



2Q 2022 Results Presentation

August 4, 2022

Forward-Looking Statements



This presentation includes "forward-looking statements" within the meaning of the federal securities laws, which involve risks and uncertainties. Forward-looking statements include all statements that do not relate solely to historical or current facts, and you can identify forward-looking statements because they contain words such as "believes," "expects," "may," "will," "outlook," "should," "seeks," "intends," "trends," "plans," "estimates," "projects" or "anticipates" or similar expressions that concern our strategy, plans, expectations or intentions. All statements made relating to our estimated and projected earnings, margins, costs, expenditures, cash flows, growth rates and financial results are forward-looking statements. These forward-looking statements are subject to risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from future results, performance or achievements expressed or implied by such forward-looking statements. We derive many of our forward-looking statements from our operating budgets and forecasts, which are based upon many detailed assumptions. While we believe that our assumptions are reasonable, it is very difficult to predict the effect of known factors, and, of course, it is impossible to anticipate all factors that could affect our actual results. In light of the significant uncertainties inherent in the forward-looking statements included herein, the inclusion of such information should not be regarded as a representation by us or any other person that the results or conditions described in such statements or our objectives and plans will be realized. Important factors could affect our results and could cause results to differ materially from those expressed in our forward-looking statements, including but not limited to the factors discussed in the section entitled "Risk Factors" in Summit Materials, Inc.'s ("Summit Inc.") Annual Report on Form 10-K for the fiscal year ended January 1, 2022 as filed with the Securities and Exchange Commission (the "SEC"), and any factors discussed in the section entitled "Risk Factors" in any of our subsequently filed SEC filings; and the following: our dependence on the construction industry and the strength of the economies in which we operate; the cyclical nature of our industry; risks related to weather and seasonality; risks associated with our capital-intensive business; competition within our local markets; our ability to execute on our acquisition and portfolio optimization strategy, successfully integrate acquisitions with our existing operations and retain key employees of acquired businesses; our ability to implement and successfully execute on our Elevate Summit Strategy; our dependence on securing and permitting aggregate reserves in strategically located areas; the impact of the coronavirus ("COVID-19") pandemic, or any similar crisis declines in public infrastructure construction and delays or reductions in governmental funding; our reliance on private investment in infrastructure, which may be adversely affected by periods of economic stagnation and recession; environmental, health, safety and climate change laws or governmental requirements or policies concerning zoning and land use; costs associated with pending and future litigation; rising prices for, or more limited availability of, commodities, labor and other production and delivery inputs as a result of inflation, supply chain challenges, geopolitical events or otherwise; conditions in the credit markets; our ability to accurately estimate the overall risks, requirements or costs when we bid on or negotiate contracts that are ultimately awarded to us; material costs and losses as a result of claims that our products do not meet regulatory requirements or contractual specifications; cancellation of a significant number of contracts or our disqualification from bidding for new contracts; special hazards related to our operations that may cause personal injury or property damage not covered by insurance; unexpected factors affecting self-insurance claims and reserve estimates; our substantial current level of indebtedness, including our exposure to variable interest rate risk; our dependence on our senior management team and our ability to retain and attract other qualified personnel; supply constraints or significant price fluctuations in the electricity and petroleum-based resources that we use, including diesel and liquid asphalt; climate change and climate change legislation or other regulations; unexpected operational difficulties; interruptions in our information technology systems and infrastructure, including cybersecurity and data leakage risks; and potential labor disputes, strikes, other forms of work stoppage or other union activities. All subsequent written and oral forward-looking statements attributable to us, or persons acting on our behalf, are expressly qualified in their entirety by these cautionary statements. Any forward-looking statement that we make herein speaks only as of the date of this presentation. We undertake no obligation to publicly update or revise any forwardlooking statement as a result of new information, future events or otherwise, except as required by law.

Non-GAAP Financial Measures

Included in this presentation are certain non-GAAP financial measures, such as Adjusted EBITDA, Adjusted EBITDA Margin, Return on Invested Capital, ROIC Margin, Net Debt, Adjusted Cash Gross Profit, Adjusted Cash Gross Profit Margin, Adjusted Diluted Net Income (Loss) and Net Leverage, designed to complement the financial information presented in accordance with U.S. GAAP because management believes such measures are useful to investors. These non-GAAP financial measures should be considered only as supplemental to, and not superior to, financial measures provided in accordance with GAAP. Please refer to the appendix of this presentation for a reconciliation of the historical non-GAAP financial measures included in this presentation to the most directly comparable financial measures prepared in accordance with GAAP.

Reconciliations of the non-GAAP measures used in this presentation are included or described in the tables attached to the appendix. Because GAAP financial measures on a forward-looking basis are not accessible, and reconciling information is not available without unreasonable effort, we have not provided reconciliations for forward-looking non-GAAP measures. For the same reasons we are unable to address the probable significance of the unavailable information, which could be material to future results.

Agenda



Safe Harbor Disclosure
Karli Anderson, EVP, Chief ESG Officer and Head of Investor Relations

Business Update
Anne Noonan, Chief Executive Officer

Financial Overview
Brian Harris, Chief Financial Officer

Management Outlook
Anne Noonan, Chief Executive Officer



05 Q&A

Q2 Led by Strong Pricing Growth

Record level of quarterly earnings

FINANCIAL RESULTS	Q2'22 \$M	Q2'21 \$M
Net Revenue	\$631.9M	\$618.5M
Net Income	\$192.8M	\$57.8M
• Adj. EBITDA ⁽¹⁾	\$164.0M	\$163.8M
 Adi. Cash Gross Profit⁽¹⁾ 	\$202.3M	\$200.2M

\$0.60

LINE OF BUSINESS RESULTS

Adj. Diluted EPS^(1,2)

•	Aggregates
•	Cement

•	Re	aaj	y-ı	VIIX

•	As	pr	าล	It
		_		

% Chg vs PY									
Volume	Price								
(1.6)%	+4.7%								
(0.4)%	+7.5%								
(9.1)%	+9.7%								
(15.2)%	+18.9%								

\$0.49



- Growth across Net Revenue, Adjusted Cash **Gross Profit, Adjusted EBITDA** despite reductions due to divestitures
- Solid pricing growth; Aggregates pricing to accelerate
- Volume growth impacted by divestitures; underlying near term demand conditions remain healthy
- Challenging cost environment persists, but currently within highsingle-digit %

Segment Results

West and Cement Lead Growth in Q2



West Segment

Net Revenue of \$352.5M, up 12.4% Adj. EBITDA increased 7.5%

- Net Revenue growth across all lines of business; robust pricing partially offset by lower downstream volumes
- Adj. EBITDA increased due to aggregates volume growth and higher average selling price

East Segment

Net Revenue of \$185.8M, down 15.2% Adj. EBITDA decreased 18.5%

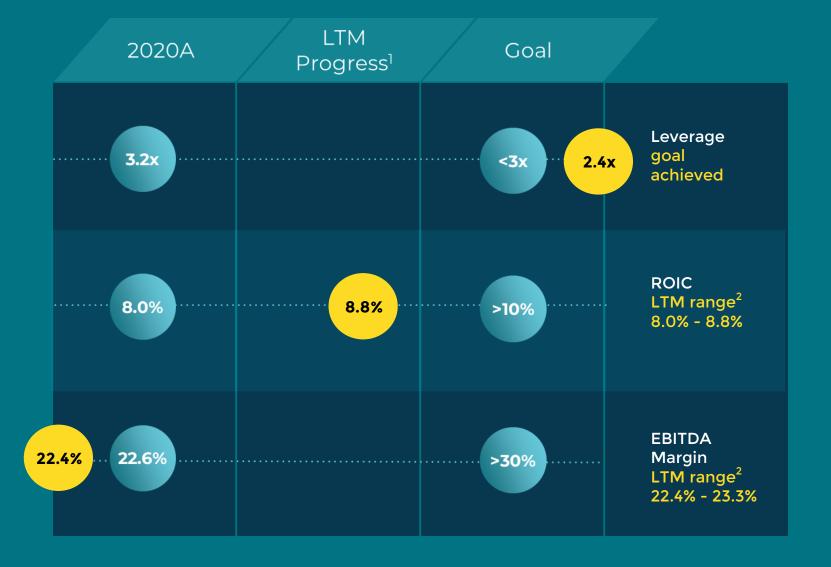
- Divestitures negatively impacted
 Net Revenue and Adjusted
 EBITDA growth
- Excluding Divestitures, lower aggregates volume in Kansas were mostly offset by growth in Georgia
- Realized 6.6% aggregates pricing growth in Q2

Cement Segment

Net Revenue of \$93.7M, up 9.1% Adj. EBITDA increased 9.7%

- Strong pricing growth with further pricing implemented
 July 1st
- Pricing gains and lower demurrage costs drove Adj.
 EBITDA growth and EBITDA margin^(1,2) gains of ~25bps
 versus the prior year period

Elevate Summit Scorecard





- Net leverage goal achieved
- Strategic market areas in focus
- Smart standardization and centers of excellence providing efficiencies
- Advancing enterprise-wide social responsibility initiatives
- Cultivating innovation expertise

- Reflects performance for the last 12 months ended July 2, 2022.
- 2) Indicates LTM range since launch of Elevate Summit strategy

Elevate | Priorities and Capabilities





Sustainability in Action





Continental Cement is an established leader in championing lower carbon solutions





- Full Conversion of the Hannibal, Missouri Cement Plant on August 5, 2022
- Davenport, IA was fully converted in March, 2022





Reduces Carbon Emission Increases Capacity Margin Accretive

Portfolio Optimization



Horizon Two

Current Pipeline

Invest to grow prioritized market

+5,000 Universe of targets

1. Richen portfolio mix making Summit more materials-led

380 Company Reviews

2. Bolt-ons, large and small, deliver substantial value creation

200
Actively Cultivating

3. Entering or building leadership positions in high-growth, strategic markets

~60 High Priority

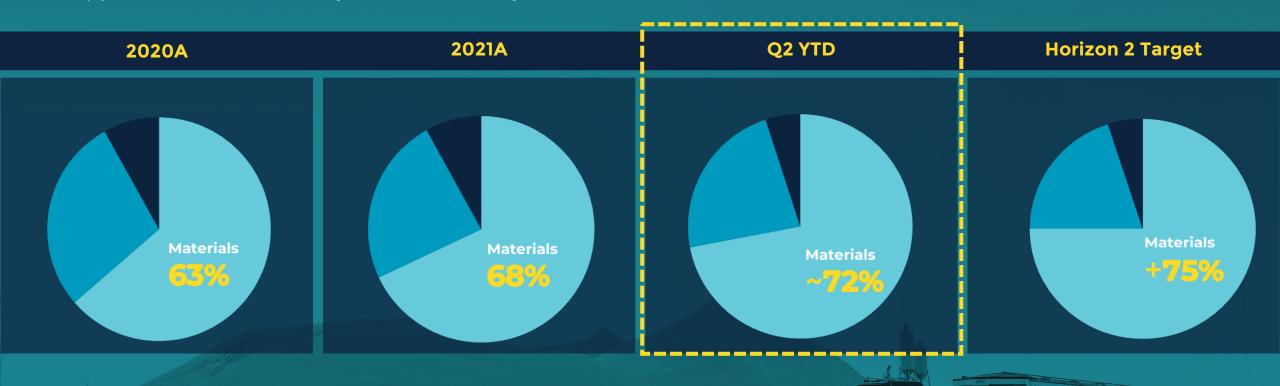
Well-Positioned to Play Offense in Horizon Two

Richening the Product Mix



Leveraging organic growth and portfolio optimization to improve quality of earnings

Approximate Percent Adjusted EBITDA by LOB



Elevate Summit Over Multiple Horizons



Horizon 3

Realize and Sustain Consistent Growth

- Scale successful business models to further reduce liability, volatility. And reinforce growth in new markets through innovative offerings and solutions with differentiated value
- Elevate within the organization and community to attract new talent, investor interest, and new customers

EBITDA Margin:

8 - 30%

10% ROIC

<3x Leverage</p>

Horizon 2

Enhance our Business Models and Offerings

- Explore creative business models to reduce downstream capital investment and maximize aggregates pull through
- Pursue long-term contracts and supply agreements to reduce volatility
- Invest to enter prioritized markets

EBITDA Margin:

25 - 28%

10% ROIC

<3x Leverage

Horizon 1

Build for Tomorrow with No Regret Moves

- Manage the business for efficiency through smart standardization and cultivate a culture of excellence
- Divest dilutive businesses to boost margins and free up capital for growth
- Cultivate social responsibility and innovation expertise

EBITDA Margin:

23 - 25%

9% ROIC

<3x Leverage





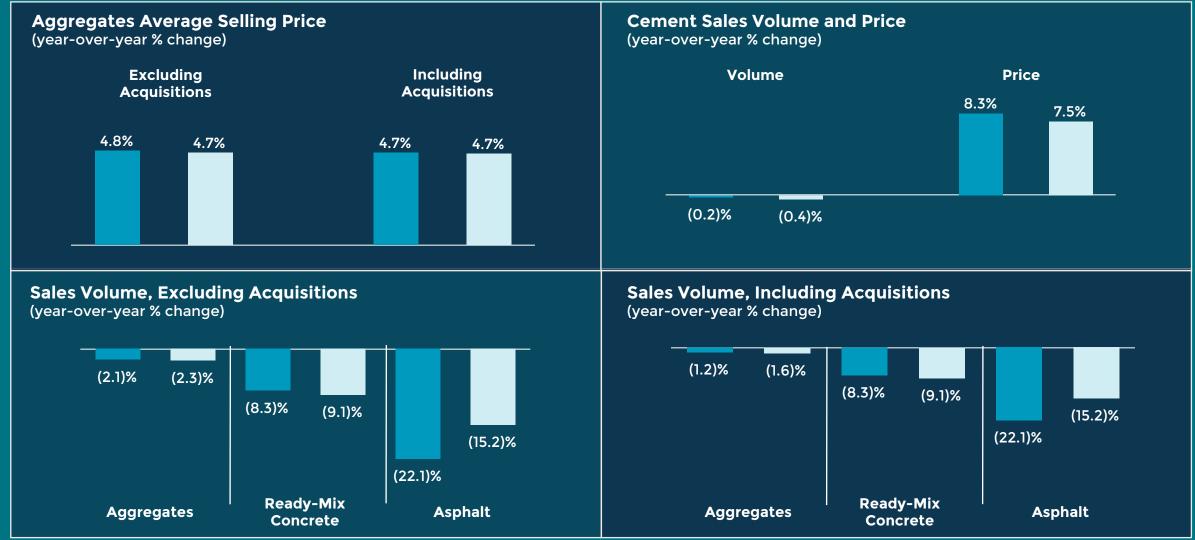
Financial Update

Brian Harris, CFO

Volume and Price

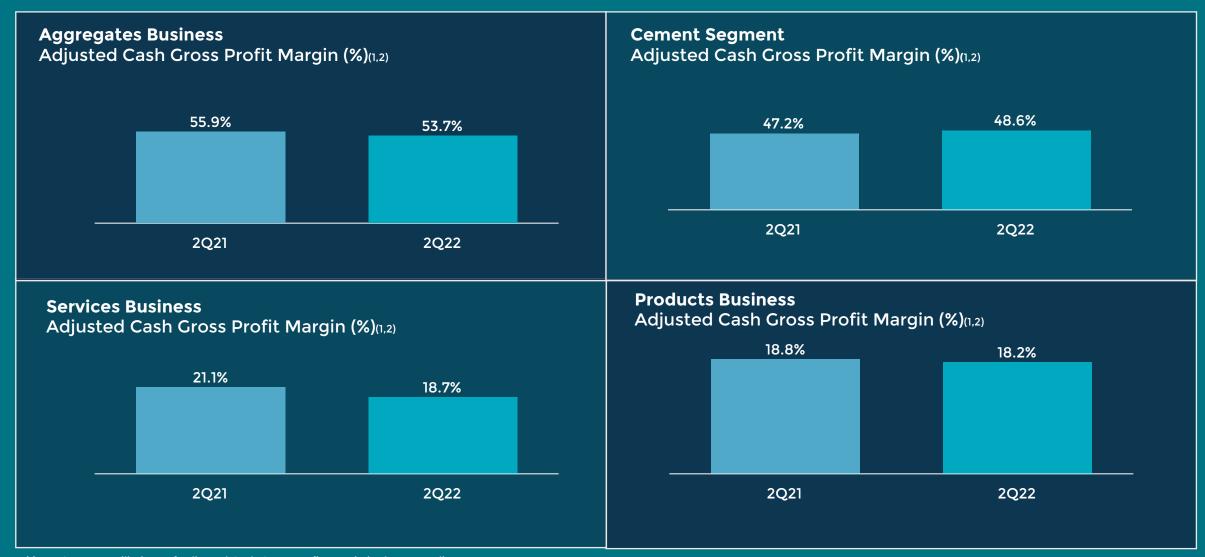






Adjusted Cash Gross Profit Margin

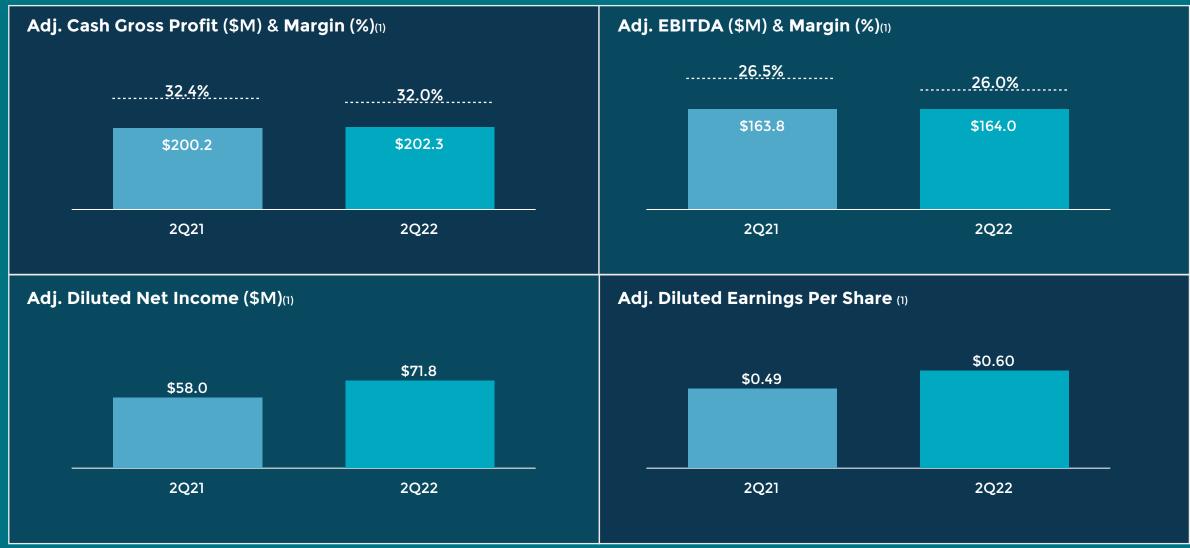




⁽¹⁾ See reconciliations of Adjusted Cash Gross Profit Margin in the appendix

Key Metrics





Capital Structure







- Reduced leverage, strong cash position enhances strategic and financial flexibility:
 - At 2.4x, leverage is lowest in Summit history
 - Relative to Q2 2021, leverage ratio improved by 0.6x
 - Reduced debt burden helps mitigate impact from higher interest rate environment
 - Ending cash of \$465.3M and nearly \$800M of available liquidity when incorporating untapped revolver
 - Q2 2022 Share Count for Adjusted Diluted EPS is 119.4 million, which includes 118.1 million Class A shares and 1.3 million LP Units

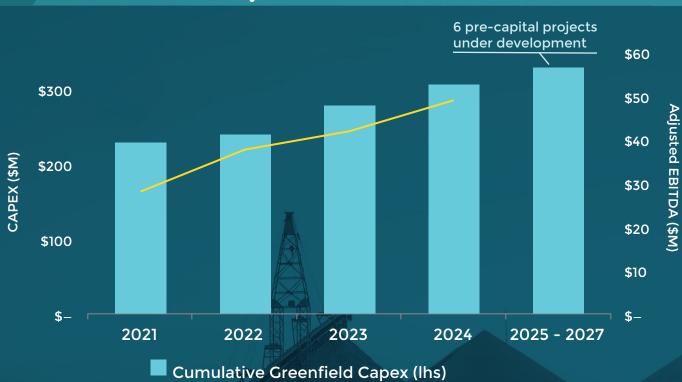


Greenfield Growth

Investing for Consistent, Organic Growth



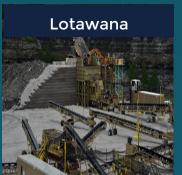
Estimated Capex⁽¹⁾⁽²⁾ & Illustrative Incremental Adjusted EBITDA from Greenfields



Illustrative Incremental Adjusted EBITDA (rhs)

Expanding Presence in Attractive, High Growth Markets







- 3 Under Development, primarily in Georgia, Kansas City, and the Carolinas
- Accretive to Aggregate Cash Gross Margin
- Significant Reserve positions supports future growth

⁽¹⁾ Does not include deferred consideration.

⁽²⁾ Incremental 2022 - 2024 capex amounts are illustrative

End-Market Outlook

Fundamentals support public and private demand





Residential



- Chronically underbuilt conditions necessitates further single-family supply
- Record rising rents



Non-Residential

- Non-residential indicators remain positive
- Onshoring of critical products
- Persistent demand for data centers and energy projects



Public

- Robust State DOT budgets leading to letting growth
- Infrastructure bill provides significant step up in funding and provides longer term visibility

2022 Outlook

Implies High-single-digit EBITDA growth¹ on proforma basis in 2022





Assumptions

- Outlook incorporates divestitures previously completed
- Mid-to-High single digit % price increases
 - Sequential acceleration in aggregates as second pricing action takes hold

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 Positioned to hold or expand back half margins

⁾ At midpoint







Summit Materials, LLC Financials Capital Structure Slide

Q1 '21 Q2 '21 Q3 '21 Q	'21 Q1 '22 Q2 '22 Int.	Rates ^{4,5} Maturity
\$359.7 \$469.1 \$258.1 \$38	.0 \$287.4 \$465.3 \$	50.0 n/a
		4.55% Feb-2024
\$614.7 \$613.1 \$611.5 \$	510.0 \$608.4 \$534.4	3.67% Nov-2024
\$47.0 \$40.4 \$35.7	532.6 \$24.8 \$20.0 !	5.50% Various
\$661.7 \$653.6 \$647.2 \$	42.6 \$633.2 \$554.5	3.73%
\$44.4 \$46.3 \$46.0	46.5 \$36.0 \$36.7 10	0.00% Various
\$300.0 \$300.0	5	5.125% n/a
\$700.0 \$700.0 \$700.0 \$	00.0 \$700.0 \$700.0	5.25% Jan-2029
\$300.0 \$300.0 \$300.0 \$	00.0 \$300.0 \$300.0	6.50% Mar-2027
\$1,344.4 \$1,346.3 \$1,046.0 \$1,	46.5 \$1,036.0 \$1,036.7	5.78%
\$2,006.1 \$1,999.9 \$1,693.3 \$1,	89.0 \$1,669.2 \$1,591.1 5	5.07%
\$302.0 \$184.5 \$389.1 \$2	51.6 \$345.8 \$89.1	
\$1,646.4 \$1,530.8 \$1,435.2 \$1,	08.1 \$1,381.8 \$1,125.8	
\$93.3 \$93.1 \$77.3	77.3 \$77.9 \$82.3	
\$517.5 \$509.4 \$523.2	\$20.3 \$493.6 \$476.6	
0.6x 0.4x 0.7x	0.5x 0.7x 0.2x	
3.2x 3.0x 2.7x	2.5x 2.8x 2.4x	
0.6x 0.4x 0.7x	0.5x 0.7x 0.2x	

¹Revolver Capacity post-usage for (undrawn) Letters of Credit is \$324.6M as of 7/2/22

² Face value, which does not include the effect of the (now matured) int. rate CF hedge on \$200M notional (coverage was thru 8/31/19); assumes lowest/cur. 1mL rate going fwd

³ As reported (or expected to be reported) externally to the banks and ratings agencies for all quarters displayed (incl. the PF effect of acq./div.)

 $^{^4}$ All rates as-of 7/1/22; the Cash rate is our money-market cash-equivalent investment; ARLs are estimated; Revolver is 75/25 1mL vs. Base

⁵The Revolver rate reflects 'Level-2' status per our Credit Agreement, which is inclusive of a one-time 25bps step-down provision

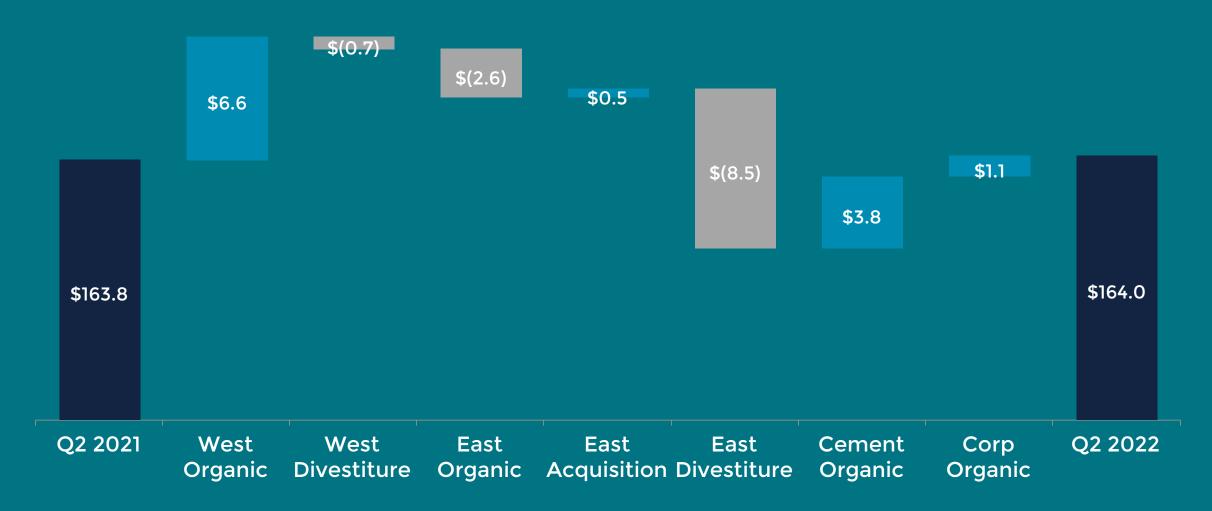
Net Revenue by Reporting Segment





Adjusted EBITDA by Reporting Segment







	Three months ended				Six months ended				
		July 2,		July 3,		July 2,		July 3,	
Reconciliation of Operating Income to Adjusted Cash Gross Profit		<u> 2022</u>		<u> 2021</u>		<u> 2022</u>		<u> 2021</u>	
(\$ in thousands)									
Operating income	\$	111,236	\$	95,923	\$	76,941	\$	70,864	
General and administrative expenses		47,651		47,448		99,575		99,090	
Depreciation, depletion, amortization and accretion		47,157		58,233		98,350		114,569	
Gain on sale of property, plant and equipment		(3,695)		(1,403)		(4,950)		(3,172)	
Adjusted Cash Gross Profit (exclusive of items shown separately)	\$	202,349	\$	200,201	\$	269,916	\$	281,351	
Adjusted Cash Gross Profit Margin (exclusive of items shown separately) (1)		32.0 %	6	32.4 %		26.3 %	3	27.7 %	



	Three months ended July 2, 2022												
			Gro		Net								
	Volumes	Pricing	k	y Product		Delivery		Revenue					
Aggregates	16,820	11.92	\$	200,535	\$	(39,055)	\$	161,480					
Cement	705	128.57		90,689		(3,874)		86,815					
Materials			\$	291,224	\$	(42,929)	\$	248,295					
Ready-mix concrete	1,394	131.63		183,425		(68)		183,357					
Asphalt	1,321	71.16		94,022		(107)		93,915					
Other Products				102,183		(84,811)		17,372					
Products			\$	379,630	\$	(84,986)	\$	294,644					

	Six months ended July 2, 2022												
			Gro	ss Revenue	In	tercompany		Net					
	Volumes	Pricing	b		Revenue								
Aggregates	30,223	11.58	\$	349,961	\$	(65,088)	\$	284,873					
Cement	1,046	128.52		134,495		(5,126)		129,369					
Materials			\$	484,456	\$	(70,214)	\$	414,242					
Ready-mix concrete	2,635	129.45		341,027		(107)		340,920					
Asphalt	1,582	70.33		111,239		(187)		111,052					
Other Products				178,148		(145,754)		32,394					
Products			\$	630,414	\$	(146,048)	\$	484,366					



	<u>Tł</u>	ree mo	nths	<u>ended</u>	Six	mont	hs ended	<u> Last Twelve Months Ended ⁽¹⁾</u>							led (1)		
(\$ in millions)	;	July 2, 2022	J	uly 3, 2021	July 20	y 2, 22	July 3, 2021	July 2, 2022	April 2 <u>2022</u>	J	anuary 1, <u>2022</u>	Oc	tober 2, <u>2021</u>		uly 3, 2021	pril 3, <u>2021</u>	nuary 2, <u>2021</u>
Net income (loss)	\$	193	\$	58	\$ 1	58	\$ 35	\$ 278	\$ 143	\$	154	\$	146	\$	164	\$ 165	\$ 141
Interest expense		20		24		41	48	84	88		92		98		99	100	104
Income tax (benefit) expense		54		18		49	13	81	45		44		47		7	5	(12)
Depreciation, depletion, amortization, and accretion expense		47		58		98	115	213	224		229		231		230	226	222
Loss on debt financings								6	6		6		6		4	4	4
Gain on sale of business		(156)			(1	70)	(15)	(175)	(19)		(20)		(15)		(15)	(16)	
Tax receivable agreement expense		1				1		(6)	(7)		(7)		(8)		(8)	(8)	(8)
Non-cash compensation		5		5		10	10	20	20		20		21		29	29	29
Other		_		- 1		_	_	1	2		2		(1)		2	3	2
Adjusted EBITDA	\$	164	\$	164	\$ 1	87	\$ 206	\$ 502	\$ 502	\$	520	\$	525	\$	512	\$ 508	\$ 482
EBITDA for certain completed acquisitions, net of dispositions (2)								(29)	(12)		(3)		(5)		(5)	6	11
Acquisition transaction expenses								4	4		3		3		2	3	3
Further Adjusted EBITDA (3)								\$ 477	\$ 494	\$	520	\$	523	\$	509	\$ 517	\$ 496
Net Revenue	\$	632	\$	619	\$ 1,0	24	\$ 1,017	\$ 2,240	\$ 2,227	\$	2,233	\$	2,251	\$ 2	2,234	\$ 2,191	\$ 2,135
Adjusted EBITDA Margin (4)	L	26.0 %		26.5 %	18	8.3 %	20.2 %	22.4 %	22.5	%	23.3 %		23.3 %		22.9 %	23.2 %	22.6 %
Net Debt								\$ 1,126	\$ 1,382	\$	1,308	\$	1,436	\$	1,530	\$ 1,646	\$ 1,574
Total Net Leverage (5)								2.4x	2.8	х	2.5x		2.7x		3.0x	3.2x	3.2x

- (1) Last twelve month ("LTM") information corresponding to fiscal years (i.e., the periods ended January 1, 2022 and January 2, 2021 reflects our audited historical results for such fiscal years. Information presented for other LTM periods (i.e., July 2, 2022, April 2, 2022, October 2, 2021, July 3, 2021 and April 3, 2021) reflect unaudited trailing four quarter financial information calculated by starting with the results from the most recent audited fiscal year included in such LTM period and then (x) adding quarterly information for subsequent fiscal quarters and (y) subtracting quarterly information for the corresponding prior year period. For example, LTM July 2, 2022 has been calculated by starting with the data from the twelve months ended January 1, 2022 and then adding data for the six months ended July 3, 2021. This presentation is useful to investors as we use it to evaluate our financial performance for ongoing planning purposes, including a continuous assessment of our financial performance in comparison to budgets and internal projections. We also use such LTM financial data to test compliance with covenants under our senior secured credit facilities. This presentation has limitations as an analytical tool, and you should not consider it in isolation or as a substitute for analysis of our results as reported under U.S. GAAP. Please see our Annual Reports on Form 10-K and Quarterly Reports on Form 10-Q for the relevant periods for the historical amounts used to calculate the LTM information presented.
- (2) EBITDA for certain completed acquisitions, net of dispositions, is pro forma for all acquisitions completed as of the date listed.
- (3) Further Adjusted EBITDA is calculated using trailing four quarter financial data to test compliance with covenants under our senior secured credit facilities.
- (4) Adjusted EBITDA Margin defined as Adjusted EBITDA as a percentage of net revenue (5) Net Leverage defined as net debt divided by Further Adjusted EBITDA



Reconciliation of Long-term Debt to Net Debt	Q2'22	<u>Q1'22</u>	<u>Q4'21</u>	Q3'21	<u>Q2'21</u>	<u>Q1'21</u>	Q4'20	Q3'20	Q2'20	<u>Q1'20</u>
(\$ in millions)										
Long-term debt, including current portion	\$ 1,534	\$ 1,608	\$ 1,610	\$ 1,612	\$ 1,913	\$ 1,915	\$ 1,916	\$ 1,919	\$ 1,871	\$ 1,873
Acquisition related liabilities	37	36	46	46	46	44	20	42	42	42
Finance leases and other	20	25	33	36	40	47	56	60	57	58
Less: Cash and cash equivalents	(465)	(287)	(381)	(258)	(469)	(360)	(418)	(289)	(253)	(199)
Net debt	\$ 1,126	\$ 1,382	\$ 1,308	\$ 1,436	\$ 1,530	\$ 1,646	\$ 1,574	\$ 1,732	\$ 1,717	\$ 1,774



Reconciliation of Net Income to Adjusted EBITDA	Three months ended July 2, 2022											
by Segment		<u>West</u>		<u>East</u>	9	<u>Cement</u>	Cement Corp		Co	<u>Consolidated</u>		
(\$ in thousands)												
Net income	\$	65,606	\$	64,089	\$	38,641	\$	24,430	\$	192,766		
Interest (income) expense		(4,035)		(2,714)		(4,860)		32,208		20,599		
Income tax expense (1)		987						52,960		53,947		
Depreciation, depletion and amortization		21,779		14,523		9,383		770		46,455		
EBITDA	\$	84,337	\$	75,898	\$	43,164	\$	110,368	\$	313,767		
Accretion		233		392		77				702		
Tax receivable agreement benefit								954		954		
Gain on sale of businesses (2)				(29,452)				(126,601)		(156,053)		
Non-cash compensation								4,734		4,734		
Other		74		(144)						(70)		
Adjusted EBITDA	\$	84,644	\$	46,694	\$	43,241	\$	(10,545)	\$	164,034		
Adjusted EBITDA Margin (1)		24.0 %	5	25.1 %		46.2 %	5			26.0 %		

Reconciliation of Net Income (Loss) to Adjusted EBITDA	Three months ended July 3, 2021									
by Segment	<u>West</u>			<u>East</u>	<u>Cement</u>		<u>c</u>	<u>orporate</u>	<u>Co</u>	<u>nsolidated</u>
(\$ in thousands)										
Net income (loss)	\$	55,447	\$	37,035	\$	33,230	\$	(67,954)	\$	57,758
Interest (income) expense		(2,860)		(2,176)		(4,035)		33,287		24,216
Income tax expense (1)		1,198		156				17,054		18,408
Depreciation, depletion and amortization		25,133		21,146		10,143		1,101		57,523
EBITDA	\$	78,918	\$	56,161	\$	39,338	\$	(16,512)	\$	157,905
Accretion		218		408		84				710
(Gain) loss on sale of businesses		(273)		509						236
Non-cash compensation								4,827		4,827
Other		(92)		206						114
Adjusted EBITDA	\$	78,771	\$	57,284	\$	39,422	\$	(11,685)	\$	163,792
Adjusted EBITDA Margin (1)	25.1 %		26.1 %		.1 % 45.		45.9 %			26.5 %

 ⁽¹⁾ Adjusted EBITDA Margin is defined as Adjusted EBITDA as a percentage of net revenue
 (2) The Corporate gain is related to the sale of a business in the East Segment in the three months ended July 2, 2022.



Reconciliation of Net Income (Loss) to	Six months ended July 2, 2022									
by Segment		<u>West</u>		<u>East</u>	9	<u>Cement</u>	<u>Corporate</u>			<u>nsolidated</u>
(\$ in thousands)										
Net income (loss)	\$	77,507	\$	71,455	\$	30,210	\$	(21,206)	\$	157,966
Interest (income) expense		(8,005)		(6,165)		(9,822)		64,740		40,748
Income tax expense (benefit) (1)		1,163		(106)				48,147		49,204
Depreciation, depletion and amortization		46,127		32,407		16,881		1,519		96,934
EBITDA	\$	116,792	\$	97,591	\$	37,269	\$	93,200	\$	344,852
Accretion		460		803		153				1,416
Tax receivable agreement benefit								954		954
Gain on sale of businesses (2)				(43,657)				(126,601)		(170,258)
Non-cash compensation								10,156		10,156
Other		84		93						177
Adjusted EBITDA	\$	117,336	\$	54,830	\$	37,422	\$	(22,291)	\$	187,297
Adjusted EBITDA Margin (1)		19.9 %		18.5 %	26.8 %					18.3 %

Reconciliation of Net Income (Loss) to Adjusted EBITDA	Six months ended July 3, 2021									
by Segment	<u>West</u>			<u>East</u>	<u>Cement</u>		<u>C</u>	<u>orporate</u>	Co	<u>nsolidated</u>
(\$ in thousands)										
Net income (loss)	\$	72,883	\$	44,004	\$	31,625	\$	(113,999)	\$	34,513
Interest (income) expense		(4,892)		(3,896)		(8,080)		65,270		48,402
Income tax expense (1)		1,384		90				11,491		12,965
Depreciation, depletion and amortization		50,057		42,620		18,211		2,205		113,093
EBITDA	\$	119,432	\$	82,818	\$	41,756	\$	(35,033)	\$	208,973
Accretion		434		877		165				1,476
Gain on sale of businesses		(273)		(15,159)						(15,432)
Non-cash compensation								10,190		10,190
Other		(174)		493		_		_		319
Adjusted EBITDA	\$	119,419	\$	69,029	\$	41,921	\$	(24,843)	\$	205,526
Adjusted EBITDA Margin (1)		21.8 %		20.2 %		33.1 %				20.2 %

 ⁽¹⁾ Adjusted EBITDA Margin is defined as Adjusted EBITDA as a percentage of net revenue
 (2) The Corporate gain is related to the sale of a business in the East Segment in the three months ended July 2, 2022.



Reconciliation of Net Income Per Share to Adjusted Diluted	<u>Three months ended</u>								<u>Six months ended</u>							
EPS	<u>July 2, 2022</u>			<u>July 3, 2021</u>				July 2)22		July 3	<u>21</u>				
(in thousands, except share and per share amounts)	Net	Income	Pe	er Equity Unit	Ne	et Income	F	Per Equity Unit	Net Income		Per Equity Unit	Ne	et Income	Pe	er Equity Unit	
Net income attributable to Summit Materials, Inc.	\$	190,113	\$	1.59	\$	56,659	\$	0.47	\$ 155,821	\$	1.30	\$	34,142	\$	0.29	
Adjustments:																
Net income attributable to noncontrolling interest		2,653		0.02		1,099		0.02	2,145		0.02		371			
(Gain) loss on sale of businesses, net of tax		(121,935)		(1.02)		208		_	(127,569)		(1.07)		(11,654)		(0.10)	
Adjusted diluted net income before tax related adjustments		70,831		0.59		57,966		0.49	30,397		0.25		22,859		0.19	
Tax receivable agreement expense		954		0.01					954		0.01					
Adjusted diluted net income	\$	71,785	\$	0.60	\$	57,966	\$	0.49	\$ 31,351	\$	0.26	\$	22,859	\$	0.19	
Weighted-average shares:																
Basic Class A common stock	118,	099,059			1	17,436,461			118,438,200			- 11	6,423,833			
LP Units outstanding	1	,314,006				1,885,789			1,314,006				2,249,499			
Total equity units	119	,413,065			11	19,322,250			119,752,206			11	8,673,332			



(\$ in thousands) Segment Net Revenue:	٦.				Six months ended					
Segment Net Revenue:	JU	ıly 2, 2022	Jı	uly 3, 2021	Jı	ıly 2, 2022	Jı	ıly 3, 2021		
West		352,510	\$	313,617	œ	588,512	\$			
East	Ф	185.757	Ф	219.091	Ф	296.025	Ф	342.159		
Cement		93.651		85.822		139.876		126,491		
Net Revenue	\$	631,918	\$	618,530	\$	1,024,413	\$	1,017,011		
	Ť	031,310	Ť	010,000	Ť	1,021,110	Ť	1,017,011		
Line of Business - Net Revenue: Materials										
Aggregates	\$	161,480	\$	153,496	\$	284,873	\$	270,884		
Cement (1)	Ť	86.815	Ť	82.169	Ť	129.369	Ť	120.308		
Products		294,644		292,135		484,366		490,842		
Total Materials and Products	_	542.939	_	527,800	_	898.608	_	882.034		
Services	_	88.979	_	90.730	_	125.805	_	134,977		
Net Revenue	\$	631,918	\$	618,530	\$	1,024,413	\$	1,017,011		
Line of Business - Net Cost of Revenue:										
Materials										
Aggregates	\$	74,789	\$	67.734	\$	153.398	\$	136.031		
Cement	Ť	41,323	Ť	41.672	Ť	84,808	Ť	79,032		
Products		241.098		237,343		408.751		408,963		
Total Materials and Products	_	357,210	_	346,749	_	646,957	_	624,026		
Services	_	72.359	_	71.580	_	107.540	_	111.634		
Net Cost of Revenue	\$	429,569	\$		\$	754,497	\$	735,660		
Line of Business - Adjusted Cash Gross Profit (2): Materials										
Aggregates	\$	86,691	\$	85,762	\$	131,475	\$	134,853		
Cement (3)		45,492		40,497		44,561		41,276		
Products		53,546		54,792		75,615		81,879		
Total Materials and Products		185,729		181,051		251,651		258,008		
Services		16,620		19,150		18,265		23,343		
Adjusted Cash Gross Profit	\$	202,349	\$	200,201	\$	269,916	\$	281,351		
Adjusted Cash Gross Profit Margin (2)										
Materials										
Aggregates		53.7 %		55.9 %		46.2 %		49.8 %		
Cement (3)		48.6 %		47.2 %		31.9 %		32.6 %		
Products		18.2 %		18.8 %		15.6 %		16.7 %		
Services		18.7 %		21.1 %		14.5 %		17.3 %		
Total Adjusted Cash Gross Profit Margin		32.0 %		32.4 %		26.3 %		27.7 %		

Net revenue for the cement line of business excludes revenue associated with hazardous and non-hazardous waste, which is processed into fuel and used in the cement plants and is included in services net revenue. Additionally, net revenue from cement swaps and other cement-related products are included in products net revenue.

Adjusted cash gross profit calculated as net revenue by line of business less net cost of revenue by line of business. Adjusted cash gross profit margin is defined as adjusted cash gross profit divided by net revenue.

The cement adjusted cash gross profit includes the earnings from the waste processing operations, cement swaps and other products. Cement line of business adjusted cash gross profit margin defined as cement adjusted cash gross profit divided by cement segment net revenue.



	<u>Three months ended</u>					<u>Six mont</u>	ns ended		
	July 2,			July 3,		July 2,		July 3,	
(\$ in thousands)		<u> 2022</u>		<u> 2021</u>		<u>2022</u>		<u> 2021</u>	
Net income	\$	192,766	\$	57,758	\$	157,966	\$	34,513	
Non-cash items		(50,041)		74,221		(13,432)		113,065	
Net income adjusted for non-cash items		142,725		131,979		144,534		147,578	
Change in working capital accounts		(109,758)		(36,010)		(128,280)		(72,927)	
Net cash provided by operating activities		32,967		95,969		16,254		74,651	
Capital expenditures, net of asset sales		(67,818)		(58,823)		(124,153)		(125,917)	
Free cash flow	\$	(34,851)	\$	37,146	\$	(107,899)	\$	(51,266)	



Return on Invested Capital Calculation	<u>5-Quarter Average(1)</u>								
(\$ in thousands)	Q2 2022	Q4 2021	Q4 2020						
Total Liabilities & Shareholders Equity	4,268,441	4,313,485	4,154,245						
Less: Cash	(372,170)	(377,213)	(294,156)						
Less: TRA Long-Term Liability	(328,056)	(326,749)	(326,503)						
Less: Trade AP	(150,074)	(141,498)	(129,465)						
Less: Billings in Excess of Costs	(8,819)	(12,397)	(14,233)						
Less: Accrued Expenses	(136,477)	(145,183)	(133,020)						
Total Investment	3,272,845	3,310,446	3,256,867						
	LTM Q2	FY 2021	FY 2020						
Adjusted EBITDA	501,853	520,082	482,289						
Less: Depreciation, depletion and	(210,283)	(226,442)	(218,682)						
Less: Accretion	(2,864)	(2,924)	(2,638)						
Adj. EBITDA, less DD&A and accretion	288,706	290,716	260,969						
Divided by: Total Investment	3,272,845	3,310,446	3,256,867						
ROIC	8.8%	8.8%	8.0%						

^{(1) 5} quarter average reflects reported average of balance sheet items for the 5 quarters ended July 2, 2022, January 1, 2022 and January 2, 2021.