



EARNINGS PRESENTATION

2Q 2024

August 7, 2024

CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This presentation may contain forward-looking statements within the meaning of the federal securities laws, including statements relating to (i) our strategy, outlook and growth prospects, (ii) our operational and financial targets and (iii) general economic trends and trends in our industry and markets. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as “may,” “will,” “should,” “expects,” “intends,” “plans,” “anticipates,” “believes,” “estimates,” “predicts,” or “potential” or the negative of these words and phrases or similar words or phrases which are predictions of or indicate future events or trends and which do not relate solely to historical matters. You can also identify forward-looking statements by discussions of strategy, plans or intentions.

Forward-looking statements involve known and unknown risks, uncertainties, assumptions and contingencies, many of which are beyond the Company’s control, and may cause the Company’s actual results to differ significantly from those expressed in any forward-looking statement. Factors that might cause such a difference include, without limitation, difficult market and political conditions, including those resulting from supply chain difficulties, inflation, higher interest rates, a general economic slowdown or a recession; our ability to raise capital from investors for our Company, our funds and the companies that we manage; the performance of our funds and investments relative to our expectations and the highly variable nature of our revenues, earnings and cash flow; our exposure to risks inherent in the ownership and operation of infrastructure and digital infrastructure assets, including our reliance on third-party suppliers to provide power, network connectivity and certain other services to our managed companies; our exposure to business risks in Europe, Asia, Latin America and other foreign markets; our ability to increase assets under management and expand our existing and new investment strategies while maintaining consistent standards and controls; our ability to appropriately manage conflicts of interest; our ability to expand into new investment strategies, geographic markets and businesses, including through acquisitions in the infrastructure and investment management industries; the impact of climate change and regulatory efforts associated with environmental, social and governance matters; our ability to maintain effective information and cybersecurity policies, procedures and capabilities and the impact of any cybersecurity incident affecting our systems or network or the system and network of any of our managed companies or service providers; the ability of our portfolio companies to attract and retain key customers and to provide reliable services without disruption; any litigation and contractual claims against us and our affiliates, including potential settlement and litigation of such claims; our ability to obtain and maintain financing arrangements, including securitizations, on favorable or comparable terms or at all; the general volatility of the securities markets in which we participate; the market value of our assets and effects of hedging instruments on our assets; the impact of legislative, regulatory and competitive changes, including those related to privacy and data protection and new Securities and Exchange Commission (“SEC”) rules governing investment advisers; whether we will be able to utilize existing tax attributes to offset taxable income to the extent contemplated; our ability to maintain our exemption from registration as an investment company under the Investment Company Act of 1940, as amended; changes in our board of directors or management team, and availability of qualified personnel; our ability to make or maintain distributions to our stockholders; our understanding of and ability to successfully navigate the competitive landscape in which we and our managed companies operate; and other risks and uncertainties, including those detailed in the Company’s Annual Report on Form 10-K for the fiscal year ended December 31, 2023 under the heading “Risk Factors,” as such factors may be updated from time to time in the Company’s subsequent periodic filings with the U.S. Securities and Exchange Commission (“SEC”). All forward-looking statements reflect the Company’s good faith beliefs, assumptions and expectations, but they are not guarantees of future performance. Additional information about these and other factors can be found in the Company’s reports filed from time to time with the SEC.

While the Company believes that the portfolio companies of its funds or investment vehicles will offer services to support companies engaged in artificial intelligence development and related products (“AI Technologies”), AI Technologies and their current and potential future applications, as well as the legal and regulatory frameworks within which they operate, continue to rapidly evolve, and it is impossible to predict the full extent of current or future technology needs and the risks related thereto. The risk exists that portfolio companies’ current technology infrastructure, systems, or products may become obsolete or less competitive due to the emergence of new technologies, innovations, or industry standards.

The Company cautions investors not to unduly rely on any forward-looking statements. The forward-looking statements speak only as of the date of this presentation. The Company is under no duty to update any of these forward-looking statements after the date of this presentation, nor to conform prior statements to actual results or revised expectations, and the Company does not intend to do so.

This presentation is for informational purposes only and does not constitute an offer to sell or a solicitation of an offer to buy any securities of the Company or any investment vehicle managed or advised thereby. This information is not intended to be indicative of future results. Actual performance of the Company may vary materially.

The appendices herein contain important information that is material to an understanding of this presentation, including information regarding certain non-GAAP financial measures, and you should read this presentation only with and in context of the appendices.

DBRG REPORTS SECOND QUARTER 2024 RESULTS

Boca Raton, August 7th, 2024 - DigitalBridge Group, Inc. (NYSE: DBRG) and subsidiaries (collectively, “DigitalBridge,” or the “Company”) today announced financial results for the second quarter ended June 30, 2024.

The Company reported second quarter 2024 total revenues of \$390 million, GAAP net income attributable to common stockholders of \$77 million, or \$0.44 per share, and Distributable Earnings of \$20 million, or \$0.11 per share.

Common and Preferred Dividends

On August 6, 2024, the Company’s Board of Directors declared a cash dividend of \$0.01 per common share to be paid on October 15, 2024 to shareholders of record at the close of business on September 30, 2024; and declared cash dividends with respect to each series of the Company’s cumulative redeemable perpetual preferred stock in accordance with the terms of such series, as follows: Series H preferred stock: \$0.4453125 per share; Series I preferred stock: \$0.446875 per share; and Series J preferred stock: \$0.4453125 per share, which will be paid on October 15, 2024 to the respective stockholders of record on October 10, 2024.

Second Quarter 2024 Conference Call

The Company will conduct an earnings conference call and presentation to discuss the second quarter 2024 financial results on Wednesday, August 7, 2024, at 5:00 p.m. Eastern Time (ET). The earnings presentation will be broadcast live over the Internet and a webcast link can be accessed on the Shareholders section of the Company’s website at ir.digitalbridge.com/events. To participate in the event by telephone, please dial (877) 407-4018 ten minutes prior to the start time (to allow time for registration). International callers should dial (201) 689-8471.

For those unable to participate during the live call, a replay will be available starting Thursday, August 8, 2024, at 9:00 a.m. ET. To access the replay, dial (844) 512-2921 (U.S.), and use passcode 13739028. International callers should dial (412) 317-6671 and enter the same conference ID number.

“ As the leading global asset manager dedicated to investing in digital infrastructure, DigitalBridge is building AI’s ‘cloud-trained, edge-delivered’ future. AI Infrastructure starts with data centers, where we manage the largest private global data center portfolio - diversified across six leading platforms - and extends to the entire network, where fiber, towers and edge infrastructure become increasingly critical as Gen AI apps and workloads proliferate. In the second quarter, our direct exposure to these powerful tailwinds continued to drive peer-leading growth in management fee revenues, up 18% over the prior year, with expanding margins as our business continues to scale. It also catalyzes new distribution channels and new investment solutions architected to meet growing investor demand for AI-powered infrastructure. ”

Marc Ganzi
Chief Executive Officer

GAAP FINANCIAL RESULTS

Net income attributable to common stockholders was \$76.8 million in Q2 2024, and \$0.44 per share (basic and diluted)

(In thousands, except per share data, unaudited)	2023	2024
Revenues		
Fee revenue	\$ 65,742	\$ 78,605
Carried interest allocation (reversal)	79,254	288,244
Principal investment income	30,409	15,982
Other income	14,469	7,505
Total revenues	189,874	390,336
Expenses		
Compensation expense—cash and equity-based	56,557	51,661
Compensation expense—incentive fee and carried interest allocation (reversal)	36,076	178,430
Administrative and other expenses	21,505	26,508
Interest expense	5,665	3,136
Transaction-related costs	1,113	671
Depreciation and amortization	11,353	8,097
Total expenses	132,269	268,503
Other income (loss)		
Other gain (loss), net	(11,881)	8,810
Income (loss) from continuing operations before income taxes	45,724	130,643
Income tax benefit (expense)	(2,770)	7
Income (loss) from continuing operations	42,954	130,650
Income (loss) from discontinued operations	(95,470)	(722)
Net income (loss)	(52,516)	129,928
Net income (loss) attributable to noncontrolling interests:		
Redeemable noncontrolling interests	(2,441)	158
Investment entities	(39,667)	32,921
Operating Company	(1,745)	5,426
Net income (loss) attributable to DigitalBridge Group, Inc.	(8,663)	91,423
Preferred stock dividends	14,675	14,660
Preferred stock redemption	(927)	—
Net income (loss) attributable to common stockholders	\$ (22,411)	\$ 76,763
Net income (loss) attributable to common stockholders per common share—basic	\$ (0.14)	\$ 0.44
Net income (loss) attributable to common stockholders per common share—diluted	\$ (0.14)	\$ 0.44

AGENDA

SECTION **1** BUSINESS UPDATE

SECTION **2** FINANCIAL RESULTS

SECTION **3** EXECUTING THE DIGITAL PLAYBOOK

1

BUSINESS UPDATE

BUSINESS UPDATE

Tangible progress across key 2024 priorities, particularly on capital formation across our multiple investment strategies focused on deploying capital into the AI Infrastructure ecosystem

KEY CEO STRATEGIC UPDATES



Management Fee Revenues increased 18% YoY along with expanding profit margins as DBRG continues to scale



AI-powered data center vertical is a key focus for LPs

- \$14B in new capital formation in 2024 to support our ecosystem
- New Private Wealth distribution channel catalyzed by data center sidecar vehicle
- DBRG is the largest private owner and operator of AI data center infrastructure across the entire ecosystem



Positioned to meet annual fundraising and financial targets

- \$3.4 billion YTD⁽¹⁾ in committed FEEUM, heading into seasonally strong final four months of the year
- Extensive pipeline of activity across multiple product sets with over 400 global LPs engaged

Note: Readers should refer to the discussion in the Cautionary Statement Regarding Forward-Looking Statements section at the beginning of this presentation.

(1) Inclusive of all capital committed to DigitalBridge managed investment vehicles in 2024 YTD, measured as of July 31, 2024.

1 CAPITAL FORMATION DRIVEN BY LP DEMAND FOR AI DATA CENTERS

In addition to raising FEEUM to support new platforms and investments, we continue to form significant credit and equity to fuel the continued growth of our portfolio companies, in total we've raised \$14B in 1H of 2024.

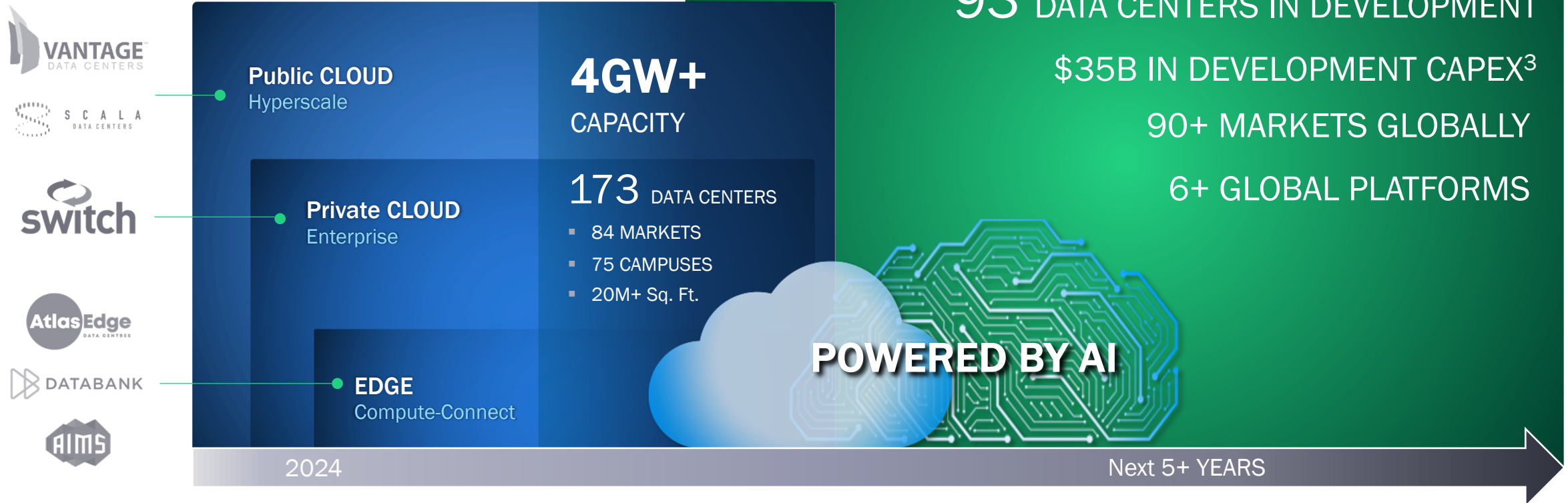


1) Investment-specific capital formed, which represents ~80% of \$14B total through June 30, 2024

2 AI POWERED DATA CENTER VERTICAL - DBRG GLOBAL FOOTPRINT

DigitalBridge controls the **largest private global data center portfolio**¹, diversified across 6 platforms, with exposure to the fastest-growing segments of the market. We believe DBRG is positioned to serve AI's 'cloud-trained, edge-delivered' future.

DBRG'S IN-PLACE DATA CENTER PORTFOLIO COVERS THE VARIOUS DIFFERENT AI MARKET SEGMENTS



Note: Readers should refer to the AI Technologies discussion in the Cautionary Statement Regarding Forward-Looking Statements section at the beginning of this presentation.

AI INFRASTRUCTURE INVESTMENT IS RE-ACCELERATING TO \$250B+

Leading hyperscalers, with the deepest insights into Gen AI breakthroughs, demand trajectories, and investment ROIs are re-accelerating their capital investments with a principal focus on AI Infrastructure.

2Q24 AI INFRASTRUCTURE HIGHLIGHTS



“Our AI business continues to grow dramatically with a multi-billion dollar revenue run rate despite it being such early days...”

Andy Jassy, CEO, Amazon 8/1/24



“The risk of under-investing is dramatically greater than the risk of over-investing for us here...”

Sundar Pichai, CEO, Google 7/23/24



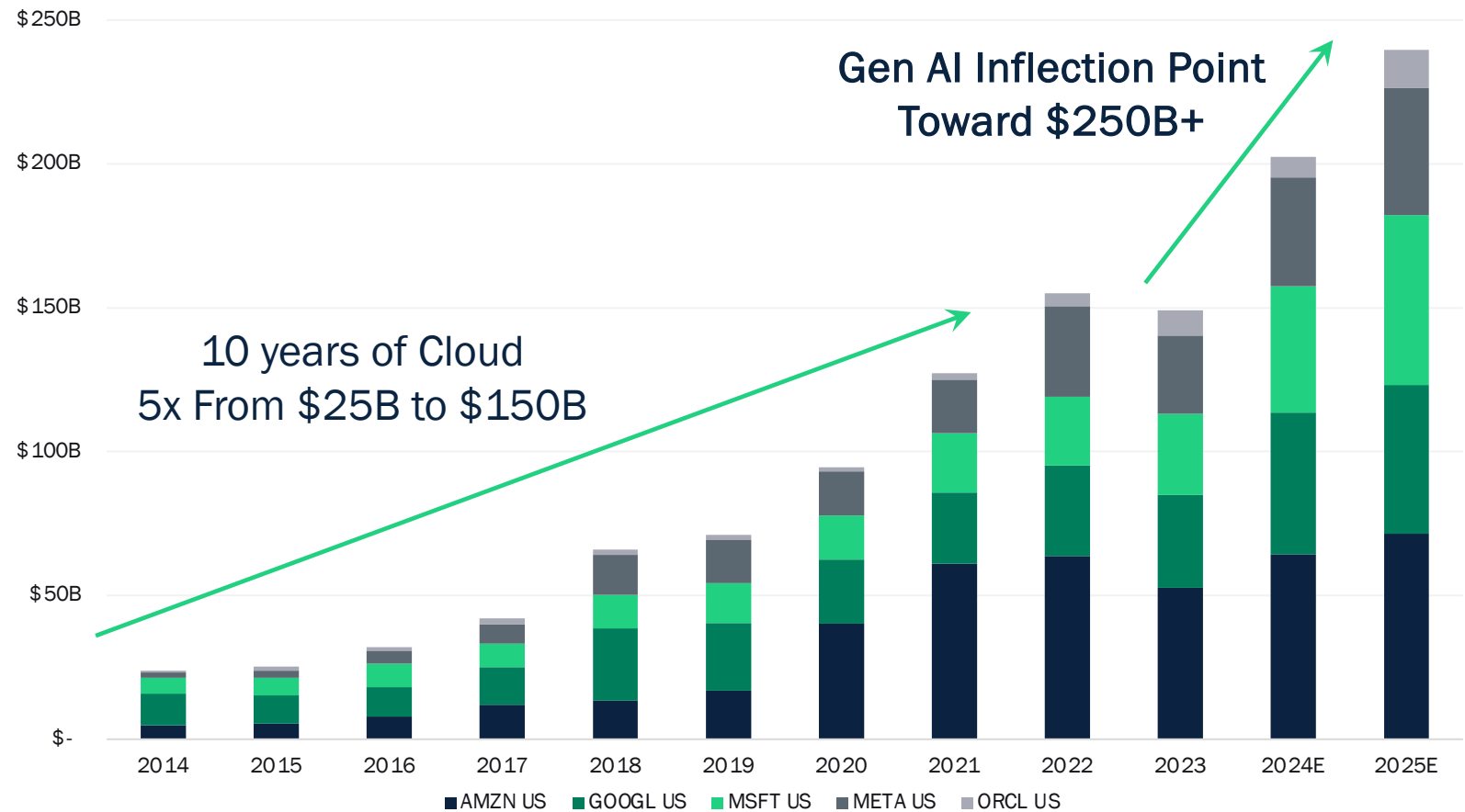
“...cloud and AI-related spend represents nearly all of our total capital expenditures. Within that, roughly half is for infrastructure needs where we continue to build and lease data centers that will support monetization over the next 15 years and beyond.”

Amy Hood, CFO, Microsoft 7/30/24



“Our ongoing investment in core AI capacity is informed by the strong returns we’ve seen and expect to deliver in the future...”

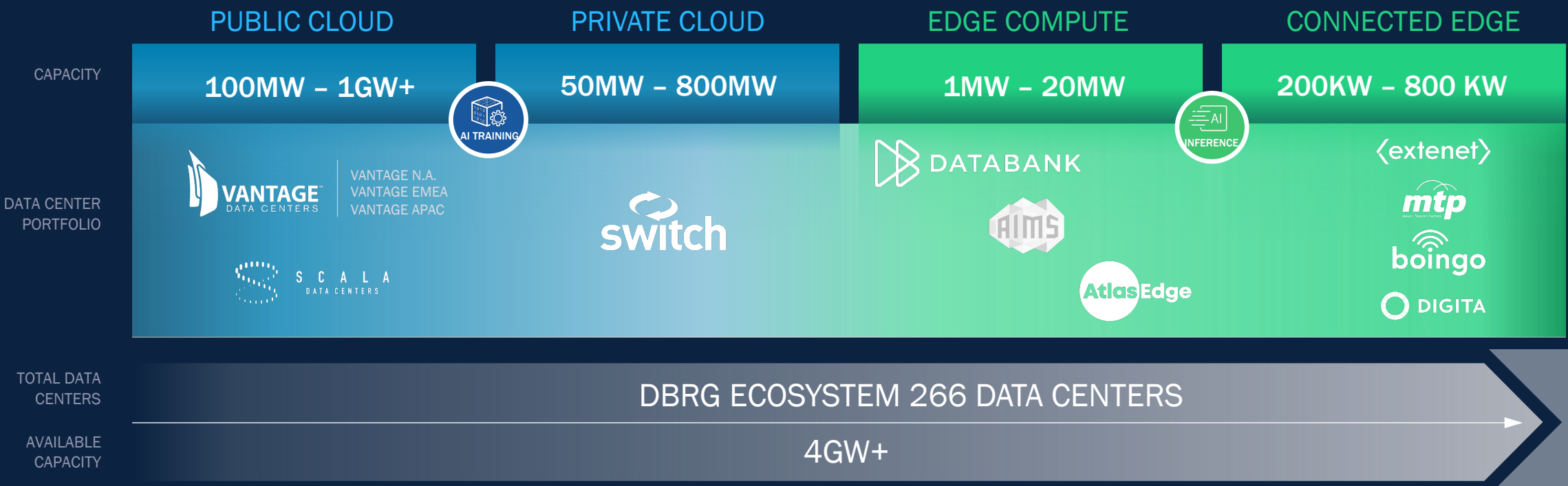
Susan Li, CFO, Meta 7/31/24



Source: Bloomberg, 2024

2 DATA CENTER ECOSYSTEM HAS EVOLVED

Single-platform businesses don't address key customers' workloads; **A DIVERSE SET OF SOLUTIONS IS REQUIRED**



COMPETITIVE SET



2 AI INFRASTRUCTURE ISN'T JUST DATA CENTERS

We believe owning the middle and last mile will become increasingly valuable as AI moves from 'cloud-trained' into the 'edge-delivered' inference phase and new GenAI apps and workloads proliferate



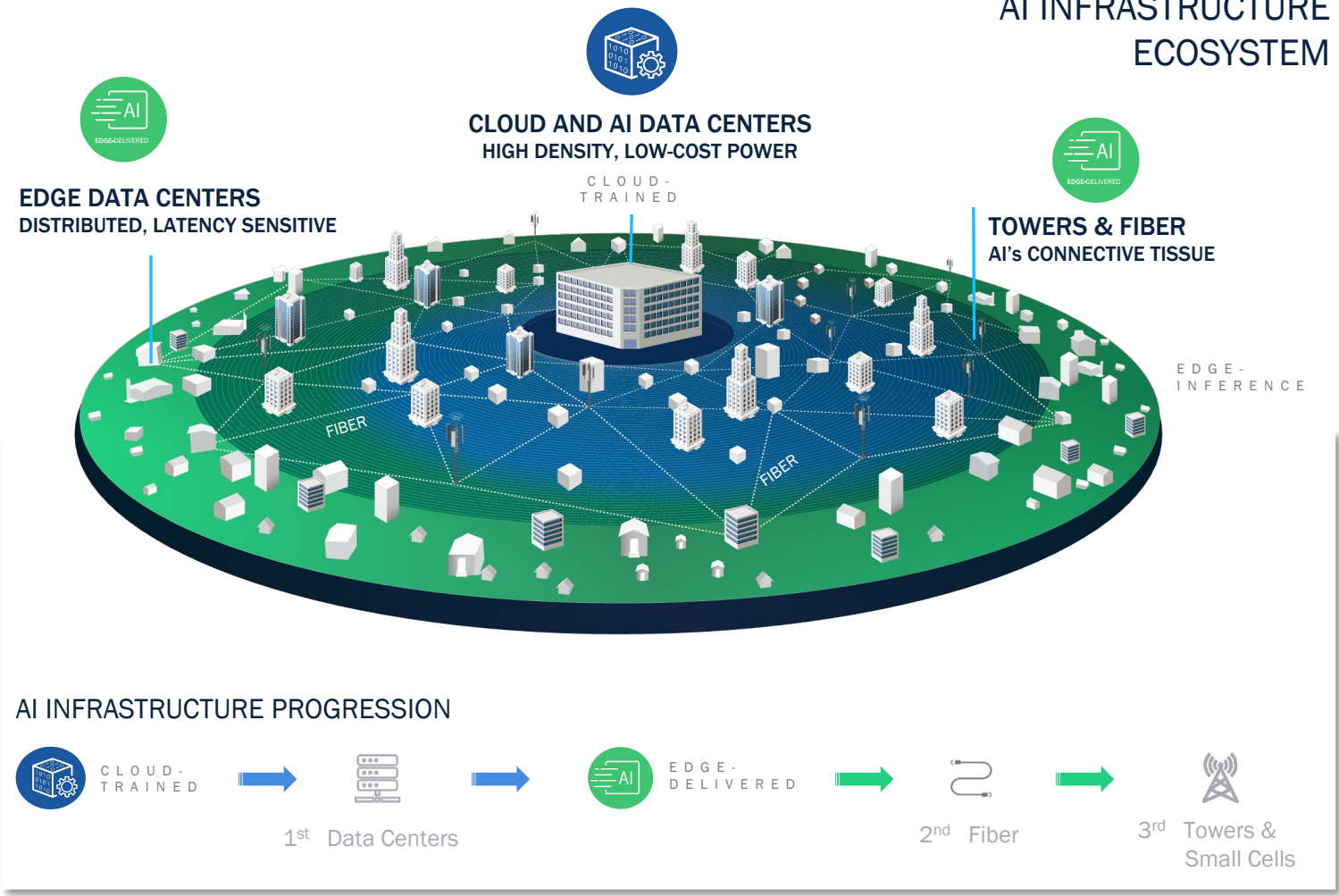
TOP FIVE INDEPENDENT GLOBAL TOWER PORTFOLIO¹

10+ FIBER AND TOWER COMPANIES GLOBALLY



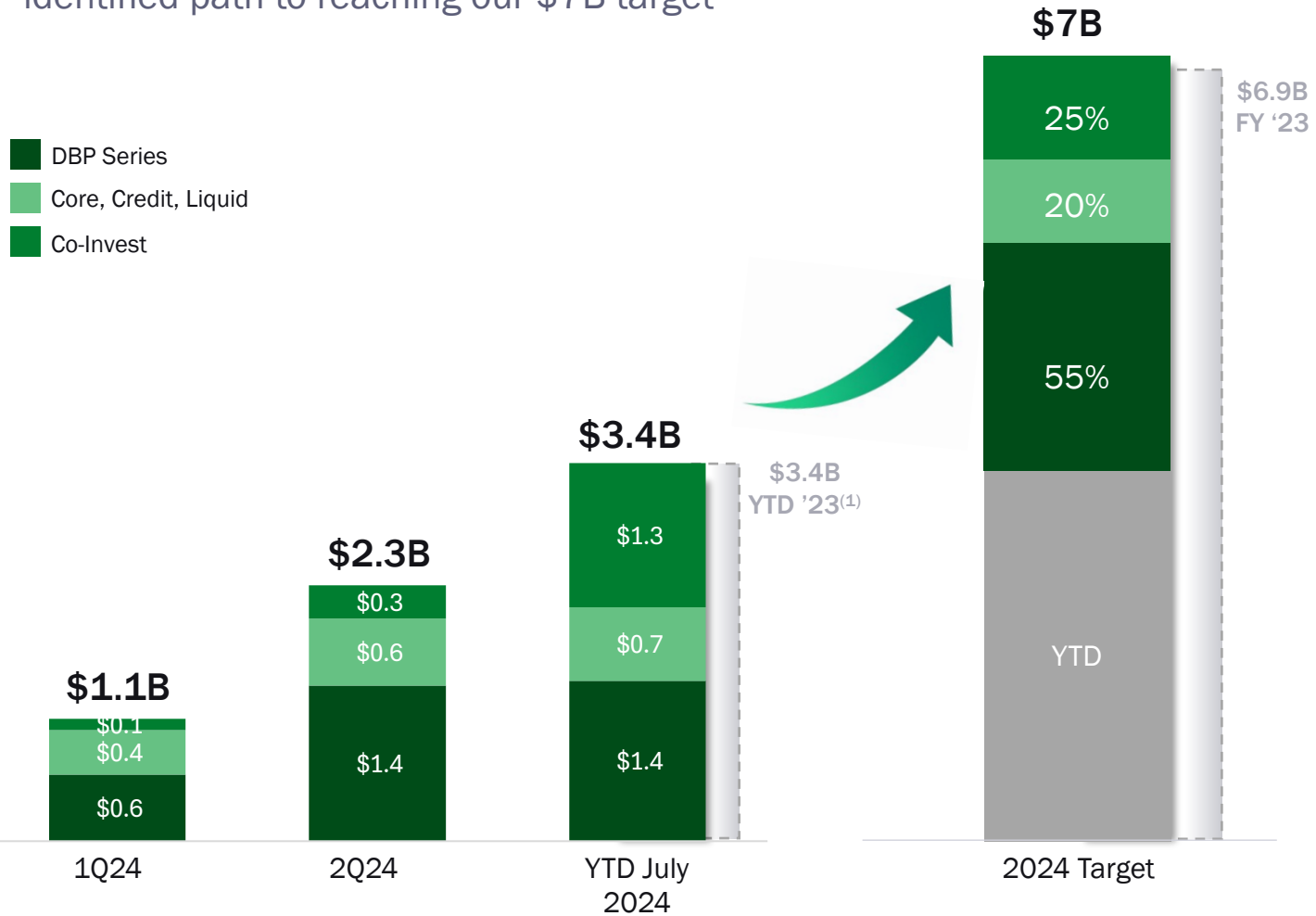
Sources: 1) TowerXchange Research (Exc. China) and 1) Company websites: American Tower 224,000+ global assets; Summit Digital 175,000 operational sites; Cellnex Telecom 138,000 sites; Vantage Towers; 84,600 towers; Crown Castle 40,000+ towers; SBA Communications 30,000+; DigitalBridge 89,684 active sites.

AI INFRASTRUCTURE ECOSYSTEM



3 CAPITAL FORMATION – BRIDGE TO \$7B TARGET

Consistent with 2023 results (\$3.4B YTD, \$6.9B final), DBRG expects ~50% of fundraising to be concentrated in the last four months of 2024. DBRG has raised \$3.4B YTD, including capital raised in July, representing ~49% of our YTD goal, with an identified path to reaching our \$7B target



Pipeline - 400+ LPs Remain Engaged

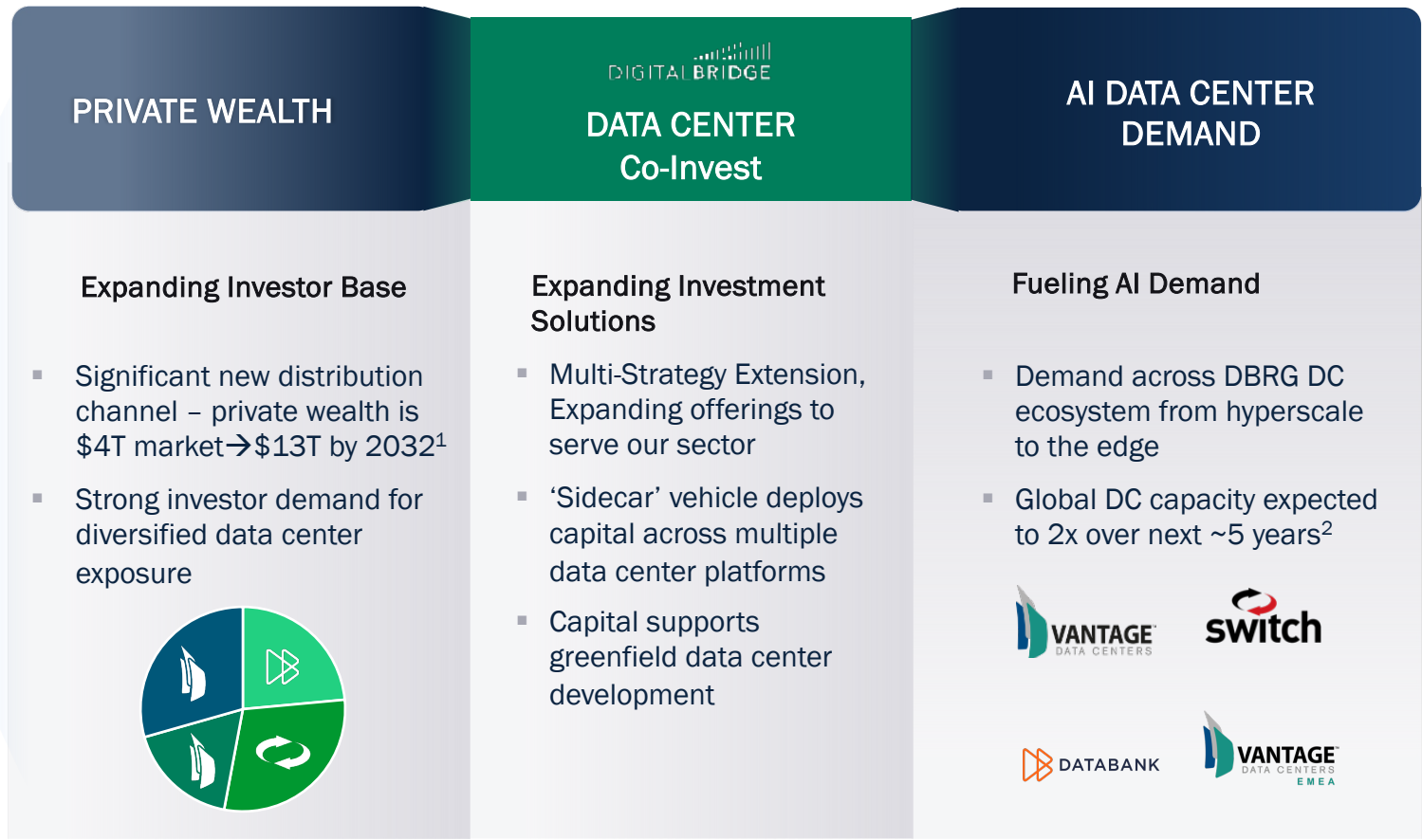
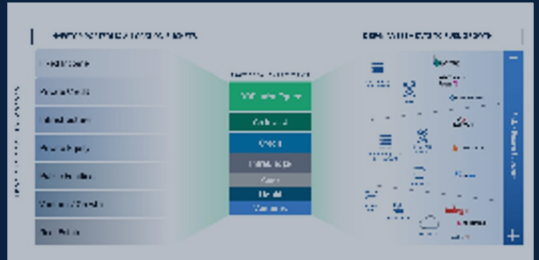
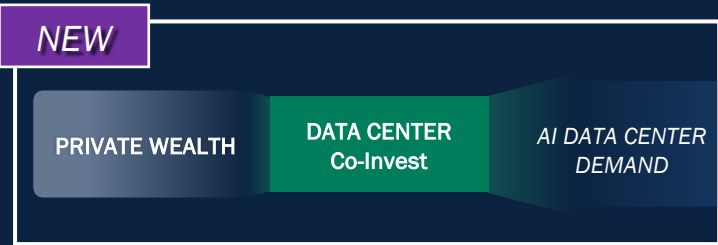
- DBP Flagship - 55% - Programmatic capital formation for flagship strategy continues, particular focus on 4Q allocations
- Emerging Strategies - 20% - Credit strategy has strong momentum and liquid strategies are forming capital
- Coinvest - 25% - Strong investor intent to support continued expansion of existing platforms

Note: There can be no assurance that actual amounts will not be materially higher or lower than these expectations. Readers should refer to the discussion in the Cautionary Statement Regarding Forward-Looking Statements section at the beginning of this presentation. The Company undertakes no obligation to provide updated projections on a quarterly or other basis.

3 CAPITAL FORMATION – AI-POWERED DATA CENTERS CATALYZING NEW INVESTMENT SOLUTIONS

We are catalyzing the private wealth distribution channel with an investment solution that gives investors the diversification they want...direct, diversified exposure to high-quality data center platforms

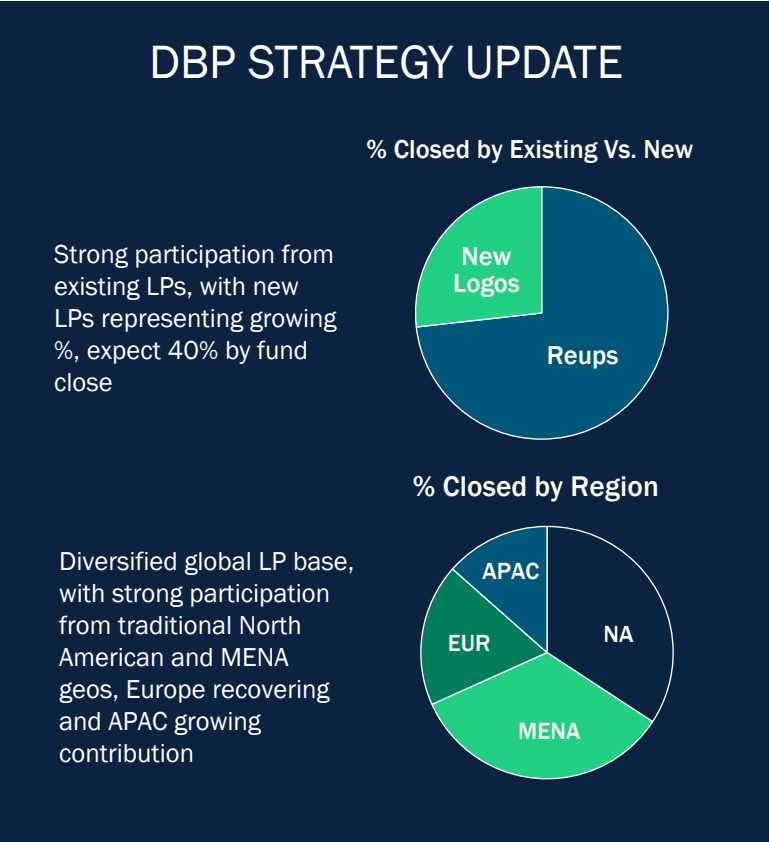
Creating new pathways to connect investors that want AI infrastructure exposure with growing data center platforms



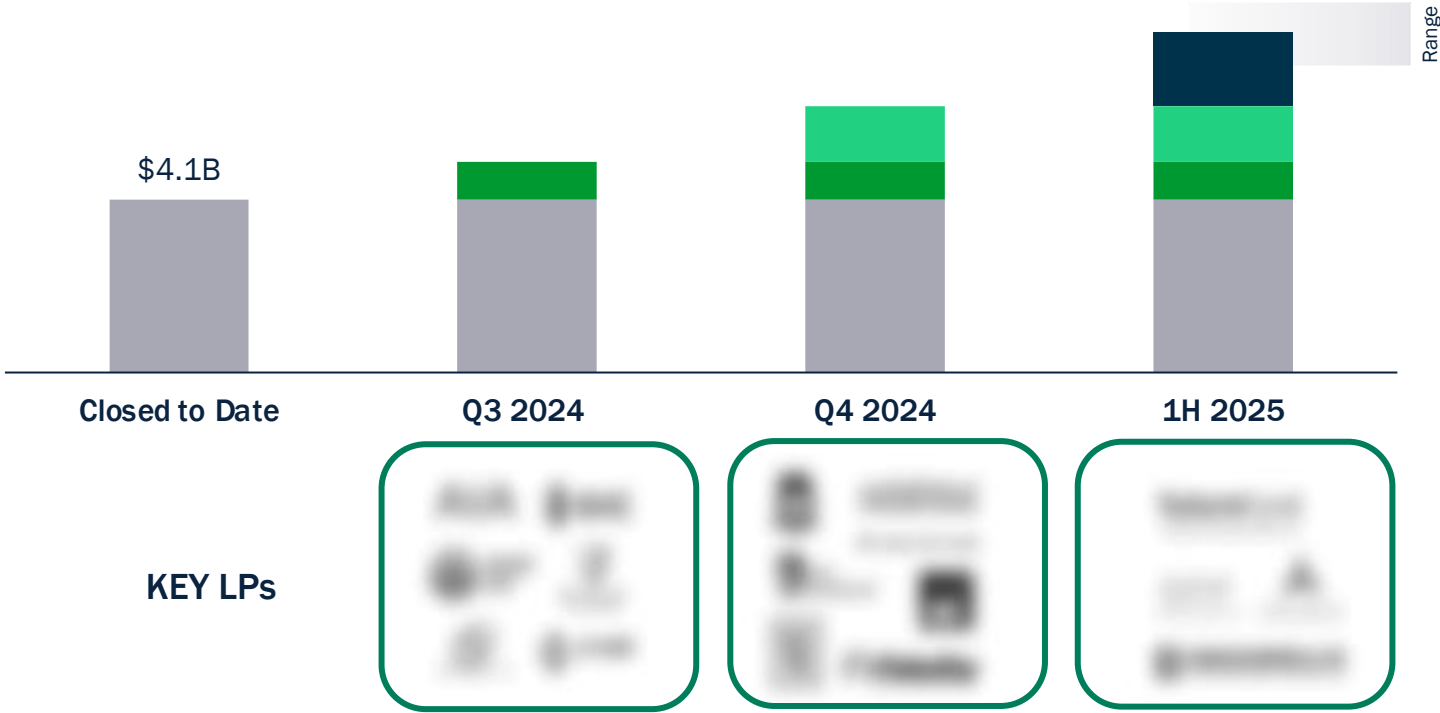
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CAPITAL FORMATION – PROCESS PAVES THE ROAD FOR 2024 GOALS

Our structured capital formation process draws from an investor pipeline of over 400 engaged LPs, including an additional 100+ prospects developed during 2024.



CUMULATIVE COMMITMENTS TO LATEST DBP FLAGSHIP
(Illustrative, Not to Scale)



3

CAPITAL FORMATION – DBRG BRIDGE TO FINANCIAL TARGETS

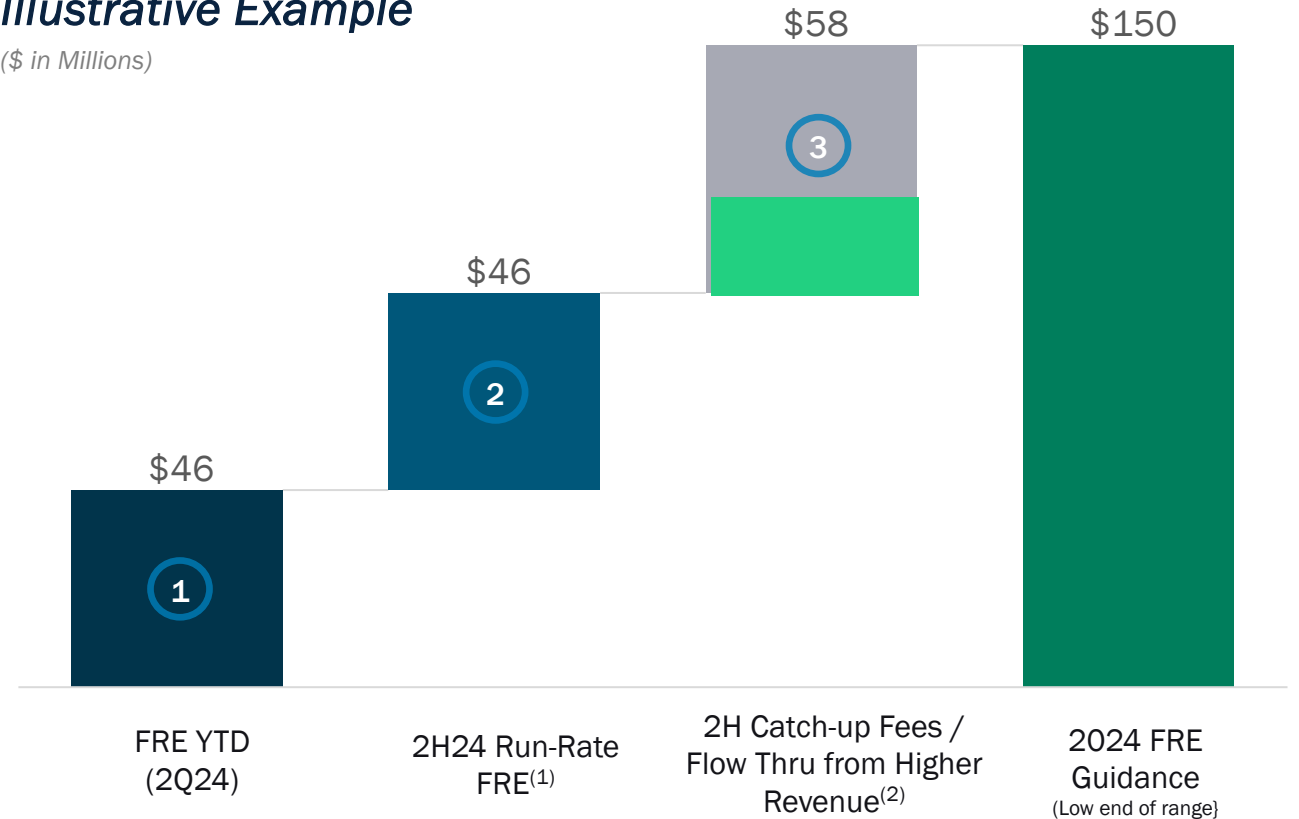
DBRG remains on track to achieve its financial targets for 2024 building off the base of 2Q FRE, with higher fee income in 2H driven by a higher capital base and contribution from catch-up fees, which structurally increase later in the year.

Key Assumptions

- 1 YTD FRE through June 30, 2024
- 2 2Q24 FRE, less catch-up fees, annualized for last 2 qtrs of year
- 3 Contributions from higher current and projected FEEUM flow through to higher revenue in 2H.
Catch-up fees are expected to increase materially with end of year commitments - the later the commitment, the larger the catch-up

Illustrative Example

(\$ in Millions)



Note: There can be no assurance that actual amounts will not be materially higher or lower than these expectations. Readers should refer to the discussion in the Cautionary Statement Regarding Forward-Looking Statements section at the beginning of this presentation. The Company undertakes no obligation to provide updated projections on a quarterly or other basis.

2

FINANCIAL
UPDATE

SECOND QUARTER 2024 HIGHLIGHTS & KPIs

Financial Highlights

DBRG key metrics for the quarter ended June 30, 2024:

- **Fee Revenue** of \$78.7 million, up 18% year-over-year, driven by higher FEEUM.
- **Fee Related Earnings** of \$26.0 million, up 20% year-over-year.
- **Distributable Earnings** of \$19.6 million, increased \$14.1 million year-over-year.

Capital Metrics

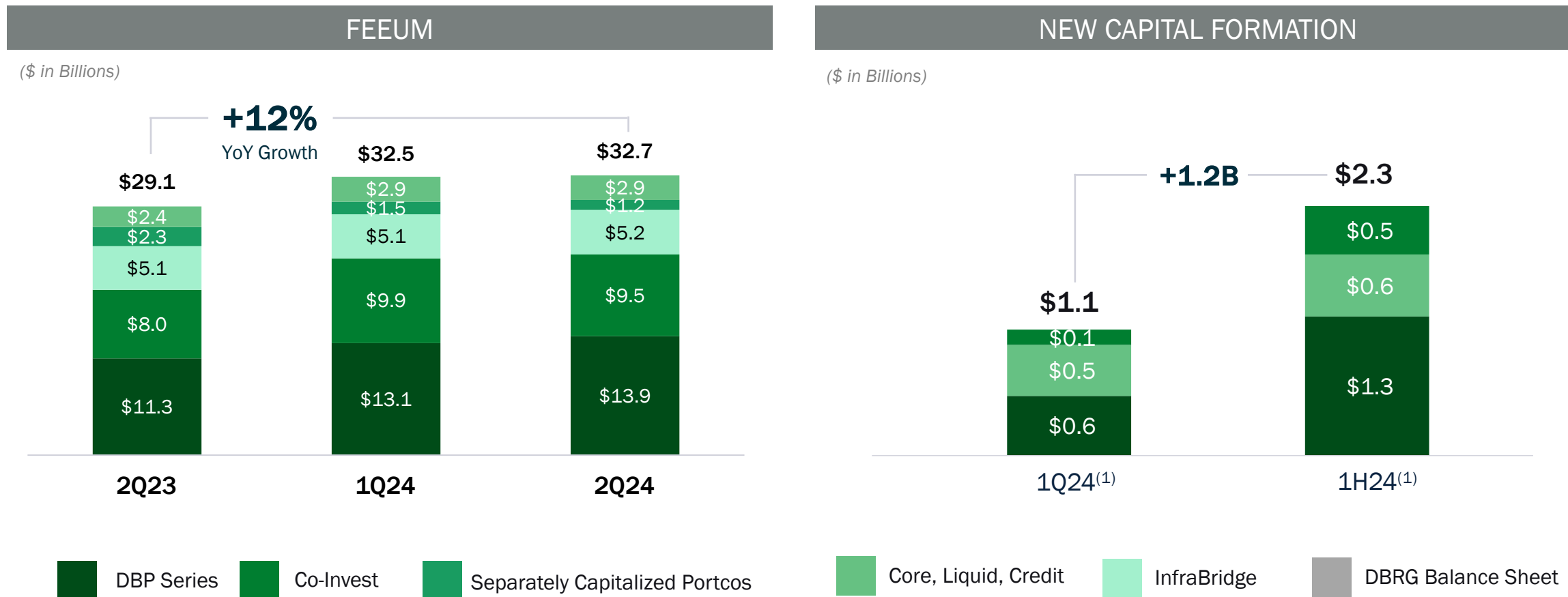
- **Fee Earning Equity Under Management (FEEUM)** of \$32.7 billion, up 12% year-over-year.
- **New Capital Formation** of \$1.2 billion in second quarter of 2024, driven by continuing commitments to latest DBP Series
- **Run-Rate Fee Revenue** of \$315 million as of June 30, 2024.

Corporate

- **Liquidity** as of June 30, 2024 was \$427 million, including full availability of \$300 million VFN, up from the prior quarter with contribution from positive distributable earnings.
- **Debt Reduction** of \$72M as 2025 Exchangeable Senior Notes were exchanged or redeemed, as previously disclosed.
- **Common Stock Dividend** of \$0.01 per share declared for second quarter of 2024.

FEEUM GROWTH DRIVEN BY ORGANIC FUNDRAISING

Fee-Earning Equity Under Management (FEEUM) increased \$3.6B, or 12% YoY, to \$32.7B as of June 30, 2024, driven by organic capital formation at the DBP Series, Co-Invest, and Credit strategies. During the second quarter, DBRG closed new capital commitments for \$1.2B.



NON-GAAP FINANCIAL RESULTS

- Fee Related Earnings of \$26.0 million, with FRE margin at 33% in Q2 2024
- Distributable Earnings of \$19.6 million in Q2 2024

(\$ in millions)	2Q23	2Q24	% Change YOY	2Q23 LTM	2Q24 LTM	% Change YOY
Fee Revenue	\$66.6	\$78.7	+18%	\$214.0	\$291.9	+36%
Cash Compensation	(\$31.9)	(\$35.6)	+12%	(\$108.8)	(\$138.0)	+27%
Administrative and Other Expenses	(\$13.1)	(\$17.1)	+30%	(\$54.0)	(\$63.5)	+18%
Fee Related Earnings ("FRE")⁽¹⁾⁽²⁾	\$21.6	\$26.0	+20%	\$51.2	\$90.4	+76%
Realized Carried Interest and Incentive Fees, net ⁽³⁾	—	0.2	n/a	32.6	28.2	(14)%
Realized Principal Investment Income (Loss) ⁽⁴⁾	2.1	7.6	+262%	19.6	13.9	(29)%
Other Income (Expense) ⁽⁵⁾	4.2	3.1	(26)%	13.0	12.1	(7)%
Interest Expense and Preferred Dividends	(19.6)	(17.2)	(12)%	(87.7)	(74.8)	(15)%
Income Tax Benefit (Expense) ⁽⁶⁾	(2.8)	—	n/a	(26.4)	2.6	n/a
Distributable Earnings ("DE")⁽²⁾	\$5.5	\$19.6	+257%	\$2.5	\$72.4	+2,829%
FRE Margin	32%	33%		24%	31%	
FRE Per Share	\$0.12	\$0.14		\$0.29	\$0.51	
After-tax DE Per Share	\$0.03	\$0.11		\$0.01	\$0.41	

(1) Beginning in 2024, FRE is reported on a Company-wide basis which includes corporate costs, and is different from Investment Management segment FRE reported prior to 2024

(2) FRE and DE are presented at the Operating Company level, which is net of amounts attributed to noncontrolling interests

(3) Presented net of expense allocations and includes incentive fees subject to realization events

(4) DE included distributions from a portfolio company in the former operating segment prior to 2024

(5) Other Income (Expense) includes: interest, dividend and other income, placement fees and other expenses, and where applicable, FRE related to new strategies ("Start-Up FRE")

(6) Income tax benefit in Q2 2024 was less than \$0.1 million

CARRIED INTEREST & PRINCIPAL INVESTMENT INCOME

- Net carried interest of \$75.1 million in Q2 2024
- Net principal investment income of \$13.7 million in Q2 2024

Carried Interest (\$ in millions)	2023	2024	% Change YOY	2023 LTM	2024 LTM	% Change YOY
Unrealized Carried Interest Allocation (Reversal)	\$79.3	\$288.1	264%	\$170.2	\$590.3	247%
Realized Carried Interest Allocation	—	0.1	n/a	152.9	28.0	(82)%
Carried Interest – Revenue (as reported on GAAP Income Statement)	\$79.3	\$288.2	264%	\$323.1	\$618.3	91%
Unrealized Carried Interest Expense Allocation	(\$69.3)	(\$213.1)	208%	(\$149.0)	(\$444.7)	198%
Realized Carried Interest Expense Allocation	(0.3)	(0.1)	(71)%	(120.6)	(0.1)	(100)%
Carried Interest Expense Allocation ⁽¹⁾	(\$69.6)	(\$213.1)	206%	(\$269.6)	(\$444.8)	65%
Carried Interest, net	\$9.7	\$75.1	677%	\$53.5	\$173.5	224%

Principal Investment Income (\$ in millions)	2023	2024	% Change YOY	2023 LTM	2024 LTM	% Change YOY
Unrealized Principal Investment Income	\$30.4	\$7.8	(74)%	\$51.7	\$119.8	131%
Realized Principal Investment Income	—	8.2	n/a	16.1	10.5	(34)%
Principal Investment Income (as reported on GAAP Income Statement)	\$30.4	\$16.0	(47)%	\$67.8	\$130.3	92%
Unrealized Minority Interest Allocation	(6.2)	(1.7)	(73)%	(13.2)	(9.6)	(27)%
Realized Minority Interest Allocation	—	(0.6)	n/a	(4.9)	(0.7)	(86)%
Principal Investment Income, net	\$24.2	\$13.7	(43)%	\$49.7	\$120.0	141%

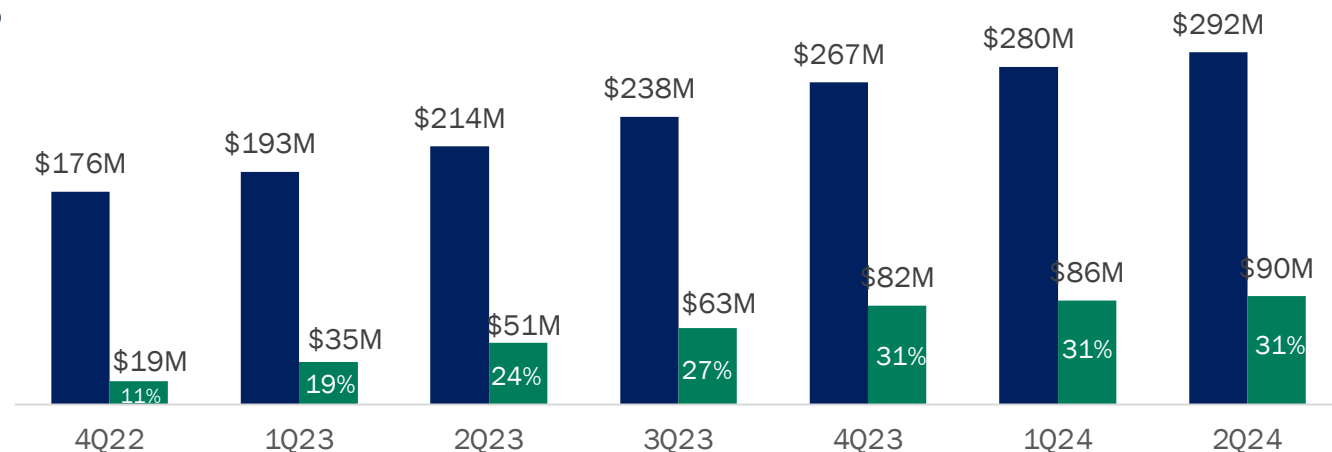
(1) Represents carried interest expense allocation presented within Compensation expense—incentive fee and carried interest allocation (reversal), Other gain (loss) and Net income (loss) attributable to noncontrolling interests—investment entities on GAAP income statement. Excludes compensation expense associated with incentive fee income.

DBRG FINANCIAL PROFILE & FEEUM PROGRESSION

Fee revenue and FRE growth continue migration higher, driven by new FEEUM growth on back of new capital formation and FEEUM activation.

LTM Fee Revenue and FRE Profile⁽¹⁾

- LTM Fee Revenue
- LTM FRE

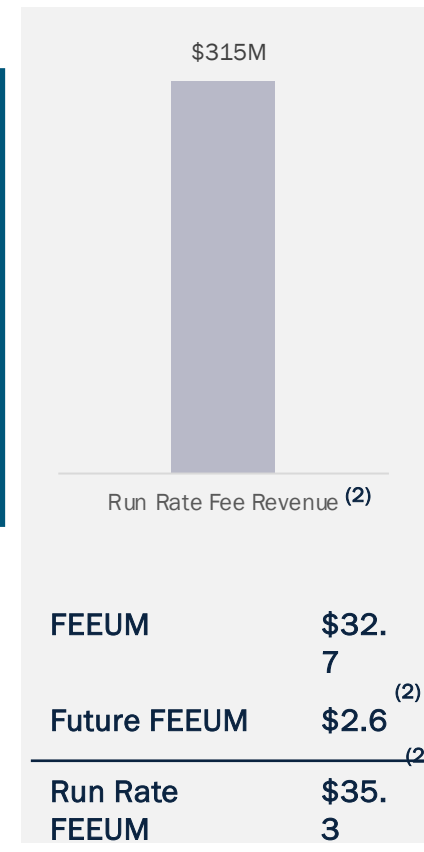


FEEUM Roll-forward

billions of \$

Beginning Period Balance
Inflows
Outflows/Realizations
Market Fluctuations
End of Period Balance

	4Q22	1Q23	2Q23	3Q23	4Q23	1Q24	2Q24
Beginning Period Balance		\$22.2	\$27.7	\$29.1	\$29.9	\$32.8	\$32.5
Inflows		6.0	1.4	1.1	4.1	1.4	1.2
Outflows/Realizations		(0.6)	(0.1)	(0.2)	(1.4)	(1.6)	(1.0)
Market Fluctuations		0.1	0.0	(0.1)	0.1	(0.0)	(0.1)
End of Period Balance	\$22.2	\$27.7	\$29.1	\$29.9	\$32.8	\$32.5	\$32.7



(1) Latest twelve month period calculated at DBRG Share

(2) See definition of Run Rate Fee Revenue, Future FEEUM and Run Rate FEEUM at end of this presentation

BALANCE SHEET PROFILE

Key Corporate Assets

GP Affiliated Investments⁽¹⁾

GP Affiliated Investment in DBP Series	\$322
GP Affiliated Investments - Other & Warehoused Investments (Credit, Core, InfraBridge, Liquid, Ventures)	356
GP Affiliated Investment in DataBank and Vantage SDC	670

Total GP Affiliated Investments⁽¹⁾ **\$1,348**

Corporate Cash 127

Key Corporate Assets **\$1,475**

Current Liquidity (Corporate Cash + VFN/Revolver Availability) **\$427**

Key Corporate Liabilities

	6/30/2024	Blended Avg. Cost
Corporate Debt		
Securitized Notes	\$300	3.9%
Revolver (VFN; \$300M Available)	-	n/a
Total Corporate Debt	\$300	3.9%
Preferred Stock	\$822	7.1%
Total Key Corporate Liabilities	\$1,122	

(1) Presented at the Operating Company level, net of noncontrolling interests

3 EXECUTING THE DIGITAL PLAYBOOK

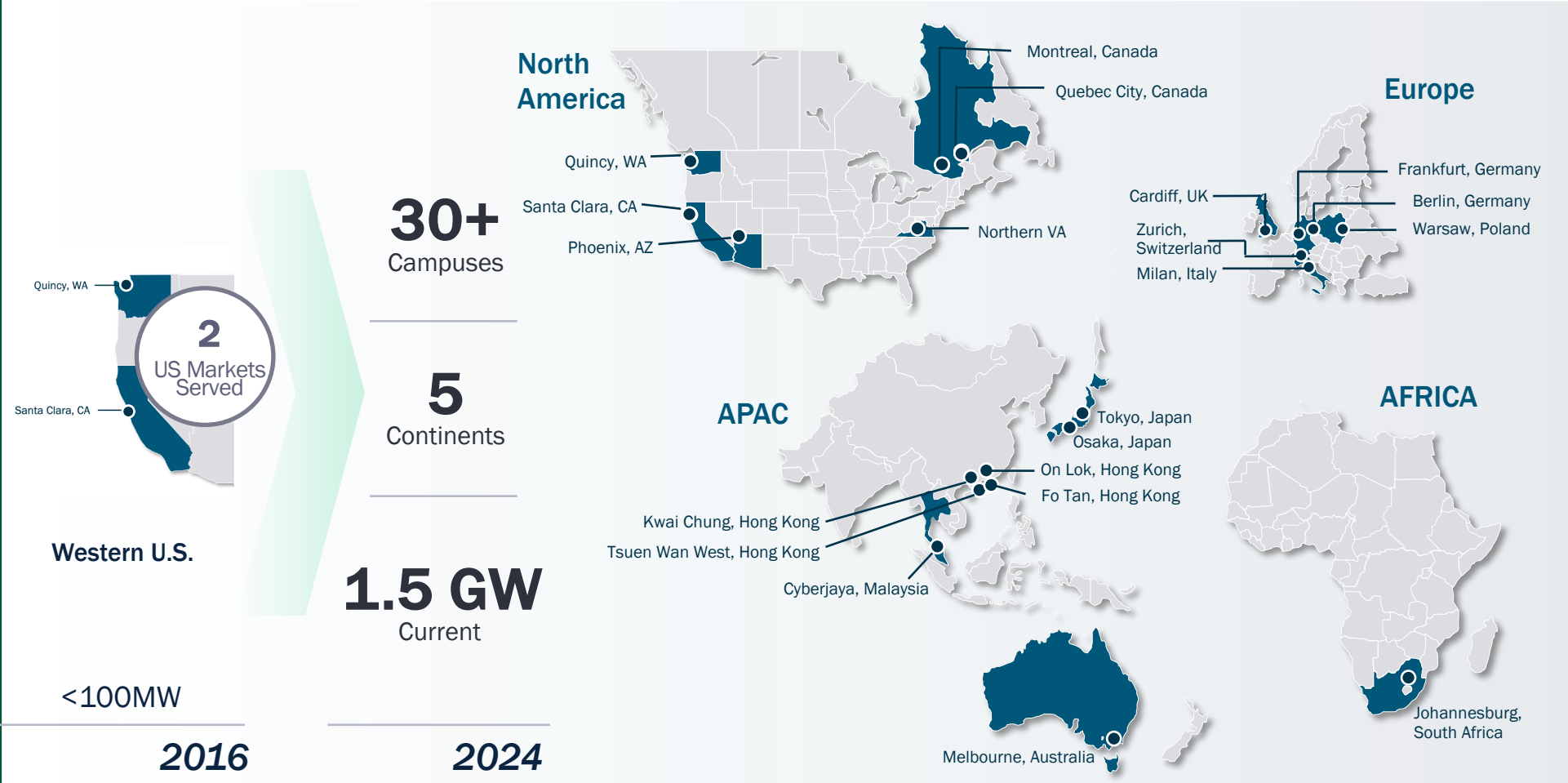
AI-POWERED DATA CENTER VERTICAL: VANTAGE TYPIFIES OUR LONG-TERM VALUE CREATION PLAYBOOK

Over the past 8 years, DBRG has helped scale Vantage from 3 campuses in North America with <100MW to 1.5GW+ of capacity across 30+ campuses worldwide



1

DigitalBridge leveraged its operating DNA and business-building expertise to help scale a global data center platform serving the world's largest technology companies



VANTAGE TRANSACTION: SUPPORTING A \$30B AI-POWERED GROWTH OPPORTUNITY

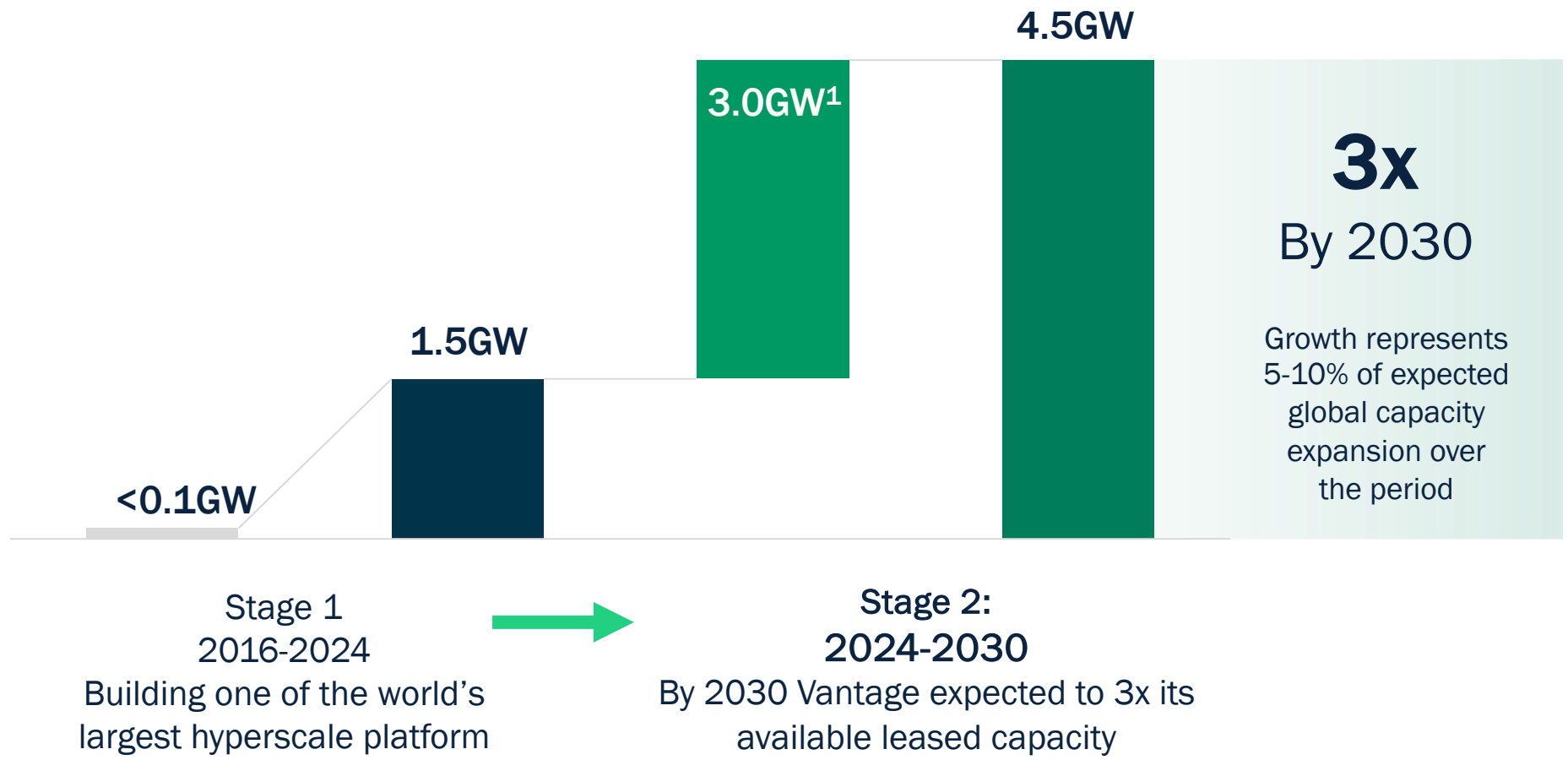
Transaction positions Vantage to develop an additional 3GW of leased capacity to meet hyperscale demand for AI and cloud compute



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DigitalBridge led a \$9.2 equity investment in partnership with Silver Lake to support Vantage's next phase of AI-led growth

Transaction was upsized 40% on strong investor interest and the need to solve a persistent industry-wide supply/demand gap



Note: Readers should refer to the discussion in the Cautionary Statement Regarding Forward-Looking Statements section at the beginning of this presentation.

VANTAGE TRANSACTION IN CONTEXT: DBRG LONG-TERM VALUE CREATION

In addition to supporting the next leg of Vantage's growth with fresh capital, the transaction has a number of strategic value-creation benefits for the DBRG shareholder....those with a long-term view

DBRG SHAREHOLDER PERSPECTIVE



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For DBRG shareholders the transaction resulted in Vantage transferring from an SPV structure into the latest DBP Flagship

DBRG focus continues to be building businesses and maximizing value creation over the long-term

SHORT-TERM VIEW



- Decrease of \$1.2 billion in (FEEUM) as asset moves from Separately Capitalized Portco (SPV) to the latest DBP Flagship
- No corresponding short-term increase in committed capital (already being paid on latest flagship fund commitments)

LONG-TERM VIEW

- ✓ Extends **ownership and fee stream** tied to leading hyperscale data center platform
 - Leading partner to global tech platforms
- ✓ Supports **Capital Formation:**
 - Generates DPI, returning capital to LPs
 - New LPs see AI-levered 'best assets' in new flagship
- ✓ **Carried Interest** → DBRG shareholders now participate in carry as we scale Vantage 3X from 1.5GW to 4.5GW

DBRG 2024: KEY PRIORITIES

FIRST HALF DELIVERED

1. Management Fee Revenue and Fee-Related Earnings (FRE) both up over 20% YoY, with expanding margins
2. Formed over \$14B in capital to support AI Infrastructure growth, including \$2.3B in FEEUM¹ for new platforms
3. Launched and closed new private wealth product to invest directly in AI Data Centers
4. Corporate governance advances – New board member with deep power sector and IM experience supports DBRG focus on data center-power opportunity
5. Reinforced our position as leading manager in digital infra with portfolio AUM up 17% YoY to \$84.5 billion

SECOND HALF PRIORITIES

1. Continue to deliver peer-leading management fee revenue growth and operating margin expansion
2. Successfully form \$7 billion in new FEEUM across our multi-strategy asset management platform in 2024
3. Accelerate FRE growth into the back half of 2024 as new equity commitments and investment solutions take effect
4. Continue to maintain a strong balance sheet and liquidity position
5. Continue to evaluate strategic M&A opportunities centered on adjacent asset managers that show immediate per share accretion

Note: Readers should refer to the discussion in the Cautionary Statement Regarding Forward-Looking Statements section at the beginning of this presentation.

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Q&A
SESSION

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SUPPLEMENTAL FINANCIAL DATA

SUMMARY FINANCIAL METRICS

(\$ and shares in thousands, except per share data and as noted) (Unaudited)

	2024		2023				2022	
	2Q24	1Q24	4Q23	3Q23	2Q23	1Q23	4Q22	3Q22
GAAP Results								
Fee revenue	\$ 78,605	\$ 72,955	\$ 74,009	\$ 65,240	\$ 65,742	\$ 59,126	\$ 44,255	\$ 41,263
Net income (loss) attributable to common stockholders	76,763	(44,288)	100,607	261,828	(22,411)	(212,473)	(19,356)	(63,273)
Net income (loss) attributable to common stockholders per basic share ⁽¹⁾	0.44	(0.28)	0.61	1.60	(0.14)	(1.34)	(0.12)	(0.39)
Common dividend per share	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01
Non-GAAP Results								
Fee Related Earnings ("FRE") Fee Revenue ⁽²⁾	\$ 78,688	\$ 72,791	\$ 74,394	\$ 66,058	\$ 66,598	\$ 60,098	\$ 45,272	\$ 42,039
Fee Related Earnings ⁽³⁾	25,968	19,563	26,437	18,404	21,607	15,338	7,778	6,488
FRE per basic share	0.14	0.11	0.15	0.10	0.12	0.09	0.05	0.04
Distributable Earnings ("DE") ⁽³⁾	19,629	2,232	17,931	32,618	5,503	(7,430)	(22,305)	26,704
DE per basic share	0.11	0.01	0.10	0.19	0.03	(0.04)	(0.13)	0.15
Fee Earning Equity Under Management ("FEEUM") (in billions)	\$ 32.7	\$ 32.5	\$ 32.8	\$ 29.9	\$ 29.1	\$ 27.7	\$ 22.2	\$ 20.5
Balance Sheet and Capitalization								
Total assets	\$ 3,502,420	\$ 3,463,816	\$ 3,562,550	\$ 6,872,091	\$ 10,757,065	\$ 10,743,429	\$ 11,028,503	\$ 11,740,829
Total debt principal	300,000	372,422	378,422	383,082	404,222	579,022	578,922	888,574
Corporate cash	127,260	112,948	175,195	230,300	204,508	449,368	733,382	423,441
Corporate cash & VFN / Revolver borrowing availability	427,260	412,948	475,195	530,300	504,508	749,368	1,033,382	723,441
Perpetual Preferred Equity, \$25 per share liquidation preference	821,899	821,899	821,899	821,899	821,899	827,711	827,779	827,779
Share Count								
GAAP weighted average basic shares outstanding ⁽¹⁾	170,358	161,043	160,664	160,564	158,089	158,446	158,837	162,398
FRE and DE weighted average basic shares and OP units outstanding ⁽⁴⁾⁽⁵⁾	185,916	176,222	175,946	175,874	173,636	173,107	173,162	176,803
Basic shares and OP units outstanding ⁽⁴⁾⁽⁵⁾	186,057	178,509	175,751	175,806	175,017	174,630	172,558	175,770
Diluted shares and OP units outstanding ⁽⁴⁾⁽⁶⁾	187,218	187,998	186,406	185,943	185,506	185,243	182,907	188,478

(1) For purpose of calculating net income (loss) attributable to common stockholders per basic share, net income (loss) attributable to common stockholders is adjusted to exclude dividends attributed to unvested restricted stock and deferred stock units and divided by GAAP weighted average basic shares, which represent the weighted average number of Class A and Class B common stock outstanding during the respective quarters.

(2) FRE fee revenue represents recurring fee revenue, including incentive fees, that are not subject to realization events related to underlying fund investments, and does not give effect to elimination of such fees from consolidated funds.

(3) FRE and DE are presented at the Operating Company level, net of noncontrolling interests.

(4) In August 2022, DBRG effectuated a 1-for-4 reverse stock split of its shares of class A and B common stock. All prior period common share and per share information are presented after giving effect to the reverse stock split.

(5) FRE and DE weighted average basic shares and OP units outstanding are used to calculate FRE per basic share and DE per basic share, representing the GAAP weighted average basic shares outstanding, plus weighted average unvested restricted stock and OP units outstanding during the respective quarters. Basic shares and OP units outstanding represent the same shares and units outstanding at respective quarter end, and not a weighted average.

(6) Diluted shares and OP units outstanding for the respective quarters represent basic shares and OP units outstanding at quarter end along with vested deferred stock units outstanding at quarter end, adjusted to include the effect of potentially dilutive share equivalents which are common stock issuable in connection with performance stock units, in-the-money warrants and outstanding exchangeable senior notes.

FEEUM, FEE RELATED EARNINGS & DISTRIBUTABLE EARNINGS

(\$ in millions)	6/30/24 Fee Rate	2024		2023				2022	
		2Q24	1Q24	4Q23	3Q23	2Q23	1Q23	4Q22	3Q22
DigitalBridge Partners I (DBP I)	1.10%	\$ 3,677	\$ 3,687	\$ 3,571	\$ 3,345	\$ 3,311	\$ 3,180	\$ 3,165	\$ 2,802
DigitalBridge Partners II (DBP II)	1.18%	6,269	6,219	6,687	7,996	7,996	7,996	7,996	7,996
DigitalBridge Partners III (DBP III) ⁽¹⁾	1.02%	3,973	3,230	2,671	—	—	—	—	—
Co-Investment Vehicles	0.43%	9,547	9,863	9,646	8,519	7,990	7,000	6,525	6,310
InfraBridge	1.14%	5,159	5,117	5,121	5,083	5,112	5,083	—	—
Core, Credit and Liquid Strategies	0.67%	2,862	2,895	2,703	2,591	2,383	2,248	2,036	1,021
Separately Capitalized Portfolio Companies	0.84%	1,174	1,520	2,372	2,402	2,267	2,187	2,512	2,370
Fee Earning Equity Under Management (FEEUM)	0.87%	\$ 32,661	\$ 32,531	\$ 32,771	\$ 29,936	\$ 29,059	\$ 27,694	\$ 22,234	\$ 20,499

(\$ in thousands)																
Fee revenue	\$	78,688	\$	72,791	\$	74,394	\$	66,058	\$	66,598	\$	60,098	\$	45,272	\$	42,039
Cash compensation		(35,644)		(36,893)		(31,177)		(34,316)		(31,882)		(28,579)		(24,215)		(24,156)
Administrative and other expenses		(17,076)		(16,335)		(17,296)		(14,493)		(14,274)		(17,096)		(15,922)		(13,794)
Start-Up FRE		—		—		516		1,155		1,165		915		2,643		2,399
Fee Related Earnings⁽²⁾⁽³⁾		25,968		19,563		26,437		18,404		21,607		15,338		7,778		6,488
Realized principal investment income ⁽⁴⁾		7,551		2,301		2,084		1,994		2,087		2,332		3,937		11,293
Distributed carried interest and incentive fees subject to realization events, net of associated expense allocation		186		99		—		27,927		—		—		12,377		20,258
Interest, dividend and other income		3,094		4,375		5,806		6,436		10,720		(94)		8,414		9,444
Interest expense and preferred dividends		(17,177)		(19,162)		(19,184)		(19,261)		(19,592)		(21,948)		(22,062)		(24,074)
Placement fee and other expenses		—		(3,698)		(617)		(1,668)		(5,384)		(1,045)		(1,767)		(3,444)
Income tax benefit (expense)		7		(1,246)		3,921		(59)		(2,770)		(1,098)		(30,341)		7,838
Start-up FRE		—		—		(516)		(1,155)		(1,165)		(915)		(2,643)		(2,399)
Warehoused tower assets—net operating income ⁽⁵⁾		—		—		—		—		—		—		2,002		1,300
Distributable Earnings⁽³⁾	\$	19,629	\$	2,232	\$	17,931	\$	32,618	\$	5,503	\$	(7,430)	\$	(22,305)	\$	26,704

(1) Annual weighted average fee rate is 1.14% excluding rate reductions in effect for the twelve months following the first closing in November 2023.

(2) Beginning in 2024, FRE is reported on a Company-wide basis, consistent with the entirety of the Company's business representing a single reportable segment. In prior periods, the Company had reported Investment Management FRE, which was an FRE measure specific to its previously reported Investment Management segment. The Investment Management segment previously bore only operating costs that were directly attributable or otherwise can be subjected to a reasonable and systematic attribution to the Investment Management segment. Company-wide FRE includes all operating costs of the Company as a whole that fall within the definition of FRE.

(3) FRE and DE are presented at the Operating Company level, net of noncontrolling interests.

(4) DE included distributions from a portfolio company in the former Operating segment prior to 2024.

(5) Warehoused tower assets were acquired and consolidated in June 2022 prior to transfer to the Company's core fund and deconsolidated in December 2022.

FUND PERFORMANCE

Certain performance metrics for our key investment funds from inception through June 30, 2024 are presented in the table below. Excluded are funds with less than one year of performance history as of June 30, 2024, funds and separately managed accounts in the liquid strategy, co-investment vehicles and separately capitalized portfolio companies. The historical performance of our funds is not indicative of their future performance nor indicative of the performance of our other existing funds or of any of our future funds. An investment in DBRG is not an investment in any of our funds and these fund performance metrics are not indicative of the performance of DBRG.

(\$ in millions, as of June 30, 2024)

Fund (1)	Inception Date (2)	Total Commitments	Invested Capital (3)	Available Capital (4)	Investment Value			MOIC (7) (9)		IRR (8) (9)	
					Unrealized	Realized (5)	Total (6)	Gross	Net	Gross	Net
Value-Add											
DBP I	Mar-2018	\$ 4,059	\$ 4,836	\$ 93	\$ 6,296	\$ 1,250	\$ 7,546	1.6x	1.4x	15.1%	10.7%
DBP II	Nov-2020	8,286	7,282	1,713	8,774	819	9,593	1.3x	1.2x	13.1%	8.4%
Core											
SAF	Nov-2022	1,110	910	220	958	21	979	1.1x	1.1x	7.0%	4.3%
InfraBridge											
GIF I	Mar-2015	1,411	1,504	406	1,309	1,092	2,401	1.6x	1.4x	9.8%	7.3%
GIF II	Jan-2018	3,382	3,094	26	2,304	237	2,541	0.8x	0.7x	<0%	<0%
Credit											
Credit I	Dec-2022	697	406	402	329	124	453	1.1x	1.1x	14.0%	9.0%

(1) Performance metrics are presented in aggregate for main fund vehicle, its parallel vehicles and alternative investment vehicles.

(2) Inception date represents first close date of the fund, except for Credit I which is the first capital call date. The manager/general partner of the InfraBridge funds were acquired in February 2023.

(3) Invested capital represents the original cost and subsequent fundings to investments. Invested capital includes financing costs and investment related expenses which are capitalized. With respect to InfraBridge funds, such costs are expensed during the period and excluded from their determination of invested capital.

(4) Available capital represents unfunded commitments, including callable capital.

(5) Realized value represents proceeds from dispositions that have closed and all earnings from both realized and unrealized investments, including interest, dividend and ticking fees.

(6) Total value is the sum of unrealized fair value and realized value of investments.

(7) Total investment gross multiple of invested capital ("MOIC") is calculated as total value of investments, that is realized proceeds and unrealized fair value, divided by invested capital, without giving effect to allocation of management fee expense, other fund expenses and general partner carried interest (both distributed and unrealized).

Total investment net MOIC is calculated as total value of investments, that is realized proceeds and unrealized fair value, divided by invested capital, after giving effect to allocation of management fee expense, other fund expenses and general partner carried interest (both distributed and unrealized).

MOIC calculations exclude capital not subject to fees and/or carried interest, including general partner and general partner affiliate capital. MOICs are calculated at the fund level and do not reflect MOICs at the individual investor level.

(8) Gross internal rate of return ("IRR") represents annualized time-weighted return on invested capital based upon total value of investments, that is realized proceeds and unrealized fair value, without giving effect to allocation of management fee expense, other fund expenses and general partner carried interest (both distributed and unrealized). Gross IRR is calculated from the date of investment fundings (taking into account the benefit of any credit facility at the fund level) to the date of investment distributions. For unrealized investments, gross IRR assumes a liquidating distribution equal to the investment fair value, net of amounts funded through the fund's credit facility, if any. Gross IRR is calculated at the fund level and does not reflect gross IRR of any individual investor due to timing of investor level inflows and outflows, among other factors.

Net IRR is gross IRR after giving effect to allocation of management fee expense, other fund expenses and general partner carried interest (both distributed and unrealized). Net IRR is calculated at the individual investor level based upon timing and amount of fee-paying third party investor level inflows and outflows, and excludes capital not subject to fees and/or carried interest, including general partner and general partner affiliate capital.

If an investment is later syndicated to third-party investor(s), the IRRs will include cash flows associated with such syndication. This treatment with respect to syndications was implemented in fiscal year 2024 and applied on a life-to-date basis for all funds presented.

(9) Our funds generally permit us to recycle certain capital distributed to limited partners during certain time periods. The exclusion of recycled capital generally causes invested and realized amounts to be lower and MOICs to be higher than had recycled capital been included. In addition, for funds that utilize a subscription line credit facility in advance of receiving capital contributions from investors, reported IRRs may be higher or lower than if such facility had not been utilized.

CAPITALIZATION

(\$ and shares in thousands, as of June 30, 2024)

Securitized Notes - Class A-2 Term Notes

Amount Outstanding	\$	300,000
Interest Rate (per annum)		3.933 %
Anticipated Repayment Date		September 25, 2026
Kroll Rating		BBB

Revolver - Class A-1 Variable Funding Notes

Maximum Available	\$	300,000
Amount Outstanding	\$	—
Interest Rate (per annum) ⁽¹⁾		1M Term SOFR + 3.00%
Fully Extended Anticipated Repayment Date ⁽²⁾		September 25, 2026

Perpetual preferred stock

	Liquidation preference	Shares outstanding
Series H 7.125% cumulative redeemable perpetual preferred stock	\$ 209,870	8,395
Series I 7.15% cumulative redeemable perpetual preferred stock	321,668	12,867
Series J 7.125% cumulative redeemable perpetual preferred stock	290,361	11,614
Total preferred stock	<u>\$ 821,899</u>	<u>32,876</u>

(1) 1-month term SOFR is adjusted to include 0.11448% as defined in Amendment No.1 to Class A-1 Note Purchase Agreement.

(2) Incorporates two one-year extension options subject to 1) either rating agency confirmation and consent of VFN noteholders or DSCR exceeding 1.75x, 2) Class A-2 term notes rating not less than BBB-, and 3) other customary conditions. Extension requires a 0.05% extension fee. First extension exercised in July 2024.

GP AFFILIATED INVESTMENTS

(\$ in thousands)

Consolidated	2024		2023				2022	
	2Q24	1Q24	4Q23	3Q23	2Q23	1Q23	4Q22	3Q22
GP Affiliated Investments								
DBP Series	\$ 452,604	\$ 446,954	\$ 446,423	\$ 442,991	\$ 427,188	\$ 395,534	\$ 392,322	\$ 305,621
DataBank and Vantage SDC ⁽¹⁾	674,900	940,854	931,004	434,666	204	206	208	210
Other Funds & Warehoused Investments (InfraBridge, Core, Credit, Liquid, Ventures)	399,066	400,887	390,034	438,086	431,511	476,468	308,315	253,547
Total GP Affiliated Investments—Consolidated	\$ 1,526,570	\$ 1,788,695	\$ 1,767,461	\$ 1,315,743	\$ 858,903	\$ 872,208	\$ 700,845	\$ 559,378
Operating Company Share								
GP Affiliated Investments								
DBP Series	\$ 321,917	\$ 317,530	\$ 313,829	\$ 300,096	\$ 290,782	\$ 269,768	\$ 267,761	\$ 232,345
DataBank and Vantage SDC ⁽¹⁾	670,463	678,359	668,509	434,666	204	206	208	210
Other Funds & Warehoused Investments (InfraBridge, Core, Credit, Liquid, Ventures)	356,055	369,170	364,879	334,818	332,222	386,527	178,015	155,688
Total GP Affiliated Investments—Net⁽²⁾	\$ 1,348,435	\$ 1,365,059	\$ 1,347,217	\$ 1,069,580	\$ 623,208	\$ 656,501	\$ 445,984	\$ 388,243

(1) DBRG's interest in DataBank and Vantage SDC are reflected as GP affiliated investments only upon deconsolidation of these portfolio companies in 3Q23 and 4Q23, respectively, other than DBRG's GP interest in an unconsolidated Vantage SDC fund prior to that. GP affiliated investments—consolidated reflected the interest of two consolidated Vantage SDC funds, including the fund limited partners' interests, in 4Q23 and 1Q24, and reflect only DBRG's interest in Vantage SDC beginning 2Q24 upon deconsolidation of these funds.

(2) Presented at Operating Company level, net of noncontrolling interests, which are limited partners of consolidated funds, and a third-party investor and management interest in GP entities.

BALANCE SHEET

(\$ in thousands, unaudited)	December 31, 2023	June 30, 2024 (Unaudited)
Assets		
Cash and cash equivalents	\$ 345,335	\$ 261,173
Restricted cash	4,915	4,743
Investments	2,476,093	2,517,653
Goodwill	465,991	465,602
Intangible assets	103,750	87,711
Other assets	78,953	70,212
Due from affiliates	85,815	94,805
Assets of discontinued operations	1,698	521
Total assets⁽¹⁾	\$ 3,562,550	\$ 3,502,420
Liabilities		
Debt	\$ 371,783	\$ 295,315
Other liabilities	681,451	744,197
Liabilities of discontinued operations	153	158
Total liabilities⁽²⁾	1,053,387	1,039,670
Redeemable noncontrolling interests ⁽³⁾	17,862	19,753
Stockholders' equity	1,811,055	1,972,465
Noncontrolling interests in investment entities ⁽³⁾	605,311	389,329
Noncontrolling interests in Operating Company	74,935	81,203
Total liabilities, redeemable noncontrolling interests and equity	\$ 3,562,550	\$ 3,502,420

(1) Includes assets held by consolidated funds: cash of \$56 million and \$69 million and investments of \$100 million and \$483 million, at June 30, 2024 and December 31, 2023, respectively

(2) Includes other liabilities of consolidated funds of \$55 million at June 30, 2024 and \$64 million at December 31, 2023

(3) Limited partners of consolidated funds represent all of redeemable noncontrolling interests and noncontrolling interests in investment entities of \$39 million at June 30, 2024 and \$288 million at December 31, 2023

DISTRIBUTABLE EARNINGS & FEE RELATED EARNINGS

	2024		2023				2022	
	2Q24	1Q24	4Q23	3Q23	2Q23	1Q23	4Q22	3Q22
Net income (loss) attributable to common stockholders	\$ 76,763	\$ (44,288)	\$ 100,607	\$ 261,828	\$ (22,411)	\$ (212,473)	\$ (19,356)	\$ (63,273)
Net income (loss) attributable to noncontrolling common interests in Operating Company	5,426	(3,338)	7,627	19,918	(1,745)	(16,662)	(1,583)	(4,834)
Net income (loss) attributable to common interests in Operating Company and common stockholders	82,189	(47,626)	108,234	281,746	(24,156)	(229,135)	(20,939)	(68,107)
Adjustments:								
Transaction-related and non-core items ⁽¹⁾	5,344	7,556	13,449	6,515	6,611	18,277	22,135	13,469
Other (gain) loss, net ⁽²⁾	(13,451)	6,463	2,592	(256,439)	11,739	150,921	3,514	(30,326)
Unrealized principal investment income	(7,813)	(468)	(93,534)	(17,943)	(30,409)	(3,562)	(22,302)	2,669
Unrealized carried interest, net of associated expense (allocation) reversal ⁽³⁾	(75,065)	2,686	(48,338)	(24,874)	(9,974)	16,606	(26,913)	(898)
Equity-based compensation	17,641	9,214	9,795	14,340	20,691	10,770	7,610	7,824
Depreciation and amortization expense	8,097	9,167	9,104	9,319	11,353	6,875	14,129	14,931
Amortization of deferred financing costs, debt premiums and discounts	584	664	640	660	690	794	1,242	1,288
Preferred stock redemption (gain) loss	—	—	—	—	(927)	—	—	—
Adjustments attributable to noncontrolling interests in investment entities ⁽⁴⁾	1,381	456	4,208	5,243	4,080	(5,902)	8,911	(6,365)
OP share of (income) loss from discontinued operations ⁽⁵⁾	722	14,120	11,781	14,051	15,805	26,926	(5,057)	97,559
Warehoused tower assets—straight-line adjustment to lease income and expense ⁽⁶⁾	—	—	—	—	—	—	(4,635)	(5,340)
Distributable Earnings (After Tax)⁽⁷⁾	19,629	2,232	17,931	32,618	5,503	(7,430)	(22,305)	26,704
Realized principal investment income ⁽⁸⁾	(7,551)	(2,301)	(2,084)	(1,994)	(2,087)	(2,332)	(3,937)	(11,293)
Distributed carried interest and incentive fees subject to realization events, net of associated expense allocation ⁽³⁾	(186)	(99)	—	(27,927)	—	—	(12,377)	(20,258)
Interest, dividend and other income	(3,094)	(4,375)	(5,806)	(6,436)	(10,720)	94	(8,414)	(9,444)
Interest expense and preferred dividends	17,177	19,162	19,184	19,261	19,592	21,948	22,062	24,074
Placement fee and other expenses	—	3,698	617	1,668	5,384	1,045	1,767	3,444
Income tax (benefit) expense	(7)	1,246	(3,921)	59	2,770	1,098	30,341	(7,838)
Start-up FRE	—	—	516	1,155	1,165	915	2,643	2,399
Warehoused tower assets—net operating income ⁽⁶⁾	—	—	—	—	—	—	(2,002)	(1,300)
Fee Related Earnings⁽⁷⁾	\$ 25,968	\$ 19,563	\$ 26,437	\$ 18,404	\$ 21,607	\$ 15,338	\$ 7,778	\$ 6,488

(1) Non-core items primarily include acquisition-related compensation and certain severance costs, as well as litigation and settlement-related matters. These costs are excluded from DE as they are related to discrete items, are not considered part of our ongoing operating cost structure, and are not reflective of our core operating performance.

(2) Comprises (i) all unrealized gains and losses; and (ii) realized gains and losses recorded by consolidated funds or associated with non-core investments.

(3) Carried interest and incentive fees are presented net of expense allocation or reversal. The expense component is included within compensation expense— incentive fees and carried interest allocation (reversal), other gain (loss), and net income (loss) attributable to noncontrolling interests in investment entities on the GAAP income statement.

(4) Adjustments attributable to noncontrolling interests in investment entities pertain to other gain/loss attributed to limited partners of consolidated funds, and a third party investor's share of principal investment income attributed to our general partner interest in certain sponsored funds. Allocation of unrealized carried interest to management and a third party investor is netted against "unrealized carried interest, net of expense (allocation) reversal" for all periods presented (recasted for periods prior to the second quarter of 2024 when it was presented gross in "adjustments attributable to noncontrolling interests in investment entities").

(5) OP share of discontinued operations represents primarily operating results of portfolio companies consolidated in the former Operating segment prior to 2024, net of associated noncontrolling interests in investment entities.

(6) Warehoused tower assets were acquired and consolidated in June 2022 prior to transfer to the Company's core fund and deconsolidated in December 2022.

(7) DE and FRE are presented at the Operating Company level, net of noncontrolling interests.

(8) DE included distributions from a portfolio company in the former Operating segment in 2023 and 2022.

RECONCILIATIONS

(\$ in thousands)

	2024		2023				2022	
	2Q24	1Q24	4Q23	3Q23	2Q23	1Q23	4Q22	3Q22
Fee Revenue								
GAAP Fee Revenue	\$ 78,605	\$ 72,955	\$ 74,009	\$ 65,240	\$ 65,742	\$ 59,126	\$ 44,255	\$ 41,263
Consolidated Funds ⁽¹⁾	84	471	385	818	856	972	1,017	776
Incentive Fees ⁽²⁾	(1)	(635)	—	—	—	—	—	—
FRE Fee Revenue	\$ 78,688	\$ 72,791	\$ 74,394	\$ 66,058	\$ 66,598	\$ 60,098	\$ 45,272	\$ 42,039
Compensation Expense								
GAAP Compensation Expense—Cash and Equity-Based	\$ 51,661	\$ 51,184	\$ 49,748	\$ 53,116	\$ 56,557	\$ 47,471	\$ 41,633	\$ 34,970
Equity-Based Compensation	(17,641)	(9,214)	(9,795)	(14,340)	(20,691)	(10,770)	(7,610)	(7,824)
Compensation Expense—Incentive Fees ⁽²⁾	1,238	185	1,583	—	619	14	—	—
Non-Core and Other Items ⁽³⁾	386	(5,262)	(10,359)	(4,460)	(4,603)	(8,136)	(9,808)	(2,990)
FRE Cash Compensation	\$ 35,644	\$ 36,893	\$ 31,177	\$ 34,316	\$ 31,882	\$ 28,579	\$ 24,215	\$ 24,156
Administrative and Other Expenses								
GAAP Administrative and Other Expenses	\$ 26,508	\$ 24,310	\$ 27,244	\$ 17,741	\$ 21,505	\$ 20,447	\$ 34,152	\$ 27,261
Placement Fees ⁽⁴⁾	—	(3,698)	(30)	(15)	(3,653)	—	—	—
Reimbursable Costs ⁽⁵⁾	(3,284)	(2,143)	(6,178)	(781)	(1,139)	(1,075)	(2,155)	(2,313)
Non-Core and Other Items ⁽⁶⁾	(6,148)	(2,134)	(3,740)	(2,452)	(2,439)	(2,276)	(16,075)	(11,154)
FRE Administrative and Other Expenses	\$ 17,076	\$ 16,335	\$ 17,296	\$ 14,493	\$ 14,274	\$ 17,096	\$ 15,922	\$ 13,794

(1) FRE is presented without giving effect to the elimination of fee revenue from consolidated funds to the extent such fees meet the definition of FRE.

(2) Incentive fees earned and related compensation expense are included in FRE to the extent their performance trigger is not based upon realization events related to underlying fund investments, whereas all incentive fees earned and associated compensation expense are included in DE.

(3) Represents primarily non-core items, which includes acquisition-related compensation and certain severance costs, and costs reimbursable by managed funds that are presented gross under GAAP but netted against other income for purposes of FRE and DE.

(4) Placement fees are excluded from FRE but included in DE.

(5) Represents costs reimbursable by managed funds that are presented gross under GAAP but netted against other income for purposes of FRE and DE.

(6) Represents primarily non-core items, which includes costs associated with certain litigation and settlement matters.

RECONCILIATIONS

(shares in thousands)

	2024		2023				2022	
	2Q24	1Q24	4Q23	3Q23	2Q23	1Q23	4Q22	3Q22
FRE and DE Share Count								
GAAP Weighted Average Basic Shares Outstanding	170,358	161,043	160,664	160,564	158,089	158,446	158,837	162,398
Weighted Average OP Units	12,291	12,338	12,376	12,376	12,543	12,629	12,629	12,629
Weighted Average Unvested Restricted Stock	3,267	2,841	2,906	2,934	3,004	2,032	1,696	1,776
FRE and DE Weighted Average Basic Shares and OP Units Outstanding	185,916	176,222	175,946	175,874	173,636	173,107	173,162	176,803

(\$ in thousands)

GP Affiliated Investments								
Total Investments on Balance Sheet	\$ 2,517,653	\$ 2,488,826	\$ 2,476,093	\$ 1,879,981	\$ 1,288,877	\$ 1,226,952	\$ 1,237,363	\$ 829,563
Carried Interest Allocation	(956,069)	(667,943)	(676,421)	(506,736)	(365,771)	(286,517)	(341,749)	(193,758)
Non-Core Investments	(35,014)	(32,188)	(32,211)	(57,502)	(64,203)	(68,227)	(194,769)	(76,427)
GP Affiliated Investments—Consolidated	\$ 1,526,570	\$ 1,788,695	\$ 1,767,461	\$ 1,315,743	\$ 858,903	\$ 872,208	\$ 700,845	\$ 559,378

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APPENDIX

IMPORTANT NOTE REGARDING NON-GAAP FINANCIAL MEASURES

This presentation contains the following non-GAAP financial measures attributable to the Operating Company: Fee Related Earnings (“FRE”) and Distributable Earnings (“DE”). FRE and DE are common metrics utilized in the investment management sector. We present FRE and DE at the Operating Company level, which is net of amounts attributed to noncontrolling interests, composed largely of the limited partners' share of our consolidated funds and Wafra's share of earnings attributed to our general partner interest in certain funds. For the same reasons, the Company believes these non-GAAP measures are useful to the Company's investors and analysts. As we evaluate profitability based upon continuing operations, these non-GAAP measures exclude results from discontinued operations.

We believe the non-GAAP financial measures of FRE and DE supplement and enhance the overall understanding of our underlying financial performance and trends, and facilitate comparison among current, past and future periods and to other companies in similar lines of business. We use FRE and DE in evaluating the Company's ongoing business performance and in making operating decisions. For the same reasons, we believe FRE and DE are useful financial measures to the Company's investors and analysts.

These non-GAAP financial measures should be considered as a supplement to and not an alternative or in lieu of GAAP net income (loss) as measures of operating performance, or to cash flows from operating activities as indicators of liquidity. Our calculation of these non-GAAP measures may differ from methodologies utilized by other companies for similarly titled performance measures and, as a result, may not be fully comparable to those calculated by our peers.

Fee-Related Earnings (“FRE”): Beginning in 2024, FRE is reported on a Company-wide basis, consistent with the entirety of the Company's business representing a single reportable segment. In prior periods, the Company had reported Investment Management FRE, which was an FRE measure specific to its previously reported Investment Management segment. The Investment Management segment previously bore only operating costs that were directly attributable or otherwise can be subjected to a reasonable and systematic attribution to the investment management business. Company-wide FRE includes all operating costs of the Company as a whole that fall within the definition of FRE.

FRE is used to assess the extent to which direct base compensation and core operating expenses are covered by recurring fee revenues in a stabilized investment management business. FRE represents recurring fee revenue, including incentive fees that are not subject to realization events related to underlying fund investments, net of compensation and administrative expenses. Such expenses generally exclude non-cash equity-based compensation, carried interest compensation, and placement fee expense. Also, consistent with DE, FRE excludes non-core items, and presents costs reimbursable by our managed funds on a net basis (as opposed to a gross-up of other income and administrative costs). Where applicable, FRE is adjusted for Start-Up FRE as defined below.

Fee revenues earned from consolidated funds and other investment vehicles are eliminated in consolidation. However, because the fees are funded by and earned from third party investors in these consolidated vehicles who represent noncontrolling interests, our allocated share of net income from the consolidated funds and other vehicles is increased by the amount of fees that are eliminated. The elimination of these fees, therefore, does not affect net income (loss) attributable to DBRG. Accordingly, FRE is presented without giving effect to the elimination of fee revenue to the extent such fees meet the definition of FRE.

FRE does not include distributed carried interest as these are not recurring revenues and are subject to variability given that they are dependent upon realization events related to underlying fund investments. Placement fees are also excluded from FRE as they are inconsistent in amount and frequency depending upon timing of fundraising for our funds. Other items excluded from FRE include realized principal investment income (loss); and interest, dividend and other income, all of which are not core to the investment management service business.

To reflect a stabilized investment management business, FRE is further adjusted to exclude Start-Up FRE, where applicable. Start-Up FRE is FRE associated with new investment strategies that have 1) not yet held a first close raising FEEUM; or 2) not yet achieved break-even FRE only for investment products that may be terminated solely at the Company's discretion. The Company regularly evaluates new investment strategies and exclude Start-Up FRE until such time a new strategy is determined to form part of the Company's core investment management business.

We believe that FRE is a useful measure to investors as it reflects the Company's profitability based upon recurring fee streams that are not subject to realization events related to underlying fund investments, and without the effects of income taxes, leverage, non-cash expenses, income (loss) items that are unrealized and other items that may not be indicative of core operating results in an investment management service business.

IMPORTANT NOTE REGARDING NON-GAAP FINANCIAL MEASURES

(CONTINUED)

Distributable Earnings (“DE”): DE generally represents the net realized earnings of the Company and is an indicative measure used by the Company to assess ongoing operating performance and in making decisions related to distributions and reinvestments. Accordingly, we believe DE provides investors and analysts transparency into the measure of performance used by the Company in its decision making.

DE is an after-tax measure that reflects the ongoing operating performance of the Company’s core business by including earnings that are realized and generally excluding non-cash expenses, other income (loss) items that are unrealized and items that may not be indicative of core operating results.

Realized earnings included in DE are generally comprised of fee revenue, including all incentive fees, realized principal investment income (loss), distributed carried interest, interest and dividend income. Income (loss) on principal investments is realized when the Company redeems all or a portion of its investment or when the Company receives or is due income such as dividends, interest or distributions of income.

The following items are excluded from DE: transaction-related costs; non-core items; other gain (loss); unrealized principal investment income (loss); non-cash depreciation and amortization expense, non-cash impairment charges (if any); amortization of deferred financing costs, debt premiums and discounts; our share of unrealized carried interest allocation, net of associated expense; non-cash equity-based compensation costs; and preferred stock redemption gain (loss).

Transaction-related costs are incurred in connection with acquisitions, including legal costs post-acquisition, and costs of unconsummated transactions. Non-core items primarily include acquisition-related compensation and certain severance costs, as well as litigation and settlement-related matters, which are presented within compensation expense—cash and equity-based, administrative and other expenses, and other gain (loss), net on GAAP income statement. These costs, along with certain other gain (loss) amounts, are excluded from DE as they are related to discrete items, are not considered part of our ongoing operating cost structure, and are not reflective of our core operating performance.

Other items excluded from DE are generally non-cash in nature, including income (loss) items that are unrealized, or otherwise do not represent current or future cash obligations such as amortization of deferred financing costs and straight-line lease adjustment. These items are excluded from DE as they do not contribute to the measurement of DE as a net realized earnings measure that is used in decision making related to distributions and reinvestments.

Income taxes applied in the determination of DE generally represents GAAP income tax related to continued operations, and includes the benefit of deductions available to the Company on certain expense items excluded from DE (for example, equity-based compensation). As the income tax benefit arising from these excluded expense items do affect actual income tax paid or payable by the Company in any one period, the Company believes their inclusion in DE is appropriate to more accurately reflect amounts available for distribution.

DEFINITIONS

Assets Under Management (“AUM”)

AUM represents the total capital for which we provide investment management services and our general partner capital. AUM is generally composed of third-party capital managed by the Company and its affiliates, including capital that is not yet fee earning, or not subject to fees and/or carried interest; and our general partner and general partner affiliate capital committed to our funds. AUM is largely based upon invested capital as of the reporting date, including capital funded through third-party financing; and committed capital for funds in their commitment stage. Our AUM is not based upon any definition that may be set forth in the governing documents of our managed funds or other investment vehicles, and not calculated pursuant to any regulatory definition.

Corporate Cash

Corporate Cash refers to liquid and unrestricted cash that is readily available for immediate use.

Fee-Earning Equity Under Management (“FEEUM”)

FEEUM represents the total capital managed by the Company and its affiliates that earns management fees and/or incentive fees or carried interest. FEEUM is generally based upon committed capital, invested capital, NAV or GAV, pursuant to the terms of each underlying investment management agreement.

Fee Related Earnings Margin % (“FRE Margin %”)

FRE Margin % represents FRE divided by FRE fee revenue.

GP Affiliated Investments

GP Affiliated Investments represent principal investments in DBRG’s sponsored funds as general partner and as an affiliate of the general partner, and to a lesser extent, other investments associated with DBRG’s investment management business, including warehoused investments and CLO subordinated notes, but excluding carried interest allocation. Investments that are considered to be non-core to DBRG’s investment management business are excluded.

Operating Company or OP

DigitalBridge Operating Company, LLC, the operating partnership through which DBRG conducts all of its activities and holds substantially all of its assets and liabilities.

OP share

Represents the Company’s interest through the Operating Company and excludes redeemable noncontrolling interests and noncontrolling interests in investment entities.

Run-Rate Fee Revenue

Calculated as FEEUM, adjusted to include fee eligible capital pending activation, multiplied by the blended average fee rate as of the most recent reporting period excluding any first year or other limited time discounts. Run-rate Fee Revenue may not be achieved if all fee eligible capital is not fully activated.

Future FEEUM

Future FEEUM represents fee eligible capital pending activation, Future FEEUM may not be achieved if all fee eligible capital is not fully activated.

Run-Rate FEEUM

Run-Rate FEEUM represents FEEUM plus Future FEEUM.



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