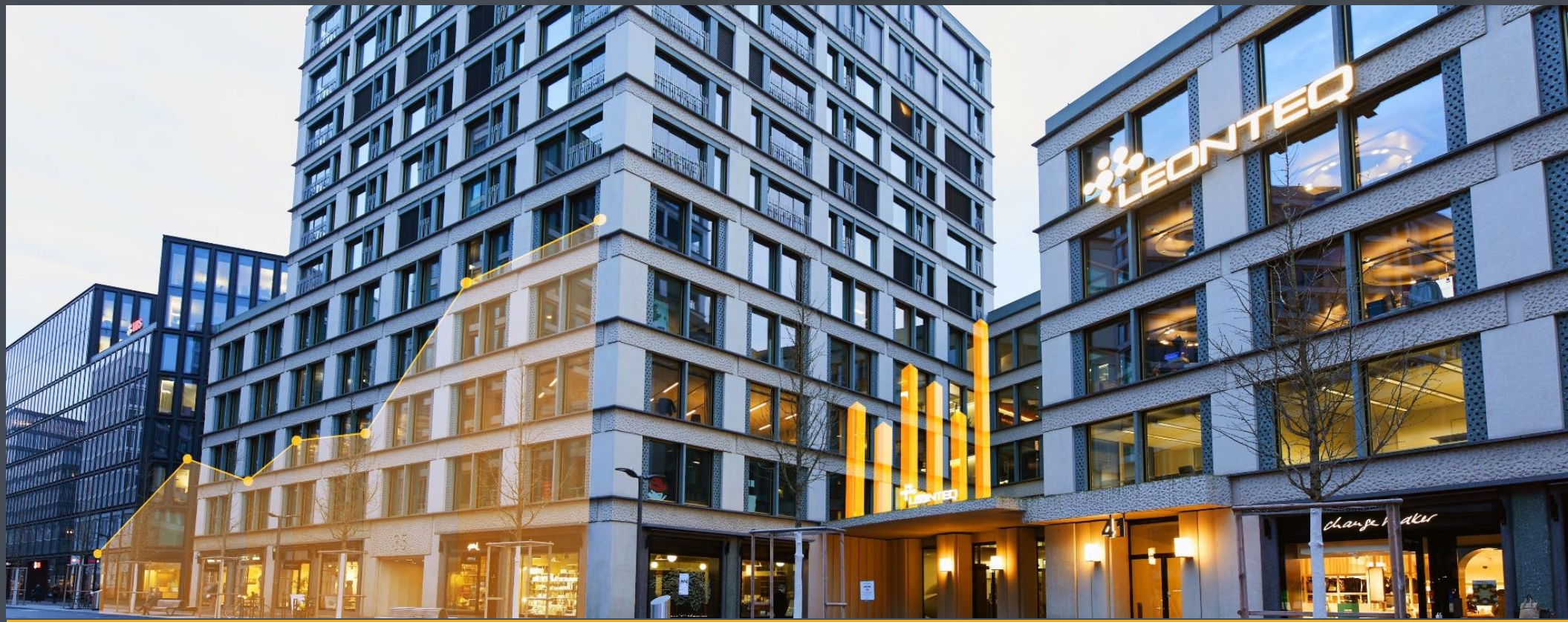
INVESTOR PRESENTATION

LEONTEQ AG

ZURICH, JANUARY 2022



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All figures in this presentation that are part of the consolidated IFRS financial statements for the twelve months ended 31 December 2012 to 2020 are audited.

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OUR COMPANY

LEONTEQ AT A GLANCE



Leading fintech company from Switzerland



14 offices across EMEA and APAC



State-of-the-art technology platform developed and maintained in-house



Services delivered through API, front-end GUI and comprehensive white-label offerings



>500 expert staff from >50 nations



Headquarters in Zurich, Switzerland



Founded in 2007, IPO in 2012, listed at SIX

OUR VISION

[We aspire] to be the leading marketplace for structured investment solutions

OUR MISSION

We deliver quality products & services to our partners & clients

OUR OFFERING IN THE CONTEXT OF THE BUSINESS NEEDS OF OUR CLIENTS AND PARTNERS

Our clients

- Financial intermediaries which offer investment products to their clients (from retail clients to institutional investors)
- Current portfolio allocation to structured investment solutions of approx. 3-8%
- Low interest rate environment requires financial intermediaries to offer additional investment opportunities besides traditional asset classes
- Increased compliance and customer protection rules require automated processes for price and product transparency and documentation

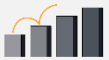
Our partners

- Private, commercial and retail banks and insurance companies
- Financial institutions are seeking to increase and diversify their funding sources and revenue base (fee business instead of interest rates business)
- Banks and insurance companies are challenged by complex IT infrastructure with legacy systems and fragmented workflows

Our solutions



Fully automated click 'n' trade multi-issuer platform



Tailored and low-cost investment solutions starting from CHF 1,000



Diversified range of investment solutions for all market views



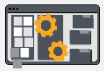
Theme-based investments through tracker certificates and actively managed certificates (AMCs)



Automated legal and regulatory documentation



Liquid secondary market



State-of-the-art white-labelled tools to service the financial intermediaries' clients

OUR KEY DIFFERENTIATING FACTORS

One of the leading multi-issuer platforms



Global distribution network across EMEA, LATAM and APAC



Highly scalable platform with large computation power





Best-in-class financial engineering and recognised sales force



Full white-labelling capabilities for services & tools

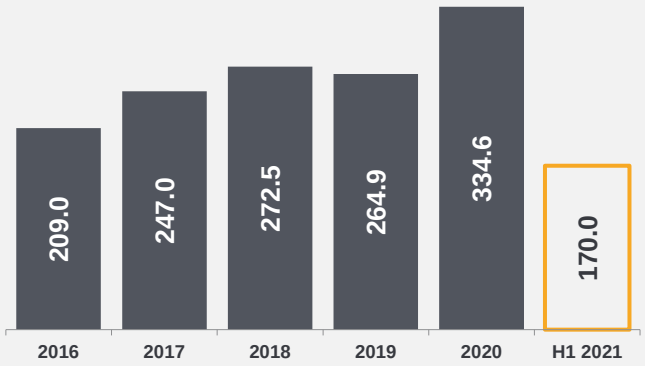


Automated processes across structured products value chain

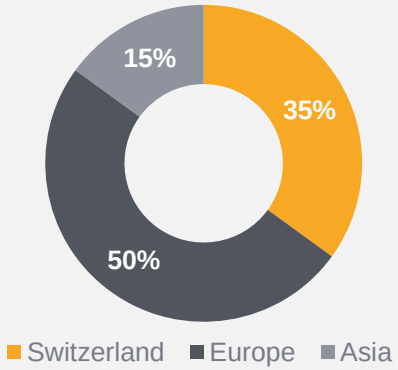


FINANCIAL HIGHLIGHTS H1 2021 AT A GLANCE

Net fee income
in CHF million



Net fee income by region



Total operating income
in CHF million

205.8

H1 2020: **103.5**

Net profit
in CHF million

74.4

H1 2020: **5.5**

Capital base
in CHF million

800.2

31.12.2020: **722.6**

31.12.2007: **10.0**

Earnings per share
in CHF

4.04

H1 2020: **0.29**

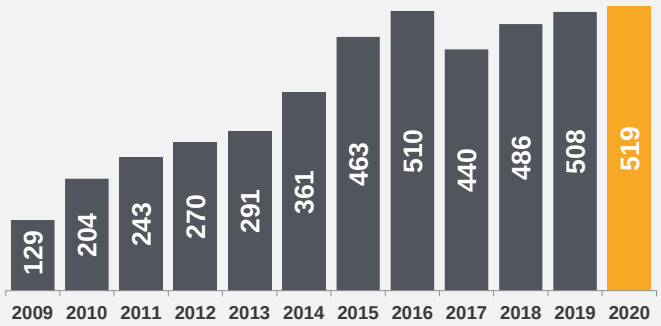
Dividend per share 2021E
in CHF

>0.75

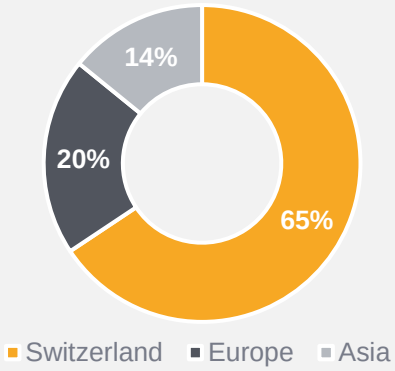
2020: **0.75**

UNIQUE POOL OF EXPERTS IN TECHNOLOGY AND STRUCTURED PRODUCTS FROM MORE THAN 50 NATIONS

Staff base development
in FTEs



Staff base by region





Gender diversity

19%

women

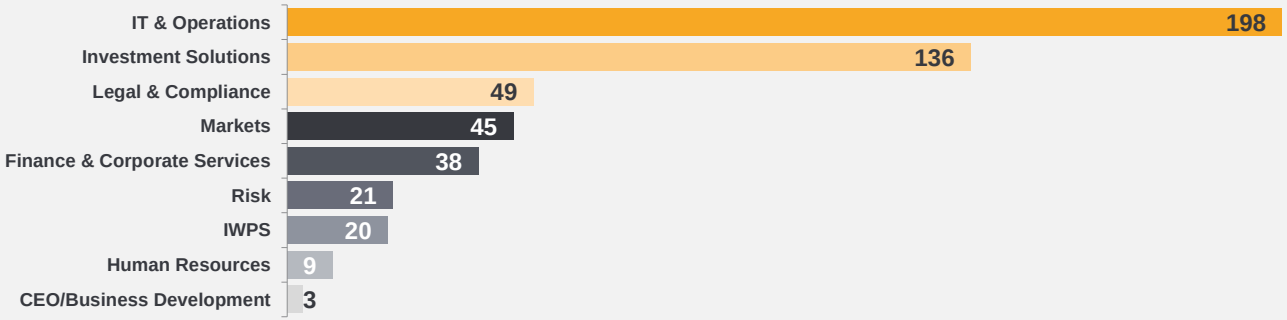


Average age

36

years

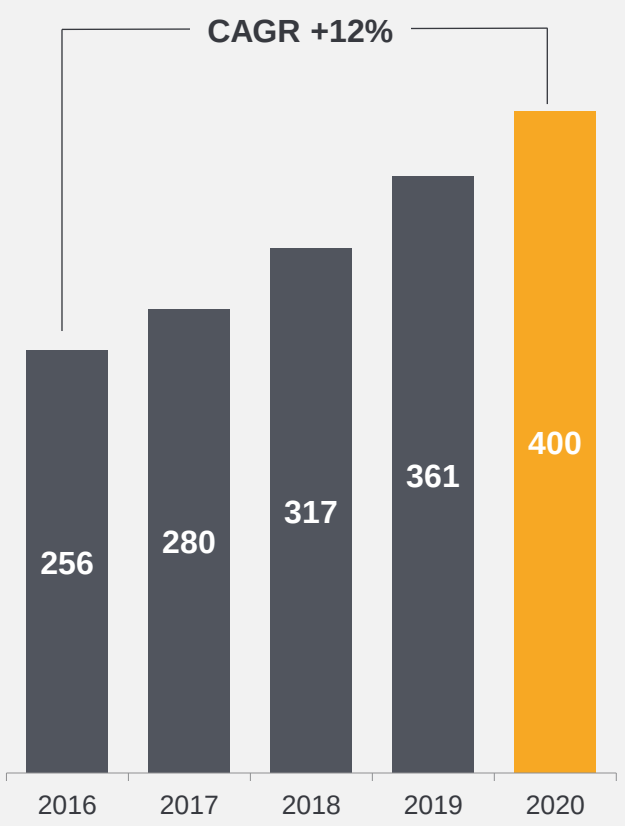
Employees by division
in FTEs



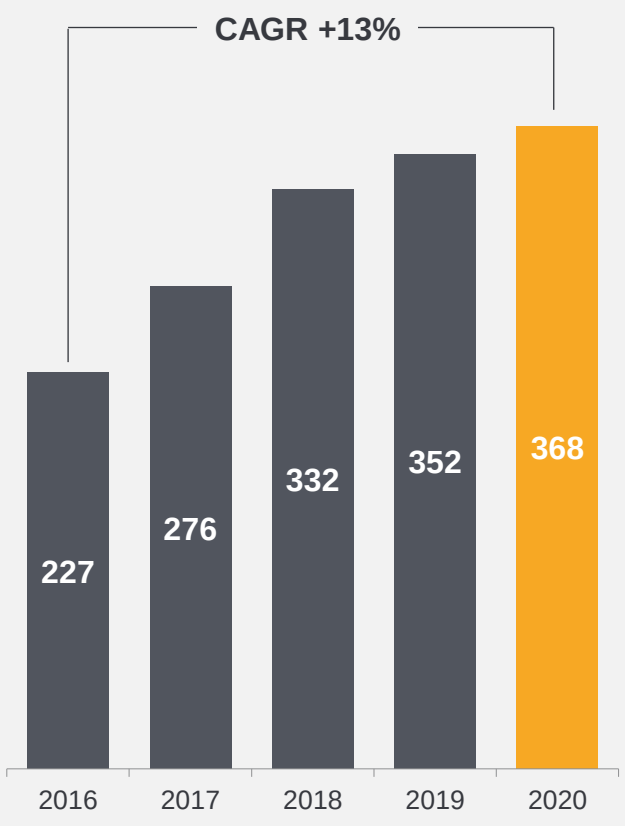
- Unique pool of experts in technology and structured products with long-standing relevant experience
- Staff hired from leading technology firms, major banks and insurance companies, Big-4s, law firms, FINMA and SIX

COMPETITIVE POSITION AND STRUCTURALLY BENEFITTING FROM THE LOW INTEREST RATE ENVIRONMENT

Global wealth (USD trillion)[1]



Market turnover Switzerland (CHF billion)[2]



Leonteq market share[3]



9%

Market share for total listed structured products



32%

Market share for listed yield enhancement products

Sources: 1) Credit Suisse, Global wealth report , 2020; 2) Swiss Structured Products Association (SSPA), 2020; 3) SIX Swiss exchange, 2020

MORE THAN 40 INDUSTRY AWARDS SINCE INCEPTION

Best products 2019 - 2021

Best product on foreign currencies (2021)
Best ESG product (2021)
Best Index product (2020)
Best Product on alternative Underlyings (2019/2020)
Best Equity Product (2019)

Best Capital Protection Certificate (2020)
Best Participation Certificate (2019)

Deals of the year “Innovative Structures” (2019)

Service, Platform & Performance 2019 - 2021

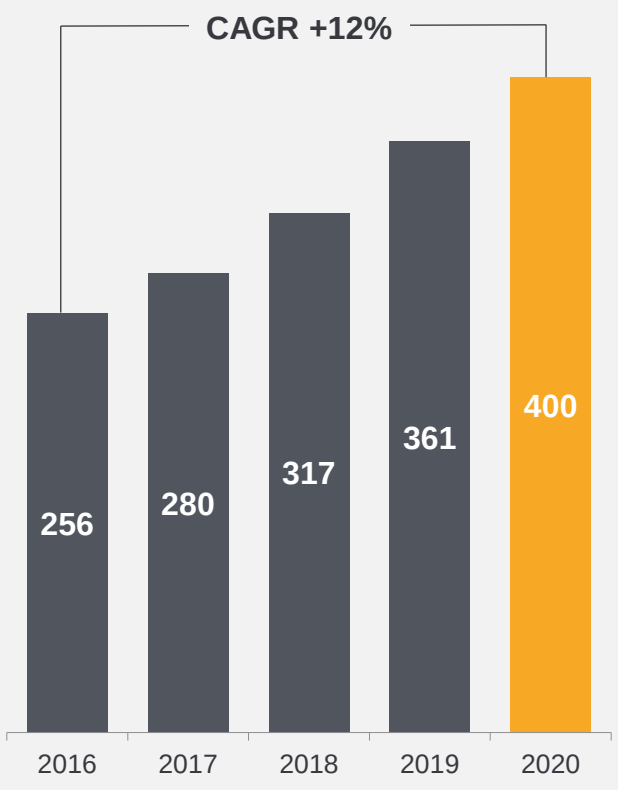
Top Service (2019/2020/2021)
Best Market Maker Investment products (2020)

Best Structured Product Technological Solution (2021)
Best Performance Switzerland (2019)
Best Performance Thailand (2019)

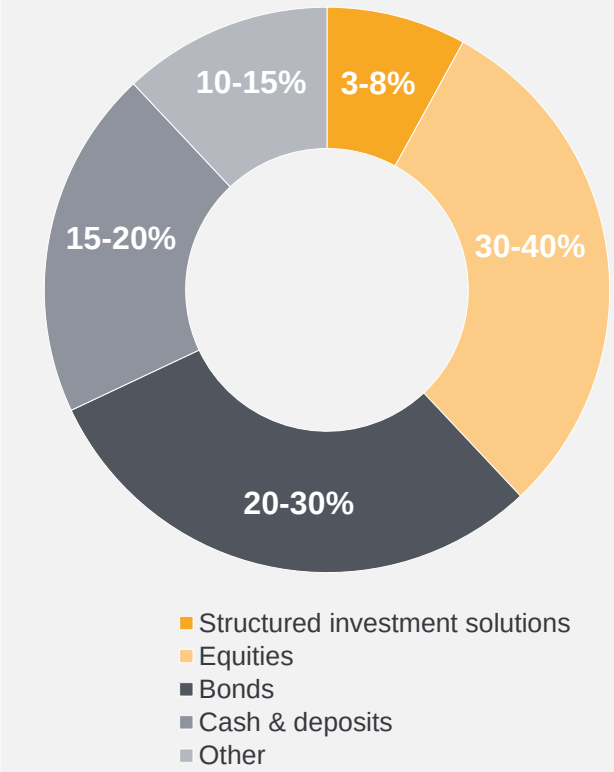
OUR MARKET

LOW INTEREST RATE ENVIRONMENT AND DIGITISATION DRIVE DEMAND FOR TAILORED INVESTMENT SOLUTIONS

Global wealth (USD trillion)[1]



Global portfolio allocation[2]



Key drivers for increase in demand for tailored investment solutions:

1. Low interest rate environment

- With increasing wealth, need for adequate and diversified investment opportunities
- Low interest environment triggers need for additional investment opportunities besides traditional asset classes

2. Digitisation and mass customisation

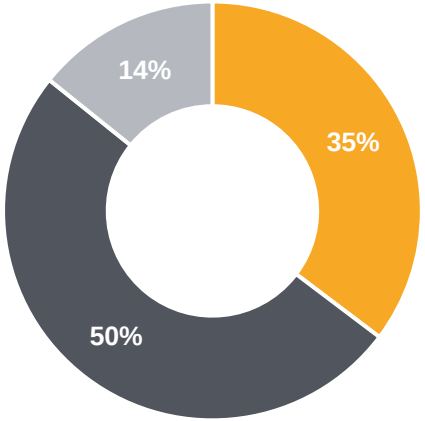
- Digitisation and automation enable lower ticket sizes and reduce costs for investing which provides a new and broader range of investors access to tailor made solutions
- Online trading platforms have recorded significant volumes and record new account openings
- Covid-19 has been an accelerator of the digital transformation

Sources: 1) Credit Suisse, Global wealth report, 2020; 2) Management estimate

GLOBAL FOOTPRINT WITH 14 OFFICES SUPERVISED BY 13 REGULATORS ACROSS EMEA AND APAC

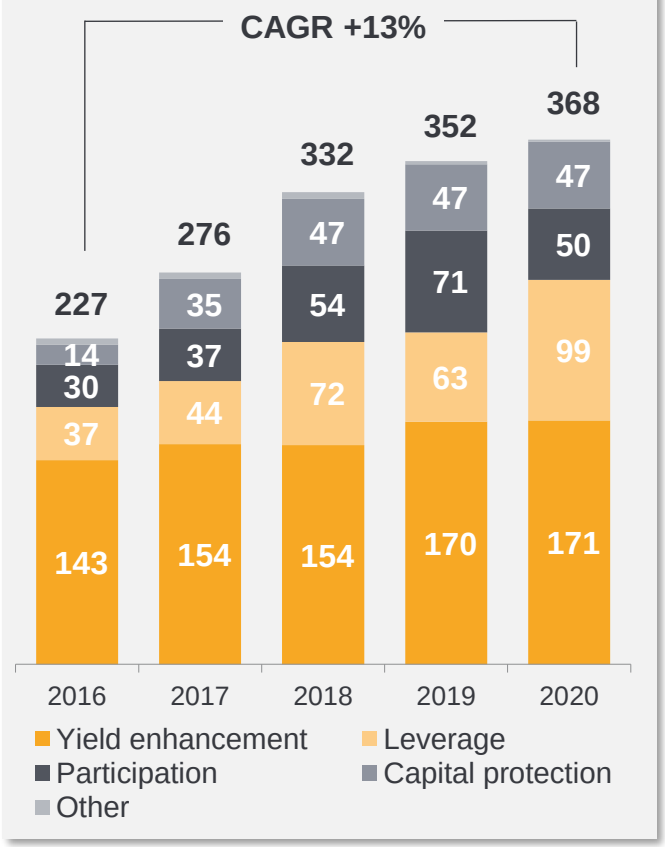


Net fee income of CHF 170 million in H1 2021 by region

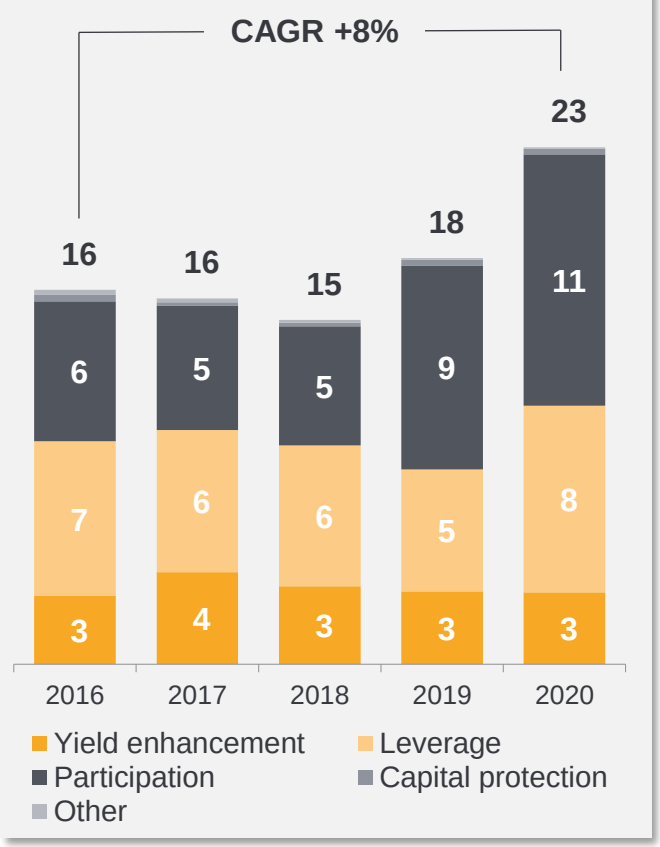


OUR OPERATIONS IN SWITZERLAND: STRONG PRESENCE WITH TOTAL ADDRESSABLE MARKET OF CLOSE TO CHF 400 BILLION (TURNOVER)

SSPA[1]
(CHF billion, by product category)



SIX Swiss Exchange[2]
(CHF billion, by product category)



Leonteq market share[2]



9%
Market share for total listed structured products

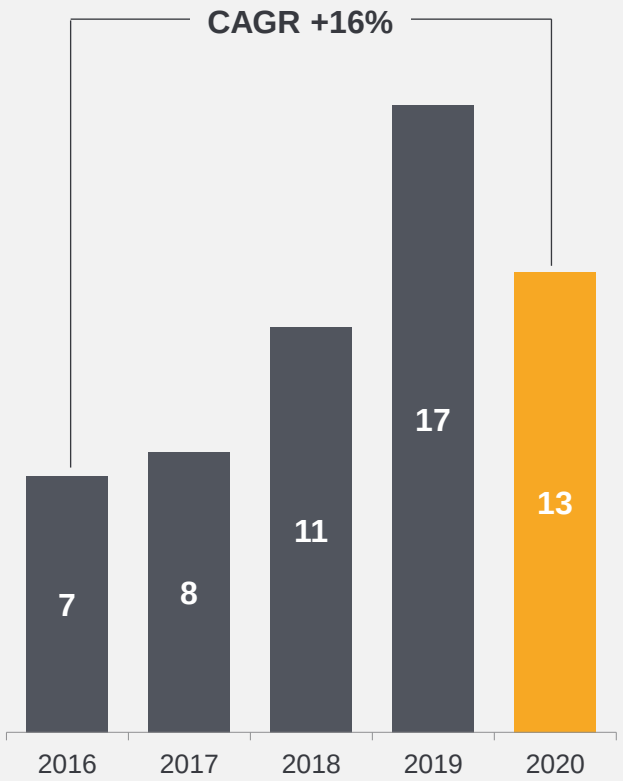


33%
Market share for listed yield enhancement products

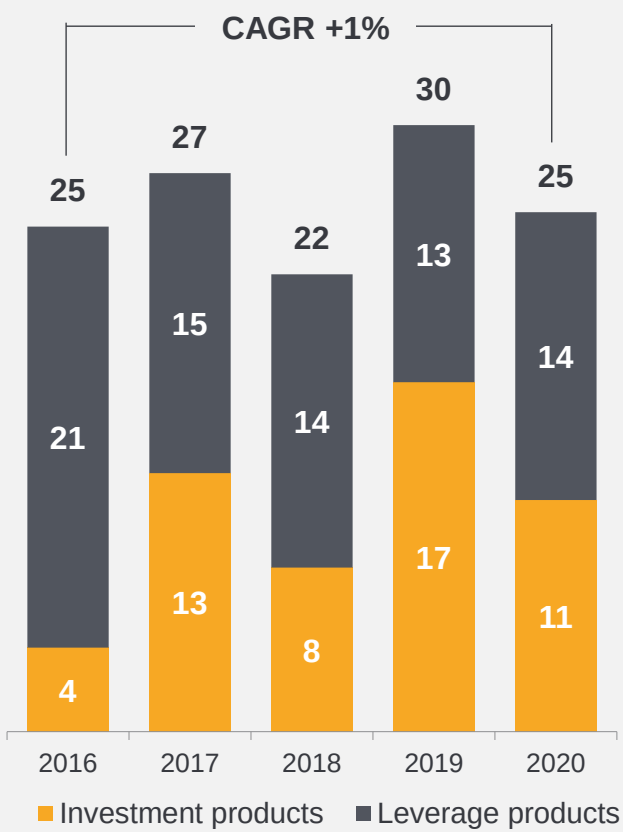
Sources: 1) Swiss Structured Products Association (SSPA), 2020; 2) SIX Swiss exchange, 2020

OUR OPERATIONS IN ITALY: GROWING PRESENCE WITH A TOTAL ADDRESSABLE MARKET OF CLOSE TO EUR 40 BILLION (TURNOVER)

ACEPI[1] – Primary issuance
(EUR billion)



Borsa Italiana[2] – Secondary market
(EUR billion)



Leonteq market share[2]



9%

Market share for listed investment products

Image campaign

- Presence at webinars
- Expert opinions in TV formats
- New Facebook page launched for building financial community

Product commercials

- Increased product commercials online and in newspapers

Sources: 1) Italian Association of Certificates and Investment Products (ACEPI), 2020; 2) Borsa Italiana, 2020

LEONTEQ

OUR PLATFORM

CUTTING EDGE TECHNOLOGY AND CLIENT FOCUS



Cutting edge Technology

- State of the art technology build from the ground up by in-house development teams
- Click ’n’ trade platform with automated lifecycle management
- AMC Gateway to manage tailor-made strategies



Large universe of structured products

- >90 different payoffs
- Thousands of underlyings (incl. equities, equity indices, exchange traded funds, credits, interest rates, foreign currencies, cryptocurrencies and commodities)



Flexibility to tailor to individual needs

- Competitive pricing and customised complex structures
- Low minimum investment size
- Full MiFID II documentation and additional MiFID II checks
- FinSA-compliant documentation for structured products in Switzerland



Multi-issuer platform

- 10 white-labelling issuers
- >20 third-party issuers
- Best option price from 7 leading investment banks via Smart Hedging Issuance Platform (SHIP)

PROVIDING ONE OF THE LARGEST UNIVERSES OF STRUCTURED PRODUCTS WITH A LEADING TECHNOLOGY PLATFORM

- >200,000 client transactions processed each year
- >100,000 documents generated each day
- ~2,500 underlying securities available
- Daily trade ideas
- >3 billion product combinations calculated in 1 minute



Equities	Equity indices
Credit	Currencies
Commodities	Interest rates
Crypto assets	Mutual funds
Exchange traded funds	Systematic indices

LARGEST CRYPTO-ASSET OFFERING AMONG ISSUERS WITH A TOTAL OF 25 CURRENCIES AVAILABLE



Securitised crypto investment

Trading cryptocurrencies as simply and easily as trading bonds and stocks

Easy & secure access to cryptocurrencies

No need for key management (hot wallet or cold storage)

Large product universe

Various products such as tracker certificates, actively managed certificates, reverse convertibles and call spread warrants available

One-stop-shop for crypto investment

Broadest offering of exchange traded investment products based on the major cryptocurrencies

Collaboration with ICF Bank

Collaboration with ICF BANK AG for the structuring and distribution of structured products on crypto assets to institutional investors in Germany and Austria

LYNQS: LEONTEQ'S ONE-STOP-SHOP PROVIDING CLIENTS DIGITAL ACCESS TO THE WORLD OF STRUCTURED PRODUCTS



Investment ideas

Latest trends and daily updated investment ideas prepared by Leonteq's leading structuring team

Quote

Click 'n' trade tailor-made investment products from more than 10 renowned issuers to fit any investment need

Portfolio

Comprehensive overview and of structured products portfolios and lifecycle management across all issuers

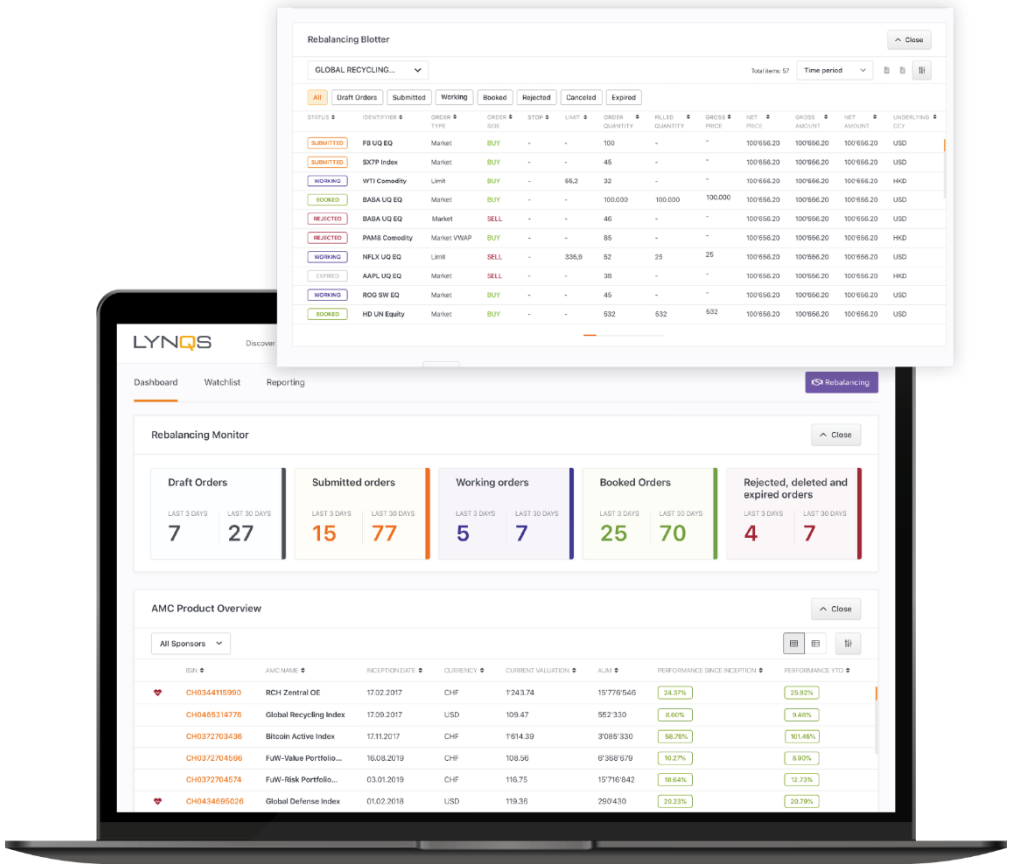
AMC

Single entry point to manage index strategies and easy access to instructions and reporting

Mobile app

The power of LynQs on a mobile app

AMC GATEWAY: ALLOWS FOR MANAGEMENT OF OWN TAILOR-MADE INVESTMENT STRATEGY



Single point of entry

Leonteq supports product implementation, trade execution and reporting

Less administration

Avoid individual trade processing with custodian banks (one central rebalancing for all clients)

Cost efficient

Investors save trading fees from custodian banks

Flexible & customisable

Accommodates different investment strategies and fee models

Reporting

Transparent performance summaries

Secondary market

Leonteq provides intraday secondary market

Large investment universe

Allows various asset classes from simple cash instruments to complex derivatives

BALANCE SHEET LIGHT TURNOVER INCREASED TO CHF 1.5 BILLION

Smart Hedging Issuance Platform (SHIP)

- Seven leading investment banks connected to the platform
- A total of eight counterparties (including Leonteq) actively contributing quotes to the platform (of which seven are currently able to execute trades)
- Five issuers available on SHIP (Leonteq, Raiffeisen, EFG, Standard Chartered and Banque Internationale à Luxembourg)

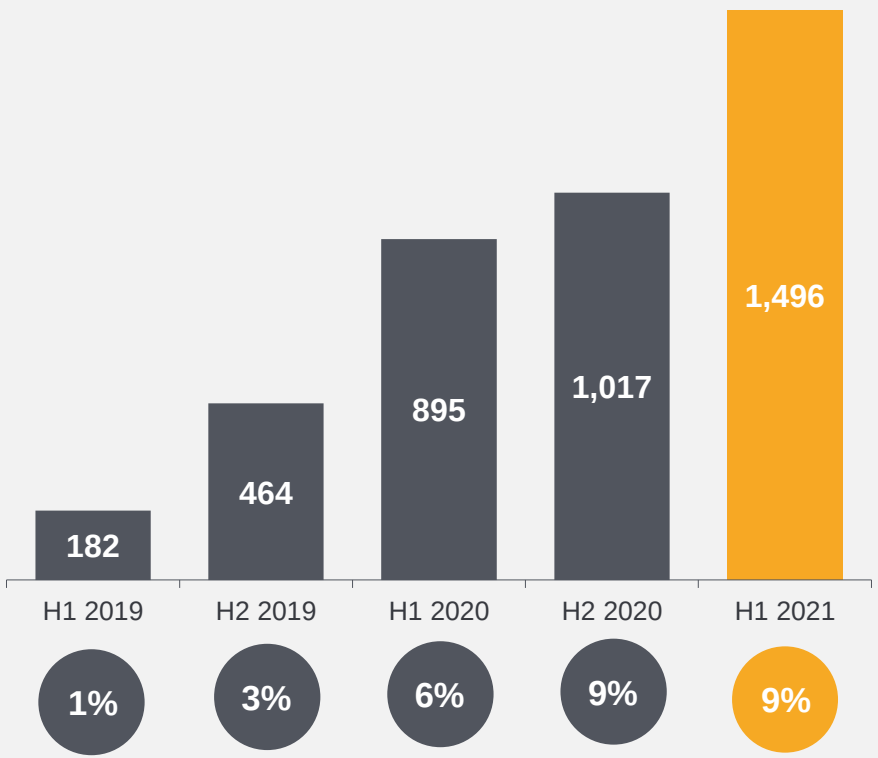
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Third-party issuers & back-to-back hedges

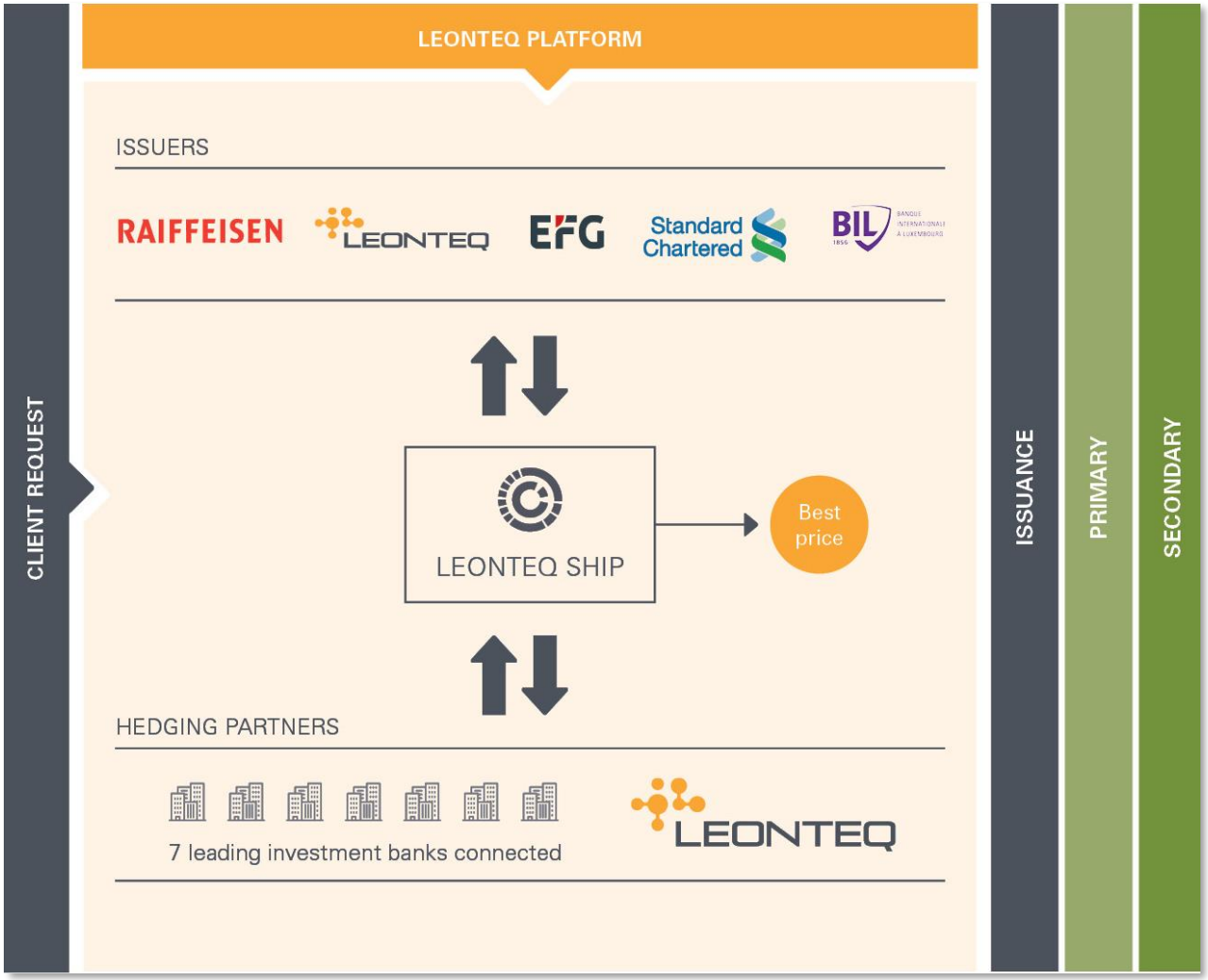
- In parallel to SHIP, Leonteq provides third-party products (manufactured outside of Leonteq's platform)
- Barclays and Societe Generale automated third-party issuer on Leonteq's multi-issuer platform
- 21 issuers available on a bespoke basis
- Capabilities for back-to-back hedging transactions of complex structures with additional hedging counterparties

=

Balance sheet light turnover (CHF million)



SMART HEDGING ISSUANCE PLATFORM (SHIP): ENABLES AUTOMATED PRICE SELECTION AND EXECUTION OF OPTION COMPONENT



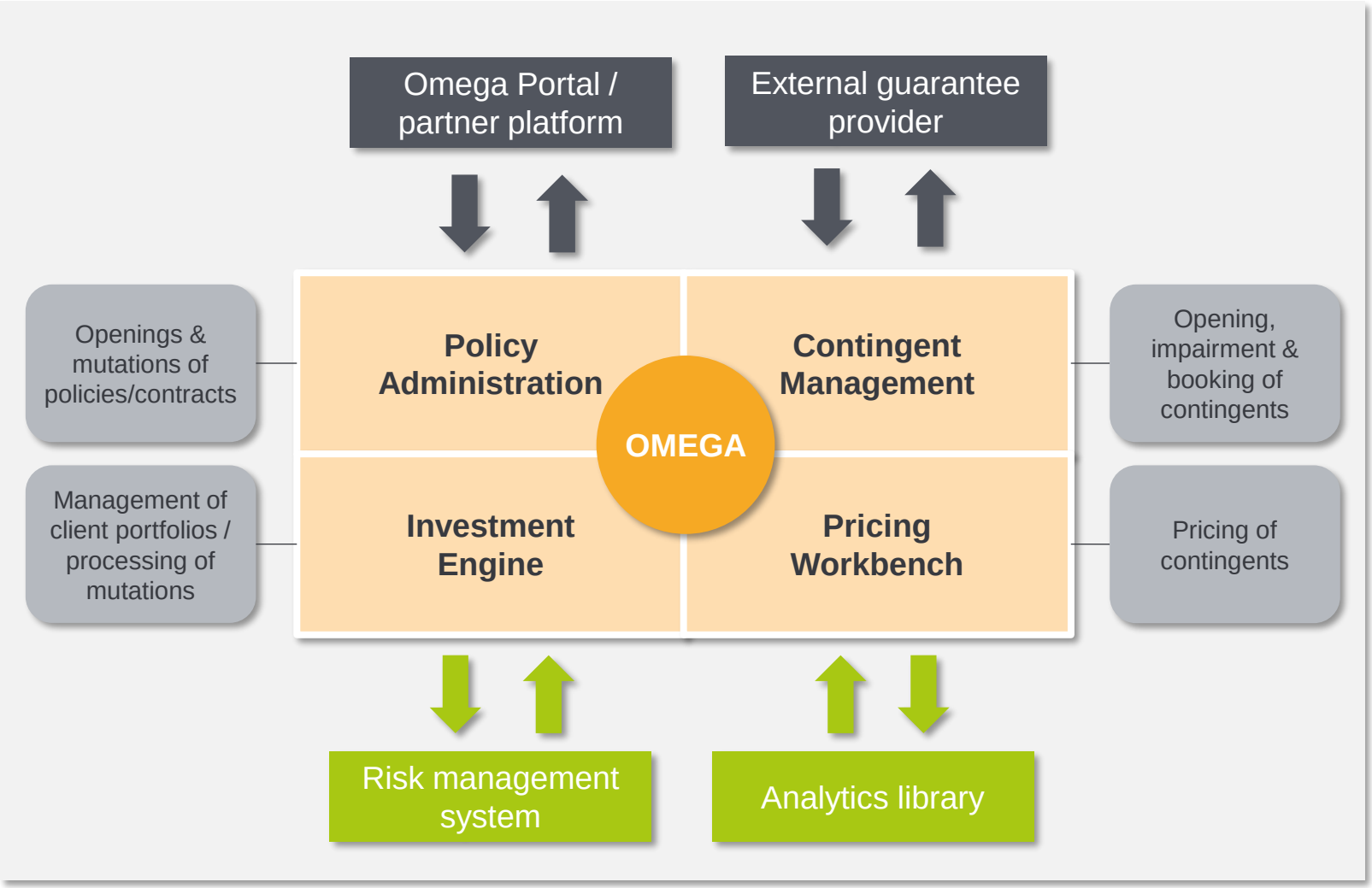
Benefits for the client

- Only platform which allows to decouple the choice of the desired credit risk from the provider of the option component
- Best option price out of seven leading investment banks including Leonteq
- Fully automated setup

Benefits for Leonteq

- Reduces hedging exposure by outsourcing option component to external counterparties
- Transforms Leonteq's position from a balance sheet business to a platform business

SAVINGS AND RETIREMENT SOLUTIONS PLATFORM (OMEGA): ENABLES DIGITAL PROCESSING OF INSURANCE POLICIES

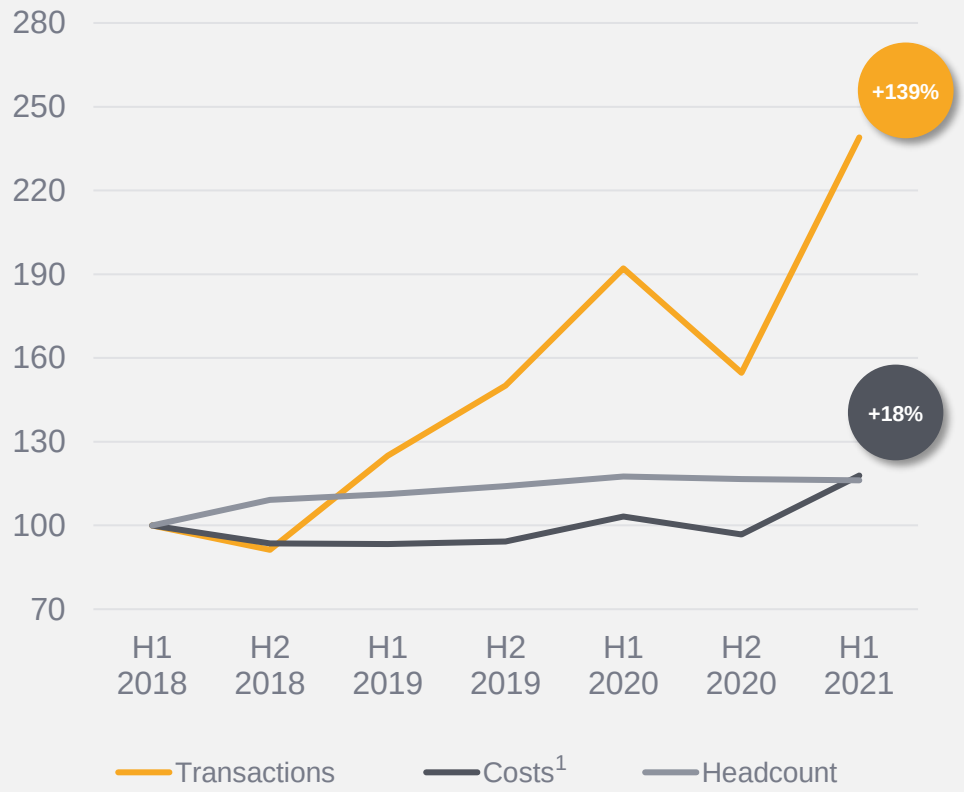


Omega

- Proprietary platform that enables the fully automated, digital processing of the entire lifecycle of insurance policies and capitalisation products
- Web-based application that enables insurance partners to create, administer and track unit-linked life insurance products
- Supports a comprehensive set of business transaction events out of the box, and thus, substantially reduces onboarding costs

PLATFORM SCALABILITY DEMONSTRATED: # TRANSACTIONS INCREASED FROM 60K IN H1 2018 TO 140K IN H1 2021

Operational leverage
(Indexed: H1 2018 = 100)



Drivers for improved scalability

- Automation of processes across the full value chain
- Full straight-through-processing rate improved to 63% in the first half of 2021 compared to 50% in the first half of 2018
- Access to cloud solutions improves flexibility of infrastructure capacity
- Nearshoring initiative to generate savings and facilitate future growth in a more cost-efficient way as the business continues to expand

* Total operating expenses in Investment Solutions

LEONTEQ

OUR PROGRESS

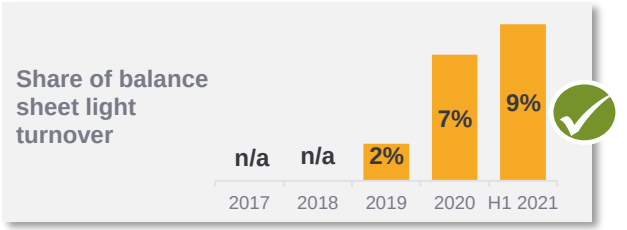
FUNDAMENTAL CHANGE IN BUSINESS DYNAMICS OVER THREE YEARS

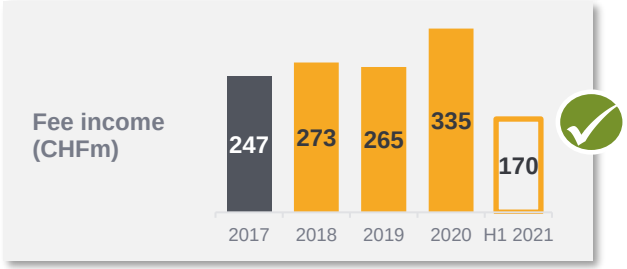
	end-June 2018	end-June 2021
Environment 	• Pre-pandemic • Margin pressure • Trends towards digitisation • Low interest rate environment • Low volatility environment	• Post-pandemic • Less competition on margins • Digitalisation trends accelerating • Continuous low interest rate environment • Normalised volatility levels
Leonteq 	• Exit of restructuring phase • B2B white-labelling platform • Unrated company • Total operating income of CHF 136 million • Capital base of CHF 515 million	✓ Gains momentum following 3-year investment phase ✓ 3-way white-labelling platforms (B2B/B2B4C/D2C) ✓ Investment-grade rating (BBB-/BBB+) ✓ Total operating income of CHF 206 million ✓ Capital base of CHF 800 million

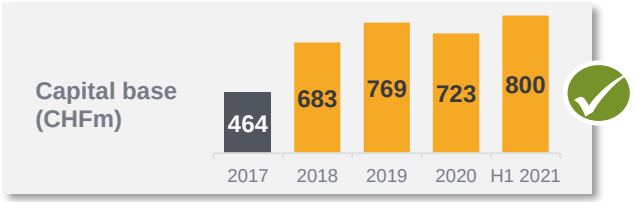
DILIGENT EXECUTION ON STRATEGIC PRIORITIES DEFINED IN H1 2018

PRIORITIES DEFINED IN H1 2018	UPDATES & ACHIEVEMENTS
1 Increase efficiency, reduce functional overlaps and clarify roles and responsibilities	• More agile and systematic approach to project management (product organisation) • Many of Leonteq's key offerings and achievements are a direct result of the successful implementation of this framework
2 Initiate Smart Hedging and Issuance Platform (SHIP) to reduce hedging exposure	• SHIP fully operational by mid-2020 • 7 Counterparties connected • CHF 1 billion balance sheet light turnover at end-2020
3 Take targeted steps to grow business through additional investments in innovation and technology	• New digital marketplace LynQs launched • Improved AMC Gateway for asset managers • Four new partners onboarded in 2020 • Content and technology partnerships launched • Product offering extended • Office opened in Milan and Dubai
4 Strengthen capital base to facilitate and support continued growth in business volumes	• Strong capital position built-up • Conservative dividend policy introduced for the FY 2019 followed by announcing with the FY 2020 results a more progressive policy by 2022

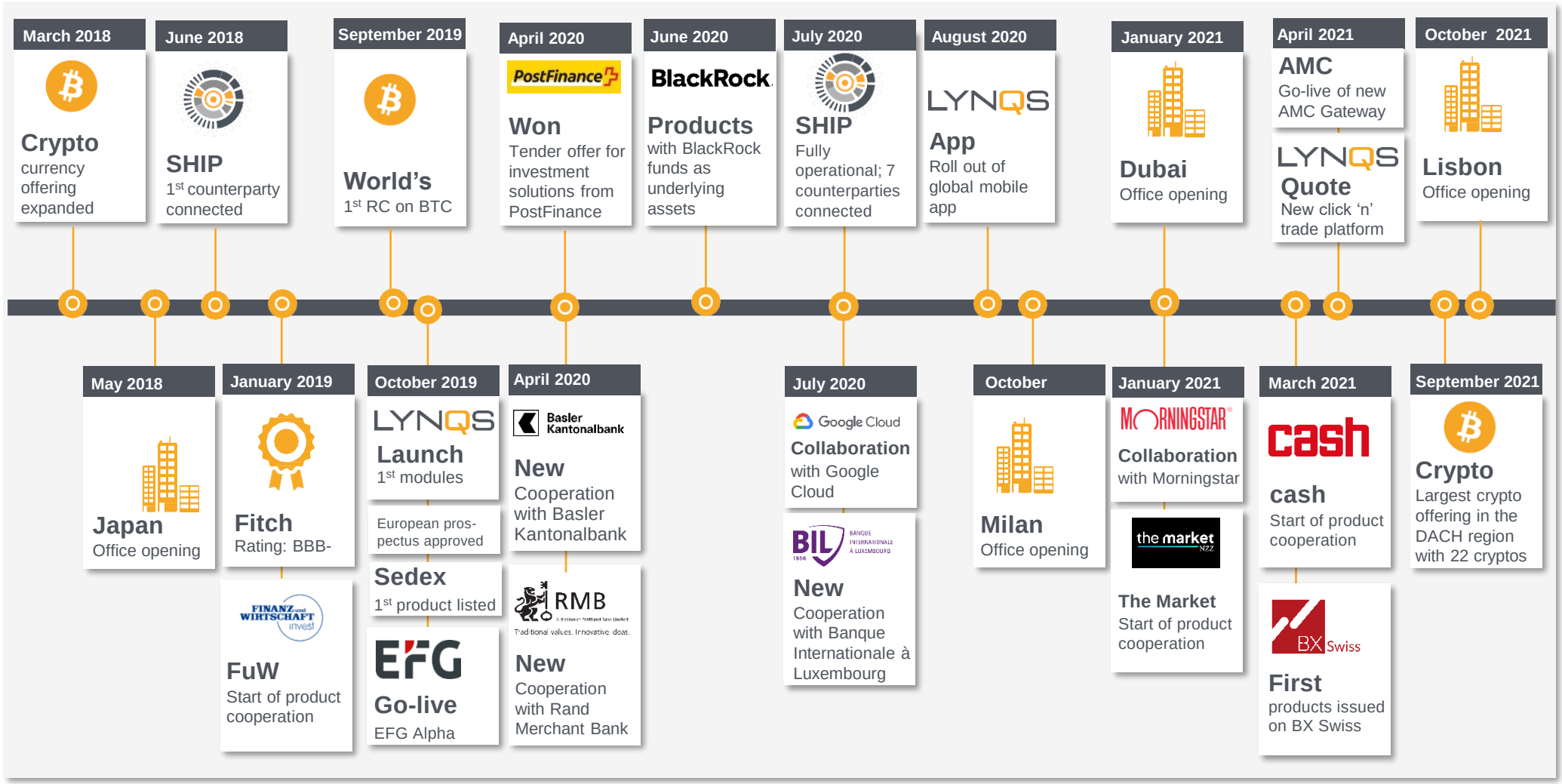






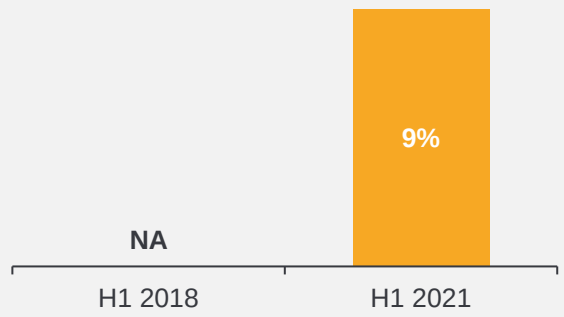


SIGNIFICANT PROGRESS ACHIEVED OVER THE PAST THREE YEARS

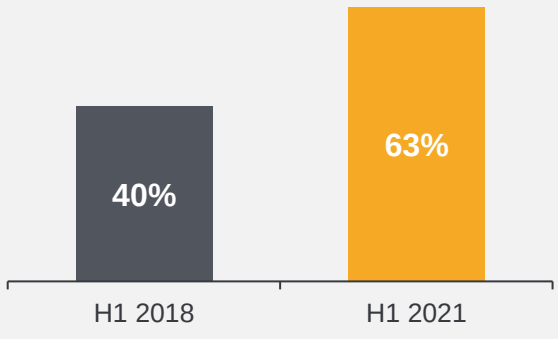


IMPROVED REVENUE QUALITY AND BUSINESS DIVERSIFICATION

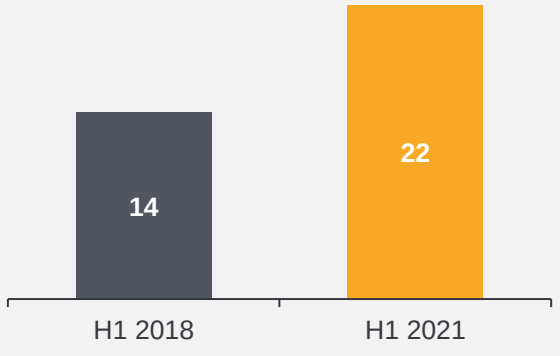
Balance sheet light business
(Turnover contribution)



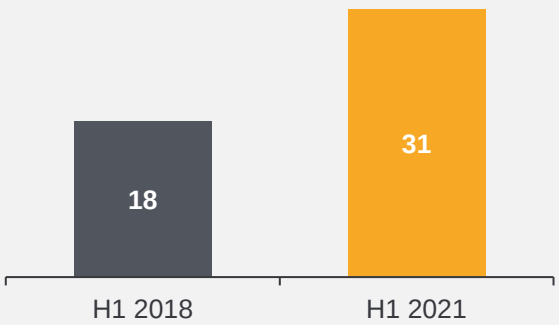
Leonteq & new issuers
(Turnover contribution)



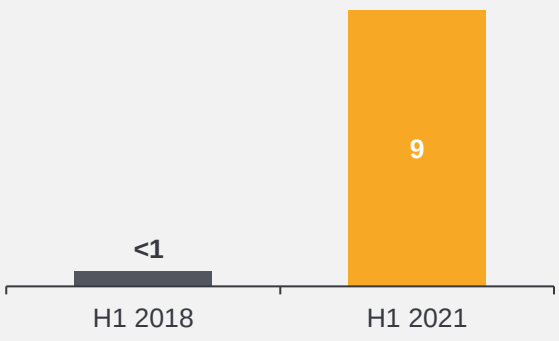
New offices
(Revenues; CHF million)



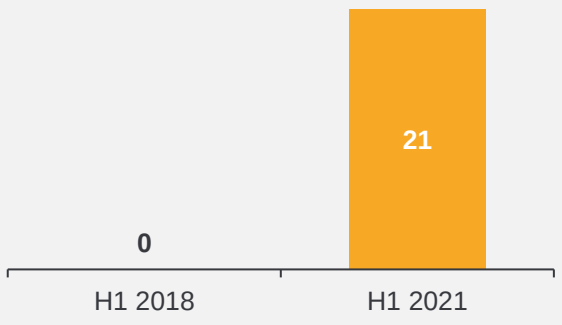
Asset management-like business
(Revenues; CHF million)



Crypto assets
(Revenues; CHF million)

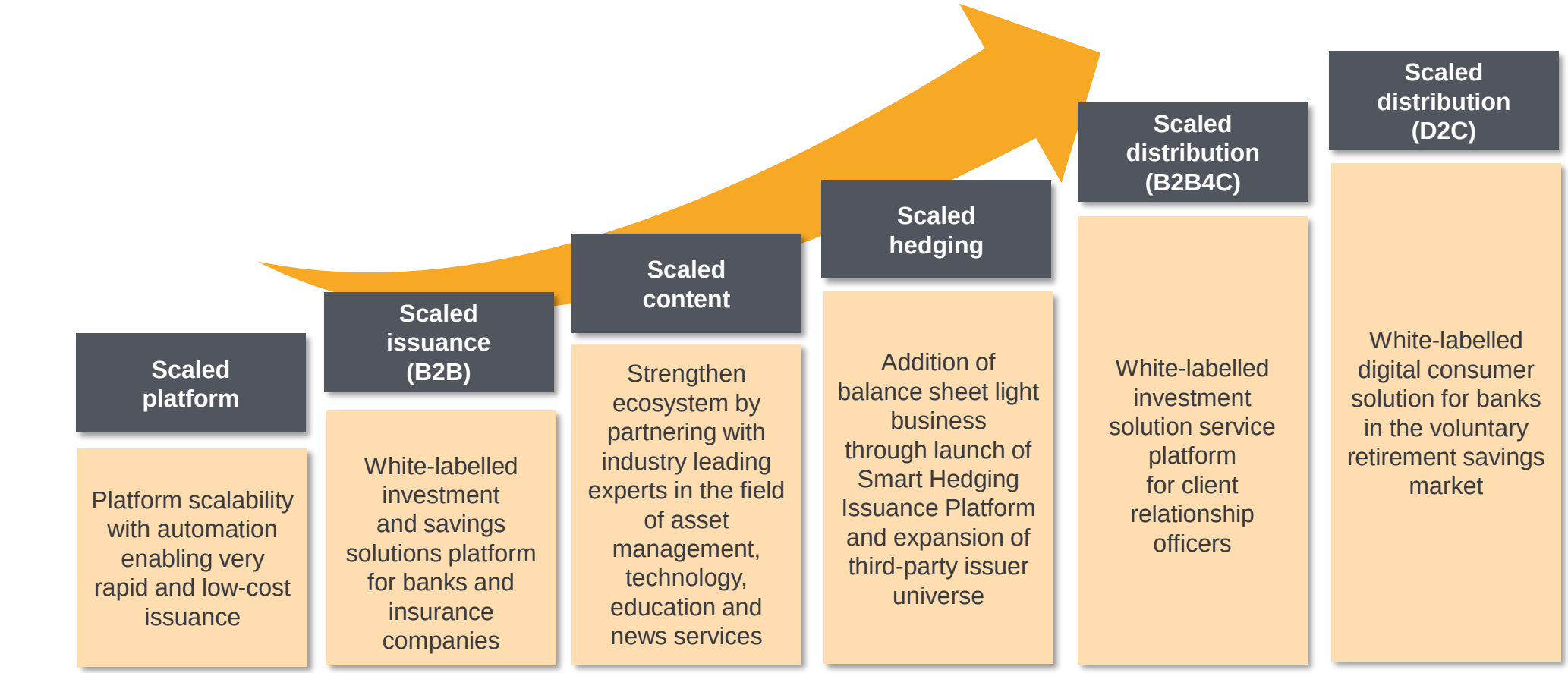


Fund derivatives
(Revenues; CHF million)

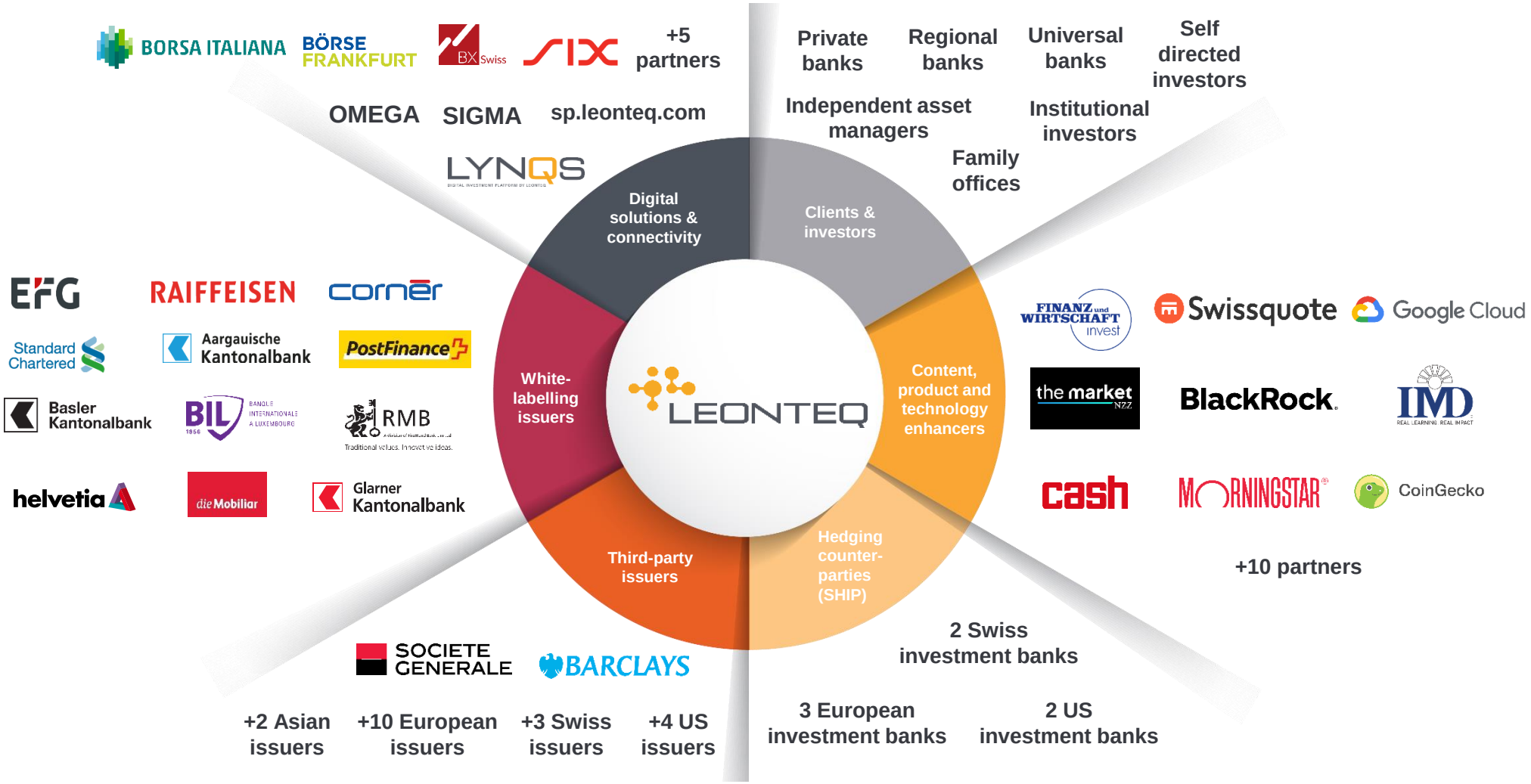


OUR STRATEGY

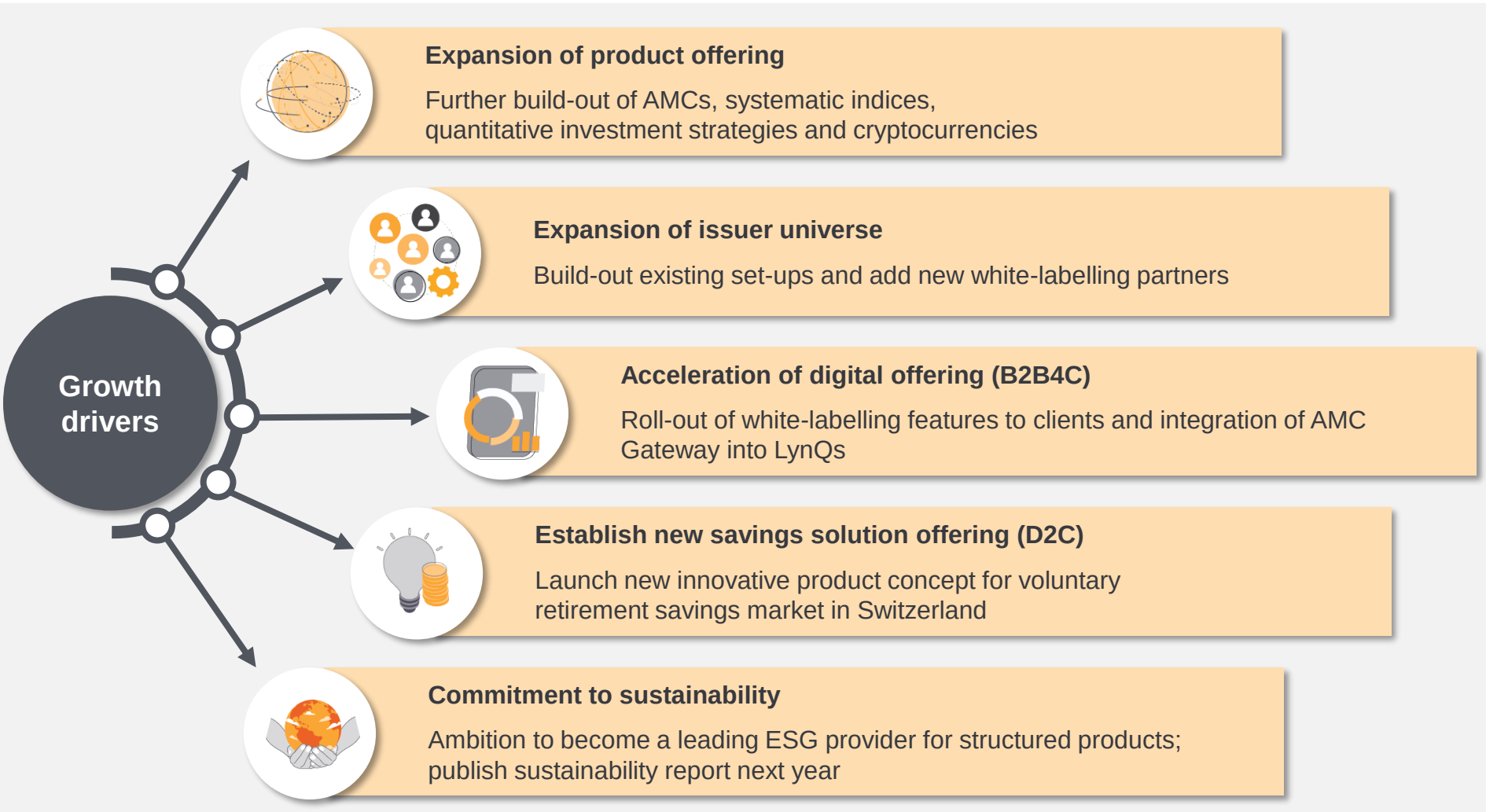
LEONTEQ'S JOURNEY TOWARDS A SCALABLE BUSINESS MODEL ACROSS TECHNOLOGY, ISSUANCE, CONTENT, HEDGING AND DISTRIBUTION



OUR ECOSYSTEM FOR INVESTMENT SOLUTIONS



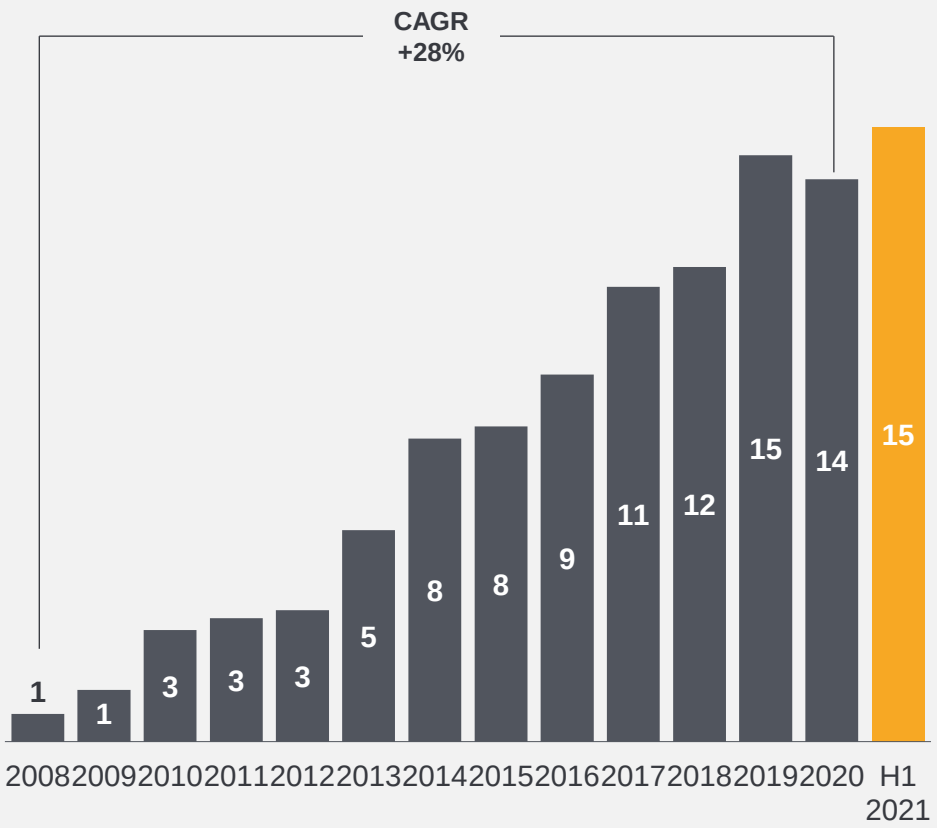
LEONTEQ IS WELL POSITIONED FOR FUTURE GROWTH



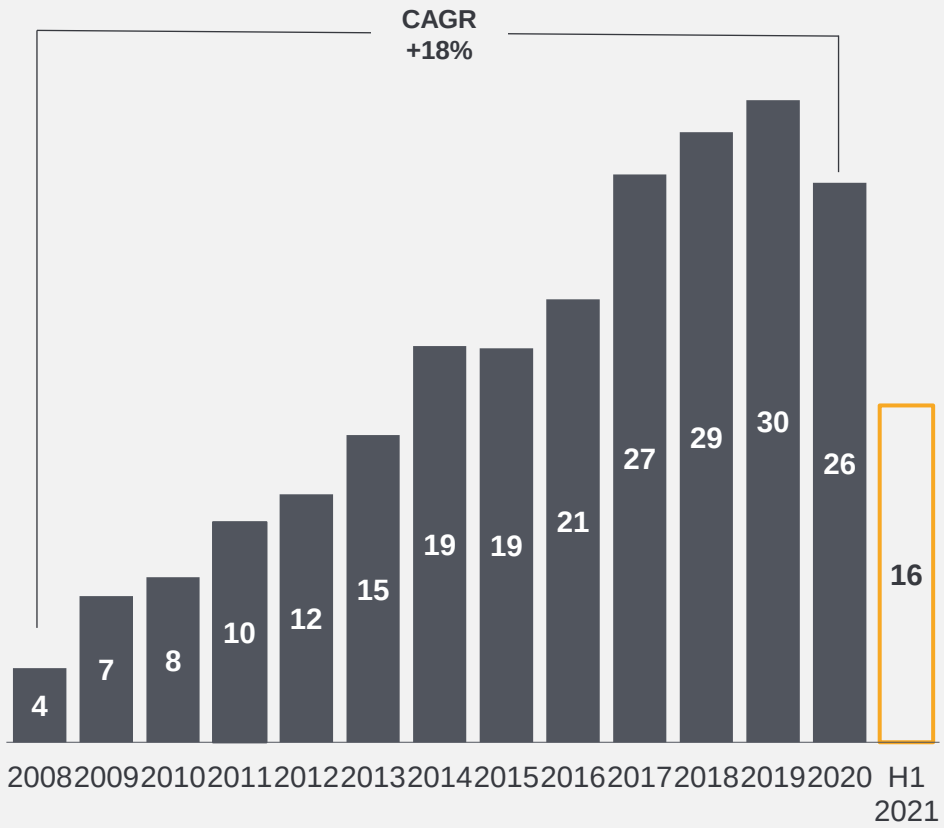
OUR PERFORMANCE

ATTRACTIVE OFFERING AND HIGH QUALITY SERVICE RESULTED IN GROWING VOLUMES

Platform assets (CHF billion)[1]



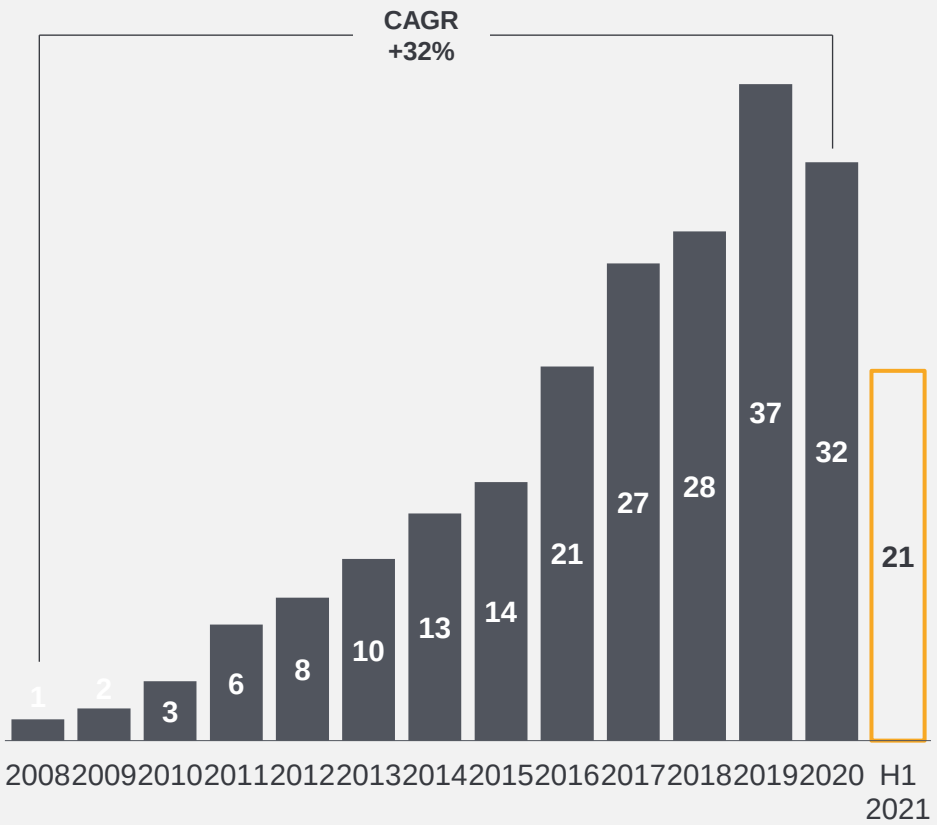
Turnover (CHF billion)



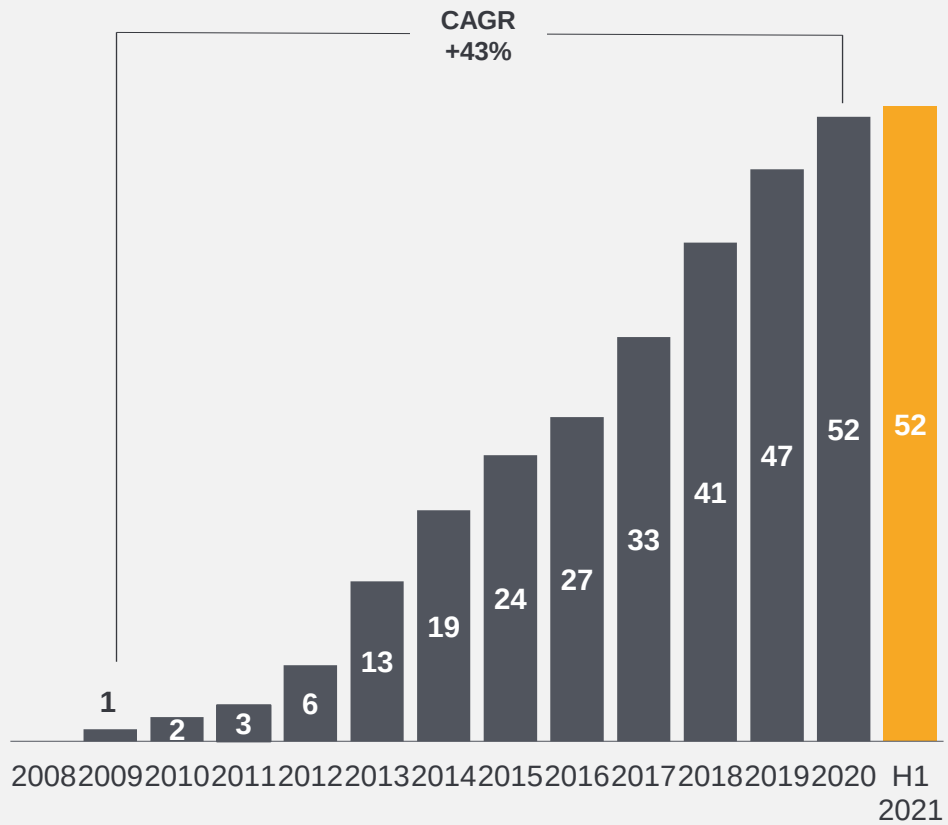
[1] at the end of the respective period

SCALABILITY ENABLES SIGNIFICANT GROWTH OF PRODUCTS MANAGED ON THE PLATFORM

Structured products issued (thousand)



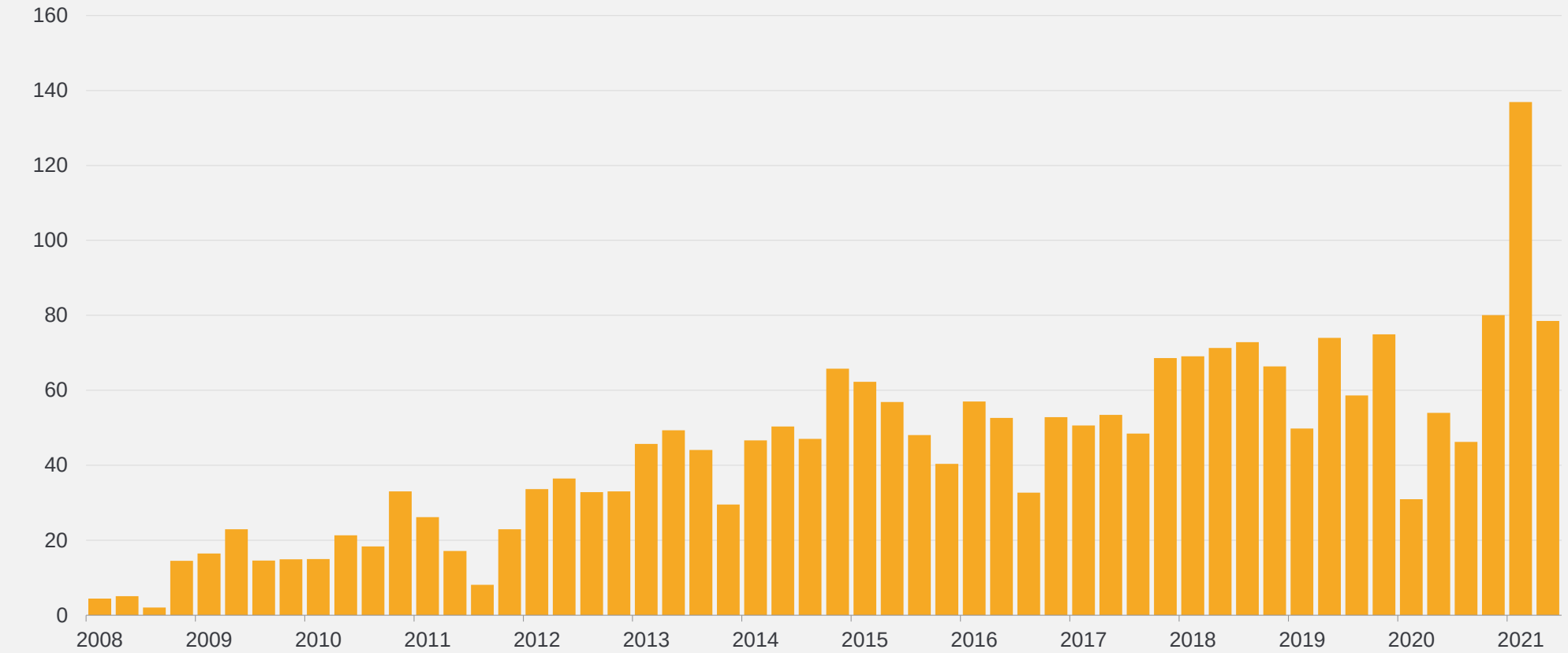
Outstanding insurance policies (thousand)[1]



[1] at the end of the respective period

HISTORIC REVENUE DEVELOPMENT SINCE INCEPTION

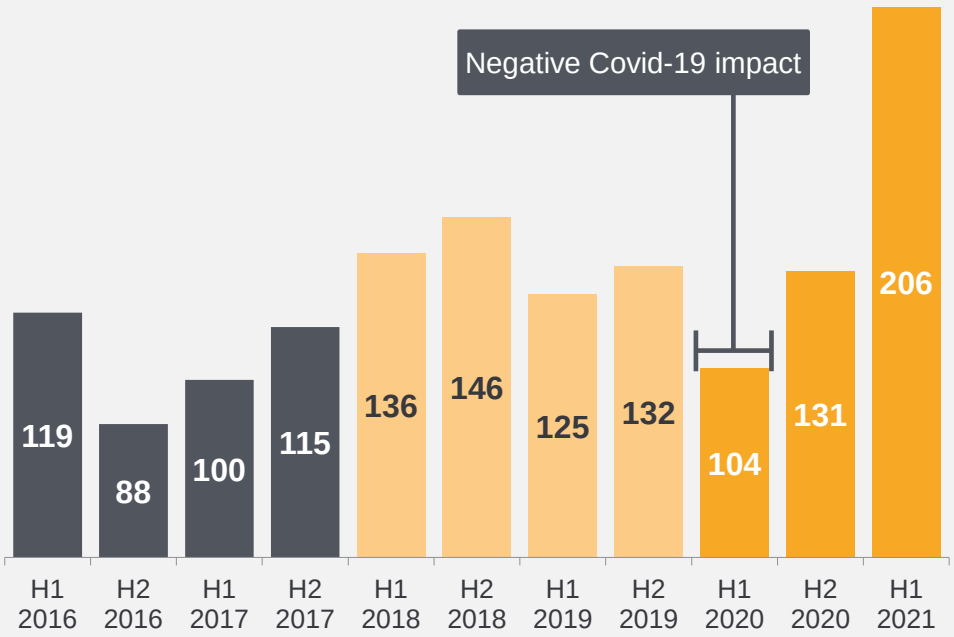
Quarterly economic revenues since inception (in CHF million)[1]



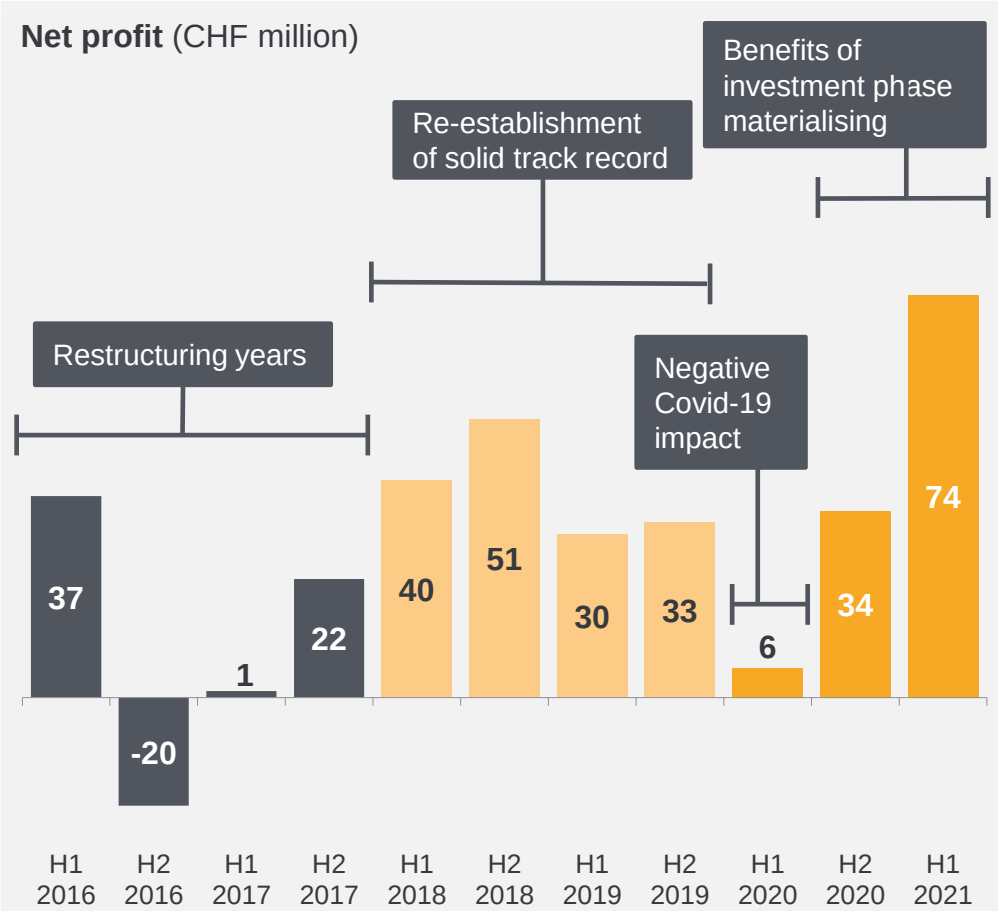
1 Economic revenues are defined as sales and trading income earned and are considered as recognised at trade date without applying IFRS revenue recognition rules; economic revenues do not include certain other income components such as partner project cost reimbursements

PROFIT OUTLOOK RAISED TO CHF 140 – 160 MILLION FOR FULL-YEAR 2021

Total operating income (CHF million)

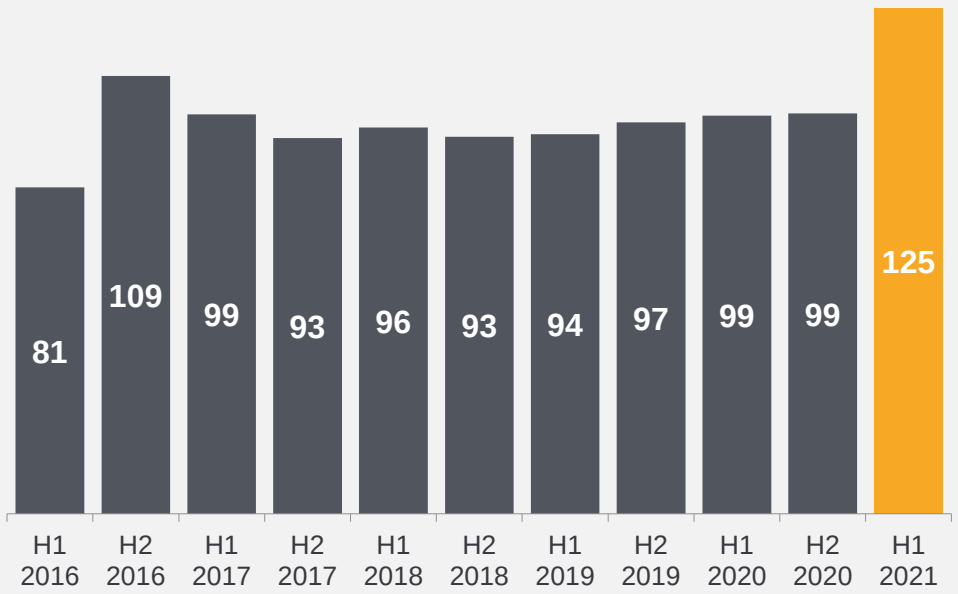


Net profit (CHF million)



COST INCREASE RESULTING FROM CONTINUED STRATEGIC INVESTMENTS, PERFORMANCE DRIVEN VARIABLE COSTS AND LEGAL PROVISIONS

Total operating expenses (CHF million)



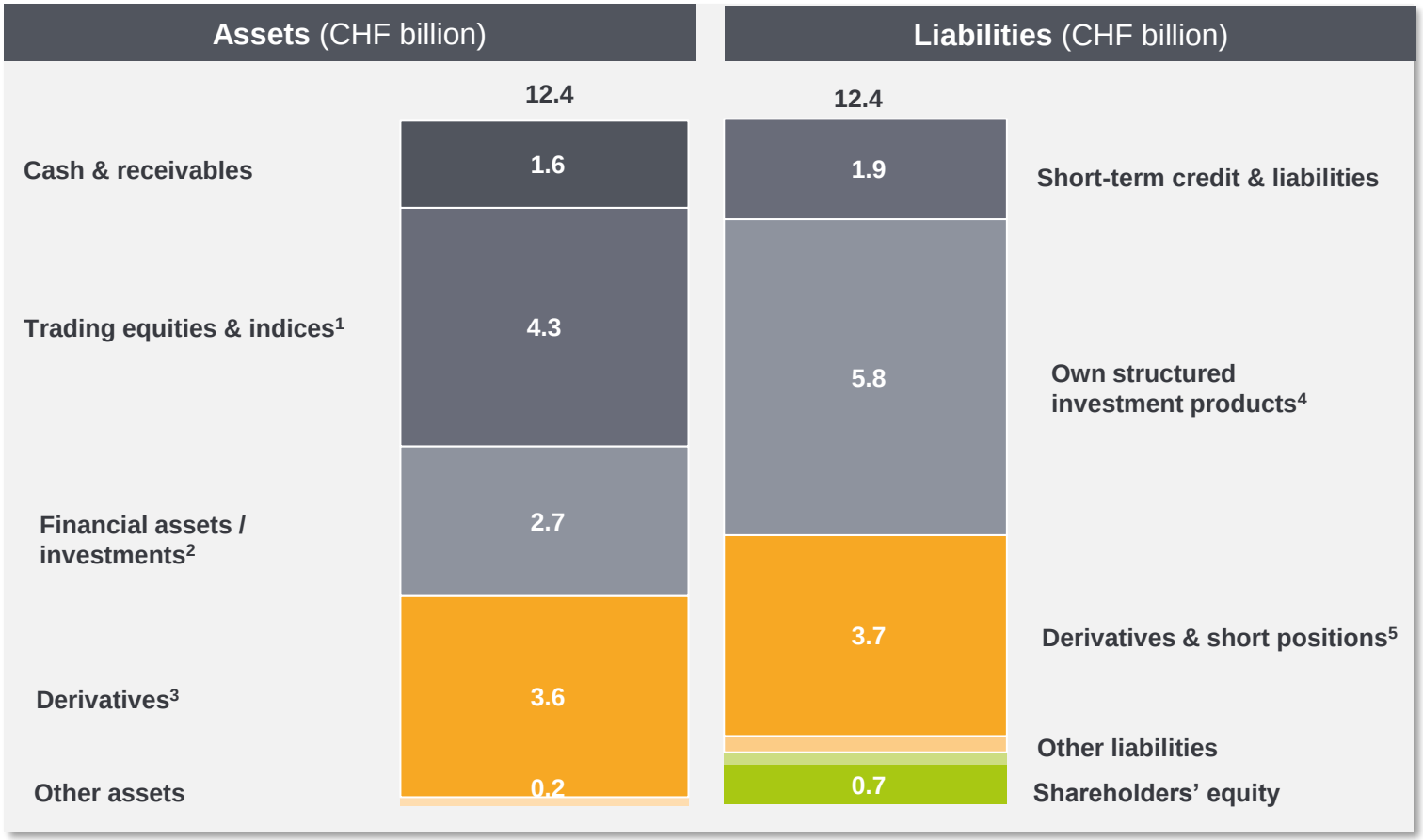
Nearshoring initiative Lisbon, Portugal



- Phase 1 (since H1 2020) successfully completed. A total of 36 employees working in a serviced office set-up
- Phase 2 (completed by end-2022): Work in progress to set up own office with up to 100 designated roles along the entire value chain; new office expected to open in H2 2021
- Enhanced cost efficiency expected through balanced personnel expense cost structure (from 2022 onwards)

OUR LIQUIDITY & CAPITAL MANAGEMENT

SOLID BALANCE SHEET DRIVEN BY OWN ISSUANCE, LIQUID HEDGING POSITIONS AND HIGH QUALITY INVESTMENT PORTFOLIO (AS OF 30.06.2021)

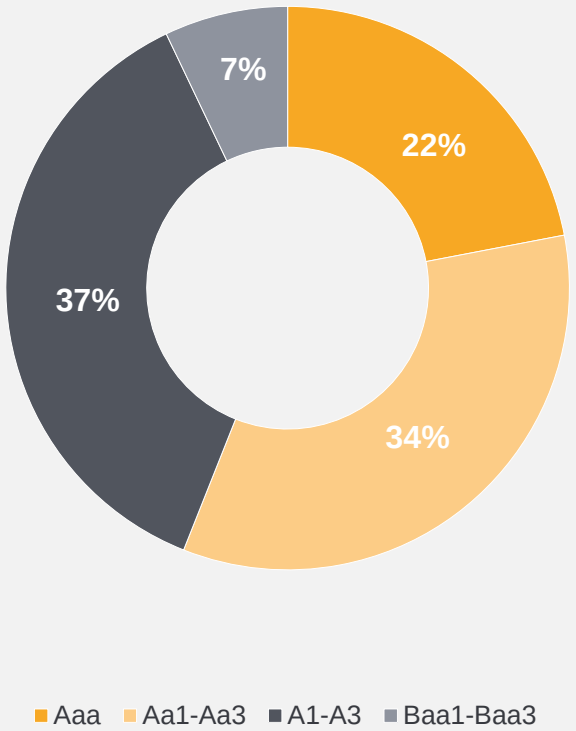


- Cash and short-term credits serve to settle securities with partners and brokers and to provide/receive collateral and cash margins to and from counterparties
- Own structured investment products and partner issued products are hedged either through derivatives or through listed trading equities/indices
- Derivatives position also contain back-to-back hedges with partners where Leonteq provides hedge services for their derivatives components

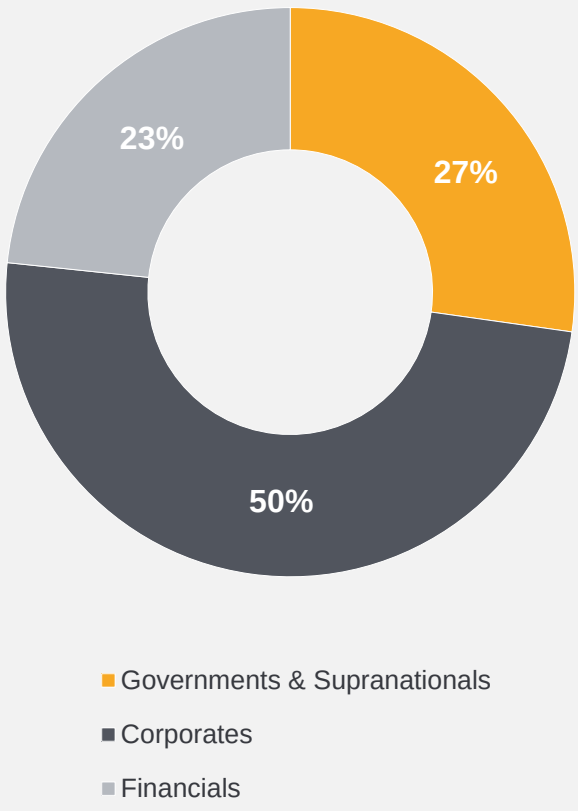
[1] Trading financial assets; trading inventories
[2] Other financial assets designated at fair value through profit or loss; Financial investments measured at FVOCI
[3] Positive replacement values of derivative financial instruments
[4] Other financial liabilities designated at fair value through profit or loss
[5] Negative replacement values of derivative financial instruments; Trading financial liabilities

HIGH-QUALITY INVESTMENT PORTFOLIO (Ø AA RATING) WITH CHF 2.5 BILLION AT END-JUNE 2021

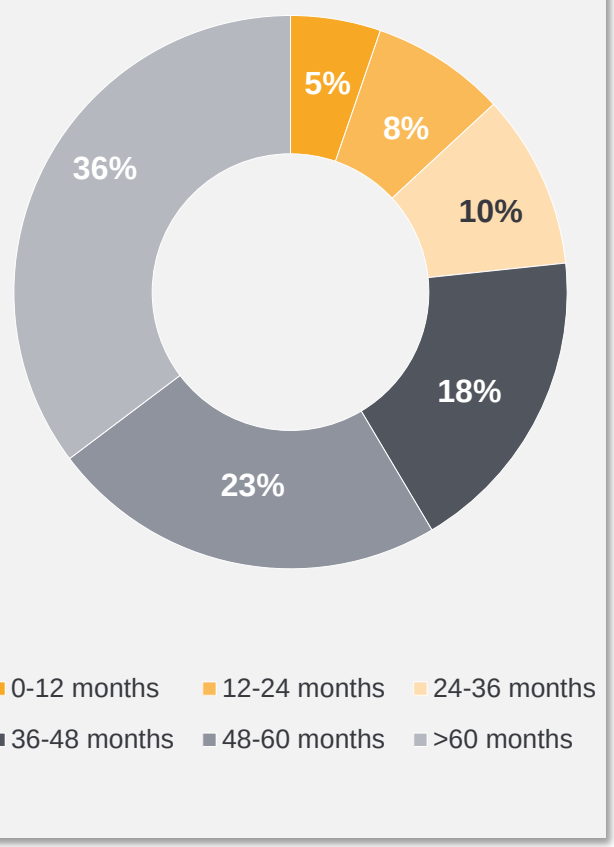
By credit rating



By type of investment

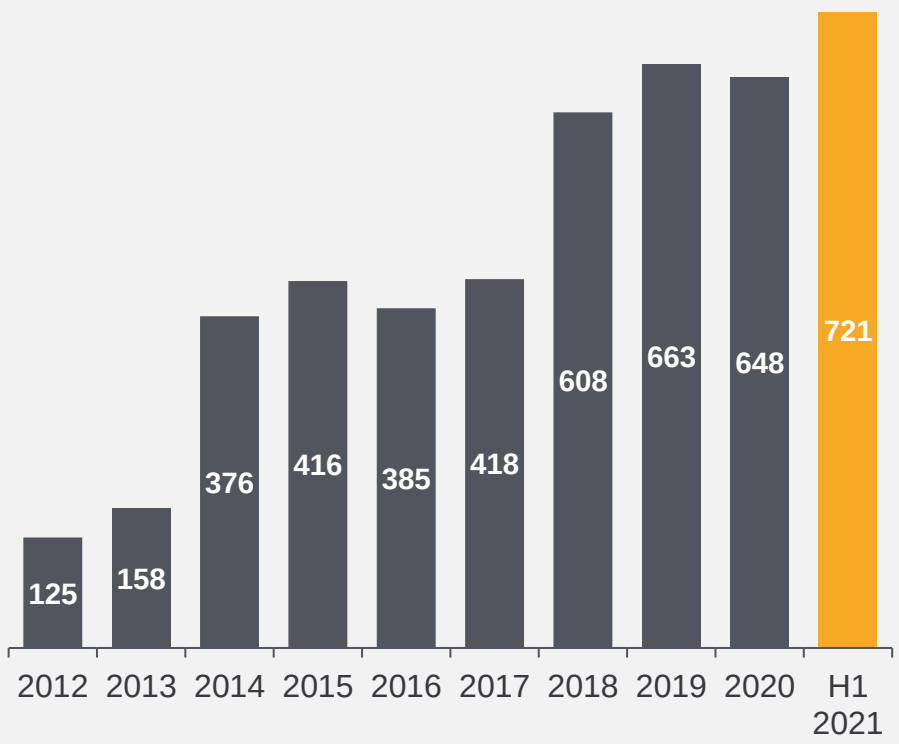


By maturity

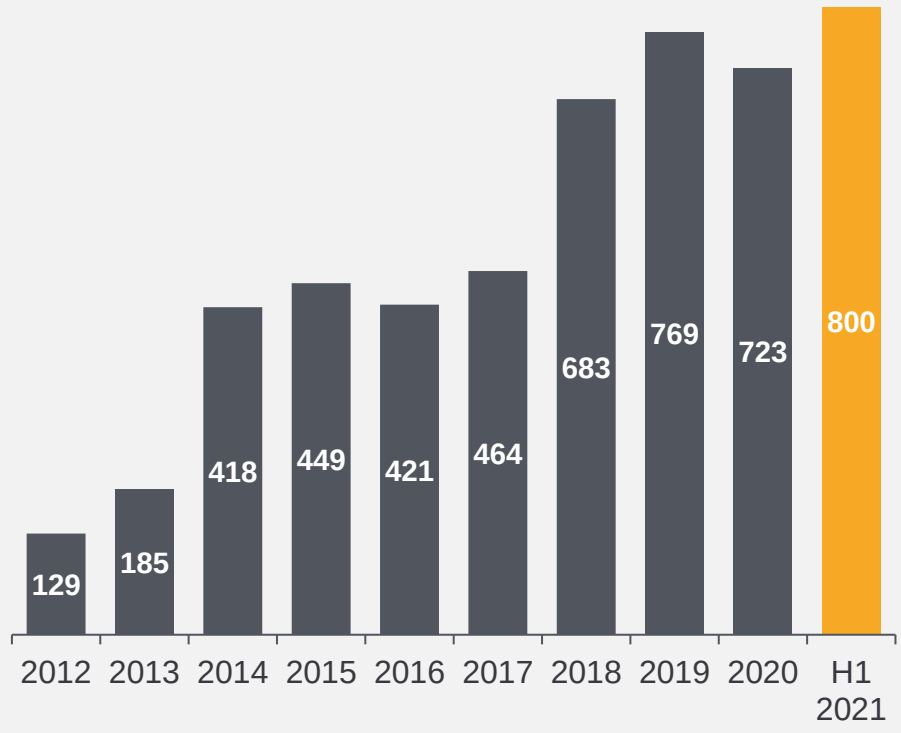


STRONG BUILD-UP OF CAPITAL BASE (EQUITY + DEFERRED FEE INCOME)

Shareholders' equity (CHF million)[1]



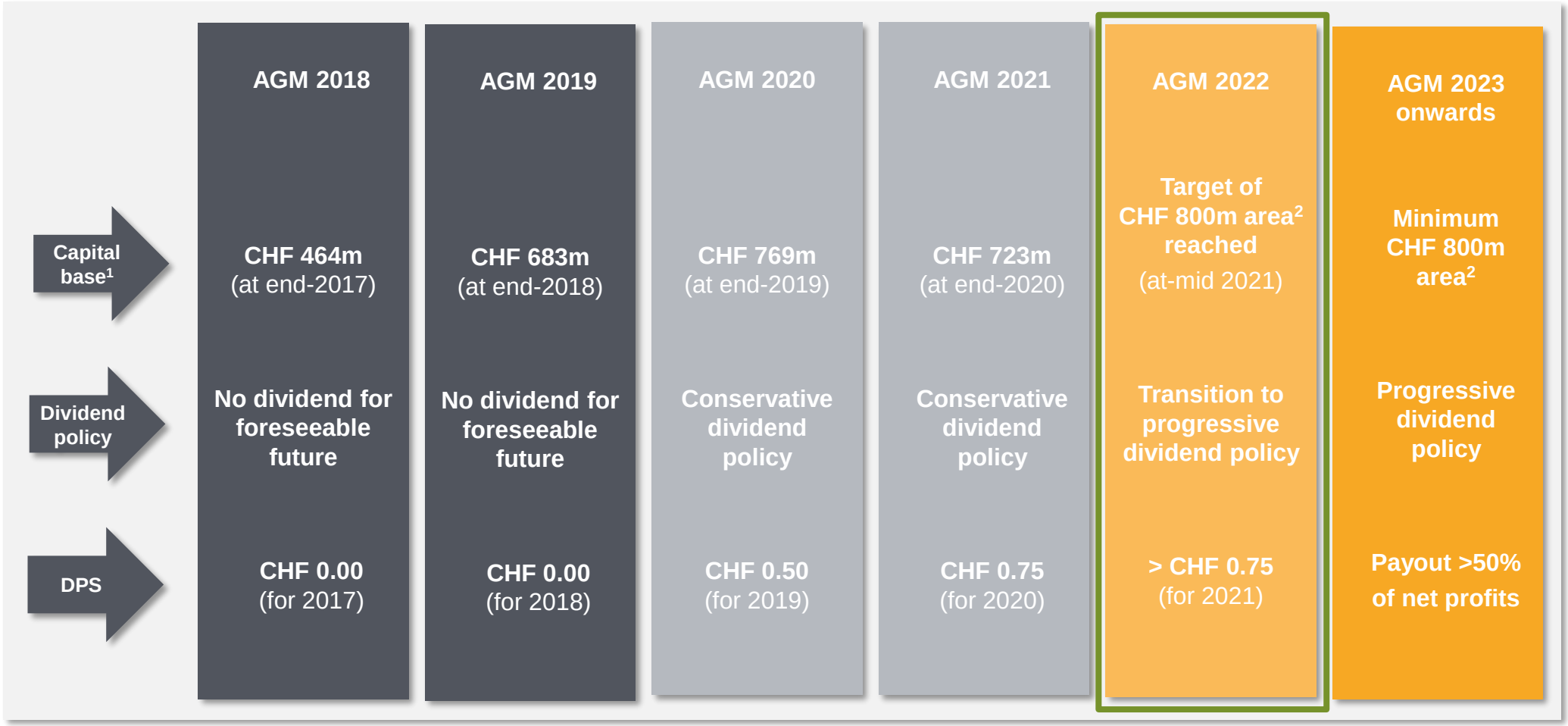
Capital base (CHF million)[1,2]



[1] at the end of the respective period

[2] defined as the aggregated amount of shareholders' equity and deferred fee income

LEONTEQ'S CAPITAL POSITION AND DIVIDEND POLICY



[1] Capital base is defined as the aggregated amount of shareholders' equity and deferred fee income
[2] Assuming Leonteq's risk profile does not materially change over time; area is defined as a range of +/- 3% of the target indicated

APPENDIX

GROUP RESULTS

Income statement CHFm	H1 2021	H2 2020	H1 2020	FY 2020	FY 2019
Net fee income	170.0	121.6	213.0	334.6	264.9
Net trading result	35.4	8.7	(107.1)	(98.4)	(3.2)
Net interest result	(2.4)	(1.5)	(5.0)	(6.5)	(8.3)
Other ordinary income	2.8	2.2	2.6	4.8	2.8
Total operating income	**205.8**	**131.0**	**103.5**	**234.5**	**256.2**
Personnel expenses	(74.9)	(57.5)	(63.4)	(120.9)	(116.9)
Other operating expenses	(25.6)	(23.4)	(23.0)	(46.4)	(40.8)
Depreciation	(16.6)	(16.7)	(16.3)	(33.0)	(30.1)
Changes to provisions	(8.1)	(1.6)	4.0	2.4	(3.3)
Total operating expenses	**(125.2)**	**(99.2)**	**(98.7)**	**(197.9)**	**(191.1)**
Profit before taxes	**80.6**	**31.8**	**4.8**	**36.6**	**65.1**
Taxes	(6.2)	2.6	0.7	3.3	(2.4)
Group net profit	**74.4**	**34.4**	**5.5**	**39.9**	**62.7**

Group KPIs	H2 2020	H2 2020	H1 2020	FY 2020	FY 2019
Cost-income ratio	**61%**	**76%**	**95%**	**84%**	**75%**
Return on equity	**22%**	**11%**	**2%**	**6%**	**10%**
Earnings per share	**4.04**	**1.86**	**0.29**	**2.15**	**3.35**

SEGMENT RESULTS

Investment Solutions	H1 2021	H2 2020	H1 2020	FY 2020	FY 2019
Total operating income (CHFm)	194.4	121.0	76.8	197.8	205.5
Total operating expenses (CHFm)	(94.3)	(77.1)	(82.3)	(159.4)	(149.5)
Profit before taxes (CHFm)	**100.1**	**43.9**	**(5.5)**	**38.4**	**56.0**
Platform assets (CHFbn) [1]	**15.4**	**14.1**	**13.1**	**14.1**	**14.7**
of which platform partner business (CHFbn) [1]	9.6	9.2	9.0	9.2	10.6
of which Leonteq business (CHFbn) [1]	5.8	4.9	4.1	4.9	4.1
Turnover (CHFbn)	**15.9**	**11.0**	**15.4**	**26.4**	**30.3**
of which platform partner business (CHFbn)	8.1	5.6	9.2	14.8	18.8
of which Leonteq business (CHFbn)	7.8	5.4	6.2	11.6	11.5
Fee income margin (bps)	**103**	**104**	**129**	**118**	**76**
Platform partner margin (bps)	96	104	130	120	71
Leonteq margin (bps)	111	104	127	116	84

Insurance & Wealth Planning Solutions	H1 2021	H2 2020	H1 2020	FY 2020	FY 2019
Total operating income (CHFm)	8.8	8.8	24.7	33.5	48.3
Total operating expenses (CHFm)	(8.6)	(7.0)	(8.5)	(15.5)	(15.4)
Profit before taxes (CHFm)	**0.2**	**1.8**	**16.2**	**18.0**	**32.9**
Number of outstanding policies[1]	**52'417**	**51,577**	**49,746**	**51,577**	**47,237**

* At the end of the respective period

REGIONAL RESULTS

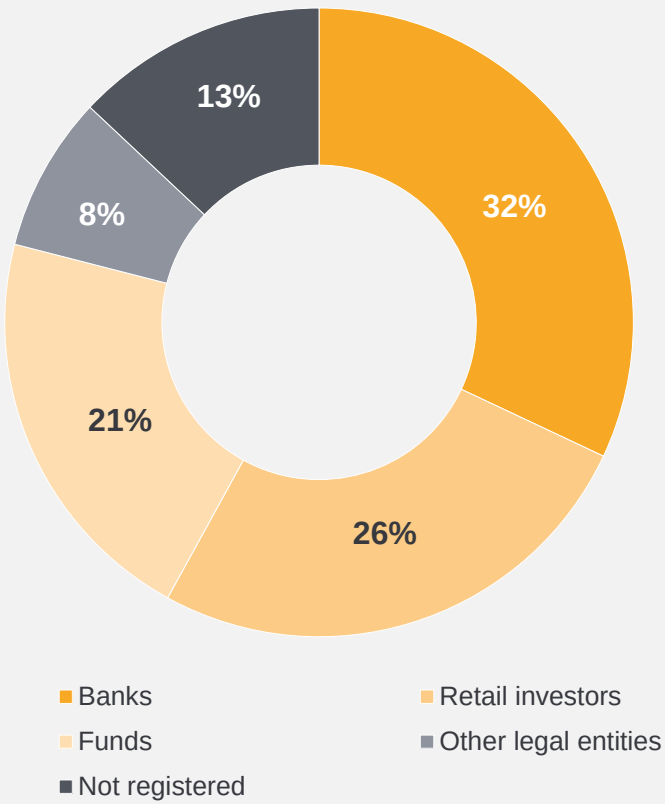
Fee income breakdown CHFm	H1 2021	H2 2020	H1 2020	FY 2020	FY 2019
Switzerland	60.0	46.5	82.0	128.5	111.7
Europe (excl. Switzerland)	85.8	59.8	113.2	173.0	125.0
Asia (incl. Middle East)	24.2	15.3	17.8	33.1	28.2
Total net fee income	**170.0**	**121.6**	**213.0**	**334.6**	**264.9**

Staff breakdown	H1 2021	H2 2020	H1 2020	31.12.2020	31.12.2019
Switzerland	324	338	357	338	350
Europe (excl. Switzerland)	128	106	95	106	85
Asia (incl. Middle East)	65	75	71	75	73
Full-time equivalents	**517**	**519**	**523**	**519**	**508**
of which Sales	80	86	91	86	92
of which IT	145	143	139	143	138

* At the end of the respective period

SHAREHOLDER STRUCTURE

Shareholder structure[1]



Significant shareholders[1,2]	
Raiffeisen Switzerland[3]	29.02%
Lukas T. Ruflin	8.17%
Sandro Dorigo	2.79%
Subtotal shareholders' agreement	**39.98%**
Rainer-Marc Frey	9.98%
Credit Suisse Funds AG	4.94%
Swisscanto Fondsleitung AG	3.03%
Directors and Executives[4]	0.76%
Total	**58.69%**

[1] As per Leonteq share register on 30 June 2021

[2] Significant shareholdings disclosures on SIX Swiss Exchange

[3] Includes 2.9% of shares subject to call options held by Lukas Ruflin

[4] Excluding shareholdings of Lukas Ruflin

INVESTOR RELATIONS CONTACTS



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