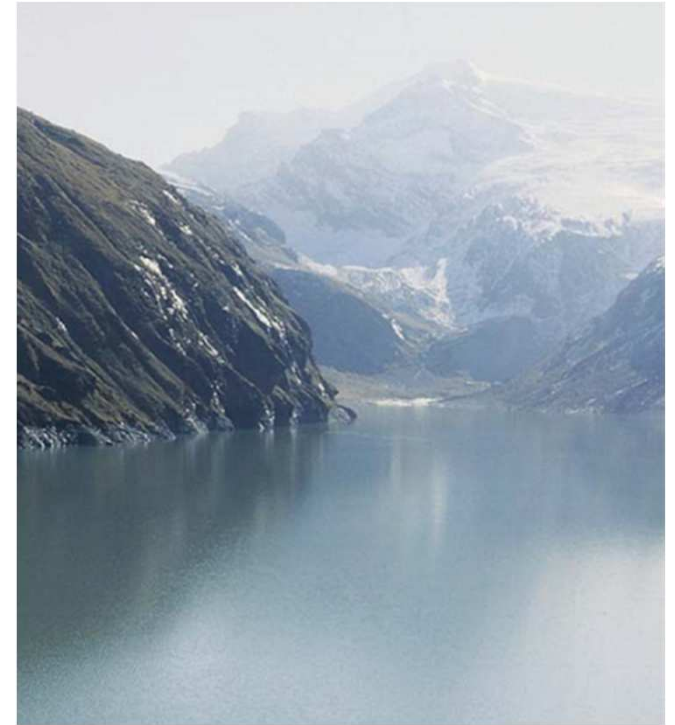
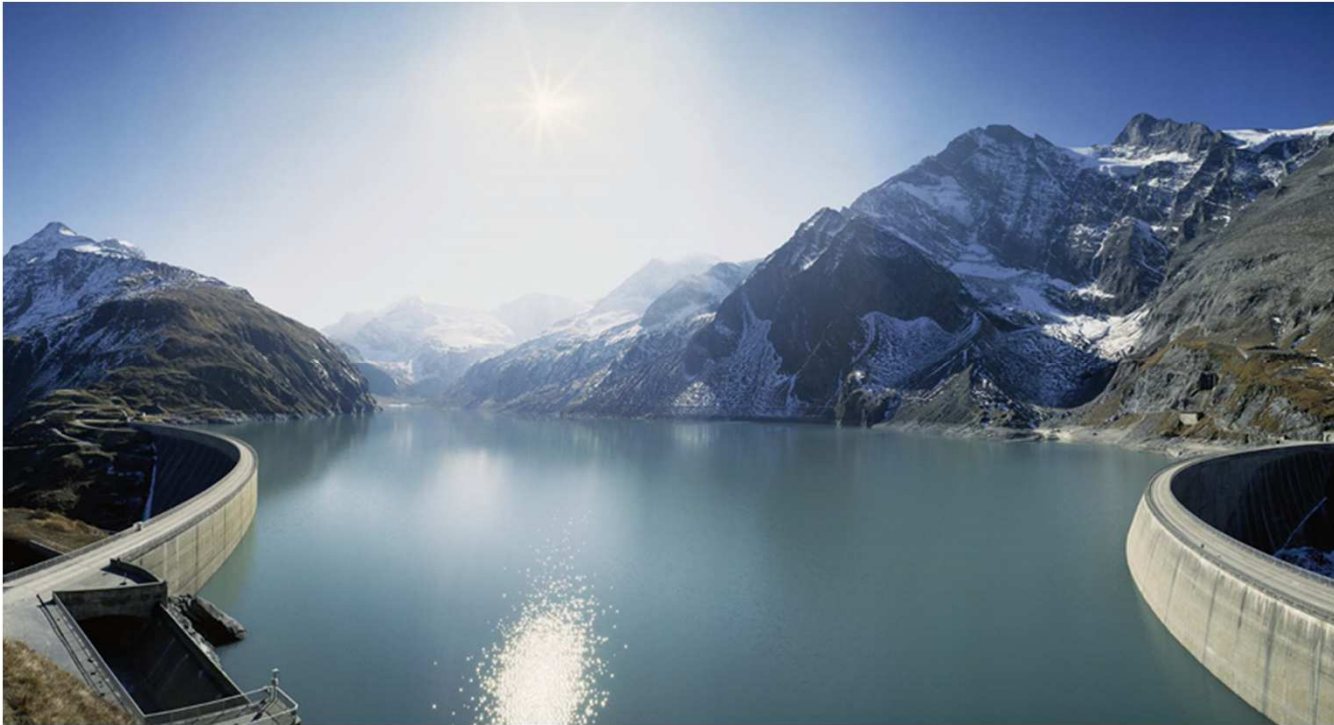


Verbund



Verbund

VERBUND

Half year results 2021

Vienna, 29/7/2021



At a glance

Influencing factors

- Higher average achieved contract prices for own generation from hydro production (higher spot prices, lower forward prices)
- Hydro coefficient 4 percentage points below the long term average and 1 percentage point above Q1-2/2020
- Lower production from reservoirs
- Positive contribution from initial consolidation of Gas Connect Austria GmbH
- Higher contribution from flexibility products (mainly control energy & pumping)

Development of results, cash flows and debt

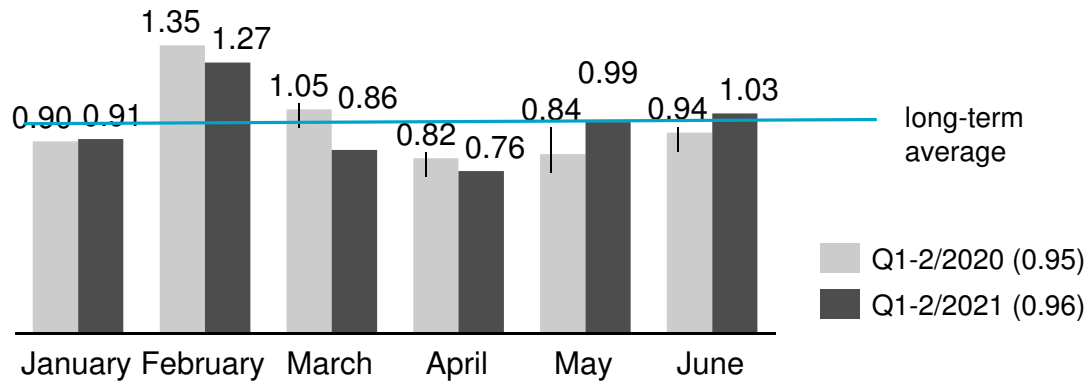
- EBITDA €654.9m (+2.5%), adjusted EBITDA €654.9 (+2.5%)
- Group result €324.5m (+4.5%), adjusted Group result €315.2 (+4.7%)
- Operating cash flow €426.4m (–27.1%); Free cash flow after dividends €–473.1m
- Net Debt €2,642.8m (+40.5%)

Outlook range 2021 increased

- EBITDA between approx. €1,310m and €1,410m, Group result between approx. €590m and €660m
- Pay-out ratio between 45% and 55% on adjusted Group result between approx. €580m and €650m

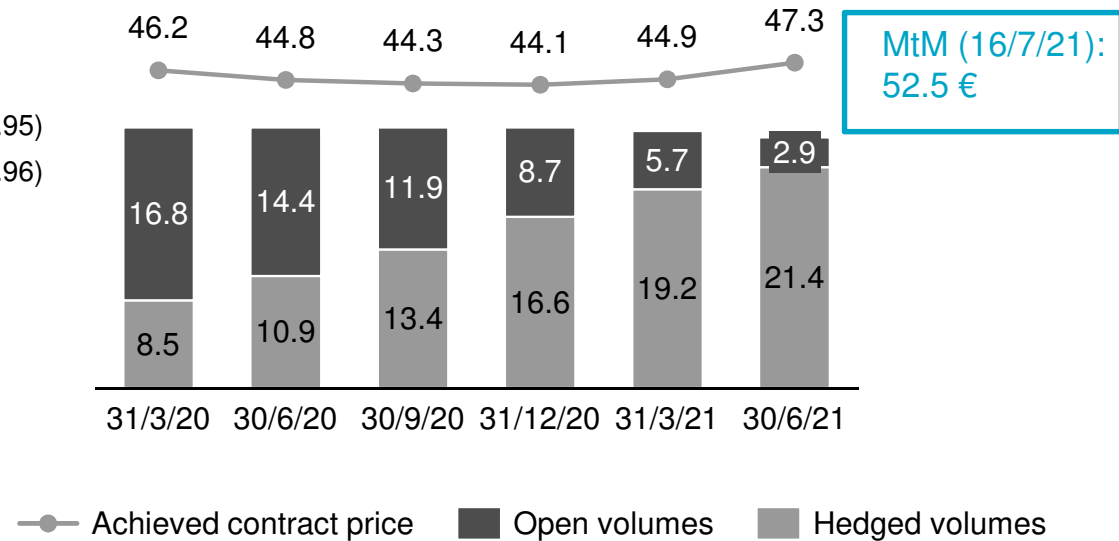
Lower own generation

Hydro coefficient (run-of-river)



Hedging volumes 2021¹/ TWh

FY2020: €44.6/MWh



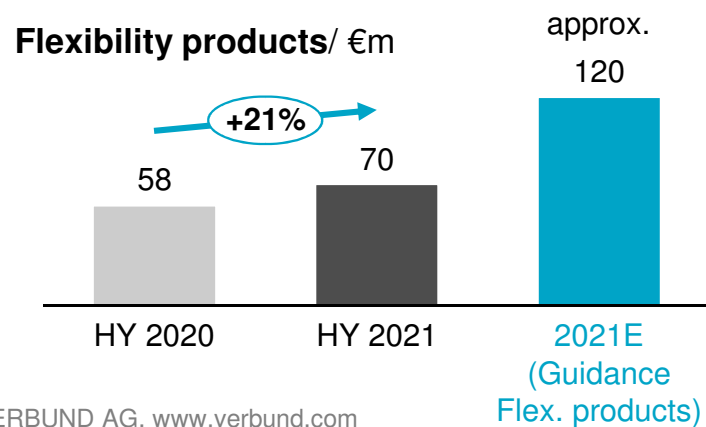
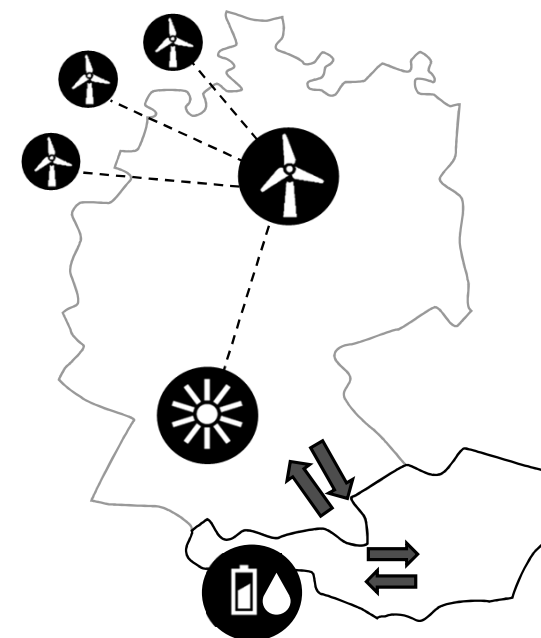
Electricity supply 30,495 GWh (-2,469 GWh, -7.5%)

- Hydropower: 14,561 GWh (-430 GWh, -2.9%)
 - Storage power: 2,086 GWh (-398 GWh)
- Thermal Power: 217 GWh (-459 GWh, -67.9%)
 - CCGT Mellach: 216 GWh (-125 GWh)
- Wind: 444 GWh (-71 GWh, -13.8%)
- Photovoltaic: 1.0 GWh
- Purchase from third parties: 15,272 (-1,510 GWh)

¹ Hydro production excluding volumes for holders of interests (at cost) and volumes resulting from pumping.

Flexibility products increased

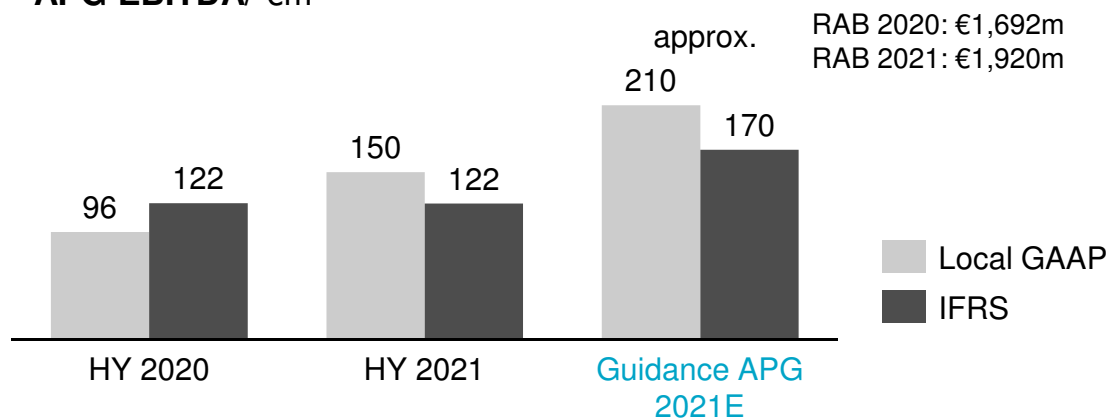
- Increasing system volatility in the European grid system due to rapid development of new renewables
- Demand for flexibility products depending on the following influencing factors:
 - Temperatures/weather in winter/summer
 - Revision of nuclear power plants
 - Hydro production
 - Installation of phase shifters
 - Congestion management within Austria (in addition to DE/AT)
- Flexibility products include control energy, congestion management, grid system services, intraday trading, capacity/cold reserve and pumping/reverse operations



Results contribution from APG & GCA



APG EBITDA/ €m



Local GAAP: stable earnings and cash flows

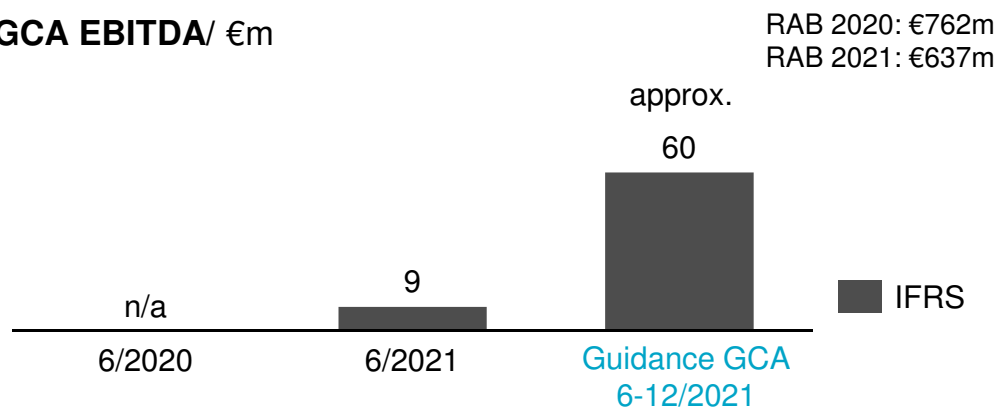
- Differences compensated by a regulatory account

IFRS: volatile earnings (no regulatory account)

APG WACC for regulatory period (2018-2022)

- Approximately 5% (4.88% pre tax for existing assets, 5.20% pre tax incl. investment-markup for new assets)

GCA EBITDA/ €m



Contribution from GCA in 6/2021 (IFRS)

- €9m EBITDA

GCA TSO WACC for regulatory period (2021-2024)

- 4.98% nominal incl. capacity risk

GCA DSO WACC for regulatory period (2018-2022)

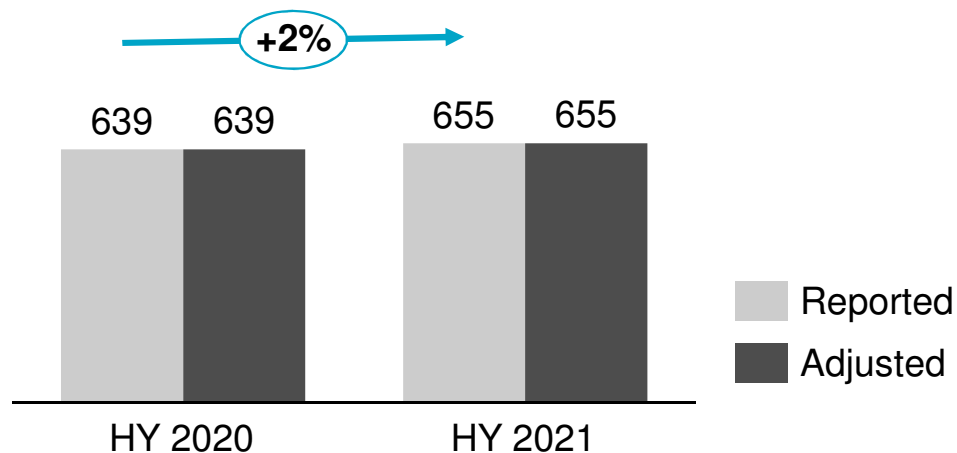
- Approximately 5% (4.88% pre tax for existing assets, 5.20% pre tax incl. investment-markup for new assets)

Non-recurring effects

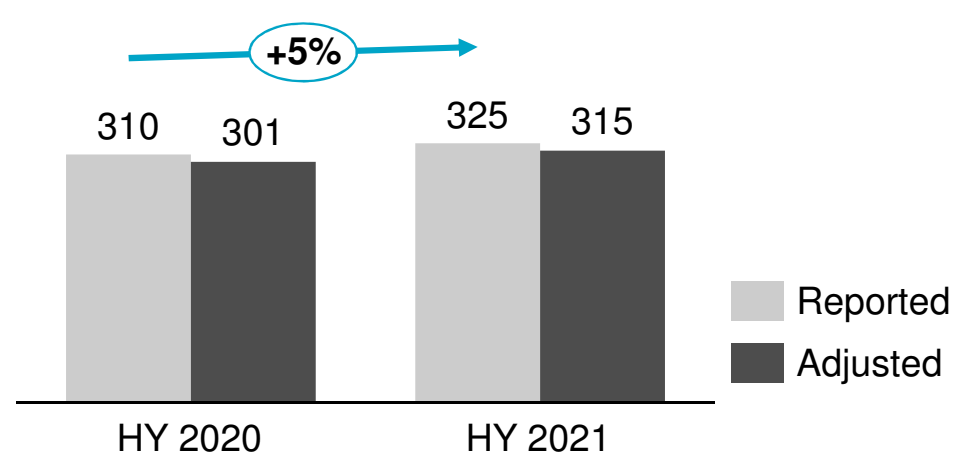
€m	Detail	HY 2021	HY 2020
EBITDA		0	0
Impairments	WPP Kuchalm/Austria	-1	-15
Operating result	Total	-1	-15
Other financial result	Measurement of an obligation to return an interest (DKJ)	13	26
Impairments		0	-1
Financial result		13	25
Taxes	Effects due to the non-recurring effects above	-3	-3
Minorities		0	2
Group result	Total	9	9

Key financial figures (1)

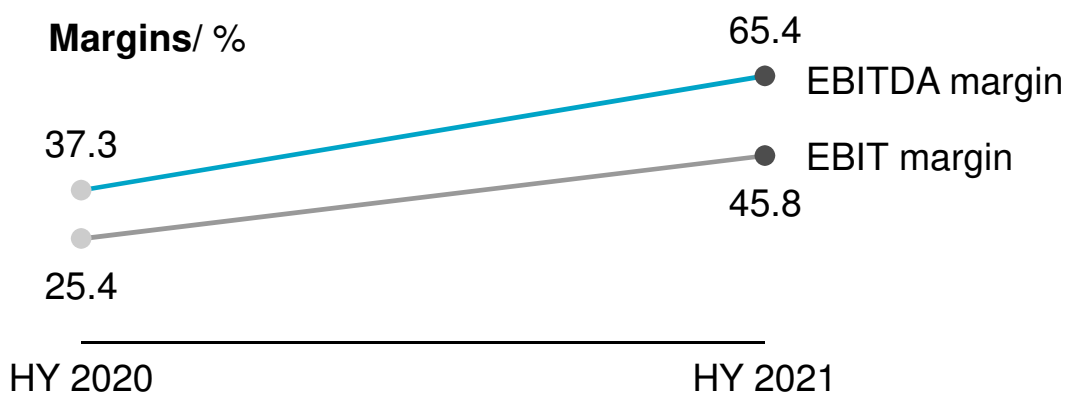
EBITDA/ €m



Group result/ €m

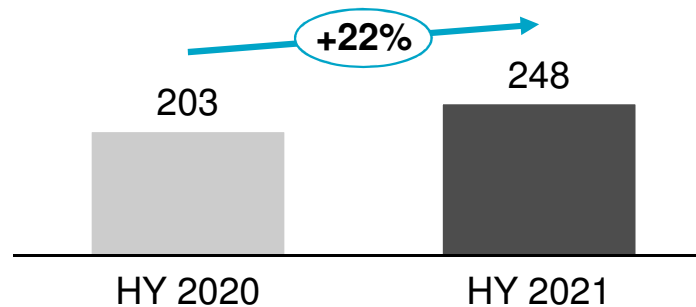


Margins/ %



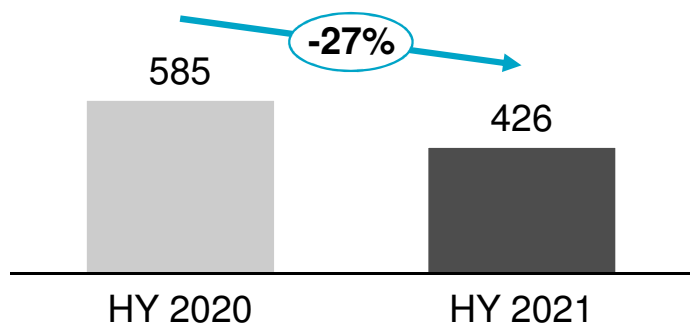
Additions/ €m

to tangible assets

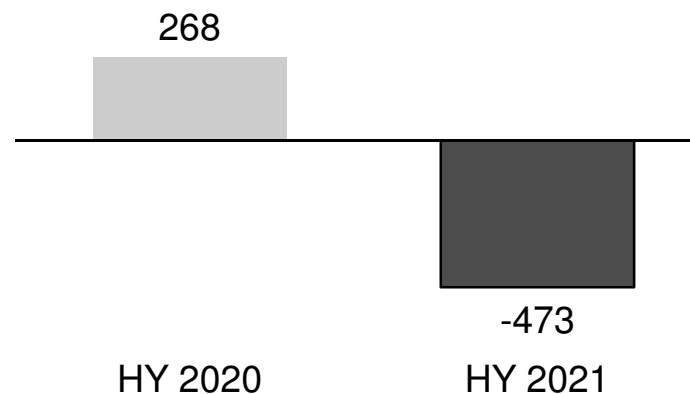


Key financial figures (2)

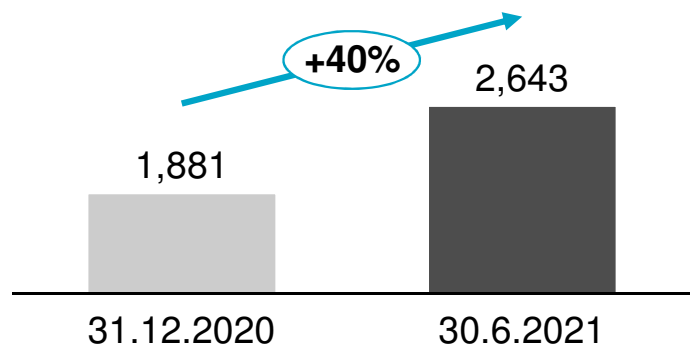
Operating cash flow/ €m



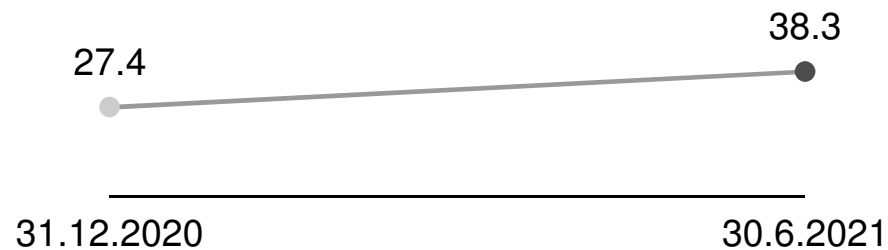
Free cash flow after dividends/ €m



Net debt/ €m

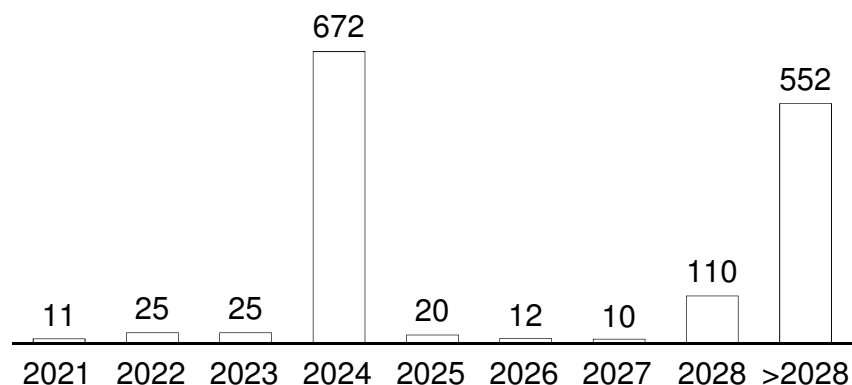


Gearing/ %

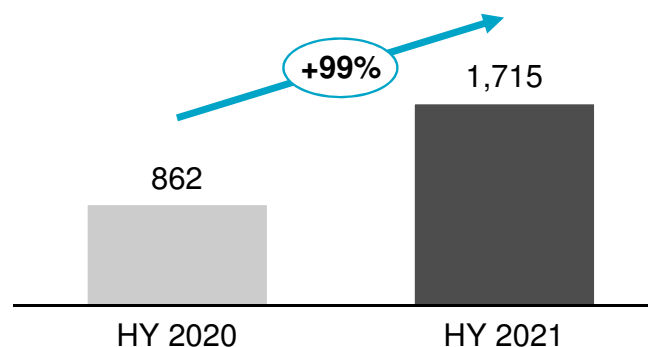


Financial liabilities

Debt maturity profile/ €m



Financial liabilities/ €mn



Reasons for increase:

- Green Bond
- Money market transactions
- Shareholder loan GCA

Financial liabilities

- Book value Financial liabilities: €1,715m

Financial ratios

- Duration: 7.3 years
- Effective interest rate: 1.7% p.a.
- Uncommitted lines of credit: approx. €755m*
- Syndicated loan: €500m

Interest mix

- 73% fixed interest rate
- 27% floating interest rate

Currency

- 100% EUR

Rating

S&P Global
Ratings

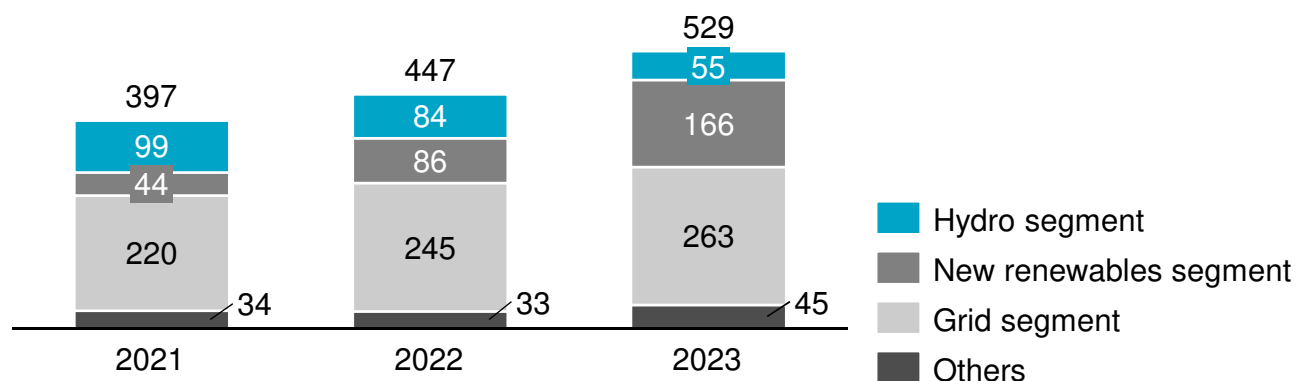
A/stable outlook

MOODY'S
INVESTORS SERVICE

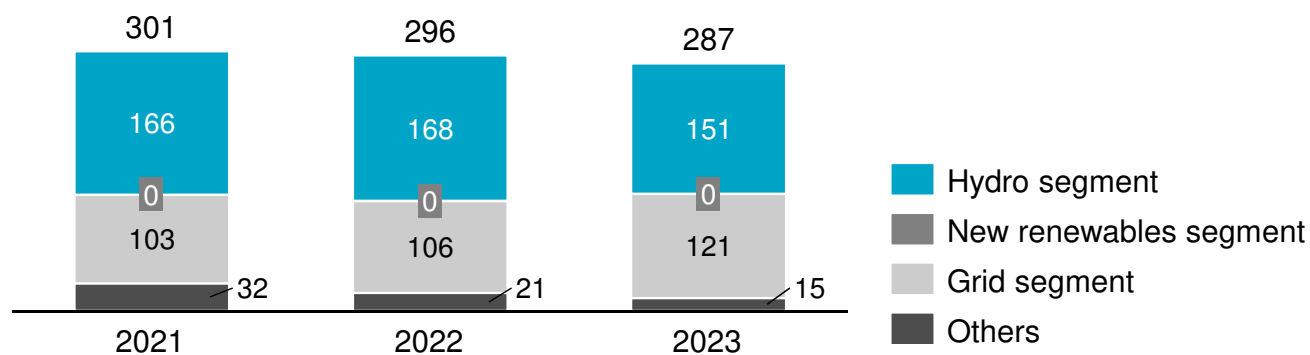
A3/stable outlook

CAPEX plan 2021-2023 (total of €2,257m)

Growth CAPEX/ €m (total of €1,373m)



Maintenance CAPEX/ €m (total of €884m)



Outlook

Sensitivities 2021

A change of 1% (generation from hydropower/windpower) or €1/MWh (wholesale price) either way would be reflected as follows in the group result for 2021, other things being equal:

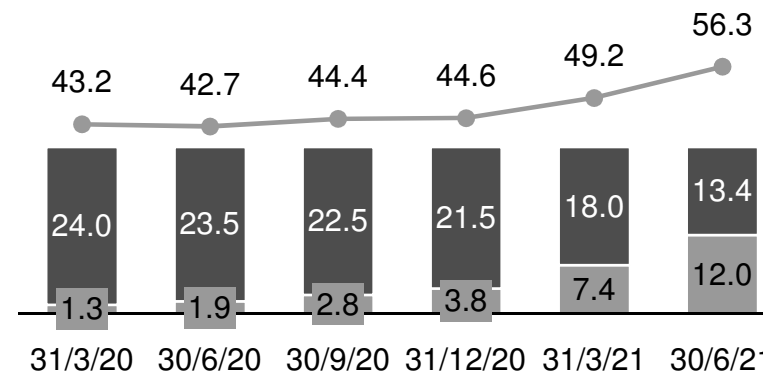
- Greater or less generation from hydropower: +/- €6.9m
- Greater or less generation from windpower: +/- €0.3m
- Wholesale prices (renewable generation): +/- €1.9m

Earnings outlook 2021 increased

EBITDA between approx. €1,310m and approx. €1,410m and Group result between approx. €590m and approx. €660m based on an average generation from hydropower and windpower in Q3-4/2021 as well as the opportunities and risk situation of the Group.

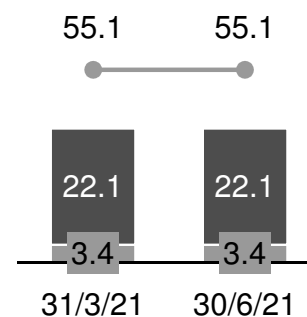
For financial year 2021, VERBUND plans to pay out between 45 and 55% of the Group result after adjustment for non-recurring effects between approx. €580m and €650m.

Hedging volumes 2022¹/ TWh



MtM (16/7/21):
65.6 €

Hedging volumes 2023¹ / TWh



MtM (16/7/21):
64.1 €

—●— Achieved contract price ■ Open volumes ■ Hedged volumes

¹ Hydro production excluding volumes for holders of interests (at cost) and volumes resulting from pumping.

Verbund

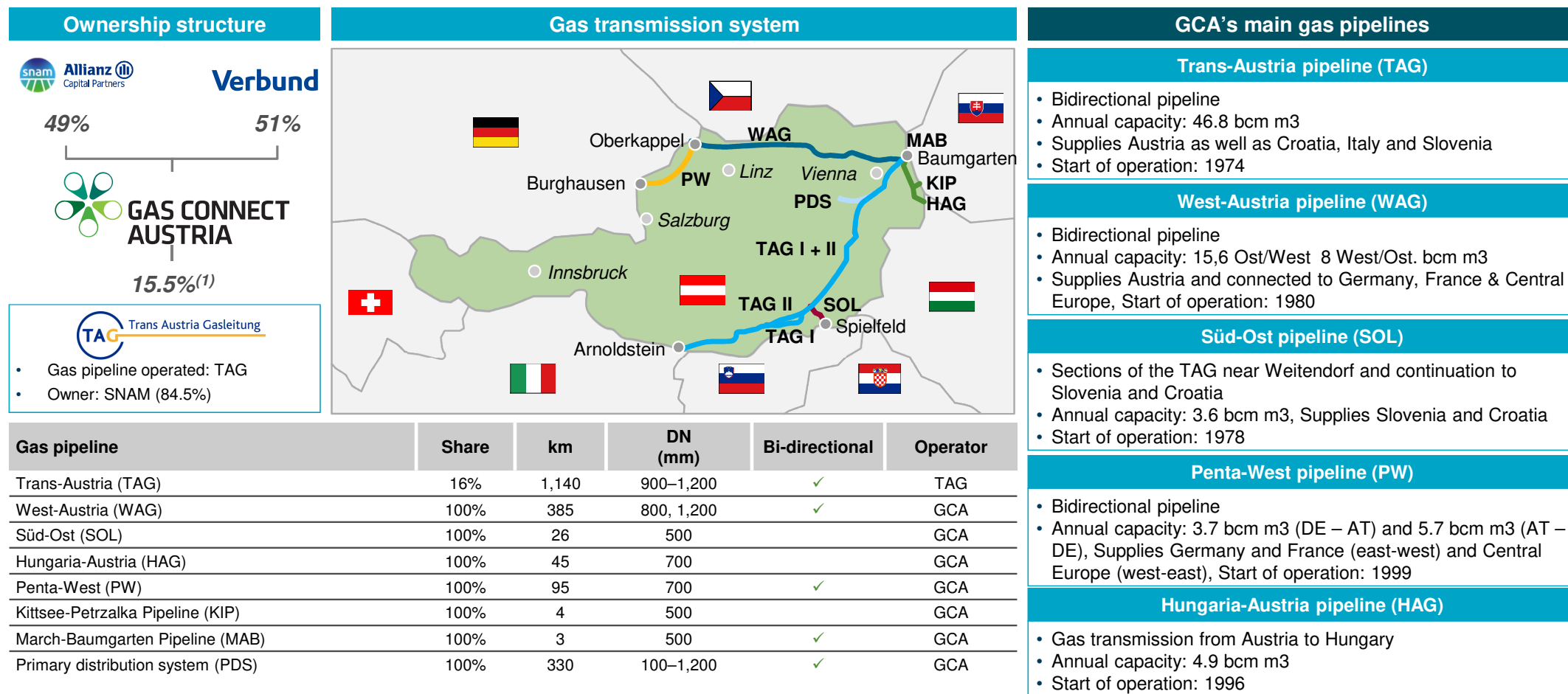
Appendix



GCA – Overview



GCA holds 100% of the internally managed assets and 15.5%⁽¹⁾ of the TAG pipeline



GCA – financial implications

Transaction overview	€/x
Purchase price (for 51% of shares in GCA)	239m
Assumed liabilities (Shareholder loan & cash pooling liability)	213m
Cash out	452m
KPI change @VERBUND in 2021	
Increase of EBITDA @VERBUND	~ +55m
Increase of Group result @VERBUND	~ +10m
Increase of net debt @VERBUND	~ +650m
Decrease of FCF after dividend @VERBUND	~ -239m
Increase in net debt/EBITDA @VERBUND	~ +0.5
KPI change @VERBUND 2022-2023 p.a.	
Change in EBITDA @VERBUND	~ +100m p.a.
Change in Group result @VERBUND	~ +20m p.a.
Change in FCF after dividend @VERBUND	~ +30m / +60m p.a.

Estimates based on closing date 31 May 2021; for simplification reasons linear results development in 2021 used as basis; data based on GCA business plan.

Income statement

€m	Q1-2/2020	Q1-2/2021
	Total	Total
Revenue	1,714.0	1,001.4
Electricity revenue	1,383.6	660.4
Grid revenue	250.9	282.1
Other revenue	79.5	59.0
Other operating income	35.5	36.3
Expenses for electricity purchases & use of fuels	-823.6	-67.0
Other operating & personnel expenses	-286.9	-315.8
EBITDA	639.0	654.9
Depreciation & amortisation	-189.3	-195.3
Effects from impairment tests	-14.6	-0.5
EBIT	435.2	459.1
Result from equity interests & oth. interests	26.7	25.8
Interest income/expense	-26.7	-18.6
Other financial result	20.1	18.4
Effects from impairment tests	-0.8	0.0
Financial result	19.3	25.7
Taxes	-101.6	-114.3
Group result	310.4	324.5
Minorities	42.5	46.0
Earnings per share (€)	0.89	0.93

Balance sheet (short version)

€m	31.12.2020	30.6.2021	Change
Non-current assets	11.352	12.320	9%
Current assets	702	1.349	92%
Total assets	12.054	13.669	13%
Equity	6.874	6.897	0%
Non-current liabilities	4.045	4.639	15%
Current liabilities	1.135	2.132	88%
Total liabilities	12.054	13.669	13%

Cash flow statement (short version)

€m	Q1-2/2020	Q1-2/2021	Change
Cash flow from operating activities	585	426	-27%
Cash flow from investing activities	-264	-566	–
Cash flow from financing activities	-322	144	–
Change in cash and cash equivalents	-1	5	–
Cash and cash equivalents at the end of the period	43	54	24%

Capital market calendar 2021



4/11/2021

Result and interim report quarters 1–3/2021

Management



Michael Strugl
Chairman of the
Executive Board



Peter Kollmann
CFO, Member of the
Executive Board



Achim Kaspar
Member of the
Executive Board

Investor relations team



Andreas Wollein
Head of Group Finance and
Investor Relations
T +43(0)503 13-52614
andreas.wollein@verbund.com



Martin Weigl
Senior Investor Relations Manager
T +43(0)503 13-52616
martin.weigl@verbund.com



Stefan Wallner
Investor Relations Manager
T +43(0)503 13-52617
stefan.wallner@verbund.com