



**H&R Real Estate Investment Trust
Q3 2021 Quarterly Report to Unitholders
For the Three and Nine Months Ended September 30, 2021**



Front St., Toronto



Jackson Park, New York

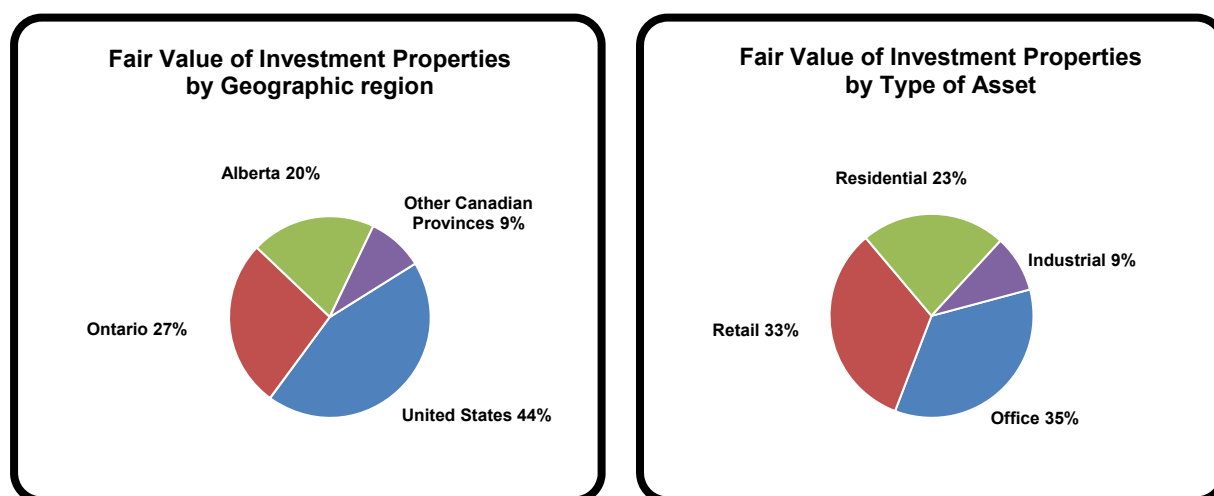


Airport Road, Brampton – Sleep Country

H&R Profile

H&R REIT is one of Canada's largest real estate investment trusts with total assets of approximately \$13.1 billion at September 30, 2021. H&R REIT has ownership interests in a North American portfolio of high quality office, retail, industrial and residential properties comprising over 40 million square feet. H&R REIT is currently undergoing a five-year, transformational strategic repositioning to create a simplified, growth-oriented company focusing on multi-residential and industrial properties to surface significant value for unitholders.

Additional information regarding H&R REIT and H&R Finance Trust is available at www.hr-reit.com and on www.sedar.com.



Primary Objectives

H&R's objective is to maximize NAV per Unit through ongoing active management of H&R's assets and the development and construction of projects. H&R's strategy to accomplish this objective is to accumulate a diversified portfolio of high-quality investment properties in Canada and the United States leased by creditworthy tenants.

Stability and Growth through Discipline

Since inception in 1996, H&R has executed a disciplined and proven strategy that has provided stable cash flow from a high quality portfolio. We achieve our primary objectives and mitigate risks through long-term property leasing and financing, combined with conservative management of assets and liabilities.



SUMMARY REPORT TO UNITHOLDERS - THIRD QUARTER 2021

TRANSFORMATIONAL STRATEGIC REPOSITIONING PLAN

On October 27, 2021, H&R announced its transformational strategic repositioning plan to create a simplified, growth-oriented company focusing on multi-residential and industrial properties to surface significant value for unitholders. H&R's target is to be a leading owner, operator and developer of multi-residential and industrial properties, creating value through redevelopment and greenfield development in prime locations within Toronto, Montreal, Vancouver, and high growth U.S. sunbelt and gateway cities. H&R will fund this growth through dispositions, synchronizing asset sales with capital requirement.

"I am very pleased to report strong third quarter results, reflecting the quality of H&R's portfolio and strength of our balance sheet," said Tom Hofstedter, President and CEO. "Our transformational strategic repositioning plan, announced just a few weeks ago, provides a clear path forward to simplifying H&R's business model creating significant value and growth for unitholders. With our path forward now clearly established, our teams have turned to the implementation phase, where we are committed to efficiently and effectively executing on our plan."

Execution Highlights

- **Sale of Bow and Bell Office Campus:** previously announced sale of the Bow and Bell office Campus significantly reduced Calgary office exposure, enhanced tenant diversification, and created the liquidity and strengthened balance sheet to enable the next steps.
- **Primaris REIT Spinout:** previously announced proposed tax-free spin-off (the "Spin-Off") of the REIT's Primaris properties including all of H&R's enclosed malls into a new, completely independent, stand-alone, publicly traded REIT ("Primaris").
- **Exit Retail and Office:** previously announced Disposition plan (the "Strategic Dispositions") of H&R's remaining retail properties including its investment in ECHO Realty, and all office properties other than those with significant near-term redevelopment potential. These Strategic Dispositions are expected to generate proceeds of approximately \$3.4 billion over the next five years.
- **Focus on Multi-Residential and Industrial:** synchronize Strategic Disposition proceeds to fund greenfield development and office redevelopment into class A multi-residential and industrial properties.

Benefits of the transformational strategic repositioning are expected to include

- Greater concentration to higher growth multi-residential and industrial assets, with reduced exposure to retail and office properties.
- Enhanced major market presence in the Greater Toronto Area, high-growth U.S. sunbelt and gateway cities and immediate reduction of Alberta exposure to 7% of investment properties post Spin-Off.
- Increasing exposure to H&R's significant 12,700 class A multi-residential and industrial development pipeline to drive growth.
- Improved proforma balance sheet enhances financial flexibility to execute on growth while maintaining H&R's current investment grade credit rating.
- Upon completion of the Spin-Off, the combined annual distributions of H&R REIT and Primaris are anticipated to equal \$0.72, up 4.3% from the current \$0.69 per H&R unit. H&R is anticipated to distribute \$0.52 per annum while Primaris is anticipated to distribute \$0.20 per Primaris unit (assuming that one Primaris unit is issued for every H&R unit in the Spin-Off).



Further details are included in H&R's material change report filed on November 5, 2021 and investor presentation which can be found at www.hr-reit.com.

The Bow and Bell Campus Sale

On August 3, 2021, H&R announced it had entered into agreements to sell a 100% ownership interest in the land and building of the 2.0 million square foot Bow office property ("the Bow") in Calgary, AB and an 85% effective interest in the net rent payable under the Ovintiv Inc. ("Ovintiv") lease through expiry in May 2038. In addition, H&R also entered into an agreement to sell a 100% ownership interest in the 1.1 million square foot Bell office campus ("Bell Campus") located in Mississauga, ON. Total gross proceeds from these dispositions were approximately \$1.47 billion. The closing of these transactions ("the Bow and Bell Transaction") occurred on October 7, 2021. The Bow's property operating income for Q3 2021 was \$25.1 million. The Bell Campus property operating income for Q3 2021 was \$8.6 million.

H&R effectively retains a 15% interest in the net rent payable under the Ovintiv lease to the expiry of the lease in May 2038, and will continue to manage the Bow and earn management fees. The retained interest in the cash flow from the Ovintiv lease and management fees total approximately \$18 million annually. H&R will also continue to manage the Bell Campus for the remainder of the term of the existing Bell Campus leases, earning management fees of approximately \$1.6 million annually.

The sale includes an option in favour of H&R to repurchase 100% ownership of the land and building of the Bow at expiry of the Ovintiv lease in May 2038 for approximately \$735 million (\$368 per sq.ft.), substantially below the current sale proceeds of \$1.031 billion (\$515 per sq.ft.). This option provides H&R the ability to capture potential upside in the Calgary office market over an extended time frame (of approximately 17 years).

As part of the Bow and Bell Transaction, in October 2021, H&R redeemed its Bow Centre Street Limited Partnership Series B and Series C Secured Bonds secured by the Bow for a combined redemption amount of \$524 million, inclusive of pre-payment penalties. H&R has also repaid \$25 million of mortgages secured by the Bell Campus, inclusive of pre-payment penalties, while another \$97 million of associated mortgage debt was assumed by the buyer. Combined proceeds after the above debt repayments, mortgage assumption and transaction costs amounted to approximately \$800 million. These proceeds were used to be repay lines of credit and the mortgage secured against Two Gotham Centre, Long Island City, NY totalling \$419.0 million. The remaining proceeds were used to redeem the \$325.0 million principal amount outstanding 2.923% Series L Senior Debentures of the REIT in November 2021.

Spin-Off of Primaris

On October 27, 2021, H&R announced its intention to spin-off its enclosed mall portfolio and together with Healthcare of Ontario Pension Plan ("HOOPP") create Primaris. Primaris' size, scale, portfolio composition, and capital structure were designed to allow Primaris to grow and thrive in the new retail landscape. Primaris will own interests in 35 shopping centres with an appraised value of approximately \$3.2 billion encompassing 11.4 million square feet of gross leasable area ("GLA") at Primaris' share. H&R will contribute 27 properties with an appraised value of approximately \$2.4 billion and HOOPP will contribute eight properties with an appraised value of approximately \$0.8 billion. H&R's secured debt will be reduced by approximately \$579 million in respect of the mortgages to be assumed by Primaris.

Primaris will have substantial scale, a differentiated low leverage financial model and a full service, vertically integrated management platform. Primaris' board of trustees and management will be independent with no overlap with H&R's board of trustees and management, and will operate as a distinct and separate publicly-traded entity upon completion of the Spin-Off. Immediately following the Spin-Off, H&R unitholders will directly own approximately 74% of Primaris units outstanding, and HOOPP will own approximately 26% of Primaris units outstanding.

Included in property operating income for the three months ended September 30, 2021 was \$35.2 million relating to the 27 properties being contributed by H&R to Primaris.



H&R has applied to the TSX for the listing of Primaris units on the TSX with the ticker PMZ.UN, following the expected closing in late December 2021 or early 2022. The listing will be subject to the TSX's customary listing approval requirements.

Further details on the Spin-Off of Primaris can be found in H&R's management information circular dated November 5, 2021 relating to the unitholder meeting to be held on December 13, 2021 to consider the plan of arrangement giving effect to the Spin-Off which circular is available at www.hr-reit.com and www.sedar.com.

FINANCIAL HIGHLIGHTS

	September 30	December 31
	2021	2020
Total assets (millions)	\$13,123	\$13,355
Debt to total assets per the REIT's Financial Statements ⁽¹⁾	44.8%	47.7%
Debt to total assets at the REIT's proportionate share ⁽¹⁾⁽²⁾	48.5%	51.1%
Unitholders' equity (millions)	\$6,338	\$6,071
Units outstanding (in thousands of Units)	288,340	286,863
Unitholders' equity per Unit	\$21.98	\$21.16
Net Asset Value ("NAV" per unit) ⁽²⁾	\$22.77	\$21.93
Unit price	\$15.63	\$13.29

	3 months ended September 30		9 months ended September 30	
	2021	2020	2021	2020
Rentals from investment properties (millions)	\$268.8	\$271.6	\$799.6	\$821.2
Property operating income (millions)	\$182.2	\$175.8	\$491.7	\$480.1
Fair value adjustment on real estate assets (millions)	(\$46.2)	\$93.0	\$26.0	(\$1,265.9)
Net income (loss) (millions)	\$135.3	\$247.8	\$389.7	(\$736.2)
Funds from operations ("FFO") (millions) ⁽²⁾	\$121.4	\$124.5	\$356.8	\$375.7
FFO per Unit (basic) ⁽²⁾	\$0.40	\$0.41	\$1.18	\$1.25
Adjusted Funds from Operations ("AFFO") (millions) ⁽²⁾	\$102.2	\$107.4	\$289.6	\$316.5
AFFO per Unit (basic) ⁽²⁾	\$0.34	\$0.36	\$0.96	\$1.05
Distributions per Unit	\$0.17	\$0.17	\$0.52	\$0.75
Payout ratio per Unit (as a % of AFFO) ⁽²⁾	50.0%	47.2%	54.2%	71.4%

⁽¹⁾ Debt includes mortgages payable, debentures payable, unsecured term loans and lines of credit.

⁽²⁾ These are non-GAAP measures. See "Non-GAAP Financial Measures" in this press release. H&R's management discussion and analysis ("MD&A") for the three and nine months ended September 30, 2021 includes a reconciliation of net income (loss) to FFO and AFFO as well as the calculation of NAV per Unit. Readers are encouraged to review the reconciliations and calculation in H&R's MD&A.



SUMMARY OF SIGNIFICANT Q3 2021 ACTIVITY

Properties in Lease-up

Property	Q3 2021 Property operating income (cash basis) (in millions)	Annualized Q3 2021 Property operating income (cash basis) (in millions)	Expected Stabilized Property operating income (cash basis) (in millions)	Expected Increase in Property operating income (cash basis) (in millions)
River Landing, Miami, FL	U.S. \$3.4	U.S. \$13.6	U.S. \$24.8	U.S. \$11.2
Jackson Park, Long Island City, NY*	U.S. \$1.1	U.S. \$4.4	U.S. \$32.0	U.S. \$27.6

* At H&R's ownership interest.

River Landing:

River Landing is an urban in-fill mixed-use property site in Miami, FL which achieved final completion in Q2 2021. River Landing includes approximately 341,000 square feet of retail space, approximately 149,000 square feet of office space and 528 residential rental units. It is adjacent to the Health District with approximately 1,000 feet of waterfront on the Miami River, two miles from downtown Miami.

As at September 30, 2021, residential occupancy was 86.6% and committed occupancy as at November 3, 2021 was 94.7% with 500 of 528 residential units leased, exceeding management's expectations on leasing velocity.

As at September 30, 2021, retail occupancy was 78.6% and committed occupancy for retail space as at November 3, 2021 was 90.0% with the remaining retail lease-up expected to occur during Q4 2021 and the first half of 2022. During Q3 2021, the REIT signed a lease with the Public Health Trust of Miami Dade County to occupy 43,351 square feet of office space, bringing committed office occupancy to approximately 64.0% as of November 3, 2021. The REIT is continuing negotiations with multiple parties on the remaining office space.

Jackson Park:

Jackson Park in Long Island City, NY has been negatively impacted by COVID-19 with higher vacancy and lower than average lease renewals. Beginning in June 2021, Jackson Park began to see a significant increase in the number of leases signed and occupancy increased from 61.6% as at June 30, 2021 to 97.5% as at September 30, 2021. As a result of the significant leasing completed, H&R incurred significant up-front leasing costs which has negatively impacted Jackson Park's property operating income in Q3 2021.

Development Activity

H&R's active developments in Canada include two industrial properties, totalling 182,889 square feet at H&R's industrial business park in Caledon, ON with a total development budget of \$30.7 million. As at September 30, 2021, \$14.9 million has been spent on properties under development with \$15.8 million of budgeted costs remaining to be spent.

H&R's active developments in the United States includes three residential developments with a total budget of U.S. \$127.1 million. As at September 30, 2021, U.S. \$116.6 million had been spent on properties under development with U.S. \$10.5 million of budgeted costs remaining to be spent. The REIT has U.S. \$14.1 million available to be funded through secured construction facilities, in each case at the REIT's ownership interest. These three residential developments will produce 299 rental units at the REIT's ownership interest.

In September 2021, H&R acquired 3.7 acres of land in Dallas, TX for U.S. \$6.3 million, which is expected to be developed into 300 residential rental units. The site is located within CityLine, a mixed-used development in the suburb of Richardson, TX which spans 186 acres and is anchored by the regional headquarters of State Farm Insurance.



In September 2021, H&R sold its 33.3% non-managing interest in Esterra Park, a 263 residential rental unit development in Seattle, WA for approximately U.S. \$43.8 million and recorded a gain on sale of U.S. \$8.7 million at the REIT's ownership interest. The return on equity invested amounted to approximately 81.7%.

Office

In July 2021, H&R sold a 54,100 square foot single-tenanted property in Markham, ON for approximately \$13.1 million.

Same-Asset property operating income (cash basis) from office properties increased by 1.2% for the three months ended September 30, 2021 compared to the respective 2020 period, primarily due to contractual rental escalations. Same-Asset property operating income (cash basis) from office properties increased by 12.9% from Q2 2021 to Q3 2021, primarily due to Hess Corporation's ("Hess") free rent period ending in June 2021. Hess received a seven-month free rent period (which commenced in December 2020) as part of a lease extension and amending agreement completed in November 2020 for its premises in Houston, TX under which Hess agreed to extend the term of its lease on approximately two-thirds of the building for an additional term of 10 years beyond its current expiry of June 30, 2026.

Industrial

In July 2021, H&R sold its 50% ownership interest in a portfolio of nine single-tenanted cold storage properties located across Canada for \$117.5 million. The weighted average overall capitalization rate for this portfolio disposition was approximately 4.0%.

Same-Asset property operating income (cash basis) from industrial properties decreased by 0.8% for the three months ended September 30, 2021 compared to the respective 2020 period, primarily due to the decrease in same-asset occupancy.

Residential

In Q4 2020, the Exchange at Bayfront (Phase 1 of the Hercules Project), a 54 residential rental unit development (at H&R's ownership interest) in Hercules, CA was substantially completed. In September 2021, the REIT sold its 31.7% non-managing interest for approximately U.S. \$35.9 million. H&R's total cost to build this property was approximately U.S. \$25.8 million at the REIT's ownership interest. H&R recorded a gain on sale of U.S. \$8.0 million and had previously recorded a \$2.1 million fair value adjustment when the development was completed. The return on equity invested amounted to approximately 69.3%.

Same-Asset property operating income (cash basis) from residential properties in U.S. dollars decreased by 4.0% for the three months ended September 30, 2021 compared to the respective 2020 period, primarily due to Jackson Park in New York which has been temporarily negatively impacted by COVID-19, and is further discussed above. Excluding Jackson Park, Same-Asset property operating income (cash basis) from residential properties in U.S. dollars increased by 12.3% for the three months ended September 30, 2021 compared to the respective 2020 period, primarily due to an increase in rental revenue.

Retail

Same-Asset property operating income (cash basis) from retail properties increased by 8.6% for the three months ended September 30, 2021 compared to the respective 2020 period, primarily due to higher bad debt expenses recorded during the onset of COVID-19 in 2020. Included in same-asset property operating income (cash-basis) for the three months ended September 30, 2021 was \$33.3 million relating to the 27 properties being contributed by H&R to Primaris.



Funds from Operations and Adjusted Funds from Operations

FFO per Unit in Q3 2021 was \$0.40 compared to \$0.38 in Q2 2021 and \$0.41 in Q3 2020. AFFO per Unit was \$0.34 in Q3 2021 compared to \$0.30 in Q2 2021 and \$0.36 in Q3 2020. Distributions paid as a percentage of AFFO was 50.0% in Q3 2021, resulting in significant retained cash flow of approximately \$51.0 million.

Debt Highlights

As at September 30, 2021, debt to total assets was 44.8% compared to 46.3% as at June 30, 2021 and 47.7% as at December 31, 2020. The weighted average interest rate of H&R's debt as at September 30, 2021 was 3.5% with an average term to maturity of 3.2 years.

Liquidity

As at September 30, 2021, H&R had \$1.1 billion available under its unused lines of credit, an unencumbered property pool of approximately \$4.3 billion and cash on hand of \$52.4 million.

Special Distribution

The REIT also announced today that it has declared a special distribution of \$0.73 per Unit. The distribution will be payable in Units (\$0.63 per Unit) and cash (\$0.10 per Unit) to all Unitholders of record as at December 31, 2021.

The special distribution is principally being made to distribute to Unitholders the capital gains realized by the REIT from transactions completed during the twelve-month period ended December 31, 2021. The REIT is making the special distribution payable partially in cash and partially in Units, in order to provide Unitholders with cash to help fund any additional tax that may arise associated with the special distribution. Most of the net cash proceeds generated by the sale transactions have been used to repay debt to enable the Primaris Spin-Off.

Tax Implications

Immediately following the special distribution, the outstanding Units of the REIT will be consolidated such that each Unitholder will hold, after the consolidation, the same number of Units as such Unitholder held before the special distribution. The amount of the special distribution payable in Units will increase the tax cost basis of Unitholders' consolidated Units. The remaining portion of the special distribution will be paid in cash on January 12, 2022.

The REIT cautions that the foregoing comments are not intended to be, and should not be construed as, legal or tax advice to any Unitholder. The REIT recommends that Unitholders consult their own tax advisors regarding the income tax consequences to them of this anticipated special distribution and related Unit consolidation.

A handwritten signature in black ink, appearing to read 'Tom Hofstedter', with a stylized flourish at the end.

*Tom Hofstedter
President and Chief Executive Officer
November 15, 2021*

Unaudited condensed consolidated interim financial statements of

H&R REAL ESTATE INVESTMENT TRUST

For the three and nine months ended September 30, 2021 and 2020

H&R REAL ESTATE INVESTMENT TRUST

Condensed Consolidated Interim Statements of Financial Position
(In thousands of Canadian dollars)

		September 30 2021	December 31 2020
	Note	(Unaudited)	
Assets			
Real estate assets:			
Investment properties	3	\$ 10,859,284	\$ 11,149,130
Properties under development	3	455,459	449,849
		11,314,743	11,598,979
Equity accounted investments	4	898,173	955,468
Assets classified as held for sale	5	525,000	219,050
Other assets	6	332,980	519,088
Cash and cash equivalents	7	52,364	62,859
		\$ 13,123,260	\$ 13,355,444
Liabilities and Unitholders' Equity			
Liabilities:			
Debt	8	\$ 5,776,328	\$ 6,368,316
Exchangeable units	9	209,990	197,796
Deferred tax liability	18	324,880	348,755
Accounts payable and accrued liabilities	10	377,351	369,186
Liabilities classified as held for sale	5	96,735	-
		6,785,284	7,284,053
Unitholders' equity		6,337,976	6,071,391
Commitments and contingencies	20		
Subsequent events	8, 21		
		\$ 13,123,260	\$ 13,355,444

See accompanying notes to the unaudited condensed consolidated interim financial statements.

H&R REAL ESTATE INVESTMENT TRUST

Unaudited Condensed Consolidated Interim Statements of Comprehensive Income (Loss)

(In thousands of Canadian dollars)

		Three months ended September 30		Nine months ended September 30	
	Note	2021	2020	2021	2020
Property operating income:					
Rentals from investment properties	14	\$ 268,792	\$ 271,612	\$ 799,586	\$ 821,171
Property operating costs		(86,624)	(95,841)	(307,845)	(341,121)
		182,168	175,771	491,741	480,050
Net income from equity accounted investments	4	23,532	9,195	36,351	27,711
Finance cost - operations	15	(56,449)	(56,894)	(174,956)	(171,994)
Finance income	15	4,008	8,914	14,215	26,268
Trust expenses		(4,122)	(4,884)	(23,156)	(4,357)
Fair value adjustment on financial instruments	15	8,819	1,721	(6,945)	127,058
Fair value adjustment on real estate assets	3	(46,228)	93,000	25,989	(1,265,918)
Gain (loss) on sale of real estate assets, net of related costs	3	(467)	20	3,765	(2,167)
Net income (loss) before income taxes		111,261	226,843	367,004	(783,349)
Income tax recovery	18	24,059	21,006	22,708	47,146
Net income (loss)		135,320	247,849	389,712	(736,203)
Other comprehensive income (loss):					
Items that are or may be reclassified subsequently to net income (loss)	13	82,747	(70,610)	1,421	59,645
Total comprehensive income (loss) attributable to unitholders		\$ 218,067	\$ 177,239	\$ 391,133	\$ (676,558)

See accompanying notes to the unaudited condensed consolidated interim financial statements.

H&R REAL ESTATE INVESTMENT TRUST

Unaudited Condensed Consolidated Interim Statements of Changes in Unitholders' Equity
(In thousands of Canadian dollars)

UNITHOLDERS' EQUITY	Note	Value of Units	Accumulated net income	Accumulated distributions	Accumulated other comprehensive income	Total
Unitholders' equity, January 1, 2020		\$ 5,389,499	\$ 5,898,351	\$ (4,490,431)	\$ 246,498	\$ 7,043,917
Proceeds from issuance of Units		2,267	-	-	-	2,267
Net loss		-	(736,203)	-	-	(736,203)
Distributions to unitholders		-	-	(214,088)	-	(214,088)
Other comprehensive income		-	-	-	59,645	59,645
Unitholders' equity, September 30, 2020		5,391,766	5,162,148	(4,704,519)	306,143	6,155,538
Proceeds from issuance of Units		-	-	-	-	-
Net income		-	111,644	-	-	111,644
Distributions to unitholders		-	-	(49,484)	-	(49,484)
Other comprehensive loss		-	-	-	(146,307)	(146,307)
Unitholders' equity, December 31, 2020		5,391,766	5,273,792	(4,754,003)	159,836	6,071,391
Proceeds from issuance of Units		24,165	-	-	-	24,165
Net income		-	389,712	-	-	389,712
Distributions to unitholders		-	-	(148,713)	-	(148,713)
Other comprehensive income	13	-	-	-	1,421	1,421
Unitholders' equity, September 30, 2021		\$ 5,415,931	\$ 5,663,504	\$ (4,902,716)	\$ 161,257	\$ 6,337,976

See accompanying notes to the unaudited condensed consolidated interim financial statements.

H&R REAL ESTATE INVESTMENT TRUST

Unaudited Condensed Consolidated Interim Statements of Cash Flows
(In thousands of Canadian dollars)

		Nine months ended September 30	
	Note	2021	2020
Cash provided by (used in):			
Operations:			
Net income (loss)		\$ 389,712	\$ (736,203)
Finance cost - operations	15	174,956	171,994
Interest paid		(166,782)	(178,241)
Items not affecting cash:			
Net income from equity accounted investments	4	(36,351)	(27,711)
Rent amortization of tenant inducements	14	3,408	1,486
Fair value adjustment on real estate assets	3	(25,989)	1,265,918
IFRIC 21 realty tax adjustment		11,014	11,069
(Gain) loss on sale of real estate assets, net of related costs	3	(3,765)	2,167
Fair value adjustment on financial instruments	15	6,945	(127,058)
Unit-based compensation expense (recovery)	12(a)	8,634	(14,408)
Deferred income tax recovery	18	(23,499)	(47,388)
Change in other non-cash operating items	16	(3,660)	(11,749)
		334,623	309,876
Investing:			
Properties under development:			
Acquisitions	3	(230,795)	(20,847)
Additions	3, 16	(25,817)	(104,828)
Investment properties:			
Net proceeds on disposition of real estate assets		378,271	95,981
Acquisitions	3	(18)	(21,979)
Redevelopment	3, 16	(65,708)	(57,267)
Capital expenditures	3	(28,515)	(38,501)
Leasing expenses and tenant inducements	3	(12,128)	(9,618)
Equity accounted investments, net		94,884	8,828
Mortgages receivable, net	6	202,042	216,056
Restricted cash	6	(8,544)	(10,163)
		303,672	57,662
Financing:			
Unsecured term loans	8(d)	(188,029)	-
Lines of credit	8(d)	(272,629)	(261,372)
Mortgages payable:			
New mortgages payable	8(a)	327,478	175,421
Principal repayments	8(a)	(665,519)	(121,979)
Redemption of debentures payable	8(b)	-	(337,500)
Proceeds from issuance of debentures payable	8(b)	298,622	397,900
Proceeds from issuance of Units		-	(124)
Distributions to unitholders		(148,713)	(214,088)
		(648,790)	(361,742)
Increase (decrease) in cash and cash equivalents		(10,495)	5,796
Cash and cash equivalents, beginning of year	7	62,859	48,640
Cash and cash equivalents, end of period	7	\$ 52,364	\$ 54,436

See note on supplemental cash flow information (note 16).

See accompanying notes to the unaudited condensed consolidated interim financial statements.

H&R REAL ESTATE INVESTMENT TRUST

Notes to Unaudited Condensed Consolidated Interim Financial Statements

(In thousands of Canadian dollars, except Unit and per Unit amounts)

For the Three and Nine months ended September 30, 2021 and 2020

H&R Real Estate Investment Trust (the "REIT") is an unincorporated open-ended trust domiciled in Canada. The REIT owns, operates and develops commercial and residential properties across Canada and in the United States. The REIT's units ("Units") are listed and posted for trading on the Toronto Stock Exchange ("TSX") under the symbol HR.UN. The principal office and centre of administration of the REIT is located at 3625 Dufferin Street, Suite 500, Toronto, Ontario M3K 1N4. Unitholders of the REIT participate pro rata in distributions and, in the event of termination of the REIT, participate pro rata in the net assets remaining after satisfaction of all liabilities.

Countries around the world have been affected by the COVID-19 virus, which was declared a pandemic by The World Health Organization on March 11, 2020. The outbreak of COVID-19 has resulted in the federal and provincial governments enacting emergency measures to combat the spread of the virus. These measures, which include the implementation of travel bans, self-imposed quarantine periods and social distancing, have caused material disruption to businesses globally resulting in an economic slowdown. The governments have reacted with significant monetary and fiscal interventions designed to stabilize economic conditions.

The duration and full impact of the COVID-19 pandemic on the REIT is unknown at this time, as is the efficacy of the government's interventions. The extent of the effect of COVID-19 on the REIT's operational and financial performance will depend on numerous factors including the duration, spread, time frame and effectiveness of vaccination roll-out, all of which are uncertain and difficult to predict. As a result, it is not currently possible to ascertain the long-term impact of COVID-19 on the REIT's business and operations. Certain aspects of the REIT's business and operations that have been and will continue to be impacted include rental income, occupancy, tenant inducements and future demand for space. In the preparation of the unaudited condensed consolidated interim financial statements, the REIT has incorporated the ongoing impact of COVID-19 into its estimates and assumptions that affect the carrying amounts of its assets. The REIT has updated its future cash flows assumptions and its capitalization rates, terminal capitalization rates, and discount rates applied to these cash flows as well as updated its assumptions around the valuation of its accounts receivable and mortgages receivable.

1. Basis of preparation:

(a) Statement of compliance

These unaudited condensed consolidated interim financial statements have been prepared in accordance with International Accounting Standard 34, Interim Financial Reporting. Accordingly, certain information and note disclosures normally included in annual financial statements prepared in accordance with IFRS have been omitted or condensed. The December 31, 2020 comparative financial information has been derived from the December 31, 2020 audited annual consolidated financial statements.

The unaudited condensed consolidated interim financial statements were approved by the Board of Trustees of the REIT on November 15, 2021.

(b) Functional currency and presentation

These unaudited condensed consolidated interim financial statements are presented in Canadian dollars, except where otherwise stated, which is the REIT's functional currency. All financial information has been rounded to the nearest thousand Canadian dollar.

The REIT presents its unaudited condensed consolidated interim statements of financial position based on the liquidity method, where all assets and liabilities are presented in ascending order of liquidity.

(c) Basis of measurement

The unaudited condensed consolidated interim financial statements have been prepared on the historical cost basis except for the following items in the unaudited condensed consolidated interim statements of financial position which have been measured at fair value:

- (i) Real estate assets;
- (ii) Assets classified as held for sale;
- (iii) Certain mortgages receivable;
- (iv) Derivative instruments;
- (v) Liabilities for cash-settled unit-based compensation; and
- (vi) Exchangeable units.

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2. Significant accounting policies:

The accounting policies applied by the REIT in these unaudited condensed consolidated interim financial statements are the same as those applied in the consolidated audited financial statements as at and for the year ended December 31, 2020.

3. Real estate assets:

	September 30, 2021		December 31, 2020	
	Investment Properties	Properties Under Development	Investment Properties	Properties Under Development
Opening balance, beginning of year	\$ 11,149,130	\$ 449,849	\$ 11,988,347	\$ 683,145
Acquisitions, including transaction costs	18	230,795	33,506	34,710
Dispositions	(154,850)	(630)	(22,145)	-
Operating capital:				
Capital expenditures	28,515	-	52,980	-
Leasing expenses and tenant inducements	12,128	-	49,927	-
Development capital:				
Redevelopment (including capitalized interest)	67,598	-	77,867	-
Additions to properties under development (including capitalized interest)	-	26,687	-	182,876
Amortization of tenant inducements and straight-lining of contractual rents	20,555	-	13,905	-
Transfer of properties under development that have reached substantial completion to investment properties	251,535	(251,535)	436,400	(436,400)
Transfer of investment properties to assets classified as held for sale	(525,000)	-	(219,050)	-
Transfer of investment property from equity accounted investments	-	-	15,665	-
Transfer of investment properties to properties under development	-	-	(665)	665
Change in right-of-use asset ⁽¹⁾	-	(742)	-	(927)
Fair value adjustment on real estate assets	18,886	7,103	(1,195,958)	-
Change in foreign exchange	1,783	(6,068)	(81,649)	(14,220)
IFRIC 21-realty tax adjustment	(11,014)	-	-	-
Closing balance, end of period	\$ 10,859,284	\$ 455,459	\$ 11,149,130	\$ 449,849

(1) As at September 30, 2021, the right-of-use asset in a leasehold interest of \$29,594 (December 31, 2020 - \$30,336) was measured at an amount equal to the corresponding lease liability (note 10).

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3. Real estate assets (continued):

Asset acquisitions:

During the nine months ended September 30, 2021, the REIT:

- (a) did not acquire any investment properties (year ended December 31, 2020 - acquired two industrial properties and one office property).
- (b) acquired three residential properties under development (year ended December 31, 2020 - acquired one industrial property under development and one residential property under development).

The results of operations for these acquisitions are included in these unaudited condensed consolidated interim financial statements from the date of acquisition. The following table summarizes the purchase price inclusive of transaction costs of the assets as at the respective dates of acquisition:

	September 30 2021	December 31 2020
Assets		
Investment properties	\$ -	\$ 33,477
Properties under development	230,795	34,710
	\$ 230,795	\$ 68,187

During the nine months ended September 30, 2021, the REIT incurred additional costs of \$18 (year ended December 31, 2020 - \$29) in respect of prior year acquisitions which are not included in the above table.

Asset dispositions:

During the nine months ended September 30, 2021, the REIT sold one U.S. office property, one Canadian office property, a 50% interest in 16 industrial properties and one U.S. office property under development and recognized a gain on sale of real estate assets of \$3,765 (three months ended September 30, 2021 - loss on sale of real estate assets of \$467).

During the nine months ended September 30, 2020, the REIT sold two residential properties, two retail properties and a 50% ownership interest in one industrial property and recognized, in aggregate, a loss on sale of real estate assets of \$2,167 (three months ended September 30, 2020 - gain on sale of real estate assets of \$20).

Fair value disclosure:

The estimated fair values of the REIT's real estate assets are based on the following methods and significant assumptions:

- (i) Discounted cash flow analyses which are based upon, among other things, future cash inflows in respect of rental income from current leases and assumptions about rental income from future leases reflecting market conditions at the reporting period, less future cash outflows in respect of such leases and capital expenditures for the property utilizing appropriate discount rates and terminal capitalization rates, generally over a minimum term of 10 years; and
- (ii) The direct capitalization method which calculates fair value by applying a capitalization rate to future cash flows based on stabilized net operating income.

During the nine months ended September 30, 2021, certain properties were valued by professional external independent appraisers. When an external independent appraisal is obtained, the REIT's internal valuation team assesses the significant assumptions used in the independent appraisal and holds discussions with the external independent appraiser on the reasonableness of their assumptions. External independent appraisals received throughout the period represent 39.3% of the fair value of investment properties as at September 30, 2021 (year ended December 31, 2020 - 13.4%).

The REIT utilizes external industry sources to determine a range of capitalization, discount and terminal capitalization rates. To the extent that the ranges of these externally provided rates change from one reporting period to the next, the fair value of the investment properties is increased or decreased accordingly.

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3. Real estate assets (continued):

The following table highlights the significant assumptions used in determining the fair value of the REIT's investment properties:

	Capitalization Rates			Discount Rates*			Terminal Capitalization Rates*		
	Canada	United States	Total	Canada	United States	Total	Canada	United States	Total
September 30, 2021	6.51%	5.27%	6.07%	7.44%	6.54%	7.26%	6.77%	6.32%	6.68%
December 31, 2020	6.63%	5.39%	6.22%	7.54%	6.63%	7.35%	6.94%	6.03%	6.75%

* Excludes the residential segment.

The REIT reviewed the assumptions used in determining the fair value of investment properties as at September 30, 2021. The COVID-19 pandemic has had a notable impact on the REIT's office properties leased to oil and gas tenants due to increased vacancy rates causing lower market rents in Calgary, AB and Houston, TX. Although the retail portfolio continues to be impacted by the pandemic, there have been favourable outcomes partially increasing the fair value of the REIT's retail portfolio for the nine months ended September 30, 2021.

Fair value sensitivity:

The REIT's investment properties are classified as level 3 under the fair value hierarchy, as the inputs in the valuations of these investment properties are not based on observable market data. The following table provides a sensitivity analysis for the weighted average capitalization rate which is representative of the discount rate and terminal capitalization rate applied as at September 30, 2021:

Capitalization Rate Sensitivity Increase (Decrease)	Capitalization Rate	Fair Value of Investment Properties	Fair Value Variance	% Change
(0.75%)	5.32%	\$ 12,390,198	\$ 1,530,914	14.10%
(0.50%)	5.57%	\$ 11,834,085	\$ 974,801	8.98%
(0.25%)	5.82%	\$ 11,325,748	\$ 466,464	4.30%
September 30, 2021	6.07%	\$ 10,859,284	\$ -	0.00%
0.25%	6.32%	\$ 10,429,724	\$ (429,560)	(3.96%)
0.50%	6.57%	\$ 10,032,854	\$ (826,430)	(7.61%)
0.75%	6.82%	\$ 9,665,081	\$ (1,194,203)	(11.00%)

4. Equity accounted investments:

The REIT has entered into a number of arrangements with other parties for the purpose of jointly developing, owning and operating investment properties. In order to determine how these arrangements should be accounted for, the REIT has assessed the structure of the arrangement, and whether the REIT has joint control over the operations of such properties. The REIT's arrangements fall into three categories: a) joint operations, where the REIT has joint control over the operations and the REIT has rights to the assets and obligations for the liabilities of the properties; b) joint ventures, where the REIT has joint control over the operations, where each investment is structured as a separate vehicle and the REIT has rights to the net assets of the entities; and c) investments in associates, where the REIT has significant influence over the investment but does not have joint control over the operations. Joint operations are accounted for on a proportionately consolidated basis. Joint ventures and investments in associates are accounted for using the equity method.

During the nine months ended September 30, 2021, the REIT: (i) disposed of one residential property; and (ii) disposed of one residential property under development.

During the year ended December 31, 2020, the REIT: (i) disposed of one industrial property; (ii) purchased one industrial property under development; and (iii) purchased the remaining 49.5% ownership interest in one industrial property previously held in a joint venture. As the REIT now owns 100% of the property that was previously held in a joint venture, it is consolidated in these unaudited condensed consolidated interim financial statements.

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4. Equity accounted investments (continued):

Description of equity accounted investments	Location	Operating segment	Ownership interest	
			September 30 2021	December 31 2020
Investments in joint ventures: ⁽¹⁾				
Slate Drive	Canada	Industrial	50.0%	50.0%
One industrial property	United States	Industrial	50.5%	50.5%
Hercules Project	United States	Residential	31.7%	31.7%
The Pearl	United States	Residential	33.3%	33.3%
Esterra Park	United States	Residential	-	33.3%
Shoreline	United States	Residential	31.2%	31.2%
Investments in associates: ⁽²⁾				
ECHO	United States	Retail	33.6%	33.6%
Jackson Park	United States	Residential	50.0%	50.0%

(1) Where the REIT has joint control over the operations, each investment is structured as a separate vehicle and the REIT has rights to the net assets of the entities.

(2) Where the REIT has significant influence over the investment but does not have joint control over the operations.

The following tables summarize the total amounts of the financial information of the equity accounted investments and reconciles the summarized financial information to the carrying amount of the REIT's interest in these arrangements. The REIT has determined that it is appropriate to aggregate each of the investments in joint ventures as the individual investments are not individually material:

Equity accounted investments in:	September 30, 2021				December 31, 2020			
	---Associates---		Joint Ventures		---Associates---		Joint Ventures	
	ECHO	Jackson Park	(1)	Total	ECHO	Jackson Park	(1)	Total
Investment properties ⁽²⁾	\$ 2,477,611	\$ 1,858,645	\$ 28,575	\$ 4,364,831	\$ 2,477,430	\$ 1,936,750	\$ 141,945	\$ 4,556,125
Properties under development	18,732	-	552,931	571,663	50,071	-	569,669	619,740
Assets classified as held for sale	-	-	-	-	33,020	-	-	33,020
Other assets	35,412	3,269	2,000	40,681	44,939	9,126	1,824	55,889
Cash and cash equivalents	36,576	26,577	14,297	77,450	29,736	27,860	12,237	69,833
Debt	(952,588)	(1,254,858)	(270,263)	(2,477,709)	(1,004,874)	(1,253,443)	(300,681)	(2,558,998)
Accounts payable and accrued liabilities	(36,878)	(21,739)	(29,960)	(88,577)	(62,132)	(13,149)	(59,121)	(134,402)
Lease liability ⁽²⁾	(94,777)	-	-	(94,777)	(119,310)	-	-	(119,310)
Non-controlling interest	(67,664)	-	-	(67,664)	(67,948)	-	-	(67,948)
Net assets	1,416,424	611,894	297,580	2,325,898	1,380,932	707,144	365,873	2,453,949
REIT's share of net assets	\$ 483,954	\$ 306,279	\$ 107,940	\$ 898,173	\$ 471,337	\$ 353,903	\$ 130,228	\$ 955,468

(1) See the table "Description of equity accounted investments" for the composition of the investments in joint ventures.

(2) As at September 30, 2021, the total fair value of investment properties within equity accounted investments, net of the lease liability, is \$4,270,054 (December 31, 2020 - \$4,436,815).

ECHO reports its financial position to the REIT one month in arrears due to time constraints on its reporting. Therefore, the above amounts include ECHO's financial information as at August 31, 2021 and November 30, 2020, respectively.

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4. Equity accounted investments (continued):

Net income (loss) from equity accounted investments in:	Three months ended September 30, 2021				Three months ended September 30, 2020			
	----Associates----		Joint Ventures		----Associates----		Joint Ventures	
	ECHO	Jackson Park	(1)	Total	ECHO	Jackson Park	(1)	Total
Rentals from investment properties	\$ 49,685	\$ 17,956	\$ 1,580	\$ 69,221	\$ 53,817	\$ 20,115	\$ 971	\$ 74,903
Property operating costs	(7,462)	(15,201)	(248)	(22,911)	(9,737)	(10,725)	46	(20,416)
Net income (loss) from equity accounted investments	(542)	-	-	(542)	453	-	-	453
Finance income (loss)	(318)	-	1	(317)	103	-	64	167
Finance cost - operations	(10,102)	(10,846)	(999)	(21,947)	(11,698)	(11,542)	-	(23,240)
Trust expenses	(2,936)	-	(16)	(2,952)	(2,646)	-	(71)	(2,717)
Fair value adjustment on financial instruments	(709)	-	-	(709)	610	-	-	610
Fair value adjustment on real estate assets	(7,637)	(133)	(417)	(8,187)	(6,688)	4,679	(107)	(2,116)
Gain (loss) on sale of real estate assets	(22)	-	69,959	69,937	(637)	-	(593)	(1,230)
Income tax (expense) recovery	(9)	(1)	-	(10)	(208)	(18)	110	(116)
Net income (loss)	19,948	(8,225)	69,860	81,583	23,369	2,509	420	26,298
Net income attributable to non-controlling interest	(642)	-	-	(642)	(327)	-	-	(327)
Net income (loss) attributable to owners	19,306	(8,225)	69,860	80,941	23,042	2,509	420	25,971
REIT's share of net income (loss) attributable to unitholders	\$ 6,499	\$ (4,112)	\$ 21,145	\$ 23,532	\$ 7,741	\$ 1,254	\$ 200	\$ 9,195

(1) See the table "Description of equity accounted investments" for the composition of the investments in joint ventures.

ECHO reports its financial results to the REIT one month in arrears due to time constraints on its reporting. Therefore, the above amounts include ECHO's financial information for June 1, 2021 to August 31, 2021 and June 1, 2020 to August 31, 2020, respectively.

Net income (loss) from equity accounted investments in:	Nine months ended September 30, 2021				Nine months ended September 30, 2020			
	----Associates----		Joint Ventures		----Associates----		Joint Ventures	
	ECHO	Jackson Park	(1)	Total	ECHO	Jackson Park	(1)	Total
Rentals from investment properties	\$ 151,216	\$ 46,811	\$ 6,138	\$ 204,165	\$ 163,650	\$ 74,513	\$ 3,503	\$ 241,666
Property operating costs	(36,337)	(31,037)	(2,426)	(69,800)	(42,112)	(26,714)	(347)	(69,173)
Net income (loss) from equity accounted investments	(194)	-	-	(194)	1,024	-	-	1,024
Finance income (loss)	(133)	-	2	(131)	533	-	206	739
Finance cost - operations	(31,361)	(32,200)	(3,948)	(67,509)	(36,951)	(34,898)	-	(71,849)
Trust expenses	(6,272)	-	(38)	(6,310)	(9,113)	-	(82)	(9,195)
Fair value adjustment on financial instruments	2,641	-	-	2,641	(5,445)	-	-	(5,445)
Fair value adjustment on real estate assets	(6,424)	(448)	(1,818)	(8,690)	(5,942)	1,067	(1,253)	(6,128)
Gain (loss) on sale of real estate assets	(175)	-	69,959	69,784	(4,017)	-	(914)	(4,931)
Income tax (expense) recovery	(132)	(1)	(72)	(205)	(103)	(18)	335	214
Net income (loss)	72,829	(16,875)	67,797	123,751	61,524	13,950	1,448	76,922
Net income attributable to non-controlling interest	(2,043)	-	-	(2,043)	(1,870)	-	-	(1,870)
Net income (loss) attributable to owners	70,786	(16,875)	67,797	121,708	59,654	13,950	1,448	75,052
REIT's share of net income (loss) attributable to unitholders	\$ 23,817	\$ (8,437)	\$ 20,971	\$ 36,351	\$ 20,040	\$ 6,975	\$ 696	\$ 27,711

(1) See the table "Description of equity accounted investments" for the composition of the investments in joint ventures.

ECHO reports its financial results to the REIT one month in arrears due to time constraints on its reporting. Therefore, the above amounts include ECHO's financial information for December 1, 2020 to August 31, 2021 and December 1, 2019 to August 31, 2020, respectively.

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5. Assets and liabilities classified as held for sale:

As at September 30, 2021, the REIT had three office properties (December 31, 2020 - one U.S. office property and a 50% interest in one industrial property) classified as held for sale.

The following table sets forth the consolidated statement of financial position items associated with investment properties classified as held for sale:

	September 30 2021	December 31 2020
Assets		
Investment properties	\$ 525,000	\$ 219,050
Liabilities		
Mortgage payable	\$ 96,735	\$ -

6. Other assets:

	Note	September 30 2021	December 31 2020
Mortgages receivable ⁽¹⁾		\$ 223,444	\$ 425,486
Prepaid expenses and sundry assets		74,435	63,058
Accounts receivable ⁽²⁾ - net of provision for expected credit loss of \$12,017 (2020 - \$15,135)		13,214	19,618
Restricted cash		16,276	7,732
Derivative instruments	11	5,611	3,194
		\$ 332,980	\$ 519,088

	September 30 2021	December 31 2020
Current	\$ 241,223	\$ 361,781
Non-current	91,757	157,307
	\$ 332,980	\$ 519,088

(1) Mortgages receivable include \$66,201 classified as fair value through profit and loss ("FVTPL") and \$157,243 classified as amortized cost (December 31, 2020 - \$240,716 and \$184,770, respectively). As at September 30, 2021, mortgages receivable bear interest at effective rates between 2.50% and 14.32% per annum (December 31, 2020 - between 4.40% and 14.32% per annum) with a weighted average effective rate of 9.12% per annum (December 31, 2020 - 9.78%), and mature between 2021 and 2029 (December 31, 2020 - mature between 2021 and 2029).

(2) In determining the expected credit loss, the REIT performed a tenant-by-tenant assessment considering the payment history and future expectations of default based on actual and expected insolvency filings. The following is a summary of the changes in the provision for expected credit loss impacted by COVID-19:

	September 30 2021	December 31 2020
Opening balance, beginning of year	\$ 15,135	\$ 1,073
Bad debt expense*	2,354	39,708
Accounts receivable write-off	(5,472)	(25,646)
Closing balance, end of period	\$ 12,017	\$ 15,135

* Year ended December 31, 2020 includes \$5,855 of rent abatements granted under the Canada Emergency Commercial Rent Assistance (CECRA) program.

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7. Cash and cash equivalents:

Cash and cash equivalents at September 30, 2021 includes cash on hand of \$52,364 (December 31, 2020 - \$62,587) and bank term deposits of nil (December 31, 2020 - \$272 bearing interest at a rate of 0.09%).

Included in cash and cash equivalents at September 30, 2021 are U.S. dollar denominated amounts of U.S. \$26,473 (December 31, 2020 - U.S. \$27,127). The Canadian dollar equivalent of these amounts is \$33,620 (December 31, 2020 - \$34,451).

8. Debt:

The REIT's debt consists of the following items:

	Note	September 30 2021	December 31 2020
Mortgages payable	8(a)	\$ 3,191,942	\$ 3,623,652
Debentures payable	8(b)	1,869,197	1,568,817
Unsecured term loans	8(c)	500,000	688,029
Lines of credit	8(d)	215,189	487,818
		\$ 5,776,328	\$ 6,368,316

(a) Mortgages payable:

The mortgages payable are secured by 102 real estate assets with an aggregate fair value of \$6,598,100, bear interest at fixed rates with a contractual weighted average rate of 3.80% (December 31, 2020 - 4.01%) per annum and mature between 2021 and 2032 (December 31, 2020 - maturing between 2021 and 2032). Included in mortgages payable at September 30, 2021 are U.S. dollar denominated mortgages of U.S. \$1,052,208 (December 31, 2020 - U.S. \$1,053,304). The Canadian dollar equivalent of these amounts is \$1,336,305 (December 31, 2020 - \$1,337,696).

Mortgages payable related to certain properties are held by separate legal entities, where the rent received from each property is first used to satisfy the related debt obligations with any balance then available to satisfy the cash flow requirements of the REIT.

Future principal mortgage payments are as follows:

	September 30 2021
Years ending December 31:	
2021*	\$ 800,073 ⁽¹⁾
2022	668,523
2023	142,687
2024	138,079
2025	143,384
2026	90,282
Thereafter	1,220,929
	3,203,957
Financing costs and mark-to-market adjustment arising on acquisitions	(12,015)
	\$ 3,191,942

* For the balance of the year.

(1) In October 2021, the REIT repaid one U.S. mortgage of approximately U.S. \$207,100 and three Canadian mortgages for an aggregate amount of approximately \$517,800 (note 21).

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8. Debt (continued):

The following is a summary of the changes in mortgages payable:

	Note	September 30 2021	December 31 2020
Opening balance, beginning of year		\$ 3,623,652	\$ 3,630,858
Principal repayments:			
Scheduled amortization on mortgages		(84,375)	(122,857)
Mortgage repayments		(581,144)	(70,928)
New mortgages		327,478	214,772
Mortgage reclassified to liabilities held for sale	5	(96,735)	-
Effective interest rate accretion on mortgages		3,196	2,712
Change in foreign exchange		(130)	(30,905)
Closing balance, end of period		\$ 3,191,942	\$ 3,623,652

(b) Debentures payable:

The full terms of the debentures are contained in the trust indenture and supplemental trust indentures; the following table summarizes the key terms:

				September 30 2021	December 31 2020
	Maturity	Contractual interest rate	Effective interest rate	Principal amount	Carrying value
Senior Debentures					
Series L Senior Debentures	May 6, 2022 ⁽¹⁾	2.92%	3.11%	\$ 325,000	\$ 324,453
Series O Senior Debentures	January 23, 2023	3.42%	3.44%	250,000	249,587
Series N Senior Debentures	January 30, 2024	3.37%	3.45%	350,000	349,047
Series Q Senior Debentures	June 16, 2025	4.07%	4.19%	400,000	398,391
Series R Senior Debentures	June 2, 2026	2.91%	3.00%	250,000	248,969
Series S Senior Debentures	February 19, 2027	2.63%	2.72%	300,000	298,750
		3.27%	3.37%	\$ 1,875,000	\$ 1,869,197

(1) In November 2021, the REIT redeemed all of its \$325,000 outstanding 2.923% Series L Senior Debentures.

The Series L, O, N, Q, R and S unsecured senior debentures (collectively, the "Senior Debentures") pay interest semi-annually.

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8. Debt (continued):

The following is a summary of the changes in the carrying value of debentures payable:

	September 30 2021	December 31 2020
Senior Debentures		
Carrying value, beginning of year	\$ 1,568,817	\$ 1,257,731
Redemption - Series P Senior Debentures	-	(162,500)
Redemption - Series F Senior Debentures	-	(175,000)
Issuance - Series Q Senior Debentures	-	397,900
Issuance - Series R Senior Debentures	-	248,803
Issuance - Series S Senior Debentures	298,622	-
Accretion adjustment	1,758	1,883
Carrying value, end of period	\$ 1,869,197	\$ 1,568,817

(c) Unsecured term loans:

The REIT has the following unsecured term loans:

	Maturity Date	September 30 2021	December 31 2020
H&R REIT unsecured term loan #1 ⁽¹⁾	March 17, 2021	\$ -	\$ 188,029
H&R REIT unsecured term loan #2 ⁽²⁾	March 7, 2024	250,000	250,000
H&R REIT unsecured term loan #3 ⁽³⁾	January 6, 2026	250,000	250,000
		\$ 500,000	\$ 688,029

(1) The total facility drawn in Canadian and U.S. dollars was repaid in March 2021. The REIT had entered into an interest rate swap to fix the interest rate at 2.56% per annum on U.S. \$130,000 of the U.S. dollar denominated borrowing of this facility, which settled in March 2021.

(2) In November 2020, the interest rate swap was amended to fix the interest rate at 3.17% per annum and the maturity date was extended to May 7, 2030. Previously, the interest rate was fixed at 3.33% per annum with a maturity date of March 7, 2026 (note 11).

(3) The REIT entered into an interest rate swap to fix the interest rate at 3.91% per annum. The swap matures on January 6, 2026 (note 11).

Included in unsecured term loans at September 30, 2021, are U.S. denominated amounts of nil (December 31, 2020 - U.S. \$140,000). The Canadian dollar equivalent of these amounts is nil (December 31, 2020 - \$177,800).

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8. Debt (continued):

(d) Lines of credit:

The REIT has the following lines of credit:

	Maturity Date	Total Facility	Amount Drawn	Outstanding Letters of Credit	Available Balance
Revolving unsecured operating lines of credit:					
H&R REIT revolving unsecured line of credit #1	April 17, 2022	\$ 300,000	\$ -	\$ -	\$ 300,000
H&R REIT revolving unsecured line of credit #2	September 20, 2022	150,000	-	-	150,000
H&R REIT revolving unsecured line of credit #3	January 31, 2023	200,000	-	-	200,000
H&R REIT revolving unsecured line of credit #4	September 20, 2023	350,000	(3,689)	(1,955)	344,356
H&R REIT revolving unsecured letter of credit facility		60,000	-	(20,329)	39,671
Sub-total		1,060,000	(3,689)	(22,284)	1,034,027
Revolving secured operating lines of credit⁽¹⁾:					
H&R REIT and CrestPSP revolving secured line of credit	April 30, 2022	25,000	(12,500)	(105)	12,395
Primaris revolving secured line of credit	December 31, 2021	300,000	(199,000)	-	101,000
Sub-total		325,000	(211,500)	(105)	113,395
September 30, 2021		\$ 1,385,000	\$ (215,189)	\$ (22,389)	\$ 1,147,422
December 31, 2020		\$ 1,622,500	\$ (487,818)	\$ (31,797)	\$ 1,102,885

⁽¹⁾ Secured by certain investment properties.

The lines of credit can be drawn in either Canadian or U.S. dollars and bear interest at a rate approximating the prime rate of a Canadian chartered bank.

Included in lines of credit at September 30, 2021 are U.S. dollar denominated amounts of U.S. nil (December 31, 2020 - U.S. \$330,000). The Canadian dollar equivalent of these amounts is nil (December 31, 2020 - \$419,100).

The following is a summary of the changes in unsecured term loans and lines of credit:

	September 30, 2021		December 31, 2020	
	Unsecured Term Loans	Lines of Credit	Unsecured Term Loans	Lines of Credit
Opening balance, beginning of year	\$ 688,029	\$ 487,818	\$ 692,229	\$ 795,042
Net repayments	(188,029)	(272,629)	-	(295,959)
Change in foreign exchange	-	-	(4,200)	(11,265)
Closing balance, end of period	\$ 500,000	\$ 215,189	\$ 688,029	\$ 487,818

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9. Exchangeable units:

Certain of the REIT's subsidiaries have in aggregate 13,435,071 (December 31, 2020 - 14,883,065) exchangeable units outstanding which are puttable instruments where, upon redemption, the REIT has a contractual obligation to issue Units. Holders of all exchangeable units are entitled to receive the economic equivalence of distributions on a per unit amount equal to a per Unit amount provided to holders of Units. These puttable instruments are classified as a liability under IFRS and are measured at fair value through profit or loss. At the end of each reporting period, the fair value is determined by using the quoted price of Units on the TSX as the exchangeable units are exchangeable into Units at the option of the holder. The quoted price as at September 30, 2021 was \$15.63 (December 31, 2020 - \$13.29) per Unit.

A summary of the carrying value of exchangeable units and the changes during the respective periods are as follows:

	September 30 2021	December 31 2020
Carrying value, beginning of year	\$ 197,796	\$ 323,173
Exchanged for Units	(23,776)	(4,228)
(Gain) loss on fair value of exchangeable units	35,970	(121,149)
Carrying value, end of period	\$ 209,990	\$ 197,796

The REIT has entered into various exchange agreements that provide, among other things, the mechanics whereby exchangeable units may be exchanged for Units.

10. Accounts payable and accrued liabilities:

	Note	September 30 2021	December 31 2020
Current:			
Other accounts payable and accrued liabilities		\$ 234,423	\$ 205,572
Distributions payable		17,352	17,350
Debt interest payable		29,842	21,852
Prepaid rent		26,827	35,355
Derivative instruments	11	-	469
Unit-based compensation payable:			
Options	12(a)	4,849	789
Incentive units	12(a)	3,274	3,807
Non-current:			
Derivative instruments	11	15,191	41,820
Lease liability ⁽¹⁾		29,594	30,336
Security deposits		8,693	6,709
Unit-based compensation payable:			
Incentive units	12(a)	7,306	5,127
		\$ 377,351	\$ 369,186

⁽¹⁾ Corresponds to a right-of-use asset in a leasehold interest (note 3).

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11. Derivative instruments:

		Maturity	Fair value asset (liability)*		Net gain (loss) on derivative instruments		Net gain (loss) on derivative instruments	
			September 30	December 31	Three months ended September 30		Nine months ended September 30	
			2021	2020	2021	2020	2021	2020
Debenture interest rate swap	(1)	February 13, 2020	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 404
Term loan interest rate swap	(2)	March 17, 2021	-	(469)	-	470	469	(1,720)
Term loan interest rate swap	(3)	May 7, 2030	(4,355)	(20,797)	2,492	802	16,442	(16,986)
Term loan interest rate swap	(4)	January 6, 2026	(10,836)	(21,023)	1,716	825	10,187	(16,328)
Incentive units swap	(5), (6)	2022	1,242	730	(70)	-	512	-
Incentive units swap	(5)	2022	1,215	701	(82)	-	514	-
Incentive units swap	(5)	2023	3,154	1,763	(208)	-	1,391	-
			\$ (9,580)	\$ (39,095)	\$ 3,848	\$ 2,097	\$ 29,515	\$ (34,630)

The REIT entered into swaps as follows:

- (1) To fix the interest rate at 3.67% per annum for the Series P senior debentures which settled upon maturity.
- (2) To fix the interest rate at 2.56% per annum for the U.S. \$130,000 term loan, which settled in March 2021.
- (3) In November 2020, the interest rate swap was amended to fix the interest rate at 3.17% per annum for the \$250,000 term loan and the maturity date was extended to May 7, 2030. Previously, the interest rate was fixed at 3.33% per annum with a maturity date of March 7, 2026.
- (4) To fix the interest rate at 3.91% per annum for the \$250,000 term loan.
- (5) To fix the payout on incentive units that mature in the respective years.
- (6) In February 2021, the incentive units swap with a maturity date in 2021 was extended to 2022.

* Derivative instruments in asset and liability positions are not presented on a net basis. Derivative instruments in an asset position are recorded in other assets (note 6) and derivative instruments in a liability position are recorded in accounts payable and accrued liabilities (note 10).

12. Unitholders' equity:

A summary of the issued and outstanding number of Units and the changes during the respective periods are as follows:

	September 30 2021	December 31 2020
Balance, beginning of year	286,863,083	286,690,236
Issuance of Units:		
Incentive units settled in Units	29,175	172,847
Exchangeable units exchanged into Units	1,447,993	-
Balance, end of period	288,340,251	286,863,083

The weighted average number of basic Units for the three months ended September 30, 2021 is 288,340,251 (September 30, 2020 - 286,861,531) and for the nine months ended September 30, 2021 is 287,400,975 (September 30, 2020 - 286,784,371).

(a) Unit-based compensation:

In order to provide long-term compensation to the REIT's trustees, officers, employees and consultants, there may be grants of options and incentive units, which are each subject to certain restrictions.

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12. Unitholders' equity (continued):

(i) Unit option plan:

As at September 30, 2021, a maximum of 17,723,110 (December 31, 2020 - 17,723,110) options to purchase Units were authorized to be issued; 9,841,469 (December 31, 2020 - 10,543,362) options have been granted and are outstanding and 7,881,641 (December 31, 2020 - 7,179,748) options remain available for granting. The exercise price of each option approximates the quoted price of the Units on the date of grant. The options vest at 33.3% per year from the grant date, will be fully vested after three years, and expire ten years after the date of the grant.

A summary of the status of the unit option plan and the changes during the nine months ended September 30, 2021 are as follows:

	September 30, 2021		December 31, 2020	
	Options	Weighted average exercise price	Options	Weighted average exercise price
Outstanding, beginning of year	10,543,362	\$ 20.55	10,647,642	\$ 20.57
Granted	-	-	-	-
Exercised	-	-	-	-
Expired	(701,893)	21.25	(104,280)	23.10
Outstanding and vested, end of period	9,841,469	\$ 20.50	10,543,362	\$ 20.55

The outstanding and vested options at September 30, 2021 are exercisable at varying prices ranging from \$18.98 to \$23.18 (December 31, 2020 - \$18.98 to \$23.18) with a weighted average remaining life of 3.3 years (December 31, 2020 - 3.8 years).

(ii) Incentive unit plan:

As at September 30, 2021, a maximum of 5,000,000 (December 31, 2020 - 5,000,000) incentive units exchangeable into Units were authorized to be issued. The REIT has granted 1,252,854 (December 31, 2020 - 1,093,375) incentive units which remain outstanding, 213,474 (December 31, 2020 - 184,299) incentive units have been settled for Units and 3,533,672 (December 31, 2020 - 3,722,326) incentive units remain available for granting.

Incentive units are recognized based on the grant date fair value and re-measured at each reporting date. The grant agreements provide that the awards will be satisfied in cash, unless the holder elects to have them satisfied in Units issued from treasury, with the result that the awards are classified as cash-settled unit-based payments and presented as liabilities. The incentive units may, if specified at the time of grant, accrue cash distributions during the vesting period and accrued distributions will be paid when the incentive units vest.

The REIT grants restricted units under the incentive unit plan. As at September 30, 2021, 67.67% of the restricted units granted vest on the third anniversary and 32.33% of the restricted units granted vest on the fifth anniversary of their respective grant dates and are subject to forfeiture until the recipients of the awards have held office with or provided services to the REIT for a specified period of time. The restricted units are, subject to the holder's election, cash settled upon vesting.

The REIT grants performance units under the incentive unit plan with a three-year performance period for certain senior executives. The performance units are and will be subject to both internal and external measures consisting of both absolute and relative performance over a three-year period and, subject to the holder's election, cash settled upon vesting. In February 2021, the grant of performance units awarded in 2018 vested at 0% of target and in March 2020, the first grant of performance units awarded in 2017 vested at 59% of target.

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12. Unitholders' equity (continued):

A summary of the status of the incentive unit plan and the changes during the nine months ended September 30, 2021 are as follows:

	September 30 2021
	Incentive units
Outstanding, beginning of year	1,093,375
Granted	455,841
Settled	(221,843)
Expired	(74,519)
Outstanding, end of period	1,252,854

The fair values of the unit options and incentive units, included in accounts payable and accrued liabilities, are as follows:

	September 30 2021	December 31 2020
Options	\$ 4,849	\$ 789
Incentive units	10,580	8,934
	\$ 15,429	\$ 9,723

Unit-based compensation expense (recovery) included in trust expenses is as follows:

	Three months ended September 30		Nine months ended September 30	
	2021	2020	2021	2020
Options	\$ (2,159)	\$ -	\$ 4,061	\$ (12,016)
Incentive units	1,321	721	4,573	(2,392)
	\$ (838)	\$ 721	\$ 8,634	\$ (14,408)

(b) Distributions:

For the three months ended September 30, 2021, the REIT declared distributions per Unit of \$0.17 (September 30, 2020 - \$0.17) and for the nine months ended September 30, 2021, the REIT declared distributions per Unit of \$0.52 (September 30, 2020 - \$0.75).

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13. Accumulated other comprehensive income:

Items that are or may be reclassified subsequently to net income (loss):

	Note	September 30, 2021			December 31 2020
		Cash flow hedges	Foreign operations	Total	Total
Opening balance, beginning of year		\$ (193)	\$ 160,029	\$ 159,836	\$ 246,498
Transfer of realized loss on cash flow hedges to net income (loss)		22	-	22	30
Unrealized gain (loss) on translation of U.S. denominated foreign operations		-	1,399	1,399	(102,157)
Net gain on hedges of net investments in foreign operations	8	-	-	-	15,465
		22	1,399	1,421	(86,662)
Closing balance, end of period		\$ (171)	\$ 161,428	\$ 161,257	\$ 159,836

14. Rentals from investment properties:

	Three months ended September 30		Nine months ended September 30	
	2021	2020	2021	2020
Rental income	\$ 218,038	\$ 220,988	\$ 634,596	\$ 669,821
Revenue from services	49,854	48,595	146,078	146,481
Straight-lining of contractual rent	2,050	2,524	22,320	6,355
Rent amortization of tenant inducements	(1,150)	(495)	(3,408)	(1,486)
	\$ 268,792	\$ 271,612	\$ 799,586	\$ 821,171

15. Finance costs:

	Three months ended September 30		Nine months ended September 30	
	2021	2020	2021	2020
Finance cost - operations				
Contractual interest on mortgages payable	\$ 31,259	\$ 37,668	\$ 100,647	\$ 113,340
Contractual interest on debentures payable	15,426	11,603	44,691	29,199
Contractual interest on unsecured term loans	4,456	5,785	14,109	17,163
Bank interest and charges on lines of credit	1,769	2,954	5,887	13,385
Effective interest rate accretion	1,807	1,291	4,930	3,260
Exchangeable unit distributions	2,317	2,592	7,452	11,399
	57,034	61,893	177,716	187,746
Capitalized interest ⁽¹⁾	(585)	(4,999)	(2,760)	(15,752)
	56,449	56,894	174,956	171,994
Finance income	(4,008)	(8,914)	(14,215)	(26,268)
Fair value adjustment on financial instruments	(8,819)	(1,721)	6,945	(127,058)
	\$ 43,622	\$ 46,259	\$ 167,686	\$ 18,668

⁽¹⁾ The weighted average rate of borrowings for the capitalized interest is 3.50% (September 30, 2020 - 3.50%).

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16. Supplemental cash flow information:

The following is a summary of changes in other non-cash operating items:

		Nine months ended September 30	
	Note	2021	2020
Accrued rents receivable		\$ (23,963)	\$ (8,315)
Prepaid expenses and sundry assets		(10,482)	(23,548)
Accounts receivable	6	6,404	(8,853)
Accounts payable and accrued liabilities		24,381	28,967
		\$ (3,660)	\$ (11,749)

The following amounts have been excluded from operating, investing and financing activities in the unaudited condensed consolidated interim statements of cash flows:

		Nine months ended September 30	
	Note	2021	2020
Non-cash items:			
Non-cash adjustment to proceeds from issuance of Units		\$ 389	\$ 2,391
Non-cash assumption of mortgage payable on disposition of asset held for sale		-	(49,796)
Restricted cash assumption on disposition of asset held for sale		-	1,782
Exchangeable units exchanged for Units	9	23,776	-
Transfer of investment property from equity accounted investments	3	-	15,665
Other items:			
Change in accounts payable on lease liability and right-of-use asset	3	742	709
Change in debt interest payable included in finance cost - operations	10	(7,990)	(6,245)
Capitalized interest on redevelopment	15	(1,890)	(3,107)
Capitalized interest on properties under development	15	(870)	(12,645)

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17. Segmented disclosures:

The REIT has four reportable operating segments (Office, Retail, Industrial and Residential), in two geographical locations (Canada and the United States). The operating segments derive their revenue primarily from rental income from leases. The segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker, determined to be the Chief Executive Officer ("CEO") of the REIT. The CEO measures and evaluates the performance of the REIT based on property operating income on a proportionately consolidated basis for the REIT's equity accounted investments. The accounting policies of the segments presented here are consistent with the REIT's accounting policies as described in note 2.

(i) Operating segments:

Real estate assets by reportable segment as at September 30, 2021 and December 31, 2020 are as follows:

September 30, 2021	Office	Retail	Industrial	Residential	Total
Number of investment properties	31	320	71	23	445
Real estate assets:					
Investment properties	\$ 4,880,255	\$ 4,224,765	\$ 1,111,229	\$ 2,953,381	\$ 13,169,630
Properties under development	8,417	6,302	131,260	498,941	644,920
	4,888,672	4,231,067	1,242,489	3,452,322	13,814,550
Less: assets classified as held for sale	(525,000)	-	-	-	(525,000)
Less: REIT's proportionate share of real estate assets relating to equity accounted investments	-	(847,564)	(34,432)	(1,092,811)	(1,974,807)
	\$ 4,363,672	\$ 3,383,503	\$ 1,208,057	\$ 2,359,511	\$ 11,314,743

December 31, 2020	Office	Retail	Industrial	Residential	Total
Number of investment properties	33	327	87	23	470
Real estate assets:					
Investment properties	\$ 5,334,288	\$ 3,934,305	\$ 1,225,366	\$ 2,744,695	\$ 13,238,654
Properties under development	7,984	16,822	126,095	506,163	657,064
	5,342,272	3,951,127	1,351,461	3,250,858	13,895,718
Less: assets classified as held for sale	(209,550)	-	(9,500)	-	(219,050)
Less: REIT's proportionate share of real estate assets relating to equity accounted investments	-	(856,807)	(35,231)	(1,174,558)	(2,066,596)
Less: REIT's proportionate share of assets classified as held for sale relating to equity accounted investments	-	(11,093)	-	-	(11,093)
	\$ 5,132,722	\$ 3,083,227	\$ 1,306,730	\$ 2,076,300	\$ 11,598,979

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17. Segmented disclosures (continued):

Property operating income by reportable segment for the three months ended September 30, 2021 and September 30, 2020 is as follows:

	Office	Retail	Industrial	Residential	Sub-total	Less: Equity Accounted Investments	Three months ended September 30, 2021
Rentals from investment properties	\$ 127,156	\$ 96,595	\$ 19,180	\$ 52,210	\$ 295,141	\$ (26,349)	\$ 268,792
Property operating costs	(37,462)	(34,299)	(4,583)	(20,475)	(96,819)	10,195	(86,624)
Property operating income	\$ 89,694	\$ 62,296	\$ 14,597	\$ 31,735	\$ 198,322	\$ (16,154)	\$ 182,168

	Office	Retail	Industrial	Residential	Sub-total	Less: Equity Accounted Investments	Three months ended September 30, 2020
Rentals from investment properties	\$ 132,740	\$ 98,570	\$ 20,195	\$ 48,734	\$ 300,239	\$ (28,627)	\$ 271,612
Property operating costs	(38,746)	(43,688)	(4,902)	(17,116)	(104,452)	8,611	(95,841)
Property operating income	\$ 93,994	\$ 54,882	\$ 15,293	\$ 31,618	\$ 195,787	\$ (20,016)	\$ 175,771

Property operating income by reportable segment for the nine months ended September 30, 2021 and September 30, 2020 is as follows:

	Office	Retail	Industrial	Residential	Sub-total	Less: Equity Accounted Investments	Nine months ended September 30, 2021
Rentals from investment properties	\$ 384,111	\$ 286,087	\$ 61,917	\$ 144,145	\$ 876,260	\$ (76,674)	\$ 799,586
Property operating costs	(126,479)	(113,985)	(16,314)	(79,615)	(336,393)	28,548	(307,845)
Property operating income	\$ 257,632	\$ 172,102	\$ 45,603	\$ 64,530	\$ 539,867	\$ (48,126)	\$ 491,741

	Office	Retail	Industrial	Residential	Sub-total	Less: Equity Accounted Investments	Nine months ended September 30, 2020
Rentals from investment properties	\$ 400,880	\$ 296,790	\$ 63,140	\$ 154,363	\$ 915,173	\$ (94,002)	\$ 821,171
Property operating costs	(133,167)	(143,166)	(16,506)	(75,962)	(368,801)	27,680	(341,121)
Property operating income	\$ 267,713	\$ 153,624	\$ 46,634	\$ 78,401	\$ 546,372	\$ (66,322)	\$ 480,050

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17. Segmented disclosures (continued):

(ii) Geographical locations:

The REIT operates in Canada and the United States.

Real estate assets are attributed to countries based on the location of the properties.

	September 30 2021	December 31 2020
Real estate assets:		
Canada	\$ 7,701,446	\$ 7,599,011
United States	6,113,104	6,296,707
	13,814,550	13,895,718
Less: assets classified as held for sale	(525,000)	(219,050)
Less: REIT's proportionate share of real estate assets relating to equity accounted investments	(1,974,807)	(2,066,596)
Less: REIT's proportionate share of assets classified as held for sale relating to equity accounted investments	-	(11,093)
	\$ 11,314,743	\$ 11,598,979

	Three months ended September 30		Nine months ended September 30	
	2021	2020	2021	2020
Rentals from investment properties:				
Canada	\$ 191,389	\$ 196,442	\$ 579,634	\$ 593,731
United States	103,752	103,797	296,626	321,442
	295,141	300,239	876,260	915,173
Less: REIT's proportionate share of rentals relating to equity accounted investments	(26,349)	(28,627)	(76,674)	(94,002)
	\$ 268,792	\$ 271,612	\$ 799,586	\$ 821,171

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18. Income tax recovery:

	Three months ended September 30		Nine months ended September 30	
	2021	2020	2021	2020
Income tax computed at the Canadian statutory rate of nil applicable to the REIT for 2021 and 2020	\$ -	\$ -	\$ -	\$ -
Current U.S. income taxes	300	(185)	791	242
Deferred income tax recoveries applicable to H&R REIT (U.S.) Holdings Inc.	(24,359)	(20,821)	(23,499)	(47,388)
Income tax recovery in the determination of net income (loss)	\$ (24,059)	\$ (21,006)	\$ (22,708)	\$ (47,146)

The *Income Tax Act* (Canada) ("Tax Act") contains legislation (the "SIFT Rules") affecting the tax treatment of "specified investment flow-through" ("SIFT") trusts. A SIFT includes a publicly-traded trust. Under the SIFT Rules, distributions of certain income by a SIFT are not deductible in computing the SIFT's taxable income, and a SIFT is subject to tax on such income at a rate that is substantially equivalent to the general tax rate applicable to a Canadian corporation. The SIFT Rules do not apply to a publicly-traded trust that qualifies as a real estate investment trust under the Tax Act, such as the REIT.

The REIT has certain subsidiaries in the United States that are subject to tax on their taxable income at a combined federal and state tax rate of approximately 23.8% (2020 - 23.5%). The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities are presented below:

	September 30 2021	December 31 2020
Deferred tax assets:		
Net operating losses	\$ 78,532	\$ 73,346
Accounts payable and accrued liabilities	469	691
Other assets	-	2,779
	79,001	76,816
Deferred tax liabilities:		
Investment properties	296,519	302,993
Equity accounted investments	107,362	122,578
	403,881	425,571
Deferred tax liability	\$ (324,880)	\$ (348,755)

H&R REAL ESTATE INVESTMENT TRUST

Notes to Unaudited Condensed Consolidated Interim Financial Statements

(In thousands of Canadian dollars, except Unit and per Unit amounts)

For the Three and Nine Months ended September 30, 2021 and 2020

19. Fair value measurement:

(a) Financial assets and liabilities carried at amortized cost:

The fair values of the REIT's accounts receivable, cash and cash equivalents and accounts payable and accrued liabilities approximate their carrying amounts due to the relatively short periods to maturity of these financial instruments.

The fair values of certain mortgages receivable, mortgages payable, senior debentures, unsecured term loans and lines of credit have been determined by discounting the cash flows of these financial obligations using market rates for debt of similar terms and credit risks.

(b) Fair value of assets and liabilities:

Assets and liabilities measured at fair value in the condensed consolidated interim statements of financial position, or disclosed in the notes to the financial statements, are categorized using a fair value hierarchy that reflects the significance of the inputs used in determining the fair values:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

September 30, 2021	Note	Level 1	Level 2	Level 3	Total fair value	Carrying value
Assets measured at fair value						
Investment properties	3	\$ -	\$ -	\$ 10,859,284	\$ 10,859,284	\$ 10,859,284
Properties under development	3	-	-	455,459	455,459	455,459
Assets classified as held for sale	5	-	-	525,000	525,000	525,000
Mortgages receivable	6	-	66,201	-	66,201	66,201
Derivative instruments	6	5,611	-	-	5,611	5,611
Assets for which fair values are disclosed						
Mortgages receivable	6	-	156,604	-	156,604	157,243
		5,611	222,805	11,839,743	12,068,159	12,068,798
Liabilities measured at fair value						
Exchangeable units	9	(209,990)	-	-	(209,990)	(209,990)
Derivative instruments	10	-	(15,191)	-	(15,191)	(15,191)
Liabilities for which fair values are disclosed						
Mortgages payable	8(a)	-	(3,288,930)	-	(3,288,930)	(3,191,942)
Debentures payable	8(b)	-	(1,946,511)	-	(1,946,511)	(1,869,197)
Unsecured term loans	8(c)	-	(500,609)	-	(500,609)	(500,000)
Lines of credit	8(d)	-	(215,428)	-	(215,428)	(215,189)
		(209,990)	(5,966,669)	-	(6,176,659)	(6,001,509)
		\$ (204,379)	\$ (5,743,864)	\$ 11,839,743	\$ 5,891,500	\$ 6,067,289

H&R REAL ESTATE INVESTMENT TRUST

Notes to Unaudited Condensed Consolidated Interim Financial Statements

(In thousands of Canadian dollars, except Unit and per Unit amounts)

For the Three and Nine Months ended September 30, 2021 and 2020

19. Fair value measurement (continued):

December 31, 2020	Note	Level 1	Level 2	Level 3	Total fair value	Carrying value
Assets measured at fair value						
Investment properties	3	\$ -	\$ -	\$ 11,149,130	\$ 11,149,130	\$ 11,149,130
Properties under development	3	-	-	449,849	449,849	449,849
Assets classified as held for sale	5	-	-	219,050	219,050	219,050
Mortgages receivable	6	-	-	240,716	240,716	240,716
Derivative instruments	6	-	3,194	-	3,194	3,194
Assets for which fair values are disclosed						
Mortgages receivable	6	-	186,458	-	186,458	184,770
		-	189,652	12,058,745	12,248,397	12,246,709
Liabilities measured at fair value						
Exchangeable units	9	(197,796)	-	-	(197,796)	(197,796)
Derivative instruments	10	-	(42,289)	-	(42,289)	(42,289)
Liabilities for which fair values are disclosed						
Mortgages payable	8(a)	-	(3,793,966)	-	(3,793,966)	(3,623,652)
Debentures payable	8(b)	-	(1,651,492)	-	(1,651,492)	(1,568,817)
Unsecured term loans	8(c)	-	(688,733)	-	(688,733)	(688,029)
Lines of credit	8(d)	-	(488,319)	-	(488,319)	(487,818)
		(197,796)	(6,664,799)	-	(6,862,595)	(6,608,401)
		\$ (197,796)	\$ (6,475,147)	\$ 12,058,745	\$ 5,385,802	\$ 5,638,308

20. Commitments and contingencies:

(a) In the normal course of operations, the REIT has issued letters of credit in connection with developments, financings, operations and acquisitions. As at September 30, 2021, the REIT has outstanding letters of credit totalling \$22,389 (December 31, 2020 - \$31,797), including \$3,175 (December 31, 2020 - \$12,470) which has been pledged as security for certain mortgages payable. The letters of credit may be secured by certain investment properties.

(b) The REIT provides guarantees on behalf of third parties, including co-owners. As at September 30, 2021, the REIT issued guarantees amounting to \$223,595, which expire between 2022 and 2027 (December 31, 2020 - \$290,148, which expire between 2021 and 2027), relating to the co-owner's share of mortgage liability.

Credit risks arise in the event that these parties default on repayment of their debt since they are guaranteed by the REIT. These credit risks are mitigated as the REIT has recourse under these guarantees in the event of a default by the borrowers, in which case the REIT's claim would be against the underlying real estate investments.

(c) The REIT is obligated, under certain contract terms, to construct and develop investment properties.

(d) The REIT is involved in litigation and claims in relation to the investment properties that arise from time to time in the normal course of business. In the opinion of management, any liability that may arise from such contingencies would not have a material adverse effect on the unaudited condensed consolidated interim financial statements.

H&R REAL ESTATE INVESTMENT TRUST

Notes to Unaudited Condensed Consolidated Interim Financial Statements

(In thousands of Canadian dollars, except Unit and per Unit amounts)

For the Three and Nine Months ended September 30, 2021 and 2020

21. Subsequent events:

- (a) In October 2021, the REIT repaid one U.S. mortgage of approximately U.S. \$207,100, bearing interest at 4.00% per annum.
- (b) In October 2021, the REIT completed the transaction to sell a 100% ownership interest in the land and building of the 2.0 million square foot Bow office property in Calgary, AB and an 85% interest in the net rent payable under the Ovintiv Inc. lease through expiry in May 2038 and a 100% ownership interest in the 1.1 million square foot Bell office campus located in Mississauga, ON for aggregate gross proceeds of approximately \$1,470,000. Upon the sale: (i) the REIT repaid three mortgages for an aggregate amount of approximately \$517,800, with a weighted average interest rate of 3.82% per annum; and (ii) the purchaser assumed a mortgage of \$96,735, bearing interest at 3.87% per annum.
- (c) In November 2021, the REIT redeemed all of its \$325,000 outstanding 2.923% Series L Senior Debentures originally maturing on May 6, 2022.
- (d) On October 27, 2021, the REIT announced it was planning to spin off (the "Spin-Off") on a tax free basis 27 properties, including all of the REIT's enclosed shopping centres, valued at approximately \$2,400,000 (the "Spin-Off") to a new publicly-traded REIT ("Primaris REIT"). On closing, Primaris REIT is expected to assume debt from H&R of approximately \$579,000. The Spin-Off will be implemented by way of Plan of Arrangement (the "Arrangement").

Each holder of REIT Units is expected to receive one Primaris REIT Unit for every four REIT Units held (assuming a 4:1 consolidation of Primaris REIT units pursuant to the Arrangement) such that REIT Unitholders will hold Primaris REIT units in addition to their REIT Units.

On October 27, 2021 H&R also entered into a purchase and sale agreement whereby following the implementation of the Arrangement, Primaris REIT will acquire (the "HOOPP Contribution") eight properties from Healthcare of Ontario Pension Plan's ("HOOPP") subsidiaries, valued at approximately \$800,000. HOOPP will receive units of Primaris REIT and a promissory note payable of \$200,000 as consideration for the sale of these properties to Primaris REIT.

Following closing of the Arrangement and the HOOPP Contribution, the REIT Unitholders and HOOPP are expected to own an approximate 74% and 26% interest in Primaris REIT, respectively.

In November 2021, the REIT filed a management information circular ("Circular") and announced a special meeting of unitholders to be held on December 13, 2021 to consider the Arrangement. The Circular details how H&R will form Primaris REIT prior to the implementation of the Arrangement and describes the other closing conditions for implementation of Arrangement.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF H&R REAL ESTATE INVESTMENT TRUST

For the three and nine months ended September 30, 2021

Dated: November 15, 2021

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SECTION I

BASIS OF PRESENTATION

Management's Discussion and Analysis ("MD&A") of the results of operations and financial position of H&R Real Estate Investment Trust ("H&R" or "the REIT") for the three and nine months ended September 30, 2021 includes material information up to November 15, 2021. Financial data for the three and nine months ended September 30, 2021 and 2020 have been prepared in accordance with International Accounting Standard ("IAS") 34, Interim Financial Reporting. This MD&A should be read in conjunction with the unaudited condensed consolidated interim financial statements of the REIT and related notes for the three and nine months ended September 30, 2021 ("REIT's Financial Statements"), together with the audited consolidated financial statements of the REIT and related notes and MD&A for the year ended December 31, 2020. The REIT's Financial Statements are defined to refer to the financial statements for the REIT for the applicable period. All amounts in this MD&A are in thousands of Canadian dollars, except where otherwise stated. Historical results, including trends which might appear, should not be taken as indicative of future operations or results.

Countries around the world have been affected by the COVID-19 virus, which was declared a pandemic by The World Health Organization on March 11, 2020. The outbreak of COVID-19 has resulted in the federal and provincial governments enacting emergency measures to combat the spread of the virus. These measures, which include the implementation of travel bans, self-imposed quarantine periods and social distancing, have caused material disruption to businesses globally resulting in an economic slowdown. The governments have reacted with significant monetary and fiscal interventions designed to stabilize economic conditions.

The extent of the effect of COVID-19 on the REIT's operational and financial performance will depend on numerous factors including the duration, spread, time frame and effectiveness of vaccination roll-out, as well as the ongoing impact of variants of the COVID-19 virus and responses taken thereto, all of which are uncertain and difficult to predict. As a result, it is not currently possible to ascertain the long-term impact of COVID-19 on the REIT's business and operations. Certain aspects of the REIT's business and operations that have been and will continue to be impacted include rental income, occupancy, tenant inducements and future demand for space. In the preparation of the REIT's Financial Statements and MD&A, the REIT has incorporated the ongoing impact of COVID-19 into its estimates and assumptions that affect the carrying amounts of its assets. The REIT has updated its future cash flows assumptions and its capitalization rates, terminal capitalization rates, and discount rates applied to these cash flows as well as updated its assumptions around the valuation of its accounts receivable and mortgages receivable.

FORWARD-LOOKING DISCLAIMER

Certain information in this MD&A contains forward-looking information within the meaning of applicable securities laws (also known as forward-looking statements) including, among others, statements made or implied under the headings "Assets", "Segmented Information", "Liquidity and Capital Resources", "Risks and Uncertainties" and "Subsequent Events" relating to H&R's objectives, beliefs, plans, estimates, projections and intentions and similar statements concerning anticipated future events, results, circumstances, performance or expectations that are not historical facts, including the statements made under the headings "Transformational Strategic Plan" and "Summary of Significant Q3 2021 Activity" including with respect to H&R's future plans, including the REIT's strategic repositioning, including the Spin-Off and the Strategic Dispositions, the anticipated proceeds from the Strategic Dispositions as well as the timing thereof, the expected benefits from the REIT's strategic repositioning, the impact of the Spin-Off and Strategic Dispositions on the REIT's portfolio metrics, future distributions by the REIT and by Primaris, the approval of the listing of Primaris on the TSX, ongoing management fees from the Bow and Bell Campus, the ability of H&R to capture potential upside in the Calgary office market, details regarding Primaris pro forma the Spin-Off and sale of assets by HOOPP, significant development projects, H&R's expectation with respect to the activities of its development properties, including the building of new properties, the expected yield on cost from the REIT's development properties, the timing of construction, the timing of occupancy, the timing of lease-up and the expected total cost from development properties, the impact of the COVID-19 virus on the REIT and the REIT's tenants, the REIT's bad debt expense and expected credit loss, the value of assets and liabilities held for sale, capitalization rates and cash flow models used to estimate fair values, expectations regarding future operating fundamentals as well as increases in property operating income (cash basis) beginning in Q4 2021 at Jackson Park, management's expectations regarding future distributions, management's belief that H&R has sufficient funds and liquidity for future commitments and to withstand the remainder of the pandemic, and management's expectation to be able to meet all of the REIT's ongoing obligations. Forward-looking statements generally can be identified by words such as "outlook", "objective", "may", "will", "expect", "intend", "estimate", "anticipate", "believe", "should", "plans", "project", "budget" or "continue" or similar expressions suggesting future outcomes or events. Such forward-looking statements reflect H&R's current beliefs and are based on information currently available to management.

Forward-looking statements are provided for the purpose of presenting information about management's current expectations and plans relating to the future and readers are cautioned that such statements may not be appropriate for other purposes. These statements are not guarantees of future performance and are based on H&R's estimates and assumptions that are subject to risks, uncertainties and other factors including those risks and uncertainties described below under "Risks and Uncertainties" and those discussed in H&R's materials filed with the Canadian securities regulatory authorities from time to time, which could cause the actual results, performance or achievements of H&R to differ materially from the forward-looking statements contained in this MD&A. Material factors or assumptions that were applied in drawing a conclusion or making an estimate set out in the forward-looking statements include that the general economy is gradually recovering as a result of the COVID-19 pandemic, the extent and duration of which is unknown; debt markets continue to provide access to capital at a reasonable cost, notwithstanding the ongoing economic downturn; the assumptions made in connection with the anticipated benefits of the Spin-Off and Strategic Dispositions; the anticipated approval of the Spin-Off by unitholders; the anticipated receipt of any required consents,

exemptions, approvals and rulings including the conditional approval of the TSX, of which there are no assurances, the expectation that the parties to the arrangement agreement for the Spin-Off and the purchase and sale agreement with HOOPP will comply with its terms and conditions; and the expectation that no event, change or other circumstance will occur that could give rise to the termination of the arrangement agreement for the Spin-Off and the purchase and sale agreement with HOOPP. Additional risks and uncertainties include, among other things, risks related to: real property ownership; the current economic environment; COVID-19; credit risk and tenant concentration; lease rollover risk; interest and other debt-related risk; construction risks; currency risk; liquidity risk; financing credit risk; cyber security risk; environmental and climate change risk; co-ownership interest in properties; joint arrangement and investment risks; Unit price risk; availability of cash for distributions; ability to access capital markets; dilution; unitholder liability; redemption right risk; risks relating to debentures and the inability of the REIT to purchase senior debentures on a change of control; tax risk, and additional tax risk applicable to unitholders. H&R cautions that these lists of factors, risks and uncertainties are not exhaustive. Although the forward-looking statements contained in this MD&A are based upon what H&R believes are reasonable assumptions, there can be no assurance that actual results will be consistent with these forward-looking statements.

Readers are also urged to examine H&R's materials filed with the Canadian securities regulatory authorities from time to time as they may contain discussions on risks and uncertainties which could cause the actual results and performance of H&R to differ materially from the forward-looking statements contained in this MD&A. All forward-looking statements in this MD&A are qualified by these cautionary statements. These forward-looking statements are made as of November 15, 2021 and the REIT, except as required by applicable Canadian law, assumes no obligation to update or revise them to reflect new information or the occurrence of future events or circumstances.

NON-GAAP FINANCIAL MEASURES

The REIT's Financial Statements are prepared in accordance with IAS 34. However, in this MD&A, a number of measures are presented that are not measures under generally accepted accounting principles ("GAAP") in accordance with IAS 34. These measures, as well as the reasons why management believes these measures are useful to investors, are described below.

None of these non-GAAP financial measures should be construed as an alternative to financial measures calculated in accordance with GAAP. Furthermore, the REIT's method of calculating these supplemental non-GAAP financial measures may differ from the methods of other real estate investment trusts or other issuers, and accordingly may not be comparable.

(a) The REIT's proportionate share

H&R accounts for investments in joint ventures and associates as equity accounted investments in accordance with International Financial Reporting Standards ("IFRS"). The REIT's proportionate share is a non-GAAP measure that adjusts the REIT's Financial Statements to reflect the financial position and its share of net income (loss) from H&R's equity accounted investments on a proportionately consolidated basis at H&R's ownership interest of the applicable investment. Management believes this measure is important for investors as it is consistent with how H&R reviews and assesses operating performance of its entire portfolio. Throughout this MD&A, the balances at the REIT's proportionate share have been reconciled back to relevant GAAP measures.

(b) Property operating income (cash basis) and Same-Asset property operating income (cash basis)

Property operating income (cash basis) is a non-GAAP measure used by H&R to assess performance for properties owned. It adjusts property operating income to exclude two non-cash items:

- (i) Straight-lining of contractual rent. By excluding the impact of straight-lining of contractual rent, rentals from investment properties will consist primarily of actual rents collected by H&R.
- (ii) Realty taxes accounted for under IFRS Interpretations Committee Interpretation 21, *Levies* ("IFRIC 21"), which relates to the timing of the liability recognition for U.S. realty taxes. By excluding the impact of IFRIC 21, U.S. realty tax expenses are evenly matched with realty tax recoveries received from tenants throughout the period.

Same-Asset property operating income (cash basis) is a non-GAAP financial measure used by H&R to assess period-over-period performance for properties owned and operated since January 1, 2020. Same-Asset property operating income (cash basis) adjusts property operating income to include property operating income from equity accounted investments on a proportionately consolidated basis at H&R's ownership interest of the applicable investment as well as excludes the two non-cash items noted above.

Same-Asset property operating income (cash basis) further excludes:

- Acquisitions, business combinations, dispositions, transfers of properties under development to investment properties and transfers from investment properties to properties under development during the 21-month period ended September 30, 2021 (collectively, "Transactions").

Management believes property operating income (cash basis) is useful for investors as it adjusts property operating income for non-cash items which allows investors to be understand the cash-on-cash performance of a property. Management believes that Same-Asset property operating income

(cash basis) is useful for investors as it adjusts property operating income (including property operating income from equity accounted investments on a proportionately consolidated basis) for non-cash items which allows investors to better understand period-over-period changes due to occupancy, rental rates, realty taxes and operating costs, before evaluating the changes attributable to Transactions. Furthermore, both measures are also used as a key input in determining the value of investment properties. Refer to the "Property Operating Income" section in this MD&A for a reconciliation of property operating income to Same-Asset property operating income (cash basis).

(c) Funds from Operations ("FFO") and Adjusted Funds from Operations ("AFFO")

FFO and AFFO are non-GAAP financial measures widely used in the real estate industry as a measure of operating performance particularly by those publicly traded entities that own and operate investment properties. H&R presents its consolidated FFO and AFFO calculations in accordance with the Real Property Association of Canada (REALpac) February 2019 *White Paper on Funds From Operations and Adjusted Funds From Operations for IFRS*. FFO provides an operating performance measure that when compared period over period, reflects the impact on operations of trends in occupancy levels, rental rates, property operating costs, acquisition activities and finance costs, that is not immediately apparent from net income (loss) determined in accordance with IFRS. Management believes FFO to be a useful earnings measure for investors as it adjusts net income (loss) for items that are not recurring including gain (loss) on sale of real estate assets, as well as non-cash items such as the fair value adjustments on investment properties. AFFO is calculated by adjusting FFO for the following items: straight-lining of contractual rent, capital expenditures, leasing expenses and tenant inducements. Although capital and tenant expenditures can vary from quarter to quarter due to tenant turnovers, vacancies and the age of a property, H&R has elected to deduct actual capital and tenant expenditures in the period. This may differ from others in the industry that deduct a normalized amount of capital expenditures, leasing expenses and tenant inducements based on historical activity, in their AFFO calculation. Furthermore, since H&R adjusts for actual tenant inducements paid, the amortization of tenant inducements per the REIT's Financial Statements and at the REIT's proportionate share is added back in order to only deduct the actual costs incurred by the REIT. Capital expenditures excluded and not deducted in the calculation of AFFO relate to capital expenditures which generate a new investment stream, such as the construction of a new retail pad during property expansion or intensification, development activities or acquisition activities. H&R's method of calculating FFO and AFFO may differ from other issuers' calculations. FFO and AFFO should not be construed as an alternative to net income (loss) or any other operating or liquidity measure prescribed under IFRS. Management uses FFO and AFFO to better understand and assess operating performance since net income (loss) includes several non-cash items which management believes are not fully indicative of the REIT's performance. Refer to the "Funds From Operations and Adjusted Funds From Operations" section of this MD&A for a reconciliation of net income (loss) to FFO and AFFO.

(d) Interest coverage ratio

The interest coverage ratio is a non-GAAP measure that is calculated by dividing the total of: (i) property operating income (excluding straight-lining of contractual rent and IFRIC 21); (ii) finance income; and (iii) trust expenses (excluding the fair value adjustment to unit-based compensation) by finance costs from operations (excluding effective interest rate accretion and exchangeable unit distributions). This excludes gain (loss) on sale of investments and unrealized gains (losses) that may be taken into account under IFRS. Management uses this ratio and believes it is useful for investors as it is an operational measure used to evaluate the REIT's ability to service the interest requirements of its outstanding debt. Interest coverage ratio is presented in the "Financial Highlights" and "Liabilities and Unitholders' Equity" sections of this MD&A.

(e) Debt to total assets at the REIT's proportionate share

H&R's Declaration of Trust (as defined below) limits the indebtedness of H&R (subject to certain exceptions) to a maximum of 65% of the total assets of H&R, based on the REIT's Financial Statements. H&R also presents this ratio at the REIT's proportionate share which is a non-GAAP measure. Debt includes mortgages, debentures, unsecured term loans and lines of credit payable to lenders. Management uses this ratio to determine the REIT's flexibility to incur additional debt. Management believes this is useful for investors in order to assess the REIT's leverage and debt obligations. Refer to the "Financial Highlights" and "Liabilities and Unitholders' Equity" sections of this MD&A for debt to total assets per the REIT's Financial Statements and at the REIT's proportionate share.

(f) Payout ratio as a % of FFO and payout ratio as a % of AFFO

Payout ratio as a % of FFO and payout ratio as a % of AFFO are non-GAAP measures which assess the REIT's ability to pay distributions and are calculated by dividing distributions per Unit (as defined below) by FFO or AFFO per Unit for the respective period. H&R uses these ratios amongst other criteria to evaluate the REIT's ability to maintain current distribution levels or increase future distributions as well as assess whether sufficient cash is being held back for operational expenditures. Furthermore, H&R uses the payout ratio as a % of AFFO to further assess whether sufficient cash is being held back for capital and tenant expenditures. Refer to the "Financial Highlights" and "Funds From Operations and Adjusted Funds From Operations" sections of this MD&A for the REIT's payout ratio as a % of FFO and payout ratio as a % of AFFO.

(g) NAV per Unit

NAV per Unit is a non-GAAP measure that management believes is a useful indicator of fair value of the net tangible assets of H&R. NAV per Unit is calculated by dividing the sum of: (i) Unitholders' equity, (ii) value of exchangeable units, and (iii) deferred tax liability by the total number of Units and

exchangeable units outstanding. The rationale for including exchangeable units and the deferred tax liability are as follows: (i) under IFRS, exchangeable units are classified as debt, however, these units are not required to be repaid and each holder of these units has the option to convert their exchangeable units into Units, and therefore H&R considers this to be equivalent to equity; and (ii) the deferred tax liability is an undiscounted liability that would be crystallized in the event that U.S. properties are sold. H&R plans to continue to take advantage of U.S. tax legislation in order to further defer taxes owing on sold properties. H&R's method of calculating NAV per Unit may differ from other issuers' calculations.

OVERVIEW

H&R is an unincorporated open-ended trust created by a declaration of trust ("H&R's Declaration of Trust") and governed by the laws of the Province of Ontario. Unitholders are entitled to have their units ("Units") redeemed at any time on demand payable in cash (subject to monthly limits) and/or *in specie*. The Units are listed and posted for trading on the Toronto Stock Exchange ("TSX") under the symbol HR.UN.

H&R's objective is to maximize NAV per Unit through ongoing active management of H&R's assets and the development and construction of projects.

H&R's strategy to accomplish this objective is to actively manage the portfolio of high-quality investment properties in Canada and the United States leased by creditworthy tenants.

H&R mitigates risk through diversification both by asset class and geographic location. H&R invests in four real estate asset classes which management views as four separate operating segments. H&R invests in office, retail, industrial and residential properties and acquires properties both in Canada and the United States. H&R's Office segment, the largest of the four segments by asset value, holds a portfolio of single tenant and multi-tenant office properties across Canada and in select markets in the United States. H&R's Retail segment holds a portfolio of enclosed shopping centres, single tenant retail properties and multi-tenant retail plazas throughout Canada as well as 16 automotive-tenanted retail properties and one multi-tenant retail property in the United States. In addition, the Retail segment also holds a 33.6% interest in Echo Realty LP ("ECHO"), a privately held real estate and development company which focuses on developing and owning a core portfolio of grocery-anchored shopping centres in the United States. H&R's Industrial segment holds a portfolio of single tenant and multi-tenant industrial properties across Canada and three single tenant industrial properties in the United States. H&R's Residential segment operates as Lantower Residential, a wholly-owned subsidiary of H&R, and focuses on acquiring and developing residential rental properties in the United States. Management assesses the results of these operations separately.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE ("ESG")

As one of the largest REITs in Canada, H&R strives to lead by example within the industry and be a part of the ever-changing journey to a more sustainable future. With the current pandemic landscape, having an integrated and forward-thinking sustainability program is of utmost importance. Although H&R formally implemented its Sustainability Policy and established its Sustainability Committee in 2019, sustainability has always been part of H&R's culture in every facet of the REIT's business. The REIT has always viewed sustainability as its responsibility to its unitholders in terms of transparency, to its employees in terms of communication, collaboration and opportunity, to its tenants in terms of providing healthy working and living environments and to the greatest extent, to its communities in which the REIT's employees live and the REIT does business.

In furtherance of the foregoing, H&R is committed to, among other things, investing responsibly, monitoring its use of resources and associated emissions, reducing consumption and pollution, increasing energy efficiency and integrating sustainability into the REIT's business, including the REIT's decision-making processes.

Key programs and initiatives are outlined in the "Environmental, Social and Governance" section of the annual MD&A for the year ended December 31, 2020 as well as H&R's 2020 Annual Information Form, each of which were filed with the securities regulatory authorities in Canada and are available at www.sedar.com.

For H&R's Sustainability Policy and additional information about its Sustainability Committee and Report, visit H&R's website under Sustainability. The contents of the REIT's website, including the REIT's Sustainability Policy and Sustainability Report, are expressly not incorporated by reference into, and do not form part of, this MD&A.

SECTION II

FINANCIAL HIGHLIGHTS

(in thousands of Canadian dollars except per Unit amounts)	September 30, 2021	December 31, 2020	December 31, 2019
Total assets	\$13,123,260	\$13,355,444	\$14,483,342
Debt to total assets per the REIT's Financial Statements ⁽¹⁾	44.8%	47.7%	44.4%
Debt to total assets at the REIT's proportionate share ⁽¹⁾⁽²⁾	48.5%	51.1%	47.7%
Unitholders' equity	6,337,976	6,071,391	7,043,917
Units outstanding (in thousands of Units)	288,340	286,863	286,690
Unitholders' equity per Unit	\$21.98	\$21.16	\$24.57
NAV per Unit ⁽²⁾⁽³⁾	\$22.77	\$21.93	\$25.79
Unit price	\$15.63	\$13.29	\$21.10

	Three months ended September 30			Nine months ended September 30		
	2021	2020	% Change	2021	2020	% Change
Rentals from investment properties	\$268,792	\$271,612	(1.0%)	\$799,586	\$821,171	(2.6%)
Property operating income	182,168	175,771	3.6%	491,741	480,050	2.4%
Same-Asset property operating income (cash basis) ⁽²⁾	177,431	174,431	1.7%	509,798	532,117	(4.2%)
Net income from equity accounted investments	23,532	9,195	155.9%	36,351	27,711	31.2%
Fair value adjustment on real estate assets	(46,228)	93,000	(149.7%)	25,989	(1,265,918)	102.1%
Net income (loss)	135,320	247,849	(45.4%)	389,712	(736,203)	152.9%
FFO ⁽²⁾	121,360	124,522	(2.5%)	356,793	375,698	(5.0%)
AFFO ⁽²⁾	102,150	107,437	(4.9%)	289,598	316,531	(8.5%)
Weighted average number of basic Units for FFO ⁽²⁾	301,775	301,745	0.0%	301,770	301,667	0.0%
FFO per basic Unit ⁽²⁾	\$0.40	\$0.41	(2.4%)	\$1.18	\$1.25	(5.6%)
AFFO per basic Unit ⁽²⁾	\$0.34	\$0.36	(5.6%)	\$0.96	\$1.05	(8.6%)
Distributions per Unit	\$0.17	\$0.17	-%	\$0.52	\$0.75	(30.7%)
Payout ratio as a % of FFO ⁽²⁾	42.5%	41.5%	1.0%	44.1%	60.0%	(15.9%)
Payout ratio as a % of AFFO ⁽²⁾	50.0%	47.2%	2.8%	54.2%	71.4%	(17.3%)

⁽¹⁾ Debt includes mortgages payable, debentures payable, unsecured term loans and lines of credit.

⁽²⁾ These are non-GAAP measures. Refer to the "Non-GAAP Financial Measures" section of this MD&A.

⁽³⁾ Refer to page 22 for a detailed calculation of NAV per Unit.

The fair value adjustment on real estate assets is further discussed on page 30 of this MD&A. Net income (loss) is reconciled to FFO and AFFO on page 32 of this MD&A.

KEY PERFORMANCE DRIVERS

The following table is presented at the REIT's proportionate share and includes investment properties classified as assets held for sale:

OPERATIONS		Office	Retail	Industrial	Residential	Total
<i>Occupancy as at September 30</i>	2021	99.5%	90.5%	96.4%	95.6%	95.1%
	2020	99.6%	91.5%	97.5%	88.6%	94.5%
<i>Occupancy – Same-Asset as at September 30⁽¹⁾</i>	2021	99.5%	91.8%	97.4%	96.2%	95.9%
	2020	99.6%	91.6%	98.4%	88.6%	94.6%
<i>Average contractual rent per sq.ft. for the nine months ended September 30-Canadian properties⁽²⁾</i>	2021	\$27.13	\$20.97	\$7.14	N/A	\$19.08
	2020	\$26.23	\$20.87	\$7.01	N/A	\$18.42
<i>Average contractual rent per sq.ft. for the nine months ended September 30-U.S. properties (USD)⁽²⁾⁽³⁾</i>	2021	\$36.04	\$19.20	\$4.11	\$23.30	\$22.92
	2020	\$32.85	\$19.02	\$4.06	\$20.13	\$20.98
<i>Average remaining term to maturity of leases as at September 30 (in years)</i>	2021	11.8	6.6	5.9	N/A	9.2
	2020	11.7	6.4	6.4	N/A	9.2
<i>Average remaining term to maturity of mortgages payable as at September 30 (in years)</i>	2021	1.5	3.6	4.5	6.7	4.3
	2020	3.0	3.8	5.4	7.8	5.2

(1) Same-Asset refers to those properties owned by H&R for the 21-month period ended September 30, 2021.

(2) Excludes properties sold in their respective year.

(3) Excludes the office component of River Landing Commercial which is currently in lease-up.

TRANSFORMATIONAL STRATEGIC PLAN

On October 27, 2021, H&R announced its transformational strategic repositioning plan to create a simplified, growth-oriented company focusing on multi-residential and industrial properties to surface significant value for unitholders. H&R's target is to be a leading owner, operator and developer of multi-residential and industrial properties, creating value through redevelopment and greenfield development in prime locations within Toronto, Montreal, Vancouver, and high growth U.S. sunbelt and gateway cities. H&R will fund this growth through dispositions, synchronizing asset sales with capital requirement.

Execution Highlights

- **Sale of Bow and Bell Office Campus:** previously announced sale of the Bow and Bell office Campus significantly reduced Calgary office exposure, enhanced tenant diversification, and created the liquidity and strengthened balance sheet to enable the next steps.
- **Primaris REIT Spinout:** previously announced proposed tax-free spin-off (the "Spin-Off") of the REIT's Primaris properties including all of H&R's enclosed malls into a new, completely independent, stand-alone, publicly traded REIT ("Primaris").
- **Exit Retail and Office:** previously announced Disposition plan (the "Strategic Dispositions") of H&R's remaining retail properties including its investment in ECHO Realty, and all office properties other than those with significant near-term future redevelopment potential. These Strategic Dispositions are expected to generate proceeds of approximately \$3.4 billion over the next five years.
- **Focus on Multi-Residential and Industrial:** synchronize Strategic Disposition proceeds to fund greenfield development and office redevelopment into class A multi-residential and industrial properties.

Benefits of the transformational strategic repositioning are expected to include

- Greater concentration to higher growth multi-residential and industrial assets, with reduced exposure to retail and office properties.
- Enhanced major market presence in the Greater Toronto Area, high-growth U.S. sunbelt and gateway cities and immediate reduction of Alberta exposure to 7% of investment properties post Spin-Off.
- Increasing exposure to H&R's significant 12,700 class A multi-residential and industrial development pipeline to drive growth.
- Improved proforma balance sheet enhances financial flexibility to execute on growth while maintaining H&R's current investment grade credit rating.

- Upon completion of the Spin-Off, the combined annual distributions of H&R REIT and Primaris are anticipated to equal \$0.72, up 4.3% from the current \$0.69 per H&R unit. H&R is anticipated to distribute \$0.52 per annum while Primaris is anticipated to distribute \$0.20 per Primaris unit (assuming that one Primaris unit is issued for every H&R unit in the Spin-Off).

Further details are included in H&R's material change report filed on November 5, 2021 and investor presentation which can be found at www.hr-reit.com.

The Bow and Bell Campus Sale

On August 3, 2021, H&R announced it had entered into agreements to sell a 100% ownership interest in the land and building of the 2.0 million square foot Bow office property ("the Bow") in Calgary, AB and an 85% effective interest in the net rent payable under the Ovintiv Inc. ("Ovintiv") lease through expiry in May 2038. In addition, H&R also entered into an agreement to sell a 100% ownership interest in the 1.1 million square foot Bell office campus ("Bell Campus") located in Mississauga, ON. Total gross proceeds from these dispositions were approximately \$1.47 billion. The closing of these transactions ("the Bow and Bell Transaction") occurred on October 7, 2021. The Bow's property operating income for Q3 2021 was \$25.1 million. The Bell Campus property operating income for Q3 2021 was \$8.6 million.

H&R effectively retains a 15% interest in the net rent payable under the Ovintiv lease to the expiry of the lease in May 2038, and will continue to manage the Bow and earn management fees. The retained interest in the cash flow from the Ovintiv lease and management fees total approximately \$18 million annually. H&R will also continue to manage the Bell Campus for the remainder of the term of the existing Bell Campus leases, earning management fees of approximately \$1.6 million annually.

The sale includes an option in favour of H&R to repurchase 100% ownership of the land and building of the Bow at expiry of the Ovintiv lease in May 2038 for approximately \$735 million (\$368 per sq.ft.), substantially below the current sale proceeds of \$1.031 billion (\$515 per sq.ft.). This option provides H&R the ability to capture potential upside in the Calgary office market over an extended time frame (of approximately 17 years).

As part of the Bow and Bell Transaction, in October 2021, H&R redeemed its Bow Centre Street Limited Partnership Series B and Series C Secured Bonds secured by the Bow for a combined redemption amount of \$524 million, inclusive of pre-payment penalties. H&R has also repaid \$25 million of mortgages secured by the Bell Campus, inclusive of pre-payment penalties, while another \$97 million of associated mortgage debt was assumed by the buyer. Combined proceeds after the above debt repayments, mortgage assumption and transaction costs amounted to approximately \$800 million. These proceeds were used to be repay lines of credit and the mortgage secured against Two Gotham Centre, Long Island City, NY totalling \$419.0 million. The remaining proceeds were used to redeem the \$325.0 million principal amount outstanding 2.923% Series L Senior Debentures of the REIT in November 2021.

Spin-Off of Primaris

On October 27, 2021, H&R announced its intention to spin-off its enclosed mall portfolio and together with Healthcare of Ontario Pension Plan ("HOOPP") create Primaris. Primaris' size, scale, portfolio composition, and capital structure were designed to allow Primaris to grow and thrive in the new retail landscape. Primaris will own interests in 35 shopping centres with an appraised value of approximately \$3.2 billion encompassing 11.4 million square feet of gross leasable area ("GLA") at Primaris' share. H&R will contribute 27 properties with an appraised value of approximately \$2.4 billion and HOOPP will contribute eight properties with an appraised value of approximately \$0.8 billion. H&R's secured debt will be reduced by approximately \$579 million in respect of the mortgages to be assumed by Primaris.

Primaris will have substantial scale, a differentiated low leverage financial model and a full service, vertically integrated management platform. Primaris' board of trustees and management will be independent with no overlap with H&R's board of trustees and management, and will operate as a distinct and separate publicly-traded entity upon completion of the Spin-Off. Immediately following the Spin-Off, H&R unitholders will directly own approximately 74% of Primaris units outstanding, and HOOPP will own approximately 26% of Primaris units outstanding.

Included in property operating income for the three months ended September 30, 2021 was \$35.2 million relating to the 27 properties being contributed by H&R to Primaris.

H&R has applied to the TSX for the listing of Primaris units on the TSX with the ticker PMZ.UN, following the expected closing in late December 2021 or early 2022. The listing will be subject to the TSX's customary listing approval requirements.

Further details on the Spin-Off of Primaris can be found in H&R's management information circular dated November 5, 2021 relating to the unitholder meeting to be held on December 13, 2021 to consider the plan of arrangement giving effect to the Spin-Off which circular is available at www.hr-reit.com and www.sedar.com.

SUMMARY OF SIGNIFICANT Q3 2021 ACTIVITYDevelopment Activity

H&R's active developments in Canada include two industrial properties, totalling 182,889 square feet at H&R's industrial business park in Caledon, ON with a total development budget of \$30.7 million. As at September 30, 2021, \$14.9 million has been spent on properties under development with \$15.8 million of budgeted costs remaining to be spent.

H&R's active developments in the United States includes three residential developments with a total budget of U.S. \$127.1 million. As at September 30, 2021, U.S. \$116.6 million had been spent on properties under development with U.S. \$10.5 million of budgeted costs remaining to be spent. The REIT has U.S. \$14.1 million available to be funded through secured construction facilities, in each case at the REIT's ownership interest. These three residential developments will produce 299 rental units at the REIT's ownership interest.

In September 2021, H&R acquired 3.7 acres of land in Dallas, TX for U.S. \$6.3 million, which is expected to be developed into 300 residential rental units. The site is located within CityLine, a mixed-used development in the suburb of Richardson, TX which spans 186 acres and is anchored by the regional headquarters of State Farm Insurance.

In September 2021, H&R sold its 33.3% non-managing interest in Esterra Park, a 263 residential rental unit development in Seattle, WA for approximately U.S. \$43.8 million and recorded a gain on sale of U.S. \$8.7 million at the REIT's ownership interest. The return on equity invested amounted to approximately 81.7%.

For a list of H&R's current development projects, refer to pages 14 and 15 of this MD&A.

Properties in Lease-up

Property	Q3 2021 Property operating income (cash basis) (in millions)	Annualized Q3 2021 Property operating income (cash basis) (in millions)	Expected Stabilized Property operating income (cash basis) (in millions)	Expected Increase in Property operating income (cash basis) (in millions)
River Landing, Miami, FL	U.S. \$3.4	U.S. \$13.6	U.S. \$24.8	U.S. \$11.2
Jackson Park, Long Island City, NY*	U.S. \$1.1	U.S. \$4.4	U.S. \$32.0	U.S. \$27.6

*At H&R's Ownership interest.

River Landing:

River Landing is an urban in-fill mixed use property site in Miami, FL which achieved final completion in Q2 2021. River Landing includes approximately 341,000 square feet of retail space, approximately 149,000 square feet of office space and 528 residential rental units. It is adjacent to the Health District with approximately 1,000 feet of waterfront on the Miami River, two miles from downtown Miami.

As at September 30, 2021, residential occupancy was 86.6% and committed occupancy as at November 3, 2021 was 94.7% with 500 of 528 residential units leased, exceeding management's expectations on leasing velocity.

As at September 30, 2021, retail occupancy was 78.6% and committed occupancy for retail space as at November 3, 2021 was 90.0% with the remaining retail lease-up expected to occur during Q4 2021 and the first half of 2022. During Q3 2021, the REIT signed a lease with the Public Health Trust of Miami Dade County to occupy 43,351 square feet of office space, bringing committed office occupancy to approximately 64.0% as of November 3, 2021. The REIT is continuing negotiations with multiple parties on the remaining office space.

Jackson Park:

Jackson Park in Long Island City, NY was negatively impacted by COVID-19 with higher vacancy and lower than average lease renewals. Beginning in June 2021, Jackson Park began to see a significant increase in the number of leases signed and occupancy increased from 61.6% as at June 30, 2021 to 97.5% as at September 30, 2021. As a result of the significant leasing completed, H&R incurred significant up-front leasing costs which has negatively impacted Jackson Park's property operating income in Q3 2021.

Office

In July 2021, H&R sold a 54,100 square foot single-tenanted property in Markham, ON for approximately \$13.1 million.

Same-Asset property operating income (cash basis) from office properties increased by 1.2% for the three months ended September 30, 2021 compared to the respective 2020 period, primarily due to contractual rental escalations. Same-Asset property operating income (cash basis) from office properties increased by 12.9% from Q2 2021 to Q3 2021, primarily due to Hess Corporation's ("Hess") free rent period ending in June 2021. Hess received a seven-month free rent period (which commenced in December 2020) as part of a lease extension and amending agreement completed in November 2020 for its premises in Houston, TX, the ("Hess Lease Amendment") under which Hess agreed to extend the term of its lease on approximately two-thirds of the building for an additional term of 10 years beyond its current expiry of June 30, 2026.

Property operating income (cash basis) from the Bow for the three months ended September 30, 2021 was \$24.8 million. Property operating income (cash basis) from the Bell Campus for the three months ended September 30, 2021 was \$8.3 million.

Industrial

In July 2021, H&R sold its 50% ownership interest in a portfolio of nine single tenanted cold storage properties located across Canada for \$117.5 million. The weighted average overall capitalization rate for this portfolio disposition was approximately 4.0%.

Same-Asset property operating income (cash basis) from industrial properties decreased by 0.8% for the three months ended September 30, 2021 compared to the respective 2020 period, primarily due to the decrease in same-asset occupancy.

Residential

In Q4 2020, the Exchange at Bayfront (Phase 1 of the Hercules Project), a 54 residential rental unit development (at H&R's ownership interest) in Hercules, CA was substantially completed. In September 2021, the REIT sold its 31.7% non-managing interest for approximately U.S. \$35.9 million. H&R's total cost to build this property was approximately U.S. \$25.8 million at the REIT's ownership interest. H&R recorded a gain on sale of U.S. \$8.0 million and had previously recorded a \$2.1 million fair value adjustment when the development was completed. The return on equity invested amounted to approximately 69.3%.

Same-Asset property operating income (cash basis) from residential properties in U.S. dollars decreased by 4.0% for the three months ended September 30, 2021 compared to the respective 2020 period, primarily due to Jackson Park in New York which has been temporarily negatively impacted by COVID-19, and is further discussed above. Excluding Jackson Park, Same-Asset property operating income (cash basis) from residential properties in U.S. dollars increased by 12.3% for the three months ended September 30, 2021 compared to the respective 2020 period, primarily due to an increase in rental revenue.

Retail

Same-Asset property operating income (cash basis) from retail properties increased by 8.6% for the three months ended September 30, 2021 compared to the respective 2020 period, primarily due to higher bad debt expenses recorded during the onset of COVID-19 in 2020. Included in same-asset property operating income (cash-basis) for the three months ended September 30, 2021 was \$33.3 million relating to the 27 properties being contributed by H&R to Primaris.

Funds from Operations and Adjusted Funds from Operations

FFO per Unit in Q3 2021 was \$0.40 compared to \$0.38 in Q2 2021 and \$0.41 in Q3 2020. AFFO per Unit was \$0.34 in Q3 2021 compared to \$0.30 in Q2 2021 and \$0.36 in Q3 2020. Distributions paid as a percentage of AFFO was 50.0% in Q3 2021, resulting in significant retained cash flow of approximately \$51.0 million. Refer to the "Funds From Operations and Adjusted Funds From Operations" section of this MD&A for a reconciliation of net income (loss) to FFO and AFFO.

Debt Highlights

As at September 30, 2021, debt to total assets was 44.8% compared to 46.3% as at June 30, 2021 and 47.7% as at December 31, 2020. The weighted average interest rate of H&R's debt as at September 30, 2021 was 3.5% with an average term to maturity of 3.2 years.

Liquidity

As at September 30, 2021, H&R had \$1.1 billion available under its unused lines of credit, an unencumbered property pool of approximately \$4.3 billion and cash on hand of \$52.4 million.

SECTION III

FINANCIAL POSITION

The following foreign exchange rates have been used in the statement of financial position when converting U.S. dollars to Canadian dollars except where otherwise noted:

	September 30, 2021	December 31, 2020
For each U.S. \$1.00	\$1.27 CAD	\$1.27 CAD

(in thousands of Canadian dollars)	September 30, 2021	December 31, 2020
Assets		
Real estate assets		
Investment properties	\$10,859,284	\$11,149,130
Properties under development	455,459	449,849
	11,314,743	11,598,979
Equity accounted investments	898,173	955,468
Assets classified as held for sale	525,000	219,050
Other assets	332,980	519,088
Cash and cash equivalents	52,364	62,859
	\$13,123,260	\$13,355,444
Liabilities and Unitholders' Equity		
Liabilities		
Debt	\$5,776,328	\$6,368,316
Exchangeable units	209,990	197,796
Deferred tax liability	324,880	348,755
Accounts payable and accrued liabilities	377,351	369,186
Liabilities classified as held for sale	96,735	-
	6,785,284	7,284,053
Unitholders' equity	6,337,976	6,071,391
	\$13,123,260	\$13,355,444

ASSETS**Real Estate Assets:**

Change in Investment Properties (in thousands of Canadian dollars)	REIT's Financial Statements	Plus: equity accounted investments	REIT's proportionate share⁽¹⁾
Opening balance, January 1, 2021	\$11,149,130	\$1,859,381	\$13,008,511
Acquisitions, including transaction costs	18	489	507
Dispositions	(154,850)	(35,121)	(189,971)
Operating capital:			
Capital expenditures	28,515	2,281	30,796
Leasing expenses and tenant inducements	12,128	741	12,869
Redevelopment (including capitalized interest)	67,598	-	67,598
Jackson Park Brownfield Cleanup Program Tax Credit	-	(39,203)	(39,203)
Amortization of tenant inducements and straight-lining of contractual rents	20,555	(491)	20,064
Transfer of properties under development that have reached substantial completion to investment properties	251,535	9,582	261,117
Transfer of investment property to properties under development	-	(182)	(182)
Transfer of investment properties to assets classified as held for sale	(525,000)	-	(525,000)
Change in right-of-use asset ⁽²⁾	-	(8,254)	(8,254)
Fair value adjustment on real estate assets	18,886	(3,304)	15,582
Change in foreign exchange	1,783	605	2,388
IFRIC 21-realty tax adjustment	(11,014)	(1,178)	(12,192)
Closing balance, September 30, 2021	\$10,859,284	\$1,785,346	\$12,644,630

(1) The REIT's proportionate share is a non-GAAP measure defined in the "Non-GAAP Financial Measures" section of this MD&A.

(2) At September 30, 2021, the right-of-use asset in a leasehold interest of \$31.9 million (included in equity accounted investments) was measured at an amount equal to the corresponding lease liability.

2021 Acquisitions:

H&R did not acquire any investment properties during the nine months ended September 30, 2021.

2020 Acquisitions: Property⁽¹⁾	Year Built	Segment	Date Acquired	Square Feet	Purchase Price (\$ Millions)	Ownership Interest Acquired
2001 Forbes St., Whitby, ON	1986	Industrial	Jan 29, 2020	93,330	\$6.6	50%
7575 Brewster Ave., Philadelphia, PA ⁽²⁾	1981	Industrial	Feb 14, 2020	81,148	15.4	49.5%
53 Yonge St., Toronto, ON	1913	Office	Nov 13, 2020	11,110	11.5	100%
Total				185,588	\$33.5	

(1) Square feet and purchase price are listed at H&R's ownership interest. U.S. acquisitions have been translated to Canadian dollars at the exchange rate as at the date acquired.

(2) H&R purchased the remaining 49.5% interest it did not previously own and now owns 100% of this property.

2021 Dispositions:

Property	Segment	Date Sold	Square Feet	Selling Price (\$ Millions) ⁽¹⁾	Ownership Interest Sold
9050 W. Washington Blvd., Culver City, CA ⁽¹⁾⁽²⁾	Office	Jan 25, 2021	172,039	\$209.6	100%
2 East Beaver Creek, Richmond Hill, ON ⁽²⁾⁽³⁾	Industrial	Mar 1, 2021	39,294	9.6	50%
550 McAllister Dr., Saint John, NB ⁽³⁾	Industrial	Jun 28, 2021	52,047	5.9	50%
1 Duck Pond Rd., Lakeside, NS ⁽³⁾	Industrial	Jun 28, 2021	52,988	4.2	50%
460 MacNaughton Ave., Moncton, NB ⁽³⁾	Industrial	Jun 28, 2021	38,152	4.2	50%
10 Old Placentia Rd., Mount Pearl, NL ⁽³⁾	Industrial	Jun 28, 2021	40,365	4.1	50%
611 Ferdinand Blvd., Dieppe, NB ⁽³⁾	Industrial	Jun 28, 2021	31,527	2.9	50%
190 Goodrich Dr., Kitchener, ON ⁽³⁾	Industrial	Jun 30, 2021	36,562	12.0	50%
131 McNabb St., Markham, ON	Office	Jul 21, 2021	54,100	13.1	100%
316 Aviva Park Dr., Vaughan, ON ⁽³⁾	Industrial	Jul 29, 2021	84,046	28.7	50%
1588 Cliveden Ave., Delta, BC ⁽³⁾	Industrial	Jul 29, 2021	43,694	25.8	50%
6100 Chemin de la Cote-de-Liesse Rd., Montreal, QC ⁽³⁾	Industrial	Jul 29, 2021	101,683	15.0	50%
19572-94 Ave., Surrey, BC ⁽³⁾	Industrial	Jul 29, 2021	39,240	12.0	50%
5555-78 Ave., Calgary, AB ⁽³⁾	Industrial	Jul 29, 2021	74,066	11.8	50%
590 Nash Road N., Hamilton, ON ⁽³⁾	Industrial	Jul 29, 2021	113,851	9.6	50%
20 Pettipas Dr., Dartmouth, NS ⁽³⁾	Industrial	Jul 29, 2021	69,273	6.6	50%
1035 Wilton Grove Rd., London, ON ⁽³⁾	Industrial	Jul 29, 2021	74,234	5.6	50%
96 Glencoe Dr., Mount Pearl, NL ⁽³⁾	Industrial	Jul 29, 2021	24,589	2.4	50%
Total			1,141,750	\$383.1	

⁽¹⁾ U.S. dispositions have been translated to Canadian dollars at the exchange rate as at the date sold.

⁽²⁾ Classified as held for sale as at December 31, 2020.

⁽³⁾ Square feet and selling price are based on the ownership interest disposed and H&R no longer holds any ownership interest in these assets.

2020 Dispositions:

Property	Segment	Date Sold	Square Feet	Selling Price (\$ Millions) ⁽¹⁾	Ownership Interest Sold
8401 Memorial Ln., Plano, TX ⁽²⁾	Residential	Jan 9, 2020	362,785	\$86.5	100%
12601 South Green Dr., Houston, TX ⁽²⁾	Residential	Jan 23, 2020	219,948	31.2	100%
Canada One Outlets, Niagara Falls, ON	Retail	Apr 1, 2020	164,365	10.2	100%
220 Chemin du Tremblay, Boucherville, QC ⁽³⁾	Industrial	Apr 30, 2020	363,983	17.4	50%
111 Clarence St., Port Colborne, ON	Retail	Aug 12, 2020	14,849	1.2	100%
Total			1,125,930	\$146.5	

⁽¹⁾ U.S. dispositions have been translated to Canadian dollars at the exchange rate as at the date sold.

⁽²⁾ These properties consisted of 398 and 268 residential rental units, respectively, both of which were classified as held for sale as at December 31, 2019.

⁽³⁾ Classified as held for sale as at December 31, 2019. Square feet and selling price are based on the ownership interest disposed and H&R no longer holds any ownership interest in this asset.

Investment Properties and Properties under Development by Segment and Region:

The following tables disclose the fair values of the investment properties and properties under development by operating segment and geographic location, excluding assets held for sale:

September 30, 2021							
Operating Segment (in millions of Canadian dollars)	REIT's Financial Statements			Equity Accounted Investments			REIT's Proportionate Share ⁽¹⁾
	Investment Properties	Properties Under Development	Sub Total	Investment Properties	Properties Under Development	Sub Total	
Office	\$4,355	\$9	\$4,364	\$ -	\$ -	\$ -	\$4,364
Retail	3,383	-	3,383	841	7	848	4,231
Industrial	1,097	111	1,208	14	20	34	1,242
Residential	2,024	336	2,360	930	163	1,093	3,453
Total	\$10,859	\$456	\$11,315	\$1,785	\$190	\$1,975	\$13,290

(1) The REIT's proportionate share is a non-GAAP measure defined in the "Non-GAAP Financial Measures" section of this MD&A.

September 30, 2021							
Geographic Location (in millions of Canadian dollars)	REIT's Financial Statements			Equity Accounted Investments			REIT's Proportionate Share ⁽¹⁾
	Investment Properties	Properties Under Development	Sub Total	Investment Properties	Properties Under Development	Sub Total	
Ontario	\$3,451	\$111	\$3,562	\$ -	\$20	\$20	\$3,582
Alberta	2,457	-	2,457	-	-	-	2,457
Other	1,129	9	1,138	-	-	-	1,138
Canada	7,037	120	7,157	-	20	20	7,177
United States	3,822	336	4,158	1,785	170	1,955	6,113
Total	\$10,859	\$456	\$11,315	\$1,785	\$190	\$1,975	\$13,290

(1) The REIT's proportionate share is a non-GAAP measure defined in the "Non-GAAP Financial Measures" section of this MD&A.

Capitalization Rates:

The capitalization rates disclosed below are reported by segment and geographic location at the REIT's proportionate share (excluding assets classified as held for sale) which differs from the REIT's Financial Statements.

September 30, 2021	Office	Retail	Industrial	Residential	Total
Canada	7.07%	6.39%	5.19%	-	6.51%
United States	5.92%	6.32%	6.80%	4.56%	5.30%

December 31, 2020	Office	Retail	Industrial	Residential	Total
Canada	6.65%	7.25%	5.20%	-	6.63%
United States	5.74%	6.52%	6.69%	4.60%	5.37%

Excluding the Bow and Bell Campus, which were both sold in October 2021, the Canadian office capitalization rate would have been 6.16% as at September 30, 2021, 53.7% of the remaining total value of the Canadian and U.S. office properties were externally appraised in Q3 2021.

Excluding the properties to be spun off into Primaris, the Canadian retail capitalization rate would have been 6.00% as at September 30, 2021.

Canadian Properties under Development:

As at September 30, 2021			At H&R's Ownership Interest				
(in thousands of Canadian dollars)	Ownership Interest	Number of Acres	Total Development Budget	Properties Under Development	Costs Remaining to Complete	Expected Yield on Cost	Expected Completion Date
Current Developments:							
34 Speirs Giffen Ave., Caledon, ON ⁽¹⁾	100.0%	4.9	\$16,342	\$7,852	\$8,490	7.0%	Q2 2022
140 Speirs Giffen Ave., Caledon, ON	100.0%	4.7	14,358	7,023	7,335	6.0%	Q2 2022
		9.6	30,700	14,875	15,825		
Future Developments:							
Industrial Lands (Remaining lands), Caledon, ON	100.0%	117.6	-	75,162	-		
7333 Mississauga Rd. N., Mississauga, ON ⁽²⁾	100.0%	15.4	-	21,221	-		
Slate Dr., Mississauga, ON ⁽³⁾	50.0%	12.3	-	20,002	-		
3791 Kingsway, Burnaby, BC ⁽⁴⁾	50.0%	0.3	-	8,417	-		
		145.6	-	124,802	-		
Total Developments:		155.2	\$30,700	\$139,677	\$15,825		

⁽¹⁾ In April 2021, H&R entered into a 10-year lease with an industrial tenant to occupy the entire property totalling 105,014 square feet.

⁽²⁾ Expected to be developed into two industrial buildings totalling approximately 329,000 square feet.

⁽³⁾ Expected to be developed into two industrial buildings totalling approximately 245,000 square feet at H&R's ownership interest.

⁽⁴⁾ Excess lands held for future-redevelopment. These lands are adjacent to the REIT's 3777 Kingsway office tower of which H&R also has a 50% ownership interest.

U.S. Properties under Development:

In January 2021, H&R acquired 12.4 acres of vacant land in Jersey City, NJ for U.S. \$162.0 million and H&R received approximately U.S. \$146.2 million for the repayment of the outstanding mortgage receivable secured by this land which bore interest at 10% per annum.

In January 2021, H&R acquired 4.2 acres of land in Dallas, TX for U.S. \$9.1 million, which is expected to be developed into 351 residential rental units. The site is located adjacent to US Hwy 75 with proximity to downtown Dallas and other major thoroughfares including I-635 and the Dallas North Tollway.

In March 2021, H&R sold an office property under development in Dallas, TX for U.S. \$1.2 million. Upon closing, the REIT issued a vendor take-back mortgage for U.S. \$1.0 million, maturing March 31, 2023, bearing interest at 4.0% for the first year and 5.0% for the second year.

In September 2021, H&R acquired 3.7 acres of land in Dallas, TX for U.S. \$6.3 million, which is expected to be developed into 300 residential rental units. The site is located within CityLine, a mixed-used development in the suburb of Richardson, TX which spans 186 acres and is anchored by the regional headquarters of State Farm Insurance.

In September 2021, H&R sold its 33.3% non-managing interest in Esterra Park, a 263 residential rental unit development in Seattle, WA for approximately U.S. \$43.8 million and recorded a gain on sale of U.S. \$8.7 million at the REIT's ownership interest. The return on equity invested amounted to approximately 81.7%.

As at September 30, 2021			At H&R's Ownership Interest					
(in thousands of U.S. dollars)	Ownership Interest	Number of Acres	Total Development Budget	Properties Under Development	Costs Remaining to Complete	Construction Financing Available	Expected Yield on Cost	Expected Completion Date
Current Developments:								
Shoreline, Long Beach, CA ⁽¹⁾	31.2%	0.3	\$71,097	\$63,547	\$7,550	\$7,753	6.2%	Q1 2022
Hercules Project (Phase 2), Hercules, CA ⁽²⁾	31.7%	0.9	31,633	29,211	2,422	4,682	6.0%	Q4 2021
The Pearl, Austin, TX ⁽³⁾	33.3%	1.7	24,398	23,836	562	1,659	6.2%	Q4 2021
		2.9	127,128	116,594	10,534	14,094		
Future Developments:								
Jersey City Lands, Jersey City, NJ	100.0%	12.4	-	164,789	-	-		
Other Remaining Future Developments ⁽⁴⁾		79.9	-	111,484	-	-		
		92.3	-	276,273	-	-		
Total Developments (excluding ECHO)		95.2	\$127,128	\$392,867	\$10,534	\$14,094		

⁽¹⁾ 35-storey residential tower consisting of 315 luxury residential rental units and 6,450 square feet of retail space at the 100% level.

⁽²⁾ Total project spans 36.2 acres. Construction commenced in March 2019 on Phase 2 of this project which will consist of 232 residential rental units at the 100% level. Future phases will be announced as further development information becomes available. Refer to page 16 of this MD&A for further information.

⁽³⁾ Residential development consisting of 383 residential rental units at the 100% level which is close to major technology employers including Apple, IBM, Oracle and Samsung as well as the University of Texas at Austin and downtown Austin.

⁽⁴⁾ Consists of eight separate parcels of land in the United States totalling 79.9 acres at H&R's ownership interest. H&R has a 31.7% interest in one of the parcels amounting to U.S. \$11.9 million at H&R's ownership interest. H&R is the sole owner of the remaining seven parcels.

Equity Accounted Investments:

(in thousands of Canadian dollars)	----- Associates-----		----- Joint Ventures -----							Total ⁽²⁾
	Jackson Park	ECHO	One U.S. Industrial Property	Hercules Project	The Pearl	Esterra Park	Shoreline	Slate	Other ⁽¹⁾	
Investment properties	\$929,654	\$841,262	\$14,430	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$1,785,346
Properties under development	-	6,303	-	52,181	30,272	-	80,704	20,001	-	189,461
Other assets	1,635	11,915	146	6	93	347	116	-	6	14,264
Cash and cash equivalents	13,288	12,306	1,374	569	72	642	1,682	885	158	30,976
Debt	(627,429)	(320,505)	-	(25,239)	(18,170)	-	(42,407)	-	-	(1,033,750)
Lease liability	-	(31,889)	-	-	-	-	-	-	-	(31,889)
Other liabilities	(10,869)	(35,438)	(222)	(3,183)	(1,530)	(263)	(3,438)	2	(1,294)	(56,235)
September 30, 2021	\$306,279	\$483,954	\$15,728	\$24,334	\$10,737	\$726	\$36,657	\$20,888	(\$1,130)	\$898,173
December 31, 2020	\$353,903	\$471,337	\$15,596	\$37,256	\$9,297	\$13,332	\$34,956	\$20,922	(\$1,131)	\$955,468

(1) Relates to equity accounted properties that have been sold.

(2) Each of these line items represent the REIT's proportionate share of equity accounted investments which are reconciled to the total equity accounted investments per the REIT's Financial Statements. This is a non-GAAP measure defined in the "Non-GAAP Financial Measures" section of this MD&A.

Jackson Park

H&R owns a 50% interest in Jackson Park, an 1,871 luxury residential rental unit development in Long Island City, NY.

ECHO

H&R owns a 33.6% interest in ECHO, a privately held real estate and development company which focuses on developing and owning a core portfolio of grocery anchored shopping centres, primarily in Pennsylvania and Ohio. ECHO reports its financial results to H&R one month in arrears. ECHO's financial information has been disclosed as at August 31, 2021 and November 30, 2020, respectively.

As at August 31, 2021, H&R's interest in ECHO consists of 236 investment properties totalling approximately 2.8 million square feet and six properties under development. Giant Eagle, Inc., a supermarket chain in the United States, is ECHO's largest tenant with 195 locations encompassing approximately 1.6 million square feet at H&R's ownership interest with an average lease term to maturity of 10.1 years. Giant Eagle represents approximately 57.0% of revenue earned by ECHO.

U.S. Industrial Properties

As at September 30, 2021, H&R owns a 50.5% interest in one industrial property through a joint venture with its partners, which is located in the United States (December 31, 2020 - one property located in the United States).

In February 2020, H&R purchased the remaining 49.5% interest in 7575 Brewster Ave., Philadelphia, PA for \$15.4 million. As H&R now owns 100% of this property, it is now consolidated in the REIT's Financial Statements. In August 2020, H&R sold its 50.5% interest in 200 Rock Run Rd., Fairless Hills, PA totalling 54,654 square feet for \$4.2 million.

Hercules Project

H&R owns a 31.7% non-managing ownership interest in 36.2 acres of land located in Hercules, CA, adjacent to San Pablo Bay, northeast of San Francisco, for the future development of residential rental units. This waterfront, multi-phase, master-planned, in-fill mixed-use development surrounds a future intermodal transit centre, including train and ferry service, and is adjacent to an 11-acre future waterfront regional park. The initial investment to purchase the land was approximately U.S. \$10.0 million, at H&R's ownership interest. As at September 30, 2021, H&R's equity investment was approximately U.S. \$11.4 million.

In Q4 2020, the Exchange at Bayfront (Phase 1 of the Hercules Project), a 54 residential rental unit development (at H&R's ownership interest) in Hercules, CA was substantially completed. In September 2021, the REIT sold its 31.7% non-managing interest for approximately U.S. \$35.9 million. H&R's total cost to build this property was approximately U.S. \$25.8 million at the REIT's ownership interest. H&R recorded a gain on sale of U.S. \$8.0 million and had

previously recorded a \$2.1 million fair value adjustment when the development was completed. The return on equity invested amounted to approximately 69.3%.

Phase 2 of the Hercules Project, known as "The Grand at Bayfront", will consist of 232 residential rental units including a state-of-the-art fitness centre, bike shop, residents lounge and sporting club. It is situated on 2.8 acres of land and is located north/northeast of Phase 1. Construction commenced in March 2019. The total budget for Phase 2 is approximately U.S. \$31.6 million. Construction financing of approximately U.S. \$20.7 million was secured in March 2019, and as at September 30, 2021, U.S. \$16.0 million had been drawn and U.S. \$4.7 million was available to be drawn. All figures have been stated at H&R's ownership interest.

The remaining land parcels totalling 33.4 acres are secured against a U.S. \$3.9 million land loan at H&R's ownership interest. Future phases will be announced as further development information becomes available.

The Pearl

H&R owns a 33.3% non-managing ownership interest in approximately 5.0 acres of land in Austin, TX for the development of 383 residential rental units which will be known as "The Pearl". This residential development site is close to major technology employers including Apple, IBM, Oracle and Samsung, as well as the University of Texas at Austin and downtown Austin. Construction commenced in October 2018. As at September 30, 2021, H&R's equity investment was approximately U.S. \$8.3 million. The total budget for this project is approximately U.S. \$24.4 million. Construction financing of U.S. \$16.0 million was secured in October 2018, and as at September 30, 2021, U.S. \$14.3 million had been drawn and U.S. \$1.7 million was available to be drawn. All figures have been stated at H&R's ownership interest.

Esterra Park

In September 2021, H&R sold its 33.3% non-managing interest in Esterra Park, a 263 residential rental unit development in Seattle, WA for approximately U.S. \$43.8 million and recorded a gain on sale of U.S. \$8.7 million at the REIT's ownership interest. The return on equity invested amounted to approximately 81.7%.

Shoreline

H&R owns a 31.2% non-managing ownership interest in a residential development site which will consist of a 315 luxury residential rental unit tower with 6,450 square feet of retail space. Located in Long Beach, CA, "Shoreline Gateway" will become the tallest residential tower in Long Beach with 35 floors enjoying views overlooking the Pacific Ocean. Construction commenced in November 2018. As at September 30, 2021, H&R's equity investment was approximately U.S. \$28.9 million. The total budget for this project is approximately U.S. \$71.1 million. Construction financing of U.S. \$41.1 million was secured in December 2018, and as at September 30, 2021, U.S. \$33.4 million had been drawn, and U.S. \$7.7 million was available to be drawn. All figures have been stated at H&R's ownership interest.

Slate Drive

In November 2020, H&R acquired a 50% ownership interest in 24.6 acres of land in Mississauga, ON which is expected to be developed into two industrial buildings totalling approximately 245,000 square feet at H&R's ownership interest. The REIT's partner contributed the land valued at approximately \$36.9 million, and H&R contributed \$2.1 million with the balance of capital to be contributed as development costs are incurred.

Assets and Liabilities Classified as Held for Sale

As at September 30, 2021, H&R had three office properties with a total fair value of \$525.0 million and liabilities of \$96.7 million classified as held for sale. As at December 31, 2020, H&R had one U.S. office property and a 50% ownership interest in one industrial property with an aggregate fair value of \$219.1 million classified as held for sale.

Other Assets

(in thousands of Canadian dollars)	September 30, 2021	December 31, 2020
Mortgages receivable	\$223,444	\$425,486
Prepaid expenses and sundry assets	74,435	63,058
Accounts receivable - net of provision for expected credit loss of \$12,017 (2020 - \$15,135)	13,214	19,618
Restricted cash	16,276	7,732
Derivative instruments	5,611	3,194
	\$332,980	\$519,088

Mortgages receivable decreased by \$202.1 million from approximately \$425.5 million as at December 31, 2020 to approximately \$223.4 million as at September 30, 2021, primarily due to the exercising of H&R's option to acquire 12.4 acres of vacant land in Jersey City, NJ in January 2021, resulting in the repayment of a U.S. \$146.2 million mortgage receivable of which U.S. \$140.1 million was outstanding as at December 31, 2020.

Accounts receivable decreased by \$6.4 million from approximately \$19.6 million as at December 31, 2020 to approximately \$13.2 million as at September 30, 2021, primarily due to lower COVID-19 related tenant receivables from the retail segment as a result of the economy re-opening and improving as a result of decreased COVID-19 cases and increased vaccination rates. As at September 30, 2021, accounts receivable amounted to 1.2% of annual rentals from investment properties compared to 1.8% as at December 31, 2020. Refer to page 25 of this MD&A for further discussion on H&R's bad debt expense.

Restricted cash increased by \$8.6 million from approximately \$7.7 million as at December 31, 2020 to approximately \$16.3 million as at September 30, 2021, primarily due to an increase of \$6.3 million relating to contractual mortgage interest for the bonds secured by the Bow which were repaid, including accrued mortgage interest in October 2021.

Refer to the "Derivative Instruments" section of this MD&A for further information on H&R's derivative instruments.

LIABILITIES AND UNITHOLDERS' EQUITY

	September 30, 2021	December 31, 2020
Debt to total assets per the REIT's Financial Statements ⁽¹⁾	44.8%	47.7%
Debt to total assets at the REIT's proportionate share ⁽¹⁾⁽²⁾	48.5%	51.1%
Unencumbered assets ⁽³⁾ (in thousands of Canadian dollars)	\$4,274,850	\$3,666,464
Unsecured debt ⁽³⁾ (in thousands of Canadian dollars)	\$2,372,886	\$2,470,914
Unencumbered asset to unsecured debt coverage ratio ⁽³⁾	1.80	1.48
Interest coverage ratio ⁽²⁾	2.93	3.12
Weighted average interest rate of debt ⁽¹⁾	3.5%	3.6%
Weighted average term to maturity of debt (in years) ⁽¹⁾	3.2	3.5
Weighted average interest rate of debt at the REIT's proportionate share ⁽¹⁾⁽²⁾	3.5%	3.6%
Weighted average term to maturity of debt (in years) at the REIT's proportionate share ⁽¹⁾⁽²⁾	3.7	4.0

⁽¹⁾ Debt includes mortgages payable, debentures payable, unsecured term loans and lines of credit.

⁽²⁾ These are non-GAAP measures. Refer to the "Non-GAAP Financial Measures" section of this MD&A.

⁽³⁾ Unencumbered assets are investment properties and properties under development without encumbrances for mortgages or lines of credit. Unsecured debt includes debentures payable, unsecured term loans and unsecured lines of credit.

Debt

H&R's debt consists of the following items:

(in thousands of Canadian dollars)	September 30, 2021	December 31, 2020
Mortgages payable	\$3,191,942	\$3,623,652
Debentures payable	1,869,197	1,568,817
Unsecured term loans	500,000	688,029
Lines of credit	215,189	487,818
	\$5,776,328	\$6,368,316

(in thousands of Canadian dollars)	Mortgages Payable	Debentures Payable	Unsecured Term Loans	Lines of Credit	Total
Opening balance, January 1, 2021	\$3,623,652	\$1,568,817	\$688,029	\$487,818	\$6,368,316
Scheduled amortization payments	(84,375)	-	-	-	(84,375)
Debt repayments and redemptions	(581,144)	-	(188,029)	(272,629)	(1,041,802)
New debt	327,478	298,622	-	-	626,100
Debt reclassified to liabilities held for sale	(96,735)	-	-	-	(96,735)
Effective interest rate accretion	3,196	1,758	-	-	4,954
Change in foreign exchange	(130)	-	-	-	(130)
Closing balance, September 30, 2021	\$3,191,942	\$1,869,197	\$500,000	\$215,189	\$5,776,328

<u>Mortgages Payable</u>	Periodic Amortized Principal (\$000's)	Principal on Maturity (\$000's)	Total Principal (\$000's)	% of Total Principal	Weighted Average Interest Rate on Maturity
Future Mortgage Principal Payments					
2021 ⁽¹⁾	\$21,720	\$778,353	\$800,073 ⁽²⁾	25.0	3.9%
2022	56,136	612,387	668,523	20.9	3.1%
2023	50,527	92,160	142,687	4.5	4.1%
2024	46,732	91,347	138,079	4.3	3.0%
2025	40,197	103,187	143,384	4.5	3.9%
2026	39,645	50,637	90,282	2.8	4.3%
Thereafter			1,220,929	38.0	
			3,203,957	100%	
Financing costs and mark-to-market adjustments arising on acquisitions ⁽³⁾			(12,015)		
Total balance outstanding as at September 30, 2021			\$3,191,942		

⁽¹⁾ For the balance of the year.

⁽²⁾ Subsequent to September 30, 2021, the REIT repaid one U.S. mortgage of approximately U.S. \$207.1 million and three mortgages in Canada upon the sale of properties for approximately \$517.8 million.

⁽³⁾ Mark-to-market adjustment represents the difference between the actual mortgages assumed on property acquisitions and the fair value of the mortgages at the date of purchase and is recognized in finance costs over the life of the applicable mortgage using the effective interest rate method. Financing costs are deducted from the REIT's mortgages payable balances and are recognized in finance costs over the life of the applicable mortgage.

The mortgages outstanding as at September 30, 2021 bear interest at a weighted average rate of 3.8% (December 31, 2020 - 4.0%) and mature between 2021 and 2032 (December 31, 2020 – mature between 2021 and 2032). The weighted average term to maturity of the REIT's mortgages is 3.4 years (December 31, 2020 - 4.0 years). For a further discussion of liquidity refer to the "Funding of Future Commitments" of this MD&A.

H&R REIT - MD&A - SEPTEMBER 30, 2021

					September 30, 2021	December 31, 2020
Debentures Payable						
(in thousands of Canadian Dollars)	Maturity	Contractual Interest Rate	Effective Interest Rate	Principal Amount	Carrying Value	Carrying Value
Senior Debentures						
Series L Senior Debentures	May 6, 2022	2.92%	3.11%	\$325,000	\$324,453	\$323,776
Series O Senior Debentures	January 23, 2023	3.42%	3.44%	250,000	249,587	249,360
Series N Senior Debentures	January 30, 2024	3.37%	3.45%	350,000	349,047	348,758
Series Q Senior Debentures	June 16, 2025	4.07%	4.19%	400,000	398,391	398,105
Series R Senior Debentures	June 2, 2026	2.91%	3.00%	250,000	248,969	248,818
Series S Senior Debentures	February 19, 2027	2.63%	2.72%	300,000	298,750	-
		3.27%	3.37%	\$1,875,000	\$1,869,197	\$1,568,817

In February 2021, H&R issued \$300.0 million principal amount of 2.633% Series S Senior Debentures maturing February 19, 2027.

In November 2021, H&R redeemed all of its \$325.0 million outstanding 2.923% Series L Senior Debentures originally maturing on May 6, 2022.

Unsecured Term Loans				Maturity Date	September 30, 2021	December 31, 2020
(in thousands of Canadian Dollars)						
H&R unsecured term loan #1 ⁽¹⁾				March 17, 2021	\$ -	\$188,029
H&R unsecured term loan #2 ⁽²⁾				March 7, 2024	250,000	250,000
H&R unsecured term loan #3 ⁽³⁾				January 6, 2026	250,000	250,000
					\$500,000	\$688,029

⁽¹⁾ The total facility drawn in Canadian and U.S. dollars was repaid in March 2021. The REIT had entered into an interest rate swap to fix the interest rate at 2.56% per annum on U.S. \$130.0 million of the U.S. dollar denominated borrowing of this facility, which settled in March 2021.

⁽²⁾ In November 2020, the interest rate swap was amended to fix the interest rate at 3.17% per annum and the maturity date was extended to May 7, 2030. Previously, the interest rate was fixed at 3.33% per annum with a maturity date of March 7, 2026.

⁽³⁾ The REIT entered into an interest rate swap to fix the interest rate at 3.91% per annum. The swap matures on January 6, 2026.

H&R REIT - MD&A - SEPTEMBER 30, 2021

Lines of Credit (in thousands of Canadian Dollars)	Maturity Date	Total Facility	Amount Drawn	Outstanding Letters of Credit	Available Balance
Revolving unsecured operating lines of credit:					
H&R revolving unsecured line of credit #1	April 17, 2022	\$300,000	\$ -	\$ -	\$300,000
H&R revolving unsecured line of credit #2	September 20, 2022	150,000	-	-	150,000
H&R revolving unsecured line of credit #3	January 31, 2023	200,000	-	-	200,000
H&R revolving unsecured line of credit #4	September 20, 2023	350,000	(3,689)	(1,955)	344,356
H&R revolving unsecured letter of credit facility		60,000	-	(20,329)	39,671
Sub-total		1,060,000	(3,689)	(22,284)	1,034,027
Revolving secured operating lines of credit⁽¹⁾					
H&R and CrestPSP revolving secured line of credit	April 30, 2022	25,000	(12,500)	(105)	12,395
Primaris revolving secured line of credit	December 31, 2021	300,000	(199,000)	-	101,000
Sub-total		325,000	(211,500)	(105)	113,395
September 30, 2021		\$1,385,000	(\$215,189)	(\$22,389)	\$1,147,422
December 31, 2020		\$1,622,500	(\$487,818)	(\$31,797)	\$1,102,885

⁽¹⁾ Secured by certain investment properties.

The lines of credit can be drawn in either Canadian or U.S. dollars and bear interest at a rate approximating the prime rate of a Canadian chartered bank.

Exchangeable Units

Certain of H&R's subsidiaries have exchangeable units outstanding which are puttable instruments where H&R has a contractual obligation to issue Units to participating vendors upon redemption. These puttable instruments are classified as a liability under IFRS and are measured at fair value through profit or loss.

At the end of each period the fair value is determined by using the quoted price of Units on the TSX as the exchangeable units are exchangeable into Units at the option of the holder. Holders of all exchangeable units are entitled to receive the economic equivalent of distributions on a per unit amount equal to a per Unit amount provided to holders of Units.

The following number of exchangeable units are issued and outstanding:	Number of Exchangeable Units	Quoted Price of Units	Amounts per the REIT's Financial Statements (\$'000's)
As at September 30, 2021	13,435,071	\$15.63	\$209,990
As at December 31, 2020	14,883,065	\$13.29	\$197,796

Deferred Tax Liability

H&R has certain subsidiaries in the United States that are subject to tax on their taxable income at a combined federal and state tax rate of approximately 23.8% in 2021 (2020 - 23.5%).

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities are presented below:

	September 30, 2021	December 31, 2020
(in millions of Canadian dollars)		
Deferred tax assets:		
Net operating losses	\$78.5	\$73.3
Accounts payable and accrued liabilities	0.5	0.7
Other assets	-	2.8
	79.0	76.8
Deferred liabilities:		
Investment properties	296.5	303.0
Equity accounted investments	107.4	122.6
	403.9	425.6
Deferred tax liability	(\$324.9)	(\$348.8)

The deferred tax liability relating to the investment properties is derived on the basis that the U.S. investment properties will be sold at their current fair value. The tax liability will only be realized upon an actual disposition of a property that is not subject to a Section 1031 property exchange. Deferred tax liability decreased by \$23.9 million from \$348.8 million as at December 31, 2020 to \$324.9 million as at September 30, 2021 primarily due to fair value adjustments on real estate assets.

Unitholders' Equity

Unitholders' equity increased by \$266.6 million from approximately \$6.1 billion as at December 31, 2020 to approximately \$6.3 billion as at September 30, 2021. The increase is primarily due to net income, partially offset by distributions paid to unitholders.

	September 30, 2021	December 31, 2020
Unitholders' Equity per Unit and NAV per Unit		
Unitholders' equity	\$6,337,976	\$6,071,391
Exchangeable units	209,990	197,796
Deferred tax liability	324,880	348,755
Total	\$6,872,846	\$6,617,942
Units outstanding (in thousands of Units)	288,340	286,863
Exchangeable units outstanding (in thousands of Units)	13,435	14,883
Total (in thousands of Units)	301,775	301,746
Unitholders' equity per Unit ⁽¹⁾	\$21.98	\$21.16
NAV per Unit ⁽²⁾	\$22.77	\$21.93
Unit Price	\$15.63	\$13.29

⁽¹⁾ Unitholders' equity per Unit is calculated by dividing unitholders' equity by Units outstanding.

⁽²⁾ This is a Non-GAAP measure. Refer to the "Non-GAAP Financial Measures" section of this MD&A.

RESULTS OF OPERATIONS

The following foreign exchange rates have been used in the results of operations when converting U.S. dollars to Canadian dollars except where otherwise noted:

	Three months ended September 30		Nine months ended September 30	
	2021	2020	2021	2020
For each U.S. \$1.00	\$1.25 CAD	\$1.33 CAD	\$1.25 CAD	\$1.35 CAD

	Three months ended September 30		Nine months ended September 30	
(in thousands of Canadian dollars)	2021	2020	2021	2020
Property operating income:				
Rentals from investment properties	\$268,792	\$271,612	\$799,586	\$821,171
Property operating costs	(86,624)	(95,841)	(307,845)	(341,121)
	182,168	175,771	491,741	480,050
Net income from equity accounted investments	23,532	9,195	36,351	27,711
Finance costs - operations	(56,449)	(56,894)	(174,956)	(171,994)
Finance income	4,008	8,914	14,215	26,268
Trust expenses	(4,122)	(4,884)	(23,156)	(4,357)
Fair value adjustment on financial instruments	8,819	1,721	(6,945)	127,058
Fair value adjustment on real estate assets	(46,228)	93,000	25,989	(1,265,918)
Gain (loss) on sale of real estate assets, net of related costs	(467)	20	3,765	(2,167)
Net income (loss) before income taxes	111,261	226,843	367,004	(783,349)
Income tax recovery	24,059	21,006	22,708	47,146
Net income (loss)	135,320	247,849	389,712	(736,203)
Other comprehensive income (loss):				
Items that are or may be reclassified subsequently to net income (loss)	82,747	(70,610)	1,421	59,645
Total comprehensive income (loss) attributable to unitholders	\$218,067	\$177,239	\$391,133	(\$676,558)

Property operating income increased by \$6.4 million and \$11.7 million, respectively, for the three and nine months ended September 30, 2021 compared to the respective 2020 periods, primarily due to higher bad debt expenses recorded during the onset of COVID-19 in 2020. This increase was partially offset by three office assets sold in 2021.

Net income (loss) before income taxes changed by approximately (\$115.6 million) and \$1.2 billion, respectively, for the three and nine months ended September 30, 2021 compared to the respective 2020 periods primarily due to fair value adjustments on real estate assets. Included in the nine months ended September 30, 2020 were negative fair value adjustments taken in Q1 2020 during the onset of COVID-19 as a result of challenging conditions in the retail landscape and energy sector volatility affecting office property market fundamentals in those markets.

PROPERTY OPERATING INCOME

Property operating income consists of rentals from investment properties less property operating costs. Management believes that property operating income is a useful measure for investors in assessing the performance of H&R's properties before financing costs and other sources of income and expenditures which are not directly related to the day-to-day operations of a property. Same-Asset property operating income (cash basis) adjusts property operating income (including property operating income from equity accounted investments on a proportionately consolidated basis) to exclude straight-lining of contractual rent and realty taxes accounted for under IFRIC 21. "Same-Asset" refers to those properties owned by H&R for the entire 21-month period ended September 30, 2021. It excludes acquisitions, business combinations, dispositions, transfers of properties under development to investment properties and transfers from investment properties to properties under development during the 21-month period ended September 30, 2021 (collectively, "Transactions"). Management believes that this measure is useful for investors as it adjusts property operating income (including property operating income from equity accounted investments on a proportionately consolidated basis) for non-cash items which allows investors to better understand period-over-period changes due to occupancy, rental rates, realty taxes and operating costs, before evaluating the changes attributable to Transactions. Furthermore, it is also used as a key input in determining the value of investment properties.

(in thousands of Canadian dollars)	Three months ended September 30			Nine months ended September 30		
	2021	2020	Change	2021	2020	Change
Rentals	\$268,792	\$271,612	(\$2,820)	\$799,586	\$821,171	(\$21,585)
Property operating costs (excluding bad debt expense)	(86,508)	(83,237)	(3,271)	(305,491)	(304,648)	(843)
Property operating income (excluding bad debt expense)	182,284	188,375	(6,091)	494,095	516,523	(22,428)
Bad debt expense	(116)	(12,604)	12,488	(2,354)	(36,473)	34,119
Property operating income	182,168	175,771	6,397	491,741	480,050	11,691
Adjusted for:						
Proportionate share of property operating income from equity accounted investments ⁽¹⁾	16,154	20,016	(3,862)	48,126	66,322	(18,196)
Straight-lining of contractual rent at the REIT's proportionate share ⁽¹⁾	(2,139)	(2,912)	773	(22,607)	(6,001)	(16,606)
Realty taxes in accordance with IFRIC 21 at the REIT's proportionate share ⁽¹⁾⁽²⁾	(11,777)	(12,367)	590	12,192	12,229	(37)
Property operating income (cash basis) from Transactions at the REIT's proportionate share ⁽¹⁾	(6,975)	(6,077)	(898)	(19,654)	(20,483)	829
Same-Asset property operating income (cash basis) ⁽³⁾	\$177,431	\$174,431	\$3,000	\$509,798	\$532,117	(\$22,319)

⁽¹⁾ The REIT's proportionate share is a non-GAAP measure defined in the "Non-GAAP Financial Measures" section of this MD&A.

⁽²⁾ The allocation of realty taxes (in thousands of Canadian dollars) in accordance with IFRIC 21 at the REIT's proportionate share by operating segment for the nine months ended September 30, 2021 is as follows: (i) Office: \$2,868; (ii) Retail: \$2,033; (iii) Industrial: \$111; and (iv) Residential: \$7,180.

⁽³⁾ Same-Asset property operating income (cash basis) is a non-GAAP measure defined in the "Non-GAAP Financial Measures" section of this MD&A.

Property operating income increased by \$6.4 million and \$11.7 million, respectively, for the three and nine months ended September 30, 2021 compared to the respective 2020 periods, primarily due to higher bad debt expenses recorded during the onset of COVID-19 in 2020. This increase was partially offset by three office assets sold in 2021.

Property operating income from equity accounted investments decreased by \$3.9 million and \$18.2 million, respectively, for the three and nine months ended September 30, 2021 compared to the respective 2020 periods, primarily due to Jackson Park in New York which has been temporarily negatively impacted by COVID-19, and is further discussed on page 8 of this MD&A.

Bad Debt Expense

Bad debt expense is classified as an expense and is grouped together with other expenses in property operating costs. The following tables disclose H&R's bad debt expense including the impact of COVID-19.

Bad Debt Expense (in thousands of Canadian dollars)	Three months ended September 30			Nine months ended September 30		
	2021	2020	Change	2021	2020	Change
Operating Segment:						
Office	\$364	\$168	\$196	\$742	\$627	\$115
Retail	(316)	12,809	(13,125)	684	35,721	(35,037)
Industrial	-	-	-	-	52	(52)
Residential	269	471	(202)	1,327	1,862	(535)
Bad debt expense per the REIT's proportionate share	317	13,448	(13,131)	2,753	38,262	(35,509)
Less: equity accounted investments	(201)	(844)	643	(399)	(1,789)	1,390
Bad debt expense per the REIT's Financial Statements	\$116	\$12,604	(\$12,488)	\$2,354	\$36,473	(\$34,119)

H&R has recorded a bad debt expense for the three months ended September 30, 2021 of \$0.1 million compared to \$1.2 million in Q2 2021 and \$12.6 million for the three months ended September 30, 2020. Management is committed to working together with its tenants to ensure the vitality of H&R's shopping centres.

SEGMENTED INFORMATION**Operating Segments and Geographic Locations:**

H&R has four reportable operating segments (Office, Retail, Industrial and Residential (operating as Lantower Residential)), in two geographical locations (Canada and the United States). The operating segments derive their revenue primarily from rental income from leases. The segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker, determined to be the Chief Executive Officer ("CEO") of the REIT. The CEO measures and evaluates the performance of the REIT based on property operating income on a proportionately consolidated basis for the REIT's equity accounted investments.

The Office segment consists of a portfolio of 27 properties throughout Canada and 4 properties in select markets in the United States, aggregating 10.5 million square feet, at H&R's ownership interest, with an average lease term to maturity of 11.8 years as at September 30, 2021. The Office portfolio is leased on a long-term basis to creditworthy tenants, with 86.0% of office revenue from tenants with investment grade ratings. With long average lease terms resulting in less than 2.4% of square feet expiring in 2021 and 2022, as well as high credit tenants, this segment tends to generate very stable, gradual growth in property operating income driven by contractual rental rate increases, and to a lesser extent, lease renewals.

The Retail segment consists of a portfolio of 67 properties throughout Canada which includes enclosed shopping centres, single-tenant retail properties and multi-tenant retail plazas as well as 16 automotive-tenanted retail properties and one multi-tenant retail property in the United States. In addition, the Retail segment also holds a 33.6% interest in ECHO, a privately held real estate and development company which focuses on developing and owning a core portfolio of grocery-anchored shopping centres in the United States. In total, this segment includes 67 properties in Canada and 253 properties in the United States comprising 13.7 million square feet, at H&R's ownership interest, with an average lease term to maturity of 6.6 years as at September 30, 2021.

The Industrial segment consists of 68 industrial properties throughout Canada and 3 properties in the United States comprising 8.4 million square feet, at H&R's ownership interest, with an average lease term to maturity of 5.9 years as at September 30, 2021.

The Residential segment consists of 23 residential properties in select markets in the United States comprising 8,305 residential rental units, at H&R's ownership interest, as at September 30, 2021. The investment policy of Lantower Residential is to acquire or develop class A properties in U.S. Sun Belt cities where there is strong population and employment growth and to develop properties with partners in gateway cities.

Further disclosure of segmented information for property operating income can be found in the REIT's Financial Statements.

(in thousands of Canadian dollars)	Property operating income						Occupancy	
	Three months ended September 30			Nine months ended September 30			As at September 30	
	2021	2020	% Change	2021	2020	% Change	2021	2020
Operating Segment:								
Office	\$89,694	\$93,994	(4.6%)	\$257,632	\$267,713	(3.8%)	99.5%	99.6%
Retail	62,296	54,882	13.5%	172,102	153,624	12.0%	90.5%	91.5%
Industrial	14,597	15,293	(4.6%)	45,603	46,634	(2.2%)	96.4%	97.5%
Residential	31,735	31,618	0.4%	64,530	78,401	(17.7%)	95.6%	88.6%
The REIT's proportionate share	198,322	195,787	1.3%	539,867	546,372	(1.2%)	95.1%	94.5%
Less: equity accounted investments	(16,154)	(20,016)	(19.3%)	(48,126)	(66,322)	(27.4%)	96.6%	90.7%
The REIT's Financial Statements	\$182,168	\$175,771	3.6%	\$491,741	\$480,050	2.4%	94.9%	94.9%
Geographic Location:								
Canada	\$123,449	\$116,950	5.6%	\$366,026	\$345,965	5.8%	95.1%	95.3%
United States	74,873	78,837	(5.0%)	173,841	200,407	(13.3%)	94.9%	92.8%
The REIT's proportionate share	198,322	195,787	1.3%	539,867	546,372	(1.2%)	95.1%	94.5%
Less: equity accounted investments	(16,154)	(20,016)	(19.3%)	(48,126)	(66,322)	(27.4%)	96.6%	90.7%
The REIT's Financial Statements	\$182,168	\$175,771	3.6%	\$491,741	\$480,050	2.4%	94.9%	94.9%

The average exchange rate for both the three and nine months ended September 30, 2021 was \$1.25 for each U.S. \$1.00 (Q3 2020 - \$1.33, nine months ended September 30, 2020 - \$1.35). Property operating income across all operating segments was negatively impacted by the weakening of the U.S. dollar for the three and nine months ended September 30, 2021 compared to the respective 2020 periods. The following explanations for changes in property operating income are in addition to the impact of foreign exchange.

Property operating income from office properties decreased by 4.6% and 3.8%, respectively, for the three and nine months ended September 30, 2021 compared to the respective 2020 periods, primarily due to properties sold. Excluding Transactions and the impact of foreign exchange, property operating income from office properties increased by 0.7% and 1.3%, respectively, for the three and nine months ended September 30, 2021 compared to the respective 2020 periods. Property operating income from the Bow for the three and nine months ended September 30, 2021 was \$25.1 million and \$75.5 million, respectively. Property operating income from the Bell Campus for the three and nine months ended September 30, 2021 was \$8.6 million and \$25.3 million, respectively.

Property operating income from retail properties increased by 13.5% and 12.0%, respectively, for the three and nine months ended September 30, 2021 compared to the respective 2020 periods, primarily due to higher bad debt expenses recorded during the onset of COVID-19 in 2020. Included in property operating income for the three and nine months ended September 30, 2021 was \$35.2 million and \$99.5 million, respectively, relating to the 27 properties being contributed by H&R to Primaris.

Property operating income from industrial properties decreased by 4.6% and 2.2%, respectively, for the three and nine months ended September 30, 2021 compared to the respective 2020 periods, primarily due to the decrease in same-asset occupancy and property dispositions. This was partially offset by an increase in property operating income primarily as a result of 205 Speirs Giffen Ave., Caledon, ON being transferred from properties under development to investment properties in Q4 2020.

Property operating income from residential properties changed by 0.4% and (17.7%), respectively, for the three and nine months ended September 30, 2021 compared to the respective 2020 periods. Included in this change is Jackson Park in New York which has been temporarily negatively impacted by COVID-19, and is further discussed on page 8 of this MD&A. Excluding Jackson Park, property operating income from residential properties increased by 12.8% and 4.1%, respectively, for the three and nine months ended September 30, 2021 compared to the respective 2020 periods, primarily due to an increase in rental revenue.

The following segmented information has been presented at the REIT's proportionate share which is a non-GAAP measure defined in the "Non-GAAP Financial Measures" section of this MD&A:

(in thousands of Canadian dollars)	Same-Asset property operating income (cash basis) ⁽¹⁾						Occupancy (same-asset)	
	Three months ended September 30			Nine months ended September 30			As at September 30	
	2021	2020	% Change	2021	2020	% Change	2021	2020
Operating Segment:								
Office	\$86,318	\$85,253	1.2%	\$239,352	\$255,198	(6.2%)	99.5%	99.6%
Retail	55,641	51,225	8.6%	164,089	152,190	7.8%	91.8%	91.6%
Industrial	12,799	12,896	(0.8%)	37,734	38,637	(2.3%)	97.4%	98.4%
Residential	22,673	25,057	(9.5%)	68,623	86,092	(20.3%)	96.2%	88.6%
The REIT's proportionate share (page 24)	\$177,431	\$174,431	1.7%	\$509,798	\$532,117	(4.2%)	95.9%	94.6%
Geographic Location:								
Ontario	\$53,169	\$49,734	6.9%	\$154,104	\$148,010	4.1%	96.3%	97.1%
Alberta	48,159	46,892	2.7%	146,234	138,417	5.6%	93.2%	92.8%
Other Canada	17,460	15,053	16.0%	51,490	44,289	16.3%	96.9%	96.0%
Total – Canada	118,788	111,679	6.4%	351,828	330,716	6.4%	95.4%	95.5%
United States	58,643	62,752	(6.5%)	157,970	201,401	(21.6%)	96.8%	92.7%
The REIT's proportionate share (page 24)	\$177,431	\$174,431	1.7%	\$509,798	\$532,117	(4.2%)	95.9%	94.6%
United States in U.S. dollars:								
Office	\$16,092	\$16,039	0.3%	\$33,445	\$47,117	(29.0%)	100.0%	100.0%
Retail	11,980	11,607	3.2%	36,061	36,339	(0.8%)	95.7%	97.1%
Industrial	703	699	0.6%	1,971	1,957	0.7%	100.0%	100.0%
Residential	18,139	18,893	(4.0%)	54,899	63,772	(13.9%)	96.2%	88.6%
U.S. total in U.S. dollars	\$46,914	\$47,238	(0.7%)	\$126,376	\$149,185	(15.3%)	96.8%	92.7%

(1) Same-Asset property operating income (cash basis) is a non-GAAP measure defined in the "Non-GAAP Financial Measures" section of this MD&A.

The average exchange rate for both the three and nine months ended September 30, 2021 was \$1.25 for each U.S. \$1.00 (Q3 2020 - \$1.33, nine months ended September 30, 2020 - \$1.35). Same-Asset property operating income (cash basis) across all operating segments was negatively impacted by the weakening of the U.S. dollar for the three and nine months ended September 30, 2021 compared to the respective 2020 periods. The following explanations for changes in Same-Asset property operating income (cash basis) are in addition to the impact of foreign exchange.

Same-Asset property operating income (cash basis) from office properties increased by 1.2% for the three months ended September 30, 2021 compared to the respective 2020 period, primarily due to contractual rental escalations. Same-Asset property operating income (cash basis) from office properties decreased by 6.2% for the nine months ended September 30, 2021 compared to the respective 2020 period, primarily due to Hess receiving a seven-month free rent period (commencing December 2020) as part of a lease extension and amending agreement completed in November 2020 for its premises in Houston, TX, the under which Hess agreed to extend the term of its lease on approximately two-thirds of the building for an additional term of 10 years beyond its current expiry of June 30, 2026. Excluding the impact of the Hess Lease Amendment, Same-Asset property operating income (cash basis) increased by 2.5%, primarily due to contractual rental escalations. Property operating income (cash basis) from the Bow for the three and nine months ended September 30, 2021 was \$24.8 million and \$74.3 million, respectively. Property operating income (cash basis) from the Bell Campus for the three and nine months ended September 30, 2021 was \$8.3 million and \$24.3 million, respectively.

Same-Asset property operating income (cash basis) from retail properties increased by 8.6% and 7.8%, respectively, for the three and nine months ended September 30, 2021 compared to the respective 2020 periods, primarily due to higher bad debt expenses recorded during the onset of COVID-19 in 2020. Included in same-asset property operating income (cash-basis) for the three and nine months ended September 30, 2021 was \$33.3 million and \$97.0 million, respectively, relating to the 27 properties being contributed by H&R to Primaris.

Same-Asset property operating income (cash basis) from industrial properties decreased by 0.8% and 2.3%, respectively, for the three and nine months ended September 30, 2021 compared to the respective 2020 periods, primarily due to the decrease in same-asset occupancy.

Same-Asset property operating income (cash basis) from residential properties in U.S. dollars decreased by 4.0% and 13.9%, respectively, for the three and nine months ended September 30, 2021 compared to the respective 2020 periods, primarily due to Jackson Park in New York which has been temporarily negatively impacted by COVID-19, and is further discussed on page 8 of this MD&A. Excluding Jackson Park, Same-Asset property operating income (cash basis) from residential properties in U.S. dollars increased by 12.3% and 7.4%, respectively, for the three and nine months ended September 30, 2021 compared to the respective 2020 periods, primarily due to an increase in rental revenue.

NET INCOME, FFO AND AFFO FROM EQUITY ACCOUNTED INVESTMENTS⁽¹⁾

The following table provides a breakdown of H&R's net income from equity accounted investments which is further reconciled to FFO and AFFO from equity accounted investments:

(in thousands of Canadian dollars)	Three Months Ended September 30		Nine Months ended September 30	
	2021	2020	2021	2020
Rentals from investment properties	\$26,349	\$28,627	\$76,674	\$94,002
Property operating costs	(10,195)	(8,611)	(28,548)	(27,680)
Property operating income	16,154	20,016	48,126	66,322
Net income (loss) from equity accounted investments	(182)	153	(65)	344
Finance cost - operations	(8,950)	(9,701)	(27,187)	(29,862)
Finance income	(91)	55	13	248
Trust expenses	(996)	(925)	(2,129)	(3,103)
Fair value adjustment on financial instruments	(238)	205	889	(1,829)
Fair value adjustment on real estate assets	(2,773)	38	(3,304)	(2,096)
Gain (loss) on sale of real estate assets	20,828	(514)	20,777	(1,811)
Income tax (expense) recovery	(3)	(23)	(81)	126
Non-controlling interest	(217)	(109)	(688)	(628)
Net income from equity accounted investments	23,532	9,195	36,351	27,711
Realty taxes in accordance with IFRIC 21	(1,293)	(1,220)	1,178	1,160
Fair value adjustments on financial instruments and real estate assets	3,011	(243)	2,415	3,925
(Gain) loss on sale of real estate assets	(20,828)	514	(20,777)	1,811
Deferred income tax expense (recovery)	-	(1)	-	10
Incremental leasing costs	-	153	255	453
Notional interest capitalization ⁽²⁾	600	750	1,851	2,208
FFO from equity accounted investments	5,022	9,148	21,273	37,278
Straight-lining of contractual rent	(89)	(388)	(287)	354
Rent amortization of tenant inducements	259	278	778	851
Capital expenditures	(1,083)	(270)	(2,281)	(1,615)
Leasing expenses and tenant inducements	(278)	(212)	(741)	(536)
Incremental leasing costs	-	(153)	(255)	(453)
AFFO from equity accounted investments	\$3,831	\$8,403	\$18,487	\$35,879

⁽¹⁾ Each of these line items represent the REIT's proportionate share of equity accounted investments which are reconciled to net income from equity accounted investments per the REIT's Financial Statements, which is further reconciled to FFO and AFFO from equity accounted investments. These are non-GAAP measures defined in the "Non-GAAP Financial Measures" section of this MD&A.

⁽²⁾ Represents an adjustment to add general or indirect interest incurred in respect of properties under development held in and through equity accounted investments.

Property operating income from equity accounted investments decreased by \$3.9 million and \$18.2 million, respectively, for the three and nine months ended September 30, 2021 compared to the respective 2020 periods, primarily due to Jackson Park in New York which has been temporarily negatively impacted by COVID-19, and is further discussed on page 8 of this MD&A.

Net income from equity accounted investments increased by \$14.3 million and \$8.6 million, respectively, for the three and nine months ended September 30, 2021 compared to the respective 2020 periods primarily due to the gain on sale earned from the dispositions of The Exchange at Bayfront and Esterra Park in Q3 2021, partially offset by the decrease from Jackson Park noted above.

FFO from equity accounted investments decreased by \$4.1 million and \$16.0 million, respectively, for the three and nine months ended September 30, 2021 compared to the respective 2020 periods primarily due to Jackson Park noted above.

INCOME AND EXPENSE ITEMS

The income and expense items section of this MD&A provides management's commentary on the Results of Operations per the REIT's Financial Statements.

Finance Costs (in thousands of Canadian dollars)	Three months ended September 30			Nine months ended September 30		
	2021	2020	Change	2021	2020	Change
Finance costs – operations:						
Contractual interest on mortgages payable	(\$31,259)	(\$37,668)	\$6,409	(\$100,647)	(\$113,340)	\$12,693
Contractual interest on debentures payable	(15,426)	(11,603)	(3,823)	(44,691)	(29,199)	(15,492)
Contractual interest on unsecured term loans	(4,456)	(5,785)	1,329	(14,109)	(17,163)	3,054
Bank interest and charges on lines of credit	(1,769)	(2,954)	1,185	(5,887)	(13,385)	7,498
Effective interest rate accretion	(1,807)	(1,291)	(516)	(4,930)	(3,260)	(1,670)
Exchangeable unit distributions	(2,317)	(2,592)	275	(7,452)	(11,399)	3,947
	(57,034)	(61,893)	4,859	(177,716)	(187,746)	10,030
Capitalized interest	585	4,999	(4,414)	2,760	15,752	(12,992)
	(56,449)	(56,894)	445	(174,956)	(171,994)	(2,962)
Finance income	4,008	8,914	(4,906)	14,215	26,268	(12,053)
Fair value adjustment on financial instruments	8,819	1,721	7,098	(6,945)	127,058	(134,003)
	(\$43,622)	(\$46,259)	\$2,637	(\$167,686)	(\$18,668)	(\$149,018)

The decrease in contractual interest on mortgages payable of \$6.4 million and \$12.7 million, respectively, for the three and nine months ended September 30, 2021 compared to the respective 2020 periods is primarily due to the following: (i) mortgages repaid upon maturity and sale; (ii) the weakening of the U.S. dollar; and (iii) mortgages being refinanced at lower interest rates.

The increase in contractual interest on debentures payable of \$3.8 million and \$15.5 million, respectively, for the three and nine months ended September 30, 2021 compared to the respective 2020 periods is primarily due to the issuance of new debentures totalling \$950.0 million, partially offset by the repayment of debentures totalling \$337.5 million throughout 2020 and 2021.

The decrease in contractual interest on unsecured term loans of \$1.3 million and \$3.1 million, respectively, for the three and nine months ended September 30, 2021 compared to the respective 2020 periods is primarily due to H&R repaying the \$200.0 million unsecured term loan in March 2021.

The decrease in bank interest and charges on lines of credit of \$1.2 million and \$7.5 million, respectively, for the three and nine months ended September 30, 2021 compared to the respective 2020 periods is primarily due to H&R repaying lines of credit with the proceeds from debenture issuances and dispositions as well as lower variable interest rates on borrowings.

The decrease in exchangeable unit distributions of \$3.9 million for the nine months ended September 30, 2021 compared to the respective 2020 period is primarily due to H&R decreasing its monthly distributions from \$0.115 per Unit to \$0.0575 per Unit effective May 2020.

The decrease in capitalized interest of \$4.4 million and \$13.0 million, respectively, for the three and nine months ended September 30, 2021 compared to the respective 2020 periods is primarily due to River Landing, whereby substantial completion was achieved on the commercial portion in Q4 2020 and on the residential towers in Q1 and Q2 2021.

The decrease in finance income of \$4.9 million and \$12.1 million, respectively, for the three and nine months ended September 30, 2021 compared to the respective 2020 periods is primarily due to the repayment of a U.S. \$146.2 million mortgage receivable secured against 12.4 acres of vacant land in Jersey City, NJ in January 2021.

The fair value adjustment on financial instruments of \$8.8 million and (\$6.9 million), respectively, for the three and nine months ended September 30, 2021 is primarily due to the following: (i) the unrealized gain on derivative instruments of \$3.8 million and \$29.5 million, respectively, which is further described on page 37 of this MD&A; and (ii) the gain (loss) on fair value of exchangeable units of \$5.0 million and (\$36.0 million), respectively, which are fair valued at the end of each reporting period based on the quoted price of Units on the TSX. The loss on fair value of exchangeable units of (\$36.0 million) for the nine months ended September 30, 2021 is due to H&R's Unit price increasing from \$13.29 as at December 31, 2020 to \$15.63 as at September 30, 2021.

Trust Expenses

(in thousands of Canadian dollars)	Three months ended September 30			Nine months ended September 30		
	2021	2020	Change	2021	2020	Change
Other expenses	(\$4,960)	(\$4,163)	(\$797)	(\$14,522)	(\$18,765)	\$4,243
Unit-based compensation (expense) recovery	838	(721)	1,559	(8,634)	14,408	(23,042)
Trust expenses	(\$4,122)	(\$4,884)	\$762	(\$23,156)	(\$4,357)	(\$18,799)

Other expenses increased by \$0.8 million for the three months ended September 30, 2021 compared to the respective 2020 period, primarily due to the expenses incurred with the continued expansion of Lantower Residential. Other expenses decreased by \$4.2 million for the nine months ended September 30, 2021 compared to the respective 2020 period, primarily due to costs incurred for abandoned transactions and an allowance for credit loss on mortgages receivable as a result of COVID-19 in 2020, partially offset by the continued expenses incurred with the expansion of Lantower Residential.

Unit-based compensation consists of the following two compensation plans: the Unit Option Plan and the Incentive Unit Plan. Both plans are considered to be cash-settled under IFRS 2, *Share-based Payments* ("IFRS 2") and as a result, are measured at each reporting period and settlement date at their fair value as defined by IFRS 2 based on the quoted price of Units on the TSX. The fair value adjustment to unit-based compensation was \$2.4 million and \$0.7 million, respectively, for the three months ended September 30, 2021 and 2020 as well as (\$5.1 million) and \$18.6 million, respectively, for the nine months ended September 30, 2021 and 2020. The fair value adjustment to unit-based compensation for the nine months ended September 30, 2021 was an expense of (\$5.1 million) which was due to H&R's Unit price increasing from \$13.29 as at December 31, 2020 to \$15.63 as at September 30, 2021. The fair value adjustment to unit-based compensation for the nine months ended September 30, 2020 was a recovery of \$18.6 million which was due to H&R's Unit price decreasing from \$21.10 as at December 31, 2019 to \$9.67 as at September 30, 2020.

Fair Value Adjustment on Real Estate Assets

(in thousands of Canadian dollars)	Three months ended September 30			Nine months ended September 30		
	2021	2020	Change	2021	2020	Change
Operating Segment:						
Office	(\$194,370)	(\$2,666)	(\$191,704)	(\$264,569)	(\$705,780)	\$441,211
Retail	137,920	(7,804)	145,724	223,766	(672,044)	895,810
Industrial	6,050	10,155	(4,105)	30,136	12,528	17,608
Residential	1,399	93,353	(91,954)	33,352	97,282	(63,930)
Fair value adjustment on real estate assets per the REIT's proportionate share	(49,001)	93,038	(142,039)	22,685	(1,268,014)	1,290,699
Less: equity accounted investments	2,773	(38)	2,811	3,304	2,096	1,208
Fair value adjustment on real estate assets per the REIT's Financial Statements	(\$46,228)	\$93,000	(\$139,228)	\$25,989	(\$1,265,918)	\$1,291,907

H&R records its real estate assets at fair value, and reviews values of each property on a quarterly basis. Fair value adjustments on real estate assets are determined based on the movement of various parameters, including changes in capitalization rates, discount rates, terminal capitalization rates and future cash flow projections.

At the onset of COVID-19 in Q1 2020, H&R recorded significant fair value adjustments reflecting two trends: (i) an acceleration of challenging conditions in the retail landscape impacting the valuation assumptions of retail properties; and (ii) energy sector volatility that may have impacted the credit quality of many companies operating in this industry and the related impacts on office property market fundamentals in markets with significant energy industry employment.

In Q3 2021, H&R has recorded fair value adjustments to reflect the ongoing uncertainty surrounding the long-term implications of COVID-19 as many workplaces transition to a virtual/hybrid work model and its impact on office properties. The fair value of H&R's office portfolio has been reduced by an aggregate of \$194.4 million. In addition to H&R's regular quarterly fair value process, 10 office properties were appraised by an external independent appraiser. These properties comprise 53.7% of the value the remaining office properties after the sale of Bow and Bell Campus.

In Q3 2021, the fair value of H&R's retail portfolio has been increased by an aggregate of \$137.9 million. All of the 27 properties to be contributed to Primaris were appraised by an external independent appraiser. The increase in the retail fair value was primarily attributed to the value ascribed to Dufferin Grove,

the future development project at Dufferin Mall in Toronto, ON. H&R does not normally recognize any value for future potential development projects but in this case, the rezoning is almost complete and the value was agreed to by HOOPP as part of the Primaris Spin-off.

In Q3 2021, H&R obtained external independent appraisals representing 39.3% of its investment properties, compared to 13.9% for the nine months ended September 30, 2020.

Gain (Loss) on Sale of Real Estate Assets

	Three months ended September 30			Nine months ended September 30		
(in thousands of Canadian dollars)	2021	2020	Change	2021	2020	Change
Gain (loss) on sale of real estate assets	(\$467)	\$20	(\$487)	\$3,765	(\$2,167)	\$5,932

For a list of property dispositions, refer to page 12 of this MD&A.

The gain on sale of real estate assets for the nine months ended September 30, 2021 of \$3.8 million is primarily due to the sale of five industrial properties and one office property. The loss on sale of real estate assets for the nine months ended September 30, 2020 of \$2.2 million is primarily due to the sale of two U.S. residential properties.

Income Tax Recovery

	Three months ended September 30			Nine months ended September 30		
(in thousands of Canadian dollars)	2021	2020	Change	2021	2020	Change
Income tax computed at the Canadian statutory rate of nil applicable to H&R for 2021 and 2020	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Current U.S. income taxes	(300)	185	(485)	(791)	(242)	(549)
Deferred income tax recoveries applicable to U.S. Holdco	24,359	20,821	3,538	23,499	47,388	(23,889)
Income tax recovery in the determination of net income (loss)	\$24,059	\$21,006	\$3,053	\$22,708	\$47,146	(\$24,438)

H&R is generally subject to tax in Canada under the *Income Tax Act* (Canada) ("Tax Act") with respect to its taxable income each year, except to the extent such taxable income is paid or made payable to unitholders and deducted by H&R for tax purposes. H&R's current income tax expense is primarily due to U.S. state taxes.

H&R's deferred income tax is recorded in respect of H&R REIT (U.S.) Holdings Inc. ("U.S. Holdco") and arose due to taxable temporary differences between the tax and accounting bases of assets and liabilities net of the benefit of unused tax credits and losses that are available to be carried forward to future tax years to the extent that it is probable that the unused tax credits and losses can be realized. Deferred income tax recovery decreased by \$23.9 million for the nine months ended September 30, 2021 compared to the respective 2020 period, primarily due to fair value adjustments on real estate assets recognized during the nine months ended September 30, 2020.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply when the assets are realized or the liabilities are settled, based on the tax laws that have been enacted or substantively enacted at the statement of financial position date. Deferred income tax relating to items recognized in equity are also recognized in equity. As at September 30, 2021, H&R had net deferred tax liabilities of \$324.9 million (December 31, 2020 - \$348.8 million), primarily related to taxable temporary differences between the tax and accounting bases of U.S. real estate assets.

FUNDS FROM OPERATIONS AND ADJUSTED FUNDS FROM OPERATIONS

The REIT presents its FFO and AFFO calculations in accordance with REALpac's February 2019 *White Paper on Funds From Operations and Adjusted Funds From Operations for IFRS*. FFO, AFFO and payout ratio as a % of FFO and AFFO are non-GAAP measures defined in the "Non-GAAP Financial Measures" section of this MD&A.

FFO AND AFFO

	Three Months Ended September 30		Nine Months ended September 30	
(in thousands of Canadian dollars except per Unit amounts)	2021	2020	2021	2020
Net income (loss) per the REIT's Financial Statements	\$135,320	\$247,849	\$389,712	(\$736,203)
Realty taxes in accordance with IFRIC 21	(10,484)	(11,147)	11,014	11,069
FFO adjustments from equity accounted investments (page 28)	(18,510)	(47)	(15,078)	9,567
Exchangeable unit distributions	2,317	2,592	7,452	11,399
Fair value adjustments on financial instruments and real estate assets	37,409	(94,721)	(19,044)	1,138,860
Fair value adjustment to unit-based compensation	(2,393)	(724)	5,147	(18,553)
(Gain) loss on sale of real estate assets	467	(20)	(3,765)	2,167
Deferred income taxes applicable to U.S. Holdco	(24,359)	(20,821)	(23,499)	(47,388)
Incremental leasing costs	1,593	1,561	4,854	4,780
FFO	\$121,360	\$124,522	\$356,793	\$375,698
Straight-lining of contractual rent	(2,050)	(2,524)	(22,320)	(6,355)
Rent amortization of tenant inducements	1,150	495	3,408	1,486
Capital expenditures	(12,148)	(10,896)	(28,515)	(38,501)
Leasing expenses and tenant inducements	(3,378)	(1,854)	(12,128)	(9,618)
Incremental leasing costs	(1,593)	(1,561)	(4,854)	(4,780)
AFFO adjustments from equity accounted investments (page 28)	(1,191)	(745)	(2,786)	(1,399)
AFFO	\$102,150	\$107,437	\$289,598	\$316,531
Weighted average number of Units (in thousands of basic Units adjusted for conversion of exchangeable Units) ⁽¹⁾	301,775	301,745	301,770	301,667
Diluted weighted average number of Units (in thousands of Units) for the calculation of FFO and AFFO ⁽¹⁾⁽²⁾	302,338	302,220	302,332	302,143
FFO per basic Unit (adjusted for conversion of exchangeable units)	\$0.402	\$0.413	\$1.182	\$1.245
FFO per diluted Unit	\$0.401	\$0.412	\$1.180	\$1.243
AFFO per basic Unit (adjusted for conversion of exchangeable units)	\$0.338	\$0.356	\$0.960	\$1.049
AFFO per diluted Unit	\$0.338	\$0.355	\$0.958	\$1.048
Distributions per Unit	\$0.173	\$0.173	\$0.518	\$0.748
Payout ratio as a % of FFO	42.5%	41.5%	44.1%	60.0%
Payout ratio as a % of AFFO	50.0%	47.2%	54.2%	71.4%

⁽¹⁾ For both the three and nine months ended September 30, 2021, included in the weighted average and diluted weighted average number of Units are exchangeable units of 13,435,071 and 14,368,576, respectively. For both the three and nine months ended September 30, 2020, included in the weighted average and diluted weighted average number of Units are exchangeable units of 14,883,065.

⁽²⁾ For the three and nine months ended September 30, 2021, included in the determination of diluted FFO and AFFO with respect to H&R's Unit Option Plan and Incentive Unit Plan are 562,485 Units. For the three and nine months ended September 30, 2020, included in the determination of diluted FFO and AFFO with respect to H&R's Unit Option Plan and Incentive Unit Plan are 475,278 Units.

FFO for the three months ended September 30, 2021 compared to the respective 2020 period decreased by \$3.2 million primarily due to a decrease in finance income and higher trust expenses. This was partially offset by an increase in property operating income. FFO for the nine months ended September 30, 2021 compared to the respective 2020 period decreased by \$18.9 million primarily due to lower finance income and higher finance costs as well as a decrease in property operating income from equity accounted investments further described in the Property Operating Income section of this MD&A. This was partially offset by lower trust expenses.

AFFO for the three months ended September 30, 2021 compared to the respective 2020 periods decreased by \$5.3 million, primarily due to the decrease in FFO noted above as well as additional cash spent on capital expenditures and leasing expenses.

AFFO for the nine months ended September 30, 2021 compared to the respective 2020 periods decreased by \$26.9 million, primarily due to the decrease in FFO noted above, as well as Hess receiving a seven-month free rent period (commencing December 2020) as part of the Hess Lease Amendment. The Hess Lease Amendment resulted in an increase in straight-lining of contractual rent. The decrease in AFFO was partially offset by less cash spent on capital expenditures.

Included in FFO at the REIT's proportionate share are the following items which can be a source of variances between periods:

(in thousands of Canadian dollars)	Three months ended September 30			Nine months ended September 30		
	2021	2020	Change	2021	2020	Change
Lease termination fees	\$1,245	\$840	\$405	\$3,658	\$4,334	(\$676)
Bad debt expense	(317)	(13,448)	13,131	(2,753)	(38,262)	35,509
Mortgage prepayment penalties	(66)	-	(66)	(66)	-	(66)
Costs incurred for abandoned transactions and an allowance for credit loss on mortgages receivable as a result of COVID-19	-	(108)	108	-	(5,620)	5,620
	\$862	(\$12,716)	\$13,578	\$839	(\$39,548)	\$40,387

Excluding the above items, FFO would have been \$120.5 million for the three months ended September 30, 2021 (Q3 2020 - \$137.2 million) and \$0.40 per basic Unit (Q3 2020 - \$0.45 per basic Unit). For the nine months ended September 30, 2021, FFO would have been \$356.0 million (Q3 2020 - \$415.2 million) and \$1.18 per basic Unit (Q3 2020 - \$1.38 per basic Unit).

Capital and Tenant Expenditures

The following is a breakdown of H&R's capital expenditures and tenant expenditures (leasing expenditures and tenant inducements) by operating segment:

(in thousands of Canadian dollars)	Three months ended September 30			Nine months ended September 30		
	2021	2020	Change	2021	2020	Change
Office:						
Capital expenditures	\$3,133	\$3,891	(\$758)	\$10,622	\$18,733	(\$8,111)
Leasing expenses and tenant inducements	53	1,705	(1,652)	3,122	5,999	(2,877)
Retail:						
Capital expenditures	4,548	6,067	(1,519)	10,019	9,987	32
Leasing expenses and tenant inducements	1,616	121	1,495	7,402	2,814	4,588
Industrial:						
Capital expenditures	1,645	254	1,391	2,439	2,034	405
Leasing expenses and tenant inducements	1,987	240	1,747	2,345	1,341	1,004
Residential:						
Capital expenditures	3,905	954	2,951	7,716	9,362	(1,646)
Leasing expenses and tenant inducements	-	-	-	-	-	-
Total at the REIT's proportionate share	16,887	13,232	3,655	43,665	50,270	(6,605)
Less: equity accounted investments	(1,361)	(482)	(879)	(3,022)	(2,151)	(871)
Total per the REIT's Financial Statements ⁽¹⁾	\$15,526	\$12,750	\$2,776	\$40,643	\$48,119	(\$7,476)

⁽¹⁾ Equal to the sum of capital expenditures and leasing expenses and tenant inducements per the REIT's Financial Statements.

The largest capital expenditure from the Office segment for the three and nine months ended September 30, 2021 was a washroom upgrade at an Ottawa, ON office property totalling \$0.2 million and \$3.5 million, respectively. The largest capital expenditures from the Office segment for the three and nine months ended September 30, 2020 included: (i) a generator upgrade at a Toronto office property totalling \$1.2 million and \$7.2 million, respectively; and (ii) a full roof replacement at a Calgary office property totalling nil and \$1.8 million, respectively.

Tenant expenditures from the Office segment for the nine months ended September 30, 2021 included \$1.5 million for a leasing expenditure paid as part of a new lease to a major tenant at a Toronto office property.

The largest capital expenditures from the Retail segment for the three and nine months ended September 30, 2021 included: (i) backfilling a former Mark's location with a new Staples store at a Guelph, ON retail property totalling \$1.6 million and \$2.3 million, respectively and (ii) a food court renovation at a Guelph, ON retail property totalling \$0.1 million and \$2.0 million, respectively (Q3 2020 - \$2.8 million, September 30, 2020 - \$4.9 million).

Tenant expenditures from the Retail segment for the nine months ended September 30, 2021 included a \$1.9 million tenant allowance paid as part of a lease renewal and expansion of an anchor tenant at an Alberta enclosed shopping centre.

The largest capital expenditure from the Industrial segment for the three and nine months ended September 30, 2021 was a roof replacement at a Calgary, AB industrial property totalling \$0.9 million and \$1.0 million, respectively.

Tenant expenditures from the Industrial segment for the three and nine months ended September 30, 2021 included a \$1.5 million leasing expenditure paid to a single tenant as part of a lease renewal at six properties located in Western Canada.

The largest capital expenditures from the Residential segment for the three and nine months ended September 30, 2021 included: (i) smart-technology upgrades at five residential properties totalling \$0.9 million and (ii) a swimming pool renovation at a San Antonio, TX property totalling \$0.4 million. Capital expenditures from the Residential segment for the three months ended September 30, 2020 were lower than typical quarters due to the impact of COVID-19.

LIQUIDITY AND CAPITAL RESOURCES

Cash Distributions

In accordance with National Policy 41-201 – *Income Trusts and Other Indirect Offerings*, the REIT is required to provide the following additional disclosure relating to cash distributions:

	Three months ended September 30, 2021	Nine months ended September 30, 2021	Year ended December 31, 2020	Year ended December 31, 2019
(in thousands of Canadian dollars)				
Cash provided by operations	\$155,902	\$334,623	\$426,928	\$418,039
Net income (loss)	135,320	389,712	(624,559)	340,289
Distributions	49,739	148,713	263,572	394,181
Excess cash provided by operations over total distributions	106,163	185,910	163,356	23,858
Excess (shortfall) of net income (loss) over total distributions	85,581	240,999	(888,131)	(53,892)

Cash provided by operations exceeded total distributions for all periods noted above. Distributions exceeded net income (loss) for the years ended December 31, 2020 and 2019 primarily due to non-cash items. Non-cash items relating to the fair value adjustments on financial instruments, real estate assets and unit-based compensation, gain (loss) on sale of real estate assets and deferred income taxes (recoveries) are deducted from or added to net income (loss) and have no impact on cash available to pay current distributions. The net loss of \$624.6 million for the year ended December 31, 2020 was primarily due to fair value adjustments which are further discussed on page 30 of this MD&A.

Major Cash Flow Components

	Three months ended September 30			Nine months ended September 30		
(in thousands of Canadian dollars)	2021	2020	Change	2021	2020	Change
Cash and cash equivalents, beginning of period	\$59,381	\$131,371	(\$71,990)	\$62,859	\$48,640	\$14,219
Cash flows from operations	155,902	129,493	26,409	334,623	309,876	24,747
Cash flows from (used for) investing	142,439	(90,131)	232,570	303,672	57,662	246,010
Cash flows (used for) financing	(305,358)	(116,297)	(189,061)	(648,790)	(361,742)	(287,048)
Cash and cash equivalents, end of period	\$52,364	\$54,436	(\$2,072)	\$52,364	\$54,436	(\$2,072)

Cash flows from operations increased by \$26.4 million and \$24.7 million, respectively, for the three and nine months ended September 30, 2021 compared to the respective 2020 periods, primarily due to an increase in non-cash working capital and an increase in property operating income.

Cash flows from investing increased by \$232.6 million for the three months ended September 30, 2021 compared to the respective 2020 period, primarily due to the following: (i) higher net proceeds on disposition of real estate assets; (ii) higher distributions from equity accounted investments; (iii) higher net

repayments of mortgages receivables in Q3 2021 compared to Q3 2020; and (iv) less cash spent on additions to properties under development. This was partially offset by additional cash spent on re-development. Cash flows from investing increased by \$246.0 million for the nine months ended September 30, 2021 compared to the respective 2020 period, primarily due to the following: (i) higher net proceeds on disposition of real estate assets; (ii) higher distributions from equity accounted investments; and (iii) less cash spent on additions to properties under development and acquisitions. This was partially offset by properties under development acquired in Q1 2021 and lower net repayments of mortgage receivables in 2021 compared to 2020.

Cash flows used for financing decreased by \$189.1 million and \$287.0 million, respectively, for the three and nine months ended September 30, 2021 compared to the respective 2020 periods, primarily due to the repayment of debt. For the nine months ended September 30, 2021 compared to this respective 2020 period, this was offset by lower distributions on Units.

Capital Resources

As at September 30, 2021, H&R had cash on hand of \$52.4 million and amounts available under its lines of credit totalling \$1.1 billion. Subject to market conditions, management expects to be able to meet all of the REIT's ongoing contractual obligations. In addition, the REIT has \$17.9 million available under its secured construction facilities held through equity accounted investments as at September 30, 2021. As at September 30, 2021, the REIT is not in default or arrears on any of its obligations including interest or principal payments on debt and any debt covenant.

As at September 30, 2021, H&R had 103 unencumbered properties (including properties under development), with a fair value of approximately \$4.3 billion. Also, due to H&R's 25-year history and management's conservative strategy of securing long-term financing on individual properties, H&R has numerous other properties with very low loan to value ratios. As at September 30, 2021, H&R had 39 properties valued at approximately \$1.4 billion which are encumbered with mortgages totalling \$326.5 million. In this pool of assets, the average loan to value is 24.1%, the minimum loan to value is 0.1% and the maximum loan to value is 29.1%. The weighted average remaining term to maturity of this pool of mortgages is 1.1 years.

The following is a summary of material contractual obligations including payments due as at September 30, 2021 for the next five years and thereafter:

Contractual Obligations ⁽¹⁾ (in thousands of Canadian dollars)	Payments Due by Period				
	2021 ⁽²⁾	2022- 2023	2024- 2025	2026 and thereafter	Total
Mortgages payable	\$800,073 ⁽⁴⁾	\$811,210	\$281,463	\$1,311,211	\$3,203,957
Senior debentures	-	575,000 ⁽⁵⁾	750,000	550,000	1,875,000
Unsecured term loans	-	-	250,000	250,000	500,000
Lines of credit	199,000	16,189	-	-	215,189
Lease liability ⁽³⁾	285	2,293	2,385	176,914	181,877
Property Acquisition	18,098	-	-	-	18,098
Total contractual obligations	\$1,017,456	\$1,404,692	\$1,283,848	\$2,288,125	\$5,994,121

⁽¹⁾ The amounts in the above table are the principal amounts due under the contractual agreements.

⁽²⁾ For the balance of the year.

⁽³⁾ Corresponds to a right-of-use asset in a leasehold interest.

⁽⁴⁾ Subsequent to September 30, 2021, the REIT repaid one U.S. mortgage of approximately U.S. \$207.1 million and three mortgages in Canada upon the sale of properties for approximately \$517.8 million.

⁽⁵⁾ In November 2021, H&R redeemed all of its \$325.0 million outstanding 2.923% Series L Senior Debentures originally maturing on May 6, 2022.

DBRS Morningstar ("DBRS") provides credit ratings of debt securities for commercial entities. A credit rating generally provides an indication of the risk that the borrower will not fulfill its obligations in a timely manner with respect to both interest and principal commitments. Rating categories range from highest credit quality (generally AAA) to default payment (generally D). A credit rating is not a recommendation to buy, sell or hold securities.

DBRS has confirmed that H&R has a credit rating of BBB (high) with a Negative trend as at September 30, 2021. This is a rating achieved by only five Canadian REITs (including H&R) as at September 30, 2021. A credit rating of BBB (high) by DBRS is generally an indication of adequate credit quality, where the capacity for payment of financial obligations is considered acceptable, however the entity may be vulnerable to future events. A credit rating of BBB or higher is an investment grade rating. There can be no assurance that any rating will remain in effect for any given period of time or that any rating will not be withdrawn or revised by DBRS at any time. The credit rating is reviewed periodically by DBRS.

Funding of Future Commitments

As at September 30, 2021, H&R had cash on hand of \$52.4 million, \$1.1 billion available under its unused lines of credit and an unencumbered property pool of approximately \$4.3 billion.

The following summarizes the estimated loan to value ratios on properties for which mortgages mature over the next six years:

Year	Number of Properties	Mortgage Debt due on Maturity (\$000's)	Weighted Average Interest Rate on Maturity	Fair Value Investment Properties (\$000's)	Loan to Value
2021 ⁽¹⁾	3	\$778,144	3.9%	\$1,807,309	43%
2022	41	574,710	3.3%	1,789,842	32%
2023	9	92,160	4.1%	221,141	42%
2024	5	91,347	3.0%	149,777	61%
2025	9	103,187	3.9%	229,493	45%
2026	5	50,637	4.3%	213,500	24%
	72	\$1,690,185	3.6%	\$4,411,062	38%

⁽¹⁾ For the balance of the year.

OFF-BALANCE SHEET ITEMS

In the normal course of operations, H&R has issued letters of credit in connection with developments, financings, operations and acquisitions. As at September 30, 2021, H&R has outstanding letters of credit totalling \$22.4 million (December 31, 2020 - \$31.8 million), including \$3.2 million (December 31, 2020 - \$12.5 million) which has been pledged as security for certain mortgages payable. The letters of credit may be secured by certain investment properties.

H&R has co-owners and partners in various projects. As a general rule, H&R does not provide guarantees or indemnities for these co-owners and partners pursuant to property acquisitions because should such guarantees be provided, recourse would be available against H&R in the event of a default of the co-owners and partners. In such case, H&R would have a claim against the underlying real estate investment. However, in certain circumstances, subject to compliance with H&R's Declaration of Trust and the determination by management that the fair value of the co-owners' or partners' investment is greater than the mortgages payable for which H&R has provided guarantees, such guarantees will be provided. As at September 30, 2021, such guarantees amounted to \$223.6 million expiring between 2022 and 2027 (December 31, 2020 - \$290.1 million, expiring between 2021 and 2027), and no amount has been provided for in the REIT's Financial Statements for these items. These amounts arise where H&R has guaranteed a co-owner's share of the mortgage liability. H&R, however, customarily guarantees or indemnifies the obligations of its nominee companies which hold separate title to each of its properties owned.

DERIVATIVE INSTRUMENTS

Where appropriate, H&R uses interest rate swaps to lock-in lending rates on certain anticipated mortgages, debentures and bank borrowings. This strategy provides certainty to the rate of interest on borrowings when H&R is involved in transactions that may close further into the future than usual for typical transactions. At the end of each reporting period, an interest rate swap is marked-to-market, resulting in an unrealized gain or loss recorded in net income (loss).

Where appropriate, H&R uses forward exchange contracts to lock-in foreign exchange rates. There were no forward exchange contracts outstanding as at September 30, 2021. This strategy manages risks related to foreign exchange rates on transactions that will occur in the future.

During 2020 and 2021, H&R had the following swaps outstanding:

(in thousands of Canadian dollars)	Maturity	Fair value asset (liability)*		Net gain (loss) on derivative instruments		Net gain (loss) on derivative instruments	
		September 30	December 31	Three months ended September 30		Nine months ended September 30	
		2021	2020	2021	2020	2021	2020
Debenture interest rate swap ⁽¹⁾	February 13, 2020	\$ -	\$ -	\$ -	\$ -	\$ -	\$404
Term loan interest rate swap ⁽²⁾	March 17, 2021	-	(469)	-	470	469	(1,720)
Term loan interest rate swap ⁽³⁾	May 7, 2030	(4,355)	(20,797)	2,492	802	16,442	(16,986)
Term loan interest rate swap ⁽⁴⁾	January 6, 2026	(10,836)	(21,023)	1,716	825	10,187	(16,328)
Incentive units swap ^{(5), (6)}	2022	1,242	730	(70)	-	512	-
Incentive units swap ⁽⁵⁾	2022	1,215	701	(82)	-	514	-
Incentive units swap ⁽⁵⁾	2023	3,154	1,763	(208)	-	1,391	-
		(\$9,580)	(\$39,095)	\$3,848	\$2,097	\$29,515	(\$34,630)

⁽¹⁾ To fix the interest rate at 3.67% per annum for the Series P senior debentures which settled upon maturity.

⁽²⁾ To fix the interest rate at 2.56% per annum for the U.S. \$130.0 million term loan, which settled in March 2021.

⁽³⁾ In November 2020, the interest rate swap was amended to fix the interest rate at 3.17% per annum for the \$250.0 million term loan and the maturity date was extended to May 7, 2030. Previously, the interest rate was fixed at 3.33% per annum with a maturity date of March 7, 2026.

⁽⁴⁾ To fix the interest rate at 3.91% per annum for the \$250.0 million term loan.

⁽⁵⁾ To fix the payout on incentive units that mature in the respective years.

⁽⁶⁾ In February 2021, the incentive units swap with a maturity date in 2021 was extended to 2022.

* Derivative instruments in asset and liability positions are not presented on a net basis. Derivative instruments in an asset position are recorded in other assets and derivative instruments in a liability position are recorded in accounts payable and accrued liabilities.

SECTION IV

SELECTED FINANCIAL INFORMATION

Summary of Quarterly Results

The following tables summarize certain financial information for the quarters indicated below:

	Q3	Q2	Q1	Q4
(in thousands of Canadian dollars)	2021	2021	2021	2020
Rentals from investment properties	\$268,792	\$264,327	\$266,467	\$277,509
Net income (loss) from equity accounted investments	23,532	5,628	7,191	(44,697)
Net income	135,320	94,853	159,539	111,644
Total comprehensive income (loss)	218,067	39,440	133,626	(34,663)
	Q3	Q2	Q1	Q4
	2020	2020	2020	2019
Rentals from investment properties	\$271,612	\$269,882	\$279,677	\$282,221
Net income from equity accounted investments	9,195	7,639	10,877	36,958
Net income (loss)	247,849	35,769	(1,019,821)	163,402
Total comprehensive income (loss)	177,239	(70,177)	(783,620)	119,484

Fluctuations between quarterly results are generally due to property acquisitions, dispositions, changes in foreign exchange rates and changes in the fair value of financial instruments and real estate assets.

Rentals from investment properties increased by \$4.5 million in Q3 2021 compared to Q2 2021 primarily due to an increase in rental revenue earned from H&R's residential segment.

Net income (loss) from equity accounted investments increased by \$17.9 million in Q3 2021 compared to Q2 2021 primarily due to the gain on sale earned from the dispositions of The Exchange at Bayfront and Esterra Park in Q3 2021.

Net income increased by \$40.5 million in Q3 2021 compared to Q2 2021 primarily due to the following: (i) fair value adjustments on financial instruments; (ii) deferred income tax recoveries applicable to U.S. Holdco; (iii) net income (loss) from equity accounted investments described above; and (iv) fair value adjustments to unit-based compensation included within trust expenses. This was partially offset by fair value adjustments on real estate assets.

Total comprehensive income (loss) increased by \$178.6 million in Q3 2021 compared to Q2 2021 primarily due to the increase in net income described above and a foreign currency gain from investment in foreign operations of \$82.7 million in Q3 2021 compared to a loss of \$55.4 million in Q2 2021.

PORTFOLIO OVERVIEW

The geographic diversification of the portfolio of properties in which the REIT has an interest and the related square footage is disclosed at the REIT's proportionate share as at September 30, 2021 in the tables below:

Number of Properties ⁽¹⁾	<u>Canada</u>				United States	Total
	Ontario	Alberta	Other	Subtotal		
Office	19	4	4	27	4	31
Retail ⁽²⁾	36	17	14	67	253	320
Industrial	32	18	18	68	3	71
Residential ⁽³⁾	-	-	-	-	23	23
Total	87	39	36	162	283	445

Square Feet (in thousands) ⁽¹⁾	<u>Canada</u>				United States	Total
	Ontario	Alberta	Other	Subtotal		
Office	5,317	2,607	893	8,817	1,693	10,510
Retail ⁽²⁾	3,465	3,953	2,720	10,138	3,538	13,676
Industrial	4,549	1,956	1,155	7,660	700	8,360
Residential ⁽³⁾	-	-	-	-	7,591	7,591
Total	13,331	8,516	4,768	26,615	13,522	40,137

⁽¹⁾ H&R has 15 properties under development which are not included in the tables above.

⁽²⁾ Retail, which includes ECHO's equity accounted investment, has six properties under development which are not included in the tables above.

⁽³⁾ The residential properties contain 8,305 residential rental units.

LEASE MATURITY PROFILE

The following tables disclose H&R's leases expiring in Canada and the United States at the REIT's proportionate share, excluding the Residential segment where leases typically expire annually.

Canadian Portfolio:

	Office		Retail		Industrial		Total	
	Sq.ft.	Rent per sq.ft. (\$) on expiry	Sq.ft.	Rent per sq.ft. (\$) on expiry	Sq.ft.	Rent per sq.ft. (\$) on expiry	Sq.ft.	Rent per sq.ft. (\$) on expiry
LEASE EXPIRIES								
2021 ⁽¹⁾	8,603	34.14	262,114	25.44	-	-	270,717	25.72
2022	240,974	22.44	827,727	22.60	841,782	5.19	1,910,483	14.91
2023	266,723	24.05	576,565	33.14	375,148	6.85	1,218,436	23.06
2024	589,699	12.04	781,151	27.02	744,573	7.67	2,115,423	16.03
2025	422,077	20.56	561,651	31.46	705,155	6.64	1,688,883	18.37
2026	536,881	16.62	550,819	27.13	401,024	7.72	1,488,724	18.11
	2,064,957	17.83	3,560,027	27.58	3,067,682	6.66	8,692,666	17.88
Total % of each segment	23.4%		35.1%		40.0%		32.7%	

⁽¹⁾ For the balance of the year.

U.S. Portfolio⁽¹⁾:

	Office		Retail		Industrial		Total	
	Sq.ft.	Rent per sq.ft. (\$) on expiry	Sq.ft.	Rent per sq.ft. (\$) on expiry	Sq.ft.	Rent per sq.ft. (\$) on expiry	Sq.ft.	Rent per sq.ft. (\$) on expiry
LEASE EXPIRIES								
2021 ⁽²⁾	-	-	20,380	26.86	-	-	20,380	26.86
2022	563	57.48	195,938	25.27	-	-	196,501	25.36
2023	85,725	5.86	234,182	21.39	412,585	3.00	732,492	9.21
2024	-	-	169,871	16.08	123,090	3.75	292,961	10.90
2025	92,694	15.23	182,280	21.22	-	-	274,974	19.20
2026	278,850	36.19	166,301	24.05	-	-	445,151	31.65
	457,832	26.29	968,952	21.78	535,675	3.17	1,962,459	17.75
Total % of each segment	27.0%		27.4%		76.5%		33.1%	

⁽¹⁾ U.S. dollars.

⁽²⁾ For the balance of the year.

TOP TWENTY SOURCES OF REVENUE BY TENANT

The following table discloses H&R's top twenty tenants at the REIT's proportionate share:

	Tenant	% of Rentals from Investment Properties ⁽¹⁾	Number of Locations	H&R owned sq.ft. (in 000's)	Average Lease Term to Maturity (in years) ⁽²⁾	Credit Ratings (S&P)
1.	Ovintiv Inc. ⁽³⁾⁽¹⁰⁾	12.2%	1	1,997	16.6	BBB- Stable
2.	Bell Canada ⁽¹¹⁾	8.6%	23	2,534	12.9	BBB+ Stable
3.	Hess Corporation	5.6%	1	845	11.4	BBB- Stable
4.	New York City Department of Health	4.1%	1	660	9.2	A+ Stable
5.	Giant Eagle, Inc.	3.3%	195	1,610	10.1	Not Rated
6.	Canadian Tire Corporation ⁽⁴⁾	3.0%	19	2,682	5.5	BBB Stable
7.	TC Energy Corporation	2.0%	1	466	9.6	BBB+ Stable
8.	Corus Entertainment Inc.	1.9%	1	472	11.5	BB Stable
9.	Lowe's Companies, Inc. ⁽⁵⁾	1.6%	13	1,346	12.5	BBB+ Stable
10.	Telus Communications	1.2%	17	356	3.9	BBB+ Negative
11.	Toronto-Dominion Bank	1.1%	7	286	5.8	AA- Stable
12.	Public Works and Government Services, Canada	1.1%	5	328	4.0	AAA Stable
13.	The TJX Companies Inc. ⁽⁶⁾	1.0%	18	681	5.2	A Stable
14.	Loblaw Companies Limited ⁽⁷⁾	1.0%	19	273	7.6	BBB Stable
15.	Royal Bank of Canada	0.9%	4	233	3.9	AA- Stable
16.	Empire Company Limited ⁽⁸⁾	0.9%	14	498	9.7	BBB- Stable
17.	Walmart Inc. ⁽⁹⁾	0.8%	9	751	8.7	AA Stable
18.	Shell Oil Products	0.7%	11	135	2.2	A+ Stable
19.	Metro Inc.	0.7%	12	420	6.0	BBB Stable
20.	Canadian Imperial Bank of Commerce	0.7%	9	191	3.8	A+ Stable
	Total	52.4%	380	16,764	11.0	

⁽¹⁾ The percentage of rentals from investment properties is based on estimated annualized gross revenue excluding straight-lining of contractual rent, rent amortization of tenant inducements and capital expenditure recoveries.

⁽²⁾ Average lease term to maturity is weighted based on net rent.

⁽³⁾ Ovintiv Inc. has sublet 27 floors to Cenovus Energy at The Bow located in Calgary, AB. Ovintiv Inc.'s lease obligations expire on May 13, 2038.

⁽⁴⁾ Canadian Tire Corporation includes Canadian Tire, Mark's, Sport Chek, Atmosphere, Sports Experts and Party City.

⁽⁵⁾ Lowe's Companies, Inc. includes Rona.

⁽⁶⁾ The TJX Companies Inc. includes Winners, T.J. Maxx, Marshalls and Home Sense.

⁽⁷⁾ Loblaw Companies Limited includes Loblaw, No Frills and Shoppers Drug Mart.

⁽⁸⁾ Empire Company Limited includes Sobeys, Sobeys Liquor, Safeway and Lawtons Drugs.

⁽⁹⁾ Walmart Inc. includes Sam's Club.

⁽¹⁰⁾ Subsequent to September 30, 2021, H&R sold an 85% effective interest in the net rent payable under the Ovintiv lease which would reduce Ovintiv's % of rentals from investment properties to 2.1%.

⁽¹¹⁾ Subsequent to September 30, 2021, H&R sold a 100% ownership interest in the Bell Campus which would reduce Bell Canada's % of rentals from investment properties to 4.7%.

SECTION V

RISKS AND UNCERTAINTIES

All real estate assets are subject to a degree of risk and uncertainty. They are affected by various factors including general market conditions and local market circumstances. An example of general market conditions would be the availability of long-term mortgage financing whereas local conditions would relate to factors affecting specific properties such as an oversupply of space or a reduction in demand for real estate in a particular area. Management attempts to manage these risks through geographic, type of asset and tenant diversification in H&R's portfolio. The major risk factors including detailed descriptions are included in the "Risks and Uncertainties" section of the annual MD&A for the year ended December 31, 2020 and in the "Risk Factors" section of H&R's 2020 Annual Information Form, each of which were filed with the securities regulatory authorities in Canada and are available at www.sedar.com.

Risks Associated with COVID-19

The ongoing COVID-19 pandemic and the restrictive measures taken in response by various governments have resulted in additional risks and uncertainties to the REIT's business, operations and financial performance as discussed throughout the MD&A.

The duration and impact of the COVID-19 pandemic on H&R continues to remain unknown at this time, as is the efficacy of the government's interventions. However, disruptions caused by COVID-19 have negatively impacted the market price for the equity securities of the REIT and may, in the short or long term, materially adversely impact the REIT's tenants and/or the debt and equity markets, both of which could materially adversely affect the REIT's operations and financial performance and ability to pay distributions. The REIT has experienced and continues to expect COVID-19 related delays with its current and future development projects.

The extent of the effect of the ongoing COVID-19 pandemic on the REIT's operational and financial performance will depend numerous factors, including the duration, spread and intensity of the pandemic, the actions by governments and others taken to contain the pandemic or mitigate its impact, changes in the preferences of tenants and prospective tenants, and the direct and indirect economic effects of the pandemic and containment measures, all of which are uncertain and difficult to predict considering that the situation continues to evolve rapidly. As a result, it is not currently possible to ascertain the long term impact of COVID-19 on the REIT's business and operations. Certain aspects of the REIT's business and operations that have been or could potentially continue to be impacted include rental income, occupancy, tenant inducements, future demand for space and market rents, as well as increased costs resulting from the REIT's efforts to mitigate the impact of COVID-19, longer-term stoppage of development projects, temporary or long-term labour shortages or disruptions, temporary or long-term impacts on domestic and global supply chains, increased risks to IT systems and networks, further impairments and/or write-downs of assets, and the deterioration of worldwide credit and financial markets that could limit the REIT's ability to access capital and financing on acceptable terms or at all.

Even after the COVID-19 pandemic has subsided, the REIT may continue to experience material adverse impacts to its business as a result of the global economy, including any related recession, as well as lingering effects on the REIT's employees, suppliers, third-party service providers and/or tenants.

Management continues to actively assess and respond where possible, to the effects of the COVID-19 pandemic on the REIT's employees, tenants, suppliers, and service providers, and evaluating governmental actions being taken to curtail its spread. The REIT is continuing to review its future cash flow projections and the valuation of its properties in light of the COVID-19 pandemic, and intends to follow health and safety guidelines as they continue to evolve.

OUTSTANDING UNIT DATA

The beneficial interests in the REIT are represented by two classes of Units: Units which are unlimited in number and special voting units of which a maximum of 9,500,000 may be issued. Each Unit carries a single vote at any meeting of unitholders of the REIT. Each special voting unit carries a single vote at any meeting of unitholders of the REIT. As at September 30, 2021 and November 5, 2021, there were 288,431,251 Units issued and outstanding and 9,500,000 special voting units outstanding.

As at September 30, 2021, the maximum number of options to purchase Units authorized to be issued under H&R's Unit Option Plan was 17,723,110. Of this amount, 9,841,469 options to purchase Units have been granted and are outstanding and 7,881,641 options remain available for granting. As at November 5, 2021, there were 9,841,469 options to purchase Units outstanding and fully vested.

As at September 30, 2021, the maximum number of incentive units authorized to be granted under H&R's Incentive Unit Plan was 5,000,000. The REIT has granted 1,252,854 incentive units which remain outstanding, 213,474 have been settled for Units and 3,533,672 incentive units remain available for granting. As at November 5, 2021, there were 1,260,725 incentive units outstanding.

As at September 30, 2021, there were 13,435,071 exchangeable units outstanding of which 9,500,000 exchangeable units are accompanied by special voting units. As at November 5, 2021, there were 13,344,071 exchangeable units outstanding of which 9,500,000 exchangeable units are accompanied by special voting units.

ADDITIONAL INFORMATION

Additional information relating to H&R, including H&R's Annual Information Form, is available on SEDAR at www.sedar.com.

SUBSEQUENT EVENTS

- (a) In October 2021, the REIT repaid one U.S mortgage of approximately U.S. \$207.1 million, bearing interest at 4.0% per annum.
- (b) In October 2021, the REIT completed the transaction to sell a 100% ownership interest in the land and building of the 2.0 million square foot Bow office property in Calgary, AB and an 85% interest in the net rent payable under the Oviniv Inc. lease through expiry in May 2038 and a 100% ownership interest in the 1.1 million square foot Bell office campus located in Mississauga, ON for aggregate gross proceeds of approximately \$1.47 billion. Upon the sale: (i) the REIT repaid three mortgages for an aggregate amount of approximately \$517.8 million, with a weighted average interest rate of 3.8% per annum; and (ii) the purchaser assumed a mortgage of \$96.7 million bearing interest at 3.9% per annum.
- (c) In November 2021, the REIT redeemed all of its \$325.0 million outstanding 2.923% Series L Senior Debentures originally maturing on May 6, 2022.
- (d) On October 27, 2021, the REIT announced it was planning to spin off (the "Spin-Off") on a tax free basis 27 properties, including all of the REIT's enclosed shopping centres, valued at approximately \$2.4 Billion (the "Spin-Off") to a new publicly-traded REIT ("Primaris REIT"). On closing, Primaris REIT is expected to assume debt from H&R of approximately \$579.0 million. The Spin-Off will be implemented by way of Plan of Arrangement (the "Arrangement").

Each holder of REIT Units is expected to receive one Primaris REIT Unit for every four REIT Units held (assuming a 4:1 consolidation of Primaris REIT units pursuant to the Arrangement) such that REIT Unitholders will hold Primaris REIT units in addition to their REIT Units.

On October 27, 2021 H&R also entered into a purchase and sale agreement whereby following the implementation of the Arrangement, Primaris REIT will acquire (the "HOOPP Contribution") eight properties from Healthcare of Ontario Pension Plan's ("HOOPP") subsidiaries, valued at approximately \$800.0 million. HOOPP will receive units of Primaris REIT and a promissory note payable of \$200.0 million as consideration for the sale of these properties to Primaris REIT. Following closing of the Arrangement and the HOOPP Contribution, the REIT Unitholders and HOOPP are expected to own an approximate 74% and 26% interest in Primaris REIT, respectively.

In November 2021, the REIT filed a management information circular ("Circular") and announced a special meeting of unitholders to be held on December 13, 2021 to consider the Arrangement. The Circular details how H&R will form Primaris REIT prior to the implementation of the Arrangement and describes the other closing conditions for implementation of Arrangement.

Corporate Information

H&R REIT Board of Trustees

Thomas J. Hofstedter ⁽¹⁾, President and Chief Executive Officer, H&R REIT
Alex Avery ⁽¹⁾, Executive Vice-President, Asset Management & Strategic Initiatives, H&R REIT
Mark Cowie ⁽¹⁾, Principal, Cowie Capital Partners
Jennifer Chasson ⁽²⁾, Founder & President, Springbank Capital Corporation
Stephen Gross ⁽¹⁾, Principal, Initial Corporation
Brenna Haysom ⁽³⁾, Chief Executive Officer, Rally Labs
Ashi Mathur ⁽³⁾, President, Marlin Spring
Juli Morrow, Partner, Goodmans LLP
Marvin Rubner ^(1,2), Manager & Founder, YAD Investments Limited
Ronald C. Rutman ^(2,3), Partner, Zeifman & Company, Chartered Accountants

(1) Investment Committee

(2) Audit Committee

(3) Compensation, Governance and Nominating Committee

Executive Officers

Thomas J. Hofstedter, President and Chief Executive Officer
Larry Froom, Chief Financial Officer
Alex Avery, Executive Vice-President, Asset Management & Strategic Initiatives
Robyn Kestenberg, Executive Vice-President, Office & Industrial
Philippe Lapointe, President (Lantower Residential)
Emily Watson, Chief Operating Officer, Property Management (Lantower Residential)
Pat Sullivan, Chief Operating Officer (Primaris)
Cheryl Fried, Executive Vice-President, Finance (H&R REIT)
Blair Kundell, Executive Vice-President, Operations (H&R REIT)
Brenda Huggins, Senior Vice-President, Human Resources (Primaris)
Colleen Grahn, President, Property Management (Lantower Residential)

Auditors: KPMG LLP

Legal Counsel: Blake, Cassels & Graydon LLP

Taxability of Distributions:

18.4% of 2020 distributions were designated as taxable capital gains. For taxable Canadian unitholders, 18.4% (2019 - 22.3%) of the distributions were not subject to current income taxes.

Plan Eligibility: RRSP, RRIF, DPSP, RESP, RDSP, TFSA

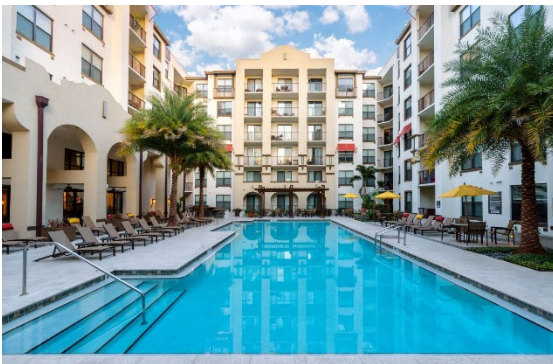
Stock Exchange Listing: Units and debentures of H&R are listed on the Toronto Stock Exchange under the trading symbols HR.UN.

Registrar and Transfer Agent: AST Trust Company (Canada), P.O. Box 4229, Station A, Toronto, Ontario, Canada, M5W 0G1, Telephone: 1-800-387-0825 (or for callers outside North America 416-682-3860), Fax: 1-888-488-1416, E-mail: inquiries@canstockta.com, Website: www.canstockta.com.

Contact Information: Investors, investment analysts and others seeking financial information should go to our website at www.hr-reit.com, or e-mail info@hr-reit.com, or call 416-635-7520 and ask for Larry Froom, Chief Financial Officer, or write to H&R Real Estate Investment Trust, 3625 Dufferin Street, Suite 500, Toronto, Ontario, Canada, M3K 1N4.



H&R Real Estate Investment Trust



Modera Westshore, Tampa



Dufferin Mall, Toronto



Corus Quay, Toronto