



# **Noble Group Holdings Limited**

(Incorporated in Bermuda with limited liability)

Trading Co and Asset Co Guidance FY2020, Q1 and Q2 2021

**June 2021** 

## **Trading Co Guidance**

| FY 2020 and Q1 2021 actual; Q2 2021 estimate (US\$ millions) |                                   |                                 |                                 |                                   |  |  |
|--|-----------------------------------|---------------------------------|---------------------------------|-----------------------------------|--|--|
|  | FY 2020<br>Actual<br>(Unadjusted) | FY 2020<br>Actual<br>(Adjusted) | Q1 2021<br>Actual<br>(Adjusted) | Q2 2021<br>Estimate<br>(Adjusted) |  |  |
| Volumes <sup>(1)</sup>                                       | 56mt                              | 56mt                            | 13mt                            | 10-15mt                           |  |  |
| Operating Income from Supply Chains <sup>(2)</sup>           | (\$108)                           | \$120                           | \$43                            | \$15-20                           |  |  |
| SAO Expenses <sup>(3)</sup>                                  | (\$111)                           | (\$111)                         | (\$19)                          | (\$18-24)                         |  |  |
| Pro Forma EBITDA <sup>(4)</sup>                              | (\$262)                           | \$65                            | \$36                            | \$0-10                            |  |  |
| Decrease/(Increase) in Working Capital                       | \$52                              | \$52                            | (\$20)                          | (\$70-80)                         |  |  |
| Restricted Cash Balance                                      | \$155                             | \$155                           | \$177                           | \$180-200                         |  |  |
| Cash Balance <sup>(5)(6)</sup>                               | \$315                             | \$315                           | \$301                           | \$260-280                         |  |  |

- 1. Includes offtake and marketing volume.
- 2. FY 2020, Q1 and Q2 2021 (Adjusted) operating income from supply chains excluded non cash impairments and provisions outside of underlying performance. Q2 2021 continued outperformance in the MMO segment more than offset by poor performance in the Energy segment.
- 3. Includes Bonus Expense.
- 4. All EBITDA numbers in the presentation are on a post-IFRS16 basis i.e lease expense treated as depreciation is excluded from calculation:
  - Unadjusted EBITDA includes non-cash elements and items outside of underlying performance.
  - Adjusted EBITDA excludes non-cash elements and items outside of underlying performance.
- 5. We may from time to time seek to retire or repurchase our outstanding debt, including our debt securities, through cash purchases, in open market purchases, privately negotiated transactions or otherwise. Such repurchases, if any, will depend on market conditions, our liquidity requirements, contractual restrictions and other factors. The amounts involved may be material.
- 6. Cash balance includes restricted cash



## **Asset Co Guidance**

#### FY 2020 and Q1 2021 actual; Q2 2021 estimate (US\$ millions)

|  | FY 2020<br>Actual<br>(Adjusted) | Q1 2021<br>Actual<br>(Adjusted) | Q2 2021<br>Estimate<br>(Adjusted) |
|--|---------------------------------|---------------------------------|-----------------------------------|
| Volumes  | 2.7mt                           | 0.2mt                           | 0.3-0.5mt                         |
| Operating Income from Supply Chains <sup>(1)</sup> | (\$27)                          | \$2                             | \$8-12                            |
| SAO Expenses <sup>(2)</sup>                        | (\$15)                          | (\$2)                           | (\$2)                             |
| Pro Forma EBITDA <sup>(3)</sup>                    | (\$41)                          | \$4                             | \$8-12                            |
| Decrease/(Increase) in Working Capital             | \$106                           | (\$4)                           | \$0-10                            |
| Cash Balance <sup>(4)</sup>                        | \$63                            | \$61                            | \$70-80                           |

#### Updated NGHL Look Through Ownership in Harbour Energy plc (formerly known as Premier Oil plc)

On 31 March 2021, the share merger between Premier and Chrysaor was completed and Premier has changed its name from Premier Oil plc to Harbour Energy plc with effect from 31 March 2021. Harbour Energy plc's shares were readmitted to trading on the London Stock Exchange on 1 April 2021. The following schedule is an updated calculation of the Asset Co "look through" ownership of the combined entity, following a small dilution in respect of new share issuance:

|                       | Look Through Ownership |
|-----------------------|------------------------|
| Series A Shares       | 6.96%                  |
| Advisor Share         | 1.32%                  |
| Total Noble Ownership | 8.28%                  |

- FY 2020, Q1 and Q2 2021 (Adjusted) operating income from supply chains excluded non cash impairments and provisions outside of underlying performance.
- Includes Bonus Expense.
- All EBITDA numbers in the presentation are on a post-IFRS16 basis i.e lease expense treated as depreciation is excluded from calculation.
   Adjusted EBITDA excludes non-cash elements and items outside of underlying performance.
- 4. We may from time to time seek to retire or repurchase our outstanding debt, including our debt securities, through cash purchases, in open market purchases, privately negotiated transactions or otherwise. This may include a proposal to exchange our indirect interest in Harbour Energy plc for Asset Co Bonds. Such repurchases, if any, will depend on market conditions, our liquidity requirements, contractual restrictions and other factors. The amounts involved may be material.



# Additional information Q1 2021 and FY 2020 (unaudited)



## Three months ended 31 March 2021

- Performance broadly in line with expectations, with commodity prices continuing to recover in Q1 2021
- Robust Group and Trading Co adjusted operating income from supply chains of US\$45 million and US\$43 million,
   respectively after excluding non-cash elements and items outside of underlying performance.
- Cash positions of Group and Trading Co at US\$362 million and US\$301 million respectively
- Net debt covenant headroom of US\$85 million
- Positive contribution from investment in Harbour Energy generated an upside of US\$74 million for Asset Co.
- Completion of the all-share merger between Premier and Chrysaor Holdings Limited on 31 March 2021, Noble is now look through owners of 8.28% of the LSE listed Harbour Energy plc.
- Q1 2021 Group volumes down compared to Q1 2020 at 13 million tonnes, due to lower volumes in Energy Coal and Freight
- Extension of Committed Trade Finance Facility, which will be stepped down from US\$700 million to US\$450 million initially and then to US\$350 million over the reminder of 2021
- New appointments to further strengthen the Board, including Matt Hinds as Executive Chairman with effect from 1 July
   2021 and Peter Coleman as Non-Executive Director



## **Financial Highlights**

#### Three months ended 31 March 2021

- Group volumes from offtake and marketing of 13 million tonnes, lower than Q1 2020 volumes of 19 million tonnes mainly due to expiry of a number of vessel leases during the quarter and also lower volume in Energy Coal, partly as a result of supply disruption caused by Australia floods.
- Group adjusted operating income from supply chains of US\$45 million and EBITDA of US\$38 million driven by strong performance in the MMO segment, in particular the Met Coke business.
- Lower SAO expenses compared to Q1 2020 as a result of on-going focus on controlling costs with a view to achieve long-term annual SAO expenses in the range of US\$80 million to US\$95 million from 2021 onwards.
- Group cash balances of US\$362 million and net debt of US\$1,118 million as at 31 March 2021.

| Group (million tonnes/US\$ millions)               | Q1 2021 | Q1 2020 | Group (US\$ millions) | 31 Mar 2021 | 31 Dec 2020 |
|--|---------|---------|-----------------------|-------------|-------------|
| Volumes (offtake and marketing)                    | 13      | 19      | Cash equivalents      | 362         | 377         |
| Operating income from supply chains <sup>(1)</sup> | 45      | (18)    | Net debt              | 1,118       | 1,090       |
| SAO expenses                                       | (23)    | (29)    |                       |             |             |
| EBITDA   | 38      | (29)    |                       |             |             |



## Financial Highlights (cont'd)

#### Three months ended 31 March 2021

#### **Trading Co**

- Despite on-going COVID-19 impacts around the world,
   Noble is able to generate positive operating income from supply chains for both Energy and MMO segments.
- Met Coke business continued to push coke tonnages in Asia and took advantage of all time high steel prices.
- Energy Coal business performance was almost flat in Q1 2021 due to volatility in Indonesian coal prices as well as some supply disruption in Australia from severe storms causing major flooding.

#### **Asset Co**

- Q1 2021 volumes comprises only Jamalco as all Asset
   Co vessels were sold before 31 December 2020.
- Jamalco's performance had improved in Q1 2021 as a result of higher alumina price compared to Q4 2020.
- Harbour revaluation increase of US\$74 million in Q1 2021.

| Trading Co Results (Million tonnes/US\$ millions)   | Q1<br>2021              | Q1<br>2020                 |
|---|-------------------------|----------------------------|
| Volumes <sup>(1)</sup> Revenues Operating income from supply chains <sup>(2)</sup> EBITDA | 12.8<br>795<br>43<br>36 | 18.0<br>765<br>(6)<br>(15) |

| Asset Co Results (Million tonnes/US\$ millions)                            | Q1<br>2021          | Q1<br>2020                |
|--|---------------------|---------------------------|
| Volumes Revenues Operating income from supply chains <sup>(2)</sup> EBITDA | 0.2<br>79<br>2<br>4 | 0.7<br>81<br>(11)<br>(10) |

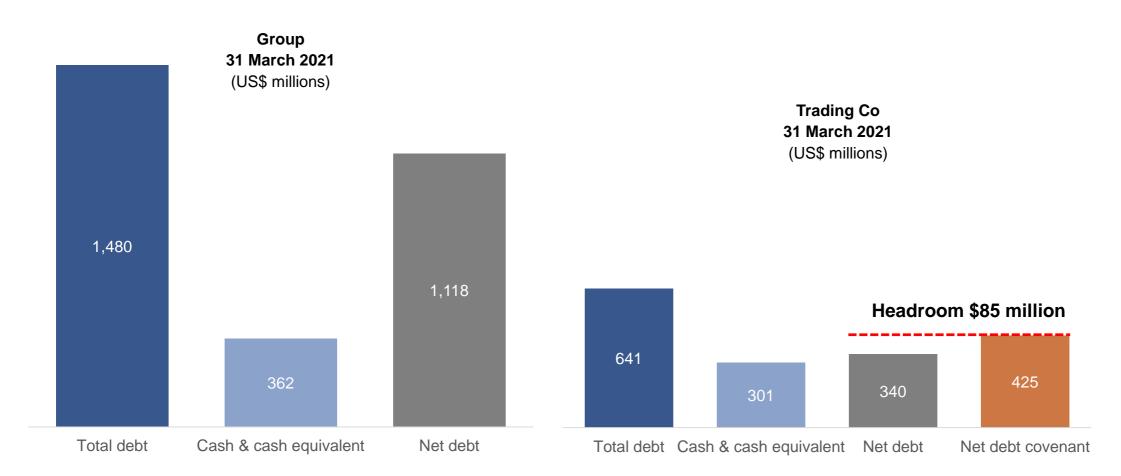


<sup>(1)</sup> Includes offtake and marketing volume

<sup>(2)</sup> Adjusted operating income from supply chains excluded material non-cash elements and items outside of underlying performance.

## **Liquidity & Debt**

- Group cash balances at US\$362 million and net debt of US\$1,118 million at 31 March 2021
- Trading Co cash balances at US\$301 million and net debt of US\$340 million at 31 March 2021
- Net debt covenant met with headroom of US\$85 million
- Focus on liquidity position as Noble continues to optimally deploy capital to maximise profitability in margin generating business lines and supporting business growth

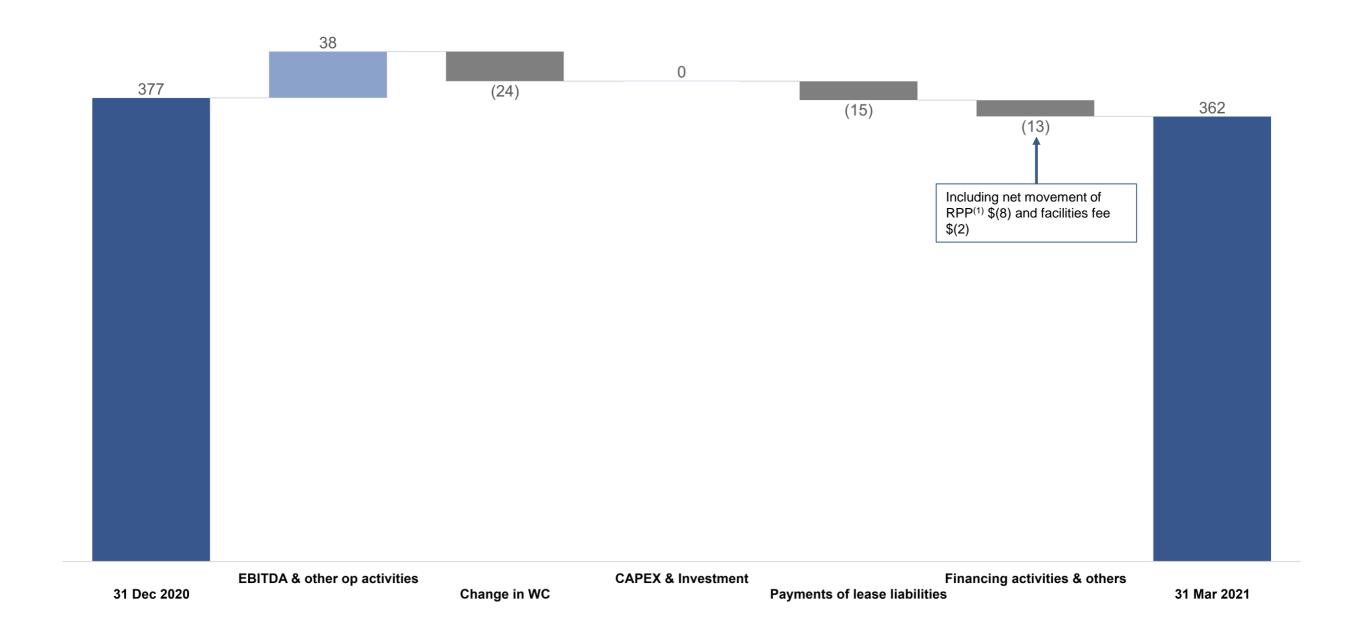




# **Group Cash Movements**

From 31 December 2020 to 31 March 2021

(Cash balance reconciliation, US\$ million)

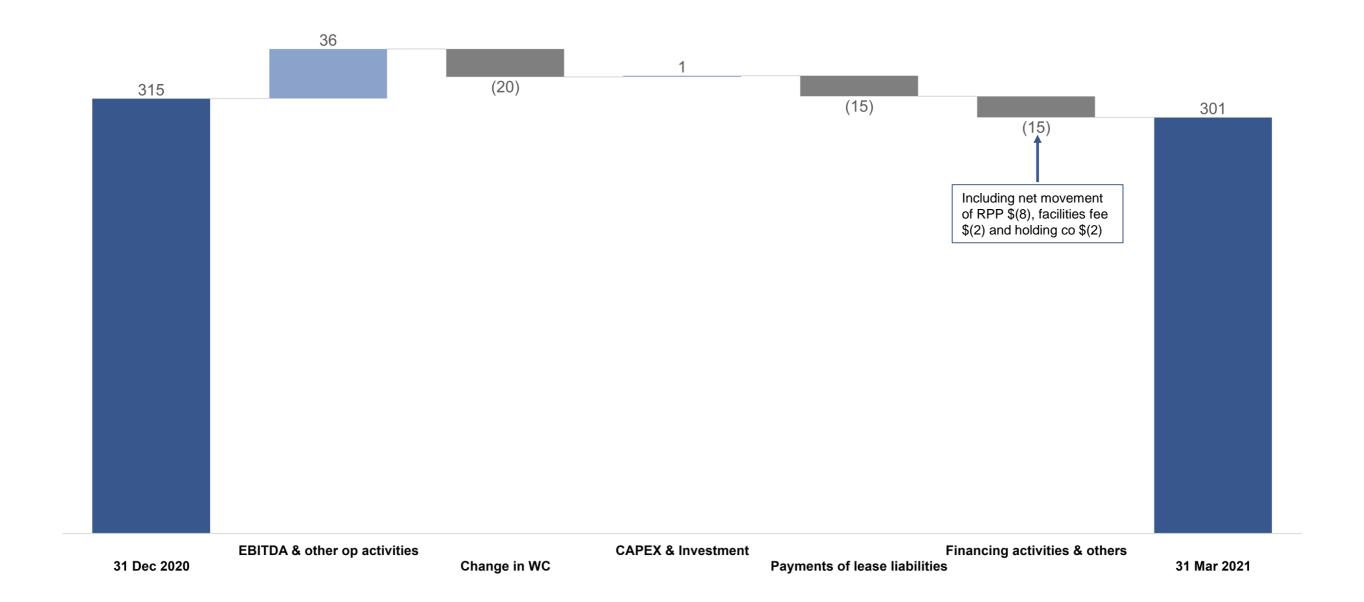




## **Trading Co Cash Movements**

From 31 December 2020 to 31 March 2021

(Cash balance reconciliation, US\$ million)





Year ended 31 December 2020

## Year ended 31 December 2020

- The COVID-19 pandemic has been an unprecedented challenge for the world and also caused destruction across the commodities market in 2020. Demand for the commodities we traded weakened and prices fell rapidly early in the year.
- While the market remained very challenging in many key economies, China's rapid recovery following the initial outbreak of COVID-19 improved demand supply fundamentals and price momentum.
- FY 2020 Group volumes of 59 million tonnes (FY 2019 78 million tonnes), a 25% decrease year-on-year. Revenue down 27% year-on-year in a lower price environment from US\$3.5 billion to US\$2.6 billion.
- FY 2020 Group and Trading Co adjusted operating income from supply chains of US\$93 million and US\$120 million, respectively, excluding non-cash elements and items outside of underlying performance.
- FY 2020 Group EBITDA and Trading Co EBITDA of US\$7 million and US\$65 million, respectively.
- FY 2020 SAO expenses at US\$140 million, almost 10% reduction on 2019.
- Group cash position of US\$377 million with net debt of US\$1,090 million at 31 December 2020.



## Year ended 31 December 2020 (cont'd)

Key developments in FY 2020 include:

#### **Trading Co**

- Trading Co completed a tender offer for its Senior Secured Notes due 2023, with final consideration of c.US\$50.0 million (retiring c. US\$73.9 million of the Notes) settled in September 2020. Bond interest payment of c.US\$62 million in total in FY 2020.
- Unadjusted Operating Income and EBITDA down on previous guidance driven by additional non-cash impairments

#### **Asset Co**

- Sale of vessels M/V Ocean Sapphire (Q1), Ocean Garnet (Q3) and Aqua Vision (Q4) in FY 2020. All five Asset Co vessels have been sold.
- Payment against Notes of US\$17.2 million in Q1 2020.
- Completed a first tender offer for Tranche B Senior Secured PIK Notes due 2022, with final consideration of c.US\$ 50.7 million (retiring c. US\$66.9 million of the Notes) settled in July 2020. The offer was 6 times oversubscribed.
- Completed a second tender offer for Tranche B Senior Secured PIK Notes due 2022, with final consideration of c.US\$170 million (retiring c. US\$206.8 million of the Notes) settled in October 2020.
- Full repayment was received from Clarendon Alumina Production Limited ("CAP") in respect of a loan of US\$136 million in Q3 2020.
- Group published its first sustainability report.

## **Financial Highlights**

#### Year ended 31 December 2020

- Satisfactory trading volumes from offtake and marketing of 59 million tonnes.
- The underlying business performance has demonstrated considerable resilience and in 2020 adjusted operating income from supply chains was US\$93 million and EBITDA was US\$7 million despite challenging conditions during the year.
- Group SAO expenses reduced significantly compared to 2019 as a result of the reduction in the complexity of the business and the shrinking of our geographical footprint.
- Steady year-end cash position of US\$377 million with net debt of US\$1,090 million at 31 December 2020.

| Group (million tonnes/US\$ millions)               | FY 2020 | FY 2019 | Group (US\$ millions) | FY 2020 | FY 2019 |
|--|---------|---------|-----------------------|---------|---------|
| Volumes (offtake and marketing)                    | 59      | 78      | Cash equivalents      | 377     | 480     |
| Operating income from supply chains <sup>(1)</sup> | 93      | 250     | Net debt              | 1,090   | 1,289   |
| SAO expenses                                       | (140)   | (155)   |                       |         |         |
| EBITDA   | 7       | 159     |                       |         |         |



## Financial Highlights (cont'd)

#### Year ended 31 December 2020

#### **Trading Co**

- Despite on-going COVID-19 impacts around the world, Trading Co recorded positive adjusted operating income from supply chains of US\$120 million and EBITDA of US\$65 million after excluding material noncash elements and items outside of underlying performance.
- The underlying core performance in our trading book and our market-leading positions in our key operating segments remained resilient. Both Energy and MMO segments contributed positive results.

| Trading Co Results (Million tonnes/US\$ millions)   | FY<br>2020               | FY<br>2019                |
|---|--------------------------|---------------------------|
| Volumes <sup>(1)</sup> Revenues Operating income from supply chains <sup>(2)</sup> EBITDA | 56<br>2,220<br>120<br>65 | 73<br>3,057<br>252<br>165 |

#### **Asset Co**

- Successfully completed the restructure of the CAP loan and offtake agreements resulted in CAP repaying approximately US\$136 million in Q3 2020.
- Operating income was impacted by one-off impairments to the CAP offtake (which was terminated when the CAP loan was repaid), at the asset level, Jamalco's performance was stable in FY 2020 supported by resilient demand for Alumina.
- All Asset Co vessels were sold before 31 December 2020.

| Asset Co Results (Million tonnes/US\$ millions)   | FY<br>2020               | FY<br>2019            |
|---|--------------------------|-----------------------|
| Volumes <sup>(1)</sup> Revenues Operating income from supply chains <sup>(2)</sup> EBITDA | 3<br>332<br>(27)<br>(41) | 5<br>456<br>(2)<br>10 |

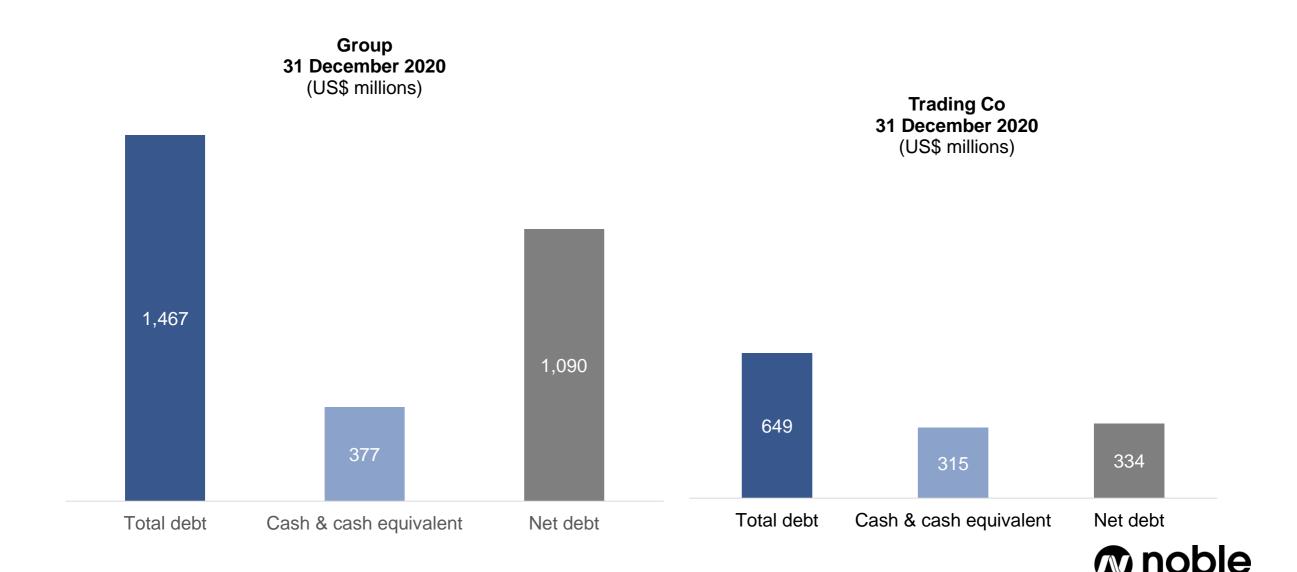


<sup>(1)</sup> Includes offtake and marketing volume

<sup>(2)</sup> Adjusted operating income from supply chains excluded material non-cash elements and items outside of underlying performance.

# **Liquidity & Debt**

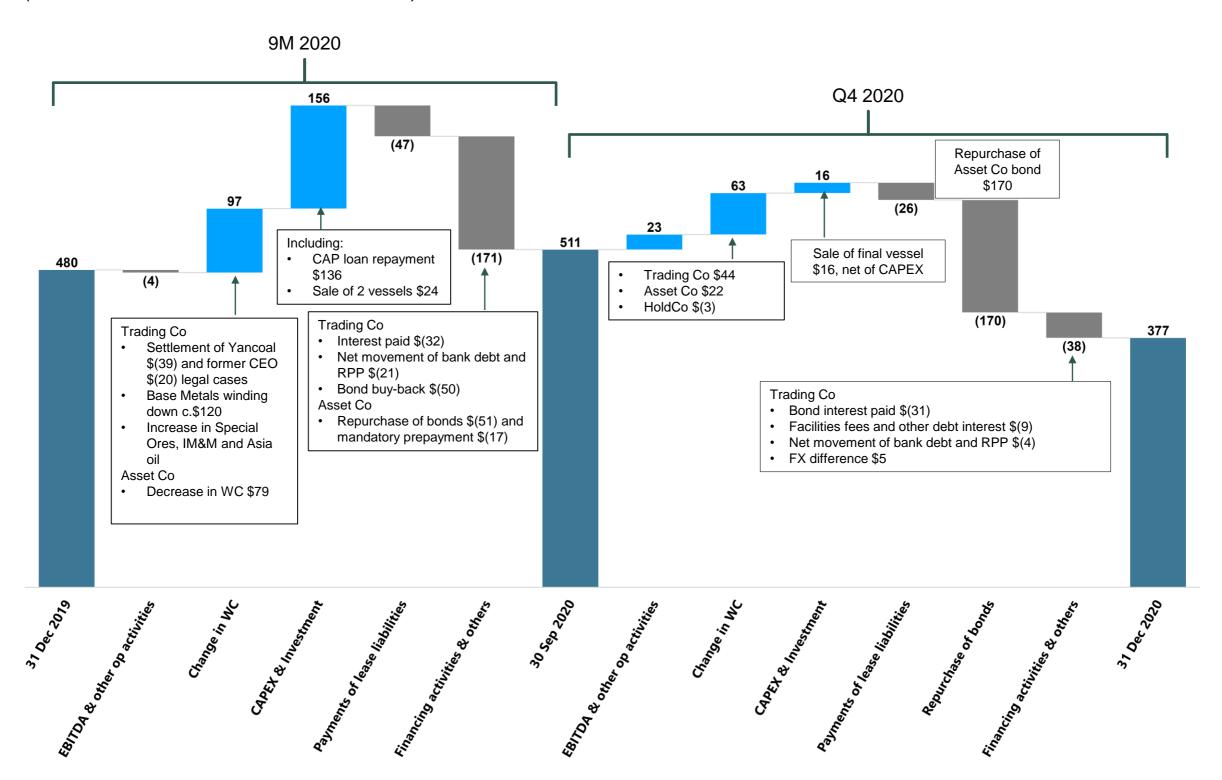
- Group cash balances of US\$377 million and net debt of US\$1,090 million at 31 December 2020.
- Trading Co cash balances at US\$315 million and net debt of US\$334 million at 31 December 2020.
- Net debt covenant met with headroom over US\$120 million.



## **Group Cash Movements**

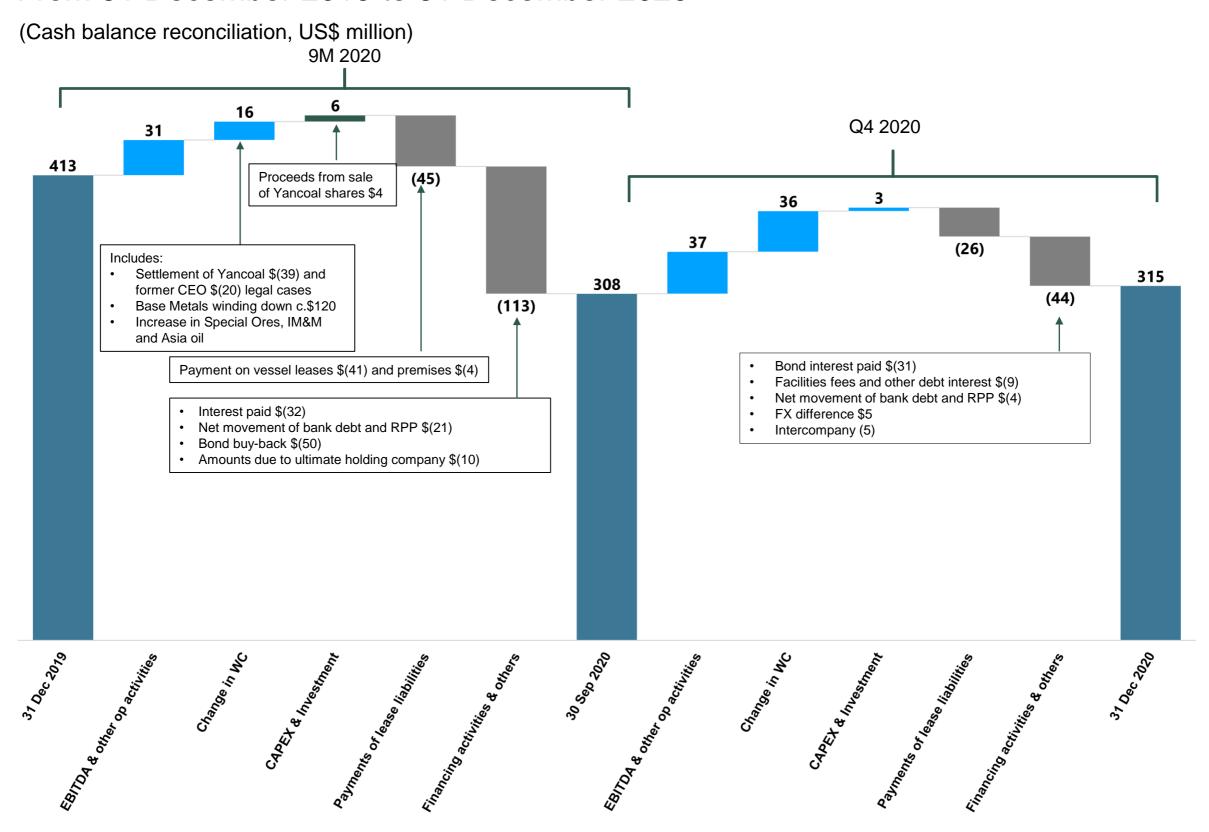
#### From 31 December 2019 to 31 December 2020

(Cash balance reconciliation, US\$ million)



## **Trading Co Cash Movements**

#### From 31 December 2019 to 31 December 2020



### Disclaimer

- This presentation (the "Presentation") does not constitute or form part of, and should not be construed as, an offer or invitation to sell or issue, or the solicitation of an offer to purchase, subscribe for, underwrite or otherwise acquire, any securities of Noble Group Holdings Limited and any of its subsidiaries ("Noble Holdings" or the "Company") nor should it or any part of it form the basis of, or be relied on in connection with, any contract to purchase or subscribe for any securities of Noble Holdings, nor shall it or any part of it form the basis of or be relied on in connection with any contract or commitment whatsoever.
- No securities of Noble Holdings have been, or will be, registered under the United States Securities Act of 1933, as amended, or the securities laws of any other jurisdiction.
- This Presentation is not intended for distribution to, or use by, any person or entity in any jurisdiction or country where such distribution or use would be contrary to law or regulation and persons into whose possession this Presentation comes must inform themselves about, and observe, any such restrictions.
- The material in this Presentation has been prepared by Noble Holdings and is general background information about the Company's activities current as at the date of this Presentation. This information is given in summary form and does not purport to be complete. No representation, warranty or undertaking, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information or the opinions contained herein. None of Noble Holdings nor any of its subsidiaries, affiliates, advisors, representatives and agents shall have any responsibility or liability whatsoever (in negligence or otherwise) relating to the accuracy or completeness of the information and opinions contained in this Presentation or for any loss howsoever arising from any reliance or use of this Presentation or its contents or otherwise arising in connection with this Presentation.
- This Presentation may contain forward-looking statements within the meaning of the U.S. Private Securities Litigation Reform Act of 1995 and the securities laws of other jurisdictions. Forward-looking statements are not statements of historical fact and reflect Noble Holdings's intent, belief or current expectations with respect to its future businesses and operations, market conditions, results of operation and financial condition, capital adequacy, specific provisions and risk management practices. Forward-looking statements are not guarantees of future performance and our actual results of operations, financial condition and liquidity, and the development of the industries in which Noble Holdings operates may differ materially from those made in or suggested by the forward-looking statements contained in this Presentation. In addition, even if our results of operations, financial condition and liquidity are consistent with the forward-looking statements contained in this communication, those results or developments may not be indicative of results or developments in subsequent periods.
- Readers are cautioned not to place undue reliance on these forward-looking statements. Noble Holdings does not represent or warrant that their actual future results, performance or achievements will be as discussed in those forward-looking statements. Further, Noble Holdings disclaims any responsibility, and undertakes no obligation to update or revise any forward-looking statements contained in this Presentation to reflect any change in their expectations with respect to such statements or information after the date of this Presentation or to reflect any change in events, conditions or circumstances on which Noble Holdings based any such statements.



## Disclaimer (continued)

- This Presentation contains financial information regarding the businesses and assets of Noble Holdings and its consolidated subsidiaries. Such financial information may not have been audited, reviewed or verified by any independent accounting firm. Certain financial data included in this Presentation consists of "non-IFRS financial measures." These non-IFRS financial measures, as defined by Noble Holdings, may not be comparable to similarly titled measures as presented by other companies, nor should they be considered as an alternative to the historical financial results or other indicators of Noble Holdings's cash flow based on IFRS. Even though the non-IFRS financial measures are used by management to assess the Company's financial position, financial results and liquidity and these types of measures are commonly used by investors, they have important limitations as analytical tools, and you should not consider them in isolation or as substitutes for analysis of Noble's financial position or results of operations as reported under IFRS. The inclusion of financial information in this Presentation should not be regarded as a representation or warranty by Noble Holdings, or any of its affiliates, advisors or representatives or any other person as to the accuracy or completeness of such information's portrayal of the financial condition or results of operations of Noble Holdings and its consolidated subsidiaries and should not be relied upon when making an investment decision.
- Information in this Presentation, including forward-looking financial information, should not be considered as advice or a recommendation to investors or potential investors in relation to holding, purchasing or selling securities or other financial products or instruments. If you have any doubt about the foregoing or any content of this Presentation, you should seek independent financial advice.
- Shareholders, potential investors and holders of the existing debts and other securities of the Company are advised to exercise caution when dealing in the securities of Noble Holdings.
- This document contains information on past performance which should not be construed as an indication of future performance.
- © Copyright 2019 Noble Group Holdings Limited and its affiliates. All rights reserved.



