	6%	15%
Of which Stage 3 (non-performing loans)	59	55	79	(25)%	(56)%
Less: allowance for impairments (Expected Credit Loss)	(86)	(78)	(87)	(1)%	(36)%
Of which Stage 1: 12-month ECL ⁽¹⁾	(21)	(22)	(37)	(43)%	(20)%
Of which Stage 2: Life-time ECL	(19)	(23)	(20)	(2)%	8%
Of which Stage 3: Life-time ECL	(46)	(33)	(31)	51%	(50)%
Loans & advances to customers (net)	1,536	1,672	1,562	(2)%	12%
Total assets	6,467	6,695	6,204	4%	22%
Deposits from customers	4,947	5,088	4,747	4%	22%
Total equity	639	690	618	3%	21%
Cost-to-income ratio	47.7%	52.7%	52.7%		
ROE	23.8%	22.3%	19.4%		
Loan-to-deposit ratio	32.8%	34.4%	34.7%		
NPL ratio	3.7%	3.2%	4.8%		
NPL coverage ratio	145.2%	141.5%	109.4%		
Stage 3 coverage ratio	77.9%	60.4%	38.5%		

Note: Selected income statement line items only and thus may not sum up

* Ccy = year-on-year percentage change on a constant currency

(1) ECL = Expected Credit Loss

Central, Eastern and Southern African Region (CESA)

CESA delivered a profit before tax of \$107 million for the first half of 2022, an increase of 37%. However, the region's financial results were adversely impacted by mainly the depreciation of the currencies of Zimbabwe (70.3%), Malawi (20.7%), and the CFA franc (8.3%) against the US dollar. Also impacting the results was the negative impact of hyperinflation in Zimbabwe and South Sudan.

Net revenue was \$281 million, increasing by 20% or 38% at constant currency. Net interest income increased by 21% at constant currency to \$138 million, driven by higher interest income on loans and investment securities supported by an expansion in net interest spreads and NIM. Non-interest revenue increased by 59% at constant currency to \$143 million,

partly driven by fees generated on episodic deals in some of our markets related to the investment banking deals and higher levels of letters of credit issuances.

Operating expenses of \$134 million were up 9% or 19% at constant currency, with savings in staff costs offset by inflation-driven expenditure and investments in building capacity. The cost-to-income ratio improved to 47.7% compared with 52.7% because of the significantly higher revenue growth compared with operating expenses in the period.

Net impairment charges on loans were \$14 million compared with \$7 million in the prior-year period. The comparable lower net impairment charges for the period were due to lower gross impairment charges and a modest increase in loan recoveries in the current period compared to the prior-year period.

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About Ecobank Transnational Incorporated ('ETI' or 'The Group')

Ecobank Transnational Incorporated ('ETI') is the parent company of the Ecobank Group, the leading independent pan-African banking group. The Ecobank Group employs about 13,000 people and serves about 32 million customers in the consumer, commercial and corporate banking sectors across 33 African countries. The Group has a banking license in France and representative offices in Addis Ababa, Ethiopia; Johannesburg, South Africa; Beijing, China; London, the UK and Dubai, the United Arab Emirates. The Group offers a full suite of banking products, services and solutions including bank and deposit accounts, loans, cash management, advisory, trade, securities, wealth, and asset management. ETI is listed on the Nigerian Exchange in Lagos, the Ghana Stock Exchange in Accra, and the Bourse Régionale des Valeurs Mobilières in Abidjan. For further information please visit www.ecobank.com

Cautionary note regarding forward-looking statements

Certain statements in this document are "forward-looking statements". These statements are based on management's current expectations and are subject to uncertainty and changes in circumstances. Actual results may differ materially from those included in these statements.

Earnings Call Information:

The Ecobank Group will host a conference call on **Wednesday, 27 July 2022, at 14:00 GMT (15:00 Lagos time)** to present the unaudited financial results for the period ended 30 June 2022. A Q&A session will follow the presentation.

Joining the Earnings Call:

To participate in the Earnings call, please register in advance using the link below. Upon registering, you will receive an email containing joining information and the link for the call.

Link to online registration: <https://msteams.link/TAHD>

In the 10 minutes before the call start time, you will need to use the access information provided in the email at the point of registering.

Note: Ecobank Group is hosting the Call using Microsoft Teams. Participants can join the discussion on a mobile, tablet, or computer.

- Upon registration, you will receive a link that will allow you to join the call.
- You can either click on the link or copy the link URL and paste it directly into Google Chrome or Microsoft Edge. You will be prompted to join either by downloading the Microsoft Teams app or **joining on the web**. We recommend for you to join on the web if you do not already have the App downloaded.
- Your browser may ask if it is okay for Teams to use your microphone and camera. Be sure to allow it.
- Next, enter your name, choose your audio, and video settings. When you are ready, click **Join now**.
- Upon connecting, ensure your audio is muted and video off.

Also, you can scan the QR code below using your Android or iOS phone’s camera to launch the registration page.



For those who cannot listen to the live conference, a recording of the call will be available at: <https://ecobank.com/group/investor-relations>. The earnings presentation will be posted on the same website before the call.

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Ecobank Group

Unaudited consolidated statement of comprehensive Income

In thousands of US dollars, except per share amounts	Period ended 30 June	
	2022	2021
Interest income	760,801	696,142
Interest expense	(267,783)	(241,202)
Net interest income	493,018	454,940
Fee and commission income	269,109	228,581
Fee and commission expense	(38,436)	(23,139)
Net trading income	163,966	132,694
Net investment income	8,146	8,378
Other operating income	13,987	23,051
Non-interest revenue	416,772	369,565
Operating income	909,790	824,505
Staff expenses	(221,703)	(210,567)
Depreciation and amortisation	(50,747)	(48,843)
Other operating expenses	(236,745)	(224,677)
Operating expenses	(509,195)	(484,087)
Operating profit before impairment charges and taxation	400,595	340,418
Impairment charges on financial assets	(115,163)	(107,266)
Operating profit after impairment charges before taxation	285,432	233,152
Net monetary loss arising from hyperinflationary economies	(24,123)	(23,116)
Share of post-tax results of associates	-	37
Profit before tax	261,309	210,073
Taxation	(75,890)	(57,618)
Profit after tax from continuing operations	185,419	152,455
Profit after tax from discontinued operations	-	1,555
Profit for the period	185,419	154,010
Profit after tax attributable to:		
Ordinary shareholders	130,304	106,323
- Continuing operations	130,304	105,483
- Discontinued operations	-	840
Other equity instrument holder	3,656	-
Non-controlling interests	51,459	47,687
- Continuing operations	51,459	46,972
- Discontinued operations	-	715
Earnings per share from continuing operations attributable to owners of the parent during the period (expressed in United States cents per share):		
Basic (cents)	0.530	0.429
Diluted (cents)	0.530	0.429

Ecobank Group

Unaudited consolidated statement of other comprehensive income

Period ended 30 June

In thousands of US dollars, except per share amounts	2022	2021
Profit for the period	185,419	154,010
Other comprehensive income:		
Items that may be reclassified to profit or loss:		
Exchange difference on translation of foreign operations	(269,760)	(107,092)
Fair value loss on debt instruments at FVTOCI	(65,189)	(91,323)
Taxation relating to components of other comprehensive income that may be subsequently reclassified to profit or loss	11,916	532
	(323,033)	(197,883)
Items that will not be reclassified to profit or loss:		
Property and equipment - net revaluation gain	(2,224)	-
Taxation relating to components of other comprehensive income that will not be subsequently reclassified to profit or loss	953	-
	(1,271)	-
Other comprehensive loss for the period, net of taxation	(324,304)	(197,883)
Total comprehensive loss for the period	(138,885)	(43,873)
Total comprehensive(loss)/ income attributable to:		
Ordinary shareholders	(134,631)	(76,507)
- Continuing operations	(134,631)	(77,347)
- Discontinued operations	-	840
Other equity instrument holder	3,656	-
Non-controlling interests	(7,910)	32,634
- Continuing operations	(7,910)	31,919
- Discontinued operations	-	715
	(138,885)	(43,873)

Ecobank Group

Unaudited consolidated statement of financial position

	As at	
In thousands of US dollars, except per share amounts	30 June 2022	31 December 2021
ASSETS		
Cash and balances with central banks	3,987,101	4,209,138
Trading financial assets	309,063	346,042
Derivative financial instruments	115,916	78,404
Loans and advances to banks	2,363,507	2,289,445
Loans and advances to customers	9,349,950	9,575,865
Treasury bills and other eligible bills	2,033,647	2,087,085
Investment securities	6,510,344	6,560,228
Pledged assets	198,228	206,001
Other assets	1,179,011	1,095,569
Investment in associates	4,349	4,863
Intangible assets	98,041	122,288
Property and equipment	687,826	750,615
Investment properties	12,447	11,019
Deferred income tax assets	209,603	201,996
	27,059,033	27,538,558
Assets held for sale	33,884	23,235
Total assets	27,092,917	27,561,793
LIABILITIES		
Deposits from banks	1,751,489	2,229,935
Deposits from customers	19,745,328	19,713,349
Derivative financial instruments	62,312	29,101
Borrowed funds	2,388,598	2,352,437
Other liabilities	981,055	821,264
Provisions	71,712	72,230
Current income tax liabilities	52,014	66,342
Deferred income tax liabilities	61,110	87,751
Retirement benefit obligations	25,214	25,078
Total liabilities	25,138,832	25,397,487
EQUITY		
Share capital and premium	2,113,961	2,113,961
Retained earnings and reserves	(756,201)	(581,570)
Equity attributable to ordinary shareholders	1,357,760	1,532,391
Other equity instrument holder	74,088	74,088
Non-controlling interests	522,237	557,827
Total equity	1,954,085	2,164,306
Total liabilities and equity	27,092,917	27,561,793

Unaudited consolidated statement of changes in equity

	Attributable to equity holders of the company				Other equity	Non-Controlling Interest	Total Equity
	Share Capital	Retained Earnings	Other Reserves	Total equity and reserves attributable			
	In thousands of US dollars						
At 31 December 2020 / January 2021	2,113,961	199,172	(809,737)	1,503,396	-	524,317	2,027,713
Foreign currency translation differences	-	-	(93,453)	(93,453)	-	(13,639)	(107,092)
Net changes in equity investment securities, net of taxes	-	-	-	-	-	-	-
Net changes in debt instruments, net of taxes	-	-	(89,377)	(89,377)	-	(1,414)	(90,791)
Profit for the period	-	106,323	-	106,323	-	47,687	154,010
Total comprehensive loss for the period	-	106,323	(182,830)	(76,507)	-	32,634	(43,873)
Group reserve	-	-	(3,388)	(3,388)	-	-	(3,388)
Dividend relating to 2020	-	-	-	-	-	(24,627)	(24,627)
At 30 June 2021	2,113,961	305,495	(995,955)	1,423,501	-	532,324	1,955,825
At 31 December 2020 / January 2021	2,113,961	199,172	(809,737)	1,503,396	-	524,317	2,027,713
Foreign currency translation differences	-	-	(175,566)	(175,566)	-	(39,144)	(214,710)
Net changes in equity investment securities, net of taxes	-	-	509	509	-	-	509
Net changes in debt instruments, net of taxes	-	-	(62,238)	(62,238)	-	2,149	(60,089)
Net gains on revaluation of property	-	-	12,182	12,182	-	-	12,182
Remeasurements of post-employment benefit obligations	-	-	(931)	(931)	-	-	(931)
Profit for the year	-	262,234	-	262,234	-	95,132	357,366
Total comprehensive income for the year	-	262,234	(226,044)	36,190	-	58,137	94,327
Additional tier 1 capital	-	-	-	-	74,088	-	74,088
Group reserve	-	-	(7,195)	(7,195)	-	-	(7,195)
Transfer to general banking reserves	-	(23,935)	23,935	-	-	-	-
Transfer to statutory reserve	-	(3,052)	3,052	-	-	-	-
Dividend relating to 2020	-	-	-	-	-	(24,627)	(24,627)
At 31 December 2021 / January 2022	2,113,961	434,419	(1,015,989)	1,532,391	74,088	557,827	2,164,306
Foreign currency translation differences	-	-	(212,605)	(212,605)	-	(57,155)	(269,760)
Net changes in debt instruments, net of taxes	-	-	(51,059)	(51,059)	-	(2,214)	(53,273)
Net gains on revaluation of property	-	-	(1,271)	(1,271)	-	-	(1,271)
Profit for the period	-	130,304	-	130,304	3,656	51,459	185,419
Total comprehensive loss for the period	-	130,304	(264,935)	(134,631)	3,656	(7,910)	(138,885)
Distribution to other instrument equity holder	-	-	-	-	(3,656)	-	(3,656)
Dividend relating to 2021	-	(40,000)	-	(40,000)	-	(27,680)	(67,680)
At 30 June 2022	2,113,961	524,723	(1,280,924)	1,357,760	74,088	522,237	1,954,085

Ecobank Group

Unaudited consolidated statement of cash flows

In thousands of US dollars	Period ended 30 June	
	2022	2021
Cash flows from operating activities		
Profit before tax	261,309	210,073
Adjustments for:		
Foreign exchange income	(85,288)	(138,401)
Impairment losses on loans and advances	91,658	86,541
Impairment losses on other financial assets	23,505	20,725
Depreciation of property and equipment	35,660	35,738
Amortisation of software and other intangibles	15,087	13,105
Profit on sale of property and equipment	(3,288)	(771)
Share of post-tax results of associates	-	(37)
Income taxes paid	(107,640)	(74,270)
Changes in operating assets and liabilities		
Trading financial assets	36,979	(48,950)
Derivative financial instruments	(37,512)	17,903
Treasury bills and other eligible bills	1,258	(95,021)
Loans and advances to banks	(437,709)	(270,979)
Loans and advances to customers	175,252	344,462
Pledged assets	7,773	121,473
Other assets	(83,442)	(37,953)
Mandatory reserve deposits with central banks	45,302	(209,702)
Deposits from customers	31,979	846,169
Other deposits from banks	(337,877)	(866,774)
Derivative liabilities	33,211	(46,956)
Other liabilities	159,791	433,346
Provisions	(518)	15,780
Net cashflow (used in) / from operating activities	(174,510)	355,501
Cash flows from investing activities		
Purchase of software	(2,988)	(3,215)
Purchase of property and equipment	(18,901)	(51,468)
Proceeds from sale of property and equipment	7,843	18,810
Purchase of investment securities	(570,745)	(350,061)
Redemption of investment securities	314,882	80,342
Net cashflow used in investing activities	(269,909)	(305,592)
Cash flows from financing activities		
Repayment of borrowed funds	(207,848)	(351,768)
Proceeds from borrowed funds	217,275	656,736
Dividends paid to ordinary shareholders	(40,000)	-
Dividends paid to non-controlling shareholders	(27,680)	(24,627)
Net cashflow (used in) /from financing activities	(58,253)	280,341
Net (decrease) / increase in cash and cash equivalents	(502,672)	330,250
Cash and cash equivalents at beginning of period	3,800,456	3,800,456
Effects of exchange differences on cash and cash equivalents	358,039	(81,776)
Cash and cash equivalents at end of the period	3,655,823	4,048,930